

NJHA Insurance Services

Since 1964, NJHA Insurance Services has partnered exclusively with healthcare organizations to deliver cost-effective insurance solutions, innovative benefit design, and dedicated service tailored to the hospital environment.

By leveraging the collective purchasing power of our members, we secure highly competitive pricing, enhanced rate stability, and customized program structures — enabling hospital leadership to control costs while strengthening employee value propositions. We continuously evaluate the marketplace to ensure our members have access to relevant, forward-looking solutions in an evolving healthcare landscape.

Core Program Offerings

METLIFE

Comprehensive group protection solutions including:

- Group Life Insurance – Competitive pricing, flexible plan design, streamlined administration, and extended rate guarantees.
- Long-Term Disability (LTD) – Employer- and employee-paid options with customizable elimination periods, benefit durations, and physician carve-outs.
- Voluntary Benefits – Cost-neutral enhancements that support workforce wellbeing, including supplemental life, disability income protection, legal services, and wireless savings programs.

CORPORATE SYNERGIES

A nationally recognized employee benefits advisory firm delivering strategic guidance, high-touch engagement, and comprehensive tools to help hospitals optimize total rewards strategy.

GIS BENEFITS

Advanced benefits technology and enrollment solutions that integrate administration, compliance, and employee engagement — providing Fortune 500-level infrastructure to healthcare organizations of all sizes.



AURA IDENTITY THEFT PROTECTION *(through MetLife)*

An all-in-one digital security platform offering identity theft protection, financial fraud monitoring, privacy safeguards, device protection, and family safety tools.

NATIONAL WORKPLACE VIOLENCE SAFETY ASSOCIATION (NWVSA)

Specialized workplace violence liability coverage tailored for healthcare organizations. With hospitals facing heightened risk, a single incident can create significant financial, legal, and reputational exposure. NWVSA helps protect your workforce, support recovery, and reinforce institutional preparedness.

COBRA ADMINISTRATION

Comprehensive, hospital-focused COBRA administration including qualified notifications, premium collection, beneficiary communication, and detailed monthly reporting by coverage line.

PRESCRIPTION BENEFIT PROGRAM

Through strategic partnerships with leading PBMs and pharmacy consultants, NJHA delivers aggressive pricing oversight, clinical management strategies, and flexible pharmacy plan designs — including support for in-house pharmacy integration — to control escalating pharmacy costs while maintaining employee satisfaction.

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Membership Value

- Strengthened financial stewardship through group purchasing leverage
- Reduced administrative burden and compliance risk
- Enhanced employee protection and retention tools
- Access to specialized healthcare-focused expertise
- Dedicated service with proactive market monitoring

NJHA Insurance Services remains committed to helping hospital executives balance fiscal responsibility with workforce stability — delivering measurable value across your organization.

For more information, contact April Greicus, director of Insurance Services.



609-275-4202



Agreicus@njha.com