NEW JERSEY 2018 NURSING HOME PROFILE







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NJHA invites your comments and suggestions. Please direct all correspondence to the New Jersey Hospital Association, Health Economics Department, 760 Alexander Road, PO Box 1, Princeton, New Jersey 08543-0001. By telephone 609-275-4024, by fax 609-228-6062 or by e-mail at rsarao@njha.com.



Dear Colleagues,

Never before has the availability of information been more necessary than it is in today's rapidly changing healthcare landscape. The New Jersey Hospital Association (NJHA) has compiled the *New Jersey Nursing Home Profile* to address the nursing home field's need to develop value propositions and to illustrate the significant value it represents within New Jersey.

This report intends to show the overall economic and quality impact of Garden State nursing homes, using publicly-available data from the 2016 Skilled Nursing Facility Medicare cost-reports and CMS' Nursing Home Compare Web site. The data is presented numerous ways – statewide, facility-specific, by county and by ownership status. Key findings from this year's report show the following for New Jersey nursing homes:

- \$5.6 billion in economic activity
- Over 54,000 full time equivalent employees
- \$2.2 billion in total employee payroll
- 67 percent rated 4 or 5 stars by CMS

We hope you find this information helpful in your work at the local and state level with legislators, hospitals, physicians, ACOs, bundling partners and other stakeholders throughout New Jersey. Please feel free to let us know your thoughts about the report, including how we can improve upon it, using publicly-available data, in future editions.

Sincerely,

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STATEWIDE

Annual Contributions to Local and State Economy

Total Expenditures: \$5,608,478,900

■ 54,361 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1,079	Dietary & Housekeeping	8,734
Nurses: 26,109 total, including		Contract Labor: 5,901 total, including	
■ Registered Nurses (RNs)	4,900	■ Nursing	3,793
Licensed Practical Nurses (LPNs)	5,603	■ Therapists	2,095
Certified Nursing Assistants (CNAs)	15,606	■ Other	12
Administrative	3,188	Plant Operations and Maintenance	1,358

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$170,365,348 Statewide.
- Total Employee Payroll: \$2,173,386,010

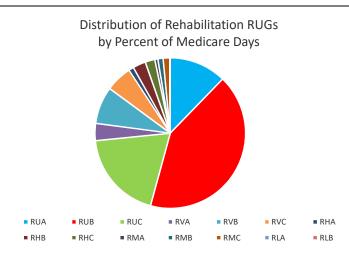
■ Estimated State Income Taxes Paid by Employees: \$120,079,577

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars	- Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 7,375.4 31.0 13.2%	Medicaid 27,053.1 406.7 48.5%	All Other 12,104.1 84.2 21.7%	Total 46,532.7 104.4 83.5%
% of 5-Star Ratings Statewide	44.2%					
% of 4-Star Ratings Statewide	22.5%					
% of 3-Star Ratings Statewide	11.1%				Medicare	
% of 2-Star Ratings Statewide	19.4%				15.9%	
% of 1-Star Ratings Statewide	2.8%	Payer Mix		II Other 26.0%		
Routine Cost per Day	\$241.16			Medio 58.1		
Total Beds	55,757					

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>
Rehabiliation Plus Extensive Services	42,873	1.6%
Rehabiliation (breakdown in pie chart)	2,487,796	92.3%
Extensive Services	13,682	0.5%
Special Care High	41,374	1.5%
Special Care Low	63,227	2.3%
Clinically Complex	32,137	1.2%
Behavioral Symptoms/Cognitive Performance	1,302	0.0%
Reduced Physical Function	13,732	0.5%
TOTAL	2,696,123	

Medicare

% Medicare Days in Ultra/Very High RUGs 86.1%



% to

¹ Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

FACILITY REPORTS



ABIGAIL HOUSE

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$16,037,400

■ 164 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	22
Nurses: 95 total, including		Contract Labor: 18 total, including	
Registered Nurses (RNs)	13	Nursing	8
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	62	■ Other	0
Administrative	9	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$666,662 for Abigail House.
- Total Employee Payroll: \$6,421,651

■ Estimated State Income Taxes Paid by Employees: \$354,796

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

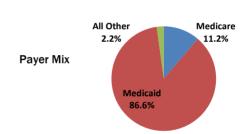
 Medicare Overall Rating
 ★★★★

 Medicare Quality Measure Rating
 ★★★★

Routine Cost per Day \$208.70

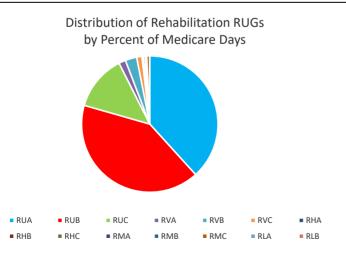
Total Beds 188

Medicare Medicaid **All Other** Total Avg. Daily Census 19.4 149.5 3.7 172.6 Avg. Length of Stay 49.6 244.7 136.6 167.6 **Occupancy Rate** 10.3% 79.5% 2.0% 91.8%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	193	2.7%	
Rehabiliation (breakdown in pie chart)	6,792	95.8%	
Extensive Services	2	0.0%	
Special Care High	16	0.2%	
Special Care Low	60	0.8%	
Clinically Complex	19	0.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	6	0.1%	
TOTAL	7,088		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 96.8%



ABINGDON CARE AND REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: Model 3

Annual Contributions to Local and State Economy

Total Expenditures: \$14,645,800

■ 146 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 84 total, including		Contract Labor: 21 total, including	
Registered Nurses (RNs)	10	Nursing	12
■ Licensed Practical Nurses (LPNs)	21	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	53	■ Other	0
Administrative	6	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$606,466 for Abingdon Care and Rehabilitation Center.
- Total Employee Payroll: \$5,462,462

■ Estimated State Income Taxes Paid by Employees: \$301,801

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★★

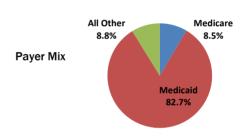
Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$231.31

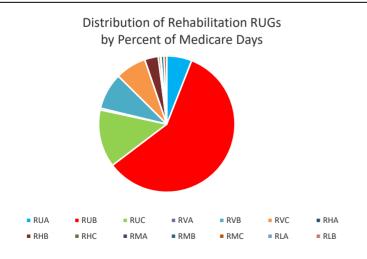
Total Beds 180

Medicare Medicaid All Other Total Avg. Daily Census 13.0 126.0 13.4 152.4 Avg. Length of Stay 41.2 323.8 52.7 158.9 **Occupancy Rate** 7.2% 70.0% 7.5% 84.7%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	4,484	94.6%
Extensive Services	1	0.0%
Special Care High	113	2.4%
Special Care Low	89	1.9%
Clinically Complex	49	1.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	2	0.0%
TOTAL	4,738	

% Medicare Days in Ultra/Very High RUGs 8

89.6%



ABSECON MANOR NURSING HOME

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$12,127,100

■ 210 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	6	Dietary & Housekeeping	30
Nurses: 138 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	26	Nursing	1
■ Licensed Practical Nurses (LPNs)	34	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	78	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$482,295 for Absecon Manor Nursing Home.
- Total Employee Payroll: \$6,962,753

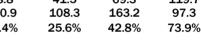
■ Estimated State Income Taxes Paid by Employees: \$384,692

Statistical Profile

Avg. Daily Census 8.8 41.5 69.3 119.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 20.9 108.3 163.2 **Occupancy Rate** 5.4%

Medicare Overall Rating Medicare Quality Measure Rating

Payer Mix



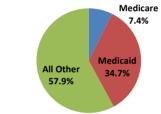
Medicare

% to

Total

Routine Cost per Day \$84.13

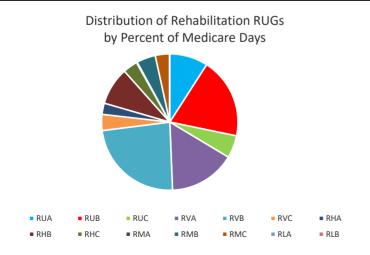
Total Beds 162 Inclusive of 16 Behavior Management SCNF beds



Medicare Medicaid All Other

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	62	1.9%
Rehabiliation (breakdown in pie chart)	2,563	79.6%
Extensive Services	67	2.1%
Special Care High	89	2.8%
Special Care Low	342	10.6%
Clinically Complex	88	2.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	9	0.3%
TOTAL	3,220	

62.1% % Medicare Days in Ultra/Very High RUGs



ADVANCED SUBACUTE REHABILITATION CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$10,690,800

■ 91 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 64 total, including		Contract Labor: 11 total, including	
Registered Nurses (RNs)	12	Nursing	1
Licensed Practical Nurses (LPNs)	15	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	36	■ Other	0
Administrative	9	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$281,407 for Advanced Subacute Rehabilitation Center.
- Total Employee Payroll: \$3,703,120

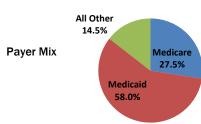
■ Estimated State Income Taxes Paid by Employees: \$204,597

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 24.5 51.7 13.0 89.2 42.2 726.2 34.3 86.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 17.6% 37.2% 9.3% 64.2% **Medicare Overall Rating Medicare Quality Measure Rating** All Other

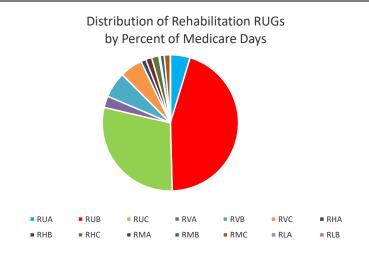
Routine Cost per Day \$239.17

Total Beds 139



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u> <u>Days</u>	% to Total	
Rehabiliation Plus Extensive Services	55	0.6%	
Rehabiliation (breakdown in pie chart)	8,763	98.0%	
Extensive Services	0	0.0%	
Special Care High	9	0.1%	
Special Care Low	77	0.9%	
Clinically Complex	10	0.1%	
Behavioral Symptoms/Cognitive Performance	7	0.1%	
Reduced Physical Function	24	0.3%	
TOTAL	8,945		
		04.004	

% Medicare Days in Ultra/Very High RUGs 91.6%



ALAMEDA CENTER FOR REHABILITATION & HEALTHCARE

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$22,429,200

■ 259 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	41
Nurses: 159 total, including		Contract Labor: 14 total, including	
Registered Nurses (RNs)	8	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	44	■ Therapists	14
■ Certified Nursing Assistants (CNAs)	108	■ Other	0
Administrative	7	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$897,469 for Alameda Center For Rehabilitation & Healthcare.
- Total Employee Payroll: \$9,006,188

■ Estimated State Income Taxes Paid by Employees: \$497,592

Statistical Profile

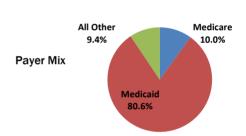
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$233.59

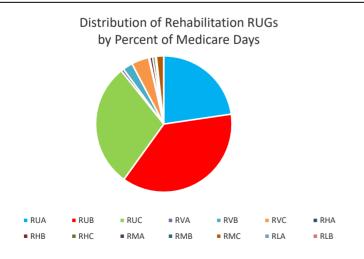
Total Beds 250

Medicare Medicaid All Other Total Avg. Daily Census 22.9 184.7 21.6 229.1 Avg. Length of Stay 492.1 38.0 148.3 37.9 **Occupancy Rate** 9.1% 73.9% 8.6% 91.7%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	133	1.6%	
Rehabiliation (breakdown in pie chart)	7,507	90.0%	
Extensive Services	31	0.4%	
Special Care High	176	2.1%	
Special Care Low	394	4.7%	
Clinically Complex	86	1.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	11	0.1%	
TOTAL	8,338		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 88.3%



ALARIS AT ST. MARYS (POPE)

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$25,076,500

■ 180 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	16
Nurses: 0 total, including		Contract Labor: 152 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	135
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	16
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	6	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$589,802 for Alaris at St. Marys (Pope).
- Total Employee Payroll: \$1,019,582

■ Estimated State Income Taxes Paid by Employees: \$56,332

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 38.2 122.2 13.4 173.7 Avg. Length of Stay 204.5 22.2 80.1 ■ Medicare Ratings (from 1 to 5 stars) 39.4 **Occupancy Rate** 20.3% 65.0% 7.1% 92.4% **Medicare Overall Rating**

Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$319.88

Total Beds 188

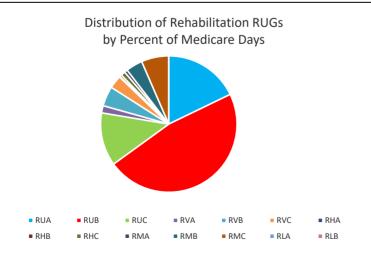
All Other 7.7% Medicare 22.0%

Payer Mix

Medicaid 70.3%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>
Rehabiliation Plus Extensive Services	732	5.3%
Rehabiliation (breakdown in pie chart)	10,987	78.9%
Extensive Services	1,162	8.3%
Special Care High	324	2.3%
Special Care Low	623	4.5%
Clinically Complex	84	0.6%
Behavioral Symptoms/Cognitive Performance	2	0.0%
Reduced Physical Function	16	0.1%
TOTAL	13,930	

% Medicare Days in Ultra/Very High RUGs

72.6%

% to

Medicare



ALARIS HEALTH AT BELGROVE

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$16,189,100

■ 104 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 0 total, including		Contract Labor: 96 total, including	
Registered Nurses (RNs)	0	■ Nursing	75
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	21
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	6	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$228,649 for Alaris Health at Belgrove.
- Total Employee Payroll: \$422,098

■ Estimated State Income Taxes Paid by Employees: \$23,321

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★

Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$275.80

Total Beds 120

Avg. Daily Census 48.3
Avg. Length of Stay 35.2
Occupancy Rate 40.3%

 Medicare
 Medicaid
 All Other
 Total

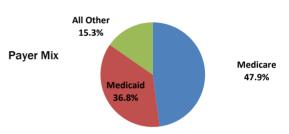
 48.3
 37.1
 15.5
 100.9

 35.2
 365.8
 25.1
 48.3

 40.3%
 30.9%
 12.9%
 84.1%

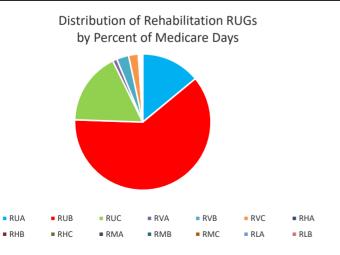
Medicare

% to



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	195	1.1%	
Rehabiliation (breakdown in pie chart)	16,708	94.7%	
Extensive Services	13	0.1%	
Special Care High	285	1.6%	
Special Care Low	226	1.3%	
Clinically Complex	161	0.9%	
Behavioral Symptoms/Cognitive Performance	4	0.0%	
Reduced Physical Function	45	0.3%	
TOTAL	17,637		

% Medicare Days in Ultra/Very High RUGs 94.8%



ALARIS HEALTH AT BOULEVARD EAST

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$7,345,800

■ 83 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	21
Nurses: 0 total, including		Contract Labor: 56 total, including	
Registered Nurses (RNs)	0	■ Nursing	54
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	6	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$431,504 for Alaris Health at Boulevard East.
- Total Employee Payroll: \$829,564

■ Estimated State Income Taxes Paid by Employees: \$45,833

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

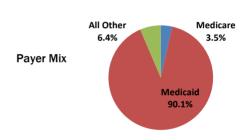
 Medicare Overall Rating
 ★★★★

 Medicare Quality Measure Rating
 ★★★★

Routine Cost per Day \$183.80

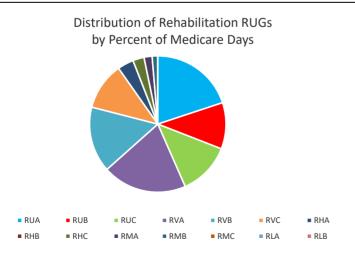
Total Beds 108

Medicare Medicaid All Other Total Avg. Daily Census 3.6 92.6 6.6 102.8 Avg. Length of Stay 101.4 482.7 141.8 375.2 **Occupancy Rate** 3.3% 85.7% 6.1% 95.2%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	1,200	91.0%	
Extensive Services	0	0.0%	
Special Care High	0	0.0%	
Special Care Low	104	7.9%	
Clinically Complex	0	0.0%	
Behavioral Symptoms/Cognitive Performance	14	1.1%	
Reduced Physical Function	0	0.0%	
TOTAL	1,318		

% Medicare Days in Ultra/Very High RUGs

82.2%

% to

Medicare



ALARIS HEALTH AT CASTLE HILL

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$21,768,600

■ 201 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	44
Nurses: 0 total, including		Contract Labor: 144 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	124
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	21
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	5	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$637,529 for Alaris Health at Castle Hill.
- Total Employee Payroll: \$1,636,971

■ Estimated State Income Taxes Paid by Employees: \$90,443

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★★

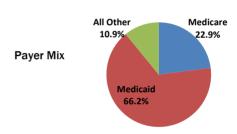
Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$230.71

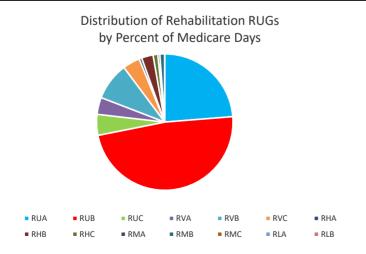
Total Beds 215

Medicare Medicaid All Other Total Avg. Daily Census 43.5 125.8 20.7 190.0 Avg. Length of Stay 39.5 533.9 29.2 92.9 **Occupancy Rate** 20.2% 58.5% 9.6% 88.4%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>78 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	300	1.9%	
Rehabiliation (breakdown in pie chart)	14,764	93.0%	
Extensive Services	63	0.4%	
Special Care High	131	0.8%	
Special Care Low	416	2.6%	
Clinically Complex	129	0.8%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	77	0.5%	
TOTAL	15,880		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 89.2%



ALARIS HEALTH AT CEDAR GROVE

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$22,820,600

■ 190 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	20
Nurses: 0 total, including		Contract Labor: 160 total, including	
Registered Nurses (RNs)	0	■ Nursing	136
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	23
Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	7	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$596,918 for Alaris Health at Cedar Grove.
- Total Employee Payroll: \$1,165,451

■ Estimated State Income Taxes Paid by Employees: \$64,391

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★★

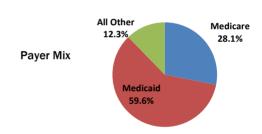
Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$227.57

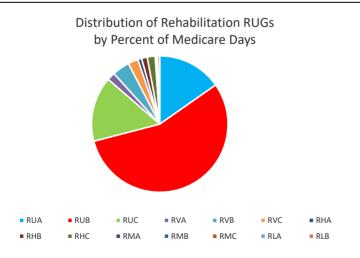
Total Beds 230

Medicare Medicaid All Other Total Avg. Daily Census 53.7 113.8 23.4 190.9 Avg. Length of Stay 30.4 334.9 57.4 75.9 **Occupancy Rate** 23.4% 49.5% 10.2% 83.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total	
Rehabiliation Plus Extensive Services	83	0.4%	
Rehabiliation (breakdown in pie chart)	18,240	93.0%	
Extensive Services	28	0.1%	
Special Care High	280	1.4%	
Special Care Low	753	3.8%	
Clinically Complex	190	1.0%	
Behavioral Symptoms/Cognitive Performance	9	0.0%	
Reduced Physical Function	30	0.2%	
TOTAL	19,613		

% Medicare Days in Ultra/Very High RUGs 88.4%



ALARIS HEALTH AT CHERRY HILL

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$25,843,700

■ 208 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	10	Dietary & Housekeeping	23
Nurses: 0 total, including		Contract Labor: 163 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	150
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	9	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$678,165 for Alaris Health at Cherry Hill.
- Total Employee Payroll: \$1,883,685

■ Estimated State Income Taxes Paid by Employees: \$104,074

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

Medicare Quality Measure Rating

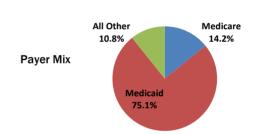
★★★

Medicare Overall Rating unavailable

Routine Cost per Day \$286.43

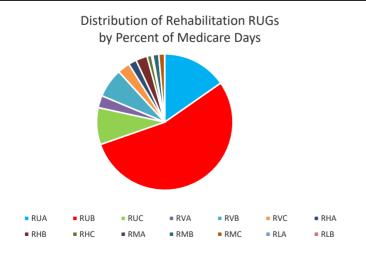
Total Beds 246
Inclusive of 20 Ventilator & 40 Behavior Mgmt SCNF beds

Medicare Medicaid All Other Total Avg. Daily Census 25.7 136.3 19.5 181.6 Avg. Length of Stay 40.1 226.2 29.3 95.1 **Occupancy Rate** 10.5% 55.4% 7.9% 73.8%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	782	8.3%
Rehabiliation (breakdown in pie chart)	7,946	84.6%
Extensive Services	468	5.0%
Special Care High	6	0.1%
Special Care Low	133	1.4%
Clinically Complex	51	0.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	1	0.0%
TOTAL	9,387	
% Medicare Days in Ultra/Very High I	RUGs	85.5%



ALARIS HEALTH AT HAMILTON PARK

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$30,571,700

■ 225 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	26
Nurses: 0 total, including		Contract Labor: 187 total, including	
Registered Nurses (RNs)	0	■ Nursing	159
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	28
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	5	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$629,602 for Alaris Health at Hamilton Park.
- Total Employee Payroll: \$1,352,267

■ Estimated State Income Taxes Paid by Employees: \$74,713

Payer Mix

Statistical Profile

Avg. Daily Census 68.4 119.9 24.8 213.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 29.8 291.7 26.0 58.2 **Occupancy Rate** 26.3% 46.1% 82.0%

Medicare Overall Rating

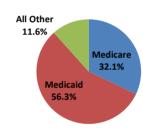
Medicare Quality Measure Rating

Routine Cost per Day \$306.28 **Total Beds** 260

9.5%

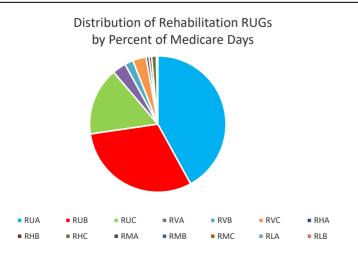
Medicare Medicaid All Other

Total



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	654	2.6%
Rehabiliation (breakdown in pie chart)	23,465	94.0%
Extensive Services	136	0.5%
Special Care High	243	1.0%
Special Care Low	322	1.3%
Clinically Complex	99	0.4%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	38	0.2%
TOTAL	24,958	

93.5% % Medicare Days in Ultra/Very High RUGs



ALARIS HEALTH AT HARBOR VIEW

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$17,077,400

■ 161 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	36
Nurses: 0 total, including		Contract Labor: 116 total, including	
Registered Nurses (RNs)	0	■ Nursing	100
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	16
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	7	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$586,381 for Alaris Health at Harbor View.
- Total Employee Payroll: \$1,375,336

■ Estimated State Income Taxes Paid by Employees: \$75,987

Statistical Profile

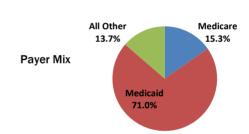
■ Medicare Ratings (from 1 to 5 stars)

 $\begin{array}{ll} \text{Medicare Overall Rating} & & \star \star \star \star \star \\ \text{Medicare Quality Measure Rating} & & \star \star \star \star \star \end{array}$

Routine Cost per Day \$228.25

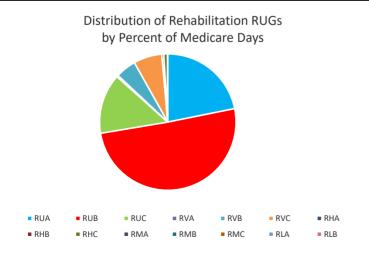
Total Beds 180

Medicare Medicaid All Other Total Avg. Daily Census 24.3 113.0 21.8 159.1 Avg. Length of Stay 310.2 30.9 88.2 33.1 **Occupancy Rate** 13.5% 62.8% 12.1% 88.4%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u> <u>Days</u>	<u>% to</u> Total	
Rehabiliation Plus Extensive Services	94	1.1%	
Rehabiliation (breakdown in pie chart)	8,397	94.6%	
Extensive Services	0	0.0%	
Special Care High	56	0.6%	
Special Care Low	220	2.5%	
Clinically Complex	80	0.9%	
Behavioral Symptoms/Cognitive Performance	10	0.1%	
Reduced Physical Function	16	0.2%	
TOTAL	8,873		

% Medicare Days in Ultra/Very High RUGs



94.4%

ALARIS HEALTH AT KEARNY

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$10,670,400

■ 80 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 0 total, including		Contract Labor: 72 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	65
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	7	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$376,016 for Alaris Health at Kearny.
- Total Employee Payroll: \$343,153

■ Estimated State Income Taxes Paid by Employees: \$18,959

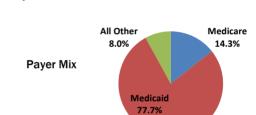
Statistical Profile

Avg. Daily Census 14.5 78.4 8.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 51.3 250.9 32.3 **Occupancy Rate** 12.1% 65.3% 6.7%

Medicare Overall Rating Medicare Quality Measure Rating

Routine Cost per Day \$233.15

Total Beds 120



Medicare Medicaid All Other

Total

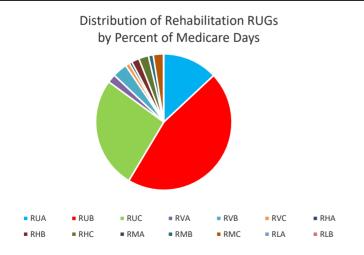
100.9

119.6

84.1%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	79	1.5%	
Rehabiliation (breakdown in pie chart)	4,885	92.5%	
Extensive Services	13	0.2%	
Special Care High	61	1.2%	
Special Care Low	173	3.3%	
Clinically Complex	17	0.3%	
Behavioral Symptoms/Cognitive Performance	27	0.5%	
Reduced Physical Function	28	0.5%	
TOTAL	5,283		

85.9% % Medicare Days in Ultra/Very High RUGs



ALARIS HEALTH AT PASSAIC COUNTY

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$14,866,800

■ 143 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	36
Nurses: 0 total, including		Contract Labor: 98 total, including	
Registered Nurses (RNs)	0	■ Nursing	90
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	5	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$582,733 for Alaris Health at Passaic County.
- Total Employee Payroll: \$1,363,026

■ Estimated State Income Taxes Paid by Employees: \$75,307

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★★

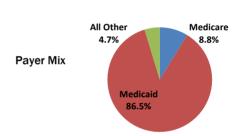
Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$224.87

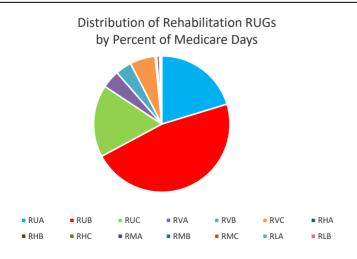
Total Beds 180

Medicare Medicaid All Other Total Avg. Daily Census 12.9 127.0 6.9 146.9 Avg. Length of Stay 48.1 288.0 16.2 129.2 **Occupancy Rate** 7.2% 70.6% 3.8% 81.6%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



% Medicare Days in Ultra/Very High I	RUGs	82.8%	
TOTAL	4,715		
Reduced Physical Function	32	0.7%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Clinically Complex	115	2.4%	
Special Care Low	245	5.2%	
Special Care High	353	7.5%	
Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	3,969	84.2%	
Rehabiliation Plus Extensive Services	0	0.0%	
	<u>Medicare</u> <u>Days</u>	% to Total	



ALARIS HEALTH AT ROCHELLE PARK

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$21,716,800

■ 207 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	44
Nurses: 0 total, including		Contract Labor: 153 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	144
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	7	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$863,068 for Alaris Health at Rochelle Park.
- Total Employee Payroll: \$2,062,517

■ Estimated State Income Taxes Paid by Employees: \$113,954

Statistical Profile

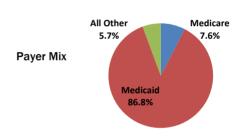
■ Medicare Ratings (from 1 to 5 stars)

 $\begin{array}{ll} \text{Medicare Overall Rating} & & \star\star\star\star\\ \text{Medicare Quality Measure Rating} & & \star\star\star\star\star\\ \end{array}$

Routine Cost per Day \$223.58

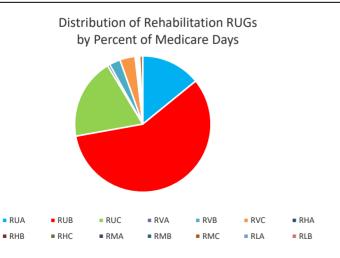
Total Beds 240

Medicare Medicaid All Other Total Avg. Daily Census 16.3 186.2 12.1 214.7 Avg. Length of Stay 51.7 373.5 32.3 180.5 **Occupancy Rate** 6.8% 77.6% 5.1% 89.4%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	% to Total	
Rehabiliation Plus Extensive Services	129	2.2%	
Rehabiliation (breakdown in pie chart)	5,407	90.9%	
Extensive Services	38	0.6%	
Special Care High	253	4.3%	
Special Care Low	106	1.8%	
Clinically Complex	16	0.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	2	0.0%	
TOTAL	5,951		

% Medicare Days in Ultra/Very High RUGs 9

91.4%



ALARIS HEALTH AT THE FOUNTAIN

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$27,959,000

■ 236 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	36
Nurses: 0 total, including		Contract Labor: 179 total, including	
Registered Nurses (RNs)	0	■ Nursing	161
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	17
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	13	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,110,014 for Alaris Health at the Fountain.
- Total Employee Payroll: \$1,765,197

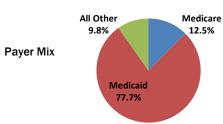
■ Estimated State Income Taxes Paid by Employees: \$97,527

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 36.5 226.6 28.6 291.6 266.3 495.2 549.0 451.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 10.9% 67.8% 8.6% 87.3% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare

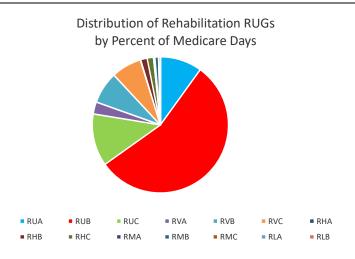
Routine Cost per Day \$217.87

Total Beds 334



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>% ιο</u> Total	
Rehabiliation Plus Extensive Services	39	0.3%	
Rehabiliation (breakdown in pie chart)	12,806	96.2%	
Extensive Services	0	0.0%	
Special Care High	90	0.7%	
Special Care Low	190	1.4%	
Clinically Complex	41	0.3%	
Behavioral Symptoms/Cognitive Performance	3	0.0%	
Reduced Physical Function	147	1.1%	
TOTAL	13,316		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 91.9%



ALARIS HEALTH AT WEST ORANGE

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$14,847,700

■ 127 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	25
Nurses: 0 total, including		Contract Labor: 96 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	79
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	17
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	5	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$300,885 for Alaris Health at West Orange.
- Total Employee Payroll: \$984,322

■ Estimated State Income Taxes Paid by Employees: \$54,384

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 39.5 49.2 20.0 108.6 366.3 43.9 61.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 33.2 **Occupancy Rate** 32.9% 41.0% 16.6% 90.5% **Medicare Overall Rating**

Medicare Overall Rating ★★★★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$237.67

120

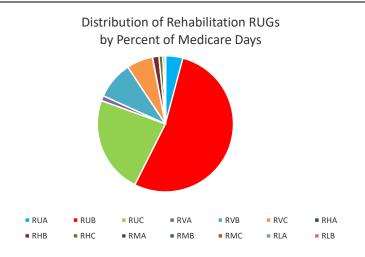
All Other 18.4%
Payer Mix

Medicare 36.3%

Medicaid 45.3%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70 to	
Rehabiliation Plus Extensive Services	40	0.3%	
Rehabiliation (breakdown in pie chart)	13,765	95.5%	
Extensive Services	1	0.0%	
Special Care High	231	1.6%	
Special Care Low	231	1.6%	
Clinically Complex	108	0.7%	
Behavioral Symptoms/Cognitive Performance	3	0.0%	
Reduced Physical Function	31	0.2%	
TOTAL	14,410		

Madicara

% Medicare Days in Ultra/Very High RUGs 92.9%



% to

Total Beds

ALLAIRE REHABILITATION & NURSING CENTER

Ownership: Governmental BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$13,033,800

■ 101 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	6
Nurses: 67 total, including		Contract Labor: 8 total, including	
Registered Nurses (RNs)	8	■ Nursing	4
■ Licensed Practical Nurses (LPNs)	21	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	38	■ Other	0
Administrative	7	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$456,560 for Allaire Rehabilitation & Nursing Center.
- Total Employee Payroll: \$4,096,157

■ Estimated State Income Taxes Paid by Employees: \$226,313

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$232.30

Total Beds 174

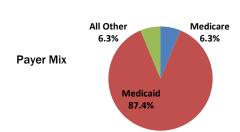
Inclusive of 55 Young Adult SCNF beds

 Medicare
 Medicaid
 All Other

 Avg. Daily Census
 7.1
 97.9
 7.0

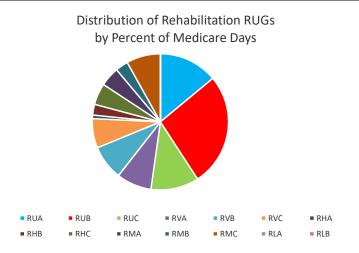
 Avg. Length of Stay
 42.3
 415.6
 20.0

 Occupancy Rate
 4.1%
 56.3%
 4.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total
Rehabiliation Plus Extensive Services	192	7.5%
Rehabiliation (breakdown in pie chart)	2,112	82.0%
Extensive Services	51	2.0%
Special Care High	33	1.3%
Special Care Low	51	2.0%
Clinically Complex	87	3.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	50	1.9%
TOTAL	2,576	

% Medicare Days in Ultra/Very High RUGs 68.3%



Total

112.0

148.7

64.4%

ALLENDALE NURSING HOME INC.

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,396,300

■ 142 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	21
Nurses: 61 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	14	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	37	■ Other	0
Administrative	13	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$824,864 for Allendale Nursing Home Inc..
- Total Employee Payroll: \$6,708,467

■ Estimated State Income Taxes Paid by Employees: \$370,643

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★

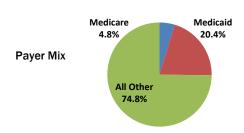
Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$101.78

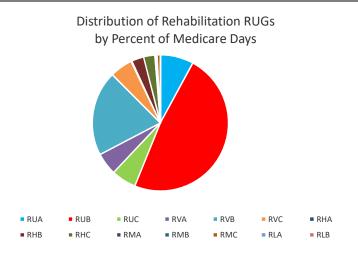
Total Beds 336

Medicaid **All Other** Medicare **Total** Avg. Daily Census 9.5 40.7 148.9 199.1 25.6 1,857.0 1,086.9 376.5 Avg. Length of Stay **Occupancy Rate** 2.8% 12.1% 44.3% 59.2%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	58	1.7%
Rehabiliation (breakdown in pie chart)	3,069	88.8%
Extensive Services	29	0.8%
Special Care High	45	1.3%
Special Care Low	202	5.8%
Clinically Complex	33	1.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	22	0.6%
TOTAL	3,458	

% Medicare Days in Ultra/Very High RUGs



84.2%

AMBOY CARE CENTER

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$14,268,000

■ 18 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	12
Nurses: 0 total, including		Contract Labor: 83 total, including	
Registered Nurses (RNs)	0	■ Nursing	83
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$635,002 for **Ambov Care Center.**
- Total Employee Payroll: \$463,508

■ Estimated State Income Taxes Paid by Employees: \$25,609

Statistical Profile

Avg. Daily Census 15.8 80.1 65.9 161.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 28.5 214.9 267.1 137.9 **Occupancy Rate** 8.8% 44.7% 36.8% 90.4%

Medicare Overall Rating Medicare Quality Measure Rating

Payer Mix

Medicare 9.8% All Other 40.7% Medicaid 49.5%

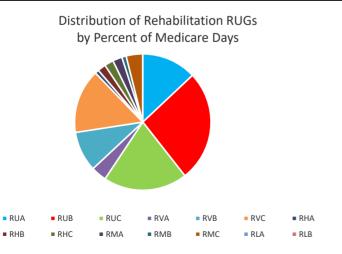
Medicare Medicaid All Other

Total

Routine Cost per Day \$210.65 **Total Beds** 179

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	119	2.1%	
Rehabiliation (breakdown in pie chart)	5,175	89.8%	
Extensive Services	13	0.2%	
Special Care High	81	1.4%	
Special Care Low	316	5.5%	
Clinically Complex	45	0.8%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	14	0.2%	
TOTAL	5,763		
		00 =0/	

% Medicare Days in Ultra/Very High RUGs 80.5%



ANDOVER SUBACUTE & REHABILITATION CENTER ONE

BPCI Model Participation: None Ownership: For-profit

Annual Contributions to Local and State Economy

Total Expenditures: \$12,303,800

■ 156 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	32
Nurses: 80 total, including		Contract Labor: 4 total, including	
Registered Nurses (RNs)	10	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	59	■ Other	0
Administrative	3	Plant Operations and Maintenance	8

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$583,293 for Andover Subacute & Rehabilitation Center One.
- Total Employee Payroll: \$6,171,640

■ Estimated State Income Taxes Paid by Employees: \$340,983

Statistical Profile

Avg. Daily Census 9.0 62.3 71.7 143.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 50.4 399.2 175.7 192.7 **Occupancy Rate** 5.6% 90.0%

Medicare Overall Rating Medicare Quality Measure Rating

39.2% 45.1%

Total

Medicare Medicaid All Other

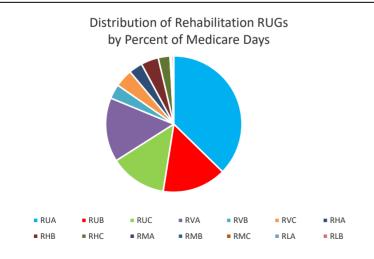
Routine Cost per Day \$202.48

Total Beds 159

Medicare 6.3% Payer Mix All Other Medicaid 50.1% 43.6%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	8	0.2%
Rehabiliation (breakdown in pie chart)	3,148	96.1%
Extensive Services	0	0.0%
Special Care High	5	0.2%
Special Care Low	79	2.4%
Clinically Complex	14	0.4%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	22	0.7%
TOTAL	3,277	

85.7% % Medicare Days in Ultra/Very High RUGs



ANDOVER SUBACUTE & REHABILITATION CENTER TWO

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$36,645,200

■ 529 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	119
Nurses: 262 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	19	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	48	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	195	■ Other	0
Administrative	18	Plant Operations and Maintenance	14

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$2,228,420 for Andover Subacute & Rehabilitation Center Two.
- Total Employee Payroll: \$20,429,779

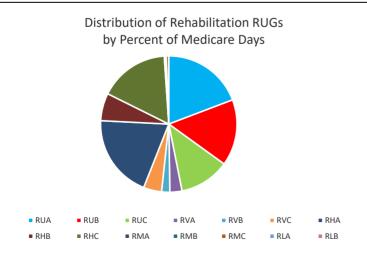
■ Estimated State Income Taxes Paid by Employees: \$1,128,745

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 11.2 407.6 104.6 523.4 Avg. Length of Stay 582.6 627.7 223.3 460.3 ■ Medicare Ratings (from 1 to 5 stars) **Occupancy Rate** 2.1% 75.1% 19.3% 96.4% **Medicare Overall Rating** x **Medicare Quality Measure Rating** Medicare Medicare Overall Rating unavailable 2.1% ΔII Other Payer Mix 20.0% **Routine Cost per Day** \$171.99 Medicaid **Total Beds** 543 77.9%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	3,839	94.1%
Extensive Services	0	0.0%
Special Care High	26	0.6%
Special Care Low	201	4.9%
Clinically Complex	5	0.1%
Behavioral Symptoms/Cognitive Performance	3	0.1%
Reduced Physical Function	4	0.1%
TOTAL	4,078	

% Medicare Days in Ultra/Very High RUGs

52.7%



APPLEWOOD ESTATES

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$20,537,500

■ 180 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	72
Nurses: 40 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	9	Nursing	2
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	21	■ Other	0
Administrative	8	Plant Operations and Maintenance	18

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$292,219 for Applewood Estates.
- Total Employee Payroll: \$7,771,456

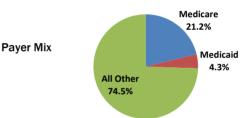
■ Estimated State Income Taxes Paid by Employees: \$429,373

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 18.0 3.7 63.5 85.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 22.0 191.9 1.103.4 95.1 **Occupancy Rate** 18.0% 3.7% 63.5% 85.2% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare

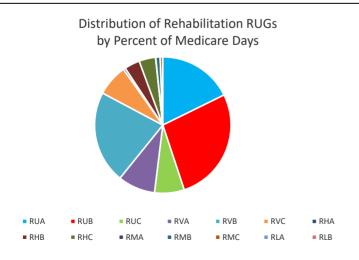
Routine Cost per Day \$251.58

Total Beds 100



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total	
Rehabiliation Plus Extensive Services	135	2.1%	
Rehabiliation (breakdown in pie chart)	6,132	93.1%	
Extensive Services	21	0.3%	
Special Care High	51	0.8%	
Special Care Low	142	2.2%	
Clinically Complex	69	1.0%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	34	0.5%	
TOTAL	6,585		
0/ M - dl D In 1114 0/ 111-dl- I	DUO-	96 40/	

% Medicare Days in Ultra/Very High RUGs 86.1%



ARBOR GLEN

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$12,478,100

■ 115 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	13
Nurses: 79 total, including		Contract Labor: 8 total, including	
Registered Nurses (RNs)	22	Nursing	0
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	46	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$411,073 for Arbor Glen.
- Total Employee Payroll: \$4,902,247

■ Estimated State Income Taxes Paid by Employees: \$270,849

Medicare Medicaid All Other

Total

107.7

124.8

Statistical Profile

 Avg. Daily Census
 13.2
 84.9
 9.5

 ■ Medicare Ratings (from 1 to 5 stars)
 Avg. Length of Stay
 38.6
 419.0
 30.0

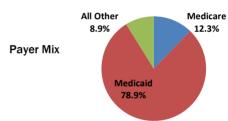
 Occupancy Rate
 10.8%
 69.6%
 7.8%

Occupancy Rate 10.8% 69.6% 7.8% 88.3% Medicare Overall Rating ****

Medicare Quality Measure Rating *****

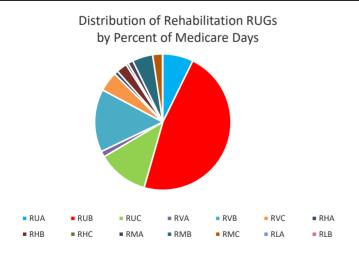
Routine Cost per Day \$250.20

Total Beds 122



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	84	1.7%
Rehabiliation (breakdown in pie chart)	4,340	89.9%
Extensive Services	2	0.0%
Special Care High	186	3.9%
Special Care Low	151	3.1%
Clinically Complex	23	0.5%
Behavioral Symptoms/Cognitive Performance	14	0.3%
Reduced Physical Function	25	0.5%
TOTAL	4,825	

% Medicare Days in Ultra/Very High RUGs 80.3%



ARBORS CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$9,477,600

■ 90 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 60 total, including		Contract Labor: 4 total, including	
Registered Nurses (RNs)	7	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	34	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$347,766 for Arbors Care Center.
- Total Employee Payroll: \$3,713,182

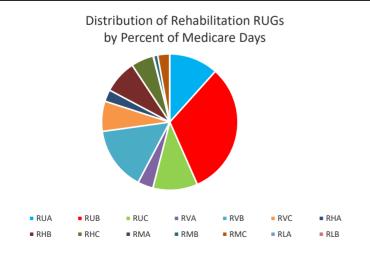
■ Estimated State Income Taxes Paid by Employees: \$205,153

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 16.7 66.5 13.5 96.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 539.1 68.3 118.7 33.8 **Occupancy Rate** 13.9% 55.4% 11.2% 80.5% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 13.9% 17.3% **Payer Mix Routine Cost per Day** \$191.00 Medicaid **Total Beds** 120

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	5,571	91.5%
Extensive Services	0	0.0%
Special Care High	110	1.8%
Special Care Low	173	2.8%
Clinically Complex	208	3.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	26	0.4%
TOTAL	6,088	

% Medicare Days in Ultra/Very High RUGs 73.2%



ARCADIA NURSING & REHABILITATION CENTER

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$10,171,900

■ 120 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	7	Dietary & Housekeeping	23
Nurses: 70 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	11	Nursing	0
 Licensed Practical Nurses (LPNs) 	21	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	39	■ Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$414,148 for Arcadia Nursing & Rehabilitation Center.
- Total Employee Payroll: \$5,670,155

■ Estimated State Income Taxes Paid by Employees: \$313,276

Statistical Profile

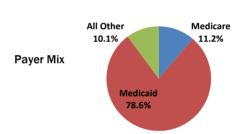
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$214.24

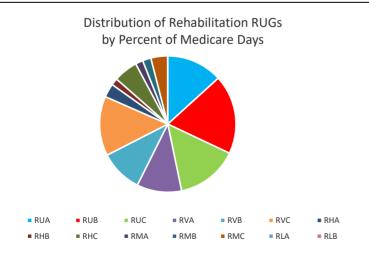
Total Beds 128

Medicare Medicaid All Other Total Avg. Daily Census 12.1 84.3 10.9 107.2 Avg. Length of Stay 21.6 405.0 46.7 107.2 **Occupancy Rate** 9.4% 65.9% 8.5% 83.8%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	45	1.0%
Rehabiliation (breakdown in pie chart)	3,600	81.9%
Extensive Services	148	3.4%
Special Care High	267	6.1%
Special Care Low	203	4.6%
Clinically Complex	41	0.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	94	2.1%
TOTAL	4,398	
% Medicare Days in Ultra/Very High I	RUGs	67.5%



ARISTACARE AT CEDAR OAKS

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$23,231,800

■ 246 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	45
Nurses: 144 total, including		Contract Labor: 16 total, including	
Registered Nurses (RNs)	10	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	37	■ Therapists	16
■ Certified Nursing Assistants (CNAs)	97	■ Other	0
Administrative	10	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$823,267 for Aristacare at Cedar Oaks.
- Total Employee Payroll: \$8,865,724

■ Estimated State Income Taxes Paid by Employees: \$489,831

Statistical Profile

Avg. Daily Census 29.4 165.6 23.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 29.9 643.2 25.8 **Occupancy Rate** 12.8% 72.0% 10.3%

Medicare Overall Rating Medicare Quality Measure Rating

218.6 101.4 95.0%

Total

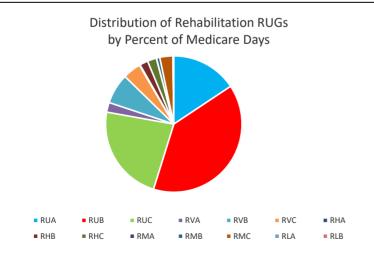
Medicare Medicaid All Other

Routine Cost per Day \$251.21 **Total Beds** 230

All Other Medicare 10.8% 13.4% Payer Mix Medicaid

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	241	2.3%	
Rehabiliation (breakdown in pie chart)	9,928	92.8%	
Extensive Services	7	0.1%	
Special Care High	166	1.6%	
Special Care Low	296	2.8%	
Clinically Complex	50	0.5%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	6	0.1%	
TOTAL	10,694		

87.0% % Medicare Days in Ultra/Very High RUGs



ARISTACARE AT CHERRY HILL

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$12,007,200

■ 106 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 67 total, including		Contract Labor: 17 total, including	
Registered Nurses (RNs)	8	Nursing	6
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	43	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$389,188 for Aristacare at Cherry Hill.
- Total Employee Payroll: \$3,645,290

■ Estimated State Income Taxes Paid by Employees: \$201,402

Statistical Profile

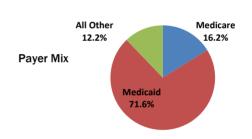
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$258.52

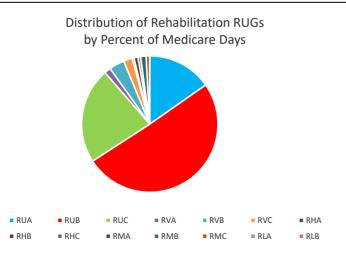
Total Beds 120

Medicare Medicaid All Other Total Avg. Daily Census 17.3 76.5 13.0 106.7 Avg. Length of Stay 39.6 547.2 28.4 103.3 **Occupancy Rate** 14.4% 63.7% 10.8% 88.9%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>
Rehabiliation Plus Extensive Services	109	1.7%
Rehabiliation (breakdown in pie chart)	6,034	95.9%
Extensive Services	0	0.0%
Special Care High	28	0.4%
Special Care Low	54	0.9%
Clinically Complex	27	0.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	43	0.7%
TOTAL	6,295	

% Medicare Days in Ultra/Very High RUGs

Medicare



93.5%

% to

ARISTACARE AT WHITING

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,891,500

■ 170 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	32
Nurses: 88 total, including		Contract Labor: 14 total, including	
Registered Nurses (RNs)	13	■ Nursing	4
■ Licensed Practical Nurses (LPNs)	21	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	54	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$608,087 for Aristacare at Whiting.
- Total Employee Payroll: \$6,328,361

■ Estimated State Income Taxes Paid by Employees: \$349,642

Statistical Profile

 ■ Medicare Ratings (from 1 to 5 stars)
 Avg. Daily Census Avg. Length of Stay 27.1 682.6 34.4 Occupancy Rate 10.6% 64.4% 13.2%

 Medicare Overall Rating
 ★★★★★

Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$230.17

Total Beds 180

All Other
15.0%

Medicare
12.0%

Medicaid
73.0%

Medicare Medicaid All Other

Total

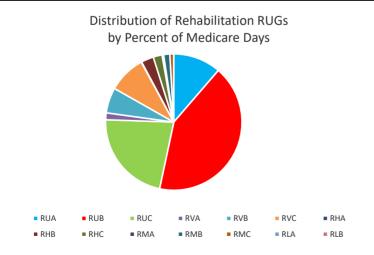
158.9

101.2

88.3%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	6,870	98.4%
Extensive Services	0	0.0%
Special Care High	15	0.2%
Special Care Low	50	0.7%
Clinically Complex	15	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	31	0.4%
TOTAL	6,981	

% Medicare Days in Ultra/Very High RUGs 90.6%



ARMENIAN NURSING & REHABILITATION

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$4,777,200

■ 93 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	22
Nurses: 53 total, including		Contract Labor: 3 total, including	
Registered Nurses (RNs)	13	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	7	■ Therapists	3
■ Certified Nursing Assistants (CNAs)	33	■ Other	0
Administrative	5	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$241,308 for Armenian Nursing & Rehabilitation.
- Total Employee Payroll: \$2,743,983

■ Estimated State Income Taxes Paid by Employees: \$151,605

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating
Medicare Quality Measure Rating

Routine Cost per Day

\$197.70

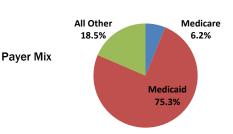
Total Beds

 Medicare
 Medicaid
 All Other

 Avg. Daily Census
 3.6
 44.5
 11.0

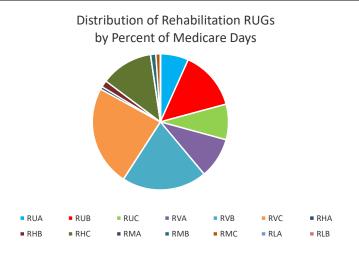
 Avg. Length of Stay
 24.6
 1,015.4
 129.0

 Occupancy Rate
 4.2%
 51.8%
 12.7%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	1,211	91.1%
Extensive Services	14	1.1%
Special Care High	20	1.5%
Special Care Low	6	0.5%
Clinically Complex	79	5.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
TOTAL	1,330	

% Medicare Days in Ultra/Very High RUGs



75.6%

Total

59.1

213.6

68.7%

ARNOLD WALTER NURSING HOME

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,350,500

■ 172 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	40
Nurses: 105 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	18	Nursing	0
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	64	■ Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$620,555 for Arnold Walter Nursing Home.
- Total Employee Payroll: \$7,199,607

■ Estimated State Income Taxes Paid by Employees: \$397,778

Statistical Profile

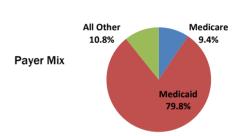
■ Medicare Ratings (from 1 to 5 stars)

 $\begin{array}{ll} \text{Medicare Overall Rating} & & \star \star \star \star \star \\ \text{Medicare Quality Measure Rating} & & \star \star \star \star \star \end{array}$

Routine Cost per Day \$241.37

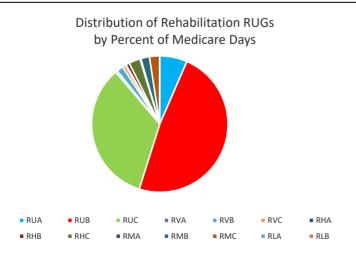
Total Beds 202

Medicare Medicaid All Other Total Avg. Daily Census 14.8 125.7 17.0 157.4 Avg. Length of Stay 28.1 320.8 87.2 141.5 **Occupancy Rate** 7.3% 62.2% 8.4% 77.9%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	70	1.3%	
Rehabiliation (breakdown in pie chart)	4,848	90.0%	
Extensive Services	0	0.0%	
Special Care High	119	2.2%	
Special Care Low	291	5.4%	
Clinically Complex	58	1.1%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	1	0.0%	
TOTAL	5,387		

Medicare

% Medicare Days in Ultra/Very High RUGs 83.7%



% to

ARISTACARE AT MANCHESTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$14,027,400

■ 150 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	24
Nurses: 77 total, including		Contract Labor: 13 total, including	
Registered Nurses (RNs)	11	Nursing	5
■ Licensed Practical Nurses (LPNs)	22	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	45	■ Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$474,499 for Aristacare at Manchester.
- Total Employee Payroll: \$5,384,075

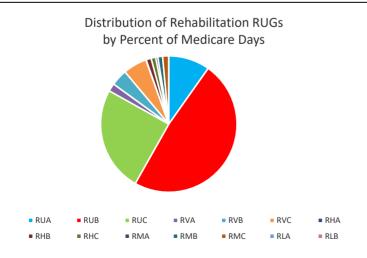
■ Estimated State Income Taxes Paid by Employees: \$297,470

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 17.5 85.5 23.5 126.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 709.7 35.3 88.8 27.4 **Occupancy Rate** 10.6% 51.8% 14.2% 76.7% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 18.6% 13.8% Payer Mix **Routine Cost per Day** \$258.71 Medicaid **Total Beds** 165

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total
Rehabiliation Plus Extensive Services	195	3.1%
Rehabiliation (breakdown in pie chart)	5,842	91.4%
Extensive Services	5	0.1%
Special Care High	161	2.5%
Special Care Low	72	1.1%
Clinically Complex	115	1.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	2	0.0%
TOTAL	6,392	

67.6%

% Medicare Days in Ultra/Very High RUGs 89.5%



ARISTACARE AT NORWOOD TERRACE

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$11,430,300

■ 116 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	21
Nurses: 69 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	7	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	46	Other	0
Administrative	5	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$412,945 for Aristacare at Norwood Terrace.
- Total Employee Payroll: \$4,431,260

■ Estimated State Income Taxes Paid by Employees: \$244,827

Statistical Profile

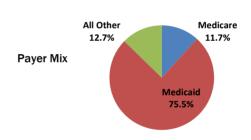
■ Medicare Ratings (from 1 to 5 stars)

 $\begin{array}{ll} \text{Medicare Overall Rating} & & \star\star\star\star\\ \text{Medicare Quality Measure Rating} & & \star\star\star\star\star\\ \end{array}$

Routine Cost per Day \$251.15

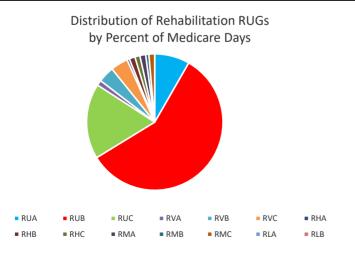
Total Beds 250

Medicare Medicaid All Other Total Avg. Daily Census 12.6 81.2 13.7 107.5 Avg. Length of Stay 26.3 988.4 26.4 99.6 **Occupancy Rate** 5.1% 32.5% 5.5% 43.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	45	1.0%
Rehabiliation (breakdown in pie chart)	4,173	90.5%
Extensive Services	22	0.5%
Special Care High	184	4.0%
Special Care Low	99	2.1%
Clinically Complex	71	1.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	17	0.4%
TOTAL	4,611	

% Medicare Days in Ultra/Very High RUGs 84.8%



ATRIUM POST ACUTE CARE OF WAYNE

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$19,735,700

■ 198 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	13	Dietary & Housekeeping	35
Nurses: 103 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	18	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	65	Other	0
Administrative	13	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$632,749 for Atrium Post Acute Care of Wayne.
- Total Employee Payroll: \$9,335,749

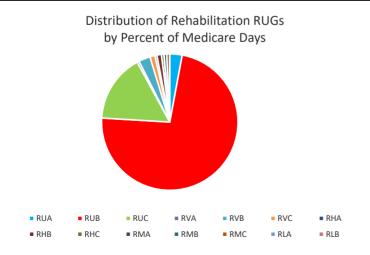
■ Estimated State Income Taxes Paid by Employees: \$515,800

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 33.2 100.8 44.7 178.6 Avg. Length of Stay 25.9 422.7 35.5 64.4 ■ Medicare Ratings (from 1 to 5 stars) **Occupancy Rate** 15.9% 48.2% 21.4% 85.5% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 18.6% **Payer Mix** All Other 25.0% **Routine Cost per Day** \$231.33 Medicaid **Total Beds** 209 56.4%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total	
Rehabiliation Plus Extensive Services	14	0.1%	
Rehabiliation (breakdown in pie chart)	11,503	95.1%	
Extensive Services	24	0.2%	
Special Care High	274	2.3%	
Special Care Low	109	0.9%	
Clinically Complex	107	0.9%	
Behavioral Symptoms/Cognitive Performance	22	0.2%	
Reduced Physical Function	40	0.3%	
TOTAL	12,093		
		- 4	

% Medicare Days in Ultra/Very High RUGs 91.8%



ASHBROOK CARE & REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: Model 3

Annual Contributions to Local and State Economy

Total Expenditures: \$9,578,000

■ 94 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	14
Nurses: 48 total, including		Contract Labor: 13 total, including	
■ Registered Nurses (RNs)	8	■ Nursing	7
■ Licensed Practical Nurses (LPNs)	1 5	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	25	■ Other	0
Administrative	5	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$398,450 for Ashbrook Care & Rehabilitation Center.
- Total Employee Payroll: \$3,867,538

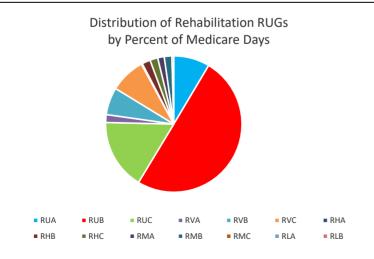
■ Estimated State Income Taxes Paid by Employees: \$213,681

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 10.5 81.3 10.3 102.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 28.5 823.8 22.6 110.5 **Occupancy Rate** 9.2% 71.3% 9.1% 89.5% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 10.1% 10.3% **Payer Mix Routine Cost per Day** \$229.28 Medicaid **Total Beds** 114

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	3,374	88.3%
Extensive Services	1	0.0%
Special Care High	160	4.2%
Special Care Low	147	3.8%
Clinically Complex	127	3.3%
Behavioral Symptoms/Cognitive Performance	12	0.3%
Reduced Physical Function	2	0.1%
TOTAL	3,823	

% Medicare Days in Ultra/Very High RUGs 81.3%



ASPEN HILLS HEALTHCARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$4,958,200

■ 148 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$681,383 for Aspen Hills Healthcare Center.
- Total Employee Payroll: \$4,372,636

■ Estimated State Income Taxes Paid by Employees: \$241,588

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

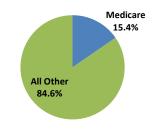
Medicare Overall Rating ★★★★
Medicare Quality Measure Rating ★★★

Routine Cost per Day \$183.67

Total Beds 204

Medicaid All Other Medicare **Total** Avg. Daily Census 28.6 N/A¹ 15.1 185.2 N/A^{\perp} N/A¹ Avg. Length of Stay N/A⁺ N/A⁺ N/A1 **Occupancy Rate** 14.0% 7.4% 90.8%

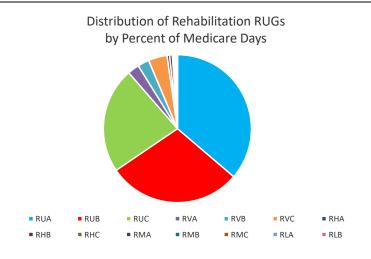
Payer Mix



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	197	1.9%	
Rehabiliation (breakdown in pie chart)	9,941	95.6%	
Extensive Services	0	0.0%	
Special Care High	14	0.1%	
Special Care Low	181	1.7%	
Clinically Complex	47	0.5%	
Behavioral Symptoms/Cognitive Performance	8	0.1%	
Reduced Physical Function	12	0.1%	
TOTAL	10,400		
		0= 00/	

% Medicare Days in Ultra/Very High RUGs 95.0%



¹ This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

ATLANTIC COAST REHABILITATION & NURSING CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$13,593,200

■ 148 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	16
Nurses: 96 total, including		Contract Labor: 9 total, including	
Registered Nurses (RNs)	7	Nursing	1
 Licensed Practical Nurses (LPNs) 	24	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	64	■ Other	0
Administrative	12	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$564,710 for Atlantic Coast Rehabilitation & Nursing Center.
- Total Employee Payroll: \$5,826,512

■ Estimated State Income Taxes Paid by Employees: \$321,915

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★

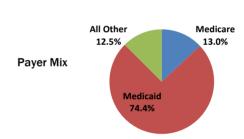
Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$211.63

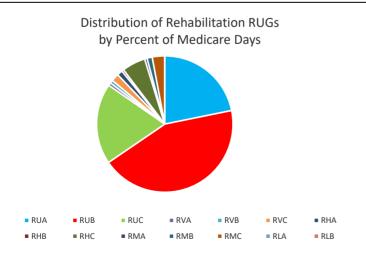
Total Beds 160

Medicare Medicaid All Other Total Avg. Daily Census 19.4 111.1 18.7 149.2 Avg. Length of Stay 36.0 346.5 99.0 142.2 **Occupancy Rate** 12.1% 69.4% 11.7% 93.3%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	75	1.1%
Rehabiliation (breakdown in pie chart)	6,575	92.8%
Extensive Services	37	0.5%
Special Care High	145	2.0%
Special Care Low	213	3.0%
Clinically Complex	34	0.5%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	8	0.1%
TOTAL	7,088	

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 82.0%



ATLANTIC REHABILITATION INSTITUTE

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$2,923,400

■ 43 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$47,406 for Atlantic Rehabilitation Institute.
- Total Employee Payroll: \$2,763,714

■ Estimated State Income Taxes Paid by Employees: \$152,695

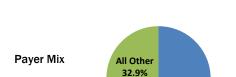
Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 22.2 N/A¹ 10.9 33.1 N/A^{\perp} ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay N/A[±] N/A[±] N/A¹ N/A1 **Occupancy Rate** 55.6% 27.2% 82.8%

Medicare Overall Rating ★★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$600.97

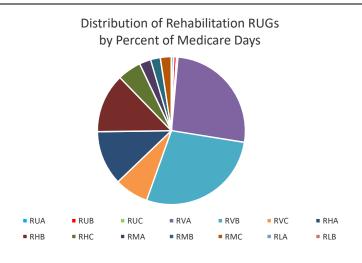
Total Beds 40



Medicare 67.1%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



O/ Madiaara Dava in Illiana (Vancilliale)	E7 E0/	
TOTAL	8,113	
Reduced Physical Function	186	2.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Clinically Complex	190	2.3%
Special Care Low	8	0.1%
Special Care High	310	3.8%
Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	7,419	91.4%
Rehabiliation Plus Extensive Services	0	0.0%
	Medicare Days	% to Total

% Medicare Days in Ultra/Very High RUGs 57.5%



¹ This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

ATRIUM POST ACUTE CARE OF HAMILTON

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$9,504,000

■ 78 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	12	Dietary & Housekeeping	15
Nurses: 30 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	6	■ Nursing	1
Licensed Practical Nurses (LPNs)	9	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	16	■ Other	0
Administrative	7	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$13,052 for Atrium Post Acute Care of Hamilton.
- Total Employee Payroll: \$4,269,161

■ Estimated State Income Taxes Paid by Employees: \$235,871

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★

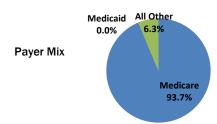
Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$339.50

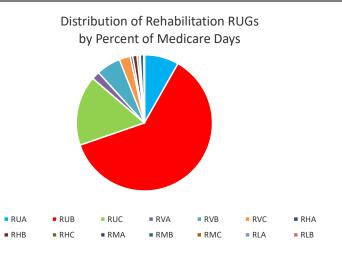
Total Beds 55

Medicaid All Other Medicare **Total** Avg. Daily Census 44.4 0.0 3.0 47.4 26.5 30.4 26.7 Avg. Length of Stay 0.0 **Occupancy Rate** 80.8% 0.0% 5.5% 86.2%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	65	0.4%	
Rehabiliation (breakdown in pie chart)	1 5,769	97.2%	
Extensive Services	1	0.0%	
Special Care High	159	1.0%	
Special Care Low	147	0.9%	
Clinically Complex	69	0.4%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	9	0.1%	
TOTAL	16,219		

% Medicare Days in Ultra/Very High RUGs

94.4%

% to

Medicare



ATRIUM POST ACUTE CARE OF LAWRENCEVILLE

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$8,172,500

■ 84 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	7	Dietary & Housekeeping	17
Nurses: 44 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	4	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	14	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	25	■ Other	0
Administrative	5	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$280,740 for Atrium Post Acute Care of Lawrenceville.
- Total Employee Payroll: \$3,997,121

■ Estimated State Income Taxes Paid by Employees: \$220,841

Statistical Profile

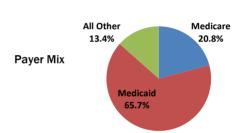
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$220.52

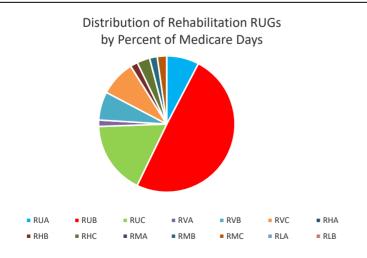
Total Beds 100

Medicare Medicaid All Other Total Avg. Daily Census 17.0 53.6 11.0 81.5 Avg. Length of Stay 26.7 575.1 56.3 88.3 **Occupancy Rate** 17.0% 53.6% 11.0% 81.5%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	184	3.0%	
Rehabiliation (breakdown in pie chart)	5,631	90.8%	
Extensive Services	51	0.8%	
Special Care High	25	0.4%	
Special Care Low	263	4.2%	
Clinically Complex	35	0.6%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	15	0.2%	
TOTAL	6,204		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 84.7%



ATRIUM POST ACUTE CARE OF MATAWAN

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$11,384,000

■ 121 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	7	Dietary & Housekeeping	21
Nurses: 64 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	12	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	14	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	37	■ Other	0
Administrative	11	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$359,436 for Atrium Post Acute Care of Matawan.
- Total Employee Payroll: \$5,770,385

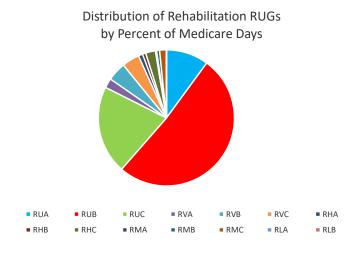
■ Estimated State Income Taxes Paid by Employees: \$318,814

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 18.3 66.9 15.7 100.9 42.3 45.9 120.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 1,017.4 **Occupancy Rate** 14.1% 51.5% 12.1% 77.6% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 15.6% 18.1% Payer Mix **Routine Cost per Day** \$232.09 Medicaid **Total Beds** 130 66.3% Inclusive of 22 Ventilator SCNF beds

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	% to Total	
Rehabiliation Plus Extensive Services	436	6.6%	
Rehabiliation (breakdown in pie chart)	5,057	76.0%	
Extensive Services	794	11.9%	
Special Care High	85	1.3%	
Special Care Low	194	2.9%	
Clinically Complex	66	1.0%	
Behavioral Symptoms/Cognitive Performance	10	0.2%	
Reduced Physical Function	9	0.1%	
TOTAL	6,651		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 77.0%



ATRIUM POST ACUTE CARE OF PARK RIDGE

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$17,652,100

■ 182 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	7	Dietary & Housekeeping	35
Nurses: 101 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	18	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	22	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	61	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$648,841 for Atrium Post Acute Care of Park Ridge.
- Total Employee Payroll: \$8,377,058

■ Estimated State Income Taxes Paid by Employees: \$462,832

Medicare

Statistical Profile

Avg. Daily Census 18.9 117.3 31.8

■ Medicare Ratings (from 1 to 5 stars)

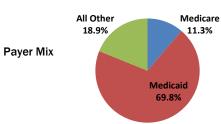
Avg. Length of Stay 31.7 603.2 37.9

Occupancy Rate 9.0% 55.9% 15.1%

Medicare Overall Rating
Medicare Quality Measure Rating

210

Routine Cost per Day \$248.31



Medicaid All Other

Medicare

Total

168.1

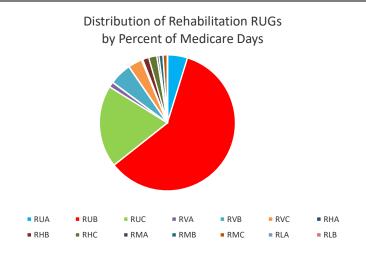
103.1

80.0%

% to

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70 to	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	6,379	92.3%	
Extensive Services	0	0.0%	
Special Care High	5	0.1%	
Special Care Low	515	7.4%	
Clinically Complex	6	0.1%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	8	0.1%	
TOTAL	6,913		

% Medicare Days in Ultra/Very High RUGs 86.5%



Total Beds

ATRIUM POST ACUTE CARE OF PRINCETON

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$16,431,200

■ 203 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	8	Dietary & Housekeeping	32
Nurses: 110 total, including		Contract Labor: 3 total, including	
Registered Nurses (RNs)	19	■ Nursing	3
■ Licensed Practical Nurses (LPNs)	28	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	63	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$840,122 for Atrium Post Acute Care of Princeton.
- Total Employee Payroll: \$7,749,171

■ Estimated State Income Taxes Paid by Employees: \$428,142

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 13.7 148.9 44.2 206.8 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 696.8 67.2 169.6 39.4 **Occupancy Rate** 7.6% 82.7% 24.6% 114.9% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare

Routine Cost per Day \$176.15

Total Beds 180

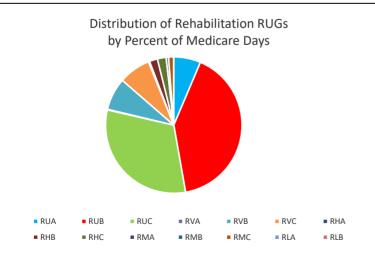
Payer Mix

Medicare
6.6%

Medicaid
72.0%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total	
	<u>Days</u>	Iotal	
Rehabiliation Plus Extensive Services	14	0.3%	
Rehabiliation (breakdown in pie chart)	4,290	86.2%	
Extensive Services	57	1.1%	
Special Care High	125	2.5%	
Special Care Low	354	7.1%	
Clinically Complex	101	2.0%	
Behavioral Symptoms/Cognitive Performance	6	0.1%	
Reduced Physical Function	27	0.5%	
TOTAL	4,974		
		00.00/	

% Medicare Days in Ultra/Very High RUGs 80.8%



ATRIUM POST ACUTE CARE OF WAYNEVIEW

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$13,285,600

■ 136 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	5	Dietary & Housekeeping	26
Nurses: 71 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	10	Nursing	0
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	44	■ Other	0
Administrative	10	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$532,252 for Atrium Post Acute Care of Wayneview.
- Total Employee Payroll: \$6,056,183

■ Estimated State Income Taxes Paid by Employees: \$334,604

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$225.98

Total Beds 170

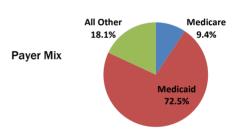
Avg. Daily Census 12.7
Avg. Length of Stay 30.7
Occupancy Rate 7.5%

 Medicare
 Medicaid
 All Other
 Total

 12.7
 97.9
 24.4
 135.0

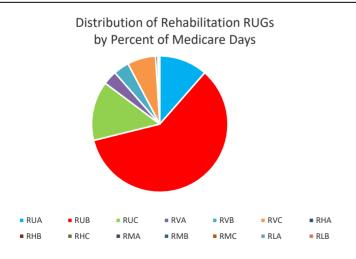
 30.7
 376.2
 41.6
 107.1

 7.5%
 57.6%
 14.4%
 79.4%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total	
	<u>Days</u>	Iotai	
Rehabiliation Plus Extensive Services	42	0.9%	
Rehabiliation (breakdown in pie chart)	4,314	93.3%	
Extensive Services	2	0.0%	
Special Care High	45	1.0%	
Special Care Low	168	3.6%	
Clinically Complex	39	0.8%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	13	0.3%	
TOTAL	4,623		

% Medicare Days in Ultra/Very High RUGs
93.1%



ATRIUM POST ACUTE CARE OF WOODBURY

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$8,966,400

■ 74 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	10	Dietary & Housekeeping	12
Nurses: 29 total, including		Contract Labor: 4 total, including	
Registered Nurses (RNs)	10	Nursing	2
Licensed Practical Nurses (LPNs)	7	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	13	■ Other	0
Administrative	7	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$33,722 for Atrium Post Acute Care of Woodbury.
- Total Employee Payroll: \$3,921,377

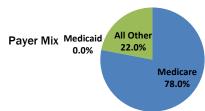
■ Estimated State Income Taxes Paid by Employees: \$216,656

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 27.5 0.0 7.8 35.2 22.4 24.8 22.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 **Occupancy Rate** 24.1% 0.0% 6.8% 30.9% **Medicare Overall Rating Medicare Quality Measure Rating**

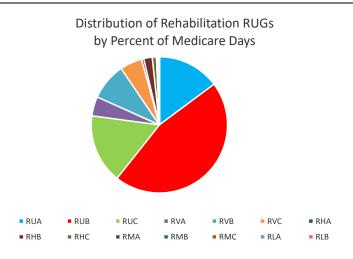
Routine Cost per Day \$485.55

Total Beds 114



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	65	0.6%
Rehabiliation (breakdown in pie chart)	9,662	96.4%
Extensive Services	0	0.0%
Special Care High	82	0.8%
Special Care Low	50	0.5%
Clinically Complex	94	0.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	71	0.7%
TOTAL	10,024	

Madicara

% Medicare Days in Ultra/Very High RUGs 92.8%



% to

AUTUMN LAKE HEALTHCARE AT BERKELEY HEIGHTS

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$12,673,400

■ 101 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	5
Nurses: 75 total, including		Contract Labor: 2 total, including	
■ Registered Nurses (RNs)	21	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	42	■ Other	0
Administrative	10	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$392,037 for Autumn Lake Healthcare at Berkeley Heights.
- Total Employee Payroll: \$4,777,923

■ Estimated State Income Taxes Paid by Employees: \$263,980

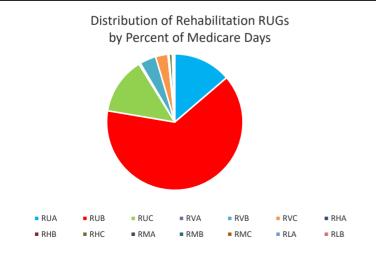
Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 14.7 55.2 35.0 104.8 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 28.1 1.548.5 92.4 111.8 **Occupancy Rate** 11.3% 42.4% 26.9% 80.6% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 14.0% Payer Mix All Other **Routine Cost per Day** \$261.30 33.4% Medicaid

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

130

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	122	2.3%
Rehabiliation (breakdown in pie chart)	4,913	91.8%
Extensive Services	0	0.0%
Special Care High	12	0.2%
Special Care Low	197	3.7%
Clinically Complex	35	0.7%
Behavioral Symptoms/Cognitive Performance	6	0.1%
Reduced Physical Function	68	1.3%
TOTAL	5,353	

52.6%

% Medicare Days in Ultra/Very High RUGs 92.1%



Total Beds

AUTUMN LAKE HEALTHCARE AT OCEANVIEW

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$12,501,400

■ 144 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	29
Nurses: 51 total, including		Contract Labor: 11 total, including	
Registered Nurses (RNs)	8	■ Nursing	5
 Licensed Practical Nurses (LPNs) 	12	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	30	■ Other	0
Administrative	13	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$542,372 for Autumn Lake Healthcare at Oceanview.
- Total Employee Payroll: \$4,833,657

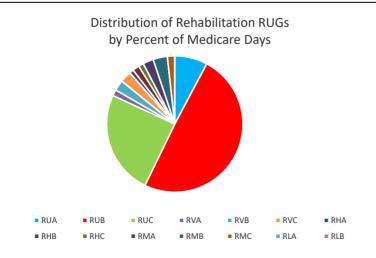
■ Estimated State Income Taxes Paid by Employees: \$267,060

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 19.6 62.8 61.9 144.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 532.7 480.7 188.0 37.6 **Occupancy Rate** 11.1% 35.7% 35.2% 82.0% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 13.6% Payer Mix All Other **Routine Cost per Day** \$153.96 42.9% Medicaid **Total Beds** 176 43.5%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>78 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	308	4.3%	
Rehabiliation (breakdown in pie chart)	6,613	92.5%	
Extensive Services	34	0.5%	
Special Care High	97	1.4%	
Special Care Low	16	0.2%	
Clinically Complex	74	1.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	5	0.1%	
TOTAL	7,147		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 85.9%



AVISTA HEALTHCARE LLC

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$13,691,100

■ 114 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 13 total, including		Contract Labor: 82 total, including	
Registered Nurses (RNs)	1	■ Nursing	71
■ Licensed Practical Nurses (LPNs)	2	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	10	■ Other	0
Administrative	1	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$447,799 for Avista Healthcare LLC.
- Total Employee Payroll: \$1,138,646

■ Estimated State Income Taxes Paid by Employees: \$62,910

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Total Beds

Medicare Overall Rating
Medicare Quality Measure Rating

Medicare Overall Rating unavailable

✓

Routine Cost per Day \$236.42

146

Avg. Daily Census Avg. Length of Stay Occupancy Rate
 Medicare
 Medicaid
 All Other
 Total

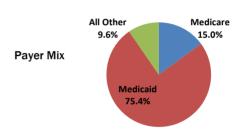
 18.1
 91.3
 11.6
 121.1

 42.7
 231.4
 26.2
 95.8

 12.4%
 62.5%
 8.0%
 82.9%

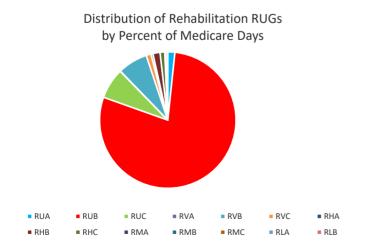
Medicare

% to



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	121	1.8%	
Rehabiliation (breakdown in pie chart)	6,322	95.5%	
Extensive Services	0	0.0%	
Special Care High	60	0.9%	
Special Care Low	63	1.0%	
Clinically Complex	33	0.5%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	18	0.3%	
TOTAL	6,617		

% Medicare Days in Ultra/Very High RUGs 93.1%



BARCLAYS REHABILITATION & HEALTHCARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$8,311,500

■ 96 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	19
Nurses: 54 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	10	Nursing	0
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	32	■ Other	0
Administrative	9	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$318,359 for Barclays Rehabilitation & Healthcare Center.
- Total Employee Payroll: \$3,594,495

■ Estimated State Income Taxes Paid by Employees: \$198,596

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

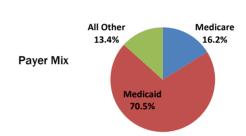
 Medicare Overall Rating
 ★★★

 Medicare Quality Measure Rating
 ★★★★

Routine Cost per Day \$203.64

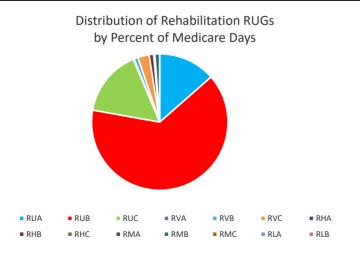
Total Beds 108

Medicare Medicaid All Other Total Avg. Daily Census 14.1 61.5 11.7 87.3 Avg. Length of Stay 37.4 134.4 106.5 92.4 **Occupancy Rate** 13.1% 56.9% 10.8% 80.8%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	52	1.0%
Rehabiliation (breakdown in pie chart)	4,941	95.8%
Extensive Services	14	0.3%
Special Care High	89	1.7%
Special Care Low	19	0.4%
Clinically Complex	16	0.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	24	0.5%
TOTAL	5,155	

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 94.4%



BARN HILL CARE CENTER

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$16,338,600

■ 188 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	31
Nurses: 106 total, including		Contract Labor: 21 total, including	
Registered Nurses (RNs)	31	Nursing	0
■ Licensed Practical Nurses (LPNs)	26	■ Therapists	21
■ Certified Nursing Assistants (CNAs)	49	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$396,996 for Barn Hill Care Center.
- Total Employee Payroll: \$7,051,178

■ Estimated State Income Taxes Paid by Employees: \$389,578

Medicare Medicaid All Other

Total

134.2

48.7

87.1%

% to

Statistical Profile

Avg. Daily Census 43.0 65.3 26.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 24.4 610.7 29.4 **Occupancy Rate** 27.9% 42.4% 16.9%

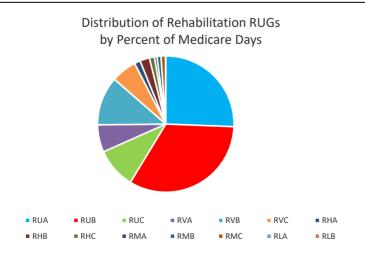
Medicare Overall Rating Medicare Quality Measure Rating

Routine Cost per Day \$235.69 **Total Beds** 154

All Other 19.4% **Payer Mix** Medicare 32.0% Medicaid 48.6%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	114	0.7%
Rehabiliation (breakdown in pie chart)	14,391	91.8%
Extensive Services	13	0.1%
Special Care High	518	3.3%
Special Care Low	277	1.8%
Clinically Complex	224	1.4%
Behavioral Symptoms/Cognitive Performance	15	0.1%
Reduced Physical Function	129	0.8%
TOTAL	15,681	

Medicare

85.5% % Medicare Days in Ultra/Very High RUGs



BARNEGAT NURSING & REHABILITATION

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$9,624,800

■ 82 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 55 total, including		Contract Labor: 11 total, including	
Registered Nurses (RNs)	5	■ Nursing	5
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	33	■ Other	0
Administrative	5	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$378,305 for Barnegat Nursing & Rehabilitation.
- Total Employee Payroll: \$2,911,031

■ Estimated State Income Taxes Paid by Employees: \$160,834

Statistical Profile

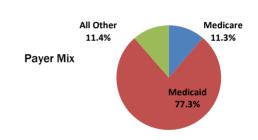
■ Medicare Ratings (from 1 to 5 stars)

 $\begin{array}{ll} \text{Medicare Overall Rating} & \star \star \star \star \\ \text{Medicare Quality Measure Rating} & \star \star \star \star \star \end{array}$

Routine Cost per Day \$218.71

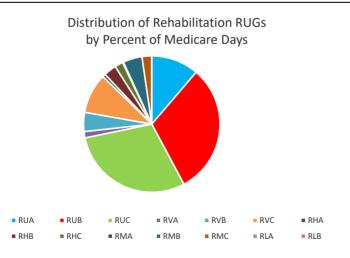
Total Beds 115

Medicare Medicaid All Other Total Avg. Daily Census 11.1 75.8 11.2 98.0 Avg. Length of Stay 32.9 217.8 127.5 126.9 **Occupancy Rate** 9.6% 65.9% 9.7% 85.2%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	3,766	93.1%
Extensive Services	0	0.0%
Special Care High	15	0.4%
Special Care Low	254	6.3%
Clinically Complex	6	0.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	2	0.0%
TOTAL	4,043	

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 81.3%



BARNERT SUBACUTE REHABILITATION CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$9,461,100

■ 85 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	14
Nurses: 38 total, including		Contract Labor: 12 total, including	
Registered Nurses (RNs)	8	Nursing	0
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	20	■ Other	0
Administrative	10	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$92,690 for Barnert Subacute Rehabilitation Center.
- Total Employee Payroll: \$3,287,722

■ Estimated State Income Taxes Paid by Employees: \$181,647

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 23.9 0.4 20.9 45.2 22.2 18.6 20.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 **Occupancy Rate** 35.1% 0.6% 30.8% 66.4%

Medicare Overall Rating

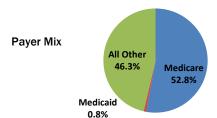
★★★★

Medicare Quality Measure Rating

★★★★★

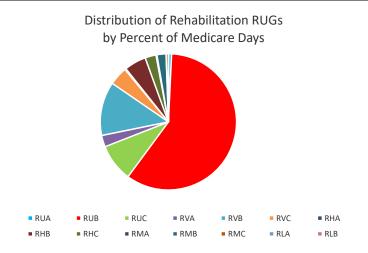
Routine Cost per Day \$356.61

Total Beds 68



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	8,584	98.5%	
Extensive Services	0	0.0%	
Special Care High	47	0.5%	
Special Care Low	41	0.5%	
Clinically Complex	35	0.4%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	4	0.0%	
TOTAL	8,711		

% Medicare Days in Ultra/Very High RUGs

Madicara

% to



87.7%

BARTLEY HEALTHCARE NURSING & REHABILITATION

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$20,797,100

■ 191 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	30
Nurses: 106 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	14	■ Nursing	6
 Licensed Practical Nurses (LPNs) 	34	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	59	■ Other	0
Administrative	16	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$747,539 for Bartley Healthcare Nursing & Rehabilitation.
- Total Employee Payroll: \$7,662,166

■ Estimated State Income Taxes Paid by Employees: \$423,335

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 25.5 139.2 32.6 197.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 1.302.7 131.7 26.3 77.3 **Occupancy Rate** 10.9% 59.5% 13.9% 84.3% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare

Routine Cost per Day \$227.05

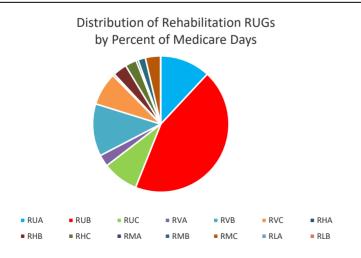
Total Beds 234

All Other Medicare 16.5%
Payer Mix

Medicaid 70.5%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>
Rehabiliation Plus Extensive Services	76	0.8%
Rehabiliation (breakdown in pie chart)	8,358	90.0%
Extensive Services	25	0.3%
Special Care High	249	2.7%
Special Care Low	396	4.3%
Clinically Complex	132	1.4%
Behavioral Symptoms/Cognitive Performance	14	0.2%
Reduced Physical Function	37	0.4%
TOTAL	9,287	

% Medicare Days in Ultra/Very High RUGs

Medicare



79.2%

% to

BAYONNE MEDICAL CENTER TCU

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$1,972,400

■ 20 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$5,352 for Bayonne Medical Center TCU.
- Total Employee Payroll: \$1,738,804

■ Estimated State Income Taxes Paid by Employees: \$96,069

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$921.38

Total Beds 17

Avg. Daily Census
Avg. Length of Stay
Occupancy Rate

13.7
N/A¹
80.7%

 Medicare
 Medicaid
 All Other
 Total

 13.7
 N/A¹
 1.2
 14.9

 N/A¹
 N/A¹
 N/A¹
 N/A¹

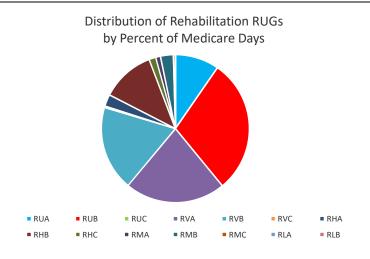
 80.7%
 N/A¹
 7.2%
 87.9%

Payer Mix

Medicare
91.8%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	18	0.4%
Rehabiliation (breakdown in pie chart)	4,429	88.5%
Extensive Services	0	0.0%
Special Care High	232	4.6%
Special Care Low	46	0.9%
Clinically Complex	252	5.0%
Behavioral Symptoms/Cognitive Performance	4	0.1%
Reduced Physical Function	25	0.5%
TOTAL	5,006	

% Medicare Days in Ultra/Very High RUGs

71.0%



¹ This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

BAYSHORE HEALTH CARE FACILITY

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$26,264,000

■ 287 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	25	Dietary & Housekeeping	59
Nurses: 164 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	28	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	44	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	92	■ Other	0
Administrative	17	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$725,940 for Bayshore Health Care Facility.
- Total Employee Payroll: \$13,462,805

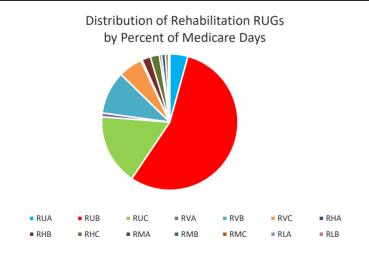
■ Estimated State Income Taxes Paid by Employees: \$743,820

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 35.4 122.7 44.2 202.3 Avg. Length of Stay 22.5 382.8 46.0 70.9 ■ Medicare Ratings (from 1 to 5 stars) **Occupancy Rate** 15.3% 53.1% 19.1% 87.6% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 17.5% All Other **Payer Mix** 21.8% **Routine Cost per Day** \$284.23 Medicaid 231 **Total Beds** 60.7% Inclusive of 11 Ventilator SCNF beds

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u> <u>Days</u>	% to Total	
Rehabiliation Plus Extensive Services	71	0.5%	
Rehabiliation (breakdown in pie chart)	11,751	90.9%	
Extensive Services	271	2.1%	
Special Care High	179	1.4%	
Special Care Low	305	2.4%	
Clinically Complex	200	1.5%	
Behavioral Symptoms/Cognitive Performance	7	0.1%	
Reduced Physical Function	143	1.1%	
TOTAL	12,927		

% Medicare Days in Ultra/Very High RUGs 85.0%



BERGEN COUNTY HEALTH CARE CENTER

Ownership: Governmental BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,661,100

■ 124 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	21
Nurses: 86 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	19	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	57	■ Other	0
Administrative	12	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$380,284 for Bergen County Health Care Center.
- Total Employee Payroll: \$6,607,360

■ Estimated State Income Taxes Paid by Employees: \$365,057

Medicare

Medicaid All Other

Medicare

Total

91.7

712.2

83.4%

Statistical Profile

Avg. Daily Census 4.3 72.5 14.9

■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 92.4 2,407.2 285.5

Occupancy Rate 3.9% 66.0% 13.5%

110

Medicare Overall Rating

★★★★

Medicare Quality Measure Rating

★★★★

Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$443.62

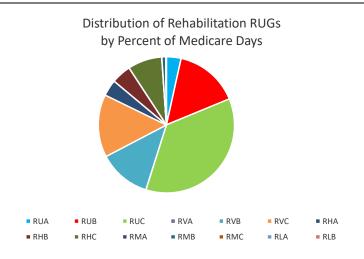
All Other Medicare 4.7%

Payer Mix

Medicaid 79.1%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	1,518	96.6%	
Extensive Services	0	0.0%	
Special Care High	26	1.7%	
Special Care Low	18	1.1%	
Clinically Complex	0	0.0%	
Behavioral Symptoms/Cognitive Performance	1	0.1%	
Reduced Physical Function	8	0.5%	
TOTAL	1,571		

% Medicare Days in Ultra/Very High RUGs

79.4%

% to



Total Beds

BEY LEA VILLAGE CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$13,126,200

■ 115 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 76 total, including		Contract Labor: 14 total, including	
Registered Nurses (RNs)	7	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	24	■ Therapists	14
■ Certified Nursing Assistants (CNAs)	45	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$307,083 for Bey Lea Village Care Center.
- Total Employee Payroll: \$4,711,469

■ Estimated State Income Taxes Paid by Employees: \$260,309

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 25.8 41.2 29.4 96.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 1.157.5 50.3 62.0 27.6 **Occupancy Rate** 21.5% 34.4% 24.5% 80.3%

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$212.49

Total Beds 120

Payer Mix

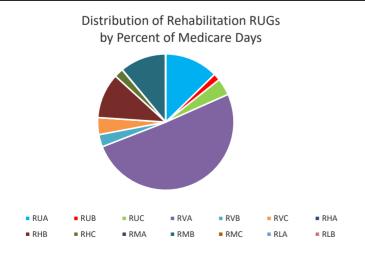
All Other 30.4%

Medicare 26.8%

Medicaid 42.8%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u> <u>Days</u>	<u>% to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	74	0.8%	
Rehabiliation (breakdown in pie chart)	8,646	91.7%	
Extensive Services	17	0.2%	
Special Care High	111	1.2%	
Special Care Low	371	3.9%	
Clinically Complex	141	1.5%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	67	0.7%	
TOTAL	9,428		
		00 40/	

% Medicare Days in Ultra/Very High RUGs 80.4%



BISHOP MCCARTHY CENTER FOR REHABILITATION & HEALTHCARE

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$14,514,700

■ 175 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	31
Nurses: 100 total, including		Contract Labor: 5 total, including	
Registered Nurses (RNs)	8	■ Nursing	0
Licensed Practical Nurses (LPNs)	23	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	70	■ Other	0
Administrative	10	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$591,327 for Bishop Mccarthy Center for Rehabilitation & Healthcare.
- Total Employee Payroll: \$6,684,514

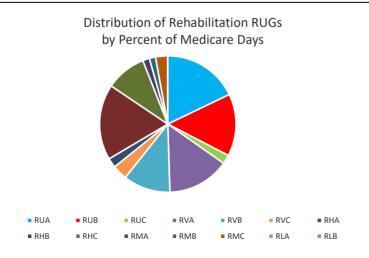
■ Estimated State Income Taxes Paid by Employees: \$369,319

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 15.7 105.2 30.7 151.6 Avg. Length of Stay 30.7 816.9 140.2 ■ Medicare Ratings (from 1 to 5 stars) 176.3 **Occupancy Rate** 8.6% 57.8% 16.9% 83.3% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare ΔII 10.4% Other **Payer Mix** 20.3% **Routine Cost per Day** \$236.14 Medicaid **Total Beds** 182 69.4%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	10,560	95.9%	
Extensive Services	0	0.0%	
Special Care High	39	0.4%	
Special Care Low	169	1.5%	
Clinically Complex	91	0.8%	
Behavioral Symptoms/Cognitive Performance	25	0.2%	
Reduced Physical Function	132	1.2%	
TOTAL	11,016		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 80.6%



BRAKELEY PARK CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$14,073,200

■ 132 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	17
Nurses: 78 total, including		Contract Labor: 10 total, including	
Registered Nurses (RNs)	21	Nursing	0
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	40	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$424,292 for Brakeley Park Center.
- Total Employee Payroll: \$5,062,903

■ Estimated State Income Taxes Paid by Employees: \$279,725

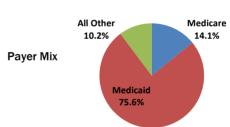
Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 16.0 85.9 11.6 113.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 23.8 746.4 45.2 108.5 **Occupancy Rate** 13.3% 71.6% 9.7% 94.6% **Medicare Overall Rating**

Medicare Quality Measure Rating ★★★★★

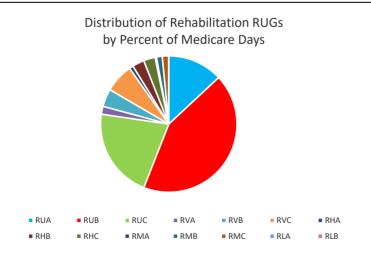
Routine Cost per Day \$239.46

120



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	5,210	89.1%	
Extensive Services	0	0.0%	
Special Care High	289	4.9%	
Special Care Low	241	4.1%	
Clinically Complex	57	1.0%	
Behavioral Symptoms/Cognitive Performance	5	0.1%	
Reduced Physical Function	45	0.8%	
TOTAL	5,847		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 80.4%



Total Beds

BRIDGEWAY CARE AND REHAB CENTER AT BRIDGEWATER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$14,333,400

■ 191 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	33
Nurses: 100 total, including		Contract Labor: 13 total, including	
Registered Nurses (RNs)	24	Nursing	13
 Licensed Practical Nurses (LPNs) 	12	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	64	■ Other	0
Administrative	13	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$538,546 for Bridgeway Care and Rehab Center At Bridgewater.
- Total Employee Payroll: \$7,163,247

■ Estimated State Income Taxes Paid by Employees: \$395,769

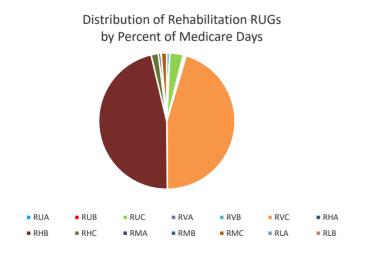
Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 17.7 83.3 40.5 141.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 19.9 15.197.5 121.2 115.0 **Occupancy Rate** 11.7% 55.1% 26.8% 93.7% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 12.5% Payer Mix All Other **Routine Cost per Day** \$239.30 28.6% Medicaid

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

151

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	6,257	96.7%	
Extensive Services	0	0.0%	
Special Care High	19	0.3%	
Special Care Low	103	1.6%	
Clinically Complex	55	0.8%	
Behavioral Symptoms/Cognitive Performance	7	0.1%	
Reduced Physical Function	32	0.5%	
TOTAL	6,473		

58.8%

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 94.0%



Total Beds

BRIDGEWAY CARE AND REHAB CENTER AT HILLSBOROUGH

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$16,087,100

■ 167 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	40
Nurses: 87 total, including		Contract Labor: 32 total, including	
Registered Nurses (RNs)	29	Nursing	15
 Licensed Practical Nurses (LPNs) 	9	■ Therapists	16
■ Certified Nursing Assistants (CNAs)	49	■ Other	0
Administrative	14	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$370,044 for Bridgeway Care and Rehab Center at Hillsborough.
- Total Employee Payroll: \$7,072,650

■ Estimated State Income Taxes Paid by Employees: \$390,764

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 32.0 48.7 36.3 117.1 22.9 5,926.7 61.7 58.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 25.4% 38.7% 28.8% 92.9% **Medicare Overall Rating Medicare Quality Measure Rating** Payer Mix

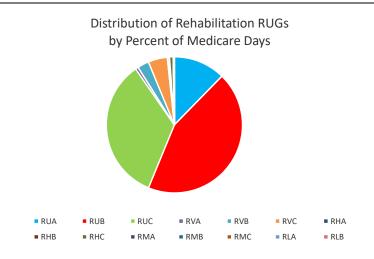
Routine Cost per Day \$301.26

Total Beds 126

All Other 31.0% Medicare 27.4% Medicaid 41.6%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	191	1.6%
Rehabiliation (breakdown in pie chart)	11,327	96.9%
Extensive Services	1	0.0%
Special Care High	34	0.3%
Special Care Low	17	0.1%
Clinically Complex	91	0.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	31	0.3%
TOTAL	11,692	

% Medicare Days in Ultra/Very High RUGs 96.9%



BRIGHTON GARDENS OF EDISON

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$13,181,300

■ 125 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	22
Nurses: 25 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	6	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	7	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	12	■ Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$489,459 for Brighton Gardens of Edison.
- Total Employee Payroll: \$4,991,819

■ Estimated State Income Taxes Paid by Employees: \$275,798

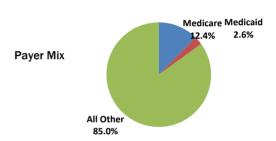
Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating Medicare Quality Measure Rating

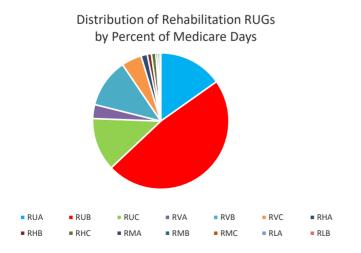
Routine Cost per Day \$65.70 **Total Beds** 124

Medicare Medicaid All Other Total Avg. Daily Census 16.0 3.3 109.2 128.5 Avg. Length of Stay 25.8 244.0 442.7 146.1 **Occupancy Rate** 12.9% 2.7% 88.0% 103.6%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	56	1.0%
Rehabiliation (breakdown in pie chart)	5,307	91.1%
Extensive Services	9	0.2%
Special Care High	58	1.0%
Special Care Low	324	5.6%
Clinically Complex	66	1.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	4	0.1%
TOTAL	5,824	

87.8% % Medicare Days in Ultra/Very High RUGs



BRISTOL GLEN

Ownership: Nonprofit **BPCI Model Participation: Model 3**

Annual Contributions to Local and State Economy

Total Expenditures: \$18,192,100

■ 176 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	50
Nurses: 41 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	13	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	4	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	24	■ Other	0
Administrative	13	Plant Operations and Maintenance	9

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$520,880 for Bristol Glen.
- Total Employee Payroll: \$6,579,025

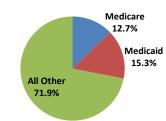
■ Estimated State Income Taxes Paid by Employees: \$363,491

Payer Mix

Statistical Profile

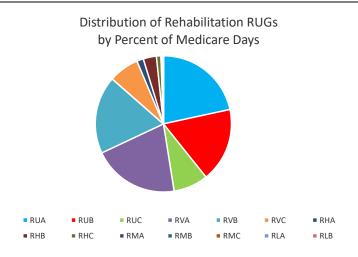
Medicaid All Other Medicare **Total** Avg. Daily Census 17.5 21.1 98.7 137.2 20.7 853.9 243.3 107.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 12.1% 14.5% 68.0% 94.6% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 12.7%

Routine Cost per Day \$124.74 **Total Beds** 145



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	116	1.8%
Rehabiliation (breakdown in pie chart)	6,046	94.7%
Extensive Services	0	0.0%
Special Care High	98	1.5%
Special Care Low	57	0.9%
Clinically Complex	51	0.8%
Behavioral Symptoms/Cognitive Performance	3	0.0%
Reduced Physical Function	13	0.2%
TOTAL	6,384	
% Medicare Days in Ultra/Very High I	90.3%	



BROADWAY HOUSE

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$10,370,700

■ 50 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 25 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	13	Nursing	0
 Licensed Practical Nurses (LPNs) 	12	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	8	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$253,419 for Broadway House.
- Total Employee Payroll: \$3,351,271

■ Estimated State Income Taxes Paid by Employees: \$185,158

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Inclusive of 78 HIV/AIDS SCNF beds

 $\begin{array}{ll} \text{Medicare Overall Rating} & \star\star\star\star\star\\ \text{Medicare Quality Measure Rating} & \star\star\star\star\star\end{array}$

Routine Cost per Day \$418.55

Total Beds 78

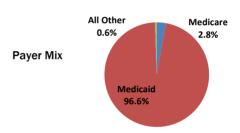
Avg. Daily Census 1.7
Avg. Length of Stay
Occupancy Rate 2.1%

 Medicare
 Medicald
 All Other
 Total

 1.7
 57.9
 0.3
 59.9

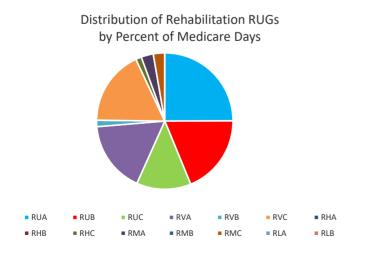
 87.1
 237.5
 41.7
 220.9

 2.1%
 74.2%
 0.4%
 76.8%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total	
	Days	Iotal	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	589	96.6%	
Extensive Services	0	0.0%	
Special Care High	0	0.0%	
Special Care Low	21	3.4%	
Clinically Complex	0	0.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	0	0.0%	
TOTAL	610		
		00.00/	

% Medicare Days in Ultra/Very High RUGs 89.8%



BROOKHAVEN HEALTH CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$14,034,700

■ 152 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	28
Nurses: 84 total, including		Contract Labor: 12 total, including	
Registered Nurses (RNs)	18	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	15	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	51	■ Other	0
Administrative	8	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$388,449 for Brookhaven Health Care Center.
- Total Employee Payroll: \$5,404,745

■ Estimated State Income Taxes Paid by Employees: \$298,612

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

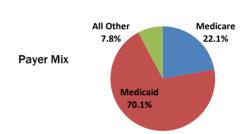
 Medicare Overall Rating
 ★★★★

 Medicare Quality Measure Rating
 ★★★★

Routine Cost per Day \$230.44

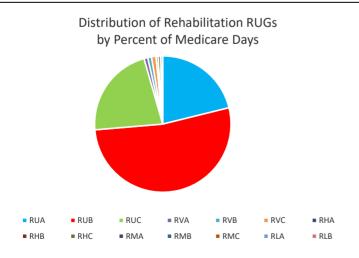
Total Beds 122

Medicare Medicaid All Other Total Avg. Daily Census 25.4 80.4 8.9 114.7 Avg. Length of Stay 52.7 220.6 28.5 99.0 **Occupancy Rate** 20.8% 65.9% 7.3% 94.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Days	Total
Rehabiliation Plus Extensive Services	76	0.8%
Rehabiliation (breakdown in pie chart)	9,086	98.0%
Extensive Services	0	0.0%
Special Care High	12	0.1%
Special Care Low	85	0.9%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	11	0.1%
TOTAL	9,270	

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 97.3%



BUCKINGHAM AT NORWOOD

Ownership: For-profit BPCI Model Participation: Model 3

Annual Contributions to Local and State Economy

Total Expenditures: \$25,029,700

■ 227 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	30
Nurses: 123 total, including		Contract Labor: 26 total, including	
Registered Nurses (RNs)	22	■ Nursing	7
■ Licensed Practical Nurses (LPNs)	22	■ Therapists	19
■ Certified Nursing Assistants (CNAs)	78	■ Other	0
Administrative	9	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$788,639 for Buckingham at Norwood.
- Total Employee Payroll: \$9,042,557

■ Estimated State Income Taxes Paid by Employees: \$499,601

Statistical Profile

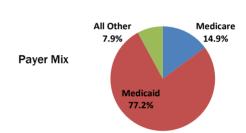
■ Medicare Ratings (from 1 to 5 stars)

 $\begin{array}{ll} \text{Medicare Overall Rating} & & \star \star \star \star \star \\ \text{Medicare Quality Measure Rating} & & \star \star \star \star \star \end{array}$

Routine Cost per Day \$256.18

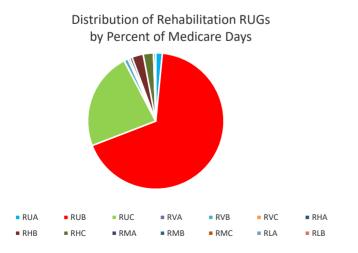
Total Beds 240

Medicare Medicaid All Other Total Avg. Daily Census 31.7 164.4 16.8 213.0 Avg. Length of Stay 27.8 465.3 22.2 94.6 **Occupancy Rate** 13.2% 68.5% 7.0% 88.7%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u> <u>Days</u>	% to Total	
Rehabiliation Plus Extensive Services	71	0.6%	
Rehabiliation (breakdown in pie chart)	10,751	92.9%	
Extensive Services	49	0.4%	
Special Care High	201	1.7%	
Special Care Low	395	3.4%	
Clinically Complex	73	0.6%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	27	0.2%	
TOTAL	11,567		

% Medicare Days in Ultra/Very High RUGs

87.6%



BURLINGTON WOODS

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$16,343,800

■ 161 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	19
Nurses: 110 total, including		Contract Labor: 11 total, including	
Registered Nurses (RNs)	23	■ Nursing	2
■ Licensed Practical Nurses (LPNs)	26	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	60	■ Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$682,289 for Burlington Woods.
- Total Employee Payroll: \$6,484,965

■ Estimated State Income Taxes Paid by Employees: \$358,294

Statistical Profile

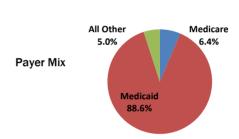
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★

Routine Cost per Day \$230.57

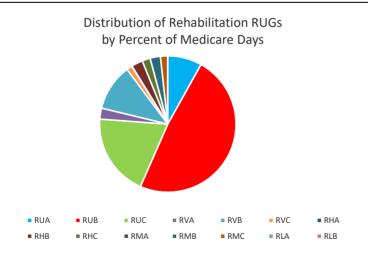
Total Beds 215

Medicare Medicaid All Other Total Avg. Daily Census 10.7 148.4 8.4 167.6 Avg. Length of Stay 31.9 392.6 25.9 161.4 **Occupancy Rate** 5.0% 69.0% 3.9% 77.9%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	165	4.2%
Rehabiliation (breakdown in pie chart)	3,307	84.4%
Extensive Services	49	1.3%
Special Care High	93	2.4%
Special Care Low	138	3.5%
Clinically Complex	100	2.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	68	1.7%
TOTAL	3,920	

% Medicare Days in Ultra/Very High RUGs 80.4%



CRANFORD HEALTH AND ECC

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$21,036,400

■ 194 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	5
Nurses: 164 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	18	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	33	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	113	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$767,064 for Cranford Health and Ecc.
- Total Employee Payroll: \$7,073,247

■ Estimated State Income Taxes Paid by Employees: \$390,797

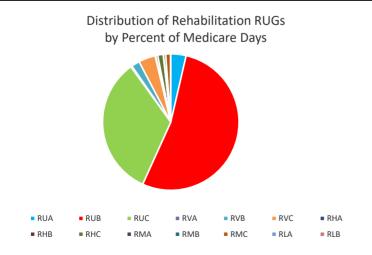
Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 23.8 72.9 103.4 200.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 31.9 302.5 241.9 141.3 **Occupancy Rate** 11.4% 34.7% 49.2% 95.3% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 11.9% Payer Mix **Routine Cost per Day** \$217.06 All Other Medicaid 51.6% 36.4%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

210

RUG Analysis



	Medicare Days	% to Total	
Rehabiliation Plus Extensive Services	93	1.1%	
Rehabiliation (breakdown in pie chart)	7,908	91.2%	
Extensive Services	2	0.0%	
Special Care High	197	2.3%	
Special Care Low	341	3.9%	
Clinically Complex	114	1.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	12	0.1%	
TOTAL	8,667		
0/ B4 - 11 - 15 - 1 - 111 - 0/ - 111 di-1	DUO-	00 20/	

% Medicare Days in Ultra/Very High RUGs 88.3%



CANTERBURY AT CEDAR GROVE

Ownership: For-profit BPCI Model Participation: Model 3

Annual Contributions to Local and State Economy

Total Expenditures: \$15,965,200

■ 152 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	17
Nurses: 91 total, including		Contract Labor: 14 total, including	
Registered Nurses (RNs)	14	Nursing	6
Licensed Practical Nurses (LPNs)	20	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	57	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$631,307 for Canterbury at Cedar Grove.
- Total Employee Payroll: \$5,909,750

■ Estimated State Income Taxes Paid by Employees: \$326,514

Statistical Profile

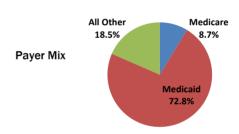
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$229.38

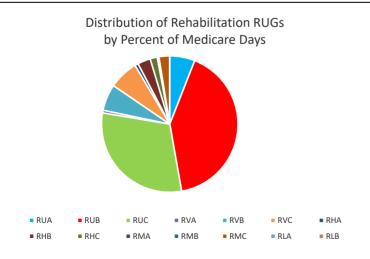
Total Beds 180

Medicare Medicaid All Other Total Avg. Daily Census 13.8 115.8 29.3 158.9 Avg. Length of Stay 352.2 101.0 161.2 37.7 **Occupancy Rate** 7.7% 64.3% 16.3% 88.3%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>
Rehabiliation Plus Extensive Services	72	1.4%
Rehabiliation (breakdown in pie chart)	4,585	90.8%
Extensive Services	71	1.4%
Special Care High	99	2.0%
Special Care Low	201	4.0%
Clinically Complex	21	0.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	3	0.1%
TOTAL	5,052	

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 83.7%



CAPITAL NURSING & REHABILITATION

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$7,719,400

■ 15 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	11
Nurses: 0 total, including		Contract Labor: 52 total, including	
Registered Nurses (RNs)	0	Nursing	52
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$424,412 for Capital Nursing & Rehabilitation.
- Total Employee Payroll: \$308,406

■ Estimated State Income Taxes Paid by Employees: \$17,039

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

 Medicare Overall Rating
 ★★★★

 Medicare Quality Measure Rating
 ★★★★

Routine Cost per Day \$194.90

Total Beds 106

Medicare Medicaid All Other Total Avg. Daily Census 2.8 67.5 30.0 100.3 Avg. Length of Stay 32.6 391.1 219.4 254.3 **Occupancy Rate** 2.6% 63.7% 28.3% 94.6%

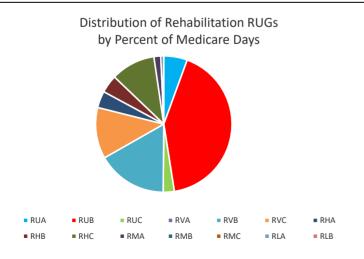
Payer Mix

All Other
30.0%

Medicaid
67.3%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	987	97.6%	
Extensive Services	0	0.0%	
Special Care High	17	1.7%	
Special Care Low	3	0.3%	
Clinically Complex	4	0.4%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	0	0.0%	
TOTAL	1,011		

% Medicare Days in Ultra/Very High RUGs

77.1%



CARE CONNECTION RAHWAY LLC

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$4,268,300

■ 36 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 24 total, including		Contract Labor: 8 total, including	
Registered Nurses (RNs)	9	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	3	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	12	■ Other	0
Administrative	1	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$2,026 for Care Connection Rahway LLC.
- Total Employee Payroll: \$1,501,948

■ Estimated State Income Taxes Paid by Employees: \$82,983

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating
Medicare Quality Measure Rating

Routine Cost per Day

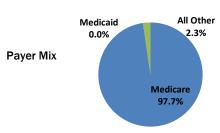
\$393.80

Total Beds

24

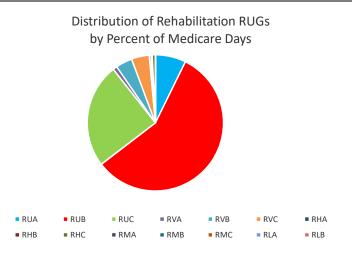
Avg. Daily Census Avg. Length of Stay Occupancy Rate

MedicareMedicaidAll OtherTotal19.70.00.520.217.20.02.615.282.1%0.0%1.9%84.1%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	609	8.5%
Rehabiliation (breakdown in pie chart)	6,379	88.6%
Extensive Services	17	0.2%
Special Care High	77	1.1%
Special Care Low	30	0.4%
Clinically Complex	77	1.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	7	0.1%
TOTAL	7,196	

% Medicare Days in Ultra/Very High RUGs 95.5%



CARE ONE AT CRESSKILL

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$16,087,100

■ 145 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	25	Dietary & Housekeeping	22
Nurses: 72 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	18	Nursing	2
 Licensed Practical Nurses (LPNs) 	21	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	33	■ Other	0
Administrative	8	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$160,193 for Care One at Cresskill.
- Total Employee Payroll: \$8,218,480

■ Estimated State Income Taxes Paid by Employees: \$454,071

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 54.5 0.0 36.8 91.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 29.0 0.0 34.7 31.1 **Occupancy Rate** 48.3% 0.0% 32.6% 80.8% **Medicare Overall Rating**

Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$320.78

Total Beds 113

Payer Mix

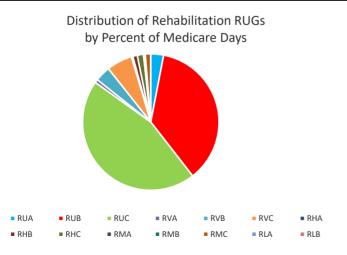
All Other
40.3%

Medicare
59.7%

Medicaid
0.0%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u> <u>Days</u>	% to Total	
Rehabiliation Plus Extensive Services	90	0.5%	
Rehabiliation (breakdown in pie chart)	18,273	91.9%	
Extensive Services	1	0.0%	
Special Care High	470	2.4%	
Special Care Low	252	1.3%	
Clinically Complex	462	2.3%	
Behavioral Symptoms/Cognitive Performance	3	0.0%	
Reduced Physical Function	333	1.7%	
TOTAL	19,884		
		00.00/	

% Medicare Days in Ultra/Very High RUGs 88.0%



CARE ONE AT EAST BRUNSWICK

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$14,374,600

■ 126 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	17	Dietary & Housekeeping	20
Nurses: 63 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	12	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	30	■ Other	0
Administrative	8	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$249,784 for Care One at East Brunswick.
- Total Employee Payroll: \$7,057,825

■ Estimated State Income Taxes Paid by Employees: \$389,945

Payer Mix

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 32.5 21.3 36.1 89.9 707.5 51.7 47.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 28.1 **Occupancy Rate** 24.6% 16.2% 27.3% 68.1% **Medicare Overall Rating**

Medicare Quality Measure Rating ★★★★★

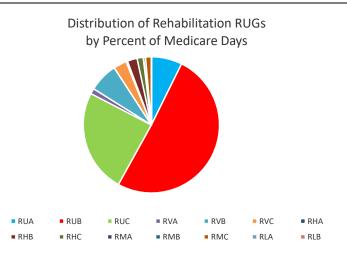
Routine Cost per Day \$291.76

Total Beds 132

All Other 40.1% Medicare 36.1% Medicaid 23.7%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	216	1.8%	
Rehabiliation (breakdown in pie chart)	11,028	93.0%	
Extensive Services	45	0.4%	
Special Care High	82	0.7%	
Special Care Low	272	2.3%	
Clinically Complex	118	1.0%	
Behavioral Symptoms/Cognitive Performance	6	0.1%	
Reduced Physical Function	97	0.8%	
TOTAL	11,864		

Madicara

% Medicare Days in Ultra/Very High RUGs 89.1%



% to

CARE ONE AT EVESHAM

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$19,575,500

■ 177 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	34	Dietary & Housekeeping	24
Nurses: 86 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	14	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	33	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	39	■ Other	0
Administrative	12	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$268,593 for Care One at Evesham.
- Total Employee Payroll: \$9,945,741

■ Estimated State Income Taxes Paid by Employees: \$549,502

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 55.1 17.9 43.8 116.8 467.4 40.7 44.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 37.0 **Occupancy Rate** 38.3% 12.5% 30.4% 81.1%

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$272.04

Payer Mix

All Other
37.5%

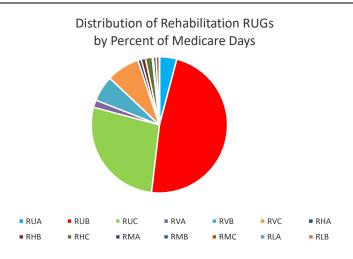
Medicare
47.2%

15.3%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

144

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	1,133	5.6%
Rehabiliation (breakdown in pie chart)	17,103	85.2%
Extensive Services	149	0.7%
Special Care High	348	1.7%
Special Care Low	581	2.9%
Clinically Complex	438	2.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	325	1.6%
TOTAL	20,077	

% Medicare Days in Ultra/Very High RUGs 86.3%



CARE ONE AT HAMILTON

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$4,283,200

■ 56 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	6	Dietary & Housekeeping	10
Nurses: 28 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	5	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	5	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	19	■ Other	0
Administrative	4	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$116,327 for Care One At Hamilton.
- Total Employee Payroll: \$2,239,473

■ Estimated State Income Taxes Paid by Employees: \$123,731

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Avg. Daily Census

9.5

Avg. Length of Stay

23.4

 Avg. Daily Census
 9.5
 0.0
 26.7
 36.2

 Avg. Length of Stay
 23.4
 0.0
 128.4
 59.0

 Occupancy Rate
 7.8%
 0.0%
 21.9%
 29.7%

Medicare

Medicare Overall Rating
Medicare Quality Measure Rating

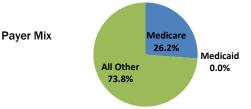
Medicare Overall Rating unavailable

✓

Medicare Overall Rating unavailable
Medicare Quality Measure Rating unavailable

Routine Cost per Day \$116.95

Total Beds 122

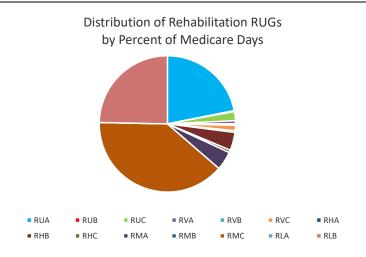


Medicaid All Other

Total

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	32	0.9%
Rehabiliation (breakdown in pie chart)	3,089	89.3%
Extensive Services	0	0.0%
Special Care High	49	1.4%
Special Care Low	160	4.6%
Clinically Complex	116	3.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	14	0.4%
TOTAL	3,460	

% Medicare Days in Ultra/Very High RUGs 86.9%



CARE ONE AT HANOVER TOWNSHIP

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$8,560,100

■ 60 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	10	Dietary & Housekeeping	10
Nurses: 26 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	4	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	13	■ Other	0
Administrative	4	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$75,334 for Care One at Hanover Township.
- Total Employee Payroll: \$3,601,788

■ Estimated State Income Taxes Paid by Employees: \$198,999

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 20.0 0.1 17.2 37.3 27.5 33.8 30.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 **Occupancy Rate** 21.3% 0.1% 18.3% 39.7%

Medicare Overall Rating ★★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$422.06

94

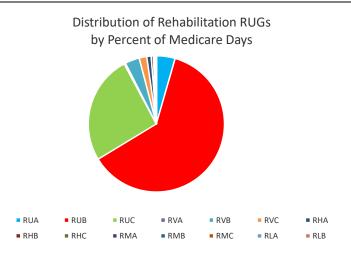
Payer Mix

All Other
46.2%

Medicare
53.6%

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	149	2.0%
Rehabiliation (breakdown in pie chart)	7,018	96.2%
Extensive Services	1	0.0%
Special Care High	46	0.6%
Special Care Low	21	0.3%
Clinically Complex	26	0.4%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	34	0.5%
TOTAL	7,296	

% Medicare Days in Ultra/Very High RUGs



96.0%

CARE ONE AT HOLMDEL

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$14,904,300

■ 129 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	20	Dietary & Housekeeping	24
Nurses: 64 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	12	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	34	■ Other	0
Administrative	7	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$251,584 for Care One at Holmdel.
- Total Employee Payroll: \$7,325,387

■ Estimated State Income Taxes Paid by Employees: \$404,728

Payer Mix

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 40.6 28.7 29.2 98.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 37.3 1.046.1 44.0 55.3 **Occupancy Rate** 31.2% 22.0% 22.4% 75.7% **Medicare Overall Rating Medicare Quality Measure Rating**

Routine Cost per Day \$286.78

130

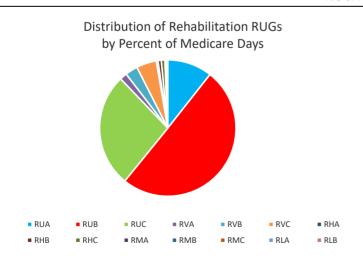
All Other
29.6%
Medicare
41.3%
Medicaid
29.1%

Medicare

% to

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	233	1.6%	
Rehabiliation (breakdown in pie chart)	14,157	95.5%	
Extensive Services	8	0.1%	
Special Care High	147	1.0%	
Special Care Low	63	0.4%	
Clinically Complex	195	1.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	14	0.1%	
TOTAL	14,817		

% Medicare Days in Ultra/Very High RUGs 94.2%



CARE ONE AT JACKSON

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,157,700

■ 132 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	14	Dietary & Housekeeping	23
Nurses: 65 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	7	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	21	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	37	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$330,315 for Care One at Jackson.
- Total Employee Payroll: \$6,745,691

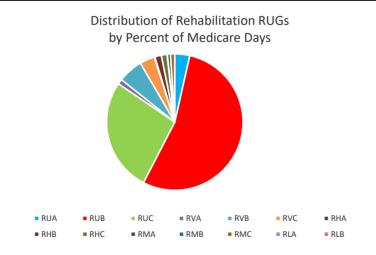
■ Estimated State Income Taxes Paid by Employees: \$372,699

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 22.3 50.0 25.9 98.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 30.8 1.141.2 52.8 78.0 **Occupancy Rate** 12.0% 26.9% 13.9% 52.8% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 22.7% **Payer Mix** All Other 26.4% **Routine Cost per Day** \$320.07 Medicaid **Total Beds** 186 50.9%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u> <u>Days</u>	<u>% to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	195	2.4%	
Rehabiliation (breakdown in pie chart)	7,634	93.7%	
Extensive Services	123	1.5%	
Special Care High	94	1.2%	
Special Care Low	67	0.8%	
Clinically Complex	24	0.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	12	0.1%	
TOTAL	8,149		
		04.00/	

% Medicare Days in Ultra/Very High RUGs 91.3%



CARE ONE AT KING JAMES

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$13,300,800

■ 114 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	16	Dietary & Housekeeping	19
Nurses: 57 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	8	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	33	■ Other	0
Administrative	6	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$250,308 for Care One at King James.
- Total Employee Payroll: \$6,049,319

■ Estimated State Income Taxes Paid by Employees: \$334,225

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 28.4 31.7 25.8 85.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 30.4 1.052.9 62.4 62.5 **Occupancy Rate** 22.3% 25.0% 20.3% 67.6%

Medicare Overall Rating

★★★★

Medicare Quality Measure Rating

★★★★★

Routine Cost per Day \$292.04

Total Beds 127

Payer Mix

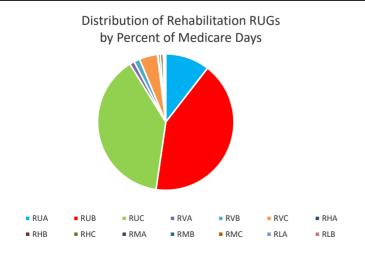
All Other 30.0%

Medicare 33.0%

Medicaid 36.9%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	162	1.6%
Rehabiliation (breakdown in pie chart)	9,790	94.8%
Extensive Services	0	0.0%
Special Care High	175	1.7%
Special Care Low	136	1.3%
Clinically Complex	35	0.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	34	0.3%
TOTAL	10,332	

% Medicare Days in Ultra/Very High RUGs 94.3%



CARE ONE AT LIVINGSTON

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$13,952,600

■ 133 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	20	Dietary & Housekeeping	21
Nurses: 45 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	5	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	29	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$275,209 for Care One at Livingston.
- Total Employee Payroll: \$6,737,858

■ Estimated State Income Taxes Paid by Employees: \$372,267

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 28.6 17.2 46.0 91.9 629.0 48.5 45.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 27.6 **Occupancy Rate** 23.8% 14.4% 38.4% 76.6%

Medicare Overall Rating

★★★

Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$202.97

Payer Mix

All Other
50.1%

Medicare
31.1%

Medicaid
18.8%

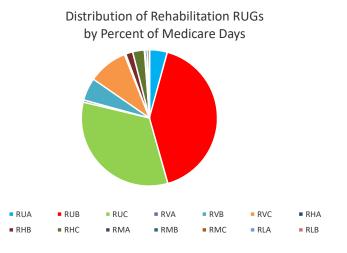
Medicare

% to

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

120

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	67	0.6%	
Rehabiliation (breakdown in pie chart)	9,771	93.9%	
Extensive Services	63	0.6%	
Special Care High	140	1.3%	
Special Care Low	216	2.1%	
Clinically Complex	134	1.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	17	0.2%	
TOTAL	10,408		

% Medicare Days in Ultra/Very High RUGs 88.6%



CARE ONE AT MADISON AVENUE

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,209,900

■ 136 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	19	Dietary & Housekeeping	21
Nurses: 68 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	15	Nursing	0
Licensed Practical Nurses (LPNs)	18	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	35	■ Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$228,971 for Care One at Madison Avenue.
- Total Employee Payroll: \$7,324,488

■ Estimated State Income Taxes Paid by Employees: \$404,678

Payer Mix

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 40.5 24.7 27.9 93.1 34.1 1,503.2 48.3 52.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 22.7% 13.9% 15.7% 52.3% **Medicare Overall Rating Medicare Quality Measure Rating**

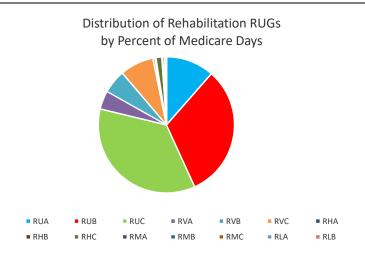
Routine Cost per Day \$316.62

Total Beds 178

All Other 30.0% Medicare 43.5% Medicaid 26.5%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	486	3.3%
Rehabiliation (breakdown in pie chart)	13,345	90.4%
Extensive Services	1	0.0%
Special Care High	409	2.8%
Special Care Low	167	1.1%
Clinically Complex	227	1.5%
Behavioral Symptoms/Cognitive Performance	2	0.0%
Reduced Physical Function	122	0.8%
TOTAL	14,759	

% Medicare Days in Ultra/Very High RUGs 90.7%



CARE ONE AT MOORESTOWN

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$16,806,900

■ 154 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	20	Dietary & Housekeeping	22
Nurses: 56 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	24	Nursing	6
 Licensed Practical Nurses (LPNs) 	7	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	25	■ Other	0
Administrative	10	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$292,839 for Care One at Moorestown.
- Total Employee Payroll: \$8,022,708

■ Estimated State Income Taxes Paid by Employees: \$443,255

Payer Mix

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 35.8 0.0 67.3 103.1 32.9 75.6 52.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 **Occupancy Rate** 30.1% 0.0% 56.6% 86.6% **Medicare Overall Rating**

Medicare Quality Measure Rating ★★★★★

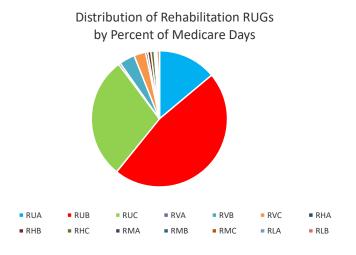
Routine Cost per Day \$213.91

119

All Other 65.3% Medicaid 0.0%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	157	1.2%
Rehabiliation (breakdown in pie chart)	12,538	96.0%
Extensive Services	12	0.1%
Special Care High	126	1.0%
Special Care Low	64	0.5%
Clinically Complex	80	0.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	84	0.6%
TOTAL	13,061	

% Medicare Days in Ultra/Very High RUGs

94.1%



CARE ONE AT MORRIS

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$12,378,900

■ 118 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	16	Dietary & Housekeeping	18
Nurses: 59 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	14	Nursing	0
■ Licensed Practical Nurses (LPNs)	14	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	31	■ Other	0
Administrative	5	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$219,900 for Care One at Morris.
- Total Employee Payroll: \$6,333,907

■ Estimated State Income Taxes Paid by Employees: \$349,948

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 33.9 24.9 25.7 84.4 1,513.8 50.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 27.1 63.3 **Occupancy Rate** 28.7% 21.1% 21.7% 71.6%

Medicare Overall Rating ★★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$264.54

Total Beds 118

Payer Mix

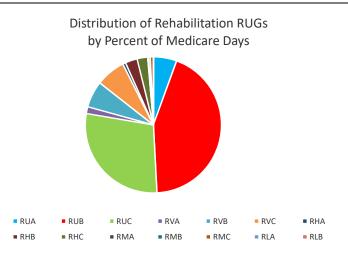
All Other
30.4%

Medicare
40.1%

Medicaid
29.5%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>% to</u> Total	
Rehabiliation Plus Extensive Services	206	1.7%	
Rehabiliation (breakdown in pie chart)	11,335	91.7%	
Extensive Services	3	0.0%	
Special Care High	279	2.3%	
Special Care Low	214	1.7%	
Clinically Complex	209	1.7%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	118	1.0%	
TOTAL	12,364		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 86.5%



CARE ONE AT RIDGEWOOD AVENUE

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,630,900

■ 131 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	26	Dietary & Housekeeping	21
Nurses: 58 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	21	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	7	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	30	■ Other	0
Administrative	5	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$116,458 for Care One at Ridgewood Avenue.
- Total Employee Payroll: \$7,946,164

■ Estimated State Income Taxes Paid by Employees: \$439,026

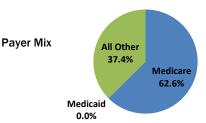
Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 44.8 0.0 26.8 71.5 22.1 24.5 23.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 40.7% 0.0% 24.3% 65.0% **Occupancy Rate Medicare Overall Rating**

Medicare Quality Measure Rating ★★★★

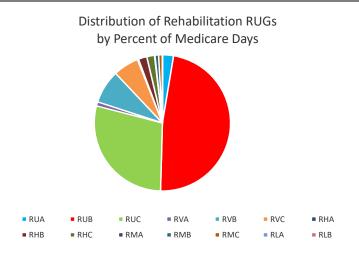
Routine Cost per Day \$395.13

Total Beds 110



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	326	2.0%	
Rehabiliation (breakdown in pie chart)	15,238	93.3%	
Extensive Services	0	0.0%	
Special Care High	202	1.2%	
Special Care Low	279	1.7%	
Clinically Complex	135	0.8%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	157	1.0%	
TOTAL	16,337		

Madicara

% to

% Medicare Days in Ultra/Very High RUGs 89.6%



CARE ONE AT TEANECK

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$18,415,100

■ 169 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	28	Dietary & Housekeeping	32
Nurses: 78 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	21	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	21	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	35	■ Other	0
Administrative	7	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$192,413 for Care One at Teaneck.
- Total Employee Payroll: \$9,224,629

■ Estimated State Income Taxes Paid by Employees: \$509,661

0.0%

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 50.8 0.0 44.2 95.0 24.7 26.3 25.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 **Occupancy Rate** 39.7% 0.0% 34.6% 74.2%

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$338.98

128

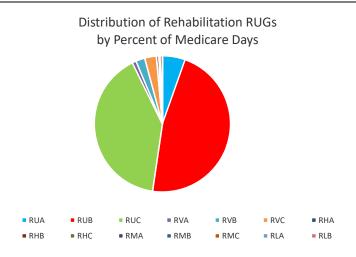
Payer Mix

All Other
46.6%

Medicare
53.4%

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	213	1.1%
Rehabiliation (breakdown in pie chart)	17,678	95.4%
Extensive Services	0	0.0%
Special Care High	132	0.7%
Special Care Low	250	1.3%
Clinically Complex	171	0.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	89	0.5%
TOTAL	18,533	

% Medicare Days in Ultra/Very High RUGs 95.2%



CARE ONE AT THE HIGHLANDS

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$17,344,100

■ 157 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	27	Dietary & Housekeeping	24
Nurses: 75 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	12	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	25	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	37	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$259,570 for Care One at The Highlands.
- Total Employee Payroll: \$8,644,663

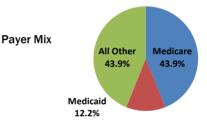
■ Estimated State Income Taxes Paid by Employees: \$477,618

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 46.6 13.0 46.7 106.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 28.6 337.7 33.2 34.6 **Occupancy Rate** 38.2% 10.6% 38.3% 87.1%

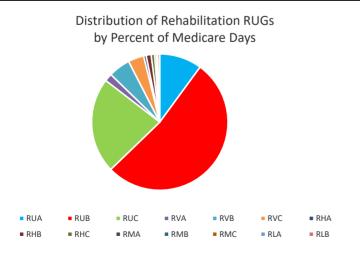
Medicare Overall Rating Medicare Quality Measure Rating

Routine Cost per Day \$275.06 **Total Beds** 122



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	335	2.0%
Rehabiliation (breakdown in pie chart)	15,809	93.1%
Extensive Services	79	0.5%
Special Care High	361	2.1%
Special Care Low	179	1.1%
Clinically Complex	144	0.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	70	0.4%
TOTAL	16,977	

91.1% % Medicare Days in Ultra/Very High RUGs



CARE ONE AT VALLEY

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,214,900

■ 144 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	20	Dietary & Housekeeping	27
Nurses: 73 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	26	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	6	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	42	■ Other	0
Administrative	7	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$278,117 for Care One at Valley.
- Total Employee Payroll: \$7,964,927

■ Estimated State Income Taxes Paid by Employees: \$440,062

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Avg. Daily Census

41

Avg. Daily Census

42

28

Medicare Overall Rating

★★★★

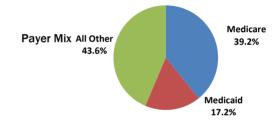
Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$279.32

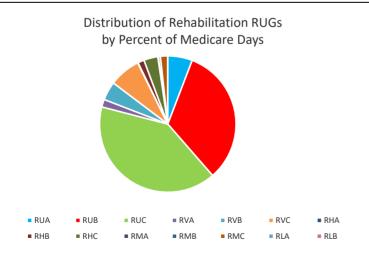
Total Beds 120

Medicare Medicaid All Other Total Avg. Daily Census 41.2 18.1 45.9 105.1 28.0 346.9 67.5 47.7 **Occupancy Rate** 34.3% 15.0% 38.2% 87.6%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	43	0.3%
Rehabiliation (breakdown in pie chart)	14,217	94.6%
Extensive Services	1	0.0%
Special Care High	184	1.2%
Special Care Low	300	2.0%
Clinically Complex	156	1.0%
Behavioral Symptoms/Cognitive Performance	5	0.0%
Reduced Physical Function	130	0.9%
TOTAL	15,036	

% Medicare Days in Ultra/Very High RUGs 87.9%



CARE ONE AT WALL

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,432,000

■ 142 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	26	Dietary & Housekeeping	24
Nurses: 65 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	16	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	32	■ Other	0
Administrative	7	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$176,881 for Care One at Wall.
- Total Employee Payroll: \$7,954,473

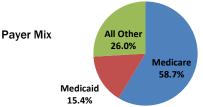
■ Estimated State Income Taxes Paid by Employees: \$439,485

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 57.7 15.1 25.5 98.4 28.5 344.8 37.9 35.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 41.8% 11.0% 18.5% 71.3% **Medicare Overall Rating Medicare Quality Measure Rating**

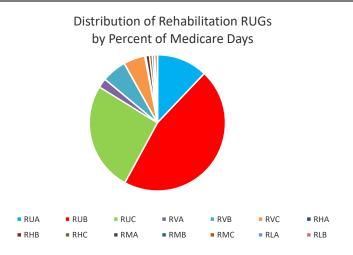
Routine Cost per Day \$275.23

Total Beds 138



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	103	0.5%
Rehabiliation (breakdown in pie chart)	20,177	95.8%
Extensive Services	63	0.3%
Special Care High	135	0.6%
Special Care Low	305	1.4%
Clinically Complex	185	0.9%
Behavioral Symptoms/Cognitive Performance	2	0.0%
Reduced Physical Function	87	0.4%
TOTAL	21,057	

Madicara

% to

% Medicare Days in Ultra/Very High RUGs 93.4%



CARE ONE AT WAYNE

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$16,674,900

■ 145 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	24	Dietary & Housekeeping	23
Nurses: 45 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	16	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	8	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	21	■ Other	0
Administrative	6	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$307,572 for Care One at Wayne.
- Total Employee Payroll: \$8,251,372

■ Estimated State Income Taxes Paid by Employees: \$455,888

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 41.4 0.0 70.7 112.1 25.6 68.1 42.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 **Occupancy Rate** 31.4% 0.0% 53.6% 84.9%

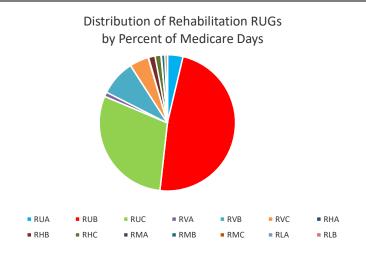
Medicare Overall Rating Medicare Quality Measure Rating

Routine Cost per Day \$177.27 Payer Mix Medicare 36.9% All Other 63.1% Medicaid 0.0%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

132

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	323	2.1%
Rehabiliation (breakdown in pie chart)	14,246	94.7%
Extensive Services	25	0.2%
Special Care High	165	1.1%
Special Care Low	132	0.9%
Clinically Complex	68	0.5%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	88	0.6%
TOTAL	15,048	
% Medicare Days in Ultra/Very High RUGs		92.0%



CARE ONE AT WELLINGTON

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$17,948,500

■ 157 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	25	Dietary & Housekeeping	28
Nurses: 76 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	23	Nursing	0
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	37	■ Other	0
Administrative	8	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$282,111 for Care One at Wellington.
- Total Employee Payroll: \$8,957,504

■ Estimated State Income Taxes Paid by Employees: \$494,902

Statistical Profile

Avg. Daily Census 51.2 18.9 45.9 116.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 30.5 186.9 34.3 37.2 **Occupancy Rate** 40.0% 14.8% 35.9% 90.6%

Medicare Overall Rating

Medicare Quality Measure Rating

Routine Cost per Day \$268.29 **Total Beds** 128

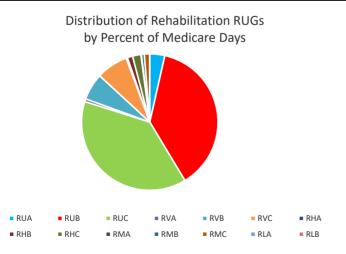
Payer Mix All Other Medicare 39.6% Medicaid 16.3%

Medicare Medicaid All Other

Total

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	164	0.9%	
Rehabiliation (breakdown in pie chart)	17,069	91.4%	
Extensive Services	0	0.0%	
Special Care High	347	1.9%	
Special Care Low	449	2.4%	
Clinically Complex	429	2.3%	
Behavioral Symptoms/Cognitive Performance	18	0.1%	
Reduced Physical Function	203	1.1%	
TOTAL	18,679		

Medicare

% to

87.0% % Medicare Days in Ultra/Very High RUGs



CAREPOINT HEALTH HOBOKEN UNIVERSITY MEDICAL CENTER TCU

Ownership: For-profit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$1,941,400

■ 23 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

¹ This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$12,409 for CarePoint Health Hoboken University Medical Center TCU.
- Total Employee Payroll: \$1,721,538

■ Estimated State Income Taxes Paid by Employees: \$95,115

Statistical Profile

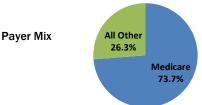
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$1,116.87

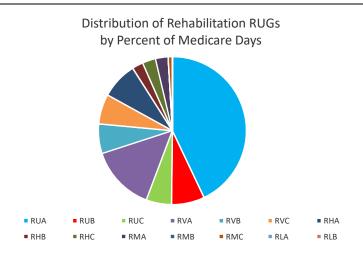
Total Beds 15

Medicare Medicaid All Other **Total** N/A1 Avg. Daily Census 8.0 2.9 10.9 N/A^{\perp} N/A^{\perp} Avg. Length of Stay N/A[±] N/A¹ N/A1 **Occupancy Rate** 53.4% 19.0% 72.4%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	115	3.9%
Rehabiliation (breakdown in pie chart)	2,230	76.3%
Extensive Services	103	3.5%
Special Care High	92	3.1%
Special Care Low	31	1.1%
Clinically Complex	302	10.3%
Behavioral Symptoms/Cognitive Performance	7	0.2%
Reduced Physical Function	42	1.4%
TOTAL	2,922	
A/ B A		CC 00/

% Medicare Days in Ultra/Very High RUGs 66.2%



CARNEYS POINT REHABILITATION & NURSING

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$12,660,800

■ 200 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	28
Nurses: 131 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	7	■ Nursing	2
■ Licensed Practical Nurses (LPNs)	27	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	96	■ Other	0
Administrative	14	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$560,478 for Carneys Point Rehabilitation & Nursing.
- Total Employee Payroll: \$5,584,478

■ Estimated State Income Taxes Paid by Employees: \$308,542

Statistical Profile

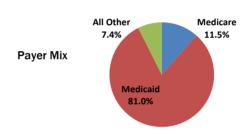
■ Medicare Ratings (from 1 to 5 stars)

 $\begin{array}{ll} \text{Medicare Overall Rating} & & \star \star \star \star \star \\ \text{Medicare Quality Measure Rating} & & \star \star \star \star \star \end{array}$

Routine Cost per Day \$204.04

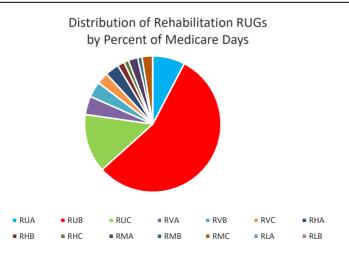
Total Beds 161

Medicare Medicaid All Other Total Avg. Daily Census 16.8 118.0 10.8 145.6 Avg. Length of Stay 59.0 365.0 101.4 203.6 **Occupancy Rate** 10.4% 73.3% 6.7% 90.4%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	111	1.8%	
Rehabiliation (breakdown in pie chart)	5,909	96.4%	
Extensive Services	46	0.8%	
Special Care High	35	0.6%	
Special Care Low	21	0.3%	
Clinically Complex	4	0.1%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	6	0.1%	
TOTAL	6,132		

Medicare

% Medicare Days in Ultra/Very High RUGs 86.4%



% to

CHANCELLOR SPECIALTY CARE

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$18,936,200

■ 157 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	20
Nurses: 0 total, including		Contract Labor: 127 total, including	
Registered Nurses (RNs)	0	■ Nursing	115
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	12
Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$673,158 for Chancellor Specialty Care.
- Total Employee Payroll: \$950,518

■ Estimated State Income Taxes Paid by Employees: \$52,516

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★

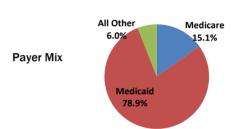
Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$230.37

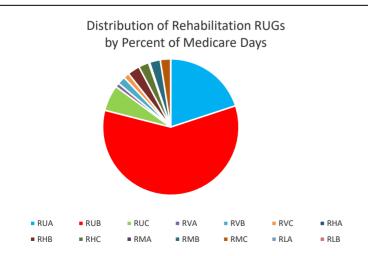
Total Beds 212

Medicare Medicaid All Other Total Avg. Daily Census 27.5 143.8 10.9 182.3 Avg. Length of Stay 558.5 19.1 115.1 36.4 **Occupancy Rate** 13.0% 67.8% 5.1% 86.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>
Rehabiliation Plus Extensive Services	129	1.3%
Rehabiliation (breakdown in pie chart)	8,310	83.1%
Extensive Services	35	0.4%
Special Care High	392	3.9%
Special Care Low	881	8.8%
Clinically Complex	186	1.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	65	0.7%
TOTAL	9,998	

% Medicare Days in Ultra/Very High RUGs

Medicare



75.0%

% to

CHATHAM HILLS SUBACUTE

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$10,508,100

■ 109 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	6	Dietary & Housekeeping	19
Nurses: 55 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	6	Nursing	0
■ Licensed Practical Nurses (LPNs)	1 5	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	34	■ Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$252,489 for Chatham Hills Subacute.
- Total Employee Payroll: \$5,119,075

■ Estimated State Income Taxes Paid by Employees: \$282,829

Payer Mix

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 24.6 18.7 39.4 82.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 38.0 619.5 133.0 84.9 **Occupancy Rate** 22.7% 17.3% 36.4% 76.5% **Medicare Overall Rating Medicare Quality Measure Rating**

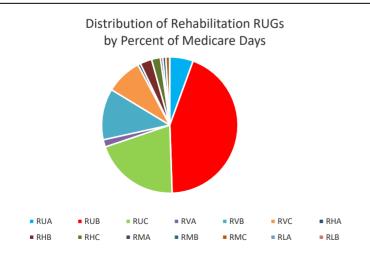
Routine Cost per Day \$278.84

Total Beds 108

All Other 29.7%
47.7%
Medicare 29.7%
Medicaid 22.6%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	% to	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	92	1.0%	
Rehabiliation (breakdown in pie chart)	8,551	95.4%	
Extensive Services	0	0.0%	
Special Care High	162	1.8%	
Special Care Low	150	1.7%	
Clinically Complex	4	0.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	5	0.1%	
TOTAL	8,964		
		00.00/	

% Medicare Days in Ultra/Very High RUGs 89.0%



CHESHIRE HOME INC.

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$8,012,800

■ 86 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	4	Dietary & Housekeeping	8
Nurses: 51 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	8	■ Nursing	1
 Licensed Practical Nurses (LPNs) 	14	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	28	■ Other	0
Administrative	11	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$147,522 for Cheshire Home Inc..
- Total Employee Payroll: \$4,359,534

■ Estimated State Income Taxes Paid by Employees: \$240,864

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 0.2 26.5 7.4 34.1 39.0 421.0 673.0 429.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 0.6% 75.8% 21.1% 97.5% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 0.6% Other \$537.18 **Routine Cost per Day** Payer Mix 21.6% **Total Beds** 35 Medicaid Inclusive of 35 Young Adult SCNF beds 77.8%

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis					
Distribution of Rehabilitation RUGs			% to Total		
by Percent of Medicare Days	Rehabiliation Plus Extensive Services	0	0.0%		
	Rehabiliation (breakdown in pie chart)	0	0.0%		
Analysis not available; facility does not have rehabilitation RUG volume.	Extensive Services	24	30.8%		
	Special Care High	54	69.2%		
	Special Care Low	0	0.0%		
	Clinically Complex	0	0.0%		
	Behavioral Symptoms/Cognitive Performance	0	0.0%		
	Reduced Physical Function	0	0.0%		
	TOTAL	78			
*RUA *RUB *RUC *RVA *RVB *RVC *RHA *RHB *RHC *RMA *RMB *RMC *RLA *RLB	% Medicare Days in Ultra/Very High	RUGs	0.0%		



CHESTNUT HILL CONVALESCENT CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$14,475,900

■ 154 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	3	Dietary & Housekeeping	22
Nurses: 63 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	11	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	40	■ Other	0
Administrative	12	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$656,935 for Chestnut Hill Convalescent Center.
- Total Employee Payroll: \$5,578,356

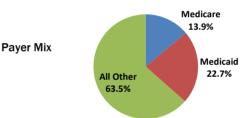
■ Estimated State Income Taxes Paid by Employees: \$308,204

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 24.3 39.7 111.3 175.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 36.8 249.9 153.9 113.7 **Occupancy Rate** 10.3% 16.8% 47.2% 74.3% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 13.9%

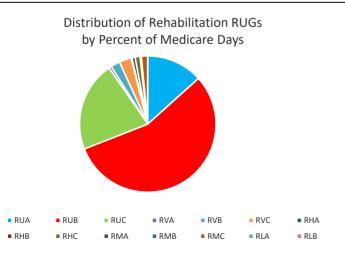
Routine Cost per Day \$113.60

Total Beds 236



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	7	0.1%	
Rehabiliation (breakdown in pie chart)	8,627	97.2%	
Extensive Services	0	0.0%	
Special Care High	95	1.1%	
Special Care Low	116	1.3%	
Clinically Complex	27	0.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	2	0.0%	
TOTAL	8,874		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 93.5%



CHILDREN'S SPECIALIZED HOSPITAL SNF

Ownership: Nonprofit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$7,609,200

■ 82 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$303,602 for Children's Specialized Hospital SNF.
- Total Employee Payroll: \$4,482,821

■ Estimated State Income Taxes Paid by Employees: \$247,676

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

Medicare Quality Measure Rating

Routine Cost per Day

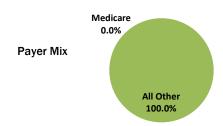
\$436.90

6.90

46

Total Beds
All are Pediatric SCNF beds

Medicare Medicaid All Other **Total** Avg. Daily Census 0.0 N/A¹ 69.8 69.8 N/A^{\perp} Avg. Length of Stay N/A⁺ N/A[±] N/A⁺ N/A1 **Occupancy Rate** 0.0% 151.7% 151.7%



More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

							RUG A	Analysis		
	Distribution of Rehabilitation RUGs by Percent of Medicare Days								Medicare Days	<u>% to</u> Total
						/S		Rehabiliation Plus Extensive Services	0	
								Rehabiliation (breakdown in pie chart)	0	
		Analysis n	ot availabl	e; facility	does not ha	ave Medica	are	Extensive Services	0	
	volume.							Special Care High	0	
								Special Care Low	0	
								Clinically Complex	0	
								Behavioral Symptoms/Cognitive Performance	0	
								Reduced Physical Function	0	
	■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	■ RVC	■ RHA	TOTAL	0	
	■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB	% Medicare Days in Ultra/Very High	RUGs	0.0%



¹ This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

CHRISTIAN HEALTHCARE - HERITAGE MANOR

Ownership: Nonprofit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,673,000

■ 376 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$735,023 for Christian Healthcare Heritage Manor.
- Total Employee Payroll: \$12,383,206

■ Estimated State Income Taxes Paid by Employees: \$684,172

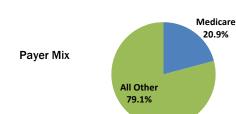
Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 44.6 N/A¹ 168.9 213.6 N/A^{\perp} N/A¹ ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay N/A⁺ N/A[±] N/A1 **Occupancy Rate** 17.6% 66.5% 84.1% **Medicare Overall Rating Medicare Quality Measure Rating**

Medicare Quality Measure Rating

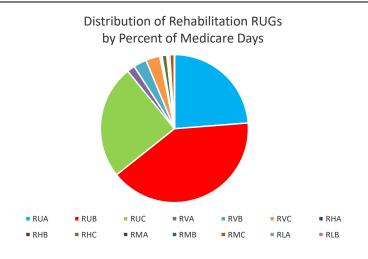
Routine Cost per Day \$360.53

Total Beds 254



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	263	1.6%
Rehabiliation (breakdown in pie chart)	15,763	96.8%
Extensive Services	0	0.0%
Special Care High	55	0.3%
Special Care Low	80	0.5%
Clinically Complex	94	0.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	31	0.2%
TOTAL	16,286	
% Medicare Days in Ultra/Very High RUGs		95.3%

Medicare



¹ This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

CINNAMINSON CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$10,083,800

■ 107 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	11
Nurses: 72 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	13	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	41	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$451,160 for Cinnaminson Center.
- Total Employee Payroll: \$4,310,391

■ Estimated State Income Taxes Paid by Employees: \$238,149

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$195.06

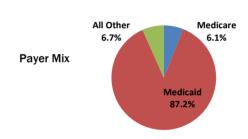
Total Beds 114

 Medicare
 Medicald
 All Other

 Avg. Daily Census
 6.7
 96.3
 7.4

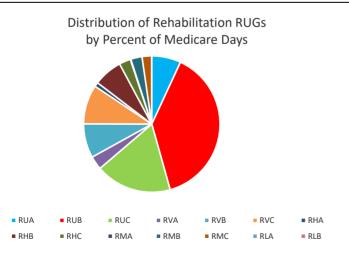
 Avg. Length of Stay
 74.5
 676.1
 99.7

 Occupancy Rate
 5.9%
 84.5%
 6.5%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	62	2.5%	
Rehabiliation (breakdown in pie chart)	2,173	88.5%	
Extensive Services	0	0.0%	
Special Care High	50	2.0%	
Special Care Low	90	3.7%	
Clinically Complex	50	2.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	31	1.3%	
TOTAL	2,456		

% Medicare Days in Ultra/Very High RUGs

76.4%

% to

Medicare

Total

110.4

359.9

96.9%



CLARA MAASS MEDICAL CENTER TCU

Ownership: Nonprofit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$3,100,000

■ 31 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$22,338 for Clara Maass Medical Center TCU.
- Total Employee Payroll: \$1,841,422

■ Estimated State Income Taxes Paid by Employees: \$101,739

Payer Mix

Statistical Profile

Avg. Daily Census 10.6 N/A⁻

■ Medicare Ratings (from 1 to 5 stars)

Avg. Length of Stay N/A¹

N/A¹

N/A¹

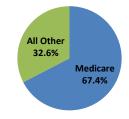
N/A¹

N/A¹

Medicare Overall Rating ★★★★
Medicare Quality Measure Rating ★★★★

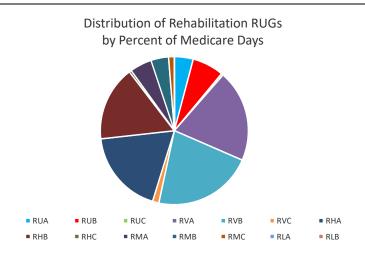
Routine Cost per Day \$772.48

Total Beds 20



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	166	4.3%
Rehabiliation (breakdown in pie chart)	3,270	84.2%
Extensive Services	25	0.6%
Special Care High	174	4.5%
Special Care Low	83	2.1%
Clinically Complex	141	3.6%
Behavioral Symptoms/Cognitive Performance	4	0.1%
Reduced Physical Function	19	0.5%
TOTAL	3,882	
A/ 8.6 III - B. II III - A/ III - I	47.00/	

% Medicare Days in Ultra/Very High RUGs 47.9%



¹ This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

CLAREMONT CENTER

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$11,298,000

■ 120 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	24
Nurses: 67 total, including		Contract Labor: 5 total, including	
Registered Nurses (RNs)	6	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	45	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$428,822 for Claremont Center.
- Total Employee Payroll: \$5,215,156

■ Estimated State Income Taxes Paid by Employees: \$288,137

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Avg. Daily Certsus

10.4

Avg. Length of Stay

24.7

Occupancy Rate

8.8%

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$223.29

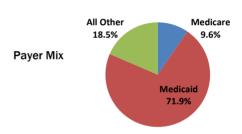
Total Beds 118

 Medicare
 Medicald
 All Other
 Total

 Avg. Daily Census
 10.4
 78.4
 20.2
 109.0

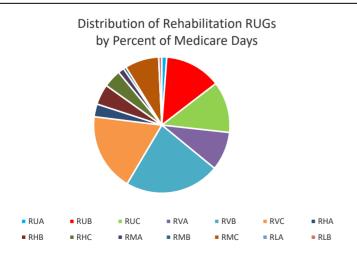
 Avg. Length of Stay
 24.7
 127.7
 41.4
 71.5

 Occupancy Rate
 8.8%
 66.4%
 17.1%
 92.4%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	153	4.0%
Rehabiliation (breakdown in pie chart)	3,144	82.8%
Extensive Services	5	0.1%
Special Care High	115	3.0%
Special Care Low	311	8.2%
Clinically Complex	41	1.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	27	0.7%
TOTAL	3,796	

% Medicare Days in Ultra/Very High RUGs 67.4%



CLARK NURSING & REHABILITATION CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$14,850,300

■ 116 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 88 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	17	Nursing	0
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	53	■ Other	0
Administrative	11	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$402,658 for Clark Nursing & Rehabilitation Center.
- Total Employee Payroll: \$5,399,315

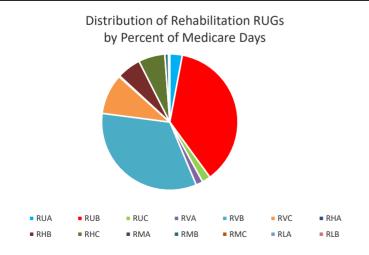
■ Estimated State Income Taxes Paid by Employees: \$298,312

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 25.4 64.5 28.1 118.0 Avg. Length of Stay 20.3 322.3 41.8 55.5 ■ Medicare Ratings (from 1 to 5 stars) **Occupancy Rate** 18.2% 46.0% 20.1% 84.3% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 21.6% All Other Payer Mix 23.8% **Routine Cost per Day** \$277.19 Medicaid **Total Beds** 140 54.6% Inclusive of 10 Ventilator SCNF beds

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	6	0.1%	
Rehabiliation (breakdown in pie chart)	8,567	92.3%	
Extensive Services	123	1.3%	
Special Care High	82	0.9%	
Special Care Low	248	2.7%	
Clinically Complex	175	1.9%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	80	0.9%	
TOTAL	9,281		
		00.00/	

% Medicare Days in Ultra/Very High RUGs 80.0%



CLOVER REST HOME

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$2,609,100

■ 34 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	5
Nurses: 23 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	6	Nursing	0
■ Licensed Practical Nurses (LPNs)	2	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	15	■ Other	0
Administrative	1	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$137,736 for Clover Rest Home.
- Total Employee Payroll: \$1,473,919

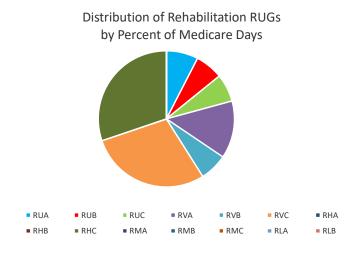
■ Estimated State Income Taxes Paid by Employees: \$81,434

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 0.6 25.1 32.2 6.5 30.9 1,529.2 340.0 588.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 1.8% 76.2% 19.8% 97.7% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 1.8% Other Payer Mix 20.2% **Routine Cost per Day** \$207.58 Medicaid **Total Beds** 33 77.9%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	212	98.1%	
Extensive Services	0	0.0%	
Special Care High	0	0.0%	
Special Care Low	0	0.0%	
Clinically Complex	4	1.9%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	0	0.0%	
TOTAL	216		
% Madigara Days in Ultra /Vany High	DUC	69 5%	

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 68.5%



COLLINGSWOOD MANOR

Ownership: Nonprofit BPCI Model Participation: Model 3

Annual Contributions to Local and State Economy

Total Expenditures: \$12,665,400

■ 147 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	31
Nurses: 38 total, including		Contract Labor: 4 total, including	
Registered Nurses (RNs)	12	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	2	■ Therapists	3
■ Certified Nursing Assistants (CNAs)	24	■ Other	0
Administrative	13	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$651,893 for Collingswood Manor.
- Total Employee Payroll: \$5,765,548

■ Estimated State Income Taxes Paid by Employees: \$318,547

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating
Medicare Quality Measure Rating

Routine Cost per Day

\$89.60

Total Beds

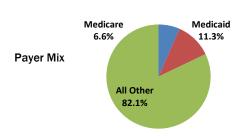
178

 Medicare
 Medicaid
 All Other

 Avg. Daily Census
 10.6
 18.1
 131.7

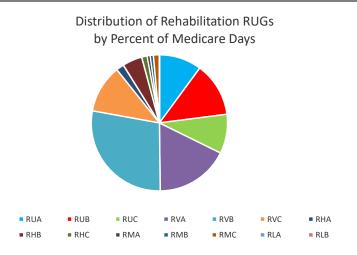
 Avg. Length of Stay
 26.7
 600.3
 298.7

 Occupancy Rate
 6.0%
 10.2%
 74.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



Rehabiliation Plus Extensive Services 43 1.1% Rehabiliation (breakdown in pie chart) 3,620 93.4% Extensive Services 0 0.0% Special Care High 59 1.5% Special Care Low 95 2.5% Clinically Complex 58 1.5% Behavioral Symptoms/Cognitive Performance 0 0.0% Reduced Physical Function 1 0.0%		<u>Medicare</u>	% to	
Rehabiliation (breakdown in pie chart) 3,620 93.4% Extensive Services 0 0.0% Special Care High 59 1.5% Special Care Low 95 2.5% Clinically Complex 58 1.5% Behavioral Symptoms/Cognitive Performance 0 0.0%		<u>Days</u>	<u>Total</u>	
Extensive Services 0 0.0% Special Care High 59 1.5% Special Care Low 95 2.5% Clinically Complex 58 1.5% Behavioral Symptoms/Cognitive Performance 0 0.0%	Rehabiliation Plus Extensive Services	43	1.1%	
Special Care High 59 1.5% Special Care Low 95 2.5% Clinically Complex 58 1.5% Behavioral Symptoms/Cognitive Performance 0 0.0%	Rehabiliation (breakdown in pie chart)	3,620	93.4%	
Special Care Low 95 2.5% Clinically Complex 58 1.5% Behavioral Symptoms/Cognitive Performance 0 0.0%	Extensive Services	0	0.0%	
Clinically Complex 58 1.5% Behavioral Symptoms/Cognitive Performance 0 0.0%	Special Care High	59	1.5%	
Behavioral Symptoms/Cognitive Performance 0 0.0%	Special Care Low	95	2.5%	
, , , ,	Clinically Complex	58	1.5%	
Reduced Physical Function 1 0.0%	Behavioral Symptoms/Cognitive Performance	0	0.0%	
	Reduced Physical Function	1	0.0%	
TOTAL 3,876	TOTAL	3,876		

% Medicare Days in Ultra/Very High RUGs 83.7%



Total

160.5

184.7

90.1%

COMMUNITY MEDICAL CENTER TCU

Ownership: Nonprofit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$4,193,600

■ 29 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$18,130 for Community Medical Center TCU.
- Total Employee Payroll: \$2,068,319

■ Estimated State Income Taxes Paid by Employees: \$114,275

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

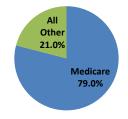
Medicare Overall Rating ★★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$808.73

Total Beds 25

Medicare Medicaid All Other **Total** Avg. Daily Census 15.7 N/A¹ 4.2 19.8 N/A^{\perp} N/A^{\perp} Avg. Length of Stay N/A[±] N/A¹ N/A1 **Occupancy Rate** 62.6% 16.7% 79.3%

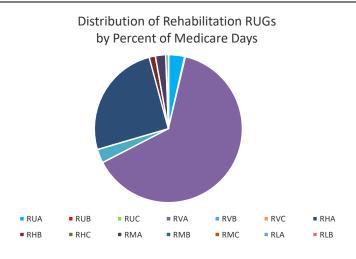
Payer Mix



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	209	3.7%	
Rehabiliation (breakdown in pie chart)	4,639	81.2%	
Extensive Services	24	0.4%	
Special Care High	200	3.5%	
Special Care Low	32	0.6%	
Clinically Complex	361	6.3%	
Behavioral Symptoms/Cognitive Performance	19	0.3%	
Reduced Physical Function	229	4.0%	
TOTAL	5,713		
		=0.40/	

% Medicare Days in Ultra/Very High RUGs

59.4%



¹ This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

CONCORD HEALTHCARE & REHABILITATION CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$10,099,200

■ 112 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 67 total, including		Contract Labor: 5 total, including	
Registered Nurses (RNs)	4	■ Nursing	1
Licensed Practical Nurses (LPNs)	21	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	42	■ Other	0
Administrative	9	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$407,879 for Concord Healthcare & Rehabilitation Center.
- Total Employee Payroll: \$4,558,924

■ Estimated State Income Taxes Paid by Employees: \$251,881

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 12.0 74.2 19.6 105.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 28.4 117.7 62.6 77.5 **Occupancy Rate** 10.0% 61.8% 16.3% 88.1% **Medicare Overall Rating**

Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$228.97

Total Beds 120

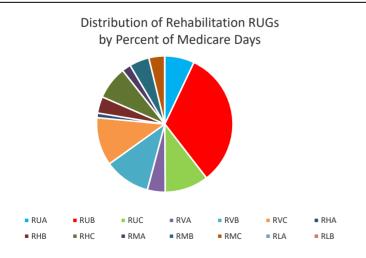
All Other 18.5% Medicare 11.3%

Payer Mix

Medicaid 70.2%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	27	0.6%
Rehabiliation (breakdown in pie chart)	3,742	85.7%
Extensive Services	0	0.0%
Special Care High	342	7.8%
Special Care Low	235	5.4%
Clinically Complex	8	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	12	0.3%
TOTAL	4,366	

Medicare

% to

% Medicare Days in Ultra/Very High RUGs
66.1%



CONTINUING CARE AT CEDAR CREST VILLA

Ownership: Nonprofit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$85,482,100

■ 662 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	9	Dietary & Housekeeping	3
Nurses: 85 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	14	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	61	■ Other	0
Administrative	30	Plant Operations and Maintenance	38

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$409,714 for Continuing Care at Cedar Crest Villa.
- Total Employee Payroll: \$27,622,386

■ Estimated State Income Taxes Paid by Employees: \$1,526,137

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 32.2 11.7 82.5 126.4 42.0 854.0 174.0 100.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 28.5% 10.4% 73.0% 111.9% **Medicare Overall Rating**

Payer Mix

Medicare Quality Measure Rating

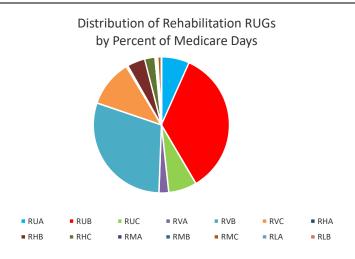
Routine Cost per Day \$475.71

113

Medicare 25.5% All Other Medicaid 65.3% 9.3%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	13	0.2%
Rehabiliation (breakdown in pie chart)	6,160	95.1%
Extensive Services	28	0.4%
Special Care High	42	0.6%
Special Care Low	135	2.1%
Clinically Complex	57	0.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	41	0.6%
TOTAL	6,476	
% Medicare Days in Ultra/Very High	48.0%	



Total Beds

CONTINUING CARE AT SEABROOK VILLAGE

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$64,174,000

■ 560 full-time equivalent jobs (salaried and contract), including key areas such as

\$452.13

Therapists	5	Dietary & Housekeeping	3
Nurses: 61 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	6	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	15	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	39	■ Other	0
Administrative	27	Plant Operations and Maintenance	31

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$306,225 for Continuing Care at Seabrook Village.
- Total Employee Payroll: \$22,528,991

■ Estimated State Income Taxes Paid by Employees: \$1,244,727

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 31.0 16.1 54.3 101.4 65.4 588.2 125.4 108.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 36.1% 18.7% 63.1% 117.9%

Medicare Overall Rating

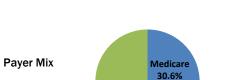
★★★★

Medicare Quality Measure Rating

★★★★★

Total Beds 86

Routine Cost per Day

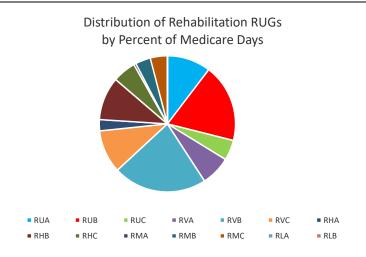


All Other

Medicaid 15.9%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	14	0.3%
Rehabiliation (breakdown in pie chart)	4,371	84.9%
Extensive Services	21	0.4%
Special Care High	72	1.4%
Special Care Low	460	8.9%
Clinically Complex	93	1.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	116	2.3%
TOTAL	5,147	

% Medicare Days in Ultra/Very High RUGs 28.3%



COOPER CENTER FOR REHABILITATION AND HEALTHCARE

BPCI Model Participation: None Ownership: For-profit

Annual Contributions to Local and State Economy

Total Expenditures: \$9,123,600

■ 113 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	21
Nurses: 60 total, including		Contract Labor: 11 total, including	
Registered Nurses (RNs)	6	Nursing	0
■ Licensed Practical Nurses (LPNs)	21	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	34	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$351,223 for Cooper Center For Rehabilitation and Healthcare.
- Total Employee Payroll: \$3,995,933

■ Estimated State Income Taxes Paid by Employees: \$220,775

Medicare Medicaid All Other

Total

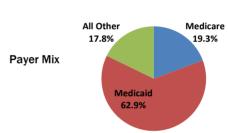
Statistical Profile

Avg. Daily Census 19.3 62.9 17.8 100.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 21.7 71.9 33.9 **Occupancy Rate** 16.1% 52.4% 14.8% 83.4%

Medicare Overall Rating Medicare Quality Measure Rating

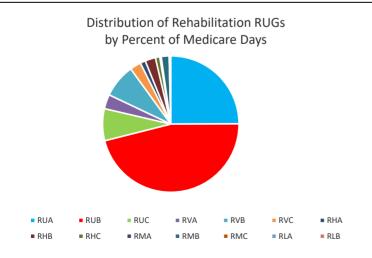
Routine Cost per Day \$189.41

Total Beds 120



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	240	3.4%
Rehabiliation (breakdown in pie chart)	6,404	90.7%
Extensive Services	71	1.0%
Special Care High	99	1.4%
Special Care Low	204	2.9%
Clinically Complex	36	0.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	7	0.1%
TOTAL	7,061	

87.3% % Medicare Days in Ultra/Very High RUGs



COOPER RIVER WEST

Ownership: For-profit BPCI Model Participation: Model 3

Annual Contributions to Local and State Economy

Total Expenditures: \$15,538,100

■ 139 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	19
Nurses: 100 total, including		Contract Labor: 12 total, including	
Registered Nurses (RNs)	23	■ Nursing	4
■ Licensed Practical Nurses (LPNs)	25	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	52	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$648,531 for Cooper River West.
- Total Employee Payroll: \$5,848,105

■ Estimated State Income Taxes Paid by Employees: \$323,108

Statistical Profile

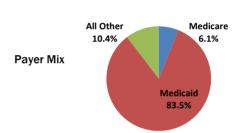
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$223.18

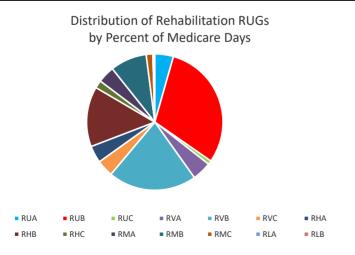
Total Beds 180

Medicare Medicaid All Other Total Avg. Daily Census 9.7 132.6 16.5 158.8 Avg. Length of Stay 29.6 378.0 30.3 129.7 **Occupancy Rate** 5.4% 73.6% 9.2% 88.2%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	101	2.8%
Rehabiliation (breakdown in pie chart)	2,608	73.5%
Extensive Services	47	1.3%
Special Care High	280	7.9%
Special Care Low	144	4.1%
Clinically Complex	207	5.8%
Behavioral Symptoms/Cognitive Performance	52	1.5%
Reduced Physical Function	108	3.0%
TOTAL	3,547	

% Medicare Days in Ultra/Very High RUGs 49.2%



CORAL HARBOR REHABILITATION AND HEALTHCARE

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$8,680,700

■ 94 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 49 total, including		Contract Labor: 8 total, including	
Registered Nurses (RNs)	3	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	15	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	31	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$298,966 for Coral Harbor Rehabilitation and Healthcare.
- Total Employee Payroll: \$3,408,096

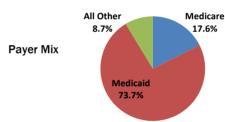
■ Estimated State Income Taxes Paid by Employees: \$188,297

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 14.7 61.5 7.2 83.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 46.1 108.9 30.0 74.2 **Occupancy Rate** 13.3% 55.9% 6.6% 75.8% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare

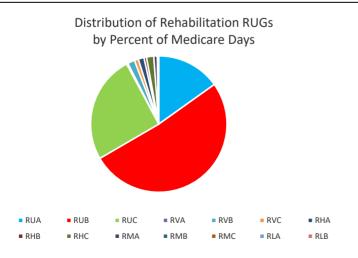
Routine Cost per Day \$228.01

Total Beds 110



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	144	2.7%
Rehabiliation (breakdown in pie chart)	4,975	93.1%
Extensive Services	1	0.0%
Special Care High	49	0.9%
Special Care Low	129	2.4%
Clinically Complex	40	0.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	5	0.1%
TOTAL	5,343	

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 91.0%



CORNELL HALL CARE & REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: Model 3

Annual Contributions to Local and State Economy

Total Expenditures: \$16,613,000

■ 154 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	16
Nurses: 89 total, including		Contract Labor: 22 total, including	
Registered Nurses (RNs)	9	■ Nursing	10
■ Licensed Practical Nurses (LPNs)	24	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	55	■ Other	0
Administrative	5	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$598,718 for Cornell Hall Care & Rehabilitation Center.
- Total Employee Payroll: \$5,885,378

■ Estimated State Income Taxes Paid by Employees: \$325,167

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★

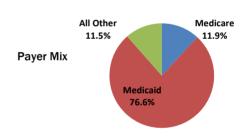
Medicare Quality Measure Rating

★★★★★

Routine Cost per Day \$238.37

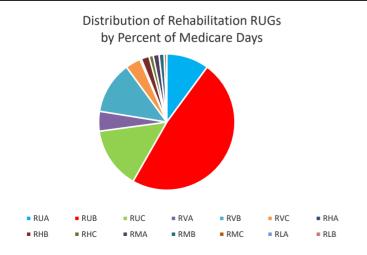
Total Beds 177

Medicare Medicaid All Other Total Avg. Daily Census 18.6 119.6 18.0 156.2 Avg. Length of Stay 28.0 367.0 25.1 91.7 **Occupancy Rate** 10.5% 67.6% 10.1% 88.2%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	6,040	89.2%	
Extensive Services	34	0.5%	
Special Care High	185	2.7%	
Special Care Low	280	4.1%	
Clinically Complex	199	2.9%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	34	0.5%	
TOTAL	6,772		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 83.3%



COUNTRY ARCH CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$12,504,200

■ 133 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	22
Nurses: 77 total, including		Contract Labor: 9 total, including	
Registered Nurses (RNs)	18	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	47	■ Other	0
Administrative	4	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$417,939 for Country Arch Care Center.
- Total Employee Payroll: \$5,320,451

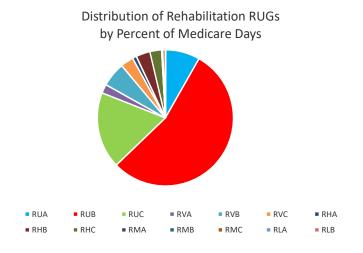
■ Estimated State Income Taxes Paid by Employees: \$293,955

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 17.9 66.0 30.0 114.0 29.5 1,047.8 93.7 114.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 13.8% 50.8% 23.1% 87.7% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 15.7% All Other Payer Mix 26.4% **Routine Cost per Day** \$234.26 Medicaid **Total Beds** 130 57.9%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total	
Rehabiliation Plus Extensive Services	14	0.2%	
Rehabiliation (breakdown in pie chart)	6,444	98.5%	
Extensive Services	0	0.0%	
Special Care High	24	0.4%	
Special Care Low	27	0.4%	
Clinically Complex	14	0.2%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	20	0.3%	
TOTAL	6,543		
0/ 84 - 11 1 - 111 0/ 111 -	DUO:	00.00/	

% Medicare Days in Ultra/Very High RUGs 90.8%



COUNTY MANOR REHABILITATION & HEALTHCARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$7,351,900

■ 76 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	11
Nurses: 39 total, including		Contract Labor: 10 total, including	
Registered Nurses (RNs)	7	■ Nursing	4
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	22	■ Other	0
Administrative	7	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$233,441 for County Manor Rehabilitation & Healthcare Center.
- Total Employee Payroll: \$2,807,199

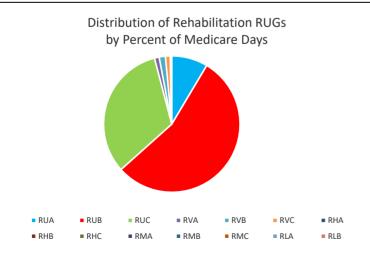
■ Estimated State Income Taxes Paid by Employees: \$155,098

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 10.6 40.5 13.1 64.2 Avg. Length of Stay 47.0 336.3 398.8 169.8 ■ Medicare Ratings (from 1 to 5 stars) **Occupancy Rate** 15.3% 58.8% 19.0% 93.1% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 16.4% Other Payer Mix 20.4% **Routine Cost per Day** \$235.03 Medicaid **Total Beds** 69 63.1%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	35	0.9%	
Rehabiliation (breakdown in pie chart)	3,810	98.9%	
Extensive Services	0	0.0%	
Special Care High	0	0.0%	
Special Care Low	4	0.1%	
Clinically Complex	4	0.1%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	1	0.0%	
TOTAL	3,854		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 99.4%



COURT HOUSE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$12,975,900

■ 107 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	14
Nurses: 64 total, including		Contract Labor: 10 total, including	
Registered Nurses (RNs)	14	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	1 5	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	35	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$284,387 for Court House Center.
- Total Employee Payroll: \$4,199,000

■ Estimated State Income Taxes Paid by Employees: \$231,995

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Total Beds

Medicare Overall Rating

★★★★

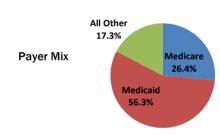
Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$294.24

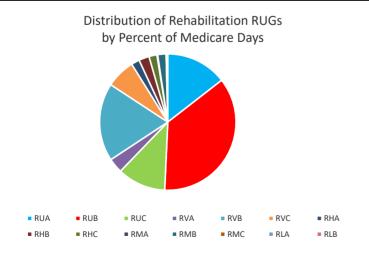
120

Medicare Medicaid All Other Total Avg. Daily Census 23.4 50.0 15.4 88.8 Avg. Length of Stay 31.1 445.2 35.3 68.2 **Occupancy Rate** 19.5% 41.7% 12.8% 74.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u> <u>Days</u>	<u>% to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	182	2.1%	
Rehabiliation (breakdown in pie chart)	7,635	89.2%	
Extensive Services	46	0.5%	
Special Care High	89	1.0%	
Special Care Low	156	1.8%	
Clinically Complex	421	4.9%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	26	0.3%	
TOTAL	8,555		
		00.00/	

% Medicare Days in Ultra/Very High RUGs 82.9%



CRANBURY CENTER

Ownership: For-profit BPCI Model Participation: Model 3

Annual Contributions to Local and State Economy

Total Expenditures: \$14,653,000

■ 137 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	16
Nurses: 94 total, including		Contract Labor: 11 total, including	
Registered Nurses (RNs)	24	Nursing	1
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	51	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$496,087 for Cranbury Center.
- Total Employee Payroll: \$6,054,890

■ Estimated State Income Taxes Paid by Employees: \$334,533

Statistical Profile

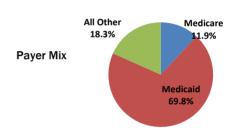
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★

Routine Cost per Day \$252.38

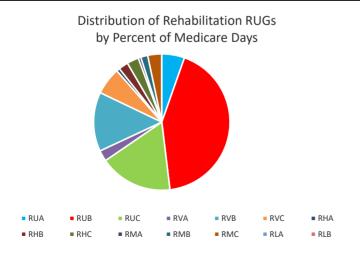
Total Beds 154

Medicare Medicaid All Other Total Avg. Daily Census 15.4 90.3 23.7 129.4 Avg. Length of Stay 25.4 845.0 47.1 106.2 **Occupancy Rate** 10.0% 58.6% 15.4% 84.1%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	6	0.1%	
Rehabiliation (breakdown in pie chart)	4,748	84.3%	
Extensive Services	0	0.0%	
Special Care High	348	6.2%	
Special Care Low	355	6.3%	
Clinically Complex	120	2.1%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	52	0.9%	
TOTAL	5,629		

% Medicare Days in Ultra/Very High RUGs

74.7%

% to

Medicare



CRANFORD PARK

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$7,144,500

■ 75 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	13
Nurses: 40 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	4	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	24	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$297,821 for Cranford Park.
- Total Employee Payroll: \$3,536,914

■ Estimated State Income Taxes Paid by Employees: \$195,414

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

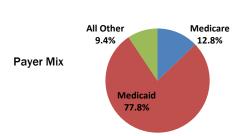
Medicare Overall Rating ★★

Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$216.27

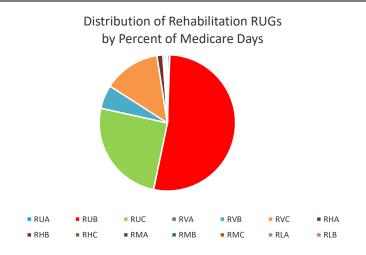
Total Beds 100

Medicaid All Other Medicare **Total** Avg. Daily Census 10.1 61.1 7.4 78.5 43.3 234.7 107.4 139.8 Avg. Length of Stay **Occupancy Rate** 10.1% 61.1% 7.4% 78.5%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	395	10.8%
Rehabiliation (breakdown in pie chart)	2,512	68.7%
Extensive Services	198	5.4%
Special Care High	47	1.3%
Special Care Low	328	9.0%
Clinically Complex	85	2.3%
Behavioral Symptoms/Cognitive Performance	14	0.4%
Reduced Physical Function	78	2.1%
TOTAL	3,657	

% Medicare Days in Ultra/Very High RUGs 76.9%



CREST HAVEN NURSING & REHABILITATION CENTER

Ownership: Governmental BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$20,239,800

■ 227 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	48
Nurses: 112 total, including		Contract Labor: 24 total, including	
Registered Nurses (RNs)	18	■ Nursing	23
Licensed Practical Nurses (LPNs)	34	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	60	■ Other	0
Administrative	20	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$539,058 for Crest Haven Nursing & Rehabilitation Center.
- Total Employee Payroll: \$8,519,218

■ Estimated State Income Taxes Paid by Employees: \$470,687

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 12.2 82.5 41.4 136.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 32.2 10.032.7 458.3 285.4 **Occupancy Rate** 6.8% 45.8% 23.0% 75.6% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare

Routine Cost per Day \$367.90

Total Beds 180

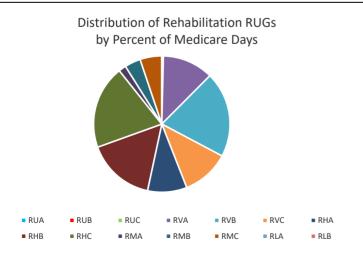
Payer Mix

All Other
30.5%

Medicaid
60.6%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	3,646	82.2%
Extensive Services	0	0.0%
Special Care High	265	6.0%
Special Care Low	383	8.6%
Clinically Complex	100	2.3%
Behavioral Symptoms/Cognitive Performance	5	0.1%
Reduced Physical Function	38	0.9%
TOTAL	4,437	

% Medicare Days in Ultra/Very High RUGs 36.2%



CRYSTAL LAKE HEALTHCARE & REHABILITATION

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$16,177,200

■ 154 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 102 total, including		Contract Labor: 13 total, including	
Registered Nurses (RNs)	9	Nursing	9
Licensed Practical Nurses (LPNs)	33	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	60	■ Other	0
Administrative	8	Plant Operations and Maintenance	8

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$818,463 for Crystal Lake Healthcare & Rehabilitation.
- Total Employee Payroll: \$5,936,597

■ Estimated State Income Taxes Paid by Employees: \$327,997

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Total Beds

Medicare Overall Rating
Medicare Quality Measure Rating

Medicare Overall Rating unavailable

Medicare Overall Rating unavailable

Routine Cost per Day \$203.55

235

Avg. Daily Census9.218Avg. Length of Stay64.326Occupancy Rate3.9%78

 Medicare
 Medicaid
 All Other
 Total

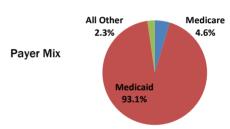
 9.2
 183.6
 4.5
 197.3

 64.3
 264.9
 24.8
 194.1

 3.9%
 78.1%
 1.9%
 83.9%

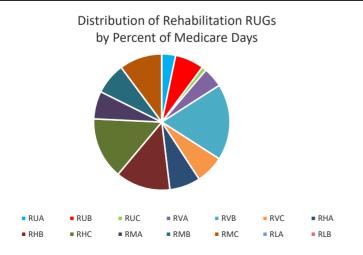
Medicare

% to



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	2,871	85.8%	
Extensive Services	0	0.0%	
Special Care High	112	3.3%	
Special Care Low	171	5.1%	
Clinically Complex	78	2.3%	
Behavioral Symptoms/Cognitive Performance	41	1.2%	
Reduced Physical Function	72	2.2%	
TOTAL	3,345		

% Medicare Days in Ultra/Very High RUGs 35.0%



CUMBERLAND MANOR

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$16,552,500

■ 159 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	39
Nurses: 0 total, including		Contract Labor: 99 total, including	
Registered Nurses (RNs)	0	■ Nursing	89
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	12	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$576,415 for Cumberland Manor.
- Total Employee Payroll: \$1,733,414

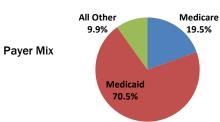
■ Estimated State Income Taxes Paid by Employees: \$95,771

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 32.2 116.1 16.4 164.7 53.6 347.4 43.3 125.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 16.4% 59.2% 8.4% 84.0% **Medicare Overall Rating Medicare Quality Measure Rating**

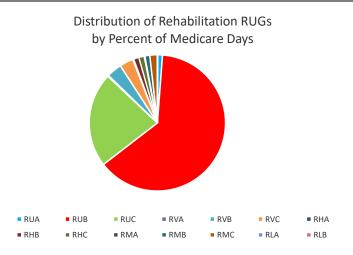
Routine Cost per Day \$213.17

Total Beds 196



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total
Rehabiliation Plus Extensive Services	338	2.9%
Rehabiliation (breakdown in pie chart)	11,097	94.5%
Extensive Services	13	0.1%
Special Care High	64	0.5%
Special Care Low	160	1.4%
Clinically Complex	37	0.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	29	0.2%
TOTAL	11,738	

% Medicare Days in Ultra/Very High RUGs 91.8%



EAGLEVIEW HEALTH & REHABILITATION

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$6,859,500

■ 75 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 43 total, including		Contract Labor: 6 total, including	
■ Registered Nurses (RNs)	3	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	13	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	26	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$248,985 for Eagleview Health & Rehabilitation.
- Total Employee Payroll: \$2,719,088

■ Estimated State Income Taxes Paid by Employees: \$150,230

Statistical Profile

Avg. Daily Census 13.9 49.1 8.1 71.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 47.4 689.7 24.6 **Occupancy Rate** 16.5% 58.5% 9.6%

Medicare Overall Rating Medicare Quality Measure Rating

102.6 84.7%

Total

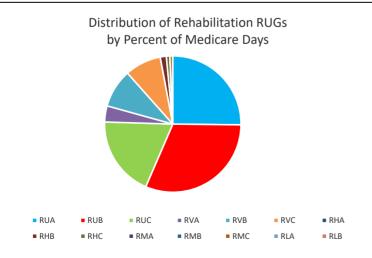
Medicare Medicaid All Other

Routine Cost per Day \$218.15 **Total Beds** 84

All Other Medicare 11.4% 19.5% Payer Mix Medicaid

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	28	0.6%
Rehabiliation (breakdown in pie chart)	4,693	92.6%
Extensive Services	0	0.0%
Special Care High	79	1.6%
Special Care Low	197	3.9%
Clinically Complex	49	1.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	21	0.4%
TOTAL	5,067	

90.4% % Medicare Days in Ultra/Very High RUGs



EASTERN PINES CONVALESCENT CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$10,193,300

■ 109 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	22
Nurses: 69 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	19	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	39	■ Other	0
Administrative	4	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$421,992 for Eastern Pines Convalescent Center.
- Total Employee Payroll: \$4,432,900

■ Estimated State Income Taxes Paid by Employees: \$244,918

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

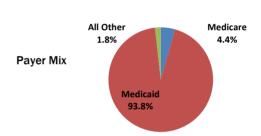
Inclusive of 10 Ventilator SCNF beds

 $\begin{array}{ll} \text{Medicare Overall Rating} & & \star \star \star \star \star \\ \text{Medicare Quality Measure Rating} & & \star \star \star \star \star \end{array}$

Routine Cost per Day \$227.26

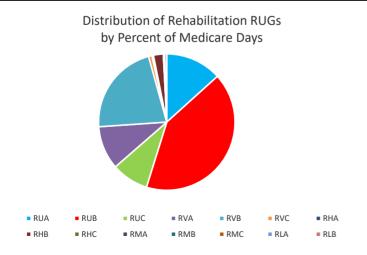
Total Beds 151

Medicare Medicaid All Other Total Avg. Daily Census 4.5 95.2 1.8 101.5 Avg. Length of Stay 46.7 234.8 82.1 193.9 **Occupancy Rate** 3.0% 63.0% 1.2% 67.2%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	85	5.2%	
Rehabiliation (breakdown in pie chart)	1,368	83.8%	
Extensive Services	150	9.2%	
Special Care High	2	0.1%	
Special Care Low	28	1.7%	
Clinically Complex	0	0.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	0	0.0%	
TOTAL	1,633		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 84.4%



EGG HARBOR CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$8,556,900

■ 83 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	19
Nurses: 48 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	7	Nursing	1
■ Licensed Practical Nurses (LPNs)	13	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	28	■ Other	0
Administrative	5	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$279,202 for Egg Harbor Care Center.
- Total Employee Payroll: \$3,420,643

■ Estimated State Income Taxes Paid by Employees: \$188,991

Statistical Profile

Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★

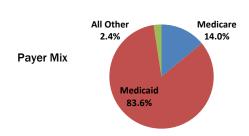
Medicare Quality Measure Rating

★★★★★

Routine Cost per Day \$299.03

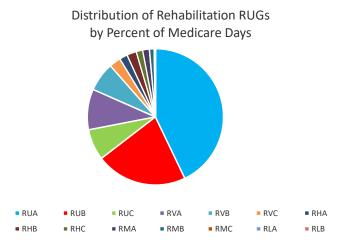
Total Beds 120

Medicaid All Other Medicare **Total** Avg. Daily Census 10.5 62.4 1.8 74.6 19.8 221.0 23.5 84.1 Avg. Length of Stay **Occupancy Rate** 8.7% 52.0% 1.5% 62.2%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	3,650	95.6%
Extensive Services	0	0.0%
Special Care High	32	0.8%
Special Care Low	71	1.9%
Clinically Complex	48	1.3%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	16	0.4%
TOTAL	3,818	

% Medicare Days in Ultra/Very High RUGs 87.2%



ELIZABETH NURSING HOME

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$8,837,200

■ 95 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	13
Nurses: 58 total, including		Contract Labor: 4 total, including	
Registered Nurses (RNs)	14	Nursing	0
■ Licensed Practical Nurses (LPNs)	5	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	39	■ Other	0
Administrative	8	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$362,022 for Elizabeth Nursing Home.
- Total Employee Payroll: \$3,845,662

■ Estimated State Income Taxes Paid by Employees: \$212,473

Statistical Profile

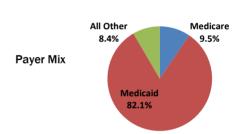
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$197.03

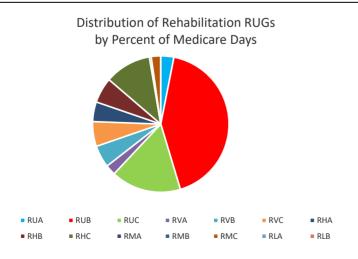
Total Beds 102

Medicare Medicaid All Other Total Avg. Daily Census 8.7 75.5 7.7 92.0 Avg. Length of Stay 49.9 372.3 100.9 202.2 **Occupancy Rate** 8.6% 74.0% 7.6% 90.1%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total
Rehabiliation Plus Extensive Services	1	0.0%
Rehabiliation (breakdown in pie chart)	2,974	93.3%
Extensive Services	0	0.0%
Special Care High	46	1.4%
Special Care Low	165	5.2%
Clinically Complex	1	0.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	2	0.1%
TOTAL	3,189	

% Medicare Days in Ultra/Very High RUGs



70.5%

ELMORA HILLS HEALTHCARE & REHABILITATION

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$21,948,100

■ 204 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	23
Nurses: 132 total, including		Contract Labor: 21 total, including	
Registered Nurses (RNs)	19	Nursing	0
 Licensed Practical Nurses (LPNs) 	27	■ Therapists	21
■ Certified Nursing Assistants (CNAs)	86	■ Other	0
Administrative	9	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$594,593 for Elmora Hills Healthcare & Rehabilitation.
- Total Employee Payroll: \$8,015,915

■ Estimated State Income Taxes Paid by Employees: \$442,879

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 49.3 120.0 16.7 185.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 36.9 288.2 36.8 84.4 **Occupancy Rate** 24.6% 60.0% 8.3% 93.0%

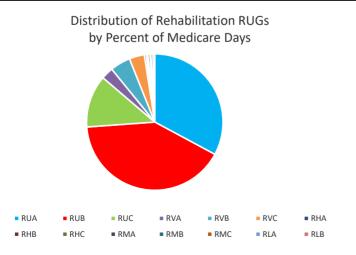
Medicare Overall Rating Medicare Quality Measure Rating

Routine Cost per Day \$223.37 **Total Beds** 200

All Other 9.0% Payer Mix Medicare 26.5% Medicaid 64.5%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	58	0.3%	
Rehabiliation (breakdown in pie chart)	17,065	94.9%	
Extensive Services	13	0.1%	
Special Care High	206	1.1%	
Special Care Low	588	3.3%	
Clinically Complex	48	0.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	11	0.1%	
TOTAL	17,989		

Medicare

% to

92.8% % Medicare Days in Ultra/Very High RUGs



ELMS OF CRANBURY HEALTH CARE

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$17,426,400

■ 191 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	23	Dietary & Housekeeping	38
Nurses: 98 total, including		Contract Labor: 4 total, including	
Registered Nurses (RNs)	28	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	3
■ Certified Nursing Assistants (CNAs)	52	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$279,703 for Elms of Cranbury Health Care.
- Total Employee Payroll: \$8,897,719

■ Estimated State Income Taxes Paid by Employees: \$491,599

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 45.3 35.9 28.4 109.6 18.8 374.8 86.2 38.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 37.8% 29.9% 23.6% 91.3% **Occupancy Rate**

Medicare Overall Rating

★★★

Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$209.03

Total Beds 120

Payer Mix

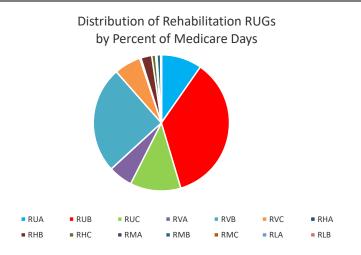
All Other
25.9%

Medicare
41.4%

Medicaid
32.8%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	1,024	6.2%	
Rehabiliation (breakdown in pie chart)	13,708	83.4%	
Extensive Services	206	1.3%	
Special Care High	237	1.4%	
Special Care Low	732	4.5%	
Clinically Complex	428	2.6%	
Behavioral Symptoms/Cognitive Performance	10	0.1%	
Reduced Physical Function	99	0.6%	
TOTAL	16,444		

% Medicare Days in Ultra/Very High RUGs

84.1%

% to

Madicara



ELMWOOD HILLS HEALTHCARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$59,858,800

■ 515 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	52
Nurses: 163 total, including		Contract Labor: 31 total, including	
Registered Nurses (RNs)	23	■ Nursing	13
■ Licensed Practical Nurses (LPNs)	47	■ Therapists	19
■ Certified Nursing Assistants (CNAs)	93	■ Other	0
Administrative	36	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,060,725 for Elmwood Hills Healthcare Center.
- Total Employee Payroll: \$22,240,954

■ Estimated State Income Taxes Paid by Employees: \$1,228,813

Statistical Profile

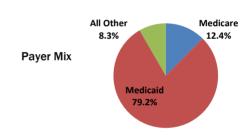
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$217.90

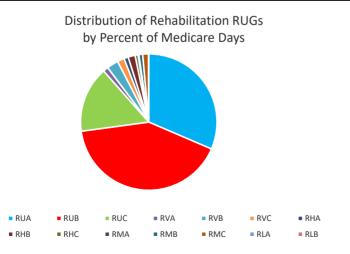
Total Beds 300

Medicare Medicaid All Other Total Avg. Daily Census 34.6 220.6 23.2 278.4 Avg. Length of Stay 47.2 644.2 0.0 258.6 **Occupancy Rate** 11.5% 73.5% 7.7% 92.8%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



% Medicare Days in Ultra/Very High	RUGs	90.0%	
TOTAL	12,642		
Reduced Physical Function	50	0.4%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Clinically Complex	23	0.2%	
Special Care Low	368	2.9%	
Special Care High	101	0.8%	
Extensive Services	1	0.0%	
Rehabiliation (breakdown in pie chart)	12,087	95.6%	
Rehabiliation Plus Extensive Services	11	0.1%	
	Medicare Days	<u>% to</u> Total	



EMERSON HEALTH CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$14,648,000

■ 177 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	35
Nurses: 94 total, including		Contract Labor: 18 total, including	
Registered Nurses (RNs)	20	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	18
■ Certified Nursing Assistants (CNAs)	56	■ Other	0
Administrative	12	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$528,807 for Emerson Health Care Center.
- Total Employee Payroll: \$7,090,418

■ Estimated State Income Taxes Paid by Employees: \$391,746

Medicare Medicaid All Other

Total

Statistical Profile

Avg. Daily Census 18.3 84.4 37.2 139.8 Avg. Length of Stay 26.8 993.5 64.9 104.4 ■ Medicare Ratings (from 1 to 5 stars) **Occupancy Rate** 11.8% 54.4% 24.0% 90.2% **Medicare Overall Rating**

Medicare Overall Rating

Medicare Quality Measure Rating

Routine Cost per Day \$246.25

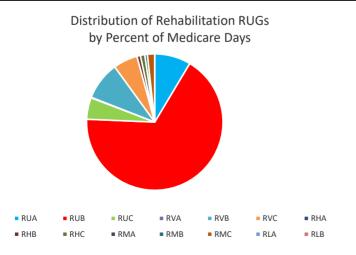
Total Beds 155

All Other 26.6% Medicare 13.1%
Payer Mix

Medicaid 60.3%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	54	0.8%
Rehabiliation (breakdown in pie chart)	6,276	94.6%
Extensive Services	1	0.0%
Special Care High	160	2.4%
Special Care Low	44	0.7%
Clinically Complex	31	0.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	68	1.0%
TOTAL	6,634	

% Medicare Days in Ultra/Very High RUGs 91.0%



FELLOWSHIP VILLAGE INC.

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$36,651,400

■ 283 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	9	Dietary & Housekeeping	26
Nurses: 42 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	12	■ Nursing	0
Licensed Practical Nurses (LPNs)	6	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	24	■ Other	0
Administrative	34	Plant Operations and Maintenance	15

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$147,951 for Fellowship Village Inc..
- Total Employee Payroll: \$15,026,095

■ Estimated State Income Taxes Paid by Employees: \$830,192

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

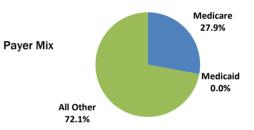
 Medicare Overall Rating
 ★★★★

 Medicare Quality Measure Rating
 ★★★★

Routine Cost per Day \$421.75

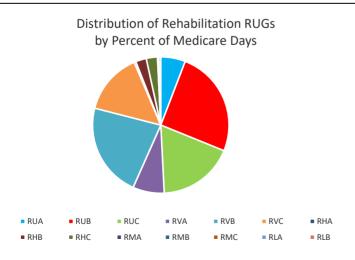
Total Beds 54

Medicare Medicaid All Other Total Avg. Daily Census 13.1 0.0 34.0 47.1 Avg. Length of Stay 23.5 0.0 125.4 56.8 **Occupancy Rate** 24.3% 0.0% 63.0% 87.3%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	45	0.9%	
Rehabiliation (breakdown in pie chart)	4,579	95.5%	
Extensive Services	0	0.0%	
Special Care High	20	0.4%	
Special Care Low	9	0.2%	
Clinically Complex	107	2.2%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	34	0.7%	
TOTAL	4,795		

% Medicare Days in Ultra/Very High RUGs 90.3%



FOOTHILL ACRES REHABILITATION & NURSING CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$20,916,600

■ 176 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 98 total, including		Contract Labor: 44 total, including	
Registered Nurses (RNs)	17	■ Nursing	28
■ Licensed Practical Nurses (LPNs)	32	■ Therapists	15
■ Certified Nursing Assistants (CNAs)	49	■ Other	0
Administrative	11	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$617,492 for Foothill Acres Rehabilitation & Nursing Center.
- Total Employee Payroll: \$6,424,626

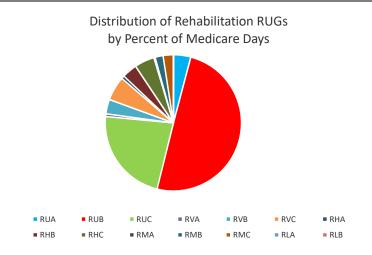
■ Estimated State Income Taxes Paid by Employees: \$354,961

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 29.9 83.3 58.7 171.8 323.4 112.7 109.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 37.6 15.0% 41.6% 29.3% 85.9% **Occupancy Rate Medicare Overall Rating Medicare Quality Measure Rating** Medicare 17.4% Payer Mix All Other **Routine Cost per Day** \$278.26 34.1% Medicaid 200 **Total Beds** 48.5%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	74	0.7%
Rehabiliation (breakdown in pie chart)	10,324	94.6%
Extensive Services	0	0.0%
Special Care High	248	2.3%
Special Care Low	193	1.8%
Clinically Complex	72	0.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	5	0.0%
TOTAL	10,916	

% Medicare Days in Ultra/Very High RUGs 82.3%



FOREST HILL HEALTH CARE CENTER

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$12,646,700

■ 144 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	10	Dietary & Housekeeping	29
Nurses: 72 total, including		Contract Labor: 5 total, including	
Registered Nurses (RNs)	22	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	41	■ Other	0
Administrative	7	Plant Operations and Maintenance	8

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$316,607 for Forest Hill Health Care Center.
- Total Employee Payroll: \$5,861,927

■ Estimated State Income Taxes Paid by Employees: \$323,871

Medicare Medicaid All Other

Total

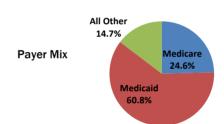
Statistical Profile

Avg. Daily Census 23.7 58.6 14.1 96.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 29.6 2.675.1 21.9 65.6 **Occupancy Rate** 19.8% 48.9% 11.8% 80.4%

Medicare Overall Rating Medicare Quality Measure Rating

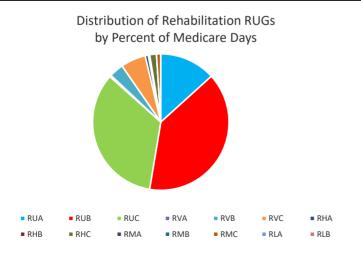
Routine Cost per Day \$245.67

Total Beds 120



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	806	9.3%
Rehabiliation (breakdown in pie chart)	6,988	80.7%
Extensive Services	251	2.9%
Special Care High	64	0.7%
Special Care Low	292	3.4%
Clinically Complex	193	2.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	66	0.8%
TOTAL	8,660	

86.0% % Medicare Days in Ultra/Very High RUGs



FOREST MANOR HEALTH CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$10,509,800

■ 98 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	11
Nurses: 60 total, including		Contract Labor: 8 total, including	
Registered Nurses (RNs)	8	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	36	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$394,671 for Forest Manor Health Care Center.
- Total Employee Payroll: \$3,617,130

■ Estimated State Income Taxes Paid by Employees: \$199,846

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Avg. Daily Census

19.9

Avg. Daily Census

50.7

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★

Routine Cost per Day \$199.55

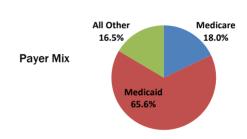
Total Beds 120

 Medicare
 Medicald
 All Other
 Total

 Avg. Daily Census
 19.9
 72.5
 18.2
 110.6

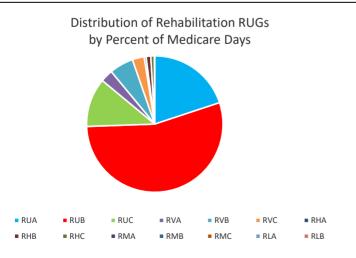
 Avg. Length of Stay
 50.7
 210.1
 81.0
 115.0

 Occupancy Rate
 16.5%
 60.4%
 15.2%
 92.1%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	392	5.4%
Rehabiliation (breakdown in pie chart)	6,733	92.9%
Extensive Services	13	0.2%
Special Care High	48	0.7%
Special Care Low	2	0.0%
Clinically Complex	22	0.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	38	0.5%
TOTAL	7,248	

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 96.0%



FOUNTAIN VIEW CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$10,658,400

■ 121 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	27
Nurses: 74 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	10	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	46	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$430,157 for Fountain View Care Center.
- Total Employee Payroll: \$4,705,704

■ Estimated State Income Taxes Paid by Employees: \$259,990

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

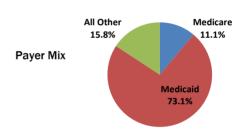
Total Beds

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$220.13

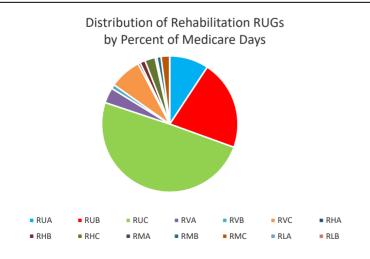
123

Medicare Medicaid All Other Total Avg. Daily Census 12.4 81.3 17.6 111.3 Avg. Length of Stay 35.6 463.8 36.2 110.4 **Occupancy Rate** 10.1% 66.1% 14.3% 90.5%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	31	0.7%	
Rehabiliation (breakdown in pie chart)	3,973	87.9%	
Extensive Services	1	0.0%	
Special Care High	107	2.4%	
Special Care Low	244	5.4%	
Clinically Complex	141	3.1%	
Behavioral Symptoms/Cognitive Performance	5	0.1%	
Reduced Physical Function	17	0.4%	
TOTAL	4,519		
		- 4	

% Medicare Days in Ultra/Very High RUGs 81.8%



FRANKLIN CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$3,386,900

■ 46 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	2	Dietary & Housekeeping	13
Nurses: 21 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	7	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	3	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	11	■ Other	0
Administrative	4	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$82,260 for Franklin Care Center.
- Total Employee Payroll: \$1,654,505

■ Estimated State Income Taxes Paid by Employees: \$91,411

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating
Medicare Quality Measure Rating

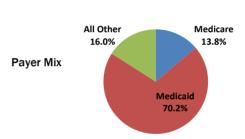
Medicare Overall Rating unavailable

Medicare Quality Measure Rating unavailable

Routine Cost per Day \$353.62

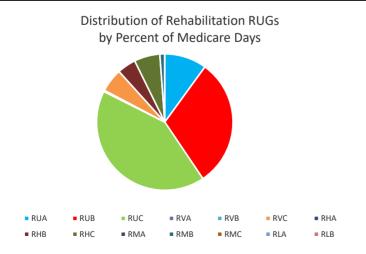
Total Beds 180

Medicare Medicaid All Other Total Avg. Daily Census 3.0 15.4 3.5 21.9 Avg. Length of Stay 29.8 312.3 213.3 131.2 **Occupancy Rate** 1.7% 8.6% 1.9% 12.2%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



<u>Days</u>	Total
100	9.1%
949	86.0%
0	0.0%
47	4.3%
0	0.0%
7	0.6%
0	0.0%
1	0.1%
1,104	
	Days 100 949 0 47 0 7 0

% Medicare Days in Ultra/Very High RUGs

85.0%

% to

Medicare



FRIENDS HOME AT WOODSTOWN

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$14,045,400

■ 159 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	9	Dietary & Housekeeping	35
Nurses: 73 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	7	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	47	■ Other	0
Administrative	18	Plant Operations and Maintenance	10

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$617,337 for Friends Home at Woodstown.
- Total Employee Payroll: \$6,574,634

■ Estimated State Income Taxes Paid by Employees: \$363,249

Statistical Profile

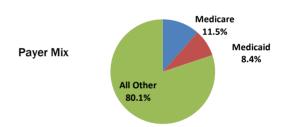
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★

Routine Cost per Day \$114.33

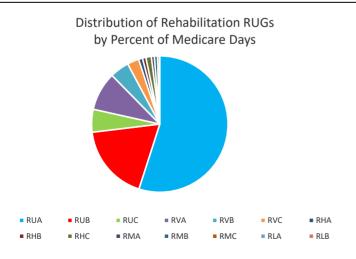
Total Beds 202

Medicare Medicaid All Other Total Avg. Daily Census 18.5 13.4 128.5 160.4 Avg. Length of Stay 27.3 611.1 609.1 176.3 **Occupancy Rate** 9.1% 6.6% 63.6% 79.4%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	158	2.3%
Rehabiliation (breakdown in pie chart)	6,442	95.6%
Extensive Services	1	0.0%
Special Care High	2	0.0%
Special Care Low	24	0.4%
Clinically Complex	94	1.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	21	0.3%
TOTAL	6,742	

% Medicare Days in Ultra/Very High RUGs 93.1%



FRIENDS RETIREMENT CONCEPTS

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$21,905,900

■ 115 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	10	Dietary & Housekeeping	15
Nurses: 34 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	9	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	16	■ Other	0
Administrative	11	Plant Operations and Maintenance	22

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$199,064 for Friends Retirement Concepts.
- Total Employee Payroll: \$6,320,921

■ Estimated State Income Taxes Paid by Employees: \$349,231

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 20.8 0.0 45.8 66.6 29.8 283.1 77.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 **Occupancy Rate** 21.0% 0.0% 46.2% 67.2% **Medicare Overall Rating**

Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$223.41

99

Payer Mix

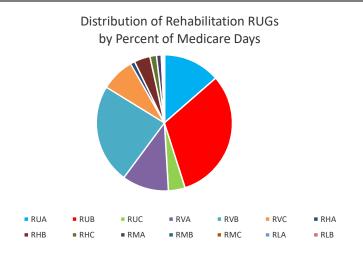
All Other
68.7%

Medicare
31.3%

Medicaid
0.0%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	34	0.4%	
Rehabiliation (breakdown in pie chart)	7,098	93.5%	
Extensive Services	0	0.0%	
Special Care High	127	1.7%	
Special Care Low	96	1.3%	
Clinically Complex	224	3.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	12	0.2%	
TOTAL	7,591		

% Medicare Days in Ultra/Very High RUGs 86.1%



Total Beds

GATES MANOR

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$5,644,500

■ 53 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	8
Nurses: 36 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	4	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	7	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	25	■ Other	0
Administrative	2	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$209,339 for Gates Manor.
- Total Employee Payroll: \$2,147,655

■ Estimated State Income Taxes Paid by Employees: \$118,658

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating x **Medicare Quality Measure Rating** Medicare Overall Rating unavailable

Routine Cost per Day \$211.05

Total Beds 64

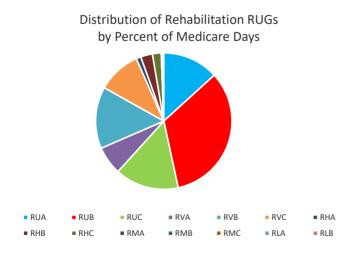
Medicare Medicaid All Other Avg. Daily Census 7.3 Avg. Length of Stay 44.5 **Occupancy Rate** 11.4%

Total 38.4 9.7 55.4 359.5 73.8 137.6 60.0% 15.2% 86.6%

All Other Medicare 17.5% 13.2% Payer Mix Medicaid 69.3%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	2,650	99.4%	
Extensive Services	0	0.0%	
Special Care High	1	0.0%	
Special Care Low	11	0.4%	
Clinically Complex	2	0.1%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	3	0.1%	
TOTAL	2,667		

92.8% % Medicare Days in Ultra/Very High RUGs



GATEWAY CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$14,575,400

■ 159 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	24
Nurses: 92 total, including		Contract Labor: 5 total, including	
Registered Nurses (RNs)	11	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	25	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	57	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$668,426 for Gateway Care Center.
- Total Employee Payroll: \$6,088,990

■ Estimated State Income Taxes Paid by Employees: \$336,417

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★★

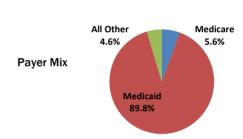
Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$207.41

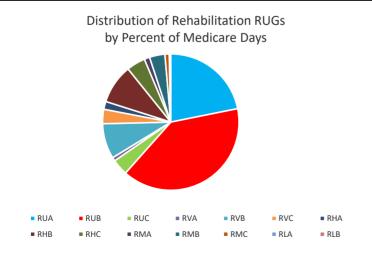
Total Beds 178

Medicare Medicaid All Other Total Avg. Daily Census 9.1 146.1 7.5 162.7 Avg. Length of Stay 55.3 365.3 48.1 225.8 **Occupancy Rate** 5.1% 82.1% 4.2% 91.4%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	32	1.0%
Rehabiliation (breakdown in pie chart)	2,958	89.3%
Extensive Services	0	0.0%
Special Care High	37	1.1%
Special Care Low	171	5.2%
Clinically Complex	11	0.3%
Behavioral Symptoms/Cognitive Performance	3	0.1%
Reduced Physical Function	100	3.0%
TOTAL	3,312	

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 70.5%



GOLDEN LIVING-OLD BRIDGE

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$12,308,300

■ 116 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 66 total, including		Contract Labor: 20 total, including	
■ Registered Nurses (RNs)	9	■ Nursing	13
■ Licensed Practical Nurses (LPNs)	22	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	36	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$475,465 for Golden Living-Old Bridge.
- Total Employee Payroll: \$5,166,015

■ Estimated State Income Taxes Paid by Employees: \$285,422

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 10.2 0.0 109.3 119.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 74.8 0.0 140.9 131.0 **Occupancy Rate** 7.3% 0.0% 78.1% 85.4% **Medicare Overall Rating**

Medicare Quality Measure Rating

★★★

★★★

★★★★

**

Routine Cost per Day \$210.17

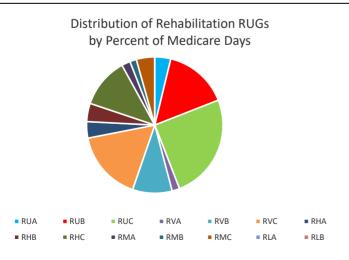
Total Beds 140

Payer Mix

All Other
91.4%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	14	0.4%
Rehabiliation (breakdown in pie chart)	2,882	77.6%
Extensive Services	86	2.3%
Special Care High	137	3.7%
Special Care Low	360	9.7%
Clinically Complex	97	2.6%
Behavioral Symptoms/Cognitive Performance	14	0.4%
Reduced Physical Function	124	3.3%
TOTAL	3,714	

% Medicare Days in Ultra/Very High RUGs 5

55.4%

% to

Medicare



GOLDEN REHABILITATION & NURSING CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$8,453,100

■ 89 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	22
Nurses: 0 total, including		Contract Labor: 51 total, including	
Registered Nurses (RNs)	0	Nursing	47
Licensed Practical Nurses (LPNs)	0	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	9	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$303,781 for Golden Rehabilitation & Nursing Center.
- Total Employee Payroll: \$999,252

■ Estimated State Income Taxes Paid by Employees: \$55,209

Statistical Profile

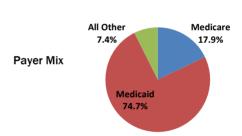
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★

Routine Cost per Day \$214.73

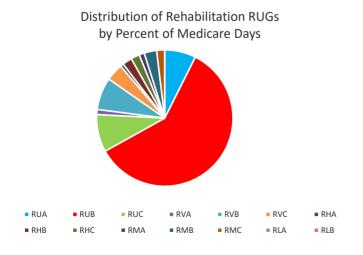
Total Beds 116

Medicare Medicaid All Other Total Avg. Daily Census 15.2 63.5 6.3 85.0 Avg. Length of Stay 39.6 276.1 152.9 129.8 **Occupancy Rate** 13.1% 54.8% 5.4% 73.3%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u> <u>Days</u>	% to Total	
Rehabiliation Plus Extensive Services	257	4.6%	
Rehabiliation (breakdown in pie chart)	5,044	90.9%	
Extensive Services	26	0.5%	
Special Care High	40	0.7%	
Special Care Low	135	2.4%	
Clinically Complex	37	0.7%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	9	0.2%	
TOTAL	5,548		
		0= 00/	

% Medicare Days in Ultra/Very High RUGs 85.2%



GREEN ACRES MANOR

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$14,577,500

■ 118 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	16
Nurses: 48 total, including		Contract Labor: 8 total, including	
■ Registered Nurses (RNs)	7	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	25	■ Other	0
Administrative	8	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$457,978 for Green Acres Manor.
- Total Employee Payroll: \$3,511,064

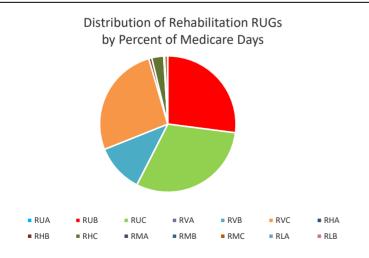
■ Estimated State Income Taxes Paid by Employees: \$193,986

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 17.4 81.3 23.9 122.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 18.5 299.9 27.1 58.5 **Occupancy Rate** 9.4% 44.0% 12.9% 66.3% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 19.5% 14.2% Payer Mix **Routine Cost per Day** \$255.53 Medicaid **Total Beds** 185 66.3%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	115	1.8%	
Rehabiliation (breakdown in pie chart)	5,798	91.2%	
Extensive Services	39	0.6%	
Special Care High	257	4.0%	
Special Care Low	112	1.8%	
Clinically Complex	17	0.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	21	0.3%	
TOTAL	6,359		

% Medicare Days in Ultra/Very High RUGs
88.1%



GREEN HILL INC.

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$17,472,800

■ 169 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	34
Nurses: 57 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	8	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	40	■ Other	0
Administrative	12	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$210,436 for Green Hill Inc..
- Total Employee Payroll: \$6,874,076

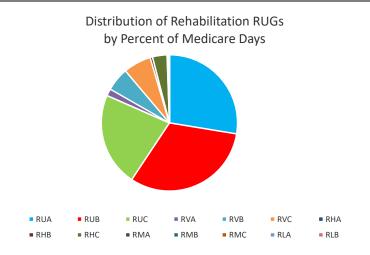
■ Estimated State Income Taxes Paid by Employees: \$379,793

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 11.4 11.5 36.8 59.8 31.6 280.7 144.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 91.0 **Occupancy Rate** 14.9% 15.0% 47.8% 77.7% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 19.1% Payer Mix **Routine Cost per Day** \$363.37 All Other Medicaid **Total Beds** 77 61.6% 19.3%

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	4,019	96.3%
Extensive Services	0	0.0%
Special Care High	27	0.6%
Special Care Low	41	1.0%
Clinically Complex	73	1.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	12	0.3%
TOTAL	4,172	

% Medicare Days in Ultra/Very High RUGs 91.9%



GREEN KNOLL CENTER

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$12,931,600

■ 124 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 87 total, including		Contract Labor: 4 total, including	
Registered Nurses (RNs)	18	Nursing	0
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	50	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$563,053 for Green Knoll Center.
- Total Employee Payroll: \$5,682,656

■ Estimated State Income Taxes Paid by Employees: \$313,967

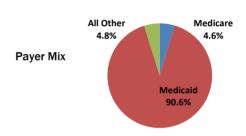
Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating Medicare Quality Measure Rating

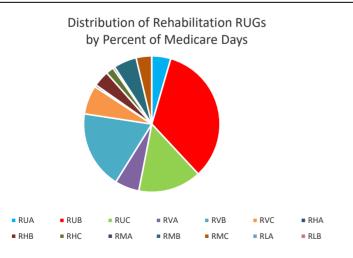
Routine Cost per Day \$214.92 **Total Beds** 176

Medicare Medicaid All Other Total Avg. Daily Census 6.3 122.8 6.6 135.7 Avg. Length of Stay 36.2 786.7 37.4 269.1 **Occupancy Rate** 3.6% 69.8% 3.7% 77.1%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	66	2.9%
Rehabiliation (breakdown in pie chart)	1,886	82.7%
Extensive Services	0	0.0%
Special Care High	115	5.0%
Special Care Low	63	2.8%
Clinically Complex	83	3.6%
Behavioral Symptoms/Cognitive Performance	46	2.0%
Reduced Physical Function	21	0.9%
TOTAL	2,280	

% Medicare Days in Ultra/Very High RUGs

72.5%



GREENWOOD HOUSE HOME FOR THE JEWISH

Ownership: Nonprofit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$16,974,300

■ 205 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	4	Dietary & Housekeeping	41
Nurses: 104 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	19	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	28	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	56	■ Other	0
Administrative	10	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$512,536 for Greenwood House Home for the Jewish.
- Total Employee Payroll: \$9,517,984

■ Estimated State Income Taxes Paid by Employees: \$525,869

Statistical Profile

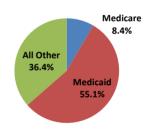
Avg. Daily Census 10.9 70.9 46.9 128.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 50.8 862.9 534.7 335.4 **Occupancy Rate** 7.9% 51.8% 34.2% 93.9%

Medicare Overall Rating Medicare Quality Measure Rating

137

Routine Cost per Day \$287.21 **Total Beds**

Payer Mix

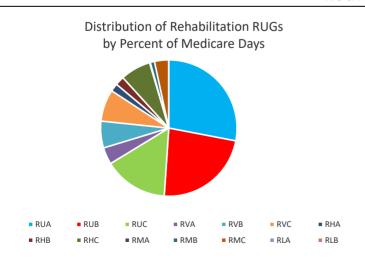


Medicare

Medicare Medicaid All Other

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	3,495	88.2%	
Extensive Services	0	0.0%	
Special Care High	133	3.4%	
Special Care Low	239	6.0%	
Clinically Complex	63	1.6%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	31	0.8%	
TOTAL	3,961		

% Medicare Days in Ultra/Very High RUGs

74.3%

% to

Total



HACKENSACKUMC MOUNTAINSIDE TCU

Ownership: For-profit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$1,491,600

■ 19 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

Data not available

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$5,376 for HackensackUMC Mountainside TCU.
- Total Employee Payroll: \$1,321,869

■ Estimated State Income Taxes Paid by Employees: \$73,033

Statistical Profile

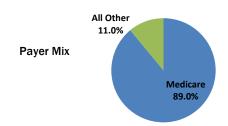
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating Medicare Quality Measure Rating

Routine Cost per Day \$857.22

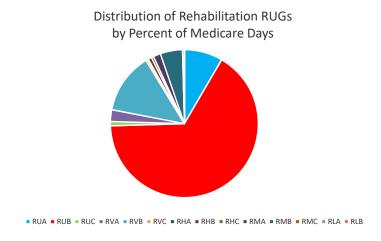
Total Beds 16

Medicare Medicaid All Other **Total** N/A1 Avg. Daily Census 10.0 1.2 11.2 N/A^{\perp} N/A¹ Avg. Length of Stay N/A⁺ N/A⁺ N/A1 **Occupancy Rate** 62.3% 7.7% 70.1%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	38	1.0%
Rehabiliation (breakdown in pie chart)	3,479	95.6%
Extensive Services	2	0.1%
Special Care High	2	0.1%
Special Care Low	3	0.1%
Clinically Complex	94	2.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	22	0.6%
TOTAL	3,640	

% Medicare Days in Ultra/Very High RUGs

88.6%

Medicare



¹ This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

HAMILTON CONTINUING CARE CENTER

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$19,823,900

■ 139 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 107 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	21	Nursing	0
■ Licensed Practical Nurses (LPNs)	25	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	60	■ Other	0
Administrative	17	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$630,067 for Hamilton Continuing Care Center.
- Total Employee Payroll: \$6,821,850

■ Estimated State Income Taxes Paid by Employees: \$376,907

Statistical Profile

Avg. Daily Census 18.6 89.8 55.0 163.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 47.7 2.980.1 71.4 137.4 **Occupancy Rate** 10.3% 49.9% 30.6% 90.8%

 $\begin{array}{ll} \text{Medicare Overall Rating} & \star \star \star \star \star \\ \text{Medicare Quality Measure Rating} & \star \star \star \star \star \star \end{array}$

**

0.3% 49.9% 30.6% 90

Medicare
11.4%

Medicare

% to

Total

Medicare Medicaid All Other

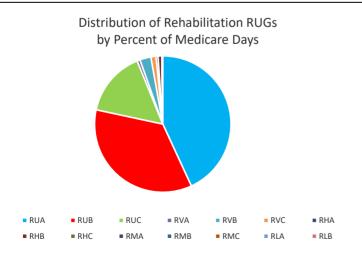
Routine Cost per Day \$251.17

Total Beds 180

Payer Mix
All Other
33.7%
Medicaid
55.0%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	439	6.5%
Rehabiliation (breakdown in pie chart)	6,243	92.2%
Extensive Services	10	0.1%
Special Care High	16	0.2%
Special Care Low	24	0.4%
Clinically Complex	14	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	27	0.4%
TOTAL	6,773	

% Medicare Days in Ultra/Very High RUGs 97.2%



HAMILTON GROVE HEALTHCARE

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$20,781,400

■ 186 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	23
Nurses: 125 total, including		Contract Labor: 12 total, including	
Registered Nurses (RNs)	22	Nursing	0
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	80	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$766,814 for Hamilton Grove Healthcare.
- Total Employee Payroll: \$6,977,293

■ Estimated State Income Taxes Paid by Employees: \$385,495

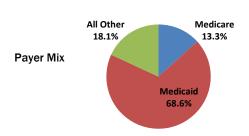
Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$203.10

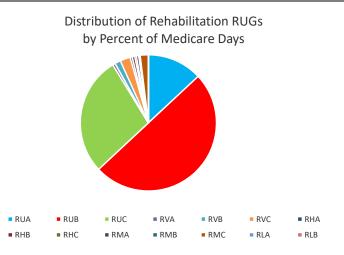
Medicaid All Other Medicare **Total** Avg. Daily Census 26.9 139.4 36.9 203.2 42.8 400.6 92.8 147.7 Avg. Length of Stay **Occupancy Rate** 12.4% 63.9% 16.9% 93.2%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

218

RUG Analysis



	<u>Days</u>	<u>78 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	535	5.5%	
Rehabiliation (breakdown in pie chart)	8,954	91.3%	
Extensive Services	12	0.1%	
Special Care High	22	0.2%	
Special Care Low	135	1.4%	
Clinically Complex	136	1.4%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	11	0.1%	
TOTAL	9,806		

% Medicare Days in Ultra/Very High RUGs

Madicara

% to



92.4%

Total Beds

HAMILTON PLAZA NURSING & REHABILITATION CENTER

BPCI Model Participation: None Ownership: For-profit

Annual Contributions to Local and State Economy

Total Expenditures: \$10,532,100

■ 80 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 57 total, including		Contract Labor: 9 total, including	
Registered Nurses (RNs)	11	Nursing	0
Licensed Practical Nurses (LPNs)	11	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	35	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$298,811 for Hamilton Plaza Nursing & Rehabilitation Center.
- Total Employee Payroll: \$3,718,309

■ Estimated State Income Taxes Paid by Employees: \$205,437

Medicare Medicaid All Other

Total

Statistical Profile

Avg. Daily Census 22.3 57.8 10.9 91.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 34.7 2.108.2 43.3 98.6 **Occupancy Rate** 18.6% 48.1% 9.1% 75.8%

Medicare Overall Rating Medicare Quality Measure Rating

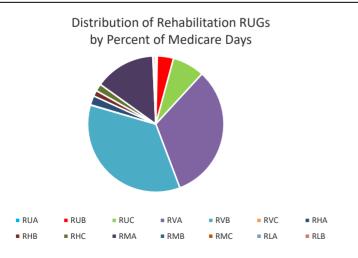
Routine Cost per Day \$231.37

Total Beds 120

All Other 12.0% Medicare **Payer Mix** 24.5% Medicaid 63.5%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	7,458	91.5%
Extensive Services	0	0.0%
Special Care High	306	3.8%
Special Care Low	310	3.8%
Clinically Complex	55	0.7%
Behavioral Symptoms/Cognitive Performance	8	0.1%
Reduced Physical Function	10	0.1%
TOTAL	8,147	

85.7% % Medicare Days in Ultra/Very High RUGs



HAMMONTON CENTER FOR REHABILITATION & HEALTHCARE

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$19,409,700

■ 189 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	5	Dietary & Housekeeping	38
Nurses: 108 total, including		Contract Labor: 12 total, including	
Registered Nurses (RNs)	8	■ Nursing	7
Licensed Practical Nurses (LPNs)	29	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	72	■ Other	0
Administrative	7	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$737,574 for Hammonton Center For Rehabilitation & Healthcare.
- Total Employee Payroll: \$6,914,162

■ Estimated State Income Taxes Paid by Employees: \$382,007

Statistical Profile

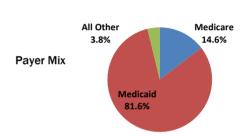
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$235.21

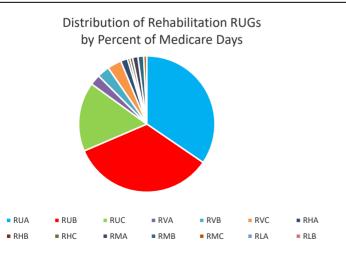
Total Beds 240

Medicare Medicaid All Other Total Avg. Daily Census 29.0 162.0 7.6 198.6 Avg. Length of Stay 40.3 563.0 18.3 139.6 **Occupancy Rate** 12.1% 67.5% 3.1% 82.7%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>
Rehabiliation Plus Extensive Services	306	2.9%
Rehabiliation (breakdown in pie chart)	9,922	93.6%
Extensive Services	16	0.2%
Special Care High	221	2.1%
Special Care Low	84	0.8%
Clinically Complex	36	0.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	10	0.1%
TOTAL	10,595	

Medicare

% Medicare Days in Ultra/Very High RUGs 90.0%



% to

HAMPTON RIDGE HEALTHCARE & REHABILITATION

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$22,953,200

■ 194 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	23
Nurses: 128 total, including		Contract Labor: 18 total, including	
Registered Nurses (RNs)	15	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	40	■ Therapists	18
■ Certified Nursing Assistants (CNAs)	74	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$625,991 for Hampton Ridge Healthcare & Rehabilitation.
- Total Employee Payroll: \$7,761,793

■ Estimated State Income Taxes Paid by Employees: \$428,839

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 45.3 111.2 32.6 189.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 33.1 296.4 76.9 87.3 **Occupancy Rate** 22.2% 54.5% 16.0% 92.7%

 $\begin{array}{ll} \text{Medicare Overall Rating} & & \star \star \star \star \star \\ \text{Medicare Quality Measure Rating} & & \star \star \star \star \star \end{array}$

Routine Cost per Day \$216.17

204

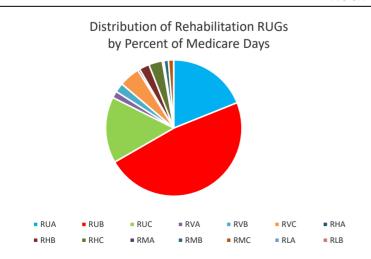
Payer Mix

Medicare 23.9%

Medicaid 58.8%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	227	1.4%
Rehabiliation (breakdown in pie chart)	15,337	92.9%
Extensive Services	30	0.2%
Special Care High	353	2.1%
Special Care Low	385	2.3%
Clinically Complex	144	0.9%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	40	0.2%
TOTAL	16,517	

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 85.8%



Total Beds

HARROGATE INC

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$18,162,800

■ 175 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	62
Nurses: 41 total, including		Contract Labor: 4 total, including	
Registered Nurses (RNs)	10	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	3	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	28	■ Other	0
Administrative	17	Plant Operations and Maintenance	12

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$217,337 for Harrogate Inc.
- Total Employee Payroll: \$7,913,811

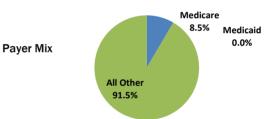
■ Estimated State Income Taxes Paid by Employees: \$437,238

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 4.6 0.0 50.0 54.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 45.5 0.0 124.9 108.8 **Occupancy Rate** 6.8% 0.0% 73.5% 80.2% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare

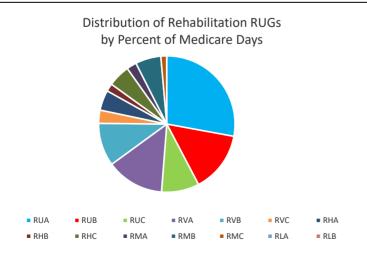
Routine Cost per Day \$324.18

Total Beds 68



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	1,567	93.0%
Extensive Services	0	0.0%
Special Care High	40	2.4%
Special Care Low	37	2.2%
Clinically Complex	41	2.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
TOTAL	1,685	

% Medicare Days in Ultra/Very High RUGs

72.8%

% to

Medicare



HEATH VILLAGE

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$23,324,700

■ 239 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	11	Dietary & Housekeeping	75
Nurses: 83 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	19	Nursing	0
■ Licensed Practical Nurses (LPNs)	13	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	52	■ Other	0
Administrative	18	Plant Operations and Maintenance	27

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$458,348 for Heath Village.
- Total Employee Payroll: \$10,476,627

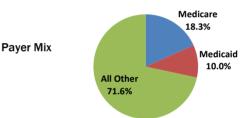
■ Estimated State Income Taxes Paid by Employees: \$578,834

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 23.6 12.9 92.4 129.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 32.2 944.4 416.4 133.0 **Occupancy Rate** 23.9% 13.1% 93.3% 130.3% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare

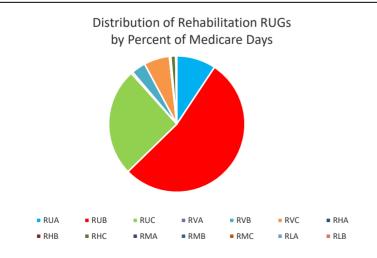
Routine Cost per Day \$232.95

Total Beds 99



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	8,314	96.3%	
Extensive Services	0	0.0%	
Special Care High	50	0.6%	
Special Care Low	103	1.2%	
Clinically Complex	121	1.4%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	44	0.5%	
TOTAL	8,632		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 94.6%



HOLIDAY CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$13,999,400

■ 132 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 89 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	9	■ Nursing	0
Licensed Practical Nurses (LPNs)	26	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	54	Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$617,802 for Holiday Care Center.
- Total Employee Payroll: \$5,349,949

■ Estimated State Income Taxes Paid by Employees: \$295,585

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★

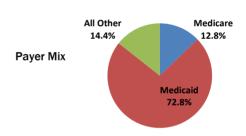
Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$165.12

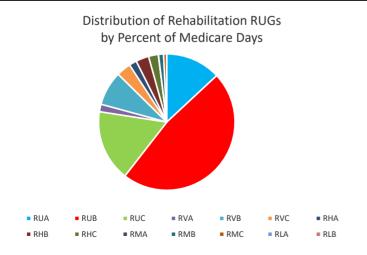
Total Beds 180

Medicare Medicaid All Other Total Avg. Daily Census 20.9 118.6 23.4 162.9 Avg. Length of Stay 34.3 816.8 79.8 155.6 **Occupancy Rate** 11.6% 65.9% 13.0% 90.5%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	7,008	92.0%	
Extensive Services	0	0.0%	
Special Care High	26	0.3%	
Special Care Low	415	5.4%	
Clinically Complex	139	1.8%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	30	0.4%	
TOTAL	7,618		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 83.5%



HOLLY MANOR CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,448,300

■ 121 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 79 total, including		Contract Labor: 11 total, including	
Registered Nurses (RNs)	19	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	47	■ Other	0
Administrative	7	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$409,118 for Holly Manor Center.
- Total Employee Payroll: \$5,089,236

■ Estimated State Income Taxes Paid by Employees: \$281,180

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★

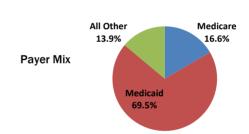
Medicare Quality Measure Rating

★★★

Routine Cost per Day \$295.18

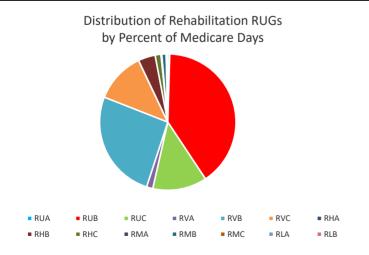
Total Beds 124

Medicare Medicaid All Other Total Avg. Daily Census 18.8 78.3 15.7 112.8 Avg. Length of Stay 44.7 649.8 41.8 123.3 **Occupancy Rate** 15.1% 63.2% 12.7% 91.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u> <u>Days</u>	% to Total	
Rehabiliation Plus Extensive Services	34	0.5%	
Rehabiliation (breakdown in pie chart)	6,086	88.9%	
Extensive Services	0	0.0%	
Special Care High	228	3.3%	
Special Care Low	270	3.9%	
Clinically Complex	158	2.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	68	1.0%	
TOTAL	6,844		
		00.00/	

% Medicare Days in Ultra/Very High RUGs 83.2%



HOLY NAME FRIARY

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$4,357,700

■ 44 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	11
Nurses: 24 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	5	Nursing	0
■ Licensed Practical Nurses (LPNs)	6	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	13	■ Other	0
Administrative	3	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$109,521 for Holy Name Friary.
- Total Employee Payroll: \$2,234,795

■ Estimated State Income Taxes Paid by Employees: \$123,472

Statistical Profile

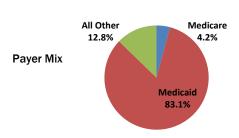
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating
Medicare Quality Measure Rating

Routine Cost per Day

\$437.75

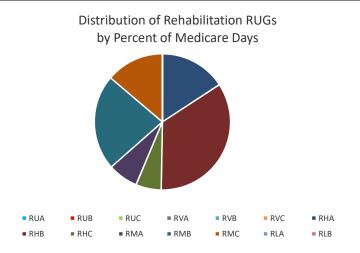
All Other Medicare Medicaid **Total** Avg. Daily Census 21.8 26.3 1.1 3.4 2,654.7 244.8 958.7 Avg. Length of Stay 199.5 **Occupancy Rate** 3.8% 75.2% 11.6% 90.6%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

29

RUG Analysis



	<u>Medicare</u> <u>Days</u>	<u>% to</u> Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	348	87.2%	
Extensive Services	0	0.0%	
Special Care High	51	12.8%	
Special Care Low	0	0.0%	
Clinically Complex	0	0.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	0	0.0%	
TOTAL	399		
% Medicare Days in Ultra/Very High	RUGs	0.0%	



Total Beds

HOMESTEAD REHABILITATION AND HEALTHCARE CENTER

BPCI Model Participation: None Ownership: For-profit

Annual Contributions to Local and State Economy

Total Expenditures: \$10,065,000

■ 104 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	19
Nurses: 64 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	10	Nursing	0
■ Licensed Practical Nurses (LPNs)	14	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	39	■ Other	0
Administrative	7	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$338,731 for Homestead Rehabilitation and Healthcare Center.
- Total Employee Payroll: \$4,564,621

■ Estimated State Income Taxes Paid by Employees: \$252,195

Statistical Profile

Medicare Medicaid All Other Avg. Daily Census 16.6 49.0 28.9 94.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 29.3 435.9 86.4 93.2 **Occupancy Rate** 16.3% 48.0% 28.3% 92.6% **Medicare Overall Rating**

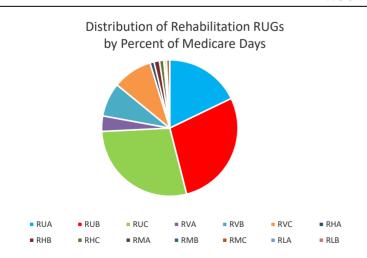
Medicare Quality Measure Rating

Routine Cost per Day \$227.77 **Total Beds** 102

Medicare 17.6% Payer Mix All Other 30.6% Medicaid 51.8%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	110	1.8%
Rehabiliation (breakdown in pie chart)	5,701	94.1%
Extensive Services	0	0.0%
Special Care High	54	0.9%
Special Care Low	105	1.7%
Clinically Complex	67	1.1%
Behavioral Symptoms/Cognitive Performance	5	0.1%
Reduced Physical Function	14	0.2%
TOTAL	6,056	

Medicare

% to

91.5% % Medicare Days in Ultra/Very High RUGs



Total

HOUSE OF THE GOOD SHEPHERD

Ownership: Nonprofit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$12,208,200

■ 125 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	31
Nurses: 42 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	7	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	8	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	27	■ Other	0
Administrative	11	Plant Operations and Maintenance	8

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$193,080 for House of The Good Shepherd.
- Total Employee Payroll: \$4,765,300

■ Estimated State Income Taxes Paid by Employees: \$263,283

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 11.8 25.9 18.4 56.2 29.5 728.0 143.3 99.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 19.0% 41.8% 29.8% 90.6% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare

\$297.16

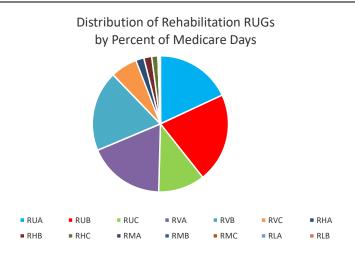
Total Beds 62

Routine Cost per Day

21.0% Payer Mix All Other 32.8% Medicaid 46.2%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	4,092	95.1%
Extensive Services	0	0.0%
Special Care High	69	1.6%
Special Care Low	32	0.7%
Clinically Complex	100	2.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	10	0.2%
TOTAL	4,303	
% Medicare Days in Ultra/Very High	RUGs	89.5%



HUNTERDON CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$21,619,500

■ 240 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	25
Nurses: 166 total, including		Contract Labor: 14 total, including	
Registered Nurses (RNs)	27	Nursing	0
■ Licensed Practical Nurses (LPNs)	38	■ Therapists	14
■ Certified Nursing Assistants (CNAs)	100	■ Other	0
Administrative	13	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$625,895 for Hunterdon Care Center.
- Total Employee Payroll: \$8,116,519

■ Estimated State Income Taxes Paid by Employees: \$448,438

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 30.4 89.4 54.5 174.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 23.0 543.8 115.6 89.1 **Occupancy Rate** 16.4% 48.3% 29.4% 94.2% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare

Routine Cost per Day \$236.23

Total Beds 185

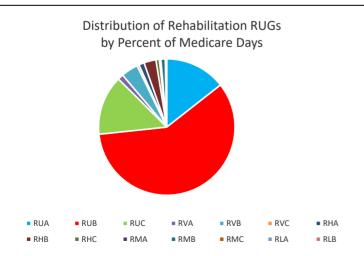
Payer Mix

All Other
31.3%

Medicaid
51.3%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	98	0.9%	
Rehabiliation (breakdown in pie chart)	10,715	96.7%	
Extensive Services	1	0.0%	
Special Care High	60	0.5%	
Special Care Low	49	0.4%	
Clinically Complex	135	1.2%	
Behavioral Symptoms/Cognitive Performance	11	0.1%	
Reduced Physical Function	12	0.1%	
TOTAL	11,081		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 90.8%



IMPERIAL CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$10,147,300

■ 108 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	14
Nurses: 58 total, including		Contract Labor: 14 total, including	
Registered Nurses (RNs)	12	■ Nursing	9
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	36	■ Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$435,450 for Imperial Care Center.
- Total Employee Payroll: \$3,931,849

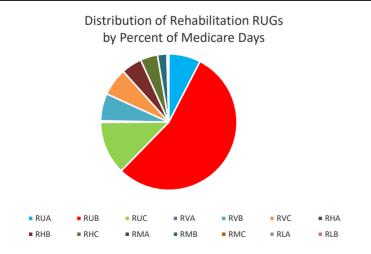
■ Estimated State Income Taxes Paid by Employees: \$217,235

Statistical Profile

Medicare Medicaid All Other Avg. Daily Census 11.4 85.4 14.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 50.3 389.6 114.1 **Occupancy Rate** 9.4% 70.6% 12.1% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 13.2% 10.3% Payer Mix **Routine Cost per Day** \$216.85 Medicaid **Total Beds** 121 76.6%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	3,788	90.8%	
Extensive Services	0	0.0%	
Special Care High	52	1.2%	
Special Care Low	299	7.2%	
Clinically Complex	32	0.8%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	2	0.0%	
TOTAL	4,173		

Medicare

% Medicare Days in Ultra/Very High RUGs 80.2%



Total

111.5

193.8

92.2%

% to

INGLEMOOR CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$16,741,100

■ 176 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	29
Nurses: 108 total, including		Contract Labor: 18 total, including	
Registered Nurses (RNs)	35	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	17
■ Certified Nursing Assistants (CNAs)	63	■ Other	0
Administrative	12	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$310,361 for Inglemoor Care Center.
- Total Employee Payroll: \$7,445,138

■ Estimated State Income Taxes Paid by Employees: \$411,344

Payer Mix

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 40.5 24.4 47.0 111.8 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 26.1 2.222.3 89.8 53.7 **Occupancy Rate** 29.3% 17.6% 34.0% 81.0% **Medicare Overall Rating**

Medicare Quality Measure Rating

Routine Cost per Day \$304.43

Total Beds 138

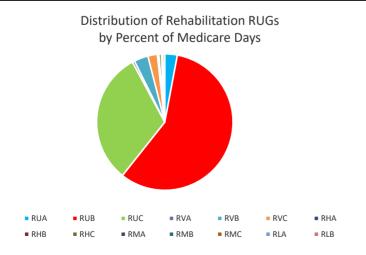
All Other 42.0% Medicare 36.2% Medicaid 21.8%

Medicare

% to

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	348	2.4%	
Rehabiliation (breakdown in pie chart)	14,038	95.0%	
Extensive Services	24	0.2%	
Special Care High	102	0.7%	
Special Care Low	202	1.4%	
Clinically Complex	48	0.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	12	0.1%	
TOTAL	14,774		

% Medicare Days in Ultra/Very High RUGs



95.7%

INGLEMOOR CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$7,488,300

■ 71 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	9
Nurses: 43 total, including		Contract Labor: 6 total, including	
■ Registered Nurses (RNs)	13	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	7	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	23	■ Other	0
Administrative	6	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$194,344 for Inglemoor Center.
- Total Employee Payroll: \$3,091,828

■ Estimated State Income Taxes Paid by Employees: \$170,823

Statistical Profile

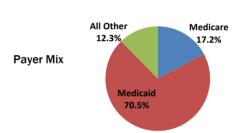
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$293.17

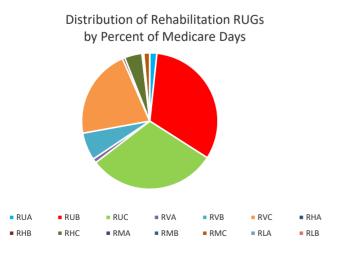
Total Beds 62

Medicare Medicaid All Other Total Avg. Daily Census 9.3 38.0 6.7 53.9 Avg. Length of Stay 25.6 266.8 18.3 62.1 **Occupancy Rate** 14.9% 61.3% 10.7% 87.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total	
	<u> Days</u>		
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	2,973	88.0%	
Extensive Services	0	0.0%	
Special Care High	243	7.2%	
Special Care Low	82	2.4%	
Clinically Complex	32	0.9%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	48	1.4%	
TOTAL	3,378		

% Medicare Days in Ultra/Very High RUGs 82.2%



JERSEY SHORE CENTER

Ownership: For-profit BPCI Model Participation: Model 3

Annual Contributions to Local and State Economy

Total Expenditures: \$17,417,100

■ 146 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	17
Nurses: 97 total, including		Contract Labor: 14 total, including	
Registered Nurses (RNs)	26	Nursing	3
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	52	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$520,201 for Jersey Shore Center.
- Total Employee Payroll: \$6,279,583

■ Estimated State Income Taxes Paid by Employees: \$346,947

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 20.4 104.0 15.6 139.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 27.8 542.1 31.5 98.6 **Occupancy Rate** 12.9% 65.8% 9.9% 88.6% **Medicare Overall Rating Medicare Quality Measure Rating**

Routine Cost per Day \$267.26

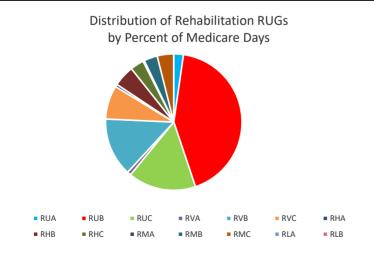
Total Beds 158

Payer Mix

Medicaid
74.3%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	6,660	89.6%
Extensive Services	0	0.0%
Special Care High	123	1.7%
Special Care Low	509	6.8%
Clinically Complex	84	1.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	58	0.8%
TOTAL	7,434	

% Medicare Days in Ultra/Very High RUGs

75.0%



JEWISH HOME AT ROCKLEIGH

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$27,773,500

■ 298 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	73
Nurses: 151 total, including		Contract Labor: 19 total, including	
Registered Nurses (RNs)	24	Nursing	0
 Licensed Practical Nurses (LPNs) 	29	■ Therapists	19
■ Certified Nursing Assistants (CNAs)	98	■ Other	0
Administrative	4	Plant Operations and Maintenance	11

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$607,932 for Jewish Home at Rockleigh.
- Total Employee Payroll: \$12,234,149

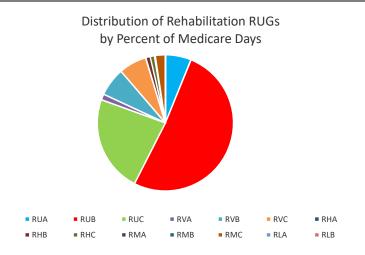
■ Estimated State Income Taxes Paid by Employees: \$675,937

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 35.7 75.0 64.7 175.5 34.2 739.8 187.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 117.7 **Occupancy Rate** 19.8% 41.7% 36.0% 97.5% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 20.4% Payer Mix All Other **Routine Cost per Day** \$357.29 36.9% Medicaid **Total Beds** 180 42.7%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	12,553	96.3%	
Extensive Services	0	0.0%	
Special Care High	167	1.3%	
Special Care Low	241	1.8%	
Clinically Complex	72	0.6%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	6	0.0%	
TOTAL	13,039		

Madicara

% to

% Medicare Days in Ultra/Very High RUGs 91.7%



JFK HARTWYCK AT CEDAR BROOK

Ownership: Nonprofit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$9,893,300

■ 110 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 69 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	16	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	41	■ Other	0
Administrative	8	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$424,650 for JFK Hartwyck at Cedar Brook.
- Total Employee Payroll: \$5,107,483

■ Estimated State Income Taxes Paid by Employees: \$282,188

Statistical Profile

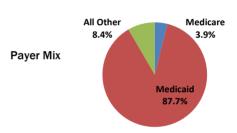
■ Medicare Ratings (from 1 to 5 stars)

Inclusive of 20 Huntington's SCNF beds

Medicare Overall Rating Medicare Quality Measure Rating

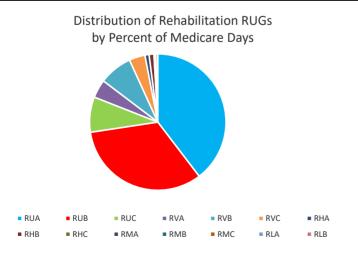
Routine Cost per Day \$238.50 106 **Total Beds**

Medicare Medicaid All Other Avg. Daily Census 3.9 89.1 Avg. Length of Stay 55.1 637.6 **Occupancy Rate** 3.7% 84.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	% to Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	1,219	85.1%	
Extensive Services	0	0.0%	
Special Care High	22	1.5%	
Special Care Low	102	7.1%	
Clinically Complex	85	5.9%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	5	0.3%	
TOTAL	1,433		

82.5% % Medicare Days in Ultra/Very High RUGs



Total

101.5

272.5

95.8%

8.5

52.7

8.0%

JFK HARTWYCK AT EDISON ESTATES

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$24,895,900

■ 216 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 159 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	30	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	42	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	86	Other	0
Administrative	19	Plant Operations and Maintenance	8

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$899,626 for JFK Hartwyck at Edison Estates.
- Total Employee Payroll: \$10,138,798

■ Estimated State Income Taxes Paid by Employees: \$560,169

Statistical Profile

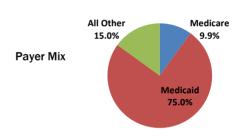
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$245.25

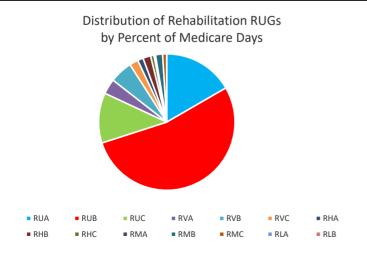
Total Beds 280

Medicare Medicaid All Other Total Avg. Daily Census 22.8 172.3 34.5 229.6 Avg. Length of Stay 21.2 278.2 25.9 75.8 **Occupancy Rate** 8.2% 61.5% 12.3% 82.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>
Rehabiliation Plus Extensive Services	11	0.1%
Rehabiliation (breakdown in pie chart)	6,725	80.7%
Extensive Services	0	0.0%
Special Care High	288	3.5%
Special Care Low	914	11.0%
Clinically Complex	293	3.5%
Behavioral Symptoms/Cognitive Performance	21	0.3%
Reduced Physical Function	84	1.0%
TOTAL	8,336	

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 75.1%



JFK HARTWYCK AT OAK TREE

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$18,565,600

■ 188 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	16	Dietary & Housekeeping	35
Nurses: 97 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	23	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	24	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	50	■ Other	0
Administrative	12	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$369,830 for JFK Hartwyck at Oak Tree.
- Total Employee Payroll: \$9,860,210

■ Estimated State Income Taxes Paid by Employees: \$544,777

Payer Mix

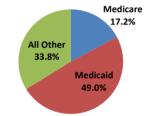
Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 17.7 50.3 34.7 102.7 Avg. Length of Stay 29.4 137.0 60.6 66.6 ■ Medicare Ratings (from 1 to 5 stars) **Occupancy Rate** 9.8% 27.9% 19.3% 57.1% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 17.2%

Routine Cost per Day \$330.61

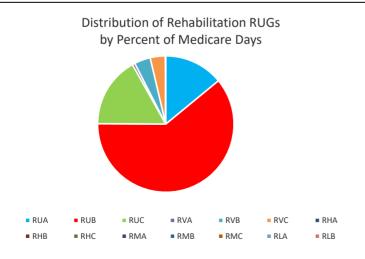
Total Beds 180

Inclusive of 20 Ventilator & 45 TBI SCNF beds



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total	
Rehabiliation Plus Extensive Services	555	8.6%	
Rehabiliation (breakdown in pie chart)	5,286	82.1%	
Extensive Services	448	7.0%	
Special Care High	44	0.7%	
Special Care Low	59	0.9%	
Clinically Complex	27	0.4%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	16	0.2%	
TOTAL	6,435		
% Medicare Days in Ultra/Very High	RUGs	90.3%	



JOB HAINES HOME

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$11,407,800

■ 113 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	26
Nurses: 27 total, including		Contract Labor: 3 total, including	
Registered Nurses (RNs)	9	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	3
■ Certified Nursing Assistants (CNAs)	8	■ Other	0
Administrative	9	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$118,318 for Job Haines Home.
- Total Employee Payroll: \$5,681,684

■ Estimated State Income Taxes Paid by Employees: \$313,913

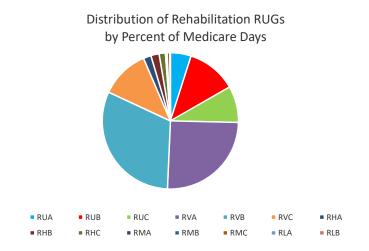
Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 9.8 11.7 15.5 37.0 26.5 1,423.3 123.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 73.4 **Occupancy Rate** 24.5% 29.2% 38.7% 92.5% **Medicare Overall Rating Medicare Quality Measure Rating** Payer Mix Medicare All Other **Routine Cost per Day** \$413.23 26.5% 41.9%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

40

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	29	0.8%
Rehabiliation (breakdown in pie chart)	3,506	98.1%
Extensive Services	0	0.0%
Special Care High	2	0.1%
Special Care Low	30	0.8%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	8	0.2%
TOTAL	3,575	

Medicaid

31.6%

% Medicare Days in Ultra/Very High RUGs 92.6%



Total Beds

KENNEDY HEALTH CARE CENTER

Ownership: Nonprofit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$21,673,900

■ 234 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	36
Nurses: 134 total, including		Contract Labor: 27 total, including	
Registered Nurses (RNs)	39	■ Nursing	5
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	22
■ Certified Nursing Assistants (CNAs)	79	■ Other	0
Administrative	17	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$574,186 for Kennedy Health Care Center.
- Total Employee Payroll: \$9,353,275

■ Estimated State Income Taxes Paid by Employees: \$516,768

Medicare Medicaid All Other

Total

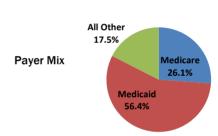
Statistical Profile

Avg. Daily Census 46.7 100.7 31.3 178.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 23.2 403.9 29.3 53.6 **Occupancy Rate** 24.6% 53.0% 16.5% 94.0%

Medicare Overall Rating Medicare Quality Measure Rating

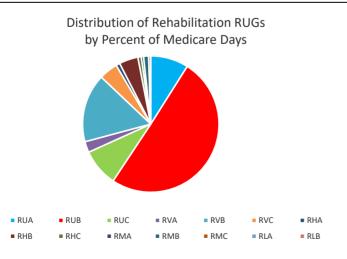
Routine Cost per Day \$271.59

Total Beds 190



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	19	0.1%
Rehabiliation (breakdown in pie chart)	16,373	96.0%
Extensive Services	16	0.1%
Special Care High	49	0.3%
Special Care Low	223	1.3%
Clinically Complex	275	1.6%
Behavioral Symptoms/Cognitive Performance	2	0.0%
Reduced Physical Function	96	0.6%
TOTAL	17,053	

87.9% % Medicare Days in Ultra/Very High RUGs



KESWICK PINES INC.

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,945,600

■ 172 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	2	Dietary & Housekeeping	57
Nurses: 35 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	3	Nursing	2
■ Licensed Practical Nurses (LPNs)	8	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	24	■ Other	0
Administrative	14	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$224,287 for Keswick Pines Inc..
- Total Employee Payroll: \$6,863,797

■ Estimated State Income Taxes Paid by Employees: \$379,225

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 6.8 19.0 32.6 58.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 28.3 3.467.0 208.5 145.0 **Occupancy Rate** 10.3% 28.8% 49.3% 88.5%

Medicare Overall Rating

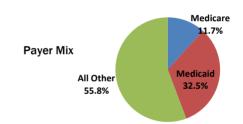
★★★

Medicare Quality Measure Rating

★★★★

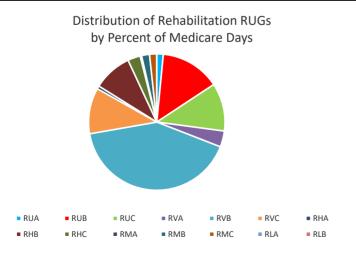
Routine Cost per Day \$208.59

66



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	2,342	94.0%
Extensive Services	0	0.0%
Special Care High	54	2.2%
Special Care Low	40	1.6%
Clinically Complex	30	1.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	26	1.0%
TOTAL	2,492	

% Medicare Days in Ultra/Very High RUGs

78.1%



Total Beds

KING MANOR CARE & REHABILITATION CENTER

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$10,586,600

■ 110 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 62 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	8	Nursing	0
■ Licensed Practical Nurses (LPNs)	14	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	41	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$417,820 for King Manor Care & Rehabilitation Center.
- Total Employee Payroll: \$4,105,260

■ Estimated State Income Taxes Paid by Employees: \$226,816

Statistical Profile

Avg. Daily Census 16.1 81.7 14.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 52.9 192.4 81.7 **Occupancy Rate** 13.4% 68.1% 11.9%

Medicare Overall Rating Medicare Quality Measure Rating

112.1 124.0 93.4%

Total

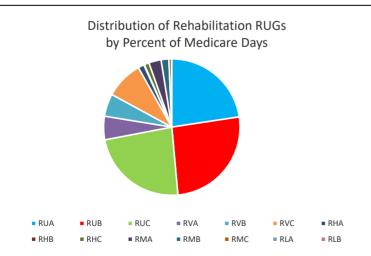
Medicare Medicaid All Other

Routine Cost per Day \$212.52 **Total Beds** 120

All Other Medicare 12.8% 14.4% Payer Mix Medicaid

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total
Rehabiliation Plus Extensive Services	31	0.5%
Rehabiliation (breakdown in pie chart)	5,710	97.2%
Extensive Services	0	0.0%
Special Care High	27	0.5%
Special Care Low	71	1.2%
Clinically Complex	16	0.3%
Behavioral Symptoms/Cognitive Performance	2	0.0%
Reduced Physical Function	16	0.3%
TOTAL	5,873	

89.8% % Medicare Days in Ultra/Very High RUGs



KRESSON VIEW CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$21,751,800

■ 163 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	22
Nurses: 109 total, including		Contract Labor: 10 total, including	
Registered Nurses (RNs)	15	Nursing	0
 Licensed Practical Nurses (LPNs) 	33	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	62	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$746,311 for Kresson View Center.
- Total Employee Payroll: \$6,847,228

■ Estimated State Income Taxes Paid by Employees: \$378,309

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★★

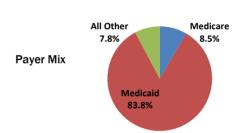
Medicare Quality Measure Rating

★★★★★

Routine Cost per Day \$270.30

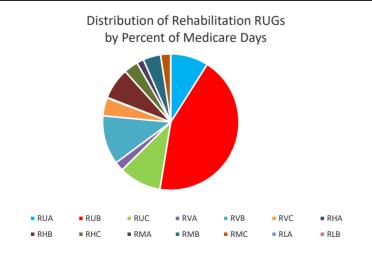
Total Beds 240

Medicare Medicaid All Other Total Avg. Daily Census 15.9 156.9 14.6 187.4 Avg. Length of Stay 47.0 462.0 49.8 193.2 **Occupancy Rate** 6.6% 65.4% 6.1% 78.1%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	165	2.9%	
Rehabiliation (breakdown in pie chart)	4,978	86.1%	
Extensive Services	22	0.4%	
Special Care High	123	2.1%	
Special Care Low	218	3.8%	
Clinically Complex	214	3.7%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	65	1.1%	
TOTAL	5,785		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 71.5%



LAKELAND HEALTHCARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,539,900

■ 168 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	40
Nurses: 0 total, including		Contract Labor: 113 total, including	
Registered Nurses (RNs)	0	■ Nursing	105
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	10	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$638,507 for Lakeland Healthcare Center.
- Total Employee Payroll: \$1,783,250

■ Estimated State Income Taxes Paid by Employees: \$98,525

Statistical Profile

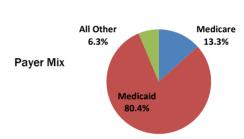
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$217.54

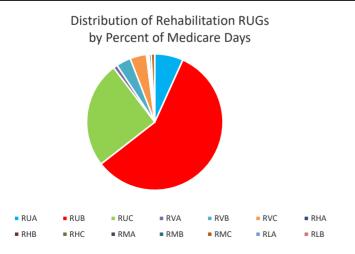
Total Beds 195

Medicare Medicaid All Other Total Avg. Daily Census 22.6 136.1 10.7 169.3 Avg. Length of Stay 56.1 324.6 81.2 177.6 **Occupancy Rate** 11.6% 69.8% 5.5% 86.8%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



% Medicare Days in Ultra/Very High F	RUGs	94.8%	
TOTAL	8,244		
Reduced Physical Function	4	0.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Clinically Complex	64	0.8%	
Special Care Low	99	1.2%	
Special Care High	105	1.3%	
Extensive Services	1	0.0%	
Rehabiliation (breakdown in pie chart)	7,936	96.3%	
Rehabiliation Plus Extensive Services	35	0.4%	
	<u>Medicare</u> <u>Days</u>	% to Total	



LAKEVIEW REHABILITATION & CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$13,044,000

■ 145 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	8	Dietary & Housekeeping	5
Nurses: 82 total, including		Contract Labor: 9 total, including	
Registered Nurses (RNs)	16	■ Nursing	6
■ Licensed Practical Nurses (LPNs)	21	■ Therapists	3
■ Certified Nursing Assistants (CNAs)	45	■ Other	0
Administrative	11	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$319,957 for Lakeview Rehabilitation & Care Center.
- Total Employee Payroll: \$5,048,484

■ Estimated State Income Taxes Paid by Employees: \$278,929

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Inclusive of 18 Ventilator SCNF beds

Medicare Overall Rating

★★★★

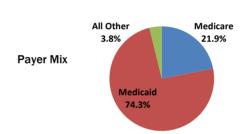
Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$271.08

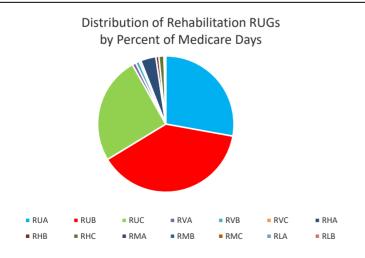
Total Beds 120

Medicare Medicaid All Other Total Avg. Daily Census 20.6 69.9 3.6 94.2 Avg. Length of Stay 34.8 201.0 11.5 75.2 **Occupancy Rate** 17.2% 58.3% 3.0% 78.5%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	1,266	16.9%
Rehabiliation (breakdown in pie chart)	5,151	68.7%
Extensive Services	896	12.0%
Special Care High	73	1.0%
Special Care Low	15	0.2%
Clinically Complex	64	0.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	29	0.4%
TOTAL	7,494	

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 81.2%



LAKEWOOD OF VOORHEES

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$20,357,500

■ 246 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	52
Nurses: 133 total, including		Contract Labor: 12 total, including	
Registered Nurses (RNs)	21	Nursing	12
■ Licensed Practical Nurses (LPNs)	27	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	86	■ Other	0
Administrative	13	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$849,574 for Lakewood of Voorhees.
- Total Employee Payroll: \$8,843,454

■ Estimated State Income Taxes Paid by Employees: \$488,601

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

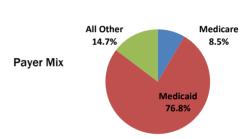
Medicare Overall Rating

Medicare Quality Measure Rating

Routine Cost per Day \$217.26

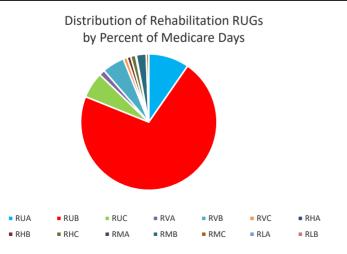
Total Beds 240

Medicare Medicaid All Other Total Avg. Daily Census 18.1 163.9 31.4 213.4 Avg. Length of Stay 52.9 787.1 68.2 211.1 **Occupancy Rate** 7.5% 68.3% 13.1% 88.9%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	83	1.3%
Rehabiliation (breakdown in pie chart)	5,894	89.2%
Extensive Services	8	0.1%
Special Care High	142	2.1%
Special Care Low	407	6.2%
Clinically Complex	68	1.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	8	0.1%
TOTAL	6,610	

% Medicare Days in Ultra/Very High RUGs 85.8%



LAUREL BAY HEALTH & REHABILITATION CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$8,882,800

■ 106 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	24
Nurses: 58 total, including		Contract Labor: 5 total, including	
Registered Nurses (RNs)	11	Nursing	5
■ Licensed Practical Nurses (LPNs)	14	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	34	■ Other	0
Administrative	5	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$370,676 for Laurel Bay Health & Rehabilitation Center.
- Total Employee Payroll: \$3,819,578

■ Estimated State Income Taxes Paid by Employees: \$211,032

Statistical Profile

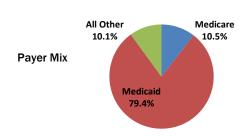
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★
Medicare Quality Measure Rating ★
★★

Routine Cost per Day \$200.79

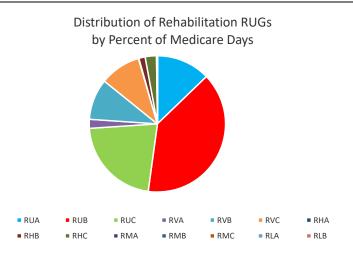
Total Beds 118

Medicaid All Other Medicare **Total** Avg. Daily Census 10.0 75.6 9.6 95.2 31.8 253.2 109.2 135.8 Avg. Length of Stay **Occupancy Rate** 8.5% 64.1% 8.1% 80.7%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>78 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	50	1.4%	
Rehabiliation (breakdown in pie chart)	3,349	91.6%	
Extensive Services	3	0.1%	
Special Care High	60	1.6%	
Special Care Low	15	0.4%	
Clinically Complex	176	4.8%	
Behavioral Symptoms/Cognitive Performance	2	0.1%	
Reduced Physical Function	3	0.1%	
TOTAL	3,658		

% Medicare Days in Ultra/Very High RUGs

Madicara

% to



88.8%

LAUREL MANOR HEALTHCARE & REHABILITATION CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$8,382,000

■ 96 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	21
Nurses: 51 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	9	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	13	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	28	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$309,765 for Laurel Manor Healthcare & Rehabilitation Center.
- Total Employee Payroll: \$3,645,408

■ Estimated State Income Taxes Paid by Employees: \$201,409

Statistical Profile

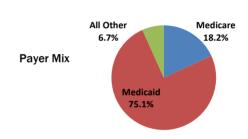
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$210.39

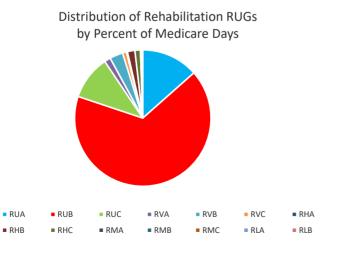
Total Beds 104

Medicare Medicaid All Other Total Avg. Daily Census 15.8 65.4 5.8 87.0 Avg. Length of Stay 41.0 238.5 41.8 108.8 **Occupancy Rate** 15.2% 62.8% 5.6% 83.7%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	448	7.8%
Rehabiliation (breakdown in pie chart)	5,220	90.4%
Extensive Services	9	0.2%
Special Care High	19	0.3%
Special Care Low	65	1.1%
Clinically Complex	9	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	4	0.1%
TOTAL	5,774	
% Medicare Days in Ultra/Very High I	94.7%	



LAURELTON VILLAGE CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$11,864,600

■ 94 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 62 total, including		Contract Labor: 11 total, including	
Registered Nurses (RNs)	11	■ Nursing	0
Licensed Practical Nurses (LPNs)	15	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	36	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$343,236 for Laurelton Village Care Center.
- Total Employee Payroll: \$3,905,246

■ Estimated State Income Taxes Paid by Employees: \$215,765

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★★

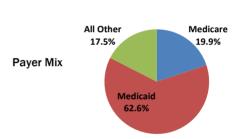
Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$236.45

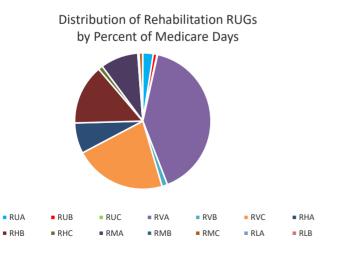
Total Beds 180

Medicare Medicaid All Other Total Avg. Daily Census 19.6 61.7 17.2 98.5 Avg. Length of Stay 32.2 625.3 44.3 89.9 **Occupancy Rate** 10.9% 34.3% 9.6% 54.7%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>
Rehabiliation Plus Extensive Services	7	0.1%
Rehabiliation (breakdown in pie chart)	6,928	96.9%
Extensive Services	0	0.0%
Special Care High	16	0.2%
Special Care Low	52	0.7%
Clinically Complex	120	1.7%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	23	0.3%
TOTAL	7,147	

% Medicare Days in Ultra/Very High RUGs

Medicare

% to



92.5%

LEISURE CHATEAU REHABILITATION

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$21,732,700

■ 222 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	35
Nurses: 120 total, including		Contract Labor: 24 total, including	
■ Registered Nurses (RNs)	12	■ Nursing	10
■ Licensed Practical Nurses (LPNs)	36	■ Therapists	14
■ Certified Nursing Assistants (CNAs)	72	■ Other	0
Administrative	11	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$781,582 for Leisure Chateau Rehabilitation.
- Total Employee Payroll: \$8,536,208

■ Estimated State Income Taxes Paid by Employees: \$471,625

Statistical Profile

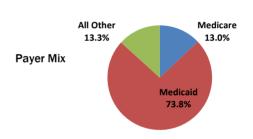
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating Medicare Quality Measure Rating

Routine Cost per Day \$233.62

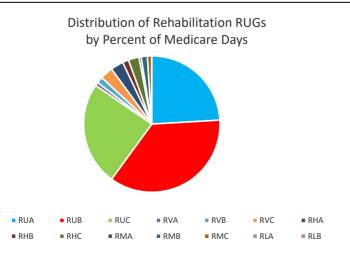
242

Medicare Medicaid All Other Total Avg. Daily Census 26.7 152.3 27.4 206.4 Avg. Length of Stay 40.1 882.1 50.2 149.2 **Occupancy Rate** 11.0% 62.9% 11.3% 85.3%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	379	3.9%
Rehabiliation (breakdown in pie chart)	8,926	91.9%
Extensive Services	43	0.4%
Special Care High	56	0.6%
Special Care Low	284	2.9%
Clinically Complex	20	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	7	0.1%
TOTAL	9,715	

% Medicare Days in Ultra/Very High RUGs

85.4%



Total Beds

LEISURE PARK HEALTH CENTER

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$20,822,100

■ 197 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	78
Nurses: 33 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	6	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	15	■ Other	0
Administrative	18	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,669,241 for Leisure Park Health Center.
- Total Employee Payroll: \$6,966,926

■ Estimated State Income Taxes Paid by Employees: \$384,923

Statistical Profile

Avg. Daily Census ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 46.1 634.1 452.6 **Occupancy Rate**

Medicare Overall Rating Medicare Quality Measure Rating

9.4 27.8 355.9 393.0 380.5 2.2% 6.7% 85.5% 94.5%

Total

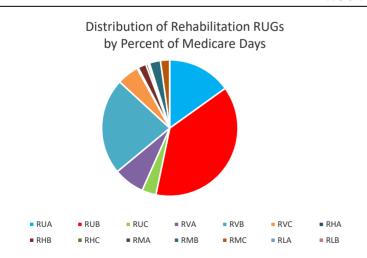
Medicare Medicaid All Other

Routine Cost per Day \$35.31 **Total Beds** 416

NV heldica ade 7214% Payer Mix All Other 90.5%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	19	0.6%
Rehabiliation (breakdown in pie chart)	2,821	83.1%
Extensive Services	11	0.3%
Special Care High	83	2.4%
Special Care Low	144	4.2%
Clinically Complex	193	5.7%
Behavioral Symptoms/Cognitive Performance	13	0.4%
Reduced Physical Function	111	3.3%
TOTAL	3,395	

76.6% % Medicare Days in Ultra/Very High RUGs



LIBERTY ROYAL REHABILITATION & HEALTH CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$5,757,200

■ 55 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	9
Nurses: 30 total, including		Contract Labor: 3 total, including	
Registered Nurses (RNs)	3	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	19	■ Other	0
Administrative	5	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$226,647 for Liberty Royal Rehabilitation & Health Center.
- Total Employee Payroll: \$2,103,603

■ Estimated State Income Taxes Paid by Employees: \$116,224

Statistical Profile

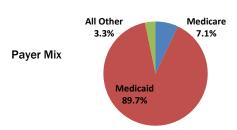
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$252.75

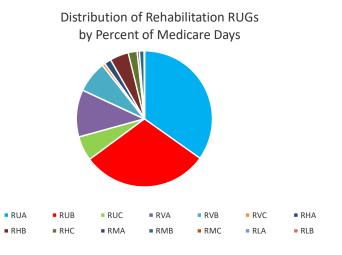
Total Beds 100

Medicare **Medicaid All Other Total** Avg. Daily Census 4.0 50.3 1.8 56.1 53.5 382.2 15.2 171.9 Avg. Length of Stay **Occupancy Rate** 4.0% 50.3% 1.8% 56.1%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	14	1.0%
Rehabiliation (breakdown in pie chart)	1,284	88.9%
Extensive Services	0	0.0%
Special Care High	12	0.8%
Special Care Low	122	8.4%
Clinically Complex	13	0.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
TOTAL	1,445	

% Medicare Days in Ultra/Very High RUGs 81.0%



LINCOLN PARK CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$40,537,000

■ 498 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	27	Dietary & Housekeeping	74
Nurses: 297 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	51	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	71	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	176	■ Other	0
Administrative	44	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$2,074,867 for Lincoln Park Care Center.
- Total Employee Payroll: \$22,788,092

■ Estimated State Income Taxes Paid by Employees: \$1,259,042

Statistical Profile

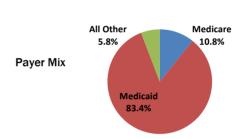
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$173.31

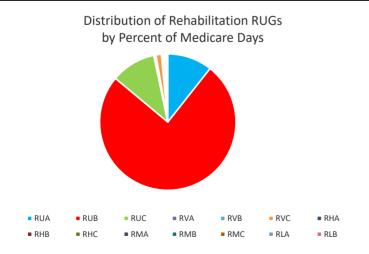
Total Beds 547

Medicare Medicaid All Other Total Avg. Daily Census 57.7 445.7 31.2 534.6 Avg. Length of Stay 280.0 307.3 130.1 23.9 **Occupancy Rate** 10.5% 81.5% 5.7% 97.7%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	744	3.5%
Rehabiliation (breakdown in pie chart)	19,515	92.7%
Extensive Services	0	0.0%
Special Care High	171	0.8%
Special Care Low	512	2.4%
Clinically Complex	97	0.5%
Behavioral Symptoms/Cognitive Performance	2	0.0%
Reduced Physical Function	10	0.0%
TOTAL	21,051	

% Medicare Days in Ultra/Very High RUGs 94.8%



LINCOLN PARK RENAISSANCE

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$18,956,100

■ 233 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	25	Dietary & Housekeeping	35
Nurses: 142 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	30	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	22	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	89	■ Other	0
Administrative	8	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$538,820 for Lincoln Park Renaissance.
- Total Employee Payroll: \$10,933,812

■ Estimated State Income Taxes Paid by Employees: \$604,093

Medicare Medicaid All Other

Total

Statistical Profile

Avg. Daily Census 56.4 95.1 28.7 180.3 Avg. Length of Stay 24.3 301.9 209.7 65.0 ■ Medicare Ratings (from 1 to 5 stars) **Occupancy Rate** 29.9% 50.3% 15.2% 95.4%

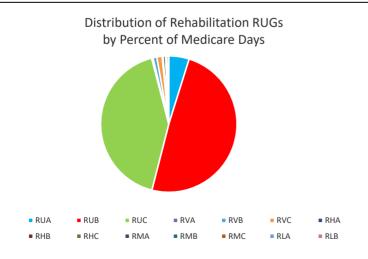
Medicare Overall Rating Medicare Quality Measure Rating

Routine Cost per Day \$218.64 **Total Beds** 189

All Other 15.9% **Payer Mix** Medicare 31.3% Medicaid 52.8%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	987	4.8%
Rehabiliation (breakdown in pie chart)	19,075	92.6%
Extensive Services	8	0.0%
Special Care High	61	0.3%
Special Care Low	367	1.8%
Clinically Complex	80	0.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	26	0.1%
TOTAL	20,604	

95.9% % Medicare Days in Ultra/Very High RUGs



LINCOLN SPECIALTY CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,052,500

■ 166 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	41
Nurses: 0 total, including		Contract Labor: 102 total, including	
Registered Nurses (RNs)	0	■ Nursing	93
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	9	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$603,748 for Lincoln Specialty Care Center.
- Total Employee Payroll: \$1,771,706

■ Estimated State Income Taxes Paid by Employees: \$97,887

Statistical Profile

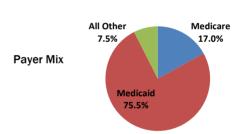
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$199.25

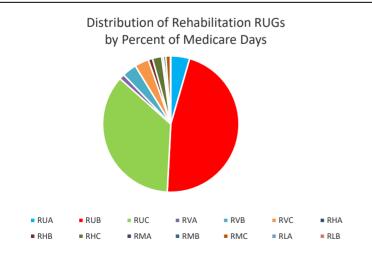
Total Beds 180

Medicare Medicaid All Other Total Avg. Daily Census 28.4 126.3 12.5 167.2 Avg. Length of Stay 35.1 430.7 49.7 123.5 **Occupancy Rate** 15.8% 70.1% 7.0% 92.9%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	398	3.8%	
Rehabiliation (breakdown in pie chart)	9,322	90.0%	
Extensive Services	41	0.4%	
Special Care High	113	1.1%	
Special Care Low	75	0.7%	
Clinically Complex	112	1.1%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	299	2.9%	
TOTAL	10,360		

Medicare

% Medicare Days in Ultra/Very High RUGs 88.9%



% to

LINWOOD CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$14,763,400

■ 133 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	5	Dietary & Housekeeping	0
Nurses: 84 total, including		Contract Labor: 14 total, including	
Registered Nurses (RNs)	12	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	27	■ Therapists	14
■ Certified Nursing Assistants (CNAs)	45	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$376,183 for Linwood Care Center.
- Total Employee Payroll: \$5,267,695

■ Estimated State Income Taxes Paid by Employees: \$291,040

Payer Mix

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 29.6 59.0 27.5 116.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 29.2 467.8 66.0 74.6 **Occupancy Rate** 17.0% 33.9% 15.8% 66.7%

Medicare Overall Rating ★
Medicare Quality Measure Rating ★
★★★

Routine Cost per Day \$245.86

Total Beds 174

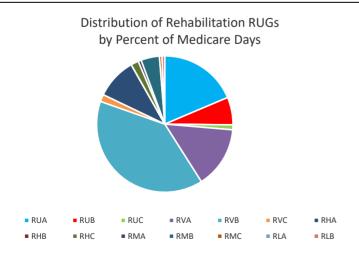
All Other 23.7% Medicare 25.5% Medicaid 50.8%

Medicare

% to

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	480	4.4%	
Rehabiliation (breakdown in pie chart)	9,023	83.6%	
Extensive Services	599	5.6%	
Special Care High	212	2.0%	
Special Care Low	283	2.6%	
Clinically Complex	161	1.5%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	31	0.3%	
TOTAL	10,790		

% Medicare Days in Ultra/Very High RUGs 81.6%



LIONS GATE

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$29,325,600

■ 212 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	23
Nurses: 83 total, including		Contract Labor: 15 total, including	
Registered Nurses (RNs)	18	Nursing	6
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	47	■ Other	0
Administrative	17	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$313,746 for Lions Gate.
- Total Employee Payroll: \$8,180,945

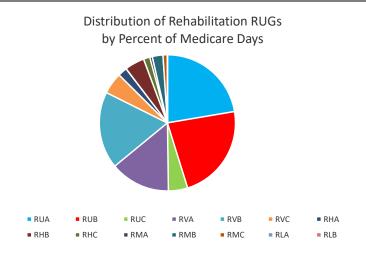
■ Estimated State Income Taxes Paid by Employees: \$451,997

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 24.2 14.6 57.5 96.3 24.3 410.9 69.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 158.9 **Occupancy Rate** 22.0% 13.3% 52.3% 87.6% **Medicare Overall Rating Medicare Quality Measure Rating** Payer Mix Medicare **Routine Cost per Day** \$320.53 25.1% All Other **Total Beds** 110 59.7% Medicaid 15.2%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	14	0.2%
Rehabiliation (breakdown in pie chart)	8,272	93.6%
Extensive Services	0	0.0%
Special Care High	145	1.6%
Special Care Low	213	2.4%
Clinically Complex	127	1.4%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	62	0.7%
TOTAL	8,834	

% Medicare Days in Ultra/Very High RUGs 82.0%



LITTLE BROOK NURSING & CONVALESCENT HOME

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$2,791,100

■ 30 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	5
Nurses: 19 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	2	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	4	■ Therapists	0
Certified Nursing Assistants (CNAs)	13	■ Other	0
Administrative	3	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$133,826 for Little Brook Nursing & Convalescent Home.
- Total Employee Payroll: \$1,176,525

■ Estimated State Income Taxes Paid by Employees: \$65,003

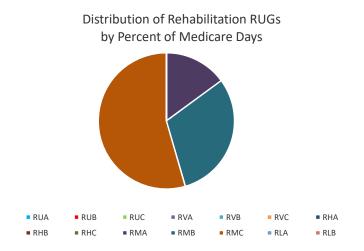
Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 0.4 12.1 18.6 31.1 632.4 485.7 494.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 67.0 **Occupancy Rate** 1.0% 33.7% 51.8% 86.5% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 1.2% Payer Mix Medicaid **Routine Cost per Day** \$216.13 39.0% All Other

36

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	134	100.0%	
Extensive Services	0	0.0%	
Special Care High	0	0.0%	
Special Care Low	0	0.0%	
Clinically Complex	0	0.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	0	0.0%	
TOTAL 134			
% Medicare Days in Ultra/Very High RUGs		0.0%	

Madicara

% to

59.9%



Total Beds

LLANFAIR HOUSE CARE & REHABILITATION CENTER

Ownership: For-profit BPCI Model Participation: Model 3

Annual Contributions to Local and State Economy

Total Expenditures: \$15,257,800

■ 141 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18	
Nurses: 85 total, including		Contract Labor: 12 total, including		
Registered Nurses (RNs)	13	■ Nursing	5	
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	7	
■ Certified Nursing Assistants (CNAs)	54	■ Other	0	
Administrative	5	Plant Operations and Maintenance	1	

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$686,771 for Llanfair House Care & Rehabilitation Center.
- Total Employee Payroll: \$6,180,112

■ Estimated State Income Taxes Paid by Employees: \$341,451

Statistical Profile

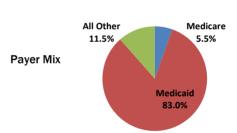
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$225.53

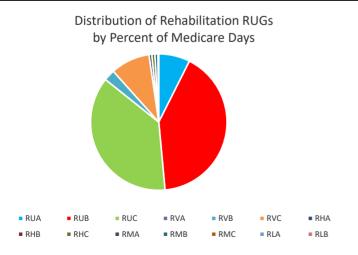
Total Beds 180

Medicare Medicaid All Other Total Avg. Daily Census 9.1 138.6 19.2 167.0 Avg. Length of Stay 41.6 481.9 93.6 234.4 **Occupancy Rate** 5.1% 77.0% 10.7% 92.8%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	2,996	90.0%	
Extensive Services	0	0.0%	
Special Care High	137	4.1%	
Special Care Low	128	3.8%	
Clinically Complex	55	1.7%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	13	0.4%	
TOTAL	3,329		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 87.9%



LOPATCONG CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$13,715,000

■ 144 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	17
Nurses: 97 total, including		Contract Labor: 12 total, including	
Registered Nurses (RNs)	26	Nursing	0
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	52	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$516,422 for Lopatcong Center.
- Total Employee Payroll: \$5,506,446

■ Estimated State Income Taxes Paid by Employees: \$304,231

Statistical Profile

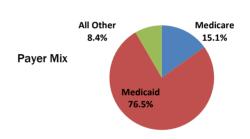
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★

Routine Cost per Day \$212.59

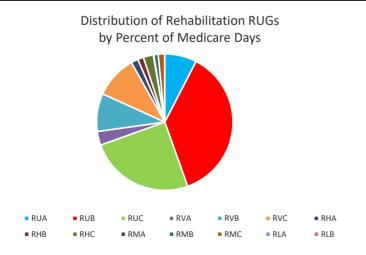
Total Beds 153

Medicare Medicaid All Other Total Avg. Daily Census 21.1 107.0 11.7 139.8 Avg. Length of Stay 26.2 697.3 39.2 111.2 **Occupancy Rate** 13.8% 69.9% 7.7% 91.4%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	15	0.2%	
Rehabiliation (breakdown in pie chart)	6,596	85.7%	
Extensive Services	7	0.1%	
Special Care High	412	5.4%	
Special Care Low	415	5.4%	
Clinically Complex	235	3.1%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	12	0.2%	
TOTAL	7,693		
		= 0.00/	

% Medicare Days in Ultra/Very High RUGs 79.0%



LUTHERAN HOME AT MOORESTOWN

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$14,741,100

■ 124 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 70 total, including		Contract Labor: 8 total, including	
Registered Nurses (RNs)	9	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	43	■ Other	1
Administrative	10	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$466,024 for Lutheran Home at Moorestown.
- Total Employee Payroll: \$5,049,563

■ Estimated State Income Taxes Paid by Employees: \$278,988

Medicare Medicaid All Other

Total

Statistical Profile

Avg. Daily Census 8.9 75.2 31.9 116.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 31.8 308.5 55.7 105.9 **Occupancy Rate** 4.4% 37.4% 15.9% 57.7%

Medicare Overall Rating

★★★

Medicare Quality Measure Rating

★★★★

Occupancy Rate 4.4% 37.4% 15.9%

Routine Cost per Day \$261.57

201

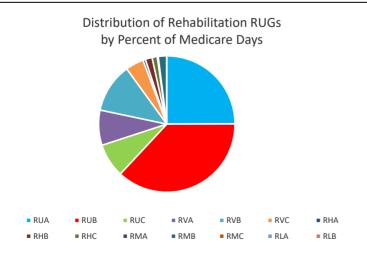
Payer Mix

All Other
27.5%

Medicaid
64.9%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	3,084	95.0%	
Extensive Services	0	0.0%	
Special Care High	65	2.0%	
Special Care Low	21	0.6%	
Clinically Complex	29	0.9%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	48	1.5%	
TOTAL	3,247		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 89.6%



Total Beds

MADISON CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$17,924,900

■ 150 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 102 total, including	irses: 102 total, including Contract Labor: 10 total, including		
Registered Nurses (RNs)	25	Nursing	0
Licensed Practical Nurses (LPNs)	22	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	55	■ Other	0
Administrative	7	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$532,907 for Madison Center.
- Total Employee Payroll: \$6,028,189

■ Estimated State Income Taxes Paid by Employees: \$333,057

Statistical Profile

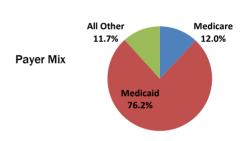
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$281.97

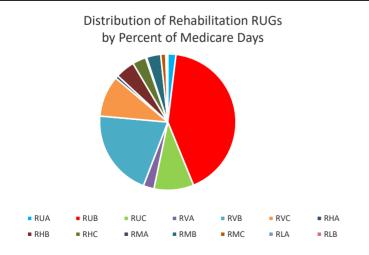
Total Beds 183

Medicare Medicaid All Other Total Avg. Daily Census 16.8 106.2 16.3 139.2 Avg. Length of Stay 40.5 450.6 37.7 128.7 **Occupancy Rate** 9.2% 58.0% 8.9% 76.1%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u> <u>Days</u>	% to Total	
Rehabiliation Plus Extensive Services	68	1.1%	
Rehabiliation (breakdown in pie chart)	5,614	91.8%	
Extensive Services	7	0.1%	
Special Care High	151	2.5%	
Special Care Low	102	1.7%	
Clinically Complex	72	1.2%	
Behavioral Symptoms/Cognitive Performance	29	0.5%	
Reduced Physical Function	74	1.2%	
TOTAL	6,117		
		00.00/	

% Medicare Days in Ultra/Very High RUGs 80.2%



MAINLAND MANOR NURSING & REHABILITATION CENTER

BPCI Model Participation: None Ownership: For-profit

Annual Contributions to Local and State Economy

Total Expenditures: \$6,026,800

■ 108 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	19
Nurses: 66 total, including		Contract Labor: 1 total, including	
■ Registered Nurses (RNs)	7	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	41	■ Other	0
Administrative	7	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$183,485 for Mainland Manor Nursing & Rehabilitation Center.
- Total Employee Payroll: \$2,749,238

■ Estimated State Income Taxes Paid by Employees: \$151,895

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 5.0 29.3 12.8 47.2 Avg. Length of Stay 21.7 127.4 45.5 63.4 ■ Medicare Ratings (from 1 to 5 stars) **Occupancy Rate** 3.6% 20.9% 9.2% 33.7% **Medicare Overall Rating** X **Medicare Quality Measure Rating** Medicare

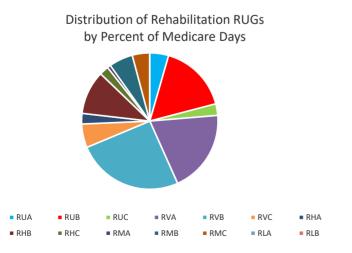
Medicare Overall Rating unavailable

Routine Cost per Day \$311.21 **Total Beds** 140

10.7% **Payer Mix** All Other 27.2% Medicaid 62.1%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u> <u>Days</u>	% to Total	
Rehabiliation Plus Extensive Services	9	0.5%	
Rehabiliation (breakdown in pie chart)	1,639	89.0%	
Extensive Services	47	2.6%	
Special Care High	9	0.5%	
Special Care Low	54	2.9%	
Clinically Complex	48	2.6%	
Behavioral Symptoms/Cognitive Performance	7	0.4%	
Reduced Physical Function	29	1.6%	
TOTAL	1,842		
		00.40/	

% Medicare Days in Ultra/Very High RUGs 66.1%



MAJESTIC REHABILITATION & NURSING CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$11,310,500

■ 121 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	2	Dietary & Housekeeping	25	
Nurses: 63 total, including		Contract Labor: 11 total, including		
Registered Nurses (RNs)	6	Nursing	9	
■ Licensed Practical Nurses (LPNs)	22	■ Therapists	2	
■ Certified Nursing Assistants (CNAs)	35	■ Other	0	
Administrative	9	Plant Operations and Maintenance	2	

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$426,748 for Majestic Rehabilitation & Nursing Center.
- Total Employee Payroll: \$5,036,419

■ Estimated State Income Taxes Paid by Employees: \$278,262

Statistical Profile

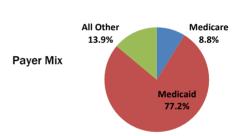
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$230.75

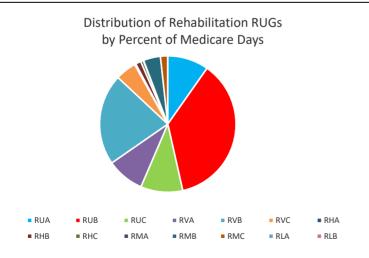
Total Beds 180

Medicare Medicaid All Other Total Avg. Daily Census 9.5 83.1 15.0 107.6 Avg. Length of Stay 49.7 1.318.4 78.3 241.0 **Occupancy Rate** 5.3% 46.2% 8.3% 59.8%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	111	3.2%	
Rehabiliation (breakdown in pie chart)	3,290	94.6%	
Extensive Services	36	1.0%	
Special Care High	14	0.4%	
Special Care Low	4	0.1%	
Clinically Complex	1	0.0%	
Behavioral Symptoms/Cognitive Performance	3	0.1%	
Reduced Physical Function	17	0.5%	
TOTAL	3,476		

% Medicare Days in Ultra/Very High RUGs 89.7%



MAJESTIC REHABILITATION AND NURSING

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$12,804,700

■ 158 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	32
Nurses: 94 total, including		Contract Labor: 3 total, including	
Registered Nurses (RNs)	20	Nursing	3
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	56	■ Other	0
Administrative	11	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$633,429 for Majestic Rehabilitation and Nursing.
- Total Employee Payroll: \$6,053,385

Routine Cost per Day

Total Beds

■ Estimated State Income Taxes Paid by Employees: \$334,450

Statistical Profile

Avg. Daily Census 6.9 130.0 15.5 152.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 40.4 2.498.3 38.3 243.0 **Occupancy Rate** 3.8% 72.2% 8.6% 84.7%

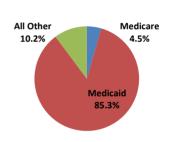
 Medicare Overall Rating
 ★★★★

 Medicare Quality Measure Rating
 ★★★★

\$196.56

180

Payer Mix



Medicare

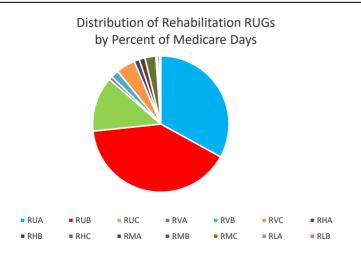
% to

Medicare Medicaid All Other

Total

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	63	2.5%	
Rehabiliation (breakdown in pie chart)	2,319	92.5%	
Extensive Services	1	0.0%	
Special Care High	69	2.8%	
Special Care Low	22	0.9%	
Clinically Complex	8	0.3%	
Behavioral Symptoms/Cognitive Performance	8	0.3%	
Reduced Physical Function	16	0.6%	
TOTAL	2,506		

% Medicare Days in Ultra/Very High RUGs
89.1%



MANAHAWKIN CONVALESCENT CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$7,825,800

■ 14 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	12
Nurses: 0 total, including		Contract Labor: 53 total, including	
Registered Nurses (RNs)	0	■ Nursing	53
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$425,031 for Manahawkin Convalescent Center.
- Total Employee Payroll: \$269,510

■ Estimated State Income Taxes Paid by Employees: \$14,890

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

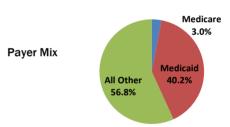
Total Beds

Medicare Overall Rating ★
Medicare Quality Measure Rating ★
★

Routine Cost per Day \$194.95

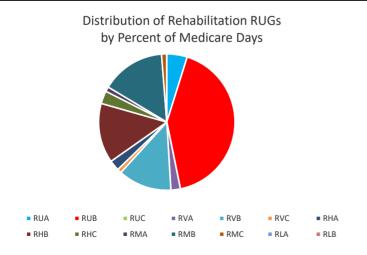
105

Medicare Medicaid All Other Total Avg. Daily Census 3.0 40.5 57.2 100.7 Avg. Length of Stay 25.2 192.0 119.3 124.5 **Occupancy Rate** 2.8% 38.6% 54.5% 95.9%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	889	81.9%	
Extensive Services	0	0.0%	
Special Care High	49	4.5%	
Special Care Low	45	4.1%	
Clinically Complex	89	8.2%	
Behavioral Symptoms/Cognitive Performance	5	0.5%	
Reduced Physical Function	8	0.7%	
TOTAL	1,085		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 51.4%



MANHATTAN VIEW NURSING HOME

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$10,015,000

■ 20 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	11
Nurses: 0 total, including		Contract Labor: 67 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	67
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$500,580 for Manhattan View Nursing Home.
- Total Employee Payroll: \$450,977

■ Estimated State Income Taxes Paid by Employees: \$24,916

Statistical Profile

406.4 1,776.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 33.8

Medicare Overall Rating Medicare Quality Measure Rating

Routine Cost per Day \$196.46

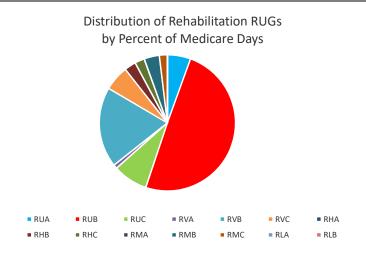
Total Beds 127

Medicaid All Other Medicare **Total** Avg. Daily Census 9.1 71.3 43.8 124.1 265.0 **Occupancy Rate** 7.2% 56.1% 34.5% 97.7%

> Medicare 7.3% Payer Mix All Other 35.3% Medicaid 57.4%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	3,154	95.1%
Extensive Services	0	0.0%
Special Care High	2	0.1%
Special Care Low	136	4.1%
Clinically Complex	25	0.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
TOTAL	3,317	

85.0% % Medicare Days in Ultra/Very High RUGs



MANORCARE HEALTH SERVICES-WASHINGTON TOWNSHIP

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,217,200

■ 137 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	14	Dietary & Housekeeping	20
Nurses: 77 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	18	Nursing	0
 Licensed Practical Nurses (LPNs) 	15	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	44	■ Other	0
Administrative	12	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$258,581 for Manorcare Health Services-Washington Township.
- Total Employee Payroll: \$7,015,647

■ Estimated State Income Taxes Paid by Employees: \$387,614

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 46.2 37.2 22.2 105.7 28.4 132.0 20.3 35.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 38.5% 31.0% 18.5% 88.1%

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$214.87

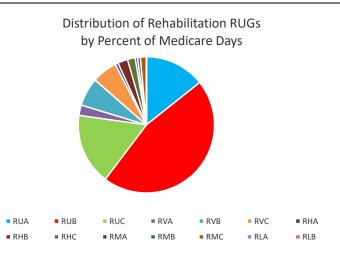
Total Beds 120

Payer Mix

All
Other
21.0%
Medicare
43.8%
35.2%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70 to	
Rehabiliation Plus Extensive Services	76	0.5%	
Rehabiliation (breakdown in pie chart)	15,987	94.7%	
Extensive Services	21	0.1%	
Special Care High	240	1.4%	
Special Care Low	149	0.9%	
Clinically Complex	184	1.1%	
Behavioral Symptoms/Cognitive Performance	30	0.2%	
Reduced Physical Function	187	1.1%	
TOTAL	16,874		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 88.1%



MANORCARE HEALTH SERVICES-WEST DEPTFORD

BPCI Model Participation: None Ownership: For-profit

Annual Contributions to Local and State Economy

Total Expenditures: \$17,073,800

■ 156 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	15	Dietary & Housekeeping	20
Nurses: 100 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	8	Nursing	0
■ Licensed Practical Nurses (LPNs)	39	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	53	■ Other	0
Administrative	11	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$396,161 for Manorcare Health Services-West Deptford.
- Total Employee Payroll: \$7,594,858

■ Estimated State Income Taxes Paid by Employees: \$419,616

Payer Mix

Statistical Profile

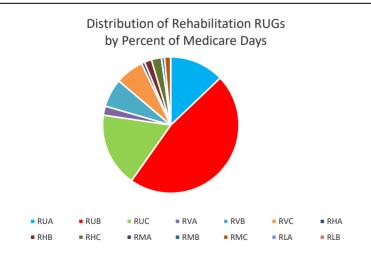
Medicare Medicaid All Other Total Avg. Daily Census 33.9 59.6 31.4 124.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 122.3 34.3 47.4 27.5 **Occupancy Rate** 21.7% 38.2% 20.1% 80.1% **Medicare Overall Rating Medicare Quality Measure Rating**

Routine Cost per Day \$208.61 **Total Beds** 156

All Other Medicare 25.1% 27.1% Medicaid 47.7%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	11	0.1%
Rehabiliation (breakdown in pie chart)	11,427	92.5%
Extensive Services	16	0.1%
Special Care High	63	0.5%
Special Care Low	532	4.3%
Clinically Complex	191	1.5%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	118	1.0%
TOTAL	12,359	
% Medicare Days in Ultra/Very High I	85.9%	



MANORCARE OF MOUNTAINSIDE NJ LLC

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$14,698,700

■ 144 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	8	Dietary & Housekeeping	21
Nurses: 99 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	14	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	26	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	58	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$476,216 for Manorcare of Mountainside NJ LLC.
- Total Employee Payroll: \$7,138,947

■ Estimated State Income Taxes Paid by Employees: \$394,427

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★

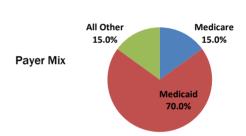
Medicare Quality Measure Rating

★★★★★

Routine Cost per Day \$205.06

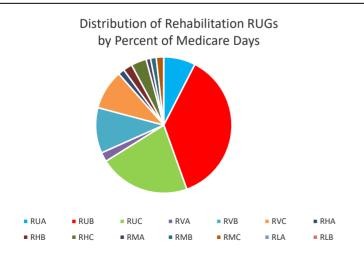
Total Beds 151

Medicare Medicaid All Other Total Avg. Daily Census 19.3 90.1 19.4 128.8 Avg. Length of Stay 191.2 34.0 69.5 23.8 **Occupancy Rate** 12.8% 59.7% 12.8% 85.3%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	62	0.9%	
Rehabiliation (breakdown in pie chart)	5,982	84.9%	
Extensive Services	75	1.1%	
Special Care High	295	4.2%	
Special Care Low	291	4.1%	
Clinically Complex	223	3.2%	
Behavioral Symptoms/Cognitive Performance	15	0.2%	
Reduced Physical Function	106	1.5%	
TOTAL	7,049		

% Medicare Days in Ultra/Very High RUGs

75.7%

% to

Medicare



MANORCARE OF NEW PROVIDENCE NJ LLC

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$9,361,300

■ 93 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	5	Dietary & Housekeeping	14
Nurses: 57 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	15	■ Nursing	0
Licensed Practical Nurses (LPNs)	8	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	34	■ Other	0
Administrative	9	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$288,845 for Manorcare of New Providence NJ LLC.
- Total Employee Payroll: \$4,801,517

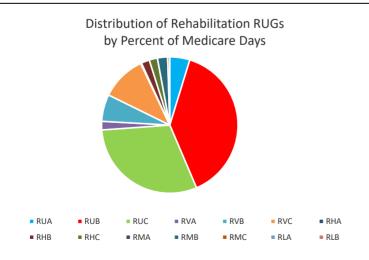
■ Estimated State Income Taxes Paid by Employees: \$265,284

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 11.9 49.9 16.5 78.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 31.4 236.7 43.5 80.9 **Occupancy Rate** 11.2% 47.1% 15.5% 73.8% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 15.2% Other Payer Mix 21.0% **Routine Cost per Day** \$244.91 Medicaid **Total Beds** 106 63.8%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u> Days	<u>% to</u> Total	
	<u>Days</u>	IUlai	
Rehabiliation Plus Extensive Services	50	1.2%	
Rehabiliation (breakdown in pie chart)	3,948	91.1%	
Extensive Services	1	0.0%	
Special Care High	68	1.6%	
Special Care Low	150	3.5%	
Clinically Complex	94	2.2%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	21	0.5%	
TOTAL	4,332		
		0= 00/	

% Medicare Days in Ultra/Very High RUGs 85.8%



MANORCARE OF VOORHEES NJ LLC

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$10,640,300

■ 113 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	9	Dietary & Housekeeping	19
Nurses: 73 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	10	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	22	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	42	■ Other	0
Administrative	10	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$303,638 for Manorcare of Voorhees NJ LLC.
- Total Employee Payroll: \$5,241,954

■ Estimated State Income Taxes Paid by Employees: \$289,618

Payer Mix

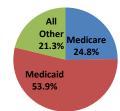
Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 23.1 50.0 19.7 92.8 26.6 200.7 34.1 54.8 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 19.2% 41.7% 16.4% 77.4% **Medicare Overall Rating Medicare Quality Measure Rating**

medicare quality measure nating

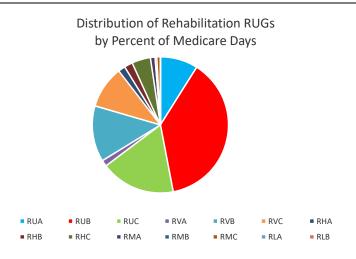
Routine Cost per Day \$219.26

Total Beds 120



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	98	1.2%
Rehabiliation (breakdown in pie chart)	7,536	89.6%
Extensive Services	6	0.1%
Special Care High	68	0.8%
Special Care Low	210	2.5%
Clinically Complex	333	4.0%
Behavioral Symptoms/Cognitive Performance	38	0.5%
Reduced Physical Function	125	1.5%
TOTAL	8,414	

% Medicare Days in Ultra/Very High RUGs 81.3%



MAPLE GLEN

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$18,280,600

■ 151 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	17
Nurses: 103 total, including		Contract Labor: 13 total, including	
Registered Nurses (RNs)	39	Nursing	0
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	13
■ Certified Nursing Assistants (CNAs)	54	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$535,387 for Maple Glen.
- Total Employee Payroll: \$6,567,810

■ Estimated State Income Taxes Paid by Employees: \$362,872

Statistical Profile

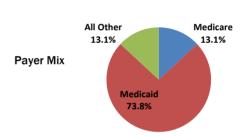
■ Medicare Ratings (from 1 to 5 stars)

 $\begin{array}{ll} \text{Medicare Overall Rating} & & \star \star \star \star \star \\ \text{Medicare Quality Measure Rating} & & \star \star \star \star \star \end{array}$

Routine Cost per Day \$270.79

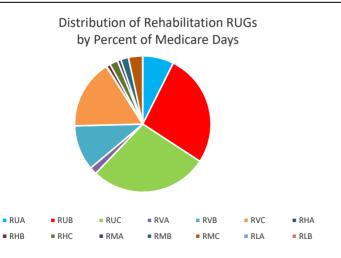
Total Beds 161

Medicare Medicaid All Other Total Avg. Daily Census 18.6 104.5 18.6 141.7 Avg. Length of Stay 55.7 389.2 35.7 126.1 **Occupancy Rate** 11.6% 64.9% 11.5% 88.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

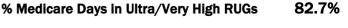
RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>
Rehabiliation Plus Extensive Services	90	1.3%
Rehabiliation (breakdown in pie chart)	6,079	89.4%
Extensive Services	38	0.6%
Special Care High	61	0.9%
Special Care Low	190	2.8%
Clinically Complex	179	2.6%
Behavioral Symptoms/Cognitive Performance	21	0.3%
Reduced Physical Function	139	2.0%
TOTAL	6,797	

Medicare

% to





MARCELLA CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,625,200

■ 144 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 98 total, including		Contract Labor: 9 total, including	
Registered Nurses (RNs)	19	Nursing	1
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	56	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$577,452 for Marcella Center.
- Total Employee Payroll: \$5,866,290

■ Estimated State Income Taxes Paid by Employees: \$324,113

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$264.16

Total Beds 150

Avg. Daily Census 11.5 1
Avg. Length of Stay 49.2 4
Occupancy Rate 7.6% 8

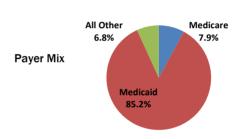
 Medicare
 Medicaid
 All Other
 Total

 11.5
 122.9
 9.8
 144.2

 49.2
 498.4
 55.2
 219.3

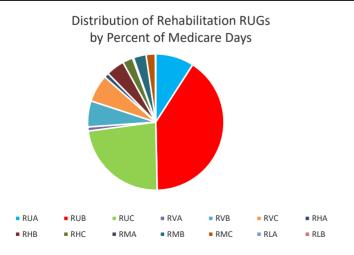
 7.6%
 81.9%
 6.6%
 96.1%

Medicare



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	93	2.2%	
Rehabiliation (breakdown in pie chart)	3,615	86.4%	
Extensive Services	34	0.8%	
Special Care High	57	1.4%	
Special Care Low	290	6.9%	
Clinically Complex	64	1.5%	
Behavioral Symptoms/Cognitive Performance	13	0.3%	
Reduced Physical Function	17	0.4%	
TOTAL	4,183		

% Medicare Days in Ultra/Very High RUGs

77.0%

% to



MASONIC HOME OF NEW JERSEY

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$40,526,800

■ 400 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	80
Nurses: 200 total, including		Contract Labor: 8 total, including	
■ Registered Nurses (RNs)	33	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	38	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	129	■ Other	0
Administrative	26	Plant Operations and Maintenance	18

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,145,774 for Masonic Home of New Jersey.
- Total Employee Payroll: \$16,054,391

■ Estimated State Income Taxes Paid by Employees: \$887,005

Statistical Profile

Avg. Daily Census 24.1 138.7 124.7 28

■ Medicare Ratings (from 1 to 5 stars)

Avg. Length of Stay 30.2 1,100.2 309.6 21

Medicare Overall Rating

★★★

Medicare Quality Measure Rating

★★★★

inedicate Quality measure Rating

Routine Cost per Day \$240.29

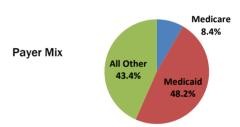
Total Beds 339

 Medicare
 Medicald
 All Other
 Total

 Avg. Daily Census
 24.1
 138.7
 124.7
 287.4

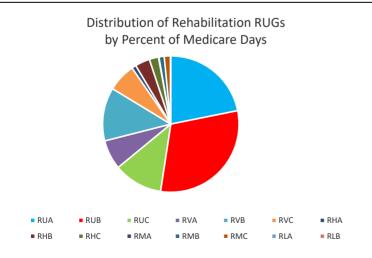
 Avg. Length of Stay
 30.2
 1,100.2
 309.6
 216.8

 Occupancy Rate
 7.1%
 40.9%
 36.8%
 84.8%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	141	1.6%	
Rehabiliation (breakdown in pie chart)	7,888	89.8%	
Extensive Services	14	0.2%	
Special Care High	341	3.9%	
Special Care Low	253	2.9%	
Clinically Complex	88	1.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	63	0.7%	
TOTAL	8,788		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 82.7%



MAYWOOD CENTER FOR HEALTH & REHABILITATION

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$14,671,500

■ 133 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	23
Nurses: 74 total, including		Contract Labor: 14 total, including	
■ Registered Nurses (RNs)	11	■ Nursing	3
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	44	■ Other	0
Administrative	5	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$352,415 for Maywood Center For Health & Rehabilitation.
- Total Employee Payroll: \$5,295,904

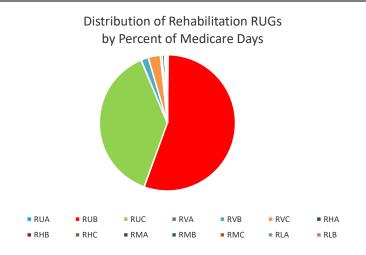
■ Estimated State Income Taxes Paid by Employees: \$292,599

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 22.2 31.9 49.1 103.2 21.6 364.3 101.2 64.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 18.5% 26.6% 40.9% 86.0% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 21.5% Payer Mix **Routine Cost per Day** \$295.53 All Other 47.5% Medicaid **Total Beds** 120 30.9%

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	30	0.4%
Rehabiliation (breakdown in pie chart)	7,827	96.6%
Extensive Services	0	0.0%
Special Care High	38	0.5%
Special Care Low	150	1.9%
Clinically Complex	44	0.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	14	0.2%
TOTAL	8,103	

Madicara

% to

% Medicare Days in Ultra/Very High RUGs 95.4%



MCAULEY HALL

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$6,945,900

■ 96 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	23
Nurses: 57 total, including		Contract Labor: 3 total, including	
Registered Nurses (RNs)	9	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	3
■ Certified Nursing Assistants (CNAs)	38	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$303,519 for Mcauley Hall.
- Total Employee Payroll: \$3,925,499

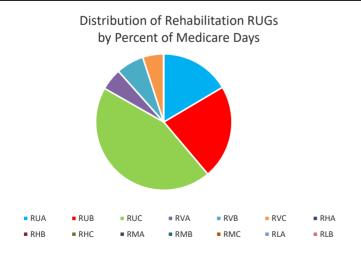
■ Estimated State Income Taxes Paid by Employees: \$216,884

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 2.9 54.8 15.0 72.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 71.5 1.428.1 195.4 465.5 **Occupancy Rate** 4.0% 74.0% 20.3% 98.2% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 4.0% Other **Payer Mix** 20.6% **Routine Cost per Day** \$237.81 Medicaid **Total Beds** 74 75.3%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	1,061	98.9%	
Extensive Services	0	0.0%	
Special Care High	0	0.0%	
Special Care Low	0	0.0%	
Clinically Complex	8	0.7%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	4	0.4%	
TOTAL	1,073		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 98.9%



MEADOWVIEW NURSING & RESPIRATORY CARE

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$18,520,900

■ 143 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	8	Dietary & Housekeeping	0
Nurses: 100 total, including		Contract Labor: 11 total, including	
Registered Nurses (RNs)	16	Nursing	2
■ Licensed Practical Nurses (LPNs)	29	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	55	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$543,194 for Meadowview Nursing & Respiratory Care.
- Total Employee Payroll: \$7,187,307

■ Estimated State Income Taxes Paid by Employees: \$397,099

Statistical Profile

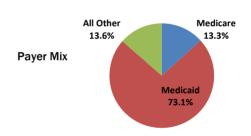
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★
Medicare Quality Measure Rating ★
★★★★

Routine Cost per Day \$270.01

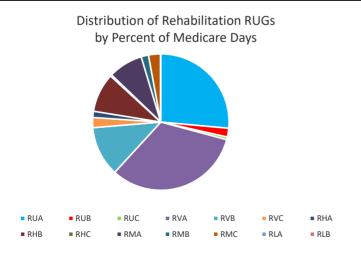
Total Beds 180

Medicare Medicaid All Other Total Avg. Daily Census 19.2 105.3 19.5 144.0 Avg. Length of Stay 396.3 75.1 132.1 33.9 **Occupancy Rate** 10.6% 58.5% 10.9% 80.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	669	9.6%	
Rehabiliation (breakdown in pie chart)	5,058	72.4%	
Extensive Services	781	11.2%	
Special Care High	119	1.7%	
Special Care Low	246	3.5%	
Clinically Complex	70	1.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	43	0.6%	
TOTAL	6,986		

Medicare

% Medicare Days in Ultra/Very High RUGs 7

73.8%

% to



MEADOWVIEW NURSING HOME

Ownership: Governmental BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$19,856,900

■ 199 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	49
Nurses: 114 total, including		Contract Labor: 4 total, including	
Registered Nurses (RNs)	18	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	21	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	75	■ Other	0
Administrative	13	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$590,135 for Meadowview Nursing Home.
- Total Employee Payroll: \$9,074,239

■ Estimated State Income Taxes Paid by Employees: \$501,352

Statistical Profile

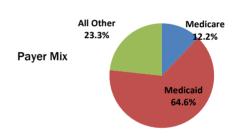
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★★
Medicare Quality Measure Rating ★★

Routine Cost per Day \$335.11

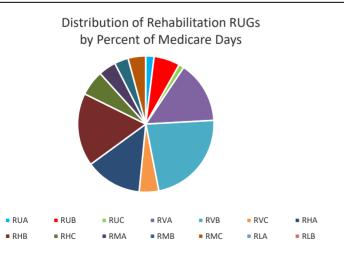
Total Beds 180

Medicare Medicaid All Other Total Avg. Daily Census 18.8 99.7 36.0 154.4 Avg. Length of Stay 34.0 291.1 172.7 139.9 **Occupancy Rate** 10.4% 55.4% 20.0% 85.8%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	71	1.0%	
Rehabiliation (breakdown in pie chart)	5,557	81.1%	
Extensive Services	40	0.6%	
Special Care High	318	4.6%	
Special Care Low	533	7.8%	
Clinically Complex	193	2.8%	
Behavioral Symptoms/Cognitive Performance	15	0.2%	
Reduced Physical Function	124	1.8%	
TOTAL	6,851		

% Medicare Days in Ultra/Very High RUGs

42.4%

% to

Medicare



MEDFORD LEAS HEALTH CENTER

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$31,480,700

■ 290 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	93
Nurses: 24 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	8	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	3	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	12	■ Other	0
Administrative	22	Plant Operations and Maintenance	18

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$15,925 for Medford Leas Health Center.
- Total Employee Payroll: \$13,213,354

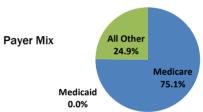
■ Estimated State Income Taxes Paid by Employees: \$730,038

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 11.1 0.0 3.7 14.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 18.6 0.0 17.6 18.3 **Occupancy Rate** 46.1% 0.0% 15.3% 61.3% **Medicare Overall Rating Medicare Quality Measure Rating**

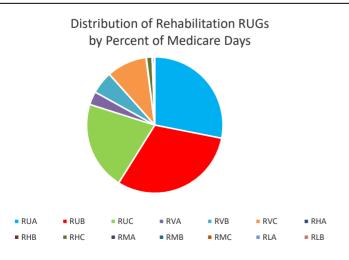
Routine Cost per Day \$535.56

Total Beds 24



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	3,911	96.9%	
Extensive Services	0	0.0%	
Special Care High	1	0.0%	
Special Care Low	72	1.8%	
Clinically Complex	44	1.1%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	7	0.2%	
TOTAL	4,035		
		- 4 4	

% Medicare Days in Ultra/Very High RUGs 94.9%



MEDFORD NURSING & CONVALESCENT CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$9,965,000

■ 144 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	5	Dietary & Housekeeping	38
Nurses: 74 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	23	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	40	■ Other	0
Administrative	10	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$420,812 for Medford Nursing & Convalescent Center.
- Total Employee Payroll: \$5,729,402

■ Estimated State Income Taxes Paid by Employees: \$316,549

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 6.6 70.3 26.4 103.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 35.3 305.4 344.8 209.5 **Occupancy Rate** 3.7% 39.0% 14.7% 57.4% **Medicare Overall Rating**

Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$240.77

Total Beds 180

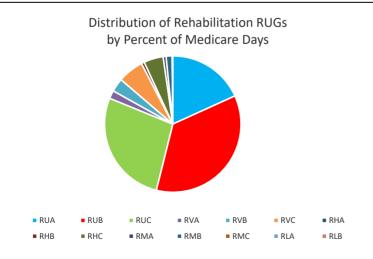
Payer Mix

All Other
25.6%

Medicaid
68.0%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total	
Rehabiliation Plus Extensive Services	47	2.0%	
Rehabiliation (breakdown in pie chart)	1,976	82.3%	
Extensive Services	9	0.4%	
Special Care High	43	1.8%	
Special Care Low	198	8.3%	
Clinically Complex	104	4.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	23	1.0%	
TOTAL	2,400		

% Medicare Days in Ultra/Very High RUGs 78.0%



MERCERVILLE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$11,981,900

■ 112 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	14
Nurses: 73 total, including		Contract Labor: 9 total, including	
Registered Nurses (RNs)	20	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	37	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$398,152 for Mercerville Center.
- Total Employee Payroll: \$4,935,759

■ Estimated State Income Taxes Paid by Employees: \$272,701

Statistical Profile

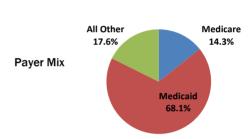
■ Medicare Ratings (from 1 to 5 stars)

 $\begin{array}{ll} \text{Medicare Overall Rating} & \star \star \star \star \\ \text{Medicare Quality Measure Rating} & \star \star \star \star \star \end{array}$

Routine Cost per Day \$242.70

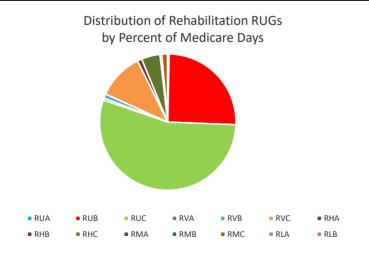
Total Beds 114

Medicare Medicaid All Other Total Avg. Daily Census 15.3 72.7 18.8 106.8 Avg. Length of Stay 39.5 552.6 49.8 119.2 **Occupancy Rate** 13.4% 63.7% 16.5% 93.7%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u> <u>Days</u>	% to Total	
Rehabiliation Plus Extensive Services	88	1.6%	
Rehabiliation (breakdown in pie chart)	5,356	96.2%	
Extensive Services	0	0.0%	
Special Care High	62	1.1%	
Special Care Low	41	0.7%	
Clinically Complex	13	0.2%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	6	0.1%	
TOTAL	5,566		
		00.00/	

% Medicare Days in Ultra/Very High RUGs 90.8%



MERIDIAN NURSING & REHABILITATION - BRICK

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$19,017,600

■ 193 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	18	Dietary & Housekeeping	41
Nurses: 106 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	23	Nursing	1
■ Licensed Practical Nurses (LPNs)	32	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	51	■ Other	0
Administrative	12	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$364,132 for Meridian Nursing & Rehabilitation Brick.
- Total Employee Payroll: \$9,543,550

■ Estimated State Income Taxes Paid by Employees: \$527,281

Payer Mix

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 42.6 51.6 32.1 126.2 Avg. Length of Stay 25.3 571.2 39.0 48.6 ■ Medicare Ratings (from 1 to 5 stars) **Occupancy Rate** 31.1% 37.7% 23.4% 92.2% **Medicare Overall Rating Medicare Quality Measure Rating**

Medicare Quality Measure Rating ★★★★★

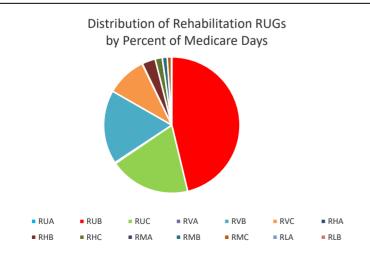
Routine Cost per Day \$290.13

Total Beds 137

All Other 25.4% Medicare 33.7% Medicaid 40.9%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u> <u>Days</u>	<u>% to</u> Total	
Rehabiliation Plus Extensive Services	21	0.1%	
Rehabiliation (breakdown in pie chart)	14,835	95.5%	
Extensive Services	0	0.0%	
Special Care High	135	0.9%	
Special Care Low	334	2.2%	
Clinically Complex	149	1.0%	
Behavioral Symptoms/Cognitive Performance	10	0.1%	
Reduced Physical Function	48	0.3%	
TOTAL	15,532		
		00.00/	

% Medicare Days in Ultra/Very High RUGs 88.8%



MERIDIAN NURSING & REHABILITATION OCEAN GROVE

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$17,207,000

■ 172 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	11	Dietary & Housekeeping	39
Nurses: 99 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	23	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	57	■ Other	0
Administrative	10	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$476,979 for Meridian Nursing & Rehabilitation Ocean Grove.
- Total Employee Payroll: \$8,227,918

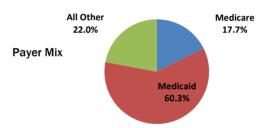
■ Estimated State Income Taxes Paid by Employees: \$454,592

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 23.5 80.3 29.4 133.2 Avg. Length of Stay 25.6 861.8 60.9 89.0 ■ Medicare Ratings (from 1 to 5 stars) **Occupancy Rate** 16.0% 54.6% 20.0% 90.6% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare

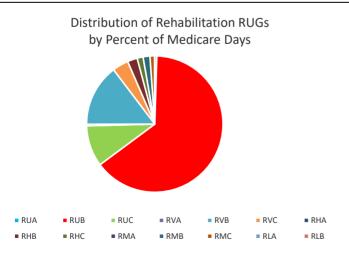
Routine Cost per Day \$268.32

Total Beds 147



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	16	0.2%	
Rehabiliation (breakdown in pie chart)	7,660	89.5%	
Extensive Services	0	0.0%	
Special Care High	226	2.6%	
Special Care Low	459	5.4%	
Clinically Complex	118	1.4%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	81	0.9%	
TOTAL	8,560		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 83.6%



MERIDIAN NURSING & REHABILITATION SHREWSBURY

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$20,315,000

■ 208 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	21	Dietary & Housekeeping	40
Nurses: 116 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	32	Nursing	0
■ Licensed Practical Nurses (LPNs)	26	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	59	■ Other	0
Administrative	14	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$325,261 for Meridian Nursing & Rehabilitation Shrewsbury.
- Total Employee Payroll: \$10,566,309

■ Estimated State Income Taxes Paid by Employees: \$583,789

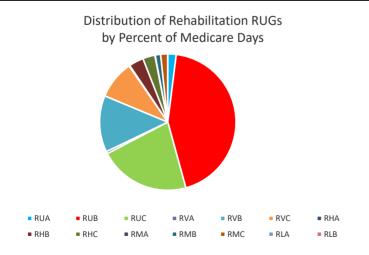
Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 51.3 41.7 33.1 126.1 Avg. Length of Stay 20.6 298.5 25.8 32.2 ■ Medicare Ratings (from 1 to 5 stars) **Occupancy Rate** 36.6% 29.8% 23.6% 90.0% **Medicare Overall Rating Medicare Quality Measure Rating** Payer Mix All Other 26.2% **Routine Cost per Day** \$315.39 40.7% Medicaid

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

140

RUG Analysis



	Medicare Days	% to Total	
Rehabiliation Plus Extensive Services	27	0.1%	
Rehabiliation (breakdown in pie chart)	17,159	91.7%	
Extensive Services	46	0.2%	
Special Care High	345	1.8%	
Special Care Low	388	2.1%	
Clinically Complex	569	3.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	176	0.9%	
TOTAL	18,710		
		00.00/	

33.1%

% Medicare Days in Ultra/Very High RUGs 82.8%



Total Beds

MERIDIAN SUBACUTE REHABILITATION AT WALL

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$24,047,200

■ 230 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	42	Dietary & Housekeeping	35
Nurses: 122 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	42	Nursing	0
Licensed Practical Nurses (LPNs)	23	■ Therapists	0
Certified Nursing Assistants (CNAs)	58	■ Other	0
Administrative	1 5	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$157,666 for Meridian Subacute Rehabilitation at Wall.
- Total Employee Payroll: \$12,618,664

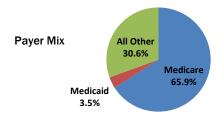
■ Estimated State Income Taxes Paid by Employees: \$697,181

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 70.0 32.5 106.3 3.8 15.2 11.8 14.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 39.1 **Occupancy Rate** 53.9% 2.9% 25.0% 81.8%

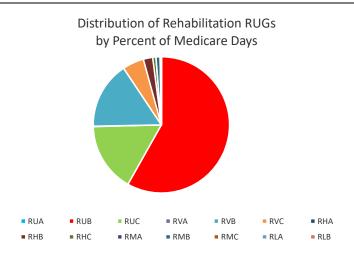
Routine Cost per Day \$381.10

130



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	83	0.3%
Rehabiliation (breakdown in pie chart)	24,649	96.4%
Extensive Services	1	0.0%
Special Care High	123	0.5%
Special Care Low	146	0.6%
Clinically Complex	474	1.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	89	0.3%
TOTAL	25,565	

% Medicare Days in Ultra/Very High RUGs 92.6%



Total Beds

MERRY HEART BOONTON

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$9,539,000

■ 123 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	23
Nurses: 65 total, including		Contract Labor: 9 total, including	
Registered Nurses (RNs)	13	■ Nursing	2
 Licensed Practical Nurses (LPNs) 	11	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	42	■ Other	0
Administrative	7	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$371,248 for Merry Heart Boonton.
- Total Employee Payroll: \$4,478,126

■ Estimated State Income Taxes Paid by Employees: \$247,416

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 13.7 37.3 48.1 99.0 31.1 503.7 190.7 129.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 11.0% 29.8% 38.5% 79.2% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 13.8%

Routine Cost per Day \$223.30

Total Beds 125

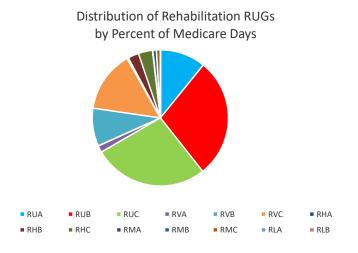
Payer Mix

All Other
48.5%

Medicaid
37.6%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	4,858	97.1%
Extensive Services	0	0.0%
Special Care High	1	0.0%
Special Care Low	103	2.1%
Clinically Complex	29	0.6%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	10	0.2%
TOTAL	5,002	

% Medicare Days in Ultra/Very High RUGs 89.2%



MERRY HEART SUCCASUNNA

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$12,442,200

■ 146 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	23
Nurses: 74 total, including		Contract Labor: 20 total, including	
Registered Nurses (RNs)	20	■ Nursing	6
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	14
■ Certified Nursing Assistants (CNAs)	43	■ Other	0
Administrative	10	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$308,382 for Merry Heart Succasunna.
- Total Employee Payroll: \$5,171,157

■ Estimated State Income Taxes Paid by Employees: \$285,706

Payer Mix

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 28.8 31.9 39.0 99.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 28.8 728.0 106.9 70.8 **Occupancy Rate** 25.5% 28.2% 34.5% 88.2% **Medicare Overall Rating**

Medicare Quality Measure Rating ★★★★

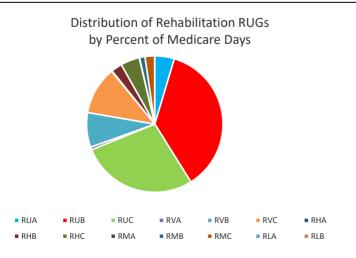
Routine Cost per Day \$259.82

Total Beds 113

All Other 39.1% Medicare 28.9% Medicaid 32.0%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	247	2.3%
Rehabiliation (breakdown in pie chart)	9,878	93.9%
Extensive Services	0	0.0%
Special Care High	97	0.9%
Special Care Low	107	1.0%
Clinically Complex	106	1.0%
Behavioral Symptoms/Cognitive Performance	5	0.0%
Reduced Physical Function	77	0.7%
TOTAL	10,517	

% Medicare Days in Ultra/Very High RUGs 86.0%



MERWICK CARE & REHABILITATION CENTER

Ownership: For-profit **BPCI Model Participation: Model 3**

Annual Contributions to Local and State Economy

Total Expenditures: \$22,449,800

■ 167 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 105 total, including		Contract Labor: 22 total, including	
Registered Nurses (RNs)	10	■ Nursing	3
 Licensed Practical Nurses (LPNs) 	30	■ Therapists	20
■ Certified Nursing Assistants (CNAs)	64	■ Other	0
Administrative	9	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$578,394 for Merwick Care & Rehabilitation Center.
- Total Employee Payroll: \$6,817,222

■ Estimated State Income Taxes Paid by Employees: \$376,652

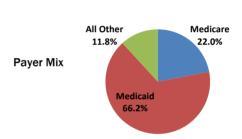
Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating Medicare Quality Measure Rating

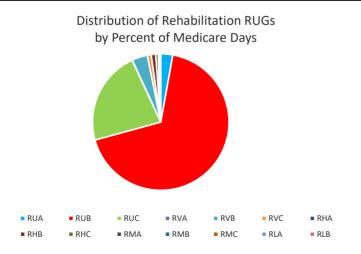
Routine Cost per Day \$287.01 **Total Beds** 200

Medicare Medicaid All Other Total Avg. Daily Census 37.4 112.8 20.1 170.4 Avg. Length of Stay 29.3 249.6 27.6 69.3 **Occupancy Rate** 18.7% 56.4% 10.1% 85.2%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	268	2.0%
Rehabiliation (breakdown in pie chart)	12,734	93.2%
Extensive Services	28	0.2%
Special Care High	117	0.9%
Special Care Low	389	2.8%
Clinically Complex	98	0.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	25	0.2%
TOTAL	13,659	

93.0% % Medicare Days in Ultra/Very High RUGs



MILFORD MANOR NURSING HOME

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$10,577,300

■ 96 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	2	Dietary & Housekeeping	18
Nurses: 22 total, including		Contract Labor: 41 total, including	
Registered Nurses (RNs)	3	Nursing	41
■ Licensed Practical Nurses (LPNs)	2	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	17	■ Other	0
Administrative	4	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$424,280 for Milford Manor Nursing Home.
- Total Employee Payroll: \$2,168,909

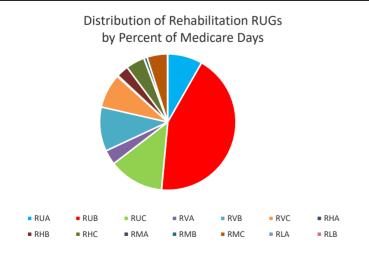
■ Estimated State Income Taxes Paid by Employees: \$119,832

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 12.7 75.5 22.0 110.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 32.3 459.4 121.7 149.0 **Occupancy Rate** 10.6% 62.9% 18.3% 91.9% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare ΔII 11.6% Other **Payer Mix** 20.0% **Routine Cost per Day** \$215.72 Medicaid **Total Beds** 120 68.5%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	4,231	91.0%
Extensive Services	0	0.0%
Special Care High	147	3.2%
Special Care Low	154	3.3%
Clinically Complex	111	2.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	6	0.1%
TOTAL	4,649	
% Medicare Days in Ultra/Very High RUGs		78.9%



MILLVILLE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$18,872,800

■ 173 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	19
Nurses: 116 total, including		Contract Labor: 16 total, including	
Registered Nurses (RNs)	30	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	24	■ Therapists	16
■ Certified Nursing Assistants (CNAs)	62	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$551,896 for Millville Center.
- Total Employee Payroll: \$6,838,865

■ Estimated State Income Taxes Paid by Employees: \$377,847

Statistical Profile

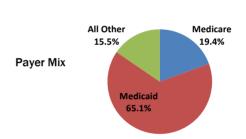
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$259.12

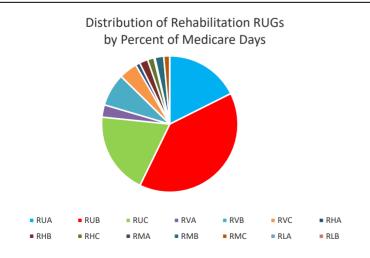
Total Beds 167

Medicare Medicaid **All Other** Total Avg. Daily Census 30.6 102.5 24.3 157.5 Avg. Length of Stay 23.5 935.4 30.1 70.9 **Occupancy Rate** 18.3% 61.4% 14.6% 94.3%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	3	0.0%	
Rehabiliation (breakdown in pie chart)	10,296	92.1%	
Extensive Services	0	0.0%	
Special Care High	194	1.7%	
Special Care Low	279	2.5%	
Clinically Complex	263	2.4%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	140	1.3%	
TOTAL	11,175		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 84.5%



MONMOUTH CONVALESCENT CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$10,878,500

■ 98 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 25 total, including		Contract Labor: 39 total, including	
Registered Nurses (RNs)	5	Nursing	39
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	20	■ Other	0
Administrative	6	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$387,734 for Monmouth Convalescent Center.
- Total Employee Payroll: \$2,133,802

■ Estimated State Income Taxes Paid by Employees: \$117,893

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

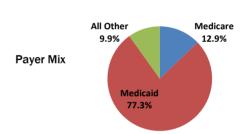
 Medicare Overall Rating
 ★★★★

 Medicare Quality Measure Rating
 ★★★★★

Routine Cost per Day \$244.53

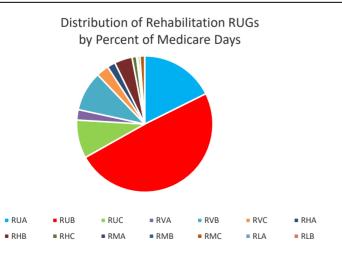
Total Beds 120

Medicare Medicaid All Other Total Avg. Daily Census 13.2 79.0 10.1 102.3 Avg. Length of Stay 37.2 406.2 105.4 158.8 **Occupancy Rate** 11.0% 65.8% 8.4% 85.2%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	121	2.5%
Rehabiliation (breakdown in pie chart)	4,366	90.9%
Extensive Services	123	2.6%
Special Care High	14	0.3%
Special Care Low	133	2.8%
Clinically Complex	31	0.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	13	0.3%
TOTAL	4,801	

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 83.9%



MOORESTOWN ESTATES

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$13,704,800

■ 118 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	9	Dietary & Housekeeping	29
Nurses: 53 total, including		Contract Labor: 5 total, including	
Registered Nurses (RNs)	10	■ Nursing	5
■ Licensed Practical Nurses (LPNs)	7	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	36	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$444,664 for Moorestown Estates.
- Total Employee Payroll: \$5,359,147

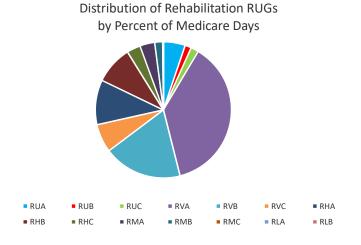
■ Estimated State Income Taxes Paid by Employees: \$296,093

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 24.0 0.0 102.2 126.2 29.0 239.1 100.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 **Occupancy Rate** 15.1% 0.0% 64.3% 79.3% **Medicare Overall Rating** X **Medicare Quality Measure Rating** Medicare Medicare Overall Rating unavailable 19.0% Medicaid Payer Mix 0.0% **Routine Cost per Day** \$73.90 All Other **Total Beds** 159 81.0%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70 to
Rehabiliation Plus Extensive Services	6	0.1%
Rehabiliation (breakdown in pie chart)	8,521	97.5%
Extensive Services	2	0.0%
Special Care High	96	1.1%
Special Care Low	55	0.6%
Clinically Complex	47	0.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	16	0.2%
TOTAL	8,743	

Madicara

% to

% Medicare Days in Ultra/Very High RUGs 69.8%



MORRIS HALL HOME FOR THE AGED

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$19,671,200

■ 205 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	47
Nurses: 128 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	29	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	80	■ Other	0
Administrative	8	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$771,641 for Morris Hall Home for the Aged.
- Total Employee Payroll: \$9,316,619

■ Estimated State Income Taxes Paid by Employees: \$514,743

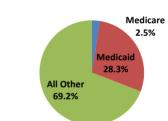
Payer Mix

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 4.5 51.5 125.8 181.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 47.4 1.106.5 740.7 582.4 **Occupancy Rate** 1.6% 18.5% 45.3% 65.4% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 2.5%

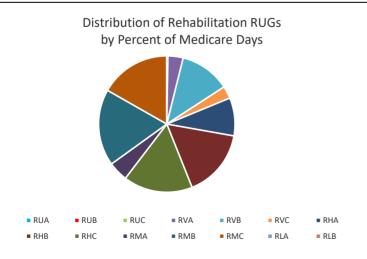
Routine Cost per Day \$208.42

Total Beds 278



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u> <u>Days</u>	% to Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	1,497	92.9%	
Extensive Services	0	0.0%	
Special Care High	23	1.4%	
Special Care Low	73	4.5%	
Clinically Complex	8	0.5%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	10	0.6%	
TOTAL	1,611		
		40.00/	

% Medicare Days in Ultra/Very High RUGs 16.9%



MORRIS HILLS CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$22,228,800

■ 230 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	25
Nurses: 160 total, including		Contract Labor: 20 total, including	
Registered Nurses (RNs)	45	Nursing	0
■ Licensed Practical Nurses (LPNs)	32	■ Therapists	19
■ Certified Nursing Assistants (CNAs)	83	■ Other	0
Administrative	10	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$750,066 for Morris Hills Center.
- Total Employee Payroll: \$9,602,057

■ Estimated State Income Taxes Paid by Employees: \$530,514

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★★

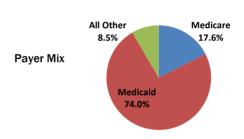
Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$221.15

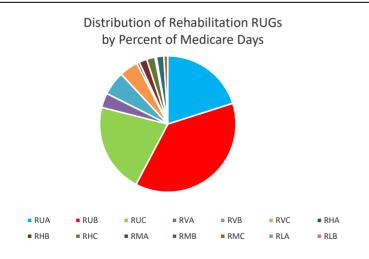
Total Beds 287

Medicare Medicaid All Other Total Avg. Daily Census 36.7 154.7 17.7 209.1 Avg. Length of Stay 39.1 448.2 25.4 105.6 **Occupancy Rate** 12.8% 53.9% 6.2% 72.9%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	57	0.4%
Rehabiliation (breakdown in pie chart)	12,052	89.9%
Extensive Services	0	0.0%
Special Care High	434	3.2%
Special Care Low	367	2.7%
Clinically Complex	332	2.5%
Behavioral Symptoms/Cognitive Performance	9	0.1%
Reduced Physical Function	152	1.1%
TOTAL	13,403	

% Medicare Days in Ultra/Very High RUGs

To health!

83.6%

MORRIS VIEW HEALTHCARE CENTER

Ownership: Governmental **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$36,043,900

■ 249 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 206 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	19	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	163	■ Other	0
Administrative	13	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,076,543 for Morris View Healthcare Center.
- Total Employee Payroll: \$11,372,523

■ Estimated State Income Taxes Paid by Employees: \$628,332

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating Medicare Quality Measure Rating

Routine Cost per Day \$310.53 **Total Beds** 283

Medicare Medicaid All Other Avg. Daily Census 20.2 222.1 Avg. Length of Stay 65.8 **Occupancy Rate** 7.1%

Payer Mix

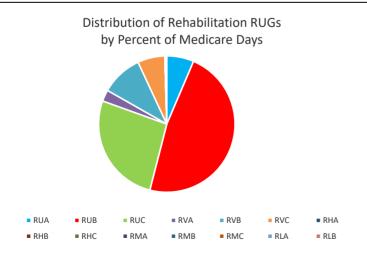
25.3 267.6 1.000.9 205.4 410.4 78.5% 8.9% 94.6%

Total

All Other Medicare 9.5% 7.5% Medicaid 83.0%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	% to Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	7,136	97.5%	
Extensive Services	0	0.0%	
Special Care High	27	0.4%	
Special Care Low	127	1.7%	
Clinically Complex	11	0.2%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	19	0.3%	
TOTAL	7,320		

% Medicare Days in Ultra/Very High RUGs



96.4%

MOUNT LAUREL CENTER FOR REHABILITATION & HEALTHCARE

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$18,308,500

■ 196 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	6	Dietary & Housekeeping	37
Nurses: 115 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	8	■ Nursing	2
 Licensed Practical Nurses (LPNs) 	36	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	71	■ Other	0
Administrative	9	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$724,343 for Mount Laurel Center For Rehabilitation & Healthcare.
- Total Employee Payroll: \$8,043,765

■ Estimated State Income Taxes Paid by Employees: \$444,418

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

 Medicare Overall Rating
 ☑

 Medicare Quality Measure Rating
 ☑

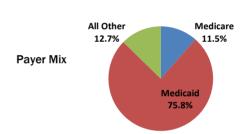
 Medicare Overall Rating unavailable

 Medicare Quality Measure Rating unavailable

Routine Cost per Day \$228.49

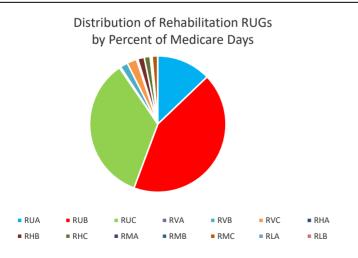
Total Beds 220

Medicare Medicaid All Other Total Avg. Daily Census 21.7 142.6 23.9 188.1 Avg. Length of Stay 35.9 400.3 27.5 103.0 **Occupancy Rate** 9.8% 64.8% 10.9% 85.5%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	222	2.8%	
Rehabiliation (breakdown in pie chart)	6,957	88.0%	
Extensive Services	2	0.0%	
Special Care High	195	2.5%	
Special Care Low	420	5.3%	
Clinically Complex	88	1.1%	
Behavioral Symptoms/Cognitive Performance	8	0.1%	
Reduced Physical Function	13	0.2%	
TOTAL	7,905		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 86.3%



MYSTIC MEADOWS

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$11,215,100

■ 108 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	23
Nurses: 66 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	13	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	13	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	40	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$394,004 for Mystic Meadows.
- Total Employee Payroll: \$4,363,513

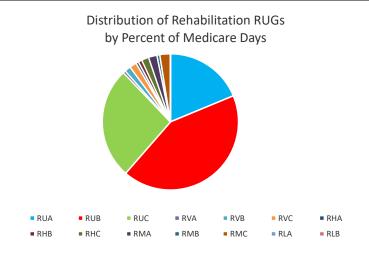
■ Estimated State Income Taxes Paid by Employees: \$241,084

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 15.1 49.5 41.1 105.7 273.5 141.5 118.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 36.1 **Occupancy Rate** 13.2% 43.0% 35.7% 91.9% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 14.3% Payer Mix All Other **Routine Cost per Day** \$239.08 38.9% Medicaid **Total Beds** 115 46.8%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



% Medicare Days in Ultra/Very High	RUGs	86.3%
TOTAL	5,515	
Reduced Physical Function	19	0.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Clinically Complex	15	0.3%
Special Care Low	239	4.3%
Special Care High	38	0.7%
Extensive Services	1	0.0%
Rehabiliation (breakdown in pie chart)	5,175	93.8%
Rehabiliation Plus Extensive Services	28	0.5%
	Medicare Days	<u>% to</u> Total



NEPTUNE GARDENS NURSING & REHABILITATION CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$7,985,000

■ 71 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	8
Nurses: 40 total, including		Contract Labor: 6 total, including	
■ Registered Nurses (RNs)	6	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	22	■ Other	0
Administrative	7	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$301,183 for Neptune Gardens Nursing & Rehabilitation Center.
- Total Employee Payroll: \$3,030,026

■ Estimated State Income Taxes Paid by Employees: \$167,409

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 13.7 57.2 12.0 82.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 31.6 509.6 33.9 92.3 **Occupancy Rate** 13.0% 54.5% 11.4% 79.0% **Medicare Overall Rating Medicare Quality Measure Rating**

Routine Cost per Day \$240.47

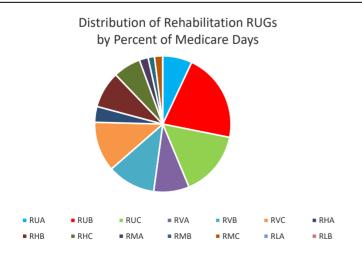
105

All Other
14.5%

Medicaid
69.0%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	65	1.3%
Rehabiliation (breakdown in pie chart)	4,489	89.9%
Extensive Services	0	0.0%
Special Care High	133	2.7%
Special Care Low	262	5.2%
Clinically Complex	38	0.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	9	0.2%
TOTAL	4,996	

Medicare

% to

% Medicare Days in Ultra/Very High RUGs
69.1%



Total Beds

NEW BRIDGE MEDICAL CENTER TCU

Ownership: Governmental

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$24,156,600

■ 441 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$2,300,620 for New Bridge Medical Center TCU.
- Total Employee Payroll: \$22,454,073

■ Estimated State Income Taxes Paid by Employees: \$1,240,588

Statistical Profile

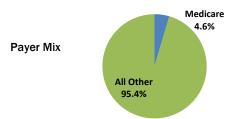
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating
Medicare Quality Measure Rating

Routine Cost per Day \$235.88

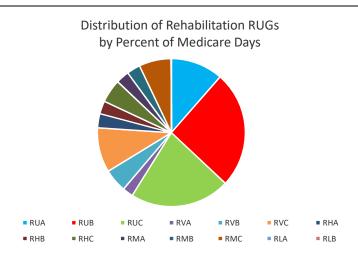
Total Beds 574
Inclusive of 12 Ventilator SCNF beds

Medicare Medicaid All Other Total Avg. Daily Census N/A¹ 20.9 554.1 25.3 N/A^{\perp} Avg. Length of Stay N/A N/A⁺ N/A⁺ N/A1 **Occupancy Rate** 4.4% 3.6% 96.5%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70 to	
Rehabiliation Plus Extensive Services	106	1.1%	
Rehabiliation (breakdown in pie chart)	8,255	89.3%	
Extensive Services	199	2.2%	
Special Care High	127	1.4%	
Special Care Low	345	3.7%	
Clinically Complex	122	1.3%	
Behavioral Symptoms/Cognitive Performance	22	0.2%	
Reduced Physical Function	64	0.7%	
TOTAL	9,240		
		00 00/	

Medicare

% Medicare Days in Ultra/Very High RUGs 69.0%



¹ This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

NEW COMMUNITY EXTENDED CARE FACILITY

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$10,346,600

■ 129 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	21
Nurses: 75 total, including		Contract Labor: 9 total, including	
Registered Nurses (RNs)	11	Nursing	4
Licensed Practical Nurses (LPNs)	20	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	44	■ Other	0
Administrative	12	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$509,377 for New Community Extended Care Facility.
- Total Employee Payroll: \$4,376,538

■ Estimated State Income Taxes Paid by Employees: \$241,804

Statistical Profile

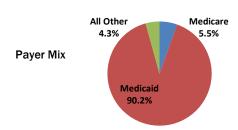
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$194.64

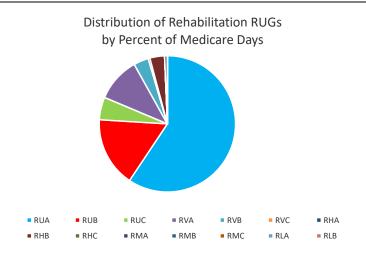
Total Beds 180

Medicaid All Other Medicare **Total** Avg. Daily Census 111.7 5.4 123.9 6.8 53.8 354.5 50.3 226.1 Avg. Length of Stay **Occupancy Rate** 3.8% 62.1% 3.0% 68.8%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	7	0.3%	
Rehabiliation (breakdown in pie chart)	2,401	97.0%	
Extensive Services	28	1.1%	
Special Care High	15	0.6%	
Special Care Low	7	0.3%	
Clinically Complex	5	0.2%	
Behavioral Symptoms/Cognitive Performance	2	0.1%	
Reduced Physical Function	11	0.4%	
TOTAL	2,476		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 92.8%



NEW GROVE MANOR

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$10,759,100

■ 131 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	25
Nurses: 77 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	14	Nursing	2
■ Licensed Practical Nurses (LPNs)	1 5	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	48	■ Other	0
Administrative	10	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$559,561 for New Grove Manor.
- Total Employee Payroll: \$5,120,066

■ Estimated State Income Taxes Paid by Employees: \$282,884

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 4.3 83.3 45.3 132.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 474.9 168.9 259.5 63.2 **Occupancy Rate** 2.3% 45.0% 24.5% 71.9% **Medicare Overall Rating Medicare Quality Measure Rating**

. . .

Routine Cost per Day \$202.60

Total Beds 185

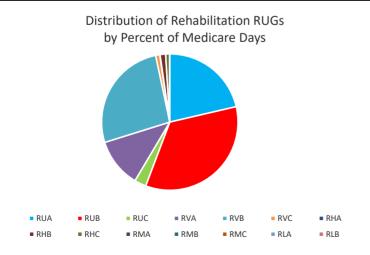
Payer Mix

All Other
34.1%

Medicaid
62.6%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	1,442	91.2%	
Extensive Services	0	0.0%	
Special Care High	88	5.6%	
Special Care Low	39	2.5%	
Clinically Complex	6	0.4%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	6	0.4%	
TOTAL	1,581		

% Medicare Days in Ultra/Very High RUGs 89.1%



NEW JERSEY EASTERN STAR HOME

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$9,003,200

■ 109 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	27
Nurses: 58 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	9	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	38	■ Other	0
Administrative	5	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$307,989 for New Jersey Eastern Star Home.
- Total Employee Payroll: \$4,191,383

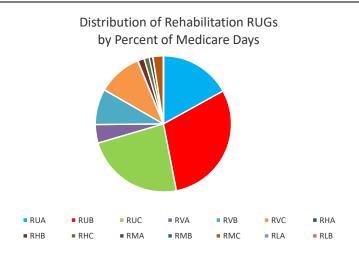
■ Estimated State Income Taxes Paid by Employees: \$231,574

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 11.0 47.7 23.0 81.8 30.8 512.6 97.8 119.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 11.8% 51.3% 24.8% 87.9% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 13.4% Payer Mix All Other **Routine Cost per Day** \$229.97 28.2% Medicaid **Total Beds** 93 58.4%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70 to
Rehabiliation Plus Extensive Services	29	0.7%
Rehabiliation (breakdown in pie chart)	3,844	96.1%
Extensive Services	0	0.0%
Special Care High	11	0.3%
Special Care Low	93	2.3%
Clinically Complex	17	0.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	7	0.2%
TOTAL	4,001	

Madicara

% to

% Medicare Days in Ultra/Very High RUGs 90.9%



NEW JERSEY VETERANS HOME - PARAMUS

Ownership: Governmental

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$27,482,200

■ 433 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	88
Nurses: 264 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	64	Nursing	0
■ Licensed Practical Nurses (LPNs)	32	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	168	■ Other	0
Administrative	30	Plant Operations and Maintenance	12

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,358,856 for New Jersey Veterans Home Paramus.
- Total Employee Payroll: \$21,360,039

■ Estimated State Income Taxes Paid by Employees: \$1,180,142

Statistical Profile

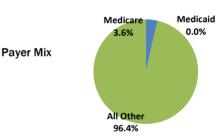
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$323.04

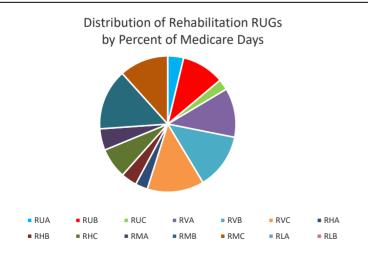
Total Beds 336

Medicare Medicaid All Other Total Avg. Daily Census 11.7 0.0 312.3 324.0 Avg. Length of Stay 66.8 2.780.4 1.126.4 0.0 **Occupancy Rate** 3.5% 0.0% 93.0% 96.4%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u>	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	3,431	80.2%	
Extensive Services	0	0.0%	
Special Care High	66	1.5%	
Special Care Low	479	11.2%	
Clinically Complex	186	4.3%	
Behavioral Symptoms/Cognitive Performance	6	0.1%	
Reduced Physical Function	108	2.5%	
TOTAL	4,276		
0/88 11 1 1111 0/ 1114	D.110	44.00/	

% Medicare Days in Ultra/Very High RUGs 44.0%



NEW JERSEY VETERANS HOME - VINELAND

Ownership: Governmental BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$30,520,400

■ 463 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	99
Nurses: 283 total, including		Contract Labor: 5 total, including	
Registered Nurses (RNs)	57	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	50	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	176	■ Other	0
Administrative	21	Plant Operations and Maintenance	20

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,213,599 for New Jersey Veterans Home Vineland.
- Total Employee Payroll: \$22,782,238

■ Estimated State Income Taxes Paid by Employees: \$1,258,719

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 8.2 0.0 278.9 287.2 2,908.9 1,204.8 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 57.8 0.0 **Occupancy Rate** 2.7% 0.0% 93.0% 95.7% **Medicare Overall Rating**

Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$398.75

Total Beds 300

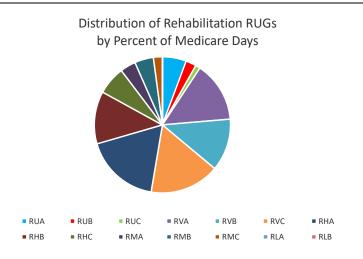
Payer Mix

Medicare
2.9%
Medicaid
0.0%

All Other
97.1%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	71	2.4%
Rehabiliation (breakdown in pie chart)	2,533	84.3%
Extensive Services	3	0.1%
Special Care High	67	2.2%
Special Care Low	153	5.1%
Clinically Complex	101	3.4%
Behavioral Symptoms/Cognitive Performance	3	0.1%
Reduced Physical Function	75	2.5%
TOTAL	3,006	

% Medicare Days in Ultra/Very High RUGs 4

46.7%



NEW JERSEY VETERANS MEMORIAL HOME MENLO PARK

BPCI Model Participation: None Ownership: Governmental

Annual Contributions to Local and State Economy

Total Expenditures: \$30,160,400

■ 448 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	91
Nurses: 280 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	53	■ Nursing	0
Licensed Practical Nurses (LPNs)	49	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	179	■ Other	0
Administrative	25	Plant Operations and Maintenance	24

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,192,334 for New Jersey Veterans Memorial Home Menlo Park.
- Total Employee Payroll: \$23,275,617

■ Estimated State Income Taxes Paid by Employees: \$1,285,978

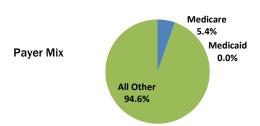
Statistical Profile

■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay

Medicare Overall Rating Medicare Quality Measure Rating

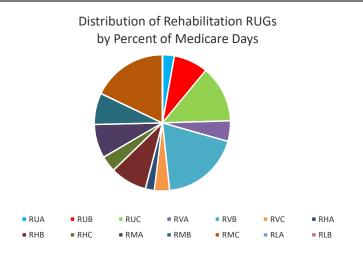
Routine Cost per Day \$368.72 328 **Total Beds**

Medicare **Medicaid All Other Total** Avg. Daily Census 15.7 0.0 274.0 289.7 152.2 144.7 77.3 0.0 4.8% 0.0% 83.6% 88.3% **Occupancy Rate**



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	5,139	89.8%
Extensive Services	0	0.0%
Special Care High	74	1.3%
Special Care Low	259	4.5%
Clinically Complex	72	1.3%
Behavioral Symptoms/Cognitive Performance	14	0.2%
Reduced Physical Function	164	2.9%
TOTAL	5,722	
% Medicare Days in Ultra/Very High	RUGs	55.0%



NEW VISTA NURSING & REHABILITATION CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$25,324,100

■ 318 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	68
Nurses: 203 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	34	Nursing	0
Licensed Practical Nurses (LPNs)	36	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	133	■ Other	0
Administrative	15	Plant Operations and Maintenance	9

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,276,787 for New Vista Nursing & Rehabilitation Center.
- Total Employee Payroll: \$11,977,123

■ Estimated State Income Taxes Paid by Employees: \$661,736

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Total Beds

Medicare Overall Rating

★★★★

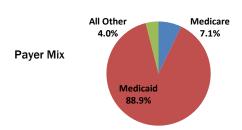
Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$181.97

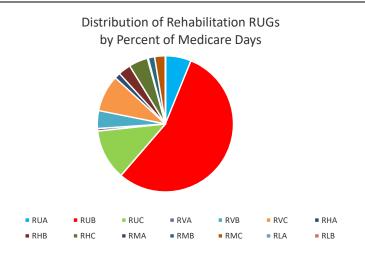
340

Medicaid All Other Medicare **Total** Avg. Daily Census 22.5 281.0 12.5 316.0 39.0 576.1 14.0 161.3 Avg. Length of Stay **Occupancy Rate** 6.6% 82.6% 3.7% 92.9%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>
Rehabiliation Plus Extensive Services	214	2.6%
Rehabiliation (breakdown in pie chart)	6,649	81.1%
Extensive Services	107	1.3%
Special Care High	556	6.8%
Special Care Low	538	6.6%
Clinically Complex	126	1.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	6	0.1%
TOTAL	8,196	

% Medicare Days in Ultra/Very High RUGs

72.7%

% to

Medicare



NEWPORT NURSING & REHABILITATION CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$14,349,700

■ 130 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 0 total, including		Contract Labor: 103 total, including	
Registered Nurses (RNs)	0	■ Nursing	96
Licensed Practical Nurses (LPNs)	0	■ Therapists	7
Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	7	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$639,711 for Newport Nursing & Rehabilitation Center.
- Total Employee Payroll: \$939,761

■ Estimated State Income Taxes Paid by Employees: \$51,922

Statistical Profile

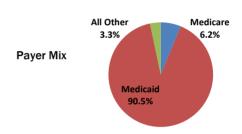
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$215.98

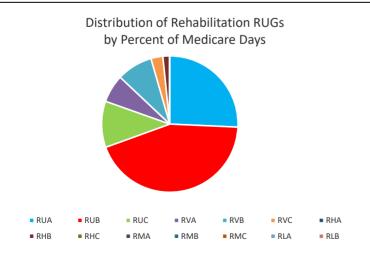
Total Beds 183

Medicare Medicaid All Other Total Avg. Daily Census 9.7 141.8 5.2 156.8 Avg. Length of Stay 40.4 340.6 29.2 187.6 **Occupancy Rate** 5.3% 77.5% 2.8% 85.7%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>
Rehabiliation Plus Extensive Services	24	0.7%
Rehabiliation (breakdown in pie chart)	3,010	84.6%
Extensive Services	3	0.1%
Special Care High	158	4.4%
Special Care Low	268	7.5%
Clinically Complex	83	2.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	12	0.3%
TOTAL	3,558	

% Medicare Days in Ultra/Very High RUGs

Medicare



83.7%

% to

NORTH BERGEN HEALTHCARE (HUDSON VIEW)

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$27,846,300

■ 287 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	61
Nurses: 165 total, including		Contract Labor: 13 total, including	
Registered Nurses (RNs)	40	Nursing	0
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	13
■ Certified Nursing Assistants (CNAs)	108	■ Other	0
Administrative	16	Plant Operations and Maintenance	11

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$950,358 for North Bergen Healthcare (Hudson View).
- Total Employee Payroll: \$11,155,042

■ Estimated State Income Taxes Paid by Employees: \$616,316

Statistical Profile

Avg. Daily Census 43.9 198.8 19.6 262.4 Avg. Length of Stay 55.1 429.4 50.4 159.1 ■ Medicare Ratings (from 1 to 5 stars) **Occupancy Rate** 16.1% 72.8% 7.2% 96.1% **Medicare Overall Rating**

Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$214.31

273

All Other Medicare 7.5%
Payer Mix

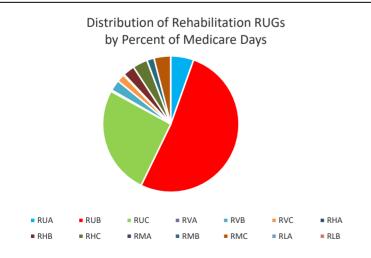
Medicaid 75.8%

Medicare Medicaid All Other

Total

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	% to Total
Rehabiliation Plus Extensive Services	157	1.0%
Rehabiliation (breakdown in pie chart)	15,356	95.8%
Extensive Services	27	0.2%
Special Care High	117	0.7%
Special Care Low	338	2.1%
Clinically Complex	31	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	6	0.0%
TOTAL	16,032	

% Medicare Days in Ultra/Very High RUGs 84.6%



Total Beds

NORTH CAPE CENTER

Ownership: For-profit BPCI Model Participation: Model 3

Annual Contributions to Local and State Economy

Total Expenditures: \$12,574,800

■ 107 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	13
Nurses: 66 total, including		Contract Labor: 10 total, including	
Registered Nurses (RNs)	17	Nursing	0
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	33	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$341,925 for North Cape Center.
- Total Employee Payroll: \$4,176,368

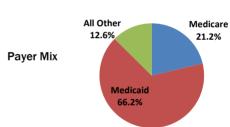
■ Estimated State Income Taxes Paid by Employees: \$230,744

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 21.2 66.0 12.6 99.8 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 27.1 454.8 31.6 75.4 **Occupancy Rate** 17.6% 55.0% 10.5% 83.1% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare

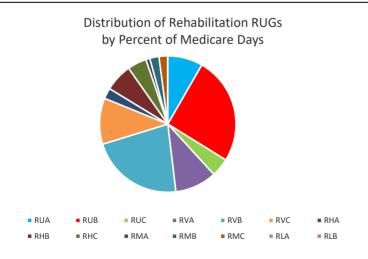
Routine Cost per Day \$263.43

Total Beds 120



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	89	1.2%	
Rehabiliation (breakdown in pie chart)	7,038	91.2%	
Extensive Services	0	0.0%	
Special Care High	131	1.7%	
Special Care Low	233	3.0%	
Clinically Complex	146	1.9%	
Behavioral Symptoms/Cognitive Performance	5	0.1%	
Reduced Physical Function	77	1.0%	
TOTAL	7,719		

% Medicare Days in Ultra/Very High RUGs

74.5%



OAK RIDGE REHABILITATION & NURSING CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$8,699,100

■ 65 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 44 total, including		Contract Labor: 12 total, including	
Registered Nurses (RNs)	7	■ Nursing	0
 Licensed Practical Nurses (LPNs) 	9	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	27	■ Other	0
Administrative	6	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$262,848 for Oak Ridge Rehabilitation & Nursing Center.
- Total Employee Payroll: \$2,739,232

■ Estimated State Income Taxes Paid by Employees: \$151,343

Statistical Profile

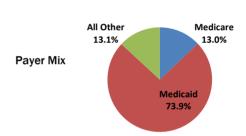
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$252.86

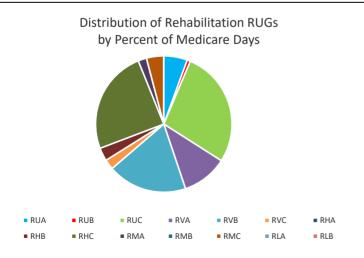
Total Beds 120

Medicare Medicaid All Other Total Avg. Daily Census 9.0 51.3 9.1 69.4 Avg. Length of Stay 50.5 480.2 94.9 182.3 **Occupancy Rate** 7.5% 42.8% 7.6% 57.8%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>
Rehabiliation Plus Extensive Services	49	1.5%
Rehabiliation (breakdown in pie chart)	3,100	94.4%
Extensive Services	0	0.0%
Special Care High	36	1.1%
Special Care Low	70	2.1%
Clinically Complex	25	0.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	3	0.1%
TOTAL	3,283	

Medicare

% Medicare Days in Ultra/Very High RUGs 84.2%



% to

OAKLAND REHABILITATION & HEALTHCARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$20,314,400

■ 189 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	14
Nurses: 118 total, including		Contract Labor: 17 total, including	
Registered Nurses (RNs)	18	Nursing	0
Licensed Practical Nurses (LPNs)	23	■ Therapists	17
■ Certified Nursing Assistants (CNAs)	76	■ Other	0
Administrative	9	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$722,602 for Oakland Rehabilitation & Healthcare Center.
- Total Employee Payroll: \$8,156,239

■ Estimated State Income Taxes Paid by Employees: \$450,632

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Avg. Daily Census

Avg. Daily Census

Avg. Length of Stay

Occupancy Rate

1

 Medicare Overall Rating
 ★★★★

 Medicare Quality Measure Rating
 ★★★★

Routine Cost per Day \$219.97

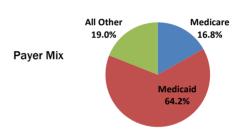
Total Beds 215

 Medicare
 Medicald
 All Other
 Total

 Avg. Daily Census
 33.6
 128.2
 37.9
 199.7

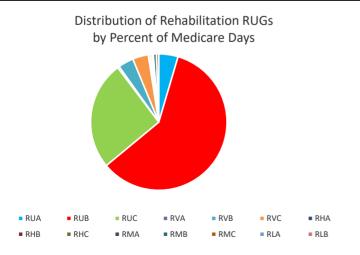
 Avg. Length of Stay
 37.1
 188.6
 50.3
 85.4

 Occupancy Rate
 15.6%
 59.6%
 17.6%
 92.9%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	274	2.2%	
Rehabiliation (breakdown in pie chart)	11,548	94.2%	
Extensive Services	16	0.1%	
Special Care High	138	1.1%	
Special Care Low	195	1.6%	
Clinically Complex	79	0.6%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	6	0.0%	
TOTAL	12,256		

% Medicare Days in Ultra/Very High RUGs

94.1%

% to

Medicare



OAKS HEALTH CARE CENTER AT CRANES MILL

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$28,904,500

■ 136 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 47 total, including		Contract Labor: 11 total, including	
Registered Nurses (RNs)	6	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	31	■ Other	1
Administrative	15	Plant Operations and Maintenance	11

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$171,874 for Oaks Health Care Center at Cranes Mill.
- Total Employee Payroll: \$5,882,776

■ Estimated State Income Taxes Paid by Employees: \$325,023

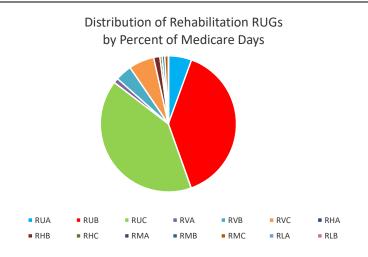
Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 16.3 0.0 39.5 55.8 113.5 69.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 36.2 0.0 **Occupancy Rate** 24.6% 0.0% 59.9% 84.5% **Medicare Overall Rating Medicare Quality Measure Rating** Payer Mix Medicare **Routine Cost per Day** \$306.14 29.2% Medicaid All Other

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

66

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	5,728	96.5%
Extensive Services	0	0.0%
Special Care High	5	0.1%
Special Care Low	28	0.5%
Clinically Complex	78	1.3%
Behavioral Symptoms/Cognitive Performance	30	0.5%
Reduced Physical Function	66	1.1%
TOTAL	5,935	

70.8%

% Medicare Days in Ultra/Very High RUGs 93.2%



0.0%

Total Beds

OCEANA REHABILITATION

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$8,581,300

■ 14 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	9
Nurses: 0 total, including		Contract Labor: 54 total, including	
Registered Nurses (RNs)	0	■ Nursing	54
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$442,613 for Oceana Rehabilitation.
- Total Employee Payroll: \$318,608

■ Estimated State Income Taxes Paid by Employees: \$17,603

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

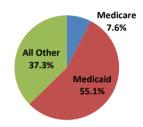
Medicare Overall Rating ★
Medicare Quality Measure Rating ★
★

Routine Cost per Day \$184.61

Total Beds 116

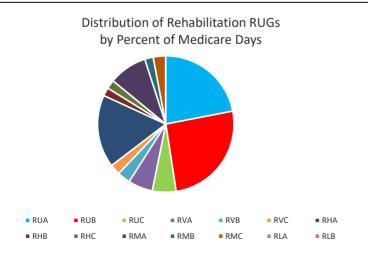
Medicare Medicaid All Other Total Avg. Daily Census 8.3 60.6 41.1 110.0 Avg. Length of Stay 46.0 260.4 172.4 168.8 **Occupancy Rate** 7.2% 52.3% 35.4% 94.9%

Payer Mix



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	14	0.5%	
Rehabiliation (breakdown in pie chart)	2,487	82.0%	
Extensive Services	46	1.5%	
Special Care High	239	7.9%	
Special Care Low	82	2.7%	
Clinically Complex	138	4.5%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	28	0.9%	
TOTAL	3,034		
		E0 00/	

% Medicare Days in Ultra/Very High RUGs 53.0%



ORADELL HEALTH CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$20,334,500

■ 168 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	26	Dietary & Housekeeping	29
Nurses: 86 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	20	Nursing	0
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	46	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$414,828 for Oradell Health Care Center.
- Total Employee Payroll: \$9,106,613

■ Estimated State Income Taxes Paid by Employees: \$503,140

Statistical Profile

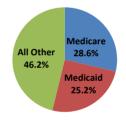
Medicare Medicaid All Other Total Avg. Daily Census 38.2 33.7 61.7 133.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 35.4 534.5 69.9 66.0 **Occupancy Rate** 24.8% 21.9% 40.0% 86.7%

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$268.94

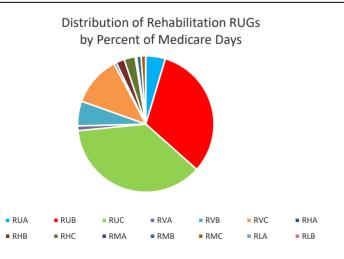
Payer Mix 4

154



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



% Medicare Days in Ultra/Very High	89.3%	
TOTAL	13,911	
Reduced Physical Function	43	0.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Clinically Complex	137	1.0%
Special Care Low	142	1.0%
Special Care High	70	0.5%
Extensive Services	37	0.3%
Rehabiliation (breakdown in pie chart)	13,126	94.4%
Rehabiliation Plus Extensive Services	356	2.6%
	<u>Medicare</u> <u>Days</u>	<u>% to</u> Total



Total Beds

OUR LADY'S CENTER FOR REHABILITATION & HEALTHCARE

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,338,200

■ 174 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	36
Nurses: 101 total, including		Contract Labor: 9 total, including	
■ Registered Nurses (RNs)	11	■ Nursing	2
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	67	■ Other	0
Administrative	7	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$535,923 for Our Lady's Center for Rehabilitation & Healthcare.
- Total Employee Payroll: \$6,565,979

■ Estimated State Income Taxes Paid by Employees: \$362,770

Statistical Profile

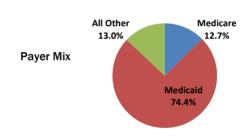
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$260.73

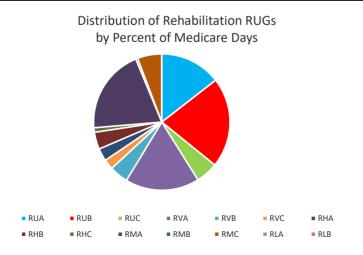
Total Beds 214

Medicare Medicaid All Other Total Avg. Daily Census 17.9 104.9 18.3 141.0 Avg. Length of Stay 45.3 1.664.2 83.5 208.4 **Occupancy Rate** 8.3% 49.0% 8.6% 65.9%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	74	0.6%
Rehabiliation (breakdown in pie chart)	12,286	97.9%
Extensive Services	0	0.0%
Special Care High	98	0.8%
Special Care Low	59	0.5%
Clinically Complex	29	0.2%
Behavioral Symptoms/Cognitive Performance	2	0.0%
Reduced Physical Function	2	0.0%
TOTAL	12,550	

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 92.9%



PARK CRESCENT HEALTHCARE & REHABILITATION CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$16,578,300

■ 188 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	25
Nurses: 119 total, including		Contract Labor: 13 total, including	
Registered Nurses (RNs)	15	Nursing	1
 Licensed Practical Nurses (LPNs) 	26	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	78	■ Other	0
Administrative	12	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$648,794 for Park Crescent Healthcare & Rehabilitation Center.
- Total Employee Payroll: \$7,077,411

■ Estimated State Income Taxes Paid by Employees: \$391,027

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★★

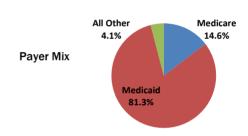
Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$215.42

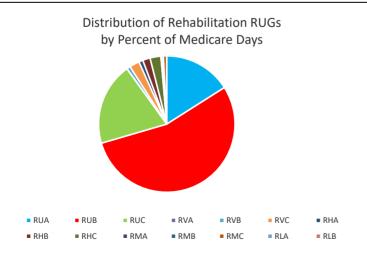
Total Beds 190

Medicare Medicaid All Other Total Avg. Daily Census 25.6 142.0 7.1 174.7 Avg. Length of Stay 47.2 401.9 19.1 138.0 **Occupancy Rate** 13.5% 74.8% 3.7% 92.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	321	3.4%
Rehabiliation (breakdown in pie chart)	8,717	93.3%
Extensive Services	0	0.0%
Special Care High	91	1.0%
Special Care Low	145	1.6%
Clinically Complex	51	0.5%
Behavioral Symptoms/Cognitive Performance	4	0.0%
Reduced Physical Function	11	0.1%
TOTAL	9,340	

% Medicare Days in Ultra/Very High RUGs 90.3%



PARK PLACE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$9,473,600

■ 92 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	13
Nurses: 57 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	17	■ Nursing	1
 Licensed Practical Nurses (LPNs) 	11	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	28	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$302,851 for Park Place Center.
- Total Employee Payroll: \$4,120,011

■ Estimated State Income Taxes Paid by Employees: \$227,631

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★★

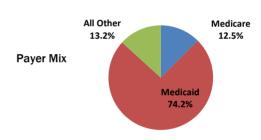
Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$256.95

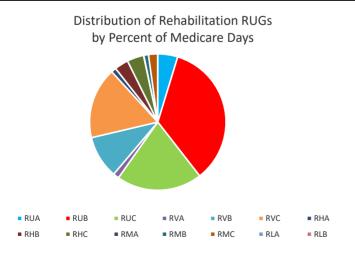
Total Beds 96

Medicare Medicaid All Other Total Avg. Daily Census 10.0 59.1 10.5 79.6 Avg. Length of Stay 47.8 378.2 54.2 142.4 **Occupancy Rate** 10.4% 61.5% 11.0% 82.9%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	37	1.0%	
Rehabiliation (breakdown in pie chart)	3,156	86.8%	
Extensive Services	0	0.0%	
Special Care High	63	1.7%	
Special Care Low	140	3.9%	
Clinically Complex	141	3.9%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	97	2.7%	
TOTAL	3,634		

% Medicare Days in Ultra/Very High RUGs

77.4%

% to

Medicare



PARKER AT MCCARRICK

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$18,181,200

■ 155 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	30
Nurses: 97 total, including		Contract Labor: 8 total, including	
Registered Nurses (RNs)	25	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	14	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	57	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$385,159 for Parker at McCarrick.
- Total Employee Payroll: \$6,621,179

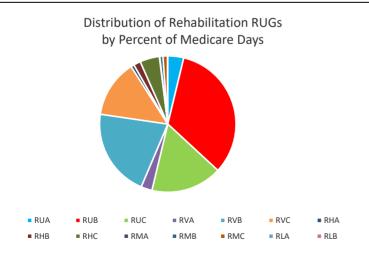
■ Estimated State Income Taxes Paid by Employees: \$365,820

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 19.1 66.0 22.5 107.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 23.7 330.0 52.4 74.9 **Occupancy Rate** 15.9% 55.0% 18.8% 89.7% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 17.7% Other **Payer Mix** 20.9% **Routine Cost per Day** \$411.71 Medicaid **Total Beds** 120 61.3%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	40	0.6%	
Rehabiliation (breakdown in pie chart)	6,428	92.4%	
Extensive Services	52	0.7%	
Special Care High	147	2.1%	
Special Care Low	178	2.6%	
Clinically Complex	110	1.6%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	0	0.0%	
TOTAL	6,955		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 84.3%



PEACE CARE ST. JOSEPHS (CUSACK)

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,215,000

■ 154 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	12
Nurses: 101 total, including		Contract Labor: 9 total, including	
Registered Nurses (RNs)	22	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	68	■ Other	0
Administrative	11	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$430,121 for Peace Care St. Josephs (Cusack).
- Total Employee Payroll: \$6,000,143

■ Estimated State Income Taxes Paid by Employees: \$331,508

Statistical Profile

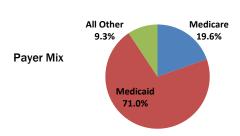
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$287.65

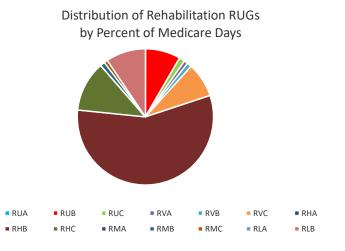
Total Beds 139

Medicaid All Other Medicare **Total** Avg. Daily Census 24.1 87.4 11.5 123.0 26.1 559.5 232.9 108.9 Avg. Length of Stay **Occupancy Rate** 17.3% 62.9% 8.3% 88.5%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>% to</u> Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	8,248	93.9%	
Extensive Services	0	0.0%	
Special Care High	88	1.0%	
Special Care Low	387	4.4%	
Clinically Complex	60	0.7%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	1	0.0%	
TOTAL	8,784		

Medicare

% Medicare Days in Ultra/Very High RUGs

89.5%

% to



PHILLIPSBURG CENTER

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$5,891,200

■ 58 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	8
Nurses: 36 total, including		Contract Labor: 2 total, including	
■ Registered Nurses (RNs)	7	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	7	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	22	■ Other	0
Administrative	6	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$229,067 for Phillipsburg Center.
- Total Employee Payroll: \$2,192,666

■ Estimated State Income Taxes Paid by Employees: \$121,145

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating Medicare Quality Measure Rating

Routine Cost per Day \$227.06 **Total Beds** 60

Medicare Medicaid All Other Avg. Daily Census 3.9 50.5 Avg. Length of Stay 75.7 594.5 **Occupancy Rate** 6.6% 84.2%

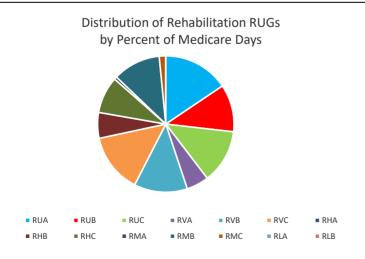
2.2 56.6 196.5 382.5 3.6% 94.3%

Total

All Other Medicare 3.8% 7.0% Payer Mix Medicaid

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	1,227	87.0%	
Extensive Services	0	0.0%	
Special Care High	75	5.3%	
Special Care Low	106	7.5%	
Clinically Complex	2	0.1%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	0	0.0%	
TOTAL	1,410		

% Medicare Days in Ultra/Very High RUGs

61.1%



PINES ACRES NURSING HOME

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$8,897,500

■ 95 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	13
Nurses: 56 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	7	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	32	■ Other	0
Administrative	6	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$335,536 for Pines Acres Nursing Home.
- Total Employee Payroll: \$3,635,039

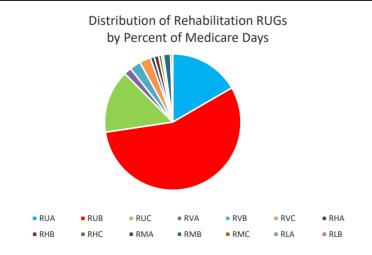
■ Estimated State Income Taxes Paid by Employees: \$200,836

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 14.0 64.8 12.4 91.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 48.3 251.4 129.0 141.6 **Occupancy Rate** 13.7% 63.5% 12.1% 89.4% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 13.6% 15.4% Payer Mix **Routine Cost per Day** \$209.80 Medicaid **Total Beds** 102

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	348	6.8%	
Rehabiliation (breakdown in pie chart)	4,635	90.6%	
Extensive Services	109	2.1%	
Special Care High	7	0.1%	
Special Care Low	13	0.3%	
Clinically Complex	4	0.1%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	1	0.0%	
TOTAL	5,117		

% Medicare Days in Ultra/Very High RUGs 92.0%



PINEBROOK CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$12,340,600

■ 106 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	21
Nurses: 30 total, including		Contract Labor: 34 total, including	
Registered Nurses (RNs)	3	■ Nursing	34
■ Licensed Practical Nurses (LPNs)	1	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	26	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$449,515 for Pinebrook Care Center.
- Total Employee Payroll: \$2,567,647

■ Estimated State Income Taxes Paid by Employees: \$141,862

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Total Beds

Medicare Overall Rating

★★★★

Medicare Quality Measure Rating

★★★★★

Routine Cost per Day \$223.65

Avg. Daily Census Avg. Length of Stay Occupancy Rate
 Medicare
 Medicald
 All Other
 Total

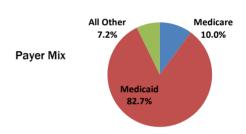
 11.5
 95.0
 8.3
 114.9

 58.5
 327.2
 97.7
 200.6

 8.7%
 72.0%
 6.3%
 87.0%

Medicare

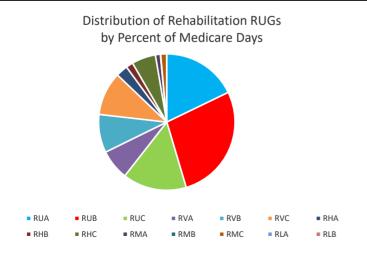
% to



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

132

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	76	1.8%	
Rehabiliation (breakdown in pie chart)	4,026	95.6%	
Extensive Services	0	0.0%	
Special Care High	47	1.1%	
Special Care Low	55	1.3%	
Clinically Complex	7	0.2%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	0	0.0%	
TOTAL	4,211		

% Medicare Days in Ultra/Very High RUGs
85.1%



PITMAN MANOR

Ownership: Nonprofit BPCI Model Participation: Model 3

Annual Contributions to Local and State Economy

Total Expenditures: \$14,087,100

■ 173 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	41
Nurses: 45 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	15	■ Nursing	4
■ Licensed Practical Nurses (LPNs)	2	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	29	■ Other	0
Administrative	14	Plant Operations and Maintenance	9

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$883,272 for Pitman Manor.
- Total Employee Payroll: \$6,377,623

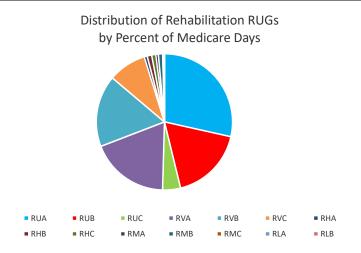
■ Estimated State Income Taxes Paid by Employees: \$352,364

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 7.1 25.5 177.5 210.1 23.4 404.3 400.0 259.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 3.0% 10.9% 75.9% 89.8% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare Medicaid 3.4% 12.1% Payer Mix **Routine Cost per Day** \$73.48 All Other **Total Beds** 234 84.5%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	2,464	95.6%
Extensive Services	0	0.0%
Special Care High	42	1.6%
Special Care Low	33	1.3%
Clinically Complex	38	1.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	1	0.0%
TOTAL	2,578	

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 91.0%



PLAZA HEALTHCARE

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$9,700,400

■ 111 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	24
Nurses: 62 total, including		Contract Labor: 4 total, including	
Registered Nurses (RNs)	5	Nursing	0
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	42	■ Other	0
Administrative	7	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$531,084 for Plaza Healthcare.
- Total Employee Payroll: \$4,010,237

■ Estimated State Income Taxes Paid by Employees: \$221,566

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 8.0 77.4 44.7 130.1 66.5 911.5 223.3 320.8 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 6.3% 60.5% 34.9% 101.6%

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★★

medicare Quanty measure fracing

Routine Cost per Day \$138.58

Total Beds 128

Payer Mix

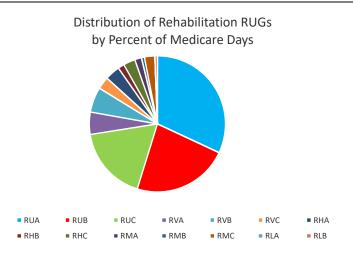
All Other
34.3%

Medicare
6.2%

Medicaid
59.5%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



Medicare Days	<u>% to</u> Total
247	8.4%
2,586	88.4%
17	0.6%
13	0.4%
49	1.7%
11	0.4%
0	0.0%
1	0.0%
2,924	
	Days 247 2,586 17 13 49 11 0

% Medicare Days in Ultra/Very High RUGs

84.7%



POWERBACK REHABILITATION MOORESTOWN

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$24,639,000

■ 199 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	34
Nurses: 108 total, including		Contract Labor: 41 total, including	
Registered Nurses (RNs)	54	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	14	■ Therapists	40
■ Certified Nursing Assistants (CNAs)	40	■ Other	0
Administrative	7	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$137,342 for Powerback Rehabilitation Moorestown.
- Total Employee Payroll: \$7,516,819

■ Estimated State Income Taxes Paid by Employees: \$415,304

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 72.6 0.0 31.6 104.2 23.0 19.0 21.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 **Occupancy Rate** 58.6% 0.0% 25.5% 84.0%

Medicare Overall Rating ★★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$363.87

Total Beds 124

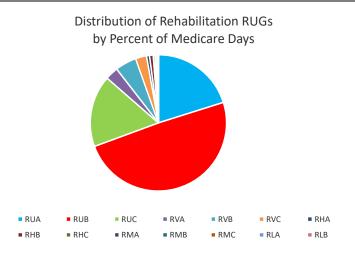
Payer Mix

All Other 30.3%

Medicare 69.7%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70 to
Rehabiliation Plus Extensive Services	373	1.4%
Rehabiliation (breakdown in pie chart)	25,108	94.7%
Extensive Services	59	0.2%
Special Care High	184	0.7%
Special Care Low	352	1.3%
Clinically Complex	383	1.4%
Behavioral Symptoms/Cognitive Performance	5	0.0%
Reduced Physical Function	39	0.1%
TOTAL	26,503	

Madicara

% to

% Medicare Days in Ultra/Very High RUGs 93.4%



POWERBACK REHABILITATION VOORHEES

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$25,146,400

■ 217 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	38
Nurses: 111 total, including		Contract Labor: 46 total, including	
Registered Nurses (RNs)	57	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	45
■ Certified Nursing Assistants (CNAs)	43	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$155,115 for Powerback Rehabilitation Voorhees.
- Total Employee Payroll: \$7,963,432

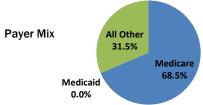
■ Estimated State Income Taxes Paid by Employees: \$439,980

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 77.7 0.0 35.7 113.3 20.5 18.2 19.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 **Occupancy Rate** 62.6% 0.0% 28.8% 91.4% **Medicare Overall Rating Medicare Quality Measure Rating**

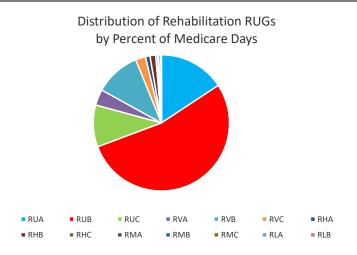
Routine Cost per Day \$400.45

124



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70 to
Rehabiliation Plus Extensive Services	404	1.4%
Rehabiliation (breakdown in pie chart)	27,235	96.1%
Extensive Services	5	0.0%
Special Care High	166	0.6%
Special Care Low	114	0.4%
Clinically Complex	336	1.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	92	0.3%
TOTAL	28,352	

Madicara

% to

% Medicare Days in Ultra/Very High RUGs 93.8%



Total Beds

PREAKNESS HEALTHCARE CENTER

Ownership: Governmental BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$58,063,600

■ 501 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	6	Dietary & Housekeeping	110
Nurses: 318 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	69	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	24	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	225	■ Other	0
Administrative	20	Plant Operations and Maintenance	24

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,542,162 for Preakness Healthcare Center.
- Total Employee Payroll: \$26,740,418

■ Estimated State Income Taxes Paid by Employees: \$1,477,408

Statistical Profile

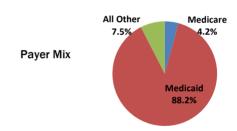
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$407.65

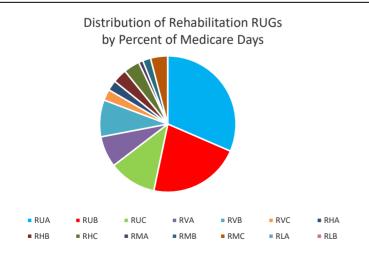
Total Beds 406 Inclusive of 11 Ventilator & 24 Behavior Mgmt SCNF beds

Medicare Medicaid All Other Total Avg. Daily Census 15.6 326.5 27.9 370.1 Avg. Length of Stay 52.4 385.7 299.9 298.9 **Occupancy Rate** 3.9% 80.4% 6.9% 91.2%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	252	4.4%	
Rehabiliation (breakdown in pie chart)	3,178	55.7%	
Extensive Services	120	2.1%	
Special Care High	928	16.3%	
Special Care Low	333	5.8%	
Clinically Complex	418	7.3%	
Behavioral Symptoms/Cognitive Performance	139	2.4%	
Reduced Physical Function	341	6.0%	
TOTAL	5,709		
		40 404	

% Medicare Days in Ultra/Very High RUGs 49.1%



PREFERRED CARE AT MERCER

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$10,973,800

■ 95 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	3
Nurses: 54 total, including		Contract Labor: 18 total, including	
Registered Nurses (RNs)	9	■ Nursing	8
■ Licensed Practical Nurses (LPNs)	15	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	30	■ Other	0
Administrative	11	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$277,283 for Preferred Care at Mercer.
- Total Employee Payroll: \$3,452,643

■ Estimated State Income Taxes Paid by Employees: \$190,759

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 27.1 28.4 35.3 90.8 259.3 81.1 77.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 43.4 **Occupancy Rate** 27.1% 28.4% 35.3% 90.8%

Medicare Overall Rating Medicare Quality Measure Rating

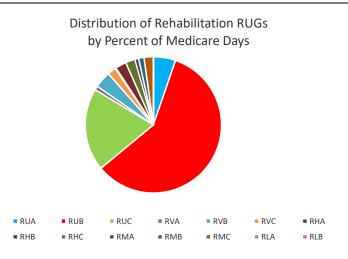
Routine Cost per Day \$248.77

Total Beds 100 Payer Mix Medicare All Other 29.8% 38.9% Medicaid

31.3%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	422	4.3%
Rehabiliation (breakdown in pie chart)	9,274	93.8%
Extensive Services	5	0.1%
Special Care High	6	0.1%
Special Care Low	100	1.0%
Clinically Complex	63	0.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	20	0.2%
TOTAL	9,890	
% Medicare Days in Ultra/Very High RUGs		88.1%



PREFERRED CARE AT WALL

Ownership: Governmental BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$10,973,800

■ 85 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 52 total, including		Contract Labor: 16 total, including	
Registered Nurses (RNs)	8	■ Nursing	8
■ Licensed Practical Nurses (LPNs)	13	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	30	■ Other	0
Administrative	7	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$357,505 for Preferred Care at Wall.
- Total Employee Payroll: \$3,373,150

■ Estimated State Income Taxes Paid by Employees: \$186,367

Statistical Profile

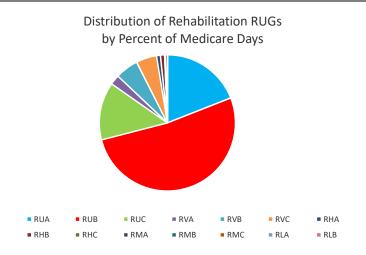
Medicaid All Other Medicare **Total** Avg. Daily Census 19.5 33.8 48.4 101.7 586.7 173.3 139.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 49.4 **Occupancy Rate** 14.4% 25.0% 35.9% 75.3% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 19.2% Payer Mix All Other

Routine Cost per Day \$245.12

Total Beds 135

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395

RUG Analysis



million annual statewide shortfall between the Medicaid rate and the actual cost of care.

	Medicare Days	% to Total	
Rehabiliation Plus Extensive Services	126	1.8%	
Rehabiliation (breakdown in pie chart)	6,842	96.5%	
Extensive Services	0	0.0%	
Special Care High	12	0.2%	
Special Care Low	79	1.1%	
Clinically Complex	8	0.1%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	20	0.3%	
TOTAL	7,087		

47.6%

Medicaid

33.2%

% Medicare Days in Ultra/Very High RUGs 95.4%



PREMIER CADBURY LLC

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$22,055,400

■ 240 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	75
Nurses: 116 total, including		Contract Labor: 3 total, including	
Registered Nurses (RNs)	27	■ Nursing	0
Licensed Practical Nurses (LPNs)	19	■ Therapists	3
■ Certified Nursing Assistants (CNAs)	71	■ Other	0
Administrative	10	Plant Operations and Maintenance	9

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$682,074 for Premier Cadbury LLC.
- Total Employee Payroll: \$8,935,543

■ Estimated State Income Taxes Paid by Employees: \$493,689

Statistical Profile

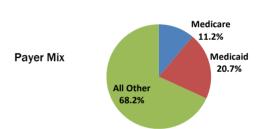
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★
Medicare Quality Measure Rating ★
★★★★

Routine Cost per Day \$215.79

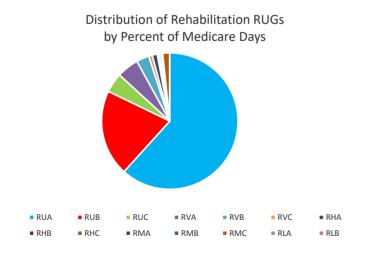
Total Beds 430

Medicare Medicaid All Other Total Avg. Daily Census 19.7 36.5 120.3 176.5 Avg. Length of Stay 43.6 124.4 216.3 135.6 **Occupancy Rate** 4.6% 8.5% 28.0% 41.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	6,950	96.8%
Extensive Services	0	0.0%
Special Care High	61	0.8%
Special Care Low	85	1.2%
Clinically Complex	69	1.0%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	16	0.2%
TOTAL	7,182	

% Medicare Days in Ultra/Very High RUGs

Medicare

% to



92.6%

PRINCETON NURSING HOME

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$11,266,700

■ 107 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	22
Nurses: 64 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	7	Nursing	0
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	38	■ Other	0
Administrative	5	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$386,637 for Princeton Nursing Home.
- Total Employee Payroll: \$4,509,869

■ Estimated State Income Taxes Paid by Employees: \$249,170

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★★

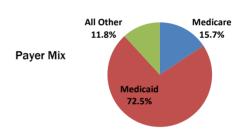
Medicare Quality Measure Rating

★★★★★

Routine Cost per Day \$252.56

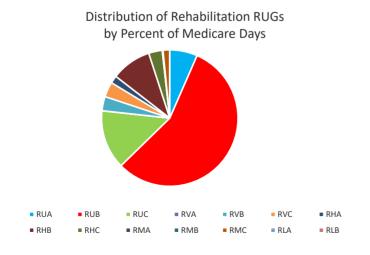
Total Beds 119

Medicare Medicaid All Other Total Avg. Daily Census 16.6 76.4 12.4 105.4 Avg. Length of Stay 40.0 489.4 94.6 150.3 **Occupancy Rate** 13.9% 64.2% 10.5% 88.6%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	165	2.7%
Rehabiliation (breakdown in pie chart)	5,846	96.8%
Extensive Services	1	0.0%
Special Care High	23	0.4%
Special Care Low	2	0.0%
Clinically Complex	5	0.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
TOTAL	6,042	

% Medicare Days in Ultra/Very High RUGs 83.7%



PROSPECT HEIGHTS CARE CENTER

Ownership: For-profit BPCI Model Participation: Model 3

Annual Contributions to Local and State Economy

Total Expenditures: \$17,277,600

■ 158 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	29	Dietary & Housekeeping	30
Nurses: 69 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	25	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	32	■ Other	0
Administrative	15	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$75,656 for Prospect Heights Care Center.
- Total Employee Payroll: \$7,782,864

■ Estimated State Income Taxes Paid by Employees: \$430,003

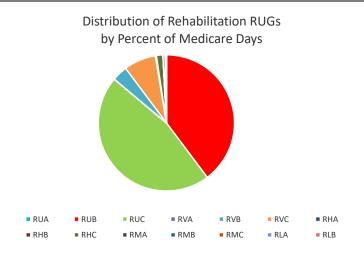
0.0%

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 46.4 0.0 17.4 63.8 25.6 40.4 28.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 **Occupancy Rate** 23.7% 0.0% 8.9% 32.6% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Payer Mix 27.2% **Routine Cost per Day** \$501.86 Medicare Medicaid **Total Beds** 196 72.8%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	219	1.3%	
Rehabiliation (breakdown in pie chart)	16,340	96.4%	
Extensive Services	4	0.0%	
Special Care High	196	1.2%	
Special Care Low	98	0.6%	
Clinically Complex	78	0.5%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	14	0.1%	
TOTAL	16,949		

Madicara

% to

% Medicare Days in Ultra/Very High RUGs 95.2%



RAHWAY HEALTHCARE

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$12,297,000

■ 87 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 0 total, including		Contract Labor: 80 total, including	
Registered Nurses (RNs)	0	■ Nursing	70
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	5	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$404,195 for Rahway Healthcare.
- Total Employee Payroll: \$377,255

■ Estimated State Income Taxes Paid by Employees: \$20,843

Statistical Profile

Avg. Daily Census ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 42.0 488.3 49.3 **Occupancy Rate** 18.7% 71.3% 4.9%

Medicare Overall Rating Medicare Quality Measure Rating

22.8 87.0 5.9 115.7 137.5 94.8%

Medicare

% to

Total

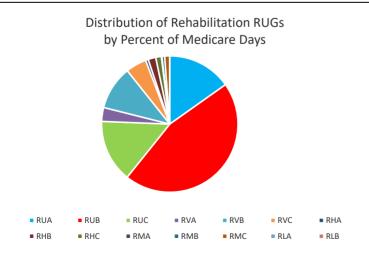
Medicare Medicaid All Other

Routine Cost per Day \$236.54 **Total Beds** 122

All Other Medicare 5.1% 19.7% **Payer Mix** Medicaid 75.2%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	128	1.5%	
Rehabiliation (breakdown in pie chart)	7,300	87.8%	
Extensive Services	43	0.5%	
Special Care High	115	1.4%	
Special Care Low	545	6.6%	
Clinically Complex	168	2.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	14	0.2%	
TOTAL	8,313		

84.2% % Medicare Days in Ultra/Very High RUGs



REFORMED CHURCH HOME

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$17,556,700

■ 195 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	39
Nurses: 81 total, including		Contract Labor: 11 total, including	
Registered Nurses (RNs)	18	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	13	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	50	■ Other	0
Administrative	10	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$332,914 for Reformed Church Home.
- Total Employee Payroll: \$8,457,220

■ Estimated State Income Taxes Paid by Employees: \$467,261

Payer Mix

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 25.0 34.9 41.6 101.5 1,274.4 223.3 98.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 30.4 **Occupancy Rate** 23.2% 32.3% 38.5% 94.0% **Medicare Overall Rating Medicare Quality Measure Rating**

Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$290.30

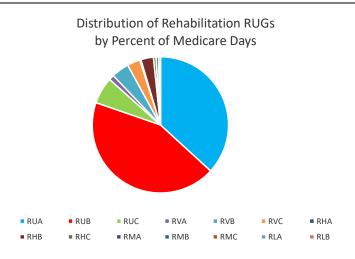
108

All Other 41.0% Medicare 24.6% Medicaid 34.4%

Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70 to	
Rehabiliation Plus Extensive Services	28	0.3%	
Rehabiliation (breakdown in pie chart)	8,895	97.5%	
Extensive Services	0	0.0%	
Special Care High	54	0.6%	
Special Care Low	128	1.4%	
Clinically Complex	18	0.2%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	4	0.0%	
TOTAL	9,127		

% Medicare Days in Ultra/Very High RUGs

92.7%

% to



Total Beds

REGENCY GARDENS NURSING CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$10,301,800

■ 105 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	24
Nurses: 54 total, including		Contract Labor: 5 total, including	
Registered Nurses (RNs)	11	■ Nursing	5
■ Licensed Practical Nurses (LPNs)	7	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	36	■ Other	0
Administrative	10	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$450,707 for Regency Gardens Nursing Center.
- Total Employee Payroll: \$3,845,770

■ Estimated State Income Taxes Paid by Employees: \$212,479

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★★

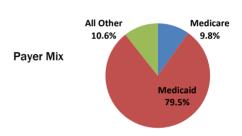
Medicare Quality Measure Rating

★★★★★

Routine Cost per Day \$194.42

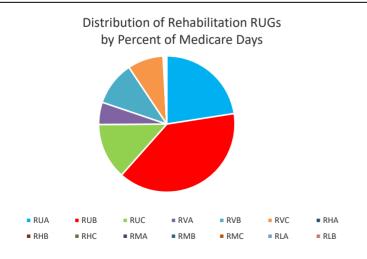
Total Beds 120

Medicare Medicaid All Other Total Avg. Daily Census 11.3 91.4 12.2 114.9 Avg. Length of Stay 37.1 354.8 53.8 145.6 **Occupancy Rate** 9.4% 76.1% 10.2% 95.7%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	3,897	94.7%
Extensive Services	0	0.0%
Special Care High	3	0.1%
Special Care Low	95	2.3%
Clinically Complex	83	2.0%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	36	0.9%
TOTAL	4,115	

% Medicare Days in Ultra/Very High RUGs 93.9%



REGENCY GRANDE NURSING & REHAB CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$13,414,300

■ 160 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	33
Nurses: 84 total, including		Contract Labor: 17 total, including	
Registered Nurses (RNs)	19	Nursing	17
 Licensed Practical Nurses (LPNs) 	10	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	55	■ Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$580,015 for Regency Grande Nursing & Rehab Center.
- Total Employee Payroll: \$4,756,126

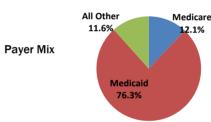
■ Estimated State Income Taxes Paid by Employees: \$262,776

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 18.3 115.7 17.6 151.6 Avg. Length of Stay 37.0 514.9 85.8 163.7 ■ Medicare Ratings (from 1 to 5 stars) **Occupancy Rate** 11.8% 74.6% 11.4% 97.8% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare

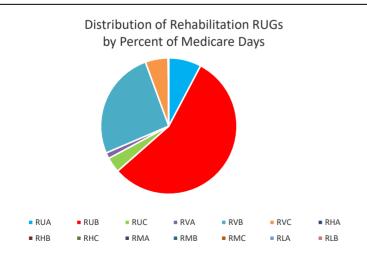
Routine Cost per Day \$181.72

Total Beds 155



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



TOTAL	6,688	
Reduced Physical Function	67	1.0%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Clinically Complex	36	0.5%
Special Care Low	310	4.6%
Special Care High	139	2.1%
Extensive Services	4	0.1%
Rehabiliation (breakdown in pie chart)	6,118	91.5%
Rehabiliation Plus Extensive Services	13	0.2%
	<u>Medicare</u> <u>Days</u>	<u>% to</u> Total



REGENCY HERITAGE

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$22,042,800

■ 224 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	48
Nurses: 128 total, including		Contract Labor: 10 total, including	
Registered Nurses (RNs)	16	■ Nursing	10
■ Licensed Practical Nurses (LPNs)	29	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	83	■ Other	0
Administrative	11	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$839,478 for Regency Heritage.
- Total Employee Payroll: \$7,830,513

■ Estimated State Income Taxes Paid by Employees: \$432,636

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★

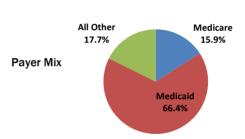
Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$218.04

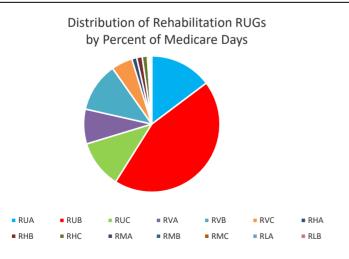
Total Beds 255

Medicare Medicaid All Other Total Avg. Daily Census 36.6 152.4 40.5 229.5 Avg. Length of Stay 34.1 349.9 47.7 97.4 **Occupancy Rate** 14.3% 59.8% 15.9% 90.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	90	0.7%	
Rehabiliation (breakdown in pie chart)	13,010	97.5%	
Extensive Services	9	0.1%	
Special Care High	169	1.3%	
Special Care Low	36	0.3%	
Clinically Complex	24	0.2%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	6	0.0%	
TOTAL	13,345		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 93.5%



REGENCY PARK NURSING CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$12,957,700

■ 135 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	30
Nurses: 63 total, including		Contract Labor: 18 total, including	
Registered Nurses (RNs)	16	Nursing	18
Licensed Practical Nurses (LPNs)	13	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	35	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$556,795 for Regency Park Nursing Center.
- Total Employee Payroll: \$5,738,548

■ Estimated State Income Taxes Paid by Employees: \$317,055

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

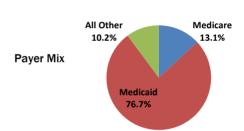
 Medicare Overall Rating
 ★★★★

 Medicare Quality Measure Rating
 ★★★★★

Routine Cost per Day \$193.09

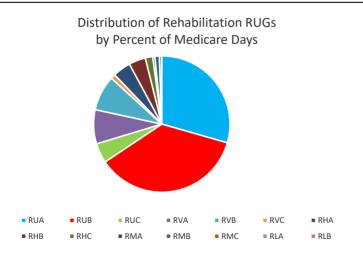
Total Beds 172

Medicare Medicaid All Other Total Avg. Daily Census 19.3 113.0 15.0 147.3 Avg. Length of Stay 46.5 338.0 69.3 152.3 **Occupancy Rate** 11.2% 65.7% 8.7% 85.7%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	6,520	92.3%	
Extensive Services	0	0.0%	
Special Care High	263	3.7%	
Special Care Low	179	2.5%	
Clinically Complex	78	1.1%	
Behavioral Symptoms/Cognitive Performance	9	0.1%	
Reduced Physical Function	13	0.2%	
TOTAL	7,062		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 81.1%



REGENT CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$13,645,800

■ 159 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	2	Dietary & Housekeeping	28
Nurses: 92 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	22	Nursing	0
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	54	■ Other	0
Administrative	10	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$446,011 for Regent Care Center.
- Total Employee Payroll: \$6,903,693

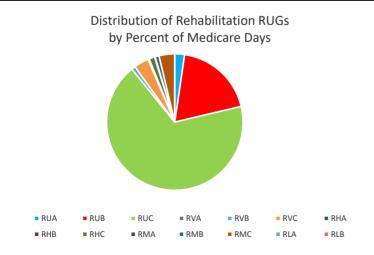
■ Estimated State Income Taxes Paid by Employees: \$381,429

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 15.4 85.6 16.9 117.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 367.4 562.4 144.4 27.8 **Occupancy Rate** 8.5% 47.5% 9.4% 65.5% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 14.4% 13.1% **Payer Mix Routine Cost per Day** \$256.95 Medicaid **Total Beds** 180 72.6%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	5,023	89.8%
Extensive Services	13	0.2%
Special Care High	199	3.6%
Special Care Low	247	4.4%
Clinically Complex	100	1.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	10	0.2%
TOTAL	5,592	

% Medicare Days in Ultra/Very High RUGs 83.7%



REHABILITATION AT RIVERS EDGE

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,619,200

■ 127 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	11
Nurses: 93 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	13	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	21	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	58	■ Other	0
Administrative	9	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$449,801 for Rehabilitation at Rivers Edge.
- Total Employee Payroll: \$5,413,627

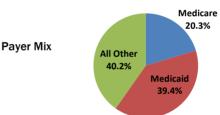
■ Estimated State Income Taxes Paid by Employees: \$299,103

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 26.4 51.2 52.2 129.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 44.7 217.2 140.1 108.4 **Occupancy Rate** 19.1% 37.1% 37.8% 94.0% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare

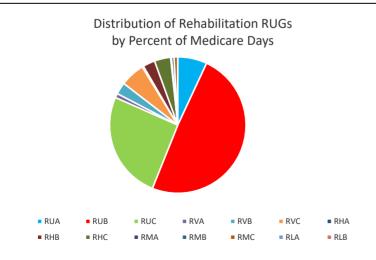
Routine Cost per Day \$252.94

Total Beds 138



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total	
Rehabiliation Plus Extensive Services	111	1.2%	
Rehabiliation (breakdown in pie chart)	9,298	96.8%	
Extensive Services	2	0.0%	
Special Care High	59	0.6%	
Special Care Low	71	0.7%	
Clinically Complex	40	0.4%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	29	0.3%	
TOTAL	9,610		
		00.00/	

% Medicare Days in Ultra/Very High RUGs 89.3%



RENAISSANCE NURSING CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$12,507,800

■ 20 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	13
Nurses: 0 total, including		Contract Labor: 91 total, including	
Registered Nurses (RNs)	0	Nursing	91
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$569,371 for Renaissance Nursing Center.
- Total Employee Payroll: \$513,724

■ Estimated State Income Taxes Paid by Employees: \$28,383

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

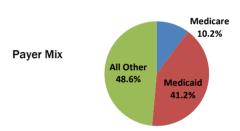
Avg. Ler

Medicare Overall Rating ★
Medicare Quality Measure Rating ★
★★

Routine Cost per Day \$191.82

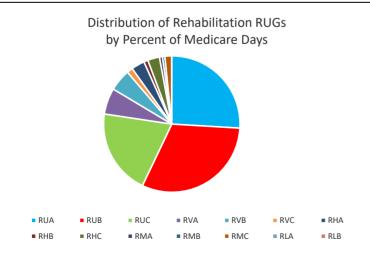
Total Beds 167

Medicare Medicaid All Other Total Avg. Daily Census 14.9 60.1 70.8 145.8 Avg. Length of Stay 43.1 313.1 139.7 139.6 **Occupancy Rate** 8.9% 36.0% 42.4% 87.3%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	133	2.4%
Rehabiliation (breakdown in pie chart)	5,164	95.0%
Extensive Services	7	0.1%
Special Care High	8	0.1%
Special Care Low	22	0.4%
Clinically Complex	99	1.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	2	0.0%
TOTAL	5,435	

% Medicare Days in Ultra/Very High RUGs



88.1%

RENAISSANCE PAVILION

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$2,274,000

■ 38 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$24,972 for Renaissance Pavilion .
- Total Employee Payroll: \$2,048,523

■ Estimated State Income Taxes Paid by Employees: \$113,181

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

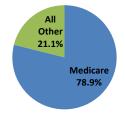
Medicare Overall Rating ★★★★
Medicare Quality Measure Rating ★★★

Routine Cost per Day \$519.81

Total Beds 30

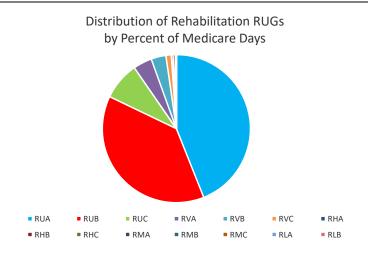
Medicare **Medicaid All Other Total** Avg. Daily Census 21.4 N/A¹ 5.7 27.2 N/A^{\perp} N/A^{\perp} Avg. Length of Stay N/A⁺ N/A¹ N/A1 **Occupancy Rate** 71.4% 19.1% 90.5%

Payer Mix



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	24	0.3%
Rehabiliation (breakdown in pie chart)	7,635	97.7%
Extensive Services	0	0.0%
Special Care High	18	0.2%
Special Care Low	19	0.2%
Clinically Complex	99	1.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	21	0.3%
TOTAL	7,816	
A/ B		00.00/

% Medicare Days in Ultra/Very High RUGs 9

96.9%



¹ This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

RIDGEWOOD CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$10,197,200

■ 85 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	11
Nurses: 54 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	12	Nursing	0
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	32	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$299,073 for Ridgewood Center.
- Total Employee Payroll: \$3,631,656

■ Estimated State Income Taxes Paid by Employees: \$200,649

Statistical Profile

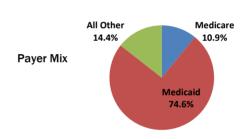
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$289.65

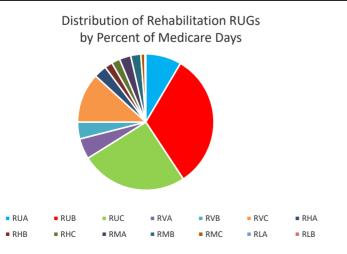
Total Beds 90

Medicare Medicaid All Other Total Avg. Daily Census 8.4 57.6 11.1 77.2 Avg. Length of Stay 47.3 429.0 47.3 140.8 **Occupancy Rate** 9.4% 64.0% 12.4% 85.7%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	2,801	91.4%
Extensive Services	0	0.0%
Special Care High	115	3.8%
Special Care Low	92	3.0%
Clinically Complex	34	1.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	21	0.7%
TOTAL	3,063	

% Medicare Days in Ultra/Very High RUGs 79.2%



RIVERSIDE NURSING & REHABILITATION

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$11,215,700

■ 97 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 65 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	5	■ Nursing	2
■ Licensed Practical Nurses (LPNs)	24	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	36	■ Other	0
Administrative	8	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$446,440 for Riverside Nursing & Rehabilitation.
- Total Employee Payroll: \$3,812,905

■ Estimated State Income Taxes Paid by Employees: \$210,663

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$218.90

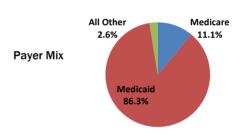
Total Beds 131

 Medicare
 Medicald
 All Other

 Avg. Daily Census
 12.8
 99.7
 3.0

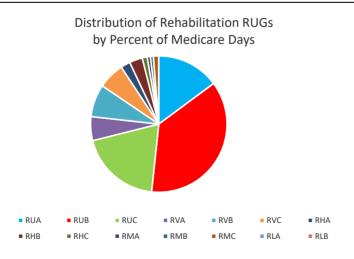
 Avg. Length of Stay
 42.1
 157.5
 59.9

 Occupancy Rate
 9.8%
 76.1%
 2.3%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	72	1.5%	
Rehabiliation (breakdown in pie chart)	4,457	95.4%	
Extensive Services	0	0.0%	
Special Care High	14	0.3%	
Special Care Low	86	1.8%	
Clinically Complex	27	0.6%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	18	0.4%	
TOTAL	4,674		

% Medicare Days in Ultra/Very High RUGs

88.0%

% to

Medicare

Total

115.4

117.0

88.1%



RIVERVIEW ESTATES BAPTIST HOME OF SOUTH JERSEY

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$8,329,200

■ 109 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	23
Nurses: 31 total, including		Contract Labor: 4 total, including	
Registered Nurses (RNs)	4	■ Nursing	3
■ Licensed Practical Nurses (LPNs)	7	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	20	■ Other	0
Administrative	9	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$228,077 for Riverview Estates Baptist Home of South Jersey.
- Total Employee Payroll: \$3,956,182

■ Estimated State Income Taxes Paid by Employees: \$218,579

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

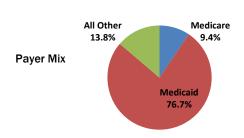
Medicare Overall Rating ★★

Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$190.52

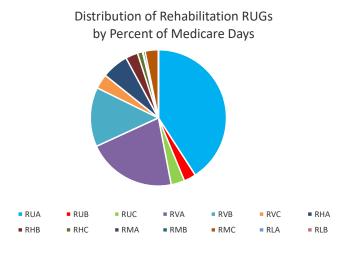
Total Beds 60

Medicare **Medicaid All Other Total** Avg. Daily Census 5.5 44.4 8.0 57.9 648.6 162.2 222.4 Avg. Length of Stay 38.4 **Occupancy Rate** 9.1% 74.0% 13.3% 96.5%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total	
Rehabiliation Plus Extensive Services	10	0.5%	
Rehabiliation (breakdown in pie chart)	1,918	96.6%	
Extensive Services	0	0.0%	
Special Care High	11	0.6%	
Special Care Low	40	2.0%	
Clinically Complex	2	0.1%	
Behavioral Symptoms/Cognitive Performance	5	0.3%	
Reduced Physical Function	0	0.0%	
TOTAL	1,986		

% Medicare Days in Ultra/Very High RUGs



82.9%

ROLLING HILLS CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$7,490,400

■ 73 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	9
Nurses: 45 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	6	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	28	Other	0
Administrative	3	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$207,563 for Rolling Hills Care Center.
- Total Employee Payroll: \$2,841,664

■ Estimated State Income Taxes Paid by Employees: \$157,002

Payer Mix

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 15.4 23.1 24.6 63.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 33.2 443.1 76.9 75.5 **Occupancy Rate** 22.9% 34.4% 36.8% 94.1% **Medicare Overall Rating Medicare Quality Measure Rating**

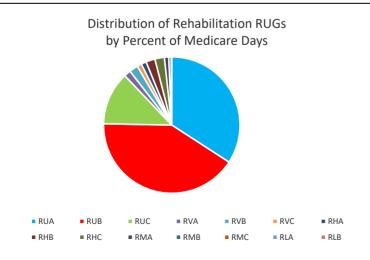
Routine Cost per Day \$236.56

Total Beds 67

All Other 39.1% Medicare 24.4% Medicaid 36.6%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total	
Rehabiliation Plus Extensive Services	167	3.0%	
Rehabiliation (breakdown in pie chart)	5,163	92.0%	
Extensive Services	1	0.0%	
Special Care High	71	1.3%	
Special Care Low	94	1.7%	
Clinically Complex	106	1.9%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	9	0.2%	
TOTAL	5,611		
		00.40/	

% Medicare Days in Ultra/Very High RUGs 88.1%



ROOSEVELT CARE CENTER AT OLD BRIDGE

Ownership: Governmental BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$19,185,900

■ 196 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	38
Nurses: 124 total, including		Contract Labor: 3 total, including	
Registered Nurses (RNs)	23	■ Nursing	3
■ Licensed Practical Nurses (LPNs)	24	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	77	■ Other	0
Administrative	19	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$614,726 for Roosevelt Care Center at Old Bridge.
- Total Employee Payroll: \$7,812,109

■ Estimated State Income Taxes Paid by Employees: \$431,619

Statistical Profile

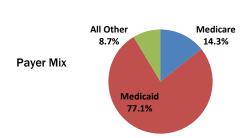
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$295.45

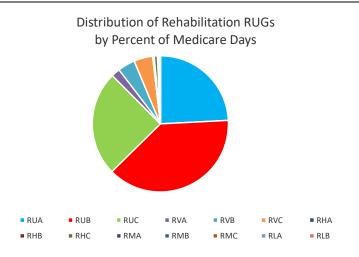
Total Beds 180

Medicaid All Other Medicare **Total** Avg. Daily Census 23.5 127.0 14.3 164.8 2,897.5 75.5 131.9 Avg. Length of Stay 23.1 **Occupancy Rate** 13.1% 70.6% 7.9% 91.6%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70 to	
Rehabiliation Plus Extensive Services	35	0.4%	
Rehabiliation (breakdown in pie chart)	7,918	92.3%	
Extensive Services	5	0.1%	
Special Care High	99	1.2%	
Special Care Low	261	3.0%	
Clinically Complex	213	2.5%	
Behavioral Symptoms/Cognitive Performance	4	0.0%	
Reduced Physical Function	47	0.5%	
TOTAL	8,582		

Madicara

% to

% Medicare Days in Ultra/Very High RUGs 91.0%



ROOSEVELT CARE CENTER

Ownership: Governmental BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$27,806,000

■ 211 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	41
Nurses: 135 total, including		Contract Labor: 3 total, including	
■ Registered Nurses (RNs)	23	■ Nursing	3
■ Licensed Practical Nurses (LPNs)	29	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	84	■ Other	0
Administrative	16	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$645,158 for Roosevelt Care Center.
- Total Employee Payroll: \$10,409,762

■ Estimated State Income Taxes Paid by Employees: \$575,139

Statistical Profile

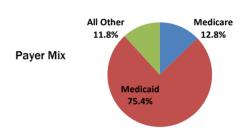
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$397.05

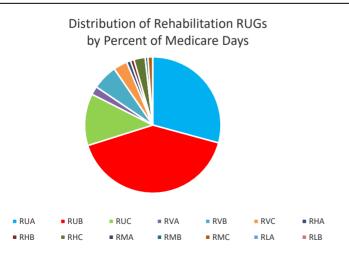
Total Beds 356

Medicare Medicaid **All Other** Total Avg. Daily Census 21.7 128.2 20.0 170.0 Avg. Length of Stay 23.7 3.900.6 149.3 157.1 **Occupancy Rate** 6.1% 36.0% 5.6% 47.7%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	525	6.6%	
Rehabiliation (breakdown in pie chart)	6,890	87.0%	
Extensive Services	97	1.2%	
Special Care High	25	0.3%	
Special Care Low	199	2.5%	
Clinically Complex	112	1.4%	
Behavioral Symptoms/Cognitive Performance	2	0.0%	
Reduced Physical Function	68	0.9%	
TOTAL	7,918		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 87.7%



ROSE GARDEN NURSING & REHABILITATION

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$14,376,400

■ 165 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	31
Nurses: 55 total, including		Contract Labor: 41 total, including	
Registered Nurses (RNs)	12	Nursing	30
Licensed Practical Nurses (LPNs)	22	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	20	■ Other	0
Administrative	17	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$431,480 for Rose Garden Nursing & Rehabilitation.
- Total Employee Payroll: \$5,440,829

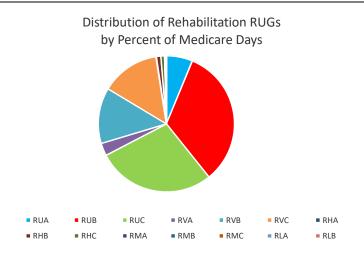
■ Estimated State Income Taxes Paid by Employees: \$300,606

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 22.3 63.5 35.7 121.5 503.7 116.3 105.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 30.8 17.4% 49.6% 27.9% 94.9% **Occupancy Rate Medicare Overall Rating Medicare Quality Measure Rating** Medicare 18.4% Payer Mix All Other **Routine Cost per Day** \$268.13 29.4% Medicaid 128 **Total Beds** 52.3%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	30	0.4%	
Rehabiliation (breakdown in pie chart)	7,790	95.7%	
Extensive Services	0	0.0%	
Special Care High	36	0.4%	
Special Care Low	227	2.8%	
Clinically Complex	51	0.6%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	6	0.1%	
TOTAL	8,140		

Madicara

% to

% Medicare Days in Ultra/Very High RUGs 93.7%



ROSE MOUNTAIN CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$7,398,100

■ 99 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	19
Nurses: 55 total, including		Contract Labor: 3 total, including	
Registered Nurses (RNs)	7	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	1 5	■ Therapists	3
■ Certified Nursing Assistants (CNAs)	33	■ Other	0
Administrative	5	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$386,339 for Rose Mountain Care Center.
- Total Employee Payroll: \$3,777,838

■ Estimated State Income Taxes Paid by Employees: \$208,726

Statistical Profile

Avg. Daily Census 3.4 59.0 29.8
■ Medicare Ratings (from 1 to 5 stars)

Avg. Length of Stay 45.7 673.5 123.4 2

Medicare Overall Rating ****

Medicare Quality Measure Pating ***

Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$191.17

Total Beds 112

 Medicare
 Medicaid
 All Other
 Total

 Avg. Daily Census
 3.4
 59.0
 29.8
 92.2

 Avg. Length of Stay
 45.7
 673.5
 123.4
 228.9

 Occupancy Rate
 3.0%
 52.7%
 26.6%
 82.3%

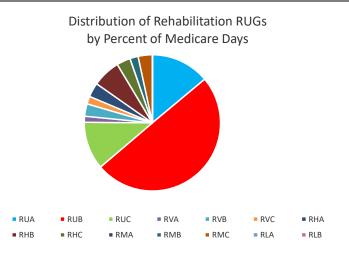
Payer Mix

All Other
32.3%

Medicaid
64.1%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	1,127	91.3%	
Extensive Services	5	0.4%	
Special Care High	14	1.1%	
Special Care Low	71	5.8%	
Clinically Complex	10	0.8%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	7	0.6%	
TOTAL	1,234		

% Medicare Days in Ultra/Very High RUGs

Madicara

% to



74.3%

ROYAL HEALTH GATE NURSING & REHABILITATION

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$11,963,700

■ 21 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	12
Nurses: 0 total, including		Contract Labor: 81 total, including	
Registered Nurses (RNs)	0	■ Nursing	81
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$502,213 for Royal Health Gate Nursing & Rehabilitation.
- Total Employee Payroll: \$420,951

■ Estimated State Income Taxes Paid by Employees: \$23,258

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 11.6 61.1 54.3 127.1 38.7 282.3 142.6 141.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 7.8% 41.0% 36.5% 85.3% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare

Routine Cost per Day \$207.42

Total Beds 149

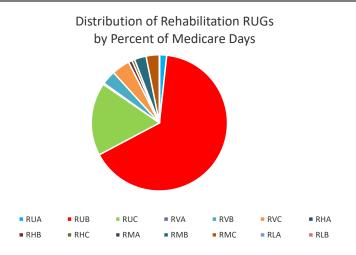
Payer Mix

All Other
42.7%

Medicaid
48.1%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	14	0.3%
Rehabiliation (breakdown in pie chart)	4,059	95.5%
Extensive Services	10	0.2%
Special Care High	11	0.3%
Special Care Low	111	2.6%
Clinically Complex	37	0.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	10	0.2%
TOTAL	4,252	

% Medicare Days in Ultra/Very High RUGs 88.7%



ROYAL SUITES HEALTHCARE & REHABILITATION

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$16,647,800

■ 170 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	24
Nurses: 99 total, including		Contract Labor: 21 total, including	
Registered Nurses (RNs)	17	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	25	■ Therapists	20
■ Certified Nursing Assistants (CNAs)	57	■ Other	0
Administrative	13	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$495,789 for Royal Suites Healthcare & Rehabilitation.
- Total Employee Payroll: \$5,919,078

■ Estimated State Income Taxes Paid by Employees: \$327,029

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 39.7 92.9 21.0 153.7 249.4 42.0 65.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 26.7 **Occupancy Rate** 21.4% 50.0% 11.3% 82.6% **Medicare Overall Rating**

Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$231.50

Total Beds 186

All Other
13.7%

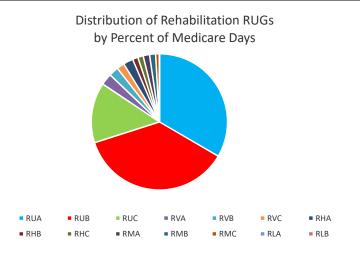
Payer Mix

Medicare
25.9%

Medicaid
60.5%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total
Rehabiliation Plus Extensive Services	85	0.6%
Rehabiliation (breakdown in pie chart)	13,756	94.8%
Extensive Services	5	0.0%
Special Care High	220	1.5%
Special Care Low	264	1.8%
Clinically Complex	141	1.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	37	0.3%
TOTAL	14,508	

% Medicare Days in Ultra/Very High RUGs 87.0%



RUNNELLS SPECIALIZED HOSPITAL

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$21,793,600

■ 208 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 145 total, including		Contract Labor: 33 total, including	
Registered Nurses (RNs)	21	■ Nursing	16
■ Licensed Practical Nurses (LPNs)	38	■ Therapists	17
■ Certified Nursing Assistants (CNAs)	86	■ Other	0
Administrative	13	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$900,270 for Runnells Specialized Hospital.
- Total Employee Payroll: \$7,933,011

■ Estimated State Income Taxes Paid by Employees: \$438,299

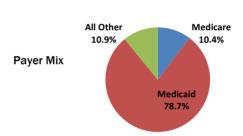
Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating Medicare Quality Measure Rating

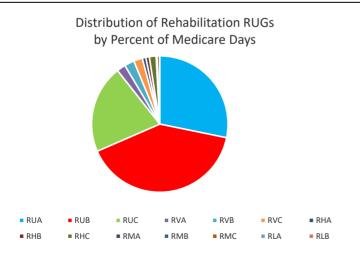
Routine Cost per Day \$205.36 **Total Beds** 300

Medicare Medicaid All Other Total Avg. Daily Census 24.0 181.6 25.3 230.9 Avg. Length of Stay 37.1 282.1 196.3 162.7 **Occupancy Rate** 8.0% 60.5% 8.4% 77.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	257	2.9%
Rehabiliation (breakdown in pie chart)	7,873	90.1%
Extensive Services	19	0.2%
Special Care High	11	0.1%
Special Care Low	395	4.5%
Clinically Complex	86	1.0%
Behavioral Symptoms/Cognitive Performance	17	0.2%
Reduced Physical Function	80	0.9%
TOTAL	8,738	

89.1% % Medicare Days in Ultra/Very High RUGs



SAINT ANNES VILLA

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,440,600

■ 81 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	13
Nurses: 43 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	6	Nursing	0
■ Licensed Practical Nurses (LPNs)	8	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	29	■ Other	0
Administrative	6	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$210,150 for Saint Annes Villa.
- Total Employee Payroll: \$3,421,954

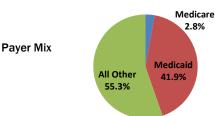
■ Estimated State Income Taxes Paid by Employees: \$189,063

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 20.8 27.5 49.7 1.4 56.9 843.8 10,036.0 954.8 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 1.4% 20.6% 27.2% 49.2% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare

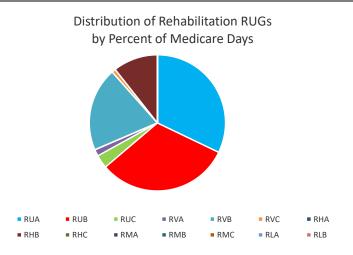
Routine Cost per Day \$294.77

Total Beds 101



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	442	89.1%	
Extensive Services	0	0.0%	
Special Care High	0	0.0%	
Special Care Low	0	0.0%	
Clinically Complex	54	10.9%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	0	0.0%	
TOTAL	496		

% Medicare Days in Ultra/Very High RUGs 7

77.1%



SAINT CATHERINE OF SIENA

Ownership: Nonprofit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$3,272,400

■ 43 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	13
Nurses: 23 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	6	Nursing	0
■ Licensed Practical Nurses (LPNs)	1	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	16	■ Other	0
Administrative	3	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$232,726 for Saint Catherine of Siena.
- Total Employee Payroll: \$1,821,355

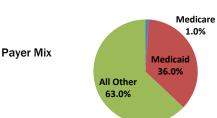
■ Estimated State Income Taxes Paid by Employees: \$100,630

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 0.6 19.5 34.0 54.1 41.0 710.3 1,242.1 789.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 0.9% 31.4% 54.9% 87.2% **Medicare Overall Rating Medicare Quality Measure Rating**

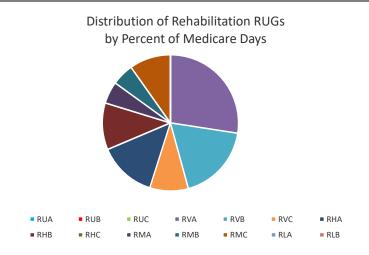
Routine Cost per Day \$121.20

Total Beds 62



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



% Medicare Days in Ultra/Very High I	RUGs	55.6%
TOTAL	205	
Reduced Physical Function	0	0.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Clinically Complex	0	0.0%
Special Care Low	0	0.0%
Special Care High	0	0.0%
Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	153	74.6%
Rehabiliation Plus Extensive Services	52	25.4%
	Medicare Days	<u>% to</u> Total



SEACREST VILLAGE

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$16,035,800

■ 176 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	33
Nurses: 97 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	8	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	24	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	64	■ Other	0
Administrative	12	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$560,562 for Seacrest Village.
- Total Employee Payroll: \$6,754,426

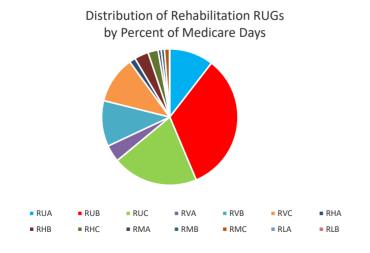
■ Estimated State Income Taxes Paid by Employees: \$373,182

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 23.5 89.7 39.1 152.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 30.0 1.309.9 62.1 102.9 **Occupancy Rate** 13.7% 52.5% 22.9% 89.1% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 15.4% **Payer Mix** All Other 25.7% **Routine Cost per Day** \$201.58 Medicaid **Total Beds** 171 58.9%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	16	0.2%	
Rehabiliation (breakdown in pie chart)	8,297	97.0%	
Extensive Services	0	0.0%	
Special Care High	37	0.4%	
Special Care Low	139	1.6%	
Clinically Complex	34	0.4%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	32	0.4%	
TOTAL	8,555		

% Medicare Days in Ultra/Very High RUGs 87.3%



SEASHORE GARDENS

Ownership: Nonprofit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$14,464,700

■ 174 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	47
Nurses: 81 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	7	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	56	■ Other	0
Administrative	15	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$650,832 for Seashore Gardens.
- Total Employee Payroll: \$6,247,077

■ Estimated State Income Taxes Paid by Employees: \$345,151

Statistical Profile

Avg. Daily Census 12.9 98.0 51.6 162.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 29.0 0.0 2.352.1 346.9 **Occupancy Rate** 6.8%

Medicare Overall Rating Medicare Quality Measure Rating

51.3% 27.0% 85.1%

Total

Medicare Medicaid All Other

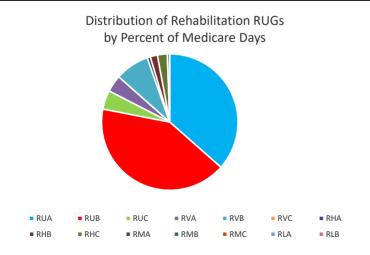
Routine Cost per Day \$184.44

Total Beds 191

Medicare 8.0% **Payer Mix** All Other 31.7% Medicaid 60.3%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u> <u>Days</u>	<u>% to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	4,632	98.3%	
Extensive Services	0	0.0%	
Special Care High	7	0.1%	
Special Care Low	16	0.3%	
Clinically Complex	36	0.8%	
Behavioral Symptoms/Cognitive Performance	5	0.1%	
Reduced Physical Function	17	0.4%	
TOTAL	4,713		
		00.00/	

% Medicare Days in Ultra/Very High RUGs 92.9%



SHADY LANE HOME

Ownership: Governmental BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$10,289,400

■ 72 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	24
Nurses: 34 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	5	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	18	■ Other	0
Administrative	3	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$224,215 for Shady Lane Home.
- Total Employee Payroll: \$3,546,815

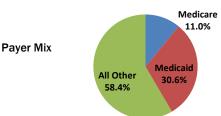
■ Estimated State Income Taxes Paid by Employees: \$195,962

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 6.3 17.7 33.8 57.9 45.4 461.6 212.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 171.7 **Occupancy Rate** 10.4% 29.0% 55.5% 94.9% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 11.0%

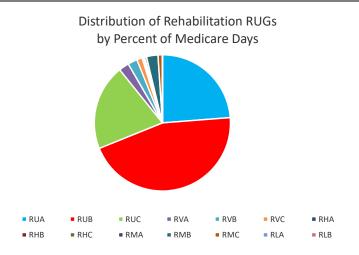
Routine Cost per Day \$445.97

Total Beds 61



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u> <u>Days</u>	% to Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	2,231	96.4%	
Extensive Services	0	0.0%	
Special Care High	19	0.8%	
Special Care Low	57	2.5%	
Clinically Complex	6	0.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	2	0.1%	
TOTAL	2,315		
		- 4	

% Medicare Days in Ultra/Very High RUGs 91.7%



SHORE MEADOWS REHABILITATION/NURSING

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$12,209,700

■ 16 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	14
Nurses: 0 total, including		Contract Labor: 77 total, including	
Registered Nurses (RNs)	0	Nursing	77
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$505,301 for Shore Meadows Rehabilitation/Nursing.
- Total Employee Payroll: \$353,723

■ Estimated State Income Taxes Paid by Employees: \$19,543

Medicare

Statistical Profile

Avg. Daily Census 8.9 54.9 61.3 125.0 263.6 166.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 26.6 **Occupancy Rate** 6.8% 42.2%

Medicare Overall Rating Medicare Quality Measure Rating

Payer Mix

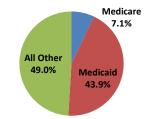
137.5 47.1% 96.2%

Medicare

Total

Routine Cost per Day \$213.78

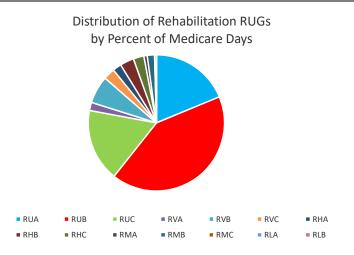
Total Beds 130



Medicaid All Other

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>% ιο</u> Total
Rehabiliation Plus Extensive Services	1	0.0%
Rehabiliation (breakdown in pie chart)	3,084	95.1%
Extensive Services	1	0.0%
Special Care High	15	0.5%
Special Care Low	110	3.4%
Clinically Complex	24	0.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	9	0.3%
TOTAL	3,244	

% Medicare Days in Ultra/Very High RUGs

84.7%

% to



SHORES AT WESLEY MANOR

Ownership: Nonprofit BPCI Model Participation: Model 3

Annual Contributions to Local and State Economy

Total Expenditures: \$16,951,200

■ 173 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	36
Nurses: 36 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	12	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	24	■ Other	0
Administrative	13	Plant Operations and Maintenance	8

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$931,941 for Shores at Wesley Manor.
- Total Employee Payroll: \$6,798,071

■ Estimated State Income Taxes Paid by Employees: \$375,593

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

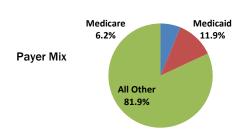
 Medicare Overall Rating
 ★★★★

 Medicare Quality Measure Rating
 ★★★★

Routine Cost per Day \$66.23

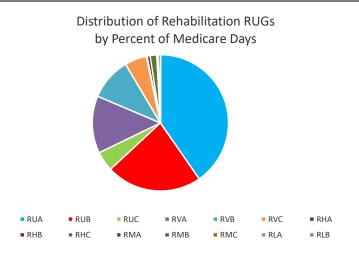
Total Beds 250

Medicaid All Other Medicare **Total** Avg. Daily Census 14.2 27.1 187.1 228.4 23.1 898.7 338.1 190.4 Avg. Length of Stay **Occupancy Rate** 5.7% 10.8% 74.8% 91.4%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70tal	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	5,028	96.7%	
Extensive Services	0	0.0%	
Special Care High	35	0.7%	
Special Care Low	85	1.6%	
Clinically Complex	37	0.7%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	16	0.3%	
TOTAL	5,201		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 93.4%



SHORROCK GARDENS CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$17,143,300

■ 165 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	20
Nurses: 99 total, including		Contract Labor: 8 total, including	
Registered Nurses (RNs)	8	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	32	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	59	■ Other	0
Administrative	11	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$704,508 for Shorrock Gardens Care Center.
- Total Employee Payroll: \$6,463,547

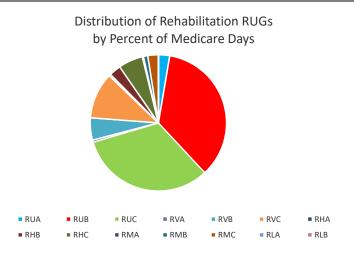
■ Estimated State Income Taxes Paid by Employees: \$357,111

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 25.3 107.8 54.1 187.2 32.8 511.2 140.0 136.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 12.0% 51.4% 25.8% 89.1% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 13.5% Payer Mix All Other **Routine Cost per Day** \$158.53 28.9% Medicaid **Total Beds** 210 57.6%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70 to	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	8,623	93.5%	
Extensive Services	12	0.1%	
Special Care High	121	1.3%	
Special Care Low	209	2.3%	
Clinically Complex	199	2.2%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	60	0.7%	
TOTAL	9,224		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 81.5%



SINAI POST-ACUTE NURSING REHABILITATION CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$29,047,400

■ 265 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	25
Nurses: 177 total, including		Contract Labor: 18 total, including	
Registered Nurses (RNs)	11	Nursing	0
■ Licensed Practical Nurses (LPNs)	45	■ Therapists	18
■ Certified Nursing Assistants (CNAs)	120	■ Other	0
Administrative	12	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,290,817 for Sinai Post-Acute Nursing Rehabilitation Center.
- Total Employee Payroll: \$10,034,729

■ Estimated State Income Taxes Paid by Employees: \$554,419

Statistical Profile

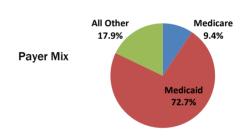
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$165.81

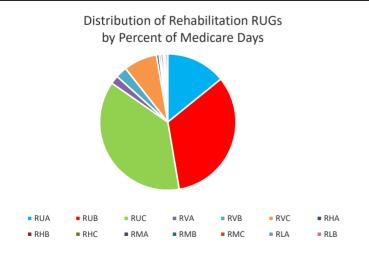
Total Beds 430

Medicare Medicaid All Other Total Avg. Daily Census 30.8 238.1 58.6 327.5 Avg. Length of Stay 338.2 46.4 125.4 47.8 **Occupancy Rate** 7.2% 55.4% 13.6% 76.2%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total	
Rehabiliation Plus Extensive Services	90	0.8%	
Rehabiliation (breakdown in pie chart)	10,789	96.5%	
Extensive Services	1	0.0%	
Special Care High	83	0.7%	
Special Care Low	182	1.6%	
Clinically Complex	37	0.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	4	0.0%	
TOTAL	11,186		

% Medicare Days in Ultra/Very High RUGs

94.2%



SOMERSET VALLEY REHABILITATION & NURSING CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$11,138,300

■ 84 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	17	Dietary & Housekeeping	14
Nurses: 33 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	16	Nursing	1
■ Licensed Practical Nurses (LPNs)	1	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	17	■ Other	0
Administrative	6	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$56,239 for Somerset Valley Rehabilitation & Nursing Center.
- Total Employee Payroll: \$4,967,375

■ Estimated State Income Taxes Paid by Employees: \$274,447

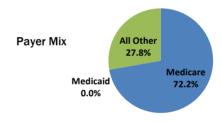
Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 33.6 0.0 12.9 46.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 28.0 23.0 26.4 0.0 **Occupancy Rate** 52.5% 0.0% 20.2% 72.7% **Medicare Overall Rating**

Medicare Quality Measure Rating ★★★★★

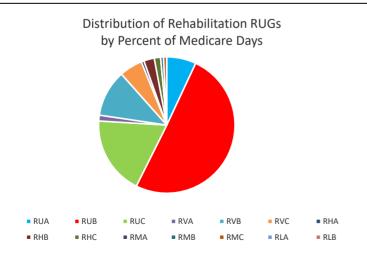
Routine Cost per Day \$307.97

Total Beds 64



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u> <u>Days</u>	% to Total	
Rehabiliation Plus Extensive Services	62	0.5%	
Rehabiliation (breakdown in pie chart)	11,486	93.8%	
Extensive Services	0	0.0%	
Special Care High	271	2.2%	
Special Care Low	226	1.8%	
Clinically Complex	164	1.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	33	0.3%	
TOTAL	12,242		
		00 =0/	

% Medicare Days in Ultra/Very High RUGs 88.5%



SOMERSET WOODS REHABILITATION & NURSING CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$4,818,500

■ 34 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 25 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	4	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	13	■ Other	0
Administrative	4	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$95,658 for Somerset Woods Rehabilitation & Nursing Center.
- Total Employee Payroll: \$1,626,302

■ Estimated State Income Taxes Paid by Employees: \$89,853

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

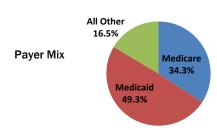
 Medicare Overall Rating
 ★★★★

 Medicare Quality Measure Rating
 ★★★★

Routine Cost per Day \$324.04

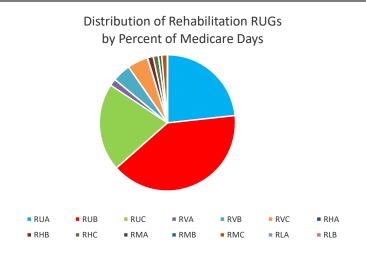
Total Beds 148

Medicaid All Other Medicare **Total** Avg. Daily Census 11.5 16.5 33.4 5.5 28.3 176.9 60.7 Avg. Length of Stay 105.7 **Occupancy Rate** 7.7% 11.1% 3.7% 22.6%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70 to	
Rehabiliation Plus Extensive Services	72	1.7%	
Rehabiliation (breakdown in pie chart)	3,868	92.6%	
Extensive Services	25	0.6%	
Special Care High	18	0.4%	
Special Care Low	148	3.5%	
Clinically Complex	28	0.7%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	20	0.5%	
TOTAL	4,179		

% Medicare Days in Ultra/Very High RUGs

88.1%

% to

Medicare



SOUTH MOUNTAIN HEALTHCARE & REHABILITATION

BPCI Model Participation: None Ownership: For-profit

Annual Contributions to Local and State Economy

Total Expenditures: \$21,206,000

■ 209 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	26
Nurses: 123 total, including		Contract Labor: 22 total, including	
Registered Nurses (RNs)	27	Nursing	0
Licensed Practical Nurses (LPNs)	18	■ Therapists	22
■ Certified Nursing Assistants (CNAs)	78	■ Other	0
Administrative	12	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$533,027 for South Mountain Healthcare & Rehabilitation.
- Total Employee Payroll: \$7,976,243

■ Estimated State Income Taxes Paid by Employees: \$440,687

Statistical Profile

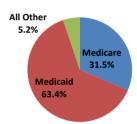
Avg. Daily Census 56.3 113.3 9.2 178.8 Avg. Length of Stay 35.4 323.0 26.7 78.2 ■ Medicare Ratings (from 1 to 5 stars) **Occupancy Rate** 28.9% 58.1% 4.7% 91.7%

Medicare Overall Rating Medicare Quality Measure Rating

195

Routine Cost per Day \$252.41

Payer Mix

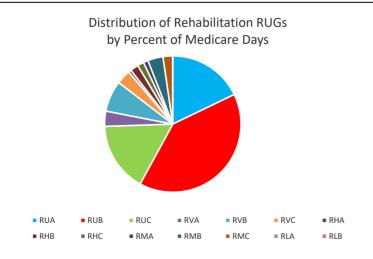


Medicare Medicaid All Other

Total

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	76	0.4%
Rehabiliation (breakdown in pie chart)	19,618	95.5%
Extensive Services	0	0.0%
Special Care High	312	1.5%
Special Care Low	456	2.2%
Clinically Complex	71	0.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	13	0.1%
TOTAL	20,546	

85.2% % Medicare Days in Ultra/Very High RUGs



Total Beds

SOUTHERN OCEAN CENTER

Ownership: For-profit BPCI Model Participation: Model 3

Annual Contributions to Local and State Economy

Total Expenditures: \$15,133,800

■ 132 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 87 total, including		Contract Labor: 11 total, including	
Registered Nurses (RNs)	19	■ Nursing	0
Licensed Practical Nurses (LPNs)	21	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	47	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$408,999 for Southern Ocean Center.
- Total Employee Payroll: \$5,447,323

■ Estimated State Income Taxes Paid by Employees: \$300,965

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★

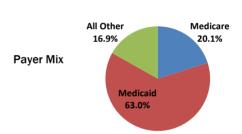
Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$278.62

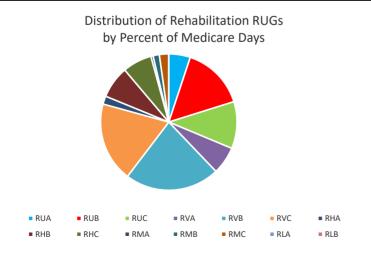
Total Beds 136

Medicare Medicaid All Other Total Avg. Daily Census 23.7 74.2 19.8 117.7 Avg. Length of Stay 20.8 615.2 26.1 58.4 **Occupancy Rate** 17.4% 54.5% 14.6% 86.5%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	% to	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	40	0.5%	
Rehabiliation (breakdown in pie chart)	7,375	85.3%	
Extensive Services	62	0.7%	
Special Care High	248	2.9%	
Special Care Low	564	6.5%	
Clinically Complex	278	3.2%	
Behavioral Symptoms/Cognitive Performance	21	0.2%	
Reduced Physical Function	59	0.7%	
TOTAL	8,647		
		0= 00/	

% Medicare Days in Ultra/Very High RUGs 67.8%



SOUTHERN OCEAN MEDICAL CENTER TCU

Ownership: Nonprofit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$2,379,700

■ 26 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$13,827 for Southern Ocean Medical Center TCU.
- Total Employee Payroll: \$1,561,464

■ Estimated State Income Taxes Paid by Employees: \$86,271

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

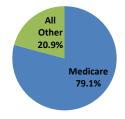
Medicare Overall Rating ★★★★
Medicare Quality Measure Rating ★★★

Routine Cost per Day \$677.26

Total Beds 20

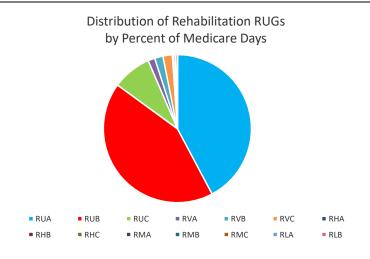
Medicare Medicaid All Other **Total** Avg. Daily Census 12.0 N/A¹ 3.2 15.2 N/A^{\perp} N/A^{\perp} Avg. Length of Stay N/A⁺ N/A¹ N/A1 **Occupancy Rate** 60.2% 15.9% 76.1%

Payer Mix



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	4,270	97.1%
Extensive Services	17	0.4%
Special Care High	23	0.5%
Special Care Low	14	0.3%
Clinically Complex	69	1.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	5	0.1%
TOTAL	4,398	
A/ B A		00.00/

% Medicare Days in Ultra/Very High RUGs 96.0%



¹ This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

SOUTHGATE HEALTH CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$14,713,700

■ 152 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	33
Nurses: 0 total, including		Contract Labor: 100 total, including	
Registered Nurses (RNs)	0	Nursing	90
Licensed Practical Nurses (LPNs)	0	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	13	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$451,029 for Southgate Health Care Center.
- Total Employee Payroll: \$1,505,668

■ Estimated State Income Taxes Paid by Employees: \$83,188

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★

Medicare Quality Measure Rating

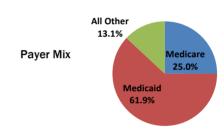
★★★★

Routine Cost per Day \$211.31

Total Beds 152

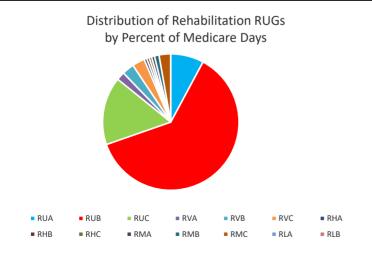
Inclusive of 44 Behavior Management SCNF beds

Medicare Medicaid All Other Total Avg. Daily Census 34.6 85.6 18.1 138.3 Avg. Length of Stay 33.5 244.1 31.9 70.9 **Occupancy Rate** 22.8% 56.3% 11.9% 91.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	33	0.3%	
Rehabiliation (breakdown in pie chart)	11,942	94.5%	
Extensive Services	1	0.0%	
Special Care High	122	1.0%	
Special Care Low	379	3.0%	
Clinically Complex	130	1.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	25	0.2%	
TOTAL	12,632		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 88.7%



SPRINGPOINT AT ATRIUM

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,041,000

■ 108 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	41
Nurses: 30 total, including		Contract Labor: 3 total, including	
Registered Nurses (RNs)	5	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	8	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	16	■ Other	0
Administrative	3	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$139,905 for Springpoint at Atrium.
- Total Employee Payroll: \$4,577,489

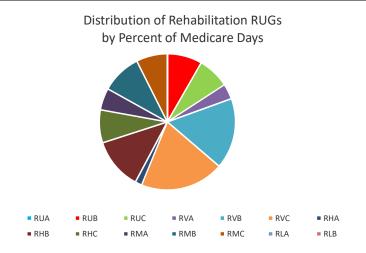
■ Estimated State Income Taxes Paid by Employees: \$252,906

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 4.9 1.7 30.5 37.0 25.7 1,390.1 175.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 **Occupancy Rate** 11.3% 3.9% 70.9% 86.1% **Medicare Overall Rating Medicare Quality Measure Rating Medicare Medicaid** 13.1% 4.6% Payer Mix **Routine Cost per Day** \$332.21 All Other **Total Beds** 43 82.3%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	1,618	91.2%	
Extensive Services	0	0.0%	
Special Care High	50	2.8%	
Special Care Low	30	1.7%	
Clinically Complex	39	2.2%	
Behavioral Symptoms/Cognitive Performance	5	0.3%	
Reduced Physical Function	33	1.9%	
TOTAL	1,775		

Madicara

% to

% Medicare Days in Ultra/Very High RUGs 51.2%



SPRINGPOINT AT CRESTWOOD MANOR

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$19,583,600

■ 170 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	67
Nurses: 31 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	2	■ Nursing	2
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	20	■ Other	0
Administrative	5	Plant Operations and Maintenance	14

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$206,752 for Springpoint at Crestwood Manor.
- Total Employee Payroll: \$6,383,802

■ Estimated State Income Taxes Paid by Employees: \$352,705

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 7.5 7.1 40.4 55.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 1.300.0 268.1 144.5 33.5 **Occupancy Rate** 11.7% 11.1% 63.1% 86.0% **Medicare Overall Rating**

Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$253.23

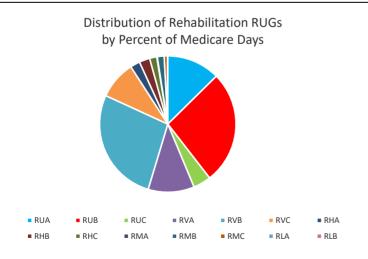
Total Beds 64

Payer Mix

All Other
73.4%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	2,468	90.0%	
Extensive Services	0	0.0%	
Special Care High	37	1.3%	
Special Care Low	139	5.1%	
Clinically Complex	74	2.7%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	25	0.9%	
TOTAL	2,743		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 81.7%



SPRINGPOINT AT DENVILLE

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$12,635,500

■ 107 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	5	Dietary & Housekeeping	31
Nurses: 39 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	13	Nursing	1
■ Licensed Practical Nurses (LPNs)	5	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	21	■ Other	0
Administrative	3	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$89,388 for Springpoint at Denville.
- Total Employee Payroll: \$4,918,393

■ Estimated State Income Taxes Paid by Employees: \$271,741

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 18.1 0.0 20.5 38.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 31.9 0.0 170.4 56.2 **Occupancy Rate** 21.5% 0.0% 24.5% 46.0%

Medicare Overall Rating

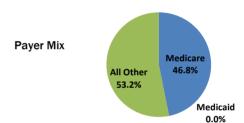
★★★★

Medicare Quality Measure Rating

★★★★

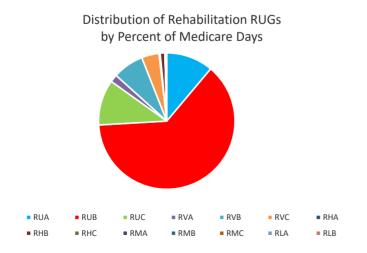
Routine Cost per Day \$313.77

Total Beds 84



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	6,483	98.1%	
Extensive Services	0	0.0%	
Special Care High	37	0.6%	
Special Care Low	55	0.8%	
Clinically Complex	23	0.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	8	0.1%	
TOTAL	6,606		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 96.3%



SPRINGPOINT AT MEADOW LAKES

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$26,322,300

■ 208 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	71
Nurses: 38 total, including		Contract Labor: 6 total, including	
■ Registered Nurses (RNs)	5	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	23	■ Other	0
Administrative	5	Plant Operations and Maintenance	23

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$197,157 for Springpoint at Meadow Lakes.
- Total Employee Payroll: \$8,906,497

■ Estimated State Income Taxes Paid by Employees: \$492,084

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 8.0 7.8 37.5 53.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 44.0 0.0 456.7 202.6 **Occupancy Rate** 13.3% 13.0% 62.6% 88.8% **Medicare Overall Rating Medicare Quality Measure Rating**

Routine Cost per Day \$305.30

60

Payer Mix

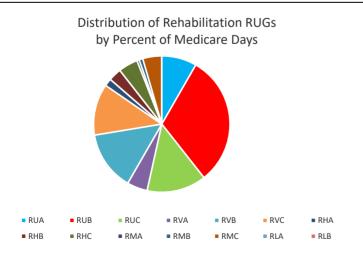
All Other
70.5%

Medicare
14.9%

Medicaid
14.6%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	42	1.4%	
Rehabiliation (breakdown in pie chart)	2,747	94.5%	
Extensive Services	3	0.1%	
Special Care High	0	0.0%	
Special Care Low	67	2.3%	
Clinically Complex	44	1.5%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	4	0.1%	
TOTAL	2,907		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 81.3%



Total Beds

SPRINGPOINT AT MONROE VILLAGE

Ownership: Nonprofit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$20,965,600

■ 182 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	62
Nurses: 33 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	4	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	19	■ Other	0
Administrative	4	Plant Operations and Maintenance	13

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$163,316 for Springpoint at Monroe Village.
- Total Employee Payroll: \$7,029,106

■ Estimated State Income Taxes Paid by Employees: \$388,358

Payer Mix

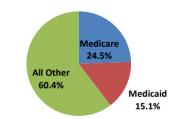
Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 12.2 7.5 30.0 49.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 38.0 915.7 202.9 104.3 **Occupancy Rate** 20.3% 12.5% 50.0% 82.9%

Medicare Overall Rating Medicare Quality Measure Rating

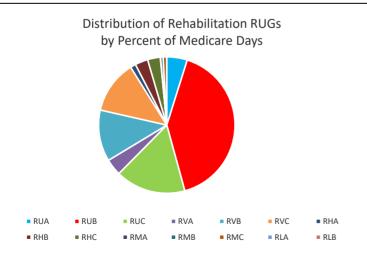
Routine Cost per Day \$270.60 **Total Beds**

60



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total	
Rehabiliation Plus Extensive Services	22	0.5%	
Rehabiliation (breakdown in pie chart)	4,187	94.2%	
Extensive Services	0	0.0%	
Special Care High	10	0.2%	
Special Care Low	175	3.9%	
Clinically Complex	25	0.6%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	26	0.6%	
TOTAL	4,445		
		0= 00/	

% Medicare Days in Ultra/Very High RUGs 85.8%



SPRINGPOINT AT MONTGOMERY

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$23,514,900

■ 187 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	70
Nurses: 29 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	6	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	7	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	16	■ Other	0
Administrative	5	Plant Operations and Maintenance	14

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$104,944 for Springpoint at Montgomery.
- Total Employee Payroll: \$7,437,742

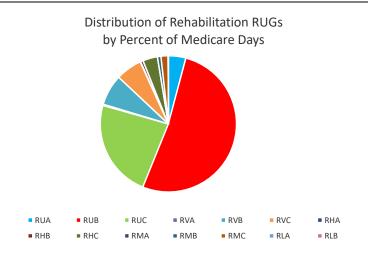
■ Estimated State Income Taxes Paid by Employees: \$410,935

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 7.9 2.3 21.8 32.1 44.6 0.0 379.0 136.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 19.8% 5.8% 54.5% 80.1% **Medicare Overall Rating Medicare Quality Measure Rating** Payer Mix Medicare **Routine Cost per Day** \$403.14 24.8% Medicaid All Other **Total Beds** 40 7.2% 68.0%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70tal	
Rehabiliation Plus Extensive Services	72	2.5%	
Rehabiliation (breakdown in pie chart)	2,797	96.5%	
Extensive Services	0	0.0%	
Special Care High	6	0.2%	
Special Care Low	0	0.0%	
Clinically Complex	20	0.7%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	2	0.1%	
TOTAL	2,897		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs



92.2%

ST. ANNS HOME FOR THE AGED

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$13,803,500

■ 162 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	9	Dietary & Housekeeping	45
Nurses: 77 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	13	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	52	■ Other	0
Administrative	14	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$397,508 for St. Anns Home for the Aged.
- Total Employee Payroll: \$6,612,544

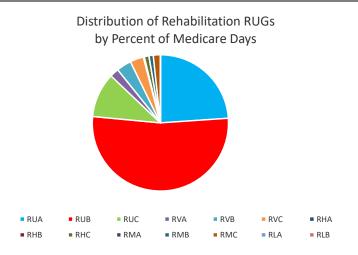
■ Estimated State Income Taxes Paid by Employees: \$365,343

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 22.0 62.6 28.7 113.4 27.4 351.8 99.8 89.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 18.3% 52.2% 23.9% 94.5% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 19.4% All Other Payer Mix 25.3% **Routine Cost per Day** \$240.66 Medicaid 120 **Total Beds** 55.3%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	21	0.3%
Rehabiliation (breakdown in pie chart)	7,707	95.9%
Extensive Services	0	0.0%
Special Care High	135	1.7%
Special Care Low	77	1.0%
Clinically Complex	53	0.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	42	0.5%
TOTAL	8,035	

% Medicare Days in Ultra/Very High RUGs 92.3%



ST. JOSEPHS HOME FOR THE ELDERLY

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$8,069,700

■ 91 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	29
Nurses: 39 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	7	Nursing	2
Licensed Practical Nurses (LPNs)	3	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	29	■ Other	0
Administrative	7	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$163,078 for St. Josephs Home for the Elderly.
- Total Employee Payroll: \$4,000,807

■ Estimated State Income Taxes Paid by Employees: \$221,045

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 1.7 34.1 39.2 3.4 70.0 889.4 1,229.0 596.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 4.2% 83.2% 8.2% 95.6% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 8.6% 4.4% Payer Mix

Routine Cost per Day \$328.75

Total Beds 41

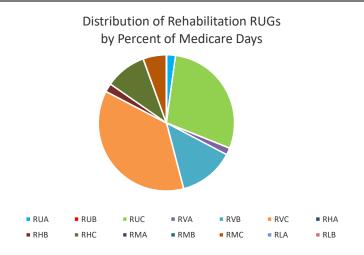
Payer Mix

Medicare
4.4%

Medicaid
87.0%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70 to
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	599	95.1%
Extensive Services	0	0.0%
Special Care High	18	2.9%
Special Care Low	7	1.1%
Clinically Complex	6	1.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
TOTAL	630	

% Medicare Days in Ultra/Very High RUGs

78.6%

% to

Medicare



ST. JOSEPHS SENIORS HOME

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$7,390,700

■ 91 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	16
Nurses: 59 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	3	Nursing	0
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	46	■ Other	0
Administrative	3	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$442,888 for St. Josephs Seniors Home.
- Total Employee Payroll: \$2,904,028

■ Estimated State Income Taxes Paid by Employees: \$160,448

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

 Medicare Overall Rating
 ★★★★

 Medicare Quality Measure Rating
 ★★★★

Routine Cost per Day \$115.00

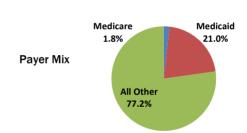
Total Beds 111

 Medicare
 Medicald
 All Other

 Avg. Daily Census
 1.8
 21.8
 80.0

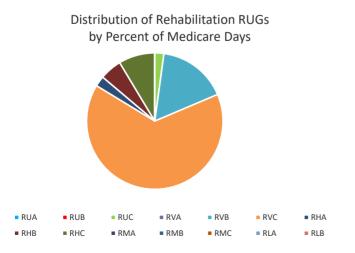
 Avg. Length of Stay
 95.3
 1,135.9
 1,081.6

 Occupancy Rate
 1.6%
 19.6%
 72.1%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



TOTAL	667	
Reduced Physical Function	3	0.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Clinically Complex	14	2.1%
Special Care Low	0	0.0%
Special Care High	0	0.0%
Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	650	97.5%
Rehabiliation Plus Extensive Services	0	0.0%
	Medicare Days	% to Total



Total

103.6

922.5

93.4%

ST. LAWRENCE REHABILITATION CENTER

Ownership: Nonprofit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$3,065,200

■ 54 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$96,910 for St. Lawrence Rehabilitation Center.
- Total Employee Payroll: \$2,997,170

■ Estimated State Income Taxes Paid by Employees: \$165,594

Medicare

Medicaid All Other

54.7%

Total

Statistical Profile

Avg. Daily Census 26.9 N/A¹ 21.3 49.2 N/A^{\perp} N/A^{\perp} ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay N/A⁺ N/A¹ N/A1 **Occupancy Rate** 50.8% 40.2% 92.8%

Medicare Overall Rating ★★★★★
Medicare Quality Measure Rating ★★★★★

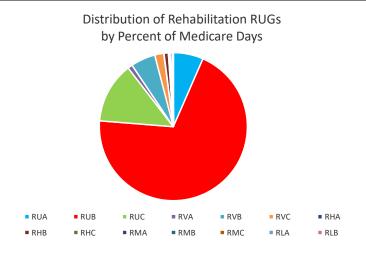
Routine Cost per Day \$456.00

Total Beds 53



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



O/ Madiagra Dava in Illian (Vam. Illiah i	06 10/		
TOTAL	9,827		
Reduced Physical Function	34	0.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Clinically Complex	104	1.1%	
Special Care Low	29	0.3%	
Special Care High	17	0.2%	
Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	9,643	98.1%	
Rehabiliation Plus Extensive Services	0	0.0%	
	Medicare Days	<u>% to</u> Total	

% Medicare Days in Ultra/Very High RUGs 96.1%



¹ This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

ST. MARY'S CENTER FOR REHABILITATION & HEALTHCARE

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$20,202,000

■ 223 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	41
Nurses: 105 total, including		Contract Labor: 8 total, including	
Registered Nurses (RNs)	12	Nursing	3
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	73	■ Other	0
Administrative	11	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$714,294 for St. Mary's Center for Rehabilitation & Healthcare.
- Total Employee Payroll: \$8,826,397

■ Estimated State Income Taxes Paid by Employees: \$487,658

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 16.6 109.0 55.1 180.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 34.7 1.809.0 226.1 231.5 **Occupancy Rate** 7.7% 50.7% 25.6% 84.1% **Medicare Overall Rating**

Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$237.75

215

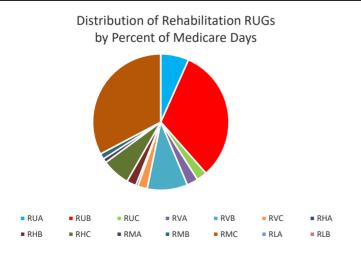
Payer Mix

All Other
30.5%

Medicaid
60.3%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	58	0.5%
Rehabiliation (breakdown in pie chart)	11,726	98.8%
Extensive Services	0	0.0%
Special Care High	30	0.3%
Special Care Low	15	0.1%
Clinically Complex	26	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	15	0.1%
TOTAL	11,870	

% Medicare Days in Ultra/Very High RUGs 92.4%



Total Beds

ST. VINCENTS NURSING HOME

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$14,434,500

■ 148 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	32
Nurses: 91 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	25	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	4	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	62	■ Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$543,755 for St. Vincents Nursing Home.
- Total Employee Payroll: \$7,309,062

■ Estimated State Income Taxes Paid by Employees: \$403,826

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Avg. Length

Medicare Overall Rating

★★★

Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$277.51

Total Beds 151

Medicare Medicaid All Other Total Avg. Daily Census 8.0 89.6 35.4 132.9 Avg. Length of Stay 1.054.8 234.9 248.9 26.7 **Occupancy Rate** 5.3% 59.3% 23.4% 88.0%

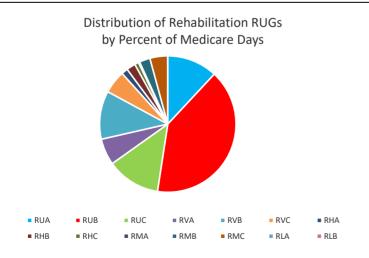
Payer Mix

All Other 26.6%

Medicaid 67.4%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	22	0.8%	
Rehabiliation (breakdown in pie chart)	2,716	93.4%	
Extensive Services	0	0.0%	
Special Care High	66	2.3%	
Special Care Low	83	2.9%	
Clinically Complex	19	0.7%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	1	0.0%	
TOTAL	2,907		

% Medicare Days in Ultra/Very High RUGs 83.2%



STERLING MANOR

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$8,086,500

■ 14 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	10
Nurses: 0 total, including		Contract Labor: 60 total, including	
Registered Nurses (RNs)	0	Nursing	60
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$420,204 for Sterling Manor.
- Total Employee Payroll: \$336,232

■ Estimated State Income Taxes Paid by Employees: \$18,577

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★

Routine Cost per Day \$195.76

Total Beds 124

Medicare Medicaid All Other Total Avg. Daily Census 5.8 66.0 30.6 102.4 Avg. Length of Stay 48.4 348.9 89.4 157.1 **Occupancy Rate** 4.7% 53.2% 24.7% 82.6%

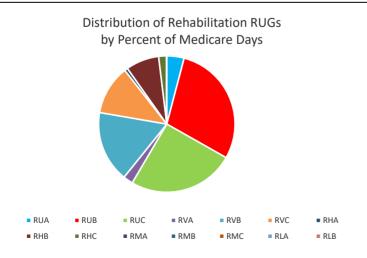
Payer Mix

All Other
29.9%

Medicaid
64.4%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	84	3.9%	
Rehabiliation (breakdown in pie chart)	1,979	93.0%	
Extensive Services	0	0.0%	
Special Care High	31	1.5%	
Special Care Low	26	1.2%	
Clinically Complex	8	0.4%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	0	0.0%	
TOTAL	2,128		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 84.6%



STRATFORD MANOR

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$12,649,900

■ 123 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 72 total, including		Contract Labor: 10 total, including	
Registered Nurses (RNs)	12	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	43	■ Other	0
Administrative	5	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$405,340 for Stratford Manor.
- Total Employee Payroll: \$4,629,398

■ Estimated State Income Taxes Paid by Employees: \$255,774

Statistical Profile

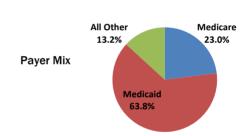
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★

Routine Cost per Day \$202.49

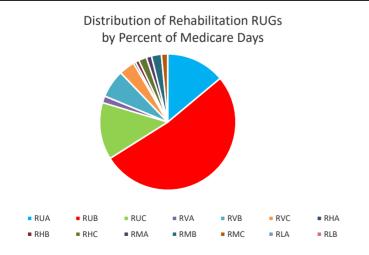
Total Beds 131

Medicare Medicaid All Other Total Avg. Daily Census 27.9 77.2 16.0 121.0 Avg. Length of Stay 34.8 110.5 67.8 69.8 **Occupancy Rate** 21.3% 58.9% 12.2% 92.4%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	189	1.9%	
Rehabiliation (breakdown in pie chart)	9,821	96.5%	
Extensive Services	2	0.0%	
Special Care High	30	0.3%	
Special Care Low	32	0.3%	
Clinically Complex	27	0.3%	
Behavioral Symptoms/Cognitive Performance	11	0.1%	
Reduced Physical Function	62	0.6%	
TOTAL	10,174		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 90.2%



SUMMER HILL NURSING HOME

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$10,984,300

■ 122 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	24
Nurses: 62 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	5	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	40	■ Other	0
Administrative	16	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$414,828 for Summer Hill Nursing Home.
- Total Employee Payroll: \$4,730,088

■ Estimated State Income Taxes Paid by Employees: \$261,337

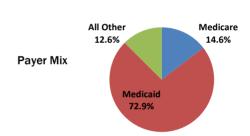
Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating Medicare Quality Measure Rating

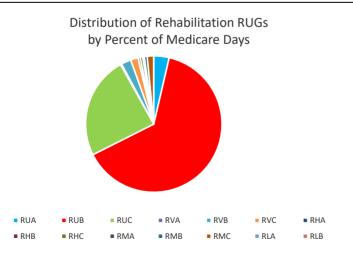
Routine Cost per Day \$218.27 **Total Beds** 120

Medicare Medicaid All Other Total Avg. Daily Census 16.3 81.3 14.0 111.6 Avg. Length of Stay 38.8 349.2 83.9 136.3 **Occupancy Rate** 13.6% 67.8% 11.7% 93.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	286	4.8%
Rehabiliation (breakdown in pie chart)	5,343	90.0%
Extensive Services	17	0.3%
Special Care High	87	1.5%
Special Care Low	158	2.7%
Clinically Complex	44	0.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	4	0.1%
TOTAL	5,939	

91.3% % Medicare Days in Ultra/Very High RUGs



SUMMIT RIDGE

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,307,900

■ 148 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	17
Nurses: 105 total, including		Contract Labor: 8 total, including	
■ Registered Nurses (RNs)	27	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	58	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$581,481 for Summit Ridge.
- Total Employee Payroll: \$6,392,438

■ Estimated State Income Taxes Paid by Employees: \$353,182

Statistical Profile

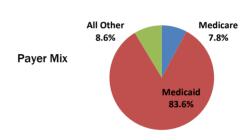
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$227.55

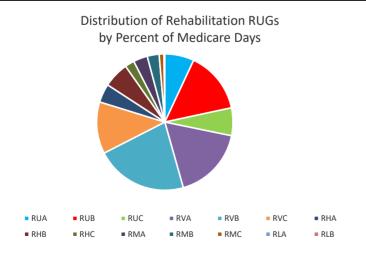
Total Beds 152

Medicare Medicaid All Other Total Avg. Daily Census 11.3 121.1 12.5 145.0 Avg. Length of Stay 41.3 496.7 25.7 144.2 **Occupancy Rate** 7.4% 79.7% 8.2% 95.4%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	28	0.7%	
Rehabiliation (breakdown in pie chart)	3,610	87.4%	
Extensive Services	23	0.6%	
Special Care High	99	2.4%	
Special Care Low	224	5.4%	
Clinically Complex	116	2.8%	
Behavioral Symptoms/Cognitive Performance	5	0.1%	
Reduced Physical Function	25	0.6%	
TOTAL	4,130		

% Medicare Days in Ultra/Very High RUGs

70.4%

% to

Medicare



SUNNYSIDE MANOR

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$13,837,900

■ 85 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 42 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	6	Nursing	0
Licensed Practical Nurses (LPNs)	6	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	29	■ Other	0
Administrative	6	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$430,431 for Sunnyside Manor.
- Total Employee Payroll: \$4,778,153

■ Estimated State Income Taxes Paid by Employees: \$263,993

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★★

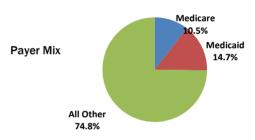
Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$127.56

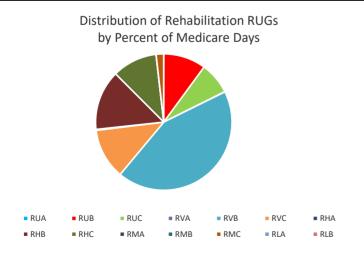
Total Beds 152

Medicare Medicaid All Other Total Avg. Daily Census 11.6 16.3 82.6 110.5 Avg. Length of Stay 42.8 495.6 30.163.0 360.2 **Occupancy Rate** 7.6% 10.7% 54.4% 72.7%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	4,163	98.3%
Extensive Services	0	0.0%
Special Care High	19	0.4%
Special Care Low	17	0.4%
Clinically Complex	26	0.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	9	0.2%
TOTAL	4,234	

% Medicare Days in Ultra/Very High RUGs

71.8%



TALLWOODS CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,295,000

■ 157 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	32
Nurses: 94 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	11	Nursing	0
■ Licensed Practical Nurses (LPNs)	26	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	57	■ Other	0
Administrative	13	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$606,943 for Tallwoods Care Center.
- Total Employee Payroll: \$6,157,086

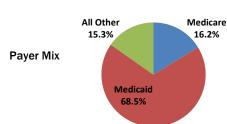
■ Estimated State Income Taxes Paid by Employees: \$340,179

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 27.0 114.1 25.4 166.5 743.5 34.4 101.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 36.0 **Occupancy Rate** 15.0% 63.4% 14.1% 92.5% **Medicare Overall Rating Medicare Quality Measure Rating**

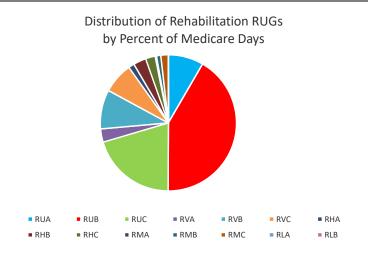
Routine Cost per Day \$202.25

Total Beds 180



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70 to	
Rehabiliation Plus Extensive Services	239	2.4%	
Rehabiliation (breakdown in pie chart)	9,043	91.7%	
Extensive Services	1	0.0%	
Special Care High	168	1.7%	
Special Care Low	295	3.0%	
Clinically Complex	82	0.8%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	37	0.4%	
TOTAL	9,866		
% Medicare Days in Ultra/Very High F	RUGs	85.0%	

Madicara

% to



TEANECK NURSING HOME

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$8,981,900

■ 15 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	9
Nurses: 0 total, including		Contract Labor: 55 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	55
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$425,377 for Teaneck Nursing Home.
- Total Employee Payroll: \$380,455

■ Estimated State Income Taxes Paid by Employees: \$21,020

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★★

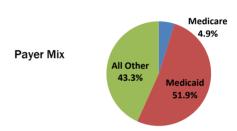
Medicare Quality Measure Rating

★★★★★

Routine Cost per Day \$215.48

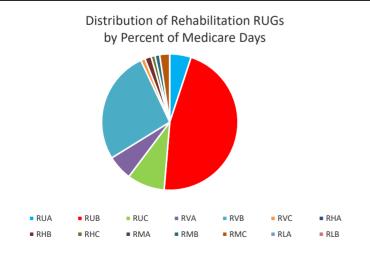
Total Beds 107

Medicare Medicaid All Other Total Avg. Daily Census 5.0 53.3 44.5 102.8 Avg. Length of Stay 39.9 452.5 737.7 338.0 **Occupancy Rate** 4.7% 49.8% 41.6% 96.1%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	1,716	93.6%	
Extensive Services	0	0.0%	
Special Care High	14	0.8%	
Special Care Low	102	5.6%	
Clinically Complex	0	0.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	2	0.1%	
TOTAL	1,834		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 88.0%



THE ACTORS FUND NURSING HOME

Ownership: Nonprofit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$12,081,400

■ 123 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	30
Nurses: 58 total, including		Contract Labor: 4 total, including	
Registered Nurses (RNs)	10	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	39	■ Other	0
Administrative	12	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$466,418 for The Actors Fund Nursing Home.
- Total Employee Payroll: \$5,384,082

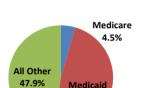
■ Estimated State Income Taxes Paid by Employees: \$297,471

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 5.1 53.4 53.8 112.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 80.7 1.299.8 19.632.0 1.050.9 **Occupancy Rate** 6.2% 65.1% 65.6% 136.9% **Medicare Overall Rating**

Medicare Quality Measure Rating

Payer Mix

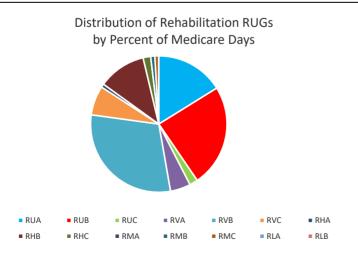


47.6%

Routine Cost per Day \$220.62 **Total Beds** 82

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	118	6.4%
Rehabiliation (breakdown in pie chart)	1,727	93.0%
Extensive Services	1	0.1%
Special Care High	2	0.1%
Special Care Low	4	0.2%
Clinically Complex	3	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	2	0.1%
TOTAL	1,857	

82.8% % Medicare Days in Ultra/Very High RUGs



THE CHATEAU AT ROCHELLE PARK

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$15,077,100

■ 120 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	19
Nurses: 0 total, including		Contract Labor: 91 total, including	
Registered Nurses (RNs)	0	■ Nursing	73
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	18
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	8	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$48,622 for The Chateau at Rochelle Park.
- Total Employee Payroll: \$918,978

■ Estimated State Income Taxes Paid by Employees: \$50,774

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating Medicare Quality Measure Rating

Routine Cost per Day \$409.48

Inclusive of 11 Ventilator SCNF beds

Total Beds

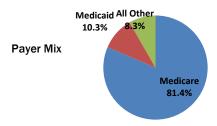
Medicaid All Other Medicare Avg. Daily Census 49.0 6.2 34.3 72.8 Avg. Length of Stay **Occupancy Rate** 67.1% 8.5%

5.0 60.2 20.9 34.3 6.8% 82.4%

Medicare

% to

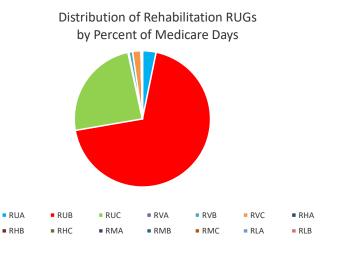
Total



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

73

RUG Analysis



	Days	Total
Rehabiliation Plus Extensive Services	2,032	11.4%
Rehabiliation (breakdown in pie chart)	14,665	82.0%
Extensive Services	498	2.8%
Special Care High	265	1.5%
Special Care Low	341	1.9%
Clinically Complex	38	0.2%
Behavioral Symptoms/Cognitive Performance	13	0.1%
Reduced Physical Function	27	0.2%
TOTAL	17,879	

% Medicare Days in Ultra/Very High RUGs



93.0%

THE DWELLING PLACE

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$5,982,600

■ 43 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	10	Dietary & Housekeeping	0	
Nurses: 27 total, including		Contract Labor: 0 total, including		
Registered Nurses (RNs)	13	Nursing	0	
■ Licensed Practical Nurses (LPNs)	2	■ Therapists	0	
■ Certified Nursing Assistants (CNAs)	12	■ Other	0	
Administrative	0	Plant Operations and Maintenance	0	

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$85,180 for The Dwelling Place.
- Total Employee Payroll: \$2,686,785

■ Estimated State Income Taxes Paid by Employees: \$148,445

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$619.38

25

Total Beds Inclusive of 25 Ventilator SCNF beds Avg. Daily Census
Avg. Length of Stay
Occupancy Rate

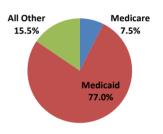
 Medicare
 Medicaid
 All Other
 Total

 1.6
 16.3
 3.3
 21.2

 82.4
 1,982.3
 399.7
 594.1

 6.3%
 65.2%
 13.1%
 84.6%

Payer Mix



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

							RUG A	Analysis		
Distribution of Rehabilitation RUGs					Medicare Days	% to Total				
	by Percent of Medicare Days			/S		Rehabiliation Plus Extensive Services	0	0.0%		
						Rehabiliation (breakdown in pie chart)	0	0.0%		
	Analysis not available; facility does not have rehabilitation RUG volume.			Extensive Services	573	100.0%				
	remaintation rod volume.				Special Care High	0	0.0%			
								Special Care Low	0	0.0%
								Clinically Complex	0	0.0%
								Behavioral Symptoms/Cognitive Performance	0	0.0%
								Reduced Physical Function	0	0.0%
	■ RUA	■ RUB	■ RUC	■ RVA	■ RVB	RVC	■ RHA	TOTAL	573	
	■ RHB	■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	■ RLB	% Medicare Days in Ultra/Very High	RUGs	0.0%



THE EVERGREENS

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$23,746,500

■ 167 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	57
Nurses: 29 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	8	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	1	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	19	■ Other	0
Administrative	11	Plant Operations and Maintenance	11

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$123,920 for The Evergreens.
- Total Employee Payroll: \$7,395,240

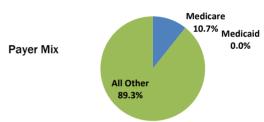
■ Estimated State Income Taxes Paid by Employees: \$408,587

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 3.4 0.0 28.5 31.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 37.8 0.0 182.4 129.4 **Occupancy Rate** 10.0% 0.0% 83.8% 93.8% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare

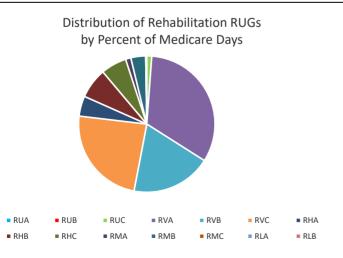
Routine Cost per Day \$338.82

Total Beds 34



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	1,194	95.8%	
Extensive Services	0	0.0%	
Special Care High	0	0.0%	
Special Care Low	8	0.6%	
Clinically Complex	34	2.7%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	10	0.8%	
TOTAL	1,246		

% Medicare Days in Ultra/Very High RUGs

73.7%

% to

Medicare



THE FOUNTAINS AT CEDAR PARKE

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$14,998,500

■ 158 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	3	Dietary & Housekeeping	45
Nurses: 27 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	3	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	8	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	17	■ Other	0
Administrative	5	Plant Operations and Maintenance	11

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,390,230 for The Fountains at Cedar Parke.
- Total Employee Payroll: \$6,141,309

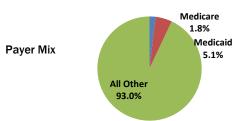
■ Estimated State Income Taxes Paid by Employees: \$339,307

Statistical Profile

Medicaid All Other Medicare Total Avg. Daily Census 6.0 16.8 302.8 325.5 291.4 495.6 354.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 24.1 **Occupancy Rate** 1.6% 4.5% 81.6% 87.7% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare

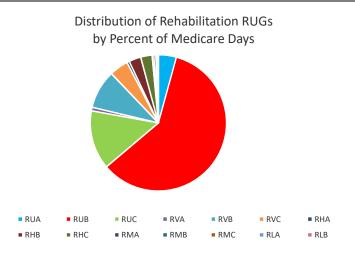
Routine Cost per Day \$29.88

Total Beds 371



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	20	0.9%
Rehabiliation (breakdown in pie chart)	2,037	92.9%
Extensive Services	0	0.0%
Special Care High	76	3.5%
Special Care Low	12	0.5%
Clinically Complex	48	2.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
TOTAL	2,193	

% Medicare Days in Ultra/Very High RUGs 86.7%



THE GARDENS AT MONROE

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$13,024,100

■ 128 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18	
Nurses: 53 total, including		Contract Labor: 38 total, including		
Registered Nurses (RNs)	18	Nursing	25	
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	12	
■ Certified Nursing Assistants (CNAs)	25	■ Other	0	
Administrative	9	Plant Operations and Maintenance	3	

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$336,156 for The Gardens at Monroe.
- Total Employee Payroll: \$4,382,379

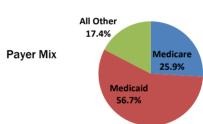
■ Estimated State Income Taxes Paid by Employees: \$242,126

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 27.1 59.1 18.2 104.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 25.7 303.8 49.8 64.7 **Occupancy Rate** 19.9% 43.5% 13.4% 76.7% **Medicare Overall Rating Medicare Quality Measure Rating** All Other 17.4%

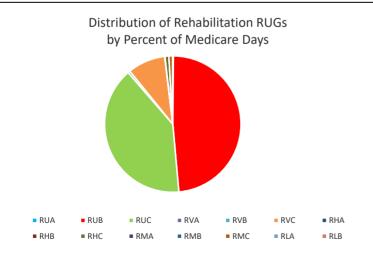
Routine Cost per Day \$274.58

Total Beds 136



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	9,718	98.4%
Extensive Services	0	0.0%
Special Care High	95	1.0%
Special Care Low	52	0.5%
Clinically Complex	11	0.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	2	0.0%
TOTAL	9,878	

% Medicare Days in Ultra/Very High RUGs 96.5%



THE HARBORAGE

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$26,842,300

■ 269 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	19
Nurses: 194 total, including		Contract Labor: 24 total, including	
Registered Nurses (RNs)	40	■ Nursing	7
■ Licensed Practical Nurses (LPNs)	46	■ Therapists	18
■ Certified Nursing Assistants (CNAs)	109	■ Other	0
Administrative	11	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$847,047 for The Harborage.
- Total Employee Payroll: \$12,349,887

■ Estimated State Income Taxes Paid by Employees: \$682,331

Medicare Medicaid

All Other

Medicare

% to

Total

Statistical Profile

Avg. Daily Census 38.7 155.7 39.0 233.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 31.2 3.551.5 60.6 121.2 **Occupancy Rate** 15.6% 63.0% 15.8% 94.5% **Medicare Overall Rating**

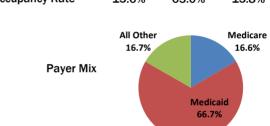
Medicare Quality Measure Rating

Routine Cost per Day \$263.73

247

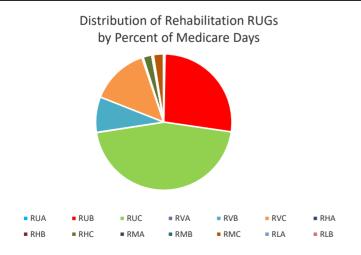
Inclusive of 13 Ventilator SCNF beds

Total Beds



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	103	0.7%	
Rehabiliation (breakdown in pie chart)	13,155	93.3%	
Extensive Services	207	1.5%	
Special Care High	256	1.8%	
Special Care Low	266	1.9%	
Clinically Complex	78	0.6%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	39	0.3%	
TOTAL	14,104		

% Medicare Days in Ultra/Very High RUGs 89.0%



THE HEALTH AT GALLOWAY

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$12,456,400

■ 98 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 59 total, including		Contract Labor: 16 total, including	
Registered Nurses (RNs)	4	■ Nursing	5
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	38	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$338,218 for The Health at Galloway.
- Total Employee Payroll: \$3,405,704

■ Estimated State Income Taxes Paid by Employees: \$188,165

Medicare Medicaid All Other

Total

Statistical Profile

Avg. Daily Census 27.0 67.4 10.3 104.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 34.4 187.8 63.9 80.3 **Occupancy Rate** 22.5% 56.2% 8.6% 87.3%

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$259.24

120

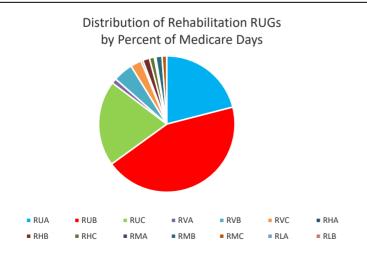
Payer Mix

Medicare 25.8%

Medicaid 64.4%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	51	0.5%	
Rehabiliation (breakdown in pie chart)	9,297	94.5%	
Extensive Services	0	0.0%	
Special Care High	186	1.9%	
Special Care Low	145	1.5%	
Clinically Complex	128	1.3%	
Behavioral Symptoms/Cognitive Performance	8	0.1%	
Reduced Physical Function	28	0.3%	
TOTAL	9,843		

Medicare

% Medicare Days in Ultra/Very High RUGs 89.1%



% to

Total Beds

THE HEALTH CENTER OF BLOOMINGDALE

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$11,945,300

■ 106 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	11
Nurses: 67 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	10	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	15	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	41	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$408,534 for The Health Center of Bloomingdale.
- Total Employee Payroll: \$4,209,034

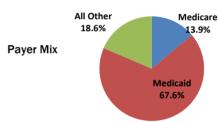
■ Estimated State Income Taxes Paid by Employees: \$232,549

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 15.1 73.7 20.2 109.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 41.5 471.6 230.9 179.2 **Occupancy Rate** 12.6% 61.4% 16.9% 90.8% **Medicare Overall Rating Medicare Quality Measure Rating** All Other

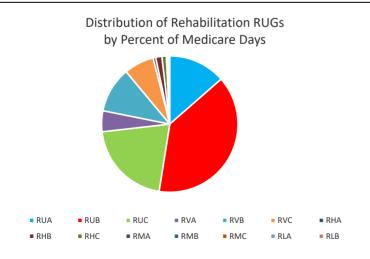
Routine Cost per Day \$246.34

Total Beds 120



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u> Days	<u>% to</u> Total	
Rehabiliation Plus Extensive Services	125	2.3%	
Rehabiliation (breakdown in pie chart)	5,282	95.7%	
Extensive Services	2	0.0%	
Special Care High	47	0.9%	
Special Care Low	51	0.9%	
Clinically Complex	9	0.2%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	2	0.0%	
TOTAL	5,518		
		- 4	

% Medicare Days in Ultra/Very High RUGs 94.2%



THE MANOR

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$13,855,700

■ 143 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	29
Nurses: 71 total, including		Contract Labor: 13 total, including	
Registered Nurses (RNs)	11	■ Nursing	1
Licensed Practical Nurses (LPNs)	19	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	41	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$327,025 for The Manor.
- Total Employee Payroll: \$6,359,427

■ Estimated State Income Taxes Paid by Employees: \$351,358

Payer Mix

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 33.8 41.5 33.6 109.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 22.7 1.082.4 46.0 48.3 **Occupancy Rate** 27.5% 33.8% 27.4% 88.6% **Medicare Overall Rating Medicare Quality Measure Rating**

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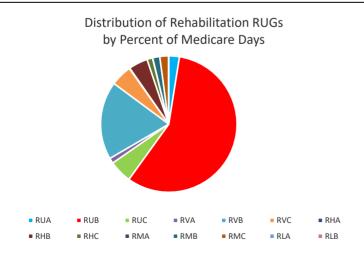
Routine Cost per Day \$262.87

Total Beds 123

All Other 30.9% Medicare 31.0% Medicaid 38.1%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	39	0.3%
Rehabiliation (breakdown in pie chart)	11,293	91.4%
Extensive Services	5	0.0%
Special Care High	488	4.0%
Special Care Low	299	2.4%
Clinically Complex	180	1.5%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	44	0.4%
TOTAL	12,349	

% Medicare Days in Ultra/Very High RUGs 82.8%



THE PALACE REHABILITATION & CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$13,113,800

■ 119 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 0 total, including		Contract Labor: 93 total, including	
Registered Nurses (RNs)	0	Nursing	87
Licensed Practical Nurses (LPNs)	0	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	4	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$647,184 for The Palace Rehabilitation & Care Center.
- Total Employee Payroll: \$819,108

■ Estimated State Income Taxes Paid by Employees: \$45,256

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

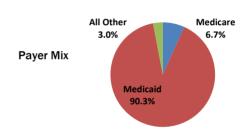
 Medicare Overall Rating
 ★★★★

 Medicare Quality Measure Rating
 ★★★★

Routine Cost per Day \$180.54

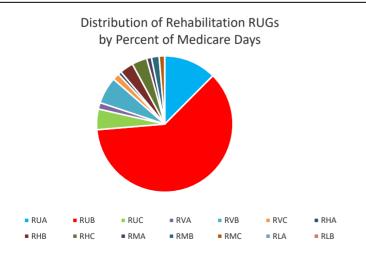
Total Beds 165

Medicare Medicaid All Other Total Avg. Daily Census 10.7 144.0 4.8 159.5 Avg. Length of Stay 401.2 33.5 253.1 83.4 **Occupancy Rate** 6.5% 87.3% 2.9% 96.7%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	15	0.4%	
Rehabiliation (breakdown in pie chart)	3,517	89.7%	
Extensive Services	2	0.1%	
Special Care High	33	0.8%	
Special Care Low	172	4.4%	
Clinically Complex	33	0.8%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	150	3.8%	
TOTAL	3,922		

% Medicare Days in Ultra/Very High RUGs

79.4%

% to

Medicare



THE VENETIAN CARE & REHABILITATION CENTER

BPCI Model Participation: None Ownership: For-profit

Annual Contributions to Local and State Economy

Total Expenditures: \$19,633,800

■ 168 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	19
Nurses: 95 total, including		Contract Labor: 26 total, including	
Registered Nurses (RNs)	11	■ Nursing	11
■ Licensed Practical Nurses (LPNs)	29	■ Therapists	15
■ Certified Nursing Assistants (CNAs)	55	■ Other	0
Administrative	6	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$576,117 for The Venetian Care & Rehabilitation Center.
- Total Employee Payroll: \$6,348,603

■ Estimated State Income Taxes Paid by Employees: \$350,760

Medicare

Medicaid All Other

Medicare

% to

Total

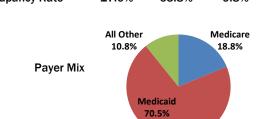
Statistical Profile

Avg. Daily Census 30.6 114.8 17.6 163.0 29.5 371.0 40.8 91.8 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 17.0% 63.8% 9.8% 90.5%

Medicare Overall Rating Medicare Quality Measure Rating

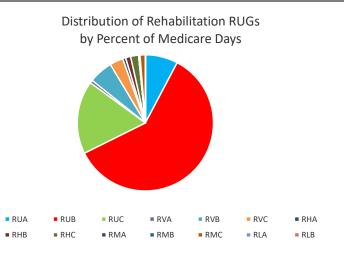
Routine Cost per Day \$264.85

180 **Total Beds**



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>% ιο</u> Total	
Rehabiliation Plus Extensive Services	86	0.8%	
Rehabiliation (breakdown in pie chart)	10,560	94.8%	
Extensive Services	13	0.1%	
Special Care High	152	1.4%	
Special Care Low	178	1.6%	
Clinically Complex	100	0.9%	
Behavioral Symptoms/Cognitive Performance	7	0.1%	
Reduced Physical Function	48	0.4%	
TOTAL	11,144		

90.3% % Medicare Days in Ultra/Very High RUGs



THE WANAQUE CENTER FOR NURSING & REHABILITATION

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$32,587,200

■ 250 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	28	Dietary & Housekeeping	0
Nurses: 178 total, including		Contract Labor: 9 total, including	
Registered Nurses (RNs)	28	Nursing	0
■ Licensed Practical Nurses (LPNs)	66	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	83	Other	0
Administrative	10	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$920,009 for The Wanaque Center For Nursing & Rehabilitation.
- Total Employee Payroll: \$12,794,939

■ Estimated State Income Taxes Paid by Employees: \$706,920

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

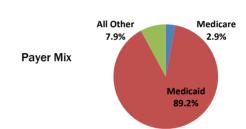
Inclusive of 92 Pediatric SCNF beds

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$326.01

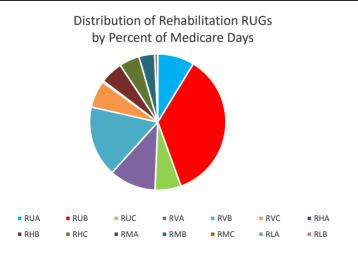
Total Beds 227

Medicare Medicaid All Other Total Avg. Daily Census 6.4 194.3 17.2 217.8 Avg. Length of Stay 32.8 770.7 142.7 384.1 **Occupancy Rate** 2.8% 85.6% 7.6% 96.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	2,262	97.1%
Extensive Services	0	0.0%
Special Care High	19	0.8%
Special Care Low	27	1.2%
Clinically Complex	5	0.2%
Behavioral Symptoms/Cognitive Performance	5	0.2%
Reduced Physical Function	11	0.5%
TOTAL	2,329	

% Medicare Days in Ultra/Very High RUGs

82.5%



THE WOODLANDS

Ownership: For-profit BPCI Model Participation: Model 3

Annual Contributions to Local and State Economy

Total Expenditures: \$12,014,500

■ 111 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 75 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	21	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	42	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$448,252 for The Woodlands.
- Total Employee Payroll: \$4,931,997

■ Estimated State Income Taxes Paid by Employees: \$272,493

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Avg. Length
Occupancy

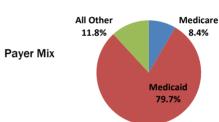
Medicare Overall Rating

Medicare Quality Measure Rating

Routine Cost per Day \$219.75

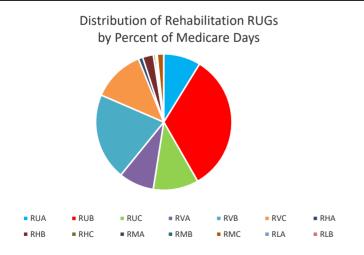
Total Beds 120

Medicare Medicaid All Other Total Avg. Daily Census 9.5 89.7 13.3 112.5 Avg. Length of Stay 839.5 46.8 145.6 24.9 **Occupancy Rate** 7.9% 74.7% 11.1% 93.8%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



% Medicare Days in Ultra/Very High I	RUGs	75.5%
TOTAL	3,467	
Reduced Physical Function	21	0.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Clinically Complex	84	2.4%
Special Care Low	307	8.9%
Special Care High	263	7.6%
Extensive Services	5	0.1%
Rehabiliation (breakdown in pie chart)	2,787	80.4%
Rehabiliation Plus Extensive Services	0	0.0%
	<u>Medicare</u> <u>Days</u>	% to Total



TOWER LODGE CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$4,536,200

■ 54 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	7
Nurses: 28 total, including		Contract Labor: 7 total, including	
■ Registered Nurses (RNs)	4	■ Nursing	4
■ Licensed Practical Nurses (LPNs)	6	■ Therapists	3
■ Certified Nursing Assistants (CNAs)	18	■ Other	0
Administrative	5	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$215,490 for Tower Lodge Care Center.
- Total Employee Payroll: \$1,866,913

■ Estimated State Income Taxes Paid by Employees: \$103,147

Statistical Profile

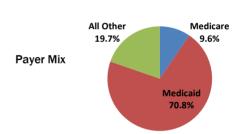
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★

Routine Cost per Day \$202.80

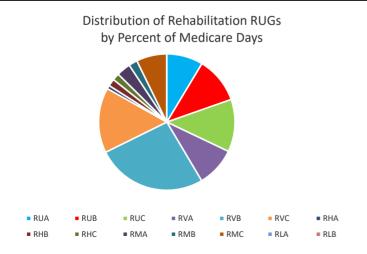
Total Beds 60

Medicare Medicaid All Other Total Avg. Daily Census 5.2 38.7 10.8 54.8 Avg. Length of Stay 65.8 353.5 231.6 232.4 **Occupancy Rate** 8.7% 64.6% 18.0% 91.3%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	1,799	94.2%	
Extensive Services	0	0.0%	
Special Care High	72	3.8%	
Special Care Low	37	1.9%	
Clinically Complex	0	0.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	1	0.1%	
TOTAL	1,909		

% Medicare Days in Ultra/Very High RUGs

78.4%

% to

Medicare



TRINITAS REGIONAL MEDICAL CENTER TCU

Ownership: Nonprofit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$5.821.700

■ 93 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$454,176 for **Trinitas Regional Medical Center TCU**
- Total Employee Payroll: \$672,129

■ Estimated State Income Taxes Paid by Employees: \$37,135

Medicare

Medicaid All Other

Madianua

Total

N/A¹

0/ +-

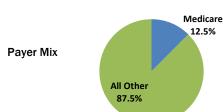
Statistical Profile

Avg. Daily Census 14.9 N/A¹ 28.1 119.3 N/A^{\perp} ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay N/A⁺ N/A[±] N/A1 **Occupancy Rate** 12.0% 22.6% 96.2% **Medicare Overall Rating**

Medicare Quality Measure Rating

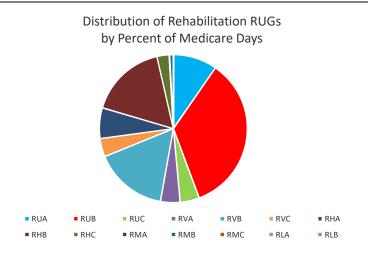
Routine Cost per Day \$42.15

Total Beds 124



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total	
	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	4,870	89.7%	
Extensive Services	14	0.3%	
Special Care High	172	3.2%	
Special Care Low	238	4.4%	
Clinically Complex	128	2.4%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	9	0.2%	
TOTAL	5,431		
0/ Marillana David In 1940 / // 1946	DUO-	CE 20/	

% Medicare Days in Ultra/Very High RUGs 65.3%



¹ This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

TROY HILLS CENTER

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$13,710,800

■ 119 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 79 total, including		Contract Labor: 9 total, including	
■ Registered Nurses (RNs)	22	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	45	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$441,719 for Trov Hills Center.
- Total Employee Payroll: \$5,213,639

■ Estimated State Income Taxes Paid by Employees: \$288,054

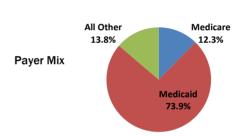
Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating Medicare Quality Measure Rating

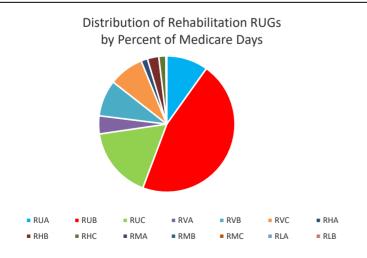
Routine Cost per Day \$255.85 **Total Beds** 130

Medicare Medicaid All Other Total Avg. Daily Census 14.3 85.6 15.9 115.8 Avg. Length of Stay 47.9 694.3 52.9 160.1 **Occupancy Rate** 11.0% 65.8% 12.3% 89.1%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	52	1.0%
Rehabiliation (breakdown in pie chart)	4,874	93.4%
Extensive Services	0	0.0%
Special Care High	59	1.1%
Special Care Low	141	2.7%
Clinically Complex	90	1.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	2	0.0%
TOTAL	5,218	

88.7% % Medicare Days in Ultra/Very High RUGs



VALLEY VIEW CARE CENTER

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$2,811,600

■ 32 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	7
Nurses: 17 total, including		Contract Labor: 3 total, including	
Registered Nurses (RNs)	3	■ Nursing	1
 Licensed Practical Nurses (LPNs) 	4	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	11	■ Other	0
Administrative	2	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$83,821 for Valley View Care Center.
- Total Employee Payroll: \$1,228,105

■ Estimated State Income Taxes Paid by Employees: \$67,853

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 6.5 11.6 7.7 25.8 222.7 560.0 119.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 43.4 **Occupancy Rate** 10.5% 18.7% 12.4% 41.6% **Medicare Overall Rating Medicare Quality Measure Rating**

\$239.04

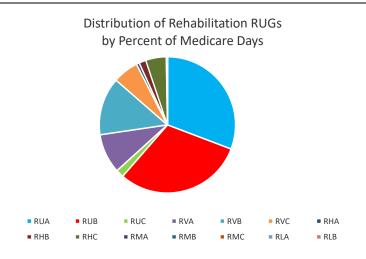
Total Beds 62

Routine Cost per Day

Payer Mix All Other Medicare 29.7% 25.3% Medicaid 44.9%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	4	0.2%
Rehabiliation (breakdown in pie chart)	2,331	97.9%
Extensive Services	0	0.0%
Special Care High	45	1.9%
Special Care Low	0	0.0%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	1	0.0%
TOTAL	2,381	
% Medicare Days in Ultra/Very High	RUGs	90.6%





VALLEY VIEW REHABILITATION AND HEALTHCARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$2,208,000

■ 31 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 31 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	0	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	31	Other	0
Administrative	0	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$156,915 for Valley View Rehabilitation and Healthcare Center.
- Total Employee Payroll: \$1,297,614

■ Estimated State Income Taxes Paid by Employees: \$71,693

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

 Medicare Overall Rating
 ☑

 Medicare Quality Measure Rating
 ☑

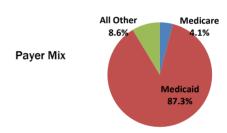
 Medicare Overall Rating unavailable

 Medicare Quality Measure Rating unavailable

Routine Cost per Day \$159.12

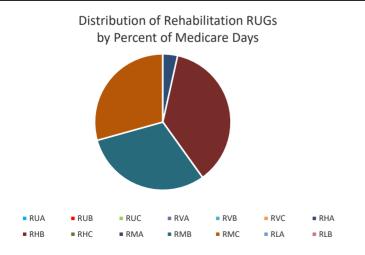
Total Beds 45

Medicare Medicaid All Other Total Avg. Daily Census 1.5 32.8 3.2 37.6 Avg. Length of Stay 39.7 921.5 592.5 473.1 **Occupancy Rate** 3.4% 72.9% 7.2% 83.5%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u>	<u>% to</u>
	<u>Days</u>	<u>Total</u>
Rehabiliation Plus Extensive Services	14	2.5%
Rehabiliation (breakdown in pie chart)	399	71.8%
Extensive Services	7	1.3%
Special Care High	0	0.0%
Special Care Low	15	2.7%
Clinically Complex	27	4.9%
Behavioral Symptoms/Cognitive Performance	38	6.8%
Reduced Physical Function	56	10.1%
TOTAL	556	
% Medicare Days in Ultra/Very High I	RUGs	0.0%



VAN DYK MANOR OF MONTCLAIR

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$9,508,100

■ 99 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	20
Nurses: 51 total, including		Contract Labor: 5 total, including	
Registered Nurses (RNs)	11	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	8	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	33	■ Other	0
Administrative	13	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$193,843 for Van Dyk Manor of Montclair.
- Total Employee Payroll: \$4,839,971

■ Estimated State Income Taxes Paid by Employees: \$267,408

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 14.8 20.6 24.0 59.3 23.8 578.2 71.1 59.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 21.1% 29.4% 34.2% 84.8%

Medicare Overall Rating

★★★

Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$341.06

Total Beds 70

Payer Mix

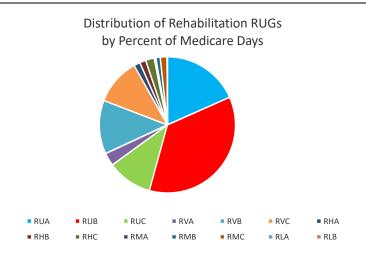
All Other
40.4%

Medicare
24.9%

Medicaid
34.7%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>% to</u> Total
Rehabiliation Plus Extensive Services	28	0.5%
Rehabiliation (breakdown in pie chart)	4,808	89.1%
Extensive Services	0	0.0%
Special Care High	111	2.1%
Special Care Low	300	5.6%
Clinically Complex	106	2.0%
Behavioral Symptoms/Cognitive Performance	12	0.2%
Reduced Physical Function	33	0.6%
TOTAL	5,398	

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 82.4%



VAN DYK MANOR - RIDGEWOOD

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,855,100

■ 155 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	23
Nurses: 76 total, including		Contract Labor: 22 total, including	
Registered Nurses (RNs)	19	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	22
■ Certified Nursing Assistants (CNAs)	47	■ Other	0
Administrative	18	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$161,063 for Van Dyk Manor Ridgewood.
- Total Employee Payroll: \$7,101,282

■ Estimated State Income Taxes Paid by Employees: \$392,346

Payer Mix

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 41.1 1.0 36.0 78.1 20.9 56.2 30.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 **Occupancy Rate** 42.8% 1.0% 37.5% 81.4%

Medicare Overall Rating

★★★

Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$356.28

Total Beds 96

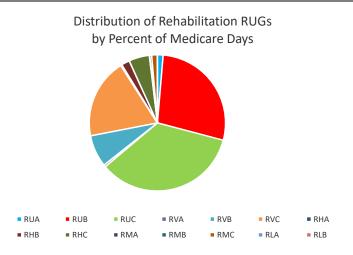
ength of Stay 20.9 0.0 56.2 30.0 ency Rate 42.8% 1.0% 37.5% 81.49

All Other
46.1% Medicare
52.6%

Medicaid
1.3%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	110	0.7%	
Rehabiliation (breakdown in pie chart)	14,084	93.9%	
Extensive Services	99	0.7%	
Special Care High	58	0.4%	
Special Care Low	312	2.1%	
Clinically Complex	256	1.7%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	78	0.5%	
TOTAL	14,998		

Medicare

% Medicare Days in Ultra/Very High RUGs 86.1%



% to

VICTORIA MANOR

Ownership: For-profit BPCI Model Participation: Model 3

Annual Contributions to Local and State Economy

Total Expenditures: \$11,166,200

■ 124 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	24
Nurses: 73 total, including		Contract Labor: 8 total, including	
Registered Nurses (RNs)	18	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	13	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	42	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$394,683 for Victoria Manor.
- Total Employee Payroll: \$4,270,263

■ Estimated State Income Taxes Paid by Employees: \$235,932

15.2%

13.3%

Madicara

% to

71.5%

Statistical Profile

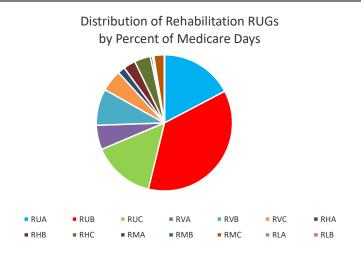
Medicaid All Other Medicare **Total** Avg. Daily Census 13.9 74.8 15.9 104.6 26.6 426.6 68.3 112.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 11.6% 62.3% 13.3% 87.2% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare

Routine Cost per Day \$243.26

Payer Mix 243.26 120

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	30	0.6%	
Rehabiliation (breakdown in pie chart)	4,461	87.8%	
Extensive Services	0	0.0%	
Special Care High	206	4.1%	
Special Care Low	139	2.7%	
Clinically Complex	220	4.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	26	0.5%	
TOTAL	5,082		

% Medicare Days in Ultra/Very High RUGs 78.0%



Total Beds

VIRTUA HEALTH AND REHABILITATION - BERLIN

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,007,600

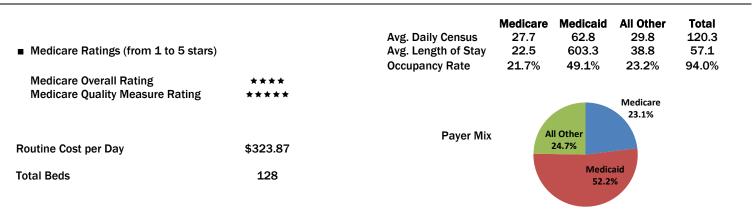
■ 154 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	26
Nurses: 85 total, including		Contract Labor: 14 total, including	
Registered Nurses (RNs)	13	■ Nursing	3
■ Licensed Practical Nurses (LPNs)	13	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	59	■ Other	0
Administrative	10	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$402,705 for Virtua Health and Rehabilitation Berlin.
- Total Employee Payroll: \$6,507,711

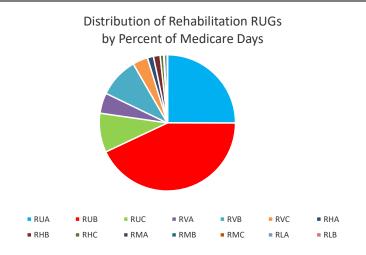
■ Estimated State Income Taxes Paid by Employees: \$359,551

Statistical Profile



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	71	0.7%	
Rehabiliation (breakdown in pie chart)	9,663	95.7%	
Extensive Services	0	0.0%	
Special Care High	92	0.9%	
Special Care Low	75	0.7%	
Clinically Complex	139	1.4%	
Behavioral Symptoms/Cognitive Performance	4	0.0%	
Reduced Physical Function	55	0.5%	
TOTAL	10,099		

Madicara

% to

% Medicare Days in Ultra/Very High RUGs 91.4%



VIRTUA HEALTH AND REHABILITATION - MT. HOLLY

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$19,230,100

■ 205 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	36
Nurses: 115 total, including		Contract Labor: 20 total, including	
Registered Nurses (RNs)	18	Nursing	7
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	13
■ Certified Nursing Assistants (CNAs)	80	■ Other	0
Administrative	10	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$596,060 for Virtua Health and Rehabilitation Mt. Holly.
- Total Employee Payroll: \$8,450,411

■ Estimated State Income Taxes Paid by Employees: \$466,885

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 31.7 97.3 39.7 168.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 22.0 233.7 37.0 57.6 **Occupancy Rate** 17.6% 54.1% 22.0% 93.7% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 18.8% All Other Payer Mix

Routine Cost per Day \$294.20

Total Beds 180

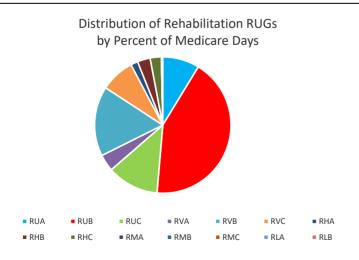
Payer Mix

All Other
23.5%

Medicaid
57.7%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u> <u>Days</u>	<u>% to</u> Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	10,947	94.5%	
Extensive Services	0	0.0%	
Special Care High	12	0.1%	
Special Care Low	393	3.4%	
Clinically Complex	150	1.3%	
Behavioral Symptoms/Cognitive Performance	3	0.0%	
Reduced Physical Function	75	0.6%	
TOTAL	11,580		
		0= 00/	

% Medicare Days in Ultra/Very High RUGs 87.2%



VOORHEES CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,120,600

■ 161 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	19
Nurses: 107 total, including		Contract Labor: 11 total, including	
Registered Nurses (RNs)	28	Nursing	0
Licensed Practical Nurses (LPNs)	20	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	59	■ Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$676,520 for Voorhees Center.
- Total Employee Payroll: \$6,729,481

■ Estimated State Income Taxes Paid by Employees: \$371,804

Statistical Profile

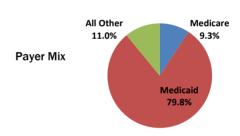
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$199.47

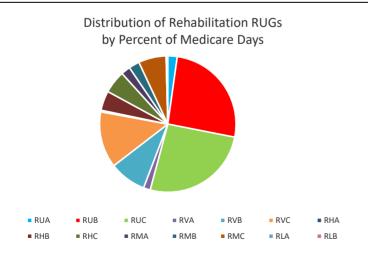
Total Beds 190

Medicare Medicaid All Other Total Avg. Daily Census 15.9 136.7 18.8 171.3 Avg. Length of Stay 60.3 779.6 60.2 228.3 **Occupancy Rate** 8.3% 71.9% 9.9% 90.2%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u> <u>Days</u>	<u>% to</u> Total	
Rehabiliation Plus Extensive Services	8	0.1%	
Rehabiliation (breakdown in pie chart)	5,145	88.9%	
Extensive Services	1	0.0%	
Special Care High	406	7.0%	
Special Care Low	114	2.0%	
Clinically Complex	73	1.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	39	0.7%	
TOTAL	5,786		
		00 40/	

% Medicare Days in Ultra/Very High RUGs 69.4%



WARREN HAVEN

BPCI Model Participation: None Ownership: Governmental

Annual Contributions to Local and State Economy

Total Expenditures: \$11,160,100

■ 92 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 66 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	9	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	39	■ Other	0
Administrative	7	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$453,008 for Warren Haven.
- Total Employee Payroll: \$3,604,644

■ Estimated State Income Taxes Paid by Employees: \$199,157

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating Medicare Quality Measure Rating

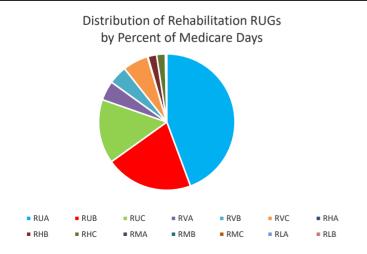
Routine Cost per Day \$207.20 **Total Beds** 180

Medicare Medicaid All Other Avg. Daily Census 13.4 96.3 Avg. Length of Stay 53.3 675.6 **Occupancy Rate** 7.5% 53.5%

> All Other Medicare 6.7% 11.4% Payer Mix Medicaid

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



Behavioral Symptoms/Cognitive Performance Reduced Physical Function	0	0.0% 0.0%	
Special Care Low Clinically Complex	144 8	2.9% 0.2%	
Special Care High	23	0.5%	
Extensive Services	3	0.1%	
Rehabiliation (breakdown in pie chart)	4,573	93.2%	
Rehabiliation Plus Extensive Services	154	3.1%	
	<u>Days</u>	<u>% ιο</u> <u>Total</u>	



Total

117.6

201.5

65.3%

% to

7.9

41.6

4.4%

Medicare

WATERS EDGE HEALTHCARE & REHABILITATION CENTER

BPCI Model Participation: None Ownership: For-profit

Annual Contributions to Local and State Economy

Total Expenditures: \$17,913,800

■ 212 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	40
Nurses: 118 total, including		Contract Labor: 9 total, including	
Registered Nurses (RNs)	13	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	36	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	70	■ Other	0
Administrative	9	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$672,455 for Waters Edge Healthcare & Rehabilitation Center.
- Total Employee Payroll: \$8,911,855

■ Estimated State Income Taxes Paid by Employees: \$492,380

Statistical Profile

Avg. Daily Census 11.4 103.7 50.9 166.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 34.7 425.2 92.9 **Occupancy Rate** 5.3%

Medicare Overall Rating Medicare Quality Measure Rating

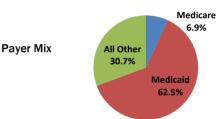
148.1 48.2% 23.7% 77.2%

Total

Medicare Medicaid All Other

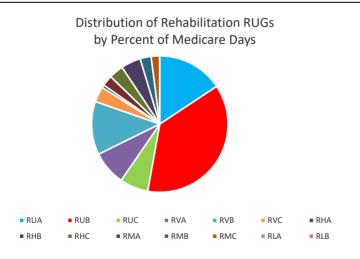
Routine Cost per Day \$261.80

Total Beds 215



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	150	3.6%
Rehabiliation (breakdown in pie chart)	2,990	71.8%
Extensive Services	46	1.1%
Special Care High	377	9.0%
Special Care Low	272	6.5%
Clinically Complex	288	6.9%
Behavioral Symptoms/Cognitive Performance	5	0.1%
Reduced Physical Function	38	0.9%
TOTAL	4,166	

% Medicare Days in Ultra/Very High RUGs



62.1%

WATERVIEW CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$22,141,200

■ 190 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	22
Nurses: 134 total, including		Contract Labor: 13 total, including	
Registered Nurses (RNs)	36	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	13
■ Certified Nursing Assistants (CNAs)	80	■ Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$668,140 for Waterview Center.
- Total Employee Payroll: \$7,734,223

■ Estimated State Income Taxes Paid by Employees: \$427,316

Statistical Profile

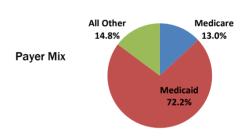
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$260.39

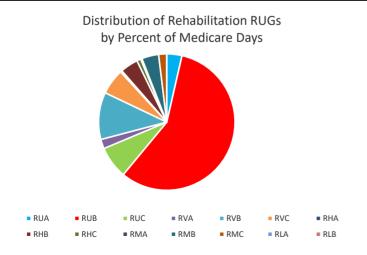
Total Beds 190

Medicare Medicaid All Other Total Avg. Daily Census 23.0 127.4 26.1 176.6 Avg. Length of Stay 41.0 553.7 55.8 140.1 **Occupancy Rate** 12.1% 67.1% 13.8% 92.9%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>
Rehabiliation Plus Extensive Services	99	1.2%
Rehabiliation (breakdown in pie chart)	7,479	89.0%
Extensive Services	86	1.0%
Special Care High	311	3.7%
Special Care Low	202	2.4%
Clinically Complex	59	0.7%
Behavioral Symptoms/Cognitive Performance	24	0.3%
Reduced Physical Function	140	1.7%
TOTAL	8,400	

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 79.6%



WEDGEWOOD GARDENS CARE CENTERS

Ownership: For-profit **BPCI Model Participation: None**

Annual Contributions to Local and State Economy

Total Expenditures: \$14,201,600

■ 134 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	13
Nurses: 80 total, including		Contract Labor: 18 total, including	
Registered Nurses (RNs)	22	■ Nursing	9
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	39	■ Other	0
Administrative	9	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$492,368 for Wedgewood Gardens Care Centers.
- Total Employee Payroll: \$5,612,562

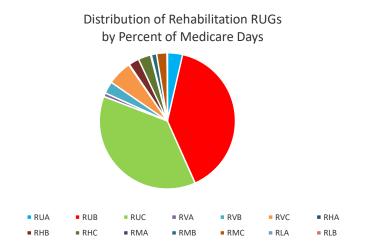
■ Estimated State Income Taxes Paid by Employees: \$310,094

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 18.7 100.3 12.9 131.9 30.5 244.1 71.1 109.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 12.4% 66.4% 8.5% 87.3% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 9.8% 14.2% Payer Mix **Routine Cost per Day** \$258.67 Medicaid 151

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	40	0.6%	
Rehabiliation (breakdown in pie chart)	6,578	96.3%	
Extensive Services	6	0.1%	
Special Care High	98	1.4%	
Special Care Low	79	1.2%	
Clinically Complex	22	0.3%	
Behavioral Symptoms/Cognitive Performance	3	0.0%	
Reduced Physical Function	8	0.1%	
TOTAL	6,834		

Madicara

% to

87.4% % Medicare Days in Ultra/Very High RUGs



Total Beds

WEST CALDWELL CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,588,800

■ 177 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	12	Dietary & Housekeeping	36
Nurses: 101 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	27	Nursing	0
■ Licensed Practical Nurses (LPNs)	15	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	59	■ Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$546,687 for West Caldwell Care Center.
- Total Employee Payroll: \$7,552,133

■ Estimated State Income Taxes Paid by Employees: \$417,255

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★

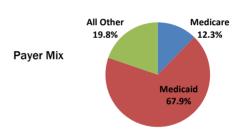
Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$241.79

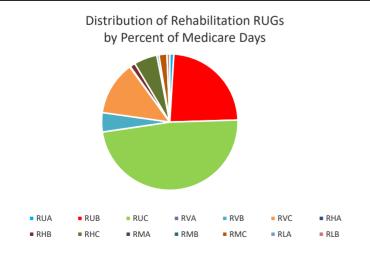
Total Beds 180

Medicare Medicaid All Other Total Avg. Daily Census 17.6 97.3 28.3 143.3 Avg. Length of Stay 29.3 348.3 295.3 146.9 **Occupancy Rate** 9.8% 54.1% 15.7% 79.6%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	10	0.2%
Rehabiliation (breakdown in pie chart)	6,134	95.5%
Extensive Services	1	0.0%
Special Care High	87	1.4%
Special Care Low	138	2.1%
Clinically Complex	50	0.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	4	0.1%
TOTAL	6,424	

% Medicare Days in Ultra/Very High RUGs 86.1%



WESTFIELD CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$19,036,500

■ 206 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	23
Nurses: 135 total, including		Contract Labor: 24 total, including	
Registered Nurses (RNs)	42	Nursing	0
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	23
■ Certified Nursing Assistants (CNAs)	77	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$634,156 for Westfield Center.
- Total Employee Payroll: \$8,661,295

■ Estimated State Income Taxes Paid by Employees: \$478,537

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

227

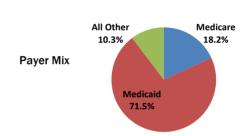
Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$222.97

Inclusive of 8 Ventilator SCNF beds

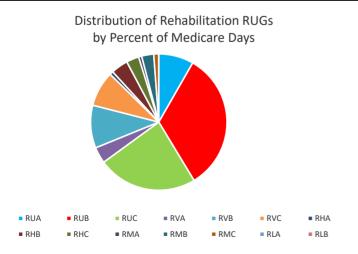
Total Beds

Medicare Medicaid All Other Total Avg. Daily Census 32.4 127.4 18.4 178.2 Avg. Length of Stay 37.3 484.2 33.6 106.1 **Occupancy Rate** 14.3% 56.1% 8.1% 78.5%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>
Rehabiliation Plus Extensive Services	374	3.2%
Rehabiliation (breakdown in pie chart)	9,355	79.1%
Extensive Services	1,024	8.7%
Special Care High	515	4.4%
Special Care Low	276	2.3%
Clinically Complex	222	1.9%
Behavioral Symptoms/Cognitive Performance	16	0.1%
Reduced Physical Function	49	0.4%
TOTAL	11,831	

% Medicare Days in Ultra/Very High RUGs

71.2%

% to

Medicare



WHITE HOUSE HEALTHCARE & REHABILITATION

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,618,000

■ 191 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	42
Nurses: 108 total, including		Contract Labor: 10 total, including	
Registered Nurses (RNs)	16	Nursing	0
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	73	■ Other	0
Administrative	14	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$579,896 for White House Healthcare & Rehabilitation.
- Total Employee Payroll: \$7,280,886

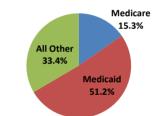
■ Estimated State Income Taxes Paid by Employees: \$402,269

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 24.1 80.6 52.6 157.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 36.3 338.3 94.6 108.0 **Occupancy Rate** 13.7% 45.8% 29.9% 89.4% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 15.3% Payer Mix

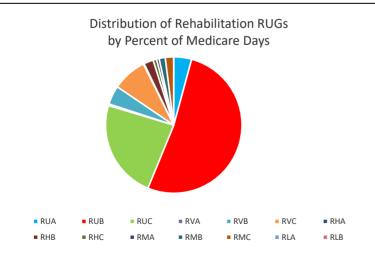
Routine Cost per Day \$227.60

Total Beds 176



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	14	0.2%
Rehabiliation (breakdown in pie chart)	7,205	81.9%
Extensive Services	55	0.6%
Special Care High	616	7.0%
Special Care Low	824	9.4%
Clinically Complex	49	0.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	33	0.4%
TOTAL	8,796	
% Medicare Days in Ultra/Very High I	RUGs	75.9%



WHITING HEALTH CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$12,093,900

■ 88 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 59 total, including		Contract Labor: 10 total, including	
Registered Nurses (RNs)	9	■ Nursing	2
■ Licensed Practical Nurses (LPNs)	1 5	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	35	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$365,145 for Whiting Health Care Center.
- Total Employee Payroll: \$4,140,958

■ Estimated State Income Taxes Paid by Employees: \$228,788

Statistical Profile

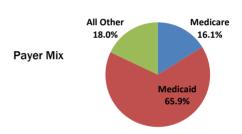
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$235.09

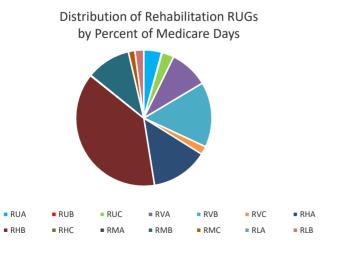
Total Beds 200

Medicare Medicaid All Other Total Avg. Daily Census 16.2 66.0 18.0 100.1 Avg. Length of Stay 29.2 1.267.1 85.2 122.6 **Occupancy Rate** 8.1% 33.0% 9.0% 50.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	5,696	96.7%	
Extensive Services	0	0.0%	
Special Care High	87	1.5%	
Special Care Low	41	0.7%	
Clinically Complex	29	0.5%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	34	0.6%	
TOTAL	5,888		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 86.8%



WILEY MISSION

Ownership: Nonprofit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$10,566,200

■ 142 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	2	Dietary & Housekeeping	37
Nurses: 54 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	20	■ Nursing	2
Licensed Practical Nurses (LPNs)	4	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	31	■ Other	0
Administrative	14	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$258,914 for Wiley Mission.
- Total Employee Payroll: \$5,723,946

■ Estimated State Income Taxes Paid by Employees: \$316,248

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 3.2 23.7 35.8 62.7 22.1 722.1 214.0 181.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 4.8% 35.4% 53.4% 93.6% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 5.1%

Routine Cost per Day \$330.14

Total Beds 67

Payer Mix

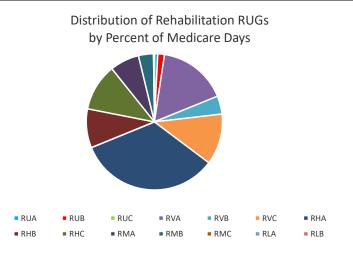
All Other 57.0%

Medicare 5.1%

Medicaid 37.8%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70 to	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	876	74.7%	
Extensive Services	0	0.0%	
Special Care High	46	3.9%	
Special Care Low	129	11.0%	
Clinically Complex	80	6.8%	
Behavioral Symptoms/Cognitive Performance	3	0.3%	
Reduced Physical Function	38	3.2%	
TOTAL	1,172		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 26.4%



WILLOW CREEK REHABILITATION AND CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$15,841,800

■ 132 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 92 total, including		Contract Labor: 14 total, including	
Registered Nurses (RNs)	12	■ Nursing	0
 Licensed Practical Nurses (LPNs) 	31	■ Therapists	13
■ Certified Nursing Assistants (CNAs)	49	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$473,629 for Willow Creek Rehabilitation and Care Center.
- Total Employee Payroll: \$5,533,643

■ Estimated State Income Taxes Paid by Employees: \$305,734

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

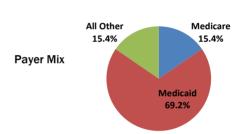
 Medicare Overall Rating
 ★★★★

 Medicare Quality Measure Rating
 ★★★★★

Routine Cost per Day \$249.72

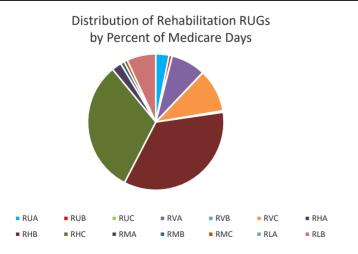
Total Beds 180

Medicare Medicaid All Other Total Avg. Daily Census 19.8 89.0 19.9 128.7 Avg. Length of Stay 31.8 833.0 52.1 115.7 **Occupancy Rate** 11.0% 49.4% 11.0% 71.5%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70 to	
Rehabiliation Plus Extensive Services	169	2.3%	
Rehabiliation (breakdown in pie chart)	6,814	94.1%	
Extensive Services	22	0.3%	
Special Care High	104	1.4%	
Special Care Low	86	1.2%	
Clinically Complex	19	0.3%	
Behavioral Symptoms/Cognitive Performance	8	0.1%	
Reduced Physical Function	21	0.3%	
TOTAL	7,243		

Medicare

% to

% Medicare Days in Ultra/Very High RUGs 88.8%



WILLOW SPRINGS REHABILITATION & HEALTHCARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$13,581,500

■ 120 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	6
Nurses: 77 total, including		Contract Labor: 12 total, including	
Registered Nurses (RNs)	8	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	21	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	48	■ Other	0
Administrative	6	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$467,979 for Willow Springs Rehabilitation & Healthcare Center.
- Total Employee Payroll: \$4,869,567

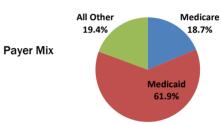
■ Estimated State Income Taxes Paid by Employees: \$269,044

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 24.8 81.9 25.7 132.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 31.5 231.8 45.9 77.9 **Occupancy Rate** 14.5% 47.9% 15.0% 77.4% **Medicare Overall Rating Medicare Quality Measure Rating**

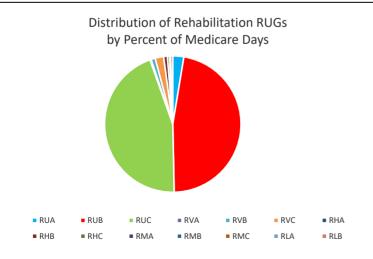
Routine Cost per Day \$210.63

Total Beds 171



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total	
Rehabiliation Plus Extensive Services	162	1.8%	
Rehabiliation (breakdown in pie chart)	8,622	95.4%	
Extensive Services	0	0.0%	
Special Care High	104	1.2%	
Special Care Low	120	1.3%	
Clinically Complex	28	0.3%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	3	0.0%	
TOTAL	9,040		
		0= 40/	

% Medicare Days in Ultra/Very High RUGs 95.1%



WINDSOR GARDENS

Ownership: For-profit **BPCI Model Participation: Model 3**

Annual Contributions to Local and State Economy

Total Expenditures: \$19,660,800

■ 175 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	20
Nurses: 107 total, including		Contract Labor: 14 total, including	
Registered Nurses (RNs)	19	■ Nursing	6
■ Licensed Practical Nurses (LPNs)	35	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	53	■ Other	0
Administrative	6	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$727,561 for Windsor Gardens.
- Total Employee Payroll: \$8,221,183

■ Estimated State Income Taxes Paid by Employees: \$454,220

Statistical Profile

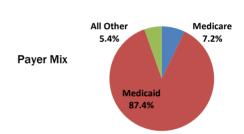
■ Medicare Ratings (from 1 to 5 stars)

Inclusive of 11 Ventilator SCNF beds

Medicare Overall Rating Medicare Quality Measure Rating

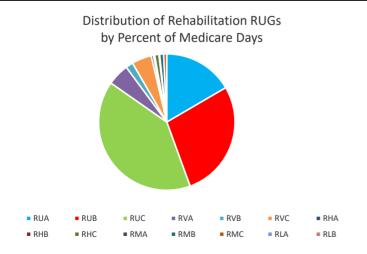
Routine Cost per Day \$278.68 215 **Total Beds**

Medicare Medicaid All Other Avg. Daily Census 12.9 157.5 Avg. Length of Stay 40.4 253.2 **Occupancy Rate** 6.0% 73.3%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	178	3.8%
Rehabiliation (breakdown in pie chart)	4,178	88.5%
Extensive Services	140	3.0%
Special Care High	13	0.3%
Special Care Low	116	2.5%
Clinically Complex	79	1.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	17	0.4%
TOTAL	4,721	
% Medicare Days in Ultra/Very High I	88.9%	



Total

180.2

159.2

83.8%

9.7

51.5

4.5%

WOODCLIFF LAKE HEALTH & REHABILITATION CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$14,532,900

■ 145 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	27
Nurses: 72 total, including		Contract Labor: 15 total, including	
Registered Nurses (RNs)	16	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	15
■ Certified Nursing Assistants (CNAs)	44	■ Other	0
Administrative	13	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$222,737 for Woodcliff Lake Health & Rehabilitation Center.
- Total Employee Payroll: \$5,849,559

■ Estimated State Income Taxes Paid by Employees: \$323,188

Payer Mix

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 32.5 30.5 20.7 83.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 25.0 1.393.4 32.1 42.6 **Occupancy Rate** 28.5% 26.8% 18.1% 73.4% **Medicare Overall Rating**

Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$322.67

114

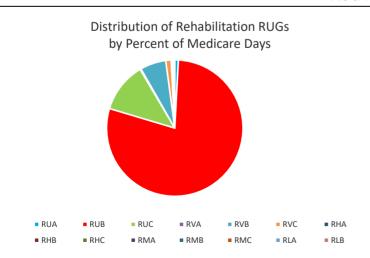
All Other 24.7% Medicare 38.8% Medicaid 36.5%

Medicare

% to

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	11,626	98.1%	
Extensive Services	0	0.0%	
Special Care High	18	0.2%	
Special Care Low	160	1.4%	
Clinically Complex	36	0.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	10	0.1%	
TOTAL	11,850		

% Medicare Days in Ultra/Very High RUGs 97.3%



Total Beds

WOODCREST HEALTH CARE CENTER

Ownership: For-profit BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: \$19,986,400

■ 199 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	17	Dietary & Housekeeping	37
Nurses: 113 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	19	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	31	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	62	■ Other	0
Administrative	7	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$684,649 for Woodcrest Health Care Center.
- Total Employee Payroll: \$9,525,964

■ Estimated State Income Taxes Paid by Employees: \$526,310

Payer Mix

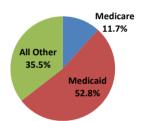
Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 20.9 94.0 63.3 178.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 40.8 562.7 140.9 157.9 **Occupancy Rate** 8.9% 39.8% 26.8% 75.5% **Medicare Overall Rating Medicare Quality Measure Rating**

Routine Cost per Day \$238.97

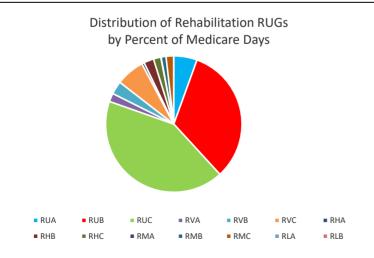
7

236



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	22	0.3%	
Rehabiliation (breakdown in pie chart)	7,343	96.3%	
Extensive Services	7	0.1%	
Special Care High	88	1.2%	
Special Care Low	83	1.1%	
Clinically Complex	31	0.4%	
Behavioral Symptoms/Cognitive Performance	4	0.1%	
Reduced Physical Function	46	0.6%	
TOTAL	7,624		

% Medicare Days in Ultra/Very High RUGs
89.1%



Total Beds

COUNTY REPORTS



ATLANTIC COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$152,115,100

■ 1,683 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	17	Dietary & Housekeeping	
Nurses: 966 total, including		Contract Labor: 86 total, including	
Registered Nurses (RNs)	135	Nursing	0
■ Licensed Practical Nurses (LPNs)	236	■ Therapists	68
■ Certified Nursing Assistants (CNAs)	595	■ Other	1
Administrative	96	Plant Operations and Maintenance	26

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$5,116,600 for Atlantic County nursing homes.
- Total Employee Payroll: \$63,008,000

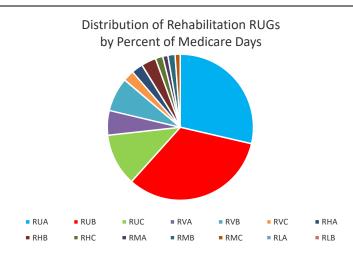
■ Estimated State Income Taxes Paid by Employees: \$3,481,200

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)	- Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 225.1 30.5 11.8%	Medicaid 912.3 319.9 47.8%	All Other 263.7 93.9 13.8%	Total 1,401.1 111.9 73.4%
% of 5-Star Ratings Countywide % of 4-Star Ratings Countywide % of 3-Star Ratings Countywide % of 2-Star Ratings Countywide % of 1-Star Ratings Countywide	9.1% 27.3% 9.1% 45.5% 9.1%	Payer Mix	All Other 18.8%		Medicare 16.1%	
Routine Cost per Day	\$243.17			Medic 65.1		
Total Beds	1,908					

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>% to</u> <u>Total</u>
Rehabiliation Plus Extensive Services	1,247	1.4%
Rehabiliation (breakdown in pie chart)	81,328	92.2%
Extensive Services	924	1.0%
Special Care High	1,412	1.6%
Special Care Low	1,898	2.2%
Clinically Complex	1,007	1.1%
Behavioral Symptoms/Cognitive Performance	39	0.0%
Reduced Physical Function	324	0.4%
TOTAL	88,179	

% Medicare Days in Ultra/Very High RUGs 83.5%



¹ Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

BERGEN COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$521,354,000

■ 5,521 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	207	Dietary & Housekeeping	843
Nurses: 2,347 total, including		Contract Labor: 495 total, including	
Registered Nurses (RNs)	544	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	428	■ Therapists	207
■ Certified Nursing Assistants (CNAs)	1,375	■ Other	1
Administrative	280	Plant Operations and Maintenance	85

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$15,829,400 for Bergen County nursing homes.
- Total Employee Payroll: \$240,926,000

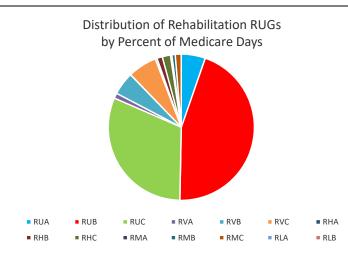
■ Estimated State Income Taxes Paid by Employees: \$13,311,200

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)	· Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 839.8 29.1 15.6%	Medicaid 2,120.6 438.3 39.5%	All Other 1,517.7 85.4 28.3%	Total 4,478.0 81.2 83.4%
% of 5-Star Ratings Countywide % of 4-Star Ratings Countywide % of 3-Star Ratings Countywide % of 2-Star Ratings Countywide % of 1-Star Ratings Countywide	59.4% 12.5% 6.3% 21.9% 0.0%	Payer Mix		l Other 33.9%	Medicare 18.8%	
Routine Cost per Day	\$275.09			Medi 47.4		
Total Beds	5,371					

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



<u>Days</u>	<u>Total</u>
4,803	1.6%
285,421	93.2%
1,045	0.3%
3,967	1.3%
6,201	2.0%
3,125	1.0%
94	0.0%
1,717	0.6%
306,373	
	4,803 285,421 1,045 3,967 6,201 3,125 94 1,717

Medicare

% Medicare Days in Ultra/Very High RUGs 89.3%



¹ Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

BURLINGTON COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$319,831,500

■ 3,120 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	78	Dietary & Housekeeping	584
Nurses: 1,296 total, including		Contract Labor: 285 total, including	
■ Registered Nurses (RNs)	287	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	265	■ Therapists	107
■ Certified Nursing Assistants (CNAs)	743	■ Other	2
Administrative	188	Plant Operations and Maintenance	88

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$8,583,000 for Burlington County nursing homes.
- Total Employee Payroll: \$126,650,300

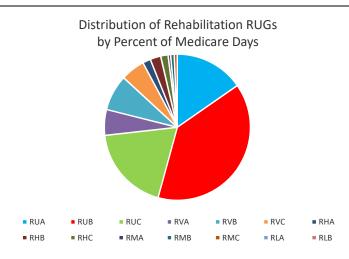
■ Estimated State Income Taxes Paid by Employees: \$6,997,400

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars) -	Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 377.6 29.7 13.4%	Medicaid 1,329.2 420.1 47.1%	All Other 643.5 72.3 22.8%	Total 2,350.4 93.0 83.3%
% of 5-Star Ratings Countywide	29.4%					
% of 4-Star Ratings Countywide	29.4%					
% of 3-Star Ratings Countywide	23.5%				Medicare 16.1%	
% of 2-Star Ratings Countywide	17.6%				16.1%	
% of 1-Star Ratings Countywide	0.0%	Payer Mix	/	II Other 27.4%		
Routine Cost per Day	\$233.80			Medio 56.6		
Total Beds	2,823					

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u> <u>Days</u>	% to Total	
Rehabiliation Plus Extensive Services	2,705	2.0%	
Rehabiliation (breakdown in pie chart)	126,553	91.9%	
Extensive Services	332	0.2%	
Special Care High	1,746	1.3%	
Special Care Low	3,483	2.5%	
Clinically Complex	1,869	1.4%	
Behavioral Symptoms/Cognitive Performance	45	0.0%	
Reduced Physical Function	1,019	0.7%	
TOTAL	137,752		

% Medicare Days in Ultra/Very High RUGs 86.5%



¹ Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

CAMDEN COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$376,064,600

■ 3,585 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	23	Dietary & Housekeeping	
Nurses: 1,592 total, including		Contract Labor: 470 total, including	
Registered Nurses (RNs)	308	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	349	■ Therapists	191
■ Certified Nursing Assistants (CNAs)	935	■ Other	1
Administrative	209	Plant Operations and Maintenance	81

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$11,756,500 for Camden County nursing homes.
- Total Employee Payroll: \$132,397,200

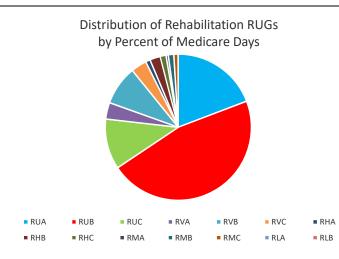
■ Estimated State Income Taxes Paid by Employees: \$7,314,900

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars	s) - Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 429.6 31.4 11.1%	Medicaid 1,761.9 372.8 45.7%	All Other 940.2 96.0 24.4%	Total 3,131.7 111.0 81.2%
% of 5-Star Ratings Countywide	27.8%					
% of 4-Star Ratings Countywide	16.7%					
% of 3-Star Ratings Countywide	22.2%				Medicare 13.7%	
% of 2-Star Ratings Countywide	27.8%				13.7%	
% of 1-Star Ratings Countywide	5.6%	Payer Mix	/	II Other 30.0%		
Routine Cost per Day	\$213.08			Medi 56.3		
Total Beds	3,858					

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>
Rehabiliation Plus Extensive Services	3,021	1.9%
Rehabiliation (breakdown in pie chart)	151,410	93.1%
Extensive Services	654	0.4%
Special Care High	2,066	1.3%
Special Care Low	2,668	1.6%
Clinically Complex	1,912	1.2%
Behavioral Symptoms/Cognitive Performance	97	0.1%
Reduced Physical Function	739	0.5%
TOTAL	162,567	

Medicare

% Medicare Days in Ultra/Very High RUGs 87.8%



¹ Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

CAPE MAY COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$94,990,600

■ 896 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	172
Nurses: 403 total, including		Contract Labor: 124 total, including	
Registered Nurses (RNs)	87	■ Nursing	0
 Licensed Practical Nurses (LPNs) 	91	■ Therapists	39
Certified Nursing Assistants (CNAs)	225	■ Other	1
Administrative	69	Plant Operations and Maintenance	23

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$3,477,000 for Cape May County nursing homes.
- Total Employee Payroll: \$33,115,200

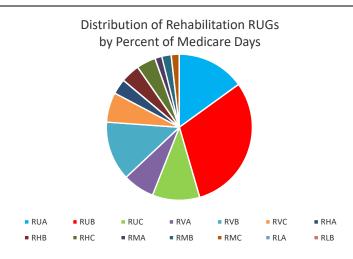
■ Estimated State Income Taxes Paid by Employees: \$1,829,600

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)	· Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 112.8 30.1 10.4%	Medicaid 423.8 515.6 39.2%	All Other 375.4 180.8 34.7%	Total 912.0 137.1 84.3%
% of 5-Star Ratings Countywide % of 4-Star Ratings Countywide % of 3-Star Ratings Countywide % of 2-Star Ratings Countywide % of 1-Star Ratings Countywide	28.6% 28.6% 0.0% 28.6% 14.3%	Payer Mix		Other 1.2%	Medicare 12.4%	
Routine Cost per Day	\$203.48				icaid .5%	
Total Beds	1,082					

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



Rehabiliation Plus Extensive Services 623 1.5% Rehabiliation (breakdown in pie chart) 36,908 89.6% Extensive Services 126 0.3% Special Care High 1,062 2.6% Special Care Low 1,094 2.7% Clinically Complex 1,136 2.8% Behavioral Symptoms/Cognitive Performance 10 0.0% Reduced Physical Function 216 0.5% TOTAL 41,175		<u>Days</u>	% to Total	
Extensive Services 126 0.3% Special Care High 1,062 2.6% Special Care Low 1,094 2.7% Clinically Complex 1,136 2.8% Behavioral Symptoms/Cognitive Performance 10 0.0% Reduced Physical Function 216 0.5%	Rehabiliation Plus Extensive Services	623	1.5%	
Special Care High 1,062 2.6% Special Care Low 1,094 2.7% Clinically Complex 1,136 2.8% Behavioral Symptoms/Cognitive Performance 10 0.0% Reduced Physical Function 216 0.5%	Rehabiliation (breakdown in pie chart)	36,908	89.6%	
Special Care Low 1,094 2.7% Clinically Complex 1,136 2.8% Behavioral Symptoms/Cognitive Performance 10 0.0% Reduced Physical Function 216 0.5%	Extensive Services	126	0.3%	
Clinically Complex 1,136 2.8% Behavioral Symptoms/Cognitive Performance 10 0.0% Reduced Physical Function 216 0.5%	Special Care High	1,062	2.6%	
Behavioral Symptoms/Cognitive Performance 10 0.0% Reduced Physical Function 216 0.5%	Special Care Low	1,094	2.7%	
Reduced Physical Function 216 0.5%	Clinically Complex	1,136	2.8%	
•••••	Behavioral Symptoms/Cognitive Performance	10	0.0%	
TOTAL 41,175	Reduced Physical Function	216	0.5%	
	TOTAL	41,175		

% Medicare Days in Ultra/Very High RUGs 75.3%



¹ Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

CUMBERLAND COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$108,020,600

■ 1,157 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	242
Nurses: 499 total, including		Contract Labor: 318 total, including	
Registered Nurses (RNs)	95	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	96	■ Therapists	43
■ Certified Nursing Assistants (CNAs)	308	■ Other	0
Administrative	60	Plant Operations and Maintenance	39

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$4,106,400 for Cumberland County nursing homes.
- Total Employee Payroll: \$40,324,500

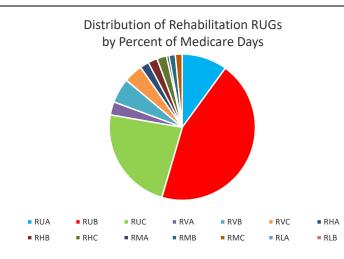
■ Estimated State Income Taxes Paid by Employees: \$2,227,900

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)	- Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 130.0 35.0 10.9%	Medicaid 510.1 482.4 42.8%	All Other 433.7 191.9 36.4%	Total 1,073.8 152.7 90.1%
% of 5-Star Ratings Countywide % of 4-Star Ratings Countywide % of 3-Star Ratings Countywide % of 2-Star Ratings Countywide % of 1-Star Ratings Countywide	16.7% 0.0% 33.3% 33.3% 16.7%	Payer Mix		Other 0.4%	Medicare 12.1%	
Routine Cost per Day	\$267.72				icaid .5%	
Total Beds	1,192		Ì			

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total
Rehabiliation Plus Extensive Services	943	1.8%
Rehabiliation (breakdown in pie chart)	48,972	92.9%
Extensive Services	64	0.1%
Special Care High	485	0.9%
Special Care Low	858	1.6%
Clinically Complex	703	1.3%
Behavioral Symptoms/Cognitive Performance	28	0.1%
Reduced Physical Function	677	1.3%
TOTAL	52,730	

% Medicare Days in Ultra/Very High RUGs 84.8%



¹ Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

ESSEX COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$502,179,900

■ 4,837 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	43	Dietary & Housekeeping	787
Nurses: 2,333 total, including		Contract Labor: 742 total, including	
Registered Nurses (RNs)	475	Nursing	0
■ Licensed Practical Nurses (LPNs)	428	■ Therapists	253
■ Certified Nursing Assistants (CNAs)	1,430	■ Other	3
Administrative	267	Plant Operations and Maintenance	106

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$15,314,100 for Essex County nursing homes.
- Total Employee Payroll: \$177,267,100

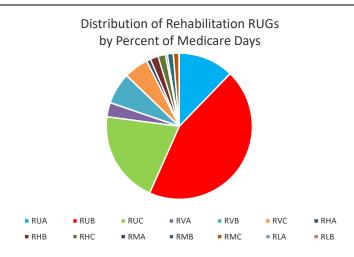
■ Estimated State Income Taxes Paid by Employees: \$9,794,000

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)	- Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 636.6 34.7 13.1%	Medicaid 2,765.9 368.4 56.8%	All Other 754.0 61.8 15.5%	Total 4,156.5 110.5 85.4%
% of 5-Star Ratings Countywide % of 4-Star Ratings Countywide % of 3-Star Ratings Countywide % of 2-Star Ratings Countywide % of 1-Star Ratings Countywide	33.3% 40.0% 3.3% 23.3% 0.0%	Payer Mix	All Other 18.1%		Medicare 15.3%	
Routine Cost per Day	\$242.85			Medic 66.5		
Total Beds	4,868		Ì			

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	4,068	1.8%
Rehabiliation (breakdown in pie chart)	211,235	91.0%
Extensive Services	2,109	0.9%
Special Care High	4,393	1.9%
Special Care Low	7,009	3.0%
Clinically Complex	2,366	1.0%
Behavioral Symptoms/Cognitive Performance	141	0.1%
Reduced Physical Function	870	0.4%
TOTAL	232,191	

% Medicare Days in Ultra/Very High RUGs

NIHA

85.7%

¹ Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

GLOUCESTER COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$136,455,100

■ 1,269 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	55	Dietary & Housekeeping	187
Nurses: 698 total, including		Contract Labor: 62 total, including	
Registered Nurses (RNs)	135	Nursing	0
■ Licensed Practical Nurses (LPNs)	167	■ Therapists	48
■ Certified Nursing Assistants (CNAs)	396	■ Other	0
Administrative	92	Plant Operations and Maintenance	29

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$4,017,700 for Gloucester County nursing homes.
- Total Employee Payroll: \$56,798,000

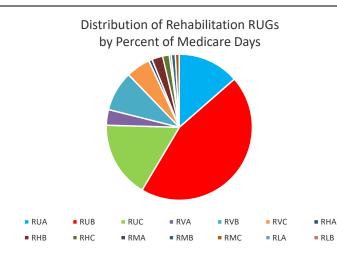
■ Estimated State Income Taxes Paid by Employees: \$3,138,100

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars) -	Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 232.2 29.3 16.2%	Medicaid 571.8 324.6 39.9%	All Other 351.6 68.2 24.5%	Total 1,155.6 81.3 80.6%
% of 5-Star Ratings Countywide	33.3%					
% of 4-Star Ratings Countywide	11.1 %					
% of 3-Star Ratings Countywide	11.1 %				Medicare 20.1%	
% of 2-Star Ratings Countywide	33.3%				20.1%	
% of 1-Star Ratings Countywide	11.1%	Payer Mix		ll Other 30.4%		
Routine Cost per Day	\$228.14			Medio 49.5		
Total Beds	1,434					

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total
Rehabiliation Plus Extensive Services	924	1.1%
Rehabiliation (breakdown in pie chart)	79,283	93.6%
Extensive Services	838	1.0%
Special Care High	663	0.8%
Special Care Low	1,466	1.7%
Clinically Complex	968	1.1%
Behavioral Symptoms/Cognitive Performance	43	0.1%
Reduced Physical Function	544	0.6%
TOTAL	84,729	

% Medicare Days in Ultra/Very High RUGs 88.0%



¹ Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

HUDSON COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$256,372,100

■ 2,312 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	10	Dietary & Housekeeping	361
Nurses: 631 total, including		Contract Labor: 1,069 total, including	
Registered Nurses (RNs)	135	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	103	■ Therapists	158
■ Certified Nursing Assistants (CNAs)	393	■ Other	0
Administrative	120	Plant Operations and Maintenance	48

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$8,416,200 for Hudson County nursing homes.
- Total Employee Payroll: \$54,746,700

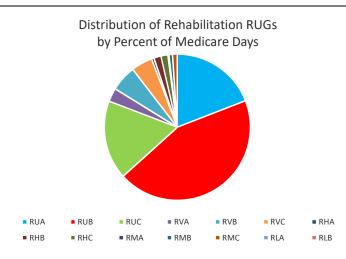
■ Estimated State Income Taxes Paid by Employees: \$3,024,800

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)	- Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 415.2 37.8 15.7%	Medicaid 1,640.9 461.1 62.2%	All Other 293.5 54.5 11.1%	Total 2,349.6 120.6 89.1%
% of 5-Star Ratings Countywide % of 4-Star Ratings Countywide % of 3-Star Ratings Countywide % of 2-Star Ratings Countywide % of 1-Star Ratings Countywide	68.8% 18.8% 0.0% 12.5% 0.0%	Payer Mix	All Other 12.5%		Medicare 17.7%	
Routine Cost per Day	\$244.18		\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	Nedicaid 69.8%		
Total Beds	2,638		·			

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



<u>Days</u>	<u>Total</u>
1,862	1.2%
141,833	93.6%
566	0.4%
2,015	1.3%
3,222	2.1%
1,419	0.9%
78	0.1%
534	0.4%
L51,529	
	1,862 141,833 566 2,015 3,222 1,419 78 534

% Medicare Days in Ultra/Very High RUGs 89.3%



¹ Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

HUNTERDON COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$44,405,100

■ 476 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	61
Nurses: 306 total, including		Contract Labor: 29 total, including	
Registered Nurses (RNs)	53	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	65	■ Therapists	29
■ Certified Nursing Assistants (CNAs)	188	■ Other	0
Administrative	24	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,385,200 for Hunterdon County nursing homes.
- Total Employee Payroll: \$17,455,200

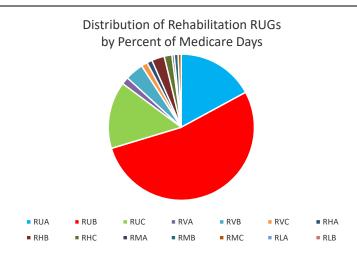
■ Estimated State Income Taxes Paid by Employees: \$964,400

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)	- Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 64.0 26.7 15.3%	Medicaid 190.6 638.3 45.6%	All Other 127.8 111.0 30.6%	Total 382.4 99.4 91.5%
% of 5-Star Ratings Countywide	75.0%					
% of 4-Star Ratings Countywide	0.0%					
% of 3-Star Ratings Countywide	25.0%				Medicare 16.7%	
% of 2-Star Ratings Countywide	0.0%				16.7%	
% of 1-Star Ratings Countywide	0.0%	Payer Mix	/	l Other 33.4%		
Routine Cost per Day	\$234.06			Medi 49.8		
Total Beds	418					

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> <u>Total</u>
Rehabiliation Plus Extensive Services	279	1.2%
Rehabiliation (breakdown in pie chart)	22,456	96.1%
Extensive Services	2	0.0%
Special Care High	155	0.7%
Special Care Low	170	0.7%
Clinically Complex	255	1.1%
Behavioral Symptoms/Cognitive Performance	11	0.0%
Reduced Physical Function	41	0.2%
TOTAL	23,369	

% Medicare Days in Ultra/Very High RUGs 89.7%



¹ Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

MERCER COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$238,236,000

■ 2,197 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	45	Dietary & Housekeeping	379
Nurses: 1,158 total, including		Contract Labor: 202 total, including	
■ Registered Nurses (RNs)	193	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	295	■ Therapists	53
■ Certified Nursing Assistants (CNAs)	671	■ Other	0
Administrative	122	Plant Operations and Maintenance	74

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$7,747,100 for Mercer County nursing homes.
- Total Employee Payroll: \$94,814,900

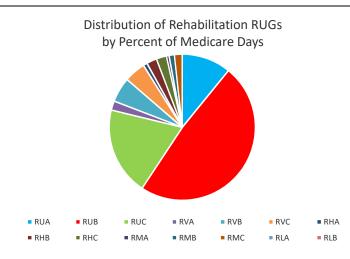
■ Estimated State Income Taxes Paid by Employees: \$5,238,500

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars) - Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 290.0 34.7 11.9%	Medicaid 1,156.7 430.4 47.3%	All Other 624.0 121.5 25.5%	Total 2,070.6 132.8 84.7%
% of 5-Star Ratings Countywide	23.5%					
% of 4-Star Ratings Countywide	29.4%					
% of 3-Star Ratings Countywide	1 7.6%				Medicare 14.0%	
% of 2-Star Ratings Countywide	29.4%				14.0%	
% of 1-Star Ratings Countywide	0.0%	Payer Mix	/	ll Other 30.1%		
Routine Cost per Day	\$233.43			Medi 55.9		
Total Beds	2,445					

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	2,267	2.1%
Rehabiliation (breakdown in pie chart)	97,927	92.6%
Extensive Services	344	0.3%
Special Care High	1,346	1.3%
Special Care Low	2,309	2.2%
Clinically Complex	1,168	1.1%
Behavioral Symptoms/Cognitive Performance	12	0.0%
Reduced Physical Function	368	0.3%
TOTAL	105,741	

% Medicare Days in Ultra/Very High RUGs 86.3%



¹ Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

MIDDLESEX COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$398,707,300

■ 3,879 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	83	Dietary & Housekeeping	649
Nurses: 2,118 total, including		Contract Labor: 284 total, including	
Registered Nurses (RNs)	357	■ Nursing	0
 Licensed Practical Nurses (LPNs) 	503	■ Therapists	137
Certified Nursing Assistants (CNAs)	1,259	■ Other	1
Administrative	223	Plant Operations and Maintenance	109

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$11,861,300 for Middlesex County nursing homes.
- Total Employee Payroll: \$169,211,300

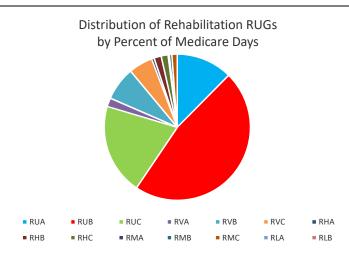
■ Estimated State Income Taxes Paid by Employees: \$9,348,900

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)	- Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 499.2 28.1 12.8%	Medicaid 1,622.5 422.4 41.6%	All Other 1,103.7 90.1 28.3%	Total 3,225.5 95.3 82.7%
% of 5-Star Ratings Countywide	34.8%					
% of 4-Star Ratings Countywide	17.4 %				Medicare	
% of 3-Star Ratings Countywide	21 .7%				15.5%	
% of 2-Star Ratings Countywide	26.1 %				15.5%	
% of 1-Star Ratings Countywide	0.0%	Payer Mix	/	l Other 34.2%		
Routine Cost per Day	\$259.93			Medi 50.3		
Total Beds	3,898					

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	3,997	2.2%	
Rehabiliation (breakdown in pie chart)	164,420	90.4%	
Extensive Services	1,089	0.6%	
Special Care High	2,768	1.5%	
Special Care Low	6,211	3.4%	
Clinically Complex	2,332	1.3%	
Behavioral Symptoms/Cognitive Performance	78	0.0%	
Reduced Physical Function	1,072	0.6%	
TOTAL	181,967		

Medicare

% Medicare Days in Ultra/Very High RUGs 86.2%



¹ Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

MONMOUTH COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$480,601,800

■ 4,509 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	176	Dietary & Housekeeping	736
Nurses: 2,112 total, including		Contract Labor: 249 total, including	
Registered Nurses (RNs)	410	■ Nursing	0
Licensed Practical Nurses (LPNs)	494	■ Therapists	100
■ Certified Nursing Assistants (CNAs)	1,208	■ Other	0
Administrative	267	Plant Operations and Maintenance	117

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$12,033,700 for Monmouth County nursing homes.
- Total Employee Payroll: \$195,668,200

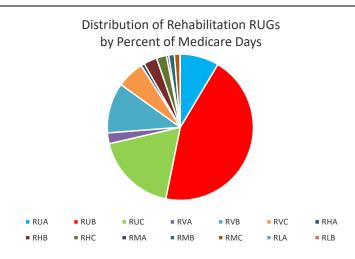
■ Estimated State Income Taxes Paid by Employees: \$10,810,700

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)	- Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 660.7 28.4 15.6%	Medicaid 2,019.8 359.8 47.8%	All Other 746.1 58.9 17.6%	Total 3,426.5 82.5 81.0%
% of 5-Star Ratings Countywide	56.3%					
% of 4-Star Ratings Countywide	21.9%					
% of 3-Star Ratings Countywide	9.4%				Medicare 19.3%	
% of 2-Star Ratings Countywide	9.4%				19.3%	
% of 1-Star Ratings Countywide	3.1%	Payer Mix		All Other 21.8%		
Routine Cost per Day	\$255.42			Medic 58.9		
Total Beds	4,228					

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	% to Total
Rehabiliation Plus Extensive Services	2,459	1.0%
Rehabiliation (breakdown in pie chart)	217,477	92.6%
Extensive Services	1,457	0.6%
Special Care High	3,441	1.5%
Special Care Low	5,546	2.4%
Clinically Complex	3,051	1.3%
Behavioral Symptoms/Cognitive Performance	77	0.0%
Reduced Physical Function	1,293	0.6%
TOTAL	234,801	

% Medicare Days in Ultra/Very High RUGs 83.0%



¹ Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

MORRIS COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$391,676,600

■ 3,660 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	144	Dietary & Housekeeping	453
Nurses: 1,779 total, including		Contract Labor: 100 total, including	
Registered Nurses (RNs)	360	Nursing	0
■ Licensed Practical Nurses (LPNs)	327	■ Therapists	71
■ Certified Nursing Assistants (CNAs)	1,092	■ Other	1
Administrative	211	Plant Operations and Maintenance	117

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$9,110,700 for Morris County nursing homes.
- Total Employee Payroll: \$161,668,500

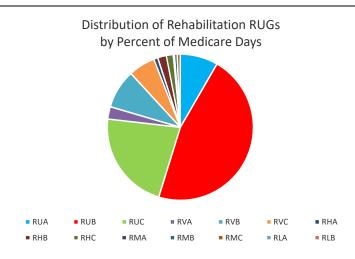
■ Estimated State Income Taxes Paid by Employees: \$8,932,200

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)	- Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 497.3 32.0 16.3%	Medicaid 1,487.8 424.6 48.8%	All Other 606.2 112.8 19.9%	Total 2,591.3 108.2 85.0%
% of 5-Star Ratings Countywide	61.9%					
% of 4-Star Ratings Countywide	33.3%				Medicare	
% of 3-Star Ratings Countywide	0.0%				19.2%	
% of 2-Star Ratings Countywide	4.8%				19.2%	
% of 1-Star Ratings Countywide	0.0%	Payer Mix		All Other 23.4%		
Routine Cost per Day	\$261.61			Medio 57.4		
Total Beds	3,050					

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	% to Total	
Rehabiliation Plus Extensive Services	3,428	1.9%	
Rehabiliation (breakdown in pie chart)	163,294	92.7%	
Extensive Services	751	0.4%	
Special Care High	2,613	1.5%	
Special Care Low	3,170	1.8%	
Clinically Complex	1,854	1.1%	
Behavioral Symptoms/Cognitive Performance	21	0.0%	
Reduced Physical Function	990	0.6%	
TOTAL	176,121		

% Medicare Days in Ultra/Very High RUGs 86.5%



¹ Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

OCEAN COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$480,071,000

■ 4,448 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	35	Dietary & Housekeeping	809
Nurses: 2,260 total, including		Contract Labor: 386 total, including	
Registered Nurses (RNs)	287	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	639	■ Therapists	179
■ Certified Nursing Assistants (CNAs)	1,334	■ Other	0
Administrative	298	Plant Operations and Maintenance	119

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$16,253,900 for Ocean County nursing homes.
- Total Employee Payroll: \$178,325,300

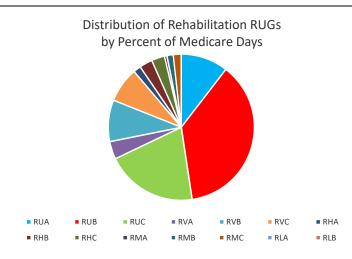
■ Estimated State Income Taxes Paid by Employees: \$9,852,500

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)	- Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 619.6 30.0 11.9%	Medicaid 2,475.4 394.6 47.5%	All Other 1,260.4 87.2 24.2%	Total 4,355.4 107.1 83.6%
% of 5-Star Ratings Countywide	45.5%					
% of 4-Star Ratings Countywide	30.3%				Medicare	
% of 3-Star Ratings Countywide	12.1 %				14.2%	
% of 2-Star Ratings Countywide	6.1%				14.270	
% of 1-Star Ratings Countywide	6.1%	Payer Mix	/	II Other 28.9%		
Routine Cost per Day	\$212.25			Medi 56.8	/	
Total Beds	5,209					

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>% to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	2,319	1.0%	
Rehabiliation (breakdown in pie chart)	208,525	92.3%	
Extensive Services	454	0.2%	
Special Care High	3,759	1.7%	
Special Care Low	6,534	2.9%	
Clinically Complex	3,129	1.4%	
Behavioral Symptoms/Cognitive Performance	135	0.1%	
Reduced Physical Function	1,145	0.5%	
TOTAL	226,000		

% Medicare Days in Ultra/Very High RUGs 82.9%



¹ Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

PASSAIC COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$321,741,100

■ 2,966 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	101	Dietary & Housekeeping	459
Nurses: 1,491 total, including		Contract Labor: 337 total, including	
Registered Nurses (RNs)	299	Nursing	0
 Licensed Practical Nurses (LPNs) 	267	■ Therapists	82
Certified Nursing Assistants (CNAs)	924	■ Other	0
Administrative	176	Plant Operations and Maintenance	73

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$9,938,200 for Passaic County nursing homes.
- Total Employee Payroll: \$124,208,200

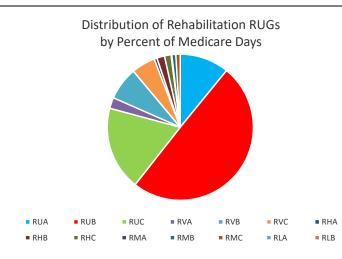
■ Estimated State Income Taxes Paid by Employees: \$6,862,500

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars) -	Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 333.6 32.9 10.9%	Medicaid 1,811.3 423.8 59.3%	All Other 472.9 63.3 15.5%	Total 2,617.8 119.6 85.8%
% of 5-Star Ratings Countywide % of 4-Star Ratings Countywide % of 3-Star Ratings Countywide % of 2-Star Ratings Countywide % of 1-Star Ratings Countywide	50.0% 15.0% 10.0% 25.0% 0.0%	Payer Mix	All Other 18.1%		Medicare 12.7%	
Routine Cost per Day	\$261.68			Medic 69.2		
Total Beds	3,052					

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	2,147	1.8%
Rehabiliation (breakdown in pie chart)	110,861	91.2%
Extensive Services	1,075	0.9%
Special Care High	2,985	2.5%
Special Care Low	2,242	1.8%
Clinically Complex	1,476	1.2%
Behavioral Symptoms/Cognitive Performance	177	0.1%
Reduced Physical Function	653	0.5%
TOTAL	121,616	

% Medicare Days in Ultra/Very High RUGs

87.2%

Medicare



¹ Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

SALEM COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$56,732,500

■ 675 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	9	Dietary & Housekeeping	133
Nurses: 247 total, including		Contract Labor: 164 total, including	
Registered Nurses (RNs)	17	■ Nursing	0
 Licensed Practical Nurses (LPNs) 	60	■ Therapists	25
■ Certified Nursing Assistants (CNAs)	170	■ Other	0
Administrative	61	Plant Operations and Maintenance	23

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$2,181,600 for Salem County nursing homes.
- Total Employee Payroll: \$17,383,100

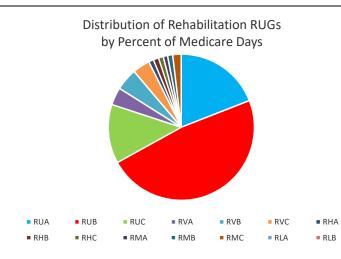
■ Estimated State Income Taxes Paid by Employees: \$960,400

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)	- Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	99.0 37.0 13.8%	Medicaid 329.6 330.5 46.1%	All Other 171.8 136.9 24.0%	Total 600.4 121.9 84.0%
% of 5-Star Ratings Countywide % of 4-Star Ratings Countywide % of 3-Star Ratings Countywide % of 2-Star Ratings Countywide % of 1-Star Ratings Countywide	40.0% 20.0% 20.0% 20.0% 0.0%	Payer Mix	/	Il Other 28.6%	Medicare 16.5%	
Routine Cost per Day	\$184.94			Medi 54.9		
Total Beds	715		· ·			

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	587	1.6%
Rehabiliation (breakdown in pie chart)	34,030	94.2%
Extensive Services	74	0.2%
Special Care High	278	0.8%
Special Care Low	756	2.1%
Clinically Complex	314	0.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	82	0.2%
TOTAL	36,121	

Medicare

% Medicare Days in Ultra/Very High RUGs 88.8%



¹ Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

SOMERSET COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$267,964,600

■ 2,395 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	38	Dietary & Housekeeping	381
Nurses: 1,164 total, including		Contract Labor: 163 total, including	
Registered Nurses (RNs)	235	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	244	■ Therapists	80
■ Certified Nursing Assistants (CNAs)	685	■ Other	0
Administrative	163	Plant Operations and Maintenance	85

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$6,141,300 for Somerset County nursing homes.
- Total Employee Payroll: \$102,354,400

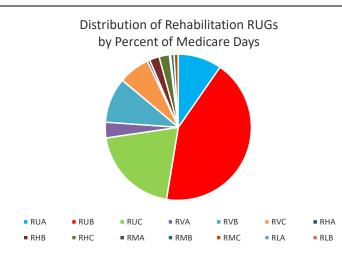
■ Estimated State Income Taxes Paid by Employees: \$5,655,100

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)	- Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 304.6 29.9 13.4%	Medicaid 959.4 477.3 42.1%	All Other 452.2 84.5 19.8%	Total 1,716.1 98.6 75.3%
% of 5-Star Ratings Countywide	62.5%					
% of 4-Star Ratings Countywide	31.3%				B 4	
% of 3-Star Ratings Countywide	0.0%				Medicare 17.7%	
% of 2-Star Ratings Countywide	6.3%				17.7%	
% of 1-Star Ratings Countywide	0.0%	Payer Mix	/	II Other 26.3%		
Routine Cost per Day	\$266.49			Medio 55.9		
Total Beds	2,278					

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total
Rehabiliation Plus Extensive Services	1,155	1.0%
Rehabiliation (breakdown in pie chart)	105,510	94.9%
Extensive Services	112	0.1%
Special Care High	1,508	1.4%
Special Care Low	1,408	1.3%
Clinically Complex	1,118	1.0%
Behavioral Symptoms/Cognitive Performance	63	0.1%
Reduced Physical Function	260	0.2%
TOTAL	111,134	

% Medicare Days in Ultra/Very High RUGs 89.4%



¹ Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

SUSSEX COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$98,564,400

■ 1,216 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	258
Nurses: 602 total, including		Contract Labor: 42 total, including	
■ Registered Nurses (RNs)	87	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	107	■ Therapists	39
■ Certified Nursing Assistants (CNAs)	408	■ Other	0
Administrative	53	Plant Operations and Maintenance	38

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$4,309,100 for Sussex County nursing homes.
- Total Employee Payroll: \$47,322,000

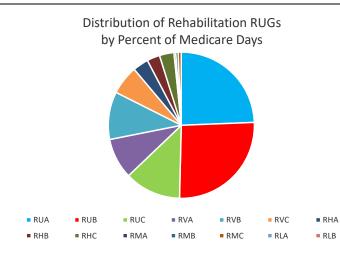
■ Estimated State Income Taxes Paid by Employees: \$2,614,500

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)	- Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 105.3 29.6 8.7%	Medicaid 649.6 571.3 53.7%	All Other 340.8 135.2 28.2%	Total 1,095.7 151.8 90.6%
% of 5-Star Ratings Countywide % of 4-Star Ratings Countywide	40.0% 40.0%				Medicare	
% of 3-Star Ratings Countywide % of 2-Star Ratings Countywide	0.0% 0.0%				9.6%	
% of 1-Star Ratings Countywide	20.0%	Payer Mix		Il Other 31.1%	icaid	
Routine Cost per Day	\$183.80			59.		
Total Beds	1,210					

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total
Rehabiliation Plus Extensive Services	366	1.0%
Rehabiliation (breakdown in pie chart)	35,855	93.3%
Extensive Services	20	0.1%
Special Care High	746	1.9%
Special Care Low	734	1.9%
Clinically Complex	388	1.0%
Behavioral Symptoms/Cognitive Performance	65	0.2%
Reduced Physical Function	239	0.6%
TOTAL	38,413	

% Medicare Days in Ultra/Very High RUGs 82.8%



¹ Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

UNION COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$292,228,400

■ 2,875 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	15	Dietary & Housekeeping	286
Nurses: 1,707 total, including		Contract Labor: 247 total, including	
Registered Nurses (RNs)	317	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	352	■ Therapists	141
■ Certified Nursing Assistants (CNAs)	1,038	■ Other	1
Administrative	165	Plant Operations and Maintenance	52

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$10,438,300 for Union County nursing homes.
- Total Employee Payroll: \$113,519,100

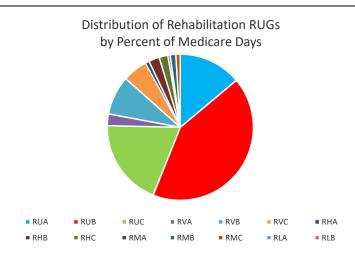
■ Estimated State Income Taxes Paid by Employees: \$6,271,900

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars	- Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 416.7 31.3 12.4%	Medicaid 1,850.6 402.0 55.2%	All Other 548.6 60.7 16.4%	Total 2,815.8 106.5 84.0%
% of 5-Star Ratings Countywide	54.5%					
% of 4-Star Ratings Countywide	4.5%					
% of 3-Star Ratings Countywide	13.6%			All	Medicare 14.8%	
% of 2-Star Ratings Countywide	27.3%			Other	14.0%	
% of 1-Star Ratings Countywide	0.0%	Payer Mix		19.5%		
Routine Cost per Day	\$223.55			Medic 65.7		
Total Beds	3,352					

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	3,112	2.0%
Rehabiliation (breakdown in pie chart)	135,855	89.4%
Extensive Services	1,623	1.1%
Special Care High	3,050	2.0%
Special Care Low	5,308	3.5%
Clinically Complex	2,119	1.4%
Behavioral Symptoms/Cognitive Performance	82	0.1%
Reduced Physical Function	844	0.6%
TOTAL	151,993	

Medicare

% Medicare Days in Ultra/Very High RUGs 84.1%



¹ Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

WARREN COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$70,166,700

■ 684 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	89
Nurses: 402 total, including		Contract Labor: 46 total, including	
Registered Nurses (RNs)	83	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	87	■ Therapists	43
■ Certified Nursing Assistants (CNAs)	232	■ Other	1
Administrative	46	Plant Operations and Maintenance	22

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$2,348,300 for Warren County nursing homes.
- Total Employee Payroll: \$26,223,000

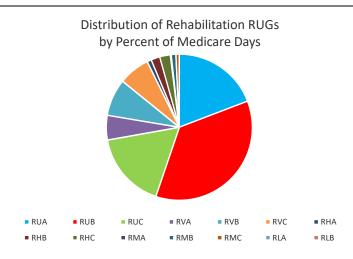
■ Estimated State Income Taxes Paid by Employees: \$1,448,800

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars) -	· Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 86.7 33.4 11.9%	Medicaid 463.2 518.6 63.6%	All Other 76.5 67.8 10.5%	Total 626.4 135.7 86.1%
% of 5-Star Ratings Countywide % of 4-Star Ratings Countywide % of 3-Star Ratings Countywide % of 2-Star Ratings Countywide % of 1-Star Ratings Countywide	14.3% 14.3% 28.6% 28.6% 14.3%	Payer Mix	All Other 12.2%		Medicare 13.8%	
Routine Cost per Day	\$222.78		r	Medicaid 73.9%		
Total Beds	728					

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	561	1.8%
Rehabiliation (breakdown in pie chart)	28,643	90.6%
Extensive Services	23	0.1%
Special Care High	916	2.9%
Special Care Low	940	3.0%
Clinically Complex	428	1.4%
Behavioral Symptoms/Cognitive Performance	6	0.0%
Reduced Physical Function	105	0.3%
TOTAL	31,622	

Medicare

% Medicare Days in Ultra/Very High RUGs 85.6%



¹ Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

OWNERSHIP REPORTS



FOR-PROFIT OWNERSHIP

Annual Contributions to Local and State Economy

Total Expenditures: \$3,786,206,200

■ 36,210 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	833	Dietary & Housekeeping	5,469
Nurses: 18,282 total, including		Contract Labor: 5,434 total, including	
Registered Nurses (RNs)	3,358	■ Nursing	3,685
 Licensed Practical Nurses (LPNs) 	4,170	■ Therapists	1,740
Certified Nursing Assistants (CNAs)	10,754	■ Other	10
Administrative	2,112	Plant Operations and Maintenance	700

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$124,766,100 for For-profit Ownership nursing homes.
- Total Employee Payroll: \$1,377,565,300

■ Estimated State Income Taxes Paid by Employees: \$76,110,500

Statistical Profile

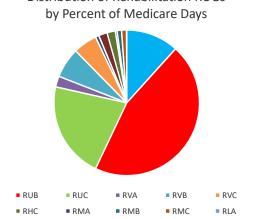
 Medicare Ratings (from 1 to 5 sta For-profit Ownership Nursing Hom 		Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 5,744.9 31.8 13.9%	Medicaid 21,370.2 384.7 51.5%	All Other 7,306.4 66.9 17.6%	Total 34,421.5 99.9 83.0%	
% of 5-Star Ratings % of 4-Star Ratings % of 3-Star Ratings % of 2-Star Ratings % of 1-Star Ratings	38.2% 24.7% 13.1% 20.7% 3.2%	Payer Mix		All Other 21.2%	Medicare 16.7%		
Routine Cost per Day	\$227.24			Medio 62.1			
Total Beds	41,470						

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

■ RHA

RLB

Distribution of Rehabilitation RUGs



RUA

■ RHB

	<u>Days</u>	<u>Total</u>
Rehabiliation Plus Extensive Services	37,485	1.8%
Rehabiliation (breakdown in pie chart)	1,930,990	92.1%
Extensive Services	11,144	0.5%
Special Care High	32,487	1.6%
Special Care Low	49,605	2.4%
Clinically Complex	23,345	1.1%
Behavioral Symptoms/Cognitive Performance	915	0.0%
Reduced Physical Function	9,711	0.5%
TOTAL	2,095,682	

Medicare

% Medicare Days in Ultra/Very High RUGs 87.2%



¹ Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

GOVERNMENTAL OWNERSHIP

Annual Contributions to Local and State Economy

Total Expenditures: \$354.633.800

■ 3,843 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	7	Dietary & Housekeeping	615
Nurses: 2,141 total, including		Contract Labor: 83 total, including	
Registered Nurses (RNs)	394	■ Nursing	43
■ Licensed Practical Nurses (LPNs)	360	■ Therapists	40
■ Certified Nursing Assistants (CNAs)	1,387	■ Other	0
Administrative	212	Plant Operations and Maintenance	117

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$12,944,800 for Governmental Ownership nursing homes.
- Total Employee Payroll: \$185,028,400

■ Estimated State Income Taxes Paid by Employees: \$10,222,800

Statistical Profile

 Medicare Ratings (from 1 to 5 Governmental Ownership Nurs 		Avg. Daily Census Avg. Length of Stay [±] Occupancy Rate	Medicare 223.6 39.7 5.9%	Medicaid 1,812.1 652.1 47.9%	All Other 1,163.1 294.6 30.7%	Total 3,198.8 243.4 84.6%
% of 5-Star Ratings	20.0%	•				
% of 4-Star Ratings	20.0%				B 4	
% of 3-Star Ratings	26.7%				Medicare 7.0%	
% of 2-Star Ratings	26.7%				7.0%	
% of 1-Star Ratings	6.7%	Payer Mix	/	Other 86.4%		
Routine Cost per Day	\$328.39			Med 56.	6%	
Total Beds	3,783					

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis Medicare Distribution of Rehabilitation RUGs **Days** by Percent of Medicare Days **Rehabiliation Plus Extensive Services** 1,532 Rehabiliation (breakdown in pie chart) 70,959 518 **Extensive Services Special Care High** 2.109 **Special Care Low** 3,421 **Clinically Complex** 1,637 211 Behavioral Symptoms/Cognitive Performance **Reduced Physical Function** 1,128 **TOTAL** 81,515 RUB ■ RHA RIJA RUC RVA RVB RVC ■ RHB RLB RHC ■ RMA ■ RMB RMC RLA % Medicare Days in Ultra/Very High RUGs 71.6%



% to

Total

1.9%

87.1%

0.6%

2.6%

4.2%

2.0%

0.3%

1.4%

Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

NONPROFIT OWNERSHIP

Annual Contributions to Local and State Economy

Total Expenditures: \$1,467,638,900

■ 14,309 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	239	Dietary & Housekeeping	2,650
Nurses: 5,686 total, including		Contract Labor: 384 total, including	
Registered Nurses (RNs)	1,148	Nursing	65
Licensed Practical Nurses (LPNs)	1,073	■ Therapists	315
■ Certified Nursing Assistants (CNAs)	3,465	■ Other	3
Administrative	865	Plant Operations and Maintenance	542

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$32,654,500 for Nonprofit Ownership nursing homes.
- Total Employee Payroll: \$610,792,300

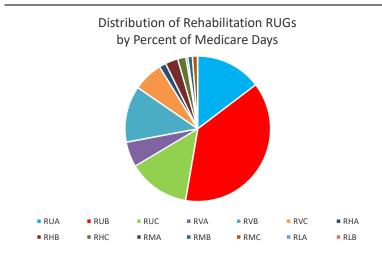
■ Estimated State Income Taxes Paid by Employees: \$33,746,300

Statistical Profile

 Medicare Ratings (from 1 to 5 star Nonprofit Ownership Nursing Home 	•	Avg. Daily Census Avg. Length of Stay [±] Occupancy Rate	Medicare 1,406.9 27.1 13.4%	Medicaid 3,870.9 502.2 36.9%	All Other 3,634.5 124.3 34.6%	Total 8,912.3 104.5 84.8%
% of 5-Star Ratings	65.9%					
% of 4-Star Ratings	1 6.5%				Madiana	
% of 3-Star Ratings	2.4%				Medicare 15.8%	
% of 2-Star Ratings	14.1 %				15.6%	
% of 1-Star Ratings	1.2%	Payer Mix		Other 0.8%		
Routine Cost per Day	\$263.61			Med 43.		
Total Beds	10,504					

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	3,856	0.7%
Rehabiliation (breakdown in pie chart)	485,847	93.6%
Extensive Services	2,020	0.4%
Special Care High	6,778	1.3%
Special Care Low	10,201	2.0%
Clinically Complex	7,155	1.4%
Behavioral Symptoms/Cognitive Performance	176	0.0%
Reduced Physical Function	2,893	0.6%
TOTAL	518,926	

Medicare

% Medicare Days in Ultra/Very High RUGs 84.0%



¹ Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

