

Navigating for Success Under the Patient Driven Grouping Model (PDGM) For Home Health Agencies

WEBINAR

NOVEMBER 20, 2019

10:00 – 12 NOON

EDU 1911-2 – Fee: \$79 per person

OVERVIEW:

PDGM represents a quantum leap for Medicare-certified home health agencies in 2020. In order to secure a sustainable future for the delivery of quality care, agencies must be strategically, operationally, and financially prepared for this seismic shift. This session will provide a comprehensive review of the PDGM final rule which will provide a deep contextual understanding of the regulatory changes, as well as an in-depth exploration of what the new reimbursement model entails. The key details of PDGM will be covered extensively, from halving the 60-day claim period to 30, removing therapy as a reimbursement driver, and dissecting each of the new HHGRG components.

This session will also address how home health revenue cycle operations will be directly impacted by PDGM and how optimizing cash flow under PDGM will depend on having streamlined referral and intake management, orders management, scheduling, and billing processes. New technology and workflow adjustments required for an effective revenue cycle under the new payment model, along with an in-depth analysis of the metrics that every agency must track for PDGM success, will be covered.

Finally, this session will cover the financial preparation necessary for PDGM success by using benchmark data for PDGM using 2017-2018 claims to provide a comprehensive look at the financial forecast in 2020. This will provide a fundamental basis for comparative analysis to determine how your organization will fare. Valuable insights and planning guidance for keeping your budget above the fray in a PDGM environment will be offered.

OBJECTIVES:

- To understand the key elements of the PDGM final rule
- To learn key revenue cycle factors to optimize PDGM cash flow
- To be able to initiate actions in the agency budget process to achieve success

TARGET AUDIENCE:

Home care agency executives, chief financial officers and revenue cycle teams, clinicians, corporate compliance officers, rehabilitation therapists