

**Understanding Alternative Payment Models: Quality, Value and Payment**  
*A Four-Part Webinar Series*  
**EDU 1662W**

**WEBINAR  
SERIES**

Nov. 11, 2016  
Dec. 2, 2016  
Jan. 11, 2017  
Feb. 3, 2017

If purchasing all four webinars as a package:

**Member fee:** \$450/facility

**Non-members:** \$550/facility

Purchase single webinar:

**Member fee:** \$129/facility

**Non-members:** \$159/facility

**OVERVIEW:**

In partnership with Health Dimensions Group, LLC, NJHA and LeadingAge NJ are pleased to offer members our second webinar series focused on the alternative payment model environment under Medicare and the evolving Medicaid managed care landscape. This webinar series will focus on: managing readmissions in post-acute care; the latest on episode payment models, including CJR and the new mandatory cardiac bundling program proposed by CMS; the impact of the IMPACT Act on acute and post-acute provider network development and provider collaborations; and the evolution of Medicaid managed care to value-based payment. The series is available as a package or can be attended as individual webinars.

**OBJECTIVES:**

- To learn how potentially preventable readmissions are defined in post-acute care settings, how payment policy will address readmissions for post-acute care, effective care design strategies.
- To understand risk across diagnostic categories.

- To understand the design of the proposed mandatory cardiac bundle and the “rules of the road” for becoming a gainsharing post-acute collaborator.
- To understand the far-reaching implications of the data being collected across post-acute settings under the mandatory IMPACT Act.
- To learn the latest on Medicare advantage, value-based payment under Medicaid managed care and fully integrated dual eligible special needs plans.

**TARGET AUDIENCE:**

Acute care executives engaged in management of bundling and other value-based payment models; post-acute executives whose organizations are part of alternative payment networks or are developing these collaborations; clinicians across care settings; chief financial officers; managed care executives; quality improvement teams.

**FACULTY:**

**Brian Ellsworth, director, payment transformation**

Brian Ellsworth has more than 30 years of experience in healthcare financing, delivery and policy from both payor and provider perspectives. He has worked at Optum (UnitedHealth Group) and as a policymaker in New York’s Medicaid program. His extensive provider experience includes positions at the American Hospital Association and senior leadership roles at statewide associations of home health, hospice and long-term care providers.

At HDG, Ellsworth leads efforts to develop value-based payment approaches for skilled nursing facilities and home- and community-based providers, including the development of continuing care networks and analysis of bundled payment opportunities.

**Beth Carlson, director, consulting services**

Beth Carlson advises acute and post-acute organizations on strategic design and execution of integrated care delivery and value-based payment models, including bundled payment, preferred network development, care coordination and community medicine, linking patient-focused care with emerging reimbursement and risk-bearing opportunities with an eye toward care transformation.

## Understanding Alternative Payment Models: Quality, Value and Payment Webinar Schedule

Nov. 11, 10 a.m.

- **Managing Readmissions in Post-Acute Care:** 1.5 hour webinar, presented by Brian Ellsworth and Beth Carlson, will address: the importance of managing readmissions given the implementation of the SNF Value-Based Purchasing program; incentives arising from emerging alternative payment models such as bundling and ACOs; and hospital readmission penalties. Topics covered will include how potentially preventable readmissions are defined, how payment policy will recognize reduce avoidable hospitalizations and understanding differences in hospitalization risk across diagnostic categories and patient characteristics.

Dec. 2, 1:30 p.m.

- **The Latest on Episodic Payment Models:** 1.5 hour webinar presented by Brian Ellsworth and Beth Carlson, will review the latest developments in episode-based payment models, with a focus on the mandatory cardiac bundles, potential for additional voluntary episodic payment in the future, maximizing the use of three-day stay waivers for SNF coverage, rules of the road for “CJR Collaborators” to become gain sharing partners, and implications of the new fracture/non-fracture pricing for the Bundled Payments for Care Improvement program.

Jan. 11, 10 a.m.

- **Managing Managed Care:** 1.5 hour webinar hosted by Brian Ellsworth, will review the latest development of New Jersey’s Managed Long Term Supports & Services including the implications of the waiver renewal on integrated care for the dually eligible and the movement to value-based strategies by Medicaid managed care organizations (MCOs). Topics covered include lessons learned from other states about the growth of Medicare Advantage, understanding Fully Integrated Special Needs Plans an update on Medicaid value-based payment activities transpiring in other states and discussion of what MCOs are seeking from post-acute and long-term care providers.

Feb. 3, 3 p.m.

- **The Impact of the IMPACT Act:** 1.5 hour webinar presented by Brian Ellsworth and Beth Carlson, will address the multiple facets of the Improving Medicare Post-Acute Transformation Act (IMPACT) of 2014, including a review of resources measures such as Medicare Spending Per Beneficiary, new metrics under quality reporting programs, proposed discharge planning regulations, and standardized assessment instruments. The webinar will include a discussion of the far-reaching implications of these changes, including the impact on preferred network development, facilitating site-neutral payment and accelerating value-based transformation among post-acute providers.

**CONTINUING EDUCATION CREDITS:**

This continuing education program is sponsored/conducted by the Health Research and Educational Trust and is in compliance with N.J.A.C. 8:34-7.3 to provide licensed nursing home administrator (LNHA) and certified assisted living administrator (CALA) education credits accepted by the Nursing Home Administrators Licensing Board. This education activity may only be used for continuing education credit and not to meet academic college credits.

This education activity has been approved for **1.5** LNHA/CALA credits per webinar

# Registration Guidelines for 2016

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Reference the seminar number in the memo on the face of the check. Your registration will not be confirmed until your payment is received by HRET. A copy of the registration form must accompany the check in order to allocate payment properly.

**FAX:** 609-275-4271

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## GENERAL INFORMATION

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- **Onsite registration:** NJHA will do its best to accommodate walk-ins, but cannot guarantee seating. Please call 609-275-4181 the day preceding a conference to inquire about availability. If NJHA can accommodate you, payment in full is due at the registration table via check or credit card. No exceptions.
- For registration and payment inquiries, please call 609-275-4181 or e-mail at [HRETEducation@njha.com](mailto:HRETEducation@njha.com)
- For directions visit NJHA at: <http://www.njha.com/directions.aspx>. Ample parking is available behind the conference center building.
- If you have a disability and need special accommodation, please call 609-275-4181.

## CANCELLATION POLICY

- No refunds will be issued prior to 24 hours before program or for no-shows.
- Registrants unable to attend may send an alternate. Alternate attendee information should be sent at least 24 hours in advance of program to [HRETEducation@njha.com](mailto:HRETEducation@njha.com)

## Understanding Alternative Payment Models: Quality, Value and Payment

<b>Dates:</b>	Nov. 11 <sup>th</sup> , Dec. 2 <sup>nd</sup> , Dec. 14 <sup>th</sup> , Jan. 11 <sup>th</sup>
<b>Location:</b>	Webinar
<b>Fee:</b>	<input type="checkbox"/> Member: \$129/facility (single webinar) <input type="checkbox"/> Non-member: \$159/facility (single webinar) <input type="checkbox"/> Member: \$450/facility (webinar package) <input type="checkbox"/> Non-member: \$550/facility (webinar package)
<b>Seminar:</b>	EDU 1662W

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