



Are You Ready for Value-Based and Bundling Relationships?

*A Four-Part Recorded Webinar Series and Readiness Guide for Providers
Across the Continuum of Care*

Between November 2015 and January 2016, NJHA offered a four-Webinar series focused on helping NJHA and LeadingAge NJ members to take the necessary steps to successfully operate in a value-based payment environment. The series was developed in collaboration with Health Dimensions Group. It included bundling models such as the CMS comprehensive care for joint replacement program that will begin in April. The series content builds from one Webinar to the next and is intended to be viewed in conjunction with the Readiness Guide that was developed by Health Dimensions Group for NJHA and LeadingAge NJ.

NJHA is now making the recorded webinar series and Readiness Guide available to members. It is appropriate to use as a training tool in your organization as you prepare for all types of value-based payment. Each webinar is 90 minutes long; the Readiness Guide includes tools and information to assess your organization's status with respect to value-based payment. The series is particularly helpful to hospitals and post-acute providers that are considering new partnerships.

The cost of the entire package (four 90-minute webinars, handouts and the Readiness Guide) is \$396. Payment can be made online by credit card (see below). Once payment is received, you will receive a unique password to access the Webinars and materials.

A brief description of each webinar is provided below:

Webinar 1: What Value-Based Purchasing Means to Post-Acute Providers

Brian Ellsworth and Beth Carlson address five major trends in value-based purchasing and their implications for post-acute care providers. This presentation includes state-specific information and is designed to motivate increased attention to marketplace changes related to value-based care.

Webinar 2: Bundled Payments as a Platform to Understanding Value-Based Purchasing

Brian Ellsworth and Beth Carlson address the basics of Medicare's bundling initiative and the recently finalized Comprehensive Care for Joint Replacement (CJR) Model, as well as an example of bundling used by Medicaid programs. This session identifies roles and opportunities for post-acute and long-term care providers, discusses care redesign, and provides strategies to successfully approach hospitals, physician groups and at-risk payers.

Webinar 3: New Models of Care Under Value-Based Purchasing

Brent Feorene and Beth Carlson address emerging models of care under value-based payment, including greater use of physicians and nurse practitioners in community-based care settings, use of INTERACT and other tools for reduced readmissions, and new approaches to value-based care delivery.

Webinar 4: Understanding Risk in a Value-Based World

This presentation given by Brian Ellsworth includes a discussion of the latest trends in value-based contracting with managed care plans; a primer for understanding how risk works in value-based arrangements and an explanation of opportunities/risks for gainsharing with at-risk entities.

Registration Guidelines for 2016

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