



FREE

Lunch and Learn Webinar

The Essentials of Risk-Based Contracting
Avoiding Financial Flashpoints in Structuring Contracts

September 4, 2014

12 noon – 1 p.m.

With risk-based contracts continuing to proliferate, health system executives must understand the full financial impact of these agreements and the likelihood of success given their construction. Specifically, leaders need to deliver on three key components of risk-based contracts: pricing for risk, contractual elements such as quality and performance metrics and the impact of these contracts on capital reserves.

Attendees at this Webinar will learn:

- How to successfully price for risk
- The contractual elements that should be included in risk-based arrangements
- Total cost of care contracts' impact on capital reserves.

Presenter:

Robin Brand

Senior Consultant

The Advisory Board Company

To register online, log on to:

<https://www1.gotomeeting.com/register/340247841>.

There is no fee for this Lunch and Learn Webinar, however registration is required. Please do not delete any emails received from GoTo Meeting post registration as they contain important information needed to join the Webinar.

If you have any questions or comments, please contact Joanne Aaronson at 609-275-4024.