

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

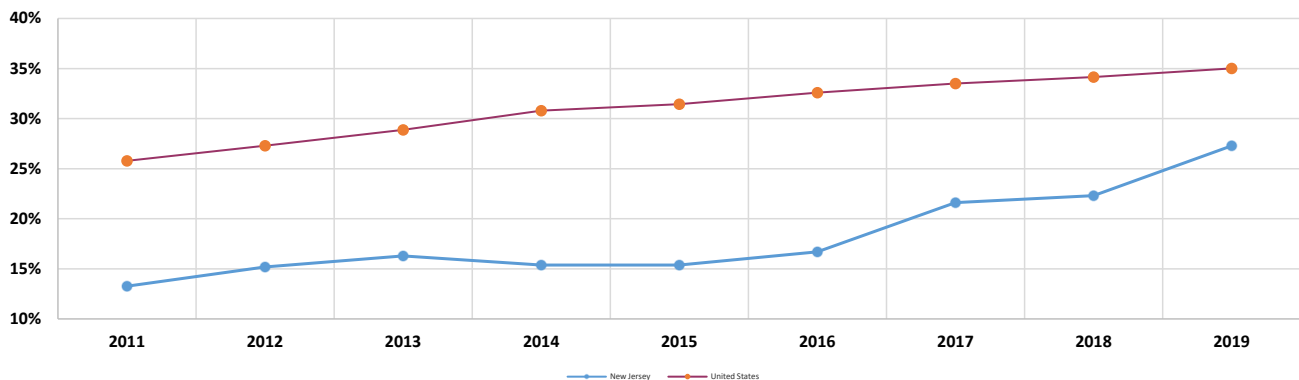
January 2019



New Jersey Medicare Advantage Penetration Rates (percent of Medicare eligibles enrolled in Medicare Advantage plans)

County	2011	2012	2013	2014	2015	2016	2017	2018	2019
Atlantic	8.9%	10.9%	12.0%	9.3%	7.6%	10.6%	17.4%	18.2%	23.9%
Bergen	11.4%	13.1%	13.9%	13.4%	13.9%	15.0%	18.1%	18.8%	23.6%
Burlington	16.6%	17.4%	18.4%	16.7%	16.2%	17.0%	22.2%	22.8%	28.2%
Camden	17.4%	18.9%	20.2%	18.6%	17.0%	18.2%	20.6%	21.7%	26.6%
Cape May	9.9%	10.8%	11.6%	10.4%	9.5%	8.9%	13.8%	13.5%	19.0%
Cumberland	12.4%	14.0%	16.2%	15.2%	13.6%	14.0%	20.1%	22.3%	27.9%
Essex	16.8%	20.6%	22.3%	20.9%	22.4%	24.3%	29.9%	30.8%	35.4%
Gloucester	16.3%	17.2%	18.3%	16.8%	16.4%	17.0%	20.9%	21.2%	26.7%
Hudson	17.0%	21.4%	23.7%	22.6%	22.1%	25.2%	30.6%	31.9%	34.5%
Hunterdon	8.8%	9.1%	9.2%	8.3%	8.6%	10.7%	17.2%	17.8%	23.9%
Mercer	12.4%	13.9%	15.6%	14.6%	13.9%	15.8%	28.3%	28.5%	32.5%
Middlesex	12.6%	14.9%	16.1%	15.2%	15.2%	16.4%	21.3%	22.0%	26.4%
Monmouth	11.7%	13.0%	13.8%	12.9%	12.8%	13.2%	16.9%	17.2%	22.6%
Morris	9.3%	9.9%	10.3%	9.4%	10.2%	11.7%	15.6%	16.2%	22.5%
Ocean	14.6%	16.3%	17.3%	17.6%	17.7%	18.0%	22.8%	22.7%	28.2%
Passaic	14.8%	18.3%	19.3%	19.0%	19.2%	21.3%	26.9%	28.0%	32.4%
Salem	7.1%	8.4%	11.4%	11.4%	10.8%	11.1%	14.3%	15.5%	21.0%
Somerset	7.7%	8.2%	8.9%	8.4%	8.7%	10.9%	16.2%	17.3%	22.6%
Sussex	8.7%	9.7%	10.1%	9.1%	9.0%	9.6%	13.3%	13.8%	20.9%
Union	15.4%	18.0%	19.0%	18.0%	19.3%	21.1%	26.6%	27.7%	32.4%
Warren	6.7%	7.9%	8.5%	8.6%	8.6%	9.7%	15.4%	15.5%	21.4%
New Jersey	13.3%	15.2%	16.3%	15.4%	15.4%	16.7%	21.6%	22.3%	27.3%
N.J. Enrolled	181,500	214,208	235,277	226,965	231,479	257,376	345,427	375,156	461,886
N.J. Eligible¹	1,368,007	1,410,297	1,443,528	1,475,203	1,504,904	1,542,459	1,598,036	1,681,194	1,692,893
United States	25.8%	27.3%	28.9%	30.8%	31.5%	32.3%	33.5%	34.2%	35.0%
U.S. Enrolled	12,633,807	13,874,456	15,144,199	16,630,241	17,192,595	18,655,659	19,998,620	21,559,055	22,267,611
U.S. Eligible¹	48,997,292	50,820,540	52,447,143	54,002,216	54,663,956	57,829,760	59,672,866	63,124,709	63,593,805

Medicare Advantage Penetration Rates Trend, 2010 - 2019



Source: Centers for Medicare & Medicaid Services; MA State/County Penetration; January 2019 Report Period.

¹Eligible enrollees do not include those who are pending state or county designation.



MEDICARE ADVANTAGE

January 2019 Vs. December 2018 Enrollment Snapshot

Contract ID	Plan Name	Jan. 2019 New Jersey Enrollment	Dec. 2018 New Jersey Enrollment	Variance	Percent Variance
H9323	Acute Care Health System, LLC	102	99	3	3.0%
H3152	Aetna Health, Inc. (NJ)	50,129	44,508	5,621	12.6%
H3931	Aetna Health, Inc. (PA)	30	31	(1)	-3.2%
H5521	Aetna Life Insurance Company	157,543	47,450	110,093	232.0%
R6694	Aetna Life Insurance Company	3,021	3,296	(275)	-8.3%
H3240	Amerigroup New Jersey, Inc.	10,672	9,770	902	9.2%
H4036	Anthem Insurance Companies, Inc.	78	78		0.0%
H4909	Anthem Insurance Companies, Inc.	354	74	280	378.4%
H7619	Atlanticare Health Services, Inc.	51	50	1	2.0%
H9572	BCBS Of Michigan Mutual Insurance Company	45	68	(23)	-33.8%
H5322	Care Improvement Plus South Central Ins. Co.	243	251	(8)	-3.2%
H8010	Clover HMO of New Jersey, Inc.	1,399		1,399	100.0%
H5141	Clover Insurance Company	35,803	32,183	3,620	11.2%
H3330	Health Insurance Plan Of Greater New York	48	73	(25)	-34.2%
H3359	Healthfirst Health Plan, Inc.	70	106	(36)	-34.0%
H3916	Highmark Senior Health Company	95	95		0.0%
H8298	Horizon Healthcare Of New Jersey, Inc.	8,191	7,247	944	13.0%
H3154	Horizon Insurance Company	23,051	23,128	(77)	-0.3%
H7971	Horizon Insurance Company	2,110	44,849	(42,739)	-95.3%
H5525	Humana Benefit Plan Of Illinois, Inc.	290	302	(12)	-4.0%
H5216	Humana Insurance Company	1,903	365	1,538	421.4%
H6887	Inspira Health Network Life, Inc.	229	232	(3)	-1.3%
H3952	Keystone Health Plan East, Inc.	83	94	(11)	-11.7%
H3493	Life At Lourdes, Inc.	196	193	3	1.6%
H1234	Life St. Francis	284	273	11	4.0%
H6371	Lutheran Senior Healthcare, Inc.	117	117		0.0%
H5577	MCS Advantage, Inc.		23	(23)	-100.0%
H6334	NY Hotel Trades Council & Hotel Association	297	296	1	0.3%
H0755	Oxford Health Plans (CT), Inc.	95,018	93,009	2,009	2.2%
H3113	Oxford Health Plans (NJ), Inc.	22,266	21,735	531	2.4%
H3909	QCC Insurance Company	279	281	(2)	-0.7%
H2001	Sierra Health And Life Insurance Company, Inc.	37,600	35,593	2,007	5.6%
H5652	Sierra Health And Life Insurance Company, Inc.	507	470	37	7.9%
H0710	UnitedHealthcare Insurance Company	2,890	2,915	(25)	-0.9%
H0913	Wellcare Health Plans Of New Jersey, Inc.	6,863	5,902	961	16.3%
H4868	Wellcare Of New York, Inc.	29		29	100.0%
	Total Enrollment New Jersey	461,886	375,156	86,730	23.1%
	Total Enrollment United States	22,267,611	21,559,055	708,556	3.3%

	Jan. 2019 Penetration Rate	Dec. 2018 Penetration Rate	Variance
New Jersey	27.3%	22.3%	5.0%
United States	35.0%	34.2%	0.7%



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January 2019

To health!
NJHA
New Jersey Hospital Association

Statewide

January 2019 Statewide Eligibles: 1,692,893

Contract ID	Plan Name	Total January 2019 Enrollment	Subset: Special Needs Plans Enrollment			Percent of Statewide Enrollment	Statewide Penetration Rate	January 2018 Enrollment	January 2018 to January 2019 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC	102				0.0%	0.0%	76	34.2%
H3152	Aetna Health, Inc. (NJ)	50,129				10.9%	3.0%	42,696	17.4%
H3931	Aetna Health, Inc. (PA)	30				0.0%	0.0%	27	11.1%
H5521	Aetna Life Insurance Company	157,543				34.1%	9.3%	47,454	232.0%
R6694	Aetna Life Insurance Company	3,021				0.7%	0.2%	2,115	42.8%
H3240	Amerigroup New Jersey, Inc.	10,672	9,208	193		2.3%	0.6%	9,405	13.5%
H4036	Anthem Insurance Companies, Inc.	78				0.0%	0.0%	79	-1.3%
H4909	Anthem Insurance Companies, Inc.	354				0.1%	0.0%		100.0%
H7619	Atlanticare Health Services, Inc.	51				0.0%	0.0%		100.0%
H9572	BCBS Of Michigan Mutual Insurance Company	45				0.0%	0.0%	70	-35.7%
H3949	Bravo Health Pennsylvania, Inc.					0.0%	0.0%	11	-100.0%
H5322	Care Improvement Plus South Central Ins. Co.	243			243	0.1%	0.0%	356	-31.7%
H8010	Clover HMO of New Jersey, Inc.	1,399				0.3%	0.1%		100.0%
H5141	Clover Insurance Company	35,803				7.8%	2.1%	30,273	18.3%
H3342	Empire HealthChoice Assurance, Inc.					0.0%	0.0%	11	-100.0%
H3330	Health Insurance Plan Of Greater New York	48				0.0%	0.0%	40	20.0%
H9207	Health Partners Plan, Inc.					0.0%	0.0%	15	-100.0%
H3359	Healthfirst Health Plan, Inc.	70				0.0%	0.0%	98	-28.6%
H3916	Highmark Senior Health Company	95				0.0%	0.0%	95	0.0%
H8298	Horizon Healthcare Of New Jersey, Inc.	8,191	8,191			1.8%	0.5%	6,196	32.2%
H3154	Horizon Insurance Company	23,051				5.0%	1.4%	20,715	11.3%
H7971	Horizon Insurance Company	2,110				0.5%	0.1%	43,500	-95.1%
H5525	Humana Benefit Plan Of Illinois, Inc.	290				0.1%	0.0%	334	-13.2%
H5216	Humana Insurance Company	1,903				0.4%	0.1%	515	269.5%
H6887	Inspira Health Network Life, Inc.	229				0.0%	0.0%	233	-1.7%
H3952	Keystone Health Plan East, Inc.	83				0.0%	0.0%	59	40.7%
H3493	Life At Lourdes, Inc.	196				0.0%	0.0%	197	-0.5%
H1234	Life St. Francis	284				0.1%	0.0%	273	4.0%
H6371	Lutheran Senior Healthcare, Inc.	117				0.0%	0.0%	115	1.7%
H5577	MCS Advantage, Inc.					0.0%	0.0%	84	-100.0%
H4003	MMM Healthcare, Inc.					0.0%	0.0%	97	-100.0%
H6334	NY Hotel Trades Council & Hotel Association	297				0.1%	0.0%	273	8.8%
H0755	Oxford Health Plans (CT), Inc.	95,018				20.6%	5.6%	91,563	3.8%
H3113	Oxford Health Plans (NJ), Inc.	22,266	22,072		178	4.8%	1.3%	16,281	36.8%
H3909	QCC Insurance Company	279				0.1%	0.0%	294	-5.1%
H2001	Sierra Health And Life Insurance Company, Inc.	37,600				8.1%	2.2%	35,921	4.7%
H5652	Sierra Health And Life Insurance Company, Inc.	507		160	13	0.1%	0.0%	512	-1.0%
H5774	Triple S Advantage, Inc.					0.0%	0.0%	67	-100.0%
H0710	UnitedHealthcare Insurance Company	2,890			2,890	0.6%	0.2%	2,048	41.1%
H0913	Wellcare Health Plans Of New Jersey, Inc.	6,863		3,179		1.5%	0.4%	4,079	68.3%
H4868	Wellcare Of New York, Inc.	29				0.0%	0.0%		100.0%
Total enrollment in 35 active plans		461,886	39,471	3,532	3,324	100.0%	27.3%	356,177	29.7%

MEDICARE ADVANTAGE

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January 2019



Atlantic County

January 2019 Atlantic County Eligibles: 59,515

Contract ID	Plan Name	Total January 2019 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	January 2018 Enrollment	January 2018 to
			Dual Eligible	Chronic Condition	Institutional				January 2019 % Change
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	1,596				11.2%	2.7%	1,159	37.7%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	5,421				38.1%	9.1%	839	546.1%
R6694	Aetna Life Insurance Company	240				1.7%	0.4%	150	60.0%
H3240	Amerigroup New Jersey, Inc.	375	259			2.6%	0.6%	204	83.8%
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlantcare Health Services, Inc.	51				0.4%	0.1%		100.0%
H9572	BCBS Of Michigan Mutual Insurance Company								
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H8010	Clover HMO of New Jersey, Inc.	343				2.4%	0.6%		100.0%
H5141	Clover Insurance Company	2,619				18.4%	4.4%	2,449	6.9%
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H9207	Health Partners Plan, Inc.								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company	11				0.1%	0.0%	13	-15.4%
H8298	Horizon Healthcare Of New Jersey, Inc.	602	602			4.2%	1.0%	458	31.4%
H3154	Horizon Insurance Company	996				7.0%	1.7%	991	0.5%
H7971	Horizon Insurance Company	82				0.6%	0.1%	2,230	-96.3%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company							15	-100.0%
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.								
H3113	Oxford Health Plans (NJ), Inc.	616	616			4.3%	1.0%	491	25.5%
H3909	QCC Insurance Company	11				0.1%	0.0%	11	
H2001	Sierra Health And Life Insurance Company, Inc.	1,055				7.4%	1.8%	1,050	0.5%
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company	61			61	0.4%	0.1%		100.0%
H0913	Wellcare Health Plans Of New Jersey, Inc.	135		11		0.9%	0.2%		100.0%
H4868	Wellcare Of New York, Inc.								
Total enrollment in 16 active plans		14,214	1,477	11	61	100.0%	23.9%	10,060	41.3%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

January 2019



Bergen County

January 2019 Bergen County Eligibles: 178,048

Contract ID	Plan Name	Total January 2019 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	January 2018 Enrollment	January 2018 to
			Dual Eligible	Chronic Condition	Institutional				January 2019 % Change
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	1,760				4.2%	1.0%	1,572	12.0%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	11,521				27.4%	6.5%	1,738	562.9%
R6694	Aetna Life Insurance Company	109				0.3%	0.1%	59	84.7%
H3240	Amerigroup New Jersey, Inc.	640	561			1.5%	0.4%	577	10.9%
H4036	Anthem Insurance Companies, Inc.	23				0.1%	0.0%	23	
H4909	Anthem Insurance Companies, Inc.	98				0.2%	0.1%		100.0%
H7619	Atlantcare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company	11				0.0%	0.0%	12	-8.3%
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H8010	Clover HMO of New Jersey, Inc.	190				0.5%	0.1%		100.0%
H5141	Clover Insurance Company	4,647				11.1%	2.6%	3,876	19.9%
H3342	Empire HealthChoice Assurance, Inc.							11	-100.0%
H3330	Health Insurance Plan Of Greater New York	15				0.0%	0.0%	15	
H9207	Health Partners Plan, Inc.								
H3359	Healthfirst Health Plan, Inc.	33				0.1%	0.0%	26	26.9%
H3916	Highmark Senior Health Company	13				0.0%	0.0%	13	
H8298	Horizon Healthcare Of New Jersey, Inc.	112	112			0.3%	0.1%	12	833.3%
H3154	Horizon Insurance Company	892				2.1%	0.5%	691	29.1%
H7971	Horizon Insurance Company	132				0.3%	0.1%	2,461	-94.6%
H5525	Humana Benefit Plan Of Illinois, Inc.	29				0.1%	0.0%	36	-19.4%
H5216	Humana Insurance Company	351				0.8%	0.2%	14	2407.1%
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association	93				0.2%	0.1%	84	10.7%
H0755	Oxford Health Plans (CT), Inc.	15,745				37.5%	8.8%	15,587	1.0%
H3113	Oxford Health Plans (NJ), Inc.	1,039	1,021		18	2.5%	0.6%	701	48.2%
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	3,771				9.0%	2.1%	3,714	1.5%
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company	322			322	0.8%	0.2%	154	109.1%
H0913	Wellcare Health Plans Of New Jersey, Inc.	439		254		1.0%	0.2%	160	174.4%
H4868	Wellcare Of New York, Inc.								
Total enrollment in 23 active plans		41,985	1,694	254	340	100.0%	23.6%	31,536	33.1%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

January 2019



Burlington County

January 2019 Burlington County Eligibles: 92,585

Contract ID	Plan Name	Total January 2019 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	January 2018 Enrollment	January 2018 to
			Dual Eligible	Chronic Condition	Institutional				January 2019 % Change
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	5,867				22.5%	6.3%	4,900	19.7%
H3931	Aetna Health, Inc. (PA)	17				0.1%	0.0%	14	21.4%
H5521	Aetna Life Insurance Company	11,732				44.9%	12.7%	5,142	128.2%
R6694	Aetna Life Insurance Company	363				1.4%	0.4%	284	27.8%
H3240	Amerigroup New Jersey, Inc.	244	200			0.9%	0.3%	171	42.7%
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlantcare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company	22				0.1%	0.0%	23	-4.3%
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H8010	Clover HMO of New Jersey, Inc.								
H5141	Clover Insurance Company	364				1.4%	0.4%	63	477.8%
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H9207	Health Partners Plan, Inc.								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company	19				0.1%	0.0%	18	5.6%
H8298	Horizon Healthcare Of New Jersey, Inc.	82	82			0.3%	0.1%		100.0%
H3154	Horizon Insurance Company	1,222				4.7%	1.3%	1,372	-10.9%
H7971	Horizon Insurance Company	134				0.5%	0.1%	2,972	-95.5%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	242				0.9%	0.3%	14	1628.6%
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.	12				0.0%	0.0%	14	-14.3%
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis	22				0.1%	0.0%	18	22.2%
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.	3,163				12.1%	3.4%	2,876	10.0%
H3113	Oxford Health Plans (NJ), Inc.	561	544		17	2.1%	0.6%	378	48.4%
H3909	QCC Insurance Company	61				0.2%	0.1%	59	3.4%
H2001	Sierra Health And Life Insurance Company, Inc.	1,765				6.8%	1.9%	1,675	5.4%
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company	238			238	0.9%	0.3%	241	-1.2%
H0913	Wellcare Health Plans Of New Jersey, Inc.								
H4868	Wellcare Of New York, Inc.								
Total enrollment in 19 active plans		26,130	826	0	255	100.0%	28.2%	20,234	29.1%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

January 2019



Camden County

January 2019 Camden County Eligibles: 100,982

Contract ID	Plan Name	Total January 2019 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	January 2018 Enrollment	January 2018 to
			Dual Eligible	Chronic Condition	Institutional				January 2019 % Change
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	7,519				27.9%	7.4%	5,666	32.7%
H3931	Aetna Health, Inc. (PA)	13				0.0%	0.0%	13	
H5521	Aetna Life Insurance Company	11,789				43.8%	11.7%	9,038	30.4%
R6694	Aetna Life Insurance Company	556				2.1%	0.6%	453	22.7%
H3240	Amerigroup New Jersey, Inc.	587	404			2.2%	0.6%	137	328.5%
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company								
H3949	Bravo Health Pennsylvania, Inc.							11	-100.0%
H5322	Care Improvement Plus South Central Ins. Co.								
H8010	Clover HMO of New Jersey, Inc.								
H5141	Clover Insurance Company	635				2.4%	0.6%		100.0%
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H9207	Health Partners Plan, Inc.							15	-100.0%
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company	12				0.0%	0.0%		100.0%
H8298	Horizon Healthcare Of New Jersey, Inc.	265	265			1.0%	0.3%		100.0%
H3154	Horizon Insurance Company	826				3.1%	0.8%	852	-3.1%
H7971	Horizon Insurance Company	70				0.3%	0.1%	1,426	-95.1%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	337				1.3%	0.3%	25	1248.0%
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.	33				0.1%	0.0%	29	13.8%
H3493	Life At Lourdes, Inc.	196				0.7%	0.2%	197	-0.5%
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.							13	-100.0%
H4003	MMM Healthcare, Inc.							19	-100.0%
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.								
H3113	Oxford Health Plans (NJ), Inc.	1,442	1,441			5.4%	1.4%	864	66.9%
H3909	QCC Insurance Company	111				0.4%	0.1%	112	-0.9%
H2001	Sierra Health And Life Insurance Company, Inc.	2,217				8.2%	2.2%	1,473	50.5%
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.							12	-100.0%
H0710	UnitedHealthcare Insurance Company	167			167	0.6%	0.2%		100.0%
H0913	Wellcare Health Plans Of New Jersey, Inc.	129				0.5%	0.1%		100.0%
H4868	Wellcare Of New York, Inc.								
Total enrollment in 18 active plans		26,904	2,110	0	167	100.0%	26.6%	20,355	32.2%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

January 2019



Cape May County

January 2019 Cape May County Eligibles: 29,182

Contract ID	Plan Name	Total January 2019 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	January 2018 Enrollment	January 2018 to
			Dual Eligible	Chronic Condition	Institutional				January 2019 % Change
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	609				11.0%	2.1%	316	92.7%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	2,928				52.7%	10.0%	625	368.5%
R6694	Aetna Life Insurance Company	135				2.4%	0.5%	65	107.7%
H3240	Amerigroup New Jersey, Inc.								
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.	11				0.2%	0.0%		100.0%
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company								
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H8010	Clover HMO of New Jersey, Inc.								
H5141	Clover Insurance Company								
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H9207	Health Partners Plan, Inc.								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company	21				0.4%	0.1%	19	10.5%
H8298	Horizon Healthcare Of New Jersey, Inc.	63	63			1.1%	0.2%		100.0%
H3154	Horizon Insurance Company	1,077				19.4%	3.7%	1,136	-5.2%
H7971	Horizon Insurance Company	38				0.7%	0.1%	977	-96.1%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	18				0.3%	0.1%	14	28.6%
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.	11				0.2%	0.0%		100.0%
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.								
H3113	Oxford Health Plans (NJ), Inc.								
H3909	QCC Insurance Company	26				0.5%	0.1%	23	13.0%
H2001	Sierra Health And Life Insurance Company, Inc.	620				11.2%	2.1%	596	4.0%
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company								
H0913	Wellcare Health Plans Of New Jersey, Inc.								
H4868	Wellcare Of New York, Inc.								
Total enrollment in 12 active plans		5,557	63	0	0	100.0%	19.0%	3,771	47.4%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

January 2019



Cumberland County

January 2019 Cumberland County Eligibles: 29,564

Contract ID	Plan Name	Total January 2019 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	January 2018 Enrollment	January 2018 to
			Dual Eligible	Chronic Condition	Institutional				January 2019 % Change
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	2,131				25.8%	7.2%	1,755	21.4%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	2,997				36.3%	10.1%	837	258.1%
R6694	Aetna Life Insurance Company	164				2.0%	0.6%	169	-3.0%
H3240	Amerigroup New Jersey, Inc.	97	64			1.2%	0.3%	68	42.6%
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company								
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H8010	Clover HMO of New Jersey, Inc.								
H5141	Clover Insurance Company	710				8.6%	2.4%	353	101.1%
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H9207	Health Partners Plan, Inc.								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	876	876			10.6%	3.0%	668	31.1%
H3154	Horizon Insurance Company	563				6.8%	1.9%	594	-5.2%
H7971	Horizon Insurance Company	40				0.5%	0.1%	1,063	-96.2%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company								
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.	229				2.8%	0.8%	222	3.2%
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.							14	-100.0%
H4003	MMM Healthcare, Inc.							13	-100.0%
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.								
H3113	Oxford Health Plans (NJ), Inc.	151	150			1.8%	0.5%	33	357.6%
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	295				3.6%	1.0%	309	-4.5%
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company								
H0913	Wellcare Health Plans Of New Jersey, Inc.								
H4868	Wellcare Of New York, Inc.								
Total enrollment in 11 active plans		8,253	1,090	0	0	100.0%	27.9%	6,098	35.3%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

January 2019



Essex County

January 2019 Essex County Eligibles: 126,043

Contract ID	Plan Name	Total January 2019 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	January 2018 Enrollment	January 2018 to
			Dual Eligible	Chronic Condition	Institutional				January 2019 % Change
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	1,528				3.4%	1.2%	1,246	22.6%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	9,763				21.9%	7.7%	2,628	271.5%
R6694	Aetna Life Insurance Company	88				0.2%	0.1%	39	125.6%
H3240	Amerigroup New Jersey, Inc.	1,323	1,144	47		3.0%	1.0%	1,219	8.5%
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.	22				0.0%	0.0%		100.0%
H7619	Atlantacare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company							11	-100.0%
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H8010	Clover HMO of New Jersey, Inc.	226				0.5%	0.2%		100.0%
H5141	Clover Insurance Company	4,202				9.4%	3.3%	3,767	11.5%
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York							11	-100.0%
H9207	Health Partners Plan, Inc.								
H3359	Healthfirst Health Plan, Inc.	17				0.0%	0.0%	20	-15.0%
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	1,164	1,164			2.6%	0.9%	1,021	14.0%
H3154	Horizon Insurance Company	1,642				3.7%	1.3%	1,301	26.2%
H7971	Horizon Insurance Company	154				0.3%	0.1%	2,567	-94.0%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	68				0.2%	0.1%	87	-21.8%
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.							25	-100.0%
H4003	MMM Healthcare, Inc.							14	-100.0%
H6334	NY Hotel Trades Council & Hotel Association	32				0.1%	0.0%	31	3.2%
H0755	Oxford Health Plans (CT), Inc.	14,668				32.9%	11.6%	14,280	2.7%
H3113	Oxford Health Plans (NJ), Inc.	5,784	5,750		34	13.0%	4.6%	4,706	22.9%
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	1,852				4.2%	1.5%	1,829	1.3%
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.							15	-100.0%
H0710	UnitedHealthcare Insurance Company	403			403	0.9%	0.3%	401	0.5%
H0913	Wellcare Health Plans Of New Jersey, Inc.	1,607		721		3.6%	1.3%	1,228	30.9%
H4868	Wellcare Of New York, Inc.	16				0.0%	0.0%		100.0%
Total enrollment in 19 active plans		44,559	8,058	768	437	100.0%	35.4%	36,446	22.3%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

January 2019



Gloucester County

January 2019 Gloucester County Eligibles: 57,751

Contract ID	Plan Name	Total January 2019 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	January 2018 Enrollment	January 2018 to
			Dual Eligible	Chronic Condition	Institutional				January 2019 % Change
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	4,125				26.8%	7.1%	3,217	28.2%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	7,657				49.7%	13.3%	4,344	76.3%
R6694	Aetna Life Insurance Company	246				1.6%	0.4%	219	12.3%
H3240	Amerigroup New Jersey, Inc.	138	98			0.9%	0.2%	67	106.0%
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company	12				0.1%	0.0%	12	
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H8010	Clover HMO of New Jersey, Inc.								
H5141	Clover Insurance Company	339				2.2%	0.6%	78	334.6%
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H9207	Health Partners Plan, Inc.								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	383	383			2.5%	0.7%	336	14.0%
H3154	Horizon Insurance Company	618				4.0%	1.1%	645	-4.2%
H7971	Horizon Insurance Company	52				0.3%	0.1%	1,286	-96.0%
H5525	Humana Benefit Plan Of Illinois, Inc.							11	-100.0%
H5216	Humana Insurance Company	159				1.0%	0.3%		100.0%
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.							11	-100.0%
H3952	Keystone Health Plan East, Inc.	27				0.2%	0.0%	16	68.8%
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.								
H3113	Oxford Health Plans (NJ), Inc.	454	453			2.9%	0.8%	266	70.7%
H3909	QCC Insurance Company	70				0.5%	0.1%	74	-5.4%
H2001	Sierra Health And Life Insurance Company, Inc.	1,125				7.3%	1.9%	1,004	12.1%
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company								
H0913	Wellcare Health Plans Of New Jersey, Inc.								
H4868	Wellcare Of New York, Inc.								
Total enrollment in 14 active plans		15,405	934	0	0	100.0%	26.7%	11,586	33.0%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

January 2019



Hudson County

January 2019 Hudson County Eligibles: 87,209

Contract ID	Plan Name	Total January 2019 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	January 2018 Enrollment	January 2018 to
			Dual Eligible	Chronic Condition	Institutional				January 2019 % Change
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	435				1.4%	0.5%	337	29.1%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	3,600				12.0%	4.1%	823	337.4%
R6694	Aetna Life Insurance Company	34				0.1%	0.0%	17	100.0%
H3240	Amerigroup New Jersey, Inc.	1,759	1,572	21		5.8%	2.0%	1,849	-4.9%
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.	24				0.1%	0.0%		100.0%
H7619	Atlantcare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company								
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H8010	Clover HMO of New Jersey, Inc.	263				0.9%	0.3%		100.0%
H5141	Clover Insurance Company	8,729				29.0%	10.0%	8,388	4.1%
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York	11				0.0%	0.0%		100.0%
H9207	Health Partners Plan, Inc.								
H3359	Healthfirst Health Plan, Inc.	20				0.1%	0.0%	25	-20.0%
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	1,083	1,083			3.6%	1.2%	998	8.5%
H3154	Horizon Insurance Company	1,034				3.4%	1.2%	951	8.7%
H7971	Horizon Insurance Company	153				0.5%	0.2%	1,468	-89.6%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	157				0.5%	0.2%	12	1208.3%
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.	117				0.4%	0.1%	115	1.7%
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.							11	-100.0%
H6334	NY Hotel Trades Council & Hotel Association	99				0.3%	0.1%	97	2.1%
H0755	Oxford Health Plans (CT), Inc.	7,027				23.3%	8.1%	6,904	1.8%
H3113	Oxford Health Plans (NJ), Inc.	3,365	3,364			11.2%	3.9%	2,491	35.1%
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	871				2.9%	1.0%	881	-1.1%
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.							15	-100.0%
H0710	UnitedHealthcare Insurance Company	31			31	0.1%	0.0%		100.0%
H0913	Wellcare Health Plans Of New Jersey, Inc.	1,287		582		4.3%	1.5%	832	54.7%
H4868	Wellcare Of New York, Inc.	13				0.0%	0.0%		100.0%
Total enrollment in 21 active plans		30,112	6,019	603	31	100.0%	34.5%	26,214	14.9%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

January 2019



Hunterdon County

January 2019 Hunterdon County Eligibles: 26,669

Contract ID	Plan Name	Total January 2019 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	January 2018 Enrollment	January 2018 to
			Dual Eligible	Chronic Condition	Institutional				January 2019 % Change
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	632				9.9%	2.4%	503	25.6%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	3,180				49.9%	11.9%	628	406.4%
R6694	Aetna Life Insurance Company	69				1.1%	0.3%	41	68.3%
H3240	Amerigroup New Jersey, Inc.								
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company								
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H8010	Clover HMO of New Jersey, Inc.								
H5141	Clover Insurance Company								
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H9207	Health Partners Plan, Inc.								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	114	114			1.8%	0.4%	94	21.3%
H3154	Horizon Insurance Company	561				8.8%	2.1%	471	19.1%
H7971	Horizon Insurance Company	41				0.6%	0.2%	1,088	-96.2%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	55				0.9%	0.2%	57	-3.5%
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.	548				8.6%	2.1%	384	42.7%
H3113	Oxford Health Plans (NJ), Inc.	24	24			0.4%	0.1%		100.0%
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	1,148				18.0%	4.3%	1,073	7.0%
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company								
H0913	Wellcare Health Plans Of New Jersey, Inc.								
H4868	Wellcare Of New York, Inc.								
Total enrollment in 10 active plans		6,372	138	0	0	100.0%	23.9%	4,339	46.9%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

January 2019



Mercer County

January 2019 Mercer County Eligibles: 69,159

Contract ID	Plan Name	Total January 2019 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	January 2018 Enrollment	January 2018 to
			Dual Eligible	Chronic Condition	Institutional				January 2019 % Change
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	1,979				8.8%	2.9%	1,759	12.5%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	10,703				47.6%	15.5%	2,241	377.6%
R6694	Aetna Life Insurance Company	117				0.5%	0.2%	62	88.7%
H3240	Amerigroup New Jersey, Inc.	324	297			1.4%	0.5%	267	21.3%
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company								
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H8010	Clover HMO of New Jersey, Inc.								
H5141	Clover Insurance Company	1,748				7.8%	2.5%	1,575	11.0%
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H9207	Health Partners Plan, Inc.								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	716	716			3.2%	1.0%	596	20.1%
H3154	Horizon Insurance Company	1,069				4.8%	1.5%	902	18.5%
H7971	Horizon Insurance Company	182				0.8%	0.3%	6,392	-97.2%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	18				0.1%	0.0%	12	50.0%
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis	262				1.2%	0.4%	255	2.7%
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.							11	-100.0%
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.	3,379				15.0%	4.9%	3,404	-0.7%
H3113	Oxford Health Plans (NJ), Inc.	532	520		12	2.4%	0.8%	424	25.5%
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	1,289				5.7%	1.9%	1,240	4.0%
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company	97			97	0.4%	0.1%	100	-3.0%
H0913	Wellcare Health Plans Of New Jersey, Inc.	57		12		0.3%	0.1%		100.0%
H4868	Wellcare Of New York, Inc.								
Total enrollment in 15 active plans		22,472	1,533	12	109	100.0%	32.5%	19,240	16.8%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

January 2019



Middlesex County

January 2019 Middlesex County Eligibles: 143,236

Contract ID	Plan Name	Total January 2019 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	January 2018 Enrollment	January 2018 to
			Dual Eligible	Chronic Condition	Institutional				January 2019 % Change
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	2,919				7.7%	2.0%	2,550	14.5%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	11,778				31.1%	8.2%	3,785	211.2%
R6694	Aetna Life Insurance Company	134				0.4%	0.1%	90	48.9%
H3240	Amerigroup New Jersey, Inc.	947	810	26		2.5%	0.7%	882	7.4%
H4036	Anthem Insurance Companies, Inc.	27				0.1%	0.0%	27	
H4909	Anthem Insurance Companies, Inc.	30				0.1%	0.0%		100.0%
H7619	Atlantcare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company								
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H8010	Clover HMO of New Jersey, Inc.	73				0.2%	0.1%		100.0%
H5141	Clover Insurance Company	438				1.2%	0.3%	62	606.5%
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York							14	-100.0%
H9207	Health Partners Plan, Inc.								
H3359	Healthfirst Health Plan, Inc.							15	-100.0%
H3916	Highmark Senior Health Company							12	-100.0%
H8298	Horizon Healthcare Of New Jersey, Inc.	125	125			0.3%	0.1%		100.0%
H3154	Horizon Insurance Company	1,705				4.5%	1.2%	1,278	33.4%
H7971	Horizon Insurance Company	107				0.3%	0.1%	3,105	-96.6%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	43				0.1%	0.0%	44	-2.3%
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.							20	-100.0%
H4003	MMM Healthcare, Inc.							18	-100.0%
H6334	NY Hotel Trades Council & Hotel Association	32				0.1%	0.0%	27	18.5%
H0755	Oxford Health Plans (CT), Inc.	13,237				35.0%	9.2%	12,810	3.3%
H3113	Oxford Health Plans (NJ), Inc.	1,484	1,484			3.9%	1.0%	960	54.6%
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	3,632				9.6%	2.5%	3,363	8.0%
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.							12	-100.0%
H0710	UnitedHealthcare Insurance Company	171			171	0.5%	0.1%	53	222.6%
H0913	Wellcare Health Plans Of New Jersey, Inc.	946		310		2.5%	0.7%	563	68.0%
H4868	Wellcare Of New York, Inc.								
Total enrollment in 18 active plans		37,828	2,419	336	171	100.0%	26.4%	29,690	27.4%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

January 2019



Monmouth County

January 2019 Monmouth County Eligibles: 130,399

Contract ID	Plan Name	Total January 2019 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	January 2018 Enrollment	January 2018 to
			Dual Eligible	Chronic Condition	Institutional				January 2019 % Change
H9323	Acute Care Health System, LLC	102				0.3%	0.1%	76	34.2%
H3152	Aetna Health, Inc. (NJ)	4,225				14.3%	3.2%	4,031	4.8%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	11,447				38.8%	8.8%	1,974	479.9%
R6694	Aetna Life Insurance Company	112				0.4%	0.1%	72	55.6%
H3240	Amerigroup New Jersey, Inc.	208	159	19		0.7%	0.2%	176	18.2%
H4036	Anthem Insurance Companies, Inc.	11				0.0%	0.0%	11	
H4909	Anthem Insurance Companies, Inc.	59				0.2%	0.0%		100.0%
H7619	Atlantcare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company								
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H8010	Clover HMO of New Jersey, Inc.								
H5141	Clover Insurance Company	1,740				5.9%	1.3%	1,454	19.7%
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York	11				0.0%	0.0%		100.0%
H9207	Health Partners Plan, Inc.								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	414	414			1.4%	0.3%	311	33.1%
H3154	Horizon Insurance Company	1,467				5.0%	1.1%	1,085	35.2%
H7971	Horizon Insurance Company	127				0.4%	0.1%	2,841	-95.5%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	29				0.1%	0.0%	34	-14.7%
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association	13				0.0%	0.0%	14	-7.1%
H0755	Oxford Health Plans (CT), Inc.	5,359				18.2%	4.1%	5,249	2.1%
H3113	Oxford Health Plans (NJ), Inc.	684	682			2.3%	0.5%	528	29.5%
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	3,139				10.6%	2.4%	3,106	1.1%
H5652	Sierra Health And Life Insurance Company, Inc.	213		75		0.7%	0.2%	223	-4.5%
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company	136			136	0.5%	0.1%	142	-4.2%
H0913	Wellcare Health Plans Of New Jersey, Inc.								
H4868	Wellcare Of New York, Inc.								
Total enrollment in 19 active plans		29,496	1,255	94	136	100.0%	22.6%	21,327	38.3%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

January 2019



Morris County

January 2019 Morris County Eligibles: 94,783

Contract ID	Plan Name	Total January 2019 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	January 2018 Enrollment	January 2018 to
			Dual Eligible	Chronic Condition	Institutional				January 2019 % Change
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	1,807				8.5%	1.9%	1,686	7.2%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	10,040				47.0%	10.6%	2,983	236.6%
R6694	Aetna Life Insurance Company	106				0.5%	0.1%	63	68.3%
H3240	Amerigroup New Jersey, Inc.	96	81			0.4%	0.1%	52	84.6%
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.	17				0.1%	0.0%		100.0%
H7619	Atlantcare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company								
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H8010	Clover HMO of New Jersey, Inc.								
H5141	Clover Insurance Company	121				0.6%	0.1%	28	332.1%
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H9207	Health Partners Plan, Inc.								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	239	239			1.1%	0.3%	213	12.2%
H3154	Horizon Insurance Company	920				4.3%	1.0%	902	2.0%
H7971	Horizon Insurance Company	81				0.4%	0.1%	1,712	-95.3%
H5525	Humana Benefit Plan Of Illinois, Inc.	177				0.8%	0.2%	200	-11.5%
H5216	Humana Insurance Company	255				1.2%	0.3%	13	1861.5%
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.	3,303				15.5%	3.5%	2,732	20.9%
H3113	Oxford Health Plans (NJ), Inc.	672	644		28	3.1%	0.7%	483	39.1%
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	2,902				13.6%	3.1%	2,890	0.4%
H5652	Sierra Health And Life Insurance Company, Inc.	294		85	13	1.4%	0.3%	289	1.7%
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company	161			161	0.8%	0.2%	142	13.4%
H0913	Wellcare Health Plans Of New Jersey, Inc.	176		41		0.8%	0.2%	85	107.1%
H4868	Wellcare Of New York, Inc.								
Total enrollment in 17 active plans		21,367	964	126	202	100.0%	22.5%	14,473	47.6%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

January 2019



Ocean County

January 2019 Ocean County Eligibles: 159,030

Contract ID	Plan Name	Total January 2019 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	January 2018 Enrollment	January 2018 to
			Dual Eligible	Chronic Condition	Institutional				January 2019 % Change
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	6,263				14.0%	3.9%	5,919	5.8%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	17,249				38.4%	10.8%	3,846	348.5%
R6694	Aetna Life Insurance Company	159				0.4%	0.1%	80	98.8%
H3240	Amerigroup New Jersey, Inc.	306	264			0.7%	0.2%	237	29.1%
H4036	Anthem Insurance Companies, Inc.	17				0.0%	0.0%	18	-5.6%
H4909	Anthem Insurance Companies, Inc.	67				0.1%	0.0%		100.0%
H7619	Atlantcare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company							12	-100.0%
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.	243			243	0.5%	0.2%	356	-31.7%
H8010	Clover HMO of New Jersey, Inc.								
H5141	Clover Insurance Company	116				0.3%	0.1%	48	141.7%
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H9207	Health Partners Plan, Inc.								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company	19				0.0%	0.0%	20	-5.0%
H8298	Horizon Healthcare Of New Jersey, Inc.	85	85			0.2%	0.1%		100.0%
H3154	Horizon Insurance Company	3,718				8.3%	2.3%	3,201	16.2%
H7971	Horizon Insurance Company	195				0.4%	0.1%	5,381	-96.4%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	63				0.1%	0.0%	57	10.5%
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.	11,160				24.9%	7.0%	10,618	5.1%
H3113	Oxford Health Plans (NJ), Inc.	555	555			1.2%	0.3%	417	33.1%
H3909	QCC Insurance Company							15	-100.0%
H2001	Sierra Health And Life Insurance Company, Inc.	4,477				10.0%	2.8%	4,471	0.1%
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company	182			182	0.4%	0.1%		100.0%
H0913	Wellcare Health Plans Of New Jersey, Inc.								
H4868	Wellcare Of New York, Inc.								
Total enrollment in 17 active plans		44,874	904	0	425	100.0%	28.2%	34,696	29.3%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

January 2019



Passaic County

January 2019 Passaic County Eligibles: 88,151

Contract ID	Plan Name	Total January 2019 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	January 2018 Enrollment	January 2018 to
			Dual Eligible	Chronic Condition	Institutional				January 2019 % Change
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	864				3.0%	1.0%	810	6.7%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	6,451				22.6%	7.3%	1,873	244.4%
R6694	Aetna Life Insurance Company	49				0.2%	0.1%	24	104.2%
H3240	Amerigroup New Jersey, Inc.	2,825	2,646	62		9.9%	3.2%	2,774	1.8%
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.	14				0.0%	0.0%		100.0%
H7619	Atlantcare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company								
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H8010	Clover HMO of New Jersey, Inc.	223				0.8%	0.3%		100.0%
H5141	Clover Insurance Company	5,526				19.4%	6.3%	4,861	13.7%
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H9207	Health Partners Plan, Inc.								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	719	719			2.5%	0.8%	531	35.4%
H3154	Horizon Insurance Company	379				1.3%	0.4%	399	-5.0%
H7971	Horizon Insurance Company	56				0.2%	0.1%	1,426	-96.1%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	28				0.1%	0.0%	28	
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.							11	-100.0%
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.	6,606				23.2%	7.5%	6,596	0.2%
H3113	Oxford Health Plans (NJ), Inc.	1,640	1,604		36	5.7%	1.9%	1,107	48.1%
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	1,498				5.3%	1.7%	1,523	-1.6%
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.							13	-100.0%
H0710	UnitedHealthcare Insurance Company	256			256	0.9%	0.3%	234	9.4%
H0913	Wellcare Health Plans Of New Jersey, Inc.	1,390		820		4.9%	1.6%	837	66.1%
H4868	Wellcare Of New York, Inc.								
Total enrollment in 16 active plans		28,524	4,969	882	292	100.0%	32.4%	23,047	23.8%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

January 2019



Salem County

January 2019 Salem County Eligibles: 14,922

Contract ID	Plan Name	Total January 2019 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	January 2018 Enrollment	January 2018 to
			Dual Eligible	Chronic Condition	Institutional				January 2019 % Change
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	738				23.6%	4.9%	533	38.5%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	1,318				42.1%	8.8%	414	218.4%
R6694	Aetna Life Insurance Company	107				3.4%	0.7%	90	18.9%
H3240	Amerigroup New Jersey, Inc.								
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company								
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H8010	Clover HMO of New Jersey, Inc.								
H5141	Clover Insurance Company								
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H9207	Health Partners Plan, Inc.								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	216	216			6.9%	1.4%	164	31.7%
H3154	Horizon Insurance Company	464				14.8%	3.1%	475	-2.3%
H7971	Horizon Insurance Company							215	-100.0%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company								
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.								
H3113	Oxford Health Plans (NJ), Inc.	118	118			3.8%	0.8%	16	637.5%
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	171				5.5%	1.1%	159	7.5%
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company								
H0913	Wellcare Health Plans Of New Jersey, Inc.								
H4868	Wellcare Of New York, Inc.								
Total enrollment in 7 active plans		3,132	334	0	0	100.0%	21.0%	2,066	51.6%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

January 2019



Somerset County

January 2019 Somerset County Eligibles: 59,140

Contract ID	Plan Name	Total January 2019 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	January 2018 Enrollment	January 2018 to
			Dual Eligible	Chronic Condition	Institutional				January 2019 % Change
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	1,124				8.4%	1.9%	1,031	9.0%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	5,180				38.7%	8.8%	1,151	350.0%
R6694	Aetna Life Insurance Company	79				0.6%	0.1%	44	79.5%
H3240	Amerigroup New Jersey, Inc.	131	107			1.0%	0.2%	118	11.0%
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company								
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H8010	Clover HMO of New Jersey, Inc.								
H5141	Clover Insurance Company	583				4.4%	1.0%	497	17.3%
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H9207	Health Partners Plan, Inc.								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	260	260			1.9%	0.4%	210	23.8%
H3154	Horizon Insurance Company	817				6.1%	1.4%	729	12.1%
H7971	Horizon Insurance Company	52				0.4%	0.1%	1,286	-96.0%
H5525	Humana Benefit Plan Of Illinois, Inc.	46				0.3%	0.1%	51	-9.8%
H5216	Humana Insurance Company								
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.	1,898				14.2%	3.2%	1,505	26.1%
H3113	Oxford Health Plans (NJ), Inc.	312	302			2.3%	0.5%	225	38.7%
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	2,586				19.3%	4.4%	2,413	7.2%
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company	222			222	1.7%	0.4%	173	28.3%
H0913	Wellcare Health Plans Of New Jersey, Inc.	92		36		0.7%	0.2%	26	253.8%
H4868	Wellcare Of New York, Inc.								
Total enrollment in 14 active plans		13,382	669	36	222	100.0%	22.6%	9,459	41.5%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

January 2019



Sussex County

January 2019 Sussex County Eligibles: 30,658

Contract ID	Plan Name	Total January 2019 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	January 2018 Enrollment	January 2018 to
			Dual Eligible	Chronic Condition	Institutional				January 2019 % Change
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	1,457				22.7%	4.8%	1,392	4.7%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	3,188				49.8%	10.4%	441	622.9%
R6694	Aetna Life Insurance Company	36				0.6%	0.1%	13	176.9%
H3240	Amerigroup New Jersey, Inc.								
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company								
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H8010	Clover HMO of New Jersey, Inc.								
H5141	Clover Insurance Company								
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H9207	Health Partners Plan, Inc.								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	120	120			1.9%	0.4%	107	12.1%
H3154	Horizon Insurance Company	642				10.0%	2.1%	481	33.5%
H7971	Horizon Insurance Company	66				1.0%	0.2%	714	-90.8%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	24				0.4%	0.1%	23	4.3%
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.	152				2.4%	0.5%		100.0%
H3113	Oxford Health Plans (NJ), Inc.	68	68			1.1%	0.2%		100.0%
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	654				10.2%	2.1%	648	0.9%
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company								
H0913	Wellcare Health Plans Of New Jersey, Inc.								
H4868	Wellcare Of New York, Inc.								
Total enrollment in 10 active plans		6,407	188	0	0	100.0%	20.9%	3,819	67.8%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

January 2019



Union County

January 2019 Union County Eligibles: 92,426

Contract ID	Plan Name	Total January 2019 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	January 2018 Enrollment	January 2018 to January 2019 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	1,844				6.2%	2.0%	1,739	6.0%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	7,354				24.6%	8.0%	1,695	333.9%
R6694	Aetna Life Insurance Company	79				0.3%	0.1%	53	49.1%
H3240	Amerigroup New Jersey, Inc.	672	542	18		2.2%	0.7%	607	10.7%
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.	12				0.0%	0.0%		100.0%
H7619	Atlantcare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company								
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H8010	Clover HMO of New Jersey, Inc.	81				0.3%	0.1%		100.0%
H5141	Clover Insurance Company	3,286				11.0%	3.6%	2,774	18.5%
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York	11				0.0%	0.0%		100.0%
H9207	Health Partners Plan, Inc.								
H3359	Healthfirst Health Plan, Inc.							12	-100.0%
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	345	345			1.2%	0.4%	301	14.6%
H3154	Horizon Insurance Company	1,591				5.3%	1.7%	1,464	8.7%
H7971	Horizon Insurance Company	99				0.3%	0.1%	2,021	-95.1%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	56				0.2%	0.1%	66	-15.2%
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.							12	-100.0%
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association	28				0.1%	0.0%	20	40.0%
H0755	Oxford Health Plans (CT), Inc.	8,593				28.7%	9.3%	8,618	-0.3%
H3113	Oxford Health Plans (NJ), Inc.	2,765	2,732		33	9.2%	3.0%	2,191	26.2%
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	2,041				6.8%	2.2%	2,017	1.2%
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company	443			443	1.5%	0.5%	408	8.6%
H0913	Wellcare Health Plans Of New Jersey, Inc.	605		392		2.0%	0.7%	348	73.9%
H4868	Wellcare Of New York, Inc.								
Total enrollment in 18 active plans		29,905	3,619	410	476	100.0%	32.4%	24,346	22.8%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

January 2019



Warren County

January 2019 Warren County Eligibles: 23,441

Contract ID	Plan Name	Total January 2019 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	January 2018 Enrollment	January 2018 to
			Dual Eligible	Chronic Condition	Institutional				January 2019 % Change
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	707				14.1%	3.0%	575	23.0%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	2,247				44.9%	9.6%	409	449.4%
R6694	Aetna Life Insurance Company	39				0.8%	0.2%	28	39.3%
H3240	Amerigroup New Jersey, Inc.								
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company								
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H8010	Clover HMO of New Jersey, Inc.								
H5141	Clover Insurance Company								
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H9207	Health Partners Plan, Inc.								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	208	208			4.2%	0.9%	176	18.2%
H3154	Horizon Insurance Company	848				16.9%	3.6%	795	6.7%
H7971	Horizon Insurance Company	249				5.0%	1.1%	869	-71.3%
H5525	Humana Benefit Plan Of Illinois, Inc.	38				0.8%	0.2%	36	5.6%
H5216	Humana Insurance Company								
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.	180				3.6%	0.8%		100.0%
H3113	Oxford Health Plans (NJ), Inc.								
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	492				9.8%	2.1%	487	1.0%
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company								
H0913	Wellcare Health Plans Of New Jersey, Inc.								
H4868	Wellcare Of New York, Inc.								
Total enrollment in 9 active plans		5,008	208	0	0	100.0%	21.4%	3,375	48.4%



MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

January 2019



Appendix

Contract ID	Plan Name	Parent Organization	Plan Type	Special Needs Plans Offered			Current Number of Counties Served
				Dual Eligible	Chronic Condition	Institutional	
H9323	Acute Care Health System, LLC	Acute Care Health System, LLC	National PACE				1
H3152	Aetna Health, Inc. (NJ)	Aetna Inc.	HMO/HMOPOS				21
H3931	Aetna Health, Inc. (PA)	Aetna Inc.	HMO/HMOPOS				2
H5521	Aetna Life Insurance Company	Aetna Inc.	Local PPO				21
R6694	Aetna Life Insurance Company	Aetna Inc.	Regional PPO				21
H3240	Amerigroup New Jersey, Inc.	Anthem Inc.	HMO/HMOPOS	Yes	Yes		16
H4036	Anthem Insurance Companies, Inc.	Anthem Inc.	HMO/HMOPOS				4
H4909	Anthem Insurance Companies, Inc.	Anthem Inc.	Local PPO				10
H7619	Atlanticare Health Services, Inc.	AtlantiCare Health Services, Inc.	National PACE				1
H9572	BCBS Of Michigan Mutual Insurance Company	Blue Cross Blue Shield of Michigan Mutual Insuranc	Local PPO				3
H3949	Bravo Health Pennsylvania, Inc.	CIGNA	HMO/HMOPOS				
H5322	Care Improvement Plus South Central Ins. Co.	UnitedHealth Group, Inc.	HMO/HMOPOS			Yes	1
H8010	Clover HMO of New Jersey, Inc.	Clover Health Holdings, Inc.	HMO/HMOPOS				7
H5141	Clover Insurance Company	Clover Health Holdings, Inc.	Local PPO				16
H3342	Empire HealthChoice Assurance, Inc.	Anthem Inc.	Local PPO				
H3330	Health Insurance Plan Of Greater New York	EmblemHealth, Inc.	HMO/HMOPOS				4
H9207	Health Partners Plan, Inc.	Health Partners Plans, Inc.	Local CCP				
H3359	Healthfirst Health Plan, Inc.	Healthfirst, Inc.	HMO/HMOPOS				3
H3916	Highmark Senior Health Company	Highmark Health	Local PPO				6
H8298	Horizon Healthcare Of New Jersey, Inc.	Horizon Healthcare Services, Inc.	HMO/HMOPOS	Yes			21
H3154	Horizon Insurance Company	Horizon Healthcare Services, Inc.	HMO/HMOPOS				21
H7971	Horizon Insurance Company	Horizon Healthcare Services, Inc.	Local PPO				20
H5525	Humana Benefit Plan Of Illinois, Inc.	Humana Inc.	Local PPO				4
H5216	Humana Insurance Company	Humana Inc.	Local PPO				16
H6609	Humana Insurance Company	Humana Inc.	Local PPO				
H6887	Inspira Health Network Life, Inc.	Inspira Health Network, Inc.	National PACE				1
H3952	Keystone Health Plan East, Inc.	Independence Health Group, Inc.	HMO/HMOPOS				4
H3493	Life At Lourdes, Inc.	Trinity Health	National PACE				1
H1234	Life St. Francis	Trinity Health	National PACE				2
H6371	Lutheran Senior Healthcare, Inc.	Lutheran Social Ministries of New Jersey	National PACE				1
H5577	MCS Advantage, Inc.	Medical Card System, Inc.	HMO/HMOPOS				
H4003	MMM Healthcare, Inc.	InnovaCare Inc.	HMO/HMOPOS				
H6334	NY Hotel Trades Council & Hotel Association	NY Hotel Trades Council&Hotel Assn of NYC	HCPP - 1833 Cost				6
H0755	Oxford Health Plans (CT), Inc.	UnitedHealth Group, Inc.	HMO/HMOPOS				15
H3113	Oxford Health Plans (NJ), Inc.	UnitedHealth Group, Inc.	HMO/HMOPOS	Yes		Yes	19
H3909	QCC Insurance Company	Independence Health Group, Inc.	Local PPO				5
H2001	Sierra Health And Life Insurance Company, Inc.	UnitedHealth Group, Inc.	Local PPO				21
H5652	Sierra Health And Life Insurance Company, Inc.	UnitedHealth Group, Inc.	HMO/HMOPOS		Yes	Yes	2
H5774	Triple S Advantage, Inc.	Triple-S Management Corporation	HMO/HMOPOS				
H0710	UnitedHealthcare Insurance Company	UnitedHealth Group, Inc.	Local PPO			Yes	14
H0913	Wellcare Health Plans Of New Jersey, Inc.	WellCare Health Plans, Inc.	HMO/HMOPOS		Yes		11
H4868	Wellcare Of New York, Inc.	WellCare Health Plans, Inc.	HMO/HMOPOS				2