



MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

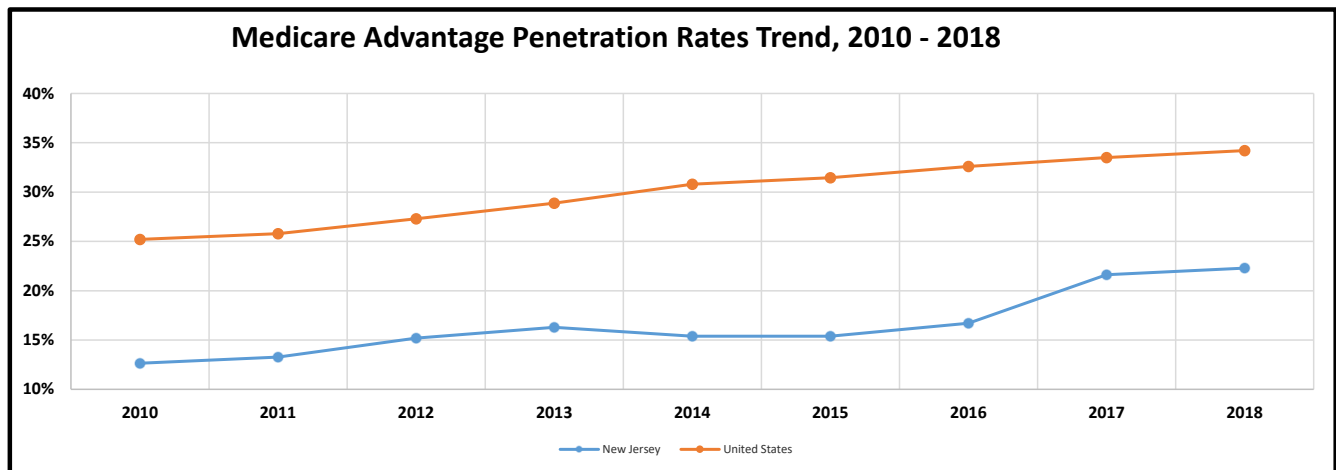
October 2018



New Jersey Medicare Advantage Penetration Rates

(percent of Medicare eligibles enrolled in Medicare Advantage plans)

County	2010	2011	2012	2013	2014	2015	2016	2017	2018
Atlantic	8.3%	8.9%	10.9%	12.0%	9.3%	7.6%	10.6%	17.4%	18.1%
Bergen	10.7%	11.4%	13.1%	13.9%	13.4%	13.9%	15.0%	18.1%	18.9%
Burlington	16.5%	16.6%	17.4%	18.4%	16.7%	16.2%	17.0%	22.2%	22.8%
Camden	17.4%	17.4%	18.9%	20.2%	18.6%	17.0%	18.2%	20.6%	21.6%
Cape May	9.7%	9.9%	10.8%	11.6%	10.4%	9.5%	8.9%	13.8%	13.6%
Cumberland	12.2%	12.4%	14.0%	16.2%	15.2%	13.6%	14.0%	20.1%	22.2%
Essex	15.2%	16.8%	20.6%	22.3%	20.9%	22.4%	24.3%	29.9%	30.8%
Gloucester	16.1%	16.3%	17.2%	18.3%	16.8%	16.4%	17.0%	20.9%	21.2%
Hudson	14.8%	17.0%	21.4%	23.7%	22.6%	22.1%	25.2%	30.6%	31.8%
Hunterdon	8.9%	8.8%	9.1%	9.2%	8.3%	8.6%	10.7%	17.2%	17.8%
Mercer	11.8%	12.4%	13.9%	15.6%	14.6%	13.9%	15.8%	28.3%	28.5%
Middlesex	11.8%	12.6%	14.9%	16.1%	15.2%	15.2%	16.4%	21.3%	22.0%
Monmouth	11.2%	11.7%	13.0%	13.8%	12.9%	12.8%	13.2%	16.9%	17.2%
Morris	9.4%	9.3%	9.9%	10.3%	9.4%	10.2%	11.7%	15.6%	16.2%
Ocean	14.3%	14.6%	16.3%	17.3%	17.6%	17.7%	18.0%	22.8%	22.7%
Passaic	13.5%	14.8%	18.3%	19.3%	19.0%	19.2%	21.3%	26.9%	27.9%
Salem	6.9%	7.1%	8.4%	11.4%	11.4%	10.8%	11.1%	14.3%	15.5%
Somerset	7.7%	7.7%	8.2%	8.9%	8.4%	8.7%	10.9%	16.2%	17.3%
Sussex	9.0%	8.7%	9.7%	10.1%	9.1%	9.0%	9.6%	13.3%	13.8%
Union	14.3%	15.4%	18.0%	19.0%	18.0%	19.3%	21.1%	26.6%	27.7%
Warren	6.6%	6.7%	7.9%	8.5%	8.6%	8.6%	9.7%	15.4%	15.5%
New Jersey	12.6%	13.3%	15.2%	16.3%	15.4%	15.4%	16.7%	21.6%	22.3%
N.J. Enrolled	167,907	181,500	214,208	235,277	226,965	231,479	257,376	345,427	372,897
N.J. Eligible¹	1,327,865	1,368,007	1,410,297	1,443,528	1,475,203	1,504,904	1,542,459	1,598,036	1,672,948
United States	25.2%	25.8%	27.3%	28.9%	30.8%	31.5%	32.3%	33.5%	34.2%
U.S. Enrolled	11,891,681	12,633,807	13,874,456	15,144,199	16,630,241	17,192,595	18,655,659	19,998,620	21,460,366
U.S. Eligible¹	47,181,847	48,997,292	50,820,540	52,447,143	54,002,216	54,663,956	57,829,760	59,672,866	62,733,139



Source: Centers for Medicare & Medicaid Services; MA State/County Penetration; October 2018 Report Period.

¹Eligible enrollees do not include those who are pending state or county designation.

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NJ Monthly Enrollment Report

October 2018



Statewide

October 2018 Statewide Eligibles: 1,672,948

Contract ID	Plan Name	Total October 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of Statewide Enrollment	Statewide Penetration Rate	October 2017 Enrollment	October 2017 to October 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC	100				0.0%	0.0%	72	38.9%
H3152	Aetna Health, Inc. (NJ)	44,391				11.9%	2.7%	41,606	6.7%
H3931	Aetna Health, Inc. (PA)	18				0.0%	0.0%	25	-28.0%
H5521	Aetna Life Insurance Company	47,515				12.7%	2.8%	44,557	6.6%
R6694	Aetna Life Insurance Company	3,190				0.9%	0.2%	2,780	14.7%
H3240	Amerigroup New Jersey, Inc.	9,862	9,434	172		2.6%	0.6%	9,204	7.1%
H4036	Anthem Insurance Companies, Inc.	78				0.0%	0.0%	91	-14.3%
H4909	Anthem Insurance Companies, Inc.	77				0.0%	0.0%		100.0%
H7619	Atlanticare Health Services, Inc.	42				0.0%	0.0%		100.0%
H9572	BCBS Of Michigan Mutual Insurance Company	70				0.0%	0.0%	1,113	-93.7%
H3949	Bravo Health Pennsylvania, Inc.					0.0%	0.0%	18	-100.0%
H5322	Care Improvement Plus South Central Ins. Co.	273			273	0.1%	0.0%	353	-22.7%
H5141	Clover Insurance Company	31,717				8.5%	1.9%	27,127	16.9%
H3342	Empire HealthChoice Assurance, Inc.					0.0%	0.0%	12	-100.0%
H3330	Health Insurance Plan Of Greater New York	50				0.0%	0.0%	14	257.1%
H3359	Healthfirst Health Plan, Inc.	74				0.0%	0.0%	123	-39.8%
H3916	Highmark Senior Health Company	95				0.0%	0.0%	85	11.8%
H8298	Horizon Healthcare Of New Jersey, Inc.	7,125	7,125			1.9%	0.4%	5,093	39.9%
H3154	Horizon Insurance Company	23,083				6.2%	1.4%	23,699	-2.6%
H7971	Horizon Insurance Company	44,724				12.0%	2.7%	43,563	2.7%
H5525	Humana Benefit Plan Of Illinois, Inc.	317				0.1%	0.0%	324	-2.2%
H5216	Humana Insurance Company	365				0.1%	0.0%		100.0%
H6609	Humana Insurance Company					0.0%	0.0%	363	-100.0%
H1036	Humana Medical Plan Inc.	12				0.0%	0.0%		100.0%
H6887	Inspira Health Network Life, Inc.	235				0.1%	0.0%	219	7.3%
H3952	Keystone Health Plan East, Inc.	84				0.0%	0.0%	72	16.7%
H3493	Life At Lourdes, Inc.	192				0.1%	0.0%	199	-3.5%
H1234	Life St. Francis	271				0.1%	0.0%	276	-1.8%
H6371	Lutheran Senior Healthcare, Inc.	122				0.0%	0.0%	120	1.7%
H5577	MCS Advantage, Inc.	12				0.0%	0.0%	0	100.0%
H4003	MMM Healthcare, Inc.	11				0.0%	0.0%		100.0%
H6334	NY Hotel Trades Council & Hotel Association	294				0.1%	0.0%	269	9.3%
H0755	Oxford Health Plans (CT), Inc.	92,673				24.9%	5.5%	86,087	7.7%
H3113	Oxford Health Plans (NJ), Inc.	20,867	20,654		206	5.6%	1.2%	14,353	45.4%
H3909	QCC Insurance Company	282				0.1%	0.0%	309	-8.7%
H2001	Sierra Health And Life Insurance Company, Inc.	35,760				9.6%	2.1%	33,935	5.4%
H5652	Sierra Health And Life Insurance Company, Inc.	472		163	12	0.1%	0.0%	498	-5.2%
H0710	UnitedHealthcare Insurance Company	2,708			2,708	0.7%	0.2%	1,909	41.9%
H0913	Wellcare Health Plans Of New Jersey, Inc.	5,736		2,903		1.5%	0.3%	3,125	83.6%
Total enrollment in 36 active plans		372,897	37,213	3,238	3,199	100.0%	22.3%	341,593	9.2%

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October 2018



Atlantic County

October 2018 Atlantic County Eligibles: 58,825

Contract ID	Plan Name	Total October 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	October 2017 Enrollment	October 2017 to October 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	1,111				10.4%	1.9%	1,189	-6.6%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	875				8.2%	1.5%	822	6.4%
R6694	Aetna Life Insurance Company	261				2.4%	0.4%	79	230.4%
H3240	Amerigroup New Jersey, Inc.	255	255			2.4%	0.4%	197	29.4%
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlantivare Health Services, Inc.	42				0.4%	0.1%		100.0%
H9572	BCBS Of Michigan Mutual Insurance Company							16	-100.0%
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company	2,546				23.9%	4.3%	2,242	13.6%
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company	11				0.1%	0.0%	13	-15.4%
H8298	Horizon Healthcare Of New Jersey, Inc.	544	544			5.1%	0.9%	383	42.0%
H3154	Horizon Insurance Company	1,100				10.3%	1.9%	899	22.4%
H7971	Horizon Insurance Company	2,260				21.2%	3.8%	2,258	0.1%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company								
H6609	Humana Insurance Company								
H1036	Humana Medical Plan Inc.								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.								
H3113	Oxford Health Plans (NJ), Inc.	593	592			5.6%	1.0%	425	39.5%
H3909	QCC Insurance Company	11				0.1%	0.0%	11	
H2001	Sierra Health And Life Insurance Company, Inc.	1,035				9.7%	1.8%	1,040	-0.5%
H5652	Sierra Health And Life Insurance Company, Inc.								
H0710	UnitedHealthcare Insurance Company	26			26	0.2%	0.0%		100.0%
H0913	Wellcare Health Plans Of New Jersey, Inc.								
Total enrollment in 14 active plans		10,670	1,391	0	26	100.0%	18.1%	9,574	11.4%

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October 2018



Bergen County

October 2018 Bergen County Eligibles: 176,150

Contract ID	Plan Name	Total October 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	October 2017 Enrollment	October 2017 to October 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	1,666				5.0%	0.9%	1,987	-16.2%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	1,952				5.9%	1.1%	1,456	34.1%
R6694	Aetna Life Insurance Company	88				0.3%	0.0%	178	-50.6%
H3240	Amerigroup New Jersey, Inc.	589	554			1.8%	0.3%	540	9.1%
H4036	Anthem Insurance Companies, Inc.	23				0.1%	0.0%	23	
H4909	Anthem Insurance Companies, Inc.	23				0.1%	0.0%		100.0%
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company	12				0.0%	0.0%	64	-81.3%
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company	4,212				12.7%	2.4%	3,314	27.1%
H3342	Empire HealthChoice Assurance, Inc.							12	-100.0%
H3330	Health Insurance Plan Of Greater New York	19				0.1%	0.0%	14	35.7%
H3359	Healthfirst Health Plan, Inc.	33				0.1%	0.0%	35	-5.7%
H3916	Highmark Senior Health Company	13				0.0%	0.0%	14	-7.1%
H8298	Horizon Healthcare Of New Jersey, Inc.								
H3154	Horizon Insurance Company	850				2.6%	0.5%	898	-5.3%
H7971	Horizon Insurance Company	2,528				7.6%	1.4%	2,485	1.7%
H5525	Humana Benefit Plan Of Illinois, Inc.	33				0.1%	0.0%	40	-17.5%
H5216	Humana Insurance Company								
H6609	Humana Insurance Company								
H1036	Humana Medical Plan Inc.	12				0.0%	0.0%		100.0%
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association	92				0.3%	0.1%	85	8.2%
H0755	Oxford Health Plans (CT), Inc.	15,716				47.3%	8.9%	14,950	5.1%
H3113	Oxford Health Plans (NJ), Inc.	960	941		19	2.9%	0.5%	607	58.2%
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	3,704				11.2%	2.1%	3,460	7.1%
H5652	Sierra Health And Life Insurance Company, Inc.								
H0710	UnitedHealthcare Insurance Company	326			326	1.0%	0.2%	128	154.7%
H0913	Wellcare Health Plans Of New Jersey, Inc.	368		219		1.1%	0.2%	81	354.3%
Total enrollment in 21 active plans		33,219	1,495	219	345	100.0%	18.9%	30,371	9.4%

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NJ Monthly Enrollment Report

October 2018



Burlington County

October 2018 Burlington County Eligibles: 91,488

Contract ID	Plan Name	Total October 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	October 2017 Enrollment	October 2017 to October 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	5,063				24.2%	5.5%	4,669	8.4%
H3931	Aetna Health, Inc. (PA)	18				0.1%	0.0%	13	38.5%
H5521	Aetna Life Insurance Company	5,162				24.7%	5.6%	5,067	1.9%
R6694	Aetna Life Insurance Company	386				1.8%	0.4%	155	149.0%
H3240	Amerigroup New Jersey, Inc.	202	201			1.0%	0.2%	167	21.0%
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company	23				0.1%	0.0%	105	-78.1%
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company	78				0.4%	0.1%		100.0%
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company	19				0.1%	0.0%	17	11.8%
H8298	Horizon Healthcare Of New Jersey, Inc.								
H3154	Horizon Insurance Company	1,309				6.3%	1.4%	1,450	-9.7%
H7971	Horizon Insurance Company	3,077				14.7%	3.4%	2,945	4.5%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company								
H6609	Humana Insurance Company								
H1036	Humana Medical Plan Inc.								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.	13				0.1%	0.0%	16	-18.8%
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis	15				0.1%	0.0%	20	-25.0%
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.	3,005				14.4%	3.3%	2,428	23.8%
H3113	Oxford Health Plans (NJ), Inc.	527	508		19	2.5%	0.6%	324	62.7%
H3909	QCC Insurance Company	63				0.3%	0.1%	63	
H2001	Sierra Health And Life Insurance Company, Inc.	1,672				8.0%	1.8%	1,591	5.1%
H5652	Sierra Health And Life Insurance Company, Inc.								
H0710	UnitedHealthcare Insurance Company	252			252	1.2%	0.3%	247	2.0%
H0913	Wellcare Health Plans Of New Jersey, Inc.								
Total enrollment in 17 active plans		20,884	709	0	271	100.0%	22.8%	19,277	8.3%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

October 2018



Camden County

October 2018 Camden County Eligibles: 99,872

Contract ID	Plan Name	Total October 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	October 2017 Enrollment	October 2017 to October 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	6,119				28.3%	6.1%	4,695	30.3%
H3931	Aetna Health, Inc. (PA)							12	-100.0%
H5521	Aetna Life Insurance Company	8,922				41.3%	8.9%	9,440	-5.5%
R6694	Aetna Life Insurance Company	627				2.9%	0.6%	175	258.3%
H3240	Amerigroup New Jersey, Inc.	357	355			1.7%	0.4%		100.0%
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company							28	-100.0%
H3949	Bravo Health Pennsylvania, Inc.							18	-100.0%
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company								
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company	11				0.1%	0.0%		100.0%
H8298	Horizon Healthcare Of New Jersey, Inc.								
H3154	Horizon Insurance Company	867				4.0%	0.9%	1,332	-34.9%
H7971	Horizon Insurance Company	1,491				6.9%	1.5%	1,430	4.3%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	16				0.1%	0.0%		100.0%
H6609	Humana Insurance Company							13	-100.0%
H1036	Humana Medical Plan Inc.								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.	35				0.2%	0.0%	28	25.0%
H3493	Life At Lourdes, Inc.	192				0.9%	0.2%	199	-3.5%
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.	11				0.1%	0.0%		100.0%
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.								
H3113	Oxford Health Plans (NJ), Inc.	1,303	1,302			6.0%	1.3%	626	108.1%
H3909	QCC Insurance Company	110				0.5%	0.1%	116	-5.2%
H2001	Sierra Health And Life Insurance Company, Inc.	1,457				6.7%	1.5%	1,405	3.7%
H5652	Sierra Health And Life Insurance Company, Inc.								
H0710	UnitedHealthcare Insurance Company	96			96	0.4%	0.1%		100.0%
H0913	Wellcare Health Plans Of New Jersey, Inc.								
Total enrollment in 15 active plans		21,614	1,657	0	96	100.0%	21.6%	19,517	10.7%

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NJ Monthly Enrollment Report

October 2018



Cape May County

October 2018 Cape May County Eligibles: 28,816

Contract ID	Plan Name	Total October 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	October 2017 Enrollment	October 2017 to October 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	332				8.5%	1.2%	282	17.7%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	638				16.3%	2.2%	566	12.7%
R6694	Aetna Life Insurance Company	116				3.0%	0.4%	43	169.8%
H3240	Amerigroup New Jersey, Inc.								
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company							12	-100.0%
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company								
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company	20				0.5%	0.1%	21	-4.8%
H8298	Horizon Healthcare Of New Jersey, Inc.								
H3154	Horizon Insurance Company	1,153				29.5%	4.0%	1,266	-8.9%
H7971	Horizon Insurance Company	1,000				25.6%	3.5%	971	3.0%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company								
H6609	Humana Insurance Company								
H1036	Humana Medical Plan Inc.								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.	13				0.3%	0.0%	14	-7.1%
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.								
H3113	Oxford Health Plans (NJ), Inc.								
H3909	QCC Insurance Company	27				0.7%	0.1%	27	
H2001	Sierra Health And Life Insurance Company, Inc.	613				15.7%	2.1%	575	6.6%
H5652	Sierra Health And Life Insurance Company, Inc.								
H0710	UnitedHealthcare Insurance Company								
H0913	Wellcare Health Plans Of New Jersey, Inc.								
Total enrollment in 9 active plans		3,912	0	0	0	100.0%	13.6%	3,777	3.6%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

October 2018



Cumberland County

October 2018 Cumberland County Eligibles: 29,294

Contract ID	Plan Name	Total October 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	October 2017 Enrollment	October 2017 to October 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	1,782				27.4%	6.1%	1,783	-0.1%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	818				12.6%	2.8%	1,028	-20.4%
R6694	Aetna Life Insurance Company	230				3.5%	0.8%	36	538.9%
H3240	Amerigroup New Jersey, Inc.	73	73			1.1%	0.2%	71	2.8%
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company							11	-100.0%
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company	415				6.4%	1.4%		100.0%
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	799	799			12.3%	2.7%	519	53.9%
H3154	Horizon Insurance Company	632				9.7%	2.2%	560	12.9%
H7971	Horizon Insurance Company	1,096				16.8%	3.7%	1,069	2.5%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company								
H6609	Humana Insurance Company								
H1036	Humana Medical Plan Inc.								
H6887	Inspira Health Network Life, Inc.	235				3.6%	0.8%	219	7.3%
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.								
H3113	Oxford Health Plans (NJ), Inc.	136	136			2.1%	0.5%		100.0%
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	296				4.5%	1.0%	293	1.0%
H5652	Sierra Health And Life Insurance Company, Inc.								
H0710	UnitedHealthcare Insurance Company								
H0913	Wellcare Health Plans Of New Jersey, Inc.								
Total enrollment in 11 active plans		6,512	1,008	0	0	100.0%	22.2%	5,589	16.5%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

October 2018



Essex County

October 2018 Essex County Eligibles: 124,660

Contract ID	Plan Name	Total October 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	October 2017 Enrollment	October 2017 to October 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	1,385				3.6%	1,515	-8.6%	
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	2,603				6.8%	2,301	13.1%	
R6694	Aetna Life Insurance Company	72				0.2%	143	-49.7%	
H3240	Amerigroup New Jersey, Inc.	1,197	1,161	36		3.1%	1,209	-1.0%	
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company	11				0.0%	58	-81.0%	
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company	3,895				10.2%	3,469	12.3%	
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.	16				0.0%	24	-33.3%	
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	1,130	1,130			2.9%	924	22.3%	
H3154	Horizon Insurance Company	1,650				4.3%	1,824	-9.5%	
H7971	Horizon Insurance Company	2,632				6.9%	2,581	2.0%	
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	67				0.2%		100.0%	
H6609	Humana Insurance Company						77	-100.0%	
H1036	Humana Medical Plan Inc.								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.	12				0.0%		100.0%	
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association	33				0.1%	31	6.5%	
H0755	Oxford Health Plans (CT), Inc.	14,326				37.4%	13,546	5.8%	
H3113	Oxford Health Plans (NJ), Inc.	5,514	5,477		37	14.4%	4,393	25.5%	
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	1,823				4.8%	1,794	1.6%	
H5652	Sierra Health And Life Insurance Company, Inc.								
H0710	UnitedHealthcare Insurance Company	403			403	1.1%	386	4.4%	
H0913	Wellcare Health Plans Of New Jersey, Inc.	1,564		734		4.1%	896	74.6%	
Total enrollment in 18 active plans		38,333	7,768	770	440	100.0%	35,171	9.0%	



MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

October 2018

NEW JERSEY HOSPITAL ASSOCIATION
NJHA

Gloucester County

October 2018 Gloucester County Eligibles: 57,025

Contract ID	Plan Name	Total October 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	October 2017 Enrollment	October 2017 to October 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	3,413				28.2%	6.0%	2,838	20.3%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	4,327				35.7%	7.6%	4,463	-3.0%
R6694	Aetna Life Insurance Company	297				2.5%	0.5%	104	185.6%
H3240	Amerigroup New Jersey, Inc.	91	91			0.8%	0.2%	54	68.5%
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company	12				0.1%	0.0%	46	-73.9%
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company	102				0.8%	0.2%		100.0%
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	356	356			2.9%	0.6%	306	16.3%
H3154	Horizon Insurance Company	657				5.4%	1.2%	900	-27.0%
H7971	Horizon Insurance Company	1,326				11.0%	2.3%	1,287	3.0%
H5525	Humana Benefit Plan Of Illinois, Inc.	11				0.1%	0.0%		100.0%
H5216	Humana Insurance Company								
H6609	Humana Insurance Company								
H1036	Humana Medical Plan Inc.								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.	23				0.2%	0.0%	14	64.3%
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.								
H3113	Oxford Health Plans (NJ), Inc.	408	407			3.4%	0.7%	211	93.4%
H3909	QCC Insurance Company	71				0.6%	0.1%	77	-7.8%
H2001	Sierra Health And Life Insurance Company, Inc.	1,013				8.4%	1.8%	958	5.7%
H5652	Sierra Health And Life Insurance Company, Inc.								
H0710	UnitedHealthcare Insurance Company								
H0913	Wellcare Health Plans Of New Jersey, Inc.								
Total enrollment in 14 active plans		12,107	854	0	0	100.0%	21.2%	11,258	7.5%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

October 2018



Hudson County

October 2018 Hudson County Eligibles: 86,258

Contract ID	Plan Name	Total October 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	October 2017 Enrollment	October 2017 to October 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	395				1.4%	498	-20.7%	
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	727				2.7%	747	-2.7%	
R6694	Aetna Life Insurance Company	30				0.1%	64	-53.1%	
H3240	Amerigroup New Jersey, Inc.	1,840	1,675	15		6.7%	1,882	-2.2%	
H4036	Anthem Insurance Companies, Inc.						11	-100.0%	
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company						19	-100.0%	
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company	8,488				30.9%	7,888	7.6%	
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.	25				0.1%	23	8.7%	
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	1,089	1,089			4.0%	773	40.9%	
H3154	Horizon Insurance Company	1,037				3.8%	1,010	2.7%	
H7971	Horizon Insurance Company	1,554				5.7%	1,458	6.6%	
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	17				0.1%		100.0%	
H6609	Humana Insurance Company						12	-100.0%	
H1036	Humana Medical Plan Inc.								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.	122				0.4%	120	1.7%	
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association	97				0.4%	96	1.0%	
H0755	Oxford Health Plans (CT), Inc.	6,928				25.3%	6,603	4.9%	
H3113	Oxford Health Plans (NJ), Inc.	3,121	3,120			11.4%	2,121	47.1%	
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	857				3.1%	820	4.5%	
H5652	Sierra Health And Life Insurance Company, Inc.								
H0710	UnitedHealthcare Insurance Company								
H0913	Wellcare Health Plans Of New Jersey, Inc.	1,102		498		4.0%	707	55.9%	
Total enrollment in 16 active plans		27,429	5,884	513	0	100.0%	31.8%	24,852	10.4%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

October 2018



Hunterdon County

October 2018 Hunterdon County Eligibles: 26,254

Contract ID	Plan Name	Total October 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	October 2017 Enrollment	October 2017 to October 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	562				12.0%	2.1%	1,039	-45.9%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	655				14.0%	2.5%	525	24.8%
R6694	Aetna Life Insurance Company	65				1.4%	0.2%	74	-12.2%
H3240	Amerigroup New Jersey, Inc.								
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company							14	-100.0%
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company								
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	108	108			2.3%	0.4%	78	38.5%
H3154	Horizon Insurance Company	535				11.4%	2.0%	324	65.1%
H7971	Horizon Insurance Company	1,115				23.8%	4.2%	1,082	3.0%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	55				1.2%	0.2%		100.0%
H6609	Humana Insurance Company							52	-100.0%
H1036	Humana Medical Plan Inc.								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.	460				9.8%	1.8%		100.0%
H3113	Oxford Health Plans (NJ), Inc.	23	23			0.5%	0.1%		100.0%
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	1,107				23.6%	4.2%	1,027	7.8%
H5652	Sierra Health And Life Insurance Company, Inc.								
H0710	UnitedHealthcare Insurance Company								
H0913	Wellcare Health Plans Of New Jersey, Inc.								
Total enrollment in 10 active plans		4,685	131	0	0	100.0%	17.8%	4,215	11.2%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

October 2018



Mercer County

October 2018 Mercer County Eligibles: 68,461

Contract ID	Plan Name	Total October 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	October 2017 Enrollment	October 2017 to October 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	1,760				9.0%	2.6%	1,762	-0.1%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	2,190				11.2%	3.2%	1,870	17.1%
R6694	Aetna Life Insurance Company	108				0.6%	0.2%	103	4.9%
H3240	Amerigroup New Jersey, Inc.	276	276			1.4%	0.4%	259	6.6%
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company							106	-100.0%
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company	1,577				8.1%	2.3%	1,450	8.8%
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	703	703			3.6%	1.0%	527	33.4%
H3154	Horizon Insurance Company	1,033				5.3%	1.5%	837	23.4%
H7971	Horizon Insurance Company	6,365				32.6%	9.3%	6,372	-0.1%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company								
H6609	Humana Insurance Company								
H1036	Humana Medical Plan Inc.								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis	256				1.3%	0.4%	256	
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.	3,401				17.4%	5.0%	3,233	5.2%
H3113	Oxford Health Plans (NJ), Inc.	522	505		17	2.7%	0.8%	365	43.0%
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	1,237				6.3%	1.8%	1,128	9.7%
H5652	Sierra Health And Life Insurance Company, Inc.								
H0710	UnitedHealthcare Insurance Company	96			96	0.5%	0.1%	97	-1.0%
H0913	Wellcare Health Plans Of New Jersey, Inc.								
Total enrollment in 13 active plans		19,524	1,484	0	113	100.0%	28.5%	18,365	6.3%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

October 2018



Middlesex County

October 2018 Middlesex County Eligibles: 141,427

Contract ID	Plan Name	Total October 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	October 2017 Enrollment	October 2017 to October 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	2,811				9.0%	2,182	28.8%	
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	3,663				11.8%	3,223	13.7%	
R6694	Aetna Life Insurance Company	138				0.4%	348	-60.3%	
H3240	Amerigroup New Jersey, Inc.	885	858	27		2.8%	922	-4.0%	
H4036	Anthem Insurance Companies, Inc.	27				0.1%	27		
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company						159	-100.0%	
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company	101				0.3%		100.0%	
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York	17				0.1%		100.0%	
H3359	Healthfirst Health Plan, Inc.						17	-100.0%	
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.								
H3154	Horizon Insurance Company	1,618				5.2%	1,422	13.8%	
H7971	Horizon Insurance Company	3,227				10.4%	3,134	3.0%	
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	39				0.1%		100.0%	
H6609	Humana Insurance Company						40	-100.0%	
H1036	Humana Medical Plan Inc.								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association	31				0.1%	24	29.2%	
H0755	Oxford Health Plans (CT), Inc.	13,021				41.8%	12,234	6.4%	
H3113	Oxford Health Plans (NJ), Inc.	1,372	1,371			4.4%	817	67.9%	
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	3,338				10.7%	3,111	7.3%	
H5652	Sierra Health And Life Insurance Company, Inc.								
H0710	UnitedHealthcare Insurance Company	111			111	0.4%	61	82.0%	
H0913	Wellcare Health Plans Of New Jersey, Inc.	772		295		2.5%	529	45.9%	
Total enrollment in 16 active plans		31,171	2,229	322	111	100.0%	28,250	10.3%	

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

October 2018



Monmouth County

October 2018 Monmouth County Eligibles: 128,747

Contract ID	Plan Name	Total October 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	October 2017 Enrollment	October 2017 to October 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC	100				0.5%	0.1%	72	38.9%
H3152	Aetna Health, Inc. (NJ)	4,073				18.4%	3.2%	3,908	4.2%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	2,096				9.5%	1.6%	1,701	23.2%
R6694	Aetna Life Insurance Company	115				0.5%	0.1%	171	-32.7%
H3240	Amerigroup New Jersey, Inc.	176	155	18		0.8%	0.1%	187	-5.9%
H4036	Anthem Insurance Companies, Inc.	11				0.0%	0.0%	11	
H4909	Anthem Insurance Companies, Inc.	30				0.1%	0.0%		100.0%
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company							72	-100.0%
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company	1,532				6.9%	1.2%	1,327	15.4%
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	409	409			1.8%	0.3%	272	50.4%
H3154	Horizon Insurance Company	1,335				6.0%	1.0%	1,153	15.8%
H7971	Horizon Insurance Company	2,934				13.2%	2.3%	2,865	2.4%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	21				0.1%	0.0%		100.0%
H6609	Humana Insurance Company							24	-100.0%
H1036	Humana Medical Plan Inc.								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association	14				0.1%	0.0%	14	
H0755	Oxford Health Plans (CT), Inc.	5,209				23.5%	4.0%	5,068	2.8%
H3113	Oxford Health Plans (NJ), Inc.	656	654			3.0%	0.5%	468	40.2%
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	3,113				14.0%	2.4%	2,839	9.7%
H5652	Sierra Health And Life Insurance Company, Inc.	201		81		0.9%	0.2%	217	-7.4%
H0710	UnitedHealthcare Insurance Company	140			140	0.6%	0.1%	82	70.7%
H0913	Wellcare Health Plans Of New Jersey, Inc.								
Total enrollment in 18 active plans		22,165	1,218	99	140	100.0%	17.2%	20,451	8.4%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

October 2018



Morris County

October 2018 Morris County Eligibles: 93,600

Contract ID	Plan Name	Total October 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	October 2017 Enrollment	October 2017 to October 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	1,684				11.1%	1,614	4.3%	
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	3,016				19.9%	2,865	5.3%	
R6694	Aetna Life Insurance Company	101				0.7%	287	-64.8%	
H3240	Amerigroup New Jersey, Inc.	84	84			0.6%	41	104.9%	
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company						20	-100.0%	
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company	44				0.3%		100.0%	
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	239	239			1.6%	161	48.4%	
H3154	Horizon Insurance Company	962				6.3%	1,091	-11.8%	
H7971	Horizon Insurance Company	1,755				11.6%	1,699	3.3%	
H5525	Humana Benefit Plan Of Illinois, Inc.	190				1.3%	201	-5.5%	
H5216	Humana Insurance Company								
H6609	Humana Insurance Company								
H1036	Humana Medical Plan Inc.								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.	3,011				19.8%	2,160	39.4%	
H3113	Oxford Health Plans (NJ), Inc.	610	581		29	4.0%	429	42.2%	
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	2,897				19.1%	2,706	7.1%	
H5652	Sierra Health And Life Insurance Company, Inc.	271		82	12	1.8%	281	-3.6%	
H0710	UnitedHealthcare Insurance Company	170			170	1.1%	144	18.1%	
H0913	Wellcare Health Plans Of New Jersey, Inc.	154		41		1.0%	22	600.0%	
Total enrollment in 15 active plans		15,188	904	123	211	100.0%	13,721	10.7%	



MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

October 2018



Ocean County

October 2018 Ocean County Eligibles: 157,401

Contract ID	Plan Name	Total October 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	October 2017 Enrollment	October 2017 to October 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	6,088				17.0%	3.9%	5,607	8.6%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	3,831				10.7%	2.4%	3,397	12.8%
R6694	Aetna Life Insurance Company	139				0.4%	0.1%	330	-57.9%
H3240	Amerigroup New Jersey, Inc.	257	257			0.7%	0.2%	232	10.8%
H4036	Anthem Insurance Companies, Inc.	17				0.0%	0.0%	19	-10.5%
H4909	Anthem Insurance Companies, Inc.	24				0.1%	0.0%		100.0%
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company	12				0.0%	0.0%	171	-93.0%
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.	273			273	0.8%	0.2%	353	-22.7%
H5141	Clover Insurance Company	75				0.2%	0.0%		100.0%
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company	21				0.1%	0.0%	20	5.0%
H8298	Horizon Healthcare Of New Jersey, Inc.								
H3154	Horizon Insurance Company	3,631				10.1%	2.3%	3,976	-8.7%
H7971	Horizon Insurance Company	5,574				15.6%	3.5%	5,397	3.3%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	52				0.1%	0.0%		100.0%
H6609	Humana Insurance Company							49	-100.0%
H1036	Humana Medical Plan Inc.								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.	10,744				30.0%	6.8%	10,230	5.0%
H3113	Oxford Health Plans (NJ), Inc.	511	511			1.4%	0.3%	374	36.6%
H3909	QCC Insurance Company							15	-100.0%
H2001	Sierra Health And Life Insurance Company, Inc.	4,386				12.3%	2.8%	4,280	2.5%
H5652	Sierra Health And Life Insurance Company, Inc.								
H0710	UnitedHealthcare Insurance Company	142			142	0.4%	0.1%		100.0%
H0913	Wellcare Health Plans Of New Jersey, Inc.								
Total enrollment in 17 active plans		35,777	768	0	415	100.0%	22.7%	34,450	3.9%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

October 2018



Passaic County

October 2018 Passaic County Eligibles: 87,097

Contract ID	Plan Name	Total October 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	October 2017 Enrollment	October 2017 to October 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	806				3.3%	0.9%	792	1.8%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	1,903				7.8%	2.2%	1,868	1.9%
R6694	Aetna Life Insurance Company	45				0.2%	0.1%	139	-67.6%
H3240	Amerigroup New Jersey, Inc.	2,813	2,753	60		11.6%	3.2%	2,740	2.7%
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company							33	-100.0%
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company	5,218				21.5%	6.0%	4,437	17.6%
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.							11	-100.0%
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	603	603			2.5%	0.7%	404	49.3%
H3154	Horizon Insurance Company	402				1.7%	0.5%	555	-27.6%
H7971	Horizon Insurance Company	1,455				6.0%	1.7%	1,430	1.7%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	24				0.1%	0.0%		100.0%
H6609	Humana Insurance Company							24	-100.0%
H1036	Humana Medical Plan Inc.								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.	6,582				27.1%	7.6%	6,239	5.5%
H3113	Oxford Health Plans (NJ), Inc.	1,520	1,483		37	6.2%	1.7%	916	65.9%
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	1,499				6.2%	1.7%	1,473	1.8%
H5652	Sierra Health And Life Insurance Company, Inc.								
H0710	UnitedHealthcare Insurance Company	270			270	1.1%	0.3%	207	30.4%
H0913	Wellcare Health Plans Of New Jersey, Inc.	1,185		700		4.9%	1.4%	653	81.5%
Total enrollment in 14 active plans		24,325	4,839	760	307	100.0%	27.9%	21,921	11.0%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

October 2018



Salem County

October 2018 Salem County Eligibles: 14,783

Contract ID	Plan Name	Total October 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	October 2017 Enrollment	October 2017 to October 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	557				24.3%	3.8%	479	16.3%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	404				17.6%	2.7%	283	42.8%
R6694	Aetna Life Insurance Company	140				6.1%	0.9%	14	900.0%
H3240	Amerigroup New Jersey, Inc.								
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company							33	-100.0%
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company								
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	212	212			9.2%	1.4%	135	57.0%
H3154	Horizon Insurance Company	494				21.5%	3.3%	695	-28.9%
H7971	Horizon Insurance Company	220				9.6%	1.5%	212	3.8%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company								
H6609	Humana Insurance Company								
H1036	Humana Medical Plan Inc.								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.								
H3113	Oxford Health Plans (NJ), Inc.	107	107			4.7%	0.7%		100.0%
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	160				7.0%	1.1%	158	1.3%
H5652	Sierra Health And Life Insurance Company, Inc.								
H0710	UnitedHealthcare Insurance Company								
H0913	Wellcare Health Plans Of New Jersey, Inc.								
Total enrollment in 8 active plans		2,294	319	0	0	100.0%	15.5%	2,009	14.2%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

October 2018



Somerset County

October 2018 Somerset County Eligibles: 58,201

Contract ID	Plan Name	Total October 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	October 2017 Enrollment	October 2017 to October 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	1,033				10.3%	1,053	-1.9%	
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	1,200				11.9%	1,013	18.5%	
R6694	Aetna Life Insurance Company	81				0.8%	98	-17.3%	
H3240	Amerigroup New Jersey, Inc.	123	115			1.2%	115	7.0%	
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company						42	-100.0%	
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company	509				5.1%	485	4.9%	
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	267	267			2.7%	145	84.1%	
H3154	Horizon Insurance Company	804				8.0%	721	11.5%	
H7971	Horizon Insurance Company	1,317				13.1%	1,286	2.4%	
H5525	Humana Benefit Plan Of Illinois, Inc.	48				0.5%	49	-2.0%	
H5216	Humana Insurance Company								
H6609	Humana Insurance Company								
H1036	Humana Medical Plan Inc.								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.	1,679				16.7%	1,111	51.1%	
H3113	Oxford Health Plans (NJ), Inc.	294	283		11	2.9%	193	52.3%	
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	2,430				24.1%	2,284	6.4%	
H5652	Sierra Health And Life Insurance Company, Inc.								
H0710	UnitedHealthcare Insurance Company	227			227	2.3%	174	30.5%	
H0913	Wellcare Health Plans Of New Jersey, Inc.	62		33		0.6%	11	463.6%	
Total enrollment in 14 active plans		10,074	665	33	238	100.0%	17.3%	8,780	14.7%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

October 2018



Sussex County

October 2018 Sussex County Eligibles: 30,181

Contract ID	Plan Name	Total October 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	October 2017 Enrollment	October 2017 to October 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	1,396				33.5%	4.6%	1,400	-0.3%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	504				12.1%	1.7%	391	28.9%
R6694	Aetna Life Insurance Company	28				0.7%	0.1%	46	-39.1%
H3240	Amerigroup New Jersey, Inc.								
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company								
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company								
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	118	118			2.8%	0.4%	95	24.2%
H3154	Horizon Insurance Company	598				14.3%	2.0%	434	37.8%
H7971	Horizon Insurance Company	789				18.9%	2.6%	727	8.5%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	24				0.6%	0.1%		100.0%
H6609	Humana Insurance Company							19	-100.0%
H1036	Humana Medical Plan Inc.								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.								
H3113	Oxford Health Plans (NJ), Inc.	57	57			1.4%	0.2%		100.0%
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	654				15.7%	2.2%	636	2.8%
H5652	Sierra Health And Life Insurance Company, Inc.								
H0710	UnitedHealthcare Insurance Company								
H0913	Wellcare Health Plans Of New Jersey, Inc.								
Total enrollment in 9 active plans		4,168	175	0	0	100.0%	13.8%	3,748	11.2%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

October 2018



Union County

October 2018 Union County Eligibles: 91,287

Contract ID	Plan Name	Total October 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	October 2017 Enrollment	October 2017 to October 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	1,738				6.9%	1.9%	1,786	-2.7%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	1,596				6.3%	1.7%	1,180	35.3%
R6694	Aetna Life Insurance Company	79				0.3%	0.1%	158	-50.0%
H3240	Amerigroup New Jersey, Inc.	644	571	16		2.5%	0.7%	588	9.5%
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company							93	-100.0%
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company	2,925				11.6%	3.2%	2,515	16.3%
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York	14				0.1%	0.0%		100.0%
H3359	Healthfirst Health Plan, Inc.							13	-100.0%
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	347	347			1.4%	0.4%	233	48.9%
H3154	Horizon Insurance Company	1,533				6.1%	1.7%	1,464	4.7%
H7971	Horizon Insurance Company	2,120				8.4%	2.3%	2,003	5.8%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	50				0.2%	0.1%		100.0%
H6609	Humana Insurance Company							53	-100.0%
H1036	Humana Medical Plan Inc.								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association	27				0.1%	0.0%	19	42.1%
H0755	Oxford Health Plans (CT), Inc.	8,591				34.0%	9.4%	8,285	3.7%
H3113	Oxford Health Plans (NJ), Inc.	2,633	2,596		37	10.4%	2.9%	2,084	26.3%
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	1,989				7.9%	2.2%	1,889	5.3%
H5652	Sierra Health And Life Insurance Company, Inc.								
H0710	UnitedHealthcare Insurance Company	449			449	1.8%	0.5%	383	17.2%
H0913	Wellcare Health Plans Of New Jersey, Inc.	529		383		2.1%	0.6%	226	134.1%
Total enrollment in 16 active plans		25,264	3,514	399	486	100.0%	27.7%	22,972	10.0%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

October 2018



Warren County

October 2018 Warren County Eligibles: 23,121

Contract ID	Plan Name	Total October 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	October 2017 Enrollment	October 2017 to October 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	617				17.2%	2.7%	528	16.9%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	433				12.1%	1.9%	351	23.4%
R6694	Aetna Life Insurance Company	44				1.2%	0.2%	35	25.7%
H3240	Amerigroup New Jersey, Inc.								
H4036	Anthem Insurance Companies, Inc.								
H4909	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company							11	-100.0%
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company								
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	201	201			5.6%	0.9%	138	45.7%
H3154	Horizon Insurance Company	883				24.7%	3.8%	888	-0.6%
H7971	Horizon Insurance Company	889				24.8%	3.8%	872	1.9%
H5525	Humana Benefit Plan Of Illinois, Inc.	35				1.0%	0.2%	34	2.9%
H5216	Humana Insurance Company								
H6609	Humana Insurance Company								
H1036	Humana Medical Plan Inc.								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.								
H3113	Oxford Health Plans (NJ), Inc.								
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	480				13.4%	2.1%	468	2.6%
H5652	Sierra Health And Life Insurance Company, Inc.								
H0710	UnitedHealthcare Insurance Company								
H0913	Wellcare Health Plans Of New Jersey, Inc.								
Total enrollment in 8 active plans		3,582	201	0	0	100.0%	15.5%	3,325	7.7%

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

October 2018



Appendix

Contract ID	Plan Name	Parent Organization	Plan Type	Special Needs Plans Offered			Current Number of Counties Served
				Dual Eligible	Chronic Condition	Institutional	
H9323	Acute Care Health System, LLC	Acute Care Health System, LLC	National PACE				1
H3152	Aetna Health, Inc. (NJ)	Aetna Inc.	HMO/HMOPOS				21
H3931	Aetna Health, Inc. (PA)	Aetna Inc.	HMO/HMOPOS				1
H5521	Aetna Life Insurance Company	Aetna Inc.	Local PPO				21
R6694	Aetna Life Insurance Company	Aetna Inc.	Regional PPO				21
H3240	Amerigroup New Jersey, Inc.	Anthem Inc.	HMO/HMOPOS	Yes	Yes		16
H4036	Anthem Insurance Companies, Inc.	Anthem Inc.	HMO/HMOPOS				4
H4909	Anthem Insurance Companies, Inc.	Anthem Inc.	Local PPO				3
H7619	Atlanticare Health Services, Inc.	AtlantiCare Health Services, Inc.	National PACE				1
H9572	BCBS Of Michigan Mutual Insurance Company	Blue Cross Blue Shield of Michigan Mutual Insur	Local PPO				5
H3949	Bravo Health Pennsylvania, Inc.	CIGNA	HMO/HMOPOS				
H5322	Care Improvement Plus South Central Ins. Co.	UnitedHealth Group, Inc.	HMO/HMOPOS			Yes	1
H5141	Clover Insurance Company	Clover Health Holdings, Inc.	Local PPO				15
H3342	Empire HealthChoice Assurance, Inc.	Anthem Inc.	Local PPO				
H3330	Health Insurance Plan Of Greater New York	EmblemHealth, Inc.	HMO/HMOPOS				3
H3359	Healthfirst Health Plan, Inc.	Healthfirst, Inc.	HMO/HMOPOS				3
H3916	Highmark Senior Health Company	Highmark Health	Local PPO				6
H8298	Horizon Healthcare Of New Jersey, Inc.	Horizon Healthcare Services, Inc.	HMO/HMOPOS	Yes			15
H3154	Horizon Insurance Company	Horizon Healthcare Services, Inc.	HMO/HMOPOS				21
H7971	Horizon Insurance Company	Horizon Healthcare Services, Inc.	Local PPO				21
H5525	Humana Benefit Plan Of Illinois, Inc.	Humana Inc.	Local PPO				5
H5216	Humana Insurance Company	Humana Inc.	Local PPO				10
H6609	Humana Insurance Company	Humana Inc.	Local PPO				
H1036	Humana Medical Plan Inc.	Humana Inc.	HMO/HMOPOS				1
H6887	Inspira Health Network Life, Inc.	Inspira Health Network, Inc.	National PACE				1
H3952	Keystone Health Plan East, Inc.	Independence Health Group, Inc.	HMO/HMOPOS				4
H3493	Life At Lourdes, Inc.	Trinity Health	National PACE				1
H1234	Life St. Francis	Trinity Health	National PACE				2
H6371	Lutheran Senior Healthcare, Inc.	Lutheran Social Ministries of New Jersey	National PACE				1
H5577	MCS Advantage, Inc.	Medical Card System, Inc.	HMO/HMOPOS				1
H4003	MMM Healthcare, Inc.	InnovaCare Inc.	HMO/HMOPOS				1
H6334	NY Hotel Trades Council & Hotel Association	NY Hotel Trades Council&Hotel Assn of NYC	HCPP - 1833 Cost				6
H0755	Oxford Health Plans (CT), Inc.	UnitedHealth Group, Inc.	HMO/HMOPOS				13
H3113	Oxford Health Plans (NJ), Inc.	UnitedHealth Group, Inc.	HMO/HMOPOS	Yes		Yes	19
H3909	QCC Insurance Company	Independence Health Group, Inc.	Local PPO				5
H2001	Sierra Health And Life Insurance Company, Inc.	UnitedHealth Group, Inc.	Local PPO				21
H5652	Sierra Health And Life Insurance Company, Inc.	UnitedHealth Group, Inc.	HMO/HMOPOS		Yes	Yes	2
H0710	UnitedHealthcare Insurance Company	UnitedHealth Group, Inc.	Local PPO			Yes	13
H0913	Wellcare Health Plans Of New Jersey, Inc.	WellCare Health Plans, Inc.	HMO/HMOPOS		Yes		8