

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

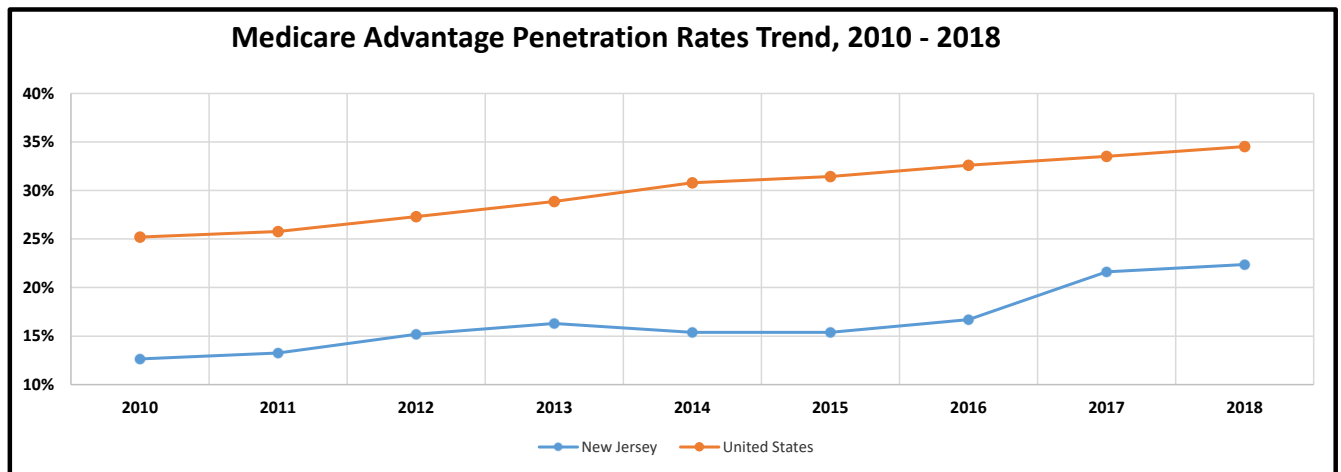
June 2018

NEW JERSEY HOSPITAL ASSOCIATION
NJHA

New Jersey Medicare Advantage Penetration Rates

(percent of Medicare eligibles enrolled in Medicare Advantage plans)

County	2010	2011	2012	2013	2014	2015	2016	2017	2018
Atlantic	8.3%	8.9%	10.9%	12.0%	9.3%	7.6%	10.6%	17.4%	18.1%
Bergen	10.7%	11.4%	13.1%	13.9%	13.4%	13.9%	15.0%	18.1%	18.9%
Burlington	16.5%	16.6%	17.4%	18.4%	16.7%	16.2%	17.0%	22.2%	22.9%
Camden	17.4%	17.4%	18.9%	20.2%	18.6%	17.0%	18.2%	20.6%	21.6%
Cape May	9.7%	9.9%	10.8%	11.6%	10.4%	9.5%	8.9%	13.8%	13.7%
Cumberland	12.2%	12.4%	14.0%	16.2%	15.2%	13.6%	14.0%	20.1%	22.0%
Essex	15.2%	16.8%	20.6%	22.3%	20.9%	22.4%	24.3%	29.9%	30.7%
Gloucester	16.1%	16.3%	17.2%	18.3%	16.8%	16.4%	17.0%	20.9%	21.4%
Hudson	14.8%	17.0%	21.4%	23.7%	22.6%	22.1%	25.2%	30.6%	31.8%
Hunterdon	8.9%	8.8%	9.1%	9.2%	8.3%	8.6%	10.7%	17.2%	18.0%
Mercer	11.8%	12.4%	13.9%	15.6%	14.6%	13.9%	15.8%	28.3%	28.8%
Middlesex	11.8%	12.6%	14.9%	16.1%	15.2%	15.2%	16.4%	21.3%	22.2%
Monmouth	11.2%	11.7%	13.0%	13.8%	12.9%	12.8%	13.2%	16.9%	17.4%
Morris	9.4%	9.3%	9.9%	10.3%	9.4%	10.2%	11.7%	15.6%	16.3%
Ocean	14.3%	14.6%	16.3%	17.3%	17.6%	17.7%	18.0%	22.8%	22.9%
Passaic	13.5%	14.8%	18.3%	19.3%	19.0%	19.2%	21.3%	26.9%	27.9%
Salem	6.9%	7.1%	8.4%	11.4%	11.4%	10.8%	11.1%	14.3%	15.5%
Somerset	7.7%	7.7%	8.2%	8.9%	8.4%	8.7%	10.9%	16.2%	17.3%
Sussex	9.0%	8.7%	9.7%	10.1%	9.1%	9.0%	9.6%	13.3%	13.9%
Union	14.3%	15.4%	18.0%	19.0%	18.0%	19.3%	21.1%	26.6%	27.8%
Warren	6.6%	6.7%	7.9%	8.5%	8.6%	8.6%	9.7%	15.4%	15.6%
New Jersey	12.6%	13.3%	15.2%	16.3%	15.4%	15.4%	16.7%	21.6%	22.4%
N.J. Enrolled	167,907	181,500	214,208	235,277	226,965	231,479	257,376	345,427	365,946
N.J. Eligible¹	1,327,865	1,368,007	1,410,297	1,443,528	1,475,203	1,504,904	1,542,459	1,598,036	1,635,611
United States	25.2%	25.8%	27.3%	28.9%	30.8%	31.5%	32.3%	33.5%	34.5%
U.S. Enrolled	11,891,681	12,633,807	13,874,456	15,144,199	16,630,241	17,192,595	18,655,659	19,998,620	21,146,929
U.S. Eligible¹	47,181,847	48,997,292	50,820,540	52,447,143	54,002,216	54,663,956	57,829,760	59,672,866	61,243,056



Source: Centers for Medicare & Medicaid Services; MA State/County Penetration; June 2018 Report Period.

¹Eligible enrollees do not include those who are pending state or county designation.



MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

June 2018

NEW JERSEY HOSPITAL ASSOCIATION
NJHA

Statewide

June 2018 Statewide Eligibles: 1,635,611

Contract ID	Plan Name	Total June 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of Statewide Enrollment	Statewide Penetration Rate	June 2017 Enrollment	June 2017 to June 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC	94				0.0%	0.0%	65	44.6%
H3152	Aetna Health, Inc. (NJ)	44,199				12.1%	2.7%	41,619	6.2%
H3931	Aetna Health, Inc. (PA)	13				0.0%	0.0%	24	-45.8%
H5521	Aetna Life Insurance Company	47,344				12.9%	2.9%	43,202	9.6%
R6694	Aetna Life Insurance Company	2,903				0.8%	0.2%	2,742	5.9%
H3240	Amerigroup New Jersey, Inc.	9,708	9,335	150		2.7%	0.6%	8,739	11.1%
H4036	Anthem Insurance Companies, Inc.	80				0.0%	0.0%	92	-13.0%
H7619	Atlanticare Health Services, Inc.	25				0.0%	0.0%		100.0%
H9572	BCBS Of Michigan Mutual Insurance Company	69				0.0%	0.0%	1,129	-93.9%
H3949	Bravo Health Pennsylvania, Inc.					0.0%	0.0%	17	-100.0%
H5322	Care Improvement Plus South Central Ins. Co.	310			310	0.1%	0.0%	371	-16.4%
H5141	Clover Insurance Company	30,968				8.5%	1.9%	26,023	19.0%
H3342	Empire HealthChoice Assurance, Inc.	11				0.0%	0.0%	13	-15.4%
H3330	Health Insurance Plan Of Greater New York	45				0.0%	0.0%	39	15.4%
H3359	Healthfirst Health Plan, Inc.	97				0.0%	0.0%	126	-23.0%
H3916	Highmark Senior Health Company	84				0.0%	0.0%	85	-1.2%
H8298	Horizon Healthcare Of New Jersey, Inc.	6,560	6,560			1.8%	0.4%	2,301	185.1%
H3154	Horizon Insurance Company	22,746				6.2%	1.4%	23,771	-4.3%
H7971	Horizon Insurance Company	44,145				12.1%	2.7%	43,551	1.4%
H5525	Humana Benefit Plan Of Illinois, Inc.	314				0.1%	0.0%	339	-7.4%
H5216	Humana Insurance Company	391				0.1%	0.0%		100.0%
H6609	Humana Insurance Company					0.0%	0.0%	366	-100.0%
H6887	Inspira Health Network Life, Inc.	228				0.1%	0.0%	209	9.1%
H3952	Keystone Health Plan East, Inc.	86				0.0%	0.0%	54	59.3%
H3493	Life At Lourdes, Inc.	186				0.1%	0.0%	202	-7.9%
H1234	Life St. Francis	278				0.1%	0.0%	267	4.1%
H6371	Lutheran Senior Healthcare, Inc.	115				0.0%	0.0%	117	-1.7%
H5577	MCS Advantage, Inc.	28				0.0%	0.0%	0	100.0%
H4003	MMM Healthcare, Inc.	11				0.0%	0.0%		100.0%
H6334	NY Hotel Trades Council & Hotel Association	285				0.1%	0.0%	265	7.5%
H0755	Oxford Health Plans (CT), Inc.	91,798				25.1%	5.6%	85,163	7.8%
H3113	Oxford Health Plans (NJ), Inc.	18,959	18,728		225	5.2%	1.2%	13,117	44.5%
H3909	QCC Insurance Company	272				0.1%	0.0%	277	-1.8%
H2001	Sierra Health And Life Insurance Company, Inc.	35,555				9.7%	2.2%	33,979	4.6%
H5652	Sierra Health And Life Insurance Company, Inc.	483		167	14	0.1%	0.0%	509	-5.1%
H5774	Triple S Advantage, Inc.	11				0.0%	0.0%		100.0%
H0710	UnitedHealthcare Insurance Company	2,397			2,396	0.7%	0.1%	1,632	46.9%
H0913	Wellcare Health Plans Of New Jersey, Inc.	5,137		2,576		1.4%	0.3%	2,631	95.2%
Total enrollment in 36 active plans		365,946	34,623	2,893	2,945	100.0%	22.4%	333,036	9.9%

Source: Centers for Medicare & Medicaid Services; Monthly MA Enrollment by State/County/Contract; Monthly Enrollment by Contract/Plan/State/County; June 2018 Report Period.



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June 2018

NEW JERSEY HOSPITAL ASSOCIATION
NJHA

Atlantic County

June 2018 Atlantic County Eligibles: 57,487

Contract ID	Plan Name	Total June 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	June 2017 Enrollment	June 2017 to June 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	1,133				10.9%	2,209	-6.3%	
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	867				8.3%	792	9.5%	
R6694	Aetna Life Insurance Company	236				2.3%	79	198.7%	
H3240	Amerigroup New Jersey, Inc.	238	237			2.3%	173	37.6%	
H4036	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.	25				0.2%		100.0%	
H9572	BCBS Of Michigan Mutual Insurance Company						15	-100.0%	
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company	2,474				23.8%	2,196	12.7%	
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company	12				0.1%	12		
H8298	Horizon Healthcare Of New Jersey, Inc.	496	496			4.8%	195	154.4%	
H3154	Horizon Insurance Company	1,086				10.4%	892	21.7%	
H7971	Horizon Insurance Company	2,226				21.4%	2,205	1.0%	
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	11				0.1%		100.0%	
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.								
H3113	Oxford Health Plans (NJ), Inc.	560	560			5.4%	376	48.9%	
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	1,038				10.0%	1,042	-0.4%	
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company								
H0913	Wellcare Health Plans Of New Jersey, Inc.								
Total enrollment in 13 active plans		10,402	1,293	0	0	100.0%	9,186	13.2%	

Source: Centers for Medicare & Medicaid Services; Monthly MA Enrollment by State/County/Contract; Monthly Enrollment by Contract/Plan/State/County; June 2018 Report Period.

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Bergen County

June 2018 Bergen County Eligibles: 172,618

Contract ID	Plan Name	Total June 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	June 2017 Enrollment	June 2017 to June 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	1,664				5.1%	2,001	-16.8%	
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	1,925				5.9%	1,421	35.5%	
R6694	Aetna Life Insurance Company	83				0.3%	182	-54.4%	
H3240	Amerigroup New Jersey, Inc.	562	527			1.7%	521	7.9%	
H4036	Anthem Insurance Companies, Inc.	23				0.1%	23		
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company	11				0.0%	67	-83.6%	
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company	4,079				12.5%	3,095	31.8%	
H3342	Empire HealthChoice Assurance, Inc.	11				0.0%	13	-15.4%	
H3330	Health Insurance Plan Of Greater New York	19				0.1%	16	18.8%	
H3359	Healthfirst Health Plan, Inc.	23				0.1%	32	-28.1%	
H3916	Highmark Senior Health Company	14				0.0%	14		
H8298	Horizon Healthcare Of New Jersey, Inc.								
H3154	Horizon Insurance Company	824				2.5%	899	-8.3%	
H7971	Horizon Insurance Company	2,517				7.7%	2,452	2.7%	
H5525	Humana Benefit Plan Of Illinois, Inc.	33				0.1%	42	-21.4%	
H5216	Humana Insurance Company								
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association	88				0.3%	78	12.8%	
H0755	Oxford Health Plans (CT), Inc.	15,630				48.0%	14,847	5.3%	
H3113	Oxford Health Plans (NJ), Inc.	838	818		20	2.6%	554	51.3%	
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	3,636				11.2%	3,465	4.9%	
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company	283			283	0.9%	113	150.4%	
H0913	Wellcare Health Plans Of New Jersey, Inc.	314		209		1.0%	74	324.3%	
Total enrollment in 20 active plans		32,577	1,345	209	303	100.0%	29,909	8.9%	

Source: Centers for Medicare & Medicaid Services; Monthly MA Enrollment by State/County/Contract; Monthly Enrollment by Contract/Plan/State/County; June 2018 Report Period.

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June 2018



Burlington County

June 2018 Burlington County Eligibles: 89,539

Contract ID	Plan Name	Total June 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	June 2017 Enrollment	June 2017 to June 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	5,005				24.4%	4,683	6.9%	
H3931	Aetna Health, Inc. (PA)	13				0.1%	13		
H5521	Aetna Life Insurance Company	5,104				24.9%	4,672	9.2%	
R6694	Aetna Life Insurance Company	372				1.8%	153	143.1%	
H3240	Amerigroup New Jersey, Inc.	186	185			0.9%	144	29.2%	
H4036	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company	23				0.1%	108	-78.7%	
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company	70				0.3%		100.0%	
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company	18				0.1%	17	5.9%	
H8298	Horizon Healthcare Of New Jersey, Inc.								
H3154	Horizon Insurance Company	1,321				6.4%	1,476	-10.5%	
H7971	Horizon Insurance Company	3,025				14.7%	2,976	1.6%	
H5525	Humana Benefit Plan Of Illinois, Inc.						11	-100.0%	
H5216	Humana Insurance Company								
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.	15				0.1%	17	-11.8%	
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis	15				0.1%	20	-25.0%	
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.	2,914				14.2%	2,349	24.1%	
H3113	Oxford Health Plans (NJ), Inc.	466	446	20		2.3%	312	49.4%	
H3909	QCC Insurance Company	61				0.3%	60	1.7%	
H2001	Sierra Health And Life Insurance Company, Inc.	1,676				8.2%	1,603	4.6%	
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company	246		245		1.2%	232	6.0%	
H0913	Wellcare Health Plans Of New Jersey, Inc.								
Total enrollment in 17 active plans		20,530	631	0	265	100.0%	22.9%	18,846	8.9%

Source: Centers for Medicare & Medicaid Services; Monthly MA Enrollment by State/County/Contract; Monthly Enrollment by Contract/Plan/State/County; June 2018 Report Period.

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June 2018



Camden County

June 2018 Camden County Eligibles: 97,779

Contract ID	Plan Name	Total June 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	June 2017 Enrollment	June 2017 to June 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	6,046				28.6%	4,715	28.2%	
H3931	Aetna Health, Inc. (PA)						11	-100.0%	
H5521	Aetna Life Insurance Company	8,895				42.1%	9,308	-4.4%	
R6694	Aetna Life Insurance Company	590				2.8%	174	239.1%	
H3240	Amerigroup New Jersey, Inc.	304	302			1.4%		100.0%	
H4036	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company						28	-100.0%	
H3949	Bravo Health Pennsylvania, Inc.						17	-100.0%	
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company								
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.								
H3154	Horizon Insurance Company	893				4.2%	1,339	-33.3%	
H7971	Horizon Insurance Company	1,458				6.9%	1,409	3.5%	
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	18				0.1%		100.0%	
H6609	Humana Insurance Company						14	-100.0%	
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.	37				0.2%	23	60.9%	
H3493	Life At Lourdes, Inc.	186				0.9%	202	-7.9%	
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.								
H3113	Oxford Health Plans (NJ), Inc.	1,132	1,131			5.4%	533	112.4%	
H3909	QCC Insurance Company	110				0.5%	102	7.8%	
H2001	Sierra Health And Life Insurance Company, Inc.	1,451				6.9%	1,395	4.0%	
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company	19			19	0.1%		100.0%	
H0913	Wellcare Health Plans Of New Jersey, Inc.								
Total enrollment in 13 active plans		21,150	1,433	0	19	100.0%	21.6%	19,270	9.8%

Source: Centers for Medicare & Medicaid Services; Monthly MA Enrollment by State/County/Contract; Monthly Enrollment by Contract/Plan/State/County; June 2018 Report Period.

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June 2018



Cape May County

June 2018 Cape May County Eligibles: 28,047

Contract ID	Plan Name	Total June 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	June 2017 Enrollment	June 2017 to June 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	329				8.5%	1.2%	273	20.5%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	627				16.3%	2.2%	530	18.3%
R6694	Aetna Life Insurance Company	104				2.7%	0.4%	40	160.0%
H3240	Amerigroup New Jersey, Inc.								
H4036	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company							13	-100.0%
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company								
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company	20				0.5%	0.1%	21	-4.8%
H8298	Horizon Healthcare Of New Jersey, Inc.								
H3154	Horizon Insurance Company	1,146				29.8%	4.1%	1,288	-11.0%
H7971	Horizon Insurance Company	990				25.7%	3.5%	967	2.4%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company								
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.	13				0.3%	0.0%		100.0%
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.								
H3113	Oxford Health Plans (NJ), Inc.								
H3909	QCC Insurance Company	24				0.6%	0.1%	26	-7.7%
H2001	Sierra Health And Life Insurance Company, Inc.	596				15.5%	2.1%	587	1.5%
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company								
H0913	Wellcare Health Plans Of New Jersey, Inc.								
Total enrollment in 9 active plans		3,849	0	0	0	100.0%	13.7%	3,745	2.8%

Source: Centers for Medicare & Medicaid Services; Monthly MA Enrollment by State/County/Contract; Monthly Enrollment by Contract/Plan/State/County; June 2018 Report Period.

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June 2018



Cumberland County

June 2018 Cumberland County Eligibles: 28,790

Contract ID	Plan Name	Total June 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	June 2017 Enrollment	June 2017 to June 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	1,763				27.9%	1,768	-0.3%	
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	812				12.8%	1,009	-19.5%	
R6694	Aetna Life Insurance Company	213				3.4%	36	491.7%	
H3240	Amerigroup New Jersey, Inc.	77	77			1.2%	62	24.2%	
H4036	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company						12	-100.0%	
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company	378				6.0%		100.0%	
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	740	740			11.7%	260	184.6%	
H3154	Horizon Insurance Company	638				10.1%	555	15.0%	
H7971	Horizon Insurance Company	1,067				16.9%	1,046	2.0%	
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company								
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.	228				3.6%	209	9.1%	
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.								
H3113	Oxford Health Plans (NJ), Inc.	115	115			1.8%		100.0%	
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	294				4.6%	297	-1.0%	
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company								
H0913	Wellcare Health Plans Of New Jersey, Inc.								
Total enrollment in 11 active plans		6,325	932	0	0	100.0%	22.0%	5,254	20.4%

Source: Centers for Medicare & Medicaid Services; Monthly MA Enrollment by State/County/Contract; Monthly Enrollment by Contract/Plan/State/County; June 2018 Report Period.

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

June 2018



Essex County

June 2018 Essex County Eligibles: 122,079

Contract ID	Plan Name	Total June 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	June 2017 Enrollment	June 2017 to June 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	1,353				3.6%	1,512	-10.5%	
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	2,610				7.0%	2,397	8.9%	
R6694	Aetna Life Insurance Company	61				0.2%	142	-57.0%	
H3240	Amerigroup New Jersey, Inc.	1,203	1,173	30		3.2%	1,165	3.3%	
H4036	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company	11				0.0%	60	-81.7%	
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company	3,779				10.1%	3,265	15.7%	
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.	18				0.0%	24	-25.0%	
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	1,071	1,071			2.9%	446	140.1%	
H3154	Horizon Insurance Company	1,645				4.4%	1,836	-10.4%	
H7971	Horizon Insurance Company	2,587				6.9%	2,549	1.5%	
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	78				0.2%		100.0%	
H6609	Humana Insurance Company						79	-100.0%	
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.	17				0.0%		100.0%	
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association	32				0.1%	29	10.3%	
H0755	Oxford Health Plans (CT), Inc.	14,261				38.0%	13,590	4.9%	
H3113	Oxford Health Plans (NJ), Inc.	5,127	5,084	43		13.7%	4,135	24.0%	
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	1,816				4.8%	1,778	2.1%	
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company	393		393		1.0%	322	22.0%	
H0913	Wellcare Health Plans Of New Jersey, Inc.	1,454		685		3.9%	690	110.7%	
Total enrollment in 18 active plans		37,516	7,328	715	436	100.0%	34,019	10.3%	

Source: Centers for Medicare & Medicaid Services; Monthly MA Enrollment by State/County/Contract; Monthly Enrollment by Contract/Plan/State/County; June 2018 Report Period.

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

June 2018



Gloucester County

June 2018 Gloucester County Eligibles: 55,661

Contract ID	Plan Name	Total June 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	June 2017 Enrollment	June 2017 to June 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	3,379				28.3%	2,815	20.0%	
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	4,317				36.2%	4,373	-1.3%	
R6694	Aetna Life Insurance Company	273				2.3%	103	165.0%	
H3240	Amerigroup New Jersey, Inc.	83	82			0.7%	50	66.0%	
H4036	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company	12				0.1%	47	-74.5%	
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company	102				0.9%		100.0%	
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	335	335			2.8%	129	159.7%	
H3154	Horizon Insurance Company	670				5.6%	908	-26.2%	
H7971	Horizon Insurance Company	1,295				10.9%	1,272	1.8%	
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company								
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.	21				0.2%	14	50.0%	
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.								
H3113	Oxford Health Plans (NJ), Inc.	353	353			3.0%	184	91.8%	
H3909	QCC Insurance Company	77				0.6%	74	4.1%	
H2001	Sierra Health And Life Insurance Company, Inc.	1,009				8.5%	962	4.9%	
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company								
H0913	Wellcare Health Plans Of New Jersey, Inc.								
Total enrollment in 13 active plans		11,926	770	0	0	100.0%	10,931	9.1%	

Source: Centers for Medicare & Medicaid Services; Monthly MA Enrollment by State/County/Contract; Monthly Enrollment by Contract/Plan/State/County; June 2018 Report Period.

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

June 2018



Hudson County

June 2018 Hudson County Eligibles: 84,387

Contract ID	Plan Name	Total June 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	June 2017 Enrollment	June 2017 to June 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	384				1.4%	505	-24.0%	
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	735				2.7%	756	-2.8%	
R6694	Aetna Life Insurance Company	28				0.1%	66	-57.6%	
H3240	Amerigroup New Jersey, Inc.	1,897	1,755	13		7.1%	1,828	3.8%	
H4036	Anthem Insurance Companies, Inc.						12	-100.0%	
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company						20	-100.0%	
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company	8,422				31.4%	7,719	9.1%	
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.	26				0.1%	23	13.0%	
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	988	988			3.7%	282	250.4%	
H3154	Horizon Insurance Company	1,019				3.8%	1,002	1.7%	
H7971	Horizon Insurance Company	1,549				5.8%	1,455	6.5%	
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	16				0.1%		100.0%	
H6609	Humana Insurance Company						13	-100.0%	
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.	115				0.4%	117	-1.7%	
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association	97				0.4%	92	5.4%	
H0755	Oxford Health Plans (CT), Inc.	6,849				25.5%	6,575	4.2%	
H3113	Oxford Health Plans (NJ), Inc.	2,853	2,853			10.6%	1,914	49.1%	
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	866				3.2%	823	5.2%	
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.	11				0.0%		100.0%	
H0710	UnitedHealthcare Insurance Company						11	-100.0%	
H0913	Wellcare Health Plans Of New Jersey, Inc.	977		406		3.6%	654	49.4%	
Total enrollment in 17 active plans		26,832	5,596	419	0	100.0%	31.8%	23,867	12.4%

Source: Centers for Medicare & Medicaid Services; Monthly MA Enrollment by State/County/Contract; Monthly Enrollment by Contract/Plan/State/County; June 2018 Report Period.

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

June 2018



Hunterdon County

June 2018 Hunterdon County Eligibles: 25,537

Contract ID	Plan Name	Total June 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	June 2017 Enrollment	June 2017 to June 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	554				12.1%	2.2%	1,045	-47.0%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	647				14.1%	2.5%	502	28.9%
R6694	Aetna Life Insurance Company	57				1.2%	0.2%	66	-13.6%
H3240	Amerigroup New Jersey, Inc.								
H4036	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company							17	-100.0%
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company								
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	103	103			2.2%	0.4%	25	312.0%
H3154	Horizon Insurance Company	529				11.5%	2.1%	312	69.6%
H7971	Horizon Insurance Company	1,094				23.8%	4.3%	1,066	2.6%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	54				1.2%	0.2%		100.0%
H6609	Humana Insurance Company							50	-100.0%
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.	431				9.4%	1.7%		100.0%
H3113	Oxford Health Plans (NJ), Inc.	19	19			0.4%	0.1%		100.0%
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	1,102				24.0%	4.3%	1,014	8.7%
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company								
H0913	Wellcare Health Plans Of New Jersey, Inc.								
Total enrollment in 10 active plans		4,590	122	0	0	100.0%	18.0%	4,097	12.0%

Source: Centers for Medicare & Medicaid Services; Monthly MA Enrollment by State/County/Contract; Monthly Enrollment by Contract/Plan/State/County; June 2018 Report Period.

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

June 2018



Mercer County

June 2018 Mercer County Eligibles: 67,033

Contract ID	Plan Name	Total June 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	June 2017 Enrollment	June 2017 to June 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	1,767				9.1%	2.6%	1,899	-7.0%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	2,171				11.2%	3.2%	1,301	66.9%
R6694	Aetna Life Insurance Company	89				0.5%	0.1%	95	-6.3%
H3240	Amerigroup New Jersey, Inc.	268	266			1.4%	0.4%	194	38.1%
H4036	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company							105	-100.0%
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company	1,582				8.2%	2.4%	1,441	9.8%
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	654	654			3.4%	1.0%	271	141.3%
H3154	Horizon Insurance Company	992				5.1%	1.5%	854	16.2%
H7971	Horizon Insurance Company	6,359				32.9%	9.5%	6,732	-5.5%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company								
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis	263				1.4%	0.4%	247	6.5%
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.	3,374				17.5%	5.0%	3,194	5.6%
H3113	Oxford Health Plans (NJ), Inc.	483	466		16	2.5%	0.7%	364	32.7%
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	1,211				6.3%	1.8%	1,140	6.2%
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company	103			103	0.5%	0.2%	83	24.1%
H0913	Wellcare Health Plans Of New Jersey, Inc.								
Total enrollment in 13 active plans		19,316	1,386	0	119	100.0%	28.8%	17,920	7.8%

Source: Centers for Medicare & Medicaid Services; Monthly MA Enrollment by State/County/Contract; Monthly Enrollment by Contract/Plan/State/County; June 2018 Report Period.

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

June 2018



Middlesex County

June 2018 Middlesex County Eligibles: 138,118

Contract ID	Plan Name	Total June 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	June 2017 Enrollment	June 2017 to June 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	2,785				9.1%	2,032	37.1%	
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	3,688				12.0%	3,190	15.6%	
R6694	Aetna Life Insurance Company	124				0.4%	346	-64.2%	
H3240	Amerigroup New Jersey, Inc.	890	865	24		2.9%	893	-0.3%	
H4036	Anthem Insurance Companies, Inc.	28				0.1%	27	3.7%	
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company						159	-100.0%	
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company	97				0.3%		100.0%	
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York	12				0.0%	12		
H3359	Healthfirst Health Plan, Inc.	16				0.1%	16		
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.								
H3154	Horizon Insurance Company	1,535				5.0%	1,410	8.9%	
H7971	Horizon Insurance Company	3,162				10.3%	3,077	2.8%	
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	37				0.1%		100.0%	
H6609	Humana Insurance Company						40	-100.0%	
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.	11				0.0%		100.0%	
H4003	MMM Healthcare, Inc.	11				0.0%		100.0%	
H6334	NY Hotel Trades Council & Hotel Association	30				0.1%	23	30.4%	
H0755	Oxford Health Plans (CT), Inc.	12,869				42.0%	12,053	6.8%	
H3113	Oxford Health Plans (NJ), Inc.	1,192	1,190			3.9%	650	83.4%	
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	3,330				10.9%	3,094	7.6%	
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company	90			90	0.3%	89	1.1%	
H0913	Wellcare Health Plans Of New Jersey, Inc.	710		267		2.3%	487	45.8%	
Total enrollment in 19 active plans		30,617	2,055	291	90	100.0%	27,598	10.9%	

Source: Centers for Medicare & Medicaid Services; Monthly MA Enrollment by State/County/Contract; Monthly Enrollment by Contract/Plan/State/County; June 2018 Report Period.

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

June 2018



Monmouth County

June 2018 Monmouth County Eligibles: 125,557

Contract ID	Plan Name	Total June 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	June 2017 Enrollment	June 2017 to June 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC	94				0.4%	0.1%	65	44.6%
H3152	Aetna Health, Inc. (NJ)	4,108				18.8%	3.3%	3,880	5.9%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	2,060				9.4%	1.6%	1,663	23.9%
R6694	Aetna Life Insurance Company	105				0.5%	0.1%	165	-36.4%
H3240	Amerigroup New Jersey, Inc.	166	149	17		0.8%	0.1%	171	-2.9%
H4036	Anthem Insurance Companies, Inc.	11				0.1%	0.0%	12	-8.3%
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company							73	-100.0%
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company	1,494				6.8%	1.2%	1,290	15.8%
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York	14				0.1%	0.0%		100.0%
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	366	366			1.7%	0.3%	109	235.8%
H3154	Horizon Insurance Company	1,273				5.8%	1.0%	1,152	10.5%
H7971	Horizon Insurance Company	2,873				13.1%	2.3%	2,854	0.7%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	26				0.1%	0.0%		100.0%
H6609	Humana Insurance Company							21	-100.0%
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association	14				0.1%	0.0%	13	7.7%
H0755	Oxford Health Plans (CT), Inc.	5,202				23.8%	4.1%	5,006	3.9%
H3113	Oxford Health Plans (NJ), Inc.	604	602			2.8%	0.5%	446	35.4%
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	3,101				14.2%	2.5%	2,823	9.8%
H5652	Sierra Health And Life Insurance Company, Inc.	208		85		1.0%	0.2%	218	-4.6%
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company	140			140	0.6%	0.1%	35	300.0%
H0913	Wellcare Health Plans Of New Jersey, Inc.								
Total enrollment in 18 active plans		21,859	1,117	102	140	100.0%	17.4%	19,996	9.3%

Source: Centers for Medicare & Medicaid Services; Monthly MA Enrollment by State/County/Contract; Monthly Enrollment by Contract/Plan/State/County; June 2018 Report Period.

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

June 2018



Morris County

June 2018 Morris County Eligibles: 91,468

Contract ID	Plan Name	Total June 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	June 2017 Enrollment	June 2017 to June 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	1,707				11.5%	1,613	5.8%	
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	3,033				20.4%	2,876	5.5%	
R6694	Aetna Life Insurance Company	90				0.6%	278	-67.6%	
H3240	Amerigroup New Jersey, Inc.	79	78			0.5%	19	315.8%	
H4036	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company						19	-100.0%	
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company	37				0.2%		100.0%	
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	212	212			1.4%	60	253.3%	
H3154	Horizon Insurance Company	958				6.4%	1,094	-12.4%	
H7971	Horizon Insurance Company	1,726				11.6%	1,673	3.2%	
H5525	Humana Benefit Plan Of Illinois, Inc.	195				1.3%	202	-3.5%	
H5216	Humana Insurance Company								
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.	2,901				19.5%	1,998	45.2%	
H3113	Oxford Health Plans (NJ), Inc.	554	521		33	3.7%	375	47.7%	
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	2,850				19.1%	2,699	5.6%	
H5652	Sierra Health And Life Insurance Company, Inc.	275		82	14	1.8%	291	-5.5%	
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company	155			155	1.0%	132	17.4%	
H0913	Wellcare Health Plans Of New Jersey, Inc.	127		41		0.9%	15	746.7%	
Total enrollment in 15 active plans		14,899	811	123	202	100.0%	13,344	11.7%	

Source: Centers for Medicare & Medicaid Services; Monthly MA Enrollment by State/County/Contract; Monthly Enrollment by Contract/Plan/State/County; June 2018 Report Period.

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

June 2018



Ocean County

June 2018 Ocean County Eligibles: 154,247

Contract ID	Plan Name	Total June 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	June 2017 Enrollment	June 2017 to June 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	6,083				17.2%	3,9%	5,605	8.5%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	3,825				10.8%	2.5%	3,358	13.9%
R6694	Aetna Life Insurance Company	121				0.3%	0.1%	330	-63.3%
H3240	Amerigroup New Jersey, Inc.	244	244			0.7%	0.2%	227	7.5%
H4036	Anthem Insurance Companies, Inc.	18				0.1%	0.0%	18	
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company	12				0.0%	0.0%	168	-92.9%
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.	310			310	0.9%	0.2%	371	-16.4%
H5141	Clover Insurance Company	67				0.2%	0.0%		100.0%
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company	20				0.1%	0.0%	21	-4.8%
H8298	Horizon Healthcare Of New Jersey, Inc.								
H3154	Horizon Insurance Company	3,581				10.1%	2.3%	4,012	-10.7%
H7971	Horizon Insurance Company	5,500				15.5%	3.6%	5,355	2.7%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	49				0.1%	0.0%		100.0%
H6609	Humana Insurance Company							52	-100.0%
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association							11	-100.0%
H0755	Oxford Health Plans (CT), Inc.	10,638				30.1%	6.9%	10,098	5.3%
H3113	Oxford Health Plans (NJ), Inc.	471	471			1.3%	0.3%	352	33.8%
H3909	QCC Insurance Company							15	-100.0%
H2001	Sierra Health And Life Insurance Company, Inc.	4,376				12.4%	2.8%	4,301	1.7%
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company	72			72	0.2%	0.0%		100.0%
H0913	Wellcare Health Plans Of New Jersey, Inc.								
Total enrollment in 16 active plans		35,387	715	0	382	100.0%	22.9%	34,294	3.2%

Source: Centers for Medicare & Medicaid Services; Monthly MA Enrollment by State/County/Contract; Monthly Enrollment by Contract/Plan/State/County; June 2018 Report Period.

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

June 2018



Passaic County

June 2018 Passaic County Eligibles: 85,045

Contract ID	Plan Name	Total June 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	June 2017 Enrollment	June 2017 to June 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	798				3.4%	806	-1.0%	
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	1,911				8.1%	1,872	2.1%	
R6694	Aetna Life Insurance Company	36				0.2%	136	-73.5%	
H3240	Amerigroup New Jersey, Inc.	2,758	2,707	50		11.6%	2,606	5.8%	
H4036	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company						34	-100.0%	
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company	5,071				21.4%	4,229	19.9%	
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.						14	-100.0%	
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	549	549			2.3%	183	200.0%	
H3154	Horizon Insurance Company	409				1.7%	549	-25.5%	
H7971	Horizon Insurance Company	1,447				6.1%	1,432	1.0%	
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	25				0.1%		100.0%	
H6609	Humana Insurance Company						24	-100.0%	
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.	6,575				27.7%	6,228	5.6%	
H3113	Oxford Health Plans (NJ), Inc.	1,339	1,299	40		5.7%	771	73.7%	
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	1,494				6.3%	1,488	0.4%	
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company	274		274		1.2%	178	53.9%	
H0913	Wellcare Health Plans Of New Jersey, Inc.	1,013		572		4.3%	506	100.2%	
Total enrollment in 14 active plans		23,699	4,555	622	314	100.0%	21,056	12.6%	

Source: Centers for Medicare & Medicaid Services; Monthly MA Enrollment by State/County/Contract; Monthly Enrollment by Contract/Plan/State/County; June 2018 Report Period.

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

June 2018



Salem County

June 2018 Salem County Eligibles: 14,463

Contract ID	Plan Name	Total June 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	June 2017 Enrollment	June 2017 to June 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	560				25.0%	466	20.2%	
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	396				17.7%	287	38.0%	
R6694	Aetna Life Insurance Company	126				5.6%	14	800.0%	
H3240	Amerigroup New Jersey, Inc.								
H4036	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company						34	-100.0%	
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company								
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	189	189			8.4%	88	114.8%	
H3154	Horizon Insurance Company	501				22.4%	690	-27.4%	
H7971	Horizon Insurance Company	220				9.8%	207	6.3%	
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company								
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.								
H3113	Oxford Health Plans (NJ), Inc.	87	87			3.9%		100.0%	
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	160				7.1%	160		
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company								
H0913	Wellcare Health Plans Of New Jersey, Inc.								
Total enrollment in 8 active plans		2,239	276	0	0	100.0%	1,946	15.1%	

Source: Centers for Medicare & Medicaid Services; Monthly MA Enrollment by State/County/Contract; Monthly Enrollment by Contract/Plan/State/County; June 2018 Report Period.

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

June 2018



Somerset County

June 2018 Somerset County Eligibles: 56,647

Contract ID	Plan Name	Total June 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	June 2017 Enrollment	June 2017 to June 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	1,033				10.5%	1,073	-3.7%	
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	1,189				12.1%	995	19.5%	
R6694	Aetna Life Insurance Company	69				0.7%	98	-29.6%	
H3240	Amerigroup New Jersey, Inc.	117	112			1.2%	110	6.4%	
H4036	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company						45	-100.0%	
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company	496				5.1%	466	6.4%	
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	243	243			2.5%	69	252.2%	
H3154	Horizon Insurance Company	781				8.0%	726	7.6%	
H7971	Horizon Insurance Company	1,304				13.3%	1,272	2.5%	
H5525	Humana Benefit Plan Of Illinois, Inc.	50				0.5%	50		
H5216	Humana Insurance Company								
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.	1,592				16.2%	1,017	56.5%	
H3113	Oxford Health Plans (NJ), Inc.	274	261		13	2.8%	182	50.5%	
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	2,407				24.5%	2,302	4.6%	
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company	211			211	2.1%	143	47.6%	
H0913	Wellcare Health Plans Of New Jersey, Inc.	54		33		0.5%	13	315.4%	
Total enrollment in 14 active plans		9,820	616	33	224	100.0%	17.3%	8,561	14.7%

Source: Centers for Medicare & Medicaid Services; Monthly MA Enrollment by State/County/Contract; Monthly Enrollment by Contract/Plan/State/County; June 2018 Report Period.



MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

June 2018



Sussex County

June 2018 Sussex County Eligibles: 29,312

Contract ID	Plan Name	Total June 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	June 2017 Enrollment	June 2017 to June 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	1,395				34.2%	4.8%	1,398	-0.2%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	485				11.9%	1.7%	376	29.0%
R6694	Aetna Life Insurance Company	20				0.5%	0.1%	49	-59.2%
H3240	Amerigroup New Jersey, Inc.								
H4036	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company								
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company								
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	110	110			2.7%	0.4%	31	254.8%
H3154	Horizon Insurance Company	566				13.9%	1.9%	413	37.0%
H7971	Horizon Insurance Company	772				19.0%	2.6%	711	8.6%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	25				0.6%	0.1%		100.0%
H6609	Humana Insurance Company							20	-100.0%
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.								
H3113	Oxford Health Plans (NJ), Inc.	43	43			1.1%	0.1%		100.0%
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	657				16.1%	2.2%	631	4.1%
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company								
H0913	Wellcare Health Plans Of New Jersey, Inc.								
Total enrollment in 9 active plans		4,073	153	0	0	100.0%	13.9%	3,629	12.2%

Source: Centers for Medicare & Medicaid Services; Monthly MA Enrollment by State/County/Contract; Monthly Enrollment by Contract/Plan/State/County; June 2018 Report Period.

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

June 2018



Union County

June 2018 Union County Eligibles: 89,272

Contract ID	Plan Name	Total June 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	June 2017 Enrollment	June 2017 to June 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	1,743				7.0%	2.0%	1,808	-3.6%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	1,626				6.5%	1.8%	1,176	38.3%
R6694	Aetna Life Insurance Company	70				0.3%	0.1%	154	-54.5%
H3240	Amerigroup New Jersey, Inc.	636	576	16		2.6%	0.7%	576	10.4%
H4036	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company							94	-100.0%
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company	2,820				11.4%	3.2%	2,322	21.4%
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York							11	-100.0%
H3359	Healthfirst Health Plan, Inc.	14				0.1%	0.0%	17	-17.6%
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	311	311			1.3%	0.3%	95	227.4%
H3154	Horizon Insurance Company	1,520				6.1%	1.7%	1,482	2.6%
H7971	Horizon Insurance Company	2,097				8.4%	2.3%	1,985	5.6%
H5525	Humana Benefit Plan Of Illinois, Inc.								
H5216	Humana Insurance Company	52				0.2%	0.1%		100.0%
H6609	Humana Insurance Company							53	-100.0%
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association	24				0.1%	0.0%	19	26.3%
H0755	Oxford Health Plans (CT), Inc.	8,562				34.5%	9.6%	8,208	4.3%
H3113	Oxford Health Plans (NJ), Inc.	2,449	2,409		40	9.9%	2.7%	1,969	24.4%
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	2,006				8.1%	2.2%	1,902	5.5%
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company	411			411	1.7%	0.5%	294	39.8%
H0913	Wellcare Health Plans Of New Jersey, Inc.	488		363		2.0%	0.5%	192	154.2%
Total enrollment in 16 active plans		24,829	3,296	379	451	100.0%	27.8%	22,357	11.1%

Source: Centers for Medicare & Medicaid Services; Monthly MA Enrollment by State/County/Contract; Monthly Enrollment by Contract/Plan/State/County; June 2018 Report Period.

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

June 2018



Warren County

June 2018 Warren County Eligibles: 22,525

Contract ID	Plan Name	Total June 2018 Enrollment	Subset: Special Needs Plans Enrollment			Percent of County Enrollment	County Penetration Rate	June 2017 Enrollment	June 2017 to June 2018 % Change
			Dual Eligible	Chronic Condition	Institutional				
H9323	Acute Care Health System, LLC								
H3152	Aetna Health, Inc. (NJ)	610				17.4%	2.7%	513	18.9%
H3931	Aetna Health, Inc. (PA)								
H5521	Aetna Life Insurance Company	421				12.0%	1.9%	348	21.0%
R6694	Aetna Life Insurance Company	36				1.0%	0.2%	36	
H3240	Amerigroup New Jersey, Inc.								
H4036	Anthem Insurance Companies, Inc.								
H7619	Atlanticare Health Services, Inc.								
H9572	BCBS Of Michigan Mutual Insurance Company							11	-100.0%
H3949	Bravo Health Pennsylvania, Inc.								
H5322	Care Improvement Plus South Central Ins. Co.								
H5141	Clover Insurance Company								
H3342	Empire HealthChoice Assurance, Inc.								
H3330	Health Insurance Plan Of Greater New York								
H3359	Healthfirst Health Plan, Inc.								
H3916	Highmark Senior Health Company								
H8298	Horizon Healthcare Of New Jersey, Inc.	193	193			5.5%	0.9%	58	232.8%
H3154	Horizon Insurance Company	859				24.5%	3.8%	882	-2.6%
H7971	Horizon Insurance Company	877				25.0%	3.9%	856	2.5%
H5525	Humana Benefit Plan Of Illinois, Inc.	36				1.0%	0.2%	34	5.9%
H5216	Humana Insurance Company								
H6609	Humana Insurance Company								
H6887	Inspira Health Network Life, Inc.								
H3952	Keystone Health Plan East, Inc.								
H3493	Life At Lourdes, Inc.								
H1234	Life St. Francis								
H6371	Lutheran Senior Healthcare, Inc.								
H5577	MCS Advantage, Inc.								
H4003	MMM Healthcare, Inc.								
H6334	NY Hotel Trades Council & Hotel Association								
H0755	Oxford Health Plans (CT), Inc.								
H3113	Oxford Health Plans (NJ), Inc.								
H3909	QCC Insurance Company								
H2001	Sierra Health And Life Insurance Company, Inc.	479				13.6%	2.1%	473	1.3%
H5652	Sierra Health And Life Insurance Company, Inc.								
H5774	Triple S Advantage, Inc.								
H0710	UnitedHealthcare Insurance Company								
H0913	Wellcare Health Plans Of New Jersey, Inc.								
Total enrollment in 8 active plans		3,511	193	0	0	100.0%	15.6%	3,211	9.3%

Source: Centers for Medicare & Medicaid Services; Monthly MA Enrollment by State/County/Contract; Monthly Enrollment by Contract/Plan/State/County; June 2018 Report Period.

MEDICARE ADVANTAGE

NJ Monthly Enrollment Report

June 2018



Appendix

Contract ID	Plan Name	Parent Organization	Plan Type	Special Needs Plans Offered			Current Number of Counties Served
				Dual Eligible	Chronic Condition	Institutional	
H9323	Acute Care Health System, LLC	Acute Care Health System, LLC	National PACE				1
H3152	Aetna Health, Inc. (NJ)	Aetna Inc.	HMO/HMOPOS				21
H3931	Aetna Health, Inc. (PA)	Aetna Inc.	HMO/HMOPOS				1
H5521	Aetna Life Insurance Company	Aetna Inc.	Local PPO				21
R6694	Aetna Life Insurance Company	Aetna Inc.	Regional PPO				21
H3240	Amerigroup New Jersey, Inc.	Anthem Inc.	HMO/HMOPOS	Yes	Yes		16
H4036	Anthem Insurance Companies, Inc.	Anthem Inc.	Local PPO				4
H7619	Atlanticare Health Services, Inc.	AtlantiCare Health Services, Inc.	National PACE				1
H9572	BCBS Of Michigan Mutual Insurance Company	Blue Cross Blue Shield of Michigan Mutual Insurar	Local PPO				5
H3949	Bravo Health Pennsylvania, Inc.	CIGNA	HMO/HMOPOS				
H5322	Care Improvement Plus South Central Ins. Co.	UnitedHealth Group, Inc.	HMO/HMOPOS			Yes	1
H5141	Clover Insurance Company	Clover Health Holdings, Inc.	Local PPO				15
H3342	Empire HealthChoice Assurance, Inc.	Anthem Inc.	Local PPO				1
H3330	Health Insurance Plan Of Greater New York	EmblemHealth, Inc.	HMO/HMOPOS				3
H3359	Healthfirst Health Plan, Inc.	Healthfirst, Inc.	HMO/HMOPOS				5
H3916	Highmark Senior Health Company	Highmark Health	Local PPO				5
H8298	Horizon Healthcare Of New Jersey, Inc.	Horizon Healthcare Services, Inc.	HMO/HMOPOS	Yes			15
H3154	Horizon Insurance Company	Horizon Healthcare Services, Inc.	HMO/HMOPOS				21
H7971	Horizon Insurance Company	Horizon Healthcare Services, Inc.	Local PPO				21
H5525	Humana Benefit Plan Of Illinois, Inc.	Humana Inc.	Local PPO				4
H5216	Humana Insurance Company	Humana Inc.	Local PPO				11
H6609	Humana Insurance Company	Humana Inc.	Local PPO				
H6887	Inspira Health Network Life, Inc.	Inspira Health Network, Inc.	National PACE				1
H3952	Keystone Health Plan East, Inc.	Independence Health Group, Inc.	HMO/HMOPOS				4
H3493	Life At Lourdes, Inc.	Trinity Health	National PACE				1
H1234	Life St. Francis	Trinity Health	National PACE				2
H6371	Lutheran Senior Healthcare, Inc.	Lutheran Social Ministries of New Jersey	National PACE				1
H5577	MCS Advantage, Inc.	Medical Card System, Inc.	HMO/HMOPOS				2
H4003	MMM Healthcare, Inc.	InnovaCare Inc.	HMO/HMOPOS				1
H6334	NY Hotel Trades Council & Hotel Association	NY Hotel Trades Council&Hotel Assn of NYC	HCPP - 1833 Cost				6
H0755	Oxford Health Plans (CT), Inc.	UnitedHealth Group, Inc.	HMO/HMOPOS				13
H3113	Oxford Health Plans (NJ), Inc.	UnitedHealth Group, Inc.	HMO/HMOPOS	Yes		Yes	19
H3909	QCC Insurance Company	Independence Health Group, Inc.	Local PPO				4
H2001	Sierra Health And Life Insurance Company, Inc.	UnitedHealth Group, Inc.	Local PPO				21
H5652	Sierra Health And Life Insurance Company, Inc.	UnitedHealth Group, Inc.	HMO/HMOPOS		Yes	Yes	2
H5774	Triple S Advantage, Inc.	Triple-S Management Corporation	HMO/HMOPOS				1
H0710	UnitedHealthcare Insurance Company	UnitedHealth Group, Inc.	Local PPO			Yes	12
H0913	Wellcare Health Plans Of New Jersey, Inc.	WellCare Health Plans, Inc.	HMO/HMOPOS		Yes		8

Source: Centers for Medicare & Medicaid Services; Monthly MA Contract Directory; June 2018 Report Period.