Dear Colleagues,

Never before has the availability of information been more necessary than it is in today’s rapidly changing healthcare landscape. The New Jersey Hospital Association (NJHA) has compiled the New Jersey Nursing Home Profile to address the nursing home field’s need to develop value propositions and to illustrate the significant value it represents within New Jersey.

This report intends to show the overall economic and quality impact of Garden State nursing homes, using publicly-available data from the 2015 Skilled Nursing Facility Medicare cost-reports and CMS’ Nursing Home Compare Web site. The data is presented numerous ways – statewide, facility-specific, by county and by ownership status. Key findings from this year’s report show the following for New Jersey nursing homes:

- $5.6 billion in economic activity
- Over 55,000 full time equivalent employees
- $2.2 billion in total employee payroll
- Nearly 60 percent rated 4 or 5 stars by CMS

We hope you find this information helpful in your work at the local and state level with legislators, hospitals, physicians, ACOs, bundling partners and other stakeholders throughout New Jersey. Please feel free to let us know your thoughts about the report, including how we can improve upon it, using publicly-available data, in future editions.

Sincerely,

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**STATEWIDE**

**Annual Contributions to Local and State Economy**

Total Expenditures: $5,568,470,000

- 55,395 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 1,167
  - Dietary & Housekeeping: 8,969
  - Nurses: 26,779 total, including
    - Registered Nurses (RNs): 5,209
    - Licensed Practical Nurses (LPNs): 5,517
    - Certified Nursing Assistants (CNAs): 16,053
  - Administrative: 3,282
  - Contract Labor: 5,916 total, including
    - Nursing: 3,864
    - Therapists: 2,048
    - Other: 15

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $169,660,793 statewide.
- Total Employee Payroll: $2,176,998,820
- Estimated State Income Taxes Paid by Employees: $120,279,185

**Statistical Profile**

- Medicare Ratings (from 1 to 5 stars) - Overall
  - % of 5-Star Ratings Statewide: 34.1%
  - % of 4-Star Ratings Statewide: 23.8%
  - % of 3-Star Ratings Statewide: 16.3%
  - % of 2-Star Ratings Statewide: 18.3%
  - % of 1-Star Ratings Statewide: 7.5%
  - Avg. Daily Census: 7,905.6
  - Avg. Length of Stay\(^1\): 32.8
  - Occupancy Rate: 14.3%

- Routine Cost per Day: $238.12

- Total Beds: 55,326

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

**RUG Analysis**

<table>
<thead>
<tr>
<th>RUG</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>43,495</td>
<td>1.5%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>2,639,673</td>
<td>91.9%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>13,164</td>
<td>0.5%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>47,886</td>
<td>1.7%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>72,578</td>
<td>2.5%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>35,153</td>
<td>1.2%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>1,543</td>
<td>0.1%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>17,669</td>
<td>0.6%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>2,871,161</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 85.2%

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\(^1\) Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable.

Figures may not add due to rounding.
FACILITY REPORTS
**ABIGAIL HOUSE FOR NURSING & REHABILITATION LLC**

**Ownership:** For-profit  
**BPCI Model Participation:** None

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**Annual Contributions to Local and State Economy**

**Total Expenditures:** $15,913,000

- **159 full-time equivalent jobs** (salaried and contract), including key areas such as:
  - Therapists: 0
  - Dietary & Housekeeping: 22
  - Nurses: 100 total, including:
    - Registered Nurses (RNs): 12
    - Licensed Practical Nurses (LPNs): 22
    - Certified Nursing Assistants (CNAs): 66
  - Administrative: 9
  - Contract Labor: 16 total, including:
    - Nursing: 5
    - Therapists: 10
    - Other: 0

- **Total Employee Payroll:** $6,095,295

- **Estimated State Income Taxes Paid by Employees:** $336,765

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**Statistical Profile**

- **Medicare Ratings (from 1 to 5 stars):**
  - Avg. Daily Census: 23.4
  - Avg. Length of Stay: 58.5
  - Occuancy Rate: 12.5%

- **Medicare Overall Rating:** ★★★
- **Medicare Quality Measure Rating:** ★★★★★

- **Routine Cost per Day:** $210.17
- **Total Beds:** 188

- **New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $638,578 for Abigail House For Nursing & Rehabilitation LLC.**

- **Total Employee Payroll: $6,095,295**

- **Estimated State Income Taxes Paid by Employees:** $336,765

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**RUG Analysis**

- **Distribution of Rehabilitation RUGs by Percent of Medicare Days**

- **Rehabilitation Plus Extensive Services:** 141, 1.6%
- **Rehabilitation (breakdown in pie chart):** 8,269, 96.7%
- **Extensive Services:** 8, 0.1%
- **Special Care High:** 23, 0.3%
- **Special Care Low:** 24, 0.3%
- **Clinically Complex:** 71, 0.8%
- **Behavioral Symptoms/Cognitive Performance:** 0, 0.0%
- **Reduced Physical Function:** 11, 0.1%

- **TOTAL:** 8,547
- **% Medicare Days in Ultra/Very High RUGs:** 94.3%

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*Figures may not add due to rounding.*
ABINGDON CARE & REHABILITATION CENTER

Ownership: For-profit

Annual Contributions to Local and State Economy

Total Expenditures: $15,217,300

- 149 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 0
  Dietary & Housekeeping 18
  Nurses: 89 total, including
    - Registered Nurses (RNs) 10
    - Licensed Practical Nurses (LPNs) 23
    - Certified Nursing Assistants (CNAs) 55
    - Contract Labor: 17 total, including
      - Nursing 8
      - Therapists 9
      - Other 0
  Administrative 5

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $607,074 for Abingdon Care & Rehabilitation Center.
- Total Employee Payroll: $5,630,892
- Estimated State Income Taxes Paid by Employees: $311,107

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>15.9</td>
<td>130.5</td>
<td>9.0</td>
<td>155.5</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>39.0</td>
<td>328.5</td>
<td>25.8</td>
<td>134.5</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>8.8%</td>
<td>72.5%</td>
<td>5.0%</td>
<td>86.4%</td>
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<td>Medicare Ratings (from 1 to 5 stars)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Medicare Overall Rating</td>
<td>★★★★★</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Medicare Quality Measure Rating</td>
<td>★★★★★</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Routine Cost per Day</td>
<td>$232.69</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Beds</td>
<td>180</td>
<td></td>
<td></td>
<td></td>
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</table>

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>7</td>
<td>0.1%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>5,345</td>
<td>92.1%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>193</td>
<td>3.3%</td>
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<tr>
<td>Special Care Low</td>
<td>207</td>
<td>3.6%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>48</td>
<td>0.8%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>2</td>
<td>0.0%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>5,802</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 87.9%

Figures may not add due to rounding.
ABSECON MANOR NURSING/REHAB CENTER

Annual Contributions to Local and State Economy

Total Expenditures: $11,770,300

- 203 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 9
  - Dietary & Housekeeping: 36
  - Nurses: 110 total, including
    - Registered Nurses (RNs): 26
    - Licensed Practical Nurses (LPNs): 28
    - Certified Nursing Assistants (CNAs): 56
  - Contract Labor: 2 total, including
    - Nursing: 1
    - Therapists: 0
    - Other: 0
  - Administrative: 11
  - Plant Operations and Maintenance: 1

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $435,175 for Absecon Manor Nursing/Rehab Center.
- Total Employee Payroll: $6,583,601
- Estimated State Income Taxes Paid by Employees: $363,744

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 7.6
  - Avg. Length of Stay: 19.0
  - Occupancy Rate: 4.7%

- Medicare Overall Rating: ★★
- Medicare Quality Measure Rating: ★★

- Routine Cost per Day: $84.85
- Payer Mix: Medicare 7.1%, Medicaid 39.2%, All Other 53.7%
- Total Beds: 162
  - Inclusive of 16 Behavior Management SCNF beds

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

| Distribution of Rehabilitation RUGs by Percent of Medicare Days |
|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Medicare Days % to Total |
| Rehabilitation Plus Extensive Services | 18 | 0.6% |
| Rehabilitation (breakdown in pie chart) | 2,413 | 86.4% |
| Extensive Services | 0 | 0.0% |
| Special Care High | 80 | 2.9% |
| Special Care Low | 125 | 4.5% |
| Clinically Complex | 132 | 4.7% |
| Behavioral Symptoms/Cognitive Performance | 9 | 0.3% |
| Reduced Physical Function | 15 | 0.5% |
| TOTAL | 2,792 |
| % Medicare Days in Ultra/Very High RUGs | 66.8% |

Figures may not add due to rounding.
ADVANCED CARE CENTER AT LAKEVIEW

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $11,141,500

- 118 full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 9
  - Dietary & Housekeeping: 16
  - Nurses: 69 total, including:
    - Registered Nurses (RNs): 18
    - Licensed Practical Nurses (LPNs): 11
    - Certified Nursing Assistants (CNAs): 40
  - Contract Labor: 1 total, including:
    - Nursing: 0
    - Therapists: 0
    - Other: 0
  - Administrative: 11
  - Plant Operations and Maintenance: 3

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $340,805 for Advanced Care Center at Lakeview.
- Total Employee Payroll: $4,335,263
- Estimated State Income Taxes Paid by Employees: $239,523

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Medicare Overall Rating: ★★★
  - Medicare Quality Measure Rating: ★★★★
- Avg. Daily Census: 23.0
- Avg. Length of Stay: 35.4
- Occupancy Rate: 19.2%
- Payer Mix:
  - Medicare: 22.7%
  - Medicaid: 63.8%
  - All Other: 13.5%
  - Total: 100%
- Routine Cost per Day: $246.11
- Total Beds: 120
  - Inclusive of 18 Ventilator SCNF beds

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Rehabilitation RUGs</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>1,041</td>
<td>12.4%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>5,608</td>
<td>66.8%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>1,076</td>
<td>12.8%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>189</td>
<td>2.3%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>291</td>
<td>3.5%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>121</td>
<td>1.4%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>67</td>
<td>0.8%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>8,393</strong></td>
<td></td>
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</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: **74.3%**

Figures may not add due to rounding.
ADVANCED SUBACUTE REHABILITATION CENTER AT SEWELL

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $7,747,600

- 66 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 9
  - Nurses: 39 total, including:
    - Registered Nurses (RNs): 8
    - Licensed Practical Nurses (LPNs): 11
    - Certified Nursing Assistants (CNAs): 20
  - Contract Labor: 6 total, including:
    - Nursing: 0
    - Therapists: 6
    - Other: 0
  - Administrative: 7
  - Plant Operations and Maintenance: 0

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $210,567 for Advanced Subacute Rehabilitation Center at Sewell.
- Total Employee Payroll: $2,714,312
- Estimated State Income Taxes Paid by Employees: $149,966

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>14.9</td>
<td>36.5</td>
<td>11.9</td>
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<tr>
<td>Avg. Length of Stay</td>
<td>42.9</td>
<td>370.2</td>
<td>81.8</td>
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<tr>
<td>Occupancy Rate</td>
<td>10.7%</td>
<td>26.3%</td>
<td>8.5%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $256.97

Total Beds: 139

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Rehabilitation Plus Extensive Services: 0 (0.0%)
- Rehabilitation (breakdown in pie chart): 5,189 (95.9%)
- Extensive Services: 0 (0.0%)
- Special Care High: 11 (0.2%)
- Special Care Low: 202 (3.7%)
- Clinically Complex: 0 (0.0%)
- Behavioral Symptoms/Cognitive Performance: 0 (0.0%)
- Reduced Physical Function: 8 (0.1%)
- TOTAL: 5,410

% Medicare Days in Ultra/Very High RUGs: 90.7%

Figures may not add due to rounding.
109 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists 0
Dietary & Housekeeping 0
Nurses: 0 total, including
Registered Nurses (RNs) 0
Nursing 79
Licensed Practical Nurses (LPNs) 0
Therapists 21
Certified Nursing Assistants (CNAs) 0
Other 0
Administrative 7
Plant Operations and Maintenance 0

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $223,071 for Alaris Health at Belgrove.

Total Employee Payroll: $392,642
Estimated State Income Taxes Paid by Employees: $21,693

Statistical Profile

Medicare Avg. Daily Census 48.8
Medicaid Avg. Length of Stay 33.9
All Other 349.9
Total 28.8 47.9
Occupancy Rate 40.7% 29.6% 13.2% 83.4%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.
ALARIS HEALTH AT BOULEVARD EAST

Annual Contributions to Local and State Economy

Total Expenditures: $7,061,100

- 89 full-time equivalent jobs (salaried and contract), including key areas such as

| Therapists | 0 |
| Dietary & Housekeeping | 21 |
| Nurses: 0 total, including |
| Registered Nurses (RNs) | 0 |
| Licensed Practical Nurses (LPNs) | 0 |
| Certified Nursing Assistants (CNAs) | 0 |
| Administrative | 6 |

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $435,366 for Alaris Health at Boulevard East.

- Total Employee Payroll: $823,237
- Estimated State Income Taxes Paid by Employees: $45,484

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 2.6
  - Avg. Length of Stay: 59.9
  - Occupancy Rate: 2.4%

- Medicare Overall Rating: *****
- Medicare Quality Measure Rating: *****

- Routine Cost per Day: $177.87
- Total Beds: 108

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>911</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Special Care High</td>
<td>2</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>5</td>
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<tr>
<td>Clinically Complex</td>
<td>0</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>26</td>
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<tr>
<td>Reduced Physical Function</td>
<td>14</td>
</tr>
<tr>
<td>TOTAL</td>
<td>958</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 90.5%

Figures may not add due to rounding.
## ALARIS HEALTH AT CASTLE HILL

**Annual Contributions to Local and State Economy**

**Total Expenditures:** $21,395,500

- 207 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists 0
  - Nurses: 0 total, including
    - Registered Nurses (RNs) 0
    - Licensed Practical Nurses (LPNs) 0
    - Certified Nursing Assistants (CNAs) 0
  - Administrative 5
  - Dietary & Housekeeping 43
  - Contract Labor: 151 total, including
    - Nursing 128
    - Therapists 23
    - Other 0

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $617,408 for Alaris Health at Castle Hill.
- Total Employee Payroll: $1,660,483
- Estimated State Income Taxes Paid by Employees: $91,742

### Statistical Profile

<table>
<thead>
<tr>
<th>Type</th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>51.7</td>
<td>123.1</td>
<td>18.9</td>
<td>193.7</td>
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<tr>
<td>Avg. Length of Stay</td>
<td>42.6</td>
<td>522.3</td>
<td>31.6</td>
<td>94.6</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>24.1%</td>
<td>57.2%</td>
<td>8.8%</td>
<td>90.1%</td>
</tr>
</tbody>
</table>

- Medicare Ratings (from 1 to 5 stars)
  - Medicare Overall Rating: ★★★★★
  - Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $227.27
- Total Beds: 215

### RUG Analysis

- **Distribution of Rehabilitation RUGs by Percent of Medicare Days**

- **Medicare Days**
  - Rehabilitation Plus Extensive Services: 209 (1.1%)
  - Rehabilitation (breakdown in pie chart): 18,229 (96.5%)
  - Extensive Services: 0 (0.0%)
  - Special Care High: 24 (0.1%)
  - Special Care Low: 283 (1.5%)
  - Clinically Complex: 104 (0.6%)
  - Behavioral Symptoms/Cognitive Performance: 0 (0.0%)
  - Reduced Physical Function: 38 (0.2%)

- **Total Medicare Days:** 18,887
- **% Medicare Days in Ultra/Very High RUGs:** 93.9%

**Ownership:** For-profit

**BPCI Model Participation:** None

**Distribution of Medicare Days**

- Rehabilitation Plus Extensive Services: 1.1%
- Rehabilitation: 96.5%
- Extensive Services: 0.0%
- Special Care High: 0.1%
- Special Care Low: 1.5%
- Clinically Complex: 0.6%
- Behavioral Symptoms/Cognitive Performance: 0.0%
- Reduced Physical Function: 0.2%

**Total Medicare Days: 18,887**

**% Medicare Days in Ultra/Very High RUGs: 93.9%**

New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.
191 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists 0  Dietary & Housekeeping 22
Nurses: 0 total, including
  - Registered Nurses (RNs) 0  Nursing 137
  - Licensed Practical Nurses (LPNs) 0  Therapists 22
  - Certified Nursing Assistants (CNAs) 0  Other 0
Administrative 8  Plant Operations and Maintenance 0

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $584,795 for Alaris Health at Cedar Grove.

Total Employee Payroll: $1,186,594
Estimated State Income Taxes Paid by Employees: $65,559

Statistical Profile

Medicare Ratings (from 1 to 5 stars)
Avg. Daily Census 49.8 118.5 15.9 184.2
Avg. Length of Stay 29.9 348.8 31.1 73.2
Occupancy Rate 21.6% 51.5% 6.9% 80.1%

Routine Cost per Day $230.74
Total Beds 230

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>193</td>
<td>1.1%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>16,817</td>
<td>92.6%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>160</td>
<td>0.9%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>317</td>
<td>1.7%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>472</td>
<td>2.6%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>153</td>
<td>0.8%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>55</td>
<td>0.3%</td>
</tr>
</tbody>
</table>

TOTAL 18,167

% Medicare Days in Ultra/Very High RUGs 88.2%

Figures may not add due to rounding.
**ALARIS HEALTH AT CHERRY HILL**

Ownership: For-profit

BPCI Model Participation: None

### Annual Contributions to Local and State Economy

**Total Expenditures: $26,367,000**

- 208 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 9
  - Dietary & Housekeeping: 24
  - Nurses: 0 total, including
    - Registered Nurses (RNs): 0
    - Licensed Practical Nurses (LPNs): 0
    - Certified Nursing Assistants (CNAs): 0
  - Administrative: 7
  - Contract Labor: 174 total, including
    - Nursing: 160
    - Therapists: 14
    - Other: 0

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $712,184 for Alaris Health at Cherry Hill.

- **Total Employee Payroll: $1,812,147**

- Estimated State Income Taxes Paid by Employees: $100,121

### Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>31.5</td>
<td>145.9</td>
<td>17.8</td>
<td>195.2</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>34.7</td>
<td>242.0</td>
<td>44.9</td>
<td>102.2</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>12.8%</td>
<td>59.3%</td>
<td>7.2%</td>
<td>79.4%</td>
</tr>
</tbody>
</table>

- Medicare Ratings (from 1 to 5 stars)
  - Medicare Overall Rating: ★★★
  - Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $275.22

- Total Beds: 246

  *Inclusive of 20 Ventilator & 40 Behavior Mgmt SCNF beds*

- % Medicare Days in Ultra/Very High RUGs: 81.0%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

### RUG Analysis

| Distribution of Rehabilitation RUGs by Percent of Medicare Days |

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>41</td>
<td>0.4%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>10,118</td>
<td>87.9%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>640</td>
<td>5.6%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>119</td>
<td>1.0%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>291</td>
<td>2.5%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>303</td>
<td>2.6%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>0</td>
<td>0.0%</td>
</tr>
</tbody>
</table>

**TOTAL** | **11,512**

% Medicare Days in Ultra/Very High RUGs: 81.0%
### ALARIS HEALTH AT ESSEX

**Ownership:** For-profit  
**BPCI Model Participation:** None

## Annual Contributions to Local and State Economy

**Total Expenditures:** $19,503,300

- 166 full-time equivalent jobs (salaried and contract), including key areas such as

<table>
<thead>
<tr>
<th>Therapists</th>
<th>0</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dietary &amp; Housekeeping</td>
<td>21</td>
</tr>
<tr>
<td>Nurses: 0 total, including</td>
<td></td>
</tr>
<tr>
<td>- Registered Nurses (RNs)</td>
<td>0</td>
</tr>
<tr>
<td>- Licensed Practical Nurses (LPNs)</td>
<td>0</td>
</tr>
<tr>
<td>- Certified Nursing Assistants (CNAs)</td>
<td>0</td>
</tr>
<tr>
<td>Administrative</td>
<td>7</td>
</tr>
<tr>
<td>Contract Labor: 130 total, including</td>
<td></td>
</tr>
<tr>
<td>- Nursing</td>
<td>117</td>
</tr>
<tr>
<td>- Therapists</td>
<td>14</td>
</tr>
<tr>
<td>- Other</td>
<td>0</td>
</tr>
<tr>
<td>Plant Operations and Maintenance</td>
<td>2</td>
</tr>
</tbody>
</table>

#### New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $688,738 for Alaris Health at Essex.

- **Total Employee Payroll:** $1,086,264
- **Estimated State Income Taxes Paid by Employees:** $60,016

### Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>28.6</td>
<td>143.1</td>
<td>15.2</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>36.0</td>
<td>555.6</td>
<td>28.6</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>13.5%</td>
<td>67.5%</td>
<td>7.2%</td>
</tr>
</tbody>
</table>

#### Medicare Ratings (from 1 to 5 stars)
- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

#### Distribution of Rehabilitation RUGs by Percent of Medicare Days

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

### RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>50</td>
<td>0.5%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>8,988</td>
<td>86.1%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>4</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>268</td>
<td>2.6%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>694</td>
<td>6.7%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>296</td>
<td>2.8%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>135</td>
<td>1.3%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>10,435</strong></td>
<td></td>
</tr>
</tbody>
</table>

**% Medicare Days in Ultra/Very High RUGs:** 75.8%
**ALARIS HEALTH AT HAMILTON PARK**

**Ownership:** For-profit  
**BPCI Model Participation:** None

---

**Annual Contributions to Local and State Economy**

**Total Expenditures:** $33,002,400

- 240 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 27
  - Nurses: 0 total, including
    - Registered Nurses (RNs): 0
    - Licensed Practical Nurses (LPNs): 0
    - Certified Nursing Assistants (CNAs): 0
  - Contract Labor: 201 total, including
    - Nursing: 167
    - Therapists: 34
    - Other: 0
  - Administrative: 5
  - Plant Operations and Maintenance: 3

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $619,029 for Alaris Health at Hamilton Park.
- Total Employee Payroll: $1,391,562
- Estimated State Income Taxes Paid by Employees: $76,884

---

**Statistical Profile**

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 83.0
  - Avg. Length of Stay: 34.4
  - Occupancy Rate: 31.9%
- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★
- Routine Cost per Day: $299.97
- Total Beds: 260

---

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

---

**RUG Analysis**

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>489</td>
<td>1.6%</td>
<td>95.2%</td>
<td></td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>28,866</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Extensive Services</td>
<td>138</td>
<td>0.5%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Special Care High</td>
<td>125</td>
<td>0.4%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Special Care Low</td>
<td>561</td>
<td>1.9%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>99</td>
<td>0.3%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>5</td>
<td>0.0%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>24</td>
<td>0.1%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
| **TOTAL** | **30,307** | | | | **% Medicare Days in Ultra/Very High RUGs:** 94.4%

---

**Figures may not add due to rounding.**
ALARIS HEALTH AT HARBOR VIEW

Annual Contributions to Local and State Economy

Total Expenditures: $16,923,300

- 168 full-time equivalent jobs (salaried and contract), including key areas such as

  Therapists 0
  Dietary & Housekeeping 36

  Nurses: 0 total, including
  Registered Nurses (RNs) 0
  Nursing 106
  Therapists 14
  Other 0

  Contract Labor: 120 total, including
  Licensed Practical Nurses (LPNs) 0
  Certified Nursing Assistants (CNAs) 0
  Administrative 7
  Plant Operations and Maintenance 3

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $597,907 for Alaris Health at Harbor View.

- Total Employee Payroll: $1,306,593

- Estimated State Income Taxes Paid by Employees: $72,189

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)

  Medicare Overall Rating ******
  Medicare Quality Measure Rating ******

- Routine Cost per Day $228.79
- Total Beds 180
- Total Payer Mix Medicaid 73.1%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Medicare Days % to Total
  Rehabilitation Plus Extensive Services 108 1.3%
  Rehabilitation (breakdown in pie chart) 7,761 90.8%
  Extensive Services 32 0.4%
  Special Care High 83 1.0%
  Special Care Low 340 4.0%
  Clinically Complex 171 2.0%
  Behavioral Symptoms/Cognitive Performance 10 0.1%
  Reduced Physical Function 40 0.5%
  TOTAL 8,545

% Medicare Days in Ultra/Very High RUGs 88.5%

Figures may not add due to rounding.
### ALARIS HEALTH AT JERSEY CITY

**Ownership:** For-profit  
**BPCI Model Participation:** None

#### Annual Contributions to Local and State Economy

**Total Expenditures:** $14,590,700

<table>
<thead>
<tr>
<th>Therapists</th>
<th>Dietary &amp; Housekeeping</th>
</tr>
</thead>
<tbody>
<tr>
<td>0</td>
<td>18</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Nurses: 0 total, including</th>
<th>Contract Labor: 106 total, including</th>
</tr>
</thead>
<tbody>
<tr>
<td>Registered Nurses (RNs)</td>
<td>Nursing: 98</td>
</tr>
<tr>
<td>Licensed Practical Nurses (LPNs)</td>
<td>Therapists: 8</td>
</tr>
<tr>
<td>Certified Nursing Assistants (CNAs)</td>
<td>Other: 0</td>
</tr>
<tr>
<td>Administrative: 8</td>
<td>Plant Operations and Maintenance: 0</td>
</tr>
</tbody>
</table>

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $674,350 for Alaris Health at Jersey City.
- Total Employee Payroll: $931,998
- Estimated State Income Taxes Paid by Employees: $51,493

#### Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>11.2</td>
<td>149.0</td>
<td>6.0</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>46.3</td>
<td>357.8</td>
<td>33.7</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>6.1%</td>
<td>81.4%</td>
<td>3.3%</td>
</tr>
</tbody>
</table>

- Medicare Ratings (from 1 to 5 stars)
- Medicare Overall Rating: ★★★
- Medicare Quality Measure Rating: ★★★★★★

- Routine Cost per Day: $202.32
- Total Beds: 183
- Estimated State Income Taxes Paid by Employees: $51,493

#### Medicare
- Medicare: 6.7%
- Medicaid: 89.7%
- All Other: 3.6%

#### Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Rehabilitation RUG</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>3,555</td>
<td>87.3%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>85</td>
<td>2.1%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>371</td>
<td>9.1%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>2</td>
<td>0.0%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>59</td>
<td>1.4%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>4,072</strong></td>
<td></td>
</tr>
</tbody>
</table>

**% Medicare Days in Ultra/Very High RUGs:** 85.1%

---

Figures may not add due to rounding.
ALARIS HEALTH AT KEARNY

Ownership: For-profit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $10,898,000

- 83 full-time equivalent jobs (salaried and contract), including key areas such as

| Therapists | 0 |
| Dietary & Housekeeping | 0 |
| Nurses: 0 total, including |
| Registered Nurses (RNs) | 0 |
| Licensed Practical Nurses (LPNs) | 0 |
| Certified Nursing Assistants (CNAs) | 0 |
| Administrative | 7 |
| Contract Labor: 75 total, including |
| Nursing | 67 |
| Therapists | 8 |
| Other | 0 |

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $335,608 for Alaris Health at Kearny.

- Total Employee Payroll: $328,170

- Estimated State Income Taxes Paid by Employees: $18,131

Statistical Profile

| Medicare | Medicaid | All Other | Total |
| Avg. Daily Census | 18.2 | 69.5 | 7.7 | 95.4 |
| Avg. Length of Stay | 48.6 | 222.4 | 49.1 | 113.0 |
| Occupancy Rate | 15.2% | 57.9% | 6.4% | 79.5% |

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Rehabilitation RUGs</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>230</td>
<td>3.5%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>5,808</td>
<td>87.3%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>70</td>
<td>1.1%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>181</td>
<td>2.7%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>340</td>
<td>5.1%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>17</td>
<td>0.3%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>8</td>
<td>0.1%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>6,654</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 85.7%
153 full-time equivalent jobs (salaried and contract), including key areas such as

- Therapists: 0
- Dietary & Housekeeping: 35
- Nurses: 0 total, including
  - Registered Nurses (RNs): 0
  - Licensed Practical Nurses (LPNs): 0
  - Certified Nursing Assistants (CNAs): 0
- Administrative: 6
- Contract Labor: 108 total, including
  - Nursing: 99
  - Therapists: 9
  - Other: 0
- Plant Operations and Maintenance: 2

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $600,804 for Alaris Health at Passaic County.

Total Employee Payroll: $1,363,515
Estimated State Income Taxes Paid by Employees: $75,334

Statistical Profile

- Medicare Ratings (from 1 to 5 stars):
  - Avg. Length of Stay: 43.0
  - Occupancy Rate: 8.2%
- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★
- Routine Cost per Day: $221.84
- Total Beds: 180
- Payer Mix:
  - Medicare: 9.6%
  - Medicaid: 84.9%
  - All Other: 5.5%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Rehabilitation Plus Extensive Services: 146 (2.7%)
- Rehabilitation (breakdown in pie chart): 4,740 (88.2%)
- Extensive Services: 15 (0.3%)
- Special Care High: 77 (1.4%)
- Special Care Low: 278 (5.2%)
- Clinically Complex: 28 (0.5%)
- Behavioral Symptoms/Cognitive Performance: 0 (0.0%)
- Reduced Physical Function: 93 (1.7%)
- TOTAL: 5,377

% Medicare Days in Ultra/Very High RUGs: 87.9%

Figures may not add due to rounding.
ALARIS HEALTH AT RIVERTON

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $11,416,700

- 85 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 0
  - Nurses: 0 total, including
    - Registered Nurses (RNs): 0
    - Licensed Practical Nurses (LPNs): 0
    - Certified Nursing Assistants (CNAs): 0
  - Administrative: 6
  - Contract Labor: 78 total, including
    - Nursing: 70
    - Therapists: 8
    - Other: 0

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $400,655 for Alaris Health at Riverton.
- Total Employee Payroll: $375,382
- Estimated State Income Taxes Paid by Employees: $20,740

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 20.2
  - Avg. Length of Stay: 38.0
  - Occupancy Rate: 16.6%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

Routine Cost per Day: $230.01
Total Beds: 122

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Rehabilitation Plus Extensive Services: 0.9%
- Rehabilitation (breakdown in pie chart): 84.0%
- Extensive Services: 0.0%
- Special Care High: 0.4%
- Special Care Low: 11.2%
- Clinically Complex: 2.6%
- Behavioral Symptoms/Cognitive Performance: 0.1%
- Reduced Physical Function: 0.8%
- TOTAL: 7,381

% Medicare Days in Ultra/Very High RUGs: 74.4%

Figures may not add due to rounding.
ALARIS HEALTH AT ROCHELLE PARK

Annual Contributions to Local and State Economy

Total Expenditures: $22,133,400

- 206 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 45
  - Nurses: 0 total, including
    - Registered Nurses (RNs): 0
    - Licensed Practical Nurses (LPNs): 0
    - Certified Nursing Assistants (CNAs): 0
  - Contract Labor: 150 total, including
    - Nursing: 140
    - Therapists: 11
    - Other: 0
  - Administrative: 7
  - Plant Operations and Maintenance: 2

- Estimated State Income Taxes Paid by Employees: $113,662

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $821,836 for Alaris Health at Rochelle Park.

- Total Employee Payroll: $2,057,226

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>21.6</td>
<td>175.0</td>
<td>13.9</td>
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<tr>
<td>Avg. Length of Stay</td>
<td>48.1</td>
<td>350.9</td>
<td>57.8</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>9.0%</td>
<td>72.9%</td>
<td>5.8%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $229.58
Total Beds: 240

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>217</td>
<td>2.7%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>6,889</td>
<td>87.3%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>138</td>
<td>1.7%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>448</td>
<td>5.7%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>171</td>
<td>2.2%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>20</td>
<td>0.3%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>12</td>
<td>0.2%</td>
</tr>
</tbody>
</table>

TOTAL: 7,895

% Medicare Days in Ultra/Very High RUGs: 87.5%
**ALARIS HEALTH AT ST MARY’S**

**Ownership:** For-profit  
**BPCI Model Participation:** None

---

**Annual Contributions to Local and State Economy**

**Total Expenditures:** $24,637,200

- 175 full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 0  
  - Dietary & Housekeeping: 15
  - Nurses: 0 total, including:
    - Registered Nurses (RNs): 0  
    - Licensed Practical Nurses (LPNs): 0  
    - Certified Nursing Assistants (CNAs): 0
  - Contract Labor: 147 total, including:
    - Nursing: 132  
    - Therapists: 15  
    - Other: 0
  - Administrative: 7  
  - Plant Operations and Maintenance: 4

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $572,959 for Alaris Health at St Mary’s.

- Total Employee Payroll: $1,072,341  
- Estimated State Income Taxes Paid by Employees: $59,247

---

**Statistical Profile**

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>37.5</td>
<td>118.2</td>
<td>13.5</td>
<td>169.2</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>35.0</td>
<td>197.9</td>
<td>27.0</td>
<td>78.0</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>19.9%</td>
<td>62.9%</td>
<td>7.2%</td>
<td>90.0%</td>
</tr>
</tbody>
</table>

- Medicare Ratings (from 1 to 5 stars)
- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $320.03  
- Total Beds: 188  
- Estimated State Income Taxes Paid by Employees: $59,247

---

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

---

**RUG Analysis**

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>625</td>
<td>4.6%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>10,421</td>
<td>76.2%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>1,084</td>
<td>7.9%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>416</td>
<td>3.0%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>919</td>
<td>6.7%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>88</td>
<td>0.6%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>34</td>
<td>0.2%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>93</td>
<td>0.7%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>13,680</strong></td>
<td></td>
</tr>
</tbody>
</table>

- % Medicare Days in Ultra/Very High RUGs: 70.2%
ALARIS HEALTH AT THE CHATEAU

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $14,330,800

- 127 full-time equivalent jobs (salaried and contract), including key areas such as

  Therapists: 0
  Dietary & Housekeeping: 19

  Nurses: 0 total, including
  - Registered Nurses (RNs): 0
  - Licensed Practical Nurses (LPNs): 0
  - Certified Nursing Assistants (CNAs): 0

  Administrative: 8

- Contract Labor: 97 total, including
  - Nursing: 78
  - Therapists: 19
  - Other: 0

- Plant Operations and Maintenance: 0

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $57,526 for Alaris Health at the Chateau.

Total Employee Payroll: $963,075

Estimated State Income Taxes Paid by Employees: $53,210

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 52.9
  - Avg. Length of Stay: 32.9
  - Occupancy Rate: 72.5%

- Medicare Overall Rating: *****

- Medicare Quality Measure Rating: ****

- Routine Cost per Day: $370.89

- Total Beds: 73
  Inclusive of 11 Ventilator SCNF beds

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>2,132</td>
<td>11.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>15,239</td>
<td>78.9%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>1,026</td>
<td>5.3%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>256</td>
<td>1.3%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>394</td>
<td>2.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>265</td>
<td>1.4%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>4</td>
<td>0.0%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>19,316</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 88.5%

Figures may not add due to rounding.
ALARIS HEALTH AT THE FOUNTAINS

Annual Contributions to Local and State Economy

Total Expenditures: $28,345,900

- 215 full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 0
  - Dietary & Housekeeping: 21
  - Nurses: 0 total, including:
    - Registered Nurses (RNs): 0
    - Licensed Practical Nurses (LPNs): 0
    - Certified Nursing Assistants (CNAs): 0
  - Administrative: 7

- Contract Labor: 180 total, including:
  - Nursing: 160
  - Therapists: 20
  - Other: 0

- Plant Operations and Maintenance: 6

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $1,060,856 for Alaris Health at the Fountains.
- Total Employee Payroll: $1,761,050
- Estimated State Income Taxes Paid by Employees: $97,298

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 47.2
  - Avg. Length of Stay: 42.7
  - Occupancy Rate: 14.1%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $220.30
- Total Beds: 334

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Rehabilitation Plus Extensive Services: 182 (1.1%)
- Rehabilitation (breakdown in pie chart): 16,481 (95.6%)
- Extensive Services: 5 (0.0%)
- Special Care High: 157 (0.9%)
- Special Care Low: 268 (1.6%)
- Clinically Complex: 111 (0.6%)
- Behavioral Symptoms/Cognitive Performance: 14 (0.1%)
- Reduced Physical Function: 21 (0.1%)
- TOTAL: 17,239

% Medicare Days in Ultra/Very High RUGs: 89.8%
New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $278,558 for Alaris Health at West Orange.

- Total Employee Payroll: $936,781
- Estimated State Income Taxes Paid by Employees: $51,757

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
- Avg. Daily Census
  - Medicare: 36.1
  - Medicaid: 48.2
  - All Other: 15.8
  - Total: 100.1
- Avg. Length of Stay
  - Medicare: 31.1
  - Medicaid: 358.9
  - All Other: 32.7
  - Total: 56.3
- Occupancy Rate
  - Medicare: 30.1%
  - Medicaid: 40.2%
  - All Other: 13.2%
  - Total: 83.4%

- Routine Cost per Day: $252.07
- Payer Mix
  - Medicare: 36.1%
  - Medicaid: 48.1%
  - All Other: 15.8%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>44</td>
<td>0.3%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>12,567</td>
<td>95.4%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>36</td>
<td>0.3%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>115</td>
<td>0.9%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>258</td>
<td>2.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>132</td>
<td>1.0%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>15</td>
<td>0.1%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>13,167</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 93.5%

Figures may not add due to rounding.
ALLENDALE NURSING HOME

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy
Total Expenditures: $16,510,600

- 161 full-time equivalent jobs (salaried and contract), including key areas such as Therapists, Dietary & Housekeeping, Nurses, Registered Nurses (RNs), Licensed Practical Nurses (LPNs), Certified Nursing Assistants (CNAs), Administrative, Contract Labor, Nursing, Therapists, Other, Plant Operations and Maintenance.

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $845,390 for Allendale Nursing Home.

Total Employee Payroll: $8,297,087

Estimated State Income Taxes Paid by Employees: $458,414

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 13.5
  - Avg. Length of Stay: 39.9
  - Occupancy Rate: 4.0%

- Medicare Overall Rating: ★★★
- Medicare Quality Measure Rating: ★★★

- Routine Cost per Day: $115.86
- Payer Mix: Medicare 6.5%, Medicaid 19.1%, All Other 74.4%
- Total Beds: 336
- % Medicare Days in Ultra/Very High RUGs: 90.3%
AMBOY CARE CENTER

Annual Contributions to Local and State Economy

Total Expenditures: $14,269,600

- 19 full-time equivalent jobs (salaried and contract), including key areas such as

| Therapists | 0 |
| Dietary & Housekeeping | 12 |
| Nurses: 0 total, including |
| Registered Nurses (RNs) | 0 |
| Licensed Practical Nurses (LPNs) | 0 |
| Certified Nursing Assistants (CNAs) | 0 |
| Administrative | 0 |
| Contract Labor: 88 total, including |
| Nursing | 88 |
| Therapists | 0 |
| Other | 0 |
| Plant Operations and Maintenance | 2 |

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $644,216 for Amboy Care Center.

- Total Employee Payroll: $478,999

- Estimated State Income Taxes Paid by Employees: $26,465

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>15.5</td>
<td>94.8</td>
<td>53.3</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>30.3</td>
<td>204.7</td>
<td>134.1</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>8.6%</td>
<td>53.0%</td>
<td>29.8%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $208.40

Payer Mix

- Medicare: 9.5%
- Medicaid: 58.0%
- All Other: 32.6%

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>5,478</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>13</td>
</tr>
<tr>
<td>Special Care High</td>
<td>55</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>50</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>11</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>34</td>
</tr>
<tr>
<td>TOTAL</td>
<td>5,641</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 87.1%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

Figures may not add due to rounding.
ANDOVER SUBACUTE AND REHAB I

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $11,659,700

- 148 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 34
  - Nurses: 74 total, including
    - Registered Nurses (RNs): 11
    - Licensed Practical Nurses (LPNs): 11
    - Certified Nursing Assistants (CNAs): 53
  - Contract Labor: 3 total, including
    - Nursing: 0
    - Therapists: 3
    - Other: 0
  - Administrative: 3
  - Plant Operations and Maintenance: 8

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $507,828 for Andover Subacute and Rehab I.
- Total Employee Payroll: $5,592,599
- Estimated State Income Taxes Paid by Employees: $308,991

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>11.1</td>
<td>92.8</td>
<td>23.9</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>150.7</td>
<td>159.1</td>
<td>189.7</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>7.0%</td>
<td>58.4%</td>
<td>15.0%</td>
</tr>
</tbody>
</table>

- Medicare Ratings (from 1 to 5 stars)
- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

Routine Cost per Day: $214.34
Total Beds: 159

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>115</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>3,718</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>39</td>
</tr>
<tr>
<td>Special Care High</td>
<td>17</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>89</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>43</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>21</td>
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<tr>
<td>Reduced Physical Function</td>
<td>27</td>
</tr>
<tr>
<td>TOTAL</td>
<td>4,069</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 77.7%

Figures may not add due to rounding.
ANDOVER SUBACUTE AND REHAB II

Ownership: For-profit  
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $31,897,900

- 511 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists 0
  - Dietary & Housekeeping 117
  - Nurses: 241 total, including
    - Registered Nurses (RNs) 19
    - Licensed Practical Nurses (LPNs) 48
    - Certified Nursing Assistants (CNAs) 174
  - Administrative 22
  - Contract Labor: 4 total, including
    - Nursing 0
    - Therapists 4
    - Other 0
  - Plant Operations and Maintenance 13

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $2,192,267 for Andover Subacute and Rehab II.
- Total Employee Payroll: $18,309,484
- Estimated State Income Taxes Paid by Employees: $1,011,599

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>11.3</td>
<td>481.7</td>
<td>22.2</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>152.6</td>
<td>825.5</td>
<td>175.9</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>2.1%</td>
<td>88.7%</td>
<td>4.1%</td>
</tr>
<tr>
<td>Routine Cost per Day</td>
<td>$159.10</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Beds</td>
<td>543</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>3,395</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>27</td>
</tr>
<tr>
<td>Special Care High</td>
<td>103</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>296</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>167</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>56</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>75</td>
</tr>
<tr>
<td>TOTAL</td>
<td>4,119</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 39.5%

Figures may not add due to rounding.
APPLEWOOD ESTATES

Annual Contributions to Local and State Economy

Total Expenditures: $20,141,400

- 179 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 2
  - Dietary & Housekeeping: 74
  - Nurses: 51 total, including
    - Registered Nurses (RNs): 8
    - Licensed Practical Nurses (LPNs): 9
    - Certified Nursing Assistants (CNAs): 34
  - Administrative: 8
  - Contract Labor: 7 total, including
    - Nursing: 3
    - Therapists: 4
    - Other: 0

- Total Employee Payroll: $7,477,420
- Estimated State Income Taxes Paid by Employees: $413,127

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 14.8
  - Avg. Length of Stay: 23.1
  - Occupancy Rate: 14.8%

- Medicare Overall Rating: ★
- Medicare Quality Measure Rating: ★

- Routine Cost per Day: $248.72
- Total Beds: 100

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare Days</td>
</tr>
<tr>
<td>----------------</td>
</tr>
<tr>
<td>Rehabilitation Plus Extensive Services: 43</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart): 5,007</td>
</tr>
<tr>
<td>Extensive Services: 0</td>
</tr>
<tr>
<td>Special Care High: 94</td>
</tr>
<tr>
<td>Special Care Low: 129</td>
</tr>
<tr>
<td>Clinically Complex: 81</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance: 0</td>
</tr>
<tr>
<td>Reduced Physical Function: 60</td>
</tr>
<tr>
<td><strong>TOTAL</strong>: 5,414</td>
</tr>
<tr>
<td>% Medicare Days in Ultra/Very High RUGs: 82.7%</td>
</tr>
</tbody>
</table>
ARBOR GLEN CENTER

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $12,650,900

- 118 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists 0
Dietary & Housekeeping 14

Nurses: 81 total, including
- Registered Nurses (RNs) 23
- Licensed Practical Nurses (LPNs) 10
- Certified Nursing Assistants (CNAs) 48
Contract Labor: 9 total, including
- Nursing 0
- Therapists 9
- Other 0

Administrative 6
Plant Operations and Maintenance 2

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $420,037 for Arbor Glen Center.

Total Employee Payroll: $4,929,351
Estimated State Income Taxes Paid by Employees: $272,347

Statistical Profile

Medicare Ratings (from 1 to 5 stars)
- Avg. Daily Census 15.4
- Avg. Length of Stay 37.4
- Occupancy Rate 12.6%

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★

Routine Cost per Day $240.91
Payer Mix

Medicare 13.7%
Medicaid 66.5%
All Other 19.7%

Total Beds 122

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>74</td>
<td>1.3%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>5,148</td>
<td>91.8%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>12</td>
<td>0.2%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>42</td>
<td>0.7%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>251</td>
<td>4.5%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>56</td>
<td>1.0%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>27</td>
<td>0.5%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>5,610</td>
<td></td>
</tr>
<tr>
<td>% Medicare Days in Ultra/Very High RUGs</td>
<td>81.9%</td>
<td></td>
</tr>
</tbody>
</table>

Figures may not add due to rounding.
ARBORS CARE CENTER

Annual Contributions to Local and State Economy

Total Expenditures: $9,546,000

- 102 full-time equivalent jobs (salaried and contract), including key areas such as

<table>
<thead>
<tr>
<th>Therapists 1</th>
<th>Dietary &amp; Housekeeping 19</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nurses: 64 total, including</td>
<td></td>
</tr>
<tr>
<td>Registered Nurses (RNs) 7</td>
<td>Contract Labor: 5 total, including</td>
</tr>
<tr>
<td>Licensed Practical Nurses (LPNs) 20</td>
<td></td>
</tr>
<tr>
<td>Certified Nursing Assistants (CNAs) 37</td>
<td></td>
</tr>
<tr>
<td>Administrative 7</td>
<td></td>
</tr>
</tbody>
</table>

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $355,872 for Arbors Care Center.

- Total Employee Payroll: $3,903,898

- Estimated State Income Taxes Paid by Employees: $215,690

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census 17.4</td>
<td>Avg. Length of Stay 70.4</td>
<td>Avg. Length of Stay 11.4</td>
<td>Total 99.0</td>
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<tr>
<td>Avg. Length of Stay 31.4</td>
<td>755.8</td>
<td>66.0</td>
<td>121.7</td>
</tr>
<tr>
<td>Occupancy Rate 14.4%</td>
<td>58.7%</td>
<td>9.5%</td>
<td>82.5%</td>
</tr>
</tbody>
</table>

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services 8</td>
<td>0.1%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart) 5,805</td>
<td>92.3%</td>
</tr>
<tr>
<td>Extensive Services 0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High 256</td>
<td>4.1%</td>
</tr>
<tr>
<td>Special Care Low 104</td>
<td>1.7%</td>
</tr>
<tr>
<td>Clinically Complex 56</td>
<td>0.9%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance 0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function 57</td>
<td>0.9%</td>
</tr>
<tr>
<td>TOTAL 6,286</td>
<td></td>
</tr>
<tr>
<td>% Medicare Days in Ultra/Very High RUGs 69.9%</td>
<td></td>
</tr>
</tbody>
</table>
ARCADIA NURSING AND REHAB

Ownership: Nonprofit  BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $10,725,100

- 128 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 7
  Dietary & Housekeeping 24

Nurses: 75 total, including
- Registered Nurses (RNs) 14
- Licensed Practical Nurses (LPNs) 18
- Certified Nursing Assistants (CNAs) 42

Administrative 8

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $414,148 for Arcadia Nursing and Rehab.

- Total Employee Payroll: $5,735,527
- Estimated State Income Taxes Paid by Employees: $316,888

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>14.4</td>
<td>84.3</td>
<td>10.9</td>
<td>109.6</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>24.0</td>
<td>405.0</td>
<td>46.7</td>
<td>105.3</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>11.2%</td>
<td>65.9%</td>
<td>8.5%</td>
<td>85.6%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $219.19

Payer Mix

- Medicare 13.1%
- Medicaid 77.0%
- All Other 9.9%

Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Rehabilitation Plus Extensive Services 32 0.6%
- Rehabilitation (breakdown in pie chart) 4,418 84.1%
- Extensive Services 19 0.4%
- Special Care High 311 5.9%
- Special Care Low 332 6.3%
- Clinically Complex 64 1.2%
- Behavioral Symptoms/Cognitive Performance 0 0.0%
- Reduced Physical Function 76 1.4%

TOTAL 5,252

% Medicare Days in Ultra/Very High RUGs 69.1%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

Figures may not add due to rounding.
ARISTACARE AT ALAMEDA CENTER

Total Expenditures: $22,687,100

- 270 full-time equivalent jobs (salaried and contract), including key areas such as
  
  Therapists: 45
  
  Dietary & Housekeeping: 0
  
  Nurses: 167 total, including
  
  Registered Nurses (RNs): 12
  
  Contract Labor: 11 total, including
  
  Nursing: 0
  
  Therapists: 11
  
  Certified Nursing Assistants (CNAs): 111
  
  Other: 0
  
  Administrative: 9
  
  Plant Operations and Maintenance: 7

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $910,342 for Aristacare at Alameda Center.

- Total Employee Payroll: $9,775,020

- Estimated State Income Taxes Paid by Employees: $540,070

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  
  Avg. Daily Census: 24.6
  
  Avg. Length of Stay: 42.8
  
  Occupancy Rate: 9.9%

- Medicare Overall Rating
  
  Medicare Quality Measure Rating

- Routine Cost per Day: $244.42

- Total Beds: 250

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Rehabilitation Plus Extensive Services: 156 (1.7%)
- Rehabilitation (breakdown in pie chart): 8,224 (91.4%)
- Extensive Services: 59 (0.7%)
- Special Care High: 182 (2.0%)
- Special Care Low: 262 (2.9%)
- Clinically Complex: 79 (0.9%)
- Behavioral Symptoms/Cognitive Performance: 0 (0.0%)
- Reduced Physical Function: 32 (0.4%)

TOTAL: 8,994

% Medicare Days in Ultra/Very High RUGs: 91.5%

Figures may not add due to rounding.
ARISTACARE AT CEDAR OAKS

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $22,495,700

- 256 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 46
  - Nurses: 150 total, including
    - Registered Nurses (RNs): 10
    - Licensed Practical Nurses (LPNs): 36
    - Certified Nursing Assistants (CNAs): 103
  - Administrative: 8
  - Contract Labor: 17 total, including
    - Nursing: 0
    - Therapists: 17
    - Other: 0
  - Plant Operations and Maintenance: 4

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $811,382 for Aristacare at Cedar Oaks.

Total Employee Payroll: $8,600,179

Estimated State Income Taxes Paid by Employees: $475,160

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 33.8
  - Avg. Length of Stay: 29.9
  - Occupancy Rate: 14.7%

- Medicare Overall Rating: ★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $236.81
- Total Beds: 230

Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Medicare Days: 208 (1.7%)
- Rehabilitation Plus Extensive Services: 208 (1.7%)
- Rehabilitation (breakdown in pie chart): 11,122 (90.2%)
- Extensive Services: 61 (0.5%)
- Special Care High: 421 (3.4%)
- Special Care Low: 404 (3.3%)
- Clinically Complex: 107 (0.9%)
- Behavioral Symptoms/Cognitive Performance: 0 (0.0%)
- Reduced Physical Function: 12 (0.1%)

Total: 12,335
%

% Medicare Days in Ultra/Very High RUGs: 84.8%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

Figures may not add due to rounding.
ARISTACARE AT CHERRY HILL

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $11,853,100

- 105 full-time equivalent jobs (salaried and contract), including key areas such as

  Therapists: 0
  Dietary & Housekeeping: 0

  Nurses: 70 total, including:
  - Registered Nurses (RNs): 8
  - Licensed Practical Nurses (LPNs): 19
  - Certified Nursing Assistants (CNAs): 43
  - Contract Labor: 11 total, including:
    - Nursing: 0
    - Therapists: 11
    - Other: 0
  - Administrative: 8
  - Plant Operations and Maintenance: 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $374,729 for Aristacare at Cherry Hill.
- Annual Contributions to Local and State Economy: $11,853,100
  - Estimated State Income Taxes Paid by Employees: $209,579

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 20.0
  - Avg. Length of Stay: 40.8
  - Occupancy Rate: 16.7%

- Medicare Overall Rating: 

- Medicare Quality Measure Rating: 

- Routine Cost per Day: $242.94
- Total Beds: 120

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>130</td>
<td>1.8%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>6,821</td>
<td>93.3%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>81</td>
<td>1.1%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>41</td>
<td>0.6%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>82</td>
<td>1.1%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>123</td>
<td>1.7%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>30</td>
<td>0.4%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>7,308</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 92.9%

Figures may not add due to rounding.
ARISTACARE AT MANCHESTER

Ownership: For-profit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $13,001,900

- 141 full-time equivalent jobs (salaried and contract), including key areas such as
- Therapists 0
- Dietary & Housekeeping 22
- Nurses: 81 total, including
  - Registered Nurses (RNs) 11
  - Licensed Practical Nurses (LPNs) 23
  - Certified Nursing Assistants (CNAs) 47
- Contract Labor: 9 total, including
  - Nursing 0
  - Therapists 8
  - Other 0
- Administrative 6
- Plant Operations and Maintenance 3

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $482,784 for Aristacare at Manchester.
- Total Employee Payroll: $5,004,622
- Estimated State Income Taxes Paid by Employees: $276,505

Statistical Profile

Medicare Ratings (from 1 to 5 stars)

- Avg. Daily Census 19.6
- Avg. Length of Stay 32.4
- Occupancy Rate 11.9%

Medicare Overall Rating ★★★★★

Medicare Quality Measure Rating ★★★★★

Routine Cost per Day $229.57

Payer Mix

- Medicare 15.0%
- Medicaid 54.0%
- All Other 31.0%

Total Beds 165

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>77</td>
<td>1.1%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>6,754</td>
<td>94.4%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>169</td>
<td>2.4%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>78</td>
<td>1.1%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>34</td>
<td>0.5%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>39</td>
<td>0.5%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>7,151</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 84.0%
ARISTACARE AT NORWOOD TERRACE

Annual Contributions to Local and State Economy

Total Expenditures: $11,574,400

- 125 full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 0
  - Nurses: 74 total, including:
    - Registered Nurses (RNs): 9
    - Licensed Practical Nurses (LPNs): 16
    - Certified Nursing Assistants (CNAs): 49
  - Administrative: 4
  - Contract Labor: 8 total, including:
    - Nursing: 0
    - Therapists: 8
    - Other: 0
  - Dietary & Housekeeping: 23
  - Plant Operations and Maintenance: 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $396,686 for Aristacare at Norwood Terrace.
- Total Employee Payroll: $4,427,721
- Estimated State Income Taxes Paid by Employees: $244,632

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>15.4</td>
<td>59.1</td>
<td>32.1</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>30.8</td>
<td>440.4</td>
<td>69.2</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>6.2%</td>
<td>23.6%</td>
<td>12.8%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $253.82

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>105</td>
<td>1.9%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>5,137</td>
<td>91.6%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>39</td>
<td>0.7%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>150</td>
<td>2.7%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>142</td>
<td>2.5%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>30</td>
<td>0.5%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>6</td>
<td>0.1%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>5,609</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 82.1%

Figures may not add due to rounding.
ARISTACARE AT WHITING

Annual Contributions to Local and State Economy

Total Expenditures: $16,082,500

- 182 full-time equivalent jobs (salaried and contract), including key areas such as

  Therapists: 0
  Dietary & Housekeeping: 34

  Nurses: 97 total, including
  - Registered Nurses (RNs): 11
  - Licensed Practical Nurses (LPNs): 25
  - Certified Nursing Assistants (CNAs): 61

  Administrative: 10

  Contract Labor: 12 total, including
  - Nursing: 0
  - Therapists: 12
  - Other: 0
  - Plant Operations and Maintenance: 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $617,480 for Aristacare at Whiting.

- Total Employee Payroll: $6,453,067

- Estimated State Income Taxes Paid by Employees: $356,532

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 22.5
  - Avg. Length of Stay: 29.7
  - Occupancy Rate: 12.5%

- Medicare Overall Rating: ★★★
- Medicare Quality Measure Rating: ★★★★★★

- Routine Cost per Day: $222.68
- Payer Mix:
  - Medicare: 13.7%
  - Medicaid: 58.2%
  - All Other: 28.1%

- Total Beds: 180

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals, which is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Medicare Days
- % to Total

<table>
<thead>
<tr>
<th>RUG Category</th>
<th>Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>201</td>
<td>2.4%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>7,488</td>
<td>91.1%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>13</td>
<td>0.2%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>133</td>
<td>1.6%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>249</td>
<td>3.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>108</td>
<td>1.3%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>13</td>
<td>0.2%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>12</td>
<td>0.1%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>8,217</strong></td>
<td><strong>83.8%</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 83.8%
ARMENIAN NURSING AND REHABILITATION CENTER
Ownership: Nonprofit

Total Expenditures: $5,522,500

101 full-time equivalent jobs (salaried and contract), including key areas such as:
- Therapists 0
- Dietary & Housekeeping 21

Nurses: 59 total, including
- Registered Nurses (RNs) 15
- Licensed Practical Nurses (LPNs) 7
- Certified Nursing Assistants (CNAs) 36
- Contract Labor: 4 total, including
- Nursing 0
- Therapists 4
- Other 0

Administrative 5
- Plant Operations and Maintenance 2

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $283,112 for Armenian Nursing and Rehabilitation Center.

Total Employee Payroll: $3,131,705
Estimated State Income Taxes Paid by Employees: $173,027

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>5.7</td>
<td>53.3</td>
<td>11.8</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>53.3</td>
<td>498.9</td>
<td>252.6</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>6.6%</td>
<td>62.0%</td>
<td>13.7%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $196.94
Total Beds: 86

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Medicare</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>2,068</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Special Care High</td>
<td>0</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>1</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>3</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>5</td>
</tr>
<tr>
<td>TOTAL</td>
<td>2,077</td>
</tr>
<tr>
<td>% Medicare Days in Ultra/Very High RUGs</td>
<td>99.6%</td>
</tr>
</tbody>
</table>
Arnold Walter Nursing Home

Annual Contributions to Local and State Economy

Total Expenditures: $15,665,800

- 179 full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 0
  - Dietary & Housekeeping: 40
  - Nurses: 112 total, including:
    - Registered Nurses (RNs): 20
    - Licensed Practical Nurses (LPNs): 23
    - Certified Nursing Assistants (CNAs): 70
  - Administrative: 8
  - Contract Labor: 0 total, including:
    - Nursing: 0
    - Therapists: 0
    - Other: 0
  - Plant Operations and Maintenance: 3

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $621,700 for Arnold Walter Nursing Home.

- Total Employee Payroll: $7,347,200
- Estimated State Income Taxes Paid by Employees: $405,933

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 17.6
  - Avg. Length of Stay: 28.1
  - Occupancy Rate: 8.7%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★

- Routine Cost per Day: $241.36
- Payer Mix:
  - Medicare: 11.0%
  - Medicaid: 79.3%
  - All Other: 9.8%

- Total Beds: 202

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>33</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>6,100</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Special Care High</td>
<td>95</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>168</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>36</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>0</td>
</tr>
<tr>
<td>TOTAL</td>
<td>6,432</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 91.7%
ASHBROOK CARE & REHABILITATION CENTER

Ownership: For-profit
BPCI Model Participation: Model 3

Annual Contributions to Local and State Economy

Total Expenditures: $10,356,500

- 94 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 14
  - Nurses: 50 total, including
    - Registered Nurses (RNs): 9
    - Licensed Practical Nurses (LPNs): 14
    - Certified Nursing Assistants (CNAs): 27
  - Administrative: 5
  - Contract Labor: 11 total, including
    - Nursing: 5
    - Therapists: 7
    - Other: 0

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $384,444 for Ashbrook Care & Rehabilitation Center.

Total Employee Payroll: $3,890,153

Estimated State Income Taxes Paid by Employees: $214,931

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 11.2
  - Avg. Length of Stay: 37.9
  - Occupancy Rate: 9.8%

- Medicare Overall Rating: *****
- Medicare Quality Measure Rating: *****

Routine Cost per Day: $244.12

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>9</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>3,728</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Special Care High</td>
<td>245</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>90</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>13</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>8</td>
</tr>
<tr>
<td>TOTAL</td>
<td>4,093</td>
</tr>
<tr>
<td>% Medicare Days in Ultra/Very High RUGs</td>
<td>82.8%</td>
</tr>
</tbody>
</table>
ASPEN HILLS HEALTHCARE CENTER

Ownership: For-profit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $4,560,100

- 140 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

\[\text{Estimated State Income Taxes Paid by Employees: $221,665}\]

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>20.4</td>
<td>N/A</td>
<td>8.7</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>N/A 1</td>
<td>N/A 1</td>
<td>N/A 1</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>10.0%</td>
<td>N/A 1</td>
<td>4.2%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Routine Cost per Day</th>
<th>$254.36</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Beds</td>
<td>204</td>
</tr>
</tbody>
</table>

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $623,869 for Aspen Hills Healthcare Center.
- Estimated State Income Taxes Paid by Employees: $221,665

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Medicare Overall Rating: 
  - Medicare Quality Measure Rating: 

- Routine Cost per Day: $254.36
- Total Beds: 204

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Rehabilitation Plus Extensive Services: 28 days (0.4%)
- Rehabilitation (breakdown in pie chart): 7,226 days (97.3%)
- Extensive Services: 26 days (0.4%)
- Special Care High: 38 days (0.5%)
- Special Care Low: 50 days (0.7%)
- Clinically Complex: 50 days (0.7%)
- Behavioral Symptoms/Cognitive Performance: 0 days (0.0%)
- Reduced Physical Function: 9 days (0.1%)

- TOTAL: 7,427 days

- % Medicare Days in Ultra/Very High RUGs: 87.9%
ATLANTIC COAST REHAB & HEALTH

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $13,718,700

- 150 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 15
  - Nurses: 98 total, including
    - Registered Nurses (RNs): 10
    - Licensed Practical Nurses (LPNs): 23
    - Certified Nursing Assistants (CNAs): 65
  - Contract Labor: 10 total, including
    - Nursing: 1
    - Therapists: 9
    - Other: 0
  - Administrative: 12

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $584,247 for Atlantic Coast Rehab & Health.
- Total Employee Payroll: $5,848,475
- Estimated State Income Taxes Paid by Employees: $323,128

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>18.2</td>
<td>113.6</td>
<td>20.7</td>
<td>152.5</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>37.6</td>
<td>276.5</td>
<td>89.7</td>
<td>135.4</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>11.4%</td>
<td>71.0%</td>
<td>12.9%</td>
<td>95.3%</td>
</tr>
</tbody>
</table>

- Routine Cost per Day: $209.07
- Total Beds: 160

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>180</td>
<td>2.7%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>5,547</td>
<td>83.4%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>28</td>
<td>0.4%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>242</td>
<td>3.6%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>526</td>
<td>7.9%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>121</td>
<td>1.8%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>8</td>
<td>0.1%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>6,652</strong></td>
<td><strong>76.3%</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 76.3%

Figures may not add due to rounding.
ATLANTIC REHABILITATION INSTITUTE

Ownership: Nonprofit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $2,932,700

- 44 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

\[\text{Figures may not add due to rounding.}\]

- Estimated State Income Taxes Paid by Employees: $181,037

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>21.1</td>
<td>N/A(^1)</td>
<td>12.0</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>N/A(^1)</td>
<td>N/A(^1)</td>
<td>N/A(^1)</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>52.8%</td>
<td>N/A(^1)</td>
<td>30.0%</td>
</tr>
</tbody>
</table>

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $52,126 for Atlantic Rehabilitation Institute.
- Total Employee Payroll: $3,276,690
- Estimated State Income Taxes Paid by Employees: $181,037

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Medicare Overall Rating: ★★★★★
  - Medicare Quality Measure Rating: ★★★★★

Routine Cost per Day: $629.86

Total Beds: 40

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Type</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>13</td>
<td>0.2%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>6,906</td>
<td>89.6%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>12</td>
<td>0.2%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>229</td>
<td>3.0%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>33</td>
<td>0.4%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>225</td>
<td>2.9%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>289</td>
<td>3.7%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>7,707</strong></td>
<td><strong>43.6%</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 43.6%
Atrium at Navesink Harbor

Annual Contributions to Local and State Economy

Total Expenditures: $16,250,900

112 full-time equivalent jobs (salaried and contract), including key areas such as

- Therapists: 0
- Dietary & Housekeeping: 41
- Nurses: 33 total, including
  - Registered Nurses (RNs): 6
  - Licensed Practical Nurses (LPNs): 9
  - Certified Nursing Assistants (CNAs): 18
- Administrative: 5
- Contract Labor: 3 total, including
  - Nursing: 0
  - Therapists: 2
  - Other: 0
- Plant Operations and Maintenance: 7

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $131,525 for Atrium at Navesink Harbor.

Total Employee Payroll: $4,492,934

Estimated State Income Taxes Paid by Employees: $248,235

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 5.6
  - Avg. Length of Stay: 37.8
  - Occupancy Rate: 13.0%
- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★
- Routine Cost per Day: $368.95
- Total Beds: 43
- Payer Mix:
  - Medicare: 15.6%
  - Medicaid: 10.0%
  - All Other: 74.4%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>113</td>
<td>5.7%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>1,786</td>
<td>90.2%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>27</td>
<td>1.4%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>7</td>
<td>0.4%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>5</td>
<td>0.3%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>41</td>
<td>2.1%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>1,979</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 49.3%

Figures may not add due to rounding.
ATRIUM POST ACUTE CARE OF HAMILTON

Annual Contributions to Local and State Economy

Total Expenditures: $6,905,700

- 66 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 8
  Dietary & Housekeeping 13
  Nurses: 28 total, including
    Registered Nurses (RNs) 8
    Contract Labor: 0 total, including
      Nursing 0
      Therapists 0
      Other 0
    Licensed Practical Nurses (LPNs) 6
    Certified Nursing Assistants (CNAs) 15
    Administrative 7
  Other 0
  Plant Operations and Maintenance 1

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $3,767 for Atrium Post Acute Care of Hamilton.
- Total Employee Payroll: $3,544,569
- Estimated State Income Taxes Paid by Employees: $195,837
- Medicare Ratings (from 1 to 5 stars)
  Avg. Daily Census 30.9
  Avg. Length of Stay 29.4
  Occupancy Rate 61.8%
- Medicare Overall Rating 5
  Medicare Quality Measure Rating 5
- Routine Cost per Day $420.30
- Total Beds 50

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
</tr>
<tr>
<td>Extensive Services</td>
</tr>
<tr>
<td>Special Care High</td>
</tr>
<tr>
<td>Special Care Low</td>
</tr>
<tr>
<td>Clinically Complex</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
</tr>
<tr>
<td>TOTAL</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 81.3%
ATRIUM POST ACUTE CARE OF LAWRENCEVILLE

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $8,945,600

- 93 full-time equivalent jobs (salaried and contract), including key areas such as

<table>
<thead>
<tr>
<th>Therapists</th>
<th>5</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dietary &amp; Housekeeping</td>
<td>17</td>
</tr>
<tr>
<td>Nurses: 53 total, including</td>
<td></td>
</tr>
<tr>
<td>Registered Nurses (RNs)</td>
<td>5</td>
</tr>
<tr>
<td>Licensed Practical Nurses (LPNs)</td>
<td>16</td>
</tr>
<tr>
<td>Certified Nursing Assistants (CNAs)</td>
<td>32</td>
</tr>
<tr>
<td>Administrative</td>
<td>7</td>
</tr>
<tr>
<td>Contract Labor: 0 total, including</td>
<td></td>
</tr>
<tr>
<td>Nursing</td>
<td>0</td>
</tr>
<tr>
<td>Therapists</td>
<td>0</td>
</tr>
<tr>
<td>Other</td>
<td>0</td>
</tr>
<tr>
<td>Plant Operations and Maintenance</td>
<td>1</td>
</tr>
</tbody>
</table>

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $323,568 for Atrium Post Acute Care of Lawrenceville.

- Total Employee Payroll: $4,048,791

- Estimated State Income Taxes Paid by Employees: $223,696

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>20.4</td>
<td>63.4</td>
<td>10.9</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>42.4</td>
<td>2,104.7</td>
<td>46.4</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>20.4%</td>
<td>63.4%</td>
<td>10.9%</td>
</tr>
</tbody>
</table>

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>60</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>6,684</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>37</td>
</tr>
<tr>
<td>Special Care High</td>
<td>94</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>393</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>45</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>133</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>7,446</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs | 76.6%
Annual Contributions to Local and State Economy

Total Expenditures: $15,753,600

- 161 full-time equivalent jobs (salaried and contract), including key areas such as

<table>
<thead>
<tr>
<th>Category</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>Therapists</td>
<td>17</td>
</tr>
<tr>
<td>Dietary &amp; Housekeeping</td>
<td>26</td>
</tr>
<tr>
<td>Nurses: 84 total, including</td>
<td></td>
</tr>
<tr>
<td>Registered Nurses (RNs)</td>
<td>14</td>
</tr>
<tr>
<td>Licensed Practical Nurses (LPNs)</td>
<td>23</td>
</tr>
<tr>
<td>Certified Nursing Assistants (CNAs)</td>
<td>48</td>
</tr>
<tr>
<td>Administrative</td>
<td>11</td>
</tr>
<tr>
<td>Contract Labor: 0 total, including</td>
<td></td>
</tr>
<tr>
<td>Nursing</td>
<td>0</td>
</tr>
<tr>
<td>Therapists</td>
<td>0</td>
</tr>
<tr>
<td>Other</td>
<td>0</td>
</tr>
<tr>
<td>Plant Operations and Maintenance</td>
<td>3</td>
</tr>
</tbody>
</table>

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $426,951 for Atrium Post Acute Care of Matawan.

- Total Employee Payroll: $8,153,772

- Estimated State Income Taxes Paid by Employees: $450,496

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 18.0
  - Avg. Length of Stay: 71.4
  - Occuancy Rate: 13.8%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $197.58
- Payer Mix
  - Medicare: 15.5%
  - Medicaid: 72.9%
  - All Other: 11.6%

- Total Beds: 130
  - Inclusive of 22 Ventilator SCNF beds

RUG Analysis

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

<table>
<thead>
<tr>
<th>RUG Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>292</td>
<td>4.4%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>5,665</td>
<td>86.2%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>401</td>
<td>6.1%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>104</td>
<td>1.6%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>30</td>
<td>0.5%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>23</td>
<td>0.4%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>54</td>
<td>0.8%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>6,569</strong></td>
<td><strong>86.6%</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 86.6%
New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $636,158 for Atrium Post Acute Care of Park Ridge.

Estimated State Income Taxes Paid by Employees: $594,668

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>8,884</td>
<td>94.9%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>72</td>
<td>0.8%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>372</td>
<td>4.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>18</td>
<td>0.2%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>14</td>
<td>0.1%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>9,360</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 86.9%

Figures may not add due to rounding.
ATRIUM POST ACUTE CARE OF PRINCETON

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $18,562,800

- 222 full-time equivalent jobs (salaried and contract), including key areas as such

Therapists 8
Dietary & Housekeeping 48

Nurses: 93 total, including
- Registered Nurses (RNs) 18
- Licensed Practical Nurses (LPNs) 21
- Certified Nursing Assistants (CNAs) 54

Administrative 13

Contract Labor: 0 total, including
- Nursing 0
- Therapists 0
- Other 0

Plant Operations and Maintenance 4

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $611,722 for Atrium Post Acute Care of Princeton.

Total Employee Payroll: $8,677,013
Estimated State Income Taxes Paid by Employees: $479,405

Statistical Profile

Medicare Ratings (from 1 to 5 stars)
- Avg. Daily Census 19.0
- Avg. Length of Stay 50.7
- Occupancy Rate 10.6%
- Medicare Overall Rating: ****
- Medicare Quality Measure Rating: ****

Routine Cost per Day $207.79
Payer Mix
- Medicare 11.9%
- Medicaid 72.3%
- All Other 15.8%

Total Beds 180

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>185</td>
<td>2.7%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>6,217</td>
<td>89.5%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>62</td>
<td>0.9%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>110</td>
<td>1.6%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>220</td>
<td>3.2%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>59</td>
<td>0.8%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>3</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>94</td>
<td>1.4%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>6,950</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 88.0%

Figures may not add due to rounding.
ATRIUM POST ACUTE CARE OF WAYNE

Annual Contributions to Local and State Economy

Total Expenditures: $20,836,900

- 216 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 17
  - Dietary & Housekeeping: 39
  - Nurses: 119 total, including
    - Registered Nurses (RNs): 19
    - Licensed Practical Nurses (LPNs): 22
    - Certified Nursing Assistants (CNAs): 78
  - Administrative: 13
  - Contract Labor: 0 total, including
    - Nursing: 0
    - Therapists: 0
    - Other: 0
  - Plant Operations and Maintenance: 3

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $582,578 for Atrium Post Acute Care of Wayne.
- Total Employee Payroll: $9,484,485
- Estimated State Income Taxes Paid by Employees: $524,018

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 46.6
  - Avg. Length of Stay: 40.1
  - Occupancy Rate: 22.3%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $216.66
- Total Beds: 209

- Payer Mix
  - Medicare: 25.8%
  - Medicaid: 56.0%
  - All Other: 18.1%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Analysis Description</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>70</td>
<td>0.4%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>16,447</td>
<td>96.6%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>48</td>
<td>0.3%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>222</td>
<td>1.3%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>62</td>
<td>0.4%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>87</td>
<td>0.5%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>14</td>
<td>0.1%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>69</td>
<td>0.4%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>17,019</strong></td>
<td><strong>92.6%</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 92.6%

Figures may not add due to rounding.
ATRIUM POST ACUTE CARE OF WAYNEVIEW

Ownership: For-profit  BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $15,532,200

- 167 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists  9  Dietary & Housekeeping  33
  Nurses: 87 total, including
    - Registered Nurses (RNs)  16
    - Licensed Practical Nurses (LPNs)  18
    - Certified Nursing Assistants (CNAs)  53
  Administrative  15  Contract Labor: 0 total, including
    - Nursing  0
    - Therapists  0
    - Other  0

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $502,690 for Atrium Post Acute Care of Wayneview.
- Total Employee Payroll: $7,113,584
- Estimated State Income Taxes Paid by Employees: $393,026

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 29.3
  - Avg. Length of Stay: 74.8
  - Occupancy Rate: 17.2%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $211.95
- Total Beds: 170

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

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</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>14</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>10,387</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>1</td>
</tr>
<tr>
<td>Special Care High</td>
<td>46</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>213</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>25</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>8</td>
</tr>
<tr>
<td>TOTAL</td>
<td>10,694</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 96.5%
AUTUMN LAKE HEALTHCARE AT OCEANVIEW

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $12,444,800

- 130 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 16
  - Nurses: 71 total, including
    - Registered Nurses (RNs): 13
    - Licensed Practical Nurses (LPNs): 16
    - Certified Nursing Assistants (CNAs): 42
  - Contract Labor: 10 total, including
    - Nursing: 6
    - Therapists: 5
    - Other: 0
  - Administrative: 9

- Estimated State Income Taxes Paid by Employees: $253,720

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $552,754 for Autumn Lake Healthcare at Oceanview.

Total Employee Payroll: $4,592,221

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 25.1
  - Avg. Length of Stay: 47.2
  - Occupancy Rate: 14.3%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $147.35
- Payer Mix:
  - Medicare: 16.5%
  - Medicaid: 40.0%
  - All Other: 43.5%

- Total Beds: 176

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Rehabilitation Plus Extensive Services: 73 (0.8% of total)
- Rehabilitation (breakdown in pie chart): 8,911 (97.2%)
- Extensive Services: 0 (0.0%)
- Special Care High: 62 (0.7%)
- Special Care Low: 97 (1.1%)
- Clinically Complex: 14 (0.2%)
- Behavioral Symptoms/Cognitive Performance: 0 (0.0%)
- Reduced Physical Function: 8 (0.1%)

Total: 9,165

% Medicare Days in Ultra/Very High RUGs: 92.7%
AVISTA HEALTHCARE

Annual Contributions to Local and State Economy

Total Expenditures: $14,056,200

- 117 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists
  Dietary & Housekeeping
  Nurses: 16 total, including
    ■ Registered Nurses (RNs)
    ■ Licensed Practical Nurses (LPNs)
    ■ Certified Nursing Assistants (CNAs)
  Administrative
  Contract Labor: 82 total, including
    ■ Nursing
    ■ Therapists
    ■ Other
  Plant Operations and Maintenance

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $442,506 for Avista Healthcare.
- Total Employee Payroll: $1,140,447
- Estimated State Income Taxes Paid by Employees: $63,010

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  Medicare Overall Rating: ★
  Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $219.69
- Total Beds: 162

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>89</td>
<td>1.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>8,457</td>
<td>92.7%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>3</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>111</td>
<td>1.2%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>410</td>
<td>4.5%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>22</td>
<td>0.2%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>30</td>
<td>0.3%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>9,122</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 86.2%
BAPTIST HOME OF SOUTH JERSEY

Ownership: Nonprofit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $8,564,400

- 104 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists: 0
  Dietary & Housekeeping: 20

  Nurses: 32 total, including
  - Registered Nurses (RNs): 3
  - Licensed Practical Nurses (LPNs): 8
  - Certified Nursing Assistants (CNAs): 21
  - Contract Labor: 1 total, including
    - Nursing: 0
    - Therapists: 1
    - Other: 0

  Administrative: 10
  - Plant Operations and Maintenance: 4

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $226,051 for Baptist Home of South Jersey.
- Total Employee Payroll: $3,797,005
- Estimated State Income Taxes Paid by Employees: $209,785

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 4.9
  - Avg. Length of Stay: 34.2
  - Occupancy Rate: 8.1%

- Medicare Overall Rating: ★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $214.05
- Total Beds: 60

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>39</td>
<td>2.2%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>1,695</td>
<td>95.3%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>11</td>
<td>0.6%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>16</td>
<td>0.9%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>17</td>
<td>1.0%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>1,778</strong></td>
<td><strong>93.7%</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 93.7%
BARN HILL CARE CENTER

Annual Contributions to Local and State Economy

Total Expenditures: $15,886,400

- 185 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 0
  Dietary & Housekeeping 28
  Nurses: 107 total, including
    Registered Nurses (RNs) 35
    Contract Labor: 21 total, including
      Nursing 1
      Therapists 20
      Other 0
    Licensed Practical Nurses (LPNs) 20
    Certified Nursing Assistants (CNAs) 52
    Administrative 7
  Plant Operations and Maintenance 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $419,465 for Barn Hill Care Center.
- Estimated State Income Taxes Paid by Employees: $379,765

Statistical Profile

- Medicare Avg. Daily Census 41.8
- Avg. Length of Stay 25.0
- Occupancy Rate 27.2%
- Medicare Quality Measure Rating ★★★

Routine Cost per Day $217.66

Total Beds 154

Payer Mix
- Medicare 46.5%
- Medicaid 30.3%
- All Other 23.3%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUG Days</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>45</td>
<td>0.3%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>14,035</td>
<td>92.1%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>388</td>
<td>2.5%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>259</td>
<td>1.7%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>196</td>
<td>1.3%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>5</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>308</td>
<td>2.0%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>15,236</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 86.7%
BARNEGAT REHABILITATION AND NURSING CENTER

Annual Contributions to Local and State Economy

Total Expenditures: $9,770,100

- 77 full-time equivalent jobs (salaried and contract), including key areas such as
  
  Therapists: 0
  
  Dietary & Housekeeping: 0

  Nurses: 53 total, including:
  - Registered Nurses (RNs): 6
  - Licensed Practical Nurses (LPNs): 14
  - Certified Nursing Assistants (CNAs): 34
  - Contract Labor: 10 total, including:
    - Nursing: 4
    - Therapists: 6
    - Other: 0
  
  Administrative: 5
  
  Total Employee Payroll: $2,858,815
  
  Estimated State Income Taxes Paid by Employees: $157,950

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $373,775 for Barnegat Rehabilitation and Nursing Center.

- Total Employee Payroll: $2,858,815

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>13.0</td>
<td>72.4</td>
<td>13.5</td>
<td>98.9</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>38.6</td>
<td>352.3</td>
<td>62.4</td>
<td>130.3</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>11.3%</td>
<td>63.0%</td>
<td>11.7%</td>
<td>86.0%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $200.71

Total Beds 115

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>179</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>4,361</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Special Care High</td>
<td>49</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>129</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>17</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>6</td>
</tr>
<tr>
<td>TOTAL</td>
<td>4,741</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 88.0%

Figures may not add due to rounding.
BARNERT SUBACUTE REHABILITATION CENTER, LLC

Annual Contributions to Local and State Economy

Total Expenditures: $11,023,800

- 94 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 14
  - Nurses: 43 total, including
    - Registered Nurses (RNs): 12
    - Licensed Practical Nurses (LPNs): 9
    - Certified Nursing Assistants (CNAs): 22
  - Contract Labor: 14 total, including
    - Nursing: 0
    - Therapists: 14
    - Other: 0
  - Administrative: 11

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $94,061 for Barnert Subacute Rehabilitation Center, LLC.

- Total Employee Payroll: $3,533,420

- Estimated State Income Taxes Paid by Employees: $195,221

Statistical Profile

Medicare Ratings (from 1 to 5 stars)

- Avg. Daily Census: 32.4
- Avg. Length of Stay: 25.4
- Occupancy Rate: 47.7%

Medicare Overall Rating: ★★★★★

Medicare Quality Measure Rating: ★★★★

Routine Cost per Day: $295.03

Payer Mix

- Medicare: 60.0%
- Medicaid: 0.0%
- All Other: 40.0%

Total Beds: 68

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Rehabilitation Plus Extensive Services: 11,639 days (98.7%)
- Extensive Services: 26 days (0.2%)
- Special Care High: 129 days (1.1%)
- Special Care Low: 0 days (0.0%)
- Clinically Complex: 0 days (0.0%)
- Behavioral Symptoms/Cognitive Performance: 0 days (0.0%)
- Reduced Physical Function: 1 day (0.0%)

TOTAL: 11,795 days (90.1%)

% Medicare Days in Ultra/Very High RUGs: 90.1%
**Annual Contributions to Local and State Economy**

**Total Expenditures:** $20,696,100

- **Therapists:** 0
- **Dietary & Housekeeping:** 32
- **Nurses:** 113 total, including 23 Registered Nurses (RNs), 26 Licensed Practical Nurses (LPNs), 64 Certified Nursing Assistants (CNAs)
- **Contract Labor:** 4 total, including 4 Nursing, 0 Therapists, 0 Other
- **Administrative:** 12
- **Plant Operations and Maintenance:** 6

**New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $705,211 for Bartley Healthcare Nursing & Rehabilitation.**

**Total Employee Payroll:** $7,512,896

**Estimated State Income Taxes Paid by Employees:** $415,088

**Statistical Profile**

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>31.7</td>
<td>130.8</td>
<td>31.3</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>28.4</td>
<td>1,223.7</td>
<td>57.8</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>13.5%</td>
<td>55.9%</td>
<td>13.4%</td>
</tr>
</tbody>
</table>

**Routine Cost per Day:** $226.79

**Total Beds:** 234

**Payer Mix**

- **Medicare:** 16.4%
- **Medicaid:** 67.5%
- **All Other:** 16.2%

**More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.**

**RUG Analysis**

![Distribution of Rehabilitation RUGs by Percent of Medicare Days](image)

<table>
<thead>
<tr>
<th>RUG</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>179</td>
<td>1.5%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>10,593</td>
<td>91.6%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>214</td>
<td>1.9%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>363</td>
<td>3.1%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>186</td>
<td>1.6%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>1</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>31</td>
<td>0.3%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>11,567</strong></td>
<td></td>
</tr>
</tbody>
</table>

**% Medicare Days in Ultra/Very High RUGs:** 80.9%
Annual Contributions to Local and State Economy

Total Expenditures: $1,525,800

- 23 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

\[^1\] This provider reports its data as a subprovider on another facility’s Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $7,057 for Bayonne Medical Center TCU.

- Total Employee Payroll: $1,344,509

- Estimated State Income Taxes Paid by Employees: $74,284

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 12.3
  - Avg. Length of Stay: N/A
  - Occupancy Rate: 72.2%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★

- Routine Cost per Day: $802.86
- Payer Mix: Medicare 88.3%, All Other 11.7%
- Total Beds: 17

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Type</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>18</td>
<td>0.4%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>3,984</td>
<td>89.0%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>11</td>
<td>0.2%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>105</td>
<td>2.3%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>7</td>
<td>0.2%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>287</td>
<td>6.4%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>65</td>
<td>1.5%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>4,477</strong></td>
<td><strong>80.1%</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 80.1%

Figures may not add due to rounding.
**BAYSHORE HEALTH CARE CENTER**

*Ownership: Nonprofit  BPCI Model Participation: None*

## Annual Contributions to Local and State Economy

**Total Expenditures: $24,963,200**

- 277 full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 24
  - Dietary & Housekeeping: 59
  - Contract Labor: 0 total, including
    - Nursing: 0
    - Therapists: 0
    - Other: 0
  - Registered Nurses (RNs): 27
  - Licensed Practical Nurses (LPNs): 45
  - Certified Nursing Assistants (CNAs): 84
  - Administrative: 17
  - Plant Operations and Maintenance: 4

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $712,256 for Bayshore Health Care Center.

- Total Employee Payroll: $12,834,301

- Estimated State Income Taxes Paid by Employees: $709,095

### Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>38.3</td>
<td>121.4</td>
<td>42.3</td>
<td>202.0</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>25.4</td>
<td>395.6</td>
<td>43.6</td>
<td>72.5</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>16.6%</td>
<td>52.5%</td>
<td>18.3%</td>
<td>87.4%</td>
</tr>
<tr>
<td>Medicare Ratings (from 1 to 5 stars)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Medicare Overall Rating</td>
<td>★★★★★</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Medicare Quality Measure Rating</td>
<td>★★★★★</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

- Routine Cost per Day: $269.09
- Payer Mix:  
  - Medicare: 19.0%
  - Medicaid: 60.1%
  - All Other: 21.0%

- Total Beds: 231

Inclusive of 11 Ventilator SCNF beds

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

### RUG Analysis

**Distribution of Rehabilitation RUGs by Percent of Medicare Days**

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>103</td>
<td>0.7%</td>
</tr>
<tr>
<td>Rehabilitation <em>(breakdown in pie chart)</em></td>
<td>12,931</td>
<td>92.6%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>154</td>
<td>1.1%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>191</td>
<td>1.4%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>283</td>
<td>2.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>199</td>
<td>1.4%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>15</td>
<td>0.1%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>95</td>
<td>0.7%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>13,971</strong></td>
<td></td>
</tr>
</tbody>
</table>

**% Medicare Days in Ultra/Very High RUGs: 85.2%**
BERGEN COUNTY HEALTH CARE CENTER

Annual Contributions to Local and State Economy

Total Expenditures: $16,078,900

- 123 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 21
  - Nurses: 86 total, including
    - Registered Nurses (RNs): 18
    - Licensed Practical Nurses (LPNs): 10
    - Certified Nursing Assistants (CNAs): 58
  - Administrative: 11
  - Contract Labor: 0 total, including
    - Nursing: 0
    - Therapists: 0
    - Other: 0
  - Plant Operations and Maintenance: 0

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $410,096 for Bergen County Health Care Center.

Total Employee Payroll: $7,018,167

Estimated State Income Taxes Paid by Employees: $387,754

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 4.8
  - Avg. Length of Stay: 65.2
  - Occupancy Rate: 4.4%

- Medicare Overall Rating: *****
- Medicare Quality Measure Rating: *****

Routine Cost per Day: $423.28
Total Beds: 110

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>1,714</td>
<td>97.3%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>15</td>
<td>0.9%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>17</td>
<td>1.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>1</td>
<td>0.1%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>14</td>
<td>0.8%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>1,761</strong></td>
<td><strong>75.7%</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 75.7%
BERGEN REGIONAL MEDICAL CENTER TCU

Annual Contributions to Local and State Economy

Total Expenditures: $23,502,100

- 439 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

\(^1\) This provider reports its data as a subprovider on another facility’s Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $2,281,738 for Bergen Regional Medical Center TCU.
- Total Employee Payroll: $22,061,916
- Estimated State Income Taxes Paid by Employees: $1,218,921

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>24.5</td>
<td>N/A</td>
<td>30.1</td>
<td>548.9</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>4.3%</td>
<td>N/A</td>
<td>5.3%</td>
<td>95.6%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $224.73

Total Beds 574

Inclusive of 12 Ventilator SCNF beds

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>212</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>8,250</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>72</td>
</tr>
<tr>
<td>Special Care High</td>
<td>101</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>174</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>53</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>15</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>44</td>
</tr>
<tr>
<td>TOTAL</td>
<td>8,921</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 71.9%

Figures may not add due to rounding.
Berkeley Heights Nursing and Rehabilitation Center

Annual Contributions to Local and State Economy

Total Expenditures: $12,192,900

- 96 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 0
  - Nurses: 80 total, including
    - Registered Nurses (RNs): 22
    - Licensed Practical Nurses (LPNs): 15
    - Certified Nursing Assistants (CNAs): 43
  - Administrative: 7
  - Contract Labor: 0 total, including
    - Nursing: 0
    - Therapists: 0
    - Other: 0
  - Plant Operations and Maintenance: 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $387,555 for Berkeley Heights Nursing and Rehabilitation Center.

- Total Employee Payroll: $4,814,730
- Estimated State Income Taxes Paid by Employees: $266,014

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 17.1
  - Avg. Length of Stay: 35.2
  - Occupancy Rate: 13.1%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $257.13
- Payer Mix:
  - Medicare: 16.1%
  - Medicaid: 53.9%
  - All Other: 30.0%

- Total Beds: 130

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Rehabilitation Plus Extensive Services: 89 (1.4%)
- Rehabilitation (breakdown in pie chart): 5,912 (95.0%)
- Extensive Services: 6 (0.1%)
- Special Care High: 3 (0.0%)
- Special Care Low: 171 (2.7%)
- Clinically Complex: 37 (0.6%)
- Behavioral Symptoms/Cognitive Performance: 0 (0.0%)
- Reduced Physical Function: 6 (0.1%)

- Total: 6,224
- % Medicare Days in Ultra/Very High RUGs: 94.3%

Figures may not add due to rounding.
Annual Contributions to Local and State Economy

Total Expenditures: $13,889,000

- 125 full-time equivalent jobs (salaried and contract), including key areas such as

| Therapists | 0 | Dietary & Housekeeping | 0 |
| Nurses: 88 total, including | ■ Registered Nurses (RNs) | 12 | ■ Contract Labor: 12 total, including |
| | ■ Licensed Practical Nurses (LPNs) | 25 | ■ Nursing |
| | ■ Certified Nursing Assistants (CNAs) | 51 | ■ Therapists |
| | Administrative | 9 | ■ Other |
| | Plant Operations and Maintenance | 2 |

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $340,840 for Bey Lea Village Nursing & Rehabilitation Center.

- Total Employee Payroll: $5,128,222
- Estimated State Income Taxes Paid by Employees: $283,334

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census | 22.7 | 49.5 | 28.9 | 101.1 |
  - Avg. Length of Stay | 25.4 | 501.8 | 40.0 | 58.9 |
  - Occupancy Rate | 18.9% | 41.2% | 24.0% | 84.2% |

Routine Cost per Day: $218.31
Total Beds: 120

- Estimated State Income Taxes Paid by Employees: $283,334

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>96</td>
<td>1.2%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>7,848</td>
<td>94.6%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>116</td>
<td>1.4%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>70</td>
<td>0.8%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>62</td>
<td>0.7%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>106</td>
<td>1.3%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>8,298</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 82.3%
BRIGHTON GARDENS OF EDISON

Ownership: For-profit  BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $13,057,200

- 119 full-time equivalent jobs (salaried and contract), including key areas such as

<table>
<thead>
<tr>
<th>Therapists</th>
<th>0</th>
<th>Dietary &amp; Housekeeping</th>
<th>23</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nurses: 24 total, including</td>
<td></td>
<td>Contract Labor: 1 total, including</td>
<td></td>
</tr>
<tr>
<td>Registered Nurses (RNs)</td>
<td>5</td>
<td>Nursing</td>
<td>1</td>
</tr>
<tr>
<td>Licensed Practical Nurses (LPNs)</td>
<td>7</td>
<td>Therapists</td>
<td>0</td>
</tr>
<tr>
<td>Certified Nursing Assistants (CNAs)</td>
<td>12</td>
<td>Other</td>
<td>0</td>
</tr>
<tr>
<td>Administrative</td>
<td>7</td>
<td>Plant Operations and Maintenance</td>
<td>2</td>
</tr>
</tbody>
</table>

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $499,686 for Brighton Gardens of Edison.
- Total Employee Payroll: $4,830,845
- Estimated State Income Taxes Paid by Employees: $266,904

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>14.9</td>
<td>5.2</td>
<td>109.6</td>
<td>129.7</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>21.2</td>
<td>1,909.0</td>
<td>434.9</td>
<td>135.7</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>12.0%</td>
<td>4.2%</td>
<td>88.4%</td>
<td>104.6%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $64.48

Total Beds: 124

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare Days</td>
</tr>
<tr>
<td>----------------</td>
</tr>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
</tr>
<tr>
<td>Extensive Services</td>
</tr>
<tr>
<td>Special Care High</td>
</tr>
<tr>
<td>Special Care Low</td>
</tr>
<tr>
<td>Clinically Complex</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
</tr>
<tr>
<td>TOTAL</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 85.7%

Figures may not add due to rounding.
BISHOP MCCARTHY RESIDENCE

Ownership: Nonprofit
BPCI Model Participation: None

Annual Contributions to Local and State Economy
Total Expenditures: $14,514,700

- 175 full-time equivalent jobs (salaried and contract), including key areas such as Therapists 0 Dietary & Housekeeping 31
- Nurses: 100 total, including
  - Registered Nurses (RNs) 8
  - Licensed Practical Nurses (LPNs) 23
  - Certified Nursing Assistants (CNAs) 70
- Administrative 10 Plant Operations and Maintenance 3

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $591,327 for Bishop Mccarthy Residence.
- Total Employee Payroll: $6,684,514
- Estimated State Income Taxes Paid by Employees: $369,319

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>15.7</td>
<td>105.2</td>
<td>30.7</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>30.7</td>
<td>816.9</td>
<td>140.2</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>8.6%</td>
<td>57.8%</td>
<td>16.9%</td>
</tr>
</tbody>
</table>

- Medicare Ratings (from 1 to 5 stars)
  - Medicare Overall Rating: ★★
  - Medicare Quality Measure Rating: ★★★

Routine Cost per Day $236.14
Total Beds 182

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>% to Total</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
<td></td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>5,280</td>
<td>92.1%</td>
<td></td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
<td></td>
</tr>
<tr>
<td>Special Care High</td>
<td>39</td>
<td>0.7%</td>
<td></td>
</tr>
<tr>
<td>Special Care Low</td>
<td>169</td>
<td>2.9%</td>
<td></td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>91</td>
<td>1.6%</td>
<td></td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>25</td>
<td>0.4%</td>
<td></td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>132</td>
<td>2.3%</td>
<td></td>
</tr>
<tr>
<td>TOTAL</td>
<td>5,736</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 80.6%

Figures may not add due to rounding.
BRAKELEY PARK CENTER

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $14,123,700

- 135 full-time equivalent jobs (salaried and contract), including key areas such as

  Therapists: 0
  Dietary & Housekeeping: 17
  Nurses: 82 total, including
    - Registered Nurses (RNs): 23
    - Licensed Practical Nurses (LPNs): 17
    - Certified Nursing Assistants (CNAs): 43
  Contract Labor: 9 total, including
    - Nursing: 0
    - Therapists: 9
    - Other: 0
  Administrative: 6
  Plant Operations and Maintenance: 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $420,359 for Brakeley Park Center.

- Total Employee Payroll: $5,209,576
- Estimated State Income Taxes Paid by Employees: $287,829

Statistical Profile

Medicare

<table>
<thead>
<tr>
<th>Avg. Daily Census</th>
<th>Avg. Length of Stay</th>
<th>Occupancy Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>18.5</td>
<td>31.2</td>
<td>15.4%</td>
</tr>
<tr>
<td>70.6</td>
<td>613.7</td>
<td>58.8%</td>
</tr>
<tr>
<td>26.0</td>
<td>124.9</td>
<td>21.7%</td>
</tr>
<tr>
<td>115.1</td>
<td>125.8</td>
<td>95.9%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $234.76

Total Beds: 120

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>39</td>
<td>0.6%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>5,906</td>
<td>87.5%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>8</td>
<td>0.1%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>330</td>
<td>4.9%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>265</td>
<td>3.9%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>119</td>
<td>1.8%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>82</td>
<td>1.2%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>6,749</strong></td>
<td><strong>74.8%</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 74.8%

Figures may not add due to rounding.
BRANDYWINE SENIOR CARE AT MOORESTOWN

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $13,541,800

- 120 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 8
  Dietary & Housekeeping 30
  Nurses: 54 total, including
    - Registered Nurses (RNs) 11
    - Licensed Practical Nurses (LPNs) 7
    - Certified Nursing Assistants (CNAs) 36
  Contract Labor: 3 total, including
    - Nursing 3
    - Therapists 0
    - Other 0
  Administrative 9
  Plant Operations and Maintenance 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $465,679 for Brandywine Senior Care at Moorestown.
- Total Employee Payroll: $5,182,578
- Estimated State Income Taxes Paid by Employees: $286,337

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  Avg. Daily Census 23.0
  Avg. Length of Stay 28.9
  Occupancy Rate 14.5%

- Medicare Overall Rating
  ★★★★★

- Medicare Quality Measure Rating
  ★★★

- Routine Cost per Day $66.65
- Total Beds 159

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Rehabilitation RUGs</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>32</td>
<td>0.4%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>8,104</td>
<td>96.5%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>29</td>
<td>0.3%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>113</td>
<td>1.3%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>64</td>
<td>0.8%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>6</td>
<td>0.1%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>49</td>
<td>0.6%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>8,397</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 70.8%
31 full-time equivalent jobs (salaried and contract), including key areas such as

- Therapists: 0
- Dietary & Housekeeping: 4
- Nurses: 18 total, including
  - Registered Nurses (RNs): 2
  - Licensed Practical Nurses (LPNs): 3
  - Certified Nursing Assistants (CNAs): 13
- Contract Labor: 5 total, including
  - Nursing: 4
  - Therapists: 1
  - Other: 0
- Administrative: 1
- Plant Operations and Maintenance: 1

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $133,683 for Briarwood Care & Rehabilitation Center.

Total Employee Payroll: $1,085,408

Estimated State Income Taxes Paid by Employees: $59,969

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>2.2</td>
<td>28.1</td>
<td>2.6</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>18.8</td>
<td>87.0</td>
<td>27.1</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>1.0%</td>
<td>13.3%</td>
<td>1.2%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $283.89

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>5</td>
<td>0.6%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>665</td>
<td>84.3%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>4</td>
<td>0.5%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>27</td>
<td>3.4%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>65</td>
<td>8.2%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>18</td>
<td>2.3%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>5</td>
<td>0.6%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>789</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 64.1%
BRIDGEWAY CARE AND REHAB CENTER AT BRIDGEWATER

Ownership: For-profit
BPCI Model Participation: Model 3

Annual Contributions to Local and State Economy

Total Expenditures: $13,784,800

- 188 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists 0
  - Dietary & Housekeeping 33
  - Nurses: 91 total, including
    - Registered Nurses (RNs) 21
    - Licensed Practical Nurses (LPNs) 12
    - Certified Nursing Assistants (CNAs) 58
    - Contract Labor: 22 total, including
      - Nursing 13
      - Therapists 9
      - Other 0
  - Administrative 13
  - Plant Operations and Maintenance 3

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $513,645 for Bridgeway Care and Rehab Center at Bridgewater.
- Total Employee Payroll: $7,049,564
- Estimated State Income Taxes Paid by Employees: $389,488

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census
    - Medicare 23.1
    - Medicaid 78.2
    - All Other 39.8
    - Total 141.1
  - Avg. Length of Stay
    - Medicare 28.8
    - Medicaid 285.6
    - All Other 108.4
    - Total 97.8
  - Occupancy Rate
    - Medicare 15.3%
    - Medicaid 51.8%
    - All Other 26.4%
    - Total 93.5%

- Routine Cost per Day $220.92
- Payer Mix
  - Medicare 16.4%
  - Medicaid 55.4%
  - All Other 28.2%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Rehabilitation RUGs</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>7,812</td>
<td>92.7%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>50</td>
<td>0.6%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>461</td>
<td>5.5%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>86</td>
<td>1.0%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>1</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>16</td>
<td>0.2%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>8,426</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 91.6%

Figures may not add due to rounding.
BRIDGECARE AND REHAB CENTER AT HILLSBOROUGH

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $15,903,100

- 198 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 43
  - Nurses: 93 total, including
    - Registered Nurses (RNs): 31
    - Licensed Practical Nurses (LPNs): 9
    - Certified Nursing Assistants (CNAs): 53
  - Contract Labor: 29 total, including
    - Nursing: 14
    - Therapists: 15
    - Other: 0
  - Administrative: 12
  - Plant Operations and Maintenance: 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $342,783 for Bridgeway Care and Rehab Center at Hillsborough.

- Total Employee Payroll: $7,068,025
- Estimated State Income Taxes Paid by Employees: $390,508

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 41.6
  - Avg. Length of Stay: 15,196.0
  - Occupancy Rate: 33.0%

- Medicare Overall Rating: *****
- Medicare Quality Measure Rating: *****

- Routine Cost per Day: $294.81
- Total Beds: 126

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census: 41.6</td>
<td>Avg. Length of Stay: 15,196.0</td>
<td>Occupancy Rate: 33.0%</td>
<td></td>
</tr>
<tr>
<td>Medicare</td>
<td>Medicaid</td>
<td>All Other</td>
<td>Total</td>
</tr>
<tr>
<td>34.6%</td>
<td>39.5%</td>
<td>25.9%</td>
<td>95.6%</td>
</tr>
</tbody>
</table>

- Rehabilitation Plus Extensive Services: 231 (1.5%)
- Rehabilitation (breakdown in pie chart): 14,755 (97.5%)
- Extensive Services: 1 (0.0%)
- Special Care High: 51 (0.3%)
- Special Care Low: 73 (0.5%)
- Clinically Complex: 0 (0.0%)
- Behavioral Symptoms/Cognitive Performance: 1 (0.0%)
- Reduced Physical Function: 21 (0.1%)

- Total: 15,133
- % Medicare Days in Ultra/Very High RUGs: 95.4%

Figures may not add due to rounding.
New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $897,791 for Bristol Glen SNF.

Total Employee Payroll: $6,264,716

Estimated State Income Taxes Paid by Employees: $346,126

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>18.0</td>
<td>18.6</td>
<td>187.8</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>29.4</td>
<td>6,780.0</td>
<td>4,569.2</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>7.7%</td>
<td>8.0%</td>
<td>80.6%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $75.21

Payer Mix

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>8.3%</td>
<td>83.7%</td>
<td>$3.7%</td>
<td></td>
</tr>
</tbody>
</table>

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.
BROADWAY HOUSE FOR CONTINUING CARE

Ownership: Nonprofit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $10,292,400

- 55 full-time equivalent jobs (salaried and contract), including key areas such as

  Therapists: 0
  Dietary & Housekeeping: 0

  Nurses: 29 total, including
  - Registered Nurses (RNs): 15
  - Licensed Practical Nurses (LPNs): 13
  - Certified Nursing Assistants (CNAs): 0
  Contract Labor: 23 total, including
  - Nursing: 21
  - Therapists: 2
  - Other: 0
  Administrative: 8
  Plant Operations and Maintenance: 0

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $275,483 for Broadway House for Continuing Care.
- Total Employee Payroll: $3,416,037
- Estimated State Income Taxes Paid by Employees: $188,736

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>Medicaid Days</th>
<th>All Other Days</th>
<th>Total Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>1.4</td>
<td>56.5</td>
<td>6.9</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>85.5</td>
<td>200.1</td>
<td>834.7</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>1.8%</td>
<td>72.4%</td>
<td>8.8%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $372.85

Total Beds: 78

Inclusive of 78 HIV/AIDS SCNF beds

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>482</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Special Care High</td>
<td>0</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>29</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>2</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>0</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>513</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 94.0%
# BROOKHAVEN HEALTH CARE CENTER

## Annual Contributions to Local and State Economy

**Total Expenditures: $12,991,500**

- **149 full-time equivalent jobs** (salaried and contract), including key areas such as
  - Therapists: 3
  - Dietary & Housekeeping: 27
  - Nurses: 83 total, including
    - Registered Nurses (RNs): 17
    - Licensed Practical Nurses (LPNs): 15
    - Certified Nursing Assistants (CNAs): 51
  - Administrative: 7
  - Contract Labor: 0 total, including
    - Nursing: 0
    - Therapists: 0
    - Other: 0
  - Plant Operations and Maintenance: 8

- **Total Employee Payroll:** $6,203,488
- **Estimated State Income Taxes Paid by Employees:** $342,743

## Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>24.4</td>
<td>80.7</td>
<td>9.1</td>
<td>114.2</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>57.5</td>
<td>237.6</td>
<td>30.1</td>
<td>107.1</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>20.0%</td>
<td>66.2%</td>
<td>7.4%</td>
<td>93.6%</td>
</tr>
</tbody>
</table>

- **Routine Cost per Day:** $236.80
- **Total Beds:** 122

## Medicare Ratings (from 1 to 5 stars)

- **Medicare Overall Rating:** ★★★★★
- **Medicare Quality Measure Rating:** ★★★★★

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

## RUG Analysis

| Distribution of Rehabilitation RUGs by Percent of Medicare Days |
|---------------------|---------------------|---------------------|---------------------|---------------------|
|                     | Rehabilitation Plus Extensive Services | Rehabilitation (breakdown in pie chart) | Extensive Services | Special Care High |
|                     | 145 | 8,392 | 21 | 134 |
|                     | % to Total | 1.6% | 94.2% | 0.2% | 1.5% |

| Distribution of Rehabilitation RUGs by Percent of Medicare Days |
|---------------------|---------------------|---------------------|---------------------|---------------------|
|                     | Special Care Low | Clinically Complex | Behavioral Symptoms/Cognitive Performance | Reduced Physical Function |
|                     | 197 | 17 | 0 | 3 |
|                     | 2.2% | 0.2% | 0.0% | 0.0% |

| Distribution of Rehabilitation RUGs by Percent of Medicare Days |
|---------------------|---------------------|---------------------|---------------------|---------------------|
|                     | TOTAL | 8,909 | % Medicare Days in Ultra/Very High RUGs | 91.4% |

Figures may not add due to rounding.
BUCKINGHAM AT NORWOOD

Ownership: For-profit

BPCI Model Participation: Model 3

Annual Contributions to Local and State Economy

Total Expenditures: $24,734,600

- 234 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 32
  - Nurses: 124 total, including
    - Registered Nurses (RNs): 20
    - Licensed Practical Nurses (LPNs): 25
    - Certified Nursing Assistants (CNAs): 78
  - Contract Labor: 27 total, including
    - Nursing: 7
    - Therapists: 20
    - Other: 0
  - Administrative: 11
  - Plant Operations and Maintenance: 4

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $785,695 for Buckingham at Norwood.

- Total Employee Payroll: $8,779,770

- Estimated State Income Taxes Paid by Employees: $485,082

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>36.6</td>
<td>165.5</td>
<td>15.1</td>
<td>217.2</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>33.8</td>
<td>539.4</td>
<td>27.5</td>
<td>112.0</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>15.3%</td>
<td>69.0%</td>
<td>6.3%</td>
<td>90.5%</td>
</tr>
</tbody>
</table>

- Medicare Overall Rating: *****
- Medicare Quality Measure Rating: *****

- Routine Cost per Day: $238.06
- Payer Mix

- Total Beds: 240

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>47</td>
<td>0.4%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>12,961</td>
<td>97.1%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>1</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>82</td>
<td>0.6%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>140</td>
<td>1.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>104</td>
<td>0.8%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>14</td>
<td>0.1%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>13,349</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 91.9%
BURLINGTON WOODS

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy
Total Expenditures: $16,875,600

- 168 full-time equivalent jobs (salaried and contract), including key areas such as
- Therapists: 0
- Dietary & Housekeeping: 22
- Nurses: 114 total, including
  - Registered Nurses (RNs): 27
  - Licensed Practical Nurses (LPNs): 27
  - Certified Nursing Assistants (CNAs): 60
- Contract Labor: 11 total, including
  - Nursing: 1
  - Therapists: 9
  - Other: 0
- Administrative: 9
- Plant Operations and Maintenance: 3

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $682,384 for Burlington Woods.
- Total Employee Payroll: $6,773,781
- Estimated State Income Taxes Paid by Employees: $374,251

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>14.1</td>
<td>135.9</td>
<td>21.0</td>
<td>171.0</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>34.4</td>
<td>416.7</td>
<td>62.3</td>
<td>159.2</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>6.6%</td>
<td>63.2%</td>
<td>9.8%</td>
<td>79.5%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $221.49
Total Beds 215

Payer Mix
- Medicare 8.3%
- Medicaid 79.5%
- All Other 12.3%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>26</td>
<td>0.5%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>4,373</td>
<td>84.9%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>163</td>
<td>3.2%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>261</td>
<td>5.1%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>240</td>
<td>4.7%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>6</td>
<td>0.1%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>83</td>
<td>1.6%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>5,152</strong></td>
<td><strong>73.0%</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 73.0%

Figures may not add due to rounding.
CADBURY NURSING & REHABILITATION CENTER

Ownership: Nonprofit
BPCI Model Participation: None

Annual Contributions to Local and State Economy
Total Expenditures: $20,683,800

- 219 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 0
  Dietary & Housekeeping 78
  Nurses: 67 total, including
    - Registered Nurses (RNs) 16
    - Licensed Practical Nurses (LPNs) 9
    - Certified Nursing Assistants (CNAs) 42
  Contract Labor: 9 total, including
    - Nursing 0
    - Therapists 9
    - Other 0
  Administrative 6
  Plant Operations and Maintenance 8

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $1,101,932 for Cadbury Nursing & Rehabilitation Center.
- Total Employee Payroll: $8,954,353
- Estimated State Income Taxes Paid by Employees: $494,728

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  Medicare Overall Rating ★★
  Medicare Quality Measure Rating ★★★

- Average Daily Census
- Medicare: 13.1
- Medicaid: 33.2
- All Other: 220.0
- Total: 266.4

- Average Length of Stay
- Medicare: 30.7
- Medicaid: 205.5
- All Other: 384.3
- Total: 229.3

- Occupancy Rate
- Medicare: 4.2%
- Medicaid: 10.7%
- All Other: 71.0%
- Total: 85.9%

- Routine Cost per Day
  - Medicare: $99.34
  - Medicaid: $12.5
  - All Other: $100.0
  - Total: $227.3

- Total Beds
  - Medicare: 310

- Medicare
  - Rehabilitation Plus Extensive Services: 0, 0.0%
  - Rehabilitation (breakdown in pie chart): 4,302, 89.9%
  - Extensive Services: 0, 0.0%
  - Special Care High: 44, 0.9%
  - Special Care Low: 202, 4.2%
  - Clinically Complex: 162, 3.4%
  - Behavioral Symptoms/Cognitive Performance: 3, 0.1%
  - Reduced Physical Function: 74, 1.5%

- % Medicare Days in Ultra/Very High RUGs
  - Total: 4,787
  - % Medicare Days in Ultra/Very High RUGs: 80.5%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.
CANTERBURY AT CEDAR GROVE

Annual Contributions to Local and State Economy

Total Expenditures: $16,136,500

- 150 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists: 0
Dietary & Housekeeping: 15

Nurses: 95 total, including
- Registered Nurses (RNs): 15
- Licensed Practical Nurses (LPNs): 19
- Certified Nursing Assistants (CNAs): 61
- Contract Labor: 10 total, including
  - Nursing: 1
  - Therapists: 9
  - Other: 0

Administrative: 6
Plant Operations and Maintenance: 3

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $628,434 for Canterbury at Cedar Grove.
- Total Employee Payroll: $6,081,347
- Estimated State Income Taxes Paid by Employees: $335,994

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>17.1</td>
<td>131.6</td>
<td>12.8</td>
<td>161.5</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>42.1</td>
<td>375.3</td>
<td>36.5</td>
<td>145.9</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>9.5%</td>
<td>73.1%</td>
<td>7.1%</td>
<td>89.7%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $214.74
Payer Mix
- Medicare: 10.6%
- Medicaid: 81.5%
- Other: 7.9%

Total Beds: 180

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th></th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>66</td>
<td>1.1%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>5,721</td>
<td>91.8%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>13</td>
<td>0.2%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>76</td>
<td>1.2%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>329</td>
<td>5.3%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>23</td>
<td>0.4%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>2</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>2</td>
<td>0.0%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>6,232</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 89.1%

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $628,434 for Canterbury at Cedar Grove.

Estimated State Income Taxes Paid by Employees: $335,994

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.
CARE ONE AT CRESSKILL

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $15,401,500

- 140 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 24
  - Dietary & Housekeeping: 22
  - Nurses: 65 total, including
    - Registered Nurses (RNs): 20
    - Licensed Practical Nurses (LPNs): 17
    - Certified Nursing Assistants (CNAs): 29
  - Administrative: 9
  - Contract Labor: 1 total, including
    - Nursing: 1
    - Therapists: 0
    - Other: 0
  - Plant Operations and Maintenance: 1

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $141,121 for Care One at Cresskill.
- Total Employee Payroll: $7,680,071
- Estimated State Income Taxes Paid by Employees: $424,324

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 58.4
  - Avg. Length of Stay: 30.3
  - Occupancy Rate: 51.7%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $305.90
- Payer Mix
  - Medicare: 64.3%
  - Medicaid: 0.0%
  - All Other: 35.7%
- Total Beds: 113

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>436</td>
<td>2.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>19,137</td>
<td>89.8%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>42</td>
<td>0.2%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>311</td>
<td>1.5%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>521</td>
<td>2.4%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>443</td>
<td>2.1%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>10</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>411</td>
<td>1.9%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>21,311</strong></td>
<td><strong>86.9%</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 86.9%

Figures may not add due to rounding.
CARE ONE AT EAST BRUNSWICK

Annual Contributions to Local and State Economy

Total Expenditures: $14,663,800

- **146** full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 22
  - Dietary & Housekeeping: 24
  - Nurses: 70 total, including
    - Registered Nurses (RNs): 11
    - Licensed Practical Nurses (LPNs): 23
    - Certified Nursing Assistants (CNAs): 36
  - Registered Nurses (RNs): 11
  - Nursing: 2
  - Therapists: 0
  - Other: 0
  - Administrative: 10
  - Contract Labor: 2 total, including
    - Nursing: 2
    - Therapists: 0
  - Plant Operations and Maintenance: 1

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $288,261 for Care One at East Brunswick.
- Total Employee Payroll: $7,675,248
- Estimated State Income Taxes Paid by Employees: $424,057

**Statistical Profile**

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>38.1</td>
<td>35.9</td>
<td>30.4</td>
<td>104.3</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>28.7</td>
<td>1,309.9</td>
<td>34.2</td>
<td>46.5</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>28.8%</td>
<td>27.2%</td>
<td>23.0%</td>
<td>79.0%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $265.09

**Distribution of Rehabilitation RUGs by Percent of Medicare Days**

- **Medicare Days** % to Total

<table>
<thead>
<tr>
<th>Distribution</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>201</td>
<td>1.4%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>12,935</td>
<td>93.1%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>31</td>
<td>0.2%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>146</td>
<td>1.1%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>272</td>
<td>2.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>169</td>
<td>1.2%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>136</td>
<td>1.0%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>13,890</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 89.1%

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $288,261 for Care One at East Brunswick.

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.
CARE ONE AT EVESHAM

Ownership: For-profit  BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $19,224,300

- 207 full-time equivalent jobs (salaried and contract), including key areas such as

| Therapists | 33 |
| Dietary & Housekeeping | 24 |
| Nurses: 106 total, including |
| Registered Nurses (RNs) | 19 |
| Licensed Practical Nurses (LPNs) | 39 |
| Certified Nursing Assistants (CNAs) | 48 |
| Administrative | 21 |
| Contract Labor: 0 total, including |
| Nursing | 0 |
| Therapists | 0 |
| Other | 0 |
| Plant Operations and Maintenance | 2 |

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $301,802 for Care One at Evesham.

- Total Employee Payroll: $10,508,817

- Estimated State Income Taxes Paid by Employees: $580,612

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 59.9
  - Avg. Length of Stay: 35.9
  - Occupancy Rate: 41.6%

- Medicare Overall Rating: **
- Medicare Quality Measure Rating: *****

- Routine Cost per Day: $267.50
- Total Beds: 144

- Payer Mix:
  - Medicare: 46.3%
  - Medicaid: 29.2%
  - All Other: 24.4%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
</tr>
<tr>
<td>Extensive Services</td>
</tr>
<tr>
<td>Special Care High</td>
</tr>
<tr>
<td>Special Care Low</td>
</tr>
<tr>
<td>Clinically Complex</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
</tr>
<tr>
<td>TOTAL</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 84.6%
CARE ONE AT HAMILTON

Ownership: For-profit  BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $7,291,600

- 82 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists: 5  Dietary & Housekeeping: 16

Nurses: 43 total, including
- Registered Nurses (RNs): 5  Contract Labor: 0 total, including
- Licensed Practical Nurses (LPNs): 6  Nursing: 0
- Certified Nursing Assistants (CNAs): 31  Therapists: 0
- Other: 0

Administrative: 7  Plant Operations and Maintenance: 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $260,011 for Care One at Hamilton.

- Total Employee Payroll: $3,463,467  Estimated State Income Taxes Paid by Employees: $191,357

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>9.5</td>
<td>0.0</td>
<td>59.8</td>
<td>69.2</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>23.4</td>
<td>0.0</td>
<td>181.8</td>
<td>94.3</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>7.8%</td>
<td>0.0%</td>
<td>49.0%</td>
<td>56.8%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $69.96  Payer Mix
- Medicare 13.7%, Medicaid 0.0%, All Other 86.3%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>32</td>
<td>0.9%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>3,089</td>
<td>89.3%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>49</td>
<td>1.4%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>160</td>
<td>4.6%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>116</td>
<td>3.4%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>14</td>
<td>0.4%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>3,460</strong></td>
<td><strong>86.9%</strong></td>
</tr>
</tbody>
</table>
CARE ONE AT HANOVER TOWNSHIP

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $9,990,000

- 85 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 16
  - Dietary & Housekeeping: 13
  - Nurses: 36 total, including
    - Registered Nurses (RNs): 10
    - Licensed Practical Nurses (LPNs): 8
    - Certified Nursing Assistants (CNAs): 18
  - Administrative: 7
  - Contract Labor: 2 total, including
    - Nursing: 1
    - Therapists: 0
    - Other: 0

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $83,821 for Care One at Hanover Township.
- Total Employee Payroll: $4,612,548
- Estimated State Income Taxes Paid by Employees: $254,843

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 30.0
  - Avg. Length of Stay: 29.6
  - Occupancy Rate: 31.9%

- Medicare Overall Rating: ★★
- Medicare Quality Measure Rating: ★★★★

- Routine Cost per Day: $353.99
- Total Beds: 94

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
</table>

- Medicare Days % to Total
- Rehabilitation Plus Extensive Services: 0 (0.0%)
- Rehabilitation (breakdown in pie chart): 10,785 (98.9%)
- Extensive Services: 0 (0.0%)
- Special Care High: 67 (0.6%)
- Special Care Low: 22 (0.2%)
- Clinically Complex: 0 (0.0%)
- Behavioral Symptoms/Cognitive Performance: 5 (0.0%)
- Reduced Physical Function: 28 (0.3%)

- TOTAL: 10,907

- % Medicare Days in Ultra/Very High RUGs: 96.8%

Figures may not add due to rounding.
### CARE ONE AT HOLMDEL

**Annual Contributions to Local and State Economy**

**Total Expenditures:** $15,071,300

- **142** full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 20
  - Dietary & Housekeeping: 26
  - Nurses: 71 total, including:
    - Registered Nurses (RNs): 14
    - Licensed Practical Nurses (LPNs): 18
    - Certified Nursing Assistants (CNAs): 39
  - Contract Labor: 1 total, including:
    - Nursing: 0
    - Therapists: 1
    - Other: 0
  - Administrative: 9
  - Plant Operations and Maintenance: 1

- **New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $288,845 for Care One at Holmdel.**
- **Total Employee Payroll:** $7,430,485
- **Estimated State Income Taxes Paid by Employees:** $410,534

**Statistical Profile**

- **Medicare Ratings (from 1 to 5 stars)**
  - Avg. Daily Census: 42.8
  - Avg. Length of Stay: 33.0
  - Occupancy Rate: 32.9%

- **Medicare Overall Rating:** ★★★
- **Medicare Quality Measure Rating:** ★★★★★

- **Routine Cost per Day:** $278.64
- **Total Beds:** 130

- **More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.**

**RUG Analysis**

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare Days</td>
</tr>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
</tr>
<tr>
<td>Extensive Services</td>
</tr>
<tr>
<td>Special Care High</td>
</tr>
<tr>
<td>Special Care Low</td>
</tr>
<tr>
<td>Clinically Complex</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
</tr>
</tbody>
</table>

**TOTAL** | 15,611

- **% Medicare Days in Ultra/Very High RUGs:** 87.2%
CARE ONE AT JACKSON

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $14,936,600

- 153 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 15
  - Dietary & Housekeeping: 27
  - Nurses: 77 total, including
    - Registered Nurses (RNs): 8
    - Licensed Practical Nurses (LPNs): 24
    - Certified Nursing Assistants (CNAs): 45
  - Administrative: 7
  - Contract Labor: 0 total, including
    - Nursing: 0
    - Therapists: 0
    - Other: 0
  - Plant Operations and Maintenance: 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $398,307 for Care One at Jackson.
- Total Employee Payroll: $7,410,953
- Estimated State Income Taxes Paid by Employees: $409,455

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 24.2
  - Avg. Length of Stay: 30.4
  - Occupancy Rate: 13.0%

- Medicare Overall Rating
  - ****

- Medicare Quality Measure Rating
  - ***

- Routine Cost per Day: $247.77
- Total Beds: 186

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare Days</td>
</tr>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
</tr>
<tr>
<td>Extensive Services</td>
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<tr>
<td>Special Care High</td>
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<tr>
<td>Clinically Complex</td>
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<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
</tr>
<tr>
<td>TOTAL</td>
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</tbody>
</table>

Figures may not add due to rounding.
CARE ONE AT KING JAMES

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $12,760,500

- 132 full-time equivalent jobs (salaried and contract), including key areas such as
  
  **Therapists** 16
  **Dietary & Housekeeping** 23
  
  **Nurses: 68 total, including**
  - Registered Nurses (RNs) 13
  - Licensed Practical Nurses (LPNs) 18
  - Certified Nursing Assistants (CNAs) 37
  - **Contract Labor: 0 total, including**
    - Nursing 0
    - Therapists 0
    - Other 0
  
  **Administrative** 6
  **Plant Operations and Maintenance** 1

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $305,319 for Care One at King James.

- **Total Employee Payroll:** $6,519,141
- **Estimated State Income Taxes Paid by Employees:** $360,183

**Statistical Profile**

- **Medicare Ratings (from 1 to 5 stars)**
  
  Medicare Overall Rating
  Medicare Quality Measure Rating

- **Routine Cost per Day:** $257.35
- **Total Beds:** 127

- **More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.**

**RUG Analysis**

<table>
<thead>
<tr>
<th>RUG Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare Days</td>
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<tr>
<td>----------------</td>
</tr>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
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<tr>
<td>Reduced Physical Function</td>
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<tr>
<td><strong>TOTAL</strong></td>
</tr>
<tr>
<td><strong>% Medicare Days in Ultra/Very High RUGs</strong></td>
</tr>
</tbody>
</table>

Figures may not add due to rounding.
CARE ONE AT LIVINGSTON

Annual Contributions to Local and State Economy

Total Expenditures: $14,797,800

- 154 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 21
  - Dietary & Housekeeping: 25
  - Nurses: 76 total, including
    - Registered Nurses (RNs): 9
    - Licensed Practical Nurses (LPNs): 21
    - Certified Nursing Assistants (CNAs): 46
  - Contract Labor: 1 total, including
    - Nursing: 1
    - Therapists: 0
    - Other: 0
  - Administrative: 9
  - Plant Operations and Maintenance: 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $325,821 for Care One at Livingston.
- Total Employee Payroll: $7,541,533
- Estimated State Income Taxes Paid by Employees: $416,670

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 34.7
  - Avg. Length of Stay: 25.8
  - Occupancy Rate: 25.5%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $212.86
- Payer Mix
  - Medicare: 31.7%
  - Medicaid: 26.1%
  - All Other: 42.2%
  - Total: 109.6%

- Total Beds: 136

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Medicare Days % to Total
  - Rehabilitation Plus Extensive Services: 65 0.5%
  - Rehabilitation (breakdown in pie chart): 12,014 94.8%
  - Extensive Services: 1 0.0%
  - Special Care High: 218 1.7%
  - Special Care Low: 113 0.9%
  - Clinically Complex: 163 1.3%
  - Behavioral Symptoms/Cognitive Performance: 1 0.0%
  - Reduced Physical Function: 102 0.8%
  - TOTAL: 12,677

- % Medicare Days in Ultra/Very High RUGs: 90.0%
Therapists 20

Nurses: 77 total, including
- Registered Nurses (RNs) 14
- Licensed Practical Nurses (LPNs) 22
- Certified Nursing Assistants (CNAs) 40

Administrative 10

Total Employee Payroll: $7,932,782

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $269,428 for Care One at Madison Avenue.

Total Expenditures: $15,521,400

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 39.1
  - Avg. Length of Stay: 33.3
  - Occupancy Rate: 22.0%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

Routine Cost per Day: $298.47

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Rehabilitation Plus Extensive Services: 190 (1.3%)
- Rehabilitation (breakdown in pie chart): 13,187 (92.6%)
- Extensive Services: 0 (0.0%)
- Special Care High: 204 (1.4%)
- Special Care Low: 328 (2.3%)
- Clinically Complex: 310 (2.2%)
- Behavioral Symptoms/Cognitive Performance: 0 (0.0%)
- Reduced Physical Function: 20 (0.1%)

% Medicare Days in Ultra/Very High RUGs: 88.7%

Figures may not add due to rounding.
CARE ONE AT MOORESTOWN

Ownership: For-profit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $15,925,200

- 157 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 21
  - Dietary & Housekeeping: 24
  - Nurses: 82 total, including
    - Registered Nurses (RNs): 26
    - Licensed Practical Nurses (LPNs): 12
    - Certified Nursing Assistants (CNAs): 44
  - Contract Labor: 1 total, including
    - Nursing: 1
    - Therapists: 0
    - Other: 0
  - Administrative: 12
  - Plant Operations and Maintenance: 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $285,496 for Care One at Moorestown.
- Total Employee Payroll: $8,077,423
- Estimated State Income Taxes Paid by Employees: $446,278

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 40.4
  - Avg. Length of Stay: 37.1
  - Occupancy Rate: 33.9%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $206.15
- Payer Mix: Medicare 38.1%, Medicaid 0.0%, All Other 61.9%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Medicare Days: 313
- % to Total: 2.1%
- Medicare Days: 13,953
- % to Total: 94.7%
- Medicare Days: 14
- % to Total: 0.1%
- Medicare Days: 75
- % to Total: 0.5%
- Medicare Days: 150
- % to Total: 1.0%
- Medicare Days: 138
- % to Total: 0.9%
- Medicare Days: 0
- % to Total: 0.0%
- Medicare Days: 96
- % to Total: 0.7%
- TOTAL: 14,739
- % Medicare Days in Ultra/Very High RUGs: 92.3%
CARE ONE AT MORRIS

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $12,881,700

140 full-time equivalent jobs (salaried and contract), including key areas such as

- Therapists 18
- Dietary & Housekeeping 23
- Nurses: 66 total, including
  - Registered Nurses (RNs) 14
  - Licensed Practical Nurses (LPNs) 15
  - Certified Nursing Assistants (CNAs) 37
- Administrative 8
- Contract Labor: 3 total, including
  - Nursing 3
  - Therapists 0
  - Other 0
- Plant Operations and Maintenance 4

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $262,097 for Care One at Morris.

Total Employee Payroll: $6,626,724

Estimated State Income Taxes Paid by Employees: $366,127

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census 34.6
  - Avg. Length of Stay 30.7
  - Occupancy Rate 29.3%

- Medicare Overall Rating
- Medicare Quality Measure Rating

Routine Cost per Day $263.03

Total Beds 118

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th></th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>299</td>
<td>2.4%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>11,021</td>
<td>87.4%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>3</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>668</td>
<td>5.3%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>342</td>
<td>2.7%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>144</td>
<td>1.1%</td>
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<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>15</td>
<td>0.1%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>117</td>
<td>0.9%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>12,609</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 78.6%
147 full-time equivalent jobs (salaried and contract), including key areas such as
Therapists 29  Dietary & Housekeeping 26
Nurses: 61 total, including
• Registered Nurses (RNs) 20
• Licensed Practical Nurses (LPNs) 9
• Certified Nursing Assistants (CNAs) 33
Administrative 8
Contract Labor: 0 total, including
• Nursing 0
• Therapists 0
• Other 0

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $127,079 for Care One at Ridgewood Avenue.

Total Employee Payroll: $7,929,962
Estimated State Income Taxes Paid by Employees: $438,130

Statistical Profile

Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day $365.84
Total Beds 110

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Medicare Days % to Total
Rehabilitation Plus Extensive Services 239 1.3%
Rehabilitation (breakdown in pie chart) 17,215 92.8%
Extensive Services 53 0.3%
Special Care High 343 1.8%
Special Care Low 346 1.9%
Clinically Complex 239 1.3%
Behavioral Symptoms/Cognitive Performance 0 0.0%
Reduced Physical Function 119 0.6%
TOTAL 18,554

% Medicare Days in Ultra/Very High RUGs 85.7%
CARE ONE AT SOMERSET VALLEY

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $8,395,800

- 74 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists: 13
  Dietary & Housekeeping: 14

Nurses: 28 total, including
  Registered Nurses (RNs): 14
  Licensed Practical Nurses (LPNs): 0
  Certified Nursing Assistants (CNAs): 13
  Contract Labor: 0 total, including
    - Nursing: 0
    - Therapists: 0
    - Other: 0

Administrative: 8
  Plant Operations and Maintenance: 1

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $67,503 for Care One at Somerset Valley.
- Total Employee Payroll: $4,194,995
- Estimated State Income Taxes Paid by Employees: $231,773

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  Avg. Daily Census: 25.1
  Avg. Length of Stay: 28.1
  Occupancy Rate: 39.3%

Medicare Overall Rating: ★★★★★
Medicare Quality Measure Rating: ★★★

Routine Cost per Day: $325.40
Total Beds: 64

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

Rehabilitation Plus Extensive Services: 71, 0.8%
Rehabilitation (breakdown in pie chart): 8,627, 94.1%
Extensive Services: 1, 0.0%
Special Care High: 240, 2.6%
Special Care Low: 25, 0.3%
Clinically Complex: 110, 1.2%
Behavioral Symptoms/Cognitive Performance: 14, 0.2%
Reduced Physical Function: 80, 0.9%

Total: 9,168, 86.3%

% Medicare Days in Ultra/Very High RUGs: 86.3%
CARE ONE AT TEANECK

Annual Contributions to Local and State Economy

Total Expenditures: $18,914,800

- 180 full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 33
  - Dietary & Housekeeping: 33
  - Nurses: 80 total, including:
    - Registered Nurses (RNs): 21
    - Licensed Practical Nurses (LPNs): 22
    - Certified Nursing Assistants (CNAs): 37
  - Contract Labor: 0 total, including:
    - Nursing: 0
    - Therapists: 0
    - Other: 0
  - Administrative: 7
    - Plant Operations and Maintenance: 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $175,737 for Care One at Teaneck.

- Total Employee Payroll: $9,663,751

CARE ONE AT TEANECK

Annually, this tax totals $175,737 for Care One at Teaneck.

- Estimated State Income Taxes Paid by Employees: $533,922

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 62.4
  - Avg. Length of Stay: 26.4
  - Occupancy Rate: 48.8%

- Medicare Overall Rating
  - *****

- Medicare Quality Measure Rating
  - *****

- Routine Cost per Day: $329.23

- Medicare, Medicaid, All Other, Total:
  - Avg. Daily Census: 62.4, 0.0, 40.4, 102.8
  - Avg. Length of Stay: 26.4, 0.0, 29.6, 27.6
  - Occupancy Rate: 48.8%, 0.0%, 31.6%, 80.3%

- Payer Mix
  - Medicare: 60.7%
  - Medicaid: 0.0%
  - All Other: 39.3%
  - Total: 100.0%

- Total Beds: 128

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Medicare Days
  - Rehabilitation Plus Extensive Services: 16
  - Rehabilitation: 22,089
  - Extensive Services: 3
  - Special Care High: 82
  - Special Care Low: 294
  - Clinically Complex: 15
  - Behavioral Symptoms/Cognitive Performance: 6
  - Reduced Physical Function: 177
  - TOTAL: 22,682

- % Medicare Days in Ultra/Very High RUGs: 95.3%

Figures may not add due to rounding.
CARE ONE AT THE HIGHLANDS

Annual Contributions to Local and State Economy

Total Expenditures: $16,595,700

- 150 full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 25
  - Dietary & Housekeeping: 23
  - Nurses: 73 total, including:
    - Registered Nurses (RNs): 15
    - Licensed Practical Nurses (LPNs): 21
    - Certified Nursing Assistants (CNAs): 37
  - Administrative: 11
  - Contract Labor: 0 total, including:
    - Nursing: 0
    - Therapists: 0
    - Other: 0
  - Plant Operations and Maintenance: 1

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $250,654 for Care One at the Highlands.
- Total Employee Payroll: $8,230,543
- Estimated State Income Taxes Paid by Employees: $454,738

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 49.7
  - Avg. Length of Stay: 28.4
  - Occupancy Rate: 40.7%

- Medicare Overall Rating: ★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $271.82

- Total Beds: 122

- % Medicare Days in Ultra/Very High RUGs: 86.0%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.
CARE ONE AT VALLEY

Ownership: For-profit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $14,951,500

- 147 full-time equivalent jobs (salaried and contract), including key areas such as

  Therapists 20

  Dietary & Housekeeping 28

  Nurses: 73 total, including

  ■ Registered Nurses (RNs) 24
  ■ Licensed Practical Nurses (LPNs) 8
  ■ Certified Nursing Assistants (CNAs) 41

  Administrative 7

  Contract Labor: 1 total, including

  ■ Nursing 1
  ■ Therapists 0
  ■ Other 0

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $295,997 for Care One at Valley.

- Total Employee Payroll: $7,451,339

- Estimated State Income Taxes Paid by Employees: $411,686

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)

  Avg. Daily Census 39.2
  Avg. Length of Stay 29.5
  Occupancy Rate 32.7%

- Medicare Overall Rating ★★★★★

- Medicare Quality Measure Rating ★★★★★

- Routine Cost per Day $275.39

- Total Beds 120

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Medicare Days % to Total

  Rehabilitation Plus Extensive Services 206 1.4%
  Rehabilitation (breakdown in pie chart) 13,253 93.2%
  Extensive Services 7 0.0%
  Special Care High 151 1.1%
  Special Care Low 361 2.5%
  Clinically Complex 103 0.7%
  Behavioral Symptoms/Cognitive Performance 0 0.0%
  Reduced Physical Function 144 1.0%

  TOTAL 14,225

- % Medicare Days in Ultra/Very High RUGs 87.5%
CARE ONE AT WALL

Annual Contributions to Local and State Economy

Total Expenditures: $14,846,700

152 full-time equivalent jobs (salaried and contract), including key areas such as

- Therapists: 25
- Dietary & Housekeeping: 25
- Nurses: 73 total, including
  - Registered Nurses (RNs): 18
  - Licensed Practical Nurses (LPNs): 16
  - Certified Nursing Assistants (CNAs): 39
- Contract Labor: 1 total, including
  - Nursing: 0
  - Therapists: 1
  - Other: 0
- Administrative: 8
- Plant Operations and Maintenance: 1

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $216,133 for Care One at Wall.

Total Employee Payroll: $7,858,761

Estimated State Income Taxes Paid by Employees: $434,197

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 54.0
  - Avg. Length of Stay: 26.6
  - Occupancy Rate: 39.1%

- All Other: 22.1
- Total: 103.6

Routine Cost per Day $258.01

Total Beds: 138

Distribution of Rehabilitation RUGs by Percent of Medicare Days

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

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<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
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<tr>
<td>Special Care High</td>
</tr>
<tr>
<td>Special Care Low</td>
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<td>Behavioral Symptoms/Cognitive Performance</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
</tr>
<tr>
<td>TOTAL</td>
</tr>
</tbody>
</table>

Medicare

Medicaid

All Other

NJHA
CARE ONE AT WAYNE - SNF

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $16,924,400

167 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists 30 Dietary & Housekeeping 27
Nurses: 76 total, including
Registered Nurses (RNs) 20 Contract Labor: 0 total, including
Licensed Practical Nurses (LPNs) 14 Nursing 0
Certified Nursing Assistants (CNAs) 42 Therapists 0
Administrative 10 Other 0

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $299,824 for Care One at Wayne - SNF.

Total Employee Payroll: $9,103,137
Estimated State Income Taxes Paid by Employees: $502,948

Statistical Profile

Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating★★★★★
Medicare Quality Measure Rating★★★★★

Routine Cost per Day $175.36
Total Beds 132

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

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<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>156</td>
<td>0.9%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>17,200</td>
<td>95.5%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>13</td>
<td>0.1%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>55</td>
<td>0.3%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>289</td>
<td>1.6%</td>
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<tr>
<td>Clinically Complex</td>
<td>223</td>
<td>1.2%</td>
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<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>6</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>74</td>
<td>0.4%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>18,016</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 92.6%

Figures may not add due to rounding.
CARE ONE AT WELLINGTON

Ownership: For-profit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $17,601,100

- 172 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists: 30
Dietary & Housekeeping: 29

Nurses: 82 total, including
- Registered Nurses (RNs): 23
- Licensed Practical Nurses (LPNs): 19
- Certified Nursing Assistants (CNAs): 40

Contract Labor: 0 total, including
- Nursing: 0
- Therapists: 0
- Other: 0

Administrative: 9
Plant Operations and Maintenance: 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $311,160 for Care One at Wellington.

Total Employee Payroll: $9,079,135

Estimated State Income Taxes Paid by Employees: $501,622

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>44.7</td>
<td>30.1</td>
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<tr>
<td>Avg. Length of Stay</td>
<td>26.5</td>
<td>522.6</td>
<td>21.0</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>34.9%</td>
<td>23.5%</td>
<td>32.4%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $266.87

Payer Mix

- Medicare: 38.5%
- Medicaid: 22.9%
- All Other: 35.7%

Total Beds: 128

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services: 116 (0.7%)</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart): 14,387 (88.2%)</td>
</tr>
<tr>
<td>Extensive Services: 85 (0.5%)</td>
</tr>
<tr>
<td>Special Care High: 365 (2.2%)</td>
</tr>
<tr>
<td>Special Care Low: 502 (3.1%)</td>
</tr>
<tr>
<td>Clinically Complex: 655 (4.0%)</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance: 2 (0.0%)</td>
</tr>
<tr>
<td>Reduced Physical Function: 201 (1.2%)</td>
</tr>
<tr>
<td>TOTAL: 16,313</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 82.9%
CAREPOINT HEALTH HOBOKEN UNIVERSITY MEDICAL CENTER TCU
Ownership: For-profit  BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $1,903,300

- 25 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

* This provider reports its data as a subprovider on another facility’s Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $13,338 for CarePoint Health Hoboken University Medical Center TCU.

- Total Employee Payroll: $1,640,287
- Estimated State Income Taxes Paid by Employees: $90,626

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>6.1</td>
<td>N/A</td>
<td>3.1</td>
<td>9.1</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>40.5%</td>
<td>N/A</td>
<td>20.4%</td>
<td>61.0%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $1,230.60
Payer Mix:
- Medicare 66.5%
- All Other 33.5%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare Days</td>
</tr>
<tr>
<td>----------------</td>
</tr>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
</tr>
<tr>
<td>Extensive Services</td>
</tr>
<tr>
<td>Special Care High</td>
</tr>
<tr>
<td>Special Care Low</td>
</tr>
<tr>
<td>Clinically Complex</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
</tr>
<tr>
<td>TOTAL</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 69.0%
CARNEYS POINT REHABILITATION AND NURSING CENTER
Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $11,959,900

- 160 full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 0
  - Dietary & Housekeeping: 29
  - Contract Labor: 67 total, including:
    - Nursing: 63
    - Therapists: 4
    - Other: 0
  - Registered Nurses (RNs): 3
  - Licensed Practical Nurses (LPNs): 9
  - Certified Nursing Assistants (CNAs): 31
  - Administrative: 10
  - Plant Operations and Maintenance: 4

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $582,197 for Carneys Point Rehabilitation and Nursing Center.
- Total Employee Payroll: $2,776,052
- Estimated State Income Taxes Paid by Employees: $153,377
- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 13.7
  - Avg. Length of Stay: 59.6
  - Occupancy Rate: 8.5%
  - Medicare Overall Rating: ★★★
  - Medicare Quality Measure Rating: ★★★

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

Payer Mix

<table>
<thead>
<tr>
<th>Payer</th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>13.7</td>
<td>120.2</td>
<td>13.6</td>
<td>147.5</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>59.6</td>
<td>371.8</td>
<td>84.3</td>
<td>206.3</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>8.5%</td>
<td>74.7%</td>
<td>8.5%</td>
<td>91.6%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $192.67
Total Beds: 161

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>229</td>
<td>4.6%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>4,489</td>
<td>89.2%</td>
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<tr>
<td>Extensive Services</td>
<td>7</td>
<td>0.1%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>111</td>
<td>2.2%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>98</td>
<td>2.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>95</td>
<td>1.9%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>5,009</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 76.6%

Figures may not add due to rounding.
637 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists 9
Dietary & Housekeeping 4

Nurses: 73 total, including
Registered Nurses (RNs) 12
Licensed Practical Nurses (LPNs) 10
Certified Nursing Assistants (CNAs) 50

Contract Labor: 0 total, including
Nursing 0
Therapists 0
Other 0

Administrative 30
Plant Operations and Maintenance 37

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $418,535 for Cedar Crest/Mountainview Gardens.

Total Employee Payroll: $26,853,683
Estimated State Income Taxes Paid by Employees: $1,483,666

Statistical Profile

Medicare Ratings (from 1 to 5 stars)
Avg. Daily Census 30.6
Avg. Length of Stay 43.7
Occupancy Rate 27.1%

Medicare Overall Rating ★★★★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day $477.40
Payer Mix
Medicare 24.1%
Medicaid 10.0%
All Other 65.9%

Distribution of Rehabilitation RUGs by Percent of Medicare Days

% Medicare Days in Ultra/Very High RUGs 47.3%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.
CHAPIN HILL AT RED BANK

Ownership: For-profit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $7,231,500

- 83 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 3
  Dietary & Housekeeping 16

Nurses: 39 total, including
- Registered Nurses (RNs) 5
- Licensed Practical Nurses (LPNs) 12
- Certified Nursing Assistants (CNAs) 22

- Contract Labor: 6 total, including
  Nursing 4
  Therapists 2
  Other 0

Administrative 5

- Plant Operations and Maintenance 2

- Total Employee Payroll: $3,164,411
- Estimated State Income Taxes Paid by Employees: $174,834

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  Avg. Daily Census 10.3
  Avg. Length of Stay 42.3
  Occupancy Rate 7.9%

- Medicare Overall Rating ★★
- Medicare Quality Measure Rating ★★★★★

- Routine Cost per Day $218.77
- Total Beds 130

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Rehabilitation Plus Extensive Services 100 2.7%
- Rehabilitation (breakdown in pie chart) 3,551 94.3%
- Extensive Services 0 0.0%
- Special Care High 56 1.5%
- Special Care Low 35 0.9%
- Clinically Complex 23 0.6%
- Behavioral Symptoms/Cognitive Performance 0 0.0%
- Reduced Physical Function 0 0.0%

- TOTAL 3,765
- % Medicare Days in Ultra/Very High RUGs 78.0%

Figures may not add due to rounding.
CHESHIRE HOME

Annual Contributions to Local and State Economy

Total Expenditures: $7,962,400

- 84 full-time equivalent jobs (salaried and contract), including key areas such as

  Therapists: 4

  Dietary & Housekeeping: 8

  Nurses: 50 total, including

  - Registered Nurses (RNs): 9
  - Licensed Practical Nurses (LPNs): 13
  - Certified Nursing Assistants (CNAs): 28

  Administrative: 11

  Contract Labor: 1 total, including

  - Nursing: 0
  - Therapists: 1
  - Other: 0

  Plant Operations and Maintenance: 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $143,195 for Cheshire Home.

- Total Employee Payroll: $4,320,138

- Estimated State Income Taxes Paid by Employees: $238,688

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 1.1
  - Avg. Length of Stay: 139.3
  - Occupancy Rate: 3.3%

- Medicare Overall Rating: ★★☆☆☆

- Medicare Quality Measure Rating: ★★★

- Routine Cost per Day: $548.21

- Total Beds: 35
  - Inclusive of 35 Young Adult SCNF beds

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
<th>Medicare</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>99</td>
<td>23.7%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>165</td>
<td>39.5%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>154</td>
<td>36.8%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>418</strong></td>
<td><strong>0.0%</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 0.0%

Figures may not add due to rounding.
Chestnut Hill Conv Center

Annual Contributions to Local and State Economy

Total Expenditures: $14,434,700

- 174 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 1
  - Dietary & Housekeeping: 37
  - Nurses: 66 total, including
    - Registered Nurses (RNs): 11
    - Licensed Practical Nurses (LPNs): 12
    - Certified Nursing Assistants (CNAs): 43
  - Administrative: 11
  - Contract Labor: 0 total, including
    - Nursing: 0
    - Therapists: 0
    - Other: 0
  - Plant Operations and Maintenance: 6

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $688,440 for Chestnut Hill Conv Center.
- Total Employee Payroll: $5,900,606
- Estimated State Income Taxes Paid by Employees: $326,008

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 24.4
  - Avg. Length of Stay: 40.6
  - Occupancy Rate: 10.5%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $108.63
- Total Beds: 231

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Medicare Days
  - Rehabilitation Plus Extensive Services: 5
  - Rehabilitation (breakdown in pie chart): 8,621
  - Extensive Services: 0
  - Special Care High: 137
  - Special Care Low: 99
  - Clinically Complex: 28
  - Behavioral Symptoms/ Cognitive Performance: 0
  - Reduced Physical Function: 0

- Total: 8,890

- % Medicare Days in Ultra/Very High RUGs: 95.1%

Figures may not add due to rounding.
CHILDREN'S SPECIALIZED HOSPITAL SNF
Ownership: Nonprofit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $7,416,900
- 112 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $300,396 for Children's Specialized Hospital SNF.
- Total Employee Payroll: $6,849,414
- Estimated State Income Taxes Paid by Employees: $378,430

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>0.0</td>
<td>N/A</td>
<td>69.0</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>0.0%</td>
<td>N/A</td>
<td>95.9%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $423.41
Total Beds: 72
All are Pediatric SCNF beds

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

Analysis not available; facility does not have Medicare volume.

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>0</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Special Care High</td>
<td>0</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>0</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>0</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>0</td>
</tr>
<tr>
<td>TOTAL</td>
<td>0</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 0.0%
CHRISTIAN HEALTHCARE - HERITAGE MANOR

Ownership: Nonprofit

Annual Contributions to Local and State Economy

Total Expenditures: $15,470,100

- 375 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

1 This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $753,690 for Christian Healthcare - Heritage Manor.
- Total Employee Payroll: $12,260,875
- Estimated State Income Taxes Paid by Employees: $677,413

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
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</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>61.1</td>
<td>N/A</td>
<td>173.2</td>
<td>234.3</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>24.0%</td>
<td>N/A</td>
<td>68.2%</td>
<td>92.2%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $322.84

Total Beds 254

Payer Mix

- Medicare 26.1%
- All Other 73.9%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>RUA</td>
</tr>
<tr>
<td>RHB</td>
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<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>395</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>21,613</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>1</td>
</tr>
<tr>
<td>Special Care High</td>
<td>87</td>
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<tr>
<td>Special Care Low</td>
<td>52</td>
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<tr>
<td>Clinically Complex</td>
<td>112</td>
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<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>1</td>
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<tr>
<td>Reduced Physical Function</td>
<td>23</td>
</tr>
<tr>
<td>TOTAL</td>
<td>22,284</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 95.4%
CINNAMINSON CENTER

Annual Contributions to Local and State Economy

Total Expenditures: $9,743,500

- 104 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 13
  - Nurses: 70 total, including
    - Registered Nurses (RNs): 13
    - Licensed Practical Nurses (LPNs): 18
    - Certified Nursing Assistants (CNAs): 39
  - Contract Labor: 7 total, including
    - Nursing: 0
    - Therapists: 7
    - Other: 0
  - Administrative: 7
  - Plant Operations and Maintenance: 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $397,663 for Cinnaminson Center.
- Total Employee Payroll: $4,171,419
- Estimated State Income Taxes Paid by Employees: $230,471

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 9.6
  - Avg. Length of Stay: 69.8
  - Occupancy Rate: 8.4%

- Medicare Overall Rating: ★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $211.01
- Payer Mix
  - Medicare: 9.5%
  - Medicaid: 69.0%
  - All Other: 21.5%
- Total Beds: 114

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare Days</td>
</tr>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
</tr>
<tr>
<td>Extensive Services</td>
</tr>
<tr>
<td>Special Care High</td>
</tr>
<tr>
<td>Special Care Low</td>
</tr>
<tr>
<td>Clinically Complex</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
</tr>
<tr>
<td>TOTAL</td>
</tr>
</tbody>
</table>

Figures may not add due to rounding.
CLARA MAASS MEDICAL CENTER TCU

Ownership: Nonprofit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $3,133,600

- 31 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

1 This provider reports its data as a subprovider on another facility’s Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $22,886 for Clara Maass Medical Center TCU.
- Total Employee Payroll: $1,798,469
- Estimated State Income Taxes Paid by Employees: $99,365

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>10.2</td>
<td>N/A</td>
<td>5.3</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>51.1%</td>
<td>N/A</td>
<td>26.3%</td>
</tr>
</tbody>
</table>

Routine Cost per Day | $796.59

Payer Mix

- Medicare 66.0%
- All Other 34.0%
- Total Beds | 20

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Rehabilitation Plus Extensive Services | 128 | 3.4%
- Rehabilitation (breakdown in pie chart) | 2,979 | 79.8%
- Extensive Services | 82 | 2.2%
- Special Care High | 194 | 5.2%
- Special Care Low | 64 | 1.7%
- Clinically Complex | 263 | 7.0%
- Behavioral Symptoms/Cognitive Performance | 0 | 0.0%
- Reduced Physical Function | 23 | 0.6%

TOTAL | 3,733

% Medicare Days in Ultra/Very High RUGs | 47.4%

Figures may not add due to rounding.
CLAREMONT CENTER

Annual Contributions to Local and State Economy

Total Expenditures: $10,602,900

- 120 full-time equivalent jobs (salaried and contract), including key areas such as

| Therapists | 0 |
| Dietary & Housekeeping | 23 |
| Nurses: 70 total, including |
| Registered Nurses (RNs) | 13 |
| Licensed Practical Nurses (LPNs) | 15 |
| Certified Nursing Assistants (CNAs) | 42 |
| Administrative | 8 |

- Contract Labor: 3 total, including

| Nursing | 0 |
| Therapists | 3 |
| Other | 0 |

| Plant Operations and Maintenance | 2 |

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $429,132 for Claremont Center.

- Total Employee Payroll: $5,060,031

- Estimated State Income Taxes Paid by Employees: $279,567

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)

<table>
<thead>
<tr>
<th>Avg. Daily Census</th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>11.9</td>
<td>80.2</td>
<td>18.4</td>
<td>110.5</td>
<td></td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>43.0</td>
<td>173.2</td>
<td>106.8</td>
<td>121.1</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>10.1%</td>
<td>68.0%</td>
<td>15.6%</td>
<td>93.7%</td>
</tr>
</tbody>
</table>

- Medicare Overall Rating: ★★★★

- Medicare Quality Measure Rating: ★★★★★★★

- Routine Cost per Day: $216.56

- Total Beds: 118

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Distribution</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>129</td>
<td>3.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>3,406</td>
<td>78.5%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>13</td>
<td>0.3%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>125</td>
<td>2.9%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>253</td>
<td>5.8%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>125</td>
<td>2.9%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>37</td>
<td>0.9%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>250</td>
<td>5.8%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>4,338</td>
<td></td>
</tr>
</tbody>
</table>

- % Medicare Days in Ultra/Very High RUGs: 63.3%
CLARK NURSING AND REHAB CENTER

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $14,411,300

- 120 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 0
  - Nurses: 91 total, including
    - Registered Nurses (RNs): 19
    - Licensed Practical Nurses (LPNs): 17
    - Certified Nursing Assistants (CNAs): 55
  - Contract Labor: 0 total, including
    - Nursing: 0
    - Therapists: 0
    - Other: 0
  - Administrative: 11
  - Plant Operations and Maintenance: 6

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $384,587 for Clark Nursing and Rehab Center.
- Total Employee Payroll: $5,483,910
- Estimated State Income Taxes Paid by Employees: $302,986

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Length of Stay: 22.1
  - Occupancy Rate: 20.5%

- Medicare Overall Rating: 5 stars
- Medicare Quality Measure Rating: 5 stars

- Routine Cost per Day: $286.41
- Payer Mix:
  - Medicare: 24.5%
  - Medicaid: 58.5%
  - All Other: 17.0%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>43</td>
<td>0.4%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>9,402</td>
<td>89.9%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>156</td>
<td>1.5%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>115</td>
<td>1.1%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>334</td>
<td>3.2%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>345</td>
<td>3.3%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>2</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>59</td>
<td>0.6%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>10,456</strong></td>
<td></td>
</tr>
<tr>
<td>% Medicare Days in Ultra/Very High RUGs</td>
<td>76.2%</td>
<td></td>
</tr>
</tbody>
</table>

Figures may not add due to rounding.
**Annual Contributions to Local and State Economy**

**Total Expenditures: $2,677,500**

- Therapists: 0
- Dietary & Housekeeping: 6
- Nurses: 23 total, including
  - Registered Nurses (RNs): 6
  - Licensed Practical Nurses (LPNs): 2
  - Certified Nursing Assistants (CNAs): 15
- Administrative: 1
- Contract Labor: 1 total, including
  - Nursing: 0
  - Therapists: 1
  - Other: 0
- Plant Operations and Maintenance: 1

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $123,849 for Clover Rest Home.

- Total Employee Payroll: $1,433,512
- Estimated State Income Taxes Paid by Employees: $79,202

### Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>1.7</td>
<td>23.9</td>
<td>4.6</td>
<td>30.2</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>57.2</td>
<td>670.2</td>
<td>279.7</td>
<td>367.3</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>5.2%</td>
<td>72.3%</td>
<td>13.9%</td>
<td>91.5%</td>
</tr>
</tbody>
</table>

- Routine Cost per Day: $68.11
- Payer Mix: Medicaid 79.1%, Medicare 5.7%, All Other 15.2%
- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

### RUG Analysis

<table>
<thead>
<tr>
<th>RUG Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>30</td>
<td>4.8%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>594</td>
<td>94.4%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>1</td>
<td>0.2%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>4</td>
<td>0.6%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>629</strong></td>
<td><strong>87.4%</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 87.4%

Figures may not add due to rounding.
New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $617,039 for Collingswood Manor.

Total Employee Payroll: $5,626,496

Estimated State Income Taxes Paid by Employees: $310,864

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

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<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
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<tr>
<td>Medicare Days</td>
</tr>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
</tr>
<tr>
<td>(breakdown in pie chart)</td>
</tr>
<tr>
<td>Extensive Services</td>
</tr>
<tr>
<td>Special Care High</td>
</tr>
<tr>
<td>Special Care Low</td>
</tr>
<tr>
<td>Clinically Complex</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
</tr>
<tr>
<td>TOTAL</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs

Figures may not add due to rounding.
COMMUNITY MEDICAL CENTER TCU

Ownership: Nonprofit

Annual Contributions to Local and State Economy

Total Expenditures: $4,059,900

- 27 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

1 This provider reports its data as a subprovider on another facility’s Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $14,089 for Community Medical Center TCU.
- Total Employee Payroll: $1,933,514
- Estimated State Income Taxes Paid by Employees: $106,827

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>17.1</td>
<td>N/A</td>
<td>3.2</td>
<td>20.4</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>68.6%</td>
<td>N/A</td>
<td>13.0%</td>
<td>81.5%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $790.30
Total Beds: 25

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
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<thead>
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<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>RUG</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>194</td>
<td>3.1%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>5,012</td>
<td>80.1%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>29</td>
<td>0.5%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>308</td>
<td>4.9%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>42</td>
<td>0.7%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>444</td>
<td>7.1%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>15</td>
<td>0.2%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>215</td>
<td>3.4%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>6,259</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 55.1%

Figures may not add due to rounding.
New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $390,785 for Concord Healthcare & Rehabilitation Center.

Total Employee Payroll: $4,400,342

Estimated State Income Taxes Paid by Employees: $243,119

Statistical Profile

Medicare Ratings (from 1 to 5 stars)

Average Daily Census: 12.0
Average Length of Stay: 26.0
Occupancy Rate: 10.0%

Medicare Overall Rating: ★★★★★
Medicare Quality Measure Rating: ★★★★★

Routine Cost per Day: $233.13

Payer Mix:
- Medicare: 11.8%
- Medicaid: 69.2%
- All Other: 19.0%
- Total: 101.9%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>58</td>
<td>1.3%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>3,788</td>
<td>86.1%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>1</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>178</td>
<td>4.0%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>316</td>
<td>7.2%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>42</td>
<td>1.0%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>1</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>13</td>
<td>0.3%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>4,397</strong></td>
<td><strong>77.6%</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 77.6%

Figures may not add due to rounding.
CONTINUING CARE AT SEABROOK

Annual Contributions to Local and State Economy

Total Expenditures: $60,597,000

- 530 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists 5
  - Dietary & Housekeeping 3
  - Nurses: 57 total, including
    - Registered Nurses (RNs) 3
    - Licensed Practical Nurses (LPNs) 16
    - Certified Nursing Assistants (CNAs) 38
  - Administrative 24

- Contract Labor: 0 total, including
  - Nursing 0
  - Therapists 0
  - Other 0
  - Plant Operations and Maintenance 31

- Estimated State Income Taxes Paid by Employees: $1,168,150

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $290,347 for Continuing Care at Seabrook.

- Total Employee Payroll: $21,142,981

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>27.7</td>
<td>17.9</td>
<td>48.8</td>
<td>94.4</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>51.3</td>
<td>933.3</td>
<td>110.7</td>
<td>94.4</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>32.2%</td>
<td>20.8%</td>
<td>56.8%</td>
<td>109.8%</td>
</tr>
</tbody>
</table>

- Routine Cost per Day $473.35
- Total Beds 86

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Medicare Days
  - Rehabilitation Plus Extensive Services 14 0.3%
  - Rehabilitation (breakdown in pie chart) 4,290 89.0%
  - Extensive Services 0 0.0%
  - Special Care High 118 2.4%
  - Special Care Low 156 3.2%
  - Clinically Complex 121 2.5%
  - Behavioral Symptoms/Cognitive Performance 3 0.1%
  - Reduced Physical Function 117 2.4%
  - TOTAL 4,819

% Medicare Days in Ultra/Very High RUGs 35.2%
**COOPER RIVER WEST**

*Ownership: For-profit*  
*BPCI Model Participation: Model 3*

### Annual Contributions to Local and State Economy

**Total Expenditures:** $15,604,800

- 151 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 19
  - Registered Nurses (RNs): 25
  - Nursing: 3
  - Licensed Practical Nurses (LPNs): 24
  - Therapists: 8
  - Certified Nursing Assistants (CNAs): 57
  - Other: 0
  - Contract Labor: 10 total, including
    - Nursing: 3
    - Therapists: 8
  - Plant Operations and Maintenance: 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $648,365 for Cooper River West.

- Total Employee Payroll: $6,134,805

- Estimated State Income Taxes Paid by Employees: $338,948

### Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>11.7</td>
<td>100.5</td>
<td>48.5</td>
<td>160.7</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>41.3</td>
<td>295.8</td>
<td>93.3</td>
<td>140.6</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>6.5%</td>
<td>55.8%</td>
<td>27.0%</td>
<td>89.3%</td>
</tr>
</tbody>
</table>

- Medicare Ratings (from 1 to 5 stars)
  - Medicare Overall Rating: ★
  - Medicare Quality Measure Rating: ★★

- Routine Cost per Day: $215.29
- Total Beds: 180

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

### RUG Analysis

<table>
<thead>
<tr>
<th></th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>16</td>
<td>0.4%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>3,264</td>
<td>76.7%</td>
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<tr>
<td>Extensive Services</td>
<td>11</td>
<td>0.3%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>443</td>
<td>10.4%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>239</td>
<td>5.6%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>188</td>
<td>4.4%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>92</td>
<td>2.2%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>4,253</strong></td>
<td></td>
</tr>
</tbody>
</table>

- % Medicare Days in Ultra/Very High RUGs: 58.4%

---

Figures may not add due to rounding.
CORNELL HALL CARE & REHABILITATION CENTER

Ownership: For-profit
BPCI Model Participation: Model 3

Annual Contributions to Local and State Economy

Total Expenditures: $17,347,600

- 155 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 0
  Dietary & Housekeeping 16
  Nurses: 91 total, including
    Registered Nurses (RNs) 11
    Licensed Practical Nurses (LPNs) 24
    Certified Nursing Assistants (CNAs) 56
  Administrative 6

- Registered Nurses (RNs) 11
- Nursing 9
- Therapists 12
- Other 0
- Contract Labor: 21 total, including
- Total Employee Payroll: $5,980,269
- Estimated State Income Taxes Paid by Employees: $330,410

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $574,103 for Cornell Hall Care & Rehabilitation Center.

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>27.6</td>
<td>114.3</td>
<td>17.7</td>
<td>159.6</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>32.0</td>
<td>344.7</td>
<td>26.8</td>
<td>86.0</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>15.6%</td>
<td>64.6%</td>
<td>10.0%</td>
<td>90.1%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $234.44
Total Beds 177

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>40</td>
<td>0.4%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>9,319</td>
<td>92.6%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>66</td>
<td>0.7%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>192</td>
<td>1.9%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>277</td>
<td>2.8%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>163</td>
<td>1.6%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>10</td>
<td>0.1%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>10,067</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 88.1%
New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $429,978 for Country Arch Care Center.

Total Employee Payroll: $5,189,248

Estimated State Income Taxes Paid by Employees: $286,706

Statistical Profile

Medicare Ratings (from 1 to 5 stars)
- Avg. Daily Census: 14.5
- Avg. Length of Stay: 32.4
- Occupancy Rate: 11.1%

Medicare Overall Rating: ★★★★
Medicare Quality Measure Rating: ★★★★★

Routine Cost per Day: $237.21

Total Beds: 130

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

% Medicare Days in Ultra/Very High RUGs: 91.9%
COUNTY MANOR REHABILITATION & HCC

Annual Contributions to Local and State Economy

Total Expenditures: $7,634,900

- 79 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 0
  Dietary & Housekeeping 10

Nurses: 46 total, including
  - Registered Nurses (RNs) 11
  - Licensed Practical Nurses (LPNs) 8
  - Certified Nursing Assistants (CNAs) 27

Administrative 7

Contract Labor: 8 total, including
  - Nursing 1
  - Therapists 7
  - Other 0

Plant Operations and Maintenance 2

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $219,626 for County Manor Rehabilitation & HCC.

Total Employee Payroll: $3,085,718

Estimated State Income Taxes Paid by Employees: $170,486

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>13.8</td>
<td>35.5</td>
<td>15.0</td>
<td>64.3</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>49.4</td>
<td>301.2</td>
<td>105.3</td>
<td>119.1</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>20.0%</td>
<td>51.4%</td>
<td>21.7%</td>
<td>93.2%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $266.29

Total Beds 69

Payer Mix

<table>
<thead>
<tr>
<th></th>
<th>Medicare 21.5%</th>
<th>Medicaid 55.2%</th>
<th>All Other 23.3%</th>
</tr>
</thead>
</table>

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>% to</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>42</td>
<td>0.8%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>4,990</td>
<td>98.9%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>9</td>
<td>0.2%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>2</td>
<td>0.0%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>5,043</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 99.4%
New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $296,987 for Court House Center.

Total Employee Payroll: $4,328,458

Estimated State Income Taxes Paid by Employees: $239,147

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 19.6
  - Avg. Length of Stay: 29.6
  - Occupancy Rate: 16.4%

- Medicare Overall Rating: ★★★★
- Medicare Quality Measure Rating: ★

Routine Cost per Day: $301.44

Total Beds: 120

Medicare 22.3%
Medicaid 52.1%
All Other 25.5%

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>9</td>
<td>0.1%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>6,180</td>
<td>86.3%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>9</td>
<td>0.1%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>81</td>
<td>1.1%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>478</td>
<td>6.7%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>372</td>
<td>5.2%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>4</td>
<td>0.1%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>30</td>
<td>0.4%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>7,163</td>
<td></td>
</tr>
<tr>
<td><strong>% Medicare Days in Ultra/Very High RUGs</strong></td>
<td>84.9%</td>
<td></td>
</tr>
</tbody>
</table>
Therapists: 17
Nurses: 98 total, including
- Registered Nurses (RNs) 27
- Licensed Practical Nurses (LPNs) 17
- Certified Nursing Assistants (CNAs) 54
Administrative: 7

Dietary & Housekeeping: 17
Contract Labor: 11 total, including
- Nursing
- Therapists
- Other

Total Employee Payroll: $6,262,942
Estimated State Income Taxes Paid by Employees: $346,028

Statistical Profile

Medicare
Medicaid
All Other
Total
Avg. Daily Census 21.3 72.9 36.9 131.1
Avg. Length of Stay 32.2 633.5 69.0 99.9
Occupancy Rate 13.9% 47.3% 23.9% 85.1%

Routine Cost per Day $248.54
Payer Mix
Medicare 55.6%
Medicaid 16.3%
All Other 28.1%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

% Medicare Days in Ultra/Very High RUGs 72.9%
CRANFORD PARK REHABILITATION & HEALTHCARE CENTER

Ownership: For-profit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $6,979,100

- 76 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists 0
  - Dietary & Housekeeping 13
  - Nurses: 45 total, including
    - Registered Nurses (RNs) 3
    - Licensed Practical Nurses (LPNs) 12
    - Certified Nursing Assistants (CNAs) 30
  - Administrative 8
  - Contract Labor: 0 total, including
    - Nursing 0
    - Therapists 0
    - Other 0
  - Plant Operations and Maintenance 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $287,177 for Cranford Park Rehabilitation & Healthcare Center.
- Total Employee Payroll: $3,305,610
- Estimated State Income Taxes Paid by Employees: $182,635

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 11.0
  - Avg. Length of Stay: 61.6
  - Occupancy Rate: 11.0%

- Medicare Overall Rating: ★
- Medicare Quality Measure Rating: ★★★

- Routine Cost per Day: $218.16
- Total Beds: 100

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Rehabilitation Plus Extensive Services: 613 (15.4%)
- Rehabilitation (breakdown in pie chart): 2,924 (73.2%)
- Extensive Services: 131 (3.3%)
- Special Care High: 10 (0.3%)
- Special Care Low: 214 (5.4%)
- Clinically Complex: 20 (0.5%)
- Behavioral Symptoms/Cognitive Performance: 33 (0.8%)
- Reduced Physical Function: 47 (1.2%)

- TOTAL: 3,992

% Medicare Days in Ultra/Very High RUGs: 68.3%
CRANFORD REHAB & NURSING CENTER

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $21,084,300

- 185 full-time equivalent jobs (salaried and contract), including key areas such as

<table>
<thead>
<tr>
<th>Therapists</th>
<th>Dietary &amp; Housekeeping</th>
<th>Contract Labor</th>
<th>Total Employee Payroll: $7,253,106</th>
</tr>
</thead>
<tbody>
<tr>
<td>0</td>
<td>10</td>
<td>18</td>
<td>Estimated State Income Taxes Paid by Employees: $400,734</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Nurses: 134 total, including</th>
</tr>
</thead>
<tbody>
<tr>
<td>Registered Nurses (RNs)</td>
</tr>
<tr>
<td>Licensed Practical Nurses (LPNs)</td>
</tr>
<tr>
<td>Certified Nursing Assistants (CNAs)</td>
</tr>
<tr>
<td>Administrative</td>
</tr>
</tbody>
</table>

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $632,904 for Cranford Rehab & Nursing Center.

- Total Employee Payroll: $7,253,106
- Estimated State Income Taxes Paid by Employees: $400,734

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 36.3
  - Avg. Length of Stay: 38.7
  - Occupancy Rate: 17.3%

- Medicare Overall Rating: ★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $234.34
- Total Beds: 210

- Payer Mix:
  - Medicare 20.0%
  - Medicaid 54.3%
  - All Other 25.8%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Rehabilitation Plus Extensive Services: 31, 0.2%
- Rehabilitation (breakdown in pie chart): 12,566, 94.8%
- Extensive Services: 0, 0.0%
- Special Care High: 223, 1.7%
- Special Care Low: 415, 3.1%
- Clinically Complex: 5, 0.0%
- Behavioral Symptoms/Cognitive Performance: 3, 0.0%
- Reduced Physical Function: 16, 0.1%
- TOTAL: 13,259

% Medicare Days in Ultra/Very High RUGs: 91.2%

Figures may not add due to rounding.
221 full-time equivalent jobs (salaried and contract), including key areas such as

- Therapists 2
- Dietary & Housekeeping 47
- Nurses: 110 total, including
  - Registered Nurses (RNs) 20
  - Licensed Practical Nurses (LPNs) 32
  - Certified Nursing Assistants (CNAs) 58
- Administrative 18

Contract Labor: 21 total, including
- Nursing 20
- Therapists 1
- Other 0

Plant Operations and Maintenance 5

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $546,758 for Crest Haven Nursing and Rehabilitation Center.

Total Employee Payroll: $8,475,788

Estimated State Income Taxes Paid by Employees: $468,287

**Statistical Profile**

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>11.5</td>
<td>84.0</td>
<td>41.7</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>29.7</td>
<td>30,649.0</td>
<td>371.2</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>6.4%</td>
<td>46.6%</td>
<td>23.2%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $407.41

Total Beds 180

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

**RUG Analysis**

<table>
<thead>
<tr>
<th>RUG Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation</td>
<td>3,537</td>
<td>84.5%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>258</td>
<td>6.2%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>283</td>
<td>6.8%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>99</td>
<td>2.4%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>1</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>8</td>
<td>0.2%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>4,186</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 36.0%
CRESTWOOD MANOR

Ownership: Nonprofit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $20,164,800

- 174 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists: 0
  Dietary & Housekeeping: 70
  Nurses: 32 total, including
    - Registered Nurses (RNs): 3
    - Licensed Practical Nurses (LPNs): 12
    - Certified Nursing Assistants (CNAs): 18
  Administrative: 7
  Contract Labor: 6 total, including
    - Nursing: 2
    - Therapists: 4
    - Other: 0
  Plant Operations and Maintenance: 14

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $188,086 for Crestwood Manor.
- Total Employee Payroll: $6,124,235
- Estimated State Income Taxes Paid by Employees: $338,364

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>7.5</td>
<td>14.9</td>
<td>28.4</td>
<td>50.7</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>34.7</td>
<td>1,807.0</td>
<td>120.4</td>
<td>110.2</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>11.7%</td>
<td>23.2%</td>
<td>44.3%</td>
<td>79.3%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $273.97
Total Beds: 64

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

| Distribution of Rehabilitation RUGs by Percent of Medicare Days |

| Rehabilitation Plus Extensive Services | 57 | 2.1% |
| Rehabilitation (breakdown in pie chart) | 2,575 | 94.0% |
| Extensive Services | 16 | 0.6% |
| Special Care High | 25 | 0.9% |
| Special Care Low | 30 | 1.1% |
| Clinically Complex | 27 | 1.0% |
| Behavioral Symptoms/Cognitive Performance | 0 | 0.0% |
| Reduced Physical Function | 8 | 0.3% |

TOTAL: 2,738

% Medicare Days in Ultra/Very High RUGs: 85.0%

Figures may not add due to rounding.
CRystal Lake Healthcare & Rehab

Annual Contributions to Local and State Economy

Total Expenditures: $17,113,800

- 170 full-time equivalent jobs (salaried and contract), including key areas such as

  Therapists: 0
  Dietary & Housekeeping: 19

  Nurses: 120 total, including:
  - Registered Nurses (RNs): 9
  - Licensed Practical Nurses (LPNs): 38
  - Certified Nursing Assistants (CNAs): 73
  - Contract Labor: 6 total, including:
    - Nursing: 2
    - Therapists: 4
    - Other: 0

  Administrative: 6
  Plant Operations and Maintenance: 12

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $851,279 for Crystal Lake Healthcare & Rehab.

- Total Employee Payroll: $6,495,606
- Estimated State Income Taxes Paid by Employees: $358,882

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 13.2
  - Avg. Length of Stay: 53.4
  - Occupancy Rate: 5.6%

- Medicare Overall Rating: ★
- Medicare Quality Measure Rating: ★★★

- Routine Cost per Day: $186.98
- Total Beds: 235

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>3,367</td>
<td>70.1%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>530</td>
<td>11.0%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>588</td>
<td>12.2%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>265</td>
<td>5.5%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>6</td>
<td>0.1%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>50</td>
<td>1.0%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>4,806</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 39.3%
New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $626,122 for Cumberland Manor Nursing and Rehabilitation Center.

Total Employee Payroll: $1,666,275

Estimated State Income Taxes Paid by Employees: $92,062

Statistical Profile

Medicare Ratings (from 1 to 5 stars)
- Avg. Daily Census: 27.4
- Avg. Length of Stay: 51.3
- Occupancy Rate: 14.0%

Medicare Overall Rating: ★★★★★
Medicare Quality Measure Rating: ★★★★★

Routine Cost per Day: $197.66

Distribution of Rehabilitation RUGs by Percent of Medicare Days

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.
DAUGHTERS OF MIRIAM CENTER

Ownership: Nonprofit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $28,571,700

- 264 full-time equivalent jobs (salaried and contract), including key areas such as

**Therapists**: 7
**Dietary & Housekeeping**: 33

**Nurses**: 181 total, including
- Registered Nurses (RNs): 48
- Licensed Practical Nurses (LPNs): 12
- Certified Nursing Assistants (CNAs): 121

**Contract Labor**: 6 total, including
- Nursing: 2
- Therapists: 4
- Other: 0

**Administrative**: 16
**Plant Operations and Maintenance**: 4

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $770,485 for Daughters of Miriam Center.

- Estimated State Income Taxes Paid by Employees: $647,374

**Total Employee Payroll**: $11,717,174

**MRI Statistical Profile**

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>27.2</td>
<td>144.4</td>
<td>32.7</td>
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<tr>
<td>Avg. Length of Stay</td>
<td>34.8</td>
<td>462.2</td>
<td>87.2</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>12.9%</td>
<td>68.7%</td>
<td>15.6%</td>
</tr>
</tbody>
</table>

**Routine Cost per Day**: $278.10

**Total Beds**: 210

**Payer Mix**

- Medicare: 13.3%
- Medicaid: 70.7%
- All Other: 16.0%

**More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.**

**RUG Analysis**

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>13</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>9,223</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Special Care High</td>
<td>214</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>279</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>87</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>6</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>91</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>9,913</strong></td>
</tr>
<tr>
<td><strong>% Medicare Days in Ultra/Very High RUGs</strong></td>
<td><strong>84.6%</strong></td>
</tr>
</tbody>
</table>
Annual Contributions to Local and State Economy

Total Expenditures: $35,958,000

- 380 full-time equivalent jobs (salaried and contract), including key areas such as Therapists, Dietary & Housekeeping, Nurses, Registered Nurses (RNs), Licensed Practical Nurses (LPNs), Certified Nursing Assistants (CNAs), Contract Labor, Nursing, Therapists, Other, Administrative, Plant Operations and Maintenance.

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $1,064,492 for Daughters of Israel Pleasant Valley Home.

- Total Employee Payroll: $15,642,075

- Estimated State Income Taxes Paid by Employees: $864,225

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 39.9
  - Avg. Length of Stay: 41.8
  - Occupancy Rate: 13.2%

- Medicare Overall Rating: ★★★★★★

- Medicare Quality Measure Rating: ★★★

- Routine Cost per Day: $267.36

- Total Beds: 303

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>192</td>
<td>1.3%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>13,045</td>
<td>89.6%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>34</td>
<td>0.2%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>344</td>
<td>2.4%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>508</td>
<td>3.5%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>267</td>
<td>1.8%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>6</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>170</td>
<td>1.2%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>14,566</strong></td>
<td><strong>83.1%</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 83.1%
DE LA SALLE HALL

Ownership: Nonprofit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $4,104,000

- 36 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 7
  - Nurses: 18 total, including
    - Registered Nurses (RNs): 5
    - Licensed Practical Nurses (LPNs): 1
    - Certified Nursing Assistants (CNAs): 12
  - Contract Labor: 0 total, including
    - Nursing: 0
    - Therapists: 0
    - Other: 0
  - Administrative: 6
  - Plant Operations and Maintenance: 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $106,660 for De La Salle Hall.
- Total Employee Payroll: $1,866,420
- Estimated State Income Taxes Paid by Employees: $103,120

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 2.3
  - Avg. Length of Stay: 77.5
  - Occupancy Rate: 7.3%
- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★
- Routine Cost per Day: $370.10
- Total Beds: 32

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
<th>Medicare</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>742</td>
<td>87.1%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>31</td>
<td>3.6%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>5</td>
<td>0.6%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>58</td>
<td>6.8%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>16</td>
<td>1.9%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>852</td>
<td>100.0%</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 24.4%
DELRAIRE NURSING & CONV CENTER

Ownership: For-profit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $22,386,000

- 252 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 36
  - Contract Labor: 0 total, including
    - Nursing: 0
    - Therapists: 0
    - Other: 0
  - Registered Nurses (RNs): 31
  - Licensed Practical Nurses (LPNs): 54
  - Certified Nursing Assistants (CNAs): 90
  - Administrative: 13
  - Plant Operations and Maintenance: 3

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $840,968 for Delaire Nursing & Conv Center.
- Total Employee Payroll: $9,487,838
- Estimated State Income Taxes Paid by Employees: $524,203

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>25.3</td>
<td>139.3</td>
<td>54.0</td>
<td>218.6</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>42.1</td>
<td>908.2</td>
<td>64.6</td>
<td>137.5</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>9.0%</td>
<td>49.8%</td>
<td>19.3%</td>
<td>78.1%</td>
</tr>
</tbody>
</table>

- Medicare Ratings (from 1 to 5 stars)
  - Medicare Overall Rating: ★★★
  - Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $215.40

- Total Beds: 280

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare Days</td>
</tr>
<tr>
<td>----------------</td>
</tr>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
</tr>
<tr>
<td>Extensive Services</td>
</tr>
<tr>
<td>Special Care High</td>
</tr>
<tr>
<td>Special Care Low</td>
</tr>
<tr>
<td>Clinically Complex</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 87.3%
**Annual Contributions to Local and State Economy**

**Total Expenditures:** $12,741,000

- Therapists: 0
- Dietary & Housekeeping: 26
- Nurses: 62 total, including:
  - Registered Nurses (RNs): 12
  - Licensed Practical Nurses (LPNs): 16
  - Certified Nursing Assistants (CNAs): 35
- Administrative: 14
- Contract Labor: 13 total, including:
  - Nursing: 0
  - Therapists: 13
- Other: 0
- Plant Operations and Maintenance: 1

**New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $237,268 for Dellridge Health & Rehabilitation Center.**

**Total Employee Payroll:** $5,338,265

**Estimated State Income Taxes Paid by Employees:** $294,939

**Statistical Profile**

- **Medicare Ratings (from 1 to 5 stars)**
  - Avg. Daily Census: 26.0
  - Avg. Length of Stay: 24.8
  - Occupancy Rate: 27.1%

- **Medicare Overall Rating:** ★★★★★

- **Medicare Quality Measure Rating:** ★★★★★

- **Routine Cost per Day:** $283.95

- **Total Beds:** 96

- **Payer Mix**
  - Medicare: 32.3%
  - Medicaid: 33.6%
  - All Other: 34.1%

- **More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.**

**RUG Analysis**

- **Distribution of Rehabilitation RUGs by Percent of Medicare Days**

- **Medicare Days:**
  - Rehabilitation Plus Extensive Services: 3
  - Rehabilitation (breakdown in pie chart): 9,377
  - Extensive Services: 1
  - Special Care High: 24
  - Special Care Low: 58
  - Clinically Complex: 26
  - Behavioral Symptoms/Cognitive Performance: 0
  - Reduced Physical Function: 2
  - **TOTAL:** 9,491

- **% Medicare Days in Ultra/Very High RUGs:** 97.9%

*Figures may not add due to rounding.*
DEPTFORD CENTER FOR REHABILITATION AND HEALTHCARE

Annual Contributions to Local and State Economy

Total Expenditures: $19,946,100

- 202 full-time equivalent jobs (salaried and contract), including key areas such as
  **Therapists** 10
  **Dietary & Housekeeping** 45
  **Nurses:** 117 total, including
  - Registered Nurses (RNs) 13
  - Licensed Practical Nurses (LPNs) 32
  - Certified Nursing Assistants (CNAs) 72
  **Contract Labor:** 5 total, including
  - Nursing 3
  - Therapists 2
  - Other 0
  **Administrative** 7
  **Plant Operations and Maintenance** 3

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $801,715 for Deptford Center for Rehabilitation and Healthcare.
- Total Employee Payroll: $7,796,654
- Estimated State Income Taxes Paid by Employees: $430,765

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>25.3</td>
<td>171.4</td>
<td>12.9</td>
<td>209.6</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>43.0</td>
<td>299.3</td>
<td>32.4</td>
<td>134.5</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>10.6%</td>
<td>71.4%</td>
<td>5.4%</td>
<td>87.3%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $227.58

Medicare
81.8%

Medicaid
12.1%

All Other
6.1%

Payer Mix

Total Beds 240

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

Rehabilitation Plus Extensive Services 242 2.6%
Rehabilitation (breakdown in pie chart) 8,344 90.2%
Extensive Services 4 0.0%
Special Care High 209 2.3%
Special Care Low 283 3.1%
Clinically Complex 165 1.8%
Behavioral Symptoms/Cognitive Performance 0 0.0%
Reduced Physical Function 1 0.0%

TOTAL 9,248

% Medicare Days in Ultra/Very High RUGs 87.9%

Figures may not add due to rounding.
DOCTORS SUBACUTE CARE

Annual Contributions to Local and State Economy

Total Expenditures: $6,793,400

- 74 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists: 4
  Dietary & Housekeeping: 11
  Nurses: 36 total, including
    ■ Registered Nurses (RNs): 7
    ■ Licensed Practical Nurses (LPNs): 8
    ■ Certified Nursing Assistants (CNAs): 21
  Contract Labor: 0 total, including
    ■ Nursing: 0
    ■ Therapists: 0
    ■ Other: 0
  Administrative: 5
  Plant Operations and Maintenance: 3

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $87,862 for Doctors Subacute Care.

Total Employee Payroll: $3,332,503

Estimated State Income Taxes Paid by Employees: $184,121

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  Avg. Daily Census: 21.2
  Avg. Length of Stay: 12.9
  Occupancy Rate: 7.3

Medicare Overall Rating: ★★★★★
Medicare Quality Measure Rating: ★★★★★

Routine Cost per Day: $287.45
Total Beds: 49

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Rehabilitation Plus Extensive Services: 96
- Rehabilitation (breakdown in pie chart): 7,525
- Extensive Services: 2
- Special Care High: 3
- Special Care Low: 34
- Clinically Complex: 56
- Behavioral Symptoms/Cognitive Performance: 3
- Reduced Physical Function: 19

% Medicare Days in Ultra/Very High RUGs: 96.9%
Dwelling Place at St Clare's

Ownership: Nonprofit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $1,560,900

- 11 full-time equivalent jobs (salaried and contract), including key areas such as

  Therapists 2
  Dietary & Housekeeping 0
  Nurses: 8 total, including
    - Registered Nurses (RNs) 4
    - Licensed Practical Nurses (LPNs) 1
    - Certified Nursing Assistants (CNAs) 4
  Administrative 0
  Registered Nurses (RNs) 4
  Contract Labor: 0 total, including
    - Nursing 0
    - Therapists 0
    - Other 0
  Licensed Practical Nurses (LPNs) 1
  Certified Nursing Assistants (CNAs) 4
  Plant Operations and Maintenance 0

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $23,184 for Dwelling Place at St Clare's.

- Total Employee Payroll: $643,301
- Estimated State Income Taxes Paid by Employees: $35,542

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>0.1</td>
<td>4.2</td>
<td>1.1</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>19.5</td>
<td>512.7</td>
<td>135.7</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>0.4%</td>
<td>16.9%</td>
<td>4.5%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $630.12

Total Beds 25

Inclusive of 25 Ventilator SCNF beds

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

Analysis not available; facility does not have rehabilitation RUG volume.

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>0</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>39</td>
</tr>
<tr>
<td>Special Care High</td>
<td>0</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>0</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>0</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>0</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>39</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 0.0%
EAGLEVIEW HEALTH AND REHABILITATION

Annual Contributions to Local and State Economy

Total Expenditures: $6,530,500

- 75 full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 0
  - Dietary & Housekeeping: 15
  - Nurses: 43 total, including:
    - Registered Nurses (RNs): 3
    - Licensed Practical Nurses (LPNs): 14
    - Certified Nursing Assistants (CNAs): 26
  - Contract Labor: 5 total, including:
    - Nursing: 0
    - Therapists: 5
    - Other: 0
  - Administrative: 7

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $263,027 for Eagleview Health and Rehabilitation.
- Total Employee Payroll: $2,688,567
- Estimated State Income Taxes Paid by Employees: $148,543

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 12.1
  - Avg. Length of Stay: 47.1
  - Occupancy Rate: 14.4%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $205.22
- Total Beds: 84

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>101</td>
<td>2.3%</td>
</tr>
<tr>
<td>Rehabilitation <em>(breakdown in pie chart)</em></td>
<td>4,135</td>
<td>93.4%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>31</td>
<td>0.7%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>57</td>
<td>1.3%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>34</td>
<td>0.8%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>7</td>
<td>0.2%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>60</td>
<td>1.4%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>4,425</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 94.0%
EASTERN PINES CONVALESCENT CENTER

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $9,425,600

- 96 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists: 0
Dietary & Housekeeping: 21

Nurses: 56 total, including
- Registered Nurses (RNs): 14
- Licensed Practical Nurses (LPNs): 8
- Certified Nursing Assistants (CNAs): 34
- Contract Labor: 1 total, including
- Nursing: 1
- Therapists: 0
- Other: 0

Administrative: 5
Plant Operations and Maintenance: 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $397,484 for Eastern Pines Convalescent Center.

- Total Employee Payroll: $3,976,287
- Estimated State Income Taxes Paid by Employees: $219,690

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  Avg. Daily Census: 5.3
  Avg. Length of Stay: 74.6
  Occupancy Rate: 3.5%

- Medicare Overall Rating: ★★★★★

- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $216.87
- Payer Mix: Medicare 5.5%
  Medicaid 92.2%
  All Other 2.3%

- Total Beds: 151
  Inclusive of 10 Ventilator SCNF beds

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Medicare Days: 1,939
- % Medicare Days in Ultra/Very High RUGs: 73.4%

Figures may not add due to rounding.
EGG HARBOR CARE CENTER

Ownership: For-profit

Annual Contributions to Local and State Economy

Total Expenditures: $8,336,700

- 71 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 16
  - Nurses: 39 total, including
    - Registered Nurses (RNs): 7
    - Licensed Practical Nurses (LPNs): 11
    - Certified Nursing Assistants (CNAs): 21
  - Administrative: 7
  - Contract Labor: 4 total, including
    - Nursing: 4
    - Therapists: 0
    - Other: 0
  - Plant Operations and Maintenance: 0

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $234,788 for Egg Harbor Care Center.
- Total Employee Payroll: $2,808,463
- Estimated State Income Taxes Paid by Employees: $155,168

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 18.1
  - Avg. Length of Stay: 30.7
  - Occupancy Rate: 17.0%

- Medicare Overall Rating: ★
- Medicare Quality Measure Rating: ★★★

- Routine Cost per Day: $276.45
- Total Beds: 106

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Rehabilitation RUGs</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>51</td>
<td>0.8%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>6,188</td>
<td>94.7%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>6</td>
<td>0.1%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>68</td>
<td>1.0%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>204</td>
<td>3.1%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>14</td>
<td>0.2%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>6,531</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 81.8%
**ELIZABETH NURSING AND REHAB**

**Annual Contributions to Local and State Economy**

- **Total Expenditures:** $8,291,300

  - Theraists: 0
  - Dietary & Housekeeping: 12
  - Nurses: 58 total, including:
    - Registered Nurses (RNs): 13
    - Licensed Practical Nurses (LPNs): 6
    - Certified Nursing Assistants (CNAs): 39
  - Administrative: 7
  - Contract Labor: 3 total, including:
    - Nursing: 0
    - Therapists: 3
    - Other: 0
  - Plant Operations and Maintenance: 1

- **Total Employee Payroll:** $3,727,607
- **Estimated State Income Taxes Paid by Employees:** $205,950

**Statistical Profile**

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>8.3</td>
<td>81.2</td>
<td>6.0</td>
<td>95.5</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>56.2</td>
<td>435.6</td>
<td>244.8</td>
<td>266.1</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>8.2%</td>
<td>79.6%</td>
<td>5.9%</td>
<td>93.6%</td>
</tr>
</tbody>
</table>

- **Routine Cost per Day:** $176.50
- **Total Beds:** 102
- **Payer Mix:**
  - Medicare: 8.7%
  - Medicaid: 85.0%
  - All Other: 6.3%

- **Distribution of Rehabilitation RUGs by Percent of Medicare Days**

- **More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.**

**RUG Analysis**

<table>
<thead>
<tr>
<th>RUG Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>127</td>
<td>4.2%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>2,682</td>
<td>88.3%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>113</td>
<td>3.7%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>27</td>
<td>0.9%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>79</td>
<td>2.6%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>2</td>
<td>0.1%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>6</td>
<td>0.2%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>3,036</strong></td>
<td></td>
</tr>
</tbody>
</table>

| % Medicare Days in Ultra/Very High RUGs   | 76.9%         |

Figures may not add due to rounding.
ELMORA HILLS HEALTH & REHABILITATION CENTER

Annual Contributions to Local and State Economy

Total Expenditures: $21,317,000

- 210 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 0
  Dietary & Housekeeping 23
  Nurses: 136 total, including
    Registered Nurses (RNs) 20
    Nursing 0
    Contract Labor: 22 total, including
    Therapists 22
    Other 0
  Certified Nursing Assistants (CNAs) 89
  Other 0
  Administrative 10
  Plant Operations and Maintenance 7

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $579,312 for Elmora Hills Health & Rehabilitation Center.
- Total Employee Payroll: $7,876,626
- Estimated State Income Taxes Paid by Employees: $435,184

Statistical Profile

- Medicare
  Avg. Daily Census 54.3
  Avg. Length of Stay 37.3
  Occupancy Rate 27.2%

- Medicaid
  Avg. Daily Census 112.0
  Avg. Length of Stay 346.4
  Occupancy Rate 56.0%

- All Other
  Avg. Daily Census 21.2
  Avg. Length of Stay 45.7
  Occupancy Rate 10.6%

- Total
  Avg. Daily Census 187.5
  Avg. Length of Stay 83.6
  Occupancy Rate 93.7%

- Medicare Ratings (from 1 to 5 stars)
  Medialre Overall Rating ★★★★★
  Medicare Quality Measure Rating ★★★★★

- Routine Cost per Day $219.32
- Total Beds 200

- Estimated State Income Taxes Paid by Employees: $435,184

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>46</td>
<td>0.2%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>19,089</td>
<td>96.3%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>273</td>
<td>1.4%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>350</td>
<td>1.8%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>44</td>
<td>0.2%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>17</td>
<td>0.1%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>19,819</strong></td>
<td></td>
</tr>
<tr>
<td><strong>% Medicare Days in Ultra/Very High RUGs</strong></td>
<td><strong>94.9%</strong></td>
<td></td>
</tr>
</tbody>
</table>
**Annual Contributions to Local and State Economy**

**Total Expenditures: $17,230,200**

- **178** full-time equivalent jobs (salaried and contract), including key areas such as:
  - **Therapists**: 23
  - **Dietary & Housekeeping**: 37
  - **Nurses**: 86 total, including:
    - **Registered Nurses (RNs)**: 26
    - **Licensed Practical Nurses (LPNs)**: 16
    - **Certified Nursing Assistants (CNAs)**: 44
    - **Contract Labor**: 4 total, including
      - **Nursing**: 0
      - **Therapists**: 3
      - **Other**: 0
  - **Administrative**: 9
  - **Plant Operations and Maintenance**: 3

- **Total Employee Payroll**: $8,484,957
- **Estimated State Income Taxes Paid by Employees**: $468,794

**Statistical Profile**

- **Medicare Ratings (from 1 to 5 stars)**
  - Avg. Daily Census: 48.4
  - Avg. Length of Stay: 20.1
  - Occupancy Rate: 40.4%

- **Medicare Overall Rating**: ★★★★★
- **Medicare Quality Measure Rating**: ★★★

- **Routine Cost per Day**: $214.29
- **Payer Mix**
  - Medicare: 43.9%
  - Medicaid: 28.3%
  - All Other: 27.8%

- **Total Beds**: 120

**More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.**

**RUG Analysis**

- **Distribution of Rehabilitation RUGs by Percent of Medicare Days**

<table>
<thead>
<tr>
<th>RUG</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>738</td>
<td>4.2%</td>
</tr>
<tr>
<td>Rehabilitation <em>(breakdown in pie chart)</em></td>
<td>15,945</td>
<td>90.2%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>82</td>
<td>0.5%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>208</td>
<td>1.2%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>251</td>
<td>1.4%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>335</td>
<td>1.9%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>124</td>
<td>0.7%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>17,683</strong></td>
<td><strong>90.4%</strong></td>
</tr>
</tbody>
</table>

**% Medicare Days in Ultra/Very High RUGs**: 90.4%
EMERSON HEALTH CARE CENTER

Annual Contributions to Local and State Economy

**Total Expenditures: $14,556,000**

- 164 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 34
  - Nurses: 92 total, including
    - Registered Nurses (RNs): 19
    - Licensed Practical Nurses (LPNs): 18
    - Certified Nursing Assistants (CNAs): 55
    - Contract Labor: 10 total, including
      - Nursing: 0
      - Therapists: 10
      - Other: 0
  - Administrative: 12
  - Plant Operations and Maintenance: 3

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $504,872 for Emerson Health Care Center.
- Total Employee Payroll: $6,613,552
- Estimated State Income Taxes Paid by Employees: $365,399
- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 22.0
  - Avg. Length of Stay: 32.4
  - Occupancy Rate: 14.2%
- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★
- Routine Cost per Day: $243.10
- Total Beds: 155

**Statistical Profile**

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>22.0</td>
<td>76.4</td>
<td>39.6</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>32.4</td>
<td>1,115.8</td>
<td>82.2</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>14.2%</td>
<td>49.3%</td>
<td>25.6%</td>
</tr>
</tbody>
</table>

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

**RUG Analysis**

- Medicare Days
- % to Total

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare Days</td>
</tr>
<tr>
<td>----------------</td>
</tr>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
</tr>
<tr>
<td>Extensive Services</td>
</tr>
<tr>
<td>Special Care High</td>
</tr>
<tr>
<td>Special Care Low</td>
</tr>
<tr>
<td>Clinically Complex</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
</tr>
<tr>
<td>TOTAL</td>
</tr>
</tbody>
</table>

**% Medicare Days in Ultra/Very High RUGs** 93.4%

Figures may not add due to rounding.
**EVERGREENS**

**Ownership: Nonprofit**

**BPCI Model Participation: None**

**Annual Contributions to Local and State Economy**

**Total Expenditures: $24,087,800**

- 172 full-time equivalent jobs (salaried and contract), including key areas such as

  Therapists: 0
  Dietary & Housekeeping: 55

  Nurses: 34 total, including
  - Registered Nurses (RNs): 12
  - Licensed Practical Nurses (LPNs): 1
  - Certified Nursing Assistants (CNAs): 21

  Administrative: 11

  Contract Labor: 2 total, including
  - Nursing: 0
  - Therapists: 2
  - Other: 0
  - Plant Operations and Maintenance: 12

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $128,808 for Evergreens.

- Total Employee Payroll: $7,435,351

- Estimated State Income Taxes Paid by Employees: $410,803

**Statistical Profile**

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>2.9</td>
<td>0.0</td>
<td>29.6</td>
<td>32.5</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>48.0</td>
<td>0.0</td>
<td>196.5</td>
<td>154.1</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>8.5%</td>
<td>0.0%</td>
<td>87.1%</td>
<td>95.6%</td>
</tr>
</tbody>
</table>

**Routine Cost per Day**  $369.47

**Total Beds**  34

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

**RUG Analysis**

**Distribution of Rehabilitation RUGs by Percent of Medicare Days**

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>930</td>
<td>88.1%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>94</td>
<td>8.9%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>19</td>
<td>1.8%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>13</td>
<td>1.2%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>1,056</strong></td>
<td></td>
</tr>
</tbody>
</table>

**% Medicare Days in Ultra/Very High RUGs** 74.0%

Figures may not add due to rounding.
FOOTHILL ACRES REHABILITATION & NURSING CENTER

Annual Contributions to Local and State Economy

Total Expenditures: $22,085,800

- 175 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 0
  - Nurses: 106 total, including
    - Registered Nurses (RNs): 15
    - Licensed Practical Nurses (LPNs): 35
    - Certified Nursing Assistants (CNAs): 56
  - Other: 0
  - Administrative: 11

- Contract Labor: 35 total, including
  - Nursing: 18
  - Therapists: 17
  - Other: 0
  - Plant Operations and Maintenance: 4

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $607,324 for Foothill Acres Rehabilitation & Nursing Center.
- Total Employee Payroll: $6,629,495
- Estimated State Income Taxes Paid by Employees: $366,280

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 35.9
  - Avg. Length of Stay: 37.8
  - Occupancy Rate: 18.0%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $286.13
- Payer Mix
  - Medicare: 20.5%
  - Medicaid: 42.7%
  - All Other: 36.8%
  - Total: 100%

- Total Beds: 200

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Medicare Days
- % to Total

<table>
<thead>
<tr>
<th>Distribution</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>219</td>
<td>1.7%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>12,342</td>
<td>94.6%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>20</td>
<td>0.2%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>291</td>
<td>2.2%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>125</td>
<td>1.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>49</td>
<td>0.4%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>4</td>
<td>0.0%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>13,050</td>
<td>100.0%</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 87.4%
FOREST HILL HEALTHCARE CENTER

Annual Contributions to Local and State Economy

Total Expenditures: $12,855,500

- 143 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 7
  - Dietary & Housekeeping: 28
  - Nurses: 73 total, including
    - Registered Nurses (RNs): 22
    - Licensed Practical Nurses (LPNs): 8
    - Certified Nursing Assistants (CNAs): 43
  - Administrative: 8
  - Contract Labor: 5 total, including
    - Nursing: 0
    - Therapists: 5
    - Other: 0

- Estimated State Income Taxes Paid by Employees: $323,497

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $353,893 for Forest Hill Healthcare Center.

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 27.0
  - Avg. Length of Stay: 27.3
  - Occupancy Rate: 22.5%

- Routine Cost per Day: $224.36
- Total Beds: 120

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Medicare % to Total: Medicare 59.8%, Medicaid 24.9%

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Medicare Days: 9,843
- % Medicare Days in Ultra/Very High RUGs: 87.6%
FOREST MANOR HCC

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $9,831,300

- 88 full-time equivalent jobs (salaried and contract), including key areas such as

  Therapists: 0
  Dietary & Housekeeping: 11
  Nurses: 59 total, including
    - Registered Nurses (RNs): 8
    - Licensed Practical Nurses (LPNs): 15
    - Certified Nursing Assistants (CNAs): 36
  Contract Labor: 0 total, including
    - Nursing: 0
    - Therapists: 0
    - Other: 0
  Administrative: 6
  Plant Operations and Maintenance: 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $392,609 for Forest Manor HCC.
- Total Employee Payroll: $3,229,295
- Estimated State Income Taxes Paid by Employees: $178,419

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 18.1
  - Avg. Length of Stay: 46.9
  - Occupancy Rate: 15.1%

- Medicare Overall Rating: ★
- Medicare Quality Measure Rating: ★★

- Routine Cost per Day: $203.01
- Payer Mix: Medicare 16.7%, Medicaid 61.4%, All Other 21.9%
- Total Beds: 120

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>234</td>
<td>3.5%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>6,223</td>
<td>94.0%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>12</td>
<td>0.2%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>27</td>
<td>0.4%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>96</td>
<td>1.5%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>18</td>
<td>0.3%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>7</td>
<td>0.1%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>6,617</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 91.6%
New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $426,307 for Fountain View Care Center.

Total Employee Payroll: $4,668,618

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>14.3</td>
<td>77.3</td>
<td>20.7</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>37.4</td>
<td>261.2</td>
<td>45.8</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>11.7%</td>
<td>62.8%</td>
<td>16.8%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $214.65

Total Beds 123

Medicare 12.8%
Medicaid 68.8%
All Other 18.4%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

% Medicare Days in Ultra/Very High RUGs 82.7%
FOUNTAINS AT CEDAR PARKE

Ownership: For-profit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $14,003,000

- 149 full-time equivalent jobs (salaried and contract), including key areas such as
  
  Therapists: 0
  Dietary & Housekeeping: 42

  Nurses: 28 total, including
  - Registered Nurses (RNs): 2
  - Licensed Practical Nurses (LPNs): 8
  - Certified Nursing Assistants (CNAs): 18
  - Contract Labor: 3 total, including
    - Nursing: 0
    - Therapists: 3
    - Other: 0
  
  Administrative: 13
  Plant Operations and Maintenance: 10

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $1,322,584 for Fountains at Cedar Parke.
- Total Employee Payroll: $5,296,737
- Estimated State Income Taxes Paid by Employees: $292,645

Total Employee Payroll: $5,296,737

Estimated State Income Taxes Paid by Employees: $292,645

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census: 8.5</td>
<td>Avg. Length of Stay: 20.5</td>
<td>Occupancy Rate: 2.3%</td>
<td>312.5</td>
</tr>
</tbody>
</table>

- Medicare Ratings (from 1 to 5 stars)
- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

Routine Cost per Day: $33.17

Total Beds: 371

Payer Mix:
- Medicare: 6.2%
- Medicaid: 20.4%
- All Other: 93.4%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>42</td>
<td>1.3%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>2,924</td>
<td>93.8%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>5</td>
<td>0.2%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>67</td>
<td>2.2%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>8</td>
<td>0.3%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>41</td>
<td>1.3%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>6</td>
<td>0.2%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>23</td>
<td>0.7%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>3,116</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 90.5%
FRANCISCAN OAKS HC

Ownership: Nonprofit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $25,730,800

- 221 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 8
  - Dietary & Housekeeping: 10
  - Nurses: 73 total, including
    - Registered Nurses (RNs): 20
    - Licensed Practical Nurses (LPNs): 10
    - Certified Nursing Assistants (CNAs): 44
  - Administrative: 9
  - Contract Labor: 0 total, including
    - Nursing: 0
    - Therapists: 0
    - Other: 0
  - Plant Operations and Maintenance: 16

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $186,560 for Franciscan Oaks Hc.

Total Employee Payroll: $9,550,079

Estimated State Income Taxes Paid by Employees: $527,642

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 34.6
  - Avg. Length of Stay: 34.1
  - Occupancy Rate: 41.7%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $571.43
- Payer Mix:
  - Medicare: 44.7%
  - Medicaid: 0.0%
  - All Other: 55.3%

- Total Beds: 83

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare Days</td>
</tr>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
</tr>
<tr>
<td>Extensive Services</td>
</tr>
<tr>
<td>Special Care High</td>
</tr>
<tr>
<td>Special Care Low</td>
</tr>
<tr>
<td>Clinically Complex</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
</tr>
<tr>
<td>TOTAL</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 93.3%

Figures may not add due to rounding.
FRANKLIN CARE CENTER

Annual Contributions to Local and State Economy

Total Expenditures: $7,511,400

- 103 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 4
  - Dietary & Housekeeping: 28
  - Registered Nurses (RNs): 16
  - Nursing: 0
  - Licensed Practical Nurses (LPNs): 7
  - Therapists: 0
  - Certified Nursing Assistants (CNAs): 26
  - Other: 0
  - Administrative: 8
  - Plant Operations and Maintenance: 3

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $240,915 for Franklin Care Center.

Total Employee Payroll: $4,109,169

Estimated State Income Taxes Paid by Employees: $227,032

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 6.4
  - Avg. Length of Stay: 36.7
  - Occupancy Rate: 3.6%

- Medicare Overall Rating: ★ ★

- Medicare Quality Measure Rating: ★ ★ ★ ★ ★

Routine Cost per Day: $284.75

Total Beds: 180

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>78</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>2,126</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Special Care High</td>
<td>45</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>78</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>17</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>1</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>1</td>
</tr>
<tr>
<td>TOTAL</td>
<td>2,346</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 89.5%
New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $210,221 for Friends Retirement Concepts.

Total Employee Payroll: $5,319,113

Estimated State Income Taxes Paid by Employees: $293,881

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 26.2
  - Avg. Length of Stay: 24.1
  - Occupancy Rate: 26.5%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $155.57
- Total Beds: 99

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Rehabilitation RUGs</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>33</td>
<td>0.3%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>9,264</td>
<td>96.8%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>95</td>
<td>1.0%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>41</td>
<td>0.4%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>100</td>
<td>1.0%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>40</td>
<td>0.4%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>9,573</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: **89.0%**
166 full-time equivalent jobs (salaried and contract), including key areas such as

| Therapists | 9 |
| Domiciliary & Housekeeping | 36 |
| Contract Labor: 0 total, including |
| Registered Nurses (RNs) | 7 |
| Nursing | 0 |
| Therapists | 0 |
| Other | 0 |
| Licensed Practical Nurses (LPNs) | 18 |
| Certified Nursing Assistants (CNAs) | 51 |
| Administrative | 20 |
| Plant Operations and Maintenance | 10 |

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $683,755 for Friends Village at Woodstown.

Total Employee Payroll: $6,450,479

Estimated State Income Taxes Paid by Employees: $356,389

### Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>18.0</td>
<td>12.8</td>
<td>144.4</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>23.2</td>
<td>4,668.0</td>
<td>731.9</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>7.8%</td>
<td>5.5%</td>
<td>62.2%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $101.47

Total Beds: 232

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

### RUG Analysis

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>13</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>6,247</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Special Care High</td>
<td>30</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>94</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>131</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>10</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>39</td>
</tr>
<tr>
<td>TOTAL</td>
<td>6,564</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 86.6%
GARDENS AT MONROE HEALTHCARE AND REHABILITATION

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $13,099,300

- 130 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 0
  Dietary & Housekeeping 18
  Nurses: 55 total, including
  - Registered Nurses (RNs) 19
  - Licensed Practical Nurses (LPNs) 9
  - Certified Nursing Assistants (CNAs) 27
  Administrative 8

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $343,820 for Gardens at Monroe Healthcare and Rehabilitation.

- Total Employee Payroll: $4,335,740
- Estimated State Income Taxes Paid by Employees: $239,550

Medicare

<table>
<thead>
<tr>
<th>Avg. Daily Census</th>
<th>Avg. Length of Stay</th>
<th>Occupancy Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>31.9</td>
<td>29.8</td>
<td>23.4%</td>
</tr>
<tr>
<td>63.8</td>
<td>416.0</td>
<td>46.9%</td>
</tr>
<tr>
<td>15.2</td>
<td>77.1</td>
<td>11.2%</td>
</tr>
<tr>
<td>110.9</td>
<td>78.0</td>
<td>81.6%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $257.51
Total Beds 136

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Distribution of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare</td>
</tr>
<tr>
<td>Days</td>
</tr>
<tr>
<td>----------</td>
</tr>
<tr>
<td>Rehabilitation Plus Extensive Services 0</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
</tr>
<tr>
<td>Extensive Services</td>
</tr>
<tr>
<td>Special Care High</td>
</tr>
<tr>
<td>Special Care Low</td>
</tr>
<tr>
<td>Clinically Complex</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
</tr>
<tr>
<td>TOTAL</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 96.8%
GATES MANOR

Ownership: For-profit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $5,565,900

- 52 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 8
  - Nurses: 0 total, including
    - Registered Nurses (RNs): 0
    - Licensed Practical Nurses (LPNs): 0
    - Certified Nursing Assistants (CNAs): 0
  - Administrative: 2
  - Contract Labor: 37 total, including
    - Nursing: 37
    - Therapists: 0
    - Other: 0
  - Plant Operations and Maintenance: 2

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $194,964 for Gates Manor.

Total Employee Payroll: $2,162,238

Estimated State Income Taxes Paid by Employees: $119,464

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 8.5
  - Avg. Length of Stay: 36.7
  - Occupancy Rate: 13.2%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $224.95
- Total Beds: 64

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Type</th>
<th>Medicare Days</th>
<th>% of Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>2,925</td>
<td>94.8%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>59</td>
<td>1.9%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>83</td>
<td>2.7%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>2</td>
<td>0.1%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>16</td>
<td>0.5%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>3,085</strong></td>
<td><strong>90.3%</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 90.3%

Figures may not add due to rounding.
161 full-time equivalent jobs (salaried and contract), including key areas such as

- Therapists: 0
- Dietary & Housekeeping: 24
- Nurses: 95 total, including
  - Registered Nurses (RNs): 11
  - Licensed Practical Nurses (LPNs): 25
  - Certified Nursing Assistants (CNAs): 59
- Administrative: 8
- Contract Labor: 5 total, including
  - Nursing: 0
  - Therapists: 5
  - Other: 0
- Plant Operations and Maintenance: 2

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $635,717 for Gateway Care Center.

Total Employee Payroll: $6,063,109

Estimated State Income Taxes Paid by Employees: $334,987

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>10.5</td>
<td>137.4</td>
<td>8.7</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>47.9</td>
<td>280.2</td>
<td>45.5</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>5.9%</td>
<td>77.2%</td>
<td>4.9%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $215.69

Payer Mix

Medicaid 87.7%

Total Beds: 178

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>3,330</td>
<td>87.5%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>69</td>
<td>1.8%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>365</td>
<td>9.6%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>29</td>
<td>0.8%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>13</td>
<td>0.3%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>3,806</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 64.5%
GOLDEN LIVINGCENTER - OLD BRIDGE

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy
Total Expenditures: $12,201,600

- 108 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 0
  Dietary & Housekeeping 15
  Nurses: 69 total, including
    - Registered Nurses (RNs) 9
    - Licensed Practical Nurses (LPNs) 23
    - Certified Nursing Assistants (CNAs) 37
  Contract Labor: 21 total, including
    - Nursing 14
    - Therapists 7
    - Other 0
  Administrative 5
  Plant Operations and Maintenance 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $485,239 for Golden Livingcenter - Old Bridge.
- Total Employee Payroll: $4,841,672
- Estimated State Income Taxes Paid by Employees: $267,502

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 13.6
  - Avg. Length of Stay: 62.0
  - Occupancy Rate: 9.7%

- Medicare Overall Rating: ★
- Medicare Quality Measure Rating: ★

- Routine Cost per Day: $208.27
- Total Beds: 140

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
</tr>
<tr>
<td>Extensive Services</td>
</tr>
<tr>
<td>Special Care High</td>
</tr>
<tr>
<td>Special Care Low</td>
</tr>
<tr>
<td>Clinically Complex</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
</tr>
<tr>
<td>TOTAL</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 67.9%

Figures may not add due to rounding.
GOLDEN REHABILITATION AND NURSING CENTER

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $7,513,900

- 82 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists 0 Dietary & Housekeeping 21
Nurses: 0 total, including Contract Labor: 49 total, including
  ■ Registered Nurses (RNs) 0 Nursing 46
  ■ Licensed Practical Nurses (LPNs) 0 Therapists 3
  ■ Certified Nursing Assistants (CNAs) 0 Other 0
  Administrative 7 Plant Operations and Maintenance 4

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $308,931 for Golden Rehabilitation and Nursing Center.

Total Employee Payroll: $885,153

Estimated State Income Taxes Paid by Employees: $48,905

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>13.8</td>
<td>63.7</td>
<td>7.3</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>44.1</td>
<td>277.0</td>
<td>64.7</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>11.9%</td>
<td>54.9%</td>
<td>6.3%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $195.21
Total Beds 116

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

% Medicare Days in Ultra/Very High RUGs 75.4%

Figures may not add due to rounding.
GREEN ACRES MANOR

Annual Contributions to Local and State Economy

Total Expenditures: $13,030,900

- 119 full-time equivalent jobs (salaried and contract), including key areas such as

| Therapists | 5 |
| Dietary & Housekeeping | 18 |

Nurses: 55 total, including

- Registered Nurses (RNs) | 9 |
- Licensed Practical Nurses (LPNs) | 22 |
- Certified Nursing Assistants (CNAs) | 24 |

Administrative | 7 |

Contract Labor: 22 total, including

- Nursing | 21 |
- Therapists | 1 |
- Other | 0 |

Plant Operations and Maintenance | 2 |

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $517,125 for Green Acres Manor.
- Total Employee Payroll: $4,755,277
- Estimated State Income Taxes Paid by Employees: $262,729

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 12.5
  - Avg. Length of Stay: 26.4
  - Occupancy Rate: 6.8%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $207.17
- Payer Mix: Medicare 9.5%, Medicaid 69.5%, All Other 21.0%
- Total Beds: 185

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare Days</td>
</tr>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
</tr>
<tr>
<td>Extensive Services</td>
</tr>
<tr>
<td>Special Care High</td>
</tr>
<tr>
<td>Special Care Low</td>
</tr>
<tr>
<td>Clinically Complex</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
</tr>
<tr>
<td>TOTAL</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 74.0%

Figures may not add due to rounding.
Green Hill

Annual Contributions to Local and State Economy

Total Expenditures: $17,162,300

- 174 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 45
  - Nurses: 52 total, including
    - Registered Nurses (RNs): 8
    - Licensed Practical Nurses (LPNs): 9
    - Certified Nursing Assistants (CNAs): 35
  - Contract Labor: 6 total, including
    - Nursing: 0
    - Therapists: 6
    - Other: 0
  - Administrative: 12
  - Plant Operations and Maintenance: 6

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $231,045 for Green Hill.
- Total Employee Payroll: $6,763,405
- Estimated State Income Taxes Paid by Employees: $373,678

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>10.4</td>
<td>13.8</td>
<td>39.3</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>28.1</td>
<td>0.0</td>
<td>98.9</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>13.5%</td>
<td>18.0%</td>
<td>51.0%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $357.96

Payer Mix

- Medicare: 16.4%
- Medicaid: 21.8%
- All Other: 61.8%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>3,710</td>
<td>97.7%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>11</td>
<td>0.3%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>70</td>
<td>1.8%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>5</td>
<td>0.1%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>0</td>
<td>0.0%</td>
</tr>
</tbody>
</table>

TOTAL: 3,796

% Medicare Days in Ultra/Very High RUGs: 93.8%
GREEN KNOLL CENTER

Ownership: For-profit  BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $13,394,800

- 130 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 0
  Dietary & Housekeeping 16
  Nurses: 89 total, including
  Registered Nurses (RNs) 19
  Licensed Practical Nurses (LPNs) 20
  Certified Nursing Assistants (CNAs) 50
  Administrative 7
  Contract Labor: 7 total, including
  Nursing 0
  Therapists 7
  Other 0

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $548,844 for Green Knoll Center.

Total Employee Payroll: $5,780,932

Estimated State Income Taxes Paid by Employees: $319,396

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>11.1</td>
<td>95.2</td>
<td>31.0</td>
<td>137.3</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>36.3</td>
<td>418.5</td>
<td>121.6</td>
<td>174.0</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>6.3%</td>
<td>54.1%</td>
<td>17.6%</td>
<td>78.0%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $213.57

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>15</td>
<td>0.4%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>3,498</td>
<td>86.1%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>8</td>
<td>0.2%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>92</td>
<td>2.3%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>191</td>
<td>4.7%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>107</td>
<td>2.6%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>153</td>
<td>3.8%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>4,064</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 72.2%

Figures may not add due to rounding.
GREENWOOD HOUSE HOME FOR THE JEWISH AGED

Ownership: Nonprofit
BPCI Model Participation: None

Annual Contributions to Local and State Economy
Total Expenditures: $15,412,100

- 205 full-time equivalent jobs (salaried and contract), including key areas such as
  
  Therapists: 4
  Dietary & Housekeeping: 40
  Nurses: 121 total, including
  - Registered Nurses (RNs): 20
  - Licensed Practical Nurses (LPNs): 35
  - Certified Nursing Assistants (CNAs): 66
  Contract Labor: 0 total, including
  - Nursing: 0
  - Therapists: 0
  - Other: 0
  Administrative: 10
  Plant Operations and Maintenance: 5

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $500,199 for Greenwood House Home for the Jewish Aged.
- Total Employee Payroll: $9,057,777
- Estimated State Income Taxes Paid by Employees: $500,442

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  Avg. Daily Census: 9.5
  Avg. Length of Stay: 46.3
  Occupancy Rate: 6.9%

- Medicare Overall Rating: ★★★★★

- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $275.60
- Payer Mix
  - Medicare: 7.6%
  - Medicaid: 45.7%
  - All Other: 46.6%

- Total Beds: 137

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

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<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
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<tbody>
<tr>
<td>Medicare % to Total</td>
</tr>
<tr>
<td>Rehabilitation Plus Extensive Services: 12</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart): 3,005</td>
</tr>
<tr>
<td>Extensive Services: 0</td>
</tr>
<tr>
<td>Special Care High: 260</td>
</tr>
<tr>
<td>Special Care Low: 62</td>
</tr>
<tr>
<td>Clinically Complex: 67</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance: 0</td>
</tr>
<tr>
<td>Reduced Physical Function: 65</td>
</tr>
<tr>
<td>TOTAL: 3,471</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 62.1%

Figures may not add due to rounding.
Total Employee Payroll: $1,444,523
Estimated State Income Taxes Paid by Employees: $79,810

**Statistical Profile**

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>12.2</td>
<td>N/A</td>
<td>2.0</td>
<td>14.2</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A^1</td>
<td>N/A</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>67.7%</td>
<td>N/A</td>
<td>11.4%</td>
<td>79.1%</td>
</tr>
</tbody>
</table>

**Routine Cost per Day** $668.86
**Total Beds** 18

**New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $8,916 for HackensackUMC Mountainside TCU.**

**Medicare Overall Rating** ★★★★★
**Medicare Quality Measure Rating** ★★★★★

**Distribution of Rehabilitation RUGs by Percent of Medicare Days**

<table>
<thead>
<tr>
<th>RUG Type</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>42</td>
<td>1.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>4,176</td>
<td>96.7%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>20</td>
<td>0.5%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>15</td>
<td>0.3%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>49</td>
<td>1.1%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>15</td>
<td>0.3%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>4,317</td>
<td></td>
</tr>
</tbody>
</table>

**% Medicare Days in Ultra/Very High RUGs** 88.7%

---

1. This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

---

21 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.
### Therapists
- 0 Dietary & Housekeeping

### Nurses
- 111 total, including
  - Registered Nurses (RNs): 23
  - Licensed Practical Nurses (LPNs): 26
  - Certified Nursing Assistants (CNAs): 63

### Administrative
- 13 Plant Operations and Maintenance

### Contract Labor
- 0 total, including
  - Nursing
  - Therapists
  - Other

### Total Employee Payroll: $6,555,269

### Estimated State Income Taxes Paid by Employees: $362,179

### Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>21.9</td>
<td>92.7</td>
<td>49.6</td>
<td>164.2</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>47.8</td>
<td>1.353.1</td>
<td>77.1</td>
<td>140.3</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>12.2%</td>
<td>51.5%</td>
<td>27.6%</td>
<td>91.2%</td>
</tr>
</tbody>
</table>

### Medicare Ratings (from 1 to 5 stars)

- Medicare Overall Rating: *****
- Medicare Quality Measure Rating: *****

### Routine Cost per Day
- $244.92

### Total Beds
- 180

### More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

### RUG Analysis

<table>
<thead>
<tr>
<th>RUG Description</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>217</td>
<td>2.7%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>7,539</td>
<td>94.4%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>6</td>
<td>0.1%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>33</td>
<td>0.4%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>163</td>
<td>2.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>20</td>
<td>0.3%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>1</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>4</td>
<td>0.1%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>7,983</strong></td>
<td><strong>95.2%</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: **95.2%**
Figures may not add due to rounding.

Therapists 
0 
Dietary & Housekeeping 24

Nurses: 131 total, including 
- Registered Nurses (RNs) 20
- Licensed Practical Nurses (LPNs) 25
- Certified Nursing Assistants (CNAs) 85
- Contract Labor: 13 total, including 
  - Nursing 0
  - Therapists 13
  - Other 0

Administrative 10 
Plant Operations and Maintenance 2

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $768,470 for Hamilton Grove Healthcare and Rehabilitation, LLC.

Total Employee Payroll: $6,897,048
Estimated State Income Taxes Paid by Employees: $381,062

Statistical Profile

Medicare Ratings (from 1 to 5 stars)

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>30.7</td>
<td>142.9</td>
<td>33.8</td>
<td>207.3</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>46.7</td>
<td>424.0</td>
<td>75.6</td>
<td>143.9</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>14.1%</td>
<td>65.5%</td>
<td>15.5%</td>
<td>95.1%</td>
</tr>
</tbody>
</table>

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day $188.88
Total Beds 218

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>391</td>
<td>3.5%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>10,428</td>
<td>93.1%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>8</td>
<td>0.1%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>22</td>
<td>0.2%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>246</td>
<td>2.2%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>88</td>
<td>0.8%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>6</td>
<td>0.1%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>11</td>
<td>0.1%</td>
</tr>
</tbody>
</table>

Total 11,200

% Medicare Days in Ultra/Very High RUGs 91.3%
**Annual Contributions to Local and State Economy**

**Total Expenditures:** $15,747,000

- **167** full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 2
  - Dietary & Housekeeping: 57
  - Nurses: 31 total, including
    - Registered Nurses (RNs): 2
    - Licensed Practical Nurses (LPNs): 9
    - Certified Nursing Assistants (CNAs): 21
  - Contract Labor: 5 total, including
    - Nursing: 2
    - Therapists: 0
    - Other: 0
  - Administrative: 13

**New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $220,234 for Hamilton Place at the Pines at Whiting.**

- **Total Employee Payroll:** $6,630,154
- **Estimated State Income Taxes Paid by Employees:** $366,316

### Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>9.5</td>
<td>14.3</td>
<td>36.3</td>
<td>60.1</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>34.0</td>
<td>652.8</td>
<td>358.2</td>
<td>149.3</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>14.4%</td>
<td>21.7%</td>
<td>55.0%</td>
<td>91.1%</td>
</tr>
</tbody>
</table>

**Routine Cost per Day:** $203.09

**Total Beds:** 66

**More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.**

### RUG Analysis

**Distribution of Rehabilitation RUGs by Percent of Medicare Days**

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>3,336</td>
<td>96.2%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>67</td>
<td>1.9%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>36</td>
<td>1.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>15</td>
<td>0.4%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>13</td>
<td>0.4%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>3,467</strong></td>
<td></td>
</tr>
</tbody>
</table>

**% Medicare Days in Ultra/Very High RUGs:** 74.3%
New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $329,803 for Hamilton Plaza Nursing & Rehabilitation Center.

Total Employee Payroll: $4,076,889

Estimated State Income Taxes Paid by Employees: $225,248

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★
Medicare Quality Measure Rating ★★★

Routine Cost per Day $226.15

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

% Medicare Days in Ultra/Very High RUGs 87.1%
New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $769,937 for Hammonton Center for Rehabilitation and Healthcare.

Total Employee Payroll: $6,648,988

Estimated State Income Taxes Paid by Employees: $367,357

### Statistical Profile

#### Medicare Ratings (from 1 to 5 stars)

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Avg. Daily Census</th>
<th>Avg. Length of Stay</th>
<th>Occupancy Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare</td>
<td>28.1</td>
<td>46.5</td>
<td>12.8%</td>
</tr>
<tr>
<td>Medicaid</td>
<td>166.4</td>
<td>246.0</td>
<td>75.7%</td>
</tr>
<tr>
<td>All Other</td>
<td>10.5</td>
<td>54.9</td>
<td>4.8%</td>
</tr>
<tr>
<td>Total</td>
<td>205.1</td>
<td>139.1</td>
<td>93.2%</td>
</tr>
</tbody>
</table>

#### Routine Cost per Day

$221.29

#### Total Beds

220

#### Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Rehabilitation Plus Extensive Services: 156 (1.5%)
- Rehabilitation (breakdown in pie chart): 9,603 (93.6%)
- Extensive Services: 7 (0.1%)
- Special Care High: 64 (0.6%)
- Special Care Low: 399 (3.9%)
- Clinically Complex: 14 (0.1%)
- Behavioral Symptoms/Cognitive Performance: 5 (0.0%)
- Reduced Physical Function: 7 (0.1%)

**TOTAL:** 10,255

% Medicare Days in Ultra/Very High RUGs: 91.9%

**Figures may not add due to rounding.**
HAMPTON RIDGE HEALTHCARE AND REHABILITATION

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $20,839,600

- 196 full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 0
  - Dietary & Housekeeping: 23
  - Nurses: 128 total, including:
    - Registered Nurses (RNs): 16
    - Licensed Practical Nurses (LPNs): 37
    - Certified Nursing Assistants (CNAs): 75
  - Contract Labor: 20 total, including:
    - Nursing: 0
    - Therapists: 20
    - Other: 0
  - Administrative: 9
  - Plant Operations and Maintenance: 3

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $586,094 for Hampton Ridge Healthcare and Rehabilitation.

- Total Employee Payroll: $7,696,187
- Estimated State Income Taxes Paid by Employees: $425,214

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

  Medicare Medicaid All Other Total
  Avg. Daily Census 45.8 99.9 34.8 180.5
  Avg. Length of Stay 34.8 233.7 79.4 82.8
  Occupancy Rate 22.4% 49.0% 17.1% 88.5%

Routine Cost per Day $237.53
Total Beds 204

- Total Expenditures: $20,839,600

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $586,094 for Hampton Ridge Healthcare and Rehabilitation.

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

Routine Cost per Day $237.53
Total Beds 204

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUGs</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>261</td>
<td>1.6%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>15,803</td>
<td>94.6%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>72</td>
<td>0.4%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>237</td>
<td>1.4%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>202</td>
<td>1.2%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>95</td>
<td>0.6%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>7</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>25</td>
<td>0.1%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>16,702</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 90.1%

Figures may not add due to rounding.
New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $859,086 for Harborage.

Total Employee Payroll: $11,225,065

Estimated State Income Taxes Paid by Employees: $620,185

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 39.0
  - Avg. Length of Stay: 30.9
  - Occupancy Rate: 15.8%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $241.91
- Total Beds: 247
  - Inclusive of 13 Ventilator SCNF beds

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>56</td>
<td>0.4%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>12,987</td>
<td>91.2%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>60</td>
<td>0.4%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>456</td>
<td>3.2%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>451</td>
<td>3.2%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>150</td>
<td>1.1%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>74</td>
<td>0.5%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>14,234</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 84.0%
HARROGATE

Ownership: Nonprofit  BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $17,432,600

- 188 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 0
  Dietary & Housekeeping 67

  Nurses: 43 total, including
  - Registered Nurses (RNs) 10
  - Licensed Practical Nurses (LPNs) 4
  - Certified Nursing Assistants (CNAs) 30
  - Contract Labor: 4 total, including
    - Nursing 0
    - Therapists 4
  - Other 0
  Administrative 17

  - Plant Operations and Maintenance 13

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $250,594 for Harrogate.
- Total Employee Payroll: $7,553,140
- Estimated State Income Taxes Paid by Employees: $417,311

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census 3.1 0.0 57.6 60.7
  - Avg. Length of Stay 44.7 0.0 198.3 169.0
  - Occupancy Rate 4.5% 0.0% 84.7% 89.2%

- Medicare Overall Rating
- Medicare Quality Measure Rating

- Routine Cost per Day $274.25
- Total Beds 68
- Payer Mix
  - Medicare 6.0%
  - Medicaid 0.0%
  - All Other 95.0%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>1,046</td>
<td>93.6%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>20</td>
<td>1.8%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>10</td>
<td>0.9%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>20</td>
<td>1.8%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>6</td>
<td>0.5%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>15</td>
<td>1.3%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>1,117</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 81.6%

Figures may not add due to rounding.
HARTWYCK AT OAK TREE

Ownership: Nonprofit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $17,816,300

- 191 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists: 15
  Dietary & Housekeeping: 38
  Nurses: 99 total, including
    - Registered Nurses (RNs): 24
    - Licensed Practical Nurses (LPNs): 26
    - Certified Nursing Assistants (CNAs): 50
  Administrative: 12
  Contract Labor: 0 total, including
    - Nursing: 0
    - Therapists: 0
    - Other: 0

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $384,432 for Hartwyck at Oak Tree.

- Total Employee Payroll: $9,731,067
- Estimated State Income Taxes Paid by Employees: $537,641

Total Medicare % to Days

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  Avg. Daily Census: 18.5
  Avg. Length of Stay: 29.0
  Occupancy Rate: 10.3%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★
- Routine Cost per Day: $314.34

Payer Mix

- Payer Mix: Medicare 17.3%, Medicaid 51.0%, All Other 31.7%
- Total Beds: 180 Inclusive of 20 Ventilator & 45 TBI SCNF beds

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs
- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

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Figures may not add due to rounding.
HEALTH CENTER AT BLOOMINGDALE

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $12,177,400

- 97 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 0
  - Registered Nurses (RNs): 10
  - Contract Labor: 8 total, including
    - Nursing: 0
    - Therapists: 8
    - Other: 0
  - Licensed Practical Nurses (LPNs): 15
  - Certified Nursing Assistants (CNAs): 44
  - Administrative: 6
  - Plant Operations and Maintenance: 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $413,374 for Health Center at Bloomingdale.
- Total Employee Payroll: $3,720,407
- Estimated State Income Taxes Paid by Employees: $205,552

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>Avg. Length of Stay</td>
<td>Occupancy Rate</td>
<td></td>
</tr>
<tr>
<td>15.4</td>
<td>47.2</td>
<td>12.8%</td>
<td></td>
</tr>
<tr>
<td>76.6</td>
<td>682.3</td>
<td>63.9%</td>
<td></td>
</tr>
<tr>
<td>18.4</td>
<td>88.2</td>
<td>15.3%</td>
<td></td>
</tr>
<tr>
<td>110.4</td>
<td>170.8</td>
<td>92.0%</td>
<td></td>
</tr>
</tbody>
</table>

Routine Cost per Day $218.13
Total Beds 120

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>239</td>
<td>4.3%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>5,277</td>
<td>93.9%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>13</td>
<td>0.2%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>26</td>
<td>0.5%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>8</td>
<td>0.1%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>43</td>
<td>0.8%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>15</td>
<td>0.3%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>5,621</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 92.2%

Figures may not add due to rounding.
HEALTH CENTER AT GALLOWAY

Ownership: For-profit  
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $11,603,500

- 99 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 0
  - Nurses: 61 total, including:
    - Registered Nurses (RNs): 4
    - Licensed Practical Nurses (LPNs): 18
    - Certified Nursing Assistants (CNAs): 39
  - Contract Labor: 15 total, including:
    - Nursing: 3
    - Therapists: 12
    - Other: 0
  - Administrative: 6
  - Plant Operations and Maintenance: 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $350,090 for Health Center at Galloway.
- Total Employee Payroll: $3,467,035
- Estimated State Income Taxes Paid by Employees: $191,554

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 23.3
  - Avg. Length of Stay: 34.3
  - Occupancy Rate: 19.4%

- Medicare Overall Rating: ★★
- Medicare Quality Measure Rating: ★★

- Routine Cost per Day: $230.02
- Total Beds: 120
- Payer Mix:
  - Medicare: 22.4%
  - Medicaid: 67.5%
  - All Other: 10.0%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>94</td>
<td>1.1%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>8,011</td>
<td>94.3%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>63</td>
<td>0.7%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>214</td>
<td>2.5%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>70</td>
<td>0.8%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>42</td>
<td>0.5%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>8,494</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 87.4%
HEATH VILLAGE

Annual Contributions to Local and State Economy

Total Expenditures: $22,658,200

- 233 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 10
  - Dietary & Housekeeping: 72
  - Nurses: 82 total, including:
    - Registered Nurses (RNs): 19
    - Licensed Practical Nurses (LPNs): 14
    - Certified Nursing Assistants (CNAs): 50
  - Administrative: 19
  - Contract Labor: 0 total, including:
    - Nursing: 0
    - Therapists: 0
    - Other: 0
  - Plant Operations and Maintenance: 23

- Total Employee Payroll: $10,009,831
- Estimated State Income Taxes Paid by Employees: $553,043

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 22.2
  - Avg. Length of Stay: 28.9
  - Occupancy Rate: 22.4%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $238.19
- Total Beds: 99

- Payer Mix
  - Medicare: 17.9%
  - Medicaid: 8.4%
  - All Other: 73.7%
  - Total: 125.5%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Rehabilitation Plus Extensive Services: 15 (0.2%)
- Rehabilitation (breakdown in pie chart): 7,815 (96.5%)
- Extensive Services: 0 (0.0%)
- Special Care High: 45 (0.6%)
- Special Care Low: 166 (2.0%)
- Clinically Complex: 41 (0.5%)
- Behavioral Symptoms/Cognitive Performance: 0 (0.0%)
- Reduced Physical Function: 19 (0.2%)

- TOTAL: 8,101

- % Medicare Days in Ultra/Very High RUGs: 93.5%

Figures may not add due to rounding.
HOLIDAY CARE CENTER

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $13,613,800

- 149 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 1
  - Dietary & Housekeeping: 23
  - Nurses: 96 total, including
    - Registered Nurses (RNs): 9
    - Licensed Practical Nurses (LPNs): 29
    - Certified Nursing Assistants (CNAs): 58
  - Administrative: 9
  - Contract Labor: 6 total, including
    - Nursing: 0
    - Therapists: 6
    - Other: 0
  - Plant Operations and Maintenance: 3

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $586,786 for Holiday Care Center.

- Total Employee Payroll: $5,555,690
- Estimated State Income Taxes Paid by Employees: $306,952

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>20.6</td>
<td>103.9</td>
<td>30.9</td>
<td>155.4</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>30.6</td>
<td>689.8</td>
<td>81.2</td>
<td>129.2</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>11.4%</td>
<td>57.7%</td>
<td>17.2%</td>
<td>86.4%</td>
</tr>
</tbody>
</table>

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census
  - Avg. Length of Stay
  - Occupancy Rate

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $173.45
- Total Beds: 180

- Payer Mix:
  - Medicare: 13.2%
  - Medicaid: 66.9%
  - All Other: 19.9%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare Days</td>
</tr>
<tr>
<td>----------------</td>
</tr>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
</tr>
<tr>
<td>Extensive Services</td>
</tr>
<tr>
<td>Special Care High</td>
</tr>
<tr>
<td>Special Care Low</td>
</tr>
<tr>
<td>Clinically Complex</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
</tr>
<tr>
<td>TOTAL</td>
</tr>
</tbody>
</table>
% Medicare Days in Ultra/Very High RUGs: 76.0%
HOLLY MANOR CENTER

Ownership: For-profit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $14,729,900

■ 119 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists: 0
Dietary & Housekeeping: 15

Nurses: 78 total, including

■ Registered Nurses (RNs): 22
■ Licensed Practical Nurses (LPNs): 11
■ Certified Nursing Assistants (CNAs): 45

Contract Labor: 10 total, including

■ Nursing: 1
■ Therapists: 9
■ Other: 0

Administrative: 7
Plant Operations and Maintenance: 2

■ Estimated State Income Taxes Paid by Employees: $275,246

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

<table>
<thead>
<tr>
<th>Avg. Daily Census</th>
<th>Avg. Length of Stay</th>
<th>Occupancy Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare: 15.6%</td>
<td>Medicaid: 58.9%</td>
<td>All Other: 25.6%</td>
</tr>
<tr>
<td>Avg. Days: 16.4</td>
<td>Avg. Length: 36.6</td>
<td>Payer Mix:</td>
</tr>
<tr>
<td>Avg. Length: 61.9</td>
<td>Avg. Length: 664.7</td>
<td>Medicare: 15.6%</td>
</tr>
<tr>
<td>Occupancy Rate: 13.2%</td>
<td>Occupancy Rate: 49.9%</td>
<td>Medicaid: 58.9%</td>
</tr>
<tr>
<td>Total: 105.2</td>
<td>Total: 115.6</td>
<td>Total: 84.8%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $312.32
Total Beds: 124

■ More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>% Medicare Days in Ultra/Very High RUGs</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>9</td>
<td>0.2%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>5,372</td>
<td>90.0%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>299</td>
<td>5.0%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>127</td>
<td>2.1%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>143</td>
<td>2.4%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>13</td>
<td>0.2%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>6</td>
<td>0.1%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>5,969</td>
<td>81.8%</td>
</tr>
</tbody>
</table>

Figures may not add due to rounding.
HOLY NAME FRIARY

Annual Contributions to Local and State Economy

Total Expenditures: $4,119,400

- 44 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 0
  Dietary & Housekeeping 12
  Nurses: 23 total, including
    - Registered Nurses (RNs) 5
    - Licensed Practical Nurses (LPNs) 6
    - Certified Nursing Assistants (CNAs) 13
  Administrative 3
  Contract Labor: 0 total, including
    - Nursing 0
    - Therapists 0
    - Other 0
  Plant Operations and Maintenance 1

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $97,565 for Holy Name Friary.
- Total Employee Payroll: $2,179,882
- Estimated State Income Taxes Paid by Employees: $120,438

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  Medicare Overall Rating ★★★★★
  Medicare Quality Measure Rating ★
  Avg. Daily Census 1.1
  Avg. Length of Stay 64.5
  Occupancy Rate 3.7%
  Total 23.5
  Medicare
  Medicaid 19.6
  All Other 2.8
  Total 451.2

- Routine Cost per Day $456.94
- Total Beds 29
- Estimated State Income Taxes Paid by Employees: $120,438

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Rehabilitation Plus Extensive Services 17 4.4%
- Rehabilitation (breakdown in pie chart) 312 80.6%
- Extensive Services 0 0.0%
- Special Care High 0 0.0%
- Special Care Low 35 9.0%
- Clinically Complex 2 0.5%
- Behavioral Symptoms/Cognitive Performance 8 2.1%
- Reduced Physical Function 13 3.4%
- TOTAL 387

- % Medicare Days in Ultra/Very High RUGs 19.4%

Figures may not add due to rounding.
New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $338,826 for Homestead Rehabilitation & Health Care Center.

Total Employee Payroll: $4,410,398

Estimated State Income Taxes Paid by Employees: $243,674

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.
HOUSE OF THE GOOD SHEPHERD

Ownership: Nonprofit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $11,863,000

- 122 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 0
  Dietary & Housekeeping 30
  Nurses: 43 total, including
  Registered Nurses (RNs) 6
  Licensed Practical Nurses (LPNs) 8
  Certified Nursing Assistants (CNAs) 29
  Contract Labor: 8 total, including
  Nursing 0
  Therapists 7
  Other 0
  Administrative 12
  Plant Operations and Maintenance 7

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $191,221 for House of the Good Shepherd.
- Total Employee Payroll: $4,630,220
- Estimated State Income Taxes Paid by Employees: $255,820

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>14.4</td>
<td>23.6</td>
<td>20.3</td>
<td>58.4</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>37.0</td>
<td>862.5</td>
<td>322.5</td>
<td>121.7</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>23.2%</td>
<td>38.1%</td>
<td>32.8%</td>
<td>94.1%</td>
</tr>
</tbody>
</table>

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

| Distribution of Rehabilitation RUGs by Percent of Medicare Days |
|------------------------|------------------------|------------------------|------------------------|------------------------|
| Medicare Days | % to Total |
| Rehabilitation Plus Extensive Services | 0 | 0.0% |
| Rehabilitation (breakdown in pie chart) | 5,168 | 98.4% |
| Extensive Services | 0 | 0.0% |
| Special Care High | 16 | 0.3% |
| Special Care Low | 28 | 0.5% |
| Clinically Complex | 20 | 0.4% |
| Behavioral Symptoms/Cognitive Performance | 0 | 0.0% |
| Reduced Physical Function | 20 | 0.4% |
| **TOTAL** | **5,252** |

% Medicare Days in Ultra/Very High RUGs: 94.0%
HUDSONVIEW HEALTH CARE CENTER

Ownership: For-profit  
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $26,331,000

- 291 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists 3
  - Dietary & Housekeeping 61
  - Nurses: 167 total, including
    - Registered Nurses (RNs) 42
    - Licensed Practical Nurses (LPNs) 15
    - Certified Nursing Assistants (CNAs) 110
  - Administrative 16
  - Contract Labor: 0 total, including
    - Nursing 0
    - Therapists 0
    - Other 0
  - Plant Operations and Maintenance 11

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $938,283 for Hudsonview Health Care Center.
- Total Employee Payroll: $12,464,761
- Estimated State Income Taxes Paid by Employees: $688,678

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census 49.2
  - Avg. Length of Stay 49.5
  - Occupancy Rate 18.0%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day $222.70
- Total Beds 273

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>154</td>
<td>0.9%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>17,353</td>
<td>96.6%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>2</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>201</td>
<td>1.1%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>233</td>
<td>1.3%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>13</td>
<td>0.1%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>6</td>
<td>0.0%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>17,962</td>
<td>84.1%</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 84.1%

Figures may not add due to rounding.
**HUNTERDON CARE CENTER**

**Annual Contributions to Local and State Economy**

- **Total Expenditures:** $20,632,500

**Therapists**: 0 Dietary & Housekeeping: 25

- **Nurses:** 168 total, including
  - Registered Nurses (RNs): 25
  - Licensed Practical Nurses (LPNs): 39
  - Certified Nursing Assistants (CNAs): 103

- **Administrative:** 13

**Contract Labor:** 15 total, including

- **Nursing:** 0
- **Therapists:** 15
- **Other:** 0

**Plant Operations and Maintenance:** 4

- **Total Employee Payroll:** $7,759,595
- **Estimated State Income Taxes Paid by Employees:** $428,718

**Statistical Profile**

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>31.8</td>
<td>91.1</td>
<td>54.5</td>
<td>177.5</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>25.8</td>
<td>692.8</td>
<td>126.7</td>
<td>98.9</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>17.2%</td>
<td>49.2%</td>
<td>29.5%</td>
<td>95.9%</td>
</tr>
</tbody>
</table>

- **Routine Cost per Day:** $229.93
- **Payer Mix**
  - Medicare: 17.9%
  - Medicaid: 51.3%
  - All Other: 30.7%

**Total Beds:** 185

- **More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.**

**RUG Analysis**

- **Distribution of Rehabilitation RUGS by Percent of Medicare Days**

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>308</td>
<td>2.6%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>11,059</td>
<td>95.1%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>33</td>
<td>0.3%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>27</td>
<td>0.2%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>67</td>
<td>0.6%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>120</td>
<td>1.0%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>2</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>9</td>
<td>0.1%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>11,625</strong></td>
<td></td>
</tr>
</tbody>
</table>

**% Medicare Days in Ultra/Very High RUGs:** 93.0%

- Figures may not add due to rounding.
IMPERIAL CARE CENTER

Annual Contributions to Local and State Economy

Total Expenditures: $10,101,000

- 111 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 15
  - Nurses: 60 total, including
    - Registered Nurses (RNs): 14
    - Licensed Practical Nurses (LPNs): 9
    - Certified Nursing Assistants (CNAs): 36
  - Contract Labor: 14 total, including
    - Nursing: 9
    - Therapists: 5
    - Other: 0
  - Administrative: 9
  - Plant Operations and Maintenance: 3

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $422,600 for Imperial Care Center.

- Total Employee Payroll: $3,940,270
- Estimated State Income Taxes Paid by Employees: $217,700

 Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 12.8
  - Avg. Length of Stay: 51.8
  - Occupancy Rate: 10.5%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★

- Routine Cost per Day: $219.91
- Total Beds: 121

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Rehabilitation Plus Extensive Services: 22 days (0.5%)
- Rehabilitation (breakdown in pie chart): 3,974 days (85.4%)
- Extensive Services: 78 days (1.7%)
- Special Care High: 237 days (5.1%)
- Special Care Low: 273 days (5.9%)
- Clinically Complex: 64 days (1.4%)
- Behavioral Symptoms/Cognitive Performance: 0 days (0.0%)
- Reduced Physical Function: 8 days (0.2%)
- TOTAL: 4,656 days

- % Medicare Days in Ultra/Very High RUGs: 75.1%
INGLEMOOR CENTER

Annual Contributions to Local and State Economy

Total Expenditures: $7,837,100

- 74 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 9
  - Nurses: 46 total, including
    - Registered Nurses (RNs): 17
    - Licensed Practical Nurses (LPNs): 4
    - Certified Nursing Assistants (CNAs): 25
  - Administrative: 6
  - Contract Labor: 7 total, including
    - Nursing: 0
    - Therapists: 6
    - Other: 0
  - Plant Operations and Maintenance: 1

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $180,493 for Inglemoor Center.

- Total Employee Payroll: $3,274,093

- Estimated State Income Taxes Paid by Employees: $180,894

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>14.4</td>
<td>25.1</td>
<td>16.4</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>30.9</td>
<td>295.0</td>
<td>45.1</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>23.2%</td>
<td>40.4%</td>
<td>26.5%</td>
</tr>
</tbody>
</table>

- Medicare Ratings (from 1 to 5 stars)
  - Medicare Overall Rating: ★★★
  - Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $292.56
- Total Beds: 62

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>27</td>
<td>0.5%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>4,306</td>
<td>81.9%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>10</td>
<td>0.2%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>362</td>
<td>6.9%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>249</td>
<td>4.7%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>226</td>
<td>4.3%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>78</td>
<td>1.5%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>5,258</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 76.2%

Figures may not add due to rounding.
INGLEMOOR REHABILITATION AND CARE CENTER OF LIVING

Ownership: For-profit  BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $16,392,600

- 162 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists: 0
Dietary & Housekeeping: 29

Nurses: 107 total, including
- Registered Nurses (RNs): 34
- Licensed Practical Nurses (LPNs): 12
- Certified Nursing Assistants (CNAs): 62

Administrative: 12

Contract Labor: 1 total, including
- Nursing: 1
- Therapists: 0
- Other: 0

Plant Operations and Maintenance: 1

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $318,276 for Inglemoor Rehabilitation and Care Center of Living.

- Total Employee Payroll: $7,307,295

- Estimated State Income Taxes Paid by Employees: $403,728

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  Medicare Overall Rating: *****
  Medicare Quality Measure Rating: *****

- Routine Cost per Day: $282.31

- Total Beds: 130

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Medicare Days: 224
- % to Total: 1.4%
- Rehabilitation Plus Extensive Services

- Medicare Days: 15,197
- % to Total: 97.1%
- Rehabilitation (breakdown in pie chart

- Medicare Days: 0
- % to Total: 0.0%
- Extensive Services

- Medicare Days: 144
- % to Total: 0.9%
- Special Care High

- Medicare Days: 33
- % to Total: 0.2%
- Special Care Low

- Medicare Days: 37
- % to Total: 0.2%
- Clinically Complex

- Medicare Days: 0
- % to Total: 0.0%
- Behavioral Symptoms/Cognitive Performance

- Medicare Days: 12
- % to Total: 0.1%
- Reduced Physical Function

TOTAL: 15,647

% Medicare Days in Ultra/Very High RUGs: 94.3%

Figures may not add due to rounding.
INSPIRA WOODBRY TCU

Ownership: Nonprofit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $683,700

- 9 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

1 This provider reports its data as a subprovider on another facility’s Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $3,850 for Inspira Woodbry TCU.
- Total Employee Payroll: $653,662
- Estimated State Income Taxes Paid by Employees: $36,115

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 3.7
  - Avg. Length of Stay: N/A
  - Occupancy Rate: 36.6%

- Avg. Rating: 3.7
- Occupancy Rate: 36.6%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $1,374.25
- Payer Mix:
  - Medicare: 80.5%
  - All Other: 19.5%

- Total Beds: 10

- Total Expenditures: $683,700

- Medicare: 80.5%
- Medicaid: N/A
- All Other: 19.5%
- Total: 100%

RUG Analysis

- Rehabilation Plus Extensive Services: 18 days (1.3%)
- Rehabiliation (breakdown in pie chart): 592 days (44.3%)
- Extensive Services: 21 days (1.6%)
- Special Care High: 489 days (36.6%)
- Special Care Low: 9 days (0.7%)
- Clinically Complex: 154 days (11.5%)
- Behavioral Symptoms/Cognitive Performance: 0 days (0.0%)
- Reduced Physical Function: 54 days (4.0%)

- TOTAL: 1,337 days

% Medicare Days in Ultra/Very High RUGs: 0.0%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.
JERSEY SHORE CENTER

Ownership: For-profit
BPCI Model Participation: Model 3

Annual Contributions to Local and State Economy

Total Expenditures: $17,529,700

- 149 full-time equivalent jobs (salaried and contract), including key areas such as

<table>
<thead>
<tr>
<th>Therapists</th>
<th>0</th>
<th>Dietary &amp; Housekeeping</th>
<th>17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nurses: 100 total, including</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Registered Nurses (RNs)</td>
<td>32</td>
<td>Contract Labor: 13 total, including</td>
<td></td>
</tr>
<tr>
<td>Licensed Practical Nurses (LPNs)</td>
<td>15</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Certified Nursing Assistants (CNAs)</td>
<td>53</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Administrative</td>
<td>7</td>
<td>Plant Operations and Maintenance</td>
<td>2</td>
</tr>
</tbody>
</table>

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $512,322 for Jersey Shore Center.
- Total Employee Payroll: $6,431,825
- Estimated State Income Taxes Paid by Employees: $355,358

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>25.5</td>
<td>89.1</td>
<td>28.6</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>28.4</td>
<td>561.0</td>
<td>70.6</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>16.1%</td>
<td>56.4%</td>
<td>18.1%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $258.76
Total Beds: 158

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>8,003</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>46</td>
</tr>
<tr>
<td>Special Care High</td>
<td>523</td>
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<tr>
<td>Special Care Low</td>
<td>517</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>103</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>15</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>96</td>
</tr>
<tr>
<td>TOTAL</td>
<td>9,303</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 77.8%
### Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>36.7</td>
<td>78.2</td>
<td>60.7</td>
<td>175.6</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>32.6</td>
<td>920.7</td>
<td>211.0</td>
<td>117.2</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>20.4%</td>
<td>43.4%</td>
<td>33.7%</td>
<td>97.5%</td>
</tr>
</tbody>
</table>

#### Medicare Quality Measure Rating

- ★★★★★

#### Routine Cost per Day

- $360.29

#### Total Beds

- 180

#### Payer Mix

- Medicare 20.9%
- Medicaid 44.5%
- All Other 34.6%

#### Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>12</td>
<td>0.1%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>12,875</td>
<td>96.5%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>11</td>
<td>0.1%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>162</td>
<td>1.2%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>195</td>
<td>1.5%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>62</td>
<td>0.5%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>30</td>
<td>0.2%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>13,347</strong></td>
<td></td>
</tr>
</tbody>
</table>

**% Medicare Days in Ultra/Very High RUGs**: 91.1%
New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $417,164 for JFK Hartwyck at Cedar Brook.

- Total Employee Payroll: $4,907,036
- Estimated State Income Taxes Paid by Employees: $271,114

**Statistical Profile**

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>4.5</td>
<td>87.7</td>
<td>8.2</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>41.4</td>
<td>615.8</td>
<td>62.0</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>4.3%</td>
<td>82.8%</td>
<td>7.7%</td>
</tr>
</tbody>
</table>

**Routine Cost per Day**

| Total Beds | 106 |

Inclusive of 20 Huntington’s SCNF beds

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

**RUG Analysis**

<table>
<thead>
<tr>
<th>RUG Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>1,499</td>
<td>90.5%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>61</td>
<td>3.7%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>79</td>
<td>4.8%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>12</td>
<td>0.7%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>5</td>
<td>0.3%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>1,656</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 86.2%
JFK HARTWYCK AT EDISON ESTATES

Annual Contributions to Local and State Economy

Total Expenditures: $25,919,500

- 217 full-time equivalent jobs (salaried and contract), including key areas such as

  Therapists: 0
  Dietary & Housekeeping: 0

  Nurses: 160 total, including
  Registered Nurses (RNs): 29
  Licensed Practical Nurses (LPNs): 46
  Certified Nursing Assistants (CNAs): 86
  Contract Labor: 0 total, including
  Nursing: 0
  Therapists: 0
  Other: 0
  Administrative: 19
  Plant Operations and Maintenance: 8

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $913,263 for JFK Hartwyck at Edison Estates.

- Total Employee Payroll: $10,182,206

- Estimated State Income Taxes Paid by Employees: $562,567

Statistical Profile

Medicare Ratings (from 1 to 5 stars)

- Avg. Daily Census: 32.1
- Avg. Length of Stay: 25.4
- Occupancy Rate: 11.4%

Medicare Overall Rating: ★★
Medicare Quality Measure Rating: ★★★★★

Routine Cost per Day: $235.17
Total Beds: 280

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>274</td>
<td>2.3%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>9,937</td>
<td>84.9%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>136</td>
<td>1.2%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>297</td>
<td>2.5%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>522</td>
<td>4.5%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>415</td>
<td>3.5%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>24</td>
<td>0.2%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>94</td>
<td>0.8%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>11,699</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 82.4%
Annual Contributions to Local and State Economy
Total Expenditures: $11,200,400

- 138 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 0  Dietary & Housekeeping 30
  Nurses: 48 total, including
  - Registered Nurses (RNs) 7
  - Licensed Practical Nurses (LPNs) 12
  - Certified Nursing Assistants (CNAs) 28
  Administrative 11  Plant Operations and Maintenance 5

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $127,306 for Job Haines Home for Aged People.
- Total Employee Payroll: $5,444,881
- Estimated State Income Taxes Paid by Employees: $300,830

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  Avg. Daily Census 9.0  Avg. Length of Stay 27.9
  Occupancy Rate 22.5%
- Medicare Overall Rating ★★★★★
- Medicare Quality Measure Rating ★★★

Routine Cost per Day $404.35
Total Beds 40

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>62</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>3,214</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Special Care High</td>
<td>1</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>3</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>1</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>3</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>5</td>
</tr>
<tr>
<td>TOTAL</td>
<td>3,289</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 94.6%
KENNEDY HEALTH CARE CENTER

Annual Contributions to Local and State Economy

Total Expenditures: $20,288,100

- 246 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 42
  - Nurses: 144 total, including:
    - Registered Nurses (RNs): 40
    - Licensed Practical Nurses (LPNs): 16
    - Certified Nursing Assistants (CNAs): 88
  - Contract Labor: 21 total, including:
    - Nursing: 0
    - Therapists: 21
    - Other: 0
  - Administrative: 18

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $564,138 for Kennedy Health Care Center.
- Total Employee Payroll: $9,207,389
- Estimated State Income Taxes Paid by Employees: $508,708

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 46.5
  - Avg. Length of Stay: 30.8
  - Occupancy Rate: 24.5%

- Medicare Overall Rating: ★★
- Medicare Quality Measure Rating: ★★★

- Routine Cost per Day: $249.95
- Total Beds: 190

- Payer Mix
  - Medicare: 26.4%
  - Medicaid: 56.3%
  - All Other: 17.3%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Description</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>91</td>
<td>0.5%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>16,106</td>
<td>95.0%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>3</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>36</td>
<td>0.2%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>418</td>
<td>2.5%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>217</td>
<td>1.3%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>3</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>84</td>
<td>0.5%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>16,958</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 85.2%

Figures may not add due to rounding.
KING JAMES CARE CENTER OF CHATHAM

Annual Contributions to Local and State Economy

Total Expenditures: $10,762,200

- 100 full-time equivalent jobs (salaried and contract), including key areas such as

  Therapists: 4
  Dietary & Housekeeping: 19

  Nurses: 52 total, including
    - Registered Nurses (RNs): 7
    - Licensed Practical Nurses (LPNs): 13
    - Certified Nursing Assistants (CNAs): 31

  Administrative: 8
  Plant Operations and Maintenance: 3

  Contract Labor: 1 total, including
    - Nursing: 0
    - Therapists: 1
    - Other: 0

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $241,869 for King James Care Center of Chatham.

- Total Employee Payroll: $5,026,181
- Estimated State Income Taxes Paid by Employees: $277,697

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  Avg. Daily Census: 20.2
  Avg. Length of Stay: 36.7
  Occupancy Rate: 18.7%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $312.77

- Payer Mix:
  - Medicare: 26.7%
  - Medicaid: 33.7%
  - All Other: 39.6%

- Total Beds: 108

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>72</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>6,913</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Special Care High</td>
<td>72</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>184</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>83</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
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<tr>
<td>Reduced Physical Function</td>
<td>44</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>7,368</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 87.2%
KING MANOR CARE AND REHABILITATION CENTER

Ownership: For-profit  BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $10,119,700

- 112 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists 0  Dietary & Housekeeping 17

Nurses: 64 total, including
- Registered Nurses (RNs) 9
- Licensed Practical Nurses (LPNs) 13
- Certified Nursing Assistants (CNAs) 42

Administrative 5  Plant Operations and Maintenance 2

Contract Labor: 7 total, including
- Nursing 0
- Therapists 7
- Other 0

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $417,629 for King Manor Care and Rehabilitation Center.

- Total Employee Payroll: $4,032,322

■ Estimated State Income Taxes Paid by Employees: $222,786

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  Medicare Avg. Daily Census 15.3  Medicaid 88.7  All Other 7.3  Total 111.3
  Avg. Length of Stay 53.6  221.7  41.1  128.9
  Occupancy Rate 12.7%  73.9%  6.1%  92.7%

- Medicare Overall Rating ★ ★
- Medicare Quality Measure Rating ★ ★ ★ ★ ★

Routine Cost per Day $214.16

Total Beds 120

Payer Mix

- Medicare 79.7%
- Medicaid 13.7%
- All Other 6.6%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Rehabilitation Plus Extensive Services 55 1.0%
- Rehabilitation (breakdown in pie chart) 5,299 95.1%
- Extensive Services 2 0.0%
- Special Care High 101 1.8%
- Special Care Low 40 0.7%
- Clinically Complex 62 1.1%
- Behavioral Symptoms/Cognitive Performance 1 0.0%
- Reduced Physical Function 13 0.2%

TOTAL 5,573

% Medicare Days in Ultra/Very High RUGs 90.9%

Figures may not add due to rounding.
KRESSON VIEW CENTER

Annual Contributions to Local and State Economy

Total Expenditures: $22,348,800

■ 178 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists 0
Dietary & Housekeeping 23

Nurses: 121 total, including
■ Registered Nurses (RNs) 21
■ Licensed Practical Nurses (LPNs) 31
■ Certified Nursing Assistants (CNAs) 69

Contract Labor: 12 total, including
■ Nursing 0
■ Therapists 12
■ Other 0

Administrative 10
Plant Operations and Maintenance 3

■ New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $766,861 for Kresson View Center.

■ Total Employee Payroll: $7,088,974

■ Estimated State Income Taxes Paid by Employees: $391,666

Statistical Profile

Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating
Medicare Quality Measure Rating

Routine Cost per Day $248.77
Payer Mix

Total Beds 240

■ More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

% Medicare Days in Ultra/Very High RUGs 71.6%

Figures may not add due to rounding.
New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $653,156 for Lakeland Health Care Center.

Total Employee Payroll: $1,722,544

Estimated State Income Taxes Paid by Employees: $95,171

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 20.9
  - Avg. Length of Stay: 58.2
  - Occupancy Rate: 10.7%

- Medicare Overall Rating: ★★★

- Medicare Quality Measure Rating: ★★★★★★

- Routine Cost per Day: $207.87

- Total Beds: 195

- Payer Mix:
  - Medicare: 12.2%
  - Medicaid: 82.0%
  - All Other: 5.8%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Rehabilitation Plus Extensive Services: 14 (0.2% of total)
- Rehabilitation: 7,179 (94.2% of total)
- Extensive Services: 0 (0.0% of total)
- Special Care High: 251 (3.3% of total)
- Special Care Low: 138 (1.8% of total)
- Clinically Complex: 32 (0.4% of total)
- Behavioral Symptoms/Cognitive Performance: 0 (0.0% of total)
- Reduced Physical Function: 7 (0.1% of total)

- % Medicare Days in Ultra/Very High RUGs: 90.6%
LAUREL BAY HEALTH & REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $9,637,600

- 114 full-time equivalent jobs (salaried and contract), including key areas such as

 Therapists 0 Dietary & Housekeeping 25
 Nurses: 62 total, including
   - Registered Nurses (RNs) 9
   - Licensed Practical Nurses (LPNs) 17
   - Certified Nursing Assistants (CNAs) 37
 Administrative 5
 Contract Labor: 10 total, including
   - Nursing 10
   - Therapists 0
   - Other 0

 New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $358,828 for Laurel Bay Health & Rehabilitation Center.

 Total Employee Payroll: $3,948,853

 Estimated State Income Taxes Paid by Employees: $218,174

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>15.6</td>
<td>73.0</td>
<td>9.5</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>40.0</td>
<td>242.1</td>
<td>115.8</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>13.2%</td>
<td>61.8%</td>
<td>8.1%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $210.72

Payer Mix

- Medicare 15.9%
- Medicaid 74.4%
- All Other 9.7%

Total Beds 118

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
</table>

![Distribution of Rehabilitation RUGs by Percent of Medicare Days]

<table>
<thead>
<tr>
<th>Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>120</td>
<td>2.1%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>5,389</td>
<td>94.9%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>80</td>
<td>1.4%</td>
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<tr>
<td>Special Care Low</td>
<td>84</td>
<td>1.5%</td>
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<tr>
<td>Clinically Complex</td>
<td>6</td>
<td>0.1%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>1</td>
<td>0.0%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>5,680</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 95.5%
LAUREL MANOR HEALTHCARE AND REHABILITATION CENTER

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $8,854,900

- 93 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 0
  Dietary & Housekeeping 15
  Nurses: 51 total, including
    - Registered Nurses (RNs) 10
    - Licensed Practical Nurses (LPNs) 13
    - Certified Nursing Assistants (CNAs) 28
  Administrative 7

- Contract Labor: 8 total, including
  Nursing 0
  Therapists 8
  Other 0
  Plant Operations and Maintenance 2

- Total Employee Payroll: $3,514,252
- Estimated State Income Taxes Paid by Employees: $194,162

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $312,578 for Laurel Manor Healthcare and Rehabilitation Center.

- Total Employee Payroll: $3,514,252
- Estimated State Income Taxes Paid by Employees: $194,162

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census 18.3
  - Avg. Length of Stay 42.9
  - Occuancy Rate 17.6%

- Medicare Overall Rating: ★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day $209.26
- Total Beds 104

Medicare
Medicaid
All Other
Total
Avg. Daily Census 18.3 63.5 8.3 90.2
Avg. Length of Stay 42.9 380.0 41.1 113.1
Occuancy Rate 17.6% 61.1% 8.0% 86.7%

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Medicare Days
- % to
- Total
  Rehabilitation Plus Extensive Services 503 7.5%
  Rehabilitation (breakdown in pie chart) 6,098 91.1%
  Extensive Services 9 0.1%
  Special Care High 0 0.0%
  Special Care Low 80 1.2%
  Clinically Complex 1 0.0%
  Behavioral Symptoms/Cognitive Performance 0 0.0%
  Reduced Physical Function 6 0.1%
  TOTAL 6,697

% Medicare Days in Ultra/Very High RUGs 96.6%

Figures may not add due to rounding.
LAURELTON VILLAGE

Annual Contributions to Local and State Economy

Total Expenditures: $14,845,800

- 106 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 0
  - Contract Labor: 0

- Nurses: 74 total, including
  - Registered Nurses (RNs): 13
  - Licensed Practical Nurses (LPNs): 17
  - Certified Nursing Assistants (CNAs): 43
  - Other: 0

- Administrative: 7
  - Plant Operations and Maintenance: 2

- Total Employee Payroll: $4,457,648
- Estimated State Income Taxes Paid by Employees: $246,285

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 22.9
  - Avg. Length of Stay: 28.4
  - Occupancy Rate: 12.7%

- Medicare Overall Rating: ★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $222.97
- Total Beds: 180

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Rehabilitation Plus Extensive Services: 38 days (0.5%)
- Rehabilitation (breakdown in pie chart): 7,972 days (95.2%)
- Extensive Services: 10 days (0.1%)
- Special Care High: 131 days (1.6%)
- Special Care Low: 97 days (1.2%)
- Clinically Complex: 88 days (1.1%)
- Behavioral Symptoms/Cognitive Performance: 1 day (0.0%)
- Reduced Physical Function: 39 days (0.5%)

TOTAL: 8,376 days (% Medicare Days in Ultra/Very High RUGs: 88.7%)

Figures may not add due to rounding.
LEISURE CHATEAU REHABILITATION

Ownership: For-profit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $21,215,100

- 222 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 0
  Dietary & Housekeeping 33
  Nurses: 128 total, including
    ■ Registered Nurses (RNs) 14
    ■ Licensed Practical Nurses (LPNs) 33
    ■ Certified Nursing Assistants (CNAs) 80
  Contract Labor: 18 total, including
    ■ Nursing 5
    ■ Therapists 13
    ■ Other 0
  Administrative 11
  Plant Operations and Maintenance 5

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $753,356 for Leisure Chateau Rehabilitation.
- Total Employee Payroll: $8,656,858
- Estimated State Income Taxes Paid by Employees: $478,291

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>27.4</td>
<td>142.9</td>
<td>30.3</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>37.1</td>
<td>312.3</td>
<td>108.3</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>11.3%</td>
<td>59.0%</td>
<td>12.5%</td>
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</tbody>
</table>

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare</td>
</tr>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
</tr>
<tr>
<td>Extensive Services</td>
</tr>
<tr>
<td>Special Care High</td>
</tr>
<tr>
<td>Special Care Low</td>
</tr>
<tr>
<td>Clinically Complex</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
</tr>
<tr>
<td>TOTAL</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 82.5%

Figures may not add due to rounding.
#### LEISURE PARK HEALTH CENTER

**Ownership:** For-profit

**BPCI Model Participation:** None

### Annual Contributions to Local and State Economy

**Total Expenditures:** $20,707,900

- **204 full-time equivalent jobs** (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 80
  - Contract Labor: 0 total, including
    - Nursing: 0
    - Therapists: 0
    - Other: 0
  - Registered Nurses (RNs): 4
  - Licensed Practical Nurses (LPNs): 12
  - Certified Nursing Assistants (CNAs): 18
  - Administrative: 20
  - Plant Operations and Maintenance: 8

- **Total Employee Payroll:** $7,018,053
- **Estimated State Income Taxes Paid by Employees:** $387,747

### Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>Avg. Length of Stay</td>
<td>Occupancy Rate</td>
<td></td>
</tr>
<tr>
<td>11.3</td>
<td>44.8</td>
<td>2.7%</td>
<td></td>
</tr>
<tr>
<td>30.5</td>
<td>2,783.0</td>
<td>7.3%</td>
<td></td>
</tr>
<tr>
<td>363.9</td>
<td>809.9</td>
<td>87.5%</td>
<td></td>
</tr>
<tr>
<td>405.7</td>
<td>569.5</td>
<td>97.5%</td>
<td></td>
</tr>
</tbody>
</table>

- **Routine Cost per Day:** $30.00
- **Total Beds:** 416
- **Payer Mix:**
  - **Medicare:** 2.5%
  - **All Other:** 89.7%

- **Routine Cost per Day:**
  - **Total:** $30.00

#### Medicaid RUG Analysis

- **Distribution of Rehabilitation RUGs by Percent of Medicare Days**

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>3,444</td>
<td>83.6%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>8</td>
<td>0.2%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>282</td>
<td>6.8%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>63</td>
<td>1.5%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>29</td>
<td>0.7%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>295</td>
<td>7.2%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>4,121</strong></td>
<td></td>
</tr>
</tbody>
</table>

- **% Medicare Days in Ultra/Very High RUGs:** 78.9%

---

Figures may not add due to rounding.

---

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $1,715,991 for Leisure Park Health Center.

Total Employee Payroll: $7,018,053

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.
LIBERTY ROYAL REHAB AND HCC

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $6,504,400

- 59 full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 0
  - Dietary & Housekeeping: 10
  - Nurses: 35 total, including:
    - Registered Nurses (RNs): 3
    - Licensed Practical Nurses (LPNs): 10
    - Certified Nursing Assistants (CNAs): 21
    - Contract Labor: 2 total, including:
      - Nursing: 0
      - Therapists: 2
      - Other: 0
  - Administrative: 5
  - Plant Operations and Maintenance: 1

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $240,522 for Liberty Royal Rehab and HCC.

Total Employee Payroll: $2,268,887
Estimated State Income Taxes Paid by Employees: $125,356

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>5.2</td>
<td>50.8</td>
<td>4.4</td>
<td>60.5</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>47.8</td>
<td>386.6</td>
<td>52.3</td>
<td>185.6</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>5.2%</td>
<td>50.8%</td>
<td>4.4%</td>
<td>60.5%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $248.55
Payer Mix
- Medicaid: 84.0%
- Medicare: 8.7%
- All Other: 7.3%

Total Beds: 100

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Rehabilitation Plus Extensive Services: 0 days (0.0%)
- Rehabilitation (breakdown in pie chart): 1,694 days (88.6%)
- Extensive Services: 0 days (0.0%)
- Special Care High: 59 days (3.1%)
- Special Care Low: 105 days (5.5%)
- Clinically Complex: 28 days (1.5%)
- Behavioral Symptoms/Cognitive Performance: 13 days (0.7%)
- Reduced Physical Function: 12 days (0.6%)

TOTAL: 1,911 days

% Medicare Days in Ultra/Very High RUGs: 76.8%

Figures may not add due to rounding.
LINCOLN PARK CARE CENTER

Ownership: For-profit  BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $39,422,500

- 531 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists: 28
  Dietary & Housekeeping: 77
  Nurses: 318 total, including
    - Registered Nurses (RNs): 59
    - Licensed Practical Nurses (LPNs): 71
    - Certified Nursing Assistants (CNAs): 188
  Administrative: 53
  Contract Labor: 1 total, including
    - Nursing: 0
    - Therapists: 1
    - Other: 0
  Plant Operations and Maintenance: 6

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $2,057,070 for Lincoln Park Care Center.
- Total Employee Payroll: $22,496,961
- Estimated State Income Taxes Paid by Employees: $1,242,957

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  Avg. Daily Census: 55.3
  Avg. Length of Stay: 25.6
  Occupancy Rate: 10.8%

- Medicare Overall Rating: ★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $169.64
- Total Beds: 547

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare</td>
</tr>
<tr>
<td>Days</td>
</tr>
<tr>
<td>Rehabiliation Plus Extensive Services</td>
</tr>
<tr>
<td>Rehabiliation (breakdown in pie chart)</td>
</tr>
<tr>
<td>Extensive Services</td>
</tr>
<tr>
<td>Special Care High</td>
</tr>
<tr>
<td>Special Care Low</td>
</tr>
<tr>
<td>Clinically Complex</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
</tr>
<tr>
<td>TOTAL</td>
</tr>
</tbody>
</table>

- % Medicare Days in Ultra/Very High RUGs: 96.0%
LINCOLN PARK RENAISSANCE REHAB & NURSING

Ownership: For-profit  
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $18,753,800

- 235 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 23
  - Dietary & Housekeeping: 35
  - Nurses: 142 total, including
    - Registered Nurses (RNs): 31
    - Licensed Practical Nurses (LPNs): 21
    - Certified Nursing Assistants (CNAs): 91
  - Contract Labor: 1 total, including
    - Nursing: 0
    - Therapists: 1
    - Other: 0
  - Administrative: 9
  - Plant Operations and Maintenance: 5

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $520,558 for Lincoln Park Renaissance Rehab & Nursing.
- Total Employee Payroll: $10,681,729
- Estimated State Income Taxes Paid by Employees: $590,166

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>62.0</td>
<td>94.7</td>
<td>24.9</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>26.2</td>
<td>0.0</td>
<td>112.4</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>32.8%</td>
<td>50.1%</td>
<td>13.2%</td>
</tr>
</tbody>
</table>

- Medicare Ratings (from 1 to 5 stars)
  - Medicare Overall Rating: ★★★★★
  - Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $211.04
- Payer Mix: Medicare 34.1%, Medicaid 52.1%, All Other 13.7%
- Total Beds: 189

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Type</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>803</td>
<td>3.5%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>21,199</td>
<td>93.7%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>4</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>58</td>
<td>0.3%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>433</td>
<td>1.9%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>76</td>
<td>0.3%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>63</td>
<td>0.3%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>22,636</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 95.7%

Figures may not add due to rounding.
### LINCOLN SPECIALTY CARE CENTER

**Ownership:** For-profit  
**BPCI Model Participation:** None

### Annual Contributions to Local and State Economy

**Total Expenditures:** $14,800,400

- **170** full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 43
  - Nurses: 0 total, including
    - Registered Nurses (RNs): 0
    - Licensed Practical Nurses (LPNs): 0
    - Certified Nursing Assistants (CNAs): 0
  - Administrative: 9
  - Contract Labor: 104 total, including
    - Nursing: 96
    - Therapists: 8
    - Other: 0
  - Plant Operations and Maintenance: 5

- **New Jersey** nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $596,644 for Lincoln Specialty Care Center.

- **Total Employee Payroll:** $1,690,521

- **Estimated State Income Taxes Paid by Employees:** $93,401

### Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>28.4</td>
<td>125.1</td>
<td>12.0</td>
<td>165.5</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>35.7</td>
<td>426.9</td>
<td>45.2</td>
<td>122.3</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>15.8%</td>
<td>69.5%</td>
<td>6.7%</td>
<td>92.0%</td>
</tr>
</tbody>
</table>

- **Routine Cost per Day:** $198.64
- **Total Beds:** 180

- **More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.**

### RUG Analysis

#### Distribution of Rehabilitation RUGs by Percent of Medicare Days

- **Rehabilitation Plus Extensive Services:** 542 (5.2%)
- **Rehabilitation (breakdown in pie chart):** 9,329 (90.1%)
- **Extensive Services:** 60 (0.6%)
- **Special Care High:** 83 (0.8%)
- **Special Care Low:** 82 (0.8%)
- **Clinically Complex:** 119 (1.1%)
- **Behavioral Symptoms/Cognitive Performance:** 66 (0.6%)
- **Reduced Physical Function:** 77 (0.7%)

**TOTAL:** 10,358

- **% Medicare Days in Ultra/Very High RUGs:** 86.1%

---

Figures may not add due to rounding.
LINWOOD CARE CENTER

Ownership: For-profit  
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $16,369,200

- 115 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 5
  - Dietary & Housekeeping: 0
  - Nurses: 99 total, including
    - Registered Nurses (RNs): 18
    - Licensed Practical Nurses (LPNs): 30
    - Certified Nursing Assistants (CNAs): 51
  - Administrative: 10
  - Contract Labor: 0 total, including
    - Nursing: 0
    - Therapists: 0
    - Other: 0
  - Plant Operations and Maintenance: 2

- Total Employee Payroll: $6,097,778
- Estimated State Income Taxes Paid by Employees: $336,902

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 31.0
  - Avg. Length of Stay: 29.3
  - Occupancy Rate: 17.8%

- Medicare Overall Rating: ★
- Medicare Quality Measure Rating: ★★

- Routine Cost per Day: $240.25
- Payer Mix: Medicare 24.1%, Medicaid 54.1%, All Other 21.8%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days
- Rehabilitation Plus Extensive Services: 452 (4.0%)
- Rehabilitation (breakdown in pie chart): 9,280 (82.0%)
- Extensive Services: 694 (6.1%)
- Special Care High: 301 (2.7%)
- Special Care Low: 204 (1.8%)
- Clinically Complex: 293 (2.6%)
- Behavioral Symptoms/Cognitive Performance: 0 (0.0%)
- Reduced Physical Function: 91 (0.8%)
- TOTAL: 11,315

- % Medicare Days in Ultra/Very High RUGs: 79.1%
LIONS GATE

Annual Contributions to Local and State Economy

Total Expenditures: $29,322,800

- 215 full-time equivalent jobs (salaried and contract), including key areas such as

<table>
<thead>
<tr>
<th>Therapists</th>
<th>0</th>
<th>Dietary &amp; Housekeeping</th>
<th>20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nurses: 71 total, including</td>
<td></td>
<td>Contract Labor: 16 total, including</td>
<td></td>
</tr>
<tr>
<td>▪ Registered Nurses (RNs)</td>
<td>15</td>
<td>▪ Nursing</td>
<td>7</td>
</tr>
<tr>
<td>▪ Licensed Practical Nurses (LPNs)</td>
<td>13</td>
<td>▪ Therapists</td>
<td>9</td>
</tr>
<tr>
<td>▪ Certified Nursing Assistants (CNAs)</td>
<td>43</td>
<td>▪ Other</td>
<td>0</td>
</tr>
<tr>
<td>Administrative</td>
<td>43</td>
<td>Plant Operations and Maintenance</td>
<td>6</td>
</tr>
</tbody>
</table>

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $324,927 for Lions Gate.
- Total Employee Payroll: $8,224,658
- Estimated State Income Taxes Paid by Employees: $454,412

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>23.1</td>
<td>39.8</td>
<td>34.8</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>27.6</td>
<td>581.8</td>
<td>135.3</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>21.0%</td>
<td>36.2%</td>
<td>31.7%</td>
</tr>
</tbody>
</table>

- Medicare Ratings (from 1 to 5 stars)
- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★

Routine Cost per Day: $323.04
Total Beds: 110

Payer Mix:
- Medicare: 23.7%
- Medicaid: 40.7%
- All Other: 35.6%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>219</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>7,661</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Special Care High</td>
<td>119</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>281</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>146</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>18</td>
</tr>
<tr>
<td>TOTAL</td>
<td>8,444</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 80.3%

Figures may not add due to rounding.
## LITTLE BROOK NURSING AND CONVALESCENT HOME

### Annual Contributions to Local and State Economy

**Total Expenditures:** $2,735,700

- **Therapists:** 0
- **Dietary & Housekeeping:** 4
- **Nurses:** 19 total, including:
  - **Registered Nurses (RNs):** 2
  - **Licensed Practical Nurses (LPNs):** 5
  - **Certified Nursing Assistants (CNAs):** 12
- **Administrative:** 3
- **Contract Labor:** 0 total, including:
  - **Nursing:** 0
  - **Therapists:** 0
  - **Other:** 0
- **Plant Operations and Maintenance:** 0

- **Total Employee Payroll:** $1,225,285
- **Estimated State Income Taxes Paid by Employees:** $67,697

### Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>0.5</td>
<td>12.2</td>
<td>16.2</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>175.0</td>
<td>894.2</td>
<td>236.8</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>1.3%</td>
<td>34.0%</td>
<td>45.0%</td>
</tr>
</tbody>
</table>

- **Medicare Ratings (from 1 to 5 stars):**
  - Medicare Overall Rating: ★★★★★
  - Medicare Quality Measure Rating: ★★

- **Routine Cost per Day:** $231.39
- **Total Beds:** 36

- **Payer Mix:**
  - Medicare 1.7%
  - Medicaid 42.3%
  - All Other 56.0%

### RUG Analysis

#### Distribution of Rehabilitation RUGs by Percent of Medicare Days

- **Rehabilitation Plus Extensive Services:** 0 (0.0%)
- **Rehabilitation (breakdown in pie chart):** 146 (83.4%)
- **Extensive Services:** 0 (0.0%)
- **Special Care High:** 0 (0.0%)
- **Special Care Low:** 29 (16.6%)
- **Clinically Complex:** 0 (0.0%)
- **Behavioral Symptoms/Cognitive Performance:** 0 (0.0%)
- **Reduced Physical Function:** 0 (0.0%)

**TOTAL:** 175

- **% Medicare Days in Ultra/Very High RUGs:** 0.0%

---

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $123,849 for Little Brook Nursing and Convalescent Home.

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

---

Figures may not add due to rounding.
**Annual Contributions to Local and State Economy**

**Total Expenditures:** $15,736,500

- **141** full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 0
  - Dietary & Housekeeping: 17

  **Nurses:** 82 total, including:
  - Registered Nurses (RNs): 13
  - Licensed Practical Nurses (LPNs): 18
  - Certified Nursing Assistants (CNAs): 51
  - Contract Labor: 16 total, including:
    - Nursing: 7
    - Therapists: 9
    - Other: 0

- **Administrative:** 5
  - Plant Operations and Maintenance: 1

- **Total Employee Payroll:** $5,932,040
- **Estimated State Income Taxes Paid by Employees:** $327,745

**Statistical Profile**

- **Medicare Ratings (from 1 to 5 stars)**
  - Avg. Daily Census: 13.1
  - Avg. Length of Stay: 37.5
  - Occupancy Rate: 7.3%

- **Medicare Overall Rating:** **★★★★★
- Medicare Quality Measure Rating:**

- **Routine Cost per Day:** $232.84
- **Total Beds:** 180

- **Payer Mix**
  - Medicare: 8.2%
  - Medicaid: 79.7%
  - All Other: 12.1%

- **Total Medicare Days in Ultra/Very High RUGs:** 90.7%

**New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $642,738 for Llanfair House Care & Rehabilitation Center.**

**Total Employee Payroll:** $5,932,040

**Estimated State Income Taxes Paid by Employees:** $327,745

**More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.**

**RUG Analysis**

<table>
<thead>
<tr>
<th>RUG Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation <em>(breakdown in pie chart)</em></td>
<td>4,600</td>
<td>95.9%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>71</td>
<td>1.5%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>46</td>
<td>1.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>59</td>
<td>1.2%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>1</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>18</td>
<td>0.4%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>4,795</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: **90.7%**
LOPATCONG CENTER

Annual Contributions to Local and State Economy

**Total Expenditures:** $13,960,700

- **Therapists:** 0
- **Dietary & Housekeeping:** 17
- **Nurses:** 101 total, including
  - Registered Nurses (RNs): 29
  - Licensed Practical Nurses (LPNs): 16
  - Certified Nursing Assistants (CNAs): 56
- **Contract Labor:** 11 total, including
  - Nursing: 0
  - Therapists: 11
  - Other: 0
- **Administrative:** 7
- **Plant Operations and Maintenance:** 2

- **New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $519,581 for Lopatcong Center.**
- **Total Employee Payroll:** $5,578,957
- **Estimated State Income Taxes Paid by Employees:** $308,237

**Statistical Profile**

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>22.6</td>
<td>86.2</td>
<td>33.2</td>
<td>142.1</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>30.5</td>
<td>365.8</td>
<td>102.8</td>
<td>109.2</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>14.8%</td>
<td>56.3%</td>
<td>21.7%</td>
<td>92.9%</td>
</tr>
</tbody>
</table>

- **Medicare Ratings (from 1 to 5 stars)**
  - Medicare Overall Rating: ★★★
  - Medicare Quality Measure Rating: ★★★

- **Routine Cost per Day:** $211.35
- **Total Beds:** 153

**Payer Mix**

- Medicare: 15.9%
- Medicaid: 60.7%
- All Other: 23.4%

- **More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.**

**RUG Analysis**

- **Distribution of Rehabilitation RUGs by Percent of Medicare Days**

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>77</td>
<td>0.9%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>6,413</td>
<td>77.6%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>7</td>
<td>0.1%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>759</td>
<td>9.2%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>496</td>
<td>6.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>471</td>
<td>5.7%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>42</td>
<td>0.5%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>8,265</strong></td>
<td></td>
</tr>
</tbody>
</table>

- **% Medicare Days in Ultra/Very High RUGs:** 63.4%

*Figures may not add due to rounding.*
New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $584,426 for Lutheran Crossings Enhanced Living at Moorestown.

- Total Employee Payroll: $6,283,528
- Estimated State Income Taxes Paid by Employees: $347,165

**Statistical Profile**

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>18.4</td>
<td>92.7</td>
<td>41.6</td>
<td>152.8</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>34.3</td>
<td>319.2</td>
<td>60.0</td>
<td>100.5</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>9.2%</td>
<td>46.1%</td>
<td>20.7%</td>
<td>76.0%</td>
</tr>
</tbody>
</table>

- Medicare Ratings (from 1 to 5 stars)
  - Medicare Overall Rating: ★★★
  - Medicare Quality Measure Rating: ★★

- Routine Cost per Day: $248.33
- Total Beds: 201

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

### RUG Analysis

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>1</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>6,441</td>
<td>95.7%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>63</td>
<td>0.9%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>115</td>
<td>1.7%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>52</td>
<td>0.8%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>5</td>
<td>0.1%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>51</td>
<td>0.8%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>6,728</strong></td>
<td></td>
</tr>
</tbody>
</table>

**% Medicare Days in Ultra/Very High RUGs**: 87.1%

Figures may not add due to rounding.
### Therapists

- Dietary & Housekeeping: 0
- Contract Labor: 12 total, including
  - Registered Nurses (RNs): 5
  - Licensed Practical Nurses (LPNs): 10
  - Certified Nursing Assistants (CNAs): 32
  - Other: 1

### Administrative

- Total: 14
- Plant Operations and Maintenance: 11

#### New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $158,286 for Lutheran Social Ministries CRA.

#### Total Employee Payroll: $5,687,194

#### Estimated State Income Taxes Paid by Employees: $314,217

### Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>20.0</td>
<td>0.0</td>
<td>36.4</td>
<td>56.4</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>36.0</td>
<td>0.0</td>
<td>127.7</td>
<td>67.1</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>30.4%</td>
<td>0.0%</td>
<td>55.1%</td>
<td>85.5%</td>
</tr>
</tbody>
</table>

#### Routine Cost per Day

- $291.67

#### Total Beds

- 66

### Medicare

- 35.5%

### Medicaid

- 0.0%

### All Other

- 64.5%

### Payer Mix

- Medicare: 35.5%
- Medicaid: 0.0%
- All Other: 64.5%

### More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

### RUG Analysis

#### Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Type</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>6,959</td>
<td>95.1%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>22</td>
<td>0.3%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>123</td>
<td>1.7%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>78</td>
<td>1.1%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>134</td>
<td>1.8%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>7,316</strong></td>
<td></td>
</tr>
</tbody>
</table>

#### % Medicare Days in Ultra/Very High RUGs

- 92.5%
MADISON CENTER

Annual Contributions to Local and State Economy

Total Expenditures: $18,550,300

161 full-time equivalent jobs (salaried and contract), including key areas such as

- Therapists: 0
- Dietary & Housekeeping: 19
- Nurses: 112 total, including
  - Registered Nurses (RNs): 32
  - Licensed Practical Nurses (LPNs): 20
  - Certified Nursing Assistants (CNAs): 60
- Contract Labor: 10 total, including
  - Nursing: 0
  - Therapists: 10
  - Other: 0
- Administrative: 7
- Plant Operations and Maintenance: 3

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $550,811 for Madison Center.

Total Employee Payroll: $6,448,417

Estimated State Income Taxes Paid by Employees: $356,275

Administrative: 7

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 21.9
  - Avg. Length of Stay: 40.4
  - Occupancy Rate: 12.0%

- Medicare Overall Rating: ★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $272.60
- Payer Mix:
  - Medicare: 14.7%
  - Medicaid: 66.8%
  - All Other: 18.4%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Rehabilitation Plus Extensive Services: 75 days (0.9%)
- Rehabilitation (breakdown in pie chart): 6,708 days (84.0%)
- Extensive Services: 25 days (0.3%)
- Special Care High: 409 days (5.1%)
- Special Care Low: 429 days (5.4%)
- Clinically Complex: 263 days (3.3%)
- Behavioral Symptoms/Cognitive Performance: 0 days (0.0%)
- Reduced Physical Function: 73 days (0.9%)

TOTAL: 7,982

% Medicare Days in Ultra/Very High RUGs: 70.8%

Figures may not add due to rounding.
Therapists 6 Dietary & Housekeeping 31
Nurses: 72 total, including
- Registered Nurses (RNs) 17
- Licensed Practical Nurses (LPNs) 15
- Certified Nursing Assistants (CNAs) 40
Contract Labor: 4 total, including
- Nursing 1
- Therapists 1
- Other 2
Administrative 8 Plant Operations and Maintenance 2

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $282,862 for Mainland Manor Nursing & Rehab Center.

Total Employee Payroll: $4,301,722 Estimated State Income Taxes Paid by Employees: $237,670

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 8.0
  - Avg. Length of Stay: 20.9
  - Occupancy Rate: 5.7%

- Medicare Overall Rating: ★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $275.59
- Total Beds: 140

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>72</td>
<td>2.5%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>2,430</td>
<td>83.5%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>7</td>
<td>0.2%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>79</td>
<td>2.7%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>123</td>
<td>4.2%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>155</td>
<td>5.3%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>5</td>
<td>0.2%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>38</td>
<td>1.3%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>2,909</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 75.4%

Figures may not add due to rounding.
MAJESTIC CENTER FOR REHAB & SUB-ACUTE CARE

Ownership: For-profit  BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $10,650,900

- 115 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 0  Dietary & Housekeeping 20
  Nurses: 63 total, including
    - Registered Nurses (RNs) 7  Contract Labor: 12 total, including
    - Licensed Practical Nurses (LPNs) 20  Nursing 0
    - Certified Nursing Assistants (CNAs) 36  Therapists 12
  Administrative 7  Other 0

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $336,108 for Majestic Center For Rehab & Sub-Acute Care.

- Total Employee Payroll: $3,903,553  Estimated State Income Taxes Paid by Employees: $215,671

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  Avg. Daily Census 26.4  Medicare 64.4
  Avg. Length of Stay 38.4  Medicaid 12.9
  Occupancy Rate 22.0%  All Other 103.7

- Medicare Overall Rating ★
- Medicare Quality Measure Rating ★★★★★

- Routine Cost per Day $181.27
- Total Beds 120

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

| Distribution of Rehabilitation RUGs by Percent of Medicare Days |

- Rehabilitation Plus Extensive Services 191 2.0%
- Rehabilitation (breakdown in pie chart) 9,289 96.4%
- Extensive Services 1 0.0%
- Special Care High 9 0.1%
- Special Care Low 66 0.7%
- Clinically Complex 71 0.7%
- Behavioral Symptoms/Cognitive Performance 0 0.0%
- Reduced Physical Function 10 0.1%

TOTAL 9,637
% Medicare Days in Ultra/Very High RUGs 91.4%

Figures may not add due to rounding.
Therapists: 0 Dietary & Housekeeping 15
Nurses: 34 total, including
- Registered Nurses (RNs) 6
- Licensed Practical Nurses (LPNs) 6
- Certified Nursing Assistants (CNAs) 23
Administrative 4
Contract Labor: 2 total, including
- Nursing 1
- Therapists 1
- Other 0
Plant Operations and Maintenance 2

Total Employee Payroll: $1,976,212
Estimated State Income Taxes Paid by Employees: $109,186

---

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $267,723 for Majestic Rehabilitation and Nursing Center Inc.

Total Employee Payroll: $1,976,212
Estimated State Income Taxes Paid by Employees: $109,186

---

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>3.7</td>
<td>54.5</td>
<td>7.0</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>37.1</td>
<td>510.5</td>
<td>141.7</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>2.0%</td>
<td>30.3%</td>
<td>3.9%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $173.68
Total Beds 180

Payer Mix
- Medicaid 83.7%
- Medicare 5.6%
- All Other 10.7%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare</td>
</tr>
<tr>
<td>Days</td>
</tr>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
</tr>
<tr>
<td>Extensive Services</td>
</tr>
<tr>
<td>Special Care High</td>
</tr>
<tr>
<td>Special Care Low</td>
</tr>
<tr>
<td>Clinically Complex</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
</tr>
<tr>
<td>TOTAL</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 70.6%
MANAHAWKIN CONV CENTER

Annual Contributions to Local and State Economy

Total Expenditures: $7,832,900

- 13 full-time equivalent jobs (salaried and contract), including key areas such as

| Therapists | 0 | Dietary & Housekeeping | 11 |
| Nurses: 0 total, including | 0 | Contract Labor: 52 total, including | 52 |
| Registered Nurses (RNs) | 0 | Nursing | 0 |
| Licensed Practical Nurses (LPNs) | 0 | Therapists | 0 |
| Certified Nursing Assistants (CNAs) | 0 | Other | 0 |
| Administrative | 0 | Plant Operations and Maintenance | 2 |

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $419,620 for Manahawkin Conv Center.
- Total Employee Payroll: $262,377
- Estimated State Income Taxes Paid by Employees: $14,496

Statistical Profile

<p>| Medicare | Medicaid | All Other | Total |</p>
<table>
<thead>
<tr>
<th>Avg. Daily Census</th>
<th>Avg. Length of Stay</th>
<th>Occupancy Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>4.5</td>
<td>23.0</td>
<td>4.3%</td>
</tr>
<tr>
<td>60.7</td>
<td>246.3</td>
<td>57.8%</td>
</tr>
<tr>
<td>35.7</td>
<td>107.8</td>
<td>34.0%</td>
</tr>
<tr>
<td>101.0</td>
<td>130.2</td>
<td>96.2%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $196.11
Total Beds 105

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>23</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>1,268</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>71</td>
</tr>
<tr>
<td>Special Care High</td>
<td>93</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>141</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>55</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>3</td>
</tr>
<tr>
<td>TOTAL</td>
<td>1,654</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 35.9%
### MANHATTANVIEW NURSING HOME

**Annual Contributions to Local and State Economy**

**Total Expenditures:** $10,184,000

- 20 full-time equivalent jobs (salaried and contract), including key areas such as Therapists 0 Dietary & Housekeeping 11

- Nurses: 0 total, including
  - Registered Nurses (RNs) 0
  - Licensed Practical Nurses (LPNs) 0
  - Certified Nursing Assistants (CNAs) 0
- Administrative 0

- Contract Labor: 69 total, including
  - Nursing 69
  - Therapists 0
  - Other 0

- Plant Operations and Maintenance 6

**New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $484,298 for Manhattanview Nursing Home.**

**Total Employee Payroll:** $444,886

- **Estimated State Income Taxes Paid by Employees:** $24,580

### Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 11.4
  - Avg. Length of Stay: 27.3
  - Occupancy Rate: 9.0%

- **Medicare Overall Rating:** ★★★★

- **Medicare Quality Measure Rating:** ★★★★★

- Routine Cost per Day: $197.75

- **Total Beds:** 127

### RUG Analysis

- **Distribution of Rehabilitation RUGs by Percent of Medicare Days**

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>4,123</td>
<td>98.7%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>3</td>
<td>0.1%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>40</td>
<td>1.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>8</td>
<td>0.2%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>3</td>
<td>0.1%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>4,177</strong></td>
<td></td>
</tr>
</tbody>
</table>

- **% Medicare Days in Ultra/Very High RUGs:** 83.1%

---

Figures may not add due to rounding.
MANOR CARE MOUNTAINSIDE

Annual Contributions to Local and State Economy

Total Expenditures: $14,831,100

- 150 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 9
  - Dietary & Housekeeping: 22

Nurses: 97 total, including
- Registered Nurses (RNs): 19
- Licensed Practical Nurses (LPNs): 23
- Certified Nursing Assistants (CNAs): 55

Administrative: 10

Contract Labor: 0 total, including
- Nursing: 0
- Therapists: 0
- Other: 0

Plant Operations and Maintenance: 2

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $464,248 for Manor Care Mountainside.

Total Employee Payroll: $7,485,232

Estimated State Income Taxes Paid by Employees: $413,559

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>24.6</td>
<td>85.6</td>
<td>21.1</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>28.7</td>
<td>205.6</td>
<td>39.9</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>16.3%</td>
<td>56.7%</td>
<td>14.0%</td>
</tr>
</tbody>
</table>

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>25</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>8,074</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Special Care High</td>
<td>180</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>352</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>236</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>1</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>116</td>
</tr>
<tr>
<td>TOTAL</td>
<td>8,984</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 82.2%

Figures may not add due to rounding.
Annual Contributions to Local and State Economy

Total Expenditures: $5,630,400

- 68 full-time equivalent jobs (salaried and contract), including key areas as such as
  - Therapists 3
  - Dietary & Housekeeping 10
  - Nurses: 42 total, including
    - Registered Nurses (RNs) 7
    - Licensed Practical Nurses (LPNs) 11
    - Certified Nursing Assistants (CNAs) 24
  - Administrative 7
  - Contract Labor: 0 total, including
    - Nursing 0
    - Therapists 0
    - Other 0
  - Plant Operations and Maintenance 1

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $246,470 for Manorcare Health Services - Cherry Hill.
- Total Employee Payroll: $3,089,700
- Estimated State Income Taxes Paid by Employees: $170,706

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census 6.6
  - Avg. Length of Stay 40.9
  - Occupancy Rate 6.1%
- Medicare Overall Rating
- Medicare Quality Measure Rating

Routine Cost per Day $196.22
Total Beds 108

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Description</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>39</td>
<td>1.6%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>2,191</td>
<td>90.8%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>5</td>
<td>0.2%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>19</td>
<td>0.8%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>77</td>
<td>3.2%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>45</td>
<td>1.9%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>14</td>
<td>0.6%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>24</td>
<td>1.0%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>2,414</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 77.1%
**Manorcare Health Services - New Providence**

Ownership: For-profit  
BPCI Model Participation: None

### Annual Contributions to Local and State Economy

**Total Expenditures:** $9,897,200

- **91** full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 6
  - Dietary & Housekeeping: 9
  - Nurses: 63 total, including:
    - Registered Nurses (RNs): 16
    - Licensed Practical Nurses (LPNs): 10
    - Certified Nursing Assistants (CNAs): 36
  - Contract Labor: 0 total, including:
    - Nursing: 0
    - Therapists: 0
    - Other: 0
  - Administrative: 8
  - Plant Operations and Maintenance: 1

- **Total Employee Payroll:** $4,842,531
- **Estimated State Income Taxes Paid by Employees:** $267,550

### Statistical Profile

- **Medicare Ratings (from 1 to 5 stars):**
  - Avg. Daily Census: 17.8
  - Avg. Length of Stay: 29.2
  - Occupancy Rate: 16.8%

- **Medicare Overall Rating:** ★★★
- **Medicare Quality Measure Rating:** ★★★★★★

- **Routine Cost per Day:** $239.29
- **Total Beds:** 106

### RUG Analysis

- **Distribution of Rehabilitation RUGs by Percent of Medicare Days**

<table>
<thead>
<tr>
<th>Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>47</td>
<td>0.7%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>5,766</td>
<td>88.9%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>2</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>78</td>
<td>1.2%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>322</td>
<td>5.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>191</td>
<td>2.9%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>82</td>
<td>1.3%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>6,488</strong></td>
<td><strong>85.1%</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 85.1%

---

Figures may not add due to rounding.
New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $285,961 for Manorcare Health Services - Voorhees.

Total Employee Payroll: $5,113,690

Estimated State Income Taxes Paid by Employees: $282,531

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 89.1
  - Avg. Length of Stay: 49.0
  - Occupancy Rate: 74.3%

- Medicare Overall Rating: ****
- Medicare Quality Measure Rating: *****

- Routine Cost per Day: $225.68
- Payer Mix:
  - Medicare: 26.2%
  - Medicaid: 48.1%
  - All Other: 25.7%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>32</td>
<td>0.4%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>7,632</td>
<td>89.4%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>1</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>52</td>
<td>0.6%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>552</td>
<td>6.5%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>143</td>
<td>1.7%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>2</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>119</td>
<td>1.4%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>8,533</strong></td>
<td><strong>82.3%</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 82.3%

Figures may not add due to rounding.
New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $234,454 for Manorcare Health Services - Washington Township.

Total Employee Payroll: $7,024,125

Estimated State Income Taxes Paid by Employees: $388,083

### Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 51.1
  - Avg. Length of Stay: 30.3
  - Occupancy Rate: 42.5%

- Medicare Overall Rating: ⭐⭐⭐⭐⭐
- Medicare Quality Measure Rating: ⭐⭐⭐⭐⭐

- Routine Cost per Day: $228.17
- Total Beds: 120
- Payer Mix:
  - Medicare: 48.7%
  - Medicaid: 32.5%
  - All Other: 18.8%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

### RUG Analysis

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>151</td>
<td>0.8%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>17,329</td>
<td>94.5%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>234</td>
<td>1.3%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>358</td>
<td>2.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>5</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>265</td>
<td>1.4%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>18,342</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 87.8%
Annual Contributions to Local and State Economy

Total Expenditures: $17,369,800

165 full-time equivalent jobs (salaried and contract), including key areas such as

- Therapists: 16
- Nurses: 107 total, including
  - Registered Nurses (RNs): 9
  - Licensed Practical Nurses (LPNs): 40
  - Certified Nursing Assistants (CNAs): 58
- Administrative: 11
- Dietary & Housekeeping: 20
- Contract Labor: 0 total, including
  - Nursing: 0
  - Therapists: 0
  - Other: 0
- Plant Operations and Maintenance: 1

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $364,228 for Manorcare Health Services - West Deptford.
- Total Employee Payroll: $7,842,827
- Estimated State Income Taxes Paid by Employees: $433,316

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 46.7
  - Avg. Length of Stay: 26.4
  - Occupancy Rate: 29.9%

- Medicare Overall Rating: ★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $205.67
- Payer Mix
  - Medicare 35.8%
  - Medicaid 40.4%
  - All Other 23.8%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare Days</td>
</tr>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
</tr>
<tr>
<td>Extensive Services</td>
</tr>
<tr>
<td>Special Care High</td>
</tr>
<tr>
<td>Special Care Low</td>
</tr>
<tr>
<td>Clinically Complex</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 82.4%
MAPLE GLEN CENTER

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy
Total Expenditures: $18,162,800

- 155 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists 0 Dietary & Housekeeping 18

Nurses: 105 total, including
- Registered Nurses (RNs) 40
- Licensed Practical Nurses (LPNs) 9
- Certified Nursing Assistants (CNAs) 55

Administrative 7

Contract Labor: 14 total, including
- Nursing 0
- Therapists 14
- Other 0

Estimated State Income Taxes Paid by Employees: $365,757

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $529,367 for Maple Glen Center.

- Total Employee Payroll: $6,620,029

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>22.0</td>
<td>85.1</td>
<td>36.5</td>
<td>143.7</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>54.3</td>
<td>353.1</td>
<td>80.3</td>
<td>130.5</td>
</tr>
<tr>
<td>Occupation Rate</td>
<td>13.7%</td>
<td>52.9%</td>
<td>22.7%</td>
<td>89.2%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $263.36
Total Beds 161

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th></th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>72</td>
<td>0.9%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>7,231</td>
<td>90.1%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>57</td>
<td>0.7%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>168</td>
<td>2.1%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>158</td>
<td>2.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>147</td>
<td>1.8%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>19</td>
<td>0.2%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>172</td>
<td>2.1%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>8,024</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 86.7%
MARCELLA CENTER

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $15,823,700

- 147 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists: 0
  Dietary & Housekeeping: 18
  Nurses: 99 total, including
    - Registered Nurses (RNs): 24
    - Licensed Practical Nurses (LPNs): 20
    - Certified Nursing Assistants (CNAs): 55
  Administrative: 9
  Contract Labor: 12 total, including
    - Nursing: 1
    - Therapists: 11
    - Other: 0
  Plant Operations and Maintenance: 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $546,234 for Marcella Center.
- Total Employee Payroll: $5,910,001
- Estimated State Income Taxes Paid by Employees: $326,528

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>18.3</td>
<td>95.1</td>
<td>30.4</td>
<td>143.8</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>43.3</td>
<td>423.5</td>
<td>82.2</td>
<td>141.5</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>12.2%</td>
<td>63.4%</td>
<td>20.3%</td>
<td>95.9%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $255.84

Total Beds 150

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>141</td>
<td>2.1%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>5,257</td>
<td>78.8%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>43</td>
<td>0.6%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>148</td>
<td>2.2%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>501</td>
<td>7.5%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>399</td>
<td>6.0%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>59</td>
<td>0.9%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>121</td>
<td>1.8%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>6,669</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 70.0%
MARGARET ANNA CUSACK CARE CENTER

Ownership: Nonprofit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $15,215,000

- 154 full-time equivalent jobs (salaried and contract), including key areas such as Therapists 0 Dietary & Housekeeping 12

- Nurses: 101 total, including
  - Registered Nurses (RNs) 22
  - Licensed Practical Nurses (LPNs) 10
  - Certified Nursing Assistants (CNAs) 68
  - Contract Labor: 9 total, including
    - Nursing 0
    - Therapists 9
    - Other 0
  - Administrative 11 Plant Operations and Maintenance 3

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $430,121 for Margaret Anna Cusack Care Center.

Total Employee Payroll: $6,000,143

Estimated State Income Taxes Paid by Employees: $331,508

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census
  - Avg. Length of Stay
  - Occupancy Rate

Medicare Overall Rating

Medicare Quality Measure Rating

Routine Cost per Day $287.50
Total Beds 139

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>8,271</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Special Care High</td>
<td>88</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>387</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>60</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>1</td>
</tr>
<tr>
<td>TOTAL</td>
<td>8,807</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 89.5%

Figures may not add due to rounding.
### Annual Contributions to Local and State Economy

**Total Expenditures: $14,246,000**

- **Therapists**: 0
- **Dietary & Housekeeping**: 26
- **Nurses**: 96 total, including
  - **Registered Nurses (RNs)**: 25
  - **Nursing**: 0
  - **Therapists**: 8
  - **Other**: 0
  - **Contract Labor**: 8 total, including
    - **Nursing**: 0
    - **Therapists**: 8
    - **Other**: 0
- **Certified Nursing Assistants (CNAs)**: 57
- **Other**: 0
- **Administrative**: 8
- **Plant Operations and Maintenance**: 2

- **Total Employee Payroll**: $6,464,401
- **Estimated State Income Taxes Paid by Employees**: $357,158

#### Statistical Profile

**Medicare Ratings (from 1 to 5 stars)**

- Avg. Length of Stay: 27.6
- Occupancy Rate: 17.7%

**Medicare Overall Rating**: ★★★★★

**Medicare Quality Measure Rating**: ★★★★★

**Routine Cost per Day**: $324.58

**Total Beds**: 120

**Payer Mix**

- Medicare: 19.6%
- Medicaid: 57.1%
- All Other: 23.3%

#### RUG Analysis

- **Rehabilitation Plus Extensive Services**: 145 (1.9% of Total)
- **Rehabilitation (breakdown in pie chart)**: 6,735 (86.8% of Total)
- **Extensive Services**: 15 (0.2% of Total)
- **Special Care High**: 124 (1.6% of Total)
- **Special Care Low**: 576 (7.4% of Total)
- **Clinically Complex**: 146 (1.9% of Total)
- **Behavioral Symptoms/Cognitive Performance**: 0 (0.0% of Total)
- **Reduced Physical Function**: 16 (0.2% of Total)

**Total**: 7,757

**% Medicare Days in Ultra/Very High RUGs**: 74.2%

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*New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $379,437 for Margaret McLaughlin McCarrick.*

*More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.*

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*Figures may not add due to rounding.*
MASONIC HOME OF NEW JERSEY

Annual Contributions to Local and State Economy

Total Expenditures: $39,274,900

- 406 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 78
  - Nurses: 201 total, including
    - Registered Nurses (RNs): 36
    - Licensed Practical Nurses (LPNs): 42
    - Certified Nursing Assistants (CNAs): 124
  - Administrative: 27
  - Contract Labor: 8 total, including
    - Nursing: 0
    - Therapists: 8
    - Other: 0
  - Plant Operations and Maintenance: 19

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $1,242,147 for Masonic Home of New Jersey.
- Total Employee Payroll: $16,253,542
- Estimated State Income Taxes Paid by Employees: $898,008

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>30.6</td>
<td>155.0</td>
<td>130.5</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>39.9</td>
<td>312.5</td>
<td>195.3</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>9.0%</td>
<td>45.7%</td>
<td>38.5%</td>
</tr>
</tbody>
</table>

- Medicare Ratings (from 1 to 5 stars)
- Medicare Overall Rating: ★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $219.30
- Total Beds: 339
- Payer Mix: Medicaid 49.0%, All Other 41.3%, Medicare 9.7%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>293</td>
<td>2.6%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>10,118</td>
<td>90.5%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>357</td>
<td>3.2%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>215</td>
<td>1.9%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>79</td>
<td>0.7%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>2</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>110</td>
<td>1.0%</td>
</tr>
</tbody>
</table>

**TOTAL**: 11,174

% Medicare Days in Ultra/Very High RUGs: 77.0%

Figures may not add due to rounding.
MAYWOOD CENTER FOR HEALTH AND REHABILITATION

Ownership: For-profit  BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $15,353,500

- 134 full-time equivalent jobs (salaried and contract), including key areas such as

  Therapists 0  Dietary & Housekeeping 24

  Nurses: 79 total, including
  - Registered Nurses (RNs) 12
  - Licensed Practical Nurses (LPNs) 20
  - Certified Nursing Assistants (CNAs) 47

  Administrative 6  Plant Operations and Maintenance 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $318,419 for Maywood Center for Health and Rehabilitation.

- Total Employee Payroll: $5,387,829

- Estimated State Income Taxes Paid by Employees: $297,678

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census 29.2
  - Avg. Length of Stay 23.8
  - Occupancy Rate 24.4%

- Medicare Overall Rating ★★★

- Medicare Quality Measure Rating ★★★★★

- Routine Cost per Day $288.26

- Total Beds 120

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Medicare 28.5%
- Medicaid 45.5%
- All Other 26.0%

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>39</td>
<td>0.4%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>10,209</td>
<td>95.7%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>71</td>
<td>0.7%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>158</td>
<td>1.5%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>77</td>
<td>0.7%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>90</td>
<td>0.8%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>1</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>28</td>
<td>0.3%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>10,673</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 91.2%
**MCAULEY HALL HEALTH CARE CENTER**

**Annual Contributions to Local and State Economy**

**Total Expenditures:** $6,891,900

- 86 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 20
  - Nurses: 49 total, including
    - Registered Nurses (RNs): 9
    - Licensed Practical Nurses (LPNs): 7
    - Certified Nursing Assistants (CNAs): 33
  - Contract Labor: 3 total, including
    - Nursing: 0
    - Therapists: 3
    - Other: 0
  - Administrative: 7
  - Plant Operations and Maintenance: 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $289,143 for Mcauley Hall Health Care Center.

- Total Employee Payroll: $3,513,348

- Estimated State Income Taxes Paid by Employees: $194,112

**Statistical Profile**

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>4.8</td>
<td>49.9</td>
<td>16.5</td>
<td>71.3</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>37.3</td>
<td>1,301.3</td>
<td>402.6</td>
<td>342.2</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>6.5%</td>
<td>67.4%</td>
<td>22.4%</td>
<td>96.3%</td>
</tr>
</tbody>
</table>

- Routine Cost per Day: $243.22
- Total Beds: 74

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

**RUG Analysis**

<table>
<thead>
<tr>
<th>Rehabilitation RUGs</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>69</td>
<td>3.9%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>1,668</td>
<td>95.2%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>5</td>
<td>0.3%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>6</td>
<td>0.3%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>5</td>
<td>0.3%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>1,753</strong></td>
<td></td>
</tr>
</tbody>
</table>

- % Medicare Days in Ultra/Very High RUGs: 95.2%

*Figures may not add due to rounding.*
MEADOWVIEW NURSING & RESPIRATORY CARE CENTER

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $21,329,400

- 168 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists 11
Dietary & Housekeeping 0

Nurses: 121 total, including
- Registered Nurses (RNs) 21
- Licensed Practical Nurses (LPNs) 39
- Certified Nursing Assistants (CNAs) 60
- Contract Labor: 9 total, including
- Nursing 0
- Therapists 9
- Other 0

Administrative 11
Plant Operations and Maintenance 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $571,850 for Meadowview Nursing & Respiratory Care Center.

- Estimated State Income Taxes Paid by Employees: $463,085

Total Employee Payroll: $8,381,630

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census 19.7
  - Avg. Length of Stay 28.6
  - Occupancy Rate 11.0%

- Medicare Overall Rating ***
- Medicare Quality Measure Rating *****

- Routine Cost per Day $261.30

- Total Beds 180
  - Inclusive of 32 Ventilator SCNF beds

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Medicare</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Days</td>
<td></td>
</tr>
<tr>
<td>Rehabiliation Plus Extensive Services</td>
<td>326</td>
</tr>
<tr>
<td>Rehabiliation (breakdown in pie chart)</td>
<td>5,742</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>538</td>
</tr>
<tr>
<td>Special Care High</td>
<td>177</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>223</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>141</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>51</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>7,198</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 75.1%
MEADOWVIEW NURSING AND REHABILITATION CENTER

Ownership: Governmental
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $20,115,300

- 204 full-time equivalent jobs (salaried and contract), including key areas such as

  Therapists
  Dietary & Housekeeping 52

  Nurses: 118 total, including
  - Registered Nurses (RNs) 17
  - Licensed Practical Nurses (LPNs) 23
  - Certified Nursing Assistants (CNAs) 77

  Administrative 11

- Contract Labor: 4 total, including
  - Nursing 0
  - Therapists 4
  - Other 0

- Plant Operations and Maintenance 3

- Total Employee Payroll: $9,153,860
- Estimated State Income Taxes Paid by Employees: $505,751

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 15.3
  - Avg. Length of Stay: 32.0
  - Occupancy Rate: 8.5%

- Medicare Overall Rating: ★★★
- Medicare Quality Measure Rating: ★★★

- Routine Cost per Day: $339.09
- Total Beds: 180

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>72</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>4,536</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Special Care High</td>
<td>133</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>387</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>326</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>14</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>100</td>
</tr>
<tr>
<td>TOTAL</td>
<td>5,568</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 46.5%
144 full-time equivalent jobs (salaried and contract), including key areas such as

- Therapists: 6
- Dietary & Housekeeping: 38
- Nurses: 76 total, including
  - Registered Nurses (RNs): 26
  - Licensed Practical Nurses (LPNs): 8
  - Certified Nursing Assistants (CNAs): 42
- Administrative: 9
- Contract Labor: 0 total, including
  - Nursing: 0
  - Therapists: 0
  - Other: 0
- Plant Operations and Maintenance: 4

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $436,677 for Medford Care Center.

Total Employee Payroll: $5,660,535

Estimated State Income Taxes Paid by Employees: $312,745

- Medicare
- Medicaid
- All Other
- Total

Average Daily Census: 7.5
Average Length of Stay: 37.7
Occupancy Rate: 4.2% to 45.2%

Routine Cost per Day: $237.20

Total Beds: 180

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>114</td>
<td>4.1%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>2,393</td>
<td>86.9%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>20</td>
<td>0.7%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>149</td>
<td>5.4%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>59</td>
<td>2.1%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>19</td>
<td>0.7%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>2,754</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 77.7%

Figures may not add due to rounding.
294 full-time equivalent jobs (salaried and contract), including key areas such as

- Therapists: 0
- Dietary & Housekeeping: 89
- Nurses: 35 total, including
  - Registered Nurses (RNs): 10
  - Licensed Practical Nurses (LPNs): 4
  - Certified Nursing Assistants (CNAs): 21
- Contract Labor: 9 total, including
  - Nursing: 0
  - Therapists: 9
  - Other: 0
- Administrative: 23
- Plant Operations and Maintenance: 20

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $71,127 for Medford Leas.

Total Employee Payroll: $12,658,479

Estimated State Income Taxes Paid by Employees: $699,381

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 12.5
  - Avg. Length of Stay: 25.3
  - Occupancy Rate: 51.9%

- Medicare Overall Rating
  - ★★★★★

- Medicare Quality Measure Rating
  - ★★★★★

Routine Cost per Day: $410.20

Total Beds: 24

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>4,482</td>
<td>98.7%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>5</td>
<td>0.1%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>9</td>
<td>0.2%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>43</td>
<td>0.9%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>1</td>
<td>0.0%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>4,540</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 94.1%
MEDICENTER REHABILITATION AND NURSING

Annual Contributions to Local and State Economy

Total Expenditures: $2,932,600

- 45 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 10
  - Nurses: 25 total, including
    - Registered Nurses (RNs): 3
    - Licensed Practical Nurses (LPNs): 8
    - Certified Nursing Assistants (CNAs): 14
  - Administrative: 3
  - Contract Labor: 1 total, including
    - Nursing: 0
    - Therapists: 1
    - Other: 1
  - Plant Operations and Maintenance: 1

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $134,887 for Medicenter Rehabilitation and Nursing.
- Total Employee Payroll: $1,582,298
- Estimated State Income Taxes Paid by Employees: $87,422
- Total Beds: 110

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 2.9
  - Avg. Length of Stay: 35.0
  - Occupancy Rate: 2.6%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $207.52
- Total Medicare Days: 1,050

- Medicare Days as a percentage of total days:
  - Rehabilitation Plus Extensive Services: 4 (0.4%)
  - Rehabilitation (breakdown in pie chart): 954 (90.9%)
  - Extensive Services: 1 (0.1%)
  - Special Care High: 0 (0.0%)
  - Special Care Low: 55 (5.2%)
  - Clinically Complex: 5 (0.5%)
  - Behavioral Symptoms/Cognitive Performance: 19 (1.8%)
  - Reduced Physical Function: 12 (1.1%)

- % Medicare Days in Ultra/Very High RUGs: 84.5%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.
MERCERVILLE CENTER

Annual Contributions to Local and State Economy

Total Expenditures: $12,122,400

- 112 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 0 Dietary & Housekeeping 13

  Nurses: 73 total, including
  - Registered Nurses (RNs) 21
  - Licensed Practical Nurses (LPNs) 15
  - Certified Nursing Assistants (CNAs) 36
  - Administrative 6

  Contract Labor: 10 total, including
  - Nursing 0
  - Therapists 10
  - Other 0

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $372,452 for Mercerville Center.

- Total Employee Payroll: $4,865,664

  Estimated State Income Taxes Paid by Employees: $268,828

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>17.8</td>
<td>58.6</td>
<td>27.0</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>45.8</td>
<td>628.9</td>
<td>82.9</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>15.6%</td>
<td>51.4%</td>
<td>23.7%</td>
</tr>
</tbody>
</table>

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>5,771</td>
<td>88.7%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>309</td>
<td>4.8%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>237</td>
<td>3.6%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>84</td>
<td>1.3%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>104</td>
<td>1.6%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>6,505</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 80.6%
Annual Contributions to Local and State Economy

Total Expenditures: $18,198,100

- 193 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 17
  - Dietary & Housekeeping: 41
  - Nurses: 107 total, including
    - Registered Nurses (RNs): 18
    - Licensed Practical Nurses (LPNs): 32
    - Certified Nursing Assistants (CNAs): 57
  - Administrative: 12
  - Contract Labor: 0 total, including
    - Nursing: 0
    - Therapists: 0
    - Other: 0
  - Plant Operations and Maintenance: 2

- Estimated State Income Taxes Paid by Employees: $509,908

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 39.9
  - Avg. Length of Stay: 22.9
  - Occupancy Rate: 29.1%
- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $286.70
- Total Beds: 137

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Medicare Days
- % to Total

<table>
<thead>
<tr>
<th>RUG Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>13,825</td>
<td>94.9%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>244</td>
<td>1.7%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>199</td>
<td>1.4%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>222</td>
<td>1.5%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>6</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>72</td>
<td>0.5%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>14,568</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 89.5%
**Annual Contributions to Local and State Economy**

**Total Expenditures: $17,133,400**

- 175 full-time equivalent jobs (salaried and contract), including key areas such as
  
  **Therapists** 10  
  **Dietary & Housekeeping** 41  
  **Contract Labor: 0 total, including**  
  - **Nursing** 0  
  - **Therapists** 0  
  - **Other** 0  
  **Administrative** 10  
  **Plant Operations and Maintenance** 1

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $480,293 for Meridian Nursing and Rehabilitation at Ocean Grove.

- Total Employee Payroll: $8,192,828

- Estimated State Income Taxes Paid by Employees: $452,654

**Statistical Profile**

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>25.6</td>
<td>78.6</td>
<td>31.8</td>
<td>136.0</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>26.5</td>
<td>1,247.7</td>
<td>68.2</td>
<td>90.9</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>17.4%</td>
<td>53.5%</td>
<td>21.6%</td>
<td>92.5%</td>
</tr>
</tbody>
</table>

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

**RUG Analysis**

<table>
<thead>
<tr>
<th>Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services 10 0.1%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart) 8,597 92.0%</td>
</tr>
<tr>
<td>Extensive Services 0 0.0%</td>
</tr>
<tr>
<td>Special Care High 171 1.8%</td>
</tr>
<tr>
<td>Special Care Low 402 4.3%</td>
</tr>
<tr>
<td>Clinically Complex 136 1.5%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance 0 0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function 25 0.3%</td>
</tr>
<tr>
<td><strong>TOTAL</strong> 9,341</td>
</tr>
<tr>
<td><strong>% Medicare Days in Ultra/Very High RUGs</strong> 86.9%</td>
</tr>
</tbody>
</table>
MERIDIAN NURSING AND REHABILITATION AT SHREWSBURY

Ownership: Nonprofit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $19,933,200

- 200 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists 21
  - Dietary & Housekeeping 40
  - Nurses: 111 total, including
    - Registered Nurses (RNs) 37
    - Licensed Practical Nurses (LPNs) 22
    - Certified Nursing Assistants (CNAs) 51
  - Administrative 13
  - Contract Labor: 0 total, including
    - Nursing 0
    - Therapists 0
    - Other 0

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $332,949 for Meridian Nursing and Rehabilitation at Shrewsbury.

Total Employee Payroll: $10,098,175

Estimated State Income Taxes Paid by Employees: $557,924

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: Medicare 49.9, Medicaid 45.7, All Other 30.9, Total 126.5
  - Avg. Length of Stay: Medicare 20.7, Medicaid 260.4, All Other 21.8, Total 31.6
  - Occupancy Rate: Medicare 35.7%, Medicaid 32.6%, All Other 22.0%, Total 90.3%

Routine Cost per Day: $294.06

Total Beds: 140

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>55</td>
<td>0.3%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>16,901</td>
<td>92.7%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>25</td>
<td>0.1%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>334</td>
<td>1.8%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>520</td>
<td>2.9%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>187</td>
<td>1.0%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>17</td>
<td>0.1%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>190</td>
<td>1.0%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>18,229</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 84.3%

Figures may not add due to rounding.
222 full-time equivalent jobs (salaried and contract), including key areas such as

- Therapists: 40
- Dietary & Housekeeping: 35
- Nurses: 118 total, including:
  - Registered Nurses (RNs): 50
  - Licensed Practical Nurses (LPNs): 20
  - Certified Nursing Assistants (CNAs): 48
- Contract Labor: 0 total, including:
  - Nursing: 0
  - Therapists: 0
  - Other: 0
- Administrative: 14
- Plant Operations and Maintenance: 2

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $169,729 for Meridian Subacute Rehabilitation.

Total Employee Payroll: $12,073,182

Estimated State Income Taxes Paid by Employees: $667,043

Statistical Profile

Medicare Ratings (from 1 to 5 stars)

- Avg. Daily Census: 70.8
- Avg. Length of Stay: 16.7
- Occupancy Rate: 54.5%

Medicare Overall Rating: ★★★★★
Medicare Quality Measure Rating: ★★★★★

Routine Cost per Day: $349.26
Payer Mix

Total Beds: 130

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Rehabilitation Plus Extensive Services: 163 (0.6%)
- Rehabilitation (breakdown in pie chart): 25,012 (96.7%)
- Extensive Services: 2 (0.0%)
- Special Care High: 134 (0.5%)
- Special Care Low: 86 (0.3%)
- Clinically Complex: 395 (1.5%)
- Behavioral Symptoms/Cognitive Performance: 0 (0.0%)
- Reduced Physical Function: 66 (0.3%)

TOTAL: 25,858

% Medicare Days in Ultra/Very High RUGs: 92.7%

Figures may not add due to rounding.
MERRY HEART NURSING HOME

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $12,080,500

- 141 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists 0
  - Dietary & Housekeeping 22
  - Nurses: 72 total, including
    - Registered Nurses (RNs) 20
    - Licensed Practical Nurses (LPNs) 9
    - Certified Nursing Assistants (CNAs) 42
  - Administrative 9
  - Contract Labor: 17 total, including
    - Nursing 1
    - Therapists 16
    - Other 0

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $298,763 for Merry Heart Nursing Home.

Total Employee Payroll: $5,067,099
Estimated State Income Taxes Paid by Employees: $279,957

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census 33.1
  - Avg. Length of Stay 34.1
  - Occupancy Rate 29.3%

- Medicare Overall Rating ★★★★★
- Medicare Quality Measure Rating ★★★★★

Routine Cost per Day $245.83
Total Beds 113

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Rehabilitation Plus Extensive Services 126 1.0%
- Rehabilitation (breakdown in pie chart) 11,164 92.3%
- Extensive Services 0 0.0%
- Special Care High 133 1.1%
- Special Care Low 417 3.4%
- Clinically Complex 169 1.4%
- Behavioral Symptoms/Cognitive Performance 0 0.0%
- Reduced Physical Function 89 0.7%

TOTAL 12,098

% Medicare Days in Ultra/Very High RUGs 82.6%
MERRY HEART OF BOONTON TOWNSHIP

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $9,289,900

- 116 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists: 0
  Dietary & Housekeeping: 21
  Nurses: 63 total, including
    - Registered Nurses (RNs): 14
    - Licensed Practical Nurses (LPNs): 10
    - Certified Nursing Assistants (CNAs): 40
  Contract Labor: 10 total, including
    - Nursing: 0
    - Therapists: 9
    - Other: 0
  Administrative: 6
  Plant Operations and Maintenance: 5

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $377,316 for Merry Heart of Boonton Township.
- Total Employee Payroll: $4,212,123
- Estimated State Income Taxes Paid by Employees: $232,720

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Avg. Daily Census</th>
<th>Avg. Length of Stay</th>
<th>Occupancy Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare</td>
<td>15.6</td>
<td>33.3</td>
<td>13.3%</td>
</tr>
<tr>
<td>Medicaid</td>
<td>35.3</td>
<td>678.4</td>
<td>30.2%</td>
</tr>
<tr>
<td>All Other</td>
<td>51.4</td>
<td>175.4</td>
<td>43.9%</td>
</tr>
<tr>
<td>Total</td>
<td>102.3</td>
<td>125.7</td>
<td>87.4%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $205.94

Total Beds: 117

- Estimated State Income Taxes Paid by Employees: $232,720

- New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

| Distribution of Rehabilitation RUGs by Percent of Medicare Days |

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>8</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>5,404</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Special Care High</td>
<td>114</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>73</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>50</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
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<tr>
<td>Reduced Physical Function</td>
<td>39</td>
</tr>
<tr>
<td>TOTAL</td>
<td>5,668</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 81.5%
MERWICK CARE & REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: Model 3

Annual Contributions to Local and State Economy

Total Expenditures: $25,015,600

- 175 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 0
  Dietary & Housekeeping 0
  Nurses: 113 total, including
    Registered Nurses (RNs) 14
    Licensed Practical Nurses (LPNs) 29
    Certified Nursing Assistants (CNAs) 70
  Administrative 8
  Contract Labor: 25 total, including
    Nursing 0
    Therapists 25
    Other 0
  Plant Operations and Maintenance 4

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $529,546 for Merwick Care & Rehabilitation Center.
- Total Employee Payroll: $6,575,070
- Estimated State Income Taxes Paid by Employees: $363,273

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  Avg. Daily Census 49.5
  Avg. Length of Stay 31.4
  Occupancy Rate 24.7%
- Medicare Overall Rating ★★★★★
- Medicare Quality Measure Rating ★★★★★

Routine Cost per Day $292.17
Total Beds 200

Payer Mix

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>416</td>
<td>2.3%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>17,026</td>
<td>94.3%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>173</td>
<td>1.0%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>211</td>
<td>1.2%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>167</td>
<td>0.9%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>61</td>
<td>0.3%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>18,054</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 94.8%

Figures may not add due to rounding.
MILFORD MANOR

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $10,246,400

- 97 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists 2
Dietary & Housekeeping 20

Nurses: 18 total, including
- Registered Nurses (RNs) 2
- Licensed Practical Nurses (LPNs) 1
- Certified Nursing Assistants (CNAs) 15

Administrative 4

Contract Labor: 43 total, including
- Nursing 43
- Therapists 0
- Other 0

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $417,653 for Milford Manor.

Total Employee Payroll: $1,943,792
Estimated State Income Taxes Paid by Employees: $107,395

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>11.5</td>
<td>77.3</td>
<td>18.7</td>
<td>107.5</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>33.6</td>
<td>290.9</td>
<td>128.8</td>
<td>142.7</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>9.6%</td>
<td>64.4%</td>
<td>15.6%</td>
<td>89.6%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $213.79
Total Beds 120

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>3,906</td>
<td>93.1%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>59</td>
<td>1.4%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>211</td>
<td>5.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>17</td>
<td>0.4%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>2</td>
<td>0.0%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>4,195</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 71.6%
### Annual Contributions to Local and State Economy

**Total Expenditures:** $18,674,100

- **Therapists:** 0
- **Dietary & Housekeeping:** 19
- **Nurses:** 117 total, including
  - Registered Nurses (RNs): 34
  - Licensed Practical Nurses (LPNs): 21
  - Certified Nursing Assistants (CNAs): 62
- **Contract Labor:** 16 total, including
  - Nursing: 0
  - Therapists: 16
  - Other: 0
- **Administrative:** 8
- **Plant Operations and Maintenance:** 2

- **Total Employee Payroll:** $6,865,033
- **Estimated State Income Taxes Paid by Employees:** $379,293

### Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>30.9</td>
<td>76.9</td>
<td>46.5</td>
<td>154.3</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>23.3</td>
<td>475.7</td>
<td>52.4</td>
<td>64.9</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>18.5%</td>
<td>46.0%</td>
<td>27.8%</td>
<td>92.4%</td>
</tr>
</tbody>
</table>

- **Medicare Ratings (from 1 to 5 stars)**
  - Medicare Overall Rating: ★★★
  - Medicare Quality Measure Rating: ★★

- **Routine Cost per Day:** $256.17
- **Payer Mix**
  - Medicare: 20.0%
  - Medicaid: 49.8%
  - All Other: 30.1%
  - Total: 100.0%

- **Total Beds:** 167

- **Total Days:** 11,264

- **% Medicare Days in Ultra/Very High RUGs:** 83.8%

### RUG Analysis

- **Rehabilitation Plus Extensive Services:** 140 (1.2%)
- **Rehabilitation (breakdown in pie chart):** 10,251 (91.0%)
- **Extensive Services:** 12 (0.1%)
- **Special Care High:** 98 (0.9%)
- **Special Care Low:** 296 (2.6%)
- **Clinically Complex:** 320 (2.8%)
- **Behavioral Symptoms/Cognitive Performance:** 16 (0.1%)
- **Reduced Physical Function:** 131 (1.2%)

- **Total:** 11,264

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $536,889 for Millville Center.

Total Employee Payroll: $6,865,033

Estimated State Income Taxes Paid by Employees: $379,293

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

Figures may not add due to rounding.

**Ownership:** For-profit

**BPCI Model Participation:** None
MONMOUTH CARE CENTER

Annual Contributions to Local and State Economy

Total Expenditures: $10,996,600

- 93 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists 0
  - Dietary & Housekeeping 19
  - Nursing: 25 total, including
    - Registered Nurses (RNs) 3
    - Licensed Practical Nurses (LPNs) 0
    - Certified Nursing Assistants (CNAs) 22
  - Contract Labor: 34 total, including
    - Therapists 0
    - Other 0
  - Administrative 6
  - Plant Operations and Maintenance 0

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $387,388 for Monmouth Care Center.
- Total Employee Payroll: $2,012,932
- Estimated State Income Taxes Paid by Employees: $111,214

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>18.0</td>
<td>72.8</td>
<td>16.2</td>
<td>107.0</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>41.3</td>
<td>223.3</td>
<td>144.6</td>
<td>122.4</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>15.0%</td>
<td>60.7%</td>
<td>13.5%</td>
<td>89.2%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $233.89
Total Beds 120

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare Days % to Total</td>
</tr>
<tr>
<td>Rehabilitation Plus Extensive Services 98 1.5%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart) 6,125 93.4%</td>
</tr>
<tr>
<td>Extensive Services 1 0.0%</td>
</tr>
<tr>
<td>Special Care High 49 0.7%</td>
</tr>
<tr>
<td>Special Care Low 144 2.2%</td>
</tr>
<tr>
<td>Clinically Complex 140 2.1%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance 0 0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function 3 0.0%</td>
</tr>
<tr>
<td>TOTAL 6,560</td>
</tr>
<tr>
<td>% Medicare Days in Ultra/Very High RUGs 87.3%</td>
</tr>
</tbody>
</table>

Figures may not add due to rounding.
New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $391,512 for Monmouth Co Care G L Thompson.

Total Employee Payroll: $6,575,107

Estimated State Income Taxes Paid by Employees: $363,275

Statistical Profile

Medicare

Avg. Daily Census 5.1
Avg. Length of Stay 68.7
Occupancy Rate 3.8%

Medicaid

65.8
470.9
48.7%

All Other

24.2
679.2
17.9%

Total

95.1
381.3
70.4%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

% Medicare Days in Ultra/Very High RUGs 38.5%
### Annual Contributions to Local and State Economy

**Total Expenditures:** $15,165,800

- **185** full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 41
  - Nurses: 110 total, including
    - Registered Nurses (RNs): 16
    - Licensed Practical Nurses (LPNs): 24
    - Certified Nursing Assistants (CNAs): 71
  - Administrative: 14
  - Contract Labor: 0 total, including
    - Nursing: 0
    - Therapists: 0
    - Other: 0
  - Plant Operations and Maintenance: 6

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $470,280 for Monmouth Co Care JL Montgomery.
- **Total Employee Payroll:** $7,092,405
- **Estimated State Income Taxes Paid by Employees:** $391,855

### Statistical Profile

- **Medicare Ratings (from 1 to 5 stars)**
  - Avg. Daily Census: 5.3
  - Avg. Length of Stay: 97.3
  - Occupancy Rate: 3.1%

- **Medicare Overall Rating:** ★★★★★
- **Medicare Quality Measure Rating:** ★★★★★

- **Routine Cost per Day:** $347.72
- **Total Beds:** 174
  - Inclusive of 55 Young Adult SCNF beds

### RUG Analysis

- **Distribution of Rehabilitation RUGs by Percent of Medicare Days**

### More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.
MONROE VILLAGE HEALTH CARE CENTER

Ownership: Nonprofit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $21,609,900

- 189 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 63
  - Nurses: 35 total, including
    - Registered Nurses (RNs): 4
    - Licensed Practical Nurses (LPNs): 10
    - Certified Nursing Assistants (CNAs): 21
  - Contract Labor: 7 total, including
    - Nursing: 0
    - Therapists: 7
    - Other: 0
  - Administrative: 5
  - Plant Operations and Maintenance: 13

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $147,689 for Monroe Village Health Care Center.
- Total Employee Payroll: $6,773,550
- Estimated State Income Taxes Paid by Employees: $374,239

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 15.0
  - Avg. Length of Stay: 43.2
  - Occupancy Rate: 25.0%

Medicare Overall Rating: ★★★★★
Medicare Quality Measure Rating: ★★★

Routine Cost per Day: $270.72
Payer Mix

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Medicare Days: 5,412
- % Medicare Days in Ultra/Very High RUGs: 83.0%

Figures may not add due to rounding.
MORRIS HALL/ST JOSEPH'S NURSING CENTER

Ownership: Nonprofit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $17,080,500

- 191 full-time equivalent jobs (salaried and contract), including key areas such as

<table>
<thead>
<tr>
<th>Therapists</th>
<th>1</th>
<th>Dietary &amp; Housekeeping</th>
<th>45</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nurses: 116 total, including</td>
<td></td>
<td>Contract Labor: 0 total, including</td>
<td></td>
</tr>
<tr>
<td>Registered Nurses (RNs)</td>
<td>13</td>
<td>Nursing</td>
<td>0</td>
</tr>
<tr>
<td>Licensed Practical Nurses (LPNs)</td>
<td>21</td>
<td>Therapists</td>
<td>0</td>
</tr>
<tr>
<td>Certified Nursing Assistants (CNAs)</td>
<td>83</td>
<td>Other</td>
<td>0</td>
</tr>
<tr>
<td>Administrative</td>
<td>7</td>
<td>Plant Operations and Maintenance</td>
<td>7</td>
</tr>
</tbody>
</table>

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $780,760 for Morris Hall/St Joseph's Nursing Center.
- Estimated State Income Taxes Paid by Employees: $445,286

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>4.1</td>
<td>48.2</td>
<td>131.3</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>65.2</td>
<td>1,597.8</td>
<td>958.5</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>1.9%</td>
<td>22.1%</td>
<td>60.2%</td>
</tr>
</tbody>
</table>

- Routine Cost per Day: $163.65
- Total Beds: 218
- Medicare 2.2%
- Medicaid 26.2%
- All Other 71.5%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
</tr>
<tr>
<td>Extensive Services</td>
</tr>
<tr>
<td>Special Care High</td>
</tr>
<tr>
<td>Special Care Low</td>
</tr>
<tr>
<td>Clinically Complex</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 14.1%
MORRIS HILLS CENTER

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $22,973,000

- 239 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 27
  - Nurses: 164 total, including
    - Registered Nurses (RNs): 55
    - Licensed Practical Nurses (LPNs): 27
    - Certified Nursing Assistants (CNAs): 82
  - Contract Labor: 22 total, including
    - Nursing: 0
    - Therapists: 22
  - Other: 0
  - Administrative: 10
  - Plant Operations and Maintenance: 4

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $753,749 for Morris Hills Center.
- Total Employee Payroll: $9,975,472
- Estimated State Income Taxes Paid by Employees: $551,145

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 38.3
  - Avg. Length of Stay: 39.6
  - Occupancy Rate: 13.3%

- Medicare Overall Rating: ★ ★
- Medicare Quality Measure Rating: ★ ★ ★

- Routine Cost per Day: $219.85
- Total Beds: 287

Payer Mix

- Medicare: 18.1%
- Medicaid: 64.9%
- All Other: 17.0%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

| Distribution of Rehabilitation RUGs by Percent of Medicare Days |

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>35</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>13,181</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>1</td>
</tr>
<tr>
<td>Special Care High</td>
<td>137</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>240</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>260</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>28</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>81</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>13,963</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 89.2%
Therapists: 0 Dietary & Housekeeping: 0
Nurses: 211 total, including
- Registered Nurses (RNs): 22
- Licensed Practical Nurses (LPNs): 23
- Certified Nursing Assistants (CNAs): 166
Contract Labor: 0 total, including
- Nursing: 0
- Therapists: 0
- Other: 0
Administrative: 16 Plant Operations and Maintenance: 0

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $1,066,041 for Morris View Healthcare Center.

Total Employee Payroll: $11,406,545
Estimated State Income Taxes Paid by Employees: $630,212

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 19.2
  - Avg. Length of Stay: 60.5
  - Occupancy Rate: 6.8%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★

Routine Cost per Day: $329.51
Total Beds: 283

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Medical Care Days</th>
<th>Medicare</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>% to Total</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Rehabilitation Plus Extensive Services: 84 | 1.2% |
Rehabilitation (breakdown in pie chart): 6,691 | 95.4% |
Extensive Services: 14 | 0.2% |
Special Care High: 72 | 1.0% |
Special Care Low: 135 | 1.9% |
Clinically Complex: 14 | 0.2% |
Behavioral Symptoms/Cognitive Performance: 0 | 0.0% |
Reduced Physical Function: 0 | 0.0% |

% Medicare Days in Ultra/Very High RUGs: 95.9%

Figures may not add due to rounding.
MOUNT LAUREL CENTER FOR REHAB AND HEALTHCARE

Annual Contributions to Local and State Economy

Total Expenditures: $17,768,200

- Therapists: 11
- Dietary & Housekeeping: 36
- Nurses: Total 118, including:
  - Registered Nurses (RNs): 12
  - Licensed Practical Nurses (LPNs): 27
  - Certified Nursing Assistants (CNAs): 79
  - Contract Labor: Total 7
- Administrative: 7

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $679,929 for Mount Laurel Center for Rehab and Healthcare.

Total Employee Payroll: $7,938,731

Estimated State Income Taxes Paid by Employees: $438,615

Medicare Ratings (from 1 to 5 stars)

- Avg. Daily Census: 23.8
- Avg. Length of Stay: 34.8
- Occupancy Rate: 10.8%

Medicare Overall Rating: ★

Medicare Quality Measure Rating: ★★★

Routine Cost per Day: $231.62

Total Beds: 220

Statistical Profile

Distribution of Rehabilitation RUGs by Percent of Medicare Days

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Rehabilitation RUGs</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>282</td>
<td>3.3%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>7,523</td>
<td>86.7%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>100</td>
<td>1.2%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>113</td>
<td>1.3%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>512</td>
<td>5.9%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>131</td>
<td>1.5%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>13</td>
<td>0.1%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>8,674</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 84.7%
New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $382,000 for Mystic Meadows Rehab & Nursing Center.

Total Employee Payroll: $4,472,189

Estimated State Income Taxes Paid by Employees: $247,088

Statistical Profile

Medicare | Medicaid | All Other | Total
--- | --- | --- | ---
Avg. Daily Census | 14.2 | 70.7 | 17.1 | 102.0
Avg. Length of Stay | 30.9 | 548.7 | 85.7 | 129.3
Occupancy Rate | 12.4% | 61.4% | 14.9% | 88.7%

Routine Cost per Day: $226.67

Total Beds: 115

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>365</td>
<td>7.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>4,532</td>
<td>87.2%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>58</td>
<td>1.1%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>73</td>
<td>1.4%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>77</td>
<td>1.5%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>48</td>
<td>0.9%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>1</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>44</td>
<td>0.8%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>5,198</td>
<td>83.1%</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 83.1%
NEPTUNE REHAB AND CARE CENTER

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $9,272,000

- 72 full-time equivalent jobs (salaried and contract), including key areas such as

<table>
<thead>
<tr>
<th>Therapists</th>
<th>Dietary &amp; Housekeeping</th>
</tr>
</thead>
<tbody>
<tr>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

Nurses: 49 total, including

- Registered Nurses (RNs) 7
- Licensed Practical Nurses (LPNs) 15
- Certified Nursing Assistants (CNAs) 27

Contract Labor: 7 total, including

- Nursing 0
- Therapists 7
- Other 0

Administrative 6

Plant Operations and Maintenance 1

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $283,839 for Neptune Rehab and Care Center.

- Total Employee Payroll: $2,987,598

- Estimated State Income Taxes Paid by Employees: $165,065

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>13.5</td>
<td>55.1</td>
<td>10.1</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>28.0</td>
<td>874.4</td>
<td>46.8</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>12.8%</td>
<td>52.5%</td>
<td>9.7%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $218.69

Total Beds 105

Payer Mix

- Medicare 17.1%
- Medicaid 70.0%
- All Other 12.9%

Distribution of Rehabilitation RUGs by Percent of Medicare Days

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Rehabilitation RUG</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>67</td>
<td>1.4%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>4,404</td>
<td>89.8%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>5</td>
<td>0.1%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>109</td>
<td>2.2%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>218</td>
<td>4.4%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>29</td>
<td>0.6%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>71</td>
<td>1.4%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>4,903</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 78.4%

Figures may not add due to rounding.
NEW COMMUNITY EXTENDED CARE FACILITY

Ownership: Nonprofit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $10,022,700

- 138 full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 0
  - Dietary & Housekeeping: 22
  - Nurses: 86 total, including:
    - Registered Nurses (RNs): 10
    - Licensed Practical Nurses (LPNs): 23
    - Certified Nursing Assistants (CNAs): 52
  - Administrative: 10
  - Contract Labor: 9 total, including:
    - Nursing: 5
    - Therapists: 3
    - Other: 0
  - Plant Operations and Maintenance: 1

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $498,256 for New Community Extended Care Facility.

- Total Employee Payroll: $4,488,925
- Estimated State Income Taxes Paid by Employees: $248,013

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 5.0
  - Avg. Length of Stay: 38.0
  - Occupancy Rate: 2.8%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $197.62
- Payer Mix
  - Medicare: 4.2%
  - Medicaid: 90.5%
  - All Other: 5.3%

- Total Beds: 180

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare % to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>19</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>1,594</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Special Care High</td>
<td>56</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>25</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>76</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>4</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>48</td>
</tr>
<tr>
<td>TOTAL</td>
<td>1,822</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 83.2%

Figures may not add due to rounding.
NEW GROVE MANOR

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $11,054,700

- 131 full-time equivalent jobs (salaried and contract), including key areas such as

  Therapists: 0
  Dietary & Housekeeping: 26

  Nurses: 79 total, including
  - Registered Nurses (RNs): 13
  - Licensed Practical Nurses (LPNs): 17
  - Certified Nursing Assistants (CNAs): 50
  - Nursing: 1
  - Therapists: 4
  - Other: 0
  - Contract Labor: 4 total, including

  Administrative: 9
  Plant Operations and Maintenance: 1

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $536,412 for New Grove Manor.
- Total Employee Payroll: $5,118,465
- Estimated State Income Taxes Paid by Employees: $282,795

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 7.6
  - Avg. Length of Stay: 47.1
  - Occupancy Rate: 4.1%

- Medicare Overall Rating: ★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $210.12
- Total Beds: 185

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>2,398</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Special Care High</td>
<td>61</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>272</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>30</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>7</td>
</tr>
<tr>
<td>TOTAL</td>
<td>2,768</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 77.8%
NEW JERSEY VETERANS MEMORIAL HOME MENLO PARK
Ownership: Governmental
BPCI Model Participation: None

Annual Contributions to Local and State Economy
Total Expenditures: $30,168,500

- 426 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 85
  - Contract Labor: 10 total, including
    - Registered Nurses (RNs): 54
    - Therapists: 10
    - Other: 0
  - Other: 0
  - Registered Nurses (RNs): 54
  - Nursing: 268 total, including
    - Contract Labor: 10 total, including
      - Registered Nurses (RNs): 54
      - Therapists: 10
      - Other: 0
    - Licensed Practical Nurses (LPNs): 42
    - Certified Nursing Assistants (CNAs): 173
  - Plant Operations and Maintenance: 19
  - Certified Nursing Assistants (CNAs): 173

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $1,214,267 for New Jersey Veterans Memorial Home Menlo Park.

- Total Employee Payroll: $22,706,949
- Estimated State Income Taxes Paid by Employees: $1,254,559

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 11.0
  - Avg. Length of Stay: 100.4
  - Occupancy Rate: 3.4%
- Medicare Overall Rating: ★★★
- Medicare Quality Measure Rating: ★★★

- Routine Cost per Day: $343.81
- Payer Mix:
  - All Other: 96.2%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
</tr>
<tr>
<td>Extensive Services</td>
</tr>
<tr>
<td>Special Care High</td>
</tr>
<tr>
<td>Special Care Low</td>
</tr>
<tr>
<td>Clinically Complex</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
</tr>
<tr>
<td>TOTAL</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 66.4%

Figures may not add due to rounding.
New Jersey Veteran's Memorial Home Paramus

Annual Contributions to Local and State Economy

Total Expenditures: $29,012,700

- 464 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 75
- Nurses: 315 total, including:
  - Registered Nurses (RNs): 68
  - Licensed Practical Nurses (LPNs): 35
  - Certified Nursing Assistants (CNAs): 212
  - Contract Labor: 10 total, including:
    - Nursing: 0
    - Therapists: 10
    - Other: 0
- Administrative: 20
- Plant Operations and Maintenance: 16

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $1,298,422 for New Jersey Veteran’s Memorial Home Paramus.

- Total Employee Payroll: $22,380,227
- Estimated State Income Taxes Paid by Employees: $1,236,508

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>18.6</td>
<td>0.0</td>
<td>298.4</td>
<td>317.0</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>96.9</td>
<td>0.0</td>
<td>751.2</td>
<td>538.2</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>5.5%</td>
<td>0.0%</td>
<td>88.8%</td>
<td>94.4%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $316.11
Total Beds: 336

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>57</td>
<td>0.8%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>5,953</td>
<td>87.8%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>13</td>
<td>0.2%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>119</td>
<td>1.8%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>238</td>
<td>3.5%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>159</td>
<td>2.3%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>23</td>
<td>0.3%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>221</td>
<td>3.3%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>6,783</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 58.1%
NEW JERSEY VETERANS MEMORIAL HOME VINELAND

Ownership: Governmental
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $30,465,800

- 513 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists: 6
  Dietary & Housekeeping: 104
  Nurses: 327 total, including
    - Registered Nurses (RNs): 73
    - Licensed Practical Nurses (LPNs): 42
    - Certified Nursing Assistants (CNAs): 212
  Contract Labor: 6 total, including
    - Nursing: 0
    - Therapists: 6
    - Other: 0
  Administrative: 24

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $1,213,027 for New Jersey Veterans Memorial Home Vineland.
- Total Employee Payroll: $23,674,874
- Estimated State Income Taxes Paid by Employees: $1,308,037

Statistical Profile

Medicare Ratings (from 1 to 5 stars)

- Avg. Daily Census: 8.7
- Avg. Length of Stay: 81.5
- Occupancy Rate: 2.9%

Medicare Overall Rating: ★★★
Medicare Quality Measure Rating: ★★★

Routine Cost per Day: $375.75
Total Beds: 300

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>2,948</td>
<td>92.7%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>5</td>
<td>0.2%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>22</td>
<td>0.7%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>24</td>
<td>0.8%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>107</td>
<td>3.4%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>16</td>
<td>0.5%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>58</td>
<td>1.8%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>3,180</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 62.5%

Figures may not add due to rounding.
NEW VISTA

Annual Contributions to Local and State Economy

Total Expenditures: $25,595,600

- 320 full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 0
  - Dietary & Housekeeping: 66
  - Registered Nurses (RNs): 32
  - Nursing: 0
  - Therapists: 0
  - Contract Labor: 0 total, including
  - Licensed Practical Nurses (LPNs): 37
  - Therapists: 0
  - Other: 0
  - Certified Nursing Assistants (CNAs): 135
  - Plant Operations and Maintenance: 10
  - Administrative: 17

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $1,294,393 for New Vista.
- Total Employee Payroll: $12,593,858
- Estimated State Income Taxes Paid by Employees: $695,811

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Medicare Overall Rating: ★★★
  - Medicare Quality Measure Rating: ★★★★★★

- Avg. Daily Census: 23.3
- Avg. Length of Stay: 44.3
- Occupancy Rate: 6.9%

- Routine Cost per Day: $199.06
- Total Beds: 340

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

Payer Mix

- Medicare: 7.3%
- Medicaid: 89.3%
- All Other: 3.4%

RUG Analysis

- Rehabilitation Plus Extensive Services: 0, 0.0%
- Rehabilitation (breakdown in pie chart): 7,402, 86.9%
- Extensive Services: 0, 0.0%
- Special Care High: 309, 3.6%
- Special Care Low: 709, 8.3%
- Clinically Complex: 93, 1.1%
- Behavioral Symptoms/Cognitive Performance: 0, 0.0%
- Reduced Physical Function: 1, 0.0%
- TOTAL: 8,514

% Medicare Days in Ultra/Very High RUGs: 63.0%

Figures may not add due to rounding.
83 full-time equivalent jobs (salaried and contract), including key areas such as

<table>
<thead>
<tr>
<th>Therapists</th>
<th>0</th>
<th>Dietary &amp; Housekeeping</th>
<th>24</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nurses: 35 total, including</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Registered Nurses (RNs)</td>
<td>8</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Licensed Practical Nurses (LPNs)</td>
<td>7</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Certified Nursing Assistants (CNAs)</td>
<td>20</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Administrative</td>
<td>3</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Contract Labor: 1 total, including
- Nursing | 0
- Therapists | 1
- Other | 0

Plant Operations and Maintenance | 6

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $252,478 for NJ Eastern Star Home.

Total Employee Payroll: $3,320,592

Estimated State Income Taxes Paid by Employees: $183,463

Statistical Profile

Medicare Ratings (from 1 to 5 stars)
- Avg. Daily Census | 3.6 | 40.9 | 17.2 | 61.6
- Avg. Length of Stay | 50.6 | 1,864.3 | 569.7 | 499.9
- Occupancy Rate | 3.9% | 43.9% | 18.5% | 66.3%

Medicare Overall Rating ★★★★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day | $240.98
Total Beds | 93

Routine Cost per Day
- Medicare | $240.98
- Medicaid | $303.16
- All Other | $331.25
- Total | $975.39

Payer Mix
- Medicare 5.8%
- Medicaid 66.3%
- All Other 27.9%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>12</td>
<td>0.9%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>1,273</td>
<td>96.7%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>8</td>
<td>0.6%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>13</td>
<td>1.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>10</td>
<td>0.8%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>1,316</td>
<td>83.3%</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 83.3%
NORTH CAPE CENTER

Ownership: For-profit

BPCI Model Participation: Model 3

Annual Contributions to Local and State Economy

Total Expenditures: $12,407,300

- 109 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 13
  - Nurses: 67 total, including
    - Registered Nurses (RNs): 16
    - Licensed Practical Nurses (LPNs): 17
    - Certified Nursing Assistants (CNAs): 34
  - Contract Labor: 12 total, including
    - Nursing: 1
    - Therapists: 11
    - Other: 0
  - Administrative: 8
  - Plant Operations and Maintenance: 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $309,682 for North Cape Center.
- Total Employee Payroll: $4,078,807
- Estimated State Income Taxes Paid by Employees: $225,354

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 27.2
  - Avg. Length of Stay: 29.0
  - Occupancy Rate: 22.7%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★

- Routine Cost per Day: $269.55
- Total Beds: 120

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

![Distribution of Rehabilitation RUGs by Percent of Medicare Days]

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>154</td>
<td>1.6%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>8,617</td>
<td>86.9%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>10</td>
<td>0.1%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>277</td>
<td>2.8%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>249</td>
<td>2.5%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>444</td>
<td>4.5%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>27</td>
<td>0.3%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>134</td>
<td>1.4%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>9,912</td>
<td>66.9%</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 66.9%
The document contains information about the staffing and operations of Oak Ridge Rehabilitation & NC, a facility that provides rehabilitation services. It highlights the total employee payroll, total expenditures, and Medicaid contributions. Additionally, it includes statistical data on Medicare ratings, average daily census, length of stay, and occupancy rates. The document also discusses the distribution of Rehabilitation RUGs by percent of Medicare days and the percentage of Medicare days in ultra/very high RUGs.
New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $577,274 for Oakland Rehabilitation and Healthcare Center.

Total Employee Payroll: $6,926,732

Estimated State Income Taxes Paid by Employees: $382,702

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.
OCEANA REHABILITATION AND NC

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $8,450,900

- 14 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists 0 Dietary & Housekeeping 8

Nurses: 0 total, including Contract Labor: 59 total, including
  - Registered Nurses (RNs) 0 Nursing 59
  - Licensed Practical Nurses (LPNs) 0 Therapists 0
  - Certified Nursing Assistants (CNAs) 0 Other 0

Administrative 0 Plant Operations and Maintenance 2

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $425,306 for Oceana Rehabilitation and NC.

Total Employee Payroll: $296,194

Estimated State Income Taxes Paid by Employees: $16,365

Statistical Profile

Medicare Ratings (from 1 to 5 stars)

<table>
<thead>
<tr>
<th>Category</th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>8.4</td>
<td>73.9</td>
<td>23.8</td>
<td>106.1</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>45.1</td>
<td>226.7</td>
<td>74.4</td>
<td>127.4</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>7.2%</td>
<td>63.7%</td>
<td>20.6%</td>
<td>91.5%</td>
</tr>
</tbody>
</table>

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day $194.06
Total Beds 116

Payer Mix
- Medicare 7.9%
- Medicaid 69.6%
- All Other 22.5%

Distribution of Rehabilitation RUGs by Percent of Medicare Days

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>2,754</td>
<td>89.9%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>136</td>
<td>4.4%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>86</td>
<td>2.8%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>84</td>
<td>2.7%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>4</td>
<td>0.1%</td>
</tr>
</tbody>
</table>

TOTAL 3,064

% Medicare Days in Ultra/Very High RUGs 48.7%

Figures may not add due to rounding.
Total Expenditures: $21,215,500

Therapists: 28
Dietary & Housekeeping: 29

Nurses: 93 total, including
- Registered Nurses (RNs): 22
- Licensed Practical Nurses (LPNs): 21
- Certified Nursing Assistants (CNAs): 50

Contract Labor: 0 total, including
- Nursing: 0
- Therapists: 0
- Other: 0

Administrative: 8
Plant Operations and Maintenance: 2

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $394,135 for Oradell Health Care Center.

Total Employee Payroll: $9,526,131
Estimated State Income Taxes Paid by Employees: $526,319

Statistical Profile

Medicare Ratings (from 1 to 5 stars)
- Avg. Daily Census: 49.4
- Avg. Length of Stay: 36.4
- Occupancy Rate: 32.1%

Medicare Overall Rating: ★★★★★
Medicare Quality Measure Rating: ★★★★★

Routine Cost per Day: $265.98
Payer Mix:
- Medicare: 35.3%
- Medicaid: 42.1%
- All Other: 22.6%

Total Beds: 154

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Rehabilitation Plus Extensive Services: 332 (1.8%)
- Rehabilitation (breakdown in pie chart): 16,981 (94.2%)
- Extensive Services: 77 (0.4%)
- Special Care High: 198 (1.1%)
- Special Care Low: 166 (0.9%)
- Clinically Complex: 219 (1.2%)
- Behavioral Symptoms/Cognitive Performance: 0 (0.0%)
- Reduced Physical Function: 50 (0.3%)

TOTAL: 18,023

% Medicare Days in Ultra/Very High RUGs: 87.0%
OUR LADYS RESIDENCE

Annual Contributions to Local and State Economy

Total Expenditures: $15,338,200

- 174 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists: 0
  Dietary & Housekeeping: 36

Nurses: 101 total, including
  - Registered Nurses (RNs): 11
  - Licensed Practical Nurses (LPNs): 23
  - Certified Nursing Assistants (CNAs): 67

Contract Labor: 9 total, including
  - Nursing: 2
  - Therapists: 7
  - Other: 0

Administrative: 7
  - Plant Operations and Maintenance: 3

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $535,923 for Our Ladys Residence.
- Total Employee Payroll: $6,565,979
- Estimated State Income Taxes Paid by Employees: $362,770

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>17.2</td>
<td>104.9</td>
<td>18.3</td>
<td>140.4</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>45.3</td>
<td>1,664.2</td>
<td>83.5</td>
<td>211.8</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>8.1%</td>
<td>49.0%</td>
<td>8.6%</td>
<td>65.6%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $261.86

Total Beds: 214

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Rehabilitation RUGs</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>74</td>
<td>1.2%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>6,033</td>
<td>95.9%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>90</td>
<td>1.4%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>59</td>
<td>0.9%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>29</td>
<td>0.5%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>2</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>2</td>
<td>0.0%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>6,289</strong></td>
<td><strong>93.3%</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 93.3%

Figures may not add due to rounding.
PALACE REHABILITATION AND CARE CENTER

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $12,970,200

- 121 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 0
  Dietary & Housekeeping 19
  Nurses: 0 total, including
    ■ Registered Nurses (RNs) 0
    ■ Contract Labor: 94 total, including
      ■ Nursing 90
    ■ Therapists 4
    ■ Other 0
  Certified Nursing Assistants (CNAs) 0
  Administrative 4
  Plant Operations and Maintenance 2

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $620,722 for Palace Rehabilitation and Care Center.

Total Employee Payroll: $809,909
Estimated State Income Taxes Paid by Employees: $44,747

Statistical Profile

Medicare Ratings (from 1 to 5 stars)
Avg. Daily Census 12.3 Medicare 136.5 Medicaid 6.2 All Other 155.0 Total
Avg. Length of Stay 59.9 Medicare 325.6 Medicaid 34.7 All Other 193.1 Total
Occupancy Rate 7.5% Medicare 82.7% Medicaid 3.7% All Other 93.9% Total

Routine Cost per Day $186.38
Total Beds 165

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Type</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>31</td>
<td>0.7%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>3,844</td>
<td>85.6%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>67</td>
<td>1.5%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>271</td>
<td>6.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>62</td>
<td>1.4%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>23</td>
<td>0.5%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>195</td>
<td>4.3%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>4,493</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 82.5%
188 full-time equivalent jobs (salaried and contract), including key areas such as:

- Therapists: 0
- Dietary & Housekeeping: 25
- Nurses: 122 total, including:
  - Registered Nurses (RNs): 17
  - Licensed Practical Nurses (LPNs): 24
  - Certified Nursing Assistants (CNAs): 81
- Contract Labor: 12 total, including:
  - Nursing: 0
  - Therapists: 12
  - Other: 0
- Administrative: 10
- Plant Operations and Maintenance: 4

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $651,798 for Park Crescent Healthcare & Rehabilitation Center.

- Total Employee Payroll: $6,884,742
- Estimated State Income Taxes Paid by Employees: $380,382

### Statistical Profile

- Medicare Ratings (from 1 to 5 stars):
  - Avg. Daily Census: 27.0
  - Avg. Length of Stay: 49.7
  - Occupancy Rate: 14.2%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $214.29
- Total Beds: 190

- Payer Mix:
  - Medicare: 15.3%
  - Medicaid: 81.1%
  - All Other: 3.6%
  - Total: 100.0%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

### RUG Analysis

- Total Medicare Days: 9,843

- Rehabilitation Plus Extensive Services: 473 (4.8%)
- Rehabilitation (breakdown in pie chart): 8,621 (87.6%)
- Extensive Services: 27 (0.3%)
- Special Care High: 254 (2.6%)
- Special Care Low: 386 (3.9%)
- Clinically Complex: 79 (0.8%)
- Behavioral Symptoms/Cognitive Performance: 0 (0.0%)
- Reduced Physical Function: 3 (0.0%)

**% Medicare Days in Ultra/Very High RUGs:** 77.2%

*Figures may not add due to rounding.*
96 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists: 0
Dietary & Housekeeping: 13

Nurses: 61 total, including
- Registered Nurses (RNs): 20
- Licensed Practical Nurses (LPNs): 9
- Certified Nursing Assistants (CNAs): 32

Contract Labor: 7 total, including
- Nursing: 0
- Therapists: 7
- Other: 0

Administrative: 6
Plant Operations and Maintenance: 2

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $295,699 for Park Place Center.

Total Employee Payroll: $4,223,713
Estimated State Income Taxes Paid by Employees: $233,360

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>14.4</td>
<td>50.1</td>
<td>17.9</td>
<td>82.4</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>40.4</td>
<td>468.6</td>
<td>82.7</td>
<td>121.2</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>15.0%</td>
<td>52.2%</td>
<td>18.6%</td>
<td>85.8%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $262.80
Total Beds 96

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

% Medicare Days in Ultra/Very High RUGs 83.3%

Distribution of Rehabilitation RUGs by Percent of Medicare Days

Rehabilitation Plus Extensive Services 7 0.1%
Rehabilitation (breakdown in pie chart) 4,842 92.3%
Extensive Services 0 0.0%
Special Care High 32 0.6%
Special Care Low 92 1.8%
Clinically Complex 169 3.2%
Behavioral Symptoms/Cognitive Performance 0 0.0%
Reduced Physical Function 106 2.0%

TOTAL 5,248
60 full-time equivalent jobs (salaried and contract), including key areas such as:

- Therapists: 0
- Dietary & Housekeeping: 9
- Nurses: 38 total, including:
  - Registered Nurses (RNs): 8
  - Licensed Practical Nurses (LPNs): 6
  - Certified Nursing Assistants (CNAs): 23
- Administrative: 6
- Contract Labor: 2 total, including:
  - Nursing: 0
  - Therapists: 2
  - Other: 0
- Plant Operations and Maintenance: 1

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $237,053 for Phillipsburg Center.

Total Employee Payroll: $2,179,960
Estimated State Income Taxes Paid by Employees: $120,443

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>3.4</td>
<td>38.1</td>
<td>16.3</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>73.8</td>
<td>535.4</td>
<td>662.9</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>5.7%</td>
<td>63.6%</td>
<td>27.2%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $225.91
Payer Mix:
- Medicare: 5.9%
- Medicaid: 65.8%
- All Other: 28.2%
Total Beds: 60

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Rehabilitation Plus Extensive Services: 0 days (0.0%)
- Rehabilitation (breakdown in pie chart): 978 days (78.2%)
- Extensive Services: 0 days (0.0%)
- Special Care High: 127 days (10.2%)
- Special Care Low: 140 days (11.2%)
- Clinically Complex: 0 days (0.0%)
- Behavioral Symptoms/Cognitive Performance: 0 days (0.0%)
- Reduced Physical Function: 5 days (0.4%)
- TOTAL: 1,250 days

% Medicare Days in Ultra/Very High RUGs: 64.1%
PINE ACRES CONVALESCENT CENTER

Annual Contributions to Local and State Economy

Total Expenditures: $9,797,600

- 98 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 13
  - Nurses: 58 total, including
    - Registered Nurses (RNs): 7
    - Licensed Practical Nurses (LPNs): 16
    - Certified Nursing Assistants (CNAs): 35
  - Contract Labor: 9 total, including
    - Nursing: 0
    - Therapists: 9
    - Other: 0
  - Administrative: 4
  - Plant Operations and Maintenance: 3

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $301,326 for Pine Acres Convalescent Center.

- Total Employee Payroll: $3,691,366
- Estimated State Income Taxes Paid by Employees: $203,948

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>18.2</td>
<td>56.1</td>
<td>13.2</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>45.8</td>
<td>220.1</td>
<td>84.5</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>17.8%</td>
<td>55.0%</td>
<td>12.9%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $247.71

Payer Mix:
- Medicare: 20.8%
- Medicaid: 64.1%
- All Other: 15.1%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Medicare Days: 6,645
- % Medicare Days in Ultra/Very High RUGs: 92.7%

Figures may not add due to rounding.
PINE BROOK CARE CENTER

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $11,634,100

- 105 full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists 0
  - Dietary & Housekeeping 20
  - Nurses: 32 total, including:
    - Registered Nurses (RNs) 3
    - Licensed Practical Nurses (LPNs) 1
    - Certified Nursing Assistants (CNAs) 28
  - Administrative 7
  - Contract Labor: 33 total, including:
    - Nursing 33
    - Therapists 0
    - Other 0
  - Plant Operations and Maintenance 1

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $478,564 for Pine Brook Care Center.
- Total Employee Payroll: $2,539,014
- Estimated State Income Taxes Paid by Employees: $140,281

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>13.0</td>
<td>98.5</td>
<td>11.5</td>
<td>123.0</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>51.4</td>
<td>182.6</td>
<td>1,393.7</td>
<td>153.7</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>9.8%</td>
<td>74.7%</td>
<td>8.7%</td>
<td>93.1%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $206.75
Total Beds: 132

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Distribution</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>138</td>
<td>2.9%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>4,113</td>
<td>87.0%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>55</td>
<td>1.2%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>205</td>
<td>4.3%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>159</td>
<td>3.4%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>59</td>
<td>1.2%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>1</td>
<td>0.0%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>4,730</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 81.0%

Figures may not add due to rounding.
PITMAN MANOR

Annual Contributions to Local and State Economy

Total Expenditures: $14,321,100

- 176 full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 0
  - Dietary & Housekeeping: 44
  - Nurses: 53 total, including:
    - Registered Nurses (RNs): 12
    - Licensed Practical Nurses (LPNs): 6
    - Certified Nursing Assistants (CNAs): 35
  - Contract Labor: 0 total, including:
    - Nursing: 0
    - Therapists: 0
    - Other: 0
  - Administrative: 15
  - Plant Operations and Maintenance: 10

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $941,096 for Pitman Manor.
- Total Employee Payroll: $6,366,730
- Estimated State Income Taxes Paid by Employees: $351,762

Statistical Profile

- Medicare Days
  - Avg. Daily Census: 6.4
  - Avg. Length of Stay: 36.6
  - Occupancy Rate: 2.7%
- Payer Mix
  - Medicare: 2.9%
  - Medicaid: 13.4%
  - All Other: 83.7%
- Medicare Overall Rating: 
- Medicare Quality Measure Rating: 

Routine Cost per Day: $73.31
Total Beds: 236

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare</td>
</tr>
<tr>
<td>Avg. Daily Census</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
</tr>
<tr>
<td>Occupancy Rate</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 91.5%
PLAZA HEALTHCARE & REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $9,877,000

- 122 full-time equivalent jobs (salaried and contract), including key areas such as

| Therapists | 0 | Dietary & Housekeeping | 25 |
| NURSES: 70 total, including | | Contract Labor: 4 total, including |
| Registered Nurses (RNs) | 6 | Nursing | 0 |
| Licensed Practical Nurses (LPNs) | 16 | Therapists | 4 |
| Certified Nursing Assistants (CNAs) | 47 | Other | 0 |
| Administrative | 8 | Plant Operations and Maintenance | 1 |

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $503,990 for Plaza Healthcare & Rehabilitation Center.
- Total Employee Payroll: $4,217,061
- Estimated State Income Taxes Paid by Employees: $232,993

Statistical Profile

| Medicare | Medicaid | All Other | Total |
| Avg. Daily Census | 6.9 | 96.5 | 19.3 | 122.7 |
| Avg. Length of Stay | 51.3 | 690.8 | 123.7 | 285.3 |
| Occupancy Rate | 5.4% | 75.4% | 15.1% | 95.9% |

Routine Cost per Day $151.01
Total Beds 128

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>76</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>2,378</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>4</td>
</tr>
<tr>
<td>Special Care High</td>
<td>6</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>41</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>2</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>2</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>0</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>2,509</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs **81.1%**
185 full-time equivalent jobs (salaried and contract), including key areas such as

- Therapists: 0
- Dietary & Housekeeping: 31
- Nurses: 100 total, including
  - Registered Nurses (RNs): 56
  - Licensed Practical Nurses (LPNs): 7
  - Certified Nursing Assistants (CNAs): 36
- Administrative: 7
- Contract Labor: 30 total, including
  - Nursing: 0
  - Therapists: 30
  - Other: 0
- Plant Operations and Maintenance: 2

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $88,923 for Powerback Rehabilitation Moorestown.

Total Employee Payroll: $7,037,859

Estimated State Income Taxes Paid by Employees: $388,842

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

Routine Cost per Day: $498.04

Total Beds: 120

% Medicare Days in Ultra/Very High RUGs: 95.7%
Annual Contributions to Local and State Economy

Total Expenditures: $25,818,600

- 230 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 38
  - Nurses: 120 total, including
    - Registered Nurses (RNs): 66
    - Licensed Practical Nurses (LPNs): 7
    - Certified Nursing Assistants (CNAs): 47
  - Administrative: 9

- Contract Labor: 45 total, including
  - Nursing: 0
  - Therapists: 45
  - Other: 0
  - Plant Operations and Maintenance: 3

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $140,966 for Powerback Rehabilitation, Route 73.

Total Employee Payroll: $8,540,204

Estimated State Income Taxes Paid by Employees: $471,846

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 80.7
  - Avg. Length of Stay: 21.0
  - Occupancy Rate: 65.1%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $416.00
- Total Beds: 124

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Rehabilitation Plus Extensive Services: 579, 2.0%
- Rehabilitation (breakdown in pie chart): 28,276, 97.0%
- Extensive Services: 17, 0.1%
- Special Care High: 97, 0.3%
- Special Care Low: 96, 0.3%
- Clinically Complex: 0, 0.0%
- Behavioral Symptoms/Cognitive Performance: 1, 0.0%
- Reduced Physical Function: 79, 0.3%

Total: 29,145

% Medicare Days in Ultra/Very High RUGs: 95.7%
520 full-time equivalent jobs (salaried and contract), including key areas such as

- Therapists: 0
- Dietary & Housekeeping: 119
- Nurses: 321 total, including
  - Registered Nurses (RNs): 70
  - Licensed Practical Nurses (LPNs): 26
  - Certified Nursing Assistants (CNAs): 225
  - Contract Labor: 0 total, including
    - Nursing: 0
    - Therapists: 0
    - Other: 0
- Administrative: 19
- Plant Operations and Maintenance: 23

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $1,547,872 for Preakness Healthcare Center.

Total Employee Payroll: $28,259,204

Estimated State Income Taxes Paid by Employees: $1,561,321

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 14.8
  - Avg. Length of Stay: 41.8
  - Occupancy Rate: 3.6%

- Medicare Overall Rating: ★★★
- Medicare Quality Measure Rating: ★★★

- Routine Cost per Day: $447.21
- Payer Mix: Medicaid 87.2%, Medicare 4.0%, All Other 8.9%
- Total Beds: 406 (inclusive of 11 Ventilator & 24 Behavior Mgmt SCNF beds)

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Rehabilitation Plus Extensive Services: 53 (1.0%)
- Rehabilitation (breakdown in pie chart): 2,991 (55.5%)
- Extensive Services: 483 (9.0%)
- Special Care High: 474 (8.8%)
- Special Care Low: 429 (8.0%)
- Clinically Complex: 405 (7.5%)
- Behavioral Symptoms/Cognitive Performance: 78 (1.4%)
- Reduced Physical Function: 475 (8.8%)

- % Medicare Days in Ultra/Very High RUGs: 46.1%

Figures may not add due to rounding.
109 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists 8 Dietary & Housekeeping 23

Nurses: 52 total, including

- Registered Nurses (RNs) 14
- Licensed Practical Nurses (LPNs) 10
- Certified Nursing Assistants (CNAs) 28

Contract Labor: 7 total, including

- Nursing 3
- Therapists 5
- Other 0

Administrative 8 Plant Operations and Maintenance 1

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $258,390 for Preferred Care At Mercer.

Total Employee Payroll: $5,044,667

Estimated State Income Taxes Paid by Employees: $278,718

**Statistical Profile**

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>25.5</td>
<td>47.6</td>
<td>11.8</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>35.3</td>
<td>275.7</td>
<td>22.9</td>
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<tr>
<td>Occupancy Rate</td>
<td>25.5%</td>
<td>47.6%</td>
<td>11.8%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $272.57

Total Beds 100

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

**RUG Analysis**

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>647</td>
<td>6.9%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>8,106</td>
<td>87.0%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>19</td>
<td>0.2%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>65</td>
<td>0.7%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>238</td>
<td>2.6%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>212</td>
<td>2.3%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>32</td>
<td>0.3%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>9,319</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 89.2%
PRESBYTERIAN HOME - MEADOW LAKES

Ownership: Nonprofit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $28,082,200

- 223 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 0
  Dietary & Housekeeping 75

- Nurses: 41 total, including
  - Registered Nurses (RNs) 5
  - Licensed Practical Nurses (LPNs) 11
  - Certified Nursing Assistants (CNAs) 24
  Contract Labor: 5 total, including
    - Nursing 0
    - Therapists 5
    - Other 0

- Administrative 4
  Plant Operations and Maintenance 25

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $193,795 for Presbyterian Home - Meadow Lakes.
- Total Employee Payroll: $9,035,159
- Estimated State Income Taxes Paid by Employees: $499,193

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  Avg. Daily Census 8.7
  Avg. Length of Stay 40.6
  Occupancy Rate 14.5%

- Medicare Overall Rating ★★★★★
- Medicare Quality Measure Rating ★★★★★

- Routine Cost per Day $318.13
- Total Beds 60

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Rehabilitation RUGs</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>3,047</td>
<td>96.2%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>49</td>
<td>1.5%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>9</td>
<td>0.3%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>19</td>
<td>0.6%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>44</td>
<td>1.4%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>3,168</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 81.3%
111 full-time equivalent jobs (salaried and contract), including key areas such as:

- Therapists: 0
- Dietary & Housekeeping: 23
- Nurses: 66 total, including:
  - Registered Nurses (RNs): 7
  - Licensed Practical Nurses (LPNs): 21
  - Certified Nursing Assistants (CNAs): 39
- Contract Labor: 0 total, including:
  - Nursing: 0
  - Therapists: 0
  - Other: 0
- Administrative: 5
- Plant Operations and Maintenance: 4

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $397,377 for Princeton Care Center.

Total Employee Payroll: $4,437,723

Estimated State Income Taxes Paid by Employees: $245,184

Statistical Profile

Medicare Ratings:
- Avg. Daily Census: 15.5
- Avg. Length of Stay: 55.3
- Occupancy Rate: 13.0%

Medicare Overall Rating: ★★★
Medicare Quality Measure Rating: ★★★★★

Routine Cost per Day: $244.72
Payer Mix:
- Medicare: 14.5%
- Medicaid: 72.3%
- All Other: 13.2%

Total Beds: 119

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td><img src="https://example.com/distribution-graph.png" alt="Distribution Graph" /></td>
</tr>
</tbody>
</table>

Medicare Days % to Total

- Rehabilitation Plus Extensive Services: 42 (0.7%)
- Rehabilitation (breakdown in pie chart): 5,500 (97.5%)
- Extensive Services: 54 (1.0%)
- Special Care High: 31 (0.5%)
- Special Care Low: 14 (0.2%)
- Clinically Complex: 0 (0.0%)
- Behavioral Symptoms/Cognitive Performance: 1 (0.0%)
- Reduced Physical Function: 0 (0.0%)

TOTAL: 5,642

% Medicare Days in Ultra/Very High RUGs: 87.5%
PROSPECT HEIGHTS CC

Ownership: For-profit
BPCI Model Participation: Model 3

Annual Contributions to Local and State Economy

Total Expenditures: $19,504,500

- 182 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists 35
  - Dietary & Housekeeping 33

Nurses: 83 total, including
- Registered Nurses (RNs) 30
- Licensed Practical Nurses (LPNs) 14
- Certified Nursing Assistants (CNAs) 39
- Contract Labor: 0 total, including
  - Nursing 0
  - Therapists 0
  - Other 0

Administrative 16
- Plant Operations and Maintenance 6

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $101,988 for Prospect Heights CC.
- Total Employee Payroll: $9,014,684
- Estimated State Income Taxes Paid by Employees: $498,061

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 59.6
  - Avg. Length of Stay: 29.6
  - Occupancy Rate: 30.4%

- Medicare Overall Rating
- Medicare Quality Measure Rating

- Routine Cost per Day: $418.74
- Payer Mix
  - Medicare 71.8%
  - Medicaid 0.0%
  - All Other 28.2%

- Total Beds: 196

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>161</td>
<td>0.7%</td>
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<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>21,292</td>
<td>97.9%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
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<tr>
<td>Special Care High</td>
<td>115</td>
<td>0.5%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>98</td>
<td>0.5%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>39</td>
<td>0.2%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>40</td>
<td>0.2%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>21,745</td>
<td></td>
</tr>
</tbody>
</table>

- % Medicare Days in Ultra/Very High RUGs: 95.0%

Figures may not add due to rounding.
PROVIDENCE NURSING AND REHABILITATION CENTER

Ownership: For-profit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $7,054,200

- 15 full-time equivalent jobs (salaried and contract), including key areas such as

  Therapists 0
  Dietary & Housekeeping 11

  Nurses: 0 total, including
  - Registered Nurses (RNs) 0
  - Licensed Practical Nurses (LPNs) 0
  - Certified Nursing Assistants (CNAs) 0
  - Administrative 0

  Contract Labor: 52 total, including
  - Nursing 52
  - Therapists 0
  - Other 0

  Plant Operations and Maintenance 4

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $420,895 for Providence Nursing and Rehabilitation Center.

- Total Employee Payroll: $320,132

- Estimated State Income Taxes Paid by Employees: $17,687

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
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</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>3.7</td>
<td>76.1</td>
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<td>Avg. Length of Stay</td>
<td>29.9</td>
<td>414.8</td>
<td>129.6</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>3.5%</td>
<td>71.8%</td>
<td>19.4%</td>
</tr>
</tbody>
</table>

- Medicare Ratings (from 1 to 5 stars)

- Medicare Overall Rating ★
- Medicare Quality Measure Rating ★★

- Routine Cost per Day $176.69
- Total Beds 106

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Rehabilitation Plus Extensive Services 0 0.0%
- Rehabilitation (breakdown in pie chart) 1,299 96.7%
- Extensive Services 0 0.0%
- Special Care High 21 1.6%
- Special Care Low 20 1.5%
- Clinically Complex 3 0.2%
- Behavioral Symptoms/Cognitive Performance 0 0.0%
- Reduced Physical Function 1 0.1%

TOTAL 1,344

% Medicare Days in Ultra/Very High RUGs 64.1%
REFORMED CHURCH HOME

Ownership: Nonprofit

Annual Contributions to Local and State Economy

Total Expenditures: $16,248,200

189 full-time equivalent jobs (salaried and contract), including key areas such as

- Therapists: 0
- Dietary & Housekeeping: 39
- Nurses: 79 total, including
  - Registered Nurses (RNs): 16
  - Licensed Practical Nurses (LPNs): 14
  - Certified Nursing Assistants (CNAs): 48
- Contract Labor: 8 total, including
  - Nursing: 0
  - Therapists: 8
  - Other: 0
- Administrative: 14
- Plant Operations and Maintenance: 6

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $334,702 for Reformed Church Home.

Total Employee Payroll: $7,744,026

Estimated State Income Taxes Paid by Employees: $427,857

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 23.8
  - Avg. Length of Stay: 41.0
  - Occupancy Rate: 132.3%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

Routine Cost per Day: $311.34

Total Beds: 18

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Rehabilitation Plus Extensive Services: 16 days (0.2%)
- Rehabilitation (breakdown in pie chart): 8,505 days (97.9%)
- Extensive Services: 6 days (0.1%)
- Special Care High: 78 days (0.9%)
- Special Care Low: 47 days (0.5%)
- Clinically Complex: 31 days (0.4%)
- Behavioral Symptoms/Cognitive Performance: 0 days (0.0%)
- Reduced Physical Function: 6 days (0.1%)

TOTAL: 8,689 days

% Medicare Days in Ultra/Very High RUGs: 92.6%

Figures may not add due to rounding.
Therapists: 0 Dietary & Housekeeping: 25

Nurses: 53 total, including
- Registered Nurses (RNs): 13
- Licensed Practical Nurses (LPNs): 6
- Certified Nursing Assistants (CNAs): 34
- Contract Labor: 11 total, including
- Nursing: 11
- Therapists: 0
- Other: 0

Administrative: 9 Plant Operations and Maintenance: 2

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $446,452 for Regency Gardens Nursing Center.

Total Employee Payroll: $3,648,371 Estimated State Income Taxes Paid by Employees: $201,572

Medicare Ratings (from 1 to 5 stars)
- Avg. Daily Census: 13.8
- Avg. Length of Stay: 48.5
- Occupancy Rate: 11.5%

Medicare Overall Rating: ★★★★★
Medicare Quality Measure Rating: ★★

Routine Cost per Day: $190.03

Total Beds: 120

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
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<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>4,640</td>
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<tr>
<td>Extensive Services</td>
<td>14</td>
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<tr>
<td>Special Care High</td>
<td>219</td>
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<tr>
<td>Special Care Low</td>
<td>120</td>
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<tr>
<td>Clinically Complex</td>
<td>47</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>6</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>5,046</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 90.4%
**Therapists**

<table>
<thead>
<tr>
<th>Therapists</th>
<th>0</th>
</tr>
</thead>
</table>

**Nurses: 88 total, including**

- Registered Nurses (RNs) 22
- Licensed Practical Nurses (LPNs) 10
- Certified Nursing Assistants (CNAs) 56
- Administrative 7

**Dietary & Housekeeping**

<table>
<thead>
<tr>
<th>Contract Labor: 15 total, including</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nursing 15</td>
</tr>
<tr>
<td>Therapists 0</td>
</tr>
<tr>
<td>Other 0</td>
</tr>
</tbody>
</table>

**Certified Nursing Assistants (CNAs) 56**

**Total Employee Payroll: $4,530,862**

- Estimated State Income Taxes Paid by Employees: $250,330

**New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $558,857 for Regency Grande Nursing & Rehab Center.**

**Statistical Profile**

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>22.4</td>
<td>107.1</td>
<td>21.4</td>
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<tr>
<td>Avg. Length of Stay</td>
<td>40.2</td>
<td>289.6</td>
<td>389.7</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>14.4%</td>
<td>69.1%</td>
<td>13.8%</td>
</tr>
</tbody>
</table>

**Routine Cost per Day**

- $178.68

**Total Beds**

- 155

**Medicare Ratings (from 1 to 5 stars)**

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

**More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.**

**RUG Analysis**

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>74</td>
<td>0.9%</td>
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<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>7,321</td>
<td>89.6%</td>
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<tr>
<td>Extensive Services</td>
<td>33</td>
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<tr>
<td>Special Care High</td>
<td>105</td>
<td>1.3%</td>
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<tr>
<td>Special Care Low</td>
<td>489</td>
<td>6.0%</td>
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<tr>
<td>Clinically Complex</td>
<td>103</td>
<td>1.3%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>44</td>
<td>0.5%</td>
</tr>
</tbody>
</table>

**TOTAL**

- 8,169

**% Medicare Days in Ultra/Very High RUGs**

- 90.1%
**REGENCY HERITAGE NURSING AND REHABILITATION CENTER**

**Ownership:** For-profit  
**BPCI Model Participation:** None

---

**Annual Contributions to Local and State Economy**

**Total Expenditures:** $21,951,900

- 241 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 48
  - Contract Labor: 19 total, including
    - Registered Nurses (RNs): 19
    - Licensed Practical Nurses (LPNs): 27
    - Certified Nursing Assistants (CNAs): 81
    - Other: 0
  - Administrative: 10
  - Plant Operations and Maintenance: 6

- 128 total, including
  - Nursing: 19
  - Therapists: 0
  - Other: 0

---

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $850,647 for Regency Heritage Nursing and Rehabilitation Center.

- Estimated State Income Taxes Paid by Employees: $394,743

---

**Statistical Profile**

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
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</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>40.9</td>
<td>159.2</td>
<td>36.3</td>
<td>236.4</td>
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<td>Avg. Length of Stay</td>
<td>34.7</td>
<td>290.6</td>
<td>331.2</td>
<td>128.8</td>
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<tr>
<td>Occupancy Rate</td>
<td>16.0%</td>
<td>62.4%</td>
<td>14.2%</td>
<td>92.7%</td>
</tr>
</tbody>
</table>

**Routine Cost per Day** $210.67

**Total Beds** 255

---

- Medicare 17.3%
- Medicaid 67.3%
- All Other 15.3%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

---

**RUG Analysis**

**Distribution of Rehabilitation RUGs by Percent of Medicare Days**

- Rehabilitation Plus Extensive Services: 124 (0.8%)
- Rehabilitation (breakdown in pie chart): 14,131 (94.6%)
- Extensive Services: 41 (0.3%)
- Special Care High: 192 (1.3%)
- Special Care Low: 367 (2.5%)
- Clinically Complex: 65 (0.4%)
- Behavioral Symptoms/Cognitive Performance: 0 (0.0%)
- Reduced Physical Function: 12 (0.1%)

- Total: 14,932

**% Medicare Days in Ultra/Very High RUGs** 92.3%
REGENCY PARK NURSING CENTER

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $13,090,800

- 141 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists
  - Dietary & Housekeeping
  - Nurses: 76 total, including
    - Registered Nurses (RNs)
    - Licensed Practical Nurses (LPNs)
    - Certified Nursing Assistants (CNAs)
  - Administrative

Contract Labor: 12 total, including
- Nursing
- Therapists
- Other

- Estimated State Income Taxes Paid by Employees: $297,176

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
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<tr>
<td>Avg. Daily Census</td>
<td>24.7</td>
<td>112.2</td>
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<td>Avg. Length of Stay</td>
<td>51.5</td>
<td>320.0</td>
<td>277.9</td>
<td>172.9</td>
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<td>Occupancy Rate</td>
<td>14.3%</td>
<td>65.2%</td>
<td>10.2%</td>
<td>89.8%</td>
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<tr>
<td>Medicare Overall Rating</td>
<td>★★★★★</td>
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<td></td>
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<tr>
<td>Medicare Quality Measure Rating</td>
<td>★★★</td>
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<tr>
<td>Routine Cost per Day</td>
<td>$187.10</td>
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<td></td>
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<tr>
<td>Total Beds</td>
<td>172</td>
<td></td>
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</table>

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
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</thead>
</table>

- Medicare Days
- % to Total

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>14</td>
<td>0.2%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>8,258</td>
<td>91.7%</td>
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<tr>
<td>Extensive Services</td>
<td>0</td>
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<tr>
<td>Special Care High</td>
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<td>344</td>
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<td>130</td>
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<td>Behavioral Symptoms/Cognitive Performance</td>
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<td>Reduced Physical Function</td>
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<tr>
<td><strong>TOTAL</strong></td>
<td><strong>9,004</strong></td>
<td><strong>80.0%</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 80.0%

Figures may not add due to rounding.
REGENT CARE CENTER

Annual Contributions to Local and State Economy

Total Expenditures: $13,604,300

- 171 full-time equivalent jobs (salaried and contract), including key areas such as
  
  Therapists 14
  Dietary & Housekeeping 33
  Nurses: 96 total, including
    ■ Registered Nurses (RNs) 23
    ■ Licensed Practical Nurses (LPNs) 15
    ■ Certified Nursing Assistants (CNAs) 58
  Administrative 12
  Contract Labor: 0 total, including
    ■ Nursing
    ■ Therapists
    ■ Other
  Plant Operations and Maintenance 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $419,799 for Regent Care Center.
- Total Employee Payroll: $7,039,136
- Estimated State Income Taxes Paid by Employees: $388,912

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  
  Avg. Daily Census 18.3
  Avg. Length of Stay 32.0
  Occupancy Rate 10.2%

- Medicare Overall Rating ★★★★★
- Medicare Quality Measure Rating ★★★★★

- Routine Cost per Day $254.81
- Total Beds 180

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Type</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>58</td>
<td>0.9%</td>
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<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>6,338</td>
<td>94.9%</td>
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<tr>
<td>Extensive Services</td>
<td>3</td>
<td>0.0%</td>
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<tr>
<td>Special Care High</td>
<td>27</td>
<td>0.4%</td>
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<tr>
<td>Special Care Low</td>
<td>179</td>
<td>2.7%</td>
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<tr>
<td>Clinically Complex</td>
<td>64</td>
<td>1.0%</td>
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<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>10</td>
<td>0.1%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>6,679</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 91.0%
REHAB AT RIVER'S EDGE

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $14,756,300

- 155 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 0
  Dietary & Housekeeping 32

Nurses: 94 total, including
- Registered Nurses (RNs) 18
- Licensed Practical Nurses (LPNs) 17
- Certified Nursing Assistants (CNAs) 59

Administrative 9

Plant Operations and Maintenance 4

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $451,196 for Rehab at River's Edge.
- Total Employee Payroll: $5,781,067
- Estimated State Income Taxes Paid by Employees: $319,404

Statistical Profile

<table>
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<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
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<tr>
<td>Avg. Daily Census</td>
<td>27.5</td>
<td>71.8</td>
<td>31.9</td>
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<tr>
<td>Avg. Length of Stay</td>
<td>44.4</td>
<td>557.8</td>
<td>77.6</td>
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<td>Occupancy Rate</td>
<td>19.9%</td>
<td>52.0%</td>
<td>23.1%</td>
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</table>

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days
- Reinforcement of Point

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
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<td>Rehabilitation (breakdown in pie chart)</td>
<td>9,523</td>
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<td>Extensive Services</td>
<td>0</td>
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<td>Special Care High</td>
<td>153</td>
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<tr>
<td>Special Care Low</td>
<td>194</td>
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<tr>
<td>Clinically Complex</td>
<td>141</td>
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<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>1</td>
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<tr>
<td>Reduced Physical Function</td>
<td>24</td>
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<tr>
<td>TOTAL</td>
<td>10,044</td>
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</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs | 87.6%
RENAISSANCE PAVILION

Ownership: Nonprofit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $3,355,500

- 50 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

1 This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $26,605 for Renaissance Pavilion.
- Total Employee Payroll: $3,427,723
- Estimated State Income Taxes Paid by Employees: $189,382

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)

- Medicare Overall Rating: 5
- Medicare Quality Measure Rating: 2

- Avg. Daily Census: 20.0
- Avg. Length of Stay: N/A
- Occupancy Rate: 66.6%

- Medicare: 76.6%
- Medicaid: N/A
- All Other: 23.4%
- Total: 86.9%

Routine Cost per Day: $854.71
Total Beds: 30

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

| Distribution of Rehabilitation RUGs by Percent of Medicare Days |
|---|---|---|---|---|---|
| RUA | RUB | RUC | RVA | RVB | RVC |
| RHA | RHB | RHC | RMA | RMB | RMC |
| RLA | RLB |

| % Medicare Days in Ultra/Very High RUGs | 97.7% |

Figures may not add due to rounding.
RIDGEWOOD CENTER

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $10,502,800

- 89 full-time equivalent jobs (salaried and contract), including key areas such as

<table>
<thead>
<tr>
<th>Therapists</th>
<th>Dietary &amp; Housekeeping</th>
<th>Registered Nurses (RNs)</th>
<th>Contract Labor: Nursing</th>
<th>Contract Labor: Therapists</th>
<th>Contract Labor: Other</th>
<th>Administrative</th>
<th>Plant Operations and Maintenance</th>
</tr>
</thead>
<tbody>
<tr>
<td>0</td>
<td>12</td>
<td>15</td>
<td>0</td>
<td>6</td>
<td>0</td>
<td>6</td>
<td>2</td>
</tr>
<tr>
<td>Nurses: 57 total, including</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>■ Registered Nurses (RNs)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>■ Licensed Practical Nurses (LPNs)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>■ Certified Nursing Assistants (CNAs)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>■ Therapists</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>■ Other</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $296,641 for Ridgewood Center.

- Total Employee Payroll: $3,834,646
- Estimated State Income Taxes Paid by Employees: $211,864

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 10.0
  - Avg. Length of Stay: 55.4
  - Occupancy Rate: 11.1%

- Medicare Overall Rating: ★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $290.79
- Total Beds: 90

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

| Distribution of Rehabilitation RUGs by Percent of Medicare Days |
| Distribution of Rehabilitation RUGs by Percent of Medicare Days |
| Medicare Days | % to Total |

| Rehabilitation Plus Extensive Services | 0 | 0.0% |
| Rehabilitation (breakdown in pie chart) | 3,352 | 91.7% |
| Extensive Services | 0 | 0.0% |
| Special Care High | 117 | 3.2% |
| Special Care Low | 20 | 0.5% |
| Clinically Complex | 88 | 2.4% |
| Behavioral Symptoms/Cognitive Performance | 8 | 0.2% |
| Reduced Physical Function | 71 | 1.9% |

| TOTAL | 3,656 |
| % Medicare Days in Ultra/Very High RUGs | 75.4% |

Figures may not add due to rounding.
New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $348,481 for Riverside Nursing and Rehabilitation Center.

- Total Employee Payroll: $3,023,238
- Estimated State Income Taxes Paid by Employees: $167,034

**Statistical Profile**

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 13.0
  - Avg. Length of Stay: 48.3
  - Occupancy Rate: 9.9%

- Medicare Overall Rating: ★

- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $228.68

- Total Beds: 131

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

**RUG Analysis**

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>17</td>
<td>0.4%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>4,608</td>
<td>97.5%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>33</td>
<td>0.7%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>17</td>
<td>0.4%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>34</td>
<td>0.7%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>13</td>
<td>0.3%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>3</td>
<td>0.1%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>4,725</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 87.5%
ROLLING HILLS CARE CENTER

Annual Contributions to Local and State Economy

Total Expenditures: $7,536,600

- 77 full-time equivalent jobs (salaried and contract), including key areas such as

<table>
<thead>
<tr>
<th>Therapists</th>
<th>0</th>
<th>Dietary &amp; Housekeeping</th>
<th>11</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nurses: 46 total, including</td>
<td></td>
<td>Contract Labor: 9 total, including</td>
<td></td>
</tr>
<tr>
<td>- Registered Nurses (RNs)</td>
<td>7</td>
<td>- Nursing</td>
<td>0</td>
</tr>
<tr>
<td>- Licensed Practical Nurses (LPNs)</td>
<td>10</td>
<td>- Therapists</td>
<td>9</td>
</tr>
<tr>
<td>- Certified Nursing Assistants (CNAs)</td>
<td>29</td>
<td>- Other</td>
<td>0</td>
</tr>
<tr>
<td>Administrative</td>
<td>4</td>
<td>Plant Operations and Maintenance</td>
<td>1</td>
</tr>
</tbody>
</table>

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $175,522 for Rolling Hills Care Center.

- Total Employee Payroll: $2,811,252

- Estimated State Income Taxes Paid by Employees: $155,322

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>20.2</td>
<td>26.6</td>
<td>13.8</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>30.3</td>
<td>359.4</td>
<td>42.6</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>30.2%</td>
<td>39.7%</td>
<td>20.5%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $260.08

Total Beds 67

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>641</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>6,637</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>3</td>
</tr>
<tr>
<td>Special Care High</td>
<td>43</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>31</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>17</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>3</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>7,375</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 89.2%
ROOSEVELT CARE CENTER AT OLD BRIDGE

Annual Contributions to Local and State Economy

Total Expenditures: $20,586,300

- 207 full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 0
  - Dietary & Housekeeping: 41
  - Nurses: 130 total, including:
    - Registered Nurses (RNs): 23
    - Licensed Practical Nurses (LPNs): 25
    - Certified Nursing Assistants (CNAs): 81
  - Contract Labor: 5 total, including:
    - Nursing: 1
    - Therapists: 0
    - Other: 0
  - Administrative: 19
  - Plant Operations and Maintenance: 6

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $597,252 for Roosevelt Care Center at Old Bridge.
- Total Employee Payroll: $7,964,458
- Estimated State Income Taxes Paid by Employees: $440,036

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 28.1
  - Avg. Length of Stay: 25.5
  - Occupancy Rate: 15.6%

- Medicare Overall Rating: ★★
- Medicare Quality Measure Rating: ★★★★

- Routine Cost per Day: $310.56
- Total Beds: 180

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Medicare Days: 10,169
- % Medicare Days in Ultra/Very High RUGs: 91.2%

---

Figures may not add due to rounding.
ROOSEVELT CARE CENTER

Ownership: Governmental  BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $29,863,500

<table>
<thead>
<tr>
<th>Therapists</th>
<th>0</th>
<th>Dietary &amp; Housekeeping</th>
<th>42</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nurses: 182 total, including</td>
<td></td>
<td>Contract Labor: 2 total, including</td>
<td></td>
</tr>
<tr>
<td>■ Registered Nurses (RNs)</td>
<td>30</td>
<td>■ Nursing</td>
<td>2</td>
</tr>
<tr>
<td>■ Licensed Practical Nurses (LPNs)</td>
<td>37</td>
<td>■ Therapists</td>
<td>0</td>
</tr>
<tr>
<td>■ Certified Nursing Assistants (CNAs)</td>
<td>114</td>
<td>■ Other</td>
<td>0</td>
</tr>
<tr>
<td>Administrative</td>
<td>18</td>
<td>Plant Operations and Maintenance</td>
<td>8</td>
</tr>
</tbody>
</table>

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $661,000 for Roosevelt Care Center.

- Estimated State Income Taxes Paid by Employees: $636,786

- 232 full-time equivalent jobs (salaried and contract), including key areas such as

| Total Employee Payroll: $11,525,532 |

- Total Beds: 356

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Length of Stay: 29.7
  - Occupancy Rate: 6.1%

- Medicare Overall Rating: ★★★★★

- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $417.69

- Total Beds: 356

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>341</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>7,127</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>37</td>
</tr>
<tr>
<td>Special Care High</td>
<td>25</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>224</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>156</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>10</td>
</tr>
<tr>
<td>TOTAL</td>
<td>7,920</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 90.7%

Figures may not add due to rounding.
ROSE GARDEN NURSING AND REHABILITATION CENTER

Ownership: For-profit  BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $13,698,300

- 155 full-time equivalent jobs (salaried and contract), including key areas such as

<table>
<thead>
<tr>
<th>Therapists</th>
<th>0</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dietary &amp; Housekeeping</td>
<td>29</td>
</tr>
<tr>
<td>Nurses: 60 total, including</td>
<td></td>
</tr>
<tr>
<td>Registered Nurses (RNs)</td>
<td>12</td>
</tr>
<tr>
<td>Licensed Practical Nurses (LPNs)</td>
<td>19</td>
</tr>
<tr>
<td>Certified Nursing Assistants (CNAs)</td>
<td>29</td>
</tr>
<tr>
<td>Administrative</td>
<td>15</td>
</tr>
<tr>
<td>Contract Labor: 30 total, including</td>
<td></td>
</tr>
<tr>
<td>Nursing</td>
<td>20</td>
</tr>
<tr>
<td>Therapists</td>
<td>9</td>
</tr>
<tr>
<td>Other</td>
<td>0</td>
</tr>
</tbody>
</table>

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $416,354 for Rose Garden Nursing and Rehabilitation Center.

- Total Employee Payroll: $5,376,555

- Estimated State Income Taxes Paid by Employees: $297,055

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 21.1
  - Avg. Length of Stay: 34.9
  - Occupancy Rate: 17.0%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $260.81
- Total Beds: 124

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>7,607</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Special Care High</td>
<td>9</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>20</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>55</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>16</td>
</tr>
<tr>
<td>TOTAL</td>
<td>7,707</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 96.5%
ROSE MOUNTAIN CARE CENTER

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $7,651,600

- 99 full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 0
  - Dietary & Housekeeping: 18
  - Nurses: 57 total, including:
    - Registered Nurses (RNs): 6
    - Licensed Practical Nurses (LPNs): 16
    - Certified Nursing Assistants (CNAs): 34
  - Contract Labor: 3 total, including:
    - Nursing: 0
    - Therapists: 3
    - Other: 0
  - Administrative: 5
  - Plant Operations and Maintenance: 1

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $386,303 for Rose Mountain Care Center.
- Total Employee Payroll: $3,720,578
- Estimated State Income Taxes Paid by Employees: $205,562

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 3.2
  - Avg. Length of Stay: 30.4
  - Occupancy Rate: 2.9%
  - Medicare Overall Rating: ★★★
  - Medicare Quality Measure Rating: ★★★

- Routine Cost per Day: $201.53
- Total Beds: 112

- Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>1,078</td>
<td>91.0%</td>
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<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>16</td>
<td>1.4%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>55</td>
<td>4.6%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>21</td>
<td>1.8%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>15</td>
<td>1.3%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>1,185</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 75.0%
ROYAL HEALTH GATE NURSING REHAB

Annual Contributions to Local and State Economy

Total Expenditures: $11,004,300

- 20 full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists 0
  - Dietary & Housekeeping 12
  - Nurses: 0 total, including
    - Registered Nurses (RNs) 0
    - Licensed Practical Nurses (LPNs) 0
    - Certified Nursing Assistants (CNAs) 0
  - Administrative 0
  - Contract Labor: 78 total, including
    - Nursing 78
    - Therapists 0
    - Other 0
  - Plant Operations and Maintenance 5

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $500,855 for Royal Health Gate Nursing Rehab.
- Total Employee Payroll: $406,679
- Estimated State Income Taxes Paid by Employees: $22,469

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>15.5</td>
<td>82.5</td>
<td>32.6</td>
<td>130.6</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>35.3</td>
<td>257.3</td>
<td>103.6</td>
<td>121.6</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>10.4%</td>
<td>55.4%</td>
<td>21.9%</td>
<td>87.6%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $181.96

Total Beds 149

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Rehabilitation Plus Extensive Services 239 4.2%
- Rehabilitation (breakdown in pie chart) 5,006 88.6%
- Extensive Services 0 0.0%
- Special Care High 68 1.2%
- Special Care Low 299 5.3%
- Clinically Complex 32 0.6%
- Behavioral Symptoms/Cognitive Performance 0 0.0%
- Reduced Physical Function 6 0.1%
- TOTAL 5,650

% Medicare Days in Ultra/Very High RUGs 85.9%
ROYAL SUITES HEALTH CARE & REHABILITATION

Annual Contributions to Local and State Economy

Total Expenditures: $17,178,400

- 0 Dietary & Housekeeping
- 25 Contract Labor: 26 total, including
  - Nursing
  - Therapists
  - Other
- 100 total, including
  - Registered Nurses (RNs)
  - Licensed Practical Nurses (LPNs)
  - Certified Nursing Assistants (CNAs)
  - Other
- 12 Administrative

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $480,972 for Royal Suites Health Care & Rehabilitation.

- Total Employee Payroll: $5,751,939
- Estimated State Income Taxes Paid by Employees: $317,795

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
- Medicare Overall Rating: ★★
- Medicare Quality Measure Rating: ★★★★★

- Average Daily Census: 49.6
- Average Length of Stay: 29.0
- Occupancy Rate: 26.7%

- Routine Cost per Day: $222.50
- Total Beds: 186

- Medicare 31.0%
- Medicaid 54.3%
- All Other 14.8%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Category</th>
<th>Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>117</td>
<td>0.7%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>17,380</td>
<td>97.9%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>30</td>
<td>0.2%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>53</td>
<td>0.3%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>139</td>
<td>0.8%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>5</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>25</td>
<td>0.1%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>17,749</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 88.6%

Figures may not add due to rounding.
SAINT ANNE VILLA

Ownership: Nonprofit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $9,607,100

- 114 full-time equivalent jobs (salaried and contract), including key areas such as

  Therapists 0
  Dietary & Housekeeping 18

  Nurses: 59 total, including
  - Registered Nurses (RNs) 8
  - Licensed Practical Nurses (LPNs) 10
  - Certified Nursing Assistants (CNAs) 41

  Administrative 10

- Contract Labor: 2 total, including
  - Nursing 0
  - Therapists 2
  - Other 0

Plant Operations and Maintenance 3

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $330,542 for Saint Anne Villa.

- Total Employee Payroll: $4,583,011

- Estimated State Income Taxes Paid by Employees: $253,211

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  Avg. Daily Census 3.1
  Avg. Length of Stay 93.0
  Occupancy Rate 3.0%

- Medicaid 26.1
  All Other 49.9
  Total 79.0

- Avg. Length of Stay 1,361.1
  827.4
  703.6

- Occupancy Rate 25.8%
  49.4%
  78.2%

- Medicare Overall Rating ★★★★★
- Medicare Quality Measure Rating ★★★★★

- Routine Cost per Day $239.25

- Payer Mix
  - Medicare 3.9%
  - Medicaid 33.0%
  - All Other 63.1%

- Total Beds 101

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Medicare Days
  - Rehabilitation Plus Extensive Services 0 0.0%
  - Rehabilitation (breakdown in pie chart) 1,043 93.5%
  - Extensive Services 0 0.0%
  - Special Care High 3 0.3%
  - Special Care Low 15 1.3%
  - Clinically Complex 41 3.7%
  - Behavioral Symptoms/Cognitive Performance 0 0.0%
  - Reduced Physical Function 14 1.3%
  - TOTAL 1,116

- % Medicare Days in Ultra/Very High RUGs 76.0%

Figures may not add due to rounding.
SEACREST VILLAGE

Annual Contributions to Local and State Economy

Total Expenditures: $16,068,300

- 179 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists: 0
Dietary & Housekeeping: 32

Nurses: 99 total, including
- Registered Nurses (RNs): 9
- Licensed Practical Nurses (LPNs): 24
- Certified Nursing Assistants (CNAs): 66

Contract Labor: 0 total, including
- Nursing: 0
- Therapists: 0
- Other: 0

Administrative: 12
Plant Operations and Maintenance: 5

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $566,367 for Seacrest Village.

Total Employee Payroll: $6,522,072
Estimated State Income Taxes Paid by Employees: $360,344

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)

  Avg. Daily Census: 24.3
  Avg. Length of Stay: 30.9
  Occupancy Rate: 14.2%

Medicare Overall Rating: ★★★
Medicare Quality Measure Rating: ★★★★★

Routine Cost per Day: $191.66
Total Beds: 171

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation</td>
<td>8,400</td>
<td>94.7%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>64</td>
<td>0.7%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>317</td>
<td>3.6%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>73</td>
<td>0.8%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>20</td>
<td>0.2%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>8,874</td>
<td>90.3%</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs | 90.3%
**SEASHORE GARDENS LIVING CENTER**

**Annual Contributions to Local and State Economy**

Total Expenditures: $14,196,700

- 168 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists 0
  - Dietary & Housekeeping 46
  - Nurses: 79 total, including
    - Registered Nurses (RNs) 7
    - Licensed Practical Nurses (LPNs) 17
    - Certified Nursing Assistants (CNAs) 56
  - Administrative 14
  - Contract Labor: 8 total, including
    - Nursing 0
    - Therapists 8
    - Other 0
  - Plant Operations and Maintenance 4

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $623,833 for Seashore Gardens Living Center.
- Total Employee Payroll: $6,014,957
- Estimated State Income Taxes Paid by Employees: $332,326

**Statistical Profile**

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>14.2</td>
<td>89.9</td>
<td>53.4</td>
<td>157.6</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>30.0</td>
<td>3,283.1</td>
<td>1,300.3</td>
<td>290.5</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>7.4%</td>
<td>47.1%</td>
<td>28.0%</td>
<td>82.5%</td>
</tr>
</tbody>
</table>

- Medicare Ratings (from 1 to 5 stars)
  - Medicare Overall Rating: ★★★
  - Medicare Quality Measure Rating: ★★★

- Routine Cost per Day: $185.96
- Total Beds: 191

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

**RUG Analysis**

Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Rehabilitation Plus Extensive Services 0 (0.0%)
- Rehabilitation (breakdown in pie chart) 5,034 (97.0%)
- Extensive Services 0 (0.0%)
- Special Care High 62 (1.2%)
- Special Care Low 78 (1.5%)
- Clinically Complex 8 (0.2%)
- Behavioral Symptoms/Cognitive Performance 0 (0.0%)
- Reduced Physical Function 10 (0.2%)

**TOTAL** 5,192

% Medicare Days in Ultra/Very High RUGs: 92.1%

Figures may not add due to rounding.
SHADY LANE GLOUCESTER CO HOME

Annual Contributions to Local and State Economy

Total Expenditures: $9,843,400

- 89 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 26
  - Nurses: 46 total, including
    - Registered Nurses (RNs): 4
    - Licensed Practical Nurses (LPNs): 17
    - Certified Nursing Assistants (CNAs): 24
  - Administrative: 2
  - Contract Labor: 2 total, including
    - Nursing: 0
    - Therapists: 2
    - Other: 0
  - Plant Operations and Maintenance: 6

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $226,766 for Shady Lane Gloucester Co Home.
- Total Employee Payroll: $3,733,500
- Estimated State Income Taxes Paid by Employees: $206,276

Statistical Profile

Medicare | Medicaid | All Other | Total
---------|----------|-----------|-------
Avg. Daily Census: 5.7 | 27.7 | 24.5 | 57.8
Avg. Length of Stay: 37.2 | 438.9 | 190.0 | 167.5
Occupancy Rate: 9.3% | 45.3% | 40.1% | 94.8%

Routine Cost per Day: $414.55
Total Beds: 61

- Estimated State Income Taxes Paid by Employees: $206,276

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>2,072</td>
<td>99.6%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>4</td>
<td>0.2%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>5</td>
<td>0.2%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>2,081</td>
<td>97.5%</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 97.5%
Annual Contributions to Local and State Economy

Total Expenditures: $11,328,400

- 16 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 14
  - Nurses: 0 total, including
    - Registered Nurses (RNs): 0
    - Licensed Practical Nurses (LPNs): 0
    - Certified Nursing Assistants (CNAs): 0
  - Administrative: 0
  - Contract Labor: 79 total, including
    - Nursing: 79
    - Therapists: 0
    - Other: 0
  - Plant Operations and Maintenance: 2

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $500,557 for Shore Meadows Rehab & Nursing Center.

Total Employee Payroll: $336,952

Estimated State Income Taxes Paid by Employees: $18,617

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 15.4
  - Avg. Length of Stay: 31.1
  - Occupancy Rate: 11.8%

- Medicare Overall Rating: ★

- Medicare Quality Measure Rating: ★★

- Routine Cost per Day: $187.16
- Total Beds: 130
- Payer Mix: Medicare 11.8%, Medicaid 62.6%, All Other 25.6%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>34</td>
<td>0.6%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>5,195</td>
<td>92.7%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>2</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>73</td>
<td>1.3%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>235</td>
<td>4.2%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>26</td>
<td>0.5%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>1</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>38</td>
<td>0.7%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>5,604</strong></td>
<td><strong>85.7%</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 85.7%

Figures may not add due to rounding.
SHORES AT WESLEY MANOR

Annual Contributions to Local and State Economy

Total Expenditures: $17,392,500

- 188 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists: 0
  Dietary & Housekeeping: 48
  Nurses: 47 total, including
    - Registered Nurses (RNs): 14
    - Licensed Practical Nurses (LPNs): 1
    - Certified Nursing Assistants (CNAs): 31
  Contract Labor: 4 total, including
    - Nursing: 0
    - Therapists: 4
    - Other: 0
  Administrative: 17
  Plant Operations and Maintenance: 8

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $927,352 for Shores at Wesley Manor.
- Total Employee Payroll: $6,798,438
- Estimated State Income Taxes Paid by Employees: $375,614

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 15.2
  - Avg. Length of Stay: 27.3
  - Occupancy Rate: 6.1%
- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★

Routine Cost per Day: $75.77
Total Beds: 250

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Medicare</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Days</td>
<td></td>
</tr>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>5,396</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Special Care High</td>
<td>54</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>19</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>44</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>1</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>21</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>5,535</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 90.7%

Figures may not add due to rounding.
SHORROCK GARDENS CARE CENTER

Ownership: For-profit

Total Expenditures: $16,959,900

- 175 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists 1
  - Dietary & Housekeeping 21
  - Registered Nurses (RNs) 10
  - Contract Labor: Nursing 0, Therapists 7, Other 0
  - Administration 11
  - Certified Nursing Assistants (CNAs) 60
  - Licensed Practical Nurses (LPNs) 31
  - Plant Operations and Maintenance 3
  - Other 0

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $708,263 for Shorrock Gardens Care Center.

- Total Employee Payroll: $6,500,774
- Estimated State Income Taxes Paid by Employees: $359,168

### Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>22.2</td>
<td>108.7</td>
<td>54.1</td>
<td>185.0</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>30.8</td>
<td>639.9</td>
<td>149.6</td>
<td>147.8</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>10.6%</td>
<td>51.8%</td>
<td>25.8%</td>
<td>88.1%</td>
</tr>
</tbody>
</table>

- Medicare Ratings (from 1 to 5 stars)
  - Medicare Overall Rating: 3
  - Medicare Quality Measure Rating: 5

- Routine Cost per Day: $160.60
- Total Beds: 210

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

### RUG Analysis

<table>
<thead>
<tr>
<th>Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>31</td>
<td>0.4%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>7,652</td>
<td>94.3%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>17</td>
<td>0.2%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>34</td>
<td>0.4%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>230</td>
<td>2.8%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>126</td>
<td>1.6%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>1</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>21</td>
<td>0.3%</td>
</tr>
</tbody>
</table>

**TOTAL:** 8,112

- % Medicare Days in Ultra/Very High RUGs: 81.1%

Figures may not add due to rounding.
SINAI POST ACUTE NURSING AND REHAB CENTER

Annual Contributions to Local and State Economy

Total Expenditures: $28,521,100

- 324 full-time equivalent jobs (salaried and contract), including key areas such as Therapists 0 Dietary & Housekeeping 60

- Nurses: 196 total, including
  - Registered Nurses (RNs) 31
  - Licensed Practical Nurses (LPNs) 37
  - Certified Nursing Assistants (CNAs) 129
  - Contract Labor: 16 total, including
    - Nursing 0
    - Therapists 16
    - Other 0

- Administrative 16 Plant Operations and Maintenance 6

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $1,285,858 for Sinai Post Acute Nursing and Rehab Center.

- Total Employee Payroll: $12,580,101

- Estimated State Income Taxes Paid by Employees: $695,051

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census
  - Avg. Length of Stay
  - Occupancy Rate

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>22.6</td>
<td>275.9</td>
<td>19.6</td>
<td>318.2</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>47.0</td>
<td>225.8</td>
<td>36.5</td>
<td>142.0</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>5.3%</td>
<td>64.2%</td>
<td>4.6%</td>
<td>74.0%</td>
</tr>
</tbody>
</table>

- Medicare Overall Rating ★★★
- Medicare Quality Measure Rating ★★★★★★

- Routine Cost per Day $197.46
- Payer Mix
  - Medicaid 86.7%
  - Medicare 7.1%
  - All Other 6.2%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>89</td>
<td>1.1%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>7,947</td>
<td>96.1%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>105</td>
<td>1.3%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>85</td>
<td>1.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>39</td>
<td>0.5%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>1</td>
<td>0.0%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>8,266</strong></td>
<td><strong>89.9%</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 89.9%
SKILLED NURSING AT FELLOWSHIP VILLAGE

Annual Contributions to Local and State Economy

Total Expenditures: $35,165,700

- 272 full-time equivalent jobs (salaried and contract), including key areas such as

  Therapists: 9
  Dietary & Housekeeping: 24

Nurses: 43 total, including

- Registered Nurses (RNs): 12
- Licensed Practical Nurses (LPNs): 6
- Certified Nursing Assistants (CNAs): 25

Contract Labor: 0 total, including

- Nursing: 0
- Therapists: 0
- Other: 0

Administrative: 33
Plant Operations and Maintenance: 16

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $148,249 for Skilled Nursing at Fellowship Village.
- Total Employee Payroll: $14,447,010
- Estimated State Income Taxes Paid by Employees: $798,197

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>13.8</td>
<td>0.0</td>
<td>34.1</td>
<td>47.9</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>30.5</td>
<td>0.0</td>
<td>170.4</td>
<td>73.4</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>25.5%</td>
<td>0.0%</td>
<td>63.1%</td>
<td>88.6%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $407.60

Total Beds: 54

Payer Mix

- Medicare: 28.8%
- Medicaid: 0.0%
- All Other: 71.2%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
</table>

- Rehabilitation Plus Extensive Services: 43 (0.9%)
- Rehabilitation (breakdown in pie chart): 4,499 (91.5%)
- Extensive Services: 0 (0.0%)
- Special Care High: 143 (2.9%)
- Special Care Low: 44 (0.9%)
- Clinically Complex: 123 (2.5%)
- Behavioral Symptoms/Cognitive Performance: 0 (0.0%)
- Reduced Physical Function: 67 (1.4%)

**TOTAL**: 4,919

- % Medicare Days in Ultra/Very High RUGs: 82.3%

Figures may not add due to rounding.
Therapists: 0
Registered Nurses (RNs): 0
Nursing: 0
Licensed Practical Nurses (LPNs): 0
Therapists: 0
Certified Nursing Assistants (CNAs): 0
Other: 0
Administrative: 0
Contract Labor: 97
Dietary & Housekeeping: 14

■ New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $555,901 for South Jersey Extended Care.
■ Estimated State Income Taxes Paid by Employees: $27,598
■ Total Employee Payroll: $499,515

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>16.5</td>
<td>75.1</td>
<td>52.7</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>39.3</td>
<td>351.4</td>
<td>769.0</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>9.9%</td>
<td>45.0%</td>
<td>31.5%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $194.54
Payer Mix
- Medicare: 11.4%
- Medicaid: 52.1%
- All Other: 36.5%

■ More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Rehabilitation RUGs</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>62</td>
<td>1.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>5,647</td>
<td>93.9%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>63</td>
<td>1.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>50</td>
<td>0.8%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>161</td>
<td>2.7%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>28</td>
<td>0.5%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>6</td>
<td>0.1%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>6,017</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 91.0%
SOUTH MOUNTAIN HC

Ownership: For-profit  BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $20,932,800

- 215 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 0 Dietary & Housekeeping 27
  Nurses: 127 total, including
    - Registered Nurses (RNs) 27
    - Licensed Practical Nurses (LPNs) 18
    - Certified Nursing Assistants (CNAs) 81
  Administrative 12

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $554,781 for South Mountain HC.
- Total Employee Payroll: $7,691,858
- Estimated State Income Taxes Paid by Employees: $424,975

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  Avg. Daily Census 55.1
  Avg. Length of Stay 34.9
  Occupancy Rate 28.3%

- Medicare Overall Rating
- Medicare Quality Measure Rating

- Routine Cost per Day $247.96
- Total Beds 195

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

  - Rehabilitation Plus Extensive Services 53 0.3%
  - Rehabilitation (breakdown in pie chart) 19,585 97.4%
  - Extensive Services 0 0.0%
  - Special Care High 130 0.6%
  - Special Care Low 222 1.1%
  - Clinically Complex 112 0.6%
  - Behavioral Symptoms/Cognitive Performance 0 0.0%
  - Reduced Physical Function 7 0.0%

  % Medicare Days in Ultra/Very High RUGs 85.7%

Figures may not add due to rounding.
**SOUTHERN OCEAN CENTER**

**Ownership:** For-profit

**BPCI Model Participation:** Model 3

---

**Annual Contributions to Local and State Economy**

**Total Expenditures:** $15,251,400

- 136 full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 0
  - Dietary & Housekeeping: 15
  - Nurses: 91 total, including:
    - Registered Nurses (RNs): 22
    - Licensed Practical Nurses (LPNs): 21
    - Certified Nursing Assistants (CNAs): 48
  - Administrative: 8
  - Contract Labor: 12 total, including:
    - Nursing: 0
    - Therapists: 11
    - Other: 0
  - Plant Operations and Maintenance: 2

**New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $407,509 for Southern Ocean Center.**

**Total Employee Payroll:** $5,713,382

**Estimated State Income Taxes Paid by Employees:** $315,664

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**Statistical Profile**

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 25.6
  - Avg. Length of Stay: 21.2
  - Occupancy Rate: 18.8%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $271.11
- Total Beds: 136

- Payer Mix:
  - Medicare: 21.5%
  - Medicaid: 53.7%
  - All Other: 24.9%

**More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.**

---

**RUG Analysis**

**Distribution of Rehabilitation RUGs by Percent of Medicare Days**

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>79</td>
<td>0.8%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>8,310</td>
<td>89.1%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>111</td>
<td>1.2%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>211</td>
<td>2.3%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>385</td>
<td>4.1%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>115</td>
<td>1.2%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>4</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>109</td>
<td>1.2%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>9,324</strong></td>
<td></td>
</tr>
</tbody>
</table>

**% Medicare Days in Ultra/Very High RUGs:** 75.5%
SOUTHERN OCEAN MEDICAL CENTER TCU

Annual Contributions to Local and State Economy

Total Expenditures: $2,348,000

- 27 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

1 This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $19,346 for Southern Ocean Medical Center TCU.
- Total Employee Payroll: $1,572,563
- Estimated State Income Taxes Paid by Employees: $86,884

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>12.3</td>
<td>N/A</td>
<td>4.4</td>
<td>16.7</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>61.5%</td>
<td>N/A</td>
<td>22.2%</td>
<td>83.7%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $597.22
Total Beds 20

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare Days</td>
</tr>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
</tr>
<tr>
<td>Extensive Services</td>
</tr>
<tr>
<td>Special Care High</td>
</tr>
<tr>
<td>Special Care Low</td>
</tr>
<tr>
<td>Clinically Complex</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
</tr>
<tr>
<td>TOTAL</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 93.9%
## SOUTHGATE HEALTH CARE CENTER

**Annual Contributions to Local and State Economy**

**Total Expenditures:** $14,048,200

- **154** full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 0
  - Dietary & Housekeeping: 35
  - Nurses: 0 total, including:  
    - Registered Nurses (RNs): 0
    - Licensed Practical Nurses (LPNs): 0
    - Certified Nursing Assistants (CNAs): 0
  - Administrative: 11

- **Contract Labor:** 103 total, including:
  - Nursing: 92
  - Therapists: 11
  - Other: 0

- **Total Employee Payroll:** $1,435,059
- **Estimated State Income Taxes Paid by Employees:** $79,287

### Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>38.9</td>
<td>86.4</td>
<td>13.7</td>
<td>138.9</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>32.2</td>
<td>246.4</td>
<td>34.6</td>
<td>71.2</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>25.6%</td>
<td>56.8%</td>
<td>9.0%</td>
<td>91.4%</td>
</tr>
</tbody>
</table>

- **Routine Cost per Day:** $204.24
- **Total Beds:** 152
  - Inclusive of 44 Behavior Management SCNF beds

- **Payer Mix**
  - Medicare: 28.0%
  - Medicaid: 62.2%
  - All Other: 9.8%

- **Total Medicare Days in Ultra/Very High RUGs:** 81.7%

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**More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.**

### RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>135</td>
<td>1.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>12,784</td>
<td>90.1%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>69</td>
<td>0.5%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>635</td>
<td>4.5%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>222</td>
<td>1.6%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>308</td>
<td>2.2%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>29</td>
<td>0.2%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>14,182</strong></td>
<td><strong>81.7%</strong></td>
</tr>
</tbody>
</table>

Figures may not add due to rounding.
ST ANN'S HOME FOR AGED

Ownership: Nonprofit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $13,670,200

- 160 full-time equivalent jobs (salaried and contract), including key areas such as Therapists 7, Dietary & Housekeeping 47
  - Nurses: 80 total, including
    - Registered Nurses (RNs) 12
    - Licensed Practical Nurses (LPNs) 14
    - Certified Nursing Assistants (CNAs) 54
  - Administrative 9, Plant Operations and Maintenance 6
  - Contract Labor: 0 total, including
    - Nursing 0, Therapists 0, Other 0

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $406,603 for St Ann’s Home For Aged.
- Total Employee Payroll: $6,054,083
- Estimated State Income Taxes Paid by Employees: $334,488

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 20.1
  - Avg. Length of Stay: 33.0
  - Occupancy Rate: 16.7%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $242.48
- Total Beds: 120

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>110</td>
<td>1.5%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>6,620</td>
<td>90.4%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>83</td>
<td>1.1%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>184</td>
<td>2.5%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>177</td>
<td>2.4%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>22</td>
<td>0.3%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>125</td>
<td>1.7%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>7,321</strong></td>
<td><strong>74.7%</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 74.7%
ST CATHERINE OF SIENA

Ownership: Nonprofit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $3,220,200

- 48 full-time equivalent jobs (salaried and contract), including key areas such as

  Therapists 0
  Dietary & Housekeeping 15
  Nurses: 27 total, including
    - Registered Nurses (RNs) 7
    - Licensed Practical Nurses (LPNs) 1
    - Certified Nursing Assistants (CNAs) 19
  Administrative 2
  Contract Labor: 0 total, including
    - Nursing 0
    - Therapists 0
    - Other 0
  Plant Operations and Maintenance 1

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $230,378 for St Catherine of Siena.
- Total Employee Payroll: $1,774,608
- Estimated State Income Taxes Paid by Employees: $98,047

Statistical Profile

Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day $115.80
Total Beds 62

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

| Distribution of Rehabilitation RUGs by Percent of Medicare Days |

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>0.9</td>
<td>17.9</td>
<td>35.0</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>36.9</td>
<td>727.1</td>
<td>1,278.3</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>1.5%</td>
<td>28.9%</td>
<td>56.5%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>RUA</th>
<th>RUB</th>
<th>RUC</th>
<th>RVA</th>
<th>RVB</th>
<th>RVC</th>
<th>RHA</th>
<th>RHB</th>
<th>RHC</th>
<th>RMA</th>
<th>RMB</th>
<th>RMC</th>
<th>RLA</th>
<th>RLB</th>
</tr>
</thead>
<tbody>
<tr>
<td>康复服务及延展服务</td>
<td>0.0%</td>
<td>93.4%</td>
<td>0.0%</td>
<td>1.2%</td>
<td>5.4%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>332</td>
<td>36.1%</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs
ST JOSEPH'S HOME AL & NC, INC

Ownership: Nonprofit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $7,473,200

- 99 full-time equivalent jobs (salaried and contract), including key areas such as

  Therapists 0
  Dietary & Housekeeping 17
  Nurses: 62 total, including
    Registered Nurses (RNs) 4
    Contract Labor: 6 total, including
    Nursing 6
    Therapists 0
    Other 0
    Licensed Practical Nurses (LPNs) 10
    Certified Nursing Assistants (CNAs) 49
    Administrative 3
  Other 0
  Plant Operations and Maintenance 1

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $485,716 for St Joseph's Home AL & NC, Inc.

- Total Employee Payroll: $2,909,029

  Estimated State Income Taxes Paid by Employees: $160,724

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)

  Avg. Daily Census 1.7
  Avg. Length of Stay 126.8
  Occupancy Rate 1.6%

- Medicare Overall Rating ★★★★★

- Medicare Quality Measure Rating ★★★★★

- Routine Cost per Day $95.63

- Total Beds 111

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>40</td>
<td>6.3%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>560</td>
<td>88.5%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>28</td>
<td>4.4%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>4</td>
<td>0.6%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>1</td>
<td>0.2%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>633</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 77.3%

Figures may not add due to rounding.
ST JOSEPH'S HOME FOR ELDERLY

Ownership: Nonprofit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $8,351,500

- 90 full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 0
  - Dietary & Housekeeping: 29
  - Nurses: 39 total, including:
    - Registered Nurses (RNs): 8
    - Licensed Practical Nurses (LPNs): 2
    - Certified Nursing Assistants (CNAs): 29
  - Contract Labor: 1 total, including:
    - Nursing: 1
    - Therapists: 0
    - Other: 0
  - Administrative: 7
  - Plant Operations and Maintenance: 3

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $163,983 for St Joseph's Home For Elderly.
- Total Employee Payroll: $4,064,361
- Estimated State Income Taxes Paid by Employees: $224,556

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 2.0
  - Avg. Length of Stay: 365.0
  - Occupancy Rate: 4.9%

- Estimated State Income Taxes Paid by Employees: $224,556

- Total Beds: 41

- Medicare Overall Rating
- Medicare Quality Measure Rating

- Routine Cost per Day: $321.40

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>694</td>
<td>95.1%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>36</td>
<td>4.9%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>730</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 91.8%

Figures may not add due to rounding.
ST. LAWRENCE REHABILITATION CENTER

Ownership: Nonprofit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $2,958,300

- 58 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

\(^1\) This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $97,029 for St. Lawrence Rehabilitation Center.
- Total Employee Payroll: $2,891,373
- Estimated State Income Taxes Paid by Employees: $159,748

**Statistical Profile**

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>27.1</td>
<td>N/A</td>
<td>21.3</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>51.2%</td>
<td>N/A</td>
<td>40.2%</td>
</tr>
</tbody>
</table>

Medicare Ratings (from 1 to 5 stars)

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★

Routine Cost per Day: $455.07

Payer Mix

- Medicare: 54.9%
- All Other: 45.1%

Total Beds: 53

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

**RUG Analysis**

| Distribution of Rehabilitation RUGs by Percent of Medicare Days |

| Rehabilitation Plus Extensive Services | 92 | 0.9% |
| Rehabilitation (breakdown in pie chart) | 9,623 | 97.2% |
| Extensive Services | 7 | 0.1% |
| Special Care High | 10 | 0.1% |
| Special Care Low | 21 | 0.2% |
| Clinically Complex | 109 | 1.1% |
| Behavioral Symptoms/Cognitive Performance | 0 | 0.0% |
| Reduced Physical Function | 42 | 0.4% |
| **TOTAL** | **9,904** |

% Medicare Days in Ultra/Very High RUGs: 96.6%

Figures may not add due to rounding.
ST MARY’S CATHOLIC HOME

Annual Contributions to Local and State Economy

Total Expenditures: $20,202,000

- 223 full-time equivalent jobs (salaried and contract), including key areas such as

  Therapists 0
  Dietary & Housekeeping 41

  Nurses: 105 total, including
  Registered Nurses (RNs) 12
  Licensed Practical Nurses (LPNs) 20
  Certified Nursing Assistants (CNAs) 73
  Contract Labor: 8 total, including
  Nursing 3
  Therapists 6
  Other 0
  Administrative 11
  Plant Operations and Maintenance 3

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $714,294 for St Mary's Catholic Home.

- Total Employee Payroll: $8,826,397
- Estimated State Income Taxes Paid by Employees: $487,658

Statistical Profile

Medicare Ratings (from 1 to 5 stars)
- Avg. Daily Census: 16.4
- Avg. Length of Stay: 34.7
- Occupancy Rate: 7.6%

Medicare Overall Rating: ★★★★★
Medicare Quality Measure Rating: ★★★★★

Routine Cost per Day: $238.01
Total Beds: 215
Payer Mix:
- Medicare: 9.1%
- Medicaid: 60.4%
- All Other: 30.5%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Rehabilitation RUGs</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>58</td>
<td>1.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>5,827</td>
<td>97.6%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>30</td>
<td>0.5%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>15</td>
<td>0.3%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>26</td>
<td>0.4%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>15</td>
<td>0.3%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>5,971</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 92.3%

Figures may not add due to rounding.
ST VINCENT'S NURSING HOME

Annual Contributions to Local and State Economy

Total Expenditures: $13,295,100

148 full-time equivalent jobs (salaried and contract), including key areas such as

- Therapists: 0
- Dietary & Housekeeping: 33
- Nurses: 90 total, including
  - Registered Nurses (RNs): 27
  - Licensed Practical Nurses (LPNs): 4
  - Certified Nursing Assistants (CNAs): 59
- Contract Labor: 7 total, including
  - Nursing: 0
  - Therapists: 7
  - Other: 0
- Administrative: 8
- Plant Operations and Maintenance: 3

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $507,744 for St Vincent's Nursing Home.

Total Employee Payroll: $6,833,314

Estimated State Income Taxes Paid by Employees: $377,541

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>8.7</td>
<td>84.7</td>
<td>32.0</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>52.2</td>
<td>294.6</td>
<td>220.2</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>5.8%</td>
<td>56.1%</td>
<td>21.2%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $262.01

Payer Mix:
- Medicare: 7.0%
- Medicaid: 67.6%
- All Other: 25.5%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>2,937</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Special Care High</td>
<td>46</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>117</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>81</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>6</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>3,187</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 80.0%

Figures may not add due to rounding.


Sterling Manor

Ownership: For-profit  BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $8,194,200

- 15 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists 0
  - Dietary & Housekeeping 10
  - Nurses: 0 total, including
    - Registered Nurses (RNs) 0
    - Licensed Practical Nurses (LPNs) 0
    - Certified Nursing Assistants (CNAs) 0
  - Administrative 0
  - Contract Labor: 62 total, including
    - Nursing 62
    - Therapists 0
    - Other 0
  - Plant Operations and Maintenance 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $451,625 for Sterling Manor.
- Total Employee Payroll: $349,051
- Estimated State Income Taxes Paid by Employees: $19,285

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>7.0</td>
<td>84.1</td>
<td>19.7</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>31.1</td>
<td>348.8</td>
<td>104.2</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>5.6%</td>
<td>67.8%</td>
<td>15.9%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $182.27
Total Beds 124

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Rehabilitation</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>41</td>
<td>1.6%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>2,343</td>
<td>91.9%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>84</td>
<td>3.3%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>51</td>
<td>2.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>31</td>
<td>1.2%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>2,550</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 77.1%
STONEBRIDGE AT MONTGOMERY HEALTH CARE CENTER

Annual Contributions to Local and State Economy

Total Expenditures: $23,723,200

- 187 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists 0
  - Dietary & Housekeeping 69
  - Nurses: 30 total, including
    - Registered Nurses (RNs) 7
    - Licensed Practical Nurses (LPNs) 6
    - Certified Nursing Assistants (CNAs) 16
  - Administrative 5
  - Contract Labor: 6 total, including
    - Nursing 0
    - Therapists 6
    - Other 0
  - Plant Operations and Maintenance 15

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $109,044 for Stonebridge at Montgomery Health Care Center.
- Total Employee Payroll: $7,007,279
- Estimated State Income Taxes Paid by Employees: $387,152

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: Medicare 8.5, Medicaid 5.2, All Other 19.9, Total 33.6
  - Avg. Length of Stay: Medicare 40.3, Medicaid 0.0, All Other 186.2, Total 105.6
  - Occupancy Rate: Medicare 21.2%, Medicaid 12.9%, All Other 49.7%, Total 83.9%

- Medicare Overall Rating
- Medicare Quality Measure Rating

- Routine Cost per Day $393.19
- Total Beds 40

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare Days</td>
</tr>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
</tr>
<tr>
<td>Extensive Services</td>
</tr>
<tr>
<td>Special Care High</td>
</tr>
<tr>
<td>Special Care Low</td>
</tr>
<tr>
<td>Clinically Complex</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
</tr>
<tr>
<td>TOTAL</td>
</tr>
<tr>
<td>% Medicare Days in Ultra/Very High RUGs</td>
</tr>
</tbody>
</table>

Figures may not add due to rounding.
Stratford Manor Rehabilitation and Care Center

Annual Contributions to Local and State Economy
Total Expenditures: $11,771,100

- 121 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists: 0
  Dietary & Housekeeping: 18
  Nurses: 71 total, including
    - Registered Nurses (RNs): 12
    - Licensed Practical Nurses (LPNs): 15
    - Certified Nursing Assistants (CNAs): 44
  Contract Labor: 9 total, including
    - Nursing: 0
    - Therapists: 9
    - Other: 0
  Administrative: 6
  Plant Operations and Maintenance: 3

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $435,390 for Stratford Manor Rehabilitation and Care Center.
- Total Employee Payroll: $4,746,644
- Estimated State Income Taxes Paid by Employees: $262,252

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  Avg. Daily Census: 21.8
  Avg. Length of Stay: 34.0
  Occupancy Rate: 16.7%

- Medicare Overall Rating: ★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $200.12
- Total Beds: 131

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

**RUG Analysis**

- Rehabilitation Plus Extensive Services: 317 (4.0%)
- Rehabilitation (breakdown in pie chart): 7,027 (88.2%)
- Extensive Services: 2 (0.0%)
- Special Care High: 128 (1.6%)
- Special Care Low: 232 (2.9%)
- Clinically Complex: 172 (2.2%)
- Behavioral Symptoms/Cognitive Performance: 19 (0.2%)
- Reduced Physical Function: 70 (0.9%)

TOTAL: 7,967

% Medicare Days in Ultra/Very High RUGs: 77.9%

Figures may not add due to rounding.
SUMMER HILL NURSING HOME

Annual Contributions to Local and State Economy

Total Expenditures: $10,414,200

- 121 full-time equivalent jobs (salaried and contract), including key areas such as Therapists 0 Dietary & Housekeeping 23

Nurses: 64 total, including
- Registered Nurses (RNs) 7 Contract Labor: 6 total, including
- Licensed Practical Nurses (LPNs) 16 Nursing 0
- Certified Nursing Assistants (CNAs) 41 Therapists 6
- Other 0

Administrative 14 Plant Operations and Maintenance 3

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $417,474 for Summer Hill Nursing Home.
- Total Employee Payroll: $4,619,008
- Estimated State Income Taxes Paid by Employees: $255,200

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census 13.4
  - Avg. Length of Stay 38.2
  - Occupancy Rate 11.2%

- Medicare Overall Rating ★★★★★
- Medicare Quality Measure Rating ★★★★★

- Routine Cost per Day $218.72
- Total Beds 120

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
<th>Medicare</th>
<th>% of Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services 248 5.1%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart) 4,204 85.9%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Extensive Services 14 0.3%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Special Care High 144 2.9%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Special Care Low 258 5.3%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Clinically Complex 24 0.5%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance 0 0.0%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Reduced Physical Function 2 0.0%</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL 4,894</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 88.1%
SUMMIT RIDGE CENTER

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $15,203,200

- 149 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists 0 Dietary & Housekeeping 17

Nurses: 107 total, including
- Registered Nurses (RNs) 31
- Licensed Practical Nurses (LPNs) 17
- Certified Nursing Assistants (CNAs) 59
- Contract Labor: 9 total, including
  - Nursing 0
  - Therapists 8
  - Other 0

Administrative 6 Plant Operations and Maintenance 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $577,417 for Summit Ridge Center.

- Total Employee Payroll: $6,447,411
- Estimated State Income Taxes Paid by Employees: $356,219

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>10.4</td>
<td>106.0</td>
<td>26.7</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>38.9</td>
<td>508.9</td>
<td>55.8</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>6.9%</td>
<td>69.7%</td>
<td>17.6%</td>
</tr>
</tbody>
</table>

- Medicare Ratings (from 1 to 5 stars)
  - Medicare Overall Rating: ****
  - Medicare Quality Measure Rating: *****

Routine Cost per Day $224.25

Total Beds 152

Payer Mix
- Medicare 7.3%
- Medicaid 74.0%
- All Other 18.7%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>30</td>
<td>0.8%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>3,458</td>
<td>91.5%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
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<tr>
<td>Special Care High</td>
<td>111</td>
<td>2.9%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>89</td>
<td>2.4%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>47</td>
<td>1.2%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>9</td>
<td>0.2%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>36</td>
<td>1.0%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>3,780</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 74.6%

Figures may not add due to rounding.
SUNNYSIDE MANOR, INC

Annual Contributions to Local and State Economy

Total Expenditures: $6,750,900

- 61 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists: 0
  Dietary & Housekeeping: 10
  Nurses: 37 total, including
    - Registered Nurses (RNs): 5
    - Licensed Practical Nurses (LPNs): 6
    - Certified Nursing Assistants (CNAs): 27
  Contract Labor: 0 total, including
    - Nursing: 0
    - Therapists: 0
    - Other: 0
  Administrative: 5
  Plant Operations and Maintenance: 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $255,517 for Sunnyside Manor, Inc.
- Total Employee Payroll: $3,066,435
- Estimated State Income Taxes Paid by Employees: $169,421

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 5.9
  - Avg. Length of Stay: 48.7
  - Occupancy Rate: 8.4%

- Medicare Overall Rating: ★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $195.20
- Total Beds: 70

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Medicare Days
- % to Total

<table>
<thead>
<tr>
<th>Rehabilitation RUGs</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>2,088</td>
<td>97.4%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>28</td>
<td>1.3%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>2</td>
<td>0.1%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>2</td>
<td>0.1%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>23</td>
<td>1.1%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>2,143</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 79.1%

Figures may not add due to rounding.
162 full-time equivalent jobs (salaried and contract), including key areas such as

- Therapists: 0
- Dietary & Housekeeping: 33
- Nurses: 98 total, including
  - Registered Nurses (RNs): 12
  - Licensed Practical Nurses (LPNs): 26
  - Certified Nursing Assistants (CNAs): 60
- Administrative: 13
- Contract Labor: 0 total, including
  - Nursing: 0
  - Therapists: 0
  - Other: 0
- Plant Operations and Maintenance: 3

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $616,192 for Tallwoods Care Center.
- Total Employee Payroll: $6,408,476
- Estimated State Income Taxes Paid by Employees: $354,068

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>83</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>7,833</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>2</td>
</tr>
<tr>
<td>Special Care High</td>
<td>307</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>735</td>
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<tr>
<td>Clinically Complex</td>
<td>169</td>
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<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>41</td>
</tr>
<tr>
<td>TOTAL</td>
<td>9,170</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs
TEANECK NURSING CENTER

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $8,930,600

- 15 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists: 0
Dietary & Housekeeping: 8

Nurses: 0 total, including
- Registered Nurses (RNs): 0
- Licensed Practical Nurses (LPNs): 0
- Certified Nursing Assistants (CNAs): 0

Administrative: 0

Contract Labor: 57 total, including
- Nursing: 57
- Therapists: 0
- Other: 0

Medicare
- Avg. Daily Census: 6.5
- Avg. Length of Stay: 40.9
- Occupancy Rate: 6.1%

Medicaid
- Avg. Daily Census: 69.3
- Avg. Length of Stay: 421.4
- Occupancy Rate: 64.7%

All Other
- Avg. Daily Census: 25.4
- Avg. Length of Stay: 193.0
- Occupancy Rate: 23.7%

Total
- Avg. Daily Census: 101.2
- Avg. Length of Stay: 222.4
- Occupancy Rate: 94.5%

Statistical Profile

- Medicare Overall Rating: *****
- Medicare Quality Measure Rating: *****

Routine Cost per Day: $215.49
Total Beds: 107

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Rehabilitation Plus Extensive Services: 0 days (0.0%)
- Rehabilitation (breakdown in pie chart): 2,145 days (90.4%)
- Extensive Services: 0 days (0.0%)
- Special Care High: 6 days (0.3%)
- Special Care Low: 221 days (9.3%)
- Clinically Complex: 0 days (0.0%)
- Behavioral Symptoms/Cognitive Performance: 0 days (0.0%)
- Reduced Physical Function: 1 day (0.0%)

TOTAL: 2,373 days

% Medicare Days in Ultra/Very High RUGs: 79.8%

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $411,800 for Teaneck Nursing Center.

Total Employee Payroll: $385,322
Estimated State Income Taxes Paid by Employees: $21,289

January 2016

Figures may not add due to rounding.
Annual Contributions to Local and State Economy

Total Expenditures: $12,010,100

- 123 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 31
  - Nurses: 56 total, including
    - Registered Nurses (RNs): 11
    - Licensed Practical Nurses (LPNs): 7
    - Certified Nursing Assistants (CNAs): 39
  - Registered Nurses (RNs): 11
  - Contract Labor: 5 total, including
    - Nursing: 0
    - Therapists: 5
    - Other: 0
  - Administrative: 11
  - Plant Operations and Maintenance: 3

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $457,931 for The Actors Fund Home.
- Total Employee Payroll: $5,319,198
- Estimated State Income Taxes Paid by Employees: $293,886

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 6.6
  - Avg. Length of Stay: 100.5
  - Occupancy Rate: 8.1%

- Medicare Overall Rating: ****
- Medicare Quality Measure Rating: ****

- Routine Cost per Day: $219.19
- Payer Mix: Medicare 5.9%, Medicaid 46.0%, All Other 48.1%
- Total Beds: 82

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare Days</td>
</tr>
<tr>
<td>----------------</td>
</tr>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
</tr>
<tr>
<td>Extensive Services</td>
</tr>
<tr>
<td>Special Care High</td>
</tr>
<tr>
<td>Special Care Low</td>
</tr>
<tr>
<td>Clinically Complex</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
</tr>
<tr>
<td>TOTAL</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 88.1%
THE MANOR

Annual Contributions to Local and State Economy

Total Expenditures: $13,763,500

- 146 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 4
  Dietary & Housekeeping 27

Nurses: 75 total, including
  ■ Registered Nurses (RNs) 12
  ■ Nursing
  ■ Licensed Practical Nurses (LPNs) 19
  ■ Therapists 11
  ■ Certified Nursing Assistants (CNAs) 45
  ■ Other 0
  ■ Contract Labor: 12 total, including
    ■ Nursing
    ■ Therapists
    ■ Other

Administrative 9
  Plant Operations and Maintenance 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $332,198 for The Manor.

- Total Employee Payroll: $6,515,786

- Estimated State Income Taxes Paid by Employees: $359,997

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  Medicare Overall Rating ★★★★★
  Medicare Quality Measure Rating ★★★★

- Routine Cost per Day $242.82
- Total Beds 123

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Rehabilitation Plus Extensive Services 107 0.7%
- Rehabilitation (breakdown in pie chart) 12,548 87.8%
- Extensive Services 22 0.2%
- Special Care High 810 5.7%
- Special Care Low 426 3.0%
- Clinically Complex 265 1.9%
- Behavioral Symptoms/Cognitive Performance 23 0.2%
- Reduced Physical Function 85 0.6%

TOTAL 14,286

% Medicare Days in Ultra/Very High RUGs 80.1%

Figures may not add due to rounding.
THE WOODLANDS

Ownership: For-profit

Annual Contributions to Local and State Economy

Total Expenditures: $12,728,100

- 114 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists 0
  - Dietary & Housekeeping 15
  - Nurses: 77 total, including
    - Registered Nurses (RNs) 21
    - Licensed Practical Nurses (LPNs) 12
    - Certified Nursing Assistants (CNAs) 44
  - Administrative 8

- Contract Labor: 7 total, including
  - Nursing 0
  - Therapists 6
  - Other 0

- Plant Operations and Maintenance 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $443,913 for The Woodlands.

- Total Employee Payroll: $4,960,407

- Estimated State Income Taxes Paid by Employees: $274,062

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census 10.9
  - Avg. Length of Stay 27.9
  - Occupancy Rate 9.1%

- Medicare Overall Rating:
  - Medicare Quality Measure Rating:

- Routine Cost per Day $240.13

- Total Beds 120

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Medicare Days
- % to Total

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>3,741</td>
<td>93.9%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>107</td>
<td>2.7%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>93</td>
<td>2.3%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>14</td>
<td>0.4%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>6</td>
<td>0.2%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>23</td>
<td>0.6%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>3,984</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 87.6%

Figures may not add due to rounding.
**Tower Lodge Care Center**

**Annual Contributions to Local and State Economy**

**Total Expenditures:** $4,615,100

- 55 full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists 0
  - Dietary & Housekeeping 7
  - Nurses: 30 total, including:
    - Registered Nurses (RNs) 4
    - Licensed Practical Nurses (LPNs) 6
    - Certified Nursing Assistants (CNAs) 20
  - Contract Labor: 6 total, including:
    - Nursing 3
    - Therapists 3
    - Other 0
  - Educational: 4
  - Plant Operations and Maintenance 1

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $220,866 for Tower Lodge Care Center.

- Total Employee Payroll: $1,992,326

- Estimated State Income Taxes Paid by Employees: $110,076

**Statistical Profile**

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>6.1</td>
<td>41.4</td>
<td>9.3</td>
<td>56.8</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>65.1</td>
<td>458.4</td>
<td>680.4</td>
<td>288.1</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>10.1%</td>
<td>69.1%</td>
<td>15.5%</td>
<td>94.7%</td>
</tr>
</tbody>
</table>

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

**RUG Analysis**

- Medicare Days
- % to Total

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>29</td>
<td>1.3%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>2,125</td>
<td>96.0%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>30</td>
<td>1.4%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>29</td>
<td>1.3%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>2,213</strong></td>
<td><strong>82.6%</strong></td>
</tr>
</tbody>
</table>

**% Medicare Days in Ultra/Very High RUGs** 82.6%

Figures may not add due to rounding.
TRINITAS REGIONAL MEDICAL CENTER TCU

Ownership: Nonprofit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $5,605,100

- 92 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

1 This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $453,389 for Trinitas Regional Medical Center TCU.
- Total Employee Payroll: $689,776
- Estimated State Income Taxes Paid by Employees: $38,110

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>17.0</td>
<td>N/A 1</td>
<td>27.9</td>
<td>121.2</td>
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<tr>
<td>Avg. Length of Stay</td>
<td>N/A 1</td>
<td>N/A 1</td>
<td>N/A 1</td>
<td>N/A 1</td>
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<tr>
<td>Occupancy Rate</td>
<td>13.7%</td>
<td>N/A 1</td>
<td>22.5%</td>
<td>97.8%</td>
</tr>
</tbody>
</table>

Routine Cost per Day  $41.81
Total Beds 124

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>208</td>
<td>3.3%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>5,321</td>
<td>85.6%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>95</td>
<td>1.5%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>122</td>
<td>2.0%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>293</td>
<td>4.7%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>156</td>
<td>2.5%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>24</td>
<td>0.4%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>6,219</td>
<td>100%</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 42.9%
New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $422,862 for Troy Hills Center.

Total Employee Payroll: $5,288,486

Estimated State Income Taxes Paid by Employees: $292,189

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: Medicare 17.2, Medicaid 75.2, All Other 22.0, Total 114.4
  - Avg. Length of Stay: Medicare 46.2, Medicaid 481.7, All Other 105.5, Total 155.2
  - Occupancy Rate: Medicare 13.2%, Medicaid 57.9%, All Other 16.9%, Total 88.0%

- Routine Cost per Day: $261.10

- Total Beds: 130

- Medicare
  - Medicare Days
    - Rehabilitation Plus Extensive Services: 43, 0.7%
    - Rehabilitation (breakdown in pie chart)
    - Extensive Services: 1, 0.0%
    - Special Care High: 74, 1.2%
    - Special Care Low: 96, 1.5%
    - Clinically Complex: 22, 0.4%
    - Behavioral Symptoms/Cognitive Performance: 0, 0.0%
    - Reduced Physical Function: 7, 0.1%
    - TOTAL: 6,280, 92.4%

- Medicaid
- All Other
- Total

- Payer Mix
  - Medicare 15.0%
  - Medicaid 65.8%
  - All Other 19.2%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.
VALLEY VIEW CARE CENTER

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $2,664,600

- 34 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists: 0
  Dietary & Housekeeping: 7
  Registered Nurses (RNs): 4
  Licensed Practical Nurses (LPNs): 3
  Certified Nursing Assistants (CNAs): 12
  Administrative: 4
  Contract Labor: 0
  Nursing: 0
  Therapists: 0
  Other: 0
  Plant Operations and Maintenance: 0

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $80,758 for Valley View Care Center.
- Total Employee Payroll: $1,321,066
- Estimated State Income Taxes Paid by Employees: $72,989

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  Avg. Daily Census: 6.4
  Avg. Length of Stay: 37.5
  Occupancy Rate: 18.7%

- Medicare Overall Rating: ★★★★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $234.64
- Total Beds: 34

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Rehabilitation Plus Extensive Services: 14
- Rehabilitation (breakdown in pie chart): 2,200
- Extensive Services: 0
- Special Care High: 41
- Special Care Low: 21
- Clinically Complex: 36
- Behavioral Symptoms/Cognitive Performance: 0
- Reduced Physical Function: 12

- % Medicare Days in Ultra/Very High RUGs: 85.9%

Figures may not add due to rounding.
VALLEY VIEW HEALTH CARE CENTER

Ownership: For-profit  BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $2,208,000

- 31 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists: 0
  Dietary & Housekeeping: 0
  Registered Nurses (RNs): 0
  Contract Labor: 0
  Nursing: 0
  Therapists: 0
  Other: 0
  Certified Nursing Assistants (CNAs): 31
  Plant Operations and Maintenance: 0
  Other: 0

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $156,915 for Valley View Health Care Center.
- Total Employee Payroll: $1,297,614
- Estimated State Income Taxes Paid by Employees: $71,693

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>1.5</td>
<td>32.8</td>
<td>3.2</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>39.7</td>
<td>921.5</td>
<td>592.5</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>3.4%</td>
<td>72.9%</td>
<td>7.2%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $159.12
Total Beds: 45

- Medicare
- Medicaid
- All Other
- Total

Payer Mix: Medicaid 87.3%, Medicare 4.1%, All Other 8.6%

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>0</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Special Care High</td>
<td>0</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>0</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>0</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>0</td>
</tr>
<tr>
<td>TOTAL</td>
<td>0</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 0.0%

Figures may not add due to rounding.
### Annual Contributions to Local and State Economy

**Total Expenditures:** $9,232,600

- **Therapists:** 0
- **Dietary & Housekeeping:** 19
- **Nurses:** 50 total, including
  - **Registered Nurses (RNs):** 9
  - **Licensed Practical Nurses (LPNs):** 9
  - **Certified Nursing Assistants (CNAs):** 32
- **Contract Labor:** 6 total, including
  - **Nursing:** 0
  - **Therapists:** 6
  - **Other:** 0
- **Administrative:** 13
- **Plant Operations and Maintenance:** 3

- **Total Employee Payroll:** $4,702,602
- **Estimated State Income Taxes Paid by Employees:** $259,819

### Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>16.6</td>
<td>24.9</td>
<td>18.5</td>
<td>60.0</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>27.3</td>
<td>1,008.3</td>
<td>70.5</td>
<td>67.0</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>23.7%</td>
<td>35.5%</td>
<td>26.5%</td>
<td>85.7%</td>
</tr>
</tbody>
</table>

- **Routine Cost per Day:** $324.06
- **Payer Mix:**
  - **Medicare:** 27.7%
  - **Medicaid:** 41.4%
  - **All Other:** 30.9%
- **Total Beds:** 70

### Medicare Ratings (from 1 to 5 stars)

- **Medicare Overall Rating:** ★★★★★
- **Medicare Quality Measure Rating:** ★★★★★

### More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

### RUG Analysis

- **Distribution of Rehabilitation RUGs by Percent of Medicare Days**

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>64</td>
<td>1.1%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>5,716</td>
<td>94.2%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>121</td>
<td>2.0%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>85</td>
<td>1.4%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>61</td>
<td>1.0%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>19</td>
<td>0.3%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>6,066</strong></td>
<td></td>
</tr>
</tbody>
</table>

**% Medicare Days in Ultra/Very High RUGs:** 85.4%
New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $152,898 for Van Dyk Manor of Ridgewood.

Total Employee Payroll: $7,106,780

Estimated State Income Taxes Paid by Employees: $392,650

Statistical Profile

Medicare Ratings (from 1 to 5 stars)
- Avg. Daily Census: 47.7
- Avg. Length of Stay: 24.3
- Occupancy Rate: 49.7%

Medicare Overall Rating: ★★★★★
Medicare Quality Measure Rating: ★★★★★

Routine Cost per Day: $340.76

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>105</td>
<td>0.6%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>16,715</td>
<td>96.0%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>70</td>
<td>0.4%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>54</td>
<td>0.3%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>287</td>
<td>1.6%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>117</td>
<td>0.7%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>9</td>
<td>0.1%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>55</td>
<td>0.3%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>17,412</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 89.2%
VENETIAN CARE & REHABILITATION CENTER

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $14,941,400

- 115 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 10
  - Nurses: 63 total, including
    - Registered Nurses (RNs): 7
    - Licensed Practical Nurses (LPNs): 19
    - Certified Nursing Assistants (CNAs): 37
  - Administrative: 5

- Contract Labor: 21 total, including
  - Nursing: 10
  - Therapists: 12
  - Other: 0

- Plant Operations and Maintenance: 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $387,102 for Venetian Care & Rehabilitation Center.
- Total Employee Payroll: $4,577,388
- Estimated State Income Taxes Paid by Employees: $252,901

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 27.8
  - Avg. Length of Stay: 30.1
  - Occupancy Rate: 15.6%

- Medicare Overall Rating: ★ ★
- Medicare Quality Measure Rating: ★ ★ ★ ★ ★

- Routine Cost per Day: $302.72
- Total Beds: 179
- Payer Mix: Medicare 23.8%, Medicaid 61.8%, All Other 14.3%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Rehabilitation Plus Extensive Services: 243 (2.4%)
- Rehabilitation (breakdown in pie chart): 9,292 (93.2%)
- Extensive Services: 16 (0.2%)
- Special Care High: 170 (1.7%)
- Special Care Low: 219 (2.2%)
- Clinically Complex: 0 (0.0%)
- Behavioral Symptoms/Cognitive Performance: 6 (0.1%)
- Reduced Physical Function: 29 (0.3%)

** TOTAL: 9,975 **

% Medicare Days in Ultra/Very High RUGs: 89.3%

Figures may not add due to rounding.
VICTORIA MANOR

Ownership: For-profit
BPCI Model Participation: Model 3

Annual Contributions to Local and State Economy

Total Expenditures: $11,096,000

- 127 full-time equivalent jobs (salaried and contract), including key areas such as

| Therapists | 0 | Dietary & Housekeeping | 24 |
| Nurses: 77 total, including | | Contract Labor: 8 total, including |
| Registered Nurses (RNs) | 19 | Nursing | 1 |
| Licensed Practical Nurses (LPNs) | 12 | Therapists | 7 |
| Certified Nursing Assistants (CNAs) | 46 | Other | 0 |
| Administrative | 7 | Plant Operations and Maintenance | 2 |

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $393,205 for Victoria Manor.
- Total Employee Payroll: $4,266,737
- Estimated State Income Taxes Paid by Employees: $235,737

Statistical Profile

| Medicare | Medicaid | All Other | Total |
| Avg. Daily Census | 19.0 | 61.6 | 28.8 | 109.3 |
| Avg. Length of Stay | 41.4 | 380.8 | 110.7 | 124.3 |
| Occupancy Rate | 15.8% | 51.3% | 24.0% | 91.1% |

Routine Cost per Day $233.02
Total Beds 120

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>21</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>6,005</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>2</td>
</tr>
<tr>
<td>Special Care High</td>
<td>538</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>180</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>0</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>14</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>57</td>
</tr>
<tr>
<td>TOTAL</td>
<td>6,817</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 74.2%
VIRTUA H&RC AT BERLIN

Annual Contributions to Local and State Economy

Total Expenditures: $15,384,400

- 155 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists                                    Dietary & Housekeeping
  0                                            25

Nurses: 87 total, including
  - Registered Nurses (RNs)                     Nursing
    14                                          2
  - Licensed Practical Nurses (LPNs)            Therapists
    16                                          12
  - Certified Nursing Assistants (CNAs)         Other
    56                                          0

Administrative
  10                                          Plant Operations and Maintenance

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $400,643 for Virtua H&RC at Berlin.
- Total Employee Payroll: $6,621,169
- Estimated State Income Taxes Paid by Employees: $365,820

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>29.3</td>
<td>67.5</td>
<td>24.6</td>
<td>121.3</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>25.7</td>
<td>849.0</td>
<td>37.2</td>
<td>64.6</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>22.9%</td>
<td>52.7%</td>
<td>19.2%</td>
<td>94.8%</td>
</tr>
</tbody>
</table>

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>42</td>
<td>0.4%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>10,134</td>
<td>95.0%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>83</td>
<td>0.8%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>271</td>
<td>2.5%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>108</td>
<td>1.0%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>1</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>31</td>
<td>0.3%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>10,670</strong></td>
<td><strong>91.0%</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: **91.0%**
VIRTUA HEALTH & REHAB MT HOLLY

Annual Contributions to Local and State Economy

Total Expenditures: $18,935,000

- 205 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 37
  - Nurses: 114 total, including
    - Registered Nurses (RNs): 17
    - Licensed Practical Nurses (LPNs): 18
    - Certified Nursing Assistants (CNAs): 79
  - Contract Labor: 19 total, including
    - Nursing: 6
    - Therapists: 13
    - Other: 0
  - Administrative: 10
  - Plant Operations and Maintenance: 1

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $582,387 for Virtua Health & Rehab Mt Holly.
- Total Employee Payroll: $8,213,394
- Estimated State Income Taxes Paid by Employees: $453,790

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 32.9
  - Avg. Length of Stay: 22.5
  - Occupancy Rate: 18.3%

- Medicare Overall Rating: ★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $291.00
- Total Beds: 180

- Payer Mix
  - Medicare: 19.7%
  - Medicaid: 55.8%
  - All Other: 24.5%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>11,289</td>
<td>93.9%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>88</td>
<td>0.7%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>363</td>
<td>3.0%</td>
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<tr>
<td>Clinically Complex</td>
<td>161</td>
<td>1.3%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>122</td>
<td>1.0%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>12,023</strong></td>
<td><strong>90.3%</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 90.3%

Figures may not add due to rounding.
New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $887,206 for Voorhees Care & Rehabilitation Center.

- Total Employee Payroll: $9,917,464
- Estimated State Income Taxes Paid by Employees: $547,940

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>25.4</td>
<td>175.9</td>
<td>28.0</td>
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<tr>
<td>Avg. Length of Stay</td>
<td>72.5</td>
<td>675.8</td>
<td>64.7</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>10.6%</td>
<td>73.3%</td>
<td>11.7%</td>
</tr>
</tbody>
</table>

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- % Medicare Days in Ultra/Very High RUGs: 90.6%

Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Medicare Days
- % to Total

| Rehabilitation Plus Extensive Services | 119 | 1.3% |
| Rehabilitation (breakdown in pie chart) | 8,699 | 93.8% |
| Extensive Services | 4 | 0.0% |
| Special Care High | 129 | 1.4% |
| Special Care Low | 274 | 3.0% |
| Clinically Complex | 25 | 0.3% |
| Behavioral Symptoms/Cognitive Performance | 10 | 0.1% |
| Reduced Physical Function | 15 | 0.2% |

Total | 9,275 |
New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $678,188 for Voorhees Center.

Total Employee Payroll: $6,708,752

Estimated State Income Taxes Paid by Employees: $370,659

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>17.9</td>
<td>120.3</td>
<td>35.5</td>
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<tr>
<td>Avg. Length of Stay</td>
<td>54.9</td>
<td>627.4</td>
<td>105.5</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>9.4%</td>
<td>63.3%</td>
<td>18.7%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $204.94

Total Beds: 190

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>15</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>5,635</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Special Care High</td>
<td>297</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>274</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>137</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>174</td>
</tr>
<tr>
<td>TOTAL</td>
<td>6,532</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 74.1%

Figures may not add due to rounding.
WANAQUE CENTER FOR NURSING & REHABILITATION

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $32,705,300

- 259 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 28
  Dietetic & Housekeeping 0
  Nurses: 183 total, including
    Registered Nurses (RNs) 26
    Contract Labor: 9 total, including
      Nursing 0
      Therapists 9
      Other 0
    Licensed Practical Nurses (LPNs) 66
    Certified Nursing Assistants (CNAs) 91
    Administrative 10
    Plant Operations and Maintenance 3

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $920,498 for Wanaque Center For Nursing & Rehabilitation.
- Total Employee Payroll: $12,696,131
- Estimated State Income Taxes Paid by Employees: $701,461

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  Medicare Overall Rating: 
  Medicare Quality Measure Rating: 
- Avg. Daily Census: 7.6
- Avg. Length of Stay: 41.0
- Occupancy Rate: 3.4%

Routine Cost per Day: $301.23
Payer Mix
- Medicare 3.5%
- Medicaid 90.5%
- All Other 6.1%

Total Beds: 227
Inclusive of 92 Pediatric SCNF beds

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>217</td>
<td>7.8%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>2,360</td>
<td>84.6%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>37</td>
<td>1.3%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>10</td>
<td>0.4%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>161</td>
<td>5.8%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>5</td>
<td>0.2%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>2,790</strong></td>
<td></td>
</tr>
<tr>
<td>% Medicare Days in Ultra/Very High RUGs</td>
<td><strong>74.2%</strong></td>
<td></td>
</tr>
</tbody>
</table>

Figures may not add due to rounding.
WARREN HAVEN

Annual Contributions to Local and State Economy

Total Expenditures: $14,538,600

- 112 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists 0
  - Dietary & Housekeeping 0
  - Nurses: 83 total, including
    - Registered Nurses (RNs) 9
    - Licensed Practical Nurses (LPNs) 17
    - Certified Nursing Assistants (CNAs) 57
  - Contract Labor: 2 total, including
    - Nursing 0
    - Therapists 1
    - Other 0
  - Administrative 11
  - Plant Operations and Maintenance 9

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $438,573 for Warren Haven.
- Total Employee Payroll: $4,650,096
- Estimated State Income Taxes Paid by Employees: $256,918

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>2.3</td>
<td>85.5</td>
<td>15.3</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>52.2</td>
<td>303.1</td>
<td>309.8</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>1.3%</td>
<td>47.5%</td>
<td>8.5%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $123.01
Total Beds 180

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Rehabilitation RUGs</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>14</td>
<td>1.7%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>808</td>
<td>96.8%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>6</td>
<td>0.7%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>7</td>
<td>0.8%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>835</td>
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</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 96.4%

Figures may not add due to rounding.
**WATERS EDGE HEALTHCARE & REHAB**

Ownership: For-profit

BPCI Model Participation: None

---

**Annual Contributions to Local and State Economy**

**Total Expenditures:** $18,475,100

- **Therapists:** 9
- **Dietary & Housekeeping:** 41
- **Nurses:** 126 total, including
  - Registered Nurses (RNs): 14
  - Licensed Practical Nurses (LPNs): 40
  - Certified Nursing Assistants (CNAs): 73
- **Administrative:** 9
- **Contract Labor:** 0 total, including
  - Nursing: 0
  - Therapists: 0
  - Other: 0
- **Plant Operations and Maintenance:** 5

- **Total Employee Payroll:** $9,175,815
- **Estimated State Income Taxes Paid by Employees:** $506,964

---

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $711,219 for Waters Edge Healthcare & Rehab.
- **Total Employee Payroll:** $9,175,815
- **Estimated State Income Taxes Paid by Employees:** $506,964

---

**Statistical Profile**

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>13.6</td>
<td>149.2</td>
<td>14.3</td>
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<tr>
<td>Avg. Length of Stay</td>
<td>31.7</td>
<td>279.2</td>
<td>47.9</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>6.3%</td>
<td>69.4%</td>
<td>6.7%</td>
</tr>
</tbody>
</table>

**Routine Cost per Day:** $250.73

**Total Beds:** 215

---

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

---

**RUG Analysis**

**Distribution of Rehabilitation RUGs by Percent of Medicare Days**

- **Rehabilitation Plus Extensive Services:** 17 days (0.3%)
- **Rehabilitation (breakdown in pie chart):** 3,622 days (72.8%)
- **Extensive Services:** 22 days (0.4%)
- **Special Care High:** 424 days (8.5%)
- **Special Care Low:** 624 days (12.5%)
- **Clinically Complex:** 259 days (5.2%)
- **Behavioral Symptoms/Cognitive Performance:** 2 days (0.0%)
- **Reduced Physical Function:** 8 days (0.2%)

**Total:** 4,978 days

**% Medicare Days in Ultra/Very High RUGs:** 62.0%

---

*Figures may not add due to rounding.*
195 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists 0         Dietary & Housekeeping 21
Nurses: 134 total, including  
  ■ Registered Nurses (RNs) 40  
  ■ Licensed Practical Nurses (LPNs) 17  
  ■ Certified Nursing Assistants (CNAs) 77  
  Contract Labor: 17 total, including  
  ■ Nursing 0  
  ■ Therapists 17  
  ■ Other 0  
Administrative 9         Plant Operations and Maintenance 3

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $650,224 for Waterview Center.

Total Employee Payroll: $7,790,816         Estimated State Income Taxes Paid by Employees: $430,443

Statistical Profile

<table>
<thead>
<tr>
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<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
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</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>26.0</td>
<td>104.0</td>
<td>45.5</td>
<td>175.5</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>39.6</td>
<td>506.0</td>
<td>96.5</td>
<td>131.5</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>13.7%</td>
<td>54.7%</td>
<td>23.9%</td>
<td>92.3%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $264.03

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>16</td>
<td>0.2%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>9,030</td>
<td>95.1%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>32</td>
<td>0.3%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>145</td>
<td>1.5%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>101</td>
<td>1.1%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>96</td>
<td>1.0%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>4</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>71</td>
<td>0.7%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>9,495</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 86.8%
WEDGWOOD GARDENS CARE CENTER

Ownership: For-profit  
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $14,013,600

- 136 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 0  Dietary & Housekeeping 12
  Nurses: 87 total, including
    - Registered Nurses (RNs) 23
    - Licensed Practical Nurses (LPNs) 18
    - Certified Nursing Assistants (CNAs) 46
  Administrative 12  Plant Operations and Maintenance 1

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $501,927 for Wedgwood Gardens Care Center.
- Total Employee Payroll: $5,688,067
- Estimated State Income Taxes Paid by Employees: $314,266

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>19.3</td>
<td>105.0</td>
<td>10.4</td>
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<tr>
<td>Avg. Length of Stay</td>
<td>28.8</td>
<td>286.0</td>
<td>46.2</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>12.8%</td>
<td>69.5%</td>
<td>6.9%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $252.02
Total Beds 151

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Rehabilitation Plus Extensive Services 0 0.0%
- Rehabilitation (breakdown in pie chart) 6,465 92.4%
- Extensive Services 0 0.0%
- Special Care High 257 3.7%
- Special Care Low 244 3.5%
- Clinically Complex 0 0.0%
- Behavioral Symptoms/Cognitive Performance 0 0.0%
- Reduced Physical Function 31 0.4%

TOTAL 6,997

% Medicare Days in Ultra/Very High RUGs 84.5%

Figures may not add due to rounding.
WEST CALDWELL CC

Ownership: For-profit

BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $15,474,200

- 174 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists 11
Dietary & Housekeeping 35

Nurses: 98 total, including
- Registered Nurses (RNs) 27
- Licensed Practical Nurses (LPNs) 14
- Certified Nursing Assistants (CNAs) 57
Administrative 7

Contract Labor: 0 total, including
- Nursing 0
- Therapists 0
- Other 0

Plant Operations and Maintenance 3

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $516,863 for West Caldwell CC.

- Total Employee Payroll: $7,424,544
- Estimated State Income Taxes Paid by Employees: $410,206

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)

  Medicare Overall Rating ★★★★★
  Medicare Quality Measure Rating ★★★★★

- Routine Cost per Day $250.60
- Total Beds 180

Payer Mix

- Medicare 13.9%
- Medicaid 66.3%
- All Other 19.8%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>14</td>
<td>0.2%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>6,548</td>
<td>93.2%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>35</td>
<td>0.5%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>373</td>
<td>5.3%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>48</td>
<td>0.7%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>11</td>
<td>0.2%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>7,029</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 84.9%
WESTFIELD CENTER

Annual Contributions to Local and State Economy

Total Expenditures: $19,916,300

- 214 full-time equivalent jobs (salaried and contract), including key areas such as

| Therapists | 0 |
| Dietary & Housekeeping | 22 |
| Nurses: 142 total, including
| Registered Nurses (RNs) | 47 |
| Licensed Practical Nurses (LPNs) | 16 |
| Certified Nursing Assistants (CNAs) | 79 |
| Administrative | 9 |
| Contract Labor: 26 total, including
| Nursing | 0 |
| Therapists | 26 |
| Other | 0 |
| Plant Operations and Maintenance | 3 |

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $642,512 for Westfield Center.
- Total Employee Payroll: $8,916,332
- Estimated State Income Taxes Paid by Employees: $492,627

**Statistical Profile**

| Medicare | Medicaid | All Other | Total |
| Avg. Daily Census | 32.6 | 103.9 | 43.8 | 180.2 |
| Avg. Length of Stay | 33.8 | 456.9 | 68.3 | 98.3 |
| Occupancy Rate | 14.3% | 45.8% | 19.3% | 79.4% |

Routine Cost per Day $234.48

Payer Mix

- Medicare: 18.1%
- Medicaid: 57.6%
- All Other: 24.3%

Total Beds 227

Inclusive of 8 Ventilator SCNF beds

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

**RUG Analysis**

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>475</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>10,048</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>524</td>
</tr>
<tr>
<td>Special Care High</td>
<td>372</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>279</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>108</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>2</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>79</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>11,887</strong></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 80.5%

Figures may not add due to rounding.
188 full-time equivalent jobs (salaried and contract), including key areas such as

- Therapists: 0
- Dietary & Housekeeping: 42
- Nurses: 111 total, including
  - Registered Nurses (RNs): 17
  - Licensed Practical Nurses (LPNs): 17
  - Certified Nursing Assistants (CNAs): 77
- Contract Labor: 7 total, including
  - Nursing: 0
  - Therapists: 7
  - Other: 0
- Administrative: 12

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $598,193 for White House Healthcare & Rehab Center.

Total Employee Payroll: $7,124,283

Estimated State Income Taxes Paid by Employees: $393,617

### Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>22.3</td>
<td>105.2</td>
<td>32.3</td>
<td>159.8</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>30.1</td>
<td>239.9</td>
<td>109.3</td>
<td>108.2</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>12.7%</td>
<td>59.7%</td>
<td>18.4%</td>
<td>90.8%</td>
</tr>
</tbody>
</table>

Routine Cost per Day: $221.69

Total Beds: 176

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

### RUG Analysis

- Rehabilitation Plus Extensive Services: 0 (0.0%)
- Rehabilitation (breakdown in pie chart): 6,223 (76.4%)
- Extensive Services: 26 (0.3%)
- Special Care High: 684 (8.4%)
- Special Care Low: 1,007 (12.4%)
- Clinically Complex: 143 (1.8%)
- Behavioral Symptoms/Cognitive Performance: 0 (0.0%)
- Reduced Physical Function: 60 (0.7%)

TOTAL: 8,143

% Medicare Days in Ultra/Very High RUGs: 66.1%
WHITING HEALTH CARE

Ownership: For-profit  BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $14,463,900

- 117 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists 1  Dietary & Housekeeping 0

Nurses: 78 total, including
- Registered Nurses (RNs) 13
- Licensed Practical Nurses (LPNs) 18
- Certified Nursing Assistants (CNAs) 47

Contract Labor: 11 total, including
- Nursing 0
- Therapists 11
- Other 0

Administrative 17  Plant Operations and Maintenance 2

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $415,376 for Whiting Health Care.

Total Employee Payroll: $4,865,635  Estimated State Income Taxes Paid by Employees: $268,826

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  Avg. Daily Census 20.7  75.4  20.1  116.2
  Avg. Length of Stay 28.1  561.4  65.5  98.6
  Occupancy Rate 10.3%  37.7%  10.1%  58.1%

Routine Cost per Day $224.02
Total Beds 200

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

Rehabilitation Plus Extensive Services 69  0.9%
Rehabilitation (breakdown in pie chart) 7,077  93.8%
Extensive Services 5  0.1%
Special Care High 175  2.3%
Special Care Low 137  1.8%
Clinically Complex 47  0.6%
Behavioral Symptoms/Cognitive Performance 0  0.0%
Reduced Physical Function 38  0.5%

TOTAL 7,548

% Medicare Days in Ultra/Very High RUGs 84.9%

Figures may not add due to rounding.
WILEY MISSION

Ownership: Nonprofit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $10,220,700

- 146 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 2 Dietary & Housekeeping 31
  Nurses: 57 total, including
    - Registered Nurses (RNs) 19 Contract Labor: 2 total, including
    - Licensed Practical Nurses (LPNs) 4 Nursing 2
    - Certified Nursing Assistants (CNAs) 33 Therapists 0
    - Other 0
  Administrative 14 Plant Operations and Maintenance 8

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $257,496 for Wiley Mission.
- Total Employee Payroll: $5,619,167
- Estimated State Income Taxes Paid by Employees: $310,459

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>4.6</td>
<td>24.7</td>
<td>34.5</td>
<td>63.8</td>
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<tr>
<td>Avg. Length of Stay</td>
<td>23.3</td>
<td>1,288.9</td>
<td>314.5</td>
<td>195.6</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>6.9%</td>
<td>36.9%</td>
<td>51.4%</td>
<td>95.2%</td>
</tr>
</tbody>
</table>

- Routine Cost per Day $321.62
- Total Beds 67

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare Days</td>
</tr>
<tr>
<td>----------------</td>
</tr>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
</tr>
<tr>
<td>Extensive Services</td>
</tr>
<tr>
<td>Special Care High</td>
</tr>
<tr>
<td>Special Care Low</td>
</tr>
<tr>
<td>Clinically Complex</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
</tr>
<tr>
<td>TOTAL</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 7.5%

Figures may not add due to rounding.
New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $525,434 for Willow Creek Rehab and Care Center.

■ Estimated State Income Taxes Paid by Employees: $353,410

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>95</td>
<td>1.0%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>8,524</td>
<td>91.1%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>8</td>
<td>0.1%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>122</td>
<td>1.3%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>456</td>
<td>4.9%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>96</td>
<td>1.0%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>51</td>
<td>0.5%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>9,352</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs | 85.8%
WILLOW SPRINGS REHABILITATION AND HEALTHCARE CENTER

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $14,179,000

- 125 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 0
  - Nurses: 82 total, including
    - Registered Nurses (RNs): 6
    - Licensed Practical Nurses (LPNs): 26
    - Certified Nursing Assistants (CNAs): 50
  - Contract Labor: 11 total, including
    - Nursing: 0
    - Therapists: 11
    - Other: 0
  - Administrative: 10
  - Plant Operations and Maintenance: 3

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $476,347 for Willow Springs Rehabilitation and Healthcare Center.
- Total Employee Payroll: $4,897,524
- Estimated State Income Taxes Paid by Employees: $270,588

Statistical Profile

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>24.3</td>
<td>75.8</td>
<td>33.7</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>34.6</td>
<td>190.9</td>
<td>90.3</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>14.2%</td>
<td>44.3%</td>
<td>19.7%</td>
</tr>
</tbody>
</table>

- Medicare Ratings (from 1 to 5 stars)
  - Medicare Overall Rating: ★★
  - Medicare Quality Measure Rating: ★★★

- Routine Cost per Day: $219.17
- Total Beds: 171

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>17</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>8,618</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>0</td>
</tr>
<tr>
<td>Special Care High</td>
<td>52</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>104</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>40</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>6</td>
</tr>
<tr>
<td>TOTAL</td>
<td>8,837</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 94.1%
**WINDSOR GARDENS CARE CENTER**

**Ownership: For-profit**

**BPCI Model Participation: Model 3**

**Annual Contributions to Local and State Economy**

**Total Expenditures: $19,477,400**

- 183 full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 1
  - Dietary & Housekeeping: 21
  - Registered Nurses (RNs): 22
  - Nursing: 6
  - Contract Labor: 14 total, including:
    - Therapists: 8
    - Other: 0
  - Licensed Practical Nurses (LPNs): 33
  - Therapists: 8
  - Certified Nursing Assistants (CNAs): 57
  - Other: 0
  - Administrative: 6
  - Plant Operations and Maintenance: 4

- **Total Employee Payroll**: $8,068,635
- **Estimated State Income Taxes Paid by Employees**: $445,792

**Statistical Profile**

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>12.8</td>
<td>165.6</td>
<td>8.2</td>
<td>186.6</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>50.9</td>
<td>238.9</td>
<td>34.2</td>
<td>157.6</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>6.0%</td>
<td>77.0%</td>
<td>3.8%</td>
<td>86.8%</td>
</tr>
</tbody>
</table>

**Routine Cost per Day**: $259.77

**Total Beds**: 215

**Inclusive of 11 Ventilator SCNF beds**

**More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.**

**RUG Analysis**

<table>
<thead>
<tr>
<th>RUG Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>271</td>
<td>5.8%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>4,162</td>
<td>88.9%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>88</td>
<td>1.9%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>23</td>
<td>0.5%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>123</td>
<td>2.6%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>13</td>
<td>0.3%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>2</td>
<td>0.0%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>4,682</strong></td>
<td><strong>93.1%</strong></td>
</tr>
</tbody>
</table>

**% Medicare Days in Ultra/Very High RUGs**: 93.1%

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Figures may not add due to rounding.
WOODCLIFF LAKE HEALTH & REHABILITATION CENTER

Ownership: For-profit
BPCI Model Participation: None

Annual Contributions to Local and State Economy

Total Expenditures: $16,135,700

- 154 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 0
  Dietary & Housekeeping 27
  Nurses: 77 total, including
    - Registered Nurses (RNs) 18
    - Licensed Practical Nurses (LPNs) 11
    - Certified Nursing Assistants (CNAs) 47
  Contract Labor: 17 total, including
    - Nursing 0
    - Therapists 17
    - Other 0
  Administrative 13
  Plant Operations and Maintenance 2

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $222,380 for Woodcliff Lake Health & Rehabilitation Center.

- Total Employee Payroll: $6,174,854
- Estimated State Income Taxes Paid by Employees: $341,161

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  Medicare Overall Rating ★★★
  Medicare Quality Measure Rating ★★★★★

- Average Daily Census 41.1
- Average Length of Stay 24.7
- Occupancy Rate 36.0%

- Routine Cost per Day $307.11
- Payer Mix
  - Medicare 44.5%
  - Medicaid 12.8%
  - All Other 42.7%

- Total Beds 114

- Medicare Pay Days 44.5%
- Medicaid Pay Days 12.8%
- All Other Pay Days 42.7%

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG</th>
<th>Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>108</td>
<td>0.7%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>14,743</td>
<td>98.4%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>1</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>40</td>
<td>0.3%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>61</td>
<td>0.4%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>30</td>
<td>0.2%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>2</td>
<td>0.0%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>14,985</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 98.5%

Figures may not add due to rounding.
WOODCREST HEALTH CARE CENTER

Annual Contributions to Local and State Economy

Total Expenditures: $20,675,600

- 214 full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 16
  - Dietary & Housekeeping: 38
  - Nurses: 121 total, including:
    - Registered Nurses (RNs): 21
    - Licensed Practical Nurses (LPNs): 30
    - Certified Nursing Assistants (CNAs): 70
  - Administrative: 9

- Contract Labor: 0 total, including:
  - Nursing: 0
  - Therapists: 0
  - Other: 0
  - Plant Operations and Maintenance: 3

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $731,518 for Woodcrest Health Care Center.

- Total Employee Payroll: $9,554,738
- Estimated State Income Taxes Paid by Employees: $527,899

Statistical Profile

- Medicare Ratings (from 1 to 5 stars)
  - Avg. Daily Census: 21.9
  - Avg. Length of Stay: 33.9
  - Occupancy Rate: 9.3%

- Medicare Overall Rating: ★★★
- Medicare Quality Measure Rating: ★★★★★

- Routine Cost per Day: $233.18
- Total Beds: 236

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare</td>
</tr>
<tr>
<td>Avg. Daily Census</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
</tr>
<tr>
<td>Occupancy Rate</td>
</tr>
</tbody>
</table>

- Medicare Days: 56 (0.7%)
- Rehabilitation Plus Extensive Services: 7,466 (93.4%)
- Extensive Services: 0 (0.0%)
- Special Care High: 225 (2.8%)
- Special Care Low: 164 (2.1%)
- Clinically Complex: 54 (0.7%)
- Behavioral Symptoms/Cognitive Performance: 3 (0.0%)
- Reduced Physical Function: 26 (0.3%)
- TOTAL: 7,994 (89.6%)

% Medicare Days in Ultra/Very High RUGs
COUNTY REPORTS
ATLANTIC COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: $155,192,900

- 1697 full-time equivalent jobs (salaried and contract), including key areas such as

<table>
<thead>
<tr>
<th>Therapists</th>
<th>Dietary &amp; Housekeeping</th>
<th>Contract Labor: 88 total, including</th>
</tr>
</thead>
<tbody>
<tr>
<td>24</td>
<td>299</td>
<td>Nursing</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Therapists</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Other</td>
</tr>
</tbody>
</table>

Nurses: 948 total, including

- Registered Nurses (RNs) 149
- Licensed Practical Nurses (LPNs) 230
- Certified Nursing Assistants (CNAs) 569

Administrative 99

- Plant Operations and Maintenance 26

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $5,169,500 for Atlantic County nursing homes.

- Total Employee Payroll: $64,798,300

- Estimated State Income Taxes Paid by Employees: $3,580,100

Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>237.7</td>
<td>929.7</td>
<td>258.5</td>
<td>1,425.9</td>
</tr>
<tr>
<td>Avg. Length of Stay²</td>
<td>31.9</td>
<td>304.3</td>
<td>82.0</td>
<td>108.0</td>
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<tr>
<td>Occupancy Rate</td>
<td>12.7%</td>
<td>49.6%</td>
<td>13.8%</td>
<td>76.1%</td>
</tr>
</tbody>
</table>

- Routine Cost per Day $243.19

- Total Beds 1,874

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Days</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>1,225</td>
<td>1.4%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>79,716</td>
<td>92.3%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>875</td>
<td>1.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>995</td>
<td>1.2%</td>
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<tr>
<td>Special Care Low</td>
<td>1,996</td>
<td>2.3%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>1,113</td>
<td>1.3%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>40</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>361</td>
<td>0.4%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>86,321</strong></td>
<td><strong>84.2%</strong></td>
</tr>
</tbody>
</table>

¹ Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable.

Figures may not add due to rounding.
BERGEN COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: $534,454,200

- 5,691 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 239
  Dietary & Housekeeping 874

Nurses: 2,448 total, including
  Registered Nurses (RNs) 577
  Licensed Practical Nurses (LPNs) 414
  Certified Nursing Assistants (CNAs) 1,457

Administrative 288

Contract Labor: 495 total, including
  Nursing 0
  Therapists 208
  Other 1

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $15,585,500 for Bergen County nursing homes.

- Total Employee Payroll: $246,989,800

- Estimated State Income Taxes Paid by Employees: $13,646,200

Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall
  % of 5-Star Ratings Countywide 46.9%
  % of 4-Star Ratings Countywide 21.9%
  % of 3-Star Ratings Countywide 21.9%
  % of 2-Star Ratings Countywide 9.4%
  % of 1-Star Ratings Countywide 0.0%

Routine Cost per Day $271.17
Total Beds 5,371

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Type</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>5,755</td>
<td>1.6%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>334,374</td>
<td>93.5%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>1,753</td>
<td>0.5%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>4,261</td>
<td>1.2%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>5,885</td>
<td>1.6%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>3,455</td>
<td>1.0%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>110</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>2,124</td>
<td>0.6%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>357,717</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 89.3%

1 Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable.

Figures may not add due to rounding.
**BURLINGTON COUNTY**

**Annual Contributions to Local and State Economy**

**Total Expenditures: $317,326,100**

- 3,196 full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 81
  - Dietary & Housekeeping: 576
  - Contract Labor: 282
  - Registered Nurses (RNs): 320
  - Licensed Practical Nurses (LPNs): 268
  - Certified Nursing Assistants (CNAs): 797
  - Administrative: 198

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $8,673,400 for Burlington County nursing homes.

- Total Employee Payroll: $126,692,600

- Estimated State Income Taxes Paid by Employees: $6,999,800

**Statistical Profile**

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>400.7</td>
<td>1,294.5</td>
<td>699.1</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>32.0</td>
<td>350.4</td>
<td>79.5</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>14.2%</td>
<td>45.9%</td>
<td>24.8%</td>
</tr>
</tbody>
</table>

- Routine Cost per Day: $238.19
- Total Beds: 2,819

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

**RUG Analysis**

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare Days</td>
</tr>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
</tr>
<tr>
<td>Extensive Services</td>
</tr>
<tr>
<td>Special Care High</td>
</tr>
<tr>
<td>Special Care Low</td>
</tr>
<tr>
<td>Clinically Complex</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
</tr>
<tr>
<td><strong>% Medicare Days in Ultra/Very High RUGs</strong></td>
</tr>
</tbody>
</table>

1 Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.
CAMDEN COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: $375,033,900

- 3,563 full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 29
  - Dietary & Housekeeping: 556
  - Nurses: 1,577 total, including:
    - Registered Nurses (RNs): 315
    - Licensed Practical Nurses (LPNs): 332
    - Certified Nursing Assistants (CNAs): 930
  - Contract Labor: 469 total, including:
    - Nursing: 0
    - Therapists: 201
    - Other: 1
  - Administrative: 237
  - Plant Operations and Maintenance: 79

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $11,987,900 for Camden County nursing homes.

- Total Employee Payroll: $131,579,400

- Estimated State Income Taxes Paid by Employees: $7,269,800

Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall
  - % of 5-Star Ratings Countywide: 5.0%
  - % of 4-Star Ratings Countywide: 30.0%
  - % of 3-Star Ratings Countywide: 25.0%
  - % of 2-Star Ratings Countywide: 20.0%
  - % of 1-Star Ratings Countywide: 20.0%

- Routine Cost per Day: $206.98
- Total Beds: 3,752

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Description</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>2,617</td>
<td>1.5%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>161,057</td>
<td>93.0%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>799</td>
<td>0.5%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>1,988</td>
<td>1.1%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>3,879</td>
<td>2.2%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>1,828</td>
<td>1.1%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>37</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>954</td>
<td>0.6%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>173,159</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 87.6%

1 Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable.
Figures may not add due to rounding.
CAPE MAY COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: $96,831,000

- 900 full-time equivalent jobs (salaried and contract), including key areas such as

  Therapists  2  Dietary & Housekeeping  171  Contract Labor: 123 total, including

  Nurses: 441 total, including  
  - Registered Nurses (RNs)  99  Nursing  0
  - Licensed Practical Nurses (LPNs)  93  Therapists  37
  - Certified Nursing Assistants (CNAs)  249  Other  1

  Administrative  67  Plant Operations and Maintenance  25

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $3,452,000 for Cape May County nursing homes.

- Total Employee Payroll: $32,836,600  
- Estimated State Income Taxes Paid by Employees: $1,814,200

Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall
  
<table>
<thead>
<tr>
<th>Rating</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>5-Star</td>
<td>0.0%</td>
</tr>
<tr>
<td>4-Star</td>
<td>57.1%</td>
</tr>
<tr>
<td>3-Star</td>
<td>0.0%</td>
</tr>
<tr>
<td>2-Star</td>
<td>42.9%</td>
</tr>
<tr>
<td>1-Star</td>
<td>0.0%</td>
</tr>
</tbody>
</table>

- Avg. Daily Census  125.9  404.4  389.1  919.3
- Avg. Length of Stay  33.9  400.0  157.6  127.7
- Occupancy Rate  11.6%  37.4%  36.0%  85.0%

- Routine Cost per Day  $211.76
- Total Beds  1,082

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Rehabilitation Plus Extensive Services  257  0.6%
- Rehabilitation (breakdown in pie chart)  41,400  90.3%
- Extensive Services  21  0.0%
- Special Care High  1,406  3.1%
- Special Care Low  1,392  3.0%
- Clinically Complex  1,057  2.3%
- Behavioral Symptoms/Cognitive Performance  47  0.1%
- Reduced Physical Function  262  0.6%

- TOTAL  45,842

- % Medicare Days in Ultra/Very High RUGs  74.8%

---

1 Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable.

Figures may not add due to rounding.
CUMBERLAND COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: $106,967,000

- 1,218 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 0
  - Dietary & Housekeeping: 252
  - Contract Labor: 333 total, including
    - Nursing Labor: 0
    - Therapists: 43
    - Other: 0
  - Registered Nurses (RNs): 115
  - Licensed Practical Nurses (LPNs): 85
  - Certified Nursing Assistants (CNAs): 344
  - Administrative: 62
  - Plant Operations and Maintenance: 41

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $4,119,900 for Cumberland County nursing homes.
- Total Employee Payroll: $41,080,700
- Estimated State Income Taxes Paid by Employees: $2,269,700

Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall
  - % of 5-Star Ratings Countywide: 0.0%
  - % of 4-Star Ratings Countywide: 33.3%
  - % of 3-Star Ratings Countywide: 33.3%
  - % of 2-Star Ratings Countywide: 16.7%
  - % of 1-Star Ratings Countywide: 16.7%

- Routine Cost per Day: $258.88
- Total Beds: 1,192

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>872</td>
<td>1.9%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>41,483</td>
<td>89.1%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>140</td>
<td>0.3%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>627</td>
<td>1.3%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>1,312</td>
<td>2.8%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>1,078</td>
<td>2.3%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>123</td>
<td>0.3%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>923</td>
<td>2.0%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>46,558</strong></td>
<td><strong>80.9%</strong></td>
</tr>
</tbody>
</table>

| % Medicare Days in Ultra/Very High RUGs       | 80.9%         |

---

1 Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable.
Figures may not add due to rounding.
ESSEX COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: $494,523,700

- 4,922 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 43
  Dietary & Housekeeping 803
  Contract Labor: 760 total, including
    Nursing 0
    Therapists 222
    Other 3
  Administrative 270
  Plant Operations and Maintenance 109

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $15,373,100 for Essex County nursing homes.
- Total Employee Payroll: $181,137,900
- Estimated State Income Taxes Paid by Employees: $10,007,900

Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall
  % of 5-Star Ratings Countywide 40.6%
  % of 4-Star Ratings Countywide 28.1%
  % of 3-Star Ratings Countywide 12.5%
  % of 2-Star Ratings Countywide 15.6%
  % of 1-Star Ratings Countywide 3.1%

- Routine Cost per Day $243.10
- Total Beds 4,878

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG Category</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>4,016</td>
<td>1.7%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>214,212</td>
<td>90.4%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>1,797</td>
<td>0.8%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>4,669</td>
<td>2.0%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>7,964</td>
<td>3.4%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>2,833</td>
<td>1.2%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>143</td>
<td>0.1%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>1,242</td>
<td>0.5%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>236,876</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 83.7%

1 Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable.
Figures may not add due to rounding.
GLOUCESTER COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: $126,643,400

- 1,262 full-time equivalent jobs (salaried and contract), including key areas such as

| Therapists | 53 |
| Dietary & Housekeeping | 208 |

Nurses: 704 total, including

- Registered Nurses (RNs) | 126 |
- Licensed Practical Nurses (LPNs) | 178 |
- Certified Nursing Assistants (CNAs) | 401 |
- Administrative | 83 |

Contract Labor: 45 total, including

- Nursing | 0 |
- Therapists | 42 |
- Other | 0 |

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $3,918,700 for Gloucester County nursing homes.

Total Employee Payroll: $53,720,800

Estimated State Income Taxes Paid by Employees: $2,968,100

Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall

  | Medicare | Medicaid | All Other | Total |
  | Avg. Daily Census | 220.0 | 561.5 | 339.1 | 1,120.7 |
  | Avg. Length of Stay | 31.3 | 296.2 | 70.2 | 81.9 |
  | Occupancy Rate | 16.5% | 42.2% | 25.5% | 84.1% |

Routine Cost per Day | $218.45 |
Total Beds | 1,332 |

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

| Medicare Days | % to Total |
| Rehabilitation Plus Extensive Services | 1,035 | 1.3% |
| Rehabilitation (breakdown in pie chart) | 72,745 | 91.0% |
| Extensive Services | 670 | 0.8% |
| Special Care High | 1,384 | 1.7% |
| Special Care Low | 2,221 | 2.8% |
| Clinically Complex | 1,196 | 1.5% |
| Behavioral Symptoms/Cognitive Performance | 11 | 0.0% |
| Reduced Physical Function | 707 | 0.9% |
| TOTAL | 79,969 |

% Medicare Days in Ultra/Very High RUGs | 84.1%
HUDSON COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: $244,870,800

- 2,242 full-time equivalent jobs (salaried and contract), including key areas such as

<table>
<thead>
<tr>
<th>Therapists</th>
<th>Dietary &amp; Housekeeping</th>
<th>Contract Labor: 1,091 total, including</th>
</tr>
</thead>
<tbody>
<tr>
<td>11</td>
<td>335</td>
<td></td>
</tr>
</tbody>
</table>

Nurses: 575 total, including
- Registered Nurses (RNs) 121
- Licensed Practical Nurses (LPNs) 93
- Certified Nursing Assistants (CNAs) 361

<table>
<thead>
<tr>
<th>Registered Nurses (RNs)</th>
<th>Therapists</th>
<th>Other</th>
</tr>
</thead>
<tbody>
<tr>
<td>121</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

Administrative 106

- Plant Operations and Maintenance 47

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $7,970,100 for Hudson County nursing homes.
- Total Employee Payroll: $49,745,700
- Estimated State Income Taxes Paid by Employees: $2,748,400

Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall
  - % of 5-Star Ratings Countywide 62.5%
  - % of 4-Star Ratings Countywide 18.8%
  - % of 3-Star Ratings Countywide 12.5%
  - % of 2-Star Ratings Countywide 6.3%
  - % of 1-Star Ratings Countywide 0.0%

- Routine Cost per Day $241.65
- Total Beds 2,638

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>1,978</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>154,519</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>389</td>
</tr>
<tr>
<td>Special Care High</td>
<td>2,023</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>3,765</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>1,696</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>104</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>533</td>
</tr>
</tbody>
</table>

TOTAL 165,007

% Medicare Days in Ultra/Very High RUGs 88.6%
HUNTERDON COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: $43,660,300

- 483 full-time equivalent jobs (salaried and contract), including key areas such as

| Therapists | 0 |
| DNP Dietary & Housekeeping | 63 |

Nurses: 308 total, including

| Registered Nurses (RNs) | 54 |
| Licensed Practical Nurses (LPNs) | 65 |
| Certified Nursing Assistants (CNAs) | 189 |

Administrative | 24

Contract Labor: 34 total, including

| Nursing | 0 |
| Therapists | 32 |
| Other | 0 |

Plant Operations and Maintenance | 5

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $1,362,900 for Hunterdon County nursing homes.

- Total Employee Payroll: $16,985,400

- Estimated State Income Taxes Paid by Employees: $938,400

Statistical Profile

| Medicare | Medicaid | All Other | Total |
| Avg. Daily Census | 67.0 | 200.3 | 112.9 | 380.3 |
| Avg. Length of Stay<sup>1</sup> | 28.5 | 635.8 | 98.9 | 99.9 |
| Occupancy Rate | 16.0% | 47.9% | 27.0% | 91.0% |

Routine Cost per Day | $237.01

Total Beds | 418

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Rehabilitation RUGs</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>1,031</td>
<td>4.2%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>22,956</td>
<td>93.8%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>36</td>
<td>0.1%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>98</td>
<td>0.4%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>131</td>
<td>0.5%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>192</td>
<td>0.8%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>2</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>15</td>
<td>0.1%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>24,461</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs | 90.9%
MERCER COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: $232,717,900

- 2,275 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 55  Dietary & Housekeeping 424
  Nurses: 1,185 total, including
    - Registered Nurses (RNs) 190
    - Licensed Practical Nurses (LPNs) 293
    - Certified Nursing Assistants (CNAs) 702
  Administrative 121  Contract Labor: 174 total, including
    - Nursing 0
    - Therapists 40
    - Other 1
  Therapists 55  Dietary & Housekeeping 424

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $7,582,300 for Mercer County nursing homes.
- Total Employee Payroll: $95,239,400
- Estimated State Income Taxes Paid by Employees: $5,262,000

Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall
  - % of 5-Star Ratings Countywide 33.3%
  - % of 4-Star Ratings Countywide 11.1%
  - % of 3-Star Ratings Countywide 11.1%
  - % of 2-Star Ratings Countywide 22.2%
  - % of 1-Star Ratings Countywide 22.2%

- Routine Cost per Day $225.27
- Total Beds 2,380

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicare</td>
</tr>
<tr>
<td>Days</td>
</tr>
<tr>
<td>Rehabiliation Plus Extensive Services</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
</tr>
<tr>
<td>Extensive Services</td>
</tr>
<tr>
<td>Special Care High</td>
</tr>
<tr>
<td>Special Care Low</td>
</tr>
<tr>
<td>Clinically Complex</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
</tr>
<tr>
<td>TOTAL</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 83.3%

1 Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.
MIDDLESEX COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: $402,873,800

- 3,908 full-time equivalent jobs (salaried and contract), including key areas such as

<table>
<thead>
<tr>
<th>Therapists</th>
<th>Dietary &amp; Housekeeping</th>
<th>Contract Labor: 300 total, including</th>
</tr>
</thead>
<tbody>
<tr>
<td>85</td>
<td>654</td>
<td>Nursing 0</td>
</tr>
<tr>
<td>Nurses: 2,182 total, including</td>
<td></td>
<td>Therapists 142</td>
</tr>
<tr>
<td>■ Registered Nurses (RNs)</td>
<td></td>
<td>Other 1</td>
</tr>
<tr>
<td>374</td>
<td></td>
<td></td>
</tr>
<tr>
<td>■ Licensed Practical Nurses (LPNs)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>499</td>
<td></td>
<td></td>
</tr>
<tr>
<td>■ Certified Nursing Assistants (CNAs)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>1,310</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Administrative</td>
<td></td>
<td>Plant Operations and Maintenance</td>
</tr>
<tr>
<td>226</td>
<td></td>
<td>109</td>
</tr>
</tbody>
</table>

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $11,868,600 for Middlesex County nursing homes.
- Total Employee Payroll: $167,854,100
- Estimated State Income Taxes Paid by Employees: $9,273,900

Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall

<table>
<thead>
<tr>
<th>Percent of Medicare Days</th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>554.2</td>
<td>1,581.3</td>
<td>1,146.6</td>
<td>3,282.2</td>
</tr>
<tr>
<td>Avg. Length of Stay¹</td>
<td>29.9</td>
<td>390.8</td>
<td>93.8</td>
<td>94.2</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>13.8%</td>
<td>39.3%</td>
<td>28.5%</td>
<td>81.7%</td>
</tr>
</tbody>
</table>

- Routine Cost per Day $258.32
- Total Beds 4,019

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>4,839</td>
<td>2.4%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>183,238</td>
<td>90.8%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>1,045</td>
<td>0.5%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>2,994</td>
<td>1.5%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>5,661</td>
<td>2.8%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>2,743</td>
<td>1.4%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>59</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>1,239</td>
<td>0.6%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>201,818</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 87.2%

¹ Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable.
Figures may not add due to rounding.
## MONMOUTH COUNTY

### Annual Contributions to Local and State Economy

**Total Expenditures: $468,289,900**

- 4,617 full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 188
  - Dietary & Housekeeping: 788
  - Nurses: 2,241 total, including:
    - Registered Nurses (RNs): 462
    - Licensed Practical Nurses (LPNs): 482
    - Certified Nursing Assistants (CNAs): 1,298
  - Contract Labor: 200 total, including:
    - Nursing: 0
    - Therapists: 83
    - Other: 1
  - Administrative: 282
  - Plant Operations and Maintenance: 115

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $11,831,600 for Monmouth County nursing homes.

- Estimated State Income Taxes Paid by Employees: $10,896,200

### Statistical Profile

#### Medicare Ratings (from 1 to 5 stars) - Overall

- Avg. Daily Census: 667.3
- Avg. Length of Stay\(^1\): 28.7
- Occupancy Rate: 16.3%

### Payer Mix

- Medicare: 19.7%
- Medicaid: 60.4%
- All Other: 19.9%

### Routine Cost per Day

- $258.14

### Total Beds

- 4,096

### RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>1,915</td>
<td>0.8%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>219,394</td>
<td>92.2%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>851</td>
<td>0.4%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>5,342</td>
<td>2.2%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>6,205</td>
<td>2.6%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>2,873</td>
<td>1.2%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>135</td>
<td>0.1%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>1,340</td>
<td>0.6%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>238,055</td>
<td></td>
</tr>
</tbody>
</table>

**% Medicare Days in Ultra/Very High RUGs**: 82.1%

\(^1\) Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable.

Figures may not add due to rounding.
MORRIS COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: $393,000,000

- 3,851 full-time equivalent jobs (salaried and contract), including key areas such as

<table>
<thead>
<tr>
<th>Therapists</th>
<th>142</th>
<th>Dietary &amp; Housekeeping</th>
<th>450</th>
</tr>
</thead>
</table>

Nurses: 1,853 total, including
- Registered Nurses (RNs) 393
- Licensed Practical Nurses (LPNs) 325
- Certified Nursing Assistants (CNAs) 1,135

Administrative 240

- Contract Labor: 107 total, including
  - Nursing 0
  - Therapists 83
  - Other 1

- Plant Operations and Maintenance 127

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $9,198,100 for Morris County nursing homes.
- Total Employee Payroll: $165,767,400
- Estimated State Income Taxes Paid by Employees: $9,158,700

Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall
  - % of 5-Star Ratings Countywide 38.1%
  - % of 4-Star Ratings Countywide 38.1%
  - % of 3-Star Ratings Countywide 4.8%
  - % of 2-Star Ratings Countywide 14.3%
  - % of 1-Star Ratings Countywide 4.8%

Routine Cost per Day $268.46
Total Beds 3,041

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

<table>
<thead>
<tr>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>538.5</td>
<td>1,455.0</td>
<td>659.1</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>33.2</td>
<td>828.5</td>
<td>105.8</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>17.7%</td>
<td>47.8%</td>
<td>21.7%</td>
</tr>
</tbody>
</table>

Payer Mix

- Medicare 20.3%
- Medicaid 54.9%
- All Other 24.8%

RUG Analysis

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>2,622</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>178,720</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>209</td>
</tr>
<tr>
<td>Special Care High</td>
<td>2,733</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>3,920</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>1,977</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>74</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>1,016</td>
</tr>
<tr>
<td>TOTAL</td>
<td>191,271</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 86.0%

1 Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable.
Figures may not add due to rounding.
OCEAN COUNTY

Annual Contributions to Local and State Economy
Total Expenditures: $477,872,800

- 4,615 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 44
  Dietary & Housekeeping 831

- Nurses: 2,402 total, including
  - Registered Nurses (RNs) 321
  - Licensed Practical Nurses (LPNs) 656
  - Certified Nursing Assistants (CNAs) 1,424

- Administrative 310

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $16,478,100 for Ocean County nursing homes.

Total Employee Payroll: $181,283,900

- Estimated State Income Taxes Paid by Employees: $10,015,900

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>648.0</td>
<td>2,489.8</td>
<td>1,297.6</td>
<td>4,435.4</td>
</tr>
<tr>
<td>Avg. Length of Stay¹</td>
<td>30.7</td>
<td>365.0</td>
<td>105.1</td>
<td>112.0</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>12.4%</td>
<td>47.8%</td>
<td>24.9%</td>
<td>85.2%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $204.87
Total Beds 5,205

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

Distribution of Rehabilitation RUGs by Percent of Medicare Days

<table>
<thead>
<tr>
<th>RUG</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>3,159</td>
<td>1.3%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>215,220</td>
<td>91.0%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>531</td>
<td>0.2%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>5,184</td>
<td>2.2%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>7,178</td>
<td>3.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>3,272</td>
<td>1.4%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>136</td>
<td>0.1%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>1,723</td>
<td>0.7%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>236,403</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 81.4%

¹ Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable.

Figures may not add due to rounding.
PASSAIC COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: $335,184,400

- 3,131 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists 106
  - Dietary & Housekeeping 507
  - Contract Labor: 345 total, including
    - Nursing 0
    - Therapists 77
    - Other 0
  - Administrative 188
  - Plant Operations and Maintenance 73

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $9,913,800 for Passaic County nursing homes.
- Total Employee Payroll: $127,521,600
- Estimated State Income Taxes Paid by Employees: $7,045,600

Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall
  - % of 5-Star Ratings Countywide 30.0%
  - % of 4-Star Ratings Countywide 35.0%
  - % of 3-Star Ratings Countywide 25.0%
  - % of 2-Star Ratings Countywide 5.0%
  - % of 1-Star Ratings Countywide 5.0%
  - Avg. Daily Census 405.2
  - Avg. Length of Stay\(^1\) 36.8
  - Occupancy Rate 13.3%

- Medicare Days Medicare Medicaid All Other Total
  - Avg. Daily Census 405.2 1,797.6 481.0 2,683.8
  - Avg. Length of Stay\(^1\) 36.8 447.6 74.6 125.0
  - Occupancy Rate 13.3% 59.0% 15.8% 88.1%

- Routine Cost per Day $259.10
- Total Beds 3,047

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Rehabilitation Plus Extensive Services 2,212 1.5%
- Rehabilitation (breakdown in pie chart) 135,696 91.8%
- Extensive Services 1,702 1.2%
- Special Care High 2,468 1.7%
- Special Care Low 3,142 2.1%
- Clinically Complex 1,492 1.0%
- Behavioral Symptoms/Cognitive Performance 121 0.1%
- Reduced Physical Function 986 0.7%

- TOTAL 147,819
- % Medicare Days in Ultra/Very High RUGs 87.7%

\(^1\) Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.
SALEM COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: $53,742,000

- 638 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 9
  - Dietary & Housekeeping: 136
  - Contract Labor: 223 total, including
    - Nursing: 0
    - Therapists: 23
    - Other: 0
  - Administrative: 55
  - Plant Operations and Maintenance: 24

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $2,273,200 for Salem County nursing homes.
- Total Employee Payroll: $14,235,300
- Estimated State Income Taxes Paid by Employees: $786,500

Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall
  - % of 5-Star Ratings Countywide: 0.0%
  - % of 4-Star Ratings Countywide: 60.0%
  - % of 3-Star Ratings Countywide: 40.0%
  - % of 2-Star Ratings Countywide: 0.0%
  - % of 1-Star Ratings Countywide: 0.0%

- Average Daily Census: 96.5
- Average Length of Stay: 34.7
- Occupancy Rate: 12.9%

- Payer Mix
  - Medicare: 15.6%
  - Medicaid: 54.0%
  - All Other: 30.4%

- Routine Cost per Day: $171.28
- Total Beds: 745

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
<th>Medicare</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>651</td>
<td>1.8%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>31,992</td>
<td>90.9%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>102</td>
<td>0.3%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>837</td>
<td>2.4%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>792</td>
<td>2.2%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>679</td>
<td>1.9%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>29</td>
<td>0.1%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>129</td>
<td>0.4%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>35,211</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs: 82.5%

1 Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable.
Figures may not add due to rounding.
SOMERSET COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: $260,676,000

- 2,466 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 39  Dietary & Housekeeping 411
  Nurses: 1,168 total, including
    - Registered Nurses (RNs) 251
    - Licensed Practical Nurses (LPNs) 236
    - Certified Nursing Assistants (CNAs) 680
  Contract Labor: 161 total, including
    - Nursing 0
    - Therapists 99
    - Other 0
  Administrative 158

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $6,143,900 for Somerset County nursing homes.

- Total Employee Payroll: $99,857,100

- Estimated State Income Taxes Paid by Employees: $5,517,100

Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall
  Avg. Daily Census 331.5
  Avg. Length of Stay\(^1\) 263.4
  Occupancy Rate 15.6%

- Routine Cost per Day $253.19

- Total Beds 2,130

- More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

| Distribution of Rehabilitation RUGs by Percent of Medicare Days |

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>1,150</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>113,122</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>94</td>
</tr>
<tr>
<td>Special Care High</td>
<td>1,829</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>2,872</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>1,154</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>23</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>492</td>
</tr>
</tbody>
</table>

TOTAL 120,736

% Medicare Days in Ultra/Very High RUGs 87.9%

\(^1\) Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.
SUSSEX COUNTY

Annual Contributions to Local and State Economy
Total Expenditures: $90,708,200

- 1,162 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists: 0
Dietary & Housekeeping: 255

Nurses: 551 total, including
- Registered Nurses (RNs): 92
- Licensed Practical Nurses (LPNs): 101
- Certified Nursing Assistants (CNAs): 359

Contract Labor: 39 total, including
- Nursing: 0
- Therapists: 37
- Other: 0

Administrative: 61
Plant Operations and Maintenance: 38

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $4,436,900 for Sussex County nursing homes.

Total Employee Payroll: $42,771,800

Estimated State Income Taxes Paid by Employees: $2,363,100

Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall
  - % of 5-Star Ratings Countywide: 33.3%
  - % of 4-Star Ratings Countywide: 33.3%
  - % of 3-Star Ratings Countywide: 0.0%
  - % of 2-Star Ratings Countywide: 16.7%
  - % of 1-Star Ratings Countywide: 16.7%

Routine Cost per Day: $163.79
Total Beds: 1,225

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>371</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>35,669</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>76</td>
</tr>
<tr>
<td>Special Care High</td>
<td>675</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>813</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>662</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>82</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>465</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>38,813</strong></td>
</tr>
<tr>
<td><strong>% Medicare Days in Ultra/Very High RUGs</strong></td>
<td><strong>82.5%</strong></td>
</tr>
</tbody>
</table>
UNION COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: $285,083,000

- 2,856 full-time equivalent jobs (salaried and contract), including key areas such as:
  - Therapists: 16
  - Dietary & Housekeeping: 285
  - Contract Labor: 237 total, including:
    - Nursing: 0
    - Therapists: 145
    - Other: 1
  - Administrative: 157
  - Plant Operations and Maintenance: 51

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $9,997,800 for Union County nursing homes.
- Total Employee Payroll: $112,772,800
- Estimated State Income Taxes Paid by Employees: $6,230,700

Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall
  - % of 5-Star Ratings Countywide: 33.3%
  - % of 4-Star Ratings Countywide: 19.0%
  - % of 3-Star Ratings Countywide: 19.0%
  - % of 2-Star Ratings Countywide: 19.0%
  - % of 1-Star Ratings Countywide: 9.9%

- Routine Cost per Day: $224.76
- Total Beds: 3,354

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Analysis</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>2,845</td>
<td>1.8%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>145,533</td>
<td>90.9%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>1,372</td>
<td>0.9%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>2,687</td>
<td>1.7%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>5,036</td>
<td>3.1%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>1,796</td>
<td>1.1%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>55</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>783</td>
<td>0.5%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>160,107</td>
<td></td>
</tr>
<tr>
<td>% Medicare Days in Ultra/Very High RUGs</td>
<td></td>
<td>83.6%</td>
</tr>
</tbody>
</table>

1 Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.
WARREN COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: $72,818,800

- 699 full-time equivalent jobs (salaried and contract), including key areas such as Therapists 0 Dietary & Housekeeping 91

Nurses: 429 total, including
- Registered Nurses (RNs) 89 Contract Labor: 33 total, including
- Licensed Practical Nurses (LPNs) 81 Nursing 0
- Certified Nursing Assistants (CNAs) 258 Therapists 31
- Administratives 47 Other 1

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $2,323,200 for Warren County nursing homes.

Total Employee Payroll: $26,911,600

- Estimated State Income Taxes Paid by Employees: $1,486,900

Statistical Profile

<table>
<thead>
<tr>
<th></th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>81.1</td>
<td>394.5</td>
<td>139.5</td>
<td>615.1</td>
</tr>
<tr>
<td>Avg. Length of Stay(^1)</td>
<td>36.4</td>
<td>378.9</td>
<td>135.4</td>
<td>143.0</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>11.1%</td>
<td>54.2%</td>
<td>19.2%</td>
<td>84.5%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $199.48

Total Beds 728

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>RUG Description</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>394</td>
<td>1.3%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>26,090</td>
<td>88.2%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>33</td>
<td>0.1%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>1,260</td>
<td>4.3%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>1,025</td>
<td>3.5%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>632</td>
<td>2.1%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>163</td>
<td>0.6%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>29,597</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs \(79.2\%\)

\(^1\) Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable.

Figures may not add due to rounding.

NJHA
OWNERSHIP REPORTS
FOR-PROFIT OWNERSHIP

Annual Contributions to Local and State Economy

Total Expenditures: $3,745,531,400

- 36,805 full-time equivalent jobs (salaried and contract), including key areas such as
  - Therapists: 929
  - Dietary & Housekeeping: 5,654
  - Contract Labor: 5,469 total, including
    - Nursing: 3,761
    - Therapists: 1,707
    - Other: 12
  - Registered Nurses (RNs): 3,618
  - Licensed Practical Nurses (LPNs): 4,064
  - Certified Nursing Assistants (CNAs): 10,941
  - Administrative: 2,163
  - Plant Operations and Maintenance: 728

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $122,752,100 for For-profit Ownership nursing homes.
- Total Employee Payroll: $1,374,971,800
- Estimated State Income Taxes Paid by Employees: $75,967,200

Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall
  - For-profit Ownership Nursing Homes
    - % of 5-Star Ratings: 26.5%
    - % of 4-Star Ratings: 25.0%
    - % of 3-Star Ratings: 19.6%
    - % of 2-Star Ratings: 19.6%
    - % of 1-Star Ratings: 9.2%

- Routine Cost per Day: $225.19
- Total Beds: 41,156

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

- Distribution of Rehabilitation RUGs by Percent of Medicare Days

- Medicare Days | % to Total
  - Rehabilitation Plus Extensive Services: 36,482 | 1.6%
  - Rehabilitation (breakdown in pie chart): 2,079,347 | 91.9%
  - Extensive Services: 10,987 | 0.5%
  - Special Care High: 37,517 | 1.7%
  - Special Care Low: 58,541 | 2.6%
  - Clinically Complex: 25,989 | 1.1%
  - Behavioral Symptoms/Cognitive Performance: 1,097 | 0.0%
  - Reduced Physical Function: 12,559 | 0.6%
  - TOTAL: 2,262,519

- % Medicare Days in Ultra/Very High RUGs: 86.3%

1 Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.
GOVERNMENTAL OWNERSHIP

Annual Contributions to Local and State Economy

Total Expenditures: $373,437,900

- 4,124 full-time equivalent jobs (salaried and contract), including key areas such as

| Therapists | 2 |
| Dietary & Housekeeping | 681 |

Nurses: 2,380 total, including

- Registered Nurses (RNs) 438
- Licensed Practical Nurses (LPNs) 367
- Certified Nursing Assistants (CNAs) 1,575

Administrative 219

Contract Labor: 65 total, including

- Nursing 30
- Therapists 35
- Other 0

New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $12,969,800 for Governmental Ownership nursing homes.

Total Employee Payroll: $196,678,600

- Estimated State Income Taxes Paid by Employees: $10,866,500

Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall

<table>
<thead>
<tr>
<th>Governmental Ownership Nursing Homes</th>
<th>Medicare</th>
<th>Medicaid</th>
<th>All Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg. Daily Census</td>
<td>196.6</td>
<td>1,830.3</td>
<td>1,150.7</td>
<td>3,177.6</td>
</tr>
<tr>
<td>Avg. Length of Stay</td>
<td>41.2</td>
<td>734.4</td>
<td>255.6</td>
<td>253.3</td>
</tr>
<tr>
<td>Occupancy Rate</td>
<td>5.2%</td>
<td>48.4%</td>
<td>30.4%</td>
<td>84.0%</td>
</tr>
</tbody>
</table>

Routine Cost per Day $336.59

Medicare 6.2%

Medicaid 57.6%

All Other 36.2%

Payer Mix

More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Distribution of Rehabilitation RUGs by Percent of Medicare Days</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation Plus Extensive Services</td>
<td>1,333</td>
<td>1.9%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>62,528</td>
<td>87.3%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>690</td>
<td>1.0%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>1,556</td>
<td>2.2%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>2,850</td>
<td>4.0%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>1,396</td>
<td>1.9%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>164</td>
<td>0.2%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>1,104</td>
<td>1.5%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>71,621</td>
<td>70.3%</td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 70.3%

1 Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable.

Figures may not add due to rounding.
NONPROFIT OWNERSHIP

Annual Contributions to Local and State Economy

Total Expenditures: $1,446,500,800

- 14,466 full-time equivalent jobs (salaried and contract), including key areas such as
  Therapists 236
  Dietary & Housekeeping 2,635
  Contract Labor: 382 total, including
    Nursing 72
    Therapists 307
    Other 3
  Administrators 900
  Plant Operations and Maintenance 554

- New Jersey nursing homes are subject to a quarterly assessment of $11.92 per non-Medicare day. Annually, this tax totals $33,938,800 for Nonprofit Ownership nursing homes.
- Total Employee Payroll: $605,348,400
- Estimated State Income Taxes Paid by Employees: $33,445,500

Statistical Profile

- Medicare Ratings (from 1 to 5 stars) - Overall
  Nonprofit Ownership Nursing Homes
    % of 5-Star Ratings 60.5%
    % of 4-Star Ratings 19.8%
    % of 3-Star Ratings 5.8%
    % of 2-Star Ratings 11.6%
    % of 1-Star Ratings 2.3%
  Avg. Daily Census
    Medicare 1,501.1
    Medicaid 3,933.5
    All Other 3,867.1
    Total 9,301.7
  Avg. Length of Stay - Overall
    Medicare 29.2
    Medicaid 533.6
    All Other 135.5
    Total 111.4
  Occupancy Rate
    Medicare 14.5%
    Medicaid 37.9%
    All Other 37.2%
    Total 89.6%

- More than half of New Jersey’s nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over $350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis

<table>
<thead>
<tr>
<th>Rehabilitation RUGs</th>
<th>Medicare Days</th>
<th>% to Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabiliation Plus Extensive Services</td>
<td>5,680</td>
<td>1.1%</td>
</tr>
<tr>
<td>Rehabilitation (breakdown in pie chart)</td>
<td>497,798</td>
<td>92.7%</td>
</tr>
<tr>
<td>Extensive Services</td>
<td>1,487</td>
<td>0.3%</td>
</tr>
<tr>
<td>Special Care High</td>
<td>8,813</td>
<td>1.6%</td>
</tr>
<tr>
<td>Special Care Low</td>
<td>11,187</td>
<td>2.1%</td>
</tr>
<tr>
<td>Clinically Complex</td>
<td>7,768</td>
<td>1.4%</td>
</tr>
<tr>
<td>Behavioral Symptoms/Cognitive Performance</td>
<td>282</td>
<td>0.1%</td>
</tr>
<tr>
<td>Reduced Physical Function</td>
<td>4,006</td>
<td>0.7%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>537,021</td>
<td></td>
</tr>
</tbody>
</table>

% Medicare Days in Ultra/Very High RUGs 82.6%

1 Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.