

Solutions Portfolio

TECHNOLOGY - RELATED SOLUTIONS

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BioCENTRIS – Infection control and prevention technologies that include topical antiseptics and skin care products.

DERIVE HEALTHCARE – Mobility and workflow optimization with point-of-care and other technical solutions designed to administer timely and organized personalized care.

SEAL SHIELD™ (DERIVE HEALTHCARE) – Develops innovative solutions to help Prevent Infections and Save Lives. Seal Shield's unique products include:

- ElectroClave™ - mobile device disinfection using high efficacy UVC LED
- 100% waterproof keyboards, mice, TV remotes with antimicrobial protection
- All Engineered to be fully submersible and dishwasher safe. Products can be disinfected with germicidal sprays and even submersed in bleach
- Seal Shield's screen protector with Antimicrobial Protection. Designed for Surgical Monitors, Touch Screens, Computers and Tablets
- The protective film can withstand harsh chemicals used in medical-grade disinfectants, including bleach and will not "discolor" or "cloud"

✚ **EMPOLST** – An electronic mobile system designed to give patients complete control and ensures their POLST document is secured and available in the right care setting, for the right clinician, at the right time.

PREMANAGEED – Is a software tool to help combat the opioid crisis. PreManageED provides real-time clinical alerts directly to emergency department clinical teams. The system utilizes "push" technology, extracting the data of an individual's prescription history directly from the Prescription Monitoring Program.

QLIQSOFT – Secure, HIPAA and HITECH compliant mobile texting platform that connects your clinicians to facilitate patient care.

SENSATO – Cybersecurity solutions specifically for healthcare built on an Attack Centric Foundation with unique Cybersecurity Tactical Operations Center.

STEWART, A XEROX COMPANY – Document and optimization workflow solutions.

VERIZON WIRELESS – Cellular phone and data services that provide best-in-class discounted services and plans.

HUMAN RESOURCES AND EMPLOYEE - RELATED SOLUTIONS

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ABSOLVE – Is an outsourcing solution for unscheduled employee absences which can affect 35 percent of an organization's indirect and direct payroll costs.

✚ **COBRA SERVICES** – Eliminate intensive labor processes and ensure that your program runs by outsourcing your COBRA program to NJHA's team of professionals.

✚ **EMPLOYER STOP LOSS INSURANCE** – NJHA's program insures more NJ hospitals' self-funded medical benefit plans.

✚ **GROUP LIFE INSURANCE** – With MetLife NJHA leverages more than \$3 billion in annual insurance volume to bring participants the most affordable rates available, with exceptional savings in excess of 10 percent.

HR ACUITY – Consultative best practice and award-winning employee relations software solutions for consistent documentation of workforce investigations.

✚ **LONG TERM DISABILITY INSURANCE** – Group programs available on both employer and/or employee paid basis.

NATIONAL ENROLLMENT SERVICES – The nation's premier provider in assisting lower income wage earners receive Government Tax Credits and offers a variety of voluntary benefits for healthcare employees.

NJHA RxADVOCATE – Prescription benefit program with PBM Express Scripts, and CVS/CareMark (alternative) that lends to aggressive pricing options to control pharmacy costs and promote member satisfaction.

✚ **PRINCETON CLAIMS MANAGEMENT** – Professionally manages your entire unemployment compensation function to include appeals preparation and representation – all at no direct cost to you.

✚ **SUPPLEMENTAL LIFE INSURANCE** – Term and whole life options make additional life insurance coverage available at attractive group rates, with the convenience of payroll deduction.

✚ **VECREDED ENHANCED** – Easy-to-use web based system that assists healthcare providers verify that employees, contractors, vendors or clinical staff are properly licensed and in good standing with the State of New Jersey and are not on state or federal exclusion lists.

OPERATIONAL EFFICIENCIES AND REVENUE ENHANCEMENT SOLUTIONS

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- AIR PRODUCTS** – Leading medical gases and oxygen supplier that boasts a reliability record of 99.97 % for on-time deliveries.
- CHAPTER 160** – A desktop application to complete the State's Chapter 160 forms.
- CLASS ACTION CAPITAL** – Delivers OUTSOURCED class action settlement claim management services.
- COMMERCEHEALTHCARE®** – A single end-to-end solution that automates invoice receipt, workflow, approvals and payments with revenue opportunities for your hospitals.
- F.E. DiBacco Inc.** – Automated proprietary bank fee analysis and consultative post analysis negotiation support.
- JZANUS** – Is a Revenue Cycle Management (RCM) solution provider. Their SMARTWorks solution offers a fully integrated platform that combines insurance eligibility, claims status, denials management and a workflow tool in one platform. Incorporating data from the host accounting system, bill scrubber, information from 276/277, 835/837 and insurance carrier websites, they transform the data into actionable tasks as it moves accounts through the revenue cycle. The software, with its extensive use of Robotic Process Automation (RPA) and imbedded rules engine automatically eliminates 40% to 50% of the accounts needed to be worked manually by a staff member.
- HRET DATA REPORTER QUALITY MODULE** – Hospital performance and quality data report, compiled from the Centers for Medicare and Medicaid Services' Hospital Compare Web site.
- MARTTI** – State-of-the-art video medical interpreting for the healthcare industry with certified medical interpreters.
- NJHA ENERGY PURCHASING PROGRAM** – Helps members effectively manage their electricity and natural gas purchases at a fraction of the price charged by other consultants.
- VIZIENT** – Largest healthcare improvement company with leading contract portfolio of \$100 billion in purchasing power.

EDUCATION SOLUTIONS

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- CARELEARNING** – Online training for new or governing board trustees.
- PATIENT RACE, ETHNICITY AND LANGUAGE DATA** – NJHA/HRET's standardized guidelines and unique tools and resources help your organization comply with requirements on patient race, ethnicity and preferred language data collection.
- POCKET GUIDE TO PRESSURE ULCERS** – This economical, must have bedside tool helps clinical staff accurately identify, document and treat pressure ulcers to improve quality patient care and maintain proper provider reimbursement.
- INTERPRETER SERVICES** – NJHA/HRET customized interpreter training sessions for groups of healthcare facilities or individual facilities with 30 or more eligible employees.
- GOVERNING BOARD EDUCATION** – NJHA/HRET-developed 7 module online course on healthcare governance for hospital or health system trustees.

HEALTH INFORMATION SERVICES AND CODING SOLUTIONS

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- AUDIT TRAX** – This workflow management tool eases administrative burden and helps track RAC and all other audits.
- CODING SERVICES** – Quality on-site and remote inpatient, outpatient, SDS, ED coding services to assist in reducing DNFB.
- COMPLIANCE EDUCATION** – Medicare compliance training programs and strategies designed for admissions, registration, billing staff, and physician's practice management staff.
- DATA QUALITY / CODING REVIEWS** – Comprehensive inpatient and outpatient medical record review programs to assess the accuracy, compliance and quality of coding, and level of adherence to coding guidelines and regulations.
- HEALTH INFORMATION INTERIM MANAGEMENT AND CONSULTING** – An array of health information management services, including operational assessments, interim management, backlog coding, data quality review services, compliance programs and coding education.
- HELPLINE FOR ICD-10** – With ICD10Help@njha.com, your coding team can get answers quickly.
- HIPAA TRAX™** – This HIPAA disclosure management system is a practical web-based solution to assist with the Accounting of Disclosures Rule under HIPAA.
- I-CODE CODER MENTOR PROGRAM** – Intensive web based coder training designed to "bridge the experience gap".
- ICD-10 TRAINING PROGRAMS** – Affordable beginner, advanced and medical staff office manager training programs to help hospital staff effectively understand and meet the challenges involved with ICD-10 implementation.
- PATIENT ACCESS / PATIENT FINANCIAL SERVICES MANAGEMENT** – Interim management services geared to the patient financial services and patient access departments.
- SPECTRAMEDIX** – A Qualified Clinical Data Registry that helps providers comply with MACRA / MIPS in the transition to value based payment models.

STAFFING SOLUTIONS

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- NJHA CAREER CENTER** – Find more candidates by utilizing Google for Jobs, ZipRecruiter and Appcast in our cost-effective platform.
- NJHA REGISTRY MANAGEMENT PROGRAM** – This nurse and allied health professionals registry provides supplemental traveler and per-diem staff availability and quality, as cost-effectively as possible through pre-approved standardized contract terms.
- MANAGED SERVICES PROGRAM** – Seamlessly transition with temporary staffing processes to a fully outsourced/managed service program. Symmetry Workforce Solutions delivers the full life-cycle of staffing procurement. This program covers all segments, including travel nurses, allied health, per-diem, locums tenens, non-clinical and EMR conversion services.