

# Solutions Portfolio

## Technology - Related Solutions

**BIOCENTRIS** – Infection control and prevention technologies that include topical antiseptics and skin care products.

~ **emPOLST** – An electronic mobile system designed to give patients complete control and ensures their POLST document is secured and available in the right care setting, for the right clinician, at the right time.

**SENSATO (CLOUDWAVE)** – Cybersecurity solutions specifically for healthcare built on an Attack Centric Foundation with unique Cybersecurity Tactical Operations Center.

**VERIZON WIRELESS** – Cellular phone and data services that provide best-in-class discounted services and plans.

## Staffing Solutions

~ **NJHA REGISTRY MANAGEMENT PROGRAM** – This nurse and allied health professionals registry provides supplemental traveler and per-diem staff availability and quality, as cost-effectively as possible through pre-approved standardized contract terms.

**MANAGED SERVICES PROGRAM** – Seamlessly transition with temporary staffing processes to a fully outsourced/managed service program. Symmetry Workforce Solutions delivers the full life-cycle of staffing procurement. This program covers all segments, including travel nurses, allied health, per-diem, locums tenens, non-clinical and EMR conversion services.

**SYMMETRY LOCUMS TENENS STAFFING** – As our workforce partner, Symmetry manages the entire locum tenens staffing process from start to finish, including privileging and payor enrollment for revenue capture. More than 40 vetted locum agencies participate in the Symmetry program. Symmetry provides a cost-effective locum tenens staffing solution. Exclusively for NJHA members, Symmetry will conduct a complimentary invoice analysis to uncover savings opportunities.

 **Solutions developed by NJHA**

## Human Resources & Employee - Related Solutions

~ **PRINCETON CLAIMS MANAGEMENT** – Professionally manages your entire unemployment compensation function to include appeals preparation and representation – all at no direct cost to you.

~ **VECRED ENHANCED** – Easy-to-use web based system that assists healthcare providers verify that employees, contractors, vendors or clinical staff are properly licensed and in good standing with the State of New Jersey and are not on state or federal exclusion lists.

**PTO EXCHANGE** – PTO Exchange's platform allows employees to convert unused Paid Time Off (PTO) into personalized benefits, addressing their unique financial needs and priorities. This creates flexible benefits for an evolving workforce. Pioneering innovative solutions at the intersection of employee benefits and financial wellness. Empowering organizations and their workforce redefining the utilization of accrued PTO. Discover how PTO Exchange can revolutionize your benefits strategy and foster a positive workplace culture.

## Insurance Services

~ **COBRA SERVICES** – Eliminate intensive labor processes and ensure that your program runs by outsourcing your COBRA program to NJHA's team of professionals.

**GIS BENEFITS** – A national benefits technology and enrollment solutions firm that delivers Fortune 500-caliber benefits to employers of all sizes. Customized benefits administration technology platforms streamline benefits administration. Combines integrated Technology, Enrollment, Administration, and Marketing – all designed to save employers time, effort, and money.

~ **GROUP LIFE INSURANCE** – With MetLife NJHA leverages more than \$3 billion in annual insurance volume to bring participants the most affordable rates available, with exceptional savings in excess of 10 percent.

~ **LONG TERM DISABILITY INSURANCE** – Group programs available on both employer and/or employee paid basis.

**METLIFE IDENTITY THEFT AURA** – An all-in-one, easy-to-use online security solution designed to protect the entire family. Identity theft protection, financial fraud protection, privacy, and device protection, family safety, and services & support.

**NJHA RXADVOCATE** – Prescription benefit program with PBM Express Scripts, and CVS/CareMark (alternative) that lends to aggressive pricing options to control pharmacy costs and promote member satisfaction.

~ **SUPPLEMENTAL LIFE INSURANCE** – Term and whole life options make additional life insurance coverage available at attractive group rates, with the convenience of payroll deduction.

## Operational Efficiencies and Revenue Enhancement Solutions

**AIR PRODUCTS** – Leading medical gases and oxygen supplier that boasts a reliability record of 99.97 % for on-time deliveries.

~ **CHAPTER 160** – A desktop application to complete the State's Chapter 160 forms.

**JZANUS** – Is a Revenue Cycle Management (RCM) solution provider. Their SMARTWorks solution offers a fully integrated platform that combines insurance eligibility, claims status, denials management and a workflow tool in one platform. Incorporating data from the host accounting system, bill scrubber, information from 276/277, 835/837 and insurance carrier websites, they transform the data into actionable tasks as it moves accounts through the revenue cycle. The software, with its extensive use of Robotic Process Automation (RPA) and embedded rules engine automatically eliminates 40% to 50% of the accounts needed to be worked manually by a staff member.

~ **HRET DATA REPORTER QUALITY MODULE (ACUTE FACILITIES)** – Hospital performance and quality data report, compiled from the Centers for Medicare and Medicaid Services' Hospital Compare Web site.

## Education Solutions

~ **GOVERNING BOARD EDUCATION** – NJHA/HRET-developed 7 module online course on healthcare governance for hospital or health system trustees.

## Conference and Event Services

**THE NJHA CONFERENCE AND EVENT CENTER** – Centrally located in the heart of Princeton, New Jersey, The NJHA Conference and Events Center is an inviting and modern setting for a small boardroom session or a large conference. Our flexible spaces accommodate meetings from intimate (20) to large (200) while our conference services team handles all the details. Providing comfort, technology, unmatched customer service and delicious fare, we'll create a distinctive experience for you and your group. Please visit [www.conferencecenternj.com](http://www.conferencecenternj.com) to learn more.

## Health Information Services and Coding Solutions

~ **AUDIT TRAX** – This workflow management tool eases administrative burden and helps track RAC and all other audits.

~ **CODING SERVICES** – Quality on-site and remote inpatient, outpatient, SDS, ED coding services to assist in reducing DNFB.

~ **DATA QUALITY / CODING REVIEWS** – Comprehensive inpatient and outpatient medical record review programs to assess the accuracy, compliance and quality of coding, and level of adherence to coding guidelines and regulations.

**DOCUCOMP LLC** – DocuComp LLC's CDI MasterClass is designed for physicians, CDI Specialists, nurses, and coders involved in the CDI process. It offers up to 25 CE credits through 50 half-hour, weekly on-demand sessions led by industry-leading CDI physicians and experts. Topics include writing compliant queries, driving physician engagement, shifting from denials management to avoidance and upgrading CDI key performance indicators.

~ **HEALTH INFORMATION INTERIM MANAGEMENT AND CONSULTING** – An array of health information management services, including operational assessments, interim management, backlog coding, data quality review services, compliance programs and coding education.

~ **HIPAA TRAX™** – This HIPAA disclosure management system is a practical web-based solution to assist with the Accounting of Disclosures Rule under HIPAA.

~ **SDoH ASSURE** – Prepare for regulatory requirements for the capture and analysis of Social Determinant of Health - Z Code data to promote health equity and access. The solution will establish your baseline Z Code capture rate, allow participation in our Z Code Task Group to develop best practices, and stratify your data by race, sex, age, and geography. Understanding your patient drivers of health will improve patient care coordination.

**ZYNC TECH GROUP** – ZYNC's innovative ZKeep solution is the first payor portal gateway designed to safeguard electronic Protected Health Information (ePHI) from unauthorized access.



### FOR MORE INFORMATION CONTACT:

**Michael Guerriero, 609-936-2187, [Mguerriero@njha.com](mailto:Mguerriero@njha.com) | Lori Nasatka, 609-936-2182, [LNasatka@njha.com](mailto:LNasatka@njha.com)**