NEW JERSEY 2019







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NJHA invites your comments and suggestions. Please direct all correspondence to the New Jersey Hospital Association, Health Economics Department, 760 Alexander Road, PO Box 1, Princeton, New Jersey 08543-0001. By telephone 609-275-4024, by fax 609-228-6062 or by e-mail at rsarao@njha.com.



Dear Colleagues,

Never before has the availability of information been more necessary than it is in today's rapidly changing healthcare landscape. The New Jersey Hospital Association (NJHA) has compiled the *New Jersey Nursing Home Profile* to support nursing homes in their development of value propositions and to illustrate the significant economic value they represent within New Jersey.

This report intends to show the overall economic and quality impact of Garden State nursing homes, using publicly-available data from the 2017 Skilled Nursing Facility Medicare cost-reports and CMS' Nursing Home Compare Web site. The data is presented numerous ways – statewide, facility-specific, by county and by ownership status.

As we stand on the threshold of CMS' complete overhaul of the SNF Medicare payment system, this report will serve as one of the "before PDPM" resources for the field. Key findings from this year's report show the following for New Jersey nursing homes:

- Over \$5.6 billion in economic activity
- More than 54,000 full time equivalent employees
- \$2.2 billion in total employee payroll
- 60 percent rated 4 or 5 stars by CMS

We hope you find this information helpful in your work at the local and state level with legislators, hospitals, physicians, ACOs, bundling partners and other stakeholders throughout New Jersey. Please feel free to let us know your thoughts about the report, including how we can improve upon it, using publicly-available data, in future editions.

Sincerely,

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STATEWIDE

Annual Contributions to Local and State Economy

Total Expenditures: \$5,663,644,100

■ 54,021 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1,102	Dietary & Housekeeping	8,342
Nurses: 25,886 total, including		Contract Labor: 5,827 total, including	
■ Registered Nurses (RNs)	4,828	■ Nursing	3,807
Licensed Practical Nurses (LPNs)	5,792	■ Therapists	2,005
■ Certified Nursing Assistants (CNAs)	15,266	■ Other	15
Administrative	3,183	Plant Operations and Maintenance	1,394

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$169,786,406 Statewide.
- Total Employee Payroll: \$2,191,909,530

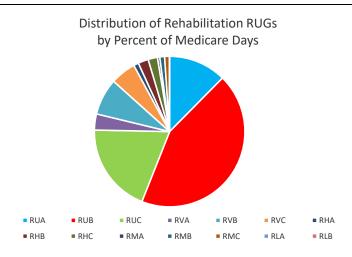
■ Estimated State Income Taxes Paid by Employees: \$121,103,002

Statistical Profile

■ Medicare Ratings (from 1 to 5 sta	rs) - Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 6,822.8 30.6 12.0%	Medicald 26,569.5 365.4 46.8%	All Other 12,454.6 80.9 21.9%	Total 45,847.0 102.2 80.8%
% of 5-Star Ratings Statewide	37.7%					
% of 4-Star Ratings Statewide	22.4%		All Ot	hor		
% of 3-Star Ratings Statewide	13.6%		27.2			edicare
% of 2-Star Ratings Statewide	18.4%		27.2		1	4.9%
% of 1-Star Ratings Statewide	7.9%	Payer Mix				
Routine Cost per Day	\$248.11					Лedicaid
Total Beds	56,756					58.0%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



1,073	1.3% 0.0%
56,106	1.4% 2.3%
16,000	0.6%
2,278,927	92.0%
43,857	1.8%
<u>Days</u>	<u>70 to</u> <u>Total</u>
	Days 43,857 2,278,927 16,000 35,328 56,106 32,806

% Medicare Days in Ultra/Very High RUGs

85.8%

% to



¹ Average Length of Stay excludes Nursing Facilities that report as a subprovider of another facility, breakout of discharges by payer unavailable. Figures may not add due to rounding.

FACILITY REPORTS



ABIGAIL HOUSE

Ownership: For-profit County: Camden

Annual Contributions to Local and State Economy

Total Expenditures: \$15,868,700

■ 157 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	21
Nurses: 92 total, including		Contract Labor: 17 total, including	
Registered Nurses (RNs)	14	■ Nursing	7
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	60	■ Other	0
Administrative	9	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$669,844 for Abigail House.
- Total Employee Payroll: \$6,366,727

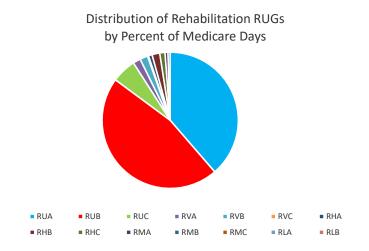
■ Estimated State Income Taxes Paid by Employees: \$351,762

Statistical Profile

Medicaid All Other Medicare Total Avg. Daily Census 18.4 148.9 5.1 172.3 52.4 905.8 10.7 174.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 9.8% 79.2% 2.7% 91.7% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 3% 11% Payer Mix \$208.35 **Routine Cost per Day** Medicaid 188 **Total Beds** 86%

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	94	1.4%	
Rehabiliation (breakdown in pie chart)	6,523	97.3%	
Extensive Services	9	0.1%	
Special Care High	11	0.2%	
Special Care Low	62	0.9%	
Clinically Complex	2	0.0%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	1	0.0%	
TOTAL	6,703		

Medicare

% Medicare Days in Ultra/Very High RUGs



93.6%

ABINGDON CARE AND REHABILITATION CENTER

Ownership: For-profit County: Somerset

Annual Contributions to Local and State Economy

Total Expenditures: \$14,958,100

■ 151 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 85 total, including		Contract Labor: 25 total, including	
Registered Nurses (RNs)	10	■ Nursing	15
■ Licensed Practical Nurses (LPNs)	21	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	55	■ Other	0
Administrative	5	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$588,133 for Abingdon Care and Rehabilitation Center.
- Total Employee Payroll: \$5,541,263

■ Estimated State Income Taxes Paid by Employees: \$306,155

Statistical Profile

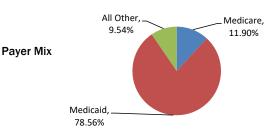
Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$238.19

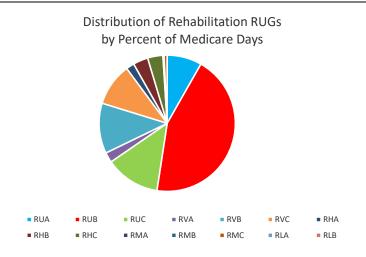
Total Beds 180

Medicare Medicaid **All Other** Total Avg. Daily Census 18.3 120.5 14.6 153.4 46.9 468.1 281.2 219.6 Avg. Length of Stay **Occupancy Rate** 10.1% 67.0% 8.1% 85.2%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	5,353	81.7%
Extensive Services	0	0.0%
Special Care High	409	6.2%
Special Care Low	389	5.9%
Clinically Complex	232	3.5%
Behavioral Symptoms/Cognitive Performance	31	0.5%
Reduced Physical Function	140	2.1%
TOTAL	6,554	

% Medicare Days in Ultra/Very High RUGs

72.2%



ADVANCED SUBACUTE REHABILITATION CENTER

Ownership: For-profit County: Gloucester

Annual Contributions to Local and State Economy

Total Expenditures: \$12,148,000

■ 96 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 76 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	12	Nursing	0
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	46	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$387,567 for Advanced Subacute Rehabilitation Center.
- Total Employee Payroll: \$4,358,644

■ Estimated State Income Taxes Paid by Employees: \$240,815

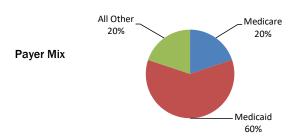
Medicare

Statistical Profile

Avg. Daily Census 22.0 67.0 22.1 111.1 39.0 230.6 52.4 87.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 15.8% 48.2% 15.9% 79.9% **Medicare Overall Rating**

Medicare Quality Measure Rating

Routine Cost per Day \$217.56 139 **Total Beds**



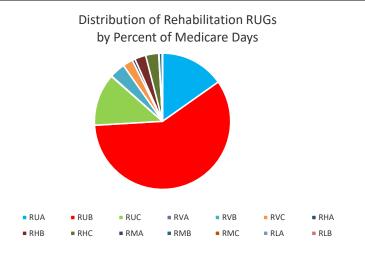
Medicaid All Other

Medicare

Total

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	63	0.8%	
Rehabiliation (breakdown in pie chart)	7,782	96.9%	
Extensive Services	0	0.0%	
Special Care High	45	0.6%	
Special Care Low	89	1.1%	
Clinically Complex	12	0.1%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	36	0.4%	
TOTAL	8,027		

% Medicare Days in Ultra/Very High RUGs

90.6%

ALAMEDA CENTER FOR REHABILITATION & HEALTHCARE

Ownership: For-profit County: Middlesex

Annual Contributions to Local and State Economy

Total Expenditures: \$20,320,900

■ 241 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	40
Nurses: 149 total, including		Contract Labor: 11 total, including	
Registered Nurses (RNs)	7	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	42	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	101	■ Other	0
Administrative	7	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$897,791 for Alameda Center For Rehabilitation & Healthcare.
- Total Employee Payroll: \$8,606,063

■ Estimated State Income Taxes Paid by Employees: \$475,485

Medicare

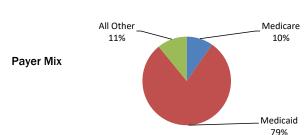
Statistical Profile

Avg. Daily Census 22.2 181.4 24.9 228.5 38.7 239.0 49.0 124.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 8.9% 72.6% 10.0% 91.4%

250

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$222.04



Medicaid

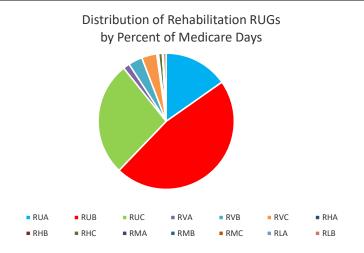
All Other

Medicare

Total

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	322	4.0%
Rehabiliation (breakdown in pie chart)	6,563	81.2%
Extensive Services	207	2.6%
Special Care High	315	3.9%
Special Care Low	594	7.3%
Clinically Complex	81	1.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
TOTAL	8,082	

% Medicare Days in Ultra/Very High RUGs

82.6%

% to



Total Beds

ALARIS AT ST. MARYS (POPE)

Ownership: For-profit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$24,220,100

■ 182 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 0 total, including		Contract Labor: 153 total, including	
Registered Nurses (RNs)	0	■ Nursing	138
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	15
■ Certified Nursing Assistants (CNAs) 0 ■ Other		0	
Administrative	6	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$623,940 for Alaris at St. Marys (Pope).
- Total Employee Payroll: \$1,053,656

■ Estimated State Income Taxes Paid by Employees: \$58,214

Statistical Profile

Avg. Daily Census 31.6 132.1 11.3 38.9 264.9 22.8 96.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 16.8% 70.3% 6.0%

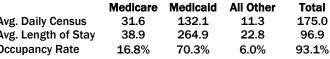
Medicare Overall Rating

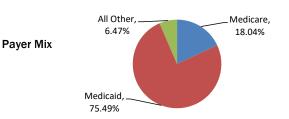
Medicare Quality Measure Rating

\$319.42 **Routine Cost per Day**

Total Beds 188

Inclusive of 27 Ventilator SCNF beds

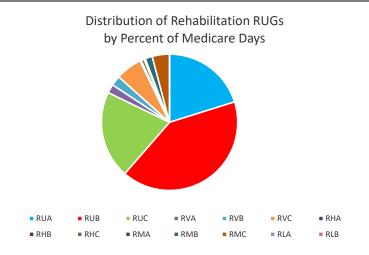




Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	148	1.3%
Rehabiliation (breakdown in pie chart)	9,693	84.1%
Extensive Services	981	8.5%
Special Care High	323	2.8%
Special Care Low	227	2.0%
Clinically Complex	134	1.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	14	0.1%
TOTAL	11,520	

% Medicare Days in Ultra/Very High RUGs

79.1%



ALARIS HEALTH AT BELGROVE

Ownership: For-profit County: Hudson

Annual Contributions to Local and State Economy

Total Expenditures: \$17,328,300

■ 161 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 0 total, including		Contract Labor: 152 total, including	
Registered Nurses (RNs)	0	■ Nursing	79
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	74
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	6	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$246,041 for Alaris Health at Belgrove.
- Total Employee Payroll: \$450,783

■ Estimated State Income Taxes Paid by Employees: \$24,906

Statistical Profile

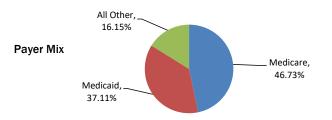
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating
Medicare Quality Measure Rating

Routine Cost per Day

\$259.09

Medicare Medicaid All Other **Total** Avg. Daily Census 49.6 39.4 17.1 106.2 35.5 306.0 30.1 50.7 Avg. Length of Stay **Occupancy Rate** 41.3% 32.8% 14.3% 88.5%

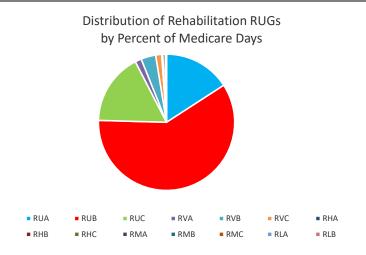


Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

120

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	181	1.0%	
Rehabiliation (breakdown in pie chart)	17,149	94.7%	
Extensive Services	0	0.0%	
Special Care High	180	1.0%	
Special Care Low	177	1.0%	
Clinically Complex	378	2.1%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	44	0.2%	
TOTAL	18,110		

% Medicare Days in Ultra/Very High RUGs

94.6%

% to



Total Beds

ALARIS HEALTH AT BOULEVARD EAST

Ownership: For-profit County: Hudson

Annual Contributions to Local and State Economy

Total Expenditures: \$7,345,800

■ 84 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	22
Nurses: 0 total, including		Contract Labor: 56 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	54
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	5	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$427,117 for Alaris Health at Boulevard East.
- Total Employee Payroll: \$821,248

■ Estimated State Income Taxes Paid by Employees: \$45,374

Statistical Profile

Medicare **Medicaid All Other** Total Avg. Daily Census 2.9 92.6 5.6 101.1 438.8 204.4 384.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 118.7 **Occupancy Rate** 2.7% 85.7% 5.2% 93.6% **Medicare Overall Rating Medicare Quality Measure Rating** All Other_ Medicare 5% 3%

Routine Cost per Day \$180.77

Total Beds 108

Payer Mix

All Other

5%

Medicare

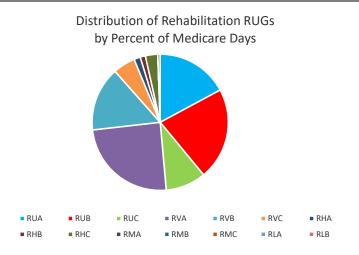
3%

Medicaid

92%

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	1,056	98.9%	
Extensive Services	5	0.5%	
Special Care High	1	0.1%	
Special Care Low	5	0.5%	
Clinically Complex	1	0.1%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	0	0.0%	
TOTAL	1,068		

% Medicare Days in Ultra/Very High RUGs

92.7%



ALARIS HEALTH AT CASTLE HILL

Ownership: For-profit County: Hudson

Annual Contributions to Local and State Economy

Total Expenditures: \$22,538,500

■ 203 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	43
Nurses: 0 total, including		Contract Labor: 147 total, including	
Registered Nurses (RNs)	0	■ Nursing	129
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	18
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	6	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$655,183 for Alaris Health at Castle Hill.
- Total Employee Payroll: \$1,706,640

■ Estimated State Income Taxes Paid by Employees: \$94,292

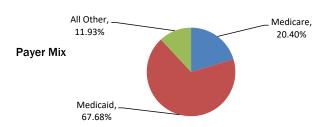
Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating Medicare Quality Measure Rating

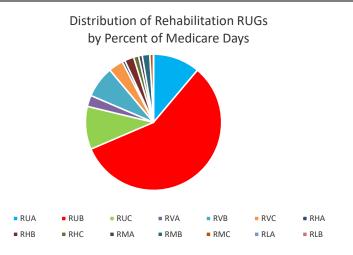
Routine Cost per Day \$242.44 **Total Beds** 215

Medicare Medicaid **All Other Total** Avg. Daily Census 38.6 128.0 22.6 189.2 38.9 322.3 29.2 87.5 Avg. Length of Stay **Occupancy Rate** 17.9% 59.5% 10.5% 88.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	316	2.2%
Rehabiliation (breakdown in pie chart)	12,675	90.0%
Extensive Services	14	0.1%
Special Care High	108	0.8%
Special Care Low	737	5.2%
Clinically Complex	179	1.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	54	0.4%
TOTAL	14,083	
% Medicare Days in Ultra/Very High I	85.2%	



ALARIS HEALTH AT CEDAR GROVE

Ownership: For-profit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$22,865,700

■ 196 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	20
Nurses: 0 total, including		Contract Labor: 165 total, including	
Registered Nurses (RNs)	0	■ Nursing	143
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	22
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	7	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$600,553 for Alaris Health at Cedar Grove.
- Total Employee Payroll: \$1,211,489

■ Estimated State Income Taxes Paid by Employees: \$66,935

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

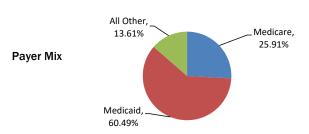
 Medicare Overall Rating
 ★★★★

 Medicare Quality Measure Rating
 ★★★★

Routine Cost per Day \$236.88

Total Beds 230

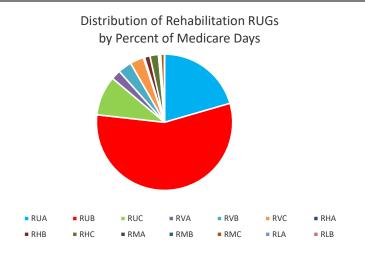
Medicare Medicaid **All Other Total** Avg. Daily Census 48.3 112.7 25.4 186.3 32.8 388.0 42.3 78.9 Avg. Length of Stay **Occupancy Rate** 21.0% 49.0% 11.0% 81.0%



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	236	1.3%	
Rehabiliation (breakdown in pie chart)	16,232	92.1%	
Extensive Services	21	0.1%	
Special Care High	180	1.0%	
Special Care Low	633	3.6%	
Clinically Complex	217	1.2%	
Behavioral Symptoms/Cognitive Performance	4	0.0%	
Reduced Physical Function	92	0.5%	
TOTAL	17,615		

% Medicare Days in Ultra/Very High RUGs

88.6%



ALARIS HEALTH AT HAMILTON PARK

Ownership: For-profit County: Hudson

Annual Contributions to Local and State Economy

Total Expenditures: \$29,842,800

■ 230 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	28
Nurses: 0 total, including		Contract Labor: 189 total, including	
Registered Nurses (RNs)	0	■ Nursing	162
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	27
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	5	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$636,278 for Alaris Health at Hamilton Park.
- Total Employee Payroll: \$1,492,462

■ Estimated State Income Taxes Paid by Employees: \$82,459

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating
Medicare Quality Measure Rating

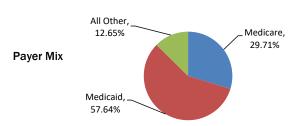
Routine Cost per Day

\$308.05

Total Beds

260

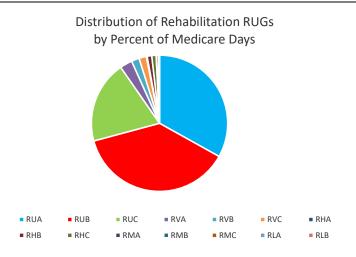
Medicare Medicaid **All Other Total** Avg. Daily Census 61.8 119.9 26.3 208.1 31.3 293.8 29.9 63.8 Avg. Length of Stay **Occupancy Rate** 23.8% 46.1% 10.1% 80.0%



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	1,499	6.6%	
Rehabiliation (breakdown in pie chart)	20,457	90.7%	
Extensive Services	24	0.1%	
Special Care High	144	0.6%	
Special Care Low	239	1.1%	
Clinically Complex	94	0.4%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	108	0.5%	
TOTAL	22,566		

% Medicare Days in Ultra/Very High RUGs 94.3%



ALARIS HEALTH AT HARBOR VIEW

Ownership: For-profit County: Hudson

Annual Contributions to Local and State Economy

Total Expenditures: \$18,634,100

■ 165 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	35
Nurses: 0 total, including		Contract Labor: 121 total, including	
Registered Nurses (RNs)	0	■ Nursing	103
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	17
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	7	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$550,954 for Alaris Health at Harbor View.
- Total Employee Payroll: \$1,393,461

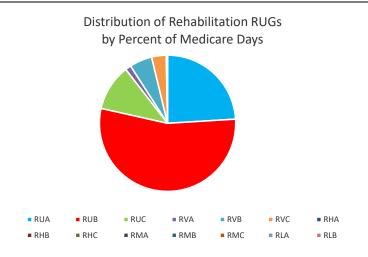
■ Estimated State Income Taxes Paid by Employees: \$76,989

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 32.0 99.4 27.2 158.6 39.1 339.2 35.6 84.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 17.8% 55.2% 15.1% 88.1% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, Medicare, 17.14% 20.18% Payer Mix \$234.81 **Routine Cost per Day** Medicaid, 180 **Total Beds** 62.68%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	228	2.0%	
Rehabiliation (breakdown in pie chart)	11,050	94.6%	
Extensive Services	16	0.1%	
Special Care High	29	0.2%	
Special Care Low	208	1.8%	
Clinically Complex	122	1.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	33	0.3%	
TOTAL	11,686		

% Medicare Days in Ultra/Very High RUGs

96.2%

% to



ALARIS HEALTH AT KEARNY

Ownership: For-profit County: Hudson

Annual Contributions to Local and State Economy

Total Expenditures: \$10,633,100

■ 84 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 0 total, including		Contract Labor: 76 total, including	
Registered Nurses (RNs)	0	Nursing	71
 Licensed Practical Nurses (LPNs) 	0	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	6	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$447,191 for Alaris Health at Kearny.
- Total Employee Payroll: \$406,788

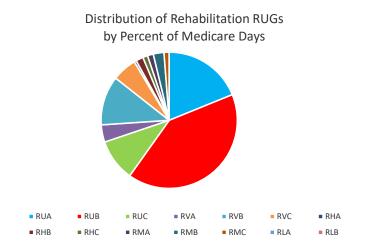
■ Estimated State Income Taxes Paid by Employees: \$22,475

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 9.3 95.7 7.1 112.1 57.8 46.5 210.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 441.9 **Occupancy Rate** 7.8% 79.7% 5.9% 93.4% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 7% 8% Payer Mix **Routine Cost per Day** \$215.65 Medicaid 120 **Total Beds** 85%

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	3,267	95.9%	
Extensive Services	0	0.0%	
Special Care High	25	0.7%	
Special Care Low	102	3.0%	
Clinically Complex	7	0.2%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	7	0.2%	
TOTAL	3,408		

% Medicare Days in Ultra/Very High RUGs

87.6%

% to



ALARIS HEALTH AT ROCHELLE PARK

Ownership: For-profit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$21,781,700

206 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	42
Nurses: 0 total, including		Contract Labor: 154 total, including	
Registered Nurses (RNs)	0	■ Nursing	145
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	6	Plant Operations and Maintenance	1

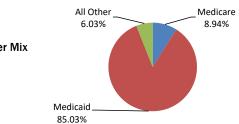
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$827,451 for Alaris Health at Rochelle Park.
- Total Employee Payroll: \$1,994,623

■ Estimated State Income Taxes Paid by Employees: \$110,203

Statistical Profile

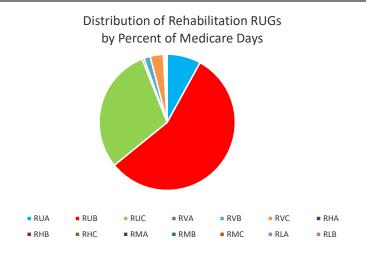
Medicaid All Other Medicare Total Avg. Daily Census 18.7 177.6 12.6 208.9 53.7 294.6 76.6 187.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 7.8% 74.0% 5.2% 87.0% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 6.03% 8.94% Payer Mix

Routine Cost per Day \$228.80 **Total Beds** 240



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	159	2.3%
Rehabiliation (breakdown in pie chart)	6,033	88.5%
Extensive Services	54	0.8%
Special Care High	331	4.9%
Special Care Low	213	3.1%
Clinically Complex	16	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	8	0.1%
TOTAL	6,814	
% Medicare Days in Ultra/Very High I	RUGs	90.0%

ALARIS HEALTH AT THE FOUNTAIN

Ownership: For-profit County: Hudson

Annual Contributions to Local and State Economy

Total Expenditures: \$27,763,600

■ 249 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	34
Nurses: 0 total, including		Contract Labor: 194 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	179
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	15
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	12	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,070,702 for Alaris Health at the Fountain.
- Total Employee Payroll: \$1,740,865

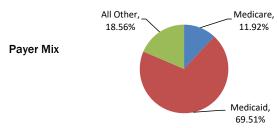
■ Estimated State Income Taxes Paid by Employees: \$96,183

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 33.3 194.2 51.9 279.4 34.5 323.7 176.9 150.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 10.0% 58.2% 15.5% 83.7% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, Medicare. 18.56% 11.92%

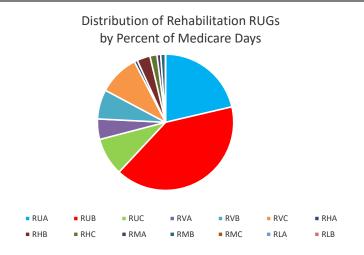
Routine Cost per Day \$228.44

Total Beds 334



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70 to	
Rehabiliation Plus Extensive Services	17	0.1%	
Rehabiliation (breakdown in pie chart)	11,380	93.6%	
Extensive Services	0	0.0%	
Special Care High	90	0.7%	
Special Care Low	562	4.6%	
Clinically Complex	84	0.7%	
Behavioral Symptoms/Cognitive Performance	5	0.0%	
Reduced Physical Function	22	0.2%	
TOTAL	12,160		

% Medicare Days in Ultra/Very High RUGs

86.6%

% to



ALARIS HEALTH AT WEST ORANGE

Ownership: For-profit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$14,031,300

■ 126 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	27
Nurses: 0 total, including		Contract Labor: 94 total, including	
Registered Nurses (RNs)	0	■ Nursing	78
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	15
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	4	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$300,599 for Alaris Health at West Orange.
- Total Employee Payroll: \$994,484

■ Estimated State Income Taxes Paid by Employees: \$54,945

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$257.47

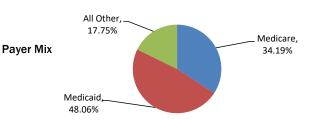
Avg. Daily Census Avg. Length of Stay Occupancy Rate

 Medicare
 Medicaid
 All Other
 Total

 35.9
 50.5
 18.6
 105.0

 32.5
 594.0
 31.9
 59.2

 29.9%
 42.0%
 15.5%
 87.5%

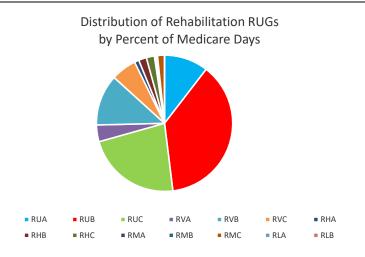


Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

120

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	95	0.7%	
Rehabiliation (breakdown in pie chart)	12,150	92.7%	
Extensive Services	0	0.0%	
Special Care High	121	0.9%	
Special Care Low	547	4.2%	
Clinically Complex	165	1.3%	
Behavioral Symptoms/Cognitive Performance	4	0.0%	
Reduced Physical Function	18	0.1%	
TOTAL	13,100		

% Medicare Days in Ultra/Very High RUGs

86.6%

% to



Total Beds

ALLAIRE REHABILITATION & NURSING CENTER

Ownership: Governmental County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$11,750,400

■ 107 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	11
Nurses: 72 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	6	Nursing	2
■ Licensed Practical Nurses (LPNs)	21	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	45	■ Other	0
Administrative	9	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$464,689 for Allaire Rehabilitation & Nursing Center.
- Total Employee Payroll: \$4,221,114

■ Estimated State Income Taxes Paid by Employees: \$233,217

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 9.4 99.1 7.7 116.2 49.1 258.3 117.8 181.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 5.4% 56.9% 4.4% 66.8% **Medicare Overall Rating Medicare Quality Measure Rating**

Routine Cost per Day \$224.58

Total Beds 174

Inclusive of 55 Young Adult SCNF beds

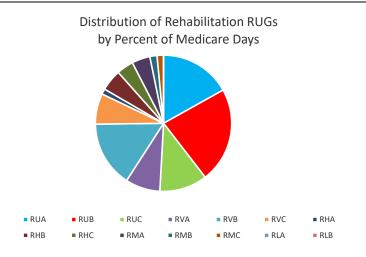
Payer Mix

Medicaid,
85.24%

Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>70 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	44	1.3%	
Rehabiliation (breakdown in pie chart)	3,119	91.0%	
Extensive Services	0	0.0%	
Special Care High	60	1.8%	
Special Care Low	60	1.8%	
Clinically Complex	28	0.8%	
Behavioral Symptoms/Cognitive Performance	20	0.6%	
Reduced Physical Function	97	2.8%	
TOTAL	3,428		

% Medicare Days in Ultra/Very High RUGs

75.8%



ALLENDALE NURSING HOME INC.

Ownership: For-profit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$15,165,800

■ 135 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 66 total, including		Contract Labor: 4 total, including	
Registered Nurses (RNs)	13	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	44	■ Other	0
Administrative	13	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$852,411 for Allendale Nursing Home Inc..
- Total Employee Payroll: \$5,965,342

■ Estimated State Income Taxes Paid by Employees: \$329,585

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Total Beds

Medicare Overall Rating

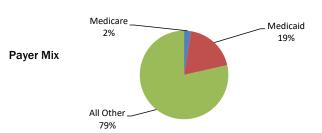
★★★

Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$79.75

Medicare **Medicaid All Other Total** Avg. Daily Census 5.0 38.1 157.8 200.9 16.5 0.0 976.3 433.9 Avg. Length of Stay **Occupancy Rate** 1.5% 11.3% 47.0% 59.8%

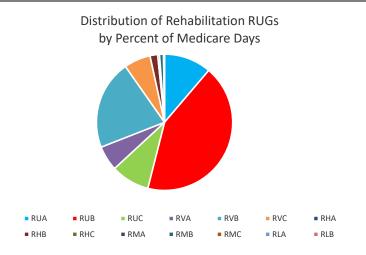


Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

336

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	1,603	88.1%	
Extensive Services	0	0.0%	
Special Care High	99	5.4%	
Special Care Low	68	3.7%	
Clinically Complex	25	1.4%	
Behavioral Symptoms/Cognitive Performance	5	0.3%	
Reduced Physical Function	20	1.1%	
TOTAL	1,820		

% Medicare Days in Ultra/Very High RUGs

85.1%



AMBOY CARE CENTER

Ownership: For-profit County: Middlesex

Annual Contributions to Local and State Economy

Total Expenditures: \$14,107,100

■ 18 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	12
Nurses: 0 total, including		Contract Labor: 87 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	87
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$623,440 for Amboy Care Center.
- Total Employee Payroll: \$444,348

■ Estimated State Income Taxes Paid by Employees: \$24,550

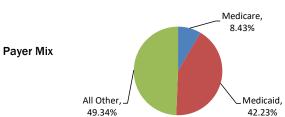
Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 13.2 66.1 77.2 156.5 36.5 118.2 1,084.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 157.8 **Occupancy Rate** 7.4% 36.9% 43.1% 87.4% **Medicare Overall Rating**

Medicare Quality Measure Rating ★★★

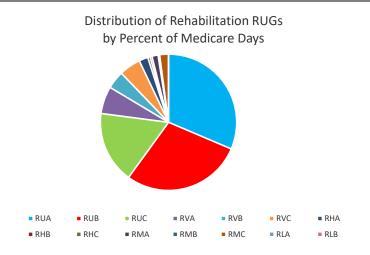
Routine Cost per Day \$216.08

Total Beds 179



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	20	0.4%
Rehabiliation (breakdown in pie chart)	4,589	95.3%
Extensive Services	0	0.0%
Special Care High	27	0.6%
Special Care Low	125	2.6%
Clinically Complex	52	1.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	1	0.0%
TOTAL	4,814	

% Medicare Days in Ultra/Very High RUGs

89.0%



ANDOVER SUBACUTE & REHABILITATION CENTER ONE

Ownership: For-profit County: Sussex

Annual Contributions to Local and State Economy

Total Expenditures: \$12,451,200

■ 133 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	14
Nurses: 43 total, including		Contract Labor: 44 total, including	
Registered Nurses (RNs)	6	■ Nursing	38
■ Licensed Practical Nurses (LPNs)	6	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	31	■ Other	0
Administrative	5	Plant Operations and Maintenance	8

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$552,063 for Andover Subacute & Rehabilitation Center One.
- Total Employee Payroll: \$3,248,842

■ Estimated State Income Taxes Paid by Employees: \$179,499

Statistical Profile

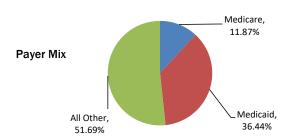
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★

Routine Cost per Day \$213.37

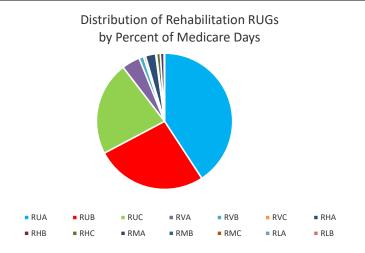
Total Beds 318

Medicare Medicaid **All Other Total** Avg. Daily Census 17.1 52.5 74.4 144.0 58.8 399.0 174.1 169.5 Avg. Length of Stay **Occupancy Rate** 5.4% 16.5% 23.4% 45.3%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	30	0.5%	
Rehabiliation (breakdown in pie chart)	6,045	97.0%	
Extensive Services	0	0.0%	
Special Care High	15	0.2%	
Special Care Low	10	0.2%	
Clinically Complex	109	1.7%	
Behavioral Symptoms/Cognitive Performance	11	0.2%	
Reduced Physical Function	15	0.2%	
TOTAL	6,235		

Medicare

% Medicare Days in Ultra/Very High RUGs 93.1%



ANDOVER SUBACUTE & REHABILITATION CENTER TWO

Ownership: For-profit County: Sussex

Annual Contributions to Local and State Economy

Total Expenditures: \$35,485,300

■ 425 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	53
Nurses: 138 total, including		Contract Labor: 120 total, including	
Registered Nurses (RNs)	11	■ Nursing	112
■ Licensed Practical Nurses (LPNs)	24	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	104	■ Other	0
Administrative	17	Plant Operations and Maintenance	20

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$2,190,491 for Andover Subacute & Rehabilitation Center Two.
- Total Employee Payroll: \$9,998,343

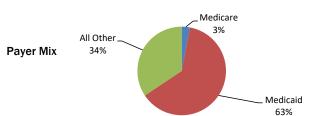
■ Estimated State Income Taxes Paid by Employees: \$552,408

Statistical Profile

Medicaid All Other Medicare Total Avg. Daily Census 15.7 325.1 178.4 519.1 461.7 294.6 348.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 87.9 **Occupancy Rate** 1.4% 29.9% 16.4% 47.8% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare

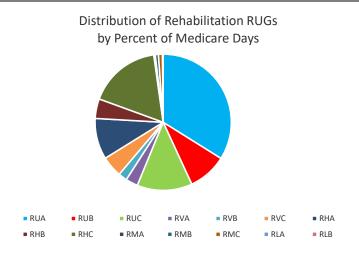
Routine Cost per Day \$178.14

Total Beds 1,086



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	5,010	87.7%	
Extensive Services	21	0.4%	
Special Care High	123	2.2%	
Special Care Low	461	8.1%	
Clinically Complex	55	1.0%	
Behavioral Symptoms/Cognitive Performance	36	0.6%	
Reduced Physical Function	7	0.1%	
TOTAL	5,713		
		= 0.00/	

% Medicare Days in Ultra/Very High RUGs

58.0%



APPLEWOOD ESTATES

Ownership: Nonprofit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$21,429,300

■ 179 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	72
Nurses: 50 total, including		Contract Labor: 10 total, including	
Registered Nurses (RNs)	9	Nursing	5
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	31	■ Other	0
Administrative	8	Plant Operations and Maintenance	17

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$271,871 for Applewood Estates.
- Total Employee Payroll: \$7,804,866

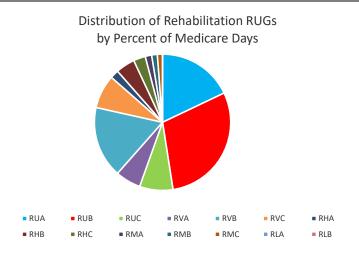
■ Estimated State Income Taxes Paid by Employees: \$431,219

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 15.7 2.7 59.8 78.2 22.2 81.0 225.1 77.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 15.7% 2.7% 59.8% 78.2% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, 20.12% Payer Mix Medicaid, **Routine Cost per Day** \$233.60 3.40% 100 **Total Beds** All Other, 76.48%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	30	0.5%
Rehabiliation (breakdown in pie chart)	5,375	93.8%
Extensive Services	0	0.0%
Special Care High	53	0.9%
Special Care Low	62	1.1%
Clinically Complex	145	2.5%
Behavioral Symptoms/Cognitive Performance	6	0.1%
Reduced Physical Function	60	1.0%
TOTAL	5,731	

% Medicare Days in Ultra/Very High RUGs

81.4%



ARBOR GLEN

Ownership: For-profit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$16,633,700

■ 106 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	4
Nurses: 73 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	20	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	43	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$414,768 for Arbor Glen.
- Total Employee Payroll: \$4,405,093

■ Estimated State Income Taxes Paid by Employees: \$243,381

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★★

Medicare Quality Measure Rating

★★★★★

Routine Cost per Day \$246.52

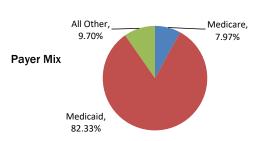
Total Beds 122

Avg. Daily Census Avg. Length of Stay Occupancy Rate
 Medicare
 Medicaid
 All Other
 Total

 8.3
 85.3
 10.0
 103.6

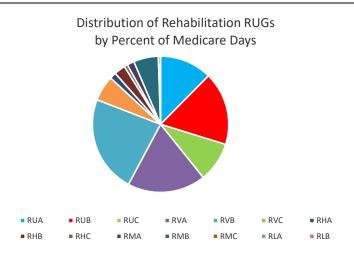
 32.1
 404.3
 29.3
 127.7

 6.8%
 69.9%
 8.2%
 84.9%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	54	1.8%	
Rehabiliation (breakdown in pie chart)	2,482	82.4%	
Extensive Services	52	1.7%	
Special Care High	173	5.7%	
Special Care Low	187	6.2%	
Clinically Complex	56	1.9%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	9	0.3%	
TOTAL	3,013		

% Medicare Days in Ultra/Very High RUGs

73.4%



ARBORS CARE CENTER

Ownership: For-profit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$9.878.100

■ 93 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 64 total, including		Contract Labor: 5 total, including	
Registered Nurses (RNs)	7	Nursing	0
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	38	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

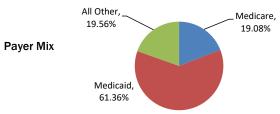
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$346,359 for Arbors Care Center.
- Total Employee Payroll: \$3,955,906

■ Estimated State Income Taxes Paid by Employees: \$218,564

Statistical Profile

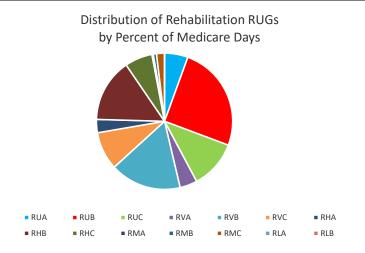
Medicare Medicaid All Other **Total** Avg. Daily Census 18.8 60.4 19.2 98.4 33.6 386.6 57.6 93.8 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 15.6% 50.3% 16.0% 82.0% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, Medicare, 19.56% 19.08%

Routine Cost per Day \$196.26 120 **Total Beds**



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	60	0.9%
Rehabiliation (breakdown in pie chart)	6,381	93.1%
Extensive Services	2	0.0%
Special Care High	221	3.2%
Special Care Low	83	1.2%
Clinically Complex	46	0.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	58	0.8%
TOTAL	6,851	
% Medicare Days in Ultra/Very High I	68.2%	

% Medicare Days in Ultra/Very High RUGs



ARCADIA NURSING & REHABILITATION CENTER

Ownership: Nonprofit County: Mercer

Annual Contributions to Local and State Economy

Total Expenditures: \$10,240,400

■ 103 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	7	Dietary & Housekeeping	23
Nurses: 67 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	10	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	38	■ Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$426,223 for Arcadia Nursing & Rehabilitation Center.
- Total Employee Payroll: \$5,584,707

■ Estimated State Income Taxes Paid by Employees: \$308,555

Statistical Profile

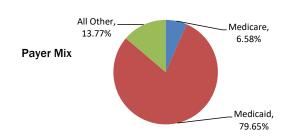
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$218.50

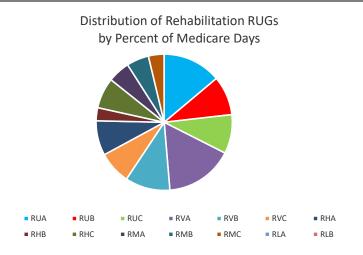
Total Beds 128

Medicare Medicaid All Other Total Avg. Daily Census 6.9 83.5 14.4 104.9 25.5 165.7 64.3 104.9 Avg. Length of Stay **Occupancy Rate** 5.4% 65.3% 11.3% 81.9%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	21	0.8%	
Rehabiliation (breakdown in pie chart)	2,061	81.8%	
Extensive Services	0	0.0%	
Special Care High	173	6.9%	
Special Care Low	50	2.0%	
Clinically Complex	201	8.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	14	0.6%	
TOTAL	2,520		

% Medicare Days in Ultra/Very High RUGs

55.5%

% to



ARISTACARE AT CEDAR OAKS

Ownership: For-profit County: Middlesex

Annual Contributions to Local and State Economy

Total Expenditures: \$22,875,200

■ 243 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	44
Nurses: 143 total, including		Contract Labor: 16 total, including	
Registered Nurses (RNs)	8	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	37	■ Therapists	16
■ Certified Nursing Assistants (CNAs)	97	■ Other	0
Administrative	8	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$818,999 for Aristacare at Cedar Oaks.
- Total Employee Payroll: \$8,850,407

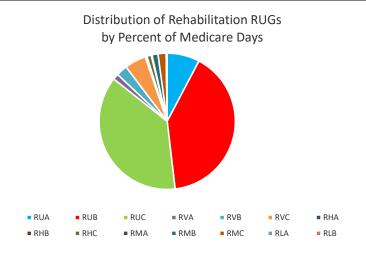
■ Estimated State Income Taxes Paid by Employees: \$488,985

Statistical Profile

Medicare Medicaid All Other Total 28.0 Avg. Daily Census 28.6 160.2 216.9 29.9 367.8 41.1 104.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 12.4% 69.7% 12.2% 94.3% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 13% 13% Payer Mix **Routine Cost per Day** \$244.78 Medicaid 230 **Total Beds** 74%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>70 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	14	0.1%	
Rehabiliation (breakdown in pie chart)	9,899	95.1%	
Extensive Services	0	0.0%	
Special Care High	241	2.3%	
Special Care Low	159	1.5%	
Clinically Complex	89	0.9%	
Behavioral Symptoms/Cognitive Performance	2	0.0%	
Reduced Physical Function	3	0.0%	
TOTAL	10,407		

% Medicare Days in Ultra/Very High RUGs

90.0%

% to



ARISTACARE AT CHERRY HILL

Ownership: For-profit County: Camden

Annual Contributions to Local and State Economy

Total Expenditures: \$11,958,100

■ 102 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 66 total, including		Contract Labor: 15 total, including	
Registered Nurses (RNs)	4	Nursing	6
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	42	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$400,786 for Aristacare at Cherry Hill.
- Total Employee Payroll: \$3,610,256

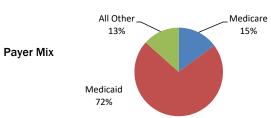
■ Estimated State Income Taxes Paid by Employees: \$199,467

Statistical Profile

All Other Medicare Medicaid Total Avg. Daily Census 16.0 77.6 14.5 108.2 167.6 45.2 88.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 36.4 **Occupancy Rate** 13.4% 64.7% 12.1% 90.1% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 13% 15%

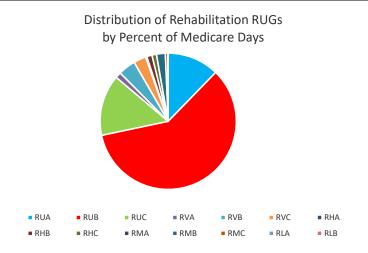
Routine Cost per Day \$239.00

Total Beds 120



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	5,648	96.5%	
Extensive Services	0	0.0%	
Special Care High	2	0.0%	
Special Care Low	176	3.0%	
Clinically Complex	25	0.4%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	3	0.1%	
TOTAL	5,854		

% Medicare Days in Ultra/Very High RUGs

91.3%

% to



ARISTACARE AT DELAIRE

Ownership: For-profit County: Union

Annual Contributions to Local and State Economy

Total Expenditures: \$21,601,800

■ 241 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	38
Nurses: 151 total, including		Contract Labor: 8 total, including	
■ Registered Nurses (RNs)	20	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	39	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	93	■ Other	0
Administrative	12	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$872,914 for Aristacare at Delaire.
- Total Employee Payroll: \$8,925,145

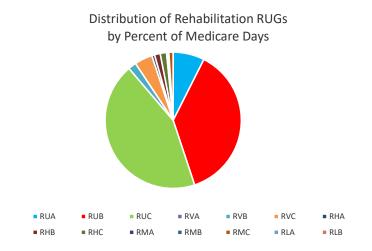
■ Estimated State Income Taxes Paid by Employees: \$493,114

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 12.8 148.9 51.7 213.4 39.2 337.6 97.3 164.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 2.3% 26.6% 9.2% 38.1% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare All Other 6% 24% Payer Mix **Routine Cost per Day** \$216.90 560 **Total Beds** Medicaid 70%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	92	2.0%	
Rehabiliation (breakdown in pie chart)	4,209	90.9%	
Extensive Services	7	0.2%	
Special Care High	129	2.8%	
Special Care Low	163	3.5%	
Clinically Complex	5	0.1%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	25	0.5%	
TOTAL	4,630		

% Medicare Days in Ultra/Very High RUGs

87.5%

% to



ARISTACARE AT MANCHESTER

Ownership: For-profit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$15,411,300

■ 169 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	28
Nurses: 90 total, including		Contract Labor: 19 total, including	
Registered Nurses (RNs)	16	Nursing	8
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	56	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$453,794 for Aristacare at Manchester.
- Total Employee Payroll: \$6,049,553

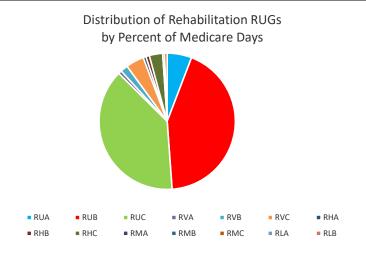
■ Estimated State Income Taxes Paid by Employees: \$334,238

Statistical Profile

Medicaid All Other Medicare Total Avg. Daily Census 23.0 81.3 23.0 127.3 29.0 279.9 31.6 70.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 13.9% 49.3% 13.9% 77.1% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 18% 18% Payer Mix \$280.07 **Routine Cost per Day** 165 **Total Beds** Medicaid 64%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	226	2.7%
Rehabiliation (breakdown in pie chart)	7,807	93.0%
Extensive Services	0	0.0%
Special Care High	180	2.1%
Special Care Low	56	0.7%
Clinically Complex	116	1.4%
Behavioral Symptoms/Cognitive Performance	4	0.0%
Reduced Physical Function	3	0.0%
TOTAL	8,392	

Medicare

% Medicare Days in Ultra/Very High RUGs 90.4%



ARISTACARE AT NORWOOD TERRACE

Ownership: For-profit County: Union

Annual Contributions to Local and State Economy

Total Expenditures: \$11,151,100

■ 115 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	20
Nurses: 67 total, including		Contract Labor: 5 total, including	
■ Registered Nurses (RNs)	4	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	47	■ Other	0
Administrative	5	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$423,088 for Aristacare at Norwood Terrace.
- Total Employee Payroll: \$4,410,811

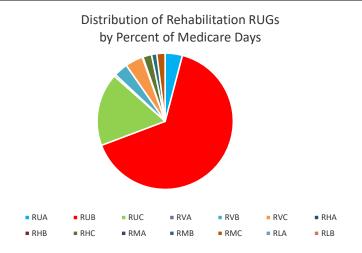
■ Estimated State Income Taxes Paid by Employees: \$243,697

Statistical Profile

Medicaid All Other Medicare Total Avg. Daily Census 10.5 81.5 15.7 107.7 25.5 386.5 39.0 105.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 6.4% 49.4% 9.5% 65.3% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 10% 14% Payer Mix \$245.40 **Routine Cost per Day** 165 Medicaid **Total Beds** 76%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	3,383	88.4%	
Extensive Services	25	0.7%	
Special Care High	109	2.8%	
Special Care Low	297	7.8%	
Clinically Complex	13	0.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	2	0.1%	
TOTAL	3,829		

% Medicare Days in Ultra/Very High RUGs

83.5%

% to



ARISTACARE AT WHITING

Ownership: For-profit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$15,841,400

■ 176 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	33
Nurses: 95 total, including		Contract Labor: 11 total, including	
Registered Nurses (RNs)	12	■ Nursing	2
■ Licensed Practical Nurses (LPNs)	22	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	61	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$565,842 for Aristacare at Whiting.
- Total Employee Payroll: \$6,706,531

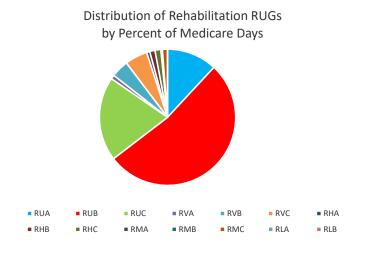
■ Estimated State Income Taxes Paid by Employees: \$370,536

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 15.6 106.3 23.8 145.6 29.4 387.8 43.4 107.8 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 8.6% 59.0% 13.2% 80.9% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, Medicare, 16.35% 10.69% Payer Mix \$248.60 **Routine Cost per Day** Medicaid, 180 **Total Beds** 72.97%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	5,460	96.2%
Extensive Services	0	0.0%
Special Care High	63	1.1%
Special Care Low	112	2.0%
Clinically Complex	30	0.5%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	9	0.2%
TOTAL	5,675	

% Medicare Days in Ultra/Very High RUGs 91.4%



ARMENIAN NURSING & REHABILITATION

Ownership: Nonprofit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$3.954.900

■ 78 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	20
Nurses: 43 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	10	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	7	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	27	■ Other	0
Administrative	5	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$218,553 for Armenian Nursing & Rehabilitation.
- Total Employee Payroll: \$2,311,019

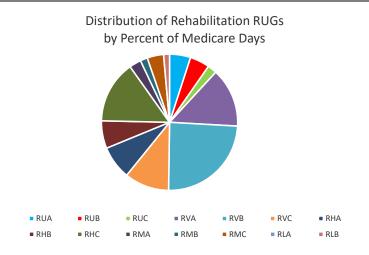
■ Estimated State Income Taxes Paid by Employees: \$127,684

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 2.2 37.6 12.6 52.4 20.6 981.0 383.4 294.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 2.6% 43.8% 14.7% 61.0% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, All Other, 4.20% 24.04% Payer Mix \$196.05 **Routine Cost per Day Total Beds** 86 Medicaid. 71.76%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



% Medicare Days in Ultra/Very High RUGs		48.6%
TOTAL	803	
Reduced Physical Function	0	0.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Clinically Complex	6	0.7%
Special Care Low	114	14.2%
Special Care High	42	5.2%
Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	641	79.8%
Rehabiliation Plus Extensive Services	0	0.0%
	Days	Total
	Medicare	% to



ARNOLD WALTER NURSING HOME

Ownership: For-profit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$14,653,800

■ 167 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	40
Nurses: 99 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	16	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	60	■ Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$605,655 for Arnold Walter Nursing Home.
- Total Employee Payroll: \$6,894,231

■ Estimated State Income Taxes Paid by Employees: \$380,906

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating
Medicare Quality Measure Rating

Routine Cost per Day

\$245.43

Total Beds

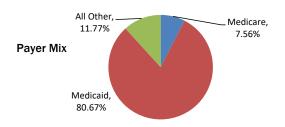
202

 Medicare
 Medicald
 All Other

 Avg. Daily Census
 11.4
 121.5
 17.7

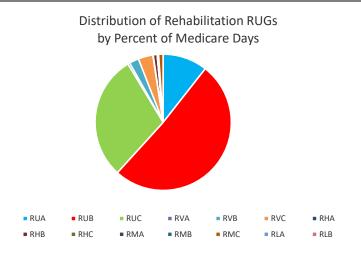
 Avg. Length of Stay
 30.3
 346.4
 119.8

 Occupancy Rate
 5.6%
 60.1%
 8.8%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>70 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	3,801	91.5%	
Extensive Services	0	0.0%	
Special Care High	62	1.5%	
Special Care Low	255	6.1%	
Clinically Complex	33	0.8%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	2	0.0%	
TOTAL	4,153		

% Medicare Days in Ultra/Very High RUGs

89.2%

% to

Medicare

Total

150.6

172.3

74.5%



AVISTA HEALTHCARE LLC

Ownership: For-profit County: Camden

Annual Contributions to Local and State Economy

Total Expenditures: \$13,468,500

■ 123 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 18 total, including		Contract Labor: 83 total, including	
Registered Nurses (RNs)	4	■ Nursing	74
■ Licensed Practical Nurses (LPNs)	3	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	11	■ Other	0
Administrative	1	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$491,783 for Avista Healthcare LLC.
- Total Employee Payroll: \$1,417,723

■ Estimated State Income Taxes Paid by Employees: \$78,329

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$219.64

Total Beds 146

Avg. Daily Census 16.9 94.

Avg. Length of Stay 42.6 264

Occupancy Rate 11.6% 65.0

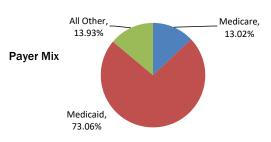
 Medicare
 Medicaid
 All Other
 Total

 16.9
 94.9
 18.1
 130.0

 42.6
 264.5
 71.8
 128.9

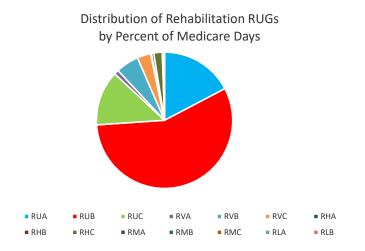
 11.6%
 65.0%
 12.4%
 89.0%

Medicare



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>
Rehabiliation Plus Extensive Services	43	0.7%
Rehabiliation (breakdown in pie chart)	5,963	96.6%
Extensive Services	2	0.0%
Special Care High	53	0.9%
Special Care Low	75	1.2%
Clinically Complex	15	0.2%
Behavioral Symptoms/Cognitive Performance	6	0.1%
Reduced Physical Function	18	0.3%
TOTAL	6,175	

% Medicare Days in Ultra/Very High RUGs

94.1%



ASPEN HILLS HEALTHCARE CENTER

Ownership: For-profit

County: Burlington

Annual Contributions to Local and State Economy

Total Expenditures: \$5,453,200

■ 155 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$719,730 for Aspen Hills Healthcare Center.
- Total Employee Payroll: \$4,524,401

■ Estimated State Income Taxes Paid by Employees: \$249,973

Statistical Profile

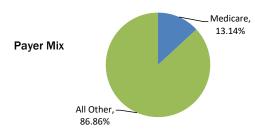
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating Medicare Quality Measure Rating

Routine Cost per Day \$193.72

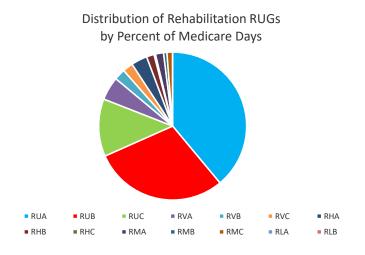
Total Beds 204

Medicare Medicaid **All Other Total** Avg. Daily Census 25.0 N/A¹ 21.4 190.4 N/A^{1} N/A¹ Avg. Length of Stay N/A¹ N/A¹ N/A^{\perp} **Occupancy Rate** 12.3% 10.5% 93.4%



More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



Behavioral Symptoms/Cognitive Performance	0	0.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
, , , ,	•		
Reduced Physical Function	10	0.0%	
Reduced Physical Function	10	0.1%	
Reduced Physical Function	10	0.1%	
Reduced Physical Function	10	0.1%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Clinically Complex	172	1.9%	
Special Care Low	18	0.2%	
Special Care High	28	0.3%	
Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	8,742	95.8%	
Rehabiliation Plus Extensive Services	151	1.7%	
	<u>Days</u>	70tal	



¹ This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

ATLANTIC COAST REHABILITATION & NURSING CENTER

Ownership: For-profit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$13,616,000

■ 146 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	16
Nurses: 95 total, including		Contract Labor: 8 total, including	
Registered Nurses (RNs)	9	Nursing	1
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	62	■ Other	0
Administrative	12	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$544,863 for Atlantic Coast Rehabilitation & Nursing Center.
- Total Employee Payroll: \$5,915,793

■ Estimated State Income Taxes Paid by Employees: \$326,848

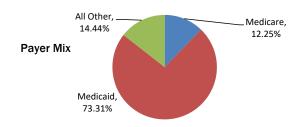
Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating Medicare Quality Measure Rating

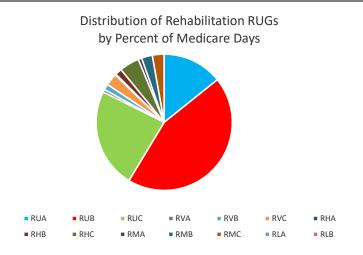
Routine Cost per Day \$223.58 **Total Beds** 160

All Other Medicaid Medicare Total Avg. Daily Census 17.5 104.6 20.6 142.7 320.9 64.3 125.8 Avg. Length of Stay 35.8 **Occupancy Rate** 10.9% 65.4% 12.9% 89.2%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	26	0.4%
Rehabiliation (breakdown in pie chart)	5,783	90.7%
Extensive Services	9	0.1%
Special Care High	323	5.1%
Special Care Low	189	3.0%
Clinically Complex	40	0.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	9	0.1%
TOTAL	6,379	
% Medicare Days in Ultra/Very High RUGs		79.5%

ATLANTIC REHABILITATION INSTITUTE

Ownership: Nonprofit County: Morris

Annual Contributions to Local and State Economy

Total Expenditures: \$2,969,000

■ 44 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

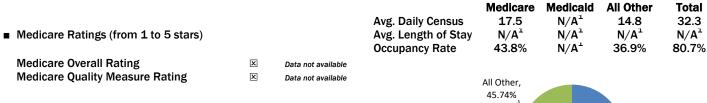
As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$64,249 for Atlantic Rehabilitation Institute.
- Total Employee Payroll: \$3,392,739

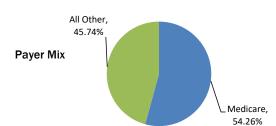
■ Estimated State Income Taxes Paid by Employees: \$187,449

Statistical Profile



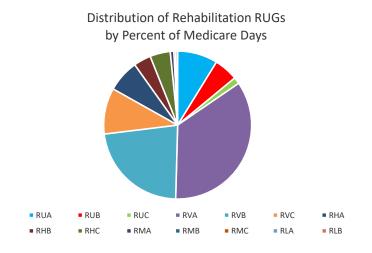
Routine Cost per Day \$623.76

Total Beds 40



More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	26	0.4%
Rehabiliation (breakdown in pie chart)	5,986	93.6%
Extensive Services	0	0.0%
Special Care High	135	2.1%
Special Care Low	7	0.1%
Clinically Complex	89	1.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	152	2.4%
TOTAL	6,395	
		70.00/

% Medicare Days in Ultra/Very High RUGs

78.0%



¹ This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

ATRIUM POST ACUTE CARE OF HAMILTON

Ownership: For-profit County: Mercer

Annual Contributions to Local and State Economy

Total Expenditures: \$8,715,600

■ 75 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	12
Nurses: 33 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	9	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	14	■ Other	0
Administrative	7	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$55,213 for Atrium Post Acute Care of Hamilton.
- Total Employee Payroll: \$3,984,841

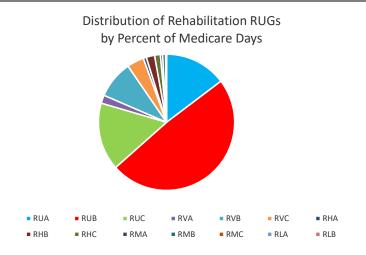
■ Estimated State Income Taxes Paid by Employees: \$220,162

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 30.6 0.0 12.7 43.3 22.8 18.9 21.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 **Occupancy Rate** 55.6% 0.0% 23.1% 78.7% **Medicare Overall Rating Medicare Quality Measure Rating** All Other. 29% Payer Mix **Routine Cost per Day** \$352.59 Medicaid **Total Beds** 55 0% Medicare 71%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	10,642	95.4%	
Extensive Services	6	0.1%	
Special Care High	88	0.8%	
Special Care Low	250	2.2%	
Clinically Complex	167	1.5%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	3	0.0%	
TOTAL	11,156		

% Medicare Days in Ultra/Very High RUGs

90.1%

% to



ATRIUM POST ACUTE CARE OF LAWRENCEVILLE

Ownership: For-profit County: Mercer

Annual Contributions to Local and State Economy

Total Expenditures: \$8,483,700

■ 98 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	20
Nurses: 55 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	7	Nursing	0
Licensed Practical Nurses (LPNs)	13	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	35	■ Other	0
Administrative	9	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$274,375 for Atrium Post Acute Care of Lawrenceville.
- Total Employee Payroll: \$3,984,860

■ Estimated State Income Taxes Paid by Employees: \$220,164

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

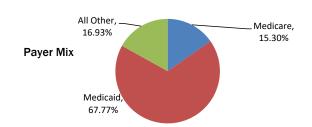
Medicare Overall Rating ★
Medicare Quality Measure Rating ★

★

Routine Cost per Day \$253.59

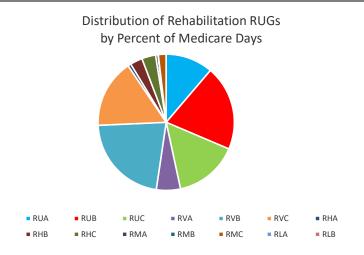
Total Beds 100

Medicare **Medicaid All Other Total** Avg. Daily Census 11.4 50.5 12.6 74.5 31.7 209.3 93.9 101.4 Avg. Length of Stay **Occupancy Rate** 11.4% 50.5% 12.6% 74.5%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	8	0.2%	
Rehabiliation (breakdown in pie chart)	3,676	88.5%	
Extensive Services	100	2.4%	
Special Care High	36	0.9%	
Special Care Low	191	4.6%	
Clinically Complex	122	2.9%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	23	0.6%	
TOTAL	4,156		
		00.00/	

% Medicare Days in Ultra/Very High RUGs 80.3%



ATRIUM POST ACUTE CARE OF MATAWAN

Ownership: For-profit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$11,249,500

■ 146 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	27
Nurses: 72 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	13	Nursing	0
Licensed Practical Nurses (LPNs)	18	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	41	■ Other	0
Administrative	13	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$435,473 for Atrium Post Acute Care of Matawan.
- Total Employee Payroll: \$5,856,080

■ Estimated State Income Taxes Paid by Employees: \$323,548

Statistical Profile

Avg. Daily Census 36.0 491.0 55.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay

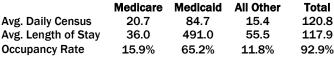
Medicare Overall Rating

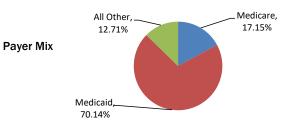
Medicare Quality Measure Rating

\$189.74 **Routine Cost per Day**

Total Beds 130

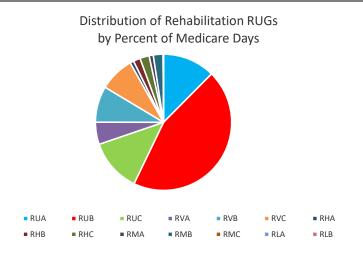
Inclusive of 22 Ventilator SCNF beds





■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	776	10.3%
Rehabiliation (breakdown in pie chart)	5,932	78.7%
Extensive Services	465	6.2%
Special Care High	40	0.5%
Special Care Low	247	3.3%
Clinically Complex	38	0.5%
Behavioral Symptoms/Cognitive Performance	8	0.1%
Reduced Physical Function	29	0.4%
TOTAL	7,535	
		- 4 4

81.0% % Medicare Days in Ultra/Very High RUGs



ATRIUM POST ACUTE CARE OF PARK RIDGE

Ownership: For-profit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$17,121,600

■ 180 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	38
Nurses: 94 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	16	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	58	■ Other	0
Administrative	16	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$682,515 for Atrium Post Acute Care of Park Ridge.
- Total Employee Payroll: \$8,332,695

■ Estimated State Income Taxes Paid by Employees: \$460,381

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$218.23

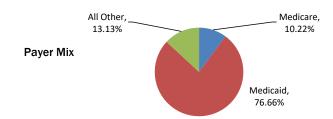
Total Beds 210

 Medicare
 Medicald
 All Other

 Avg. Daily Census
 17.9
 133.9
 22.9

 Avg. Length of Stay
 29.9
 611.1
 70.3

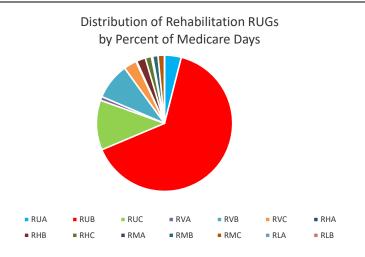
 Occupancy Rate
 8.5%
 63.8%
 10.9%



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	47	0.7%	
Rehabiliation (breakdown in pie chart)	6,169	94.7%	
Extensive Services	59	0.9%	
Special Care High	27	0.4%	
Special Care Low	189	2.9%	
Clinically Complex	19	0.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	3	0.0%	
TOTAL	6,513		

% Medicare Days in Ultra/Very High RUGs

88.9%

% to

Total

174.7

152.9

83.2%



ATRIUM POST ACUTE CARE OF PRINCETON

Ownership: For-profit County: Mercer

Annual Contributions to Local and State Economy

Total Expenditures: \$14,082,000

■ 146 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	35
Nurses: 72 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	10	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	25	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	38	■ Other	0
Administrative	13	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$579,312 for Atrium Post Acute Care of Princeton.
- Total Employee Payroll: \$6,325,647

■ Estimated State Income Taxes Paid by Employees: \$349,492

Medicare

Statistical Profile

Avg. Daily Census 12.3 111.2 22.0 145.5 37.6 501.1 74.2 171.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 6.9% 61.8% 12.2% 80.8%

Medicare Overall Rating Medicare Quality Measure Rating

\$220.81 **Routine Cost per Day** 180

All Other, Medicare, 15.09% 8.48% Payer Mix Medicaid. 76.43%

Medicaid

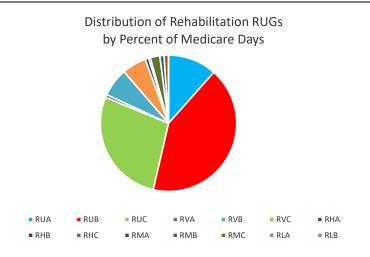
All Other

Medicare

Total

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	127	2.8%
Rehabiliation (breakdown in pie chart)	4,041	90.1%
Extensive Services	0	0.0%
Special Care High	21	0.5%
Special Care Low	157	3.5%
Clinically Complex	125	2.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	15	0.3%
TOTAL	4,486	

87.5% % Medicare Days in Ultra/Very High RUGs



% to

Total Beds

ATRIUM POST ACUTE CARE OF WAYNE

Ownership: For-profit County: Passaic

Annual Contributions to Local and State Economy

Total Expenditures: \$19,431,900

■ 210 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	35
Nurses: 125 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	23	■ Nursing	0
 Licensed Practical Nurses (LPNs) 	20	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	82	■ Other	0
Administrative	13	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$639,675 for Atrium Post Acute Care of Wayne.
- Total Employee Payroll: \$9,104,595

■ Estimated State Income Taxes Paid by Employees: \$503,029

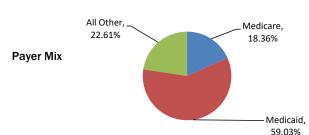
Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 33.1 106.3 40.7 180.1 29.4 352.8 50.9 81.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 15.8% 50.9% 19.5% 86.2% **Medicare Overall Rating**

Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$232.77

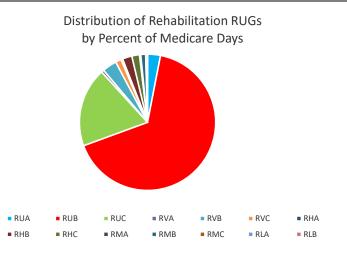
Total Beds 209



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	193	1.6%	
Rehabiliation (breakdown in pie chart)	10,993	91.3%	
Extensive Services	46	0.4%	
Special Care High	470	3.9%	
Special Care Low	273	2.3%	
Clinically Complex	21	0.2%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	50	0.4%	
TOTAL	12,046		

% Medicare Days in Ultra/Very High RUGs

86.7%



ATRIUM POST ACUTE CARE OF WAYNEVIEW

Ownership: For-profit County: Passaic

Annual Contributions to Local and State Economy

Total Expenditures: \$13,272,900

■ 133 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	31
Nurses: 69 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	11	Nursing	0
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	42	■ Other	0
Administrative	12	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$558,655 for Atrium Post Acute Care of Wayneview.
- Total Employee Payroll: \$5,796,613

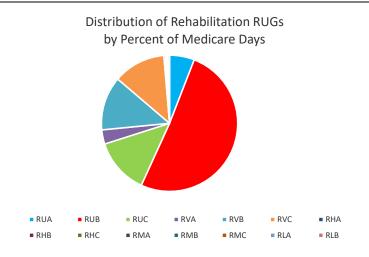
■ Estimated State Income Taxes Paid by Employees: \$320,263

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 13.0 95.2 33.2 141.4 44.1 394.8 101.0 163.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 7.7% 56.0% 19.5% 83.2% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, All Other, 9.22% 23.49% Payer Mix \$220.02 **Routine Cost per Day** Medicaid. 170 **Total Beds** 67.30%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>
Rehabiliation Plus Extensive Services	76	1.6%
Rehabiliation (breakdown in pie chart)	4,237	89.1%
Extensive Services	12	0.3%
Special Care High	111	2.3%
Special Care Low	217	4.6%
Clinically Complex	78	1.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	22	0.5%
TOTAL	4,753	

Medicare

% Medicare Days in Ultra/Very High RUGs 89.5%



ATRIUM POST ACUTE CARE OF WOODBURY

Ownership: For-profit County: Gloucester

Annual Contributions to Local and State Economy

Total Expenditures: \$16,538,200

■ 153 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	27
Nurses: 67 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	11	■ Nursing	0
Licensed Practical Nurses (LPNs)	24	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	33	■ Other	0
Administrative	11	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$54,534 for Atrium Post Acute Care of Woodbury.
- Total Employee Payroll: \$8,297,166

■ Estimated State Income Taxes Paid by Employees: \$458,418

Statistical Profile

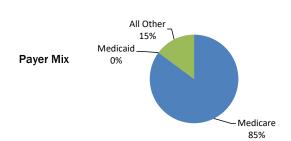
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$351.39

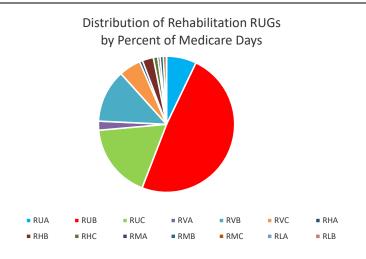
Total Beds 114

Medicare Medicaid All Other **Total** Avg. Daily Census 71.8 0.0 12.5 84.4 27.8 25.4 27.4 Avg. Length of Stay 0.0 **Occupancy Rate** 63.0% 0.0% 11.0% 74.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70tal	
Rehabiliation Plus Extensive Services	511	1.9%	
Rehabiliation (breakdown in pie chart)	24,481	93.4%	
Extensive Services	29	0.1%	
Special Care High	228	0.9%	
Special Care Low	330	1.3%	
Clinically Complex	505	1.9%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	137	0.5%	
TOTAL	26,221		

% Medicare Days in Ultra/Very High RUGs

89.1%

% to



AUTUMN LAKE HEALTHCARE AT BERKELEY HEIGHTS

Ownership: For-profit County: Union

Annual Contributions to Local and State Economy

Total Expenditures: \$12,194,200

■ 116 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	21
Nurses: 68 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	13	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	13	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	41	■ Other	0
Administrative	10	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$362,463 for Autumn Lake Healthcare at Berkeley Heights.
- Total Employee Payroll: \$4,514,310

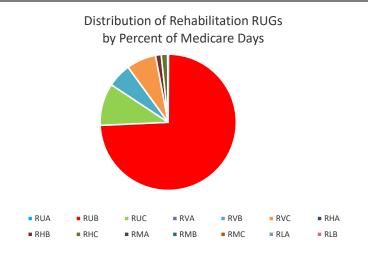
■ Estimated State Income Taxes Paid by Employees: \$249,416

Statistical Profile

Medicaid All Other Medicare Total Avg. Daily Census 19.2 60.1 23.2 102.5 35.7 664.8 104.6 120.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 14.8% 46.2% 17.9% 78.8% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 23% 19% Payer Mix **Routine Cost per Day** \$232.31 130 **Total Beds** Medicaid 58%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	380	5.4%
Rehabiliation (breakdown in pie chart)	6,327	90.4%
Extensive Services	1	0.0%
Special Care High	93	1.3%
Special Care Low	156	2.2%
Clinically Complex	17	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	28	0.4%
TOTAL	7,002	

% Medicare Days in Ultra/Very High RUGs

92.9%



AUTUMN LAKE HEALTHCARE AT OCEANVIEW

Ownership: For-profit County: Cape May

Annual Contributions to Local and State Economy

Total Expenditures: \$12,503,600

■ 156 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	29
Nurses: 75 total, including		Contract Labor: 11 total, including	
Registered Nurses (RNs)	9	■ Nursing	4
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	42	■ Other	0
Administrative	13	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$547,521 for Autumn Lake Healthcare at Oceanview.
- Total Employee Payroll: \$4,893,304

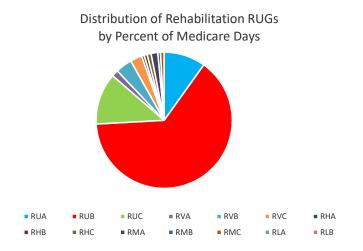
■ Estimated State Income Taxes Paid by Employees: \$270,355

Statistical Profile

Medicaid All Other Medicare Total Avg. Daily Census 18.2 63.7 62.2 144.1 44.4 294.1 187.6 150.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 10.4% 36.2% 35.3% 81.9% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 12.66% All Other 43.15% Payer Mix **Routine Cost per Day** \$152.92 176 **Total Beds** Medicaid 44.18%

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	628	9.4%
Rehabiliation (breakdown in pie chart)	5,858	87.9%
Extensive Services	32	0.5%
Special Care High	56	0.8%
Special Care Low	7	0.1%
Clinically Complex	71	1.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	9	0.1%
TOTAL	6,661	

% Medicare Days in Ultra/Very High RUGs

92.1%



AVISTA HEALTHCARE LLC

Ownership: For-profit County: Camden

Annual Contributions to Local and State Economy

Total Expenditures: \$13,468,500

■ 123 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 18 total, including		Contract Labor: 83 total, including	
Registered Nurses (RNs)	4	■ Nursing	74
■ Licensed Practical Nurses (LPNs)	3	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	11	■ Other	0
Administrative	1	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$491,783 for Avista Healthcare LLC.
- Total Employee Payroll: \$1,417,723

■ Estimated State Income Taxes Paid by Employees: \$78,329

Statistical Profile

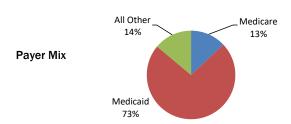
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★
Medicare Quality Measure Rating ★
★★★★

Routine Cost per Day \$219.64

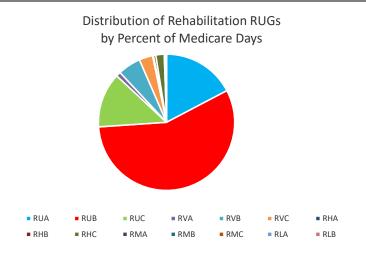
Total Beds 146

Medicare Medicaid All Other **Total** Avg. Daily Census 16.9 94.9 18.1 130.0 42.6 264.5 71.8 128.9 Avg. Length of Stay **Occupancy Rate** 11.6% 65.0% 12.4% 89.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70tal	
Rehabiliation Plus Extensive Services	43	0.7%	
Rehabiliation (breakdown in pie chart)	5,963	96.6%	
Extensive Services	2	0.0%	
Special Care High	53	0.9%	
Special Care Low	75	1.2%	
Clinically Complex	15	0.2%	
Behavioral Symptoms/Cognitive Performance	6	0.1%	
Reduced Physical Function	18	0.3%	
TOTAL	6,175		

% Medicare Days in Ultra/Very High RUGs

94.1%

% to



BARCLAYS REHABILITATION & HEALTHCARE CENTER

Ownership: For-profit County: Camden

Annual Contributions to Local and State Economy

Total Expenditures: \$9,250,800

■ 131 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	
Nurses: 83 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	12	Nursing	0
Licensed Practical Nurses (LPNs)	19	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	52	■ Other	0
Administrative	7	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$342,783 for Barclays Rehabilitation & Healthcare Center.
- Total Employee Payroll: \$3,800,797

■ Estimated State Income Taxes Paid by Employees: \$209,994

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$207.19

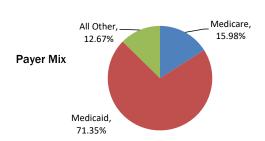
Total Beds 108

 Medicare
 Medicaid
 All Other

 Avg. Daily Census
 15.0
 66.9
 11.9

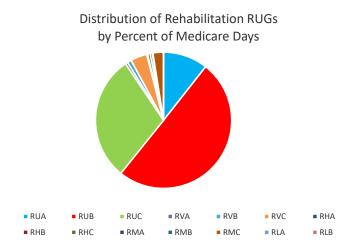
 Avg. Length of Stay
 39.6
 200.2
 36.4

 Occupancy Rate
 13.9%
 61.9%
 11.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	3	0.1%	
Rehabiliation (breakdown in pie chart)	5,208	95.2%	
Extensive Services	0	0.0%	
Special Care High	124	2.3%	
Special Care Low	99	1.8%	
Clinically Complex	34	0.6%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	2	0.0%	
TOTAL	5,470		

% Medicare Days in Ultra/Very High RUGs

91.4%

% to

Medicare

Total

93.8

90.3

86.8%



BARN HILL CARE CENTER

Ownership: For-profit County: Sussex

Annual Contributions to Local and State Economy

Total Expenditures: \$16,646,100

■ 186 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	31
Nurses: 102 total, including		Contract Labor: 21 total, including	
Registered Nurses (RNs)	28	Nursing	1
■ Licensed Practical Nurses (LPNs)	28	■ Therapists	20
■ Certified Nursing Assistants (CNAs)	45	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$419,894 for Barn Hill Care Center.
- Total Employee Payroll: \$7,262,170

■ Estimated State Income Taxes Paid by Employees: \$401,235

Statistical Profile

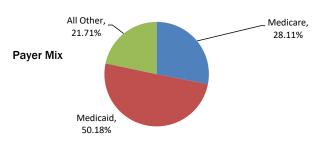
Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★

Routine Cost per Day \$241.33

Total Beds 154

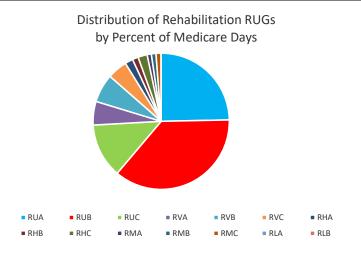
Medicaid All Other Medicare Total Avg. Daily Census 37.7 67.4 29.1 134.2 23.5 723.2 30.8 50.8 Avg. Length of Stay **Occupancy Rate** 24.5% 43.7% 18.9% 87.2%



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	131	1.0%	
Rehabiliation (breakdown in pie chart)	12,536	91.0%	
Extensive Services	6	0.0%	
Special Care High	425	3.1%	
Special Care Low	319	2.3%	
Clinically Complex	258	1.9%	
Behavioral Symptoms/Cognitive Performance	2	0.0%	
Reduced Physical Function	93	0.7%	
TOTAL	13,770		

% Medicare Days in Ultra/Very High RUGs

83.9%



BARNEGAT NURSING & REHABILITATION

Ownership: For-profit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$9,110,800

■ 79 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	4	Dietary & Housekeeping	0
Nurses: 52 total, including		Contract Labor: 3 total, including	
Registered Nurses (RNs)	4	Nursing	1
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	32	■ Other	0
Administrative	4	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$342,628 for Barnegat Nursing & Rehabilitation.
- Total Employee Payroll: \$3,537,657

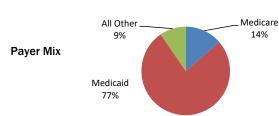
■ Estimated State Income Taxes Paid by Employees: \$195,456

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 12.6 70.0 8.8 91.3 36.1 198.0 53.3 105.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 10.9% 60.9% 7.6% 79.4% **Medicare Overall Rating Medicare Quality Measure Rating**

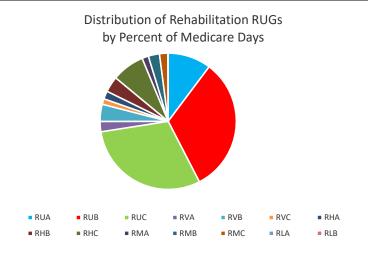
Routine Cost per Day \$221.55

Total Beds 115



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	110	2.4%	
Rehabiliation (breakdown in pie chart)	4,379	95.5%	
Extensive Services	0	0.0%	
Special Care High	55	1.2%	
Special Care Low	34	0.7%	
Clinically Complex	1	0.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	4	0.1%	
TOTAL	4,583		

% Medicare Days in Ultra/Very High RUGs

78.8%

% to



BARNERT SUBACUTE REHABILITATION CENTER

Ownership: For-profit County: Passaic

Annual Contributions to Local and State Economy

Total Expenditures: \$8,409,800

■ 77 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	13
Nurses: 31 total, including		Contract Labor: 11 total, including	
Registered Nurses (RNs)	7	Nursing	1
■ Licensed Practical Nurses (LPNs)	7	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	17	■ Other	0
Administrative	10	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$82,641 for Barnert Subacute Rehabilitation Center.
- Total Employee Payroll: \$2,910,749

■ Estimated State Income Taxes Paid by Employees: \$160,819

Medicaid

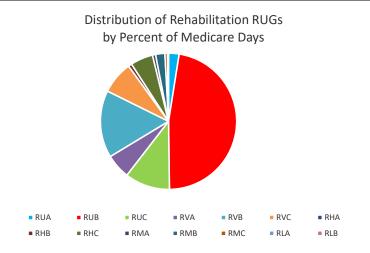
Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 20.8 3.1 15.9 39.8 21.6 20.5 16.3 19.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 30.6% 4.6% 23.3% 58.5% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Payer Mix 40% \$378.70 **Routine Cost per Day** Medicare 52%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

68

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	239	3.2%	
Rehabiliation (breakdown in pie chart)	7,075	93.3%	
Extensive Services	0	0.0%	
Special Care High	68	0.9%	
Special Care Low	169	2.2%	
Clinically Complex	31	0.4%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	3	0.0%	
TOTAL	7,585		

% Medicare Days in Ultra/Very High RUGs

84.0%

% to

Medicare



Total Beds

BARTLEY HEALTHCARE NURSING & REHABILITATION

Ownership: For-profit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$20,696,400

■ 193 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	31
Nurses: 105 total, including		Contract Labor: 9 total, including	
Registered Nurses (RNs)	17	Nursing	9
■ Licensed Practical Nurses (LPNs)	28	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	60	■ Other	0
Administrative	15	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$714,568 for Bartley Healthcare Nursing & Rehabilitation.
- Total Employee Payroll: \$7,633,720

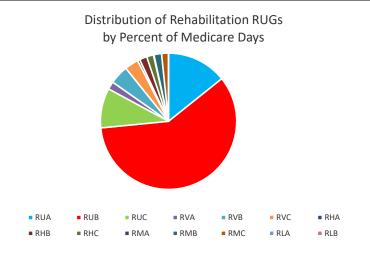
■ Estimated State Income Taxes Paid by Employees: \$421,763

Statistical Profile

All Other Medicare Medicaid **Total** Avg. Daily Census 19.5 135.2 29.0 183.7 28.2 809.1 41.9 118.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 8.3% 57.8% 12.4% 78.5% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, All Other. 10.60% 15.79% Payer Mix **Routine Cost per Day** \$244.22 Medicaid, **Total Beds** 234 73.61%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	69	1.0%	
Rehabiliation (breakdown in pie chart)	6,685	94.0%	
Extensive Services	67	0.9%	
Special Care High	108	1.5%	
Special Care Low	126	1.8%	
Clinically Complex	48	0.7%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	7	0.1%	
TOTAL	7,110		

% Medicare Days in Ultra/Very High RUGs

87.4%

% to



BAYONNE MEDICAL CENTER TCU

Ownership: For-profit County: Hudson

Annual Contributions to Local and State Economy

Total Expenditures: \$2,274,300

■ 28 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$9,917 for Bayonne Medical Center TCU.
- Total Employee Payroll: \$1,921,814

■ Estimated State Income Taxes Paid by Employees: \$106,180

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★★
Medicare Quality Measure Rating ★★★★

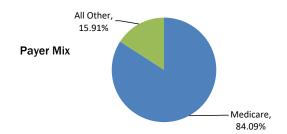
Routine Cost per Day \$1,015.02

Total Beds 17

Avg. Daily Census
Avg. Length of Stay
Occupancy Rate

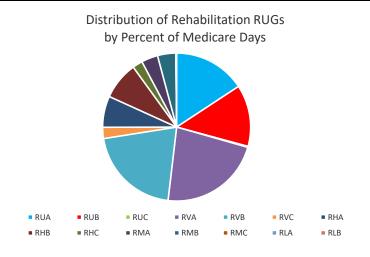
Medicaid **All Other** Medicare **Total** 12.0 N/A¹ 2.3 14.3 N/A^{1} N/A¹ N/A¹ N/A¹ N/A¹ 70.9% 13.4% 84.3%

Medicare



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Days	<u>Total</u>	
Rehabiliation Plus Extensive Services	7	0.2%	
Rehabiliation (breakdown in pie chart)	3,721	84.6%	
Extensive Services	5	0.1%	
Special Care High	354	8.0%	
Special Care Low	47	1.1%	
Clinically Complex	240	5.5%	
Behavioral Symptoms/Cognitive Performance	3	0.1%	
Reduced Physical Function	21	0.5%	
TOTAL	4,398		

% Medicare Days in Ultra/Very High RUGs
63.6%



¹ This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

BAYSHORE HEALTH CARE FACILITY

Ownership: Nonprofit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$27,408,500

■ 278 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	28	Dietary & Housekeeping	58
Nurses: 149 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	27	Nursing	1
Licensed Practical Nurses (LPNs)	40	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	82	■ Other	0
Administrative	21	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$741,102 for Bayshore Health Care Facility.
- Total Employee Payroll: \$13,827,047

■ Estimated State Income Taxes Paid by Employees: \$763,944

Statistical Profile

Medicare Medicaid **All Other** Total 44.0 Avg. Daily Census 33.5 126.3 203.8 21.1 390.8 46.8 71.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 14.5% 54.7% 19.0% 88.2% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare

Routine Cost per Day \$289.27

Total Beds 231

Inclusive of 12 Ventilator SCNF beds

Payer Mix

All Other
22%

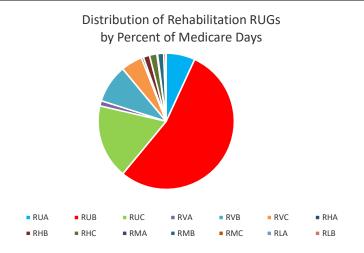
Medicare
16%

Medicaid
62%

Medicare

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	247	2.0%	
Rehabiliation (breakdown in pie chart)	10,957	89.7%	
Extensive Services	100	0.8%	
Special Care High	108	0.9%	
Special Care Low	323	2.6%	
Clinically Complex	342	2.8%	
Behavioral Symptoms/Cognitive Performance	6	0.0%	
Reduced Physical Function	138	1.1%	
TOTAL	12,221		

% Medicare Days in Ultra/Very High RUGs

85.8%



BERGEN COUNTY HEALTH CARE CENTER

Ownership: Governmental County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$14,818,700

■ 116 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	20
Nurses: 83 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	17	Nursing	0
Licensed Practical Nurses (LPNs)	10	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	57	■ Other	0
Administrative	8	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$375,742 for Bergen County Health Care Center.
- Total Employee Payroll: \$5,783,209

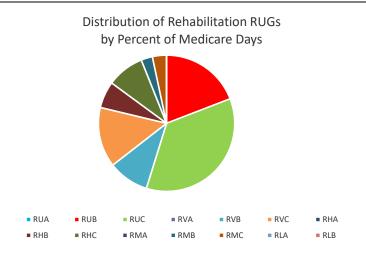
■ Estimated State Income Taxes Paid by Employees: \$319,522

Statistical Profile

All Other Medicare Medicaid **Total** Avg. Daily Census 4.0 30.5 55.8 90.3 144.3 796.0 1,273.6 824.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 3.6% 27.8% 50.8% 82.1% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, 4.38% Payer Mix Medicaid, \$425.70 **Routine Cost per Day** 33.81% **Total Beds** 110 All Other, 61.82%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>70 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	1,374	95.2%	
Extensive Services	0	0.0%	
Special Care High	1	0.1%	
Special Care Low	34	2.4%	
Clinically Complex	7	0.5%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	27	1.9%	
TOTAL	1,443		

% Medicare Days in Ultra/Very High RUGs

75.0%

% to



BEY LEA VILLAGE CARE CENTER

Ownership: For-profit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$13,307,400

■ 122 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	4
Nurses: 68 total, including		Contract Labor: 9 total, including	
Registered Nurses (RNs)	14	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	35	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$350,055 for Bey Lea Village Care Center.
- Total Employee Payroll: \$4,736,261

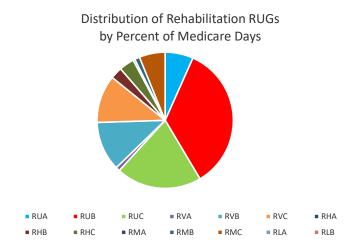
■ Estimated State Income Taxes Paid by Employees: \$261,678

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 13.3 63.6 16.9 93.8 29.3 309.4 31.1 78.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 11.1% 53.0% 14.1% 78.2% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 18% 14% Payer Mix \$251.32 **Routine Cost per Day** Medicaid **Total Beds** 120 68%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	19	0.4%	
Rehabiliation (breakdown in pie chart)	4,529	93.0%	
Extensive Services	60	1.2%	
Special Care High	56	1.2%	
Special Care Low	163	3.3%	
Clinically Complex	28	0.6%	
Behavioral Symptoms/Cognitive Performance	5	0.1%	
Reduced Physical Function	9	0.2%	
TOTAL	4,869		

% Medicare Days in Ultra/Very High RUGs

80.1%

% to



BISHOP MCCARTHY CENTER FOR REHABILITATION & HEALTHCARE

Ownership: Nonprofit County: Cumberland

Annual Contributions to Local and State Economy

Total Expenditures: \$16,247,000

■ 192 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	29
Nurses: 103 total, including		Contract Labor: 29 total, including	
Registered Nurses (RNs)	14	Nursing	13
■ Licensed Practical Nurses (LPNs)	30	■ Therapists	16
■ Certified Nursing Assistants (CNAs)	59	■ Other	0
Administrative	10	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$592,126 for Bishop Mccarthy Center for Rehabilitation & Healthcare.
- Total Employee Payroll: \$5,982,886

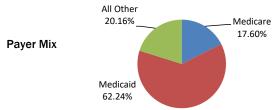
■ Estimated State Income Taxes Paid by Employees: \$330,554

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 29.1 102.8 33.3 165.2 42.8 266.1 56.3 99.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 16.0% 56.5% 18.3% 90.7% **Medicare Overall Rating Medicare Quality Measure Rating** All Other 20.16% Medicare 17.60%

Routine Cost per Day \$187.75

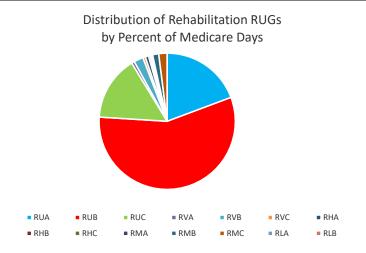
Total Beds 182



Medicare

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	10,465	98.6%	
Extensive Services	0	0.0%	
Special Care High	15	0.1%	
Special Care Low	45	0.4%	
Clinically Complex	49	0.5%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	36	0.3%	
TOTAL	10,610		

% Medicare Days in Ultra/Very High RUGs

93.5%



BRAKELEY PARK CENTER

Ownership: For-profit County: Warren

Annual Contributions to Local and State Economy

Total Expenditures: \$14,228,900

■ 128 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	5
Nurses: 77 total, including		Contract Labor: 11 total, including	
Registered Nurses (RNs)	20	Nursing	0
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	40	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$419,799 for **Brakeley Park Center.**
- Total Employee Payroll: \$4,740,604

■ Estimated State Income Taxes Paid by Employees: \$261,918

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 16.9 80.6 15.9 113.4 27.0 684.1 53.7 108.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 14.1% 67.2% 13.2% 94.5% **Medicare Overall Rating**

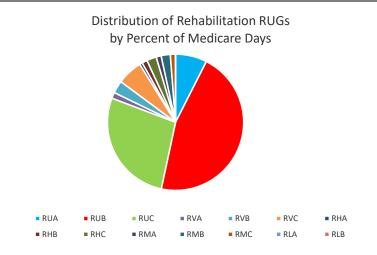
Medicare Quality Measure Rating

\$235.44 **Routine Cost per Day** 120 **Total Beds**

Medicare, All Other, 14.02% 14.92% Payer Mix Medicaid, 71.07%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	55	0.9%
Rehabiliation (breakdown in pie chart)	5,121	82.9%
Extensive Services	0	0.0%
Special Care High	230	3.7%
Special Care Low	390	6.3%
Clinically Complex	333	5.4%
Behavioral Symptoms/Cognitive Performance	4	0.1%
Reduced Physical Function	41	0.7%
TOTAL	6,174	
% Medicare Days in Ultra/Very High I	76.5%	

% Medicare Days in Ultra/Very High RUGs



BRIDGEWAY CARE AND REHAB CENTER AT BRIDGEWATER

Ownership: For-profit County: Somerset

Annual Contributions to Local and State Economy

Total Expenditures: \$14,632,500

■ 188 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	36
Nurses: 90 total, including		Contract Labor: 22 total, including	
Registered Nurses (RNs)	17	■ Nursing	16
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	63	■ Other	0
Administrative	12	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$542,956 for Bridgeway Care and Rehab Center At Bridgewater.
- Total Employee Payroll: \$7,037,560

■ Estimated State Income Taxes Paid by Employees: \$388,825

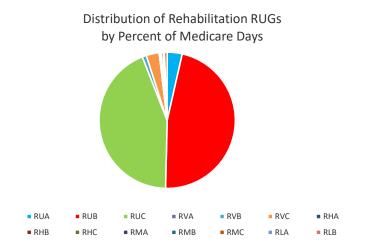
Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 17.1 85.9 38.9 141.9 19.3 62.8 93.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 10,454.3 **Occupancy Rate** 11.3% 56.9% 25.7% 94.0% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare All Other 12% 27% Payer Mix **Routine Cost per Day** \$244.72

Total Beds 151

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>70 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	5,877	94.1%	
Extensive Services	0	0.0%	
Special Care High	47	0.8%	
Special Care Low	235	3.8%	
Clinically Complex	39	0.6%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	48	0.8%	
TOTAL	6,246		

% Medicare Days in Ultra/Very High RUGs



92.3%

Medicaid

% to

BRIDGEWAY CARE AND REHAB CENTER AT HILLSBOROUGH

Ownership: For-profit County: Somerset

Annual Contributions to Local and State Economy

Total Expenditures: \$16,090,000

■ 179 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	38
Nurses: 79 total, including		Contract Labor: 23 total, including	
Registered Nurses (RNs)	24	Nursing	23
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	43	■ Other	0
Administrative	13	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$384,408 for Bridgeway Care and Rehab Center at Hillsborough.
- Total Employee Payroll: \$6,930,031

■ Estimated State Income Taxes Paid by Employees: \$382,884

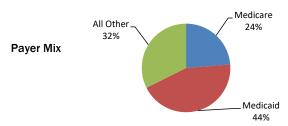
Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 27.5 50.8 37.6 115.9 21.1 618.0 59.1 57.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 21.9% 40.3% 29.8% 92.0% **Medicare Overall Rating**

Medicare Quality Measure Rating

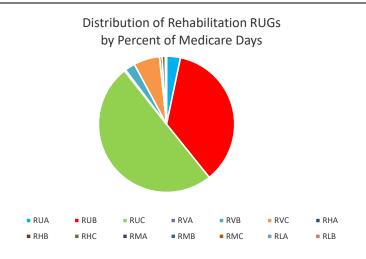
\$311.14 **Routine Cost per Day**

126



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	8	0.1%
Rehabiliation (breakdown in pie chart)	9,777	97.2%
Extensive Services	0	0.0%
Special Care High	46	0.5%
Special Care Low	68	0.7%
Clinically Complex	120	1.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	35	0.3%
TOTAL	10,054	
% Medicare Days in Ultra/Very High I	95.7%	

Total Beds

BRIGHTON GARDENS OF EDISON

Ownership: For-profit County: Middlesex

Annual Contributions to Local and State Economy

Total Expenditures: \$13,097,300

■ 119 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	21
Nurses: 24 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	6	Nursing	0
■ Licensed Practical Nurses (LPNs)	6	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	12	■ Other	0
Administrative	7	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$455,725 for Brighton Gardens of Edison.
- Total Employee Payroll: \$4,888,386

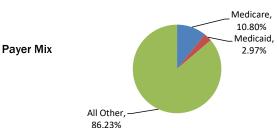
■ Estimated State Income Taxes Paid by Employees: \$270,083

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 12.7 101.3 117.4 3.5 21.5 318.8 355.4 132.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 10.2% 2.8% 81.7% 94.7% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare.

Routine Cost per Day \$68.89

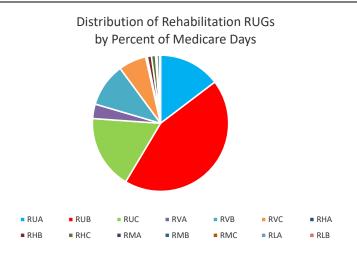
Total Beds 124



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	4,514	97.7%	
Extensive Services	0	0.0%	
Special Care High	55	1.2%	
Special Care Low	33	0.7%	
Clinically Complex	9	0.2%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	7	0.2%	
TOTAL	4,618		

% Medicare Days in Ultra/Very High RUGs

94.1%



BRISTOL GLEN

Ownership: Nonprofit County: Sussex

Annual Contributions to Local and State Economy

Total Expenditures: \$19,053,000

■ 173 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	47
Nurses: 36 total, including		Contract Labor: 9 total, including	
Registered Nurses (RNs)	14	■ Nursing	3
■ Licensed Practical Nurses (LPNs)	2	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	20	■ Other	0
Administrative	13	Plant Operations and Maintenance	9

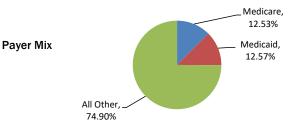
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$520,010 for Bristol Glen.
- Total Employee Payroll: \$6,982,031

■ Estimated State Income Taxes Paid by Employees: \$385,757

Statistical Profile

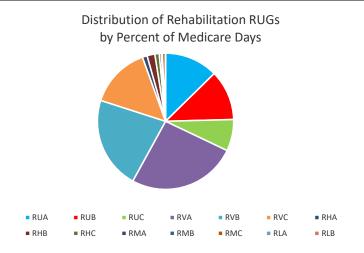
Medicare **Medicaid All Other Total** Avg. Daily Census 17.1 17.2 102.3 136.6 19.8 626.9 450.1 121.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 11.8% 11.8% 70.6% 94.2% **Medicare Overall Rating Medicare Quality Measure Rating**

\$134.91 **Routine Cost per Day Total Beds** 145



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	260	4.2%
Rehabiliation (breakdown in pie chart)	5,582	89.3%
Extensive Services	20	0.3%
Special Care High	147	2.4%
Special Care Low	161	2.6%
Clinically Complex	48	0.8%
Behavioral Symptoms/Cognitive Performance	4	0.1%
Reduced Physical Function	26	0.4%
TOTAL	6,248	
% Medicare Days in Ultra/Very High I	88.5%	

BROADWAY HOUSE

Ownership: Nonprofit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$10,899,900

■ 65 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 37 total, including		Contract Labor: 30 total, including	
Registered Nurses (RNs)	16	■ Nursing	30
■ Licensed Practical Nurses (LPNs)	21	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	9	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$259,332 for Broadway House.
- Total Employee Payroll: \$3,379,078

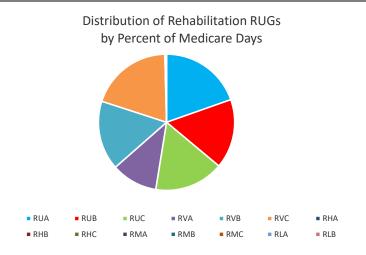
■ Estimated State Income Taxes Paid by Employees: \$186,694

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 0.9 57.3 2.3 60.5 53.0 222.3 34.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 176.6 **Occupancy Rate** 1.1% 73.4% 3.0% 77.5% **Medicare Overall Rating Medicare Quality Measure Rating** All Other,. Medicare. 3.88% 1.44% Payer Mix **Routine Cost per Day** \$429.94 Medicaid, **Total Beds** 78 94.68% Inclusive of 62 HIV/AIDS SCNF beds

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	255	80.2%	
Extensive Services	0	0.0%	
Special Care High	31	9.7%	
Special Care Low	1	0.3%	
Clinically Complex	31	9.7%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	0	0.0%	
TOTAL	318		

% Medicare Days in Ultra/Very High RUGs

79.9%

% to



BROOKHAVEN HEALTH CARE CENTER

Ownership: For-profit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$13,878,700

■ 156 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	29
Nurses: 84 total, including		Contract Labor: 15 total, including	
Registered Nurses (RNs)	19	Nursing	0
■ Licensed Practical Nurses (LPNs)	14	■ Therapists	14
■ Certified Nursing Assistants (CNAs)	51	■ Other	0
Administrative	10	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$399,010 for Brookhaven Health Care Center.
- Total Employee Payroll: \$5,407,178

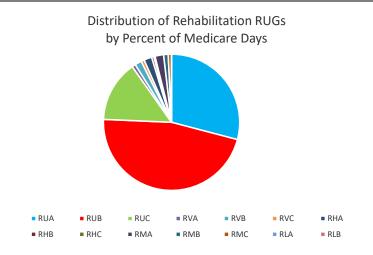
■ Estimated State Income Taxes Paid by Employees: \$298,747

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 21.5 76.7 15.0 113.2 54.9 288.5 41.6 111.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 17.6% 62.8% 12.3% 92.8% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 13% 19% Payer Mix \$248.70 **Routine Cost per Day** Medicaid 122 **Total Beds** 68%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	78 to Total	
Rehabiliation Plus Extensive Services	5	0.1%	
Rehabiliation (breakdown in pie chart)	7,691	98.2%	
Extensive Services	0	0.0%	
Special Care High	20	0.3%	
Special Care Low	86	1.1%	
Clinically Complex	27	0.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	2	0.0%	
TOTAL	7,831		

% Medicare Days in Ultra/Very High RUGs

91.5%

% to



BUCKINGHAM AT NORWOOD

Ownership: For-profit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$25,896,800

■ 236 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	31
Nurses: 134 total, including		Contract Labor: 25 total, including	
Registered Nurses (RNs)	21	■ Nursing	5
■ Licensed Practical Nurses (LPNs)	29	■ Therapists	21
■ Certified Nursing Assistants (CNAs)	83	■ Other	0
Administrative	9	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$779,330 for Buckingham at Norwood.
- Total Employee Payroll: \$9,615,990

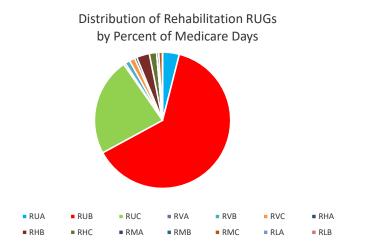
■ Estimated State Income Taxes Paid by Employees: \$531,283

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 34.9 142.2 37.0 214.0 27.7 810.8 245.3 135.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 14.5% 59.2% 15.4% 89.2% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, All Other, 16.29% 17.28% Payer Mix **Routine Cost per Day** \$260.28 Medicaid, **Total Beds** 240 66.44%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	139	1.1%	
Rehabiliation (breakdown in pie chart)	11,654	91.9%	
Extensive Services	46	0.4%	
Special Care High	430	3.4%	
Special Care Low	279	2.2%	
Clinically Complex	111	0.9%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	18	0.1%	
TOTAL	12,677		

% Medicare Days in Ultra/Very High RUGs

86.5%

% to



BURLINGTON WOODS

Ownership: For-profit County: Burlington

Annual Contributions to Local and State Economy

Total Expenditures: \$17,053,600

■ 156 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	6
Nurses: 109 total, including		Contract Labor: 12 total, including	
Registered Nurses (RNs)	22	■ Nursing	2
■ Licensed Practical Nurses (LPNs)	28	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	59	■ Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$694,102 for Burlington Woods.
- Total Employee Payroll: \$6,190,783

■ Estimated State Income Taxes Paid by Employees: \$342,041

Statistical Profile

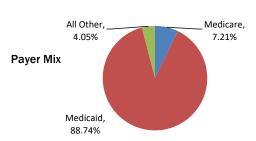
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$213.94

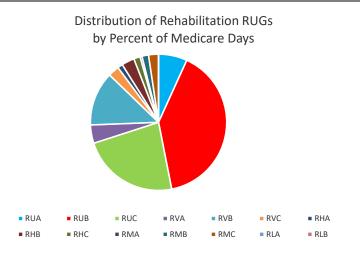
Total Beds 215

Medicare Medicaid **All Other Total** Avg. Daily Census 12.4 152.6 7.0 171.9 428.4 21.7 187.3 Avg. Length of Stay 51.4 **Occupancy Rate** 5.8% 71.0% 3.2% 80.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>% to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	290	6.4%	
Rehabiliation (breakdown in pie chart)	3,693	81.6%	
Extensive Services	134	3.0%	
Special Care High	87	1.9%	
Special Care Low	154	3.4%	
Clinically Complex	94	2.1%	
Behavioral Symptoms/Cognitive Performance	5	0.1%	
Reduced Physical Function	68	1.5%	
TOTAL	4,525		

% Medicare Days in Ultra/Very High RUGs

78.8%

% to



CANTERBURY AT CEDAR GROVE

Ownership: For-profit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$15,946,100

■ 150 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	16
Nurses: 86 total, including		Contract Labor: 19 total, including	
Registered Nurses (RNs)	12	■ Nursing	11
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	54	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$617,611 for Canterbury at Cedar Grove.
- Total Employee Payroll: \$5,592,444

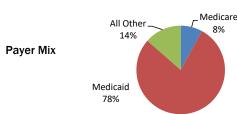
■ Estimated State Income Taxes Paid by Employees: \$308,983

Statistical Profile

Medicaid All Other Medicare Total Avg. Daily Census 12.3 121.1 20.9 154.2 35.6 761.9 0.0 306.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 6.8% 67.3% 11.6% 85.7% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare All Other

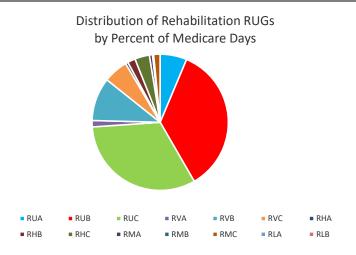
Routine Cost per Day \$234.06

Total Beds 180



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	46	1.0%
Rehabiliation (breakdown in pie chart)	3,967	88.5%
Extensive Services	71	1.6%
Special Care High	257	5.7%
Special Care Low	87	1.9%
Clinically Complex	31	0.7%
Behavioral Symptoms/Cognitive Performance	9	0.2%
Reduced Physical Function	15	0.3%
TOTAL	4,483	

% Medicare Days in Ultra/Very High RUGs

81.9%



CAPITAL NURSING & REHABILITATION

Ownership: For-profit County: Mercer

Annual Contributions to Local and State Economy

Total Expenditures: \$7,923,800

■ 15 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	11
Nurses: 0 total, including		Contract Labor: 48 total, including	
Registered Nurses (RNs)	0	■ Nursing	48
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$416,974 for Capital Nursing & Rehabilitation.
- Total Employee Payroll: \$323,336

■ Estimated State Income Taxes Paid by Employees: \$17,864

Statistical Profile

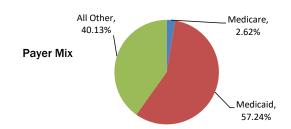
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★

Routine Cost per Day \$205.94

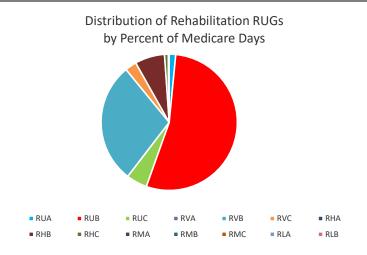
Total Beds 106

Medicare Medicaid All Other Total Avg. Daily Census 2.6 56.3 39.5 98.4 41.0 185.3 2,883.6 258.4 Avg. Length of Stay **Occupancy Rate** 2.4% 53.1% 37.3% 92.9%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	907	96.2%	
Extensive Services	0	0.0%	
Special Care High	3	0.3%	
Special Care Low	27	2.9%	
Clinically Complex	6	0.6%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	0	0.0%	
TOTAL	943		

% Medicare Days in Ultra/Very High RUGs

88.3%

% to



CARE CONNECTION RAHWAY LLC

Ownership: For-profit County: Union

Annual Contributions to Local and State Economy

Total Expenditures: \$4,494,400

■ 36 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 24 total, including		Contract Labor: 8 total, including	
Registered Nurses (RNs)	8	Nursing	0
■ Licensed Practical Nurses (LPNs)	4	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	12	■ Other	0
Administrative	1	Plant Operations and Maintenance	0

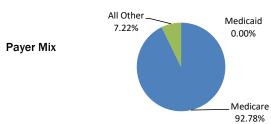
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$6,687 for Care Connection Rahway LLC.
- Total Employee Payroll: \$1,579,035

■ Estimated State Income Taxes Paid by Employees: \$87,242

Statistical Profile

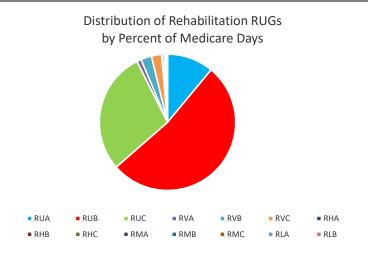
Medicare Medicaid All Other **Total** Avg. Daily Census 19.8 0.0 1.5 21.3 19.2 17.0 19.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 **Occupancy Rate** 82.4% 0.0% 6.4% 88.8% **Medicare Overall Rating Medicare Quality Measure Rating** All Other_ Medicaid

Routine Cost per Day \$392.68 **Total Beds** 24



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	596	8.3%
Rehabiliation (breakdown in pie chart)	6,435	89.2%
Extensive Services	27	0.4%
Special Care High	3	0.0%
Special Care Low	18	0.2%
Clinically Complex	126	1.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	9	0.1%
TOTAL	7,214	
% Medicare Days in Ultra/Very High I	RUGs	95.7%

% Medicare Days in Ultra/Very High RUGs



CARE ONE AT CRESSKILL

Ownership: For-profit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$17,513,500

■ 152 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	24	Dietary & Housekeeping	24
Nurses: 76 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	17	Nursing	1
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	36	■ Other	0
Administrative	7	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$208,076 for Care One at Cresskill.
- Total Employee Payroll: \$8,469,316

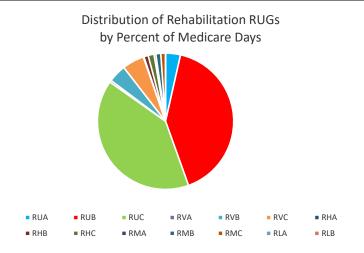
■ Estimated State Income Taxes Paid by Employees: \$467,930

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 49.9 0.0 47.8 97.7 30.2 42.4 35.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 **Occupancy Rate** 44.1% 0.0% 42.3% 86.5% **Medicare Overall Rating Medicare Quality Measure Rating** Payer Mix \$320.48 **Routine Cost per Day** All Other. Medicare, 48.95% 51.05% **Total Beds** 113 Medicaid, 0.00%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	286	1.6%	
Rehabiliation (breakdown in pie chart)	16,664	91.5%	
Extensive Services	36	0.2%	
Special Care High	301	1.7%	
Special Care Low	259	1.4%	
Clinically Complex	428	2.4%	
Behavioral Symptoms/Cognitive Performance	15	0.1%	
Reduced Physical Function	218	1.2%	
TOTAL	18,207		

Medicare

% Medicare Days in Ultra/Very High RUGs 87.9%

To health!

CARE ONE AT EAST BRUNSWICK

Ownership: For-profit County: Middlesex

Annual Contributions to Local and State Economy

Total Expenditures: \$15,304,300

■ 146 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	21	Dietary & Housekeeping	20
Nurses: 77 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	14	Nursing	1
■ Licensed Practical Nurses (LPNs)	26	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	38	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

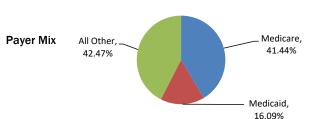
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$259,510 for Care One at East Brunswick.
- Total Employee Payroll: \$8,332,241

■ Estimated State Income Taxes Paid by Employees: \$460,356

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 42.2 16.4 43.3 101.9 29.2 398.9 50.6 43.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 32.0% 12.4% 32.8% 77.2% **Medicare Overall Rating Medicare Quality Measure Rating**

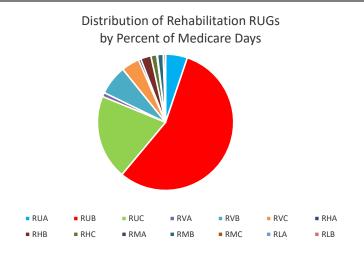
Routine Cost per Day \$274.71



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

132

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	202	1.3%
Rehabiliation (breakdown in pie chart)	14,683	95.3%
Extensive Services	2	0.0%
Special Care High	75	0.5%
Special Care Low	241	1.6%
Clinically Complex	152	1.0%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	46	0.3%
TOTAL	15,402	

% Medicare Days in Ultra/Very High RUGs 90.4%



Total Beds

CARE ONE AT EVESHAM

Ownership: For-profit County: Burlington

Annual Contributions to Local and State Economy

Total Expenditures: \$19,168,800

■ 170 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	38	Dietary & Housekeeping	25
Nurses: 79 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	13	Nursing	1
■ Licensed Practical Nurses (LPNs)	28	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	39	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$268,474 for Care One at Evesham.
- Total Employee Payroll: \$10,081,564

■ Estimated State Income Taxes Paid by Employees: \$557,006

Medicare

Statistical Profile

Avg. Daily Census 53.1 15.9 45.8 114.9 35.0 290.6 44.0 43.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 36.9% 11.1% 31.8% 79.8%

Medicare Overall Rating ★
Medicare Quality Measure Rating ★
★★★★

Routine Cost per Day \$265.01

Total Beds 144

Payer Mix
All Other,
39.86%
Medicare,
46.27%
Medicaid,
13.86%

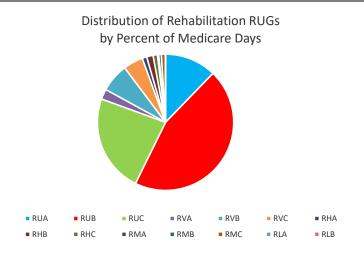
Medicaid

All Other

Total

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	351	1.8%
Rehabiliation (breakdown in pie chart)	17,283	89.2%
Extensive Services	152	0.8%
Special Care High	169	0.9%
Special Care Low	723	3.7%
Clinically Complex	375	1.9%
Behavioral Symptoms/Cognitive Performance	76	0.4%
Reduced Physical Function	248	1.3%
TOTAL	19,377	

% Medicare Days in Ultra/Very High RUGs 85.9%



CARE ONE AT HANOVER TOWNSHIP

Ownership: For-profit County: Morris

Annual Contributions to Local and State Economy

Total Expenditures: \$10,399,300

■ 85 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	13	Dietary & Housekeeping	17
Nurses: 39 total, including		Contract Labor: 10 total, including	
Registered Nurses (RNs)	4	Nursing	8
■ Licensed Practical Nurses (LPNs)	1 5	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	20	■ Other	0
Administrative	6	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$141,622 for Care One at Hanover Township.
- Total Employee Payroll: \$4,793,898

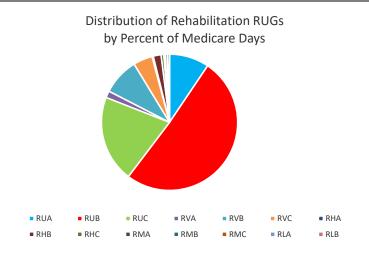
■ Estimated State Income Taxes Paid by Employees: \$264,863

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 26.6 10.5 22.1 59.1 318.5 39.3 42.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 33.7 **Occupancy Rate** 28.3% 11.1% 23.5% 62.9% **Medicare Overall Rating Medicare Quality Measure Rating** All Other 37% Payer Mix Medicare \$376.45 **Routine Cost per Day** 45% **Total Beds** 94 Medicaid 18%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total
Rehabiliation Plus Extensive Services	160	1.7%
Rehabiliation (breakdown in pie chart)	9,171	94.6%
Extensive Services	2	0.0%
Special Care High	152	1.6%
Special Care Low	139	1.4%
Clinically Complex	47	0.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	23	0.2%
TOTAL	9,694	

% Medicare Days in Ultra/Very High RUGs

92.2%



CARE ONE AT HOLMDEL

Ownership: For-profit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$14,746,300

■ 138 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	19	Dietary & Housekeeping	23
Nurses: 71 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	14	Nursing	0
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	39	■ Other	0
Administrative	8	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$265,077 for Care One at Holmdel.
- Total Employee Payroll: \$7,413,604

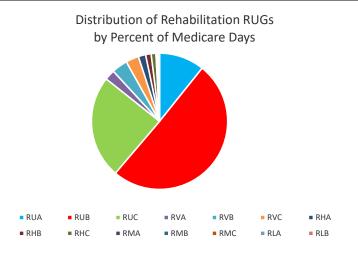
■ Estimated State Income Taxes Paid by Employees: \$409,602

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 44.0 19.7 41.2 104.9 38.0 184.8 62.4 54.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 33.8% 15.2% 31.7% 80.7% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare All Other 41.93% 39.25% Payer Mix \$265.31 **Routine Cost per Day** 130 **Total Beds** Medicaid 18.82%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	83	0.5%
Rehabiliation (breakdown in pie chart)	15,374	95.8%
Extensive Services	12	0.1%
Special Care High	158	1.0%
Special Care Low	168	1.0%
Clinically Complex	180	1.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	80	0.5%
TOTAL	16,055	

% Medicare Days in Ultra/Very High RUGs



91.4%

CARE ONE AT JACKSON

Ownership: For-profit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$13,045,200

■ 135 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	15	Dietary & Housekeeping	23
Nurses: 62 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	7	Nursing	0
Licensed Practical Nurses (LPNs)	21	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	34	■ Other	0
Administrative	7	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$326,382 for Care One at Jackson.
- Total Employee Payroll: \$7,060,779

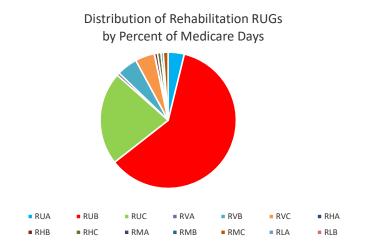
■ Estimated State Income Taxes Paid by Employees: \$390,108

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 20.9 28.6 46.5 95.9 30.8 297.8 72.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 67.7 **Occupancy Rate** 13.1% 18.0% 29.2% 60.3% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 22% Payer Mix **Routine Cost per Day** \$236.62 All Other 48% Medicaid 159 **Total Beds** 30%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total
Rehabiliation Plus Extensive Services	192	2.5%
Rehabiliation (breakdown in pie chart)	6,990	91.6%
Extensive Services	104	1.4%
Special Care High	127	1.7%
Special Care Low	140	1.8%
Clinically Complex	57	0.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	21	0.3%
TOTAL	7,631	

% Medicare Days in Ultra/Very High RUGs

90.9%



CARE ONE AT KING JAMES

Ownership: For-profit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$12,072,100

■ 122 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	15	Dietary & Housekeeping	19
Nurses: 65 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	10	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	15	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	40	■ Other	0
Administrative	7	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$266,555 for Care One at King James.
- Total Employee Payroll: \$6,274,332

■ Estimated State Income Taxes Paid by Employees: \$346,657

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

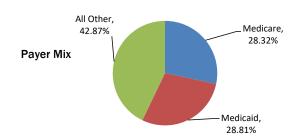
 Medicare Overall Rating
 ★★★

 Medicare Quality Measure Rating
 ★★★★

Routine Cost per Day \$269.83

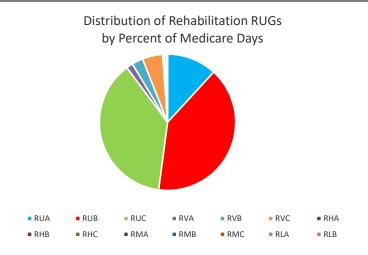
Total Beds 127

Medicare Medicaid All Other **Total** Avg. Daily Census 24.2 24.6 36.6 85.5 26.9 310.0 84.1 60.5 Avg. Length of Stay **Occupancy Rate** 19.1% 19.4% 28.8% 67.3%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	88	1.0%	
Rehabiliation (breakdown in pie chart)	8,418	95.3%	
Extensive Services	32	0.4%	
Special Care High	87	1.0%	
Special Care Low	60	0.7%	
Clinically Complex	101	1.1%	
Behavioral Symptoms/Cognitive Performance	12	0.1%	
Reduced Physical Function	36	0.4%	
TOTAL	8,834		
		0= 404	

% Medicare Days in Ultra/Very High RUGs 95.1%



CARE ONE AT LIVINGSTON

Ownership: For-profit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$13,439,000

■ 129 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	18	Dietary & Housekeeping	23
Nurses: 39 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	3	Nursing	1
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	26	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$283,219 for Care One at Livingston.
- Total Employee Payroll: \$6,349,367

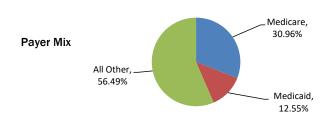
■ Estimated State Income Taxes Paid by Employees: \$350,803

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 29.2 11.8 53.3 94.3 34.6 270.0 57.5 52.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 25.2% 10.2% 45.9% 81.3%

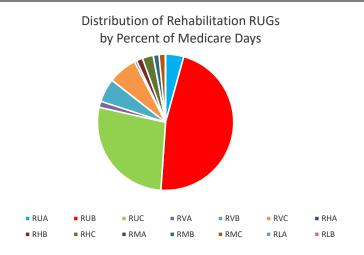
Medicare Overall Rating Medicare Quality Measure Rating

Routine Cost per Day \$174.54 **Total Beds** 116



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	86	0.8%
Rehabiliation (breakdown in pie chart)	10,179	95.6%
Extensive Services	42	0.4%
Special Care High	49	0.5%
Special Care Low	103	1.0%
Clinically Complex	121	1.1%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	72	0.7%
TOTAL	10,653	
% Medicare Days in Ultra/Very High RUGs		88.9%

CARE ONE AT MADISON AVENUE

Ownership: For-profit County: Morris

Annual Contributions to Local and State Economy

Total Expenditures: \$16,052,800

■ 153 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	20	Dietary & Housekeeping	24
Nurses: 81 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	13	Nursing	0
■ Licensed Practical Nurses (LPNs)	25	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	44	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$283,481 for Care One at Madison Avenue.
- Total Employee Payroll: \$7,769,556

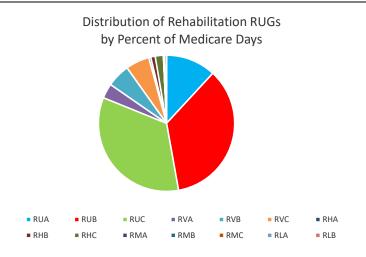
■ Estimated State Income Taxes Paid by Employees: \$429,268

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 40.5 21.8 43.4 105.6 36.0 265.1 63.1 55.8 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 22.7% 12.2% 24.4% 59.4% **Medicare Overall Rating Medicare Quality Measure Rating** All Other. Medicare, Payer Mix 41.05% 38.33% **Routine Cost per Day** \$299.33 178 **Total Beds** Medicaid, 20.63%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	477	3.2%
Rehabiliation (breakdown in pie chart)	13,749	93.0%
Extensive Services	85	0.6%
Special Care High	180	1.2%
Special Care Low	133	0.9%
Clinically Complex	90	0.6%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	64	0.4%
TOTAL	14,779	

% Medicare Days in Ultra/Very High RUGs

92.2%

% to



CARE ONE AT MOORESTOWN

Ownership: For-profit County: Burlington

Annual Contributions to Local and State Economy

Total Expenditures: \$15,435,300

■ 148 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	24	Dietary & Housekeeping	23
Nurses: 46 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	12	Nursing	1
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	25	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$244,324 for Care One at Moorestown.
- Total Employee Payroll: \$8,115,565

■ Estimated State Income Taxes Paid by Employees: \$448,385

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 42.0 0.0 56.2 98.2 26.5 65.9 40.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 **Occupancy Rate** 35.3% 0.0% 47.2% 82.5%

Medicare Overall Rating

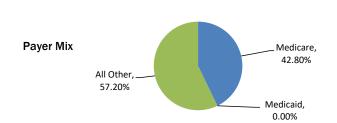
★★★

Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$211.31

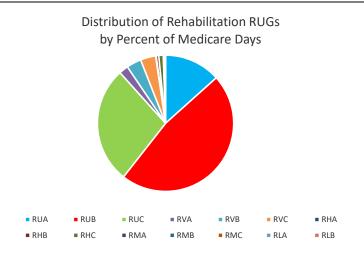
Total Beds 119



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70 to	
Rehabiliation Plus Extensive Services	172	1.1%	
Rehabiliation (breakdown in pie chart)	14,814	96.6%	
Extensive Services	4	0.0%	
Special Care High	33	0.2%	
Special Care Low	176	1.1%	
Clinically Complex	92	0.6%	
Behavioral Symptoms/Cognitive Performance	2	0.0%	
Reduced Physical Function	44	0.3%	
TOTAL	15,337		

% Medicare Days in Ultra/Very High RUGs 95.3%



CARE ONE AT MORRIS

Ownership: For-profit County: Morris

Annual Contributions to Local and State Economy

Total Expenditures: \$12,932,700

■ 123 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	20	Dietary & Housekeeping	20
Nurses: 60 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	12	Nursing	0
■ Licensed Practical Nurses (LPNs)	1 5	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	33	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$255,803 for Care One at Morris.
- Total Employee Payroll: \$6,451,372

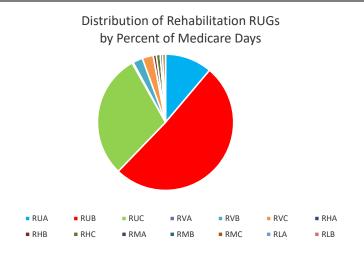
■ Estimated State Income Taxes Paid by Employees: \$356,438

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 38.9 26.7 32.1 97.7 336.1 58.3 51.8 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 31.0 **Occupancy Rate** 32.9% 22.6% 27.2% 82.8% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, 32.86% Medicare. Payer Mix 39.80% **Routine Cost per Day** \$220.48 **Total Beds** 118 Medicaid, 27.34%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	401	2.8%
Rehabiliation (breakdown in pie chart)	13,139	92.6%
Extensive Services	77	0.5%
Special Care High	140	1.0%
Special Care Low	239	1.7%
Clinically Complex	107	0.8%
Behavioral Symptoms/Cognitive Performance	26	0.2%
Reduced Physical Function	56	0.4%
TOTAL	14,185	

% Medicare Days in Ultra/Very High RUGs

92.2%

% to



CARE ONE AT RIDGEWOOD AVENUE

Ownership: For-profit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$17,291,300

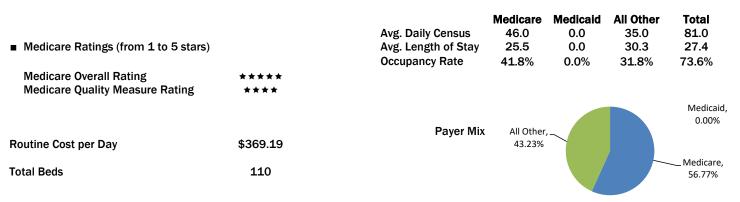
■ 145 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	29	Dietary & Housekeeping	23
Nurses: 64 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	17	Nursing	0
■ Licensed Practical Nurses (LPNs)	13	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	35	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$152,290 for Care One at Ridgewood Avenue.
- Total Employee Payroll: \$8,630,065

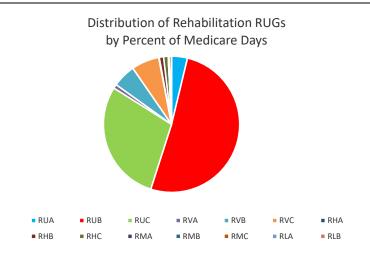
■ Estimated State Income Taxes Paid by Employees: \$476,811

Statistical Profile



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	126	0.8%	
Rehabiliation (breakdown in pie chart)	16,200	96.7%	
Extensive Services	0	0.0%	
Special Care High	134	0.8%	
Special Care Low	111	0.7%	
Clinically Complex	156	0.9%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	34	0.2%	
TOTAL	16,761		

% Medicare Days in Ultra/Very High RUGs

94.2%

% to



CARE ONE AT TEANECK

Ownership: For-profit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$18,422,500

■ 185 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	29	Dietary & Housekeeping	35
Nurses: 85 total, including		Contract Labor: 3 total, including	
Registered Nurses (RNs)	20	Nursing	2
■ Licensed Practical Nurses (LPNs)	26	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	40	■ Other	0
Administrative	13	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$197,896 for Care One at Teaneck.
- Total Employee Payroll: \$9,734,801

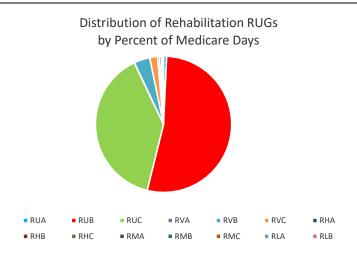
■ Estimated State Income Taxes Paid by Employees: \$537,848

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 56.2 0.0 45.5 101.7 26.3 26.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 27.1 0.0 **Occupancy Rate** 43.9% 0.0% 35.5% 79.5% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Payer Mix 45% **Routine Cost per Day** \$327.95 Medicare 55% 128 **Total Beds** Medicaid 0%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	120	0.6%	
Rehabiliation (breakdown in pie chart)	19,808	96.5%	
Extensive Services	51	0.2%	
Special Care High	59	0.3%	
Special Care Low	142	0.7%	
Clinically Complex	193	0.9%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	155	0.8%	
TOTAL	20,528		

% Medicare Days in Ultra/Very High RUGs

95.7%

% to



CARE ONE AT THE HIGHLANDS

Ownership: For-profit County: Middlesex

Annual Contributions to Local and State Economy

Total Expenditures: \$17,898,500

■ 163 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	27	Dietary & Housekeeping	23
Nurses: 84 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	18	Nursing	0
Licensed Practical Nurses (LPNs)	25	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	41	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$275,114 for Care One at The Highlands.
- Total Employee Payroll: \$9,104,950

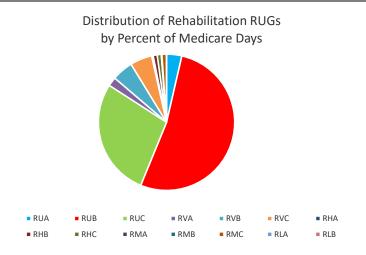
■ Estimated State Income Taxes Paid by Employees: \$503,048

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 47.1 14.7 48.6 110.3 198.4 37.9 40.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 33.9 **Occupancy Rate** 38.6% 12.0% 39.8% 90.4% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare All Other 42.70% 44.00% Payer Mix **Routine Cost per Day** \$275.77 122 **Total Beds** Medicaid 13.30%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> Total
Rehabiliation Plus Extensive Services	228	1.3%
Rehabiliation (breakdown in pie chart)	16,164	94.0%
Extensive Services	117	0.7%
Special Care High	297	1.7%
Special Care Low	238	1.4%
Clinically Complex	98	0.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	50	0.3%
TOTAL	17,192	

% Medicare Days in Ultra/Very High RUGs

91.9%

% to



CARE ONE AT VALLEY

Ownership: For-profit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$15,215,300

■ 146 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	19	Dietary & Housekeeping	28
Nurses: 73 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	26	Nursing	0
■ Licensed Practical Nurses (LPNs)	6	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	42	■ Other	0
Administrative	8	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$278,404 for Care One at Valley.
- Total Employee Payroll: \$7,849,356

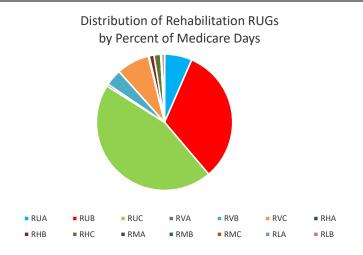
■ Estimated State Income Taxes Paid by Employees: \$433,677

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 40.8 10.8 53.1 104.8 28.9 263.8 73.5 48.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 34.0% 9.0% 44.3% 87.3% **Medicare Overall Rating Medicare Quality Measure Rating** Payer Mix Medicare, 38.93% **Routine Cost per Day** \$274.63 All Other, 50.73% 120 **Total Beds** Medicaid. 10.35%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	210	1.4%
Rehabiliation (breakdown in pie chart)	13,813	92.8%
Extensive Services	31	0.2%
Special Care High	120	0.8%
Special Care Low	420	2.8%
Clinically Complex	166	1.1%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	124	0.8%
TOTAL	14,885	

% Medicare Days in Ultra/Very High RUGs 90.5%



CARE ONE AT WALL

Ownership: For-profit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$15,636,900

■ 149 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	26	Dietary & Housekeeping	26
Nurses: 68 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	15	Nursing	0
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	36	■ Other	0
Administrative	9	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$231,558 for Care One at Wall.
- Total Employee Payroll: \$8,321,589

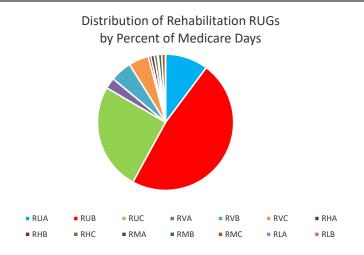
■ Estimated State Income Taxes Paid by Employees: \$459,768

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 45.6 13.7 39.5 98.8 263.0 46.4 38.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 27.3 **Occupancy Rate** 33.0% 9.9% 28.6% 71.6% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, Payer Mix 40.01% Medicare. \$286.27 **Routine Cost per Day** 46.13% 138 **Total Beds** Medicaid 13.86%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	102	0.6%	
Rehabiliation (breakdown in pie chart)	15,949	96.0%	
Extensive Services	11	0.1%	
Special Care High	94	0.6%	
Special Care Low	137	0.8%	
Clinically Complex	269	1.6%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	57	0.3%	
TOTAL	16,619		

% Medicare Days in Ultra/Very High RUGs

92.3%

% to



CARE ONE AT WAYNE

Ownership: For-profit County: Passaic

Annual Contributions to Local and State Economy

Total Expenditures: \$14,688,800

■ 138 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	21	Dietary & Housekeeping	23
Nurses: 35 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	6	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	8	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	20	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$317,108 for Care One at Wayne.
- Total Employee Payroll: \$7,386,326

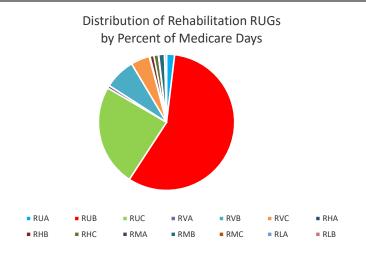
■ Estimated State Income Taxes Paid by Employees: \$408,095

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 37.0 0.0 72.9 109.9 29.5 82.4 51.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 **Occupancy Rate** 28.0% 0.0% 55.2% 83.2% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, 33.66% Payer Mix \$155.78 **Routine Cost per Day** 132 **Total Beds** Medicaid, All Other 0.00% 66.34%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	31	0.2%
Rehabiliation (breakdown in pie chart)	13,141	97.4%
Extensive Services	0	0.0%
Special Care High	51	0.4%
Special Care Low	163	1.2%
Clinically Complex	84	0.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	24	0.2%
TOTAL	13,494	

% Medicare Days in Ultra/Very High RUGs

Medicare



93.6%

CARE ONE AT WELLINGTON

Ownership: For-profit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$16,341,000

■ 155 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	24	Dietary & Housekeeping	28
Nurses: 76 total, including		Contract Labor: 1 total, including	
■ Registered Nurses (RNs)	18	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	21	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	38	■ Other	0
Administrative	5	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$293,208 for Care One at Wellington.
- Total Employee Payroll: \$8,192,991

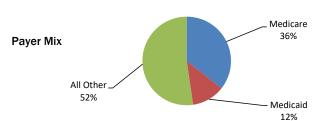
■ Estimated State Income Taxes Paid by Employees: \$452,663

Statistical Profile

Medicaid All Other Medicare Total Avg. Daily Census 37.2 12.7 54.7 104.6 288.8 46.2 42.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 30.0 **Occupancy Rate** 29.1% 9.9% 42.8% 81.7% **Medicare Overall Rating Medicare Quality Measure Rating**

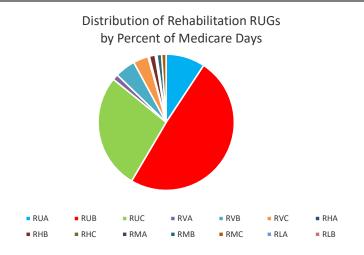
Routine Cost per Day \$277.90

Total Beds 128



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	125	0.9%
Rehabiliation (breakdown in pie chart)	12,696	93.5%
Extensive Services	1	0.0%
Special Care High	195	1.4%
Special Care Low	295	2.2%
Clinically Complex	205	1.5%
Behavioral Symptoms/Cognitive Performance	8	0.1%
Reduced Physical Function	53	0.4%
TOTAL	13,578	

% Medicare Days in Ultra/Very High RUGs

90.4%



CAREPOINT HEALTH HOBOKEN UNIVERSITY MEDICAL CENTER TCU

Ownership: For-profit

County: Hudson

Annual Contributions to Local and State Economy

Total Expenditures: \$1,990,300

■ 22 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$17,189 for CarePoint Health Hoboken University Medical Center TCU.
- Total Employee Payroll: \$1,735,271

■ Estimated State Income Taxes Paid by Employees: \$95,874

Statistical Profile

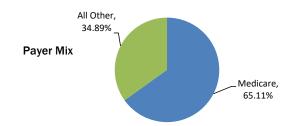
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$1,135.72

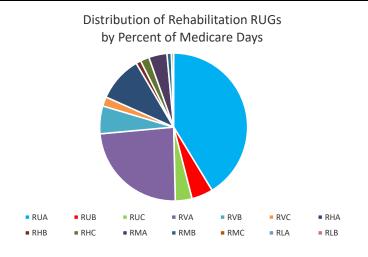
Total Beds 15

Medicaid **All Other** Medicare **Total** Avg. Daily Census N/A¹ 4.0 11.3 7.4 N/A^{1} N/A¹ N/A¹ Avg. Length of Stay N/A¹ N/A¹ **Occupancy Rate** 49.2% 26.3% 75.5%



More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



% Medicare Days in Ultra/Very High I	RUGs	59.8%
TOTAL	2,691	
Reduced Physical Function	71	2.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Clinically Complex	356	13.2%
Special Care Low	84	3.1%
Special Care High	75	2.8%
Extensive Services	83	3.1%
Rehabiliation (breakdown in pie chart)	1,859	69.1%
Rehabiliation Plus Extensive Services	163	6.1%
	<u>Days</u>	<u>76 to</u>

Medicare

To health!

NJHA

Iter Jenny Hangfal Raccarles

¹ This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

CARNEYS POINT REHABILITATION & NURSING

Ownership: For-profit County: Salem

Annual Contributions to Local and State Economy

Total Expenditures: \$12,392,100

■ 200 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	25
Nurses: 134 total, including		Contract Labor: 4 total, including	
Registered Nurses (RNs)	7	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	28	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	99	■ Other	0
Administrative	14	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$562,326 for Carneys Point Rehabilitation & Nursing.
- Total Employee Payroll: \$5,635,090

■ Estimated State Income Taxes Paid by Employees: \$311,339

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

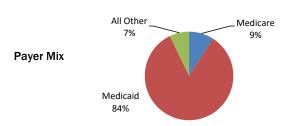
Total Beds

Medicare Overall Rating

\$201.66 **Routine Cost per Day**

Medicare Quality Measure Rating

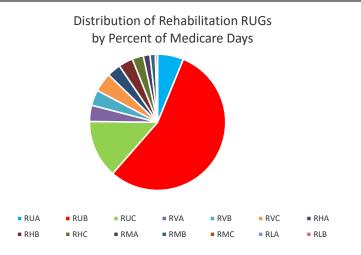
Medicare Medicaid All Other **Total** Avg. Daily Census 13.0 119.1 10.1 142.2 53.1 430.5 92.5 225.7 Avg. Length of Stay **Occupancy Rate** 8.0% 74.0% 6.3% 88.3%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

161

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	157	3.3%	
Rehabiliation (breakdown in pie chart)	4,479	94.7%	
Extensive Services	44	0.9%	
Special Care High	31	0.7%	
Special Care Low	11	0.2%	
Clinically Complex	0	0.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	6	0.1%	
TOTAL	4,728		

% Medicare Days in Ultra/Very High RUGs

85.6%

% to



CHANCELLOR SPECIALTY CARE

Ownership: For-profit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$18,868,900

■ 155 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	20
Nurses: 0 total, including		Contract Labor: 124 total, including	
Registered Nurses (RNs)	0	■ Nursing	113
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$620,400 for Chancellor Specialty Care.
- Total Employee Payroll: \$1,066,970

■ Estimated State Income Taxes Paid by Employees: \$58,950

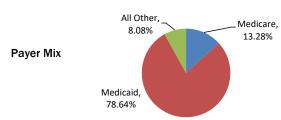
Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 21.8 129.3 13.3 164.4 34.3 414.0 20.6 103.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 10.3% 61.0% 6.3% 77.6% **Medicare Overall Rating Medicare Quality Measure Rating**

Medicare Quality Measure Rating ★★★★★

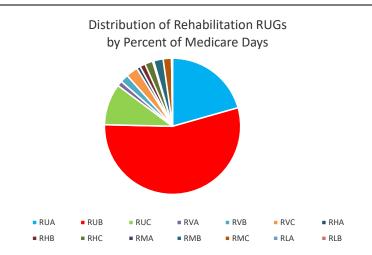
Routine Cost per Day \$257.20

Total Beds 212



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	33	0.4%	
Rehabiliation (breakdown in pie chart)	6,708	84.2%	
Extensive Services	43	0.5%	
Special Care High	487	6.1%	
Special Care Low	499	6.3%	
Clinically Complex	131	1.6%	
Behavioral Symptoms/Cognitive Performance	53	0.7%	
Reduced Physical Function	1 5	0.2%	
TOTAL	7,969		

% Medicare Days in Ultra/Very High RUGs

77.2%

% to



CHATHAM HILLS SUBACUTE

Ownership: For-profit County: Morris

Annual Contributions to Local and State Economy

Total Expenditures: \$10,997,700

■ 107 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	5	Dietary & Housekeeping	20
Nurses: 50 total, including		Contract Labor: 4 total, including	
Registered Nurses (RNs)	6	■ Nursing	4
■ Licensed Practical Nurses (LPNs)	15	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	29	■ Other	0
Administrative	6	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$267,866 for Chatham Hills Subacute.
- Total Employee Payroll: \$4,900,635

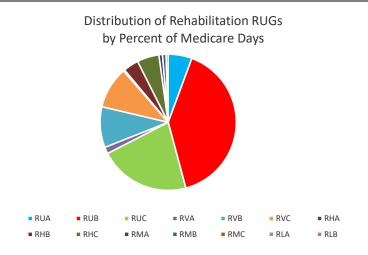
■ Estimated State Income Taxes Paid by Employees: \$270,760

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 19.8 32.4 29.1 81.3 31.6 455.2 69.5 72.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 18.3% 30.0% 27.0% 75.3% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, Medicare, 35.84% 24.29% Payer Mix \$306.52 **Routine Cost per Day** 108 **Total Beds** Medicaid, 39.87%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	79	1.1%
Rehabiliation (breakdown in pie chart)	6,637	92.0%
Extensive Services	72	1.0%
Special Care High	88	1.2%
Special Care Low	269	3.7%
Clinically Complex	57	0.8%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	8	0.1%
TOTAL	7,211	

% Medicare Days in Ultra/Very High RUGs

82.5%



CHESHIRE HOME INC.

Ownership: Nonprofit County: Morris

Annual Contributions to Local and State Economy

Total Expenditures: \$8,257,100

■ 83 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	5	Dietary & Housekeeping	8
Nurses: 51 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	7	Nursing	1
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	28	■ Other	0
Administrative	11	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$141,324 for Cheshire Home Inc..
- Total Employee Payroll: \$4,424,647

■ Estimated State Income Taxes Paid by Employees: \$244,462

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 0.3 25.9 6.6 32.8 30.8 278.1 299.9 260.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 1.0% 74.0% 18.8% 93.8% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, Medicare. 20.03% 1.03% Payer Mix **Routine Cost per Day** \$570.56 Medicaid, **Total Beds** 35 Inclusive of 35 Young Adult SCNF beds

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

						RUG /	Analysis		
	Distribution of Rehabilitation RUGs by Percent of Medicare Days							Medicare Days	<u>% to</u> Total
					/\$		Rehabiliation Plus Extensive Services	45	36.6%
							Rehabiliation (breakdown in pie chart)	0	0.0%
							Extensive Services	65	52.8%
							Special Care High	13	10.6%
							Special Care Low	0	0.0%
							Clinically Complex	0	0.0%
							Behavioral Symptoms/Cognitive Performance	0	0.0%
							Reduced Physical Function	0	0.0%
■ R	RUA RUB	■ RUC	■ RVA	■ RVB	RVC	■ RHA	TOTAL	123	
■ R	RHB ■ RHC	■ RMA	■ RMB	■ RMC	■ RLA	RLB	% Medicare Days in Ultra/Very High	RUGs	0.0%



CHESTNUT HILL CONVALESCENT CENTER

Ownership: For-profit County: Passaic

Annual Contributions to Local and State Economy

Total Expenditures: \$16,995,900

■ 148 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	21
Nurses: 65 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	14	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	13	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	38	■ Other	0
Administrative	12	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$671,513 for Chestnut Hill Convalescent Center.
- Total Employee Payroll: \$5,935,570

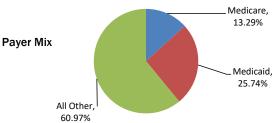
■ Estimated State Income Taxes Paid by Employees: \$327,940

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 23.7 45.8 108.5 178.0 363.5 134.7 116.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 39.4 **Occupancy Rate** 10.0% 19.4% 46.0% 75.4% **Medicare Overall Rating Medicare Quality Measure Rating**

Routine Cost per Day \$126.76

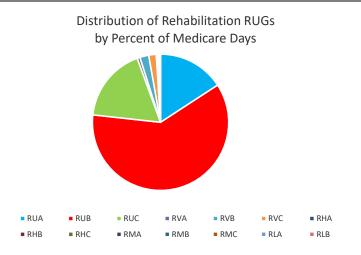
Total Beds 236



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	8,471	98.1%
Extensive Services	0	0.0%
Special Care High	32	0.4%
Special Care Low	109	1.3%
Clinically Complex	14	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	8	0.1%
TOTAL	8,634	

% Medicare Days in Ultra/Very High RUGs



97.1%

CHILDREN'S SPECIALIZED HOSPITAL SNF

Ownership: Nonprofit County: Union

Annual Contributions to Local and State Economy

Total Expenditures: \$6,788,400

■ 74 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$292,624 for Children's Specialized Hospital SNF.
- Total Employee Payroll: \$0

■ Estimated State Income Taxes Paid by Employees: \$0

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 0.0 N/A¹ 67.3 67.3 N/A^{1} N/A¹ N/A¹ ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay N/A¹ N/A^{\perp} **Occupancy Rate** 0.0% 146.2% 146.2% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 0.0% **Routine Cost per Day** \$393.77 Payer Mix All Other 46 100.0% Total Beds All are Pediatric SCNF beds

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG A	nalysis		
Distribution of Rehabilitation RUGs		Medicare Days	% to Total
by Percent of Medicare Days	Rehabiliation Plus Extensive Services	0	
	Rehabiliation (breakdown in pie chart)	0	
Analysis not available; facility does not have Medicare	Extensive Services	0	
volume.	Special Care High	0	
	Special Care Low	0	
	Clinically Complex	0	
	Behavioral Symptoms/Cognitive Performance	0	
	Reduced Physical Function	0	
= RUA • RUB • RUC • RVA • RVB • RVC • RHA • RHB • RHC • RMA • RMB • RMC • RLA • RLB	TOTAL	0	
- AUA - AUG - AUG - AVA - AVG - AVG - ATIA - KIIB - KIIL - KIVIA - KIVIB - KIVIL - KLA - KLB	% Medicare Days in Ultra/Very High	RUGs	0.0%



¹ This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

CHRISTIAN HEALTHCARE - HERITAGE MANOR

Ownership: Nonprofit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$15,320,200

■ 377 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$849,836 for Christian Healthcare Heritage Manor.
- Total Employee Payroll: \$12,364,910

■ Estimated State Income Taxes Paid by Employees: \$683,161

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★

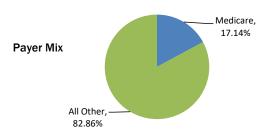
Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$330.05

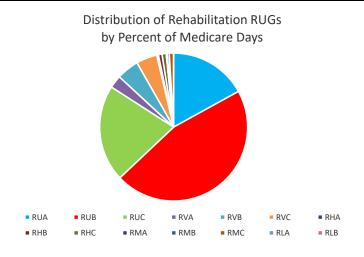
Total Beds 254

All Other Medicare Medicaid **Total** Avg. Daily Census 40.4 N/A¹ 195.3 235.7 N/A^{1} Avg. Length of Stay N/A¹ N/A¹ N/A¹ N/A^{\perp} **Occupancy Rate** 15.9% 76.9% 92.8%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	286	1.9%	
Rehabiliation (breakdown in pie chart)	13,975	94.8%	
Extensive Services	14	0.1%	
Special Care High	100	0.7%	
Special Care Low	37	0.3%	
Clinically Complex	246	1.7%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	84	0.6%	
TOTAL	14,743		

Medicare

% Medicare Days in Ultra/Very High RUGs
93.1%



¹ This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

CINNAMINSON CENTER

Ownership: For-profit County: Burlington

Annual Contributions to Local and State Economy

Total Expenditures: \$10,096,300

■ 103 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	4
Nurses: 70 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	13	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	38	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$454,808 for Cinnaminson Center.
- Total Employee Payroll: \$4,019,451

■ Estimated State Income Taxes Paid by Employees: \$222,075

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★
Medicare Quality Measure Rating ★
★★

Routine Cost per Day \$198.83

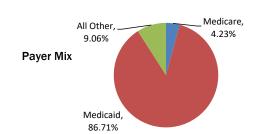
Total Beds 114

 Medicare
 Medicaid
 All Other

 Avg. Daily Census
 4.6
 94.6
 9.9

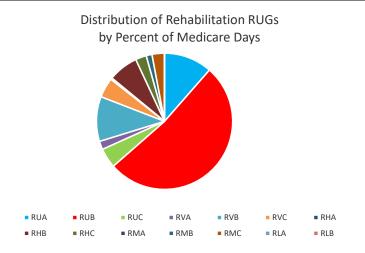
 Avg. Length of Stay
 49.6
 863.7
 88.0

 Occupancy Rate
 4.0%
 83.0%
 8.7%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	3	0.2%	
Rehabiliation (breakdown in pie chart)	1,616	95.9%	
Extensive Services	1	0.1%	
Special Care High	19	1.1%	
Special Care Low	16	0.9%	
Clinically Complex	25	1.5%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	5	0.3%	
TOTAL	1,685		

Medicare

% Medicare Days in Ultra/Very High RUGs 82.3%



Total

109.2

346.4

95.7%

CLARA MAASS MEDICAL CENTER TCU

Ownership: Nonprofit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$3,098,800

■ 33 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$25,938 for Clara Maass Medical Center TCU.
- Total Employee Payroll: \$2,181,930

■ Estimated State Income Taxes Paid by Employees: \$120,552

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars) **Medicare Overall Rating Medicare Quality Measure Rating**

Routine Cost per Day \$748.76

Total Beds 20

Medicare Avg. Daily Census 11.2 Avg. Length of Stay N/A¹ **Occupancy Rate** 56.0%

All Other,

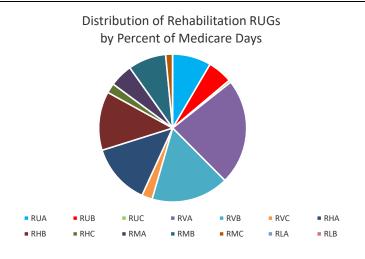
Medicaid **All Other Total** N/A¹ 6.0 17.2 N/A^{1} N/A¹ N/A¹ N/A¹ 29.8%

85.8%

34.73% Payer Mix Medicare. 65.27%

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	11	0.3%
Rehabiliation (breakdown in pie chart)	3,531	87.2%
Extensive Services	20	0.5%
Special Care High	230	5.7%
Special Care Low	35	0.9%
Clinically Complex	184	4.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	40	1.0%
TOTAL	4,051	

% Medicare Days in Ultra/Very High RUGs

49.1%



¹ This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

CLAREMONT CENTER

Ownership: Nonprofit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$11,314,700

■ 93 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	5
Nurses: 64 total, including		Contract Labor: 5 total, including	
Registered Nurses (RNs)	6	Nursing	0
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	40	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$388,461 for Claremont Center.
- Total Employee Payroll: \$4,577,978

■ Estimated State Income Taxes Paid by Employees: \$252,933

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Total Beds

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★

Routine Cost per Day \$246.07

118

Avg. Daily Census 10.9
Avg. Length of Stay 101.7
Occupancy Rate 9.2%

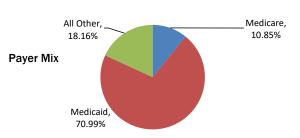
 Medicare
 Medicaid
 All Other
 Total

 10.9
 71.1
 18.2
 100.1

 101.7
 617.9
 83.0
 227.0

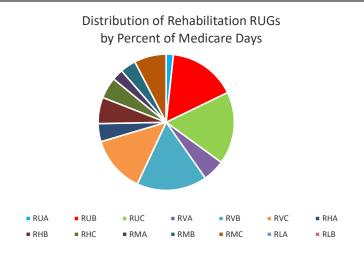
 9.2%
 60.3%
 15.4%
 84.9%

Medicare



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>70 to</u> <u>Total</u>
Rehabiliation Plus Extensive Services	14	0.4%
Rehabiliation (breakdown in pie chart)	3,635	91.7%
Extensive Services	0	0.0%
Special Care High	45	1.1%
Special Care Low	169	4.3%
Clinically Complex	71	1.8%
Behavioral Symptoms/Cognitive Performance	10	0.3%
Reduced Physical Function	21	0.5%
TOTAL	3,965	

% Medicare Days in Ultra/Very High RUGs

64.9%



CLARK NURSING & REHABILITATION CENTER

Ownership: For-profit County: Union

Annual Contributions to Local and State Economy

Total Expenditures: \$15,188,700

■ 122 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 92 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	21	Nursing	0
Licensed Practical Nurses (LPNs)	16	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	55	■ Other	0
Administrative	11	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$423,804 for Clark Nursing & Rehabilitation Center.
- Total Employee Payroll: \$5,858,907

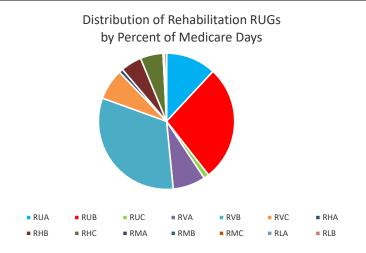
■ Estimated State Income Taxes Paid by Employees: \$323,705

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 22.7 64.1 33.3 120.1 19.9 268.8 42.6 55.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 16.2% 45.8% 23.8% 85.8% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, All Other, 18.88% 27.77% Payer Mix \$286.37 **Routine Cost per Day Total Beds** 140 Inclusive of 10 Ventilator SCNF beds Medicaid, 53.35%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	7,726	93.3%	
Extensive Services	49	0.6%	
Special Care High	16	0.2%	
Special Care Low	258	3.1%	
Clinically Complex	185	2.2%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	43	0.5%	
TOTAL	8,277		

% Medicare Days in Ultra/Very High RUGs

82.0%

% to



CLOVER REST HOME

Ownership: For-profit County: Warren

Annual Contributions to Local and State Economy

Total Expenditures: \$2,785,600

■ 33 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	3
Nurses: 24 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	6	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	2	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	16	■ Other	0
Administrative	2	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$136,210 for Clover Rest Home.
- Total Employee Payroll: \$1,521,750

■ Estimated State Income Taxes Paid by Employees: \$84,077

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating
Medicare Quality Measure Rating

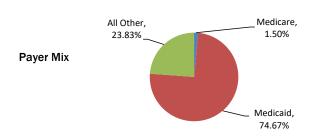
Routine Cost per Day

\$225.63

Total Beds

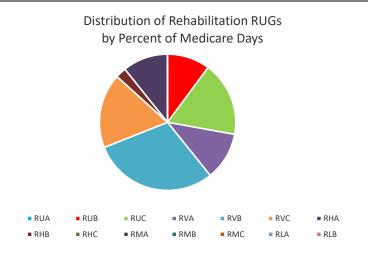
33

Medicare Medicaid **All Other Total** Avg. Daily Census 0.5 23.7 7.6 31.8 34.8 1,082.8 553.0 644.5 Avg. Length of Stay **Occupancy Rate** 1.4% 71.9% 23.0% 96.3%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	158	90.8%
Extensive Services	0	0.0%
Special Care High	0	0.0%
Special Care Low	0	0.0%
Clinically Complex	5	2.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	11	6.3%
TOTAL	174	

% Medicare Days in Ultra/Very High RUGs

78.7%



COLLINGSWOOD MANOR

Ownership: Nonprofit County: Camden

Annual Contributions to Local and State Economy

Total Expenditures: \$13,243,400

■ 149 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	32
Nurses: 39 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	13	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	1	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	24	■ Other	0
Administrative	12	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$650,510 for Collingswood Manor.
- Total Employee Payroll: \$6,023,880

■ Estimated State Income Taxes Paid by Employees: \$332,819

All Other,

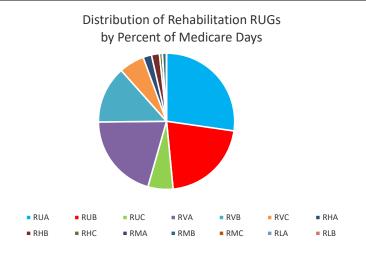
Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 11.4 17.3 132.2 160.9 19.0 632.6 408.9 169.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 6.5% 9.8% 75.1% 91.4% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, 7.10% Medicaid, 10.77% Payer Mix **Routine Cost per Day** \$94.95

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

176

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	62	1.5%
Rehabiliation (breakdown in pie chart)	3,978	95.4%
Extensive Services	0	0.0%
Special Care High	8	0.2%
Special Care Low	13	0.3%
Clinically Complex	76	1.8%
Behavioral Symptoms/Cognitive Performance	5	0.1%
Reduced Physical Function	28	0.7%
TOTAL	4,170	

% Medicare Days in Ultra/Very High RUGs

91.6%



Total Beds

COMMUNITY MEDICAL CENTER TCU

Ownership: Nonprofit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$4,176,100

■ 28 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$23,244 for Community Medical Center TCU.
- Total Employee Payroll: \$2,026,515

■ Estimated State Income Taxes Paid by Employees: \$111,965

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★★

Medicare Quality Measure Rating

★★★

Routine Cost per Day \$829.11

Total Beds 25

Avg. Daily Census
Avg. Length of Stay
Occupancy Rate

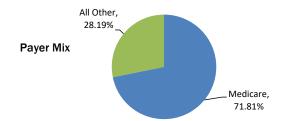
13.6

N/A

54.49

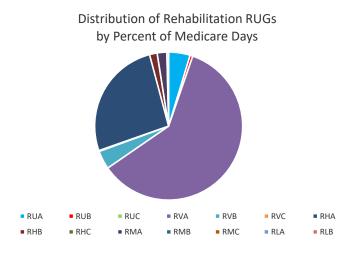
Medicaid **All Other** Medicare **Total** 13.6 N/A¹ 5.3 19.0 N/A^{1} N/A¹ N/A¹ N/A¹ N/A¹ 54.4% 21.4% 75.8%

Medicare



More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	151	3.1%	
Rehabiliation (breakdown in pie chart)	4,142	83.7%	
Extensive Services	31	0.6%	
Special Care High	117	2.4%	
Special Care Low	4	0.1%	
Clinically Complex	306	6.2%	
Behavioral Symptoms/Cognitive Performance	25	0.5%	
Reduced Physical Function	171	3.5%	
TOTAL	4,947		

% Medicare Days in Ultra/Very High RUGs 59.5%



¹ This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

COMPLETE CARE AT LINWOOD, LLC

Ownership: For-profit County: Atlantic

Annual Contributions to Local and State Economy

Total Expenditures: \$20,051,400

■ 161 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	8
Nurses: 102 total, including		Contract Labor: 27 total, including	
Registered Nurses (RNs)	21	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	35	■ Therapists	25
■ Certified Nursing Assistants (CNAs)	46	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$461,244 for Complete Care At Linwood, LLC.
- Total Employee Payroll: \$5,611,227

■ Estimated State Income Taxes Paid by Employees: \$310,020

Medicare

Statistical Profile

Avg. Daily Census 27.2 85.4 20.6 133.3 29.0 278.2 33.5 71.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 15.7% 49.1% 11.9% 76.6% **Medicare Overall Rating**

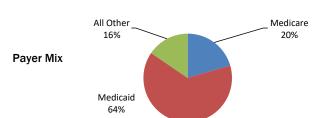
Medicare Quality Measure Rating

★★★

Routine Cost per Day \$275.27

Total Beds 174

Total Beds Inclusive of 16 Ventilator SCNF beds



Medicaid

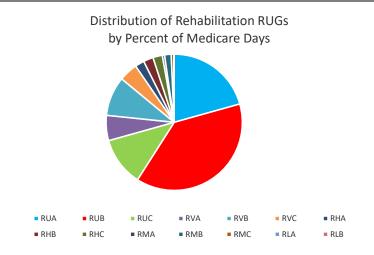
All Other

Medicare

Total

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	593	6.0%	
Rehabiliation (breakdown in pie chart)	7,620	77.0%	
Extensive Services	506	5.1%	
Special Care High	135	1.4%	
Special Care Low	399	4.0%	
Clinically Complex	471	4.8%	
Behavioral Symptoms/Cognitive Performance	9	0.1%	
Reduced Physical Function	162	1.6%	
TOTAL	9,895		

% Medicare Days in Ultra/Very High RUGs

75.1%



COMPLETE CARE AT PASSAIC

Ownership: For-profit County: Passaic

Annual Contributions to Local and State Economy

Total Expenditures: \$13,174,100

■ 144 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	35
Nurses: 45 total, including		Contract Labor: 47 total, including	
Registered Nurses (RNs)	10	Nursing	47
■ Licensed Practical Nurses (LPNs)	5	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	29	■ Other	0
Administrative	6	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$558,357 for Complete Care at Passaic.
- Total Employee Payroll: \$3,528,059

■ Estimated State Income Taxes Paid by Employees: \$194,925

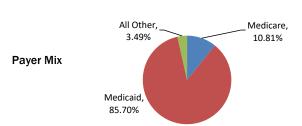
Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating Medicare Quality Measure Rating

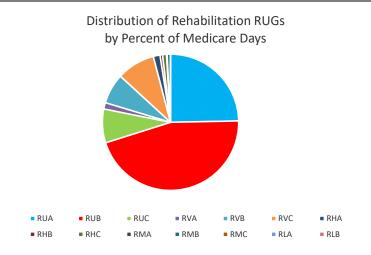
Routine Cost per Day \$207.67 360 **Total Beds**

Medicare Medicaid **All Other Total** Avg. Daily Census 15.5 123.3 5.0 143.9 58.5 264.8 15.9 137.5 Avg. Length of Stay **Occupancy Rate** 4.3% 34.3% 1.4% 40.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	58	1.0%
Rehabiliation (breakdown in pie chart)	4,513	79.5%
Extensive Services	11	0.2%
Special Care High	236	4.2%
Special Care Low	495	8.7%
Clinically Complex	231	4.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	131	2.3%
TOTAL	5,675	
% Medicare Days in Ultra/Very High I	77.3%	

% Medicare Days in Ultra/Very High RUGs

CONCORD HEALTHCARE & REHABILITATION CENTER

Ownership: For-profit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$10,058,800

■ 113 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 66 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	5	■ Nursing	1
Licensed Practical Nurses (LPNs)	20	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	41	■ Other	0
Administrative	10	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$400,274 for Concord Healthcare & Rehabilitation Center.
- Total Employee Payroll: \$4,480,614

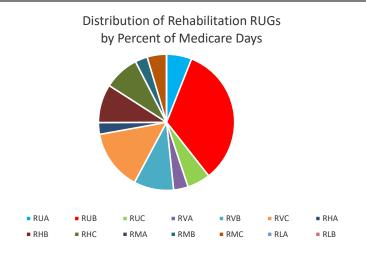
■ Estimated State Income Taxes Paid by Employees: \$247,554

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 9.8 63.6 28.4 101.8 50.6 74.1 125.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 273.1 **Occupancy Rate** 8.2% 53.0% 23.7% 84.9% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, All Other, 9.67% 27.89% Payer Mix **Routine Cost per Day** \$233.79 120 **Total Beds**

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	3,308	92.6%	
Extensive Services	0	0.0%	
Special Care High	169	4.7%	
Special Care Low	87	2.4%	
Clinically Complex	3	0.1%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	4	0.1%	
TOTAL	3,571		

% Medicare Days in Ultra/Very High RUGs

66.4%

Medicare

Medicaid, 62.44%



CONTINUING CARE AT CEDAR CREST VILLA

Ownership: Nonprofit County: Morris

Annual Contributions to Local and State Economy

Total Expenditures: \$89,729,400

■ 668 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	8	Dietary & Housekeeping	3
Nurses: 101 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	23	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	15	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	63	■ Other	0
Administrative	31	Plant Operations and Maintenance	39

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$405,697 for Continuing Care at Cedar Crest Villa.
- Total Employee Payroll: \$29,080,393

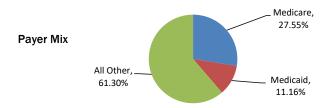
■ Estimated State Income Taxes Paid by Employees: \$1,606,692

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 35.4 14.4 78.9 128.7 45.6 873.7 128.5 91.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 31.4% 12.7% 69.8% 113.9% **Medicare Overall Rating Medicare Quality Measure Rating**

\$305.66

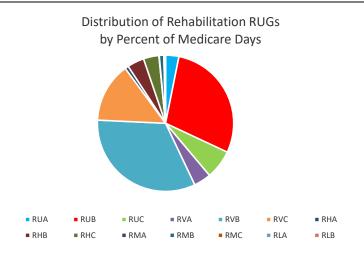
Routine Cost per Day Total Beds 113



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	107	1.7%	
Rehabiliation (breakdown in pie chart)	5,925	93.8%	
Extensive Services	2	0.0%	
Special Care High	45	0.7%	
Special Care Low	107	1.7%	
Clinically Complex	75	1.2%	
Behavioral Symptoms/Cognitive Performance	5	0.1%	
Reduced Physical Function	53	0.8%	
TOTAL	6,319		

% Medicare Days in Ultra/Very High RUGs

41.8%



CONTINUING CARE AT SEABROOK VILLAGE

Ownership: Nonprofit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$67,223,900

■ 582 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	4	Dietary & Housekeeping	2
Nurses: 75 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	15	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	44	■ Other	0
Administrative	29	Plant Operations and Maintenance	31

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$315,761 for Continuing Care at Seabrook Village.
- Total Employee Payroll: \$24,018,163

■ Estimated State Income Taxes Paid by Employees: \$1,327,004

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★

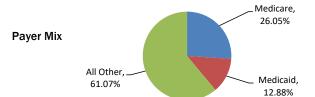
Medicare Quality Measure Rating

★★★

Routine Cost per Day \$294.82

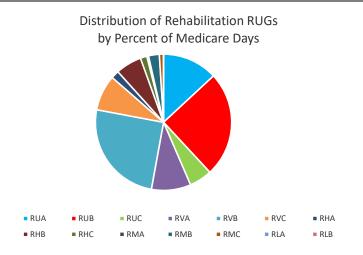
Total Beds 86

Medicare Medicaid **All Other Total** Avg. Daily Census 25.6 12.6 59.9 98.1 576.9 108.3 101.8 Avg. Length of Stay 65.7 **Occupancy Rate** 29.7% 14.7% 69.7% 114.1%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	58	1.6%
Rehabiliation (breakdown in pie chart)	3,217	87.0%
Extensive Services	0	0.0%
Special Care High	115	3.1%
Special Care Low	83	2.2%
Clinically Complex	142	3.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	84	2.3%
TOTAL	3,699	

% Medicare Days in Ultra/Very High RUGs 30.4%



COOPER CENTER FOR REHABILITATION AND HEALTHCARE

Ownership: For-profit County: Camden

Annual Contributions to Local and State Economy

Total Expenditures: \$8,706,800

■ 108 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	21
Nurses: 58 total, including		Contract Labor: 9 total, including	
Registered Nurses (RNs)	4	Nursing	0
■ Licensed Practical Nurses (LPNs)	21	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	33	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$366,194 for Cooper Center For Rehabilitation and Healthcare.
- Total Employee Payroll: \$3,839,796

■ Estimated State Income Taxes Paid by Employees: \$212,149

Medicaid

76%

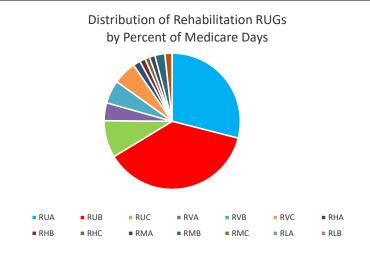
Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 17.0 77.2 7.0 101.2 34.3 563.3 65.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 7.7 **Occupancy Rate** 14.2% 64.3% 5.8% 84.3% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare All Other 17% 7% Payer Mix **Routine Cost per Day** \$184.76

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

120

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	107	1.7%	
Rehabiliation (breakdown in pie chart)	5,877	94.5%	
Extensive Services	9	0.1%	
Special Care High	59	0.9%	
Special Care Low	116	1.9%	
Clinically Complex	44	0.7%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	4	0.1%	
TOTAL	6,217		

% Medicare Days in Ultra/Very High RUGs

87.2%

% to

Medicare



Total Beds

COOPER RIVER WEST

Ownership: For-profit County: Camden

Annual Contributions to Local and State Economy

Total Expenditures: \$15,760,500

■ 134 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	9
Nurses: 101 total, including		Contract Labor: 10 total, including	
Registered Nurses (RNs)	24	Nursing	3
 Licensed Practical Nurses (LPNs) 	25	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	52	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

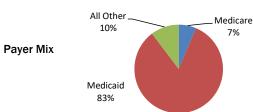
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$636,909 for Cooper River West.
- Total Employee Payroll: \$5,559,469

■ Estimated State Income Taxes Paid by Employees: \$307,161

Statistical Profile

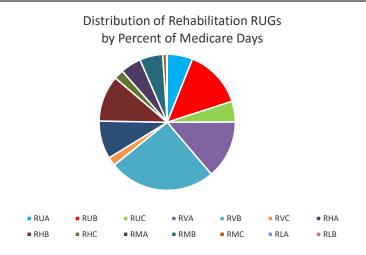
Medicaid All Other Medicare Total Avg. Daily Census 10.1 130.2 16.2 156.4 31.9 286.4 31.9 122.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 5.6% 72.4% 9.0% 86.9% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 10% 7%

Routine Cost per Day \$234.79 **Total Beds** 180



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	42	1.2%
Rehabiliation (breakdown in pie chart)	2,923	80.3%
Extensive Services	73	2.0%
Special Care High	64	1.8%
Special Care Low	188	5.2%
Clinically Complex	245	6.7%
Behavioral Symptoms/Cognitive Performance	4	0.1%
Reduced Physical Function	99	2.7%
TOTAL	3,638	
% Medicare Days in Ultra/Very High I	53.8%	

% Medicare Days in Ultra/Very High RUGs



CORAL HARBOR REHABILITATION AND HEALTHCARE

Ownership: For-profit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$8,764,400

■ 92 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 49 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	5	Nursing	0
■ Licensed Practical Nurses (LPNs)	14	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	31	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$339,029 for Coral Harbor Rehabilitation and Healthcare.
- Total Employee Payroll: \$3,679,672

■ Estimated State Income Taxes Paid by Employees: \$203,302

Statistical Profile

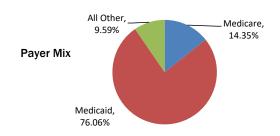
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$211.87

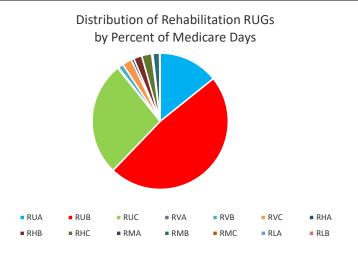
Total Beds 110

Medicaid All Other Medicare Total Avg. Daily Census 13.1 69.2 8.7 91.0 41.4 136.5 29.2 81.2 Avg. Length of Stay **Occupancy Rate** 11.9% 62.9% 7.9% 82.7%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Davs	<u>% to</u> Total	
Rehabiliation Plus Extensive Services	<u>11</u> 5	2.4%	
Rehabiliation (breakdown in pie chart)	4,531	95.1%	
Extensive Services	0	0.0%	
Special Care High	48	1.0%	
Special Care Low	52	1.1%	
Clinically Complex	1	0.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	19	0.4%	
TOTAL	4,766		

% Medicare Days in Ultra/Very High RUGs

90.4%



CORNELL HALL CARE & REHABILITATION CENTER

Ownership: For-profit County: Union

Annual Contributions to Local and State Economy

Total Expenditures: \$16,168,800

■ 151 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	16
Nurses: 89 total, including		Contract Labor: 16 total, including	
Registered Nurses (RNs)	10	Nursing	6
■ Licensed Practical Nurses (LPNs)	21	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	57	■ Other	0
Administrative	5	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$585,046 for Cornell Hall Care & Rehabilitation Center.
- Total Employee Payroll: \$5,923,412

■ Estimated State Income Taxes Paid by Employees: \$327,269

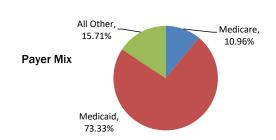
Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

x **Medicare Overall Rating** x **Medicare Quality Measure Rating** Medicare Overall Rating unavailable Medicare Quality Measure Rating unavailable

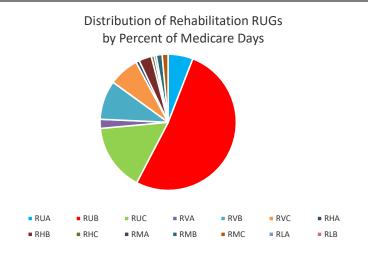
Routine Cost per Day \$246.71 **Total Beds** 177

Medicaid All Other Medicare Total Avg. Daily Census 16.5 110.7 23.7 151.0 57.0 133.8 Avg. Length of Stay 30.2 673.7 **Occupancy Rate** 9.3% 62.6% 13.4% 85.3%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	101	1.7%
Rehabiliation (breakdown in pie chart)	5,106	84.8%
Extensive Services	7	0.1%
Special Care High	292	4.9%
Special Care Low	262	4.4%
Clinically Complex	199	3.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	51	0.8%
TOTAL	6,018	
% Medicare Days in Ultra/Very High I	78.5%	

COUNTRY ARCH CARE CENTER

Ownership: For-profit County: Hunterdon

Annual Contributions to Local and State Economy

Total Expenditures: \$13,042,900

■ 141 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	21
Nurses: 80 total, including		Contract Labor: 13 total, including	
Registered Nurses (RNs)	16	■ Nursing	3
■ Licensed Practical Nurses (LPNs)	15	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	49	■ Other	0
Administrative	5	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$417,021 for Country Arch Care Center.
- Total Employee Payroll: \$5,595,040

■ Estimated State Income Taxes Paid by Employees: \$309,126

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 20.4 74.9 21.0 116.2 30.8 666.6 59.8 103.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 15.7% 57.6% 16.1% 89.4% **Medicare Overall Rating**

Medicare Quality Measure Rating

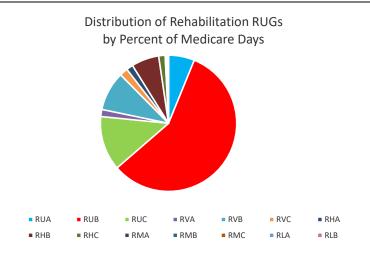
\$240.46 **Routine Cost per Day** 130 **Total Beds**

Medicare, All Other, 17.54% 18.04% Payer Mix Medicaid, 64.42%

Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70tal	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	7,396	99.4%	
Extensive Services	0	0.0%	
Special Care High	30	0.4%	
Special Care Low	0	0.0%	
Clinically Complex	2	0.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	14	0.2%	
TOTAL	7,442		

% Medicare Days in Ultra/Very High RUGs

89.0%



COUNTY MANOR REHABILITATION & HEALTHCARE CENTER

Ownership: For-profit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$7.199.000

■ 76 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	11
Nurses: 35 total, including		Contract Labor: 9 total, including	
Registered Nurses (RNs)	6	■ Nursing	4
■ Licensed Practical Nurses (LPNs)	7	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	22	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$216,741 for County Manor Rehabilitation & Healthcare Center.
- Total Employee Payroll: \$2,846,516

■ Estimated State Income Taxes Paid by Employees: \$157,270

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 8.8 36.5 13.3 58.6 44.0 283.8 156.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 141.7 **Occupancy Rate** 12.7% 53.0% 19.2% 84.9% **Medicare Overall Rating**

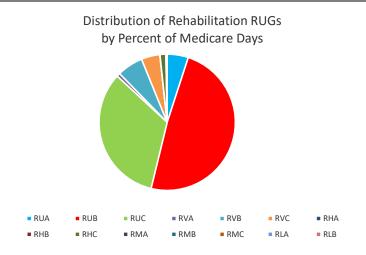
Medicare Quality Measure Rating

Routine Cost per Day \$262.01 **Total Beds** 69

All Other Medicare 23% 15% Payer Mix Medicaid 62%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	3,176	98.9%
Extensive Services	0	0.0%
Special Care High	6	0.2%
Special Care Low	15	0.5%
Clinically Complex	1	0.0%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	12	0.4%
TOTAL	3,211	
% Medicare Days in Ultra/Very High I	97.2%	

COURT HOUSE CENTER

Ownership: For-profit County: Cape May

Annual Contributions to Local and State Economy

Total Expenditures: \$13,044,500

■ 105 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	4
Nurses: 66 total, including		Contract Labor: 12 total, including	
Registered Nurses (RNs)	13	Nursing	0
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	36	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$340,221 for Court House Center.
- Total Employee Payroll: \$4,097,176

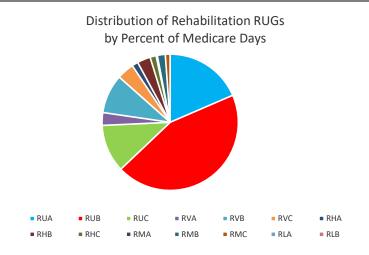
■ Estimated State Income Taxes Paid by Employees: \$226,369

Statistical Profile

Medicaid All Other Medicare **Total** Avg. Daily Census 19.8 58.1 20.1 98.0 25.6 461.1 41.7 70.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 16.5% 48.4% 16.7% 81.6% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 21% 20% Payer Mix **Routine Cost per Day** \$274.86 Medicaid 120 **Total Beds** 59%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	12	0.2%
Rehabiliation (breakdown in pie chart)	6,270	87.0%
Extensive Services	3	0.0%
Special Care High	93	1.3%
Special Care Low	336	4.7%
Clinically Complex	395	5.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	101	1.4%
TOTAL	7,210	

% Medicare Days in Ultra/Very High RUGs

78.9%



CRANBURY CENTER

Ownership: For-profit County: Middlesex

Annual Contributions to Local and State Economy

Total Expenditures: \$14,441,000

■ 128 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	5
Nurses: 91 total, including		Contract Labor: 8 total, including	
Registered Nurses (RNs)	19	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	49	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$489,125 for Cranbury Center.
- Total Employee Payroll: \$5,563,000

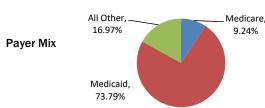
■ Estimated State Income Taxes Paid by Employees: \$307,356

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 11.4 91.4 21.0 123.9 23.5 606.6 36.7 102.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 7.4% 59.4% 13.7% 80.4% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, Medicare,

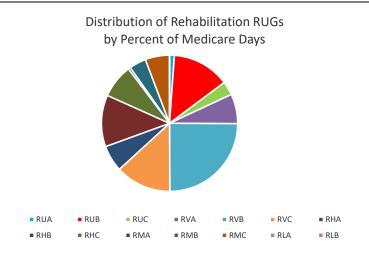
Routine Cost per Day \$256.15

Total Beds 154



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	87	2.1%
Rehabiliation (breakdown in pie chart)	3,603	86.2%
Extensive Services	1	0.0%
Special Care High	161	3.9%
Special Care Low	168	4.0%
Clinically Complex	118	2.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	41	1.0%
TOTAL	4,179	

% Medicare Days in Ultra/Very High RUGs

56.6%

% to



CRANFORD HEALTH AND ECC

Ownership: For-profit County: Union

Annual Contributions to Local and State Economy

Total Expenditures: \$21,215,500

■ 225 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	34
Nurses: 161 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	16	Nursing	0
■ Licensed Practical Nurses (LPNs)	32	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	113	■ Other	0
Administrative	10	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$689,775 for Cranford Health and Ecc.
- Total Employee Payroll: \$8,063,944

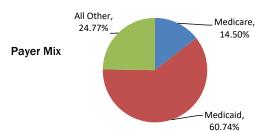
■ Estimated State Income Taxes Paid by Employees: \$445,533

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 26.9 112.6 45.9 185.4 34.5 403.0 100.4 122.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 11.7% 49.0% 20.0% 80.6% **Medicare Overall Rating Medicare Quality Measure Rating** All Other,

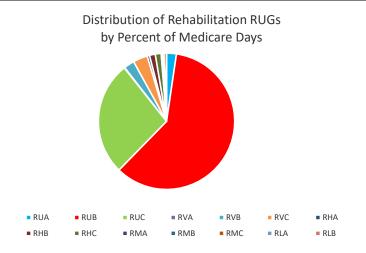
Routine Cost per Day \$232.21

Total Beds 230



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	76	0.8%	
Rehabiliation (breakdown in pie chart)	9,351	95.3%	
Extensive Services	12	0.1%	
Special Care High	75	0.8%	
Special Care Low	232	2.4%	
Clinically Complex	51	0.5%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	12	0.1%	
TOTAL	9,810		

Medicare

% Medicare Days in Ultra/Very High RUGs



91.6%

CRANFORD PARK

Ownership: For-profit County: Union

Annual Contributions to Local and State Economy

Total Expenditures: \$7.673.400

■ 89 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 51 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	4	■ Nursing	2
■ Licensed Practical Nurses (LPNs)	14	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	32	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$325,201 for Cranford Park.
- Total Employee Payroll: \$3,650,459

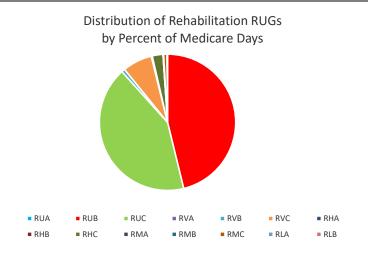
■ Estimated State Income Taxes Paid by Employees: \$201,688

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 8.8 68.0 6.8 83.6 39.3 344.5 35.4 136.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 8.8% 68.0% 6.8% 83.6% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, Medicare, 8.12% 10.57% Payer Mix **Routine Cost per Day** \$221.96 100 **Total Beds** Medicaid, 81.31%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	315	9.8%
Rehabiliation (breakdown in pie chart)	2,520	78.4%
Extensive Services	108	3.4%
Special Care High	75	2.3%
Special Care Low	159	4.9%
Clinically Complex	3	0.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	36	1.1%
TOTAL	3,216	
% Medicare Days in Ultra/Very High I	RUGs	84.5%



CREST HAVEN NURSING & REHABILITATION CENTER

Ownership: Governmental County: Cape May

Annual Contributions to Local and State Economy

Total Expenditures: \$18,584,900

■ 214 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	48
Nurses: 99 total, including		Contract Labor: 24 total, including	
Registered Nurses (RNs)	18	Nursing	23
Licensed Practical Nurses (LPNs)	29	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	52	■ Other	0
Administrative	21	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$478,362 for Crest Haven Nursing & Rehabilitation Center.
- Total Employee Payroll: \$8,269,030

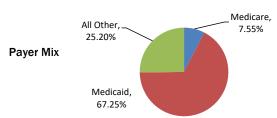
■ Estimated State Income Taxes Paid by Employees: \$456,864

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 9.0 80.0 30.0 118.9 3,649.0 683.7 301.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 27.3 **Occupancy Rate** 5.0% 44.4% 16.6% 66.1% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, All Other. 7.55% 25.20%

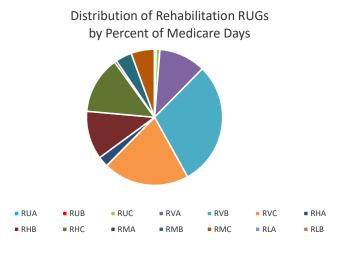
Routine Cost per Day \$387.55

Total Beds 180



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	2,973	90.7%	
Extensive Services	0	0.0%	
Special Care High	75	2.3%	
Special Care Low	138	4.2%	
Clinically Complex	52	1.6%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	41	1.3%	
TOTAL	3,279		
		=0.00/	

% Medicare Days in Ultra/Very High RUGs

56.6%



CRYSTAL LAKE HEALTHCARE & REHABILITATION

Ownership: For-profit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$16,348,200

■ 156 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	19
Nurses: 92 total, including		Contract Labor: 26 total, including	
Registered Nurses (RNs)	10	■ Nursing	23
■ Licensed Practical Nurses (LPNs)	31	■ Therapists	3
■ Certified Nursing Assistants (CNAs)	51	■ Other	0
Administrative	8	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$759,244 for Crystal Lake Healthcare & Rehabilitation.
- Total Employee Payroll: \$5,602,304

■ Estimated State Income Taxes Paid by Employees: \$309,527

Statistical Profile

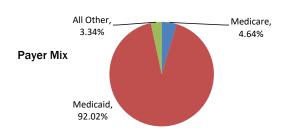
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating
Medicare Quality Measure Rating

Routine Cost per Day \$206.07

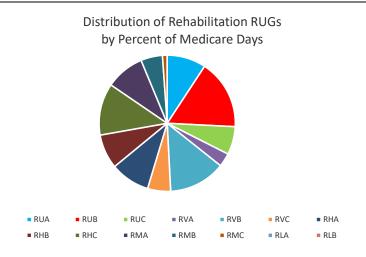
Total Beds 235

Medicare Medicaid All Other Total Avg. Daily Census 8.5 168.4 6.1 183.0 323.5 58.8 249.2 Avg. Length of Stay 77.5 **Occupancy Rate** 3.6% 71.7% 2.6% 77.9%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	2,779	89.7%	
Extensive Services	0	0.0%	
Special Care High	102	3.3%	
Special Care Low	111	3.6%	
Clinically Complex	87	2.8%	
Behavioral Symptoms/Cognitive Performance	12	0.4%	
Reduced Physical Function	8	0.3%	
TOTAL	3,099		

% Medicare Days in Ultra/Very High RUGs

49.0%

% to



CUMBERLAND MANOR

Ownership: For-profit County: Cumberland

Annual Contributions to Local and State Economy

Total Expenditures: \$15,929,400

■ 140 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	39
Nurses: 0 total, including		Contract Labor: 80 total, including	
Registered Nurses (RNs)	0	■ Nursing	71
Licensed Practical Nurses (LPNs)	0	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	12	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$561,456 for Cumberland Manor.
- Total Employee Payroll: \$1,794,141

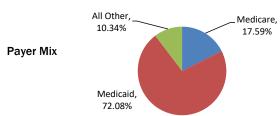
■ Estimated State Income Taxes Paid by Employees: \$99,126

Medicare

Statistical Profile

Avg. Daily Census 27.5 112.9 16.2 46.3 272.8 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 14.0% 57.6% 8.3% **Medicare Overall Rating Medicare Quality Measure Rating**

Routine Cost per Day \$216.38 196 **Total Beds**



Medicaid

All Other

44.8

Total

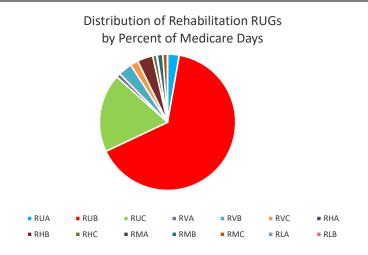
156.6

114.3

79.9%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	115	1.1%
Rehabiliation (breakdown in pie chart)	9,758	97.2%
Extensive Services	1	0.0%
Special Care High	25	0.2%
Special Care Low	71	0.7%
Clinically Complex	41	0.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	23	0.2%
TOTAL	10,034	
		- 4

% Medicare Days in Ultra/Very High RUGs

91.2%



DAUGHTERS OF ISRAEL GERIATRIC CENTER

Ownership: Nonprofit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$35,041,000

■ 362 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	79
Nurses: 208 total, including		Contract Labor: 16 total, including	
Registered Nurses (RNs)	47	Nursing	0
Licensed Practical Nurses (LPNs)	29	■ Therapists	16
■ Certified Nursing Assistants (CNAs)	132	■ Other	0
Administrative	15	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,073,170 for Daughters of Israel Geriatric Center.
- Total Employee Payroll: \$14,880,832

■ Estimated State Income Taxes Paid by Employees: \$822,166

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★★

Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$271.26

Total Beds 303

 Medicare
 Medicald
 All Other

 Avg. Daily Census
 27.7
 198.6
 48.1

 Avg. Length of Stay
 31.3
 653.1
 54.0

 Occupancy Rate
 9.1%
 65.5%
 15.9%

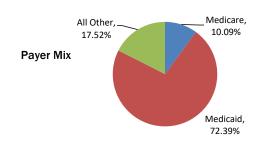
Total

274.3

131.9

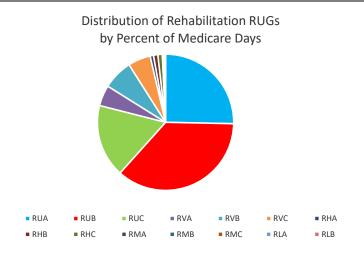
90.5%

93.5%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	90	0.9%
Rehabiliation (breakdown in pie chart)	9,709	96.1%
Extensive Services	0	0.0%
Special Care High	109	1.1%
Special Care Low	80	0.8%
Clinically Complex	76	0.8%
Behavioral Symptoms/Cognitive Performance	2	0.0%
Reduced Physical Function	36	0.4%
TOTAL	10,102	

% Medicare Days in Ultra/Very High RUGs

To health!

DAUGHTERS OF MIRIAM

Ownership: Nonprofit County: Passaic

Annual Contributions to Local and State Economy

Total Expenditures: \$27,320,300

■ 249 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	9	Dietary & Housekeeping	34
Nurses: 164 total, including		Contract Labor: 4 total, including	
Registered Nurses (RNs)	41	■ Nursing	3
■ Licensed Practical Nurses (LPNs)	14	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	109	■ Other	0
Administrative	14	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$807,818 for Daughters of Miriam.
- Total Employee Payroll: \$11,890,232

■ Estimated State Income Taxes Paid by Employees: \$656,935

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating
Medicare Quality Measure Rating

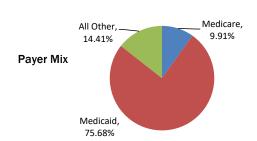
Routine Cost per Day

\$266.43

Routine Cost per Day \$266.43

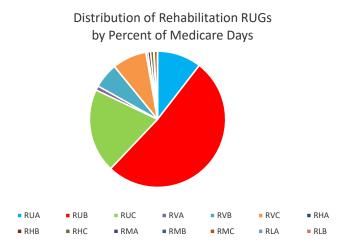
Total Beds 210

Medicare Medicaid **All Other Total** Avg. Daily Census 20.4 156.0 29.7 206.1 801.8 107.3 191.4 Avg. Length of Stay 33.7 **Occupancy Rate** 9.7% 74.3% 14.1% 98.1%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	6,942	93.3%	
Extensive Services	0	0.0%	
Special Care High	108	1.5%	
Special Care Low	268	3.6%	
Clinically Complex	80	1.1%	
Behavioral Symptoms/Cognitive Performance	15	0.2%	
Reduced Physical Function	24	0.3%	
TOTAL	7,437		

% Medicare Days in Ultra/Very High RUGs

90.6%

% to



DE LA SALLE HALL

Ownership: Nonprofit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$4,295,400

■ 32 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	0
Nurses: 21 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	4	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	4	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	13	■ Other	0
Administrative	6	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$110,320 for De La Salle Hall.
- Total Employee Payroll: \$1,676,456

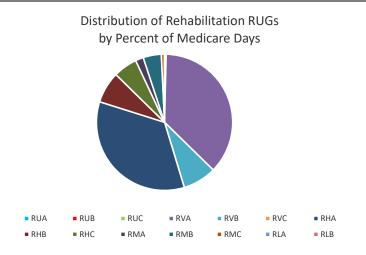
■ Estimated State Income Taxes Paid by Employees: \$92,624

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 2.5 22.5 2.9 27.9 48.6 530.0 484.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 **Occupancy Rate** 7.9% 70.2% 9.1% 87.1% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, Medicare, 10.41% 9.08% Payer Mix \$356.66 **Routine Cost per Day** Medicaid, **Total Beds** 32 80.51%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	129	14.0%	
Rehabiliation (breakdown in pie chart)	790	85.5%	
Extensive Services	0	0.0%	
Special Care High	0	0.0%	
Special Care Low	0	0.0%	
Clinically Complex	0	0.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	5	0.5%	
TOTAL	924		

Medicare

% Medicare Days in Ultra/Very High RUGs 39.6%



DELLRIDGE HEALTH & REHABILITATION CENTER

Ownership: For-profit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$11,322,300

■ 121 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	23
Nurses: 59 total, including		Contract Labor: 13 total, including	
Registered Nurses (RNs)	8	Nursing	2
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	33	■ Other	0
Administrative	10	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$243,132 for Dellridge Health & Rehabilitation Center.
- Total Employee Payroll: \$4,669,680

■ Estimated State Income Taxes Paid by Employees: \$258,000

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

Medicare Quality Measure Rating

Avg. Da

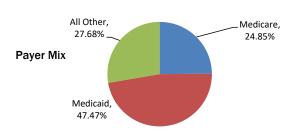
Avg. Let

Occupa

Routine Cost per Day \$288.83

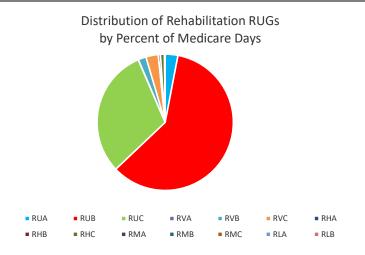
Total Beds 96

Medicaid All Other Medicare **Total** Avg. Daily Census 18.5 35.3 20.6 74.4 22.5 444.3 31.3 47.7 Avg. Length of Stay **Occupancy Rate** 19.2% 36.8% 21.4% 77.5%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	6,710	99.5%	
Extensive Services	0	0.0%	
Special Care High	15	0.2%	
Special Care Low	15	0.2%	
Clinically Complex	3	0.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	2	0.0%	
TOTAL	6,745		

% Medicare Days in Ultra/Very High RUGs

97.9%

% to



DEPTFORD CENTER FOR REHABILITATION & HEALTHCARE

Ownership: For-profit County: Gloucester

Annual Contributions to Local and State Economy

Total Expenditures: \$18,313,700

■ 186 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	7	Dietary & Housekeeping	37
Nurses: 112 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	14	■ Nursing	2
Licensed Practical Nurses (LPNs)	30	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	68	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$815,137 for Deptford Center For Rehabilitation & Healthcare.
- Total Employee Payroll: \$7,872,315

■ Estimated State Income Taxes Paid by Employees: \$434,945

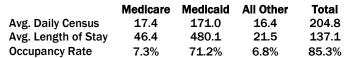
Statistical Profile

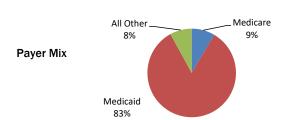
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating Medicare Quality Measure Rating

Routine Cost per Day \$214.49

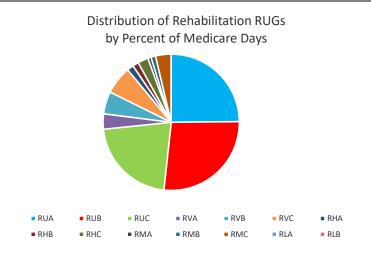
Total Beds 240





■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	28	0.4%	
Rehabiliation (breakdown in pie chart)	5,948	93.6%	
Extensive Services	1	0.0%	
Special Care High	112	1.8%	
Special Care Low	143	2.2%	
Clinically Complex	122	1.9%	
Behavioral Symptoms/Cognitive Performance	2	0.0%	
Reduced Physical Function	2	0.0%	
TOTAL	6,358		

% Medicare Days in Ultra/Very High RUGs

83.7%

% to



DOCTORS SUBACUTE

Ownership: For-profit County: Passaic

Annual Contributions to Local and State Economy

Total Expenditures: \$3,241,200

■ 73 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	5	Dietary & Housekeeping	13
Nurses: 32 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	5	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	6	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	22	■ Other	0
Administrative	5	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$127,830 for **Doctors Subacute.**
- Total Employee Payroll: \$1,921,654

■ Estimated State Income Taxes Paid by Employees: \$106,171

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating Medicare Quality Measure Rating

Routine Cost per Day \$156.47

Total Beds 49 Avg. Daily Census Avg. Length of Stay **Occupancy Rate**

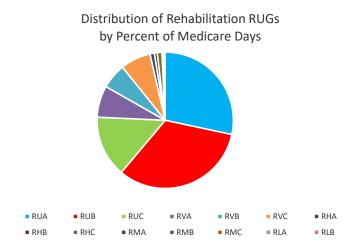
Medicaid All Other Medicare **Total** 11.9 24.2 5.2 29.5 490.2 18.8 24.4% 49.3%

41.3 56.5 10.6% 84.3%

All Other, Medicare, 12.60% 28.90% Payer Mix Medicaid. 58.49%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	4,187	96.0%	
Extensive Services	1	0.0%	
Special Care High	38	0.9%	
Special Care Low	10	0.2%	
Clinically Complex	121	2.8%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	3	0.1%	
TOTAL	4,360		

% Medicare Days in Ultra/Very High RUGs



92.6%

EAGLEVIEW HEALTH & REHABILITATION

Ownership: For-profit County: Salem

Annual Contributions to Local and State Economy

Total Expenditures: \$6,489,600

■ 75 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 42 total, including		Contract Labor: 5 total, including	
Registered Nurses (RNs)	3	Nursing	0
 Licensed Practical Nurses (LPNs) 	14	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	25	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$249,223 for Eagleview Health & Rehabilitation.
- Total Employee Payroll: \$2,680,143

■ Estimated State Income Taxes Paid by Employees: \$148,078

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

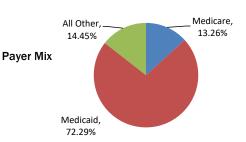
 $\begin{array}{ll} \text{Medicare Overall Rating} & & \star \star \star \star \star \\ \text{Medicare Quality Measure Rating} & & \star \star \star \star \star \end{array}$

Routine Cost per Day \$226.73

Total Beds 84

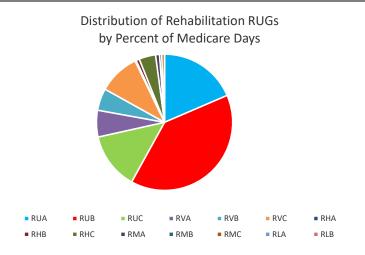
Avg. Daily Census Avg. Length of Stay Occupancy Rate

Medicare Medicaid **All Other Total** 8.8 47.7 9.5 66.0 40.0 245.4 43.0 103.9 10.4% 56.8% 11.4% 78.6%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	25	0.8%
Rehabiliation (breakdown in pie chart)	2,890	90.4%
Extensive Services	0	0.0%
Special Care High	131	4.1%
Special Care Low	117	3.7%
Clinically Complex	13	0.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	21	0.7%
TOTAL	3,197	

% Medicare Days in Ultra/Very High RUGs

To health!

84.3%

EASTERN PINES CONVALESCENT CENTER

Ownership: For-profit County: Atlantic

Annual Contributions to Local and State Economy

Total Expenditures: \$10,467,700

■ 112 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	21
Nurses: 71 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	19	Nursing	0
■ Licensed Practical Nurses (LPNs)	14	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	38	■ Other	0
Administrative	5	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$406,210 for Eastern Pines Convalescent Center.
- Total Employee Payroll: \$4,579,798

■ Estimated State Income Taxes Paid by Employees: \$253,034

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Inclusive of 10 Ventilator SCNF beds

Medicare Overall Rating

★★★★

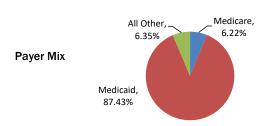
Medicare Quality Measure Rating

★★★★★

Routine Cost per Day \$240.08

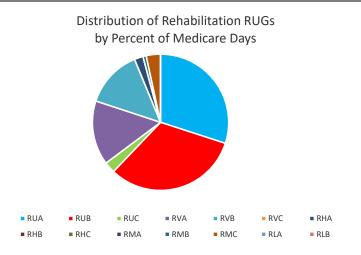
Total Beds 151

Medicare **Medicaid All Other Total** Avg. Daily Census 6.2 87.0 99.6 6.3 258.3 288.4 211.3 Avg. Length of Stay 55.1 **Occupancy Rate** 4.1% 57.6% 4.2% 65.9%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>% to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	169	7.5%	
Rehabiliation (breakdown in pie chart)	1,590	70.4%	
Extensive Services	490	21.7%	
Special Care High	3	0.1%	
Special Care Low	1	0.0%	
Clinically Complex	5	0.2%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	0	0.0%	
TOTAL	2,259		

% Medicare Days in Ultra/Very High RUGs

72.3%

% to



EGG HARBOR CARE CENTER

Ownership: For-profit County: Atlantic

Annual Contributions to Local and State Economy

Total Expenditures: \$8,608,000

■ 83 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	17
Nurses: 48 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	8	Nursing	1
Licensed Practical Nurses (LPNs)	13	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	27	■ Other	0
Administrative	7	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$283,338 for Egg Harbor Care Center.
- Total Employee Payroll: \$3,307,348

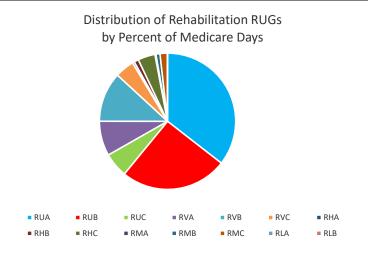
■ Estimated State Income Taxes Paid by Employees: \$182,731

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 10.8 61.8 3.3 75.9 22.4 134.3 32.6 72.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 9.0% 51.5% 2.8% 63.3% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 4% 14% Payer Mix \$287.77 **Routine Cost per Day** 120 **Total Beds**

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	70	1.8%	
Rehabiliation (breakdown in pie chart)	3,702	93.9%	
Extensive Services	0	0.0%	
Special Care High	43	1.1%	
Special Care Low	95	2.4%	
Clinically Complex	33	0.8%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	1	0.0%	
TOTAL	3,944		

Medicaid 82%

% Medicare Days in Ultra/Very High RUGs

87.3%

% to



ELIZABETH NURSING HOME

Ownership: For-profit County: Union

Annual Contributions to Local and State Economy

Total Expenditures: \$7,569,000

■ 92 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	12
Nurses: 54 total, including		Contract Labor: 3 total, including	
Registered Nurses (RNs)	13	■ Nursing	0
Licensed Practical Nurses (LPNs)	6	■ Therapists	3
■ Certified Nursing Assistants (CNAs)	35	■ Other	0
Administrative	10	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$352,784 for Elizabeth Nursing Home.
- Total Employee Payroll: \$3,599,101

■ Estimated State Income Taxes Paid by Employees: \$198,850

Statistical Profile

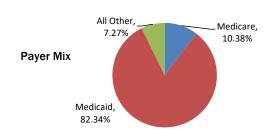
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$176.24

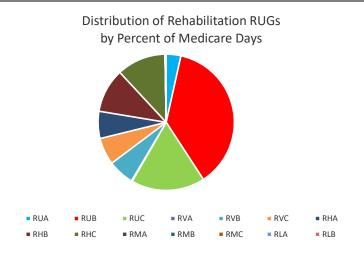
Total Beds 102

Medicare Medicaid All Other **Total** Avg. Daily Census 9.4 74.5 6.6 90.5 45.7 877.2 40.7 200.2 Avg. Length of Stay **Occupancy Rate** 9.2% 73.0% 6.5% 88.7%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	72	2.1%	
Rehabiliation (breakdown in pie chart)	3,163	92.3%	
Extensive Services	12	0.4%	
Special Care High	108	3.2%	
Special Care Low	71	2.1%	
Clinically Complex	0	0.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	1	0.0%	
TOTAL	3,427		

% Medicare Days in Ultra/Very High RUGs

65.7%

% to



ELMORA HILLS HEALTHCARE & REHABILITATION

Ownership: For-profit County: Union

Annual Contributions to Local and State Economy

Total Expenditures: \$21,597,100

■ 202 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	23
Nurses: 131 total, including		Contract Labor: 19 total, including	
Registered Nurses (RNs)	17	Nursing	0
■ Licensed Practical Nurses (LPNs)	31	■ Therapists	18
■ Certified Nursing Assistants (CNAs)	83	■ Other	0
Administrative	10	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$604,165 for Elmora Hills Healthcare & Rehabilitation.
- Total Employee Payroll: \$8,193,828

■ Estimated State Income Taxes Paid by Employees: \$452,709

Statistical Profile

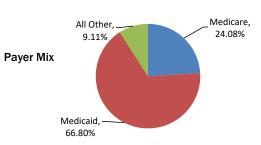
■ Medicare Ratings (from 1 to 5 stars)

 $\begin{array}{ll} \text{Medicare Overall Rating} & & \star \star \star \star \star \\ \text{Medicare Quality Measure Rating} & & \star \star \star \star \star \end{array}$

Routine Cost per Day \$231.27

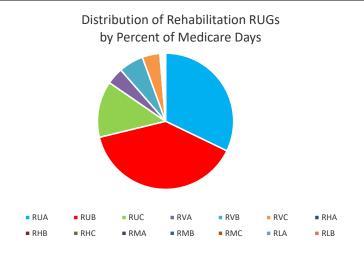
Total Beds 200

Medicare **Medicaid All Other Total** Avg. Daily Census 44.1 122.2 16.7 182.9 37.3 323.2 34.8 89.7 Avg. Length of Stay **Occupancy Rate** 22.0% 61.1% 8.3% 91.5%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	40	0.2%	
Rehabiliation (breakdown in pie chart)	15,341	95.5%	
Extensive Services	1	0.0%	
Special Care High	222	1.4%	
Special Care Low	410	2.6%	
Clinically Complex	37	0.2%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	5	0.0%	
TOTAL	16,056		

% Medicare Days in Ultra/Very High RUGs

94.4%



ELMS OF CRANBURY HEALTH CARE

Ownership: For-profit County: Middlesex

Annual Contributions to Local and State Economy

Total Expenditures: \$16,768,800

■ 194 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	27	Dietary & Housekeeping	36
Nurses: 99 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	29	Nursing	0
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	53	■ Other	0
Administrative	10	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$287,141 for Elms of Cranbury Health Care.
- Total Employee Payroll: \$10,167,225

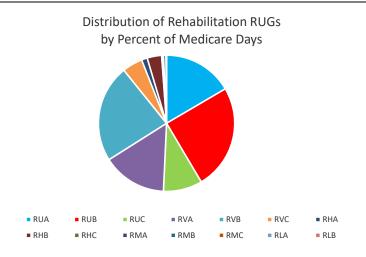
■ Estimated State Income Taxes Paid by Employees: \$561,739

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 43.2 37.6 28.4 109.2 392.2 86.4 38.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 17.9 **Occupancy Rate** 36.0% 31.3% 23.7% 91.0% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, 26.00% Medicare, Payer Mix \$235.74 39.57% **Routine Cost per Day** 120 **Total Beds** Medicaid, 34.43%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	673	4.3%	
Rehabiliation (breakdown in pie chart)	13,356	84.7%	
Extensive Services	135	0.9%	
Special Care High	260	1.6%	
Special Care Low	674	4.3%	
Clinically Complex	511	3.2%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	163	1.0%	
TOTAL	15,772		

Medicare

% Medicare Days in Ultra/Very High RUGs 83.0%



ELMWOOD HILLS HEALTHCARE CENTER

Ownership: For-profit County: Camden

Annual Contributions to Local and State Economy

Total Expenditures: \$63,502,000

■ 502 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	52
Nurses: 151 total, including		Contract Labor: 24 total, including	
Registered Nurses (RNs)	24	■ Nursing	6
■ Licensed Practical Nurses (LPNs)	45	■ Therapists	18
■ Certified Nursing Assistants (CNAs)	81	■ Other	0
Administrative	36	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,697,289 for Elmwood Hills Healthcare Center.
- Total Employee Payroll: \$22,530,478

■ Estimated State Income Taxes Paid by Employees: \$1,244,809

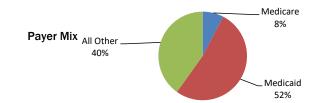
Statistical Profile

Medicaid **All Other** Medicare Total Avg. Daily Census 32.4 220.6 169.5 422.5 53.5 1,019.4 23.9 53.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 10.8% 73.5% 56.5% 140.8% **Medicare Overall Rating**

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★★

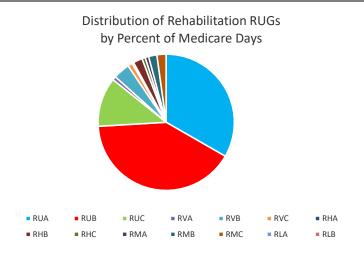
Routine Cost per Day \$151.02

Total Beds 300



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	91	0.8%	
Rehabiliation (breakdown in pie chart)	11,472	97.1%	
Extensive Services	0	0.0%	
Special Care High	34	0.3%	
Special Care Low	178	1.5%	
Clinically Complex	29	0.2%	
Behavioral Symptoms/Cognitive Performance	5	0.0%	
Reduced Physical Function	6	0.1%	
TOTAL	11,815		

% Medicare Days in Ultra/Very High RUGs

89.7%

% to



EMERSON HEALTH CARE CENTER

Ownership: For-profit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$14,612,200

■ 170 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	6	Dietary & Housekeeping	35
Nurses: 95 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	23	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	55	■ Other	0
Administrative	12	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$489,984 for **Emerson Health Care Center.**
- Total Employee Payroll: \$7,964,615

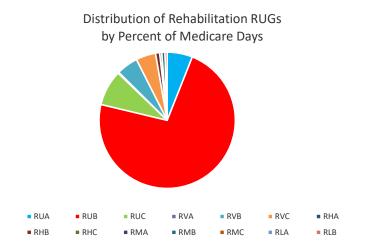
■ Estimated State Income Taxes Paid by Employees: \$440,045

Statistical Profile

Medicaid **All Other** Medicare Total Avg. Daily Census 21.3 67.5 45.1 133.9 26.6 1,759.9 50.7 77.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 13.8% 43.6% 29.1% 86.4% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 33.68% 15.92% Payer Mix \$255.91 **Routine Cost per Day** 155 **Total Beds** Medicaid 50.40%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70 to
Rehabiliation Plus Extensive Services	24	0.3%
Rehabiliation (breakdown in pie chart)	7,224	92.8%
Extensive Services	1	0.0%
Special Care High	140	1.8%
Special Care Low	238	3.1%
Clinically Complex	68	0.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	86	1.1%
TOTAL	7,781	
% Medicare Days in Ultra/Very High RUGs		90.5%

Medicare



FELLOWSHIP VILLAGE INC.

Ownership: Nonprofit County: Somerset

Annual Contributions to Local and State Economy

Total Expenditures: \$38,284,700

■ 289 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	10	Dietary & Housekeeping	25
Nurses: 43 total, including		Contract Labor: 3 total, including	
Registered Nurses (RNs)	10	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	7	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	26	■ Other	0
Administrative	34	Plant Operations and Maintenance	17

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$151,694 for Fellowship Village Inc..
- Total Employee Payroll: \$15,384,498

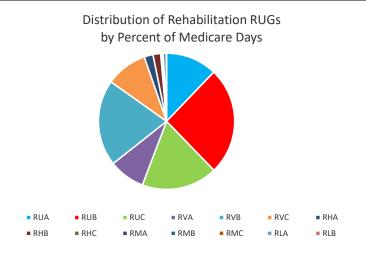
■ Estimated State Income Taxes Paid by Employees: \$849,994

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 12.2 0.0 34.9 47.0 18.9 83.7 44.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 **Occupancy Rate** 22.5% 0.0% 64.6% 87.1% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, 25.86% Payer Mix **Routine Cost per Day** \$414.69 **Total Beds** 54 Medicaid, 0.00% All Other, 74.14%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	4,276	96.3%	
Extensive Services	0	0.0%	
Special Care High	22	0.5%	
Special Care Low	10	0.2%	
Clinically Complex	114	2.6%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	16	0.4%	
TOTAL	4,438		

Medicare

% Medicare Days in Ultra/Very High RUGs



91.2%

FOOTHILL ACRES REHABILITATION & NURSING CENTER

Ownership: For-profit County: Somerset

Annual Contributions to Local and State Economy

Total Expenditures: \$20,564,700

■ 177 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 89 total, including		Contract Labor: 52 total, including	
Registered Nurses (RNs)	17	■ Nursing	37
 Licensed Practical Nurses (LPNs) 	31	■ Therapists	15
■ Certified Nursing Assistants (CNAs)	41	■ Other	0
Administrative	11	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$629,304 for Foothill Acres Rehabilitation & Nursing Center.
- Total Employee Payroll: \$6,090,228

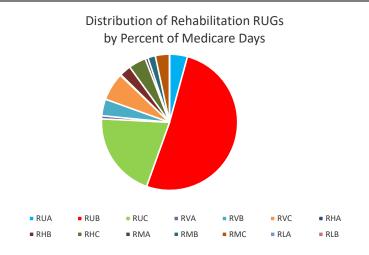
■ Estimated State Income Taxes Paid by Employees: \$336,485

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 24.4 89.8 54.8 169.0 34.9 315.2 101.1 110.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 12.2% 44.9% 27.4% 84.5% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, All Other, 14.41% 32.45% Payer Mix \$256.17 **Routine Cost per Day** 200 **Total Beds** Medicaid,

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	100	1.1%	
Rehabiliation (breakdown in pie chart)	8,118	91.4%	
Extensive Services	0	0.0%	
Special Care High	254	2.9%	
Special Care Low	310	3.5%	
Clinically Complex	95	1.1%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	7	0.1%	
TOTAL	8,884		

% Medicare Days in Ultra/Very High RUGs

79.6%

53.14%

% to



FOREST HILL HEALTH CARE CENTER

Ownership: For-profit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$12,013,500

■ 145 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	10	Dietary & Housekeeping	29
Nurses: 72 total, including		Contract Labor: 5 total, including	
Registered Nurses (RNs)	22	Nursing	0
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	41	■ Other	0
Administrative	7	Plant Operations and Maintenance	8

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$334,976 for Forest Hill Health Care Center.
- Total Employee Payroll: \$5,893,670

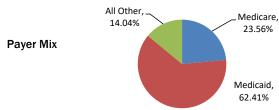
■ Estimated State Income Taxes Paid by Employees: \$325,625

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 23.7 62.9 14.1 100.7 28.3 2,549.1 21.0 65.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 19.8% 52.4% 11.8% 83.9% **Medicare Overall Rating Medicare Quality Measure Rating**

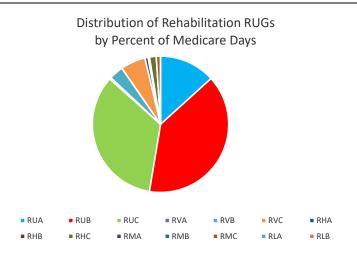
Routine Cost per Day \$228.37

120 **Total Beds**



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	806	9.3%
Rehabiliation (breakdown in pie chart)	6,988	80.7%
Extensive Services	251	2.9%
Special Care High	64	0.7%
Special Care Low	292	3.4%
Clinically Complex	193	2.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	66	0.8%
TOTAL	8,660	
% Medicare Days in Ultra/Very High RUGs		86.0%



FOREST MANOR HEALTH CARE CENTER

Ownership: For-profit County: Warren

Annual Contributions to Local and State Economy

Total Expenditures: \$10,387,800

97 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	10
Nurses: 59 total, including		Contract Labor: 8 total, including	
Registered Nurses (RNs)	8	Nursing	0
Licensed Practical Nurses (LPNs)	16	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	35	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$395,506 for Forest Manor Health Care Center.
- Total Employee Payroll: \$3,618,778

■ Estimated State Income Taxes Paid by Employees: \$199,937

Medicare

Statistical Profile

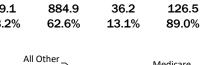
Avg. Daily Census 15.9 75.2 15.8 49.1 884.9 36.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 13.2%

Medicare Overall Rating Medicare Quality Measure Rating

120

\$207.91 **Routine Cost per Day**

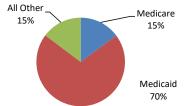
Payer Mix



Medicaid All Other

Total

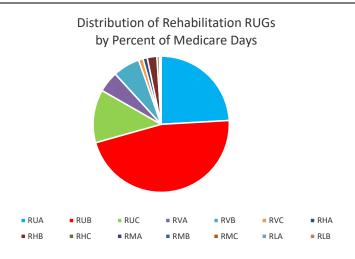
106.8



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>70 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	5,720	98.7%	
Extensive Services	0	0.0%	
Special Care High	28	0.5%	
Special Care Low	6	0.1%	
Clinically Complex	37	0.6%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	3	0.1%	
TOTAL	5,795		

% Medicare Days in Ultra/Very High RUGs

94.4%

% to



Total Beds

FOUNTAIN VIEW CARE CENTER

Ownership: For-profit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$10,598,200

■ 112 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	26
Nurses: 68 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	9	■ Nursing	0
Licensed Practical Nurses (LPNs)	19	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	41	■ Other	0
Administrative	7	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$424,674 for Fountain View Care Center.
- Total Employee Payroll: \$4,342,638

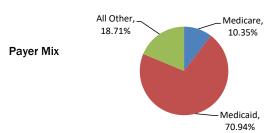
■ Estimated State Income Taxes Paid by Employees: \$239,931

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 11.3 77.2 20.4 108.9 39.2 290.6 56.8 119.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 9.2% 62.8% 16.6% 88.5% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, Medicare,

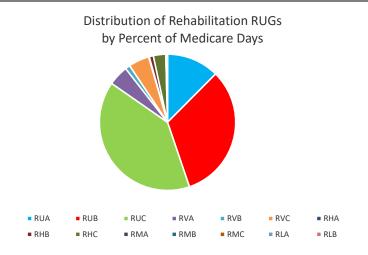
Routine Cost per Day \$220.23

Total Beds 123



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	25	0.6%	
Rehabiliation (breakdown in pie chart)	3,992	97.1%	
Extensive Services	6	0.1%	
Special Care High	27	0.7%	
Special Care Low	51	1.2%	
Clinically Complex	6	0.1%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	6	0.1%	
TOTAL	4,113		
		00 00/	

% Medicare Days in Ultra/Very High RUGs 93.0%



FRIENDS HOME AT WOODSTOWN

Ownership: Nonprofit County: Salem

Annual Contributions to Local and State Economy

Total Expenditures: \$14,329,900

■ 162 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	6	Dietary & Housekeeping	35
Nurses: 48 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	5	Nursing	0
Licensed Practical Nurses (LPNs)	15	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	28	■ Other	0
Administrative	17	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$647,030 for Friends Home at Woodstown.
- Total Employee Payroll: \$6,621,919

■ Estimated State Income Taxes Paid by Employees: \$365,861

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 19.1 10.5 138.2 167.8 64.1 1,008.7 163.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 26.3 **Occupancy Rate** 9.4% 5.2% 68.4% 83.1% **Medicare Overall Rating**

Medicare Quality Measure Rating

★★★

Routine Cost per Day \$110.91

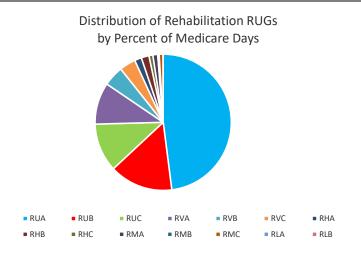
Total Beds 202

Payer Mix

All Other
83%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	76	1.1%	
Rehabiliation (breakdown in pie chart)	6,641	95.7%	
Extensive Services	0	0.0%	
Special Care High	6	0.1%	
Special Care Low	24	0.3%	
Clinically Complex	162	2.3%	
Behavioral Symptoms/Cognitive Performance	13	0.2%	
Reduced Physical Function	16	0.2%	
TOTAL	6,938		
		00.00/	

% Medicare Days in Ultra/Very High RUGs 89.8%



FRIENDS RETIREMENT CONCEPTS

Ownership: Nonprofit County: Somerset

Annual Contributions to Local and State Economy

Total Expenditures: \$22,496,300

■ 128 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	16
Nurses: 38 total, including		Contract Labor: 12 total, including	
Registered Nurses (RNs)	9	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	20	■ Other	0
Administrative	8	Plant Operations and Maintenance	23

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$193,092 for Friends Retirement Concepts.
- Total Employee Payroll: \$5,275,303

■ Estimated State Income Taxes Paid by Employees: \$291,460

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 26.2 0.0 44.4 70.5 28.1 192.8 60.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 **Occupancy Rate** 26.4% 0.0% 44.8% 71.3%

Medicare Overall Rating

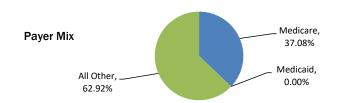
★★★

Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$228.64

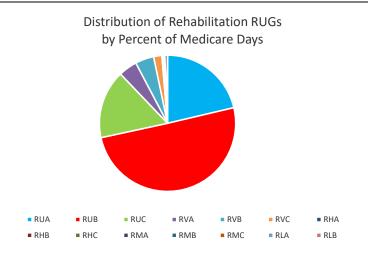
Total Beds 99



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	46	0.5%	
Rehabiliation (breakdown in pie chart)	9,280	97.2%	
Extensive Services	0	0.0%	
Special Care High	58	0.6%	
Special Care Low	128	1.3%	
Clinically Complex	28	0.3%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	4	0.0%	
TOTAL	9,545		

% Medicare Days in Ultra/Very High RUGs



96.4%

GATES MANOR

Ownership: For-profit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$4,952,600

■ 51 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	8
Nurses: 36 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	5	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	7	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	24	■ Other	0
Administrative	2	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$188,193 for Gates Manor.
- Total Employee Payroll: \$2,101,979

■ Estimated State Income Taxes Paid by Employees: \$116,134

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

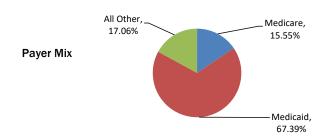
Ave

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★

Routine Cost per Day \$216.11

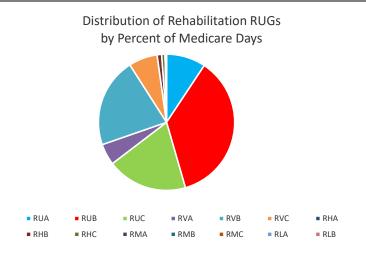
Total Beds 64

Medicare Medicaid **All Other Total** Avg. Daily Census 8.0 34.5 8.7 51.2 39.3 47.6 125.5 Avg. Length of Stay 1,574.9 **Occupancy Rate** 12.4% 53.9% 13.7% 80.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	2,873	98.8%
Extensive Services	0	0.0%
Special Care High	5	0.2%
Special Care Low	9	0.3%
Clinically Complex	4	0.1%
Behavioral Symptoms/Cognitive Performance	7	0.2%
Reduced Physical Function	10	0.3%
TOTAL	2,908	

% Medicare Days in Ultra/Very High RUGs 96.6%



GATEWAY CARE CENTER

Ownership: For-profit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$15,484,300

■ 156 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	24
Nurses: 87 total, including		Contract Labor: 5 total, including	
Registered Nurses (RNs)	10	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	54	■ Other	0
Administrative	11	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$647,733 for Gateway Care Center.
- Total Employee Payroll: \$6,169,577

■ Estimated State Income Taxes Paid by Employees: \$340,869

Statistical Profile

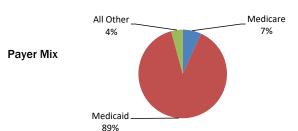
■ Medicare Ratings (from 1 to 5 stars)

Total Beds

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★

Routine Cost per Day \$220.02

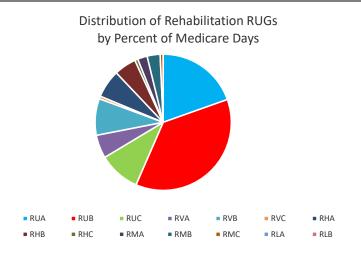
Medicare Medicaid All Other Total Avg. Daily Census 11.0 142.1 6.7 159.9 57.4 339.1 42.3 207.7 Avg. Length of Stay **Occupancy Rate** 6.2% 79.9% 3.8% 89.8%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

178

RUG Analysis



	Medicare Days	<u>% to</u> Total	
Rehabiliation Plus Extensive Services	55	1.4%	
Rehabiliation (breakdown in pie chart)	3,577	89.0%	
Extensive Services	27	0.7%	
Special Care High	25	0.6%	
Special Care Low	215	5.3%	
Clinically Complex	76	1.9%	
Behavioral Symptoms/Cognitive Performance	7	0.2%	
Reduced Physical Function	38	0.9%	
TOTAL	4,020		

% Medicare Days in Ultra/Very High RUGs

73.4%



GOLDEN REHABILITATION & NURSING CENTER

Ownership: For-profit County: Salem

Annual Contributions to Local and State Economy

Total Expenditures: \$8,733,900

■ 83 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	22
Nurses: 0 total, including		Contract Labor: 47 total, including	
Registered Nurses (RNs)	0	Nursing	43
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	10	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$327,836 for Golden Rehabilitation & Nursing Center.
- Total Employee Payroll: \$1,053,655

■ Estimated State Income Taxes Paid by Employees: \$58,214

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

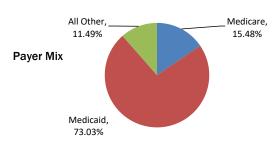
Medicare Overall Rating
Medicare Quality Measure Rating

Routine Cost per Day

\$211.69

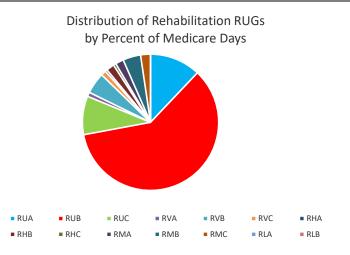
Total Beds 116

Medicaid All Other Medicare **Total** Avg. Daily Census 13.8 65.1 10.2 89.2 38.5 264.1 73.3 119.6 Avg. Length of Stay **Occupancy Rate** 11.9% 56.1% 8.8% 76.9%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	286	5.7%	
Rehabiliation (breakdown in pie chart)	4,641	92.1%	
Extensive Services	3	0.1%	
Special Care High	35	0.7%	
Special Care Low	41	0.8%	
Clinically Complex	12	0.2%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	21	0.4%	
TOTAL	5,039		
		00.00/	

% Medicare Days in Ultra/Very High RUGs 8



GREEN HILL INC.

Ownership: Nonprofit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$17,434,700

■ 168 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	34
Nurses: 58 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	7	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	40	■ Other	0
Administrative	12	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$186,465 for Green Hill Inc...
- Total Employee Payroll: \$7,124,685

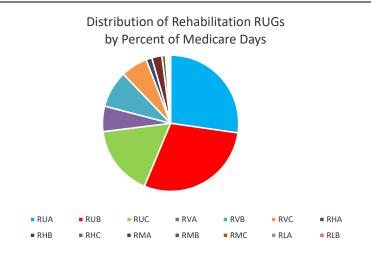
■ Estimated State Income Taxes Paid by Employees: \$393,639

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 12.7 7.1 35.7 55.6 25.9 868.0 224.8 84.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 16.5% 9.3% 46.4% 72.2% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, 22.88% Payer Mix \$389.15 Medicaid. **Routine Cost per Day** 12.84% **Total Beds** 77 All Other, 64.28%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	11	0.2%
Rehabiliation (breakdown in pie chart)	4,501	97.0%
Extensive Services	0	0.0%
Special Care High	22	0.5%
Special Care Low	52	1.1%
Clinically Complex	51	1.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	5	0.1%
TOTAL	4,642	

% Medicare Days in Ultra/Very High RUGs



GREEN KNOLL CENTER

Ownership: For-profit County: Somerset

Annual Contributions to Local and State Economy

Total Expenditures: \$12,136,200

■ 118 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	5
Nurses: 83 total, including		Contract Labor: 3 total, including	
Registered Nurses (RNs)	16	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	3
■ Certified Nursing Assistants (CNAs)	48	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$506,636 for Green Knoll Center.
- Total Employee Payroll: \$5,213,433

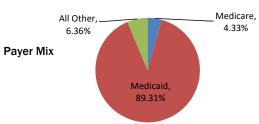
■ Estimated State Income Taxes Paid by Employees: \$288,042

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 5.3 108.7 7.7 121.7 748.6 34.9 217.8 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 27.5 **Occupancy Rate** 3.0% 61.8% 4.4% 69.2% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, All Other,

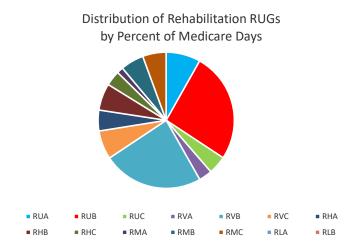
Routine Cost per Day \$234.41

Total Beds 176



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	1,395	72.6%
Extensive Services	0	0.0%
Special Care High	301	1 5.7%
Special Care Low	52	2.7%
Clinically Complex	113	5.9%
Behavioral Symptoms/Cognitive Performance	8	0.4%
Reduced Physical Function	53	2.8%
TOTAL	1,922	

% Medicare Days in Ultra/Very High RUGs



GREENWOOD HOUSE HOME FOR THE JEWISH

Ownership: Nonprofit County: Mercer

Annual Contributions to Local and State Economy

Total Expenditures: \$18,357,800

■ 209 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	42
Nurses: 105 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	22	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	26	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	57	■ Other	0
Administrative	11	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$531,274 for Greenwood House Home for the Jewish.
- Total Employee Payroll: \$9,970,907

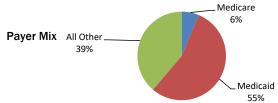
■ Estimated State Income Taxes Paid by Employees: \$550,893

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 8.3 71.6 50.5 130.4 1,004.7 419.3 281.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 30.4 **Occupancy Rate** 6.0% 52.2% 36.9% 95.2% **Medicare Overall Rating Medicare Quality Measure Rating**

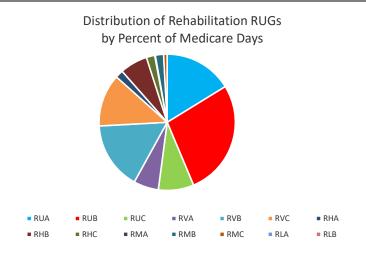
Routine Cost per Day \$301.10

Total Beds 137



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	8	0.3%	
Rehabiliation (breakdown in pie chart)	2,718	90.2%	
Extensive Services	0	0.0%	
Special Care High	18	0.6%	
Special Care Low	116	3.9%	
Clinically Complex	103	3.4%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	49	1.6%	
TOTAL	3,012		

% Medicare Days in Ultra/Very High RUGs

78.4%

% to



HACKENSACKUMC MOUNTAINSIDE TCU

Ownership: For-profit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$1,600,200

■ 19 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$9,846 for HackensackUMC Mountainside TCU.
- Total Employee Payroll: \$1,336,205

■ Estimated State Income Taxes Paid by Employees: \$73,825

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

 $\begin{array}{ll} \text{Medicare Overall Rating} & & \star \star \star \star \star \\ \text{Medicare Quality Measure Rating} & & \star \star \star \star \star \end{array}$

Routine Cost per Day \$848.70

Total Beds 16

Avg. Daily Census 9.9
Avg. Length of Stay
Occupancy Rate 62.1%

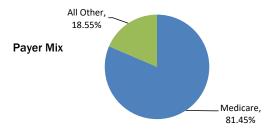
 Medicare
 Medicaid
 All Other
 Total

 9.9
 N/A¹
 2.3
 12.2

 N/A¹
 N/A¹
 N/A¹
 N/A¹

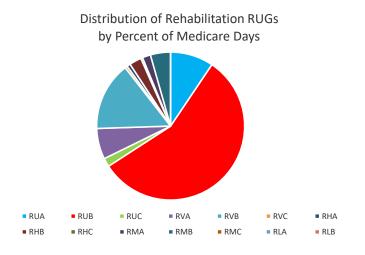
 62.1%
 N/A¹
 14.1%
 76.2%

Medicare



More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	66	1.9%	
Rehabiliation (breakdown in pie chart)	3,354	94.5%	
Extensive Services	0	0.0%	
Special Care High	13	0.4%	
Special Care Low	3	0.1%	
Clinically Complex	94	2.6%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	19	0.5%	
TOTAL	3,549		

% Medicare Days in Ultra/Very High RUGs



85.1%

¹ This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

HAMILTON CONTINUING CARE CENTER

Ownership: Nonprofit County: Mercer

Annual Contributions to Local and State Economy

Total Expenditures: \$16,536,600

■ 145 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 102 total, including		Contract Labor: 10 total, including	
Registered Nurses (RNs)	20	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	24	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	58	■ Other	0
Administrative	15	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$628,804 for Hamilton Continuing Care Center.
- Total Employee Payroll: \$6,707,531

■ Estimated State Income Taxes Paid by Employees: \$370,591

Statistical Profile

Medicaid All Other Medicare Total Avg. Daily Census 12.9 96.1 48.4 157.4 35.4 358.1 87.9 133.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 7.2% 53.4% 26.9% 87.5% **Medicare Overall Rating**

Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$247.96

Total Beds 180

Payer Mix

All Other

8%

Medicare

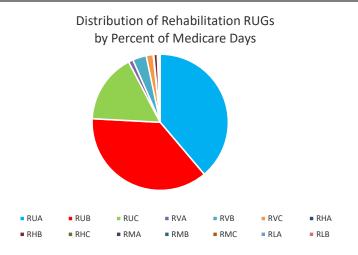
8%

Medicaid

61%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	267	5.7%	
Rehabiliation (breakdown in pie chart)	4,388	93.3%	
Extensive Services	26	0.6%	
Special Care High	0	0.0%	
Special Care Low	13	0.3%	
Clinically Complex	4	0.1%	
Behavioral Symptoms/Cognitive Performance	2	0.0%	
Reduced Physical Function	2	0.0%	
TOTAL	4,702		

% Medicare Days in Ultra/Very High RUGs

97.4%



HAMILTON GROVE HEALTHCARE

Ownership: For-profit County: Mercer

Annual Contributions to Local and State Economy

Total Expenditures: \$19,145,200

■ 181 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	24
Nurses: 118 total, including		Contract Labor: 11 total, including	
Registered Nurses (RNs)	19	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	25	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	74	■ Other	0
Administrative	10	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$737,478 for Hamilton Grove Healthcare.
- Total Employee Payroll: \$7,046,161

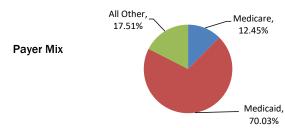
■ Estimated State Income Taxes Paid by Employees: \$389,300

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 24.1 135.6 33.9 193.6 45.4 499.9 73.2 153.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 11.1% 62.2% 15.6% 88.8% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, Medicare. 17.51% 12.45%

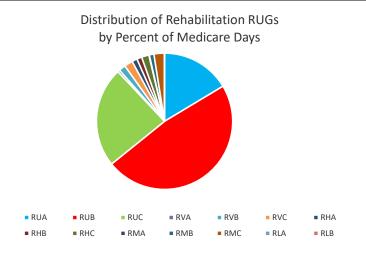
Routine Cost per Day \$208.95

Total Beds 218



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	876	10.0%
Rehabiliation (breakdown in pie chart)	7,645	86.9%
Extensive Services	57	0.6%
Special Care High	67	0.8%
Special Care Low	75	0.9%
Clinically Complex	74	0.8%
Behavioral Symptoms/Cognitive Performance	4	0.0%
Reduced Physical Function	3	0.0%
TOTAL	8,801	

Medicare

% Medicare Days in Ultra/Very High RUGs 89.0%



HAMILTON PLAZA NURSING & REHABILITATION CENTER

Ownership: For-profit County: Passaic

Annual Contributions to Local and State Economy

Total Expenditures: \$11,154,100

■ 104 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	5
Nurses: 71 total, including		Contract Labor: 8 total, including	
Registered Nurses (RNs)	17	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	14	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	39	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$398,307 for Hamilton Plaza Nursing & Rehabilitation Center.
- Total Employee Payroll: \$4,103,693

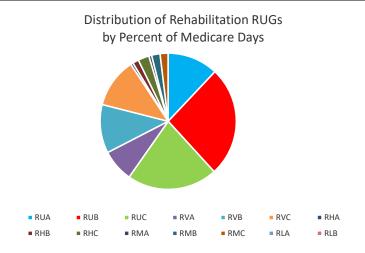
■ Estimated State Income Taxes Paid by Employees: \$226,729

Statistical Profile

Medicaid All Other Medicare Total Avg. Daily Census 11.9 77.5 14.0 103.5 39.9 554.8 33.7 121.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 9.9% 64.6% 11.7% 86.2% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 11% 14% Payer Mix \$225.47 **Routine Cost per Day** Medicaid 120 **Total Beds** 75%

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70 to	
Rehabiliation Plus Extensive Services	48	1.1%	
Rehabiliation (breakdown in pie chart)	3,908	89.8%	
Extensive Services	46	1.1%	
Special Care High	157	3.6%	
Special Care Low	127	2.9%	
Clinically Complex	65	1.5%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	1	0.0%	
TOTAL	4,352		

% Medicare Days in Ultra/Very High RUGs

81.5%

% to



HAMMONTON CENTER FOR REHABILITATION & HEALTHCARE

Ownership: For-profit County: Atlantic

Annual Contributions to Local and State Economy

Total Expenditures: \$19,183,800

■ 185 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	5	Dietary & Housekeeping	36
Nurses: 100 total, including		Contract Labor: 13 total, including	
■ Registered Nurses (RNs)	13	■ Nursing	11
■ Licensed Practical Nurses (LPNs)	25	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	62	■ Other	0
Administrative	9	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$750,567 for Hammonton Center For Rehabilitation & Healthcare.
- Total Employee Payroll: \$6,980,097

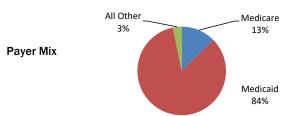
■ Estimated State Income Taxes Paid by Employees: \$385,650

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 25.2 166.1 6.4 197.7 37.7 253.7 39.6 133.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 10.5% 69.2% 2.7% 82.4% **Medicare Overall Rating Medicare Quality Measure Rating**

Routine Cost per Day \$233.20

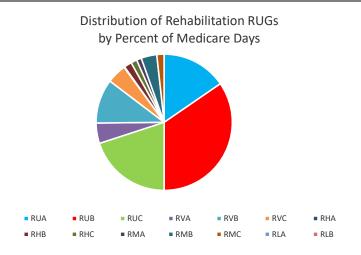
Total Beds 240



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	111	1.2%	
Rehabiliation (breakdown in pie chart)	8,430	91.6%	
Extensive Services	26	0.3%	
Special Care High	117	1.3%	
Special Care Low	419	4.6%	
Clinically Complex	97	1.1%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	4	0.0%	
TOTAL	9,204		

% Medicare Days in Ultra/Very High RUGs 83.5%



HAMPTON RIDGE HEALTHCARE & REHABILITATION

Ownership: For-profit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$22,737,000

■ 192 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	22
Nurses: 127 total, including		Contract Labor: 17 total, including	
Registered Nurses (RNs)	14	Nursing	0
■ Licensed Practical Nurses (LPNs)	40	■ Therapists	17
■ Certified Nursing Assistants (CNAs)	73	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$653,299 for Hampton Ridge Healthcare & Rehabilitation.
- Total Employee Payroll: \$7,870,989

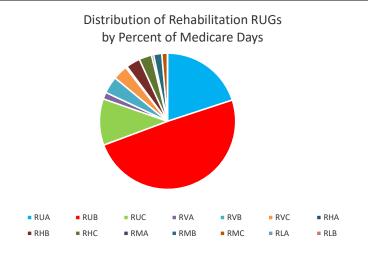
■ Estimated State Income Taxes Paid by Employees: \$434,872

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 37.4 109.3 40.9 187.5 29.3 332.3 75.8 87.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 18.3% 53.6% 20.0% 91.9% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, All Other, 19.92% 21.81% Payer Mix **Routine Cost per Day** \$232.54 Medicaid, 204 **Total Beds** 58.26%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	107	0.8%	
Rehabiliation (breakdown in pie chart)	12,498	91.6%	
Extensive Services	20	0.1%	
Special Care High	320	2.3%	
Special Care Low	401	2.9%	
Clinically Complex	258	1.9%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	32	0.2%	
TOTAL	13,637		

% Medicare Days in Ultra/Very High RUGs

82.3%

% to



HARROGATE INC

Ownership: Nonprofit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$17,471,300

■ 168 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	63
Nurses: 38 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	8	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	4	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	26	■ Other	0
Administrative	16	Plant Operations and Maintenance	9

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$234,764 for Harrogate Inc.
- Total Employee Payroll: \$7,078,877

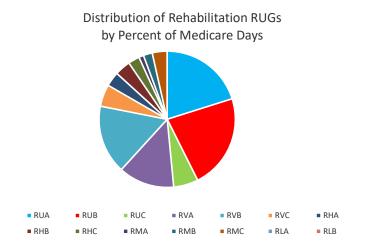
■ Estimated State Income Taxes Paid by Employees: \$391,108

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 6.0 0.0 54.0 59.9 54.6 259.1 188.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 **Occupancy Rate** 8.8% 0.0% 79.4% 88.1% **Medicare Overall Rating Medicare Quality Measure Rating** _Medicare 10% Medicaid Payer Mix 0% **Routine Cost per Day** \$291.95 **Total Beds** 68 All Other 90%

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	30	1.4%
Rehabiliation (breakdown in pie chart)	2,032	93.1%
Extensive Services	0	0.0%
Special Care High	4	0.2%
Special Care Low	32	1.5%
Clinically Complex	51	2.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	33	1.5%
TOTAL	2,182	

% Medicare Days in Ultra/Very High RUGs

79.0%

% to



HEATH VILLAGE

Ownership: Nonprofit County: Morris

Annual Contributions to Local and State Economy

Total Expenditures: \$23,810,900

■ 241 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	12	Dietary & Housekeeping	74
Nurses: 82 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	22	Nursing	0
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	48	■ Other	0
Administrative	18	Plant Operations and Maintenance	30

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$238,364 for Heath Village.
- Total Employee Payroll: \$10,851,054

■ Estimated State Income Taxes Paid by Employees: \$599,521

Statistical Profile

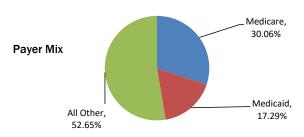
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$392.56

Total Beds 99

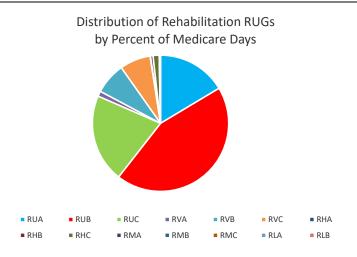
Medicare Medicaid **All Other Total** Avg. Daily Census 23.5 13.5 41.2 78.3 30.2 988.6 156.8 74.1 Avg. Length of Stay **Occupancy Rate** 23.8% 13.7% 41.7% 79.1%



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	8,321	96.8%	
Extensive Services	0	0.0%	
Special Care High	46	0.5%	
Special Care Low	136	1.6%	
Clinically Complex	86	1.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	5	0.1%	
TOTAL	8,594		

% Medicare Days in Ultra/Very High RUGs 94.4%

To health!

HOLIDAY CARE CENTER

Ownership: For-profit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$14,140,400

■ 132 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 92 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	10	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	25	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	57	■ Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$662,633 for Holiday Care Center.
- Total Employee Payroll: \$5,560,225

■ Estimated State Income Taxes Paid by Employees: \$307,202

Statistical Profile

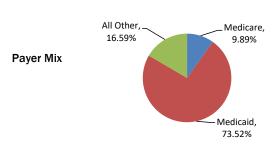
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★
Medicare Quality Measure Rating ★
★★★★

Routine Cost per Day \$163.51

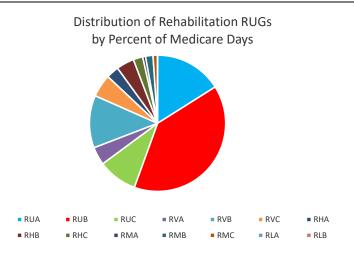
Total Beds 180

Medicare Medicaid **All Other Total** Avg. Daily Census 16.7 124.3 28.0 169.0 21.0 559.9 196.9 145.5 Avg. Length of Stay **Occupancy Rate** 9.3% 69.0% 15.6% 93.9%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	5,604	91.9%
Extensive Services	0	0.0%
Special Care High	112	1.8%
Special Care Low	264	4.3%
Clinically Complex	55	0.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	65	1.1%
TOTAL	6,100	

% Medicare Days in Ultra/Very High RUGs

79.9%



HOLLY MANOR CENTER

Ownership: For-profit County: Morris

Annual Contributions to Local and State Economy

Total Expenditures: \$15,524,300

■ 122 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	4
Nurses: 81 total, including		Contract Labor: 12 total, including	
■ Registered Nurses (RNs)	18	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	14	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	48	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$429,811 for Holly Manor Center.
- Total Employee Payroll: \$4,919,094

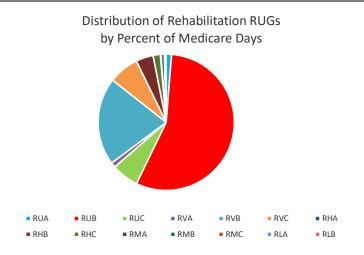
■ Estimated State Income Taxes Paid by Employees: \$271,780

Statistical Profile

Medicare **Medicaid All Other** Total Avg. Daily Census 14.2 79.6 19.2 113.0 42.9 581.1 51.5 134.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 11.5% 64.2% 15.5% 91.1% **Medicare Overall Rating Medicare Quality Measure Rating** All Other. Medicare 17% 13% Payer Mix \$300.16 **Routine Cost per Day Total Beds** 124 Medicaid 70%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



<u>Days</u>	Total
30	0.6%
4,816	92.7%
0	0.0%
126	2.4%
124	2.4%
88	1.7%
0	0.0%
9	0.2%
5,193	
	Days 30 4,816 0 126 124 88 0

% Medicare Days in Ultra/Very High RUGs

86.6%

% to



HOLY NAME FRIARY

Ownership: Nonprofit County: Passaic

Annual Contributions to Local and State Economy

Total Expenditures: \$4,266,900

■ 43 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	11
Nurses: 23 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	5	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	6	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	13	■ Other	0
Administrative	3	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$117,424 for Holy Name Friary.
- Total Employee Payroll: \$2,261,065

■ Estimated State Income Taxes Paid by Employees: \$124,924

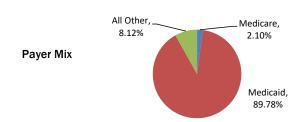
Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating Medicare Quality Measure Rating

\$412.42 **Routine Cost per Day**

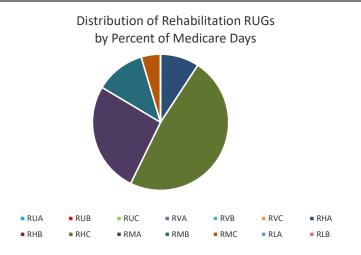
Medicare Medicaid **All Other** Total Avg. Daily Census 0.6 24.8 2.2 27.6 211.0 1,806.8 272.3 1,118.0 Avg. Length of Stay **Occupancy Rate** 2.0% 85.3% 7.7% 95.1%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

29

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	152	72.0%
Extensive Services	0	0.0%
Special Care High	59	28.0%
Special Care Low	0	0.0%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
TOTAL	211	
% Medicare Days in Ultra/Very High I	0.0%	

Total Beds

HOMESTEAD REHABILITATION AND HEALTHCARE CENTER

Ownership: For-profit County: Sussex

Annual Contributions to Local and State Economy

Total Expenditures: \$10,648,400

■ 115 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	5	Dietary & Housekeeping	19
Nurses: 63 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	13	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	13	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	38	■ Other	0
Administrative	8	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$356,646 for Homestead Rehabilitation and Healthcare Center.
- Total Employee Payroll: \$5,530,814

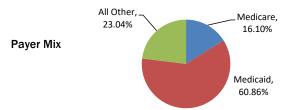
■ Estimated State Income Taxes Paid by Employees: \$305,577

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 15.7 59.5 22.5 97.7 24.0 57.4 89.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 1,356.6 **Occupancy Rate** 12.3% 46.5% 17.6% 76.3% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, Medicare.

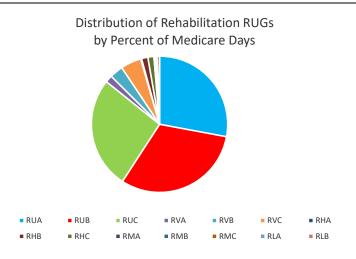
Routine Cost per Day \$242.30

Total Beds 128



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	298	5.2%	
Rehabiliation (breakdown in pie chart)	5,188	90.6%	
Extensive Services	1	0.0%	
Special Care High	46	0.8%	
Special Care Low	138	2.4%	
Clinically Complex	37	0.6%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	17	0.3%	
TOTAL	5,725		
		04.00/	

% Medicare Days in Ultra/Very High RUGs

91.2%



HOUSE OF THE GOOD SHEPHERD

Ownership: Nonprofit County: Warren

Annual Contributions to Local and State Economy

Total Expenditures: \$12,753,900

■ 125 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	2	Dietary & Housekeeping	32
Nurses: 36 total, including		Contract Labor: 5 total, including	
Registered Nurses (RNs)	5	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	22	■ Other	0
Administrative	10	Plant Operations and Maintenance	8

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$181,601 for House of The Good Shepherd.
- Total Employee Payroll: \$5,083,468

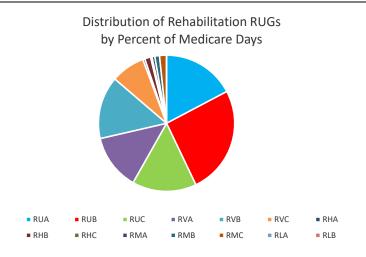
■ Estimated State Income Taxes Paid by Employees: \$280,862

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 11.1 25.5 16.2 52.8 22.7 621.3 103.8 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 77.1 **Occupancy Rate** 17.8% 41.2% 26.1% 85.2% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, All Other, 20.96% 30.69% Payer Mix \$301.43 **Routine Cost per Day Total Beds** 62

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	12	0.3%	
Rehabiliation (breakdown in pie chart)	3,919	97.1%	
Extensive Services	0	0.0%	
Special Care High	34	0.8%	
Special Care Low	24	0.6%	
Clinically Complex	29	0.7%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	19	0.5%	
TOTAL	4,037		

% Medicare Days in Ultra/Very High RUGs

91.8%

Medicaid,

% to



HUNTERDON CARE CENTER

Ownership: For-profit County: Hunterdon

Annual Contributions to Local and State Economy

Total Expenditures: \$21,753,400

■ 241 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	26
Nurses: 163 total, including		Contract Labor: 15 total, including	
Registered Nurses (RNs)	28	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	40	■ Therapists	14
■ Certified Nursing Assistants (CNAs)	96	■ Other	0
Administrative	15	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$620,567 for Hunterdon Care Center.
- Total Employee Payroll: \$8,152,063

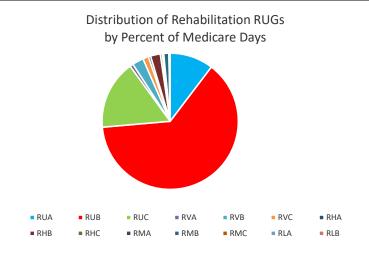
■ Estimated State Income Taxes Paid by Employees: \$450,401

Statistical Profile

Medicaid All Other Medicare Total Avg. Daily Census 29.2 85.7 57.0 171.8 22.4 539.1 95.4 83.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 15.8% 46.3% 30.8% 92.9% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare All Other. 17% 33% Payer Mix **Routine Cost per Day** \$247.94 Medicaid 185 **Total Beds** 50%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70tal	
Rehabiliation Plus Extensive Services	171	1.6%	
Rehabiliation (breakdown in pie chart)	10,087	94.6%	
Extensive Services	0	0.0%	
Special Care High	109	1.0%	
Special Care Low	82	0.8%	
Clinically Complex	191	1.8%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	22	0.2%	
TOTAL	10,663		

Medicare

% Medicare Days in Ultra/Very High RUGs 90.3%



IMPERIAL CARE CENTER

Ownership: For-profit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$9,925,000

■ 107 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 58 total, including		Contract Labor: 13 total, including	
Registered Nurses (RNs)	9	■ Nursing	8
 Licensed Practical Nurses (LPNs) 	11	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	37	■ Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$424,793 for Imperial Care Center.
- Total Employee Payroll: \$4,006,433

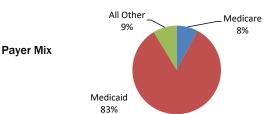
■ Estimated State Income Taxes Paid by Employees: \$221,355

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 8.3 88.4 9.2 105.9 42.5 362.5 80.3 191.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 6.8% 73.1% 7.6% 87.5% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 9% 8%

Routine Cost per Day \$212.31

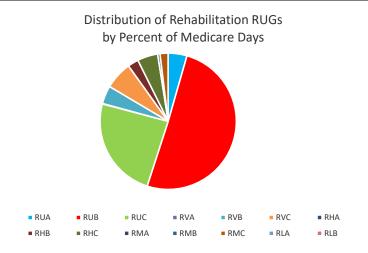
Total Beds 121



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	2,700	89.5%	
Extensive Services	0	0.0%	
Special Care High	32	1.1%	
Special Care Low	208	6.9%	
Clinically Complex	76	2.5%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	2	0.1%	
TOTAL	3,018		

% Medicare Days in Ultra/Very High RUGs

80.6%



INGLEMOOR CARE CENTER

Ownership: For-profit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$15,885,000

■ 148 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	27
Nurses: 100 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	33	Nursing	0
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	56	■ Other	0
Administrative	10	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$317,871 for Inglemoor Care Center.
- Total Employee Payroll: \$7,141,747

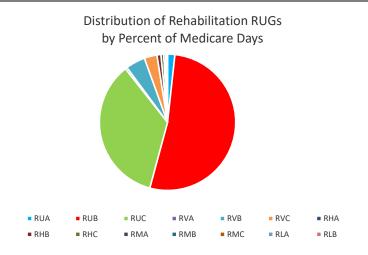
■ Estimated State Income Taxes Paid by Employees: \$394,582

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 33.6 24.3 48.7 106.6 522.6 105.2 58.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 25.3 **Occupancy Rate** 24.3% 17.6% 35.3% 77.3% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, 31.48% Payer Mix All Other \$305.43 **Routine Cost per Day** 45.69% 138 **Total Beds** Medicaid, 22.83%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70 to	
Rehabiliation Plus Extensive Services	148	1.2%	
Rehabiliation (breakdown in pie chart)	11,980	97.8%	
Extensive Services	0	0.0%	
Special Care High	39	0.3%	
Special Care Low	28	0.2%	
Clinically Complex	40	0.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	19	0.2%	
TOTAL	12,254		

Medicare

% Medicare Days in Ultra/Very High RUGs 96.5%

To health!

INGLEMOOR CENTER

Ownership: For-profit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$7,228,000

■ 68 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	3
Nurses: 41 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	12	Nursing	0
■ Licensed Practical Nurses (LPNs)	7	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	21	■ Other	0
Administrative	6	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$193,497 for Inglemoor Center.
- Total Employee Payroll: \$2,814,370

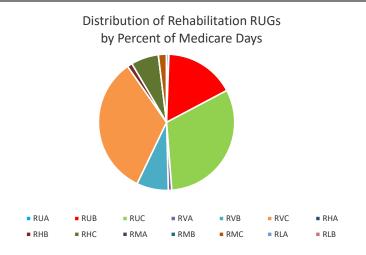
■ Estimated State Income Taxes Paid by Employees: \$155,494

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 9.0 39.9 4.6 53.5 29.0 259.9 18.2 74.8 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 14.5% 64.3% 7.4% 86.2% **Medicare Overall Rating Medicare Quality Measure Rating** All Other. Medicare, 8.59% 16.80% Payer Mix \$289.35 **Routine Cost per Day** Medicaid **Total Beds** 62 74.61%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	198	6.0%	
Rehabiliation (breakdown in pie chart)	2,694	82.3%	
Extensive Services	60	1.8%	
Special Care High	150	4.6%	
Special Care Low	87	2.7%	
Clinically Complex	44	1.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	41	1.3%	
TOTAL	3,274		
% Medicare Days in Ultra/Very High	RUGs	80.0%	

Medicare

JERSEY SHORE CENTER

Ownership: For-profit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$17,370,100

■ 139 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	4
Nurses: 100 total, including		Contract Labor: 10 total, including	
Registered Nurses (RNs)	23	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	26	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	51	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$540,131 for Jersey Shore Center.
- Total Employee Payroll: \$6,046,068

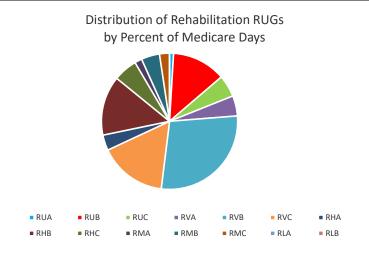
■ Estimated State Income Taxes Paid by Employees: \$334,045

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 18.3 105.9 18.2 142.4 26.6 30.0 96.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 576.9 **Occupancy Rate** 11.6% 67.0% 11.6% 90.1% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare. 12.81% 12.83% Payer Mix \$256.58 **Routine Cost per Day** 158 **Total Beds**

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	5,902	88.5%
Extensive Services	0	0.0%
Special Care High	248	3.7%
Special Care Low	337	5.1%
Clinically Complex	87	1.3%
Behavioral Symptoms/Cognitive Performance	7	0.1%
Reduced Physical Function	87	1.3%
TOTAL	6,668	
% Medicare Days in Ultra/Very High I	60.2%	



Medicaid, 74.36%

JEWISH HOME AT ROCKLEIGH

Ownership: Nonprofit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$28,557,900

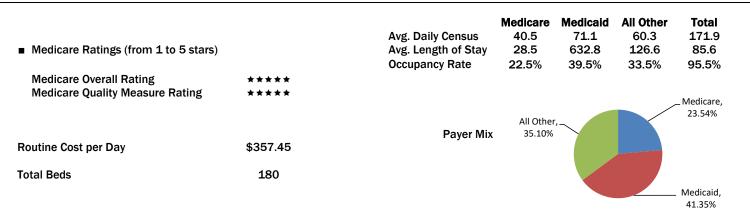
■ 297 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	71
Nurses: 151 total, including		Contract Labor: 17 total, including	
Registered Nurses (RNs)	22	Nursing	0
■ Licensed Practical Nurses (LPNs)	30	■ Therapists	17
■ Certified Nursing Assistants (CNAs)	99	■ Other	0
Administrative	4	Plant Operations and Maintenance	11

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$571,814 for Jewish Home at Rockleigh.
- Total Employee Payroll: \$12,525,711

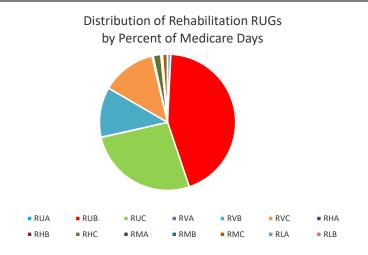
■ Estimated State Income Taxes Paid by Employees: \$692,046

Statistical Profile



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	28	0.2%
Rehabiliation (breakdown in pie chart)	14,231	96.3%
Extensive Services	0	0.0%
Special Care High	105	0.7%
Special Care Low	326	2.2%
Clinically Complex	63	0.4%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	19	0.1%
TOTAL	14,773	

% Medicare Days in Ultra/Very High RUGs

92.9%



JFK HARTWYCK AT CEDAR BROOK

Ownership: Nonprofit County: Union

Annual Contributions to Local and State Economy

Total Expenditures: \$10,063,200

■ 108 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 69 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	16	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	42	■ Other	0
Administrative	6	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$437,273 for JFK Hartwyck at Cedar Brook.
- Total Employee Payroll: \$5,252,211

■ Estimated State Income Taxes Paid by Employees: \$290,185

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating Medicare Quality Measure Rating

\$239.44 **Routine Cost per Day**

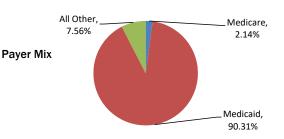
Total Beds 106

Inclusive of 20 Huntington's SCNF beds

Medicaid All Other Medicare Avg. Daily Census 2.2 92.7 38.1 Avg. Length of Stay 1,410.5 **Occupancy Rate** 2.1% 87.5%

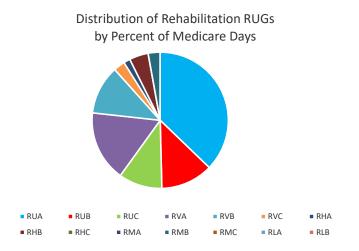
7.8 102.7 64.4 421.2 7.3% 96.9%

Total



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	774	96.6%
Extensive Services	0	0.0%
Special Care High	0	0.0%
Special Care Low	0	0.0%
Clinically Complex	21	2.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	6	0.7%
TOTAL	801	

% Medicare Days in Ultra/Very High RUGs



88.0%

JFK HARTWYCK AT EDISON ESTATES

Ownership: Nonprofit County: Middlesex

Annual Contributions to Local and State Economy

Total Expenditures: \$25,019,700

■ 202 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 143 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	29	Nursing	0
■ Licensed Practical Nurses (LPNs)	38	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	76	■ Other	0
Administrative	19	Plant Operations and Maintenance	9

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$867,252 for JFK Hartwyck at Edison Estates.
- Total Employee Payroll: \$9,863,740

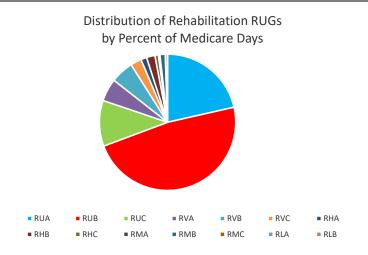
■ Estimated State Income Taxes Paid by Employees: \$544,972

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 17.6 159.0 40.3 216.9 829.0 47.7 92.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 13.4 **Occupancy Rate** 6.3% 56.8% 14.4% 77.5% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, Medicare. 18.60% 8.10% Payer Mix **Routine Cost per Day** \$252.09 280 **Total Beds** Medicaid,

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	60	0.9%
Rehabiliation (breakdown in pie chart)	5,134	80.1%
Extensive Services	0	0.0%
Special Care High	229	3.6%
Special Care Low	454	7.1%
Clinically Complex	407	6.4%
Behavioral Symptoms/Cognitive Performance	8	0.1%
Reduced Physical Function	117	1.8%
TOTAL	6,409	

% Medicare Days in Ultra/Very High RUGs

75.9%

73.31%



JFK HARTWYCK AT OAK TREE

Ownership: Nonprofit County: Middlesex

Annual Contributions to Local and State Economy

Total Expenditures: \$18,927,000

■ 183 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	16	Dietary & Housekeeping	37
Nurses: 90 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	22	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	45	■ Other	0
Administrative	12	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$353,821 for JFK Hartwyck at Oak Tree.
- Total Employee Payroll: \$9,869,577

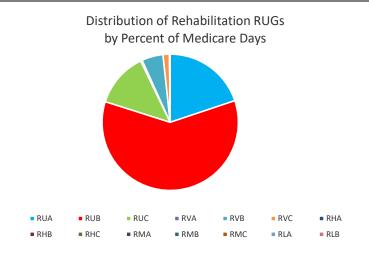
■ Estimated State Income Taxes Paid by Employees: \$545,294

Statistical Profile

Medicaid All Other Medicare Total Avg. Daily Census 20.2 46.0 35.3 101.6 30.9 55.8 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 94.9 57.3 **Occupancy Rate** 11.2% 25.6% 19.6% 56.4% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 20% All Other Payer Mix 35% **Routine Cost per Day** \$329.27 **Total Beds** 180 Medicaid Inclusive of 20 Ventilator & 45 TBI SCNF beds 45%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	442	6.0%	
Rehabiliation (breakdown in pie chart)	6,179	83.6%	
Extensive Services	609	8.2%	
Special Care High	10	0.1%	
Special Care Low	65	0.9%	
Clinically Complex	69	0.9%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	16	0.2%	
TOTAL	7,390		
		00 =0/	

% Medicare Days in Ultra/Very High RUGs

89.5%



JOB HAINES HOME

Ownership: Nonprofit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$12,224,100

■ 145 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	30
Nurses: 56 total, including		Contract Labor: 3 total, including	
Registered Nurses (RNs)	10	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	13	■ Therapists	3
■ Certified Nursing Assistants (CNAs)	33	■ Other	0
Administrative	11	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$126,042 for Job Haines Home.
- Total Employee Payroll: \$5,838,433

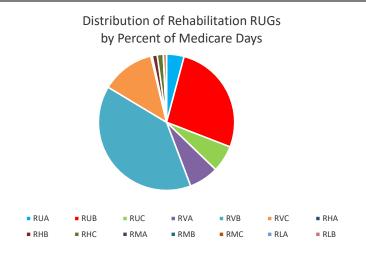
■ Estimated State Income Taxes Paid by Employees: \$322,573

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 8.7 10.5 18.5 37.7 31.3 546.9 164.5 91.8 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 21.9% 26.2% 46.2% 94.3% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, 23.19% Payer Mix \$580.97 **Routine Cost per Day** All Other, 49.00% **Total Beds** 40 Medicaid, 27.81%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70 to	
Rehabiliation Plus Extensive Services	75	2.3%	
Rehabiliation (breakdown in pie chart)	3,080	96.5%	
Extensive Services	0	0.0%	
Special Care High	33	1.0%	
Special Care Low	1	0.0%	
Clinically Complex	0	0.0%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	2	0.1%	
TOTAL	3,192		

% Medicare Days in Ultra/Very High RUGs

95.2%

% to



KENNEDY HEALTH CARE CENTER

Ownership: Nonprofit County: Gloucester

Annual Contributions to Local and State Economy

Total Expenditures: \$22,248,700

■ 233 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	33
Nurses: 133 total, including		Contract Labor: 28 total, including	
Registered Nurses (RNs)	38	■ Nursing	8
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	21
■ Certified Nursing Assistants (CNAs)	79	■ Other	0
Administrative	17	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$591,685 for Kennedy Health Care Center.
- Total Employee Payroll: \$9,401,706

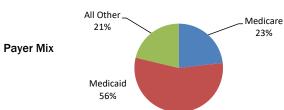
■ Estimated State Income Taxes Paid by Employees: \$519,444

Statistical Profile

Medicare **Medicaid All Other** Total Avg. Daily Census 41.1 98.3 37.7 177.1 21.5 407.9 33.9 54.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 21.6% 51.8% 19.8% 93.2% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 21% 23%

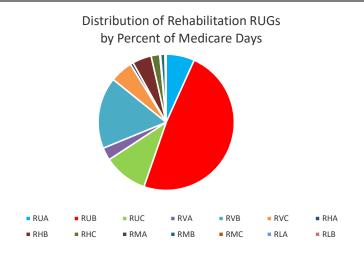
Routine Cost per Day \$287.58

Total Beds 190



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	47	0.3%	
Rehabiliation (breakdown in pie chart)	14,335	95.6%	
Extensive Services	26	0.2%	
Special Care High	42	0.3%	
Special Care Low	250	1.7%	
Clinically Complex	193	1.3%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	104	0.7%	
TOTAL	14,998		

% Medicare Days in Ultra/Very High RUGs

87.5%

% to



KESWICK PINES INC.

Ownership: Nonprofit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$16,702,300

■ 174 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	3	Dietary & Housekeeping	59
Nurses: 34 total, including		Contract Labor: 5 total, including	
Registered Nurses (RNs)	5	■ Nursing	4
■ Licensed Practical Nurses (LPNs)	8	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	20	■ Other	0
Administrative	14	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$230,068 for Keswick Pines Inc..
- Total Employee Payroll: \$7,103,265

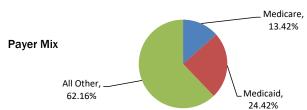
■ Estimated State Income Taxes Paid by Employees: \$392,455

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 8.2 14.9 38.0 61.1 30.8 1,814.7 407.6 166.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 12.4% 22.6% 57.5% 92.5% **Medicare Overall Rating Medicare Quality Measure Rating**

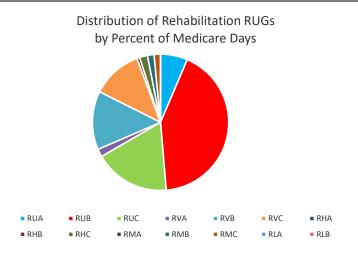
Routine Cost per Day \$210.36

Total Beds 66



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	14	0.5%	
Rehabiliation (breakdown in pie chart)	2,858	95.5%	
Extensive Services	0	0.0%	
Special Care High	30	1.0%	
Special Care Low	54	1.8%	
Clinically Complex	29	1.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	7	0.2%	
TOTAL	2,992		

% Medicare Days in Ultra/Very High RUGs



KING MANOR CARE & REHABILITATION CENTER

Ownership: For-profit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$10,933,000

■ 107 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 59 total, including		Contract Labor: 8 total, including	
Registered Nurses (RNs)	5	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	1 5	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	39	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$406,079 for King Manor Care & Rehabilitation Center.
- Total Employee Payroll: \$4,045,699

■ Estimated State Income Taxes Paid by Employees: \$223,525

Statistical Profile

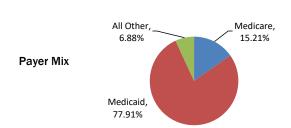
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$219.06

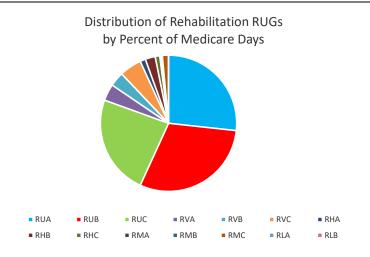
Total Beds 120

Medicare **Medicaid All Other Total** Avg. Daily Census 16.7 85.8 7.6 110.1 54.6 242.7 0.0 166.7 Avg. Length of Stay **Occupancy Rate** 14.0% 71.5% 6.3% 91.7%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	63	1.0%
Rehabiliation (breakdown in pie chart)	5,936	97.6%
Extensive Services	0	0.0%
Special Care High	55	0.9%
Special Care Low	10	0.2%
Clinically Complex	7	0.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	14	0.2%
TOTAL	6,085	

Medicare

% Medicare Days in Ultra/Very High RUGs 91.5%



KRESSON VIEW CENTER

Ownership: For-profit County: Camden

Annual Contributions to Local and State Economy

Total Expenditures: \$21,254,200

■ 155 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	6
Nurses: 104 total, including		Contract Labor: 14 total, including	
Registered Nurses (RNs)	15	Nursing	3
■ Licensed Practical Nurses (LPNs)	30	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	59	■ Other	0
Administrative	10	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$743,939 for Kresson View Center.
- Total Employee Payroll: \$6,047,852

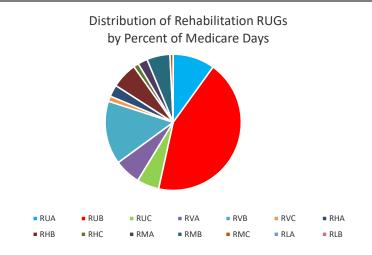
■ Estimated State Income Taxes Paid by Employees: \$334,144

Statistical Profile

Medicaid All Other Medicare Total Avg. Daily Census 15.7 155.8 15.2 186.6 53.4 444.2 54.0 201.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 6.5% 64.9% 6.3% 77.8% **Medicare Overall Rating Medicare Quality Measure Rating** All Other_ Medicare 8% 8% Payer Mix \$256.64 **Routine Cost per Day** Medicaid **Total Beds** 240 84%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	169	3.0%
Rehabiliation (breakdown in pie chart)	4,544	79.6%
Extensive Services	133	2.3%
Special Care High	231	4.0%
Special Care Low	268	4.7%
Clinically Complex	235	4.1%
Behavioral Symptoms/Cognitive Performance	5	0.1%
Reduced Physical Function	127	2.2%
TOTAL	5,712	

% Medicare Days in Ultra/Very High RUGs 66.3%



LAKELAND HEALTHCARE CENTER

Ownership: For-profit County: Passaic

Annual Contributions to Local and State Economy

Total Expenditures: \$15,901,900

■ 137 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	41
Nurses: 0 total, including		Contract Labor: 80 total, including	
Registered Nurses (RNs)	0	Nursing	72
Licensed Practical Nurses (LPNs)	0	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	10	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$640,521 for Lakeland Healthcare Center.
- Total Employee Payroll: \$1,811,125

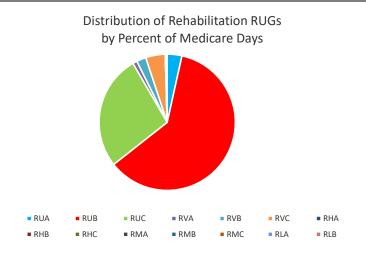
■ Estimated State Income Taxes Paid by Employees: \$100,065

Statistical Profile

Medicare **Medicaid All Other** Total Avg. Daily Census 12.3 134.1 13.1 159.6 56.3 352.2 62.0 196.8 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 6.3% 68.8% 6.7% 81.8% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 8% 8% Payer Mix **Routine Cost per Day** \$227.87 **Total Beds** 195 Medicaid 84%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	% to	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	58	1.3%	
Rehabiliation (breakdown in pie chart)	4,276	94.9%	
Extensive Services	0	0.0%	
Special Care High	52	1.2%	
Special Care Low	112	2.5%	
Clinically Complex	6	0.1%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	3	0.1%	
TOTAL	4,507		

% Medicare Days in Ultra/Very High RUGs

95.7%



LAKEVIEW REHABILITATION & CARE CENTER

Ownership: For-profit County: Passaic

Annual Contributions to Local and State Economy

Total Expenditures: \$15,011,100

■ 101 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	6	Dietary & Housekeeping	3
Nurses: 63 total, including		Contract Labor: 11 total, including	
Registered Nurses (RNs)	14	Nursing	8
Licensed Practical Nurses (LPNs)	18	■ Therapists	3
■ Certified Nursing Assistants (CNAs)	31	■ Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$372,667 for Lakeview Rehabilitation & Care Center.
- Total Employee Payroll: \$5,812,629

■ Estimated State Income Taxes Paid by Employees: \$321,148

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★

Routine Cost per Day \$264.42

120

Inclusive of 18 Ventilator SCNF beds

Total Beds

Avg. Daily Census 23.9
Avg. Length of Stay 39.1
Occupancy Rate 19.9%

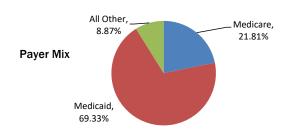
 Medicare
 Medicaid
 All Other
 Total

 23.9
 75.9
 9.7
 109.5

 39.1
 223.5
 33.1
 88.1

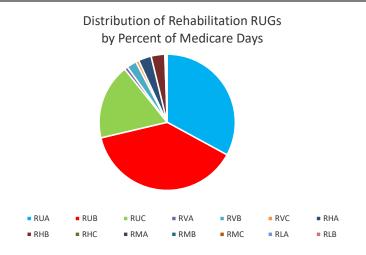
 19.9%
 63.3%
 8.1%
 91.3%

Medicare



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	1,630	18.7%
Rehabiliation (breakdown in pie chart)	5,876	67.4%
Extensive Services	899	10.3%
Special Care High	136	1.6%
Special Care Low	76	0.9%
Clinically Complex	68	0.8%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	33	0.4%
TOTAL	8,719	

% Medicare Days in Ultra/Very High RUGs

81.1%



LAKEWOOD OF VOORHEES

Ownership: For-profit County: Camden

Annual Contributions to Local and State Economy

Total Expenditures: \$20,357,500

■ 246 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	52
Nurses: 133 total, including		Contract Labor: 12 total, including	
Registered Nurses (RNs)	21	Nursing	12
■ Licensed Practical Nurses (LPNs)	27	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	86	■ Other	0
Administrative	13	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$849,574 for Lakewood of Voorhees.
- Total Employee Payroll: \$8,843,454

■ Estimated State Income Taxes Paid by Employees: \$488,601

Medicare

Statistical Profile

Avg. Daily Census 18.1 163.9 31.4 213.4 52.9 787.1 68.2 211.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 7.5% 68.3% 13.1% 88.9% **Medicare Overall Rating**

Routine Cost per Day \$217.26

Total Beds 240

All Other
15%

Medicare
8%

Medicaid

Medicaid

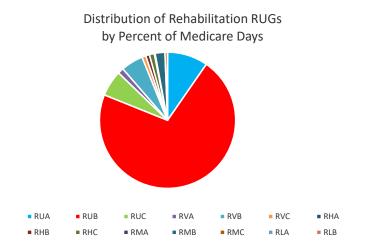
All Other

Total

77%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	83	1.3%	
Rehabiliation (breakdown in pie chart)	5,894	89.2%	
Extensive Services	8	0.1%	
Special Care High	142	2.1%	
Special Care Low	407	6.2%	
Clinically Complex	68	1.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	8	0.1%	
TOTAL	6,610		
		0= 00/	

% Medicare Days in Ultra/Very High RUGs 85.8%



LAUREL BAY HEALTH & REHABILITATION CENTER

Ownership: For-profit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$8,719,600

■ 109 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	24
Nurses: 58 total, including		Contract Labor: 9 total, including	
Registered Nurses (RNs)	9	Nursing	6
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	33	■ Other	0
Administrative	5	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$355,526 for Laurel Bay Health & Rehabilitation Center.
- Total Employee Payroll: \$3,891,212

■ Estimated State Income Taxes Paid by Employees: \$214,989

Statistical Profile

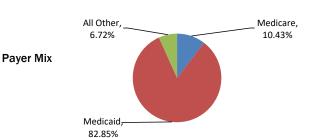
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★

Routine Cost per Day \$216.58

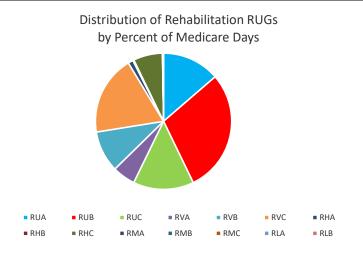
Total Beds 118

Medicare **Medicaid All Other Total** Avg. Daily Census 9.5 75.6 6.1 91.2 41.8 641.6 160.1 Avg. Length of Stay 27.3 **Occupancy Rate** 8.1% 64.1% 5.2% 77.3%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total	
Rehabiliation Plus Extensive Services	99	2.9%	
Rehabiliation (breakdown in pie chart)	3,080	88.7%	
Extensive Services	57	1.6%	
Special Care High	86	2.5%	
Special Care Low	64	1.8%	
Clinically Complex	85	2.4%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	0	0.0%	
TOTAL	3,471		

% Medicare Days in Ultra/Very High RUGs

82.7%



LAUREL MANOR HEALTHCARE & REHABILITATION CENTER

Ownership: For-profit County: Camden

Annual Contributions to Local and State Economy

Total Expenditures: \$8,696,900

■ 104 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	26
Nurses: 51 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	5	■ Nursing	0
Licensed Practical Nurses (LPNs)	16	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	29	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$305,522 for Laurel Manor Healthcare & Rehabilitation Center.
- Total Employee Payroll: \$3,908,122

■ Estimated State Income Taxes Paid by Employees: \$215,924

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★★

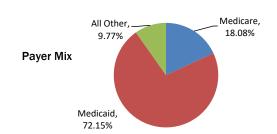
Medicare Quality Measure Rating

★★★★★

Routine Cost per Day \$222.35

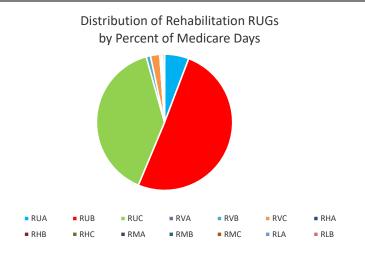
Total Beds 104

Medicare **Medicaid All Other Total** Avg. Daily Census 15.5 61.8 8.4 85.7 47.1 237.6 95.6 126.7 Avg. Length of Stay **Occupancy Rate** 14.9% 59.5% 8.1% 82.4%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	386	6.8%
Rehabiliation (breakdown in pie chart)	5,251	92.9%
Extensive Services	10	0.2%
Special Care High	1	0.0%
Special Care Low	0	0.0%
Clinically Complex	7	0.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
TOTAL	5,655	

% Medicare Days in Ultra/Very High RUGs



98.2%

LAURELTON VILLAGE CARE CENTER

Ownership: For-profit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$11,772,600

■ 100 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	4
Nurses: 67 total, including		Contract Labor: 8 total, including	
Registered Nurses (RNs)	18	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	1 5	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	34	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$359,352 for Laurelton Village Care Center.
- Total Employee Payroll: \$3,941,547

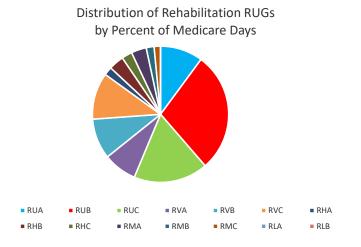
■ Estimated State Income Taxes Paid by Employees: \$217,770

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 12.3 69.3 13.3 94.9 25.4 421.7 24.6 79.8 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 6.8% 38.5% 7.4% 52.7% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, Medicare, 13.98% 12.97% Payer Mix \$259.30 **Routine Cost per Day** 180 **Total Beds** Medicaid,

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	5	0.1%
Rehabiliation (breakdown in pie chart)	3,924	87.4%
Extensive Services	91	2.0%
Special Care High	59	1.3%
Special Care Low	187	4.2%
Clinically Complex	169	3.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	56	1.2%
TOTAL	4,491	

% Medicare Days in Ultra/Very High RUGs

74.2%

73.05%

% to

Medicare



LEISURE CHATEAU REHABILITATION

Ownership: For-profit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$21,488,100

■ 223 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	38
Nurses: 117 total, including		Contract Labor: 27 total, including	
Registered Nurses (RNs)	12	Nursing	13
■ Licensed Practical Nurses (LPNs)	35	■ Therapists	13
■ Certified Nursing Assistants (CNAs)	70	■ Other	0
Administrative	10	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$720,695 for Leisure Chateau Rehabilitation.
- Total Employee Payroll: \$8,574,761

■ Estimated State Income Taxes Paid by Employees: \$473,756

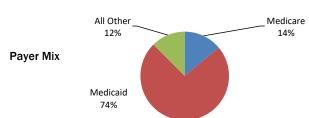
Statistical Profile

Medicare **Medicaid All Other** Total Avg. Daily Census 26.9 141.6 24.1 192.6 38.1 369.1 72.0 135.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 11.1% 58.5% 9.9% 79.6% **Medicare Overall Rating**

Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$251.27

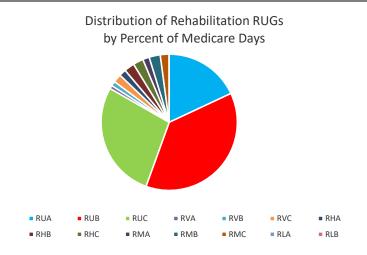
Total Beds 242



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	427	4.4%	
Rehabiliation (breakdown in pie chart)	9,001	91.8%	
Extensive Services	38	0.4%	
Special Care High	178	1.8%	
Special Care Low	138	1.4%	
Clinically Complex	27	0.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	1	0.0%	
TOTAL	9,810		

% Medicare Days in Ultra/Very High RUGs

82.0%



LEISURE PARK HEALTH CENTER

Ownership: For-profit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$20,487,900

■ 182 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	72
Nurses: 32 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	4	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	16	■ Other	0
Administrative	17	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,565,597 for Leisure Park Health Center.
- Total Employee Payroll: \$6,545,200

■ Estimated State Income Taxes Paid by Employees: \$361,622

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

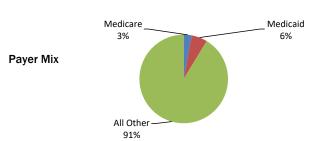
 Medicare Overall Rating
 ★★★

 Medicare Quality Measure Rating
 ★★★

Routine Cost per Day \$35.56

Total Beds 416

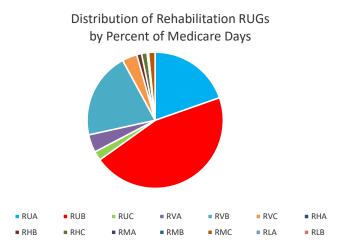
Medicare Medicaid **All Other** Total Avg. Daily Census 10.8 21.4 338.4 370.6 488.8 383.6 321.3 Avg. Length of Stay 47.3 **Occupancy Rate** 2.6% 5.2% 81.4% 89.1%



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	10	0.3%	
Rehabiliation (breakdown in pie chart)	3,510	89.4%	
Extensive Services	0	0.0%	
Special Care High	86	2.2%	
Special Care Low	107	2.7%	
Clinically Complex	61	1.6%	
Behavioral Symptoms/Cognitive Performance	11	0.3%	
Reduced Physical Function	142	3.6%	
TOTAL	3,927		

% Medicare Days in Ultra/Very High RUGs

85.7%



LIBERTY ROYAL REHABILITATION & HEALTH CENTER

Ownership: For-profit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$6,334,400

■ 61 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	11
Nurses: 31 total, including		Contract Labor: 8 total, including	
Registered Nurses (RNs)	5	Nursing	6
■ Licensed Practical Nurses (LPNs)	7	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	18	■ Other	0
Administrative	5	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$268,021 for Liberty Royal Rehabilitation & Health Center.
- Total Employee Payroll: \$2,256,159

■ Estimated State Income Taxes Paid by Employees: \$124,653

Statistical Profile

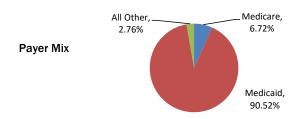
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★
Medicare Quality Measure Rating ★
★★★★

Routine Cost per Day \$243.06

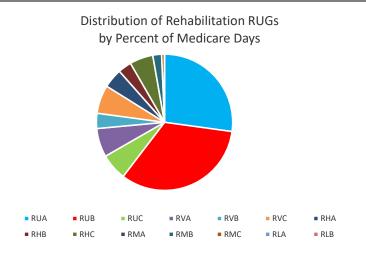
Total Beds 100

Medicare Medicaid All Other **Total** Avg. Daily Census 4.4 59.8 1.8 66.0 55.9 303.1 35.0 200.9 Avg. Length of Stay **Occupancy Rate** 4.4% 59.8% 1.8% 66.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	57	3.5%	
Rehabiliation (breakdown in pie chart)	1,439	88.8%	
Extensive Services	100	6.2%	
Special Care High	12	0.7%	
Special Care Low	0	0.0%	
Clinically Complex	6	0.4%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	6	0.4%	
TOTAL	1,620		

% Medicare Days in Ultra/Very High RUGs

76.0%

% to

Medicare



LINCOLN PARK CARE CENTER

Ownership: For-profit County: Morris

Annual Contributions to Local and State Economy

Total Expenditures: \$41,487,700

■ 502 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	27	Dietary & Housekeeping	77
Nurses: 295 total, including		Contract Labor: 2 total, including	
■ Registered Nurses (RNs)	44	■ Nursing	2
■ Licensed Practical Nurses (LPNs)	73	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	178	■ Other	0
Administrative	47	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$2,061,326 for Lincoln Park Care Center.
- Total Employee Payroll: \$23,129,928

■ Estimated State Income Taxes Paid by Employees: \$1,277,929

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

Medicare Quality Measure Rating

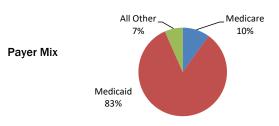
Routine Cost per Day

\$184.12

Total Beds

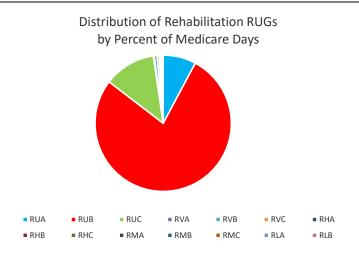
547

Medicare Medicaid All Other Total Avg. Daily Census 52.1 439.1 34.7 525.9 23.5 336.7 60.3 128.3 Avg. Length of Stay **Occupancy Rate** 9.5% 80.3% 6.3% 96.1%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total
Rehabiliation Plus Extensive Services	418	2.2%
Rehabiliation (breakdown in pie chart)	17,817	93.7%
Extensive Services	0	0.0%
Special Care High	195	1.0%
Special Care Low	389	2.0%
Clinically Complex	165	0.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	22	0.1%
TOTAL	19,006	

% Medicare Days in Ultra/Very High RUGs

95.0%



LINCOLN PARK RENAISSANCE

Ownership: For-profit County: Morris

Annual Contributions to Local and State Economy

Total Expenditures: \$19,578,800

■ 236 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	25	Dietary & Housekeeping	38
Nurses: 139 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	27	Nursing	2
■ Licensed Practical Nurses (LPNs)	22	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	90	■ Other	0
Administrative	8	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$544,529 for Lincoln Park Renaissance.
- Total Employee Payroll: \$10,927,401

■ Estimated State Income Taxes Paid by Employees: \$603,739

Medicare

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

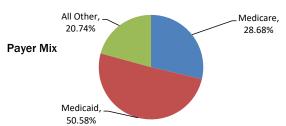
Total Beds

Medicare Overall Rating Medicare Quality Measure Rating

\$238.74 **Routine Cost per Day**

189

Avg. Daily Census 50.3 88.8 36.4 175.5 23.2 286.7 1,021.9 69.9 Avg. Length of Stay **Occupancy Rate** 26.6% 47.0% 19.3% 92.9%



Medicaid

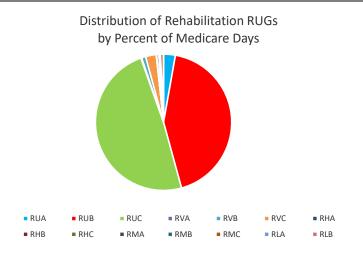
All Other

Medicare

Total

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	1,015	5.5%	
Rehabiliation (breakdown in pie chart)	16,882	91.9%	
Extensive Services	69	0.4%	
Special Care High	89	0.5%	
Special Care Low	175	1.0%	
Clinically Complex	54	0.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	88	0.5%	
TOTAL	18,372		

95.8% % Medicare Days in Ultra/Very High RUGs



LINCOLN SPECIALTY CARE CENTER

Ownership: For-profit County: Cumberland

Annual Contributions to Local and State Economy

Total Expenditures: \$15,536,400

■ 144 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	39
Nurses: 0 total, including		Contract Labor: 82 total, including	
Registered Nurses (RNs)	0	■ Nursing	73
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	8	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$585,963 for Lincoln Specialty Care Center.
- Total Employee Payroll: \$1,771,234

■ Estimated State Income Taxes Paid by Employees: \$97,861

Statistical Profile

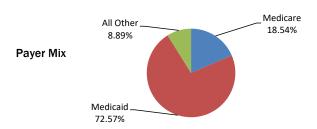
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$199.46

Total Beds 180

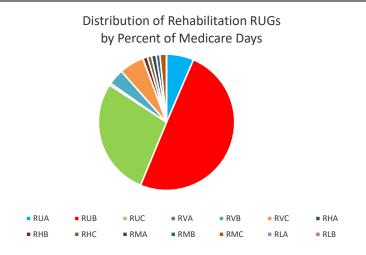
Medicare Medicaid **All Other Total** Avg. Daily Census 30.6 120.0 14.7 165.3 40.1 361.9 47.1 117.4 Avg. Length of Stay **Occupancy Rate** 17.0% 66.7% 8.2% 91.8%



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	558	5.0%	
Rehabiliation (breakdown in pie chart)	9,811	88.1%	
Extensive Services	82	0.7%	
Special Care High	158	1.4%	
Special Care Low	339	3.0%	
Clinically Complex	36	0.3%	
Behavioral Symptoms/Cognitive Performance	35	0.3%	
Reduced Physical Function	118	1.1%	
TOTAL	11,137		

% Medicare Days in Ultra/Very High RUGs

87.4%



LIONS GATE

Ownership: Nonprofit County: Camden

Annual Contributions to Local and State Economy

Total Expenditures: \$29,004,300

■ 192 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	26	
Nurses: 69 total, including		Contract Labor: 14 total, including		
■ Registered Nurses (RNs)	14	■ Nursing	5	
■ Licensed Practical Nurses (LPNs)	14	■ Therapists	9	
■ Certified Nursing Assistants (CNAs)	41	■ Other	0	
Administrative	16	Plant Operations and Maintenance	7	

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$326,119 for Lions Gate.
- Total Employee Payroll: \$8,551,483

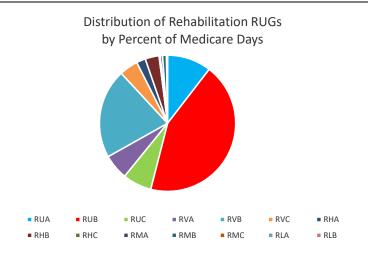
■ Estimated State Income Taxes Paid by Employees: \$472,469

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 23.0 12.5 62.4 98.0 20.9 78.8 217.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 63.3 **Occupancy Rate** 20.9% 11.4% 56.8% 89.1% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 23% Payer Mix \$328.85 **Routine Cost per Day** All Other Medicaid **Total Beds** 110 64% 13%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	7,973	94.9%	
Extensive Services	0	0.0%	
Special Care High	116	1.4%	
Special Care Low	185	2.2%	
Clinically Complex	78	0.9%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	47	0.6%	
TOTAL	8,399		

% Medicare Days in Ultra/Very High RUGs

87.9%



LITTLE BROOK NURSING & CONVALESCENT HOME

Ownership: For-profit County: Hunterdon

Annual Contributions to Local and State Economy

Total Expenditures: \$2,709,500

■ 27 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	4
Nurses: 18 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	2	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	4	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	11	■ Other	0
Administrative	2	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$114,170 for Little Brook Nursing & Convalescent Home.
- Total Employee Payroll: \$1,194,488

■ Estimated State Income Taxes Paid by Employees: \$65,995

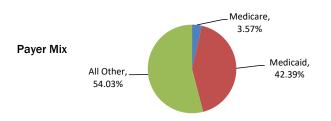
Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating Medicare Quality Measure Rating

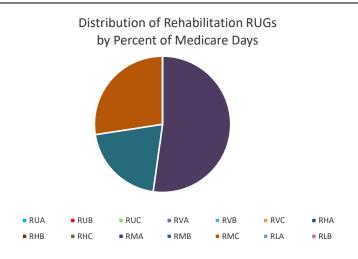
\$240.04 **Routine Cost per Day Total Beds** 36

Medicare **Medicaid All Other** Total Avg. Daily Census 1.0 11.5 14.7 27.2 29.6 1,403.7 383.4 342.5 Avg. Length of Stay **Occupancy Rate** 2.7% 32.0% 40.8% 75.6%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	339	95.5%
Extensive Services	0	0.0%
Special Care High	0	0.0%
Special Care Low	0	0.0%
Clinically Complex	16	4.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
TOTAL	355	
% Medicare Days in Ultra/Very High RUGs		0.0%

% Medicare Days in Ultra/Very High RUGs



LLANFAIR HOUSE CARE & REHABILITATION CENTER

Ownership: For-profit County: Passaic

Annual Contributions to Local and State Economy

Total Expenditures: \$14,841,100

■ 136 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 81 total, including		Contract Labor: 13 total, including	
Registered Nurses (RNs)	14	■ Nursing	7
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	50	■ Other	0
Administrative	5	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$638,876 for Llanfair House Care & Rehabilitation Center.
- Total Employee Payroll: \$6,095,087

■ Estimated State Income Taxes Paid by Employees: \$336,754

Statistical Profile

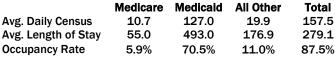
55.0 493.0 176.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay

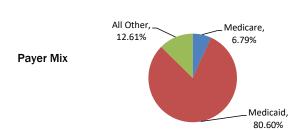
Medicare Overall Rating

Medicare Quality Measure Rating

Routine Cost per Day \$233.92

180 **Total Beds**

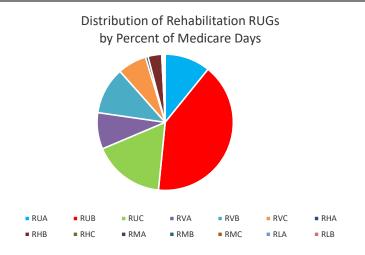




Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	15	0.4%
Rehabiliation (breakdown in pie chart)	3,807	97.5%
Extensive Services	0	0.0%
Special Care High	8	0.2%
Special Care Low	46	1.2%
Clinically Complex	6	0.2%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	20	0.5%
TOTAL	3,903	
% Medicare Days in Ultra/Very High	RUGs	93.4%



LOPATCONG CENTER

Ownership: For-profit County: Warren

Annual Contributions to Local and State Economy

Total Expenditures: \$13,714,500

■ 132 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	5
Nurses: 91 total, including		Contract Labor: 12 total, including	
Registered Nurses (RNs)	23	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	49	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$514,372 for Lopatcong Center.
- Total Employee Payroll: \$4,910,628

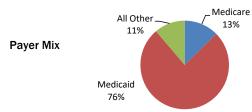
■ Estimated State Income Taxes Paid by Employees: \$271,312

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 17.1 103.0 15.2 135.3 27.0 437.3 43.0 110.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 11.2% 67.3% 9.9% 88.4% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare All Other 13% 11%

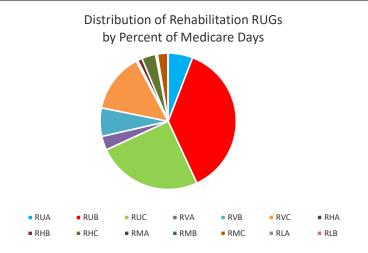
Routine Cost per Day \$219.29

Total Beds 153



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total
Rehabiliation Plus Extensive Services	18	0.3%
Rehabiliation (breakdown in pie chart)	5,362	86.0%
Extensive Services	0	0.0%
Special Care High	355	5.7%
Special Care Low	355	5.7%
Clinically Complex	124	2.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	22	0.4%
TOTAL	6,236	

% Medicare Days in Ultra/Very High RUGs

79.6%



LUTHERAN HOME AT MOORESTOWN

Ownership: Nonprofit County: Burlington

Annual Contributions to Local and State Economy

Total Expenditures: \$13,000,100

■ 99 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 49 total, including		Contract Labor: 11 total, including	
Registered Nurses (RNs)	8	■ Nursing	5
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	5
Certified Nursing Assistants (CNAs)	28	■ Other	1
Administrative	8	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$346,038 for Lutheran Home at Moorestown.
- Total Employee Payroll: \$4,034,343

■ Estimated State Income Taxes Paid by Employees: \$222,897

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 7.6 52.6 26.9 87.2 325.4 51.2 90.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 27.9 **Occupancy Rate** 3.8% 26.2% 13.4% 43.4% **Medicare Overall Rating**

Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$303.86

Total Beds 201

Payer Mix

All Other

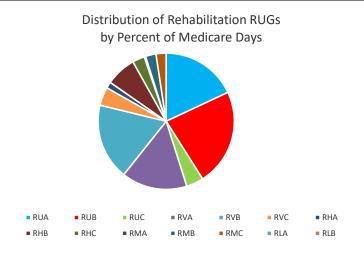
9%

Medicaid

60%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	2,491	89.3%
Extensive Services	0	0.0%
Special Care High	59	2.1%
Special Care Low	96	3.4%
Clinically Complex	78	2.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	64	2.3%
TOTAL	2,788	

% Medicare Days in Ultra/Very High RUGs

74.3%



MADISON CENTER

Ownership: For-profit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$18,108,100

■ 143 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	6
Nurses: 100 total, including		Contract Labor: 10 total, including	
Registered Nurses (RNs)	25	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	53	■ Other	0
Administrative	7	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$550,096 for Madison Center.
- Total Employee Payroll: \$5,657,069

■ Estimated State Income Taxes Paid by Employees: \$312,553

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$277.94

Total Beds 183

Avg. Daily Census 15.0 1
Avg. Length of Stay 37.0 4
Occupancy Rate 8.2% 5

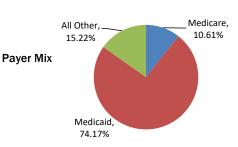
 Medicare
 Medicaid
 All Other
 Total

 15.0
 104.9
 21.5
 141.4

 37.0
 497.3
 38.2
 119.8

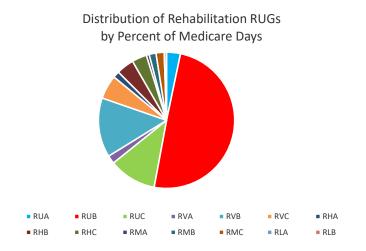
 8.2%
 57.3%
 11.8%
 77.3%

Medicare



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	143	2.6%	
Rehabiliation (breakdown in pie chart)	5,010	91.5%	
Extensive Services	108	2.0%	
Special Care High	19	0.3%	
Special Care Low	105	1.9%	
Clinically Complex	79	1.4%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	13	0.2%	
TOTAL	5,477		

% Medicare Days in Ultra/Very High RUGs



80.7%

MAINLAND MANOR NURSING & REHABILITATION CENTER

Ownership: For-profit County: Atlantic

Annual Contributions to Local and State Economy

Total Expenditures: \$6,026,800

■ 108 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	19
Nurses: 66 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	7	■ Nursing	1
Licensed Practical Nurses (LPNs)	18	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	41	■ Other	0
Administrative	7	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$183,485 for Mainland Manor Nursing & Rehabilitation Center.
- Total Employee Payroll: \$2,749,238

■ Estimated State Income Taxes Paid by Employees: \$151,895

Statistical Profile

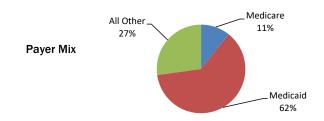
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating
Medicare Quality Measure Rating
Medicare Overall Rating unavailable
Medicare Quality Measure Rating unavailable

Routine Cost per Day \$311.21

Total Beds 140

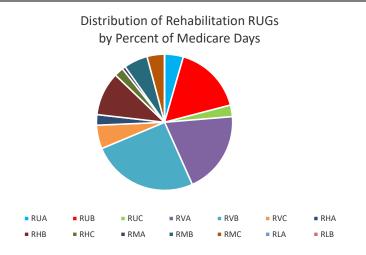
Medicare Medicaid All Other Total Avg. Daily Census 5.0 29.3 12.8 47.2 21.7 127.4 45.5 Avg. Length of Stay 63.4 **Occupancy Rate** 3.6% 20.9% 9.2% 33.7%



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	9	0.5%	
Rehabiliation (breakdown in pie chart)	1,639	89.0%	
Extensive Services	47	2.6%	
Special Care High	9	0.5%	
Special Care Low	54	2.9%	
Clinically Complex	48	2.6%	
Behavioral Symptoms/Cognitive Performance	7	0.4%	
Reduced Physical Function	29	1.6%	
TOTAL	1,842		

% Medicare Days in Ultra/Very High RUGs

66.1%



MAJESTIC REHABILITATION & NURSING CENTER

Ownership: For-profit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$11,902,400

■ 126 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	3	Dietary & Housekeeping	26
Nurses: 69 total, including		Contract Labor: 9 total, including	
Registered Nurses (RNs)	7	Nursing	8
■ Licensed Practical Nurses (LPNs)	22	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	40	■ Other	0
Administrative	10	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$441,290 for Majestic Rehabilitation & Nursing Center.
- Total Employee Payroll: \$5,273,690

■ Estimated State Income Taxes Paid by Employees: \$291,371

Statistical Profile

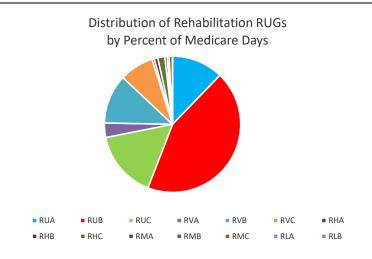
Medicare Medicaid All Other **Total** Avg. Daily Census 8.2 80.0 21.4 109.6 53.5 530.9 186.3 261.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 4.6% 44.4% 11.9% 60.9% **Medicare Overall Rating Medicare Quality Measure Rating**

Routine Cost per Day \$237.25 180

Medicare, All Other, 7.48% 19.55% Payer Mix Medicaid, 72.97%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	70	2.3%
Rehabiliation (breakdown in pie chart)	2,689	89.8%
Extensive Services	10	0.3%
Special Care High	94	3.1%
Special Care Low	100	3.3%
Clinically Complex	10	0.3%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	20	0.7%
TOTAL	2,994	
% Medicare Days in Ultra/Very High I	RUGs	87.8%



Total Beds

MAJESTIC REHABILITATION AND NURSING

Ownership: For-profit County: Hudson

Annual Contributions to Local and State Economy

Total Expenditures: \$12,743,300

■ 156 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	35
Nurses: 87 total, including		Contract Labor: 4 total, including	
Registered Nurses (RNs)	15	Nursing	4
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	54	■ Other	0
Administrative	13	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$607,539 for Majestic Rehabilitation and Nursing.
- Total Employee Payroll: \$5,710,441

■ Estimated State Income Taxes Paid by Employees: \$315,502

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating
Medicare Quality Measure Rating

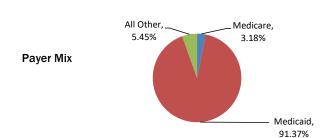
Medicare Overall Rating unavailable

Medicare Quality Measure Rating unavailable

Routine Cost per Day \$200.06

Total Beds 180

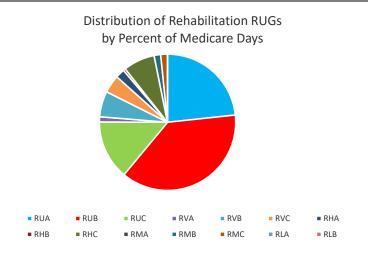
Medicare Medicaid **All Other Total** Avg. Daily Census 4.6 131.8 7.9 144.2 47.8 3,699.8 29.0 358.1 Avg. Length of Stay **Occupancy Rate** 2.5% 73.2% 4.4% 80.1%



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	82	4.9%	
Rehabiliation (breakdown in pie chart)	1,481	88.5%	
Extensive Services	6	0.4%	
Special Care High	22	1.3%	
Special Care Low	32	1.9%	
Clinically Complex	45	2.7%	
Behavioral Symptoms/Cognitive Performance	6	0.4%	
Reduced Physical Function	0	0.0%	
TOTAL	1,674		

% Medicare Days in Ultra/Very High RUGs

80.7%



MANAHAWKIN CONVALESCENT CENTER

Ownership: For-profit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$7,474,800

■ 14 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	12
Nurses: 0 total, including		Contract Labor: 47 total, including	
Registered Nurses (RNs)	0	■ Nursing	47
Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$394,397 for Manahawkin Convalescent Center.
- Total Employee Payroll: \$266,368

■ Estimated State Income Taxes Paid by Employees: \$14,717

Statistical Profile

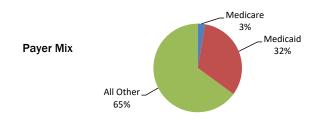
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$208.22

Total Beds 105

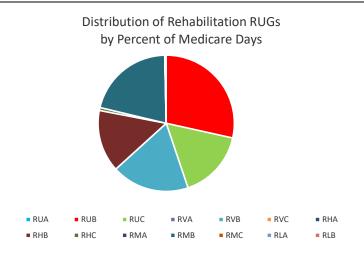
Medicare **Medicaid All Other** Total Avg. Daily Census 2.5 30.2 60.5 93.2 27.0 50.7 538.6 116.5 Avg. Length of Stay **Occupancy Rate** 2.4% 28.7% 57.6% 88.7%



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	569	61.9%	
Extensive Services	0	0.0%	
Special Care High	36	3.9%	
Special Care Low	215	23.4%	
Clinically Complex	82	8.9%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	17	1.8%	
TOTAL	919		

% Medicare Days in Ultra/Very High RUGs

To health!

NJHA

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39.2%

MANHATTAN VIEW NURSING HOME

Ownership: For-profit County: Hudson

Annual Contributions to Local and State Economy

Total Expenditures: \$10,121,400

■ 20 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	11
Nurses: 0 total, including		Contract Labor: 66 total, including	
Registered Nurses (RNs)	0	■ Nursing	66
Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$497,493 for Manhattan View Nursing Home.
- Total Employee Payroll: \$452,681

■ Estimated State Income Taxes Paid by Employees: \$25,011

Statistical Profile

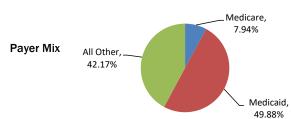
Medicare Medicaid **All Other Total** Avg. Daily Census 9.9 62.0 52.4 124.2 213.3 1,470.8 265.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 69.3 **Occupancy Rate** 7.8% 48.8% 41.2% 97.8% **Medicare Overall Rating**

Medicare Quality Measure Rating

★★★★

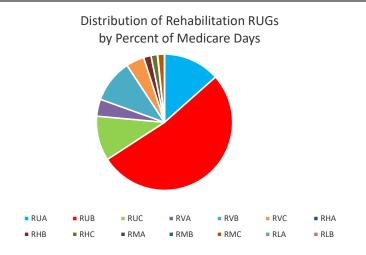
Routine Cost per Day \$194.63

Total Beds 127



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>78 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	81	2.2%	
Rehabiliation (breakdown in pie chart)	3,243	90.0%	
Extensive Services	0	0.0%	
Special Care High	178	4.9%	
Special Care Low	70	1.9%	
Clinically Complex	25	0.7%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	5	0.1%	
TOTAL	3,602		

% Medicare Days in Ultra/Very High RUGs

87.8%

% to

Medicare



MANORCARE HEALTH SERVICES-WASHINGTON TOWNSHIP

Ownership: For-profit County: Gloucester

Annual Contributions to Local and State Economy

Total Expenditures: \$15,893,600

■ 138 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	13	Dietary & Housekeeping	19
Nurses: 78 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	15	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	44	■ Other	0
Administrative	13	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$291,980 for Manorcare Health Services-Washington Township.
- Total Employee Payroll: \$7,071,496

■ Estimated State Income Taxes Paid by Employees: \$390,700

Statistical Profile

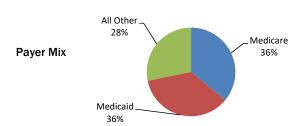
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$235.98

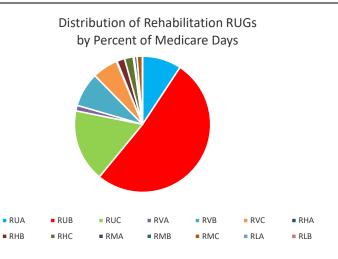
Total Beds 120

Medicare Medicaid All Other **Total** Avg. Daily Census 37.7 37.5 29.6 104.8 25.9 135.6 26.5 36.8 Avg. Length of Stay **Occupancy Rate** 31.4% 31.3% 24.6% 87.3%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	146	1.1%
Rehabiliation (breakdown in pie chart)	12,759	92.7%
Extensive Services	18	0.1%
Special Care High	153	1.1%
Special Care Low	283	2.1%
Clinically Complex	225	1.6%
Behavioral Symptoms/Cognitive Performance	7	0.1%
Reduced Physical Function	171	1.2%
TOTAL	13,762	

% Medicare Days in Ultra/Very High RUGs 87.9%



MANORCARE HEALTH SERVICES-WEST DEPTFORD

Ownership: For-profit County: Gloucester

Annual Contributions to Local and State Economy

Total Expenditures: \$16,514,300

■ 149 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	12	Dietary & Housekeeping	22
Nurses: 94 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	10	Nursing	0
■ Licensed Practical Nurses (LPNs)	34	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	50	■ Other	0
Administrative	12	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$408,594 for Manorcare Health Services-West Deptford.
- Total Employee Payroll: \$7,288,863

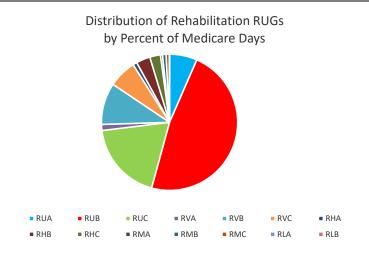
■ Estimated State Income Taxes Paid by Employees: \$402,710

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 26.0 66.0 27.9 119.9 28.1 126.1 32.8 52.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 16.7% 42.3% 17.9% 76.9% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 23.29% 21.67% Payer Mix **Routine Cost per Day** \$218.43 156 **Total Beds** Medicaid 55.04%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	73	0.8%
Rehabiliation (breakdown in pie chart)	8,487	89.5%
Extensive Services	56	0.6%
Special Care High	72	0.8%
Special Care Low	574	6.1%
Clinically Complex	160	1.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	59	0.6%
TOTAL	9,481	

% Medicare Days in Ultra/Very High RUGs

81.9%



MANORCARE OF MOUNTAINSIDE NJ LLC

Ownership: For-profit County: Union

Annual Contributions to Local and State Economy

Total Expenditures: \$14,698,200

■ 144 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	7	Dietary & Housekeeping	24
Nurses: 95 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	13	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	28	■ Therapists	0
Certified Nursing Assistants (CNAs)	54	■ Other	0
Administrative	9	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$491,295 for Manorcare of Mountainside NJ LLC.
- Total Employee Payroll: \$7,194,999

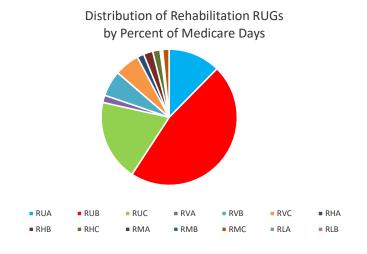
■ Estimated State Income Taxes Paid by Employees: \$397,524

Statistical Profile

Medicaid All Other Medicare Total Avg. Daily Census 13.6 95.5 17.4 126.6 266.1 28.8 86.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 26.9 **Occupancy Rate** 9.0% 63.2% 11.5% 83.8% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 14% 11% Payer Mix **Routine Cost per Day** \$214.27 151 Medicaid **Total Beds** 75%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	60	1.2%
Rehabiliation (breakdown in pie chart)	4,394	88.2%
Extensive Services	0	0.0%
Special Care High	156	3.1%
Special Care Low	304	6.1%
Clinically Complex	21	0.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	46	0.9%
TOTAL	4,981	

% Medicare Days in Ultra/Very High RUGs

82.6%



MANORCARE OF NEW PROVIDENCE NJ LLC

Ownership: For-profit County: Union

Annual Contributions to Local and State Economy

Total Expenditures: \$9,681,300

■ 98 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	5	Dietary & Housekeeping	16
Nurses: 59 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	15	■ Nursing	0
Licensed Practical Nurses (LPNs)	9	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	35	■ Other	0
Administrative	8	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$301,242 for Manorcare of New Providence NJ LLC.
- Total Employee Payroll: \$5,048,108

■ Estimated State Income Taxes Paid by Employees: \$278,908

Statistical Profile

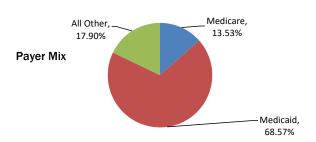
■ Medicare Ratings (from 1 to 5 stars)

 $\begin{array}{ll} \text{Medicare Overall Rating} & \star \star \star \star \star \star \\ \text{Medicare Quality Measure Rating} & \star \star \star \star \star \star \end{array}$

Routine Cost per Day \$247.73

Total Beds 106

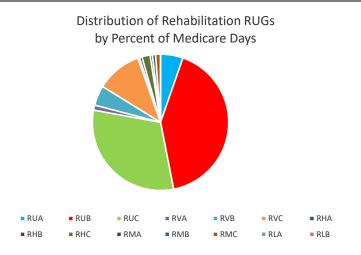
Medicare Medicaid All Other **Total** Avg. Daily Census 10.8 54.9 14.3 80.1 34.1 227.7 37.9 85.5 Avg. Length of Stay **Occupancy Rate** 10.2% 51.8% 13.5% 75.5%



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	30	0.8%	
Rehabiliation (breakdown in pie chart)	3,679	93.0%	
Extensive Services	0	0.0%	
Special Care High	63	1.6%	
Special Care Low	78	2.0%	
Clinically Complex	46	1.2%	
Behavioral Symptoms/Cognitive Performance	4	0.1%	
Reduced Physical Function	54	1.4%	
TOTAL	3,954		

% Medicare Days in Ultra/Very High RUGs 88.8%



MANORCARE OF VOORHEES NJ LLC

Ownership: For-profit County: Camden

Annual Contributions to Local and State Economy

Total Expenditures: \$11,080,700

■ 110 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	10	Dietary & Housekeeping	19
Nurses: 69 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	14	Nursing	0
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	37	■ Other	0
Administrative	10	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$325,058 for Manorcare of Voorhees NJ LLC.
- Total Employee Payroll: \$5,365,894

■ Estimated State Income Taxes Paid by Employees: \$296,466

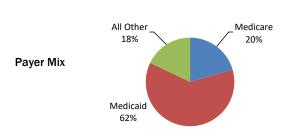
Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating Medicare Quality Measure Rating

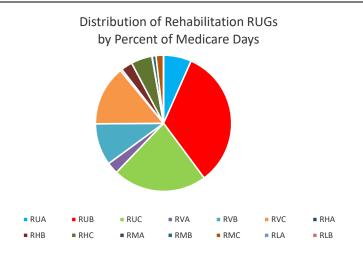
Routine Cost per Day \$217.80 120 **Total Beds**

Medicare Medicaid All Other **Total** Avg. Daily Census 19.3 57.9 16.9 94.0 23.1 120.7 21.5 44.8 Avg. Length of Stay **Occupancy Rate** 16.1% 48.2% 14.0% 78.3%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	114	1.6%
Rehabiliation (breakdown in pie chart)	6,085	86.4%
Extensive Services	35	0.5%
Special Care High	102	1.4%
Special Care Low	341	4.8%
Clinically Complex	194	2.8%
Behavioral Symptoms/Cognitive Performance	2	0.0%
Reduced Physical Function	171	2.4%
TOTAL	7,044	
% Medicare Days in Ultra/Very High RUGs		78.3%

% Medicare Days in Ultra/Very High RUGs



MAPLE GLEN

Ownership: For-profit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$17,028,800

■ 142 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	8
Nurses: 98 total, including		Contract Labor: 11 total, including	
Registered Nurses (RNs)	36	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	52	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

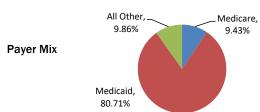
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$549,035 for Maple Glen.
- Total Employee Payroll: \$6,019,615

■ Estimated State Income Taxes Paid by Employees: \$332,584

Statistical Profile

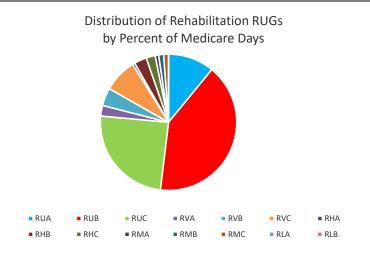
Medicare Medicaid **All Other Total** Avg. Daily Census 13.1 112.5 13.7 139.3 60.7 410.5 38.0 163.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 8.2% 69.8% 8.5% 86.5% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, . Medicare, 9.86% 9.43%

Routine Cost per Day \$262.76 161 **Total Beds**



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	4,196	87.5%
Extensive Services	22	0.5%
Special Care High	107	2.2%
Special Care Low	143	3.0%
Clinically Complex	142	3.0%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	183	3.8%
TOTAL	4,794	
% Medicare Days in Ultra/Very High RUGs		79.8%

% Medicare Days in Ultra/Very High RUGs



MARCELLA CENTER

Ownership: For-profit County: Burlington

Annual Contributions to Local and State Economy

Total Expenditures: \$15,366,400

■ 136 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	5
Nurses: 96 total, including		Contract Labor: 8 total, including	
■ Registered Nurses (RNs)	17	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	56	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$587,370 for Marcella Center.
- Total Employee Payroll: \$5,338,583

■ Estimated State Income Taxes Paid by Employees: \$294,957

Statistical Profile

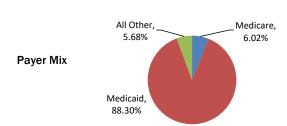
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$247.76

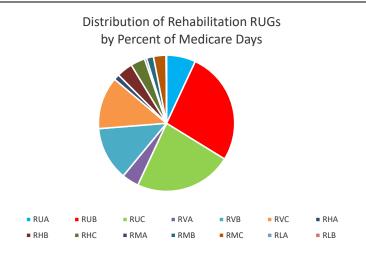
Total Beds 150

Medicare Medicaid **All Other Total** Avg. Daily Census 8.6 126.8 8.2 143.6 44.4 463.0 37.2 208.9 Avg. Length of Stay **Occupancy Rate** 5.8% 84.6% 5.4% 95.8%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total
Rehabiliation Plus Extensive Services	33	1.0%
Rehabiliation (breakdown in pie chart)	2,803	88.9%
Extensive Services	71	2.3%
Special Care High	96	3.0%
Special Care Low	77	2.4%
Clinically Complex	54	1.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	20	0.6%
TOTAL	3,154	

% Medicare Days in Ultra/Very High RUGs

77.6%



MASONIC HOME OF NEW JERSEY

Ownership: Nonprofit County: Burlington

Annual Contributions to Local and State Economy

Total Expenditures: \$38,048,000

■ 360 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	75
Nurses: 167 total, including		Contract Labor: 10 total, including	
Registered Nurses (RNs)	28	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	32	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	107	■ Other	0
Administrative	25	Plant Operations and Maintenance	17

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$997,227 for Masonic Home of New Jersey.
- Total Employee Payroll: \$14,222,878

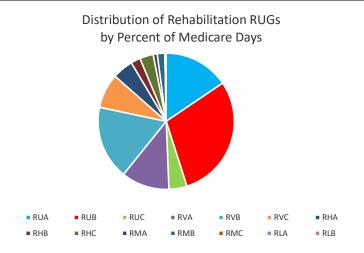
■ Estimated State Income Taxes Paid by Employees: \$785,814

Statistical Profile

Medicare Medicaid **All Other** Total Avg. Daily Census 9.3 119.2 110.0 238.5 34.8 3,954.2 472.5 451.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 2.7% 35.2% 32.5% 70.3% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 4% Payer Mix All Other **Routine Cost per Day** \$261.82 46% Medicaid 339 **Total Beds** 50%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	41	1.2%	
Rehabiliation (breakdown in pie chart)	3,134	92.7%	
Extensive Services	7	0.2%	
Special Care High	59	1.7%	
Special Care Low	48	1.4%	
Clinically Complex	37	1.1%	
Behavioral Symptoms/Cognitive Performance	19	0.6%	
Reduced Physical Function	35	1.0%	
TOTAL	3,380		

% Medicare Days in Ultra/Very High RUGs

80.7%

% to

Medicare



MAYWOOD CENTER FOR HEALTH & REHABILITATION

Ownership: For-profit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$13,665,100

■ 127 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	27
Nurses: 70 total, including		Contract Labor: 14 total, including	
Registered Nurses (RNs)	13	Nursing	3
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	40	■ Other	0
Administrative	5	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$171,290 for Maywood Center For Health & Rehabilitation.
- Total Employee Payroll: \$5,629,684

■ Estimated State Income Taxes Paid by Employees: \$311,040

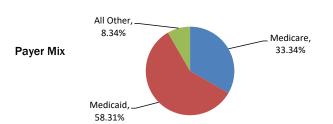
Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating Medicare Quality Measure Rating

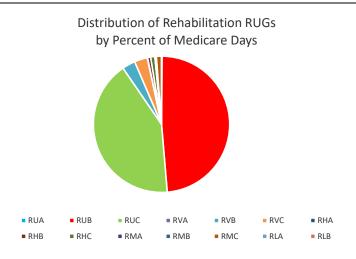
\$530.72 **Routine Cost per Day** 120 **Total Beds**

Medicare Medicaid **All Other Total** Avg. Daily Census 19.7 34.4 4.9 59.1 22.3 698.4 9.0 39.8 Avg. Length of Stay **Occupancy Rate** 16.4% 28.7% 4.1% 49.2%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	6,288	87.5%
Extensive Services	0	0.0%
Special Care High	218	3.0%
Special Care Low	522	7.3%
Clinically Complex	137	1.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	23	0.3%
TOTAL	7,188	
% Medicare Days in Ultra/Very High I	84.5%	

% Medicare Days in Ultra/Very High RUGs



MCAULEY HALL

Ownership: Nonprofit County: Somerset

Annual Contributions to Local and State Economy

Total Expenditures: \$6.959.700

■ 92 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	23
Nurses: 55 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	9	Nursing	0
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	37	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$298,262 for Mcauley Hall.
- Total Employee Payroll: \$3,890,900

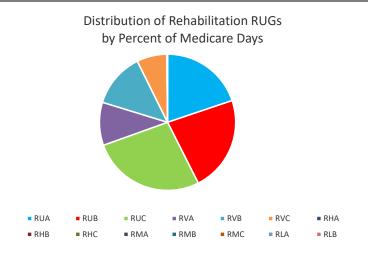
■ Estimated State Income Taxes Paid by Employees: \$214,972

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 3.3 52.9 15.7 71.9 80.3 714.8 220.1 385.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 4.5% 71.5% 21.2% 97.1% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, Medicare. 21.82% 4.59% Payer Mix \$238.60 **Routine Cost per Day Total Beds** 74 Medicaid,

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	6	0.5%
Rehabiliation (breakdown in pie chart)	1,175	97.5%
Extensive Services	0	0.0%
Special Care High	4	0.3%
Special Care Low	0	0.0%
Clinically Complex	7	0.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	13	1.1%
TOTAL	1,205	
% Medicare Days in Ultra/Very High F	RUGs	97.8%

73.59%

MEADOWVIEW NURSING & RESPIRATORY CARE

Ownership: For-profit County: Gloucester

Annual Contributions to Local and State Economy

Total Expenditures: \$22,107,000

■ 188 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	5
Nurses: 130 total, including		Contract Labor: 11 total, including	
Registered Nurses (RNs)	25	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	38	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	67	■ Other	1
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$592,317 for Meadowview Nursing & Respiratory Care.
- Total Employee Payroll: \$8,830,543

■ Estimated State Income Taxes Paid by Employees: \$487,888

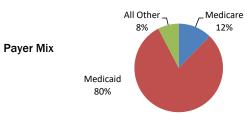
Statistical Profile

Medicare **Medicaid All Other** Total Avg. Daily Census 19.3 124.3 11.9 155.4 40.6 240.0 31.1 113.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 10.7% 69.0% 6.6% 86.3% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare

Routine Cost per Day \$269.39

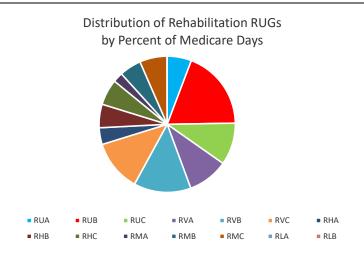
Total Beds 180

Inclusive of 32 Ventilator SCNF beds



More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	736	10.5%
Rehabiliation (breakdown in pie chart)	4,160	59.2%
Extensive Services	1,400	19.9%
Special Care High	377	5.4%
Special Care Low	156	2.2%
Clinically Complex	121	1.7%
Behavioral Symptoms/Cognitive Performance	4	0.1%
Reduced Physical Function	72	1.0%
TOTAL	7,026	

% Medicare Days in Ultra/Very High RUGs

48.7%



MEADOWVIEW NURSING HOME

Ownership: Governmental County: Atlantic

Annual Contributions to Local and State Economy

Total Expenditures: \$19,200,900

■ 207 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	49
Nurses: 114 total, including		Contract Labor: 12 total, including	
Registered Nurses (RNs)	16	Nursing	0
■ Licensed Practical Nurses (LPNs)	22	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	76	■ Other	0
Administrative	11	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$618,684 for Meadowview Nursing Home.
- Total Employee Payroll: \$8,946,200

■ Estimated State Income Taxes Paid by Employees: \$494,278

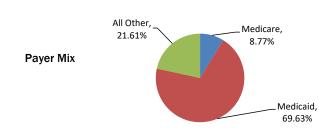
Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating Medicare Quality Measure Rating

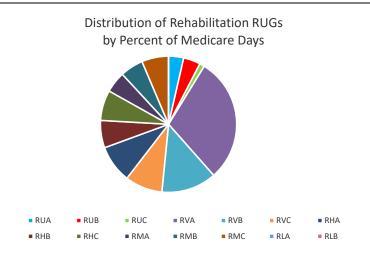
Routine Cost per Day \$322.45 180 **Total Beds**

Medicare Medicaid **All Other Total** Avg. Daily Census 13.7 108.5 33.7 155.9 35.9 304.7 73.2 130.2 Avg. Length of Stay **Occupancy Rate** 7.6% 60.3% 18.7% 86.6%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	342	6.9%
Rehabiliation (breakdown in pie chart)	3,579	72.0%
Extensive Services	84	1.7%
Special Care High	152	3.1%
Special Care Low	416	8.4%
Clinically Complex	271	5.5%
Behavioral Symptoms/Cognitive Performance	19	0.4%
Reduced Physical Function	106	2.1%
TOTAL	4,969	
% Medicare Days in Ultra/Very High I	46.8%	

MEDFORD LEAS HEALTH CENTER

Ownership: Nonprofit County: Burlington

Annual Contributions to Local and State Economy

Total Expenditures: \$32,499,800

■ 325 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	104
Nurses: 26 total, including		Contract Labor: 11 total, including	
Registered Nurses (RNs)	9	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	4	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	13	■ Other	0
Administrative	24	Plant Operations and Maintenance	19

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$6,341 for Medford Leas Health Center.
- Total Employee Payroll: \$13,612,605

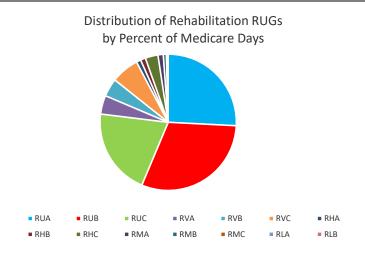
■ Estimated State Income Taxes Paid by Employees: \$752,096

Statistical Profile

Medicaid All Other Medicare Total Avg. Daily Census 12.8 0.0 1.5 14.3 23.6 7.1 19.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 **Occupancy Rate** 53.4% 0.0% 6.1% 59.5% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicaid 10% 0% Payer Mix **Routine Cost per Day** \$537.79 **Total Beds** 24 Medicare 90%

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	4,603	98.4%
Extensive Services	0	0.0%
Special Care High	7	0.1%
Special Care Low	5	0.1%
Clinically Complex	38	0.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	24	0.5%
TOTAL	4,677	

% Medicare Days in Ultra/Very High RUGs

90.8%



MEDFORD NURSING & CONVALESCENT CENTER

Ownership: For-profit County: Burlington

Annual Contributions to Local and State Economy

Total Expenditures: \$9,985,400

■ 147 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	5	Dietary & Housekeeping	40
Nurses: 76 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	21	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	15	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	40	■ Other	0
Administrative	9	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$422,218 for Medford Nursing & Convalescent Center.
- Total Employee Payroll: \$5,875,632

■ Estimated State Income Taxes Paid by Employees: \$324,629

Medicare

Statistical Profile

Avg. Daily Census 6.4 72.0 25.0

■ Medicare Ratings (from 1 to 5 stars)

Avg. Length of Stay 31.9 138.4 32.9

Occupancy Rate 3.5% 40.0% 13.9%

Medicare Overall Rating

Medicare Quality Measure Rating

Routine Cost per Day \$244.81

Total Beds 180

All Other Medicare 6%

Payer Mix

Medicaid 70%

Medicaid All Other

Total

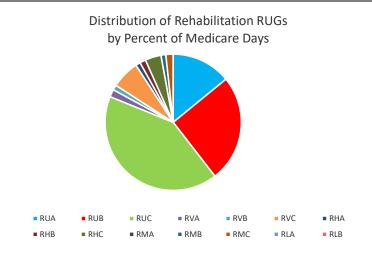
103.4

69.8

57.5%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	26	1.1%
Rehabiliation (breakdown in pie chart)	1,845	79.2%
Extensive Services	11	0.5%
Special Care High	99	4.3%
Special Care Low	270	11 .6%
Clinically Complex	47	2.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	31	1.3%
TOTAL	2,329	

% Medicare Days in Ultra/Very High RUGs

73.0%



MERCERVILLE CENTER

Ownership: For-profit County: Mercer

Annual Contributions to Local and State Economy

Total Expenditures: \$12,412,100

■ 112 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	13
Nurses: 73 total, including		Contract Labor: 9 total, including	
Registered Nurses (RNs)	18	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	36	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$412,158 for Mercerville Center.
- Total Employee Payroll: \$4,908,880

■ Estimated State Income Taxes Paid by Employees: \$271,216

Statistical Profile

Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★

Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$243.07

Total Beds 114

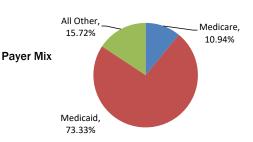
Avg. Daily Census 11.6
Avg. Length of Stay
Occupancy Rate 10.2%

 Medicare
 Medicaid
 All Other
 Total

 11.6
 78.0
 16.7
 106.4

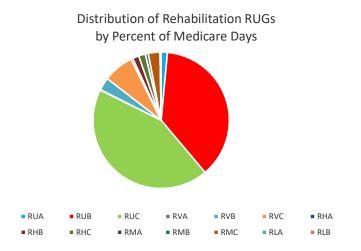
 32.4
 474.5
 29.2
 97.1

 10.2%
 68.4%
 14.7%
 93.3%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total
Rehabiliation Plus Extensive Services	64	1.5%
Rehabiliation (breakdown in pie chart)	4,020	94.6%
Extensive Services	0	0.0%
Special Care High	26	0.6%
Special Care Low	80	1.9%
Clinically Complex	55	1.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	4	0.1%
TOTAL	4,249	

% Medicare Days in Ultra/Very High RUGs

89.0%



MERIDIAN NURSING & REHABILITATION - BRICK

Ownership: Nonprofit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$20,066,400

■ 198 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	19	Dietary & Housekeeping	41
Nurses: 105 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	22	■ Nursing	2
■ Licensed Practical Nurses (LPNs)	32	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	52	■ Other	0
Administrative	1 5	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$387,150 for Meridian Nursing & Rehabilitation Brick.
- Total Employee Payroll: \$9,900,037

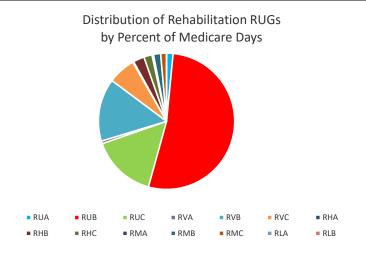
■ Estimated State Income Taxes Paid by Employees: \$546,977

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 36.9 56.6 32.4 125.9 20.8 666.1 29.6 42.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 26.9% 41.3% 23.7% 91.9% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 25.75% 29.31% Payer Mix **Routine Cost per Day** \$311.34 137 **Total Beds** Medicaid 44.94%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	12,855	95.6%	
Extensive Services	5	0.0%	
Special Care High	151	1.1%	
Special Care Low	186	1.4%	
Clinically Complex	195	1.4%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	60	0.4%	
TOTAL	13,452		

% Medicare Days in Ultra/Very High RUGs

87.6%

% to



MERIDIAN NURSING & REHABILITATION OCEAN GROVE

Ownership: Nonprofit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$17,106,700

■ 170 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	11	Dietary & Housekeeping	40
Nurses: 93 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	22	Nursing	0
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	52	■ Other	0
Administrative	14	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$497,410 for Meridian Nursing & Rehabilitation Ocean Grove.
- Total Employee Payroll: \$8,203,587

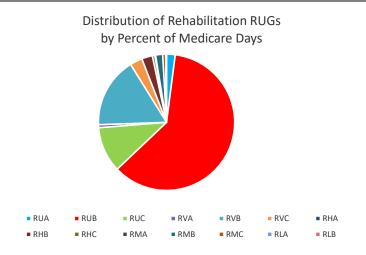
■ Estimated State Income Taxes Paid by Employees: \$453,248

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 21.7 80.6 33.7 136.0 22.0 865.1 62.5 84.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 14.7% 54.8% 23.0% 92.5% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, Medicare. 24.81% 15.93% Payer Mix **Routine Cost per Day** \$270.38 **Total Beds** 147 Medicaid. 59.26%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	25	0.3%
Rehabiliation (breakdown in pie chart)	7,033	89.0%
Extensive Services	17	0.2%
Special Care High	73	0.9%
Special Care Low	525	6.6%
Clinically Complex	123	1.6%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	109	1.4%
TOTAL	7,906	
% Medicare Days in Ultra/Very High RUGs		84.0%



MERIDIAN NURSING & REHABILITATION SHREWSBURY

Ownership: Nonprofit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$20,777,700

■ 203 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	22	Dietary & Housekeeping	38
Nurses: 111 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	38	Nursing	0
■ Licensed Practical Nurses (LPNs)	24	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	49	■ Other	0
Administrative	16	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$345,990 for Meridian Nursing & Rehabilitation Shrewsbury.
- Total Employee Payroll: \$10,613,716

■ Estimated State Income Taxes Paid by Employees: \$586,408

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating
Medicare Quality Measure Rating

Routine Cost per Day

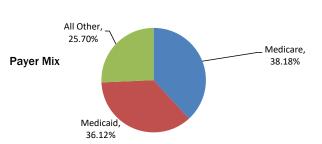
\$317.43

Avg. Daily Census Avg. Length of Stay Occupancy Rate
 Medicare
 Medicaid
 All Other
 Total

 49.1
 46.5
 33.1
 128.6

 19.5
 413.6
 25.3
 32.7

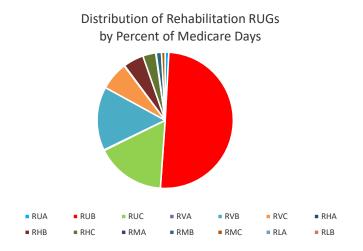
 35.1%
 33.2%
 23.6%
 91.9%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

140

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	16,423	91.6%
Extensive Services	10	0.1%
Special Care High	303	1.7%
Special Care Low	577	3.2%
Clinically Complex	430	2.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	181	1.0%
TOTAL	17,924	

% Medicare Days in Ultra/Very High RUGs

82.2%



Total Beds

MERIDIAN SUBACUTE REHABILITATION AT WALL

Ownership: Nonprofit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$25,090,900

■ 236 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	42	Dietary & Housekeeping	38
Nurses: 120 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	43	Nursing	1
■ Licensed Practical Nurses (LPNs)	24	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	54	■ Other	0
Administrative	20	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$174,068 for Meridian Subacute Rehabilitation at Wall.
- Total Employee Payroll: \$12,845,194

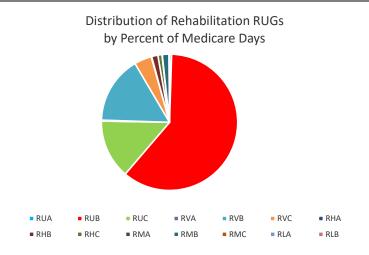
■ Estimated State Income Taxes Paid by Employees: \$709,697

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 70.7 36.2 110.7 3.8 15.8 12.8 14.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 33.7 **Occupancy Rate** 54.4% 2.9% 27.9% 85.2% **Medicare Overall Rating Medicare Quality Measure Rating** All Other. 33% Payer Mix \$378.71 **Routine Cost per Day** Medicaid. 130 **Total Beds ∕**ledicare 3%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	186	0.7%
Rehabiliation (breakdown in pie chart)	24,563	95.2%
Extensive Services	6	0.0%
Special Care High	275	1.1%
Special Care Low	123	0.5%
Clinically Complex	586	2.3%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	74	0.3%
TOTAL	25,814	
% Medicare Days in Ultra/Very High RUGs		91.6%

% Medicare Days in Ultra/Very High RUGs



MERRY HEART BOONTON

Ownership: For-profit County: Morris

Annual Contributions to Local and State Economy

Total Expenditures: \$8,913,400

■ 122 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	23
Nurses: 64 total, including		Contract Labor: 11 total, including	
Registered Nurses (RNs)	12	■ Nursing	3
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	40	■ Other	0
Administrative	6	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$330,029 for Merry Heart Boonton.
- Total Employee Payroll: \$4,428,538

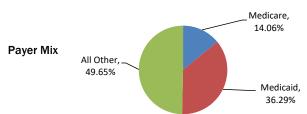
■ Estimated State Income Taxes Paid by Employees: \$244,677

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 12.4 32.0 43.8 88.3 32.8 556.7 131.1 114.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 9.9% 25.6% 35.1% 70.6% **Medicare Overall Rating Medicare Quality Measure Rating**

Routine Cost per Day \$238.55

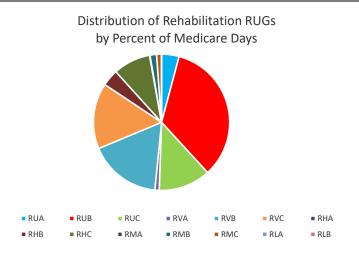
Total Beds 125



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	4,267	94.2%	
Extensive Services	0	0.0%	
Special Care High	52	1.1%	
Special Care Low	206	4.5%	
Clinically Complex	5	0.1%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	1	0.0%	
TOTAL	4,531		

% Medicare Days in Ultra/Very High RUGs

79.4%



MERRY HEART SUCCASUNNA

Ownership: For-profit County: Morris

Annual Contributions to Local and State Economy

Total Expenditures: \$12,857,800

■ 151 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	24
Nurses: 76 total, including		Contract Labor: 20 total, including	
Registered Nurses (RNs)	19	Nursing	4
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	16
■ Certified Nursing Assistants (CNAs)	45	■ Other	0
Administrative	9	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$307,512 for Merry Heart Succasunna.
- Total Employee Payroll: \$5,653,580

■ Estimated State Income Taxes Paid by Employees: \$312,360

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

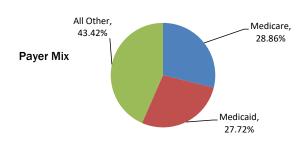
Medicare Overall Rating
Medicare Quality Measure Rating

Routine Cost per Day

\$271.87

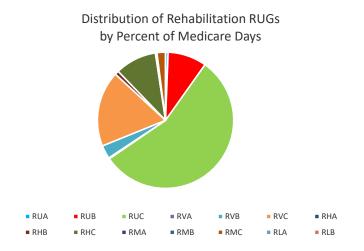
Total Beds

Medicare Medicaid All Other **Total** Avg. Daily Census 28.7 27.5 43.1 99.4 32.8 304.6 121.1 75.2 Avg. Length of Stay **Occupancy Rate** 25.4% 24.4% 38.2% 87.9%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	139	1.3%	
Rehabiliation (breakdown in pie chart)	9,925	94.8%	
Extensive Services	31	0.3%	
Special Care High	54	0.5%	
Special Care Low	180	1.7%	
Clinically Complex	89	0.9%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	46	0.4%	
TOTAL	10,465		

% Medicare Days in Ultra/Very High RUGs

82.8%

% to



MERWICK CARE & REHABILITATION CENTER

Ownership: For-profit County: Middlesex

Annual Contributions to Local and State Economy

Total Expenditures: \$22,685,600

■ 175 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 107 total, including		Contract Labor: 22 total, including	
Registered Nurses (RNs)	16	■ Nursing	4
■ Licensed Practical Nurses (LPNs)	25	■ Therapists	17
■ Certified Nursing Assistants (CNAs)	66	■ Other	0
Administrative	8	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$587,787 for Merwick Care & Rehabilitation Center.
- Total Employee Payroll: \$7,347,903

■ Estimated State Income Taxes Paid by Employees: \$405,972

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

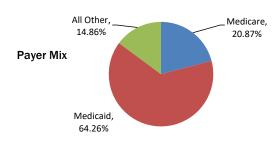
Medicare Overall Rating

Medicare Quality Measure Rating

Routine Cost per Day \$284.65

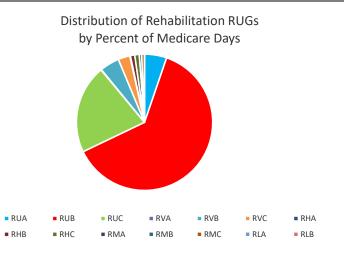
Total Beds 200

Medicare Medicaid **All Other Total** Avg. Daily Census 35.6 109.7 25.4 170.7 465.7 123.5 106.9 Avg. Length of Stay 30.8 **Occupancy Rate** 17.8% 54.9% 12.7% 85.4%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	83	0.6%	
Rehabiliation (breakdown in pie chart)	12,209	93.9%	
Extensive Services	2	0.0%	
Special Care High	245	1.9%	
Special Care Low	290	2.2%	
Clinically Complex	104	0.8%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	73	0.6%	
TOTAL	13,006		

% Medicare Days in Ultra/Very High RUGs

91.2%

% to



MILFORD MANOR NURSING HOME

Ownership: For-profit County: Passaic

Annual Contributions to Local and State Economy

Total Expenditures: \$10,949,500

■ 99 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	2	Dietary & Housekeeping	19
Nurses: 23 total, including		Contract Labor: 39 total, including	
Registered Nurses (RNs)	5	■ Nursing	39
■ Licensed Practical Nurses (LPNs)	3	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	15	■ Other	0
Administrative	5	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$423,911 for Milford Manor Nursing Home.
- Total Employee Payroll: \$2,522,990

■ Estimated State Income Taxes Paid by Employees: \$139,395

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 11.3 73.1 24.3 108.7 23.1 238.2 181.3 116.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 9.4% 60.9% 20.3% 90.6% **Medicare Overall Rating Medicare Quality Measure Rating** All Other. Medicare. 22.38% 10.40%

Routine Cost per Day \$221.04

Total Beds 120

Payer Mix

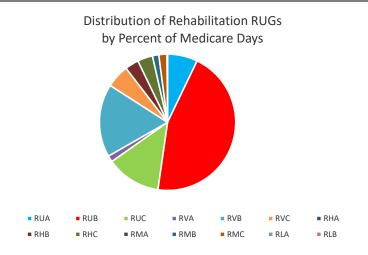
All Other,
22.38%

Medicare,
10.40%

Medicaid,
67.22%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	2	0.0%	
Rehabiliation (breakdown in pie chart)	3,839	93.0%	
Extensive Services	1	0.0%	
Special Care High	68	1.6%	
Special Care Low	191	4.6%	
Clinically Complex	15	0.4%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	14	0.3%	
TOTAL	4,130		
		00.00/	

% Medicare Days in Ultra/Very High RUGs 83.3%



MILLVILLE CENTER

Ownership: For-profit County: Cumberland

Annual Contributions to Local and State Economy

Total Expenditures: \$18,704,200

■ 163 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	4
Nurses: 112 total, including		Contract Labor: 17 total, including	
Registered Nurses (RNs)	27	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	24	■ Therapists	17
■ Certified Nursing Assistants (CNAs)	60	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$543,290 for Millville Center.
- Total Employee Payroll: \$6,304,839

■ Estimated State Income Taxes Paid by Employees: \$348,342

Statistical Profile

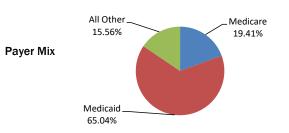
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★
Medicare Quality Measure Rating ★
★★

Routine Cost per Day \$258.84

Total Beds 167

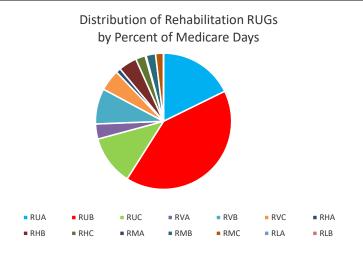
Medicare Medicaid **All Other Total** Avg. Daily Census 30.1 100.8 24.1 154.9 Avg. Length of Stay 21.7 1,050.9 26.6 64.9 **Occupancy Rate** 18.0% 60.3% 14.4% 92.8%



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	65	0.6%	
Rehabiliation (breakdown in pie chart)	10,079	91.9%	
Extensive Services	0	0.0%	
Special Care High	260	2.4%	
Special Care Low	262	2.4%	
Clinically Complex	191	1.7%	
Behavioral Symptoms/Cognitive Performance	10	0.1%	
Reduced Physical Function	106	1.0%	
TOTAL	10,973		

% Medicare Days in Ultra/Very High RUGs

81.2%



MONMOUTH CONVALESCENT CENTER

Ownership: For-profit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$10,222,300

■ 89 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	16
Nurses: 21 total, including		Contract Labor: 35 total, including	
Registered Nurses (RNs)	6	■ Nursing	35
Licensed Practical Nurses (LPNs)	1	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	14	■ Other	0
Administrative	6	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$380,904 for Monmouth Convalescent Center.
- Total Employee Payroll: \$2,055,664

■ Estimated State Income Taxes Paid by Employees: \$113,575

Statistical Profile

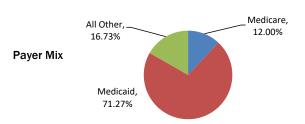
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★
Medicare Quality Measure Rating ★
★★★★

Routine Cost per Day \$232.12

Total Beds 120

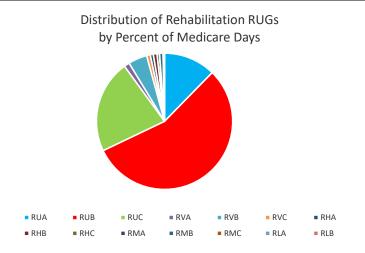
Medicare Medicaid All Other **Total** Avg. Daily Census 11.9 70.9 16.6 99.5 33.8 246.5 61.4 109.0 Avg. Length of Stay **Occupancy Rate** 9.9% 59.1% 13.9% 82.9%



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	39	0.9%	
Rehabiliation (breakdown in pie chart)	4,176	95.8%	
Extensive Services	0	0.0%	
Special Care High	21	0.5%	
Special Care Low	112	2.6%	
Clinically Complex	10	0.2%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	0	0.0%	
TOTAL	4,358		

% Medicare Days in Ultra/Very High RUGs 93.5%

To health!

NJHA

Itw. Janay Hayfal katecutes

MOORESTOWN ESTATES

Ownership: For-profit County: Burlington

Annual Contributions to Local and State Economy

Total Expenditures: \$11,324,300

■ 97 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	6	Dietary & Housekeeping	25
Nurses: 41 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	1	Nursing	2
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	28	■ Other	0
Administrative	10	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$431,146 for Moorestown Estates.
- Total Employee Payroll: \$4,115,905

■ Estimated State Income Taxes Paid by Employees: \$227,404

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

 Medicare Overall Rating
 ☑

 Medicare Quality Measure Rating
 ☑

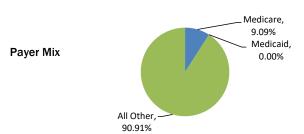
 Medicare Overall Rating unavailable

 Medicare Quality Measure Rating unavailable

Routine Cost per Day \$48.67

Total Beds 159

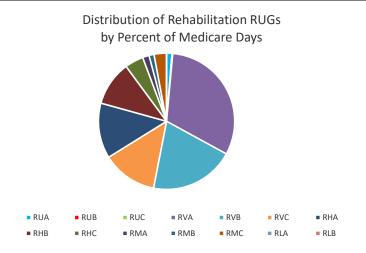
Medicare Medicaid **All Other Total** Avg. Daily Census 9.9 0.0 99.1 109.0 303.9 149.0 Avg. Length of Stay 24.4 0.0 **Occupancy Rate** 6.2% 0.0% 62.3% 68.6%



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	3,478	96.2%	
Extensive Services	0	0.0%	
Special Care High	50	1.4%	
Special Care Low	38	1.1%	
Clinically Complex	37	1.0%	
Behavioral Symptoms/Cognitive Performance	5	0.1%	
Reduced Physical Function	7	0.2%	
TOTAL	3,615		

% Medicare Days in Ultra/Very High RUGs

63.7%



MORRIS HALL HOME FOR THE AGED

Ownership: Nonprofit County: Mercer

Annual Contributions to Local and State Economy

Total Expenditures: \$24,464,700

■ 239 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	45
Nurses: 163 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	14	Nursing	0
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	128	■ Other	0
Administrative	9	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$894,036 for Morris Hall Home for the Aged.
- Total Employee Payroll: \$11,242,085

■ Estimated State Income Taxes Paid by Employees: \$621,125

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★★

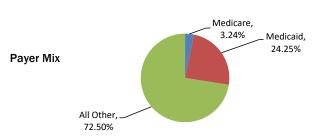
Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$223.69

Total Beds 278

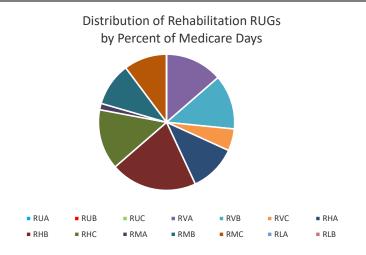
Medicare Medicaid **All Other Total** Avg. Daily Census 6.9 51.5 154.0 212.4 752.0 585.4 450.7 Avg. Length of Stay 49.3 **Occupancy Rate** 2.5% 18.5% 55.4% 76.4%



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	2,315	92.1%	
Extensive Services	0	0.0%	
Special Care High	60	2.4%	
Special Care Low	26	1.0%	
Clinically Complex	68	2.7%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	44	1.8%	
TOTAL	2,513		

% Medicare Days in Ultra/Very High RUGs 29.3%



MORRIS HILLS CENTER

Ownership: For-profit County: Morris

Annual Contributions to Local and State Economy

Total Expenditures: \$21,802,900

■ 220 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	8
Nurses: 154 total, including		Contract Labor: 18 total, including	
Registered Nurses (RNs)	40	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	34	■ Therapists	17
■ Certified Nursing Assistants (CNAs)	81	■ Other	1
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$721,923 for Morris Hills Center.
- Total Employee Payroll: \$8,827,547

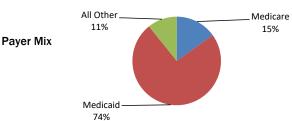
■ Estimated State Income Taxes Paid by Employees: \$487,722

Statistical Profile

Medicaid **All Other** Medicare Total Avg. Daily Census 29.5 144.9 21.0 195.4 468.0 29.1 105.8 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 36.3 **Occupancy Rate** 10.3% 50.5% 7.3% 68.1% **Medicare Overall Rating Medicare Quality Measure Rating**

Routine Cost per Day \$232.11

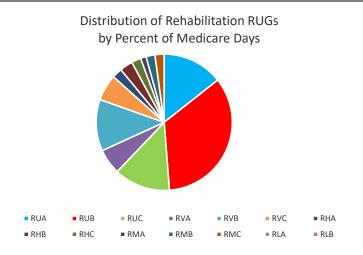
Total Beds 287



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70 to	
Rehabiliation Plus Extensive Services	98	0.9%	
Rehabiliation (breakdown in pie chart)	9,531	88.5%	
Extensive Services	73	0.7%	
Special Care High	362	3.4%	
Special Care Low	325	3.0%	
Clinically Complex	171	1.6%	
Behavioral Symptoms/Cognitive Performance	57	0.5%	
Reduced Physical Function	148	1.4%	
TOTAL	10,765		

% Medicare Days in Ultra/Very High RUGs

77.4%



MORRIS VIEW HEALTHCARE CENTER

Ownership: Governmental County: Morris

Annual Contributions to Local and State Economy

Total Expenditures: \$30.688.400

■ 211 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 172 total, including		Contract Labor: 8 total, including	
Registered Nurses (RNs)	18	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	21	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	132	■ Other	0
Administrative	10	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$863,902 for Morris View Healthcare Center.
- Total Employee Payroll: \$11,496,695

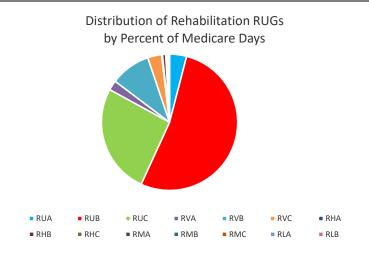
■ Estimated State Income Taxes Paid by Employees: \$635,192

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 17.4 176.2 22.4 216.0 59.4 389.8 8.8 65.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 6.2% 62.3% 7.9% 76.3% **Medicare Overall Rating Medicare Quality Measure Rating** All Other. Medicare 10.35% 8.07% Payer Mix \$335.42 **Routine Cost per Day** 283 **Total Beds** Medicaid 81.58%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	50	0.8%
Rehabiliation (breakdown in pie chart)	6,196	98.3%
Extensive Services	1	0.0%
Special Care High	7	0.1%
Special Care Low	38	0.6%
Clinically Complex	10	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	3	0.0%
TOTAL	6,305	
% Medicare Days in Ultra/Very High I	96.4%	

MYSTIC MEADOWS

Ownership: Nonprofit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$12,314,100

■ 112 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	24
Nurses: 69 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	16	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	15	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	39	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$394,826 for Mystic Meadows.
- Total Employee Payroll: \$4,750,504

■ Estimated State Income Taxes Paid by Employees: \$262,465

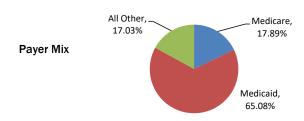
Statistical Profile

Avg. Daily Census 19.8 71.9 18.8 45.1 291.7 64.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 16.5%

Medicare Overall Rating Medicare Quality Measure Rating

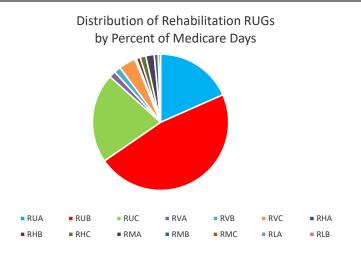
\$239.48 **Routine Cost per Day** 120 **Total Beds**

Medicare Medicaid All Other **Total** 110.5 113.0 59.9% 15.7% 92.1%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>70 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	7,072	98.3%	
Extensive Services	0	0.0%	
Special Care High	39	0.5%	
Special Care Low	28	0.4%	
Clinically Complex	49	0.7%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	9	0.1%	
TOTAL	7,197		

% Medicare Days in Ultra/Very High RUGs

92.0%

% to



NEPTUNE GARDENS NURSING & REHABILITATION CENTER

Ownership: For-profit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$9,771,500

■ 79 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	12
Nurses: 40 total, including		Contract Labor: 8 total, including	
Registered Nurses (RNs)	4	Nursing	3
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	24	■ Other	0
Administrative	6	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$332,401 for Neptune Gardens Nursing & Rehabilitation Center.
- Total Employee Payroll: \$3,324,730

■ Estimated State Income Taxes Paid by Employees: \$183,691

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★

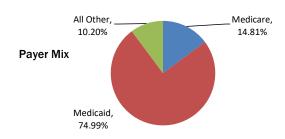
Medicare Quality Measure Rating

★★★★★

Routine Cost per Day \$244.08

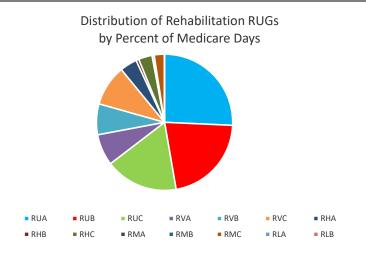
Total Beds 105

Medicare Medicaid All Other **Total** Avg. Daily Census 13.3 67.3 9.1 89.7 35.9 331.7 26.3 97.4 Avg. Length of Stay **Occupancy Rate** 12.6% 64.0% 8.7% 85.4%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	61	1.3%	
Rehabiliation (breakdown in pie chart)	4,495	93.2%	
Extensive Services	14	0.3%	
Special Care High	86	1.8%	
Special Care Low	52	1.1%	
Clinically Complex	90	1.9%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	27	0.6%	
TOTAL	4,825		

Medicare

% Medicare Days in Ultra/Very High RUGs 83.9%



NEW BRIDGE MEDICAL CENTER TCU

Ownership: Governmental

County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$23,177,500

■ 427 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$2,221,125 for New Bridge Medical Center TCU.
- Total Employee Payroll: \$21,533,271

■ Estimated State Income Taxes Paid by Employees: \$1,189,713

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

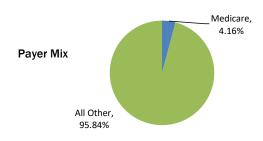
Medicare Overall Rating Medicare Quality Measure Rating

Routine Cost per Day \$255.92

574 Total Beds

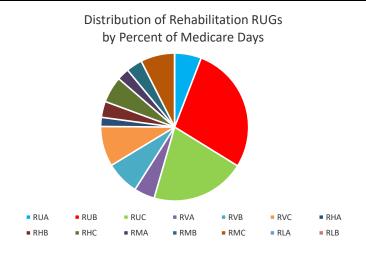
Inclusive of 12 Ventilator SCNF beds

Medicaid **All Other** Medicare **Total** Avg. Daily Census 22.2 N/A¹ 18.7 532.7 N/A^{1} Avg. Length of Stay N/A¹ N/A¹ N/A¹ N/A^{\perp} **Occupancy Rate** 3.9% 3.3% 92.8%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	170	2.1%
Rehabiliation (breakdown in pie chart)	6,631	81.9%
Extensive Services	226	2.8%
Special Care High	363	4.5%
Special Care Low	525	6.5%
Clinically Complex	107	1.3%
Behavioral Symptoms/Cognitive Performance	8	0.1%
Reduced Physical Function	62	0.8%
TOTAL	8,092	
% Medicare Days in Ultra/Very High RUGs		62.6%



¹ This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

NEW COMMUNITY EXTENDED CARE FACILITY

Ownership: Nonprofit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$11,236,600

■ 132 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	22
Nurses: 79 total, including		Contract Labor: 8 total, including	
Registered Nurses (RNs)	11	Nursing	4
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	45	■ Other	0
Administrative	10	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$544,672 for New Community Extended Care Facility.
- Total Employee Payroll: \$4,741,294

■ Estimated State Income Taxes Paid by Employees: \$261,956

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★★

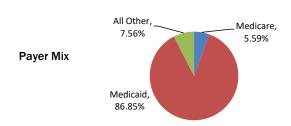
Medicare Quality Measure Rating

★★★★★

Routine Cost per Day \$190.92

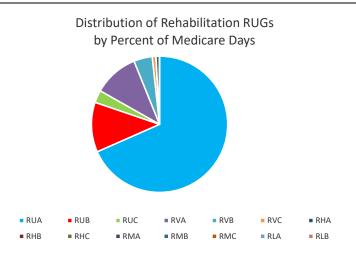
Total Beds 180

Medicare Medicaid **All Other Total** Avg. Daily Census 7.4 115.2 10.0 132.6 30.8 1,000.8 46.9 232.7 Avg. Length of Stay **Occupancy Rate** 4.1% 64.0% 5.6% 73.7%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	12	0.4%	
Rehabiliation (breakdown in pie chart)	2,503	92.6%	
Extensive Services	2	0.1%	
Special Care High	2	0.1%	
Special Care Low	141	5.2%	
Clinically Complex	13	0.5%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	31	1.1%	
TOTAL	2,704		

% Medicare Days in Ultra/Very High RUGs

92.1%

% to



NEW GROVE MANOR

Ownership: For-profit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$10,531,400

■ 130 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	25
Nurses: 76 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	12	■ Nursing	4
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	3
■ Certified Nursing Assistants (CNAs)	46	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$535,339 for New Grove Manor.
- Total Employee Payroll: \$5,140,996

■ Estimated State Income Taxes Paid by Employees: \$284,040

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Total Beds

Medicare Overall Rating
Medicare Quality Measure Rating
Medicare Overall Rating unavailable
Medicare Quality Measure Rating unavailable

Routine Cost per Day

\$200.42

185

Occupancy Rate

Avg. Daily Census

Avg. Length of Stay

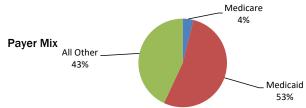
 Medicare
 Medicaid
 All Other
 Total

 5.0
 67.9
 55.2
 128.1

 57.6
 381.1
 173.6
 219.5

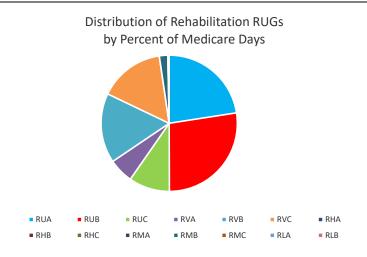
 2.7%
 36.7%
 29.8%
 69.2%

Medicare



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	½ to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	1,463	79.4%
Extensive Services	0	0.0%
Special Care High	228	12.4%
Special Care Low	126	6.8%
Clinically Complex	16	0.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	10	0.5%
TOTAL	1,843	

% Medicare Days in Ultra/Very High RUGs

77.5%



NEW JERSEY EASTERN STAR HOME

Ownership: Nonprofit County: Somerset

Annual Contributions to Local and State Economy

Total Expenditures: \$8,732,700

■ 91 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	12
Nurses: 59 total, including		Contract Labor: 4 total, including	
Registered Nurses (RNs)	8	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	13	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	38	■ Other	0
Administrative	5	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$324,474 for New Jersey Eastern Star Home.
- Total Employee Payroll: \$3,786,310

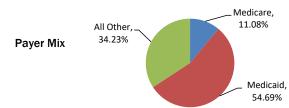
■ Estimated State Income Taxes Paid by Employees: \$209,194

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 9.3 45.9 28.7 83.9 21.9 492.4 111.5 108.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 10.0% 49.3% 30.9% 90.2% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, 11.08% All Other.

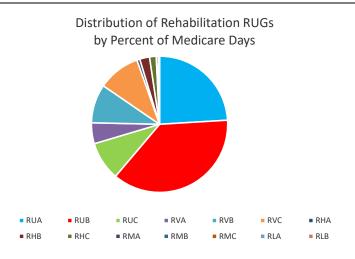
Routine Cost per Day \$225.98

Total Beds 93



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	3,303	97.4%	
Extensive Services	0	0.0%	
Special Care High	22	0.6%	
Special Care Low	20	0.6%	
Clinically Complex	44	1.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	1	0.0%	
TOTAL	3,390		

% Medicare Days in Ultra/Very High RUGs

92.1%

% to



NEW JERSEY VETERANS HOME - PARAMUS

Ownership: Governmental County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$28,367,400

■ 358 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	68
Nurses: 223 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	55	Nursing	0
■ Licensed Practical Nurses (LPNs)	22	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	146	■ Other	0
Administrative	19	Plant Operations and Maintenance	14

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,287,920 for New Jersey Veterans Home Paramus.
- Total Employee Payroll: \$22,217,445

■ Estimated State Income Taxes Paid by Employees: \$1,227,514

Statistical Profile

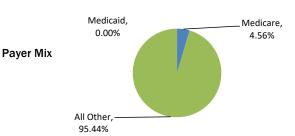
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★

Routine Cost per Day \$344.20

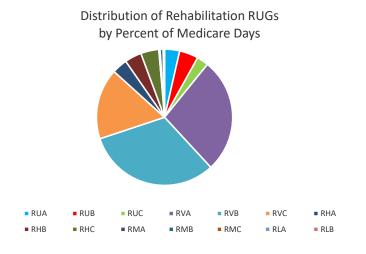
Total Beds 336

Medicare Medicaid All Other **Total** Avg. Daily Census 14.2 0.0 296.0 310.2 93.9 794.5 592.7 Avg. Length of Stay 0.0 **Occupancy Rate** 4.2% 0.0% 88.1% 92.3%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u>	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	4,946	95.8%	
Extensive Services	0	0.0%	
Special Care High	8	0.2%	
Special Care Low	44	0.9%	
Clinically Complex	113	2.2%	
Behavioral Symptoms/Cognitive Performance	5	0.1%	
Reduced Physical Function	49	0.9%	
TOTAL	5,165		
0/ B4 II B I III 0/ III 4		00.00/	

% Medicare Days in Ultra/Very High RUGs 83.0%



NEW JERSEY VETERANS HOME - VINELAND

Ownership: Governmental County: Cumberland

Annual Contributions to Local and State Economy

Total Expenditures: \$29,853,300

■ 488 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	104
Nurses: 299 total, including		Contract Labor: 4 total, including	
■ Registered Nurses (RNs)	56	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	55	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	188	■ Other	0
Administrative	25	Plant Operations and Maintenance	24

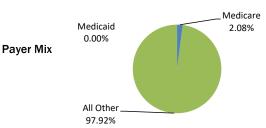
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,238,560 for New Jersey Veterans Home - Vineland.
- Total Employee Payroll: \$23,018,999

■ Estimated State Income Taxes Paid by Employees: \$1,271,800

Statistical Profile

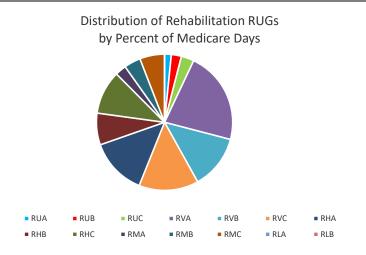
Medicare Medicaid **All Other Total** Avg. Daily Census 6.0 0.0 284.7 290.7 63.0 255.3 240.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 **Occupancy Rate** 2.0% 0.0% 94.9% 96.9% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare

\$390.22 **Routine Cost per Day** 300 **Total Beds**



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	2,006	90.9%
Extensive Services	0	0.0%
Special Care High	32	1.5%
Special Care Low	26	1.2%
Clinically Complex	90	4.1%
Behavioral Symptoms/Cognitive Performance	6	0.3%
Reduced Physical Function	46	2.1%
TOTAL	2,206	
% Medicare Days in Ultra/Very High RUGs		51.0%

% Medicare Days in Ultra/Very High RUGs



NEW JERSEY VETERANS MEMORIAL HOME MENLO PARK

Ownership: Governmental County: Middlesex

Annual Contributions to Local and State Economy

Total Expenditures: \$25,691,800

■ 427 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	91
Nurses: 260 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	45	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	50	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	165	■ Other	0
Administrative	23	Plant Operations and Maintenance	24

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,212,538 for New Jersey Veterans Memorial Home Menlo Park.
- Total Employee Payroll: \$21,875,001

■ Estimated State Income Taxes Paid by Employees: \$1,208,594

Statistical Profile

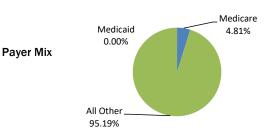
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★

Routine Cost per Day \$327.40

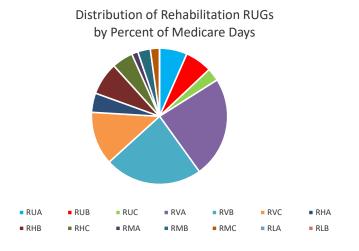
Total Beds 328

Medicare Medicaid All Other **Total** Avg. Daily Census 14.1 0.0 278.7 292.8 153.0 146.2 Avg. Length of Stay 77.8 0.0 **Occupancy Rate** 4.3% 0.0% 85.0% 89.3%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	30	0.6%
Rehabiliation (breakdown in pie chart)	4,614	89.8%
Extensive Services	11	0.2%
Special Care High	6	0.1%
Special Care Low	335	6.5%
Clinically Complex	89	1.7%
Behavioral Symptoms/Cognitive Performance	16	0.3%
Reduced Physical Function	36	0.7%
TOTAL	5,137	

% Medicare Days in Ultra/Very High RUGs

68.8%



NEW VISTA NURSING & REHABILITATION CENTER

Ownership: For-profit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$27,204,200

■ 326 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	68
Nurses: 198 total, including		Contract Labor: 12 total, including	
Registered Nurses (RNs)	33	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	40	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	125	■ Other	0
Administrative	15	Plant Operations and Maintenance	13

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,188,746 for New Vista Nursing & Rehabilitation Center.
- Total Employee Payroll: \$10,895,429

■ Estimated State Income Taxes Paid by Employees: \$601,972

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 24.8 265.2 8.0 298.0 31.6 711.8 172.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 13.9 **Occupancy Rate** 7.3% 78.0% 2.4% 87.6% **Medicare Overall Rating**

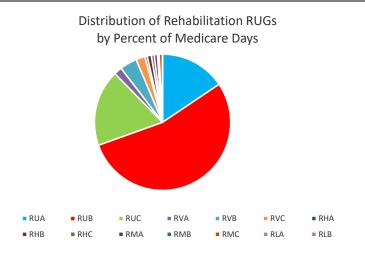
Medicare Quality Measure Rating

Routine Cost per Day \$201.06 **Total Beds** 340

All Other, Medicare. 2.69% 8.31% Payer Mix Medicaid, 89.01%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	188	2.1%
Rehabiliation (breakdown in pie chart)	8,199	90.8%
Extensive Services	1	0.0%
Special Care High	306	3.4%
Special Care Low	250	2.8%
Clinically Complex	62	0.7%
Behavioral Symptoms/Cognitive Performance	6	0.1%
Reduced Physical Function	20	0.2%
TOTAL	9,032	
% Medicare Days in Ultra/Very High I	89.0%	

NEWPORT NURSING & REHABILITATION CENTER

Ownership: For-profit County: Hudson

Annual Contributions to Local and State Economy

Total Expenditures: \$14,447,400

■ 134 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 0 total, including		Contract Labor: 107 total, including	
Registered Nurses (RNs)	0	■ Nursing	100
Licensed Practical Nurses (LPNs)	0	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	7	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$614,571 for Newport Nursing & Rehabilitation Center.
- Total Employee Payroll: \$944,824

■ Estimated State Income Taxes Paid by Employees: \$52,202

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★

Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$219.28

Total Beds 183

Avg. Daily Census 10.7 135
Avg. Length of Stay 58.3 312
Occupancy Rate 5.8% 73.4

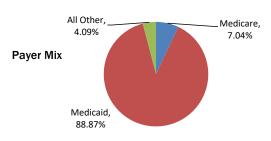
 Medicare
 Medicaid
 All Other
 Total

 10.7
 135.0
 6.2
 152.0

 58.3
 312.0
 39.1
 196.0

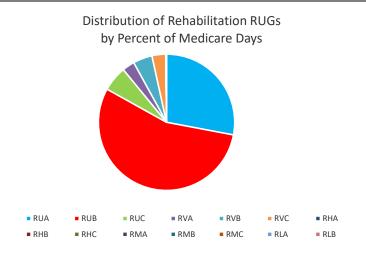
 5.8%
 73.8%
 3.4%
 83.0%

Medicare



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	3,764	96.4%
Extensive Services	0	0.0%
Special Care High	28	0.7%
Special Care Low	50	1.3%
Clinically Complex	38	1.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	25	0.6%
TOTAL	3,905	

% Medicare Days in Ultra/Very High RUGs 96.2%



NORTH BERGEN HEALTHCARE (HUDSON VIEW)

Ownership: For-profit County: Hudson

Annual Contributions to Local and State Economy

Total Expenditures: \$26,963,300

■ 282 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	62
Nurses: 162 total, including		Contract Labor: 13 total, including	
Registered Nurses (RNs)	39	■ Nursing	0
 Licensed Practical Nurses (LPNs) 	17	■ Therapists	13
■ Certified Nursing Assistants (CNAs)	106	■ Other	0
Administrative	16	Plant Operations and Maintenance	11

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$945,304 for North Bergen Healthcare (Hudson View).
- Total Employee Payroll: \$10,888,498

■ Estimated State Income Taxes Paid by Employees: \$601,590

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

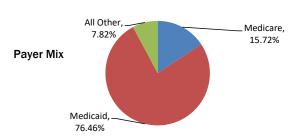
Total Beds

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★

Routine Cost per Day \$222.50

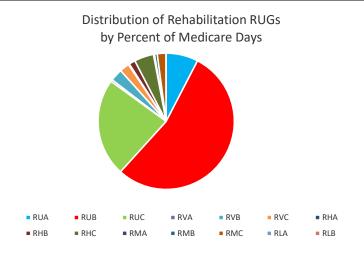
273

Medicare **Medicaid All Other** Total Avg. Daily Census 40.5 197.1 20.2 257.8 63.0 43.8 152.8 Avg. Length of Stay 337.8 **Occupancy Rate** 14.8% 72.2% 7.4% 94.4%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	228	1.5%	
Rehabiliation (breakdown in pie chart)	14,293	96.6%	
Extensive Services	34	0.2%	
Special Care High	119	0.8%	
Special Care Low	114	0.8%	
Clinically Complex	6	0.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	1	0.0%	
TOTAL	14,795		

% Medicare Days in Ultra/Very High RUGs

88.8%



NORTH CAPE CENTER

Ownership: For-profit County: Cape May

Annual Contributions to Local and State Economy

Total Expenditures: \$12,464,100

■ 103 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	3
Nurses: 67 total, including		Contract Labor: 10 total, including	
Registered Nurses (RNs)	15	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	35	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$343,320 for North Cape Center.
- Total Employee Payroll: \$3,958,332

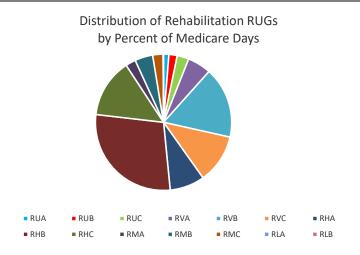
■ Estimated State Income Taxes Paid by Employees: \$218,698

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 20.6 67.7 11.2 99.5 493.9 27.9 77.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 27.7 **Occupancy Rate** 17.2% 56.4% 9.4% 82.9% **Medicare Overall Rating Medicare Quality Measure Rating** All Other. Medicare, 11.30% 20.73% Payer Mix **Routine Cost per Day** \$263.58 Medicaid, 120 **Total Beds** 67.97%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	19	0.3%	
Rehabiliation (breakdown in pie chart)	6,883	91.5%	
Extensive Services	13	0.2%	
Special Care High	119	1.6%	
Special Care Low	45	0.6%	
Clinically Complex	302	4.0%	
Behavioral Symptoms/Cognitive Performance	6	0.1%	
Reduced Physical Function	137	1.8%	
TOTAL	7,524		

% Medicare Days in Ultra/Very High RUGs

36.7%



OAK RIDGE REHABILITATION & NURSING CENTER

Ownership: For-profit County: Passaic

Annual Contributions to Local and State Economy

Total Expenditures: \$9,045,500

■ 84 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	4
Nurses: 59 total, including		Contract Labor: 4 total, including	
Registered Nurses (RNs)	14	Nursing	0
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	34	■ Other	0
Administrative	5	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$361,057 for Oak Ridge Rehabilitation & Nursing Center.
- Total Employee Payroll: \$3,512,754

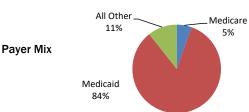
■ Estimated State Income Taxes Paid by Employees: \$194,080

Statistical Profile

Medicare **Medicaid All Other** Total Avg. Daily Census 4.9 73.6 9.4 87.8 73.8 426.6 66.9 232.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 4.0% 61.4% 7.8% 73.2% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 11% 5%

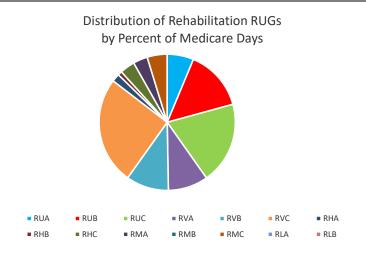
Routine Cost per Day \$239.67

Total Beds 120



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	58	3.3%	
Rehabiliation (breakdown in pie chart)	1,432	80.9%	
Extensive Services	69	3.9%	
Special Care High	47	2.7%	
Special Care Low	139	7.9%	
Clinically Complex	23	1.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	1	0.1%	
TOTAL	1,769		

% Medicare Days in Ultra/Very High RUGs

72.2%



OAKLAND REHABILITATION & HEALTHCARE CENTER

Ownership: For-profit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$21,348,400

■ 206 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	27
Nurses: 121 total, including		Contract Labor: 17 total, including	
Registered Nurses (RNs)	21	Nursing	0
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	17
■ Certified Nursing Assistants (CNAs)	80	■ Other	0
Administrative	8	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$756,074 for Oakland Rehabilitation & Healthcare Center.
- Total Employee Payroll: \$8,796,906

■ Estimated State Income Taxes Paid by Employees: \$486,029

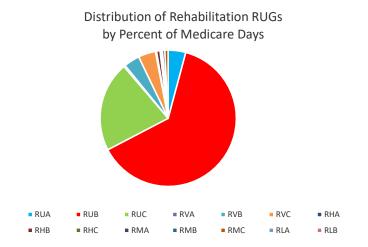
Medicaid 68%

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 33.8 140.1 33.7 207.5 281.0 51.6 100.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 37.0 **Occupancy Rate** 15.7% 65.2% 15.7% 96.5% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare All Other 16% Payer Mix \$222.01 **Routine Cost per Day Total Beds** 215

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	566	4.6%	
Rehabiliation (breakdown in pie chart)	11,177	90.7%	
Extensive Services	70	0.6%	
Special Care High	193	1.6%	
Special Care Low	53	0.4%	
Clinically Complex	129	1.0%	
Behavioral Symptoms/Cognitive Performance	9	0.1%	
Reduced Physical Function	127	1.0%	
TOTAL	12,324		

% Medicare Days in Ultra/Very High RUGs

92.5%

% to



OAKS HEALTH CARE CENTER AT CRANES MILL

Ownership: Nonprofit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$29,435,000

■ 131 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 41 total, including		Contract Labor: 11 total, including	
Registered Nurses (RNs)	6	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	8	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	27	■ Other	1
Administrative	1 5	Plant Operations and Maintenance	10

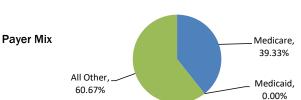
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$117,901 for Oaks Health Care Center at Cranes Mill.
- Total Employee Payroll: \$5,690,964

■ Estimated State Income Taxes Paid by Employees: \$314,426

Statistical Profile

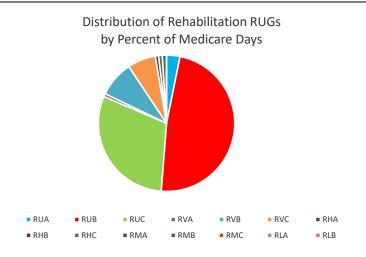
Medicare **Medicaid All Other Total** Avg. Daily Census 17.6 0.0 27.1 44.7 73.3 50.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 33.6 0.0 **Occupancy Rate** 26.6% 0.0% 41.1% 67.7% **Medicare Overall Rating Medicare Quality Measure Rating**

\$382.96 **Routine Cost per Day Total Beds** 66



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	6,295	98.2%
Extensive Services	0	0.0%
Special Care High	10	0.2%
Special Care Low	31	0.5%
Clinically Complex	33	0.5%
Behavioral Symptoms/Cognitive Performance	2	0.0%
Reduced Physical Function	40	0.6%
TOTAL	6,411	
% Medicare Days in Ultra/Very High I	95.6%	

OCEANA REHABILITATION

Ownership: For-profit County: Cape May

Annual Contributions to Local and State Economy

Total Expenditures: \$8,285,300

■ 14 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	9
Nurses: 0 total, including		Contract Labor: 54 total, including	
Registered Nurses (RNs)	0	■ Nursing	54
Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$445,224 for Oceana Rehabilitation.
- Total Employee Payroll: \$291,874

■ Estimated State Income Taxes Paid by Employees: \$16,126

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Avg. Daily Census

Avg. Daily Census

64

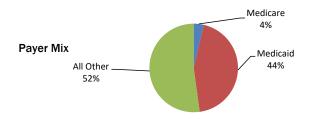
Medicare Overall Rating ★
Medicare Quality Measure Rating ★

★

Routine Cost per Day \$191.51

Total Beds 116

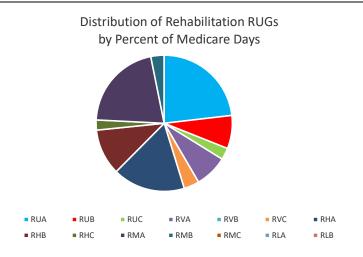
Medicare Medicaid All Other Total Avg. Daily Census 3.9 46.9 55.4 106.2 64.9 1,123.8 144.7 75.1 **Occupancy Rate** 3.4% 40.4% 47.8% 91.6%



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>70 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	1,041	73.0%	
Extensive Services	40	2.8%	
Special Care High	136	9.5%	
Special Care Low	52	3.6%	
Clinically Complex	130	9.1%	
Behavioral Symptoms/Cognitive Performance	6	0.4%	
Reduced Physical Function	22	1.5%	
TOTAL	1,427		

% Medicare Days in Ultra/Very High RUGs 33.0%

To health!

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ORADELL HEALTH CARE CENTER

Ownership: For-profit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$19,918,000

■ 168 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	23	Dietary & Housekeeping	31
Nurses: 89 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	16	Nursing	1
■ Licensed Practical Nurses (LPNs)	25	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	48	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$411,788 for Oradell Health Care Center.
- Total Employee Payroll: \$9,143,518

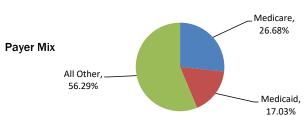
■ Estimated State Income Taxes Paid by Employees: \$505,179

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 34.4 22.0 72.7 129.1 32.5 297.2 92.7 67.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 22.4% 14.3% 47.2% 83.8% **Medicare Overall Rating Medicare Quality Measure Rating**

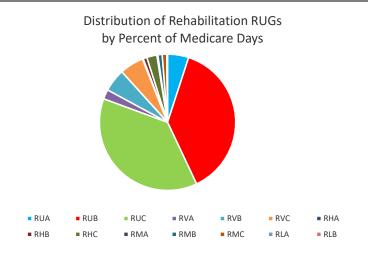
Routine Cost per Day \$283.81

Total Beds 154



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total	
	•	Iotai	
Rehabiliation Plus Extensive Services	193	1.5%	
Rehabiliation (breakdown in pie chart)	11,886	94.7%	
Extensive Services	5	0.0%	
Special Care High	115	0.9%	
Special Care Low	200	1.6%	
Clinically Complex	116	0.9%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	33	0.3%	
TOTAL	12,549		
		00.40/	

% Medicare Days in Ultra/Very High RUGs 90.4%



PARK CRESCENT HEALTHCARE & REHABILITATION CENTER

Ownership: For-profit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$16,523,300

■ 185 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	26
Nurses: 116 total, including		Contract Labor: 13 total, including	
Registered Nurses (RNs)	13	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	27	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	76	■ Other	0
Administrative	11	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$623,559 for Park Crescent Healthcare & Rehabilitation Center.
- Total Employee Payroll: \$7,017,002

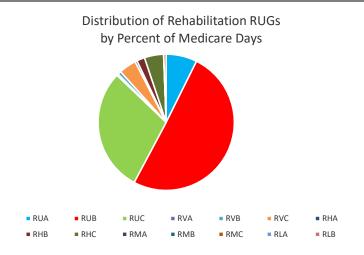
■ Estimated State Income Taxes Paid by Employees: \$387,689

Statistical Profile

Medicaid All Other Medicare Total Avg. Daily Census 21.8 136.1 7.2 165.1 39.8 357.4 20.6 129.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 11.5% 71.6% 3.8% 86.9% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 4% 13% Payer Mix **Routine Cost per Day** \$232.62 Medicaid 190 **Total Beds** 83%

More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	521	6.6%	
Rehabiliation (breakdown in pie chart)	7,020	88.3%	
Extensive Services	9	0.1%	
Special Care High	16	0.2%	
Special Care Low	324	4.1%	
Clinically Complex	60	0.8%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	4	0.1%	
TOTAL	7,954		

% Medicare Days in Ultra/Very High RUGs

87.7%

% to



PARK PLACE CENTER

Ownership: For-profit County: Middlesex

Annual Contributions to Local and State Economy

Total Expenditures: \$9,101,200

■ 88 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	4
Nurses: 55 total, including		Contract Labor: 6 total, including	
■ Registered Nurses (RNs)	16	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	28	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$313,508 for Park Place Center.
- Total Employee Payroll: \$3,638,417

■ Estimated State Income Taxes Paid by Employees: \$201,023

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 6.0 59.7 12.4 78.0 43.7 573.1 66.5 182.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 6.2% 62.1% 12.9% 81.3% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare, 15.89% 7.67% Payer Mix **Routine Cost per Day** \$257.63

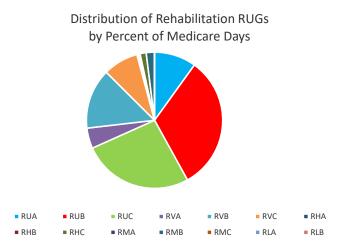
Medicaid, 76.45%

Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

96

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	2,082	95.3%	
Extensive Services	0	0.0%	
Special Care High	28	1.3%	
Special Care Low	53	2.4%	
Clinically Complex	6	0.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	15	0.7%	
TOTAL	2,184		

% Medicare Days in Ultra/Very High RUGs

91.3%

% to



Total Beds

PARKER AT MCCARRICK

Ownership: Nonprofit County: Somerset

Annual Contributions to Local and State Economy

Total Expenditures: \$19,033,500

■ 169 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	33
Nurses: 104 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	26	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	1 5	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	62	■ Other	0
Administrative	13	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$397,902 for Parker at McCarrick.
- Total Employee Payroll: \$7,461,841

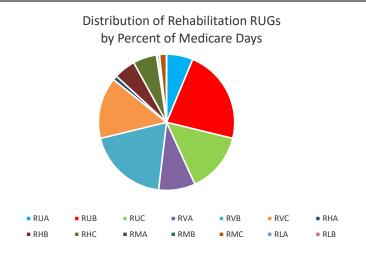
■ Estimated State Income Taxes Paid by Employees: \$412,267

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 13.4 58.6 32.9 104.9 21.8 508.9 72.8 88.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 11.2% 48.8% 27.4% 87.4% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare All Other 12.79% 31.37% Payer Mix \$459.11 **Routine Cost per Day** 120 **Total Beds** Medicaid 55.84%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	128	2.6%	
Rehabiliation (breakdown in pie chart)	4,347	88.8%	
Extensive Services	13	0.3%	
Special Care High	75	1.5%	
Special Care Low	199	4.1%	
Clinically Complex	101	2.1%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	31	0.6%	
TOTAL	4,894		

% Medicare Days in Ultra/Very High RUGs

77.5%

% to



PEACE CARE ST. JOSEPHS (CUSACK)

Ownership: Nonprofit County: Hudson

Annual Contributions to Local and State Economy

Total Expenditures: \$16,631,700

■ 145 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	13
Nurses: 99 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	21	Nursing	2
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	68	■ Other	0
Administrative	11	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$462,377 for Peace Care St. Josephs (Cusack).
- Total Employee Payroll: \$6,189,274

■ Estimated State Income Taxes Paid by Employees: \$341,957

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 21.7 91.0 15.2 128.0 25.8 1,384.5 111.3 122.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 15.6% 65.5% 11.0% 92.1% **Medicare Overall Rating**

Medicare Quality Measure Rating

★★★★★

Routine Cost per Day \$291.80

Total Beds 139

Payer Mix

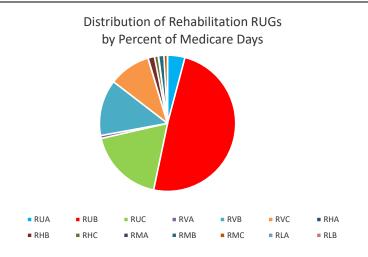
All Other,
11.91%

Medicare,
16.98%

Medicaid,
71.12%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	7,194	90.7%
Extensive Services	0	0.0%
Special Care High	144	1.8%
Special Care Low	469	5.9%
Clinically Complex	119	1.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	6	0.1%
TOTAL	7,932	

% Medicare Days in Ultra/Very High RUGs

86.5%



PHILLIPSBURG CENTER

Ownership: For-profit County: Warren

Annual Contributions to Local and State Economy

Total Expenditures: \$5,740,100

■ 52 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	3
Nurses: 33 total, including		Contract Labor: 3 total, including	
Registered Nurses (RNs)	8	Nursing	0
■ Licensed Practical Nurses (LPNs)	6	■ Therapists	3
■ Certified Nursing Assistants (CNAs)	20	■ Other	0
Administrative	5	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$218,506 for Phillipsburg Center.
- Total Employee Payroll: \$1,903,749

■ Estimated State Income Taxes Paid by Employees: \$105,182

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 3.9 48.6 1.6 54.1 40.4 571.9 66.8 263.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 6.5% 81.0% 2.7% 90.2% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, All Other,. 7.16%

Routine Cost per Day \$223.85

Total Beds 60

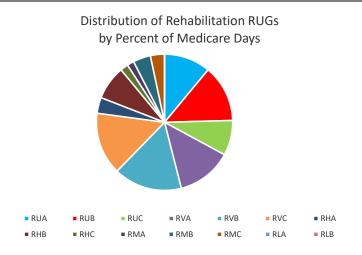
All Other, Medicare, 7.16%

Payer Mix

Medicaid, 89.80%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	32	2.3%	
Rehabiliation (breakdown in pie chart)	1,225	86.7%	
Extensive Services	0	0.0%	
Special Care High	26	1.8%	
Special Care Low	100	7.1%	
Clinically Complex	14	1.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	16	1.1%	
TOTAL	1,413		
		00 404	

% Medicare Days in Ultra/Very High RUGs

69.1%



PINEBROOK CARE CENTER

Ownership: For-profit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$12,202,900

■ 103 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	20
Nurses: 32 total, including		Contract Labor: 34 total, including	
Registered Nurses (RNs)	4	■ Nursing	34
■ Licensed Practical Nurses (LPNs)	3	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	24	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$451,816 for Pinebrook Care Center.
- Total Employee Payroll: \$2,679,466

■ Estimated State Income Taxes Paid by Employees: \$148,040

Medicare

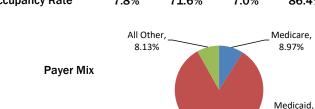
Statistical Profile

Avg. Daily Census 10.2 94.6 9.3 114.1 54.1 300.2 73.6 181.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 7.8% 71.6% 7.0% 86.4% **Medicare Overall Rating**

Medicare Quality Measure Rating

Routine Cost per Day \$222.24

Total Beds 132



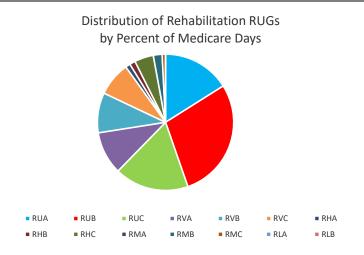
Medicaid All Other

Total

82.90%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	3,563	95.4%
Extensive Services	0	0.0%
Special Care High	15	0.4%
Special Care Low	140	3.7%
Clinically Complex	11	0.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	6	0.2%
TOTAL	3,735	

% Medicare Days in Ultra/Very High RUGs

85.9%



PINES ACRES NURSING HOME

Ownership: For-profit County: Morris

Annual Contributions to Local and State Economy

Total Expenditures: \$8,490,000

■ 96 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	19
Nurses: 50 total, including		Contract Labor: 8 total, including	
Registered Nurses (RNs)	6	■ Nursing	2
■ Licensed Practical Nurses (LPNs)	14	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	29	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$326,930 for Pines Acres Nursing Home.
- Total Employee Payroll: \$3,719,327

■ Estimated State Income Taxes Paid by Employees: \$205,493

Statistical Profile

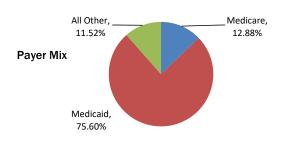
■ Medicare Ratings (from 1 to 5 stars)

 $\begin{array}{ll} \text{Medicare Overall Rating} & \star \star \star \star \star \\ \text{Medicare Quality Measure Rating} & \star \star \star \star \star \star \end{array}$

Routine Cost per Day \$218.82

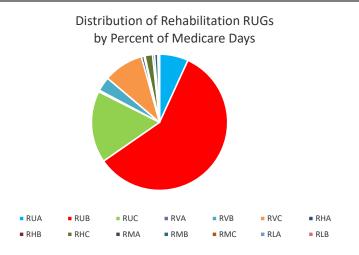
Total Beds 102

Medicare **Medicaid All Other Total** Avg. Daily Census 11.1 65.2 9.9 86.2 50.7 283.3 93.0 155.1 Avg. Length of Stay **Occupancy Rate** 10.9% 63.9% 9.7% 84.6%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	304	7.5%	
Rehabiliation (breakdown in pie chart)	3,568	88.0%	
Extensive Services	1	0.0%	
Special Care High	86	2.1%	
Special Care Low	12	0.3%	
Clinically Complex	83	2.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	0	0.0%	
TOTAL	4,054		

% Medicare Days in Ultra/Very High RUGs

91.7%



PITMAN MANOR

Ownership: Nonprofit County: Gloucester

Annual Contributions to Local and State Economy

Total Expenditures: \$14,286,200

■ 167 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	41
Nurses: 43 total, including		Contract Labor: 9 total, including	
Registered Nurses (RNs)	15	■ Nursing	4
■ Licensed Practical Nurses (LPNs)	2	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	26	■ Other	0
Administrative	13	Plant Operations and Maintenance	9

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$884,655 for Pitman Manor.
- Total Employee Payroll: \$6,415,828

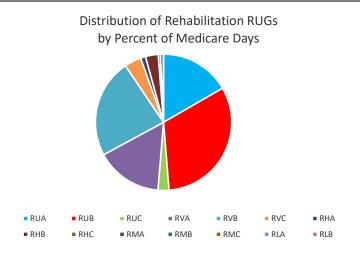
■ Estimated State Income Taxes Paid by Employees: \$354,474

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 7.0 26.6 176.8 210.4 510.2 261.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 24.7 377.3 **Occupancy Rate** 3.0% 11.3% 75.5% 89.9% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, 3.34% Medicaid, Payer Mix 12.62% \$80.55 **Routine Cost per Day Total Beds** 234 All Other 84.03%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	2,459	95.8%
Extensive Services	0	0.0%
Special Care High	17	0.7%
Special Care Low	18	0.7%
Clinically Complex	73	2.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	1	0.0%
TOTAL	2,568	

90.5% % Medicare Days in Ultra/Very High RUGs



PLAZA HEALTHCARE

Ownership: For-profit County: Union

Annual Contributions to Local and State Economy

Total Expenditures: \$10,178,000

■ 109 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	23
Nurses: 63 total, including		Contract Labor: 5 total, including	
Registered Nurses (RNs)	5	Nursing	0
■ Licensed Practical Nurses (LPNs)	15	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	43	■ Other	0
Administrative	7	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$474,607 for Plaza Healthcare.
- Total Employee Payroll: \$4,053,277

■ Estimated State Income Taxes Paid by Employees: \$223,944

Statistical Profile

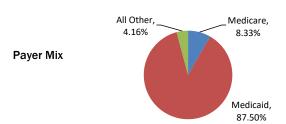
Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$153.11

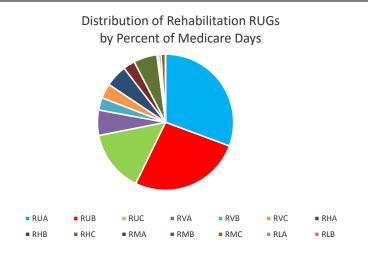
Total Beds 128

Medicare Medicaid **All Other Total** Avg. Daily Census 9.9 104.1 5.0 119.0 59.3 469.2 62.4 254.0 Avg. Length of Stay **Occupancy Rate** 7.7% 81.4% 3.9% 93.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	280	7.7%	
Rehabiliation (breakdown in pie chart)	3,141	86.8%	
Extensive Services	7	0.2%	
Special Care High	37	1.0%	
Special Care Low	91	2.5%	
Clinically Complex	58	1.6%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	5	0.1%	
TOTAL	3,619		

% Medicare Days in Ultra/Very High RUGs

81.0%

% to



POWERBACK REHABILITATION MOORESTOWN

Ownership: For-profit County: Burlington

Annual Contributions to Local and State Economy

Total Expenditures: \$25,380,900

■ 195 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	14
Nurses: 114 total, including		Contract Labor: 44 total, including	
Registered Nurses (RNs)	50	■ Nursing	3
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	40
■ Certified Nursing Assistants (CNAs)	41	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$154,149 for Powerback Rehabilitation Moorestown.
- Total Employee Payroll: \$7,058,558

■ Estimated State Income Taxes Paid by Employees: \$389,985

Statistical Profile

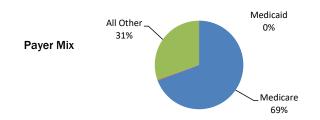
23.5 66.5 18.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay

Medicare Overall Rating Medicare Quality Measure Rating

\$392.45 **Routine Cost per Day**

124 **Total Beds**

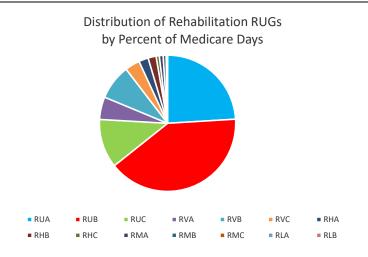
All Other Medicare Medicaid **Total** Avg. Daily Census 79.5 0.4 35.1 115.0 21.9 **Occupancy Rate** 64.1% 0.3% 28.3% 92.7%



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	746	2.6%	
Rehabiliation (breakdown in pie chart)	25,758	88.7%	
Extensive Services	142	0.5%	
Special Care High	464	1.6%	
Special Care Low	555	1.9%	
Clinically Complex	1,064	3.7%	
Behavioral Symptoms/Cognitive Performance	3	0.0%	
Reduced Physical Function	297	1.0%	
TOTAL	29,029		

85.1% % Medicare Days in Ultra/Very High RUGs



% to

POWERBACK REHABILITATION VOORHEES

Ownership: For-profit County: Camden

Annual Contributions to Local and State Economy

Total Expenditures: \$24,781,700

■ 205 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	21
Nurses: 108 total, including		Contract Labor: 47 total, including	
Registered Nurses (RNs)	50	■ Nursing	2
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	44
■ Certified Nursing Assistants (CNAs)	43	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$156,140 for Powerback Rehabilitation Voorhees.
- Total Employee Payroll: \$7,145,687

■ Estimated State Income Taxes Paid by Employees: \$394,799

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 77.5 0.0 35.9 113.4 19.7 18.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 17.3 **Occupancy Rate** 62.5% 0.0% 28.9% 91.4% **Medicare Overall Rating**

Medicare Quality Measure Rating

★★★★

★★★★

124

Routine Cost per Day \$401.15

Payer Mix

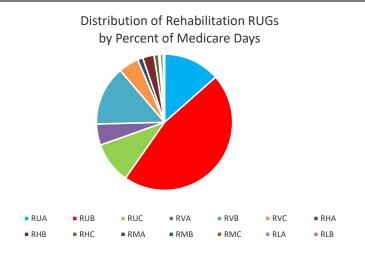
Medicaid
0%

Medicare
68%

Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>70 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	403	1.4%	
Rehabiliation (breakdown in pie chart)	26,796	94.8%	
Extensive Services	52	0.2%	
Special Care High	224	0.8%	
Special Care Low	203	0.7%	
Clinically Complex	472	1.7%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	125	0.4%	
TOTAL	28,275		

% Medicare Days in Ultra/Very High RUGs



90.0%

% to

Total Beds

PREAKNESS HEALTHCARE CENTER

Ownership: Governmental County: Passaic

Annual Contributions to Local and State Economy

Total Expenditures: \$36,332,000

■ 420 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	100
Nurses: 255 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs)	60	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	175	■ Other	0
Administrative	17	Plant Operations and Maintenance	19

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,455,051 for Preakness Healthcare Center.
- Total Employee Payroll: \$28,736,018

■ Estimated State Income Taxes Paid by Employees: \$1,587,665

Statistical Profile

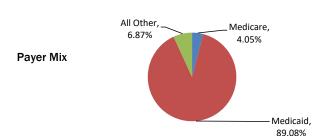
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★

Routine Cost per Day \$524.44

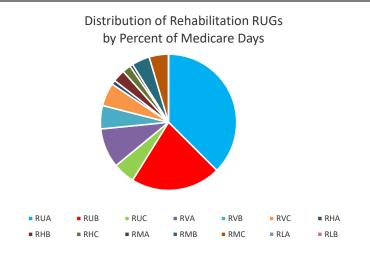
Total Beds 406 Inclusive of 11 Ventilator & 24 Behavior Mgmt SCNF beds

Medicare Medicaid **All Other Total** Avg. Daily Census 14.1 310.5 23.9 348.5 40.2 1,747.6 380.9 Avg. Length of Stay 563.8 **Occupancy Rate** 3.5% 76.5% 5.9% 85.8%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	242	4.7%	
Rehabiliation (breakdown in pie chart)	2,744	53.4%	
Extensive Services	240	4.7%	
Special Care High	884	17.2%	
Special Care Low	563	11.0%	
Clinically Complex	239	4.7%	
Behavioral Symptoms/Cognitive Performance	14	0.3%	
Reduced Physical Function	213	4.1%	
TOTAL	5,139		
		40.00/	

% Medicare Days in Ultra/Very High RUGs 49.3%



PREFERRED CARE AT ABSECON

Ownership: For-profit County: Atlantic

Annual Contributions to Local and State Economy

Total Expenditures: \$13,201,700

■ 238 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	7	Dietary & Housekeeping	32
Nurses: 160 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	26	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	38	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	95	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$540,787 for Preferred Care at Absecon.
- Total Employee Payroll: \$7,480,455

■ Estimated State Income Taxes Paid by Employees: \$413,295

Statistical Profile

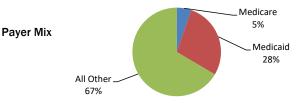
Medicare **Medicaid All Other** Total Avg. Daily Census 7.1 36.9 87.4 131.4 105.2 165.3 116.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 28.7 **Occupancy Rate** 4.4% 22.8% 54.0% 81.1%

Medicare Overall Rating ***

Medicare Quality Measure Rating ***

Routine Cost per Day \$84.30

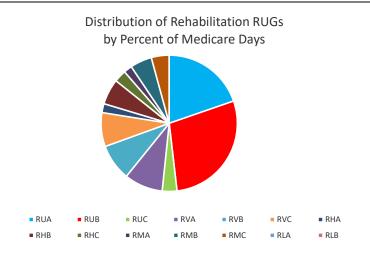
Total Beds 162 Inclusive of 32 Behavior Management SCNF beds



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	14	0.5%	
Rehabiliation (breakdown in pie chart)	2,172	84.1%	
Extensive Services	0	0.0%	
Special Care High	58	2.2%	
Special Care Low	218	8.4%	
Clinically Complex	103	4.0%	
Behavioral Symptoms/Cognitive Performance	10	0.4%	
Reduced Physical Function	8	0.3%	
TOTAL	2,583		

% Medicare Days in Ultra/Very High RUGs

65.7%

% to



PREFERRED CARE AT MERCER

Ownership: For-profit County: Mercer

Annual Contributions to Local and State Economy

Total Expenditures: \$9,717,200

■ 41 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 32 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	5	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	8	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	19	■ Other	0
Administrative	5	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$267,807 for Preferred Care at Mercer.
- Total Employee Payroll: \$3,354,016

■ Estimated State Income Taxes Paid by Employees: \$185,309

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating
Medicare Quality Measure Rating

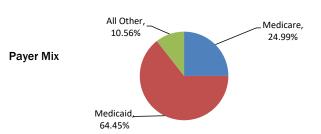
Routine Cost per Day

\$255.40

Total Beds

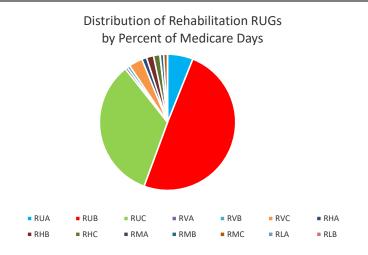
340

Medicare Medicaid All Other **Total** Avg. Daily Census 20.5 52.9 8.7 82.1 40.9 264.5 26.8 80.1 Avg. Length of Stay **Occupancy Rate** 6.0% 15.6% 2.5% 24.1%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	353	4.7%
Rehabiliation (breakdown in pie chart)	7,015	93.7%
Extensive Services	24	0.3%
Special Care High	26	0.3%
Special Care Low	16	0.2%
Clinically Complex	51	0.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	2	0.0%
TOTAL	7,487	

% Medicare Days in Ultra/Very High RUGs

92.3%



PREFERRED CARE AT OLD BRIDGE

Ownership: For-profit County: Middlesex

Annual Contributions to Local and State Economy

Total Expenditures: \$10,858,400

■ 91 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	4
Nurses: 65 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	8	■ Nursing	4
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	38	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$426,271 for Preferred Care at Old Bridge.
- Total Employee Payroll: \$3,939,219

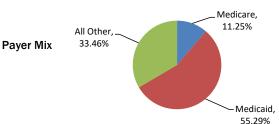
■ Estimated State Income Taxes Paid by Employees: \$217,642

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 12.4 61.0 36.9 110.4 51.0 301.1 143.4 156.8 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 2.6% 12.7% 7.7% 23.0% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare,

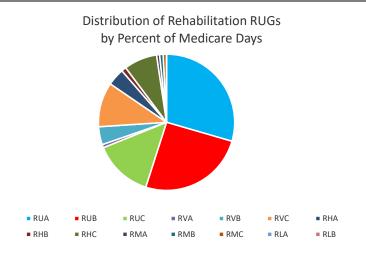
Routine Cost per Day \$216.03

Total Beds 480



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	91	2.0%
Rehabiliation (breakdown in pie chart)	4,035	89.0%
Extensive Services	0	0.0%
Special Care High	129	2.8%
Special Care Low	256	5.6%
Clinically Complex	11	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	13	0.3%
TOTAL	4,535	

% Medicare Days in Ultra/Very High RUGs

76.9%



PREFERRED CARE AT WALL

Ownership: Governmental County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$11,239,900

■ 84 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 64 total, including		Contract Labor: 4 total, including	
Registered Nurses (RNs)	12	■ Nursing	4
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	0
■ Certified Nursing Assistants (CNAs) 37 ■ Other		■ Other	0
Administrative	7	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$386,959 for Preferred Care at Wall.
- Total Employee Payroll: \$3,733,660

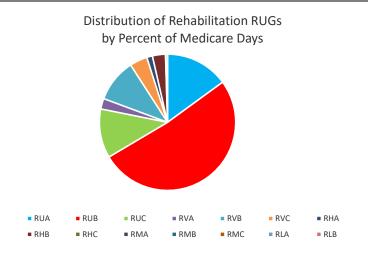
■ Estimated State Income Taxes Paid by Employees: \$206,285

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 19.7 68.2 20.7 108.7 49.7 498.2 78.7 136.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 5.8% 20.1% 6.1% 32.0% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, Medicare, 18.16% 19.04% Payer Mix \$236.84 **Routine Cost per Day** Medicaid, **Total Beds** 340 62.81%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	96	1.3%	
Rehabiliation (breakdown in pie chart)	6,985	97.2%	
Extensive Services	0	0.0%	
Special Care High	7	0.1%	
Special Care Low	91	1.3%	
Clinically Complex	1	0.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	6	0.1%	
TOTAL	7,186		
% Medicare Days in Ultra/Very High I	RUGs	93.6%	



PREMIER CADBURY LLC

Ownership: Nonprofit County: Camden

Annual Contributions to Local and State Economy

Total Expenditures: \$19,159,100

■ 137 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	42
Nurses: 81 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	18	Nursing	0
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	43	■ Other	0
Administrative	5	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$397,782 for Premier Cadbury LLC.
- Total Employee Payroll: \$8,227,396

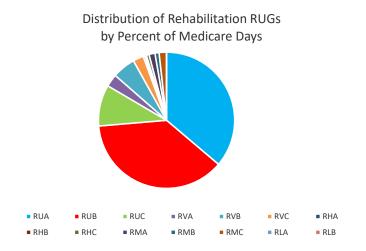
■ Estimated State Income Taxes Paid by Employees: \$454,564

Statistical Profile

All Other Medicare Medicaid **Total** Avg. Daily Census 18.6 57.0 34.4 110.1 594.2 1,143.0 211.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 47.2 **Occupancy Rate** 15.5% 47.5% 28.7% 91.7% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare All Other 16.93% 31.30% Payer Mix \$411.35 **Routine Cost per Day** 120 **Total Beds**

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	85	1.2%	
Rehabiliation (breakdown in pie chart)	6,487	95.4%	
Extensive Services	56	0.8%	
Special Care High	1	0.0%	
Special Care Low	112	1.6%	
Clinically Complex	34	0.5%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	26	0.4%	
TOTAL	6,802		

% Medicare Days in Ultra/Very High RUGs 90.7%



Medicaid 51.77%

% to

PRINCETON NURSING HOME

Ownership: For-profit County: Mercer

Annual Contributions to Local and State Economy

Total Expenditures: \$11,244,000

■ 104 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	22
Nurses: 62 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	6	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	36	■ Other	0
Administrative	4	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$353,952 for Princeton Nursing Home.
- Total Employee Payroll: \$4,321,086

■ Estimated State Income Taxes Paid by Employees: \$238,740

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$263.27

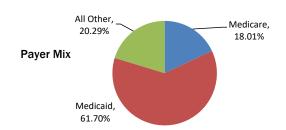
Total Beds 119

 Medicare
 Medicald
 All Other

 Avg. Daily Census
 17.9
 61.2
 20.1

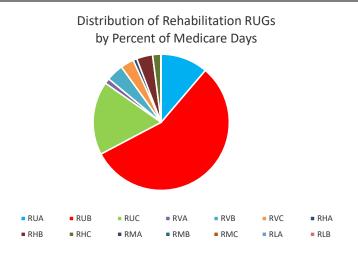
 Avg. Length of Stay
 48.7
 558.6
 80.8

 Occupancy Rate
 15.0%
 51.4%
 16.9%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	6,397	98.1%	
Extensive Services	0	0.0%	
Special Care High	1	0.0%	
Special Care Low	121	1.9%	
Clinically Complex	0	0.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	3	0.0%	
TOTAL	6,522		

% Medicare Days in Ultra/Very High RUGs

91.5%

% to

Medicare

Total

99.2

136.7

83.4%



PROSPECT HEIGHTS CARE CENTER

Ownership: For-profit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$17,936,100

■ 164 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	30	Dietary & Housekeeping	31
Nurses: 72 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	23	Nursing	0
■ Licensed Practical Nurses (LPNs)	14	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	35	■ Other	0
Administrative	1 5	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$121,644 for Prospect Heights Care Center.
- Total Employee Payroll: \$8,084,311

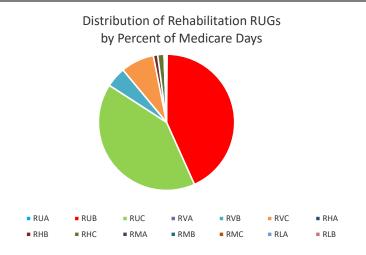
■ Estimated State Income Taxes Paid by Employees: \$446,658

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 44.3 0.0 28.0 72.3 25.7 107.4 36.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 **Occupancy Rate** 22.6% 0.0% 14.3% 36.9% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, Payer Mix 38.67% \$459.91 **Routine Cost per Day** 196 **Total Beds** Medicare, Medicaid, 61.33% 0.00%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	91	0.6%	
Rehabiliation (breakdown in pie chart)	15,816	97.7%	
Extensive Services	1	0.0%	
Special Care High	38	0.2%	
Special Care Low	144	0.9%	
Clinically Complex	65	0.4%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	28	0.2%	
TOTAL	16,183		

Medicare

% Medicare Days in Ultra/Very High RUGs

To health!

95.2%

% to

RAHWAY HEALTHCARE

Ownership: For-profit County: Union

Annual Contributions to Local and State Economy

Total Expenditures: \$12,446,300

■ 90 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 0 total, including		Contract Labor: 82 total, including	
■ Registered Nurses (RNs)	0	■ Nursing	72
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	6	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$409,857 for Rahway Healthcare.
- Total Employee Payroll: \$412,559

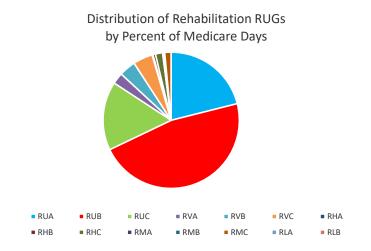
■ Estimated State Income Taxes Paid by Employees: \$22,794

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 19.7 80.6 13.6 113.9 40.2 363.3 40.0 108.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 16.2% 66.1% 11.1% 93.4% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 12% 17% Payer Mix **Routine Cost per Day** \$240.93 Medicaid 122 **Total Beds** 71%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	84	1.2%	
Rehabiliation (breakdown in pie chart)	6,213	86.3%	
Extensive Services	0	0.0%	
Special Care High	105	1.5%	
Special Care Low	731	10.2%	
Clinically Complex	50	0.7%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	14	0.2%	
TOTAL	7,197		

% Medicare Days in Ultra/Very High RUGs

83.6%

% to



REFORMED CHURCH HOME

Ownership: Nonprofit County: Middlesex

Annual Contributions to Local and State Economy

Total Expenditures: \$17,780,200

■ 196 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	39
Nurses: 82 total, including		Contract Labor: 12 total, including	
Registered Nurses (RNs)	22	Nursing	0
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	48	■ Other	0
Administrative	10	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$314,462 for Reformed Church Home.
- Total Employee Payroll: \$8,672,341

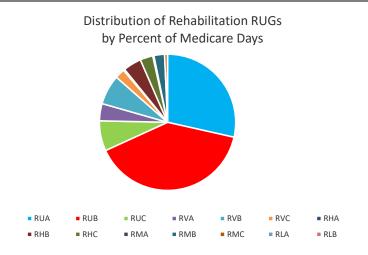
■ Estimated State Income Taxes Paid by Employees: \$479,147

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 26.6 32.4 39.8 98.9 34.8 986.6 108.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 84.9 **Occupancy Rate** 24.6% 30.0% 36.9% 91.5% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare. 26.90% All Other, Payer Mix 40.30% **Routine Cost per Day** \$344.37 108 **Total Beds** Medicaid, 32.81%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	11	0.1%
Rehabiliation (breakdown in pie chart)	9,577	98.7%
Extensive Services	0	0.0%
Special Care High	57	0.6%
Special Care Low	17	0.2%
Clinically Complex	35	0.4%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	8	0.1%
TOTAL	9,706	

% Medicare Days in Ultra/Very High RUGs 87.8%



REGENCY GARDENS NURSING CENTER

Ownership: For-profit County: Passaic

Annual Contributions to Local and State Economy

Total Expenditures: \$10,121,400

■ 104 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	24
Nurses: 53 total, including		Contract Labor: 5 total, including	
Registered Nurses (RNs)	13	■ Nursing	5
■ Licensed Practical Nurses (LPNs)	6	■ Therapists	0
Certified Nursing Assistants (CNAs)	34	■ Other	0
Administrative	10	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$428,989 for Regency Gardens Nursing Center.
- Total Employee Payroll: \$3,833,515

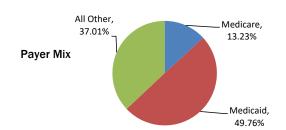
■ Estimated State Income Taxes Paid by Employees: \$211,802

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars) **Medicare Overall Rating Medicare Quality Measure Rating** \$183.22 **Routine Cost per Day**

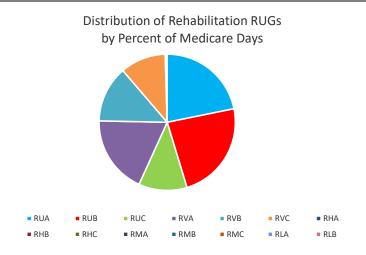
120 **Total Beds**

Medicaid All Other Medicare Total Avg. Daily Census 15.0 56.5 42.1 113.6 245.7 187.2 146.6 Avg. Length of Stay 46.9 **Occupancy Rate** 12.5% 47.1% 35.0% 94.7%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70 to	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	5,222	95.2%	
Extensive Services	0	0.0%	
Special Care High	4	0.1%	
Special Care Low	181	3.3%	
Clinically Complex	63	1.1%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	15	0.3%	
TOTAL	5,485		

% Medicare Days in Ultra/Very High RUGs

94.7%

% to



REGENCY GRANDE NURSING & REHAB CENTER

Ownership: For-profit County: Morris

Annual Contributions to Local and State Economy

Total Expenditures: \$13,792,800

■ 160 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	33
Nurses: 93 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	23	■ Nursing	7
■ Licensed Practical Nurses (LPNs)	8	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	62	■ Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$566,832 for Regency Grande Nursing & Rehab Center.
- Total Employee Payroll: \$5,321,754

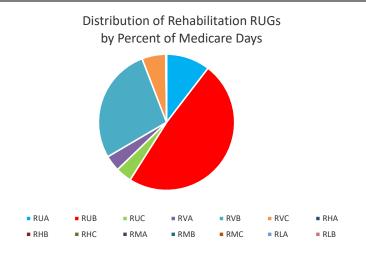
■ Estimated State Income Taxes Paid by Employees: \$294,027

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 18.8 101.6 28.7 149.1 34.0 436.1 145.6 151.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 12.2% 65.5% 18.5% 96.2% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, All Other, 12.63% 19.26% Payer Mix \$188.82 **Routine Cost per Day** 155 **Total Beds** -Medicaid, 68.11%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	6,362	92.5%	
Extensive Services	0	0.0%	
Special Care High	65	0.9%	
Special Care Low	391	5.7%	
Clinically Complex	20	0.3%	
Behavioral Symptoms/Cognitive Performance	6	0.1%	
Reduced Physical Function	33	0.5%	
TOTAL	6,877		

% Medicare Days in Ultra/Very High RUGs

92.4%

% to



REGENCY HERITAGE

Ownership: For-profit County: Somerset

Annual Contributions to Local and State Economy

Total Expenditures: \$21,908,000

■ 220 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	49
Nurses: 121 total, including		Contract Labor: 11 total, including	
Registered Nurses (RNs)	17	Nursing	11
■ Licensed Practical Nurses (LPNs)	29	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	75	■ Other	0
Administrative	10	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$831,968 for Regency Heritage.
- Total Employee Payroll: \$7,910,597

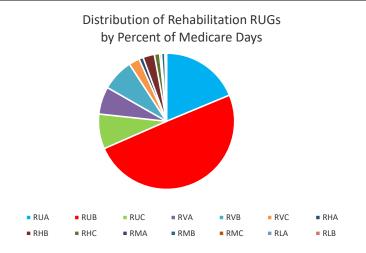
■ Estimated State Income Taxes Paid by Employees: \$437,060

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 27.0 148.9 42.3 218.3 28.9 359.9 52.2 101.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 10.6% 58.4% 16.6% 85.6% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, Medicare. 19.40% 12.39% Payer Mix **Routine Cost per Day** \$233.66 Medicaid, 255 **Total Beds** 68.21%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>70 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	9,532	96.6%	
Extensive Services	0	0.0%	
Special Care High	146	1.5%	
Special Care Low	111	1.1%	
Clinically Complex	74	0.7%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	7	0.1%	
TOTAL	9,871		

Medicare

% Medicare	Dave in	Ultra/Ve	rv High	RUGs	
/v iviculcale	Davs III	Ollia/ VC		NUGS	

To health!

NJHA

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90.2%

% to

REGENCY PARK NURSING CENTER

Ownership: For-profit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$11,978,300

■ 129 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	30
Nurses: 71 total, including		Contract Labor: 4 total, including	
Registered Nurses (RNs)	13	Nursing	4
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	43	■ Other	0
Administrative	9	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$564,686 for Regency Park Nursing Center.
- Total Employee Payroll: \$5,846,050

■ Estimated State Income Taxes Paid by Employees: \$322,994

Statistical Profile

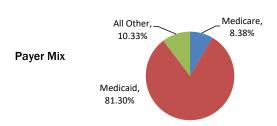
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$193.57

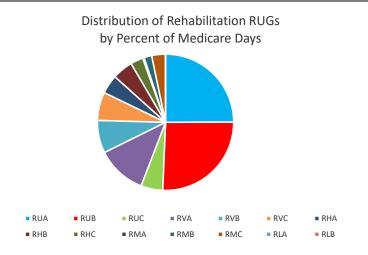
Total Beds 170

Medicare Medicaid All Other **Total** Avg. Daily Census 11.9 115.2 14.6 141.7 49.2 339.0 37.6 146.1 Avg. Length of Stay **Occupancy Rate** 7.0% 67.7% 8.6% 83.3%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	4,095	94.6%	
Extensive Services	0	0.0%	
Special Care High	105	2.4%	
Special Care Low	47	1.1%	
Clinically Complex	52	1.2%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	32	0.7%	
TOTAL	4,331		

% Medicare Days in Ultra/Very High RUGs

77.7%

% to



REGENT CARE CENTER

Ownership: For-profit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$14,250,500

■ 169 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	7	Dietary & Housekeeping	33
Nurses: 96 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	26	Nursing	0
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	54	■ Other	0
Administrative	10	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$487,290 for Regent Care Center.
- Total Employee Payroll: \$7,336,127

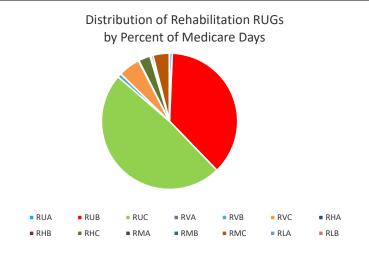
■ Estimated State Income Taxes Paid by Employees: \$405,321

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 15.7 93.4 18.6 127.7 26.7 725.7 27.4 91.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 8.7% 51.9% 10.3% 71.0% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, All Other, 12.30% 14.53% Payer Mix \$245.91 **Routine Cost per Day** Medicaid, 180 **Total Beds** 73.17%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	99	1.7%	
Rehabiliation (breakdown in pie chart)	5,198	90.6%	
Extensive Services	40	0.7%	
Special Care High	21	0.4%	
Special Care Low	221	3.9%	
Clinically Complex	144	2.5%	
Behavioral Symptoms/Cognitive Performance	3	0.1%	
Reduced Physical Function	9	0.2%	
TOTAL	5,735		

% Medicare Days in Ultra/Very High RUGs

84.6%

% to



REHABILITATION AT RIVERS EDGE

Ownership: For-profit County: Somerset

Annual Contributions to Local and State Economy

Total Expenditures: \$15,085,700

■ 133 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	20
Nurses: 89 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	13	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	21	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	55	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$471,591 for Rehabilitation at Rivers Edge.
- Total Employee Payroll: \$5,718,833

■ Estimated State Income Taxes Paid by Employees: \$315,966

Medicare

Statistical Profile

Avg. Daily Census 18.0 83.7 24.7 126.4 45.0 246.3 81.3 121.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 13.1% 60.6% 17.9% 91.6%

Medicare Overall Rating Medicare Quality Measure Rating

Routine Cost per Day \$262.75 138 **Total Beds**

All Other, Medicare, 19.55% 14.25% Payer Mix Medicaid. 66.20%

Medicaid

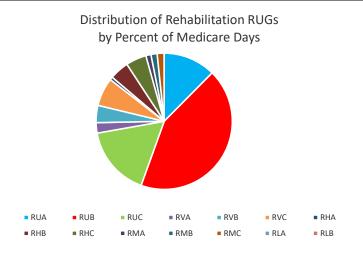
All Other

Medicare

Total

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	50	0.8%	
Rehabiliation (breakdown in pie chart)	6,019	91.6%	
Extensive Services	44	0.7%	
Special Care High	197	3.0%	
Special Care Low	166	2.5%	
Clinically Complex	89	1.4%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	8	0.1%	
TOTAL	6,573		

% Medicare Days in Ultra/Very High RUGs

79.0%

% to



RENAISSANCE NURSING CENTER

Ownership: For-profit County: Cumberland

Annual Contributions to Local and State Economy

Total Expenditures: \$12,204,300

■ 20 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	13
Nurses: 0 total, including		Contract Labor: 75 total, including	
Registered Nurses (RNs)	0	■ Nursing	75
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$508,007 for Renaissance Nursing Center.
- Total Employee Payroll: \$509,535

■ Estimated State Income Taxes Paid by Employees: \$28,152

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Total Beds

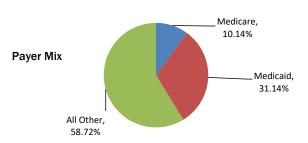
Medicare Overall Rating ★
Medicare Quality Measure Rating ★

★ ★

Routine Cost per Day \$213.55

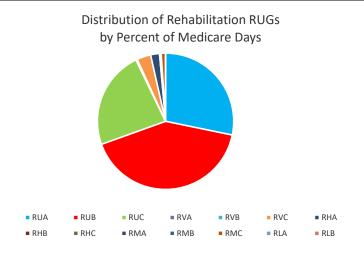
167

Medicare Medicaid **All Other Total** Avg. Daily Census 13.2 40.5 76.3 129.9 60.8 546.1 124.5 Avg. Length of Stay 55.3 **Occupancy Rate** 7.9% 24.2% 45.7% 77.8%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	31	0.6%
Rehabiliation (breakdown in pie chart)	4,713	98.0%
Extensive Services	2	0.0%
Special Care High	49	1.0%
Special Care Low	3	0.1%
Clinically Complex	9	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
TOTAL	4,807	

% Medicare Days in Ultra/Very High RUGs

95.2%



Ownership: Nonprofit County: Atlantic

Annual Contributions to Local and State Economy

Total Expenditures: \$2,308,500

■ 38 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$35,319 for Renaissance Pavilion .
- Total Employee Payroll: \$2,303,211

■ Estimated State Income Taxes Paid by Employees: \$127,252

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating
Medicare Quality Measure Rating

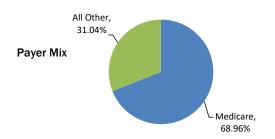
Routine Cost per Day

\$716.90

Routine Cost per Day \$716.5

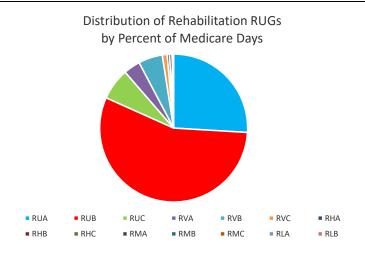
Total Beds 30

Medicaid **All Other** Medicare **Total** Avg. Daily Census 18.0 N/A¹ 8.1 26.2 N/A^{1} Avg. Length of Stay N/A¹ N/A¹ N/A¹ N/A¹ **Occupancy Rate** 60.1% 27.1% 87.2%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total	
Rehabiliation Plus Extensive Services	81	1.2%	
Rehabiliation (breakdown in pie chart)	6,409	97.4%	
Extensive Services	3	0.0%	
Special Care High	17	0.3%	
Special Care Low	5	0.1%	
Clinically Complex	46	0.7%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	21	0.3%	
TOTAL	6,582		

% Medicare Days in Ultra/Very High RUGs



97.2%

¹ This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

RIDGEWOOD CENTER

Ownership: For-profit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$9,807,500

■ 78 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	3
Nurses: 51 total, including		Contract Labor: 5 total, including	
Registered Nurses (RNs)	10	Nursing	0
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	29	■ Other	0
Administrative	7	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$301,409 for Ridgewood Center.
- Total Employee Payroll: \$3,150,677

■ Estimated State Income Taxes Paid by Employees: \$174,075

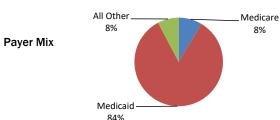
Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 6.5 63.4 5.9 75.8 74.5 413.3 35.1 185.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 7.3% 70.5% 6.5% 84.2% **Medicare Overall Rating**

Medicare Quality Measure Rating

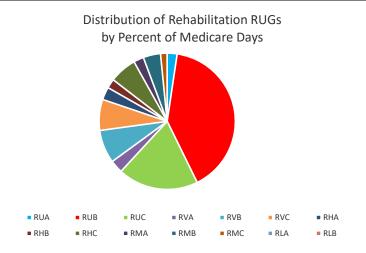
\$282.84 **Routine Cost per Day**

Total Beds 90



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	2,040	85.5%
Extensive Services	0	0.0%
Special Care High	63	2.6%
Special Care Low	219	9.2%
Clinically Complex	53	2.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	10	0.4%
TOTAL	2,385	

% Medicare Days in Ultra/Very High RUGs

68.6%



RIVERSIDE NURSING & REHABILITATION

Ownership: For-profit County: Mercer

Annual Contributions to Local and State Economy

Total Expenditures: \$10,618,500

■ 98 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	2	Dietary & Housekeeping	0
Nurses: 66 total, including		Contract Labor: 3 total, including	
■ Registered Nurses (RNs)	6	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	37	■ Other	0
Administrative	7	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$457,585 for Riverside Nursing & Rehabilitation.
- Total Employee Payroll: \$4,123,406

■ Estimated State Income Taxes Paid by Employees: \$227,818

Statistical Profile

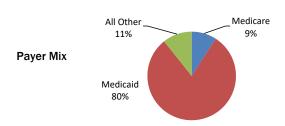
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★
Medicare Quality Measure Rating ★
★

Routine Cost per Day \$216.46

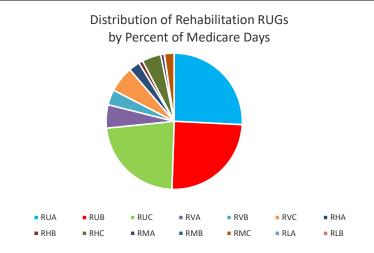
Total Beds 131

Medicare **Medicaid All Other** Total Avg. Daily Census 10.5 92.8 12.4 115.7 43.2 185.0 51.5 117.3 Avg. Length of Stay **Occupancy Rate** 8.0% 70.8% 9.5% 88.3%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>70 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	69	1.8%	
Rehabiliation (breakdown in pie chart)	3,633	94.5%	
Extensive Services	0	0.0%	
Special Care High	45	1.2%	
Special Care Low	38	1.0%	
Clinically Complex	43	1.1%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	16	0.4%	
TOTAL	3,844		

% Medicare Days in Ultra/Very High RUGs

85.5%

% to



RIVERVIEW ESTATES BAPTIST HOME OF SOUTH JERSEY

Ownership: Nonprofit County: Burlington

Annual Contributions to Local and State Economy

Total Expenditures: \$8,753,000

■ 110 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	22
Nurses: 35 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	3	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	23	■ Other	0
Administrative	9	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$235,885 for Riverview Estates Baptist Home of South Jersey.
- Total Employee Payroll: \$4,471,126

■ Estimated State Income Taxes Paid by Employees: \$247,030

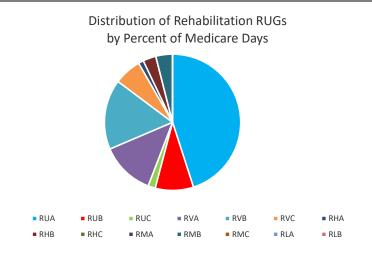
Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 4.2 45.2 9.0 58.4 33.0 687.6 328.7 266.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 6.9% 75.4% 15.0% 97.3% **Medicare Overall Rating Medicare Quality Measure Rating** All Other. Medicare, 15.43% 7.12% Payer Mix **Routine Cost per Day** \$204.67

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

60

RUG Analysis



	Medicare Days	<u>% to</u> Total
Rehabiliation Plus Extensive Services	114	7.5%
Rehabiliation (breakdown in pie chart)	1,388	91.4%
Extensive Services	0	0.0%
Special Care High	1	0.1%
Special Care Low	0	0.0%
Clinically Complex	8	0.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	7	0.5%
TOTAL	1,518	

% Medicare Days in Ultra/Very High RUGs

88.9%

Medicaid,

77.45%



Total Beds

ROLLING HILLS CARE CENTER

Ownership: For-profit County: Hunterdon

Annual Contributions to Local and State Economy

Total Expenditures: \$7,043,800

■ 72 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	9
Nurses: 41 total, including		Contract Labor: 8 total, including	
Registered Nurses (RNs)	6	Nursing	1
 Licensed Practical Nurses (LPNs) 	10	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	25	■ Other	0
Administrative	3	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$197,300 for Rolling Hills Care Center.
- Total Employee Payroll: \$2,881,100

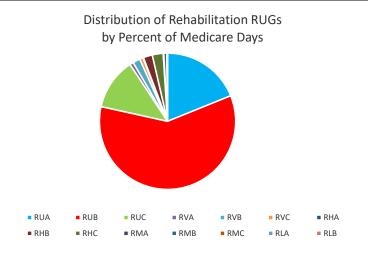
■ Estimated State Income Taxes Paid by Employees: \$159,181

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 14.6 29.4 16.0 59.9 30.0 369.6 56.1 70.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 21.7% 43.8% 23.9% 89.4% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, Medicare, 26.67% 24.31% Payer Mix \$248.71 **Routine Cost per Day Total Beds** 67 Medicaid 49.01%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	175	3.3%	
Rehabiliation (breakdown in pie chart)	4,878	91.9%	
Extensive Services	0	0.0%	
Special Care High	70	1.3%	
Special Care Low	110	2.1%	
Clinically Complex	55	1.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	22	0.4%	
TOTAL	5,310		

% Medicare Days in Ultra/Very High RUGs

89.6%

% to



ROOSEVELT CARE CENTER AT OLD BRIDGE

County: Middlesex Ownership: Governmental

Annual Contributions to Local and State Economy

Total Expenditures: \$18,912,600

■ 191 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	38
Nurses: 121 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	24	Nursing	2
■ Licensed Practical Nurses (LPNs)	26	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	71	■ Other	0
Administrative	19	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$616,002 for Roosevelt Care Center at Old Bridge.
- Total Employee Payroll: \$7,813,021

■ Estimated State Income Taxes Paid by Employees: \$431,669

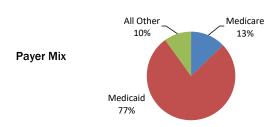
Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating Medicare Quality Measure Rating

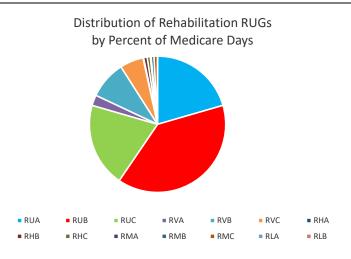
Routine Cost per Day \$302.12 180 **Total Beds**

Medicare Medicaid **All Other Total** Avg. Daily Census 20.8 125.5 16.1 162.3 24.6 3,271.4 0.0 184.0 Avg. Length of Stay **Occupancy Rate** 11.5% 69.7% 8.9% 90.2%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	62	0.8%
Rehabiliation (breakdown in pie chart)	7,035	92.9%
Extensive Services	44	0.6%
Special Care High	28	0.4%
Special Care Low	255	3.4%
Clinically Complex	108	1.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	43	0.6%
TOTAL	7,575	
% Medicare Days in Ultra/Very High I	RUGs	90.0%

ROOSEVELT CARE CENTER

Ownership: Governmental County: Middlesex

Annual Contributions to Local and State Economy

Total Expenditures: \$34,985,800

■ 204 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	41
Nurses: 126 total, including		Contract Labor: 5 total, including	
Registered Nurses (RNs)	22	Nursing	5
■ Licensed Practical Nurses (LPNs)	27	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	76	■ Other	0
Administrative	17	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$672,002 for Roosevelt Care Center.
- Total Employee Payroll: \$9,951,805

■ Estimated State Income Taxes Paid by Employees: \$549,837

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★

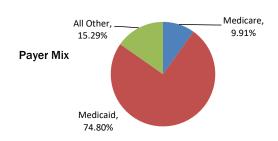
Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$398.01

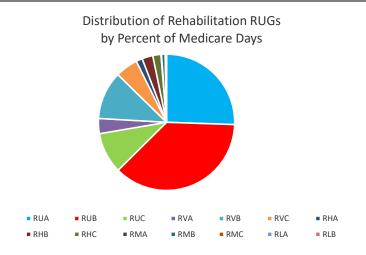
Total Beds 356

Medicare Medicaid **All Other Total** Avg. Daily Census 17.0 128.2 26.2 171.4 11,702.0 0.0 237.9 Avg. Length of Stay 23.9 **Occupancy Rate** 4.8% 36.0% 7.4% 48.2%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	510	8.2%
Rehabiliation (breakdown in pie chart)	5,067	81.8%
Extensive Services	65	1.0%
Special Care High	19	0.3%
Special Care Low	306	4.9%
Clinically Complex	155	2.5%
Behavioral Symptoms/Cognitive Performance	4	0.1%
Reduced Physical Function	71	1.1%
TOTAL	6,197	

% Medicare Days in Ultra/Very High RUGs 83.9%



ROSE GARDEN NURSING & REHABILITATION

Ownership: For-profit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$14,556,800

■ 166 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	28
Nurses: 52 total, including		Contract Labor: 46 total, including	
Registered Nurses (RNs)	12	■ Nursing	35
■ Licensed Practical Nurses (LPNs)	22	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	18	■ Other	0
Administrative	13	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$419,703 for Rose Garden Nursing & Rehabilitation.
- Total Employee Payroll: \$5,229,627

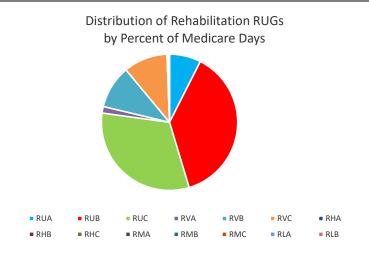
■ Estimated State Income Taxes Paid by Employees: \$288,937

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 21.5 55.0 41.5 118.0 26.6 514.6 111.3 91.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 16.8% 43.0% 32.4% 92.2% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, 18.23% All Other, 35.16% Payer Mix \$280.00 **Routine Cost per Day** 128 **Total Beds** Medicaid, 46.61%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	7,701	98.1%
Extensive Services	0	0.0%
Special Care High	15	0.2%
Special Care Low	79	1.0%
Clinically Complex	45	0.6%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	7	0.1%
TOTAL	7,848	

% Medicare Days in Ultra/Very High RUGs 97.5%



ROSE MOUNTAIN CARE CENTER

Ownership: For-profit County: Middlesex

Annual Contributions to Local and State Economy

Total Expenditures: \$7,599,200

■ 100 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	19
Nurses: 53 total, including		Contract Labor: 3 total, including	
Registered Nurses (RNs)	7	Nursing	0
■ Licensed Practical Nurses (LPNs)	1 5	■ Therapists	3
■ Certified Nursing Assistants (CNAs)	32	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$372,989 for Rose Mountain Care Center.
- Total Employee Payroll: \$3,806,108

■ Estimated State Income Taxes Paid by Employees: \$210,287

Medicare

Statistical Profile

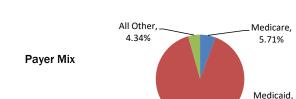
Avg. Daily Census 5.2 81.8 3.9 90.9 43.1 310.9 35.1 183.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 4.6% 73.0% 3.5% 81.2% **Medicare Overall Rating**

Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$194.61

Total Beds 112



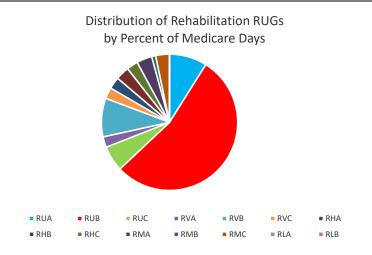
Medicaid All Other

Total

89.95%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	32	1.7%
Rehabiliation (breakdown in pie chart)	1,702	89.8%
Extensive Services	0	0.0%
Special Care High	16	0.8%
Special Care Low	101	5.3%
Clinically Complex	10	0.5%
Behavioral Symptoms/Cognitive Performance	3	0.2%
Reduced Physical Function	31	1.6%
TOTAL	1,895	

% Medicare Days in Ultra/Very High RUGs

75.3%



ROYAL HEALTH GATE NURSING & REHABILITATION

Ownership: For-profit County: Mercer

Annual Contributions to Local and State Economy

Total Expenditures: \$12,217,100

■ 21 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	12
Nurses: 0 total, including		Contract Labor: 72 total, including	
Registered Nurses (RNs)	0	Nursing	72
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$461,960 for Royal Health Gate Nursing & Rehabilitation.
- Total Employee Payroll: \$452,939

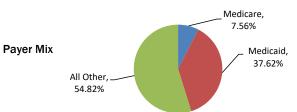
■ Estimated State Income Taxes Paid by Employees: \$25,025

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 8.7 43.2 63.0 114.9 49.5 61.9 718.2 119.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 5.8% 29.0% 42.3% 77.1% **Medicare Overall Rating Medicare Quality Measure Rating**

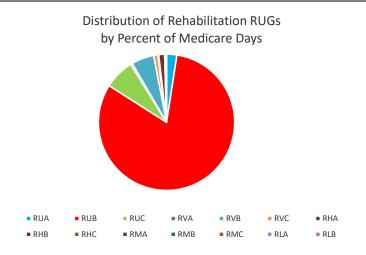
Routine Cost per Day \$237.22

149



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	29	0.9%
Rehabiliation (breakdown in pie chart)	3,030	95.6%
Extensive Services	9	0.3%
Special Care High	37	1.2%
Special Care Low	34	1.1%
Clinically Complex	23	0.7%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	7	0.2%
TOTAL	3,169	
% Medicare Days in Ultra/Very High I	RUGs	94.5%

Total Beds

ROYAL SUITES HEALTHCARE & REHABILITATION

Ownership: For-profit County: Atlantic

Annual Contributions to Local and State Economy

Total Expenditures: \$16,653,700

■ 168 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	25
Nurses: 93 total, including		Contract Labor: 23 total, including	
Registered Nurses (RNs)	14	Nursing	5
■ Licensed Practical Nurses (LPNs)	26	■ Therapists	18
■ Certified Nursing Assistants (CNAs)	52	■ Other	0
Administrative	14	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$490,222 for Royal Suites Healthcare & Rehabilitation.
- Total Employee Payroll: \$5,877,575

■ Estimated State Income Taxes Paid by Employees: \$324,736

Statistical Profile

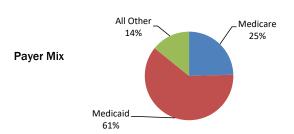
■ Medicare Ratings (from 1 to 5 stars)

 $\begin{array}{ll} \text{Medicare Overall Rating} & & \star \star \star \star \star \\ \text{Medicare Quality Measure Rating} & & \star \star \star \star \star \end{array}$

Routine Cost per Day \$244.81

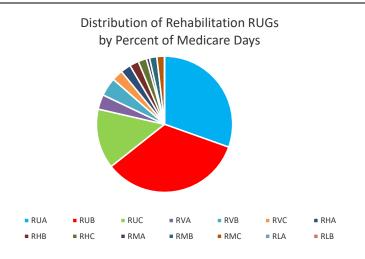
Total Beds 186

Medicare Medicaid All Other **Total** Avg. Daily Census 36.7 91.4 21.2 149.4 28.4 298.0 32.7 66.5 Avg. Length of Stay **Occupancy Rate** 19.7% 49.2% 11.4% 80.3%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	69	0.5%
Rehabiliation (breakdown in pie chart)	12,739	95.2%
Extensive Services	1	0.0%
Special Care High	85	0.6%
Special Care Low	252	1.9%
Clinically Complex	228	1.7%
Behavioral Symptoms/Cognitive Performance	10	0.1%
Reduced Physical Function	4	0.0%
TOTAL	13,388	

% Medicare Days in Ultra/Very High RUGs

85.2%

% to



RUNNELLS SPECIALIZED HOSPITAL

Ownership: For-profit County: Union

Annual Contributions to Local and State Economy

Total Expenditures: \$21,249,000

■ 194 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	1
Nurses: 147 total, including		Contract Labor: 19 total, including	
Registered Nurses (RNs)	18	Nursing	7
 Licensed Practical Nurses (LPNs) 	42	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	86	■ Other	0
Administrative	11	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$897,004 for Runnells Specialized Hospital.
- Total Employee Payroll: \$8,040,685

■ Estimated State Income Taxes Paid by Employees: \$444,248

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★

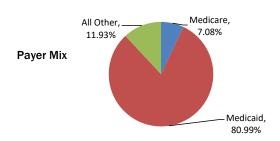
Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$207.85

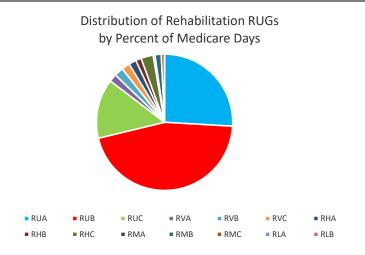
Total Beds 300

Medicare Medicaid **All Other Total** Avg. Daily Census 15.7 179.7 26.5 221.9 35.6 288.9 230.1 188.3 Avg. Length of Stay **Occupancy Rate** 5.2% 59.9% 8.8% 74.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	58	1.0%	
Rehabiliation (breakdown in pie chart)	5,399	94.4%	
Extensive Services	11	0.2%	
Special Care High	62	1.1%	
Special Care Low	82	1.4%	
Clinically Complex	100	1.7%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	9	0.2%	
TOTAL	5,722		

% Medicare Days in Ultra/Very High RUGs

87.0%

% to



SAINT CATHERINE OF SIENA

Ownership: Nonprofit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$3,333,300

■ 47 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	15
Nurses: 25 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	6	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	1	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	18	■ Other	0
Administrative	3	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$228,733 for Saint Catherine of Siena.
- Total Employee Payroll: \$1,899,194

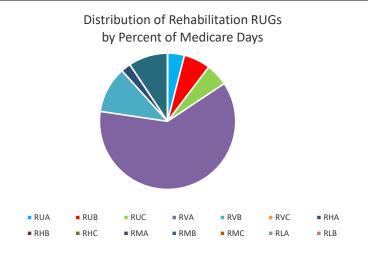
■ Estimated State Income Taxes Paid by Employees: \$104,930

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 0.9 20.4 32.2 53.5 744.7 1,467.8 848.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 65.2 **Occupancy Rate** 1.2% 27.6% 43.5% 72.3% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, 1.67% Medicaid, Payer Mix **Routine Cost per Day** \$124.50 38.16% All Other. **Total Beds** 74 60.17%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	300	92.0%
Extensive Services	26	8.0%
Special Care High	0	0.0%
Special Care Low	0	0.0%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
TOTAL	326	
% Medicare Days in Ultra/Very High RUGs		81.3%

SEACREST VILLAGE

Ownership: For-profit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$16,042,800

■ 173 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	32
Nurses: 97 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	8	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	25	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	64	■ Other	0
Administrative	11	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$455,451 for Seacrest Village.
- Total Employee Payroll: \$6,719,202

■ Estimated State Income Taxes Paid by Employees: \$371,236

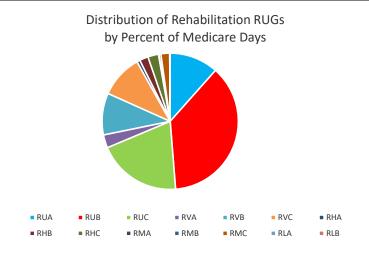
76%

Statistical Profile

Medicare Medicaid All Other Total Avg. Daily Census 20.5 94.5 10.2 125.2 29.4 16.3 89.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 1,149.4 **Occupancy Rate** 12.0% 55.2% 6.0% 73.2% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 16% 8% Payer Mix \$225.45 **Routine Cost per Day** Medicaid **Total Beds** 171

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	67	0.9%	
Rehabiliation (breakdown in pie chart)	7,301	97.7%	
Extensive Services	0	0.0%	
Special Care High	19	0.3%	
Special Care Low	43	0.6%	
Clinically Complex	33	0.4%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	11	0.1%	
TOTAL	7,474		

% Medicare Days in Ultra/Very High RUGs

90.7%

% to



SEASHORE GARDENS

Ownership: Nonprofit County: Atlantic

Annual Contributions to Local and State Economy

Total Expenditures: \$14,526,800

■ 170 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	46
Nurses: 81 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	8	Nursing	0
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	56	■ Other	0
Administrative	11	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$648,770 for Seashore Gardens.
- Total Employee Payroll: \$6,370,303

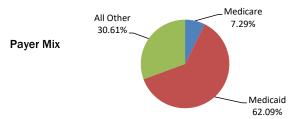
■ Estimated State Income Taxes Paid by Employees: \$351,959

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 11.7 99.9 49.2 160.8 29.5 945.9 315.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 1,657.0 **Occupancy Rate** 6.1% 52.3% 25.8% 84.2% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare All Other

Routine Cost per Day \$187.03

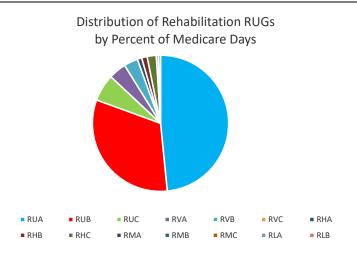
Total Beds 191



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	13	0.3%	
Rehabiliation (breakdown in pie chart)	4,202	98.2%	
Extensive Services	0	0.0%	
Special Care High	20	0.5%	
Special Care Low	14	0.3%	
Clinically Complex	16	0.4%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	16	0.4%	
TOTAL	4,281		

% Medicare Days in Ultra/Very High RUGs 93.0%



SHADY LANE HOME

Ownership: Governmental County: Gloucester

Annual Contributions to Local and State Economy

Total Expenditures: \$35,880,300

■ 63 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 35 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	4	Nursing	0
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	19	■ Other	0
Administrative	3	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$230,306 for Shady Lane Home.
- Total Employee Payroll: \$3,230,914

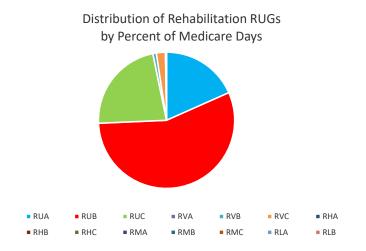
■ Estimated State Income Taxes Paid by Employees: \$178,508

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 4.8 35.7 17.3 57.7 40.7 685.1 134.1 193.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 7.9% 58.5% 28.3% 94.6% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, 8.30% All Other, 29.92% Payer Mix \$1,603.59 **Routine Cost per Day Total Beds** 61

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	1,580	91.3%	
Extensive Services	0	0.0%	
Special Care High	1	0.1%	
Special Care Low	96	5.5%	
Clinically Complex	52	3.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	1	0.1%	
TOTAL	1,730		

% Medicare Days in Ultra/Very High RUGs

90.1%

Medicaid, 61.78%

% to



SHORE MEADOWS REHABILITATION/NURSING

Ownership: For-profit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$12,053,100

■ 16 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	14
Nurses: 0 total, including		Contract Labor: 76 total, including	
Registered Nurses (RNs)	0	Nursing	76
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$521,738 for Shore Meadows Rehabilitation/Nursing.
- Total Employee Payroll: \$343,890

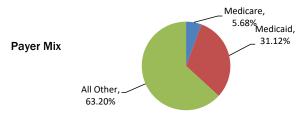
■ Estimated State Income Taxes Paid by Employees: \$19,000

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 7.2 39.6 80.4 127.1 61.5 651.8 131.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 35.6 **Occupancy Rate** 5.6% 30.4% 61.8% 97.8% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare,

Routine Cost per Day \$212.99

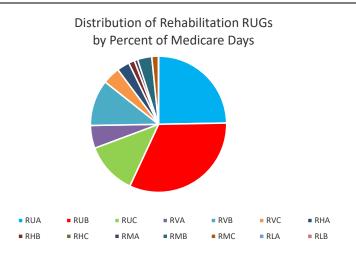
Total Beds 130



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	2,505	95.1%	
Extensive Services	0	0.0%	
Special Care High	27	1.0%	
Special Care Low	37	1.4%	
Clinically Complex	61	2.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	5	0.2%	
TOTAL	2,635		

% Medicare Days in Ultra/Very High RUGs

85.4%



SHORES AT WESLEY MANOR

Ownership: Nonprofit County: Cape May

Annual Contributions to Local and State Economy

Total Expenditures: \$17,341,300

■ 173 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	42
Nurses: 42 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	14	Nursing	1
■ Licensed Practical Nurses (LPNs)	1	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	27	■ Other	0
Administrative	12	Plant Operations and Maintenance	8

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$836,283 for Shores at Wesley Manor.
- Total Employee Payroll: \$6,961,610

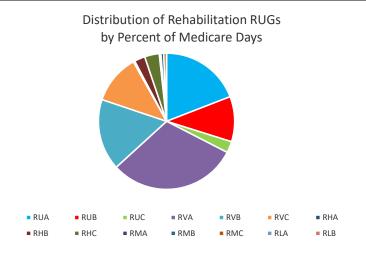
■ Estimated State Income Taxes Paid by Employees: \$384,629

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 14.0 24.0 168.3 206.2 437.2 511.8 229.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 27.2 **Occupancy Rate** 5.6% 9.6% 67.3% 82.5% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, 6.79% Medicaid. Payer Mix 11.62% **Routine Cost per Day** \$87.40 250 **Total Beds** All Other, 81.59%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	5,006	97.9%	
Extensive Services	0	0.0%	
Special Care High	5	0.1%	
Special Care Low	11	0.2%	
Clinically Complex	61	1.2%	
Behavioral Symptoms/Cognitive Performance	4	0.1%	
Reduced Physical Function	25	0.5%	
TOTAL	5,112		

Medicare

% Medicare Days in Ultra/Very High RUGs 90.0%



SHORROCK GARDENS CARE CENTER

Ownership: For-profit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$17,228,100

■ 164 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	20
Nurses: 100 total, including		Contract Labor: 8 total, including	
Registered Nurses (RNs)	10	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	31	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	60	■ Other	0
Administrative	11	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$686,115 for Shorrock Gardens Care Center.
- Total Employee Payroll: \$6,661,453

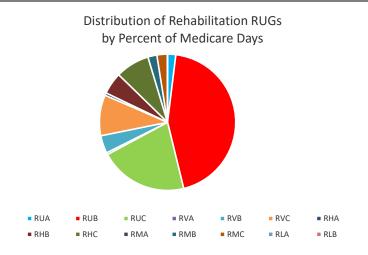
■ Estimated State Income Taxes Paid by Employees: \$368,045

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 22.8 102.7 55.0 180.5 25.6 421.3 220.5 130.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 10.9% 48.9% 26.2% 86.0% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, 12.65% All Other, 30.45% Payer Mix \$162.91 **Routine Cost per Day** 210 Medicaid. **Total Beds** 56.90%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	7,926	95.1%
Extensive Services	0	0.0%
Special Care High	54	0.6%
Special Care Low	178	2.1%
Clinically Complex	124	1.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	52	0.6%
TOTAL	8,334	

% Medicare Days in Ultra/Very High RUGs

77.5%



SINAI POST-ACUTE NURSING REHABILITATION CENTER

Ownership: For-profit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$31,183,200

■ 303 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	49
Nurses: 184 total, including		Contract Labor: 18 total, including	
■ Registered Nurses (RNs) 12		Nursing	1
■ Licensed Practical Nurses (LPNs)	45	■ Therapists	17
■ Certified Nursing Assistants (CNAs)	127	■ Other	0
Administrative	13	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,359,702 for Sinai Post-Acute Nursing Rehabilitation Center.
- Total Employee Payroll: \$11,491,442

■ Estimated State Income Taxes Paid by Employees: \$634,902

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

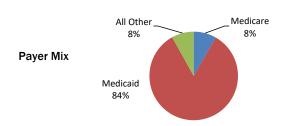
Total Beds

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$180.14

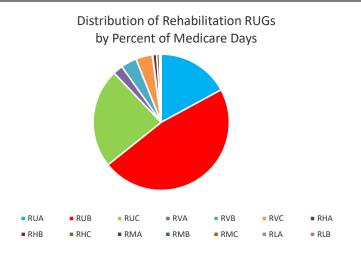
430

Medicaid All Other Medicare Total Avg. Daily Census 28.3 285.0 27.6 340.8 50.4 241.3 30.4 128.7 Avg. Length of Stay **Occupancy Rate** 6.6% 66.3% 6.4% 79.3%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	27	0.3%	
Rehabiliation (breakdown in pie chart)	9,868	95.6%	
Extensive Services	4	0.0%	
Special Care High	14	0.1%	
Special Care Low	341	3.3%	
Clinically Complex	65	0.6%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	5	0.0%	
TOTAL	10,325		

% Medicare Days in Ultra/Very High RUGs

93.7%

% to



SIVER HEALTHCARE CENTER

Ownership: For-profit County: Camden

Annual Contributions to Local and State Economy

Total Expenditures: \$21,891,700

■ 266 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	10	Dietary & Housekeeping	21
Nurses: 169 total, including		Contract Labor: 31 total, including	
Registered Nurses (RNs)	42	■ Nursing	31
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	104	■ Other	0
Administrative	10	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$731,077 for Siver Healthcare Center.
- Total Employee Payroll: \$8,109,274

■ Estimated State Income Taxes Paid by Employees: \$448,037

Medicare

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★★

Routine Cost per Day \$252.02

Total Beds 246
Inclusive of 20 Ventilator & 40 Behavior Mgmt SCNF beds

 Avg. Daily Census
 25.5
 147.3

 Avg. Length of Stay
 45.2
 256.0

 Occupancy Rate
 10.4%
 59.9%

 25.5
 147.3
 20.8
 193.6

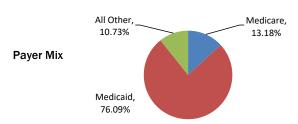
 45.2
 256.0
 62.6
 131.6

 .0.4%
 59.9%
 8.4%
 78.7%

All Other

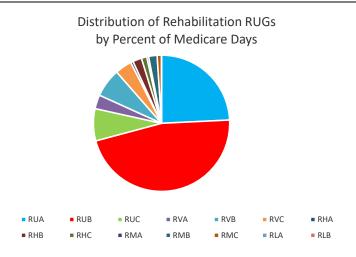
Total

Medicaid



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	487	5.2%
Rehabiliation (breakdown in pie chart)	8,062	86.6%
Extensive Services	486	5.2%
Special Care High	2	0.0%
Special Care Low	179	1.9%
Clinically Complex	87	0.9%
Behavioral Symptoms/Cognitive Performance	8	0.1%
Reduced Physical Function	3	0.0%
TOTAL	9,314	

% Medicare Days in Ultra/Very High RUGs

84.7%



SOMERSET VALLEY REHABILITATION & NURSING CENTER

Ownership: For-profit County: Somerset

Annual Contributions to Local and State Economy

Total Expenditures: \$12,086,300

■ 103 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	20	Dietary & Housekeeping	17
Nurses: 46 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	15	Nursing	0
■ Licensed Practical Nurses (LPNs)	8	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	23	■ Other	0
Administrative	7	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$81,163 for Somerset Valley Rehabilitation & Nursing Center.
- Total Employee Payroll: \$5,651,664

■ Estimated State Income Taxes Paid by Employees: \$312,254

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★★

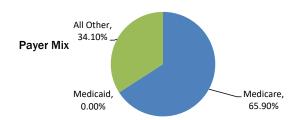
Medicare Quality Measure Rating

★★★★★

Routine Cost per Day \$285.76

Total Beds 64

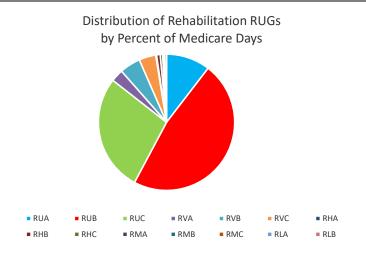
Medicare Medicaid All Other **Total** Avg. Daily Census 36.0 0.0 18.7 54.7 24.3 28.6 Avg. Length of Stay 31.6 0.0 **Occupancy Rate** 56.3% 0.0% 29.1% 85.5%



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	160	1.2%	
Rehabiliation (breakdown in pie chart)	12,414	94.7%	
Extensive Services	8	0.1%	
Special Care High	114	0.9%	
Special Care Low	282	2.2%	
Clinically Complex	104	0.8%	
Behavioral Symptoms/Cognitive Performance	7	0.1%	
Reduced Physical Function	23	0.2%	
TOTAL	13,112		

% Medicare Days in Ultra/Very High RUGs 93.1%



SOMERSET WOODS REHABILITATION & NURSING CENTER

Ownership: For-profit County: Somerset

Annual Contributions to Local and State Economy

Total Expenditures: \$9,735,100

■ 78 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 62 total, including		Contract Labor: 0 total, including	
■ Registered Nurses (RNs) 8		Nursing	0
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	35	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$308,049 for Somerset Woods Rehabilitation & Nursing Center.
- Total Employee Payroll: \$3,624,710

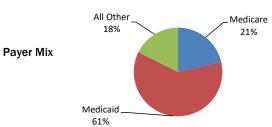
■ Estimated State Income Taxes Paid by Employees: \$200,265

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 19.2 54.9 15.9 90.0 34.9 290.2 145.4 106.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 13.0% 37.1% 10.8% 60.8% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare

Routine Cost per Day \$235.65

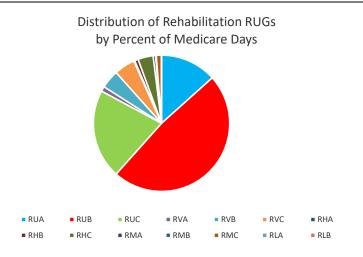
Total Beds 148



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	99	1.4%	
Rehabiliation (breakdown in pie chart)	6,741	96.1%	
Extensive Services	2	0.0%	
Special Care High	45	0.6%	
Special Care Low	106	1.5%	
Clinically Complex	14	0.2%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	4	0.1%	
TOTAL	7,011		

% Medicare Days in Ultra/Very High RUGs

To health

91.0%

SOUTH MOUNTAIN HEALTHCARE & REHABILITATION

Ownership: For-profit County: Union

Annual Contributions to Local and State Economy

Total Expenditures: \$21,991,200

■ 212 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	27
Nurses: 125 total, including		Contract Labor: 20 total, including	
Registered Nurses (RNs)	27	Nursing	0
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	20
■ Certified Nursing Assistants (CNAs)	78	■ Other	0
Administrative	12	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$555,687 for South Mountain Healthcare & Rehabilitation.
- Total Employee Payroll: \$8,343,256

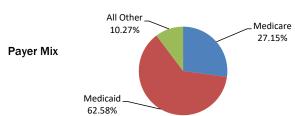
■ Estimated State Income Taxes Paid by Employees: \$460,965

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 47.6 109.7 18.0 175.3 34.8 342.3 36.1 80.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 24.4% 56.3% 9.2% 89.9% **Medicare Overall Rating Medicare Quality Measure Rating** All Other

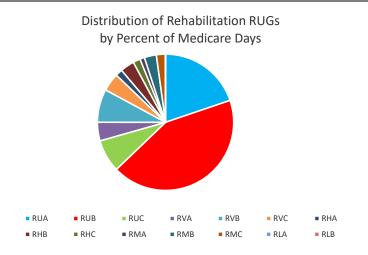
Routine Cost per Day \$277.04

Total Beds 195



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total	
	<u>Days</u>	<u>i otai</u>	
Rehabiliation Plus Extensive Services	194	1.1%	
Rehabiliation (breakdown in pie chart)	16,522	95.4%	
Extensive Services	0	0.0%	
Special Care High	237	1.4%	
Special Care Low	222	1.3%	
Clinically Complex	143	0.8%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	9	0.1%	
TOTAL	17,327		
		04.00/	

% Medicare Days in Ultra/Very High RUGs

84.0%



SOUTHERN OCEAN CENTER

Ownership: For-profit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$14,431,300

■ 118 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	5
Nurses: 78 total, including		Contract Labor: 10 total, including	
■ Registered Nurses (RNs)	17	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	41	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

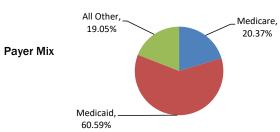
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$361,581 for Southern Ocean Center.
- Total Employee Payroll: \$4,782,695

■ Estimated State Income Taxes Paid by Employees: \$264,244

Statistical Profile

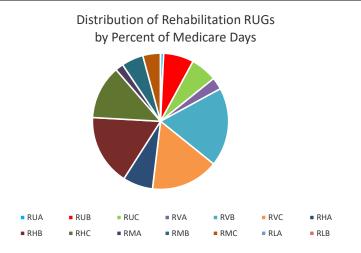
Medicare **Medicaid All Other Total** Avg. Daily Census 21.3 63.2 19.9 104.4 23.2 404.9 27.1 57.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 15.6% 46.5% 14.6% 76.7% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, Medicare.

\$287.71 **Routine Cost per Day** 136 **Total Beds**



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	35	0.5%
Rehabiliation (breakdown in pie chart)	6,463	83.3%
Extensive Services	27	0.3%
Special Care High	235	3.0%
Special Care Low	404	5.2%
Clinically Complex	483	6.2%
Behavioral Symptoms/Cognitive Performance	14	0.2%
Reduced Physical Function	98	1.3%
TOTAL	7,759	
% Medicare Days in Ultra/Very High RUGs		43.3%



SOUTHERN OCEAN MEDICAL CENTER TCU

Ownership: Nonprofit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$2,462,500

■ 27 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$19,322 for Southern Ocean Medical Center TCU.
- Total Employee Payroll: \$1,670,433

■ Estimated State Income Taxes Paid by Employees: \$92,291

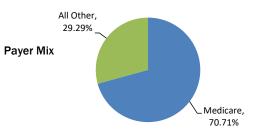
Statistical Profile

■ Medicare Ratings (from 1 to 5 stars) **Medicare Overall Rating Medicare Quality Measure Rating**

Routine Cost per Day \$745.99 **Total Beds** 20

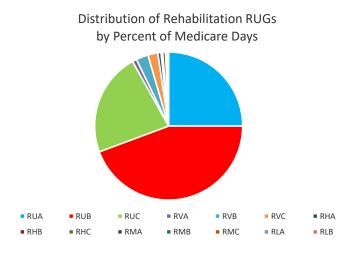
Medicaid Medicare Avg. Daily Census 10.7 Avg. Length of Stay N/A¹ **Occupancy Rate** 53.6%

All Other Total N/A¹ 4.4 15.2 N/A^{1} N/A^{1} N/A¹ N/A¹ 22.2% 75.8%



More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	3,874	99.0%
Extensive Services	0	0.0%
Special Care High	0	0.0%
Special Care Low	1	0.0%
Clinically Complex	34	0.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	4	0.1%
TOTAL	3,913	

% Medicare Days in Ultra/Very High RUGs

96.7%

¹ This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

SOUTHGATE HEALTH CARE CENTER

Ownership: For-profit County: Salem

Annual Contributions to Local and State Economy

Total Expenditures: \$14,740,400

■ 125 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	34
Nurses: 0 total, including		Contract Labor: 73 total, including	
Registered Nurses (RNs)	0	Nursing	61
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	13	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$406,496 for Southgate Health Care Center.
- Total Employee Payroll: \$1,573,436

■ Estimated State Income Taxes Paid by Employees: \$86,932

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$224.33

Total Beds 152
Inclusive of 44 Behavior Management SCNF beds

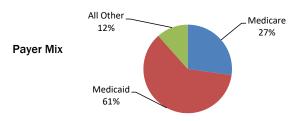
Avg. Daily Census 35.0 78.6 Avg. Length of Stay 33.8 308.4 Occupancy Rate 23.0% 51.7%

 ledicare
 Medicald
 All Other
 Total

 35.0
 78.6
 14.8
 128.4

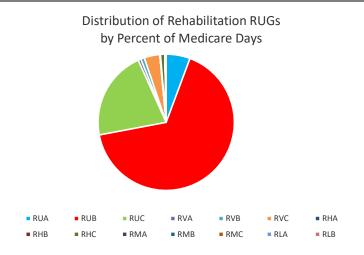
 33.8
 308.4
 40.1
 77.5

 23.0%
 51.7%
 9.8%
 84.5%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u>	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	209	1.6%	
Rehabiliation (breakdown in pie chart)	12,178	95.4%	
Extensive Services	88	0.7%	
Special Care High	155	1.2%	
Special Care Low	111	0.9%	
Clinically Complex	9	0.1%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	10	0.1%	
TOTAL	12,760		

% Medicare Days in Ultra/Very High RUGs

95.5%



SPRINGPOINT AT ATRIUM

Ownership: Nonprofit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$15,564,900

■ 113 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	43
Nurses: 30 total, including		Contract Labor: 4 total, including	
Registered Nurses (RNs)	6	■ Nursing	2
■ Licensed Practical Nurses (LPNs)	8	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	16	■ Other	0
Administrative	3	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$145,126 for Springpoint at Atrium.
- Total Employee Payroll: \$4,818,007

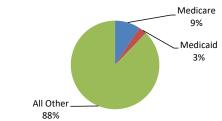
■ Estimated State Income Taxes Paid by Employees: \$266,195

Payer Mix

Statistical Profile

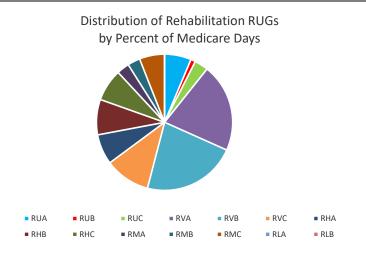
Medicare **Medicaid All Other Total** Avg. Daily Census 3.4 1.1 32.3 36.8 16.6 287.3 115.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 **Occupancy Rate** 7.9% 2.5% 75.0% 85.5% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare

\$348.74 **Routine Cost per Day Total Beds** 43



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	1,073	86.4%
Extensive Services	0	0.0%
Special Care High	37	3.0%
Special Care Low	7	0.6%
Clinically Complex	76	6.1%
Behavioral Symptoms/Cognitive Performance	9	0.7%
Reduced Physical Function	40	3.2%
TOTAL	1,242	
% Medicare Days in Ultra/Very High RUGs		56.0%

SPRINGPOINT AT CRESTWOOD MANOR

Ownership: Nonprofit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$19,696,500

■ 170 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	65
Nurses: 31 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	3	■ Nursing	2
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	20	■ Other	0
Administrative	6	Plant Operations and Maintenance	14

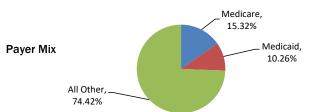
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$185,368 for Springpoint at Crestwood Manor.
- Total Employee Payroll: \$6,485,717

■ Estimated State Income Taxes Paid by Employees: \$358,336

Statistical Profile

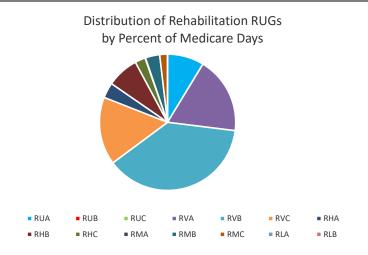
Medicare **Medicaid All Other Total** Avg. Daily Census 7.7 5.2 37.4 50.3 40.2 188.5 189.8 120.8 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 12.0% 8.1% 58.5% 78.6% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, 15.32%

\$288.71 **Routine Cost per Day Total Beds** 64



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	653	23.2%
Rehabiliation (breakdown in pie chart)	1,943	69.1%
Extensive Services	0	0.0%
Special Care High	94	3.3%
Special Care Low	64	2.3%
Clinically Complex	57	2.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	2	0.1%
TOTAL	2,813	
% Medicare Days in Ultra/Very High RUGs		55.9%

SPRINGPOINT AT DENVILLE

Ownership: Nonprofit County: Morris

Annual Contributions to Local and State Economy

Total Expenditures: \$25,899,900

■ 204 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	61
Nurses: 61 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	18	Nursing	0
■ Licensed Practical Nurses (LPNs)	8	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	35	■ Other	0
Administrative	5	Plant Operations and Maintenance	16

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$169,121 for Springpoint at Denville.
- Total Employee Payroll: \$10,330,123

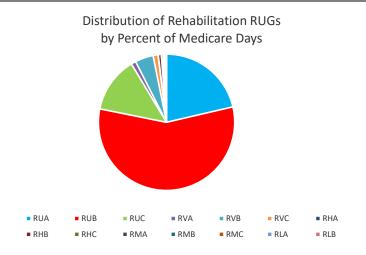
■ Estimated State Income Taxes Paid by Employees: \$570,739

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 31.8 0.0 38.9 70.6 30.4 137.7 53.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 **Occupancy Rate** 37.8% 0.0% 46.3% 84.1% **Medicare Overall Rating Medicare Quality Measure Rating** Payer Mix All Other, Medicare, \$330.68 **Routine Cost per Day** 44.97% 55.03% **Total Beds** 84 Medicaid, 0.00%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	100	0.9%	
Rehabiliation (breakdown in pie chart)	11,261	97.1%	
Extensive Services	0	0.0%	
Special Care High	66	0.6%	
Special Care Low	85	0.7%	
Clinically Complex	58	0.5%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	23	0.2%	
TOTAL	11,593		

% Medicare Days in Ultra/Very High RUGs

96.0%

% to



SPRINGPOINT AT MEADOW LAKES

Ownership: Nonprofit County: Mercer

Annual Contributions to Local and State Economy

Total Expenditures: \$26,285,000

■ 210 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	73
Nurses: 37 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	5	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	11	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	22	■ Other	0
Administrative	5	Plant Operations and Maintenance	26

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$171,016 for Springpoint at Meadow Lakes.
- Total Employee Payroll: \$9,014,312

■ Estimated State Income Taxes Paid by Employees: \$498,041

Statistical Profile

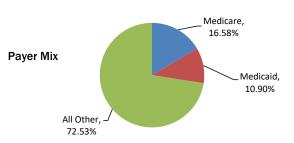
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating Medicare Quality Measure Rating

\$336.69 **Routine Cost per Day**

Total Beds 60

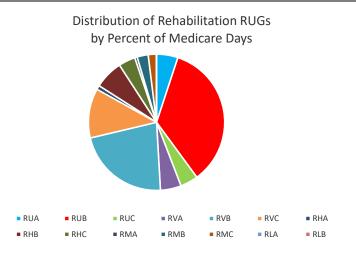
Medicare **Medicaid All Other** Total Avg. Daily Census 7.8 5.1 34.2 47.1 468.5 191.9 116.2 Avg. Length of Stay 36.1 **Occupancy Rate** 13.0% 8.6% 57.0% 78.5%



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	2,742	96.2%
Extensive Services	0	0.0%
Special Care High	19	0.7%
Special Care Low	27	0.9%
Clinically Complex	40	1.4%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	23	0.8%
TOTAL	2,851	

% Medicare Days in Ultra/Very High RUGs



79.9%

SPRINGPOINT AT MONROE VILLAGE

Ownership: Nonprofit County: Middlesex

Annual Contributions to Local and State Economy

Total Expenditures: \$21,715,900

■ 186 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	67
Nurses: 33 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	4	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	19	■ Other	0
Administrative	5	Plant Operations and Maintenance	14

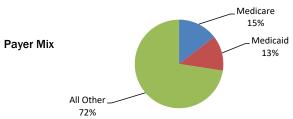
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$191,984 for Springpoint at Monroe Village.
- Total Employee Payroll: \$7,266,582

■ Estimated State Income Taxes Paid by Employees: \$401,479

Statistical Profile

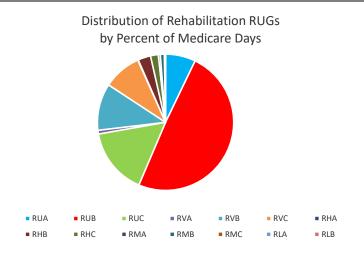
Medicare **Medicaid All Other Total** Avg. Daily Census 7.5 37.5 51.7 6.6 34.8 2,424.0 168.9 117.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 12.6% 11.1% 62.5% 86.1% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 15%

Routine Cost per Day \$276.94 **Total Beds** 60



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	12	0.4%
Rehabiliation (breakdown in pie chart)	2,590	94.1%
Extensive Services	0	0.0%
Special Care High	22	0.8%
Special Care Low	67	2.4%
Clinically Complex	36	1.3%
Behavioral Symptoms/Cognitive Performance	11	0.4%
Reduced Physical Function	14	0.5%
TOTAL	2,752	
% Medicare Days in Ultra/Very High F	RUGs	88.3%



SPRINGPOINT AT MONTGOMERY

Ownership: Nonprofit County: Somerset

Annual Contributions to Local and State Economy

Total Expenditures: \$24,342,600

■ 187 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	69
Nurses: 29 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	6	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	7	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	16	■ Other	0
Administrative	5	Plant Operations and Maintenance	15

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$124,910 for Springpoint at Montgomery.
- Total Employee Payroll: \$7,625,375

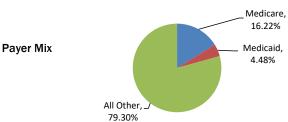
■ Estimated State Income Taxes Paid by Employees: \$421,302

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 5.6 1.5 27.2 34.3 241.9 122.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 33.3 0.0 **Occupancy Rate** 13.9% 3.8% 67.9% 85.7% **Medicare Overall Rating Medicare Quality Measure Rating**

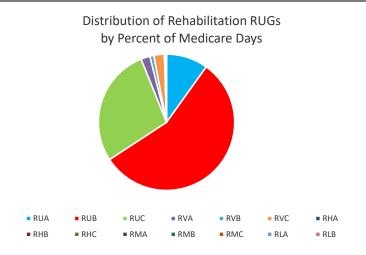
Routine Cost per Day \$402.61

Total Beds 40



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	2,002	98.7%
Extensive Services	0	0.0%
Special Care High	2	0.1%
Special Care Low	5	0.2%
Clinically Complex	20	1.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
TOTAL	2,029	

% Medicare Days in Ultra/Very High RUGs 98.2%



ST. ANNS HOME FOR THE AGED

Ownership: Nonprofit County: Hudson

Annual Contributions to Local and State Economy

Total Expenditures: \$15,588,100

■ 164 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	10	Dietary & Housekeeping	45
Nurses: 79 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	15	■ Nursing	0
Licensed Practical Nurses (LPNs)	13	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	52	■ Other	0
Administrative	10	Plant Operations and Maintenance	6

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$378,889 for St. Anns Home for the Aged.
- Total Employee Payroll: \$6,983,534

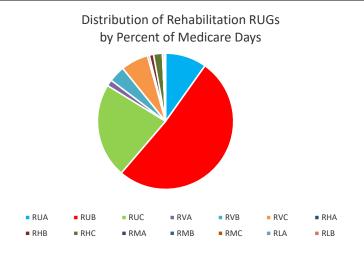
■ Estimated State Income Taxes Paid by Employees: \$385,840

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 23.0 62.1 25.0 110.1 88.5 97.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 27.7 3,777.8 **Occupancy Rate** 19.1% 51.8% 20.8% 91.7% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, All Other, 20.88% 22.70% Payer Mix **Routine Cost per Day** \$266.58 120 **Total Beds** Medicaid, 56.42%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	34	0.4%	
Rehabiliation (breakdown in pie chart)	8,078	96.3%	
Extensive Services	0	0.0%	
Special Care High	58	0.7%	
Special Care Low	176	2.1%	
Clinically Complex	37	0.4%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	3	0.0%	
TOTAL	8,386		

% Medicare Days in Ultra/Very High RUGs

92.6%

% to



ST. JOSEPHS HOME FOR THE ELDERLY

Ownership: Nonprofit County: Passaic

Annual Contributions to Local and State Economy

Total Expenditures: \$8,159,200

■ 72 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	28
Nurses: 23 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	3	Nursing	0
■ Licensed Practical Nurses (LPNs)	3	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	17	■ Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$169,717 for St. Josephs Home for the Elderly.
- Total Employee Payroll: \$4,201,927

■ Estimated State Income Taxes Paid by Employees: \$232,156

Medicare

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

Medicare Quality Measure Rating

Avg. Daily Census

Avg. Length of Stay

Occupancy Rate

3.0%

 Avg. Daily Census
 1.2
 35.4
 3.6
 40.2

 Avg. Length of Stay
 148.0
 1,615.0
 659.0
 1,129.4

 Occupancy Rate
 3.0%
 86.3%
 8.8%
 98.1%

Medicaid

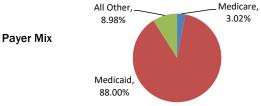
All Other

Medicare

Total

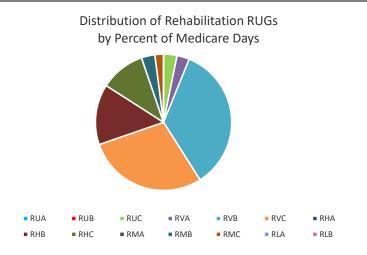
Routine Cost per Day \$332.40

Total Beds 41



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	439	98.9%	
Extensive Services	0	0.0%	
Special Care High	0	0.0%	
Special Care Low	0	0.0%	
Clinically Complex	0	0.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	5	1.1%	
TOTAL	444		

% Medicare Days in Ultra/Very High RUGs

68.9%



ST. JOSEPHS SENIORS HOME

Ownership: Nonprofit County: Middlesex

Annual Contributions to Local and State Economy

Total Expenditures: \$7,465,200

■ 91 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	17
Nurses: 59 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	3	Nursing	0
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	46	■ Other	0
Administrative	3	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$411,824 for St. Josephs Seniors Home.
- Total Employee Payroll: \$2,896,235

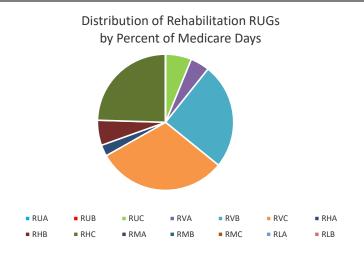
■ Estimated State Income Taxes Paid by Employees: \$160,017

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 2.7 22.9 71.8 97.4 334.0 1,668.2 970.7 1,015.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 2.5% 20.6% 64.7% 87.7% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare 2.82% Payer Mix Medicaid \$125.67 **Routine Cost per Day** 23.46% **Total Beds** 111 All Other 73.72%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	971	96.9%	
Extensive Services	0	0.0%	
Special Care High	3	0.3%	
Special Care Low	0	0.0%	
Clinically Complex	14	1.4%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	14	1.4%	
TOTAL	1,002		

% Medicare Days in Ultra/Very High RUGs

64.8%

% to



ST. LAWRENCE REHABILITATION CENTER

Ownership: Nonprofit County: Mercer

Annual Contributions to Local and State Economy

Total Expenditures: \$2,965,000

■ 54 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$120,344 for St. Lawrence Rehabilitation Center.
- Total Employee Payroll: \$2,913,194

■ Estimated State Income Taxes Paid by Employees: \$160,954

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★★★

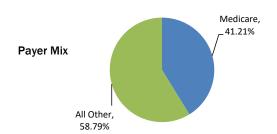
Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$431.59

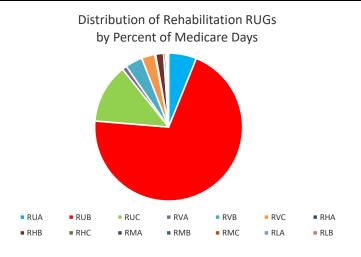
Total Beds 56

Medicare **Medicaid All Other Total** Avg. Daily Census 19.4 N/A¹ 27.7 47.0 N/A^{1} N/A¹ Avg. Length of Stay N/A¹ N/A¹ N/A^{\perp} **Occupancy Rate** 34.6% 49.4% 84.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	6,947	98.3%
Extensive Services	0	0.0%
Special Care High	20	0.3%
Special Care Low	15	0.2%
Clinically Complex	66	0.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	19	0.3%
TOTAL	7,067	

% Medicare Days in Ultra/Very High RUGs 95.2%



¹ This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

ST. MARY'S CENTER FOR REHABILITATION & HEALTHCARE

Ownership: Nonprofit County: Camden

Annual Contributions to Local and State Economy

Total Expenditures: \$21,712,800

■ 221 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	45
Nurses: 114 total, including		Contract Labor: 20 total, including	
Registered Nurses (RNs)	20	■ Nursing	11
 Licensed Practical Nurses (LPNs) 	25	■ Therapists	9
■ Certified Nursing Assistants (CNAs)	70	■ Other	0
Administrative	11	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$988,478 for St. Mary's Center for Rehabilitation & Healthcare.
- Total Employee Payroll: \$7,907,102

■ Estimated State Income Taxes Paid by Employees: \$436,867

Statistical Profile

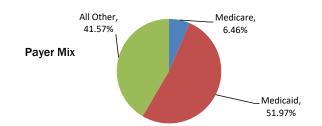
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★

Routine Cost per Day \$155.26

Total Beds 313

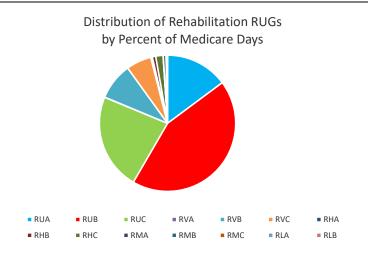
Medicare Medicaid **All Other Total** Avg. Daily Census 15.7 126.2 101.0 242.9 622.6 160.9 190.6 Avg. Length of Stay 35.3 **Occupancy Rate** 5.0% 40.3% 32.3% 77.6%



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	235	4.1%	
Rehabiliation (breakdown in pie chart)	5,306	92.7%	
Extensive Services	0	0.0%	
Special Care High	45	0.8%	
Special Care Low	11	0.2%	
Clinically Complex	114	2.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	13	0.2%	
TOTAL	5,724		

% Medicare Days in Ultra/Very High RUGs

92.7%



ST. VINCENTS NURSING HOME

Ownership: Nonprofit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$14,701,000

■ 156 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	33
Nurses: 98 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	29	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	6	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	64	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$504,109 for St. Vincents Nursing Home.
- Total Employee Payroll: \$7,681,217

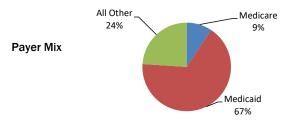
■ Estimated State Income Taxes Paid by Employees: \$424,387

Statistical Profile

Medicaid All Other Medicare Total Avg. Daily Census 12.0 85.3 30.6 127.8 30.3 74.5 158.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 0.0 **Occupancy Rate** 7.9% 56.5% 20.3% 84.7% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 24% 9% Payer Mix

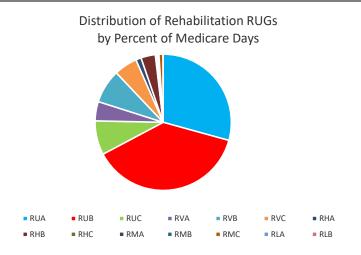
Routine Cost per Day \$287.38

Total Beds 151



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	53	1.2%	
Rehabiliation (breakdown in pie chart)	4,002	91.7%	
Extensive Services	0	0.0%	
Special Care High	99	2.3%	
Special Care Low	93	2.1%	
Clinically Complex	90	2.1%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	26	0.6%	
TOTAL	4,363		

% Medicare Days in Ultra/Very High RUGs

86.9%

% to



STERLING MANOR

Ownership: For-profit County: Burlington

Annual Contributions to Local and State Economy

Total Expenditures: \$7,901,400

■ 14 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	10
Nurses: 0 total, including		Contract Labor: 61 total, including	
Registered Nurses (RNs)	0	Nursing	61
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$390,821 for Sterling Manor.
- Total Employee Payroll: \$344,437

■ Estimated State Income Taxes Paid by Employees: \$19,030

Statistical Profile

Medicare Ratings (from 1 to 5 stars)

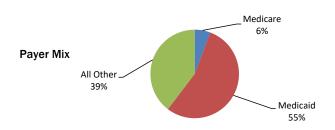
Total Beds

Medicare Overall Rating ★
Medicare Quality Measure Rating ★

★

Routine Cost per Day \$206.60

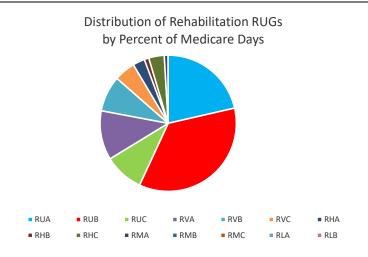
Medicare **Medicaid All Other Total** Avg. Daily Census 52.1 37.8 95.3 5.4 100.0 626.6 143.7 Avg. Length of Stay 66.3 **Occupancy Rate** 4.4% 42.0% 30.5% 76.8%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

124

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	1,933	97.2%
Extensive Services	0	0.0%
Special Care High	0	0.0%
Special Care Low	30	1.5%
Clinically Complex	2	0.1%
Behavioral Symptoms/Cognitive Performance	12	0.6%
Reduced Physical Function	11	0.6%
TOTAL	1,988	

% Medicare Days in Ultra/Very High RUGs 88.9%



STRATFORD MANOR

Ownership: For-profit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$13,048,800

■ 125 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	20
Nurses: 71 total, including		Contract Labor: 12 total, including	
Registered Nurses (RNs)	9	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	43	■ Other	0
Administrative	5	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$391,584 for Stratford Manor.
- Total Employee Payroll: \$4,830,685

■ Estimated State Income Taxes Paid by Employees: \$266,895

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating
Medicare Quality Measure Rating

Routine Cost per Day

\$203.54

Total Beds

131

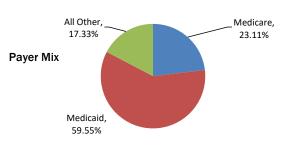
Avg. Daily Census 27.1
Avg. Length of Stay 37.6
Occupancy Rate 20.7%

 Medicare
 Medicaid
 All Other
 Total

 27.1
 69.7
 20.3
 117.1

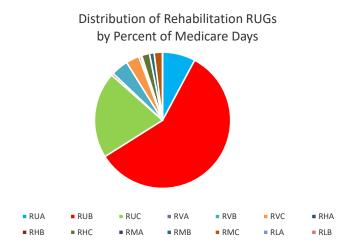
 37.6
 198.8
 35.1
 71.0

 20.7%
 53.2%
 15.5%
 89.4%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	260	2.6%
Rehabiliation (breakdown in pie chart)	9,428	95.5%
Extensive Services	2	0.0%
Special Care High	65	0.7%
Special Care Low	99	1.0%
Clinically Complex	12	0.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	7	0.1%
TOTAL	9,873	

% Medicare Days in Ultra/Very High RUGs



92.6%

SUMMER HILL NURSING HOME

Ownership: For-profit County: Middlesex

Annual Contributions to Local and State Economy

Total Expenditures: \$11,056,000

■ 122 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	23
Nurses: 62 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	6	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	40	■ Other	0
Administrative	17	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$434,234 for Summer Hill Nursing Home.
- Total Employee Payroll: \$4,856,126

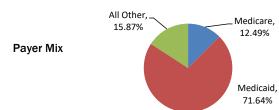
■ Estimated State Income Taxes Paid by Employees: \$268,301

Statistical Profile

Medicare **Medicaid All Other Total** Avg. Daily Census 14.2 81.7 18.1 114.0 37.1 542.2 90.5 155.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 11.9% 68.1% 15.1% 95.0% **Medicare Overall Rating Medicare Quality Measure Rating** All Other,. Medicare. 15.87%

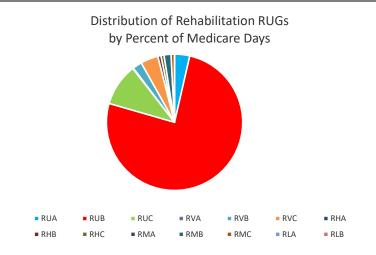
Routine Cost per Day \$220.51

Total Beds 120



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	19	0.4%
Rehabiliation (breakdown in pie chart)	4,958	95.4%
Extensive Services	0	0.0%
Special Care High	46	0.9%
Special Care Low	100	1.9%
Clinically Complex	71	1.4%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	4	0.1%
TOTAL	5,199	

% Medicare Days in Ultra/Very High RUGs

92.0%



SUMMIT RIDGE

Ownership: For-profit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$15,184,000

■ 143 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	8
Nurses: 103 total, including		Contract Labor: 8 total, including	
■ Registered Nurses (RNs)	27	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	7
■ Certified Nursing Assistants (CNAs)	Certified Nursing Assistants (CNAs) 57 ■ Other		0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$582,387 for Summit Ridge.
- Total Employee Payroll: \$6,054,944

■ Estimated State Income Taxes Paid by Employees: \$334,536

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating

★★

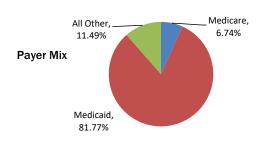
Medicare Quality Measure Rating

★★★★★

Routine Cost per Day \$218.52

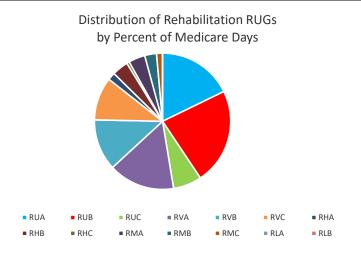
Total Beds 152

Medicare Medicaid **All Other Total** Avg. Daily Census 9.7 117.4 16.5 143.5 45.3 470.8 32.9 148.8 Avg. Length of Stay **Occupancy Rate** 6.4% 77.2% 10.8% 94.4%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	33	0.9%
Rehabiliation (breakdown in pie chart)	2,960	83.8%
Extensive Services	27	0.8%
Special Care High	123	3.5%
Special Care Low	237	6.7%
Clinically Complex	135	3.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	18	0.5%
TOTAL	3,533	

% Medicare Days in Ultra/Very High RUGs

71.7%



SUNNYSIDE MANOR

Ownership: For-profit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$12,696,500

■ 117 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	19
Nurses: 42 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	9	Nursing	0
■ Licensed Practical Nurses (LPNs)	5	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	28	■ Other	0
Administrative	7	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$552,480 for Sunnyside Manor.
- Total Employee Payroll: \$5,753,267

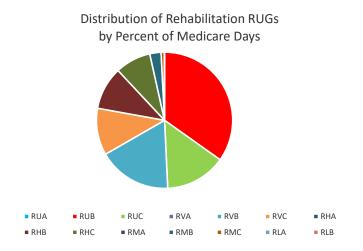
■ Estimated State Income Taxes Paid by Employees: \$317,868

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 9.9 17.8 109.2 136.8 57.1 1,298.0 830.4 430.6 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 6.5% 11.7% 71.8% 90.0% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, 7.21% Medicaid, Payer Mix 12.99% \$112.41 **Routine Cost per Day** 152 **Total Beds** All Other, 79.80%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>/6 tO</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	3,552	98.7%	
Extensive Services	0	0.0%	
Special Care High	36	1.0%	
Special Care Low	1	0.0%	
Clinically Complex	0	0.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	10	0.3%	
TOTAL	3,599		

% Medicare Days in Ultra/Very High RUGs

76.8%

% to



TALLWOODS CARE CENTER

Ownership: For-profit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$15,490,500

■ 167 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	36
Nurses: 99 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	16	Nursing	0
■ Licensed Practical Nurses (LPNs)	23	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	60	■ Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$599,445 for Tallwoods Care Center.
- Total Employee Payroll: \$5,906,660

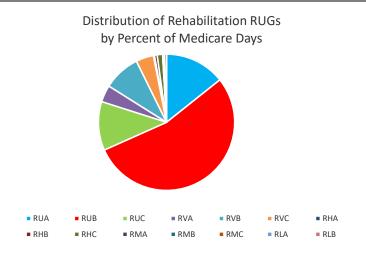
■ Estimated State Income Taxes Paid by Employees: \$326,343

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 22.1 101.3 36.5 159.8 45.2 393.4 81.1 133.8 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 12.3% 56.3% 20.3% 88.8% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, Medicare, 22.81% 13.80% Payer Mix **Routine Cost per Day** \$213.09 180 **Total Beds** Medicaid, 63.39%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	69	0.9%	
Rehabiliation (breakdown in pie chart)	7,862	97.8%	
Extensive Services	11	0.1%	
Special Care High	26	0.3%	
Special Care Low	21	0.3%	
Clinically Complex	47	0.6%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	2	0.0%	
TOTAL	8,038		

Medicare

% Medicare Days in Ultra/Very High RUGs

95.5%



TEANECK NURSING HOME

Ownership: For-profit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$8,658,900

■ 15 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	9
Nurses: 0 total, including		Contract Labor: 55 total, including	
Registered Nurses (RNs)	0	■ Nursing	55
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	0	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$422,016 for Teaneck Nursing Home.
- Total Employee Payroll: \$378,100

■ Estimated State Income Taxes Paid by Employees: \$20,890

Statistical Profile

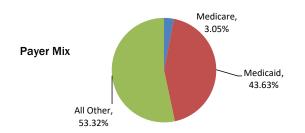
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$216.88

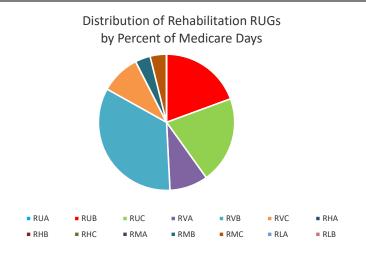
Total Beds 107

Medicare **Medicaid All Other Total** Avg. Daily Census 3.1 43.6 53.4 100.0 160.9 2,434.1 259.0 Avg. Length of Stay 32.8 **Occupancy Rate** 2.9% 40.8% 49.9% 93.5%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	1,000	89.8%
Extensive Services	0	0.0%
Special Care High	10	0.9%
Special Care Low	103	9.2%
Clinically Complex	0	0.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	1	0.1%
TOTAL	1,114	

% Medicare Days in Ultra/Very High RUGs

83.0%



THE ACTORS FUND NURSING HOME

Ownership: Nonprofit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$12,991,900

■ 123 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	30
Nurses: 59 total, including		Contract Labor: 5 total, including	
Registered Nurses (RNs)	10	Nursing	0
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	40	■ Other	
Administrative	12	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$444,974 for The Actors Fund Nursing Home.
- Total Employee Payroll: \$5,558,978

■ Estimated State Income Taxes Paid by Employees: \$307,134

Medicare

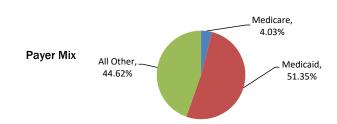
Statistical Profile

Avg. Daily Census 4.3 54.7 47.6 106.6 62.8 907.9 17,357.0 810.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 4.0% 51.1% 44.4% 99.6%

Medicare Overall Rating ★★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$242.08

Total Beds 107

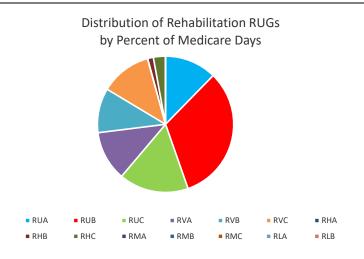


Medicaid All Other

Total

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total
Rehabiliation Plus Extensive Services	56	3.6%
Rehabiliation (breakdown in pie chart)	1,494	95.2%
Extensive Services	0	0.0%
Special Care High	2	0.1%
Special Care Low	0	0.0%
Clinically Complex	8	0.5%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	9	0.6%
TOTAL	1,569	

% Medicare Days in Ultra/Very High RUGs

94.7%



THE CHATEAU AT ROCHELLE PARK

Ownership: For-profit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$14,601,000

■ 122 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	17
Nurses: 0 total, including		Contract Labor: 96 total, including	
Registered Nurses (RNs)	0	■ Nursing	77
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	19
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	8	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$46,154 for The Chateau at Rochelle Park.
- Total Employee Payroll: \$939,742

■ Estimated State Income Taxes Paid by Employees: \$51,921

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

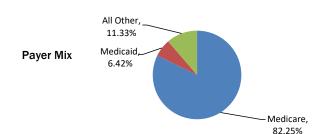
Medicare Overall Rating Medicare Quality Measure Rating

Routine Cost per Day \$444.37

Inclusive of 11 Ventilator SCNF beds

Total Beds

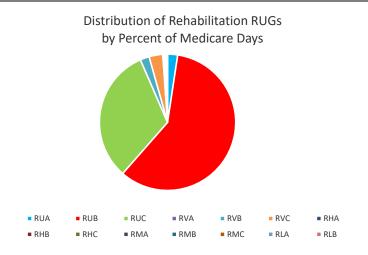
Medicare Medicaid All Other **Total** Avg. Daily Census 49.1 6.8 59.8 3.8 31.4 30.8 Avg. Length of Stay 41.2 24.2 **Occupancy Rate** 67.3% 5.3% 9.3% 81.9%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

73

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	2,365	13.2%
Rehabiliation (breakdown in pie chart)	12,897	71.9%
Extensive Services	2,024	11.3%
Special Care High	246	1.4%
Special Care Low	243	1.4%
Clinically Complex	154	0.9%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	10	0.1%
TOTAL	17,939	
% Medicare Days in Ultra/Very High RUGs		83.6%

THE DWELLING PLACE

Ownership: Nonprofit County: Morris

Annual Contributions to Local and State Economy

Total Expenditures: \$6,489,400

■ 42 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	11	Dietary & Housekeeping	0
Nurses: 27 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	13	Nursing	0
■ Licensed Practical Nurses (LPNs)	2	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	12	■ Other	0
Administrative	0	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$86,313 for The Dwelling Place.
- Total Employee Payroll: \$2,699,070

■ Estimated State Income Taxes Paid by Employees: \$149,124

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating
Medicare Quality Measure Rating

Routine Cost per Day

\$677.85

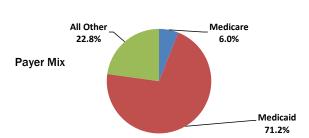
Total Beds

25

Inclusive of 25 Ventilator SCNF beds

Medicare Medicaid **All Other Total** Avg. Daily Census 15.0 4.8 21.1 1.3 115.8 1,828.0 770.4 Avg. Length of Stay 585.7 **Occupancy Rate** 5.1% 60.1% 19.3% 84.4%

% Medicare Days in Ultra/Very High RUGs



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis Medicare % to Distribution of Rehabilitation RUGs **Total Days** by Percent of Medicare Days **Rehabiliation Plus Extensive Services** 0 0.0% Rehabiliation (breakdown in pie chart) 0 0.0% Analysis not available; facility does not have **Extensive Services** 403 100.0% rehabilitation RUG volume. 0 Special Care High 0.0% **Special Care Low** 0 0.0% **Clinically Complex** 0 0.0% Behavioral Symptoms/Cognitive Performance 0 0.0% **Reduced Physical Function** 0 0.0% **TOTAL** 403

To health!

0.0%

Ownership: Nonprofit County: Burlington

Annual Contributions to Local and State Economy

Total Expenditures: \$23,844,300

■ 166 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	57
Nurses: 27 total, including		Contract Labor: 3 total, including	
Registered Nurses (RNs)	9	Nursing	0
■ Licensed Practical Nurses (LPNs)	2	■ Therapists	3
■ Certified Nursing Assistants (CNAs)	16	■ Other	0
Administrative	10	Plant Operations and Maintenance	11

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$99,270 for The Evergreens.
- Total Employee Payroll: \$7,290,226

■ Estimated State Income Taxes Paid by Employees: \$402,785

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

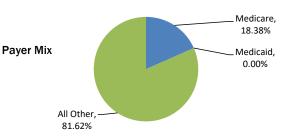
 Medicare Overall Rating
 ★★★★

 Medicare Quality Measure Rating
 ★★★★

Routine Cost per Day \$375.02

Total Beds 34

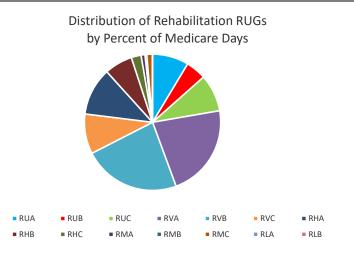
Medicare Medicaid All Other **Total** Avg. Daily Census 5.1 0.0 22.8 28.0 26.4 99.1 65.8 Avg. Length of Stay 0.0 **Occupancy Rate** 15.1% 0.0% 67.1% 82.2%



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	1,845	98.3%	
Extensive Services	0	0.0%	
Special Care High	17	0.9%	
Special Care Low	4	0.2%	
Clinically Complex	2	0.1%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	8	0.4%	
TOTAL	1,876		

% Medicare Days in Ultra/Very High RUGs

75.7%



THE FOUNTAINS AT CEDAR PARKE

Ownership: For-profit County: Camden

Annual Contributions to Local and State Economy

Total Expenditures: \$15,771,600

■ 171 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	46
Nurses: 27 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	1	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	9	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	17	■ Other	0
Administrative	5	Plant Operations and Maintenance	22

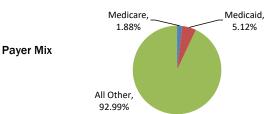
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,362,754 for The Fountains at Cedar Parke.
- Total Employee Payroll: \$6,114,273

■ Estimated State Income Taxes Paid by Employees: \$337,814

Statistical Profile

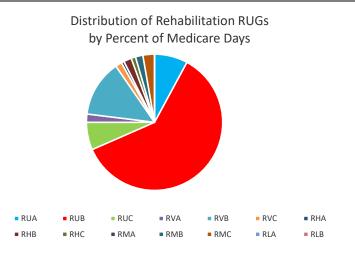
Medicare Medicaid **All Other Total** Avg. Daily Census 6.0 16.4 296.9 319.2 213.2 355.3 275.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 24.4 **Occupancy Rate** 1.6% 4.4% 80.0% 86.0% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, Medicaid, 1.88% 5.12%

Routine Cost per Day \$30.65 371 **Total Beds**



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	36	1.6%
Rehabiliation (breakdown in pie chart)	2,104	95.9%
Extensive Services	0	0.0%
Special Care High	17	0.8%
Special Care Low	0	0.0%
Clinically Complex	34	1.6%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	2	0.1%
TOTAL	2,193	
% Medicare Days in Ultra/Very High I	RUGs	89.4%

THE GARDENS AT MONROE

Ownership: For-profit County: Middlesex

Annual Contributions to Local and State Economy

Total Expenditures: \$13,012,800

■ 127 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	19
Nurses: 51 total, including		Contract Labor: 37 total, including	
Registered Nurses (RNs)	17	■ Nursing	27
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	23	■ Other	0
Administrative	9	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$375,432 for The Gardens at Monroe.
- Total Employee Payroll: \$4,424,733

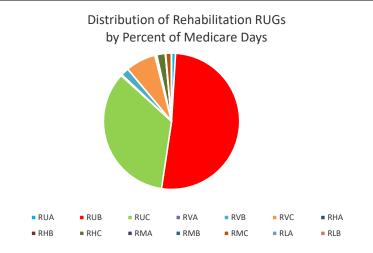
■ Estimated State Income Taxes Paid by Employees: \$244,466

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 20.6 62.8 23.5 106.9 20.6 424.4 53.6 67.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 15.2% 46.2% 17.3% 78.6% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, Medicare. 21.98% 19.31% Payer Mix \$258.86 **Routine Cost per Day** 136 **Total Beds** Medicaid,

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	7,346	97.5%
Extensive Services	0	0.0%
Special Care High	49	0.7%
Special Care Low	119	1.6%
Clinically Complex	17	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	5	0.1%
TOTAL	7,536	

% Medicare Days in Ultra/Very High RUGs 93.6%



58.71%

THE HARBORAGE

Ownership: Nonprofit County: Hudson

Annual Contributions to Local and State Economy

Total Expenditures: \$29,753,800

■ 251 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	22
Nurses: 179 total, including		Contract Labor: 14 total, including	
■ Registered Nurses (RNs) 37		Nursing	0
■ Licensed Practical Nurses (LPNs)	42	■ Therapists	14
■ Certified Nursing Assistants (CNAs)	99	■ Other	0
Administrative	17	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$888,696 for The Harborage.
- Total Employee Payroll: \$11,271,725

■ Estimated State Income Taxes Paid by Employees: \$622,763

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 32.9 170.7 33.6 237.1 1,832.1 101.3 145.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 27.3 **Occupancy Rate** 13.3% 69.1% 13.6% 96.0% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, Medicare, 14.17% 13.86%

Routine Cost per Day \$292.77

Total Beds 247

Inclusive of 13 Ventilator SCNF beds

Payer Mix

All Other,

14.17%

Medicare,

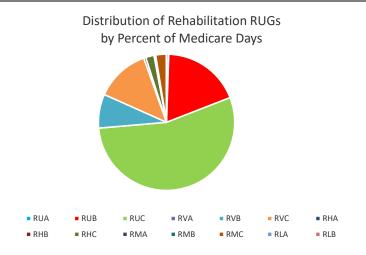
13.86%

Medicaid,

71.97%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	32	0.3%	
Rehabiliation (breakdown in pie chart)	10,830	90.3%	
Extensive Services	55	0.5%	
Special Care High	179	1.5%	
Special Care Low	626	5.2%	
Clinically Complex	240	2.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	35	0.3%	
TOTAL	11,997		

% Medicare Days in Ultra/Very High RUGs

85.6%

% to

Medicare



THE HEALTH AT GALLOWAY

Ownership: For-profit County: Atlantic

Annual Contributions to Local and State Economy

Total Expenditures: \$10,912,200

■ 100 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	4	Dietary & Housekeeping	0
Nurses: 63 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	7	■ Nursing	3
■ Licensed Practical Nurses (LPNs)	1 5	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	42	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$345,930 for The Health at Galloway.
- Total Employee Payroll: \$4,230,379

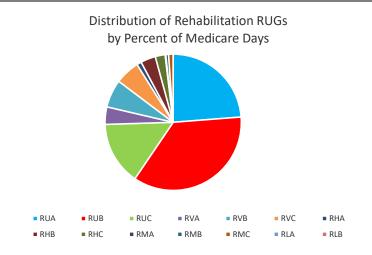
■ Estimated State Income Taxes Paid by Employees: \$233,728

Statistical Profile

Medicaid All Other Medicare Total Avg. Daily Census 21.3 68.1 11.4 100.8 31.9 185.4 45.4 78.3 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 17.8% 56.7% 9.5% 84.0% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare All Other 11% 21% Payer Mix \$248.65 **Routine Cost per Day** 120 **Total Beds** Medicaid 68%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	14	0.2%
Rehabiliation (breakdown in pie chart)	7,314	94.0%
Extensive Services	0	0.0%
Special Care High	142	1.8%
Special Care Low	202	2.6%
Clinically Complex	80	1.0%
Behavioral Symptoms/Cognitive Performance	12	0.2%
Reduced Physical Function	13	0.2%
TOTAL	7,777	

% Medicare Days in Ultra/Very High RUGs

85.9%



THE HEALTH CENTER OF BLOOMINGDALE

Ownership: For-profit County: Passaic

Annual Contributions to Local and State Economy

Total Expenditures: \$11,348,900

■ 111 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	4	Dietary & Housekeeping	16
Nurses: 64 total, including		Contract Labor: 3 total, including	
Registered Nurses (RNs)	10	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	15	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	39	■ Other	0
Administrative	5	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$381,225 for The Health Center of Bloomingdale.
- Total Employee Payroll: \$4,868,287

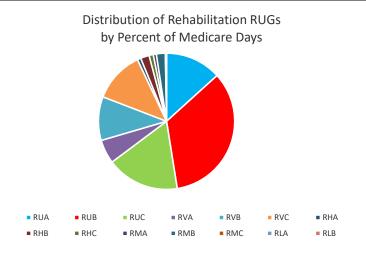
■ Estimated State Income Taxes Paid by Employees: \$268,973

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 14.2 72.1 15.5 101.9 54.2 351.0 89.8 158.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 13.2% 66.8% 14.4% 94.3% **Medicare Overall Rating Medicare Quality Measure Rating** All Other. Medicare, 15.21% 13.99% Payer Mix \$250.01 **Routine Cost per Day** Medicaid, 108 **Total Beds** 70.80%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	383	7.4%
Rehabiliation (breakdown in pie chart)	4,625	89.1%
Extensive Services	0	0.0%
Special Care High	48	0.9%
Special Care Low	131	2.5%
Clinically Complex	6	0.1%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
TOTAL	5,193	

Medicare

% Medicare Days in Ultra/Very High RUGs 90.1%



THE MANOR

Ownership: Nonprofit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$13,785,300

■ 139 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	28
Nurses: 67 total, including		Contract Labor: 46 total, including	
Registered Nurses (RNs)	11	Nursing	35
■ Licensed Practical Nurses (LPNs)	17	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	38	■ Other	0
Administrative	9	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$302,387 for The Manor.
- Total Employee Payroll: \$6,220,285

■ Estimated State Income Taxes Paid by Employees: \$343,671

Statistical Profile

Medicaid All Other Medicare Total Avg. Daily Census 32.8 33.9 35.6 102.3 21.5 951.1 38.1 40.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 26.7% 27.5% 29.0% 83.2%

Medicare Overall Rating

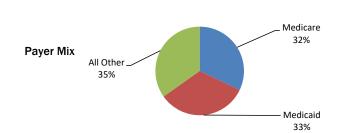
★★★

Medicare Quality Measure Rating

★★★★

Routine Cost per Day \$281.14

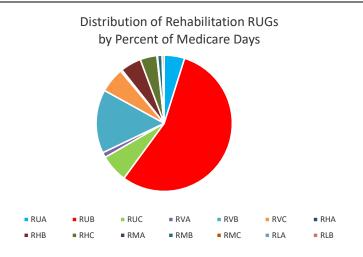
Total Beds 123



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	116	1.0%	
Rehabiliation (breakdown in pie chart)	11,009	91.9%	
Extensive Services	18	0.2%	
Special Care High	281	2.3%	
Special Care Low	351	2.9%	
Clinically Complex	158	1.3%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	44	0.4%	
TOTAL	11,978		

% Medicare Days in Ultra/Very High RUGs

82.2%



THE PALACE REHABILITATION & CARE CENTER

Ownership: For-profit County: Burlington

Annual Contributions to Local and State Economy

Total Expenditures: \$12,707,000

26 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	18
Nurses: 0 total, including		Contract Labor: 94 total, including	
Registered Nurses (RNs)	0	■ Nursing	88
■ Licensed Practical Nurses (LPNs)	0	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	0	■ Other	0
Administrative	4	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$654,992 for The Palace Rehabilitation & Care Center.
- Total Employee Payroll: \$804,257

■ Estimated State Income Taxes Paid by Employees: \$44,435

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

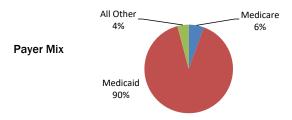
Medicare Overall Rating Medicare Quality Measure Rating

Routine Cost per Day \$178.48 165 **Total Beds**

Medicare Medicaid All Other Avg. Daily Census 9.0 144.0 64.1 343.5 Avg. Length of Stay **Occupancy Rate** 5.4% 87.3%

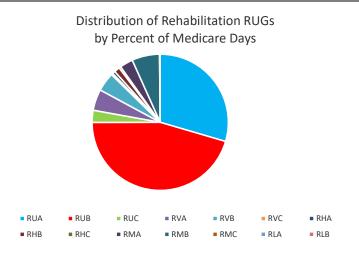
6.6 159.5 35.8 214.8 4.0% 96.7%

Total



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u>	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	3,169	97.0%	
Extensive Services	0	0.0%	
Special Care High	8	0.2%	
Special Care Low	41	1.3%	
Clinically Complex	32	1.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	17	0.5%	
TOTAL	3,267		

% Medicare Days in Ultra/Very High RUGs

85.1%



THE VENETIAN CARE & REHABILITATION CENTER

County: Middlesex Ownership: For-profit

Annual Contributions to Local and State Economy

Total Expenditures: \$20,452,100

■ 179 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	23
Nurses: 96 total, including		Contract Labor: 33 total, including	
Registered Nurses (RNs)	13	■ Nursing	18
■ Licensed Practical Nurses (LPNs)	32	■ Therapists	16
■ Certified Nursing Assistants (CNAs)	51	■ Other	0
Administrative	6	Plant Operations and Maintenance	4

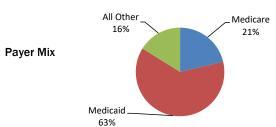
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$576,022 for The Venetian Care & Rehabilitation Center.
- Total Employee Payroll: \$6,483,651

■ Estimated State Income Taxes Paid by Employees: \$358,222

Statistical Profile

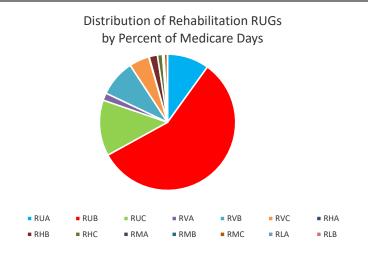
Medicare Medicaid **All Other Total** Avg. Daily Census 35.9 105.2 27.2 168.3 872.8 1,653.2 139.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 33.7 **Occupancy Rate** 19.9% 58.5% 15.1% 93.5% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare

Routine Cost per Day \$265.68 180 **Total Beds**



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	248	1.9%
Rehabiliation (breakdown in pie chart)	12,074	92.4%
Extensive Services	117	0.9%
Special Care High	268	2.1%
Special Care Low	312	2.4%
Clinically Complex	38	0.3%
Behavioral Symptoms/Cognitive Performance	4	0.0%
Reduced Physical Function	5	0.0%
TOTAL	13,066	
% Medicare Days in Ultra/Very High I	RUGs	89.6%

% Medicare Days in Ultra/Very High RUGs



THE VILLA AT FLORHAM PARK INC.

Ownership: Nonprofit County: Morris

Annual Contributions to Local and State Economy

Total Expenditures: \$9,107,000

■ 79 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	7
Nurses: 35 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	5	Nursing	3
■ Licensed Practical Nurses (LPNs)	10	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	20	■ Other	0
Administrative	7	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$194,642 for The Villa at Florham Park Inc..
- Total Employee Payroll: \$3,160,535

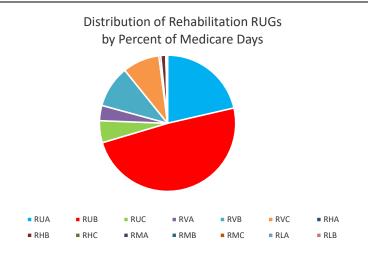
■ Estimated State Income Taxes Paid by Employees: \$174,620

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 6.5 18.5 26.3 51.2 42.9 963.4 479.3 227.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 8.1% 23.1% 32.8% 64.0% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, 12.62% Payer Mix \$354.34 **Routine Cost per Day** All Other, 51.29% Medicaid. **Total Beds** 80 36.09%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70 to	
Rehabiliation Plus Extensive Services	66	2.8%	
Rehabiliation (breakdown in pie chart)	2,239	94.9%	
Extensive Services	0	0.0%	
Special Care High	0	0.0%	
Special Care Low	18	0.8%	
Clinically Complex	9	0.4%	
Behavioral Symptoms/Cognitive Performance	25	1.1%	
Reduced Physical Function	2	0.1%	
TOTAL	2,359		

% Medicare Days in Ultra/Very High RUGs

Medicare



95.0%

THE WANAQUE CENTER FOR NURSING & REHABILITATION

Ownership: For-profit County: Passaic

Annual Contributions to Local and State Economy

Total Expenditures: \$31,119,700

242 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	31	Dietary & Housekeeping	0
Nurses: 172 total, including		Contract Labor: 2 total, including	
■ Registered Nurses (RNs)	24	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	69	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	79	■ Other	0
Administrative	7	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$898,458 for The Wanaque Center For Nursing & Rehabilitation.
- Total Employee Payroll: \$13,035,867

■ Estimated State Income Taxes Paid by Employees: \$720,232

Statistical Profile

Medicare **Medicaid All Other** Total Avg. Daily Census 4.7 184.2 22.3 211.2 34.0 819.7 169.9 426.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 2.1% 81.1% 9.8% 93.1% **Medicare Overall Rating Medicare Quality Measure Rating** All Other_ Medicare 11%

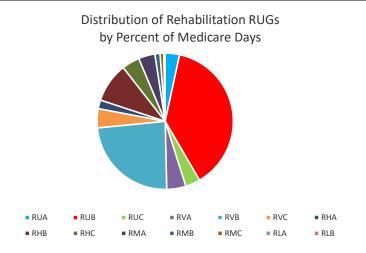
Routine Cost per Day \$326.87 **Total Beds** 227

Inclusive of 92 Pediatric SCNF beds

Payer Mix Medicaid 87%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



Medicare Days	<u>% to</u> Total
8	0.5%
1,563	90.2%
0	0.0%
11	0.6%
56	3.2%
89	5.1%
0	0.0%
5	0.3%
1,732	
	Days 8 1,563 0 11 56 89 0 5

% Medicare Days in Ultra/Very High RUGs

70.4%

2%



THE WOODLANDS

Ownership: For-profit County: Union

Annual Contributions to Local and State Economy

Total Expenditures: \$11,131,800

■ 107 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	4
Nurses: 75 total, including		Contract Labor: 5 total, including	
■ Registered Nurses (RNs)	21	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	42	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$440,527 for The Woodlands.
- Total Employee Payroll: \$4,622,182

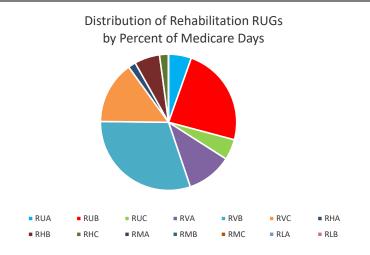
■ Estimated State Income Taxes Paid by Employees: \$255,376

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 8.9 87.0 14.3 110.1 19.7 577.2 40.7 115.8 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 7.4% 72.5% 11.9% 91.8% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, Medicare. 12.97% 8.05% Payer Mix **Routine Cost per Day** \$213.43 120 **Total Beds** Medicaid,

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	14	0.4%	
Rehabiliation (breakdown in pie chart)	2,858	89.0%	
Extensive Services	0	0.0%	
Special Care High	129	4.0%	
Special Care Low	141	4.4%	
Clinically Complex	46	1.4%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	25	0.8%	
TOTAL	3,213		

% Medicare Days in Ultra/Very High RUGs 80.0%

To health!

78.98%

% to

Medicare

TOWER LODGE CARE CENTER

Ownership: For-profit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$4,843,000

■ 55 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	7
Nurses: 28 total, including		Contract Labor: 7 total, including	
Registered Nurses (RNs)	5	■ Nursing	4
■ Licensed Practical Nurses (LPNs)	6	■ Therapists	2
■ Certified Nursing Assistants (CNAs)	18	■ Other	0
Administrative	4	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$217,612 for Tower Lodge Care Center.
- Total Employee Payroll: \$2,008,253

■ Estimated State Income Taxes Paid by Employees: \$110,956

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★
Medicare Quality Measure Rating ★★

Routine Cost per Day \$211.84

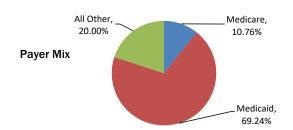
Total Beds 60

 Medicare
 Medicaid
 All Other

 Avg. Daily Census
 6.0
 38.8
 11.2

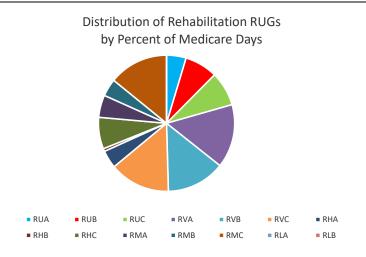
 Avg. Length of Stay
 88.0
 456.9
 272.7

 Occupancy Rate
 10.1%
 64.7%
 18.7%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	2,094	95.1%	
Extensive Services	0	0.0%	
Special Care High	16	0.7%	
Special Care Low	77	3.5%	
Clinically Complex	2	0.1%	
Behavioral Symptoms/Cognitive Performance	7	0.3%	
Reduced Physical Function	5	0.2%	
TOTAL	2,201		

% Medicare Days in Ultra/Very High RUGs

60.9%

% to

Medicare

Total

56.0

288.1

93.4%



TRINITAS REGIONAL MEDICAL CENTER TCU

Ownership: Nonprofit County: Union

Annual Contributions to Local and State Economy

Total Expenditures: \$6,012,300

■ 102 full-time equivalent jobs (salaried and contract), including therapists, nurses, dietary and housekeeping, plant operations and maintenance, administrative and contract labor.

As a result, certain sections of this report cannot be presented for nursing homes reporting as subproviders, as CMS does not collect the necessary data.

Information affected by this data reporting structure include the detailed breakout of FTE jobs by position and the calculation of average length of stay.

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$448,836 for Trinitas Regional Medical Center TCU .
- Total Employee Payroll: \$766,270

■ Estimated State Income Taxes Paid by Employees: \$42,336

Statistical Profile

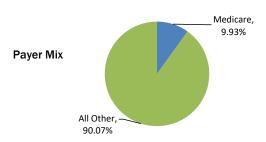
■ Medicare Ratings (from 1 to 5 stars)

 $\begin{array}{ll} \text{Medicare Overall Rating} & & \star \star \star \star \star \\ \text{Medicare Quality Measure Rating} & & \star \star \star \star \star \end{array}$

Routine Cost per Day \$46.49

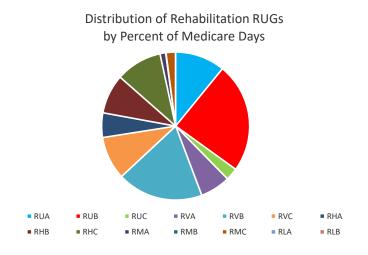
Total Beds 124

Medicaid **All Other** Medicare **Total** Avg. Daily Census 11.4 N/A¹ 40.8 114.5 N/A^{1} Avg. Length of Stay N/A¹ N/A¹ N/A¹ N/A^{\perp} **Occupancy Rate** 9.2% 32.9% 92.4%



More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	3,798	91.5%	
Extensive Services	0	0.0%	
Special Care High	119	2.9%	
Special Care Low	125	3.0%	
Clinically Complex	82	2.0%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	27	0.7%	
TOTAL	4,151		
O/ Madiacra Dava in Illian (Vancillish I	DUC	66 20/	

% Medicare Days in Ultra/Very High RUGs 66.3%



¹ This provider reports its data as a subprovider on another facility's Medicare Cost Report. Subproviders are required to submit a more limited set of data to Medicare on their annual cost reports.

TROY HILLS CENTER

Ownership: For-profit County: Morris

Annual Contributions to Local and State Economy

Total Expenditures: \$13,348,300

■ 112 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	4
Nurses: 76 total, including		Contract Labor: 9 total, including	
Registered Nurses (RNs)	20	Nursing	0
■ Licensed Practical Nurses (LPNs)	13	■ Therapists	8
■ Certified Nursing Assistants (CNAs)	44	■ Other	0
Administrative	6	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$430,848 for Troy Hills Center.
- Total Employee Payroll: \$4,685,943

■ Estimated State Income Taxes Paid by Employees: \$258,898

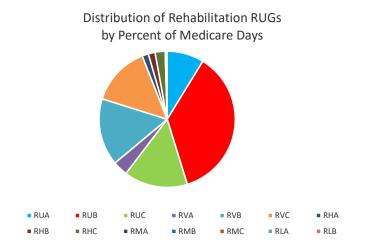
Statistical Profile

Medicaid All Other Medicare Total Avg. Daily Census 11.8 83.2 15.8 110.9 40.8 562.7 48.4 145.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 9.1% 64.0% 12.1% 85.3% **Medicare Overall Rating Medicare Quality Measure Rating** All Other, Medicare, 14.24% 10.68% Payer Mix **Routine Cost per Day** \$265.29

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

130

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	89	2.1%	
Rehabiliation (breakdown in pie chart)	3,916	90.6%	
Extensive Services	13	0.3%	
Special Care High	99	2.3%	
Special Care Low	111	2.6%	
Clinically Complex	73	1.7%	
Behavioral Symptoms/Cognitive Performance	9	0.2%	
Reduced Physical Function	11	0.3%	
TOTAL	4,321		

% Medicare Days in Ultra/Very High RUGs

86.8%

Medicaid, 75.09%

% to

Medicare



VALLEY VIEW CARE CENTER

Ownership: For-profit County: Sussex

Annual Contributions to Local and State Economy

Total Expenditures: \$3,045,400

■ 30 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	7
Nurses: 14 total, including		Contract Labor: 3 total, including	
Registered Nurses (RNs)	4	■ Nursing	3
■ Licensed Practical Nurses (LPNs)	2	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	8	■ Other	0
Administrative	1	Plant Operations and Maintenance	0

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$83,821 for Valley View Care Center.
- Total Employee Payroll: \$1,321,581

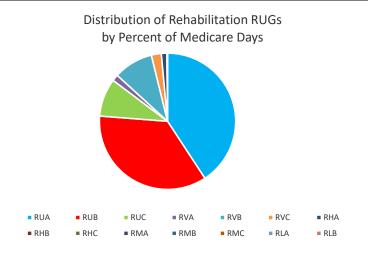
■ Estimated State Income Taxes Paid by Employees: \$73,017

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 5.5 12.9 6.3 24.7 44.3 4,716.0 1,158.0 188.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 19.5% 46.1% 22.7% 88.3% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare. All Other, 22.08% 25.66% Payer Mix **Routine Cost per Day** \$278.54 **Total Beds** 28 Medicai...

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	70	3.5%	
Rehabiliation (breakdown in pie chart)	1,906	95.6%	
Extensive Services	0	0.0%	
Special Care High	0	0.0%	
Special Care Low	1	0.1%	
Clinically Complex	6	0.3%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	10	0.5%	
TOTAL	1,993		

Medicare

% Medicare Days in Ultra/Very High RUGs 97.7%



VAN DYK MANOR - RIDGEWOOD

Ownership: For-profit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$16,373,000

■ 158 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	26
Nurses: 77 total, including		Contract Labor: 21 total, including	
Registered Nurses (RNs)	18	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	12	■ Therapists	20
■ Certified Nursing Assistants (CNAs)	47	■ Other	0
Administrative	20	Plant Operations and Maintenance	3

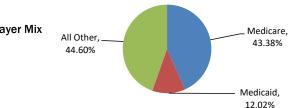
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$197,431 for Van Dyk Manor Ridgewood.
- Total Employee Payroll: \$7,448,445

■ Estimated State Income Taxes Paid by Employees: \$411,527

Statistical Profile

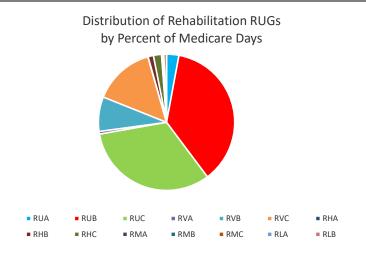
Medicare Medicaid **All Other Total** Avg. Daily Census 34.8 9.6 35.7 80.1 20.0 219.8 40.4 30.0 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 36.2% 10.0% 37.2% 83.5% **Medicare Overall Rating Medicare Quality Measure Rating** Payer Mix All Other \$382.05 **Routine Cost per Day**

Total Beds 96



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	232	1.8%
Rehabiliation (breakdown in pie chart)	11,664	91.9%
Extensive Services	62	0.5%
Special Care High	105	0.8%
Special Care Low	391	3.1%
Clinically Complex	167	1.3%
Behavioral Symptoms/Cognitive Performance	2	0.0%
Reduced Physical Function	66	0.5%
TOTAL	12,689	

% Medicare Days in Ultra/Very High RUGs 89.0%



VAN DYK MANOR OF MONTCLAIR

Ownership: For-profit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$9,665,300

■ 101 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	20
Nurses: 51 total, including		Contract Labor: 5 total, including	
Registered Nurses (RNs)	11	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	8	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	32	■ Other	0
Administrative	14	Plant Operations and Maintenance	3

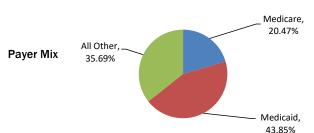
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$205,060 for Van Dyk Manor of Montclair.
- Total Employee Payroll: \$5,099,526

■ Estimated State Income Taxes Paid by Employees: \$281,749

Statistical Profile

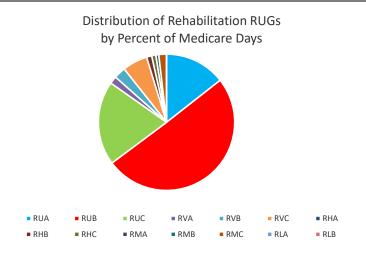
Medicare Medicaid All Other **Total** Avg. Daily Census 12.1 26.0 21.1 59.3 21.6 65.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 677.4 **Occupancy Rate** 17.3% 37.1% 30.2% 84.7% **Medicare Overall Rating Medicare Quality Measure Rating**

\$350.42 **Routine Cost per Day** 70 **Total Beds**



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	19	0.4%
Rehabiliation (breakdown in pie chart)	4,168	94.1%
Extensive Services	1	0.0%
Special Care High	47	1.1%
Special Care Low	121	2.7%
Clinically Complex	53	1.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	18	0.4%
TOTAL	4,427	
% Medicare Days in Ultra/Very High RUGs		90.1%



64.2

VICTORIA MANOR

Ownership: For-profit County: Cape May

Annual Contributions to Local and State Economy

Total Expenditures: \$11,685,200

■ 110 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	13
Nurses: 66 total, including		Contract Labor: 6 total, including	
Registered Nurses (RNs)	16	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	15	■ Therapists	5
■ Certified Nursing Assistants (CNAs)	35	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$395,470 for Victoria Manor.
- Total Employee Payroll: \$3,923,875

■ Estimated State Income Taxes Paid by Employees: \$216,794

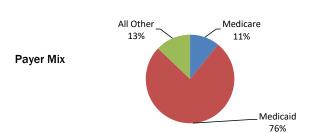
Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating Medicare Quality Measure Rating

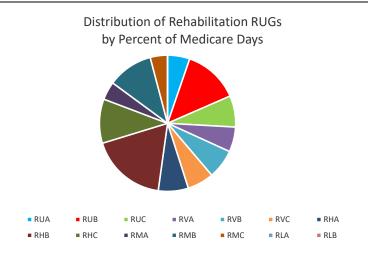
\$251.15 **Routine Cost per Day** 120 **Total Beds**

Medicare Medicaid All Other **Total** Avg. Daily Census 11.1 77.7 13.2 102.0 23.5 417.1 49.1 109.8 Avg. Length of Stay **Occupancy Rate** 9.3% 64.8% 11.0% 85.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	27	0.7%
Rehabiliation (breakdown in pie chart)	3,603	88.7%
Extensive Services	0	0.0%
Special Care High	291	7.2%
Special Care Low	78	1.9%
Clinically Complex	28	0.7%
Behavioral Symptoms/Cognitive Performance	3	0.1%
Reduced Physical Function	31	0.8%
TOTAL	4,061	
% Medicare Days in Ultra/Very High I	40.3%	



VIRTUA HEALTH AND REHABILITATION - BERLIN

Ownership: Nonprofit County: Camden

Annual Contributions to Local and State Economy

Total Expenditures: \$15,863,700

■ 155 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	24
Nurses: 86 total, including		Contract Labor: 16 total, including	
Registered Nurses (RNs)	17	Nursing	3
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	54	■ Other	0
Administrative	10	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$385,827 for Virtua Health and Rehabilitation Berlin.
- Total Employee Payroll: \$6,716,225

■ Estimated State Income Taxes Paid by Employees: \$371,071

Statistical Profile

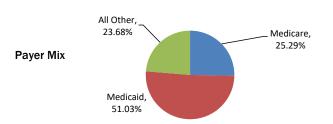
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$340.92

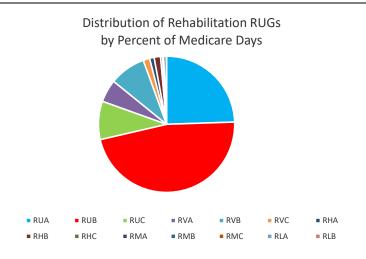
Total Beds 128

Medicare Medicaid All Other **Total** Avg. Daily Census 30.0 60.6 28.1 118.7 19.7 789.6 33.8 48.8 Avg. Length of Stay **Occupancy Rate** 23.4% 47.3% 22.0% 92.7%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	14	0.1%
Rehabiliation (breakdown in pie chart)	10,524	96.3%
Extensive Services	0	0.0%
Special Care High	40	0.4%
Special Care Low	141	1.3%
Clinically Complex	118	1.1%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	90	0.8%
TOTAL	10,928	

% Medicare Days in Ultra/Very High RUGs 92.3%



VIRTUA HEALTH AND REHABILITATION - MT. HOLLY

Ownership: Nonprofit County: Burlington

Annual Contributions to Local and State Economy

Total Expenditures: \$20,104,200

205 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	35
Nurses: 115 total, including		Contract Labor: 18 total, including	
Registered Nurses (RNs)	19	■ Nursing	4
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	15
■ Certified Nursing Assistants (CNAs)	75	■ Other	0
Administrative	12	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$566,045 for Virtua Health and Rehabilitation Mt. Holly.
- Total Employee Payroll: \$8,812,023

■ Estimated State Income Taxes Paid by Employees: \$486,864

Statistical Profile

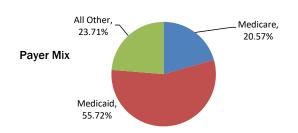
■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★★★

Routine Cost per Day \$308.18

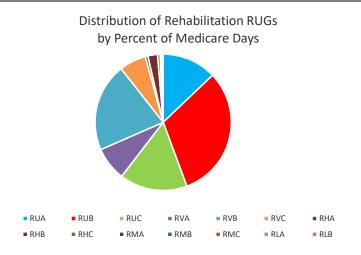
Total Beds 180

Medicaid All Other Medicare Total Avg. Daily Census 33.7 91.3 38.8 163.8 333.1 28.4 50.2 Avg. Length of Stay 20.8 **Occupancy Rate** 18.7% 50.7% 21.6% 91.0%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	11,814	96.0%	
Extensive Services	0	0.0%	
Special Care High	70	0.6%	
Special Care Low	147	1.2%	
Clinically Complex	144	1.2%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	126	1.0%	
TOTAL	12,301		

% Medicare Days in Ultra/Very High RUGs

92.0%

% to

Medicare



VOORHEES CENTER

Ownership: For-profit County: Camden

Annual Contributions to Local and State Economy

Total Expenditures: \$14,536,400

■ 149 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	6
Nurses: 100 total, including		Contract Labor: 12 total, including	
Registered Nurses (RNs)	24	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	22	■ Therapists	10
■ Certified Nursing Assistants (CNAs)	54	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$657,769 for Voorhees Center.
- Total Employee Payroll: \$5,830,106

■ Estimated State Income Taxes Paid by Employees: \$322,113

Medicare

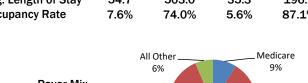
Statistical Profile

Avg. Daily Census 14.4 140.6 10.6 165.6 54.7 503.0 35.3 196.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 87.1%

Medicare Overall Rating Medicare Quality Measure Rating

Routine Cost per Day \$191.79

190 **Total Beds**



Payer Mix Medicaid 85%

Medicaid

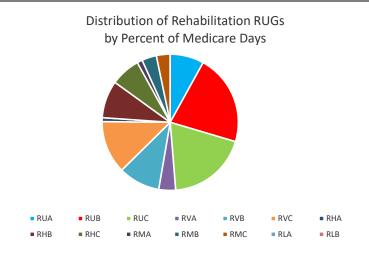
All Other

Medicare

Total

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	127	2.4%
Rehabiliation (breakdown in pie chart)	4,621	88.0%
Extensive Services	0	0.0%
Special Care High	177	3.4%
Special Care Low	188	3.6%
Clinically Complex	69	1.3%
Behavioral Symptoms/Cognitive Performance	14	0.3%
Reduced Physical Function	53	1.0%
TOTAL	5,249	

% Medicare Days in Ultra/Very High RUGs

68.4%



VOORHEES PEDIATRIC FACILITY

Ownership: For-profit County: Camden

Annual Contributions to Local and State Economy

Total Expenditures: \$39,927,500

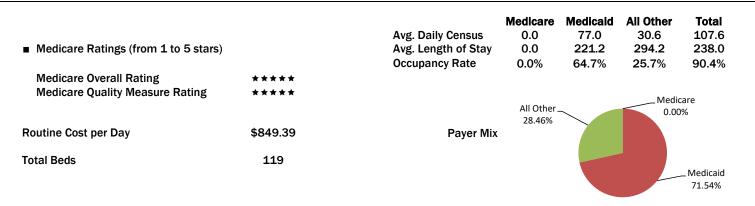
■ 311 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	102	Dietary & Housekeeping	0
Nurses: 137 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	51	■ Nursing	0
Licensed Practical Nurses (LPNs)	55	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	30	■ Other	0
Administrative	21	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$468,098 for Voorhees Pediatric Facility.
- Total Employee Payroll: \$22,171,447

■ Estimated State Income Taxes Paid by Employees: \$1,224,972

Statistical Profile



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An American Health Care Association study indicates New Jersey Medicaid pays nursing homes 17 percent less than cost, resulting in an over \$350 million shortfall statewide between the Medicaid rate and the actual cost of care in 2015.

RUG Analysis			
Distribution of Rehabilitation RUGs		Medicare Days	% to Total
by Percent of Medicare Days	Rehabiliation Plus Extensive Services	0	
	Rehabiliation (breakdown in pie chart)	0	
Analysis not available; facility does not have rehabilitation RUG volume.	Extensive Services	0	
	Special Care High	0	
	Special Care Low	0	
	Clinically Complex	0	
	Behavioral Symptoms/Cognitive Performance	0	
	Reduced Physical Function	0	
	TOTAL	0	
*RUA *RUB *RUC *RVA *RVB *RVC *RHA *RHB *RHC *RMA *RMB *RMC *RLA *RLB	% Medicare Days in Ultra/Very High	RUGs	0.0%



WARREN HAVEN

Ownership: Governmental County: Warren

Annual Contributions to Local and State Economy

Total Expenditures: \$9.504.900

■ 82 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	0
Nurses: 62 total, including		Contract Labor: 4 total, including	
Registered Nurses (RNs)	8	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	4
■ Certified Nursing Assistants (CNAs)	35	■ Other	0
Administrative	4	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$465,810 for Warren Haven.
- Total Employee Payroll: \$3,419,430

■ Estimated State Income Taxes Paid by Employees: \$188,924

Statistical Profile

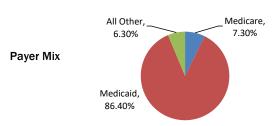
■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate**

180

Medicare Overall Rating Medicare Quality Measure Rating

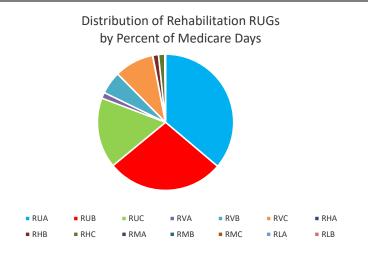
Routine Cost per Day \$211.96

Medicare Medicaid All Other **Total** Avg. Daily Census 8.4 99.8 7.3 115.5 73.2 758.8 27.1 224.2 4.7% 55.4% 4.0% 64.2%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	86	2.8%
Rehabiliation (breakdown in pie chart)	2,767	90.0%
Extensive Services	0	0.0%
Special Care High	69	2.2%
Special Care Low	147	4.8%
Clinically Complex	2	0.1%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	4	0.1%
TOTAL	3,076	
% Medicare Days in Ultra/Very High RUGs		89.8%

% Medicare Days in Ultra/Very High RUGs



WATERS EDGE HEALTHCARE & REHABILITATION CENTER

Ownership: For-profit County: Mercer

Annual Contributions to Local and State Economy

Total Expenditures: \$15,649,600

■ 189 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	38
Nurses: 105 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	12	Nursing	0
■ Licensed Practical Nurses (LPNs)	32	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	62	■ Other	0
Administrative	8	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$614,738 for Waters Edge Healthcare & Rehabilitation Center.
- Total Employee Payroll: \$7,846,517

■ Estimated State Income Taxes Paid by Employees: \$433,520

Medicare

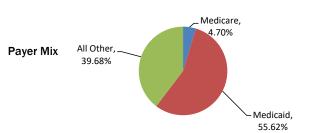
Statistical Profile

Avg. Daily Census 7.0 82.5 58.8 148.3 33.1 307.1 122.0 154.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 3.2% 38.4% 27.4% 69.0%

Medicare Overall Rating Medicare Quality Measure Rating

Routine Cost per Day \$263.11

215



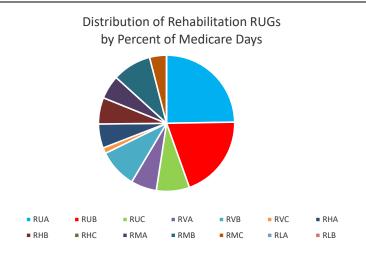
Medicare

Medicaid All Other

Total

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	22	0.9%	
Rehabiliation (breakdown in pie chart)	1,816	71.4%	
Extensive Services	83	3.3%	
Special Care High	119	4.7%	
Special Care Low	127	5.0%	
Clinically Complex	320	12.6%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	58	2.3%	
TOTAL	2,545		

49.3% % Medicare Days in Ultra/Very High RUGs



% to

WATERVIEW CENTER

Ownership: For-profit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$21,262,700

■ 179 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	10
Nurses: 127 total, including		Contract Labor: 12 total, including	
Registered Nurses (RNs)	30	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	21	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	75	■ Other	0
Administrative	8	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$686,389 for Waterview Center.
- Total Employee Payroll: \$7,098,891

■ Estimated State Income Taxes Paid by Employees: \$392,214

Medicare

Statistical Profile

Avg. Daily Census 14.4 134.9 22.8 172.1 41.6 586.3 46.1 160.7 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 7.6% 71.0% 12.0% 90.6% **Medicare Overall Rating**

Medicare Quality Measure Rating

\$260.91 **Routine Cost per Day** 190

All Other Medicare 8% 13% Payer Mix Medicaid 79%

Medicaid

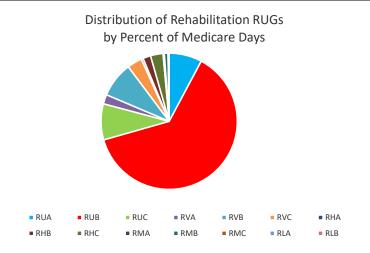
All Other

Medicare

Total

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	115	2.2%	
Rehabiliation (breakdown in pie chart)	4,618	88.1%	
Extensive Services	64	1.2%	
Special Care High	197	3.8%	
Special Care Low	70	1.3%	
Clinically Complex	53	1.0%	
Behavioral Symptoms/Cognitive Performance	16	0.3%	
Reduced Physical Function	108	2.1%	
TOTAL	5,241		

% Medicare Days in Ultra/Very High RUGs

83.8%

% to



WEDGEWOOD GARDENS CARE CENTERS

Ownership: For-profit County: Monmouth

Annual Contributions to Local and State Economy

Total Expenditures: \$14,092,600

■ 164 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	13
Nurses: 112 total, including		Contract Labor: 15 total, including	
Registered Nurses (RNs)	26	■ Nursing	9
■ Licensed Practical Nurses (LPNs)	35	■ Therapists	6
■ Certified Nursing Assistants (CNAs)	50	■ Other	0
Administrative	10	Plant Operations and Maintenance	1

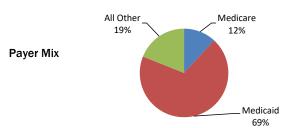
- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$510,200 for Wedgewood Gardens Care Centers.
- Total Employee Payroll: \$5,667,812

■ Estimated State Income Taxes Paid by Employees: \$313,147

Statistical Profile

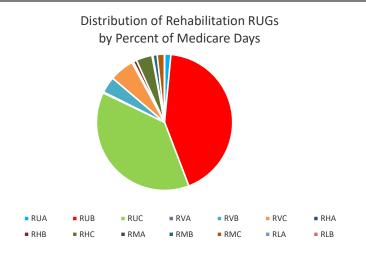
Medicare Medicaid All Other **Total** Avg. Daily Census 15.8 92.0 25.2 133.0 32.1 250.7 79.4 113.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 10.4% 61.0% 16.7% 88.1% **Medicare Overall Rating Medicare Quality Measure Rating** All Other Medicare 19%

\$265.05 **Routine Cost per Day** 151 **Total Beds**



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	0	0.0%
Rehabiliation (breakdown in pie chart)	5,469	95.1%
Extensive Services	0	0.0%
Special Care High	110	1.9%
Special Care Low	128	2.2%
Clinically Complex	44	0.8%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	1	0.0%
TOTAL	5,752	
% Medicare Days in Ultra/Very High RUGs		87.5%



WEST CALDWELL CARE CENTER

Ownership: For-profit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$15,820,500

■ 178 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	12	Dietary & Housekeeping	38
Nurses: 100 total, including		Contract Labor: 0 total, including	
Registered Nurses (RNs)	25	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	16	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	59	■ Other	0
Administrative	8	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$539,773 for West Caldwell Care Center.
- Total Employee Payroll: \$7,441,500

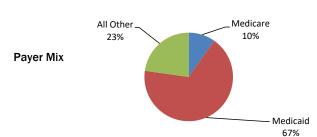
■ Estimated State Income Taxes Paid by Employees: \$411,143

Statistical Profile

Medicaid All Other Medicare Total Avg. Daily Census 13.5 92.7 31.3 137.5 24.1 201.5 31.2 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 67.9 **Occupancy Rate** 7.5% 51.5% 17.4% 76.4% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare All Other 23% 10% Payer Mix

Routine Cost per Day \$249.68

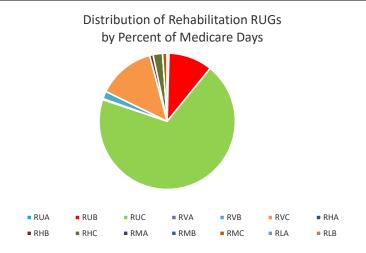
Total Beds 180



Medicare

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70 to	
Rehabiliation Plus Extensive Services	167	3.4%	
Rehabiliation (breakdown in pie chart)	4,451	90.5%	
Extensive Services	112	2.3%	
Special Care High	16	0.3%	
Special Care Low	119	2.4%	
Clinically Complex	23	0.5%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	31	0.6%	
TOTAL	4,919		

% Medicare Days in Ultra/Very High RUGs

89.8%



WESTFIELD CENTER

Ownership: For-profit County: Union

Total Expenditures: \$19,775,300

Annual Contributions to Local and State Economy

■ 196 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	6
Nurses: 129 total, including		Contract Labor: 24 total, including	
Registered Nurses (RNs)	39	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	23
■ Certified Nursing Assistants (CNAs)	70	■ Other	0
Administrative	8	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$640,056 for Westfield Center.
- Total Employee Payroll: \$7,755,023

■ Estimated State Income Taxes Paid by Employees: \$428,465

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★★
Medicare Quality Measure Rating ★★

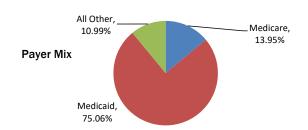
Routine Cost per Day \$231.01

Total Beds 227 Inclusive of 8 Ventilator SCNF beds

Avg. Daily Census Avg. Length of Stay Occupancy Rate

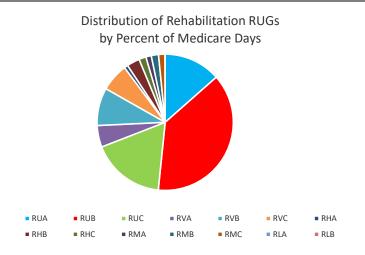
Medicaid All Other Medicare Total 23.9 128.3 18.8 171.0 31.5 514.7 31.3 106.5 10.5% 56.5% 8.3% 75.3%

Medicare



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	721	8.3%	
Rehabiliation (breakdown in pie chart)	6,471	74.3%	
Extensive Services	975	11.2%	
Special Care High	189	2.2%	
Special Care Low	72	0.8%	
Clinically Complex	131	1.5%	
Behavioral Symptoms/Cognitive Performance	27	0.3%	
Reduced Physical Function	121	1.4%	
TOTAL	8,707		

% Medicare Days in Ultra/Very High RUGs

73.8%



WHITE HOUSE HEALTHCARE & REHABILITATION

Ownership: For-profit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$15,783,300

■ 190 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	42
Nurses: 108 total, including		Contract Labor: 11 total, including	
Registered Nurses (RNs)	14	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	19	■ Therapists	11
■ Certified Nursing Assistants (CNAs)	74	■ Other	0
Administrative	12	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$586,011 for White House Healthcare & Rehabilitation.
- Total Employee Payroll: \$7,445,417

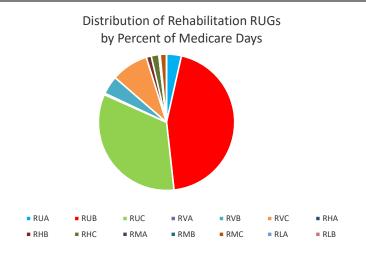
■ Estimated State Income Taxes Paid by Employees: \$411,359

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 23.5 66.6 68.1 158.2 245.6 106.6 111.9 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 46.7 **Occupancy Rate** 13.4% 37.8% 38.7% 89.9% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, 14.87% Payer Mix All Other, **Routine Cost per Day** \$226.09 43.03% 176 **Total Beds** Medicaid. 42.10%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total
Rehabiliation Plus Extensive Services	131	1.5%
Rehabiliation (breakdown in pie chart)	7,559	88.0%
Extensive Services	64	0.7%
Special Care High	338	3.9%
Special Care Low	390	4.5%
Clinically Complex	93	1.1%
Behavioral Symptoms/Cognitive Performance	7	0.1%
Reduced Physical Function	6	0.1%
TOTAL	8,588	

Medicare

% Medicare Days in Ultra/Very High RUGs 84.6%



WHITING HEALTH CARE CENTER

Ownership: For-profit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$13,695,400

■ 120 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	3
Nurses: 74 total, including		Contract Labor: 13 total, including	
Registered Nurses (RNs)	16	Nursing	1
■ Licensed Practical Nurses (LPNs)	18	■ Therapists	12
■ Certified Nursing Assistants (CNAs)	41	■ Other	0
Administrative	12	Plant Operations and Maintenance	2

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$425,258 for Whiting Health Care Center.
- Total Employee Payroll: \$4,918,612

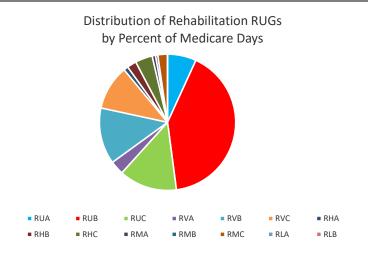
■ Estimated State Income Taxes Paid by Employees: \$271,753

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 18.4 80.0 17.8 116.1 32.5 263.0 29.4 78.8 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 9.2% 40.0% 8.9% 58.0% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, All Other, 15.81% 15.31% Payer Mix **Routine Cost per Day** \$234.13 200 **Total Beds** Medicaid. 68.88%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



7% 9% L% 9% 7%	
9% L% 0%	
9% L%	
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Medicare

% Medicare Days in Ultra/Very High RUGs 83.3%



WILEY MISSION

Ownership: Nonprofit County: Burlington

Annual Contributions to Local and State Economy

Total Expenditures: \$10,801,700

■ 142 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	3	Dietary & Housekeeping	36
Nurses: 53 total, including		Contract Labor: 2 total, including	
Registered Nurses (RNs)	19	■ Nursing	2
■ Licensed Practical Nurses (LPNs)	5	■ Therapists	0
■ Certified Nursing Assistants (CNAs)	29	■ Other	0
Administrative	14	Plant Operations and Maintenance	7

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$260,655 for Wiley Mission.
- Total Employee Payroll: \$5,902,349

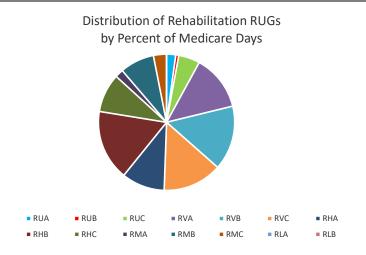
■ Estimated State Income Taxes Paid by Employees: \$326,105

Statistical Profile

Medicare Medicaid **All Other Total** Avg. Daily Census 3.5 21.7 38.2 63.4 25.7 1,130.4 2,790.8 373.4 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 5.2% 32.4% 57.1% 94.7% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, Medicaid. 34.18% Payer Mix **Routine Cost per Day** \$337.84 All Other, **Total Beds** 67 60.28%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	0	0.0%	
Rehabiliation (breakdown in pie chart)	967	75.4%	
Extensive Services	0	0.0%	
Special Care High	56	4.4%	
Special Care Low	101	7.9%	
Clinically Complex	134	10.4%	
Behavioral Symptoms/Cognitive Performance	1	0.1%	
Reduced Physical Function	24	1.9%	
TOTAL	1,283		

Medicare

% Medicare Days in Ultra/Very High RUGs 38.1%



WILLOW CREEK REHABILITATION AND CARE CENTER

Ownership: For-profit County: Somerset

Annual Contributions to Local and State Economy

Total Expenditures: \$20,048,900

■ 136 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	6
Nurses: 96 total, including		Contract Labor: 9 total, including	
Registered Nurses (RNs)	18	■ Nursing	1
■ Licensed Practical Nurses (LPNs)	29	■ Therapists	8
Certified Nursing Assistants (CNAs)	49	■ Other	0
Administrative	7	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$507,494 for Willow Creek Rehabilitation and Care Center.
- Total Employee Payroll: \$5,633,288

■ Estimated State Income Taxes Paid by Employees: \$311,239

Statistical Profile

Medicare **Medicaid All Other** Total Avg. Daily Census 9.4 62.8 53.8 126.0 32.4 322.8 113.6 131.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 5.2% 34.9% 29.9% 70.0% **Medicare Overall Rating Medicare Quality Measure Rating**

Routine Cost per Day \$250.90

All Other, 42.72% Medicare, 7.46%

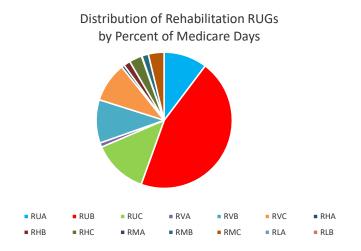
Payer Mix

Medicaid, 49.82%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

180

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	36	1.0%
Rehabiliation (breakdown in pie chart)	3,226	94.0%
Extensive Services	3	0.1%
Special Care High	45	1.3%
Special Care Low	55	1.6%
Clinically Complex	68	2.0%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	0	0.0%
TOTAL	3,433	

% Medicare Days in Ultra/Very High RUGs

85.0%



WILLOW SPRINGS REHABILITATION & HEALTHCARE CENTER

Ownership: For-profit County: Ocean

Annual Contributions to Local and State Economy

Total Expenditures: \$16,864,500

■ 129 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	16
Nurses: 74 total, including		Contract Labor: 15 total, including	
Registered Nurses (RNs)	9	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	20	■ Therapists	15
■ Certified Nursing Assistants (CNAs)	45	■ Other	0
Administrative	6	Plant Operations and Maintenance	3

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$458,205 for Willow Springs Rehabilitation & Healthcare Center.
- Total Employee Payroll: \$5,633,207

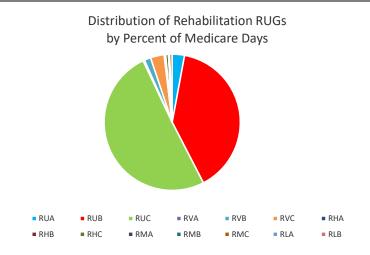
■ Estimated State Income Taxes Paid by Employees: \$311,235

Statistical Profile

Medicaid All Other Medicare Total Avg. Daily Census 30.4 82.4 22.9 135.7 30.8 252.8 38.5 71.1 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay **Occupancy Rate** 18.5% 50.3% 14.0% 82.7% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare All Other 22% 17% Payer Mix **Routine Cost per Day** \$234.59 Medicaid **Total Beds** 164 61%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	110	1.0%
Rehabiliation (breakdown in pie chart)	10,661	96.2%
Extensive Services	1	0.0%
Special Care High	49	0.4%
Special Care Low	207	1.9%
Clinically Complex	35	0.3%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	16	0.1%
TOTAL	11,079	

% Medicare Days in Ultra/Very High RUGs

95.4%



WINDSOR GARDENS

Ownership: For-profit County: Essex

Annual Contributions to Local and State Economy

Total Expenditures: \$20,055,800

■ 175 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping		
Nurses: 107 total, including		Contract Labor: 13 total, including		
Registered Nurses (RNs)	19	■ Nursing	6	
■ Licensed Practical Nurses (LPNs)	35	■ Therapists	7	
■ Certified Nursing Assistants (CNAs)	52	■ Other	0	
Administrative	6	Plant Operations and Maintenance	4	

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$730,982 for Windsor Gardens.
- Total Employee Payroll: \$8,233,478

■ Estimated State Income Taxes Paid by Employees: \$454,900

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

Medicare Overall Rating ★
Medicare Quality Measure Rating ★

Routine Cost per Day \$282.53

Total Beds 215

Inclusive of 11 Ventilator SCNF beds

Avg. Daily Census 11.6 155.9
Avg. Length of Stay Occupancy Rate 46.1 654.2
72.5%

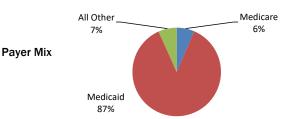
 11.6
 155.9
 12.1
 179.6

 46.1
 654.2
 440.6
 346.9

 5.4%
 72.5%
 5.6%
 83.5%

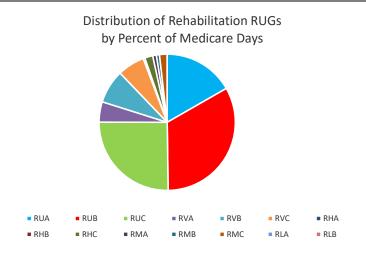
All Other

Total



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	258	6.1%	
Rehabiliation (breakdown in pie chart)	3,685	86.9%	
Extensive Services	115	2.7%	
Special Care High	20	0.5%	
Special Care Low	90	2.1%	
Clinically Complex	61	1.4%	
Behavioral Symptoms/Cognitive Performance	1	0.0%	
Reduced Physical Function	11	0.3%	
TOTAL	4,241		

% Medicare Days in Ultra/Very High RUGs

88.0%



WOODCLIFF LAKE HEALTH & REHABILITATION CENTER

Ownership: For-profit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$14,055,800

■ 143 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	
Nurses: 68 total, including		Contract Labor: 14 total, including	
Registered Nurses (RNs)	12	Nursing	0
■ Licensed Practical Nurses (LPNs)	13	■ Therapists	14
Certified Nursing Assistants (CNAs)	42	■ Other	0
Administrative	13	Plant Operations and Maintenance	1

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$238,865 for Woodcliff Lake Health & Rehabilitation Center.
- Total Employee Payroll: \$5,627,367

■ Estimated State Income Taxes Paid by Employees: \$310,912

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)

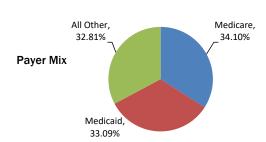
Medicare Overall Rating
Medicare Quality Measure Rating

Routine Cost per Day

\$312.96

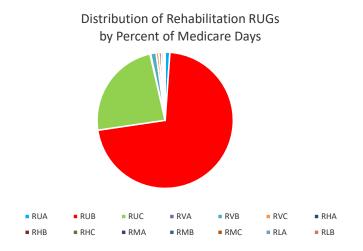
Total Beds

Medicaid All Other Medicare **Total** Avg. Daily Census 28.4 27.6 27.3 83.3 24.5 335.4 44.7 45.0 Avg. Length of Stay **Occupancy Rate** 24.9% 24.2% 24.0% 73.1%



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>76 to</u> <u>Total</u>	
Rehabiliation Plus Extensive Services	7	0.1%	
Rehabiliation (breakdown in pie chart)	10,164	98.0%	
Extensive Services	0	0.0%	
Special Care High	36	0.3%	
Special Care Low	126	1.2%	
Clinically Complex	10	0.1%	
Behavioral Symptoms/Cognitive Performance	0	0.0%	
Reduced Physical Function	27	0.3%	
TOTAL	10,370		

% Medicare Days in Ultra/Very High RUGs

96.6%

% to

Medicare



WOODCREST HEALTH CARE CENTER

Ownership: For-profit County: Bergen

Annual Contributions to Local and State Economy

Total Expenditures: \$21,931,400

■ 224 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	18	Dietary & Housekeeping	
Nurses: 131 total, including		Contract Labor: 1 total, including	
Registered Nurses (RNs)	21	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	35	■ Therapists	1
■ Certified Nursing Assistants (CNAs)	74	■ Other	0
Administrative	8	Plant Operations and Maintenance	4

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$777,744 for Woodcrest Health Care Center.
- Total Employee Payroll: \$10,267,897

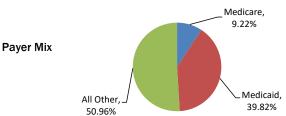
■ Estimated State Income Taxes Paid by Employees: \$567,301

Statistical Profile

Medicare Medicaid All Other **Total** Avg. Daily Census 18.2 78.4 100.4 196.9 572.4 162.8 174.5 ■ Medicare Ratings (from 1 to 5 stars) Avg. Length of Stay 48.4 **Occupancy Rate** 7.7% 33.2% 42.5% 83.4% **Medicare Overall Rating Medicare Quality Measure Rating** Medicare, 9.22%

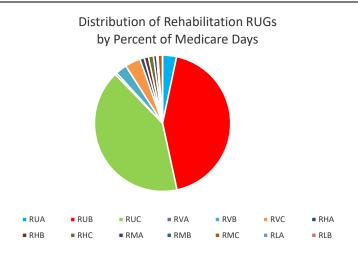
Routine Cost per Day \$226.53

Total Beds 236



■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	8	0.1%
Rehabiliation (breakdown in pie chart)	6,511	98.4%
Extensive Services	0	0.0%
Special Care High	7	0.1%
Special Care Low	59	0.9%
Clinically Complex	13	0.2%
Behavioral Symptoms/Cognitive Performance	0	0.0%
Reduced Physical Function	18	0.3%
TOTAL	6,616	

% Medicare Days in Ultra/Very High RUGs 93.0%



COUNTY REPORTS



ATLANTIC COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$157,519,800

■ 1,751 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	18	Dietary & Housekeeping		
Nurses: 994 total, including		Contract Labor: 106 total, including		
Registered Nurses (RNs)	153	■ Nursing	0	
■ Licensed Practical Nurses (LPNs)	250	■ Therapists	79	
■ Certified Nursing Assistants (CNAs)	590	■ Other	1	
Administrative	101	Plant Operations and Maintenance	26	

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$5,319,800 for Atlantic County nursing homes.
- Total Employee Payroll: \$64,849,600

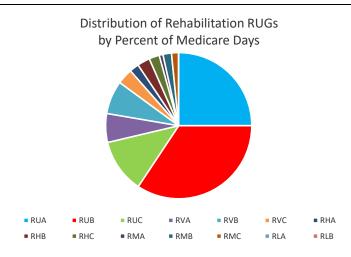
■ Estimated State Income Taxes Paid by Employees: \$3,582,900

Statistical Profile

Medicare Medicaid **All Other** Total 204.7 Avg. Daily Census 936.4 286.4 1.427.4 Avg. Length of Stay¹ ■ Medicare Ratings (from 1 to 5 stars) - Overall 31.3 257.6 78.1 106.4 **Occupancy Rate** 10.7% 49.1% 15.0% 74.8% % of 5-Star Ratings Countywide 36.4% % of 4-Star Ratings Countywide 9.1% All Other Medicare % of 3-Star Ratings Countywide 9.1% 20% % of 2-Star Ratings Countywide 36.4% % of 1-Star Ratings Countywide 9.1% Payer Mix **Routine Cost per Day** \$243.63 Medicaid **Total Beds** 1,908

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	1,485	2.0%	
Rehabiliation (breakdown in pie chart)	67,007	89.7%	
Extensive Services	1,161	1.6%	
Special Care High	832	1.1%	
Special Care Low	2,226	3.0%	
Clinically Complex	1,481	2.0%	
Behavioral Symptoms/Cognitive Performance	76	0.1%	
Reduced Physical Function	393	0.5%	
TOTAL	74,661		

Medicare

% Medicare Days in Ultra/Very High RUGs



81.0%

BERGEN COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$521,874,000

■ 5,463 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	209	Dietary & Housekeeping	
Nurses: 2,331 total, including		Contract Labor: 476 total, including	
Registered Nurses (RNs)	505	Nursing	0
 Licensed Practical Nurses (LPNs) 	449	■ Therapists	181
■ Certified Nursing Assistants (CNAs)	1,376	■ Other	1
Administrative	275	Plant Operations and Maintenance	87

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$15,865,600 for Bergen County nursing homes.
- Total Employee Payroll: \$242,197,300

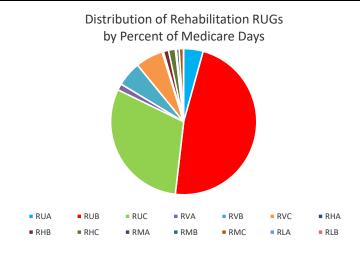
■ Estimated State Income Taxes Paid by Employees: \$13,381,400

Statistical Profile

Medicare **All Other** Medicaid Total Avg. Daily Census 792.8 2.009.2 1,637.4 4.439.4 Avg. Length of Stay¹ ■ Medicare Ratings (from 1 to 5 stars) - Overall 29.2 429.0 92.4 83.5 **Occupancy Rate** 14.7% 37.2% 30.3% 82.3% % of 5-Star Ratings Countywide 46.9% % of 4-Star Ratings Countywide 37.5% All Other, % of 3-Star Ratings Countywide 6.3% Medicare, 36.88% 17.86% % of 2-Star Ratings Countywide 9.4% % of 1-Star Ratings Countywide 0.0% Payer Mix **Routine Cost per Day** \$279.27 Medicaid. **Total Beds** 5,396 45.26%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	5,535	1.9%
Rehabiliation (breakdown in pie chart)	266,573	92.2%
Extensive Services	2,803	1.0%
Special Care High	3,787	1.3%
Special Care Low	5,835	2.0%
Clinically Complex	3,115	1.1%
Behavioral Symptoms/Cognitive Performance	61	0.0%
Reduced Physical Function	1,559	0.5%
TOTAL	289,268	

% Medicare Days in Ultra/Very High RUGs

89.4%



BURLINGTON COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$296,923,700

■ 2,755 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	76	Dietary & Housekeeping	498	
Nurses: 1,101 total, including		Contract Labor: 287 total, including		
Registered Nurses (RNs)	243	■ Nursing	0	
■ Licensed Practical Nurses (LPNs)	241	■ Therapists	114	
■ Certified Nursing Assistants (CNAs)	617	■ Other		
Administrative	174	Plant Operations and Maintenance	83	

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$7,533,600 for Burlington County nursing homes.
- Total Employee Payroll: \$114,814,700

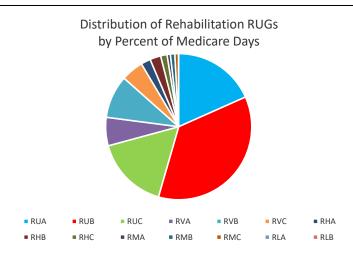
■ Estimated State Income Taxes Paid by Employees: \$6,343,500

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)	- Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 332.3 27.9 12.8%	Medicald 1,132.3 351.6 43.5%	All Other 599.2 69.3 23.0%	Total 2,063.8 84.6 79.3%
% of 5-Star Ratings Countywide % of 4-Star Ratings Countywide % of 3-Star Ratings Countywide % of 2-Star Ratings Countywide % of 1-Star Ratings Countywide	17.6% 5.9% 11.8% 29.4% 35.3%	Payer Mix		All Other 169		
Routine Cost per Day	\$240.81					Medicaid
Total Beds	2,603					55%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	1,927	1.6%
Rehabiliation (breakdown in pie chart)	111,376	91.9%
Extensive Services	522	0.4%
Special Care High	1,322	1.1%
Special Care Low	2,499	2.1%
Clinically Complex	2,435	2.0%
Behavioral Symptoms/Cognitive Performance	123	0.1%
Reduced Physical Function	1,046	0.9%
TOTAL	121,250	

% Medicare Days in Ultra/Very High RUGs

85.5%



CAMDEN COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$415,797,000

■ 3,829 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	123	Dietary & Housekeeping	511
Nurses: 1,855 total, including		Contract Labor: 344 total, including	
■ Registered Nurses (RNs)	390	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	444	■ Therapists	179
■ Certified Nursing Assistants (CNAs)	1,022	■ Other	1
Administrative	220	Plant Operations and Maintenance	99

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$12,954,200 for Camden County nursing homes.
- Total Employee Payroll: \$158,087,400

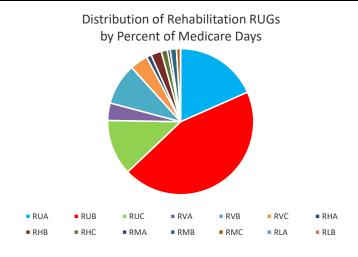
■ Estimated State Income Taxes Paid by Employees: \$8,734,300

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)	- Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 416.5 29.5 11.1%	Medicaid 1,910.6 354.3 50.8%	All Other 1,066.9 60.3 28.4%	Total 3,394.0 88.1 90.2%
% of 5-Star Ratings Countywide	23.8%					
% of 4-Star Ratings Countywide	14.3%				8.4I:	
% of 3-Star Ratings Countywide	14.3%				Medi-	
% of 2-Star Ratings Countywide	33.3%		All O		12.	/0
% of 1-Star Ratings Countywide	14.3%	Payer Mix	32	%		
Routine Cost per Day	\$224.19					Medicaid
Total Beds	3,763					56%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	70tal
Rehabiliation Plus Extensive Services	2,581	1.7%
Rehabiliation (breakdown in pie chart)	141,239	93.0%
Extensive Services	873	0.6%
Special Care High	1,453	1.0%
Special Care Low	2,942	1.9%
Clinically Complex	1,980	1.3%
Behavioral Symptoms/Cognitive Performance	53	0.0%
Reduced Physical Function	826	0.5%
TOTAL	151,947	

% Medicare Days in Ultra/Very High RUGs

87.2%



CAPE MAY COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$93,908,900

■ 875 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	148
Nurses: 414 total, including		Contract Labor: 122 total, including	
Registered Nurses (RNs)	86	■ Nursing	0
 Licensed Practical Nurses (LPNs) 	101	■ Therapists	38
■ Certified Nursing Assistants (CNAs)	228	■ Other	1
Administrative	69	Plant Operations and Maintenance	22

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$3,386,400 for Cape May County nursing homes.
- Total Employee Payroll: \$32,395,200

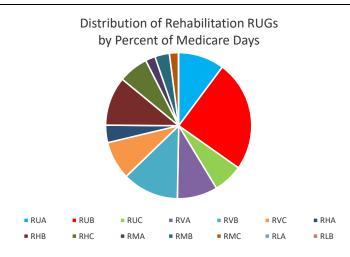
■ Estimated State Income Taxes Paid by Employees: \$1,789,800

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars) - Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 96.7 29.2 8.9%	Medicald 418.0 305.7 38.6%	All Other 360.4 189.0 33.3%	Total 875.0 133.0 80.9%
% of 5-Star Ratings Countywide	28.6%					
% of 4-Star Ratings Countywide	14.3%				Madia	
% of 3-Star Ratings Countywide	14.3%				Medic 11%	
% of 2-Star Ratings Countywide	28.6%				11/	0
% of 1-Star Ratings Countywide	14.3%	Payer Mix	All Oth 41%			
Routine Cost per Day	\$211.75					Medicaid 48%
Total Beds	1,082					

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total
Rehabiliation Plus Extensive Services	686	1.9%
Rehabiliation (breakdown in pie chart)	31,634	89.7%
Extensive Services	88	0.2%
Special Care High	775	2.2%
Special Care Low	667	1.9%
Clinically Complex	1,039	2.9%
Behavioral Symptoms/Cognitive Performance	19	0.1%
Reduced Physical Function	366	1.0%
TOTAL	35,274	

% Medicare Days in Ultra/Very High RUGs

65.6%



CUMBERLAND COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$108,474,600

■ 1,147 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	228
Nurses: 513 total, including		Contract Labor: 287 total, including	
Registered Nurses (RNs)	96	Nursing	0
■ Licensed Practical Nurses (LPNs)	110	■ Therapists	55
■ Certified Nursing Assistants (CNAs)	307	■ Other	0
Administrative	63	Plant Operations and Maintenance	43

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$4,029,400 for Cumberland County nursing homes.
- Total Employee Payroll: \$39,381,600

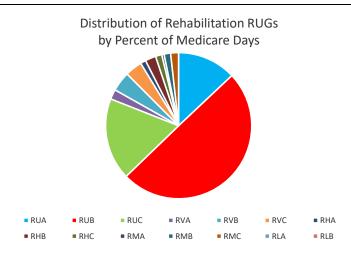
■ Estimated State Income Taxes Paid by Employees: \$2,175,800

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars) - Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 136.5 36.3 11.5%	Medicald 476.9 251.9 40.0%	All Other 449.3 131.1 37.7%	Total 1,062.7 117.0 89.1%
% of 5-Star Ratings Countywide	16.7%					
% of 4-Star Ratings Countywide	1 6.7%				_ Medi	cara
% of 3-Star Ratings Countywide	33.3%				13	
% of 2-Star Ratings Countywide	0.0%				13	/0
% of 1-Star Ratings Countywide	33.3%	Payer Mix	All Oth 42%			
Routine Cost per Day	\$262.70					Medicaid 45%
Total Beds	1.192					

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	769	1.5%
Rehabiliation (breakdown in pie chart)	46,832	94.1%
Extensive Services	85	0.2%
Special Care High	539	1.1%
Special Care Low	746	1.5%
Clinically Complex	416	0.8%
Behavioral Symptoms/Cognitive Performance	51	0.1%
Reduced Physical Function	329	0.7%
TOTAL	49,767	

% Medicare Days in Ultra/Very High RUGs

87.2%



ESSEX COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$508,001,800

■ 4,837 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	40	Dietary & Housekeeping	757
Nurses: 2,334 total, including		Contract Labor: 776 total, including	
Registered Nurses (RNs)	451	Nursing	0
■ Licensed Practical Nurses (LPNs)	462	■ Therapists	242
■ Certified Nursing Assistants (CNAs)	1,420	■ Other	3
Administrative	265	Plant Operations and Maintenance	109

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$15,206,900 for Essex County nursing homes.
- Total Employee Payroll: \$176,721,200

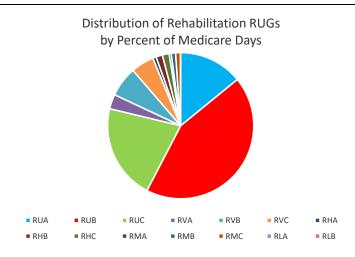
■ Estimated State Income Taxes Paid by Employees: \$9,763,800

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)	- Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 574.8 34.2 11.8%	Medicald 2,752.8 414.5 56.5%	All Other 742.4 55.4 15.2%	Total 4,070.0 112.0 83.5%
% of 5-Star Ratings Countywide % of 4-Star Ratings Countywide % of 3-Star Ratings Countywide % of 2-Star Ratings Countywide % of 1-Star Ratings Countywide	48.4% 16.1% 6.5% 19.4% 9.7%	Payer Mix	А	II Other 18%		icare 1%
Routine Cost per Day	\$251.18					8.4dii-d
Total Beds	4,876					Medicaid 68%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>
Rehabiliation Plus Extensive Services	3,694	1.8%
Rehabiliation (breakdown in pie chart)	191,892	91.5%
Extensive Services	1,908	0.9%
Special Care High	3,637	1.7%
Special Care Low	5,302	2.5%
Clinically Complex	2,324	1.1%
Behavioral Symptoms/Cognitive Performance	114	0.1%
Reduced Physical Function	769	0.4%
TOTAL	209,640	

Medicare

% Medicare Days in Ultra/Very High RUGs 87.3%



% to

GLOUCESTER COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$173,929,900

■ 1,374 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	32	Dietary & Housekeeping	202
Nurses: 768 total, including		Contract Labor: 50 total, including	
Registered Nurses (RNs)	142	■ Nursing	0
Licensed Practical Nurses (LPNs)	195	■ Therapists	36
■ Certified Nursing Assistants (CNAs)	431	■ Other	1
Administrative	96	Plant Operations and Maintenance	29

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$4,256,800 for Gloucester County nursing homes.
- Total Employee Payroll: \$62,767,500

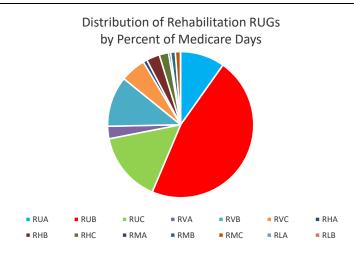
■ Estimated State Income Taxes Paid by Employees: \$3,467,900

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)	- Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 247.1 28.7 17.2%	Medicaid 626.3 271.2 43.7%	All Other 352.1 64.8 24.6%	Total 1,225.5 83.5 85.5%
% of 5-Star Ratings Countywide	22.2%					
% of 4-Star Ratings Countywide	11.1 %					
% of 3-Star Ratings Countywide	33.3%		All C)ther_		edicare 20%
% of 2-Star Ratings Countywide	22.2%			9%		20%
% of 1-Star Ratings Countywide	11.1%	Payer Mix				
Routine Cost per Day	\$286.38					
Total Bada	4.404					_ Medicaid
Total Beds	1,434					51%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	1,604	1.8%
Rehabiliation (breakdown in pie chart)	81,991	90.9%
Extensive Services	1,530	1.7%
Special Care High	1,047	1.2%
Special Care Low	1,939	2.2%
Clinically Complex	1,463	1.6%
Behavioral Symptoms/Cognitive Performance	14	0.0%
Reduced Physical Function	583	0.6%
TOTAL	90,171	

% Medicare Days in Ultra/Very High RUGs

84.6%



HUDSON COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$264,599,700

■ 2,376 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	11	Dietary & Housekeeping	367
Nurses: 607 total, including		Contract Labor: 1,140 total, including	
Registered Nurses (RNs)	128	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	100	■ Therapists	191
■ Certified Nursing Assistants (CNAs)	379	■ Other	0
Administrative	120	Plant Operations and Maintenance	47

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$8,455,400 for Hudson County nursing homes.
- Total Employee Payroll: \$54,110,300

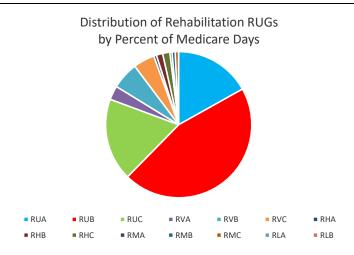
■ Estimated State Income Taxes Paid by Employees: \$2,989,600

Statistical Profile

Medicare Medicaid **All Other** Total 324.5 Avg. Daily Census 390.3 1.618.9 2.333.7 Avg. Length of Stay¹ 62.0 ■ Medicare Ratings (from 1 to 5 stars) - Overall 36.1 429.1 120.3 **Occupancy Rate** 14.8% 61.4% 12.3% 88.5% % of 5-Star Ratings Countywide 66.7% % of 4-Star Ratings Countywide 6.7% All Other Medicare % of 3-Star Ratings Countywide 13.3% 14% 17% % of 2-Star Ratings Countywide 6.7% % of 1-Star Ratings Countywide 6.7% Payer Mix **Routine Cost per Day** \$252.06 Medicaid **Total Beds** 2,638 69%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	2,868	2.0%
Rehabiliation (breakdown in pie chart)	131,497	92.3%
Extensive Services	242	0.2%
Special Care High	1,734	1.2%
Special Care Low	3,698	2.6%
Clinically Complex	1,971	1.4%
Behavioral Symptoms/Cognitive Performance	16	0.0%
Reduced Physical Function	435	0.3%
TOTAL	142,461	

% Medicare Days in Ultra/Very High RUGs



89.1%

HUNTERDON COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$44,549,600

■ 481 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	0	Dietary & Housekeeping	60
Nurses: 301 total, including		Contract Labor: 35 total, including	
Registered Nurses (RNs)	51	Nursing	0
Licensed Practical Nurses (LPNs)	68	■ Therapists	31
■ Certified Nursing Assistants (CNAs)	182	■ Other	0
Administrative	26	Plant Operations and Maintenance	5

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$1,349,100 for Hunterdon County nursing homes.
- Total Employee Payroll: \$17,822,700

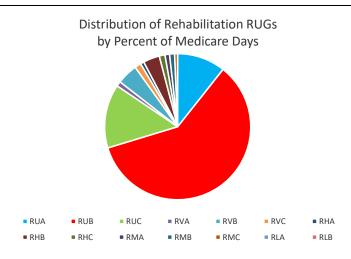
■ Estimated State Income Taxes Paid by Employees: \$984,700

Statistical Profile

Medicare Medicaid **All Other** Total 201.4 108.6 375.2 Avg. Daily Census 65.1 Avg. Length of Stay¹ ■ Medicare Ratings (from 1 to 5 stars) - Overall 26.2 561.3 85.4 91.1 **Occupancy Rate** 15.6% 48.2% 26.0% 89.8% % of 5-Star Ratings Countywide 50.0% % of 4-Star Ratings Countywide 50.0% % of 3-Star Ratings Countywide 0.0% Medicare All Other 17% % of 2-Star Ratings Countywide 0.0% 29% % of 1-Star Ratings Countywide 0.0% Payer Mix **Routine Cost per Day** \$245.17 Medicaid **Total Beds** 418 54%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> <u>Total</u>
Rehabiliation Plus Extensive Services	346	1.5%
Rehabiliation (breakdown in pie chart)	22,700	95.5%
Extensive Services	0	0.0%
Special Care High	209	0.9%
Special Care Low	192	0.8%
Clinically Complex	264	1.1%
Behavioral Symptoms/Cognitive Performance	1	0.0%
Reduced Physical Function	58	0.2%
TOTAL	23,770	

% Medicare Days in Ultra/Very High RUGs

88.4%



MERCER COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$229,058,200

■ 2,039 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	10	Dietary & Housekeeping	369
Nurses: 1,093 total, including		Contract Labor: 160 total, including	
Registered Nurses (RNs)	162	Nursing	0
■ Licensed Practical Nurses (LPNs)	274	■ Therapists	38
Certified Nursing Assistants (CNAs)	656	■ Other	0
Administrative	117	Plant Operations and Maintenance	77

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$7,403,200 for Mercer County nursing homes.
- Total Employee Payroll: \$92,104,400

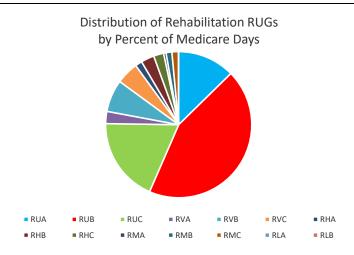
■ Estimated State Income Taxes Paid by Employees: \$5,088,800

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)	- Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 219.3 34.8 8.5%	Medicaid 1,072.0 274.6 41.8%	All Other 629.6 123.6 24.5%	Total 1,920.9 129.1 74.9%
% of 5-Star Ratings Countywide	23.5%					
% of 4-Star Ratings Countywide	23.5%					
% of 3-Star Ratings Countywide	17.6 %		AU 0.1		Med	icare
% of 2-Star Ratings Countywide	23.5%		All Oth		11	1%
% of 1-Star Ratings Countywide	11.8%	Payer Mix	33%			
Routine Cost per Day	\$247.85				M	ledicaid
Total Beds	2,566					56%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Medicare</u>	<u>% to</u>	
	<u>Days</u>	<u>Total</u>	
Rehabiliation Plus Extensive Services	1,844	2.3%	
Rehabiliation (breakdown in pie chart)	73,993	92.5%	
Extensive Services	305	0.4%	
Special Care High	759	0.9%	
Special Care Low	1,363	1.7%	
Clinically Complex	1,468	1.8%	
Behavioral Symptoms/Cognitive Performance	6	0.0%	
Reduced Physical Function	285	0.4%	
TOTAL	80,023		

% Medicare Days in Ultra/Very High RUGs 85.3%



MIDDLESEX COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$400,076,500

■ 3,813 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	90	Dietary & Housekeeping	621
Nurses: 2,069 total, including		Contract Labor: 268 total, including	
Registered Nurses (RNs)	353	Nursing	0
 Licensed Practical Nurses (LPNs) 	500	■ Therapists	117
■ Certified Nursing Assistants (CNAs)	1,216	■ Other	1
Administrative	221	Plant Operations and Maintenance	112

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$11,833,000 for Middlesex County nursing homes.
- Total Employee Payroll: \$168,661,100

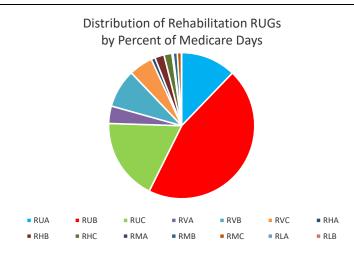
■ Estimated State Income Taxes Paid by Employees: \$9,318,500

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)	- Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 477.2 28.1 11.3%	Medicald 1,653.8 400.8 39.0%	All Other 1,065.9 106.9 25.2%	Total 3,196.9 102.8 75.4%
% of 5-Star Ratings Countywide	43.5%					
% of 4-Star Ratings Countywide	30.4%					
% of 3-Star Ratings Countywide	8.7%				Me	dicare
% of 2-Star Ratings Countywide	17.4 %		All Oth		1	15%
% of 1-Star Ratings Countywide	0.0%	Payer Mix	33%			
Routine Cost per Day	\$260.02				M	edicaid
Total Beds	4,238					52%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	3,146	1.8%
Rehabiliation (breakdown in pie chart)	158,944	91.3%
Extensive Services	1,310	0.8%
Special Care High	2,586	1.5%
Special Care Low	4,962	2.9%
Clinically Complex	2,280	1.3%
Behavioral Symptoms/Cognitive Performance	51	0.0%
Reduced Physical Function	776	0.4%
TOTAL	174,055	

% Medicare Days in Ultra/Very High RUGs

86.6%



MONMOUTH COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$487,380,000

■ 4,621 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	173	Dietary & Housekeeping	730
Nurses: 2,184 total, including		Contract Labor: 250 total, including	
■ Registered Nurses (RNs)	424	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	525	■ Therapists	85
■ Certified Nursing Assistants (CNAs)	1,235	■ Other	1
Administrative	297	Plant Operations and Maintenance	117

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$12,542,800 for Monmouth County nursing homes.
- Total Employee Payroll: \$201,102,800

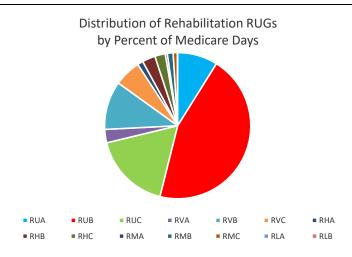
■ Estimated State Income Taxes Paid by Employees: \$11,110,900

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)	- Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 613.5 27.7 13.8%	Medicald 2,069.7 344.5 46.7%	All Other 813.2 58.3 18.4%	Total 3,496.4 83.0 78.9%
% of 5-Star Ratings Countywide % of 4-Star Ratings Countywide % of 3-Star Ratings Countywide % of 2-Star Ratings Countywide % of 1-Star Ratings Countywide	34.4% 25.0% 15.6% 18.8% 6.3%	Payer Mix		Other	M	edicare 18%
Routine Cost per Day	\$248.01					
Total Beds	4,431					Medicaid 59%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	2,682	1.2%
Rehabiliation (breakdown in pie chart)	202,326	92.7%
Extensive Services	987	0.5%
Special Care High	2,761	1.3%
Special Care Low	4,717	2.2%
Clinically Complex	3,288	1.5%
Behavioral Symptoms/Cognitive Performance	86	0.0%
Reduced Physical Function	1,322	0.6%
TOTAL	218,169	

% Medicare Days in Ultra/Very High RUGs 83.0%



MORRIS COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$403,129,500

■ 3,759 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	145	Dietary & Housekeeping	461
Nurses: 1,787 total, including		Contract Labor: 123 total, including	
Registered Nurses (RNs)	351	Nursing	0
Licensed Practical Nurses (LPNs)	355	■ Therapists	84
■ Certified Nursing Assistants (CNAs)	1,081	■ Other	1
Administrative	214	Plant Operations and Maintenance	128

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$8,832,100 for Morris County nursing homes.
- Total Employee Payroll: \$170,963,800

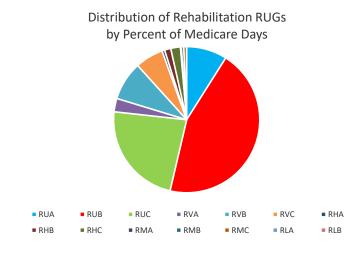
■ Estimated State Income Taxes Paid by Employees: \$9,445,800

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)	- Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 488.5 31.5 16.1%	Medicald 1,416.8 383.4 46.8%	All Other 613.2 88.8 20.2%	Total 2,518.5 94.0 83.1%
% of 5-Star Ratings Countywide	55.0%					
% of 4-Star Ratings Countywide	15.0 %					
% of 3-Star Ratings Countywide	20.0%			ther_	M	ledicare
% of 2-Star Ratings Countywide	10.0%		24	1%		20%
% of 1-Star Ratings Countywide	0.0%	Payer Mix				
Routine Cost per Day	\$270.03					1edicaid
Total Beds	3,029				IV.	56%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	3,604	2.1%
Rehabiliation (breakdown in pie chart)	159,708	93.1%
Extensive Services	894	0.5%
Special Care High	2,000	1.2%
Special Care Low	3,084	1.8%
Clinically Complex	1,376	0.8%
Behavioral Symptoms/Cognitive Performance	131	0.1%
Reduced Physical Function	747	0.4%
TOTAL	171,544	

% Medicare Days in Ultra/Very High RUGs

86.5%



OCEAN COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$470,578,900

■ 4,361 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	41	Dietary & Housekeeping	786
Nurses: 2,208 total, including		Contract Labor: 395 total, including	
Registered Nurses (RNs)	315	Nursing	0
 Licensed Practical Nurses (LPNs) 	605	■ Therapists	167
■ Certified Nursing Assistants (CNAs)	1,288	■ Other	1
Administrative	277	Plant Operations and Maintenance	114

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$15,375,400 for Ocean County nursing homes.
- Total Employee Payroll: \$176,569,500

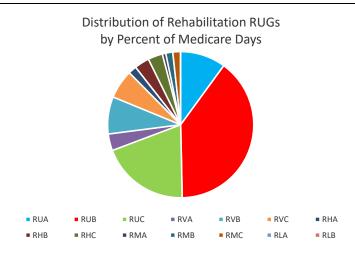
■ Estimated State Income Taxes Paid by Employees: \$9,755,500

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars	s) - Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 555.1 30.9 11.1%	Medicaid 2,293.5 317.3 45.9%	All Other 1,240.4 93.0 24.8%	Total 4,089.0 107.8 81.9%
% of 5-Star Ratings Countywide	36.4%					
% of 4-Star Ratings Countywide	39.4%					
% of 3-Star Ratings Countywide	9.1%		All Other,		Medicar	•
% of 2-Star Ratings Countywide	3.0%		30.34%		13.58%	
% of 1-Star Ratings Countywide	12.1%	Payer Mix				
Routine Cost per Day	\$220.05				Medi	caid
Total Beds	4.995				56.0	,

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total
Rehabiliation Plus Extensive Services	2,454	1.2%
Rehabiliation (breakdown in pie chart)	188,257	93.0%
Extensive Services	472	0.2%
Special Care High	3,309	1.6%
Special Care Low	4,097	2.0%
Clinically Complex	2,806	1.4%
Behavioral Symptoms/Cognitive Performance	84	0.0%
Reduced Physical Function	997	0.5%
TOTAL	202,476	

% Medicare Days in Ultra/Very High RUGs

82.0%



PASSAIC COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$294,786,500

■ 2,825 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	78	Dietary & Housekeeping	474
Nurses: 1,451 total, including		Contract Labor: 228 total, including	
Registered Nurses (RNs)	297	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	271	■ Therapists	45
Certified Nursing Assistants (CNAs)	884	■ Other	0
Administrative	171	Plant Operations and Maintenance	67

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$10,049,800 for Passaic County nursing homes.
- Total Employee Payroll: \$129,268,800

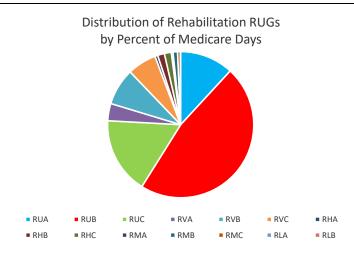
■ Estimated State Income Taxes Paid by Employees: \$7,142,100

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)	- Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 300.4 35.4 9.3%	Medicald 1,798.7 411.1 55.9%	All Other 511.2 78.4 15.9%	Total 2,610.3 134.7 81.1%
% of 5-Star Ratings Countywide % of 4-Star Ratings Countywide % of 3-Star Ratings Countywide % of 2-Star Ratings Countywide % of 1-Star Ratings Countywide	35.0% 10.0% 20.0% 35.0% 0.0%	Payer Mix	All Other,19.58%		Medicare 11.51%	,
Routine Cost per Day	\$272.96				11	
Total Beds	3,220				Medica 68.919	- /

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	3,041	2.8%
Rehabiliation (breakdown in pie chart)	97,442	88.9%
Extensive Services	1,325	1.2%
Special Care High	2,588	2.4%
Special Care Low	3,326	3.0%
Clinically Complex	1,240	1.1%
Behavioral Symptoms/Cognitive Performance	31	0.0%
Reduced Physical Function	575	0.5%
TOTAL	109,568	

% Medicare Days in Ultra/Very High RUGs 86.2%



SALEM COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$56,685,900

■ 645 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	6	Dietary & Housekeeping	131
Nurses: 224 total, including		Contract Labor: 129 total, including	
Registered Nurses (RNs)	15	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	57	■ Therapists	25
■ Certified Nursing Assistants (CNAs)	152	■ Other	0
Administrative	62	Plant Operations and Maintenance	19

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$2,192,900 for Salem County nursing homes.
- Total Employee Payroll: \$17,564,200

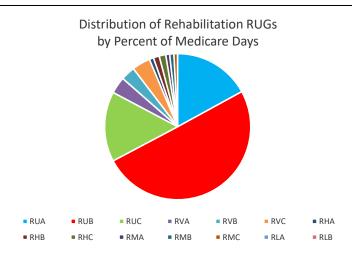
■ Estimated State Income Taxes Paid by Employees: \$970,400

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars	s) - Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 89.5 34.7 12.5%	Medicaid 321.1 282.4 44.9%	All Other 182.9 187.0 25.6%	Total 593.6 126.5 83.0%
% of 5-Star Ratings Countywide	40.0%					
% of 4-Star Ratings Countywide	20.0%					
% of 3-Star Ratings Countywide	40.0%		All Other, _		Medicar	•
% of 2-Star Ratings Countywide	0.0%		30.82%		15.08%	
% of 1-Star Ratings Countywide	0.0%	Payer Mix				
Routine Cost per Day	\$185.21				Med	icaid,
Total Beds	715					10%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	<u>% to</u> Total
Rehabiliation Plus Extensive Services	753	2.3%
Rehabiliation (breakdown in pie chart)	30,829	94.4%
Extensive Services	135	0.4%
Special Care High	358	1.1%
Special Care Low	304	0.9%
Clinically Complex	196	0.6%
Behavioral Symptoms/Cognitive Performance	13	0.0%
Reduced Physical Function	74	0.2%
TOTAL	32,662	

% Medicare Days in Ultra/Very High RUGs



90.4%

SUSSEX COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$97,329,400

■ 1,062 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	6	Dietary & Housekeeping	171
Nurses: 396 total, including		Contract Labor: 198 total, including	
Registered Nurses (RNs)	75	Nursing	0
■ Licensed Practical Nurses (LPNs)	75	■ Therapists	41
Certified Nursing Assistants (CNAs)	246	■ Other	0
Administrative	53	Plant Operations and Maintenance	45

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$4,122,900 for Sussex County nursing homes.
- Total Employee Payroll: \$34,343,800

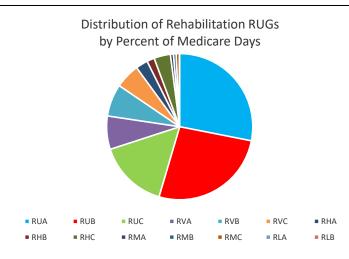
■ Estimated State Income Taxes Paid by Employees: \$1,897,500

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)	- Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 108.8 29.3 5.9%	Medicaid 534.5 533.0 28.8%	All Other 413.1 158.7 22.2%	Total 1,056.4 144.3 56.8%
% of 5-Star Ratings Countywide	16.7%					
% of 4-Star Ratings Countywide	16.7%					
% of 3-Star Ratings Countywide	33.3%		All C	Other		edicare 10%
% of 2-Star Ratings Countywide	1 6.7%		39	9%_		10%
% of 1-Star Ratings Countywide	16.7%	Payer Mix				
Routine Cost per Day	\$193.66					Medicaid
Total Beds	1,859					51%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	789	2.0%
Rehabiliation (breakdown in pie chart)	36,267	91.4%
Extensive Services	48	0.1%
Special Care High	756	1.9%
Special Care Low	1,090	2.7%
Clinically Complex	513	1.3%
Behavioral Symptoms/Cognitive Performance	53	0.1%
Reduced Physical Function	168	0.4%
TOTAL	39,684	

% Medicare Days in Ultra/Very High RUGs



84.1%

UNION COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$292,829,400

■ 2,920 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	12	Dietary & Housekeeping	311
Nurses: 1,703 total, including		Contract Labor: 232 total, including	
■ Registered Nurses (RNs)	289	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	363	■ Therapists	142
■ Certified Nursing Assistants (CNAs)	1,051	■ Other	1
Administrative	164	Plant Operations and Maintenance	52

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$10,403,200 for Union County nursing homes.
- Total Employee Payroll: \$110,209,300

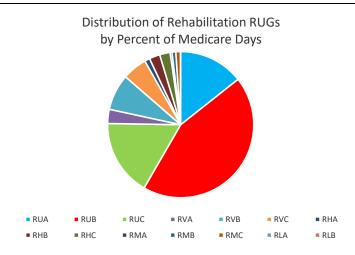
■ Estimated State Income Taxes Paid by Employees: \$6,089,100

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)	- Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 367.6 31.4 10.3%	Medicald 1,905.3 390.4 53.4%	All Other 485.8 53.2 13.6%	Total 2,758.7 111.2 77.3%
% of 5-Star Ratings Countywide % of 4-Star Ratings Countywide % of 3-Star Ratings Countywide % of 2-Star Ratings Countywide % of 1-Star Ratings Countywide	33.3% 28.6% 14.3% 23.8% 0.0%	Payer Mix		Other 18%	_	edicare 13%
Routine Cost per Day	\$227.18					edicaid
Total Beds	3,567					69%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	3,213	2.4%
Rehabiliation (breakdown in pie chart)	121,313	90.5%
Extensive Services	1,242	0.9%
Special Care High	2,347	1.8%
Special Care Low	3,959	3.0%
Clinically Complex	1,345	1.0%
Behavioral Symptoms/Cognitive Performance	36	0.0%
Reduced Physical Function	550	0.4%
TOTAL	134,005	

% Medicare Days in Ultra/Very High RUGs 85.2%



WARREN COUNTY

Annual Contributions to Local and State Economy

Total Expenditures: \$69,115,800

■ 649 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	2	Dietary & Housekeeping	57
Nurses: 383 total, including		Contract Labor: 43 total, including	
Registered Nurses (RNs)	78	■ Nursing	0
■ Licensed Practical Nurses (LPNs)	88	■ Therapists	42
■ Certified Nursing Assistants (CNAs)	217	■ Other	1
Administrative	40	Plant Operations and Maintenance	21

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$2,331,800 for Warren County nursing homes.
- Total Employee Payroll: \$25,198,400

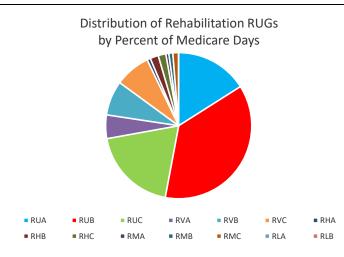
■ Estimated State Income Taxes Paid by Employees: \$1,392,200

Statistical Profile

■ Medicare Ratings (from 1 to 5 stars)	- Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	73.7 32.1 10.1%	Medicald 456.4 635.8 62.7%	All Other 79.5 51.4 10.9%	Total 609.7 133.7 83.7%
% of 5-Star Ratings Countywide	28.6%					
% of 4-Star Ratings Countywide	28.6%		Δ	ll Other	Me	dicare
% of 3-Star Ratings Countywide	14.3%			13%		.2%
% of 2-Star Ratings Countywide	14.3%			25/0		,5
% of 1-Star Ratings Countywide	14.3%	Payer Mix				
Routine Cost per Day	\$226.76					
Total Beds	728					
Routine Cost per Day Total Beds	\$226.76 728					edicaid 75%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	<u>Total</u>
Rehabiliation Plus Extensive Services	203	0.8%
Rehabiliation (breakdown in pie chart)	24,272	90.2%
Extensive Services	0	0.0%
Special Care High	742	2.8%
Special Care Low	1,022	3.8%
Clinically Complex	544	2.0%
Behavioral Symptoms/Cognitive Performance	6	0.0%
Reduced Physical Function	116	0.4%
TOTAL	26,905	

% Medicare Days in Ultra/Very High RUGs

84.5%

% to

Medicare



OWNERSHIP REPORTS



FOR-PROFIT OWNERSHIP

Annual Contributions to Local and State Economy

Total Expenditures: \$3,803,577,900

■ 36,189 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	871	Dietary & Housekeeping	5,168
Nurses: 18,309 total, including		Contract Labor: 5,246 total, including	
Registered Nurses (RNs)	3,314	Nursing	3,610
 Licensed Practical Nurses (LPNs) 	4,342	■ Therapists	1,624
■ Certified Nursing Assistants (CNAs)	10,653	■ Other	12
Administrative	2,115	Plant Operations and Maintenance	726

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$124,822,400 for For-profit Ownership nursing homes.
- Total Employee Payroll: \$1,389,376,200

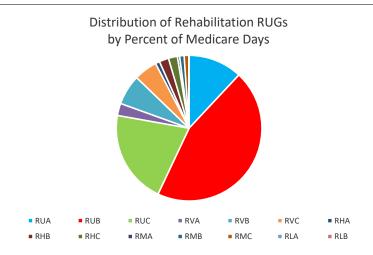
■ Estimated State Income Taxes Paid by Employees: \$76,763,000

Statistical Profile

 Medicare Ratings (from 1 to 5 stars) - 0 For-profit Ownership Nursing Homes 	Overall	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 5,271.6 31.8 12.4%	Medicaid 20,982.0 338.9 49.4%	All Other 7,707.6 66.2 18.2%	Total 33,961.1 98.9 80.0%
% of 5-Star Ratings	32.7%					
% of 4-Star Ratings	22.4%					
% of 3-Star Ratings	15.4%		All Ot	_	N	1edicare
% of 2-Star Ratings	19.3%		23%	6		15%
% of 1-Star Ratings	10.2%	Payer Mix				
Routine Cost per Day	\$231.79					1edicaid
Total Beds	42,454				10	62%

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	37,499	2.0%	
Rehabiliation (breakdown in pie chart)	1,764,860	91.8%	
Extensive Services	13,791	0.7%	
Special Care High	28,507	1.5%	
Special Care Low	44,737	2.3%	
Clinically Complex	24,013	1.2%	
Behavioral Symptoms/Cognitive Performance	789	0.0%	
Reduced Physical Function	8,714	0.5%	
TOTAL	1,922,910		

Medicare

% Medicare Days in Ultra/Very High RUGs 86.5%



% to

GOVERNMENTAL OWNERSHIP

Annual Contributions to Local and State Economy

Total Expenditures: \$348,988,700

■ 3,598 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	1	Dietary & Housekeeping	588
Nurses: 1,984 total, including		Contract Labor: 72 total, including	
■ Registered Nurses (RNs)	361	■ Nursing	36
■ Licensed Practical Nurses (LPNs)	349	■ Therapists	36
■ Certified Nursing Assistants (CNAs)	1,274	■ Other	0
Administrative	193	Plant Operations and Maintenance	114

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$12,587,700 for Governmental Ownership nursing homes.
- Total Employee Payroll: \$184,245,800

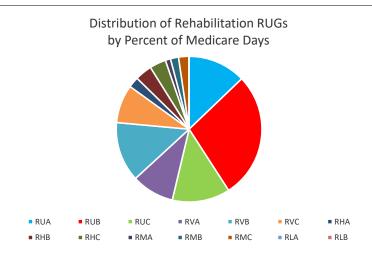
■ Estimated State Income Taxes Paid by Employees: \$10,179,600

Statistical Profile

 Medicare Ratings (from 1 to 5 Governmental Ownership Nurs 	•	Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 194.7 39.9 4.9%	Medicald 1,754.0 631.2 44.0%	All Other 1,139.2 238.9 28.6%	Total 3,087.9 229.1 77.4%
% of 5-Star Ratings	20.0%					
% of 4-Star Ratings	20.0%					
% of 3-Star Ratings	13.3%		All Oth	ner_		Medicare
% of 2-Star Ratings	46.7%		37%			6%
% of 1-Star Ratings	0.0%	Payer Mix				
Routine Cost per Day	\$365.49					_Medicaid 57%
Total Beds	3,988					

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for lowincome individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	Medicare Days	% to Total
Rehabiliation Plus Extensive Services	1,632	2.3%
Rehabiliation (breakdown in pie chart)	61,616	86.9%
Extensive Services	671	0.9%
Special Care High	1,712	2.4%
Special Care Low	3,074	4.3%
Clinically Complex	1,324	1.9%
Behavioral Symptoms/Cognitive Performance	93	0.1%
Reduced Physical Function	805	1.1%
TOTAL	70,927	
% Medicare Days in Ultra/Very High R	75.5%	



NONPROFIT OWNERSHIP

Annual Contributions to Local and State Economy

Total Expenditures: \$1,511,077,400

■ 14,234 full-time equivalent jobs (salaried and contract), including key areas such as

Therapists	230	Dietary & Housekeeping	2,586
Nurses: 5,593 total, including		Contract Labor: 509 total, including	
Registered Nurses (RNs)	1,153	■ Nursing	161
■ Licensed Practical Nurses (LPNs)	1,101	■ Therapists	346
■ Certified Nursing Assistants (CNAs)	3,339	■ Other	3
Administrative	876	Plant Operations and Maintenance	555

- New Jersey nursing homes are subject to a quarterly assessment of \$11.92 per non-Medicare day. Annually, this tax totals \$32,376,400 for Nonprofit Ownership nursing homes.
- Total Employee Payroll: \$618,287,500

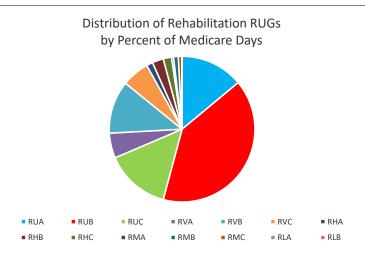
■ Estimated State Income Taxes Paid by Employees: \$34,160,400

Statistical Profile

■ Medicare Ratings (from 1 to 8 Nonprofit Ownership Nursing		Avg. Daily Census Avg. Length of Stay ¹ Occupancy Rate	Medicare 1,356.6 25.9 13.2%	Medicaid 3,833.6 526.0 37.2%	All Other 3,607.9 115.2 35.0%	Total 8,798.0 100.1 85.3%
% of 5-Star Ratings % of 4-Star Ratings % of 3-Star Ratings % of 2-Star Ratings % of 1-Star Ratings	56.0% 22.6% 8.3% 10.7% 2.4%	Payer Mix	All Other 41.0%		Medic 15.49	
Routine Cost per Day Total Beds	\$269.93 10,314				Medio 43.6	

■ More than half of New Jersey's nursing home residents receive financial assistance from Medicaid, the health care program for low-income individuals that is funded by the federal and state governments. Medicaid pays nursing homes significantly lower than the cost of care. An Eljay study indicates New Jersey Medicaid pays nursing homes approximately \$40 less than cost per day, resulting in a \$395 million annual statewide shortfall between the Medicaid rate and the actual cost of care.

RUG Analysis



	<u>Days</u>	Total	
Rehabiliation Plus Extensive Services	4,726	1.0%	
Rehabiliation (breakdown in pie chart)	452,451	93.7%	
Extensive Services	1,538	0.3%	
Special Care High	5,109	1.1%	
Special Care Low	8,295	1.7%	
Clinically Complex	7,469	1.5%	
Behavioral Symptoms/Cognitive Performance	191	0.0%	
Reduced Physical Function	2,845	0.6%	
TOTAL	482,624		

Medicare

% Medicare Days in Ultra/Very High RUGs 84.7%



% to

