

Evolving Hospital-Physician Compensation Arrangements

WEBINAR

SEPT. 23, 2020

12 NOON – 1:15 P.M.

EDU 2065W

Fee: Member - Complimentary

Non-member - \$49 per person

OVERVIEW:

This program will review the alternative ways in which hospitals have addressed the issue of physician compensation arrangements during the COVID-19 pandemic and the legal, regulatory and valuation issues that must be considered.

The COVID-19 pandemic and the resulting suspension of elective or “non-essential” medical services have caused serious financial and operational challenges for hospitals across the country. In response, hospitals have taken various actions related to their employed and contracted physicians and advanced practice providers, including pay reductions, furloughs, layoffs and redeployment to care for COVID-19 patients.

This program will discuss strategies that hospitals and health systems are implementing as they come out of the pandemic to make their physician compensation arrangements more sustainable with respect to future disruptions, better positioned to manage anticipated increases in volume, and better aligned with organizational objectives and value-based reimbursement programs. Specific issues to be covered by the speakers include:

- Results of recent industry surveys on the effects of the COVID-19 pandemic on physician employment and compensation, including information on furloughs, layoffs and compensation protection.
- Stark Law Blanket Waivers and OIG policy statement related to the modification of physician compensation arrangements as a result of the COVID-19 pandemic.
- They anticipated continuing trend towards physician employment and practice acquisitions by hospitals.

TARGET AUDIENCE:

In-house counsel, compliance officers, chief executive officers, chief financial officers, chief operating officers, and chief medical officers.

FACULTY:

George H. Kendall, Esq., Partner
Faegre Drinker Biddle & Reath LLP

Health care organizations rely on George Kendall's deep understanding of their industry to help them respond to market opportunities and regulatory changes. With more than 30 years of experience, George advises clients on strategic transactions, state and federal regulatory compliance, governance, value-based care models and hospital-physician alignment. George is consistently recognized by Chambers USA as a leading health care attorney in New Jersey. According to Chambers, George has "fantastic knowledge of the health care industry and of the laws and regulations which affect his clients."

Julia E. Cassidy, Esq., Associate
Faegre Drinker Biddle & Reath LLP

Julia Cassidy counsels physicians, physician group practices, hospitals and health care systems in all aspects of health care corporate, regulatory and transactional matters. She advises clients in a variety of business transactions including mergers, acquisitions and affiliations, as well as contractual matters such as professional services agreements, clinical integration networks and health care entity corporate documents. Julia also counsels clients on compliance with health care regulatory issues involving federal and state fraud and abuse laws including the Stark Law and Anti-Kickback Statute, as well as HIPAA.

Jesse A. Witten, Esq., Partner
Faegre Drinker Biddle & Reath LLP

Jesse Witten's practice focuses on health care fraud and abuse. He combines litigation skills, a keen strategic sense and deep knowledge of Medicare and other government health care programs to guide his clients through government investigations, False Claims Act (FCA) litigation, and other matters involving health care fraud and abuse. Jesse assists clients in internal investigations of potential noncompliance, remediating regulatory violations and responding to potential whistleblower complaints in an effort to avoid potentially larger problems and to comply with laws mandating self-disclosure to the government.

Jason Tackett, Principal
SullivanCotter

Jason Tackett is a principal at SullivanCotter and serves as a leader in physician compensation design and evaluation. Jason helps health care institutions restructure compensation programs to be more effective and reflective of emerging market trends and practices while supporting critical organizational objectives. Leveraging 15 years of consulting experience, he partners with large health systems and academic medical centers on physician compensation evaluation, design and fair market value assessments. He has worked with more than 100 health care organizations, including hospitals, health systems, physician faculty practice plans, academic medical centers, pediatric hospitals and large physician groups.

CONTINUING EDUCATION CREDITS:

Continuing Legal Education Statement:

This program has been approved by the Board on Continuing Legal Education of the Supreme Court of New Jersey for **1.5** hours of total CLE credit. Of these, **0.0** qualify as hours of credits for ethics/professionalism, and **0.0** qualify as hours of credit toward certification in civil trial law, criminal trial law, workers compensation law/or matrimonial law.

American College of Healthcare Executives: *(Credits pending)*

As an independent chartered Chapter of the American College of Healthcare Executives, the ACHE - NJ is authorized to award **0.0** hours of ACHE Qualified Education credit toward advancement or recertification in the American College of Healthcare Executives.

Participants in this program who wish to have it considered for ACHE Qualified Education credit should list their attendance when they apply to the American College of Healthcare Executives for advancement or recertification.

DISCLOSURE INFORMATION: Full disclosure will be provided at the educational activity.

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September 23, 2020

- 12:00 noon **Introductions & Overview**
George H. Kendall, Esq.
- 12:15 p.m. **Current Issues and Trends in Physician Compensation**
Jason Tackett
- 12:35 p.m. **Federal and State Regulatory Issues**
Jesse Witten, Esq. & Julie Cassidy, Esq.
- 12:55 p.m. **Predictions for the Future**
George Kendall, Esq. & Jason Tackett
- 1:05 p.m. **Panel Discussion/Q&A**
- 1:15 p.m. **Adjourn**